Overview

2019 Results
- Paint collected
- Collection system
- Program finances
- Outreach
- 2020: the year in progress

10 Years of Paint Stewardship in Oregon
Paint Collected

• Paint-to-Paint recycling increased from 54% to 64%
• Reuse continued to increase
• 4% decrease in volume managed, decrease mainly due to changes at Marion County facility
# Paint Management

## Latex Paint Disposition

<table>
<thead>
<tr>
<th></th>
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<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Reuse</td>
<td>30,829</td>
<td>5</td>
<td>31,739</td>
<td>5</td>
<td>36,050</td>
<td>5</td>
<td>34,550</td>
<td>6</td>
</tr>
<tr>
<td>Paint-to-Paint</td>
<td>354,419</td>
<td>59</td>
<td>332,494</td>
<td>53</td>
<td>341,018</td>
<td>54</td>
<td>392,544</td>
<td>64</td>
</tr>
<tr>
<td>Cement Products</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>75,777</td>
<td>12</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Biomass</td>
<td>2,640</td>
<td>&lt;1</td>
<td>2,993</td>
<td>&lt;1</td>
<td>933</td>
<td>&lt;1</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Biodegradation</td>
<td>215,109</td>
<td>35</td>
<td>257,317</td>
<td>41</td>
<td>182,949</td>
<td>29</td>
<td>189,331</td>
<td>30</td>
</tr>
<tr>
<td><strong>Total Latex</strong></td>
<td><strong>602,997</strong></td>
<td><strong>100</strong></td>
<td><strong>624,543</strong></td>
<td><strong>100</strong></td>
<td><strong>636,727</strong></td>
<td><strong>100</strong></td>
<td><strong>616,425</strong></td>
<td><strong>100</strong></td>
</tr>
</tbody>
</table>

## Oil-Based Paint Disposition

<table>
<thead>
<tr>
<th>Oil-Based Paint Disposition</th>
<th>2016 Gallons</th>
<th>2016 %</th>
<th>2017 Gallons</th>
<th>2017 %</th>
<th>2018 Gallons</th>
<th>2018 %</th>
<th>2019 Gallons</th>
<th>2019 %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Reuse</td>
<td>10,222</td>
<td>6</td>
<td>11,104</td>
<td>6</td>
<td>8,266</td>
<td>5</td>
<td>13,499</td>
<td>9</td>
</tr>
<tr>
<td>Energy Recovery</td>
<td>150,934</td>
<td>94</td>
<td>175,097</td>
<td>94</td>
<td>150,793</td>
<td>95</td>
<td>137,164</td>
<td>91</td>
</tr>
<tr>
<td><strong>Total Oil-Based</strong></td>
<td><strong>161,156</strong></td>
<td><strong>100</strong></td>
<td><strong>186,201</strong></td>
<td><strong>100</strong></td>
<td><strong>159,059</strong></td>
<td><strong>100</strong></td>
<td><strong>150,663</strong></td>
<td><strong>100</strong></td>
</tr>
</tbody>
</table>

**Grand Total**

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total</strong></td>
<td><strong>764,153</strong></td>
<td><strong>810,744</strong></td>
<td><strong>795,786</strong></td>
<td><strong>767,088</strong></td>
<td><strong>812,888</strong></td>
<td><strong>812,888</strong></td>
<td><strong>795,786</strong></td>
<td><strong>767,088</strong></td>
<td><strong>812,888</strong></td>
<td><strong>812,888</strong></td>
</tr>
</tbody>
</table>
Collection System

Requirements

- **Density**: one permanent collection site for every 30,000 residents.
  - 175 permanent sites, one for every 21,892 residents as of 12/31/19

- **Distribution**: one permanent site within 15 miles for 95% of the state’s residents.
  - 96.7% of residents live within 15 miles of a permanent drop-off site as of 12/31/19
## Sites, Events and Services

<table>
<thead>
<tr>
<th>SITE TYPE</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
<th>2019</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>HHW &amp; Solid Waste Facilities</td>
<td>22</td>
<td>26</td>
<td>27</td>
<td>28</td>
<td>16%</td>
</tr>
<tr>
<td>Paint Retailers</td>
<td>124</td>
<td>124</td>
<td>119</td>
<td>121</td>
<td>69%</td>
</tr>
<tr>
<td>Reuse Stores</td>
<td>25</td>
<td>27</td>
<td>26</td>
<td>26</td>
<td>15%</td>
</tr>
<tr>
<td>Total Permanent Sites</td>
<td>171</td>
<td>177</td>
<td>172</td>
<td>175</td>
<td>100%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>EVENTS &amp; LARGE VOLUME PICK-UPS</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
<th>2019</th>
<th>SITES</th>
</tr>
</thead>
<tbody>
<tr>
<td>PaintCare-Sponsored Events</td>
<td>5</td>
<td>6</td>
<td>8</td>
<td>4</td>
<td>4</td>
</tr>
<tr>
<td>HHW/Municipal-Sponsored Events</td>
<td>65</td>
<td>75</td>
<td>72</td>
<td>64</td>
<td>42</td>
</tr>
<tr>
<td>Large Volume Pick-Ups</td>
<td>20</td>
<td>35</td>
<td>49</td>
<td>43</td>
<td>39</td>
</tr>
<tr>
<td>Recurring Large Volume Pick-Up Sites</td>
<td>7</td>
<td>7</td>
<td>10</td>
<td>10</td>
<td>10</td>
</tr>
</tbody>
</table>
175 permanent sites

96.7% within 15 miles of a permanent site

Permanent sites + 42 event sites

98.1% within 15 miles of a permanent site or event
Shady Cove drop-off event
June 1, 2019
Paint-only Events

Held in 2019:
- Shady Cove
- Cave Junction
- Milton-Freewater
- Willamina

Fewer PaintCare events in 2019 due to addition of local HHW services and retail sites. Events are always planned in consultation with local contacts.
Program Finances

- Paint sales declined slightly, but fee revenue increased with full year of new fee structure
- Program expenses reduced slightly, in line with collection volume
- Return to positive net asset balance
## 2019 Program Finances

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2019</th>
<th>Change + (-)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue from fees</td>
<td>$4,901,931</td>
<td>$5,669,810</td>
<td>$767,879</td>
</tr>
<tr>
<td>Expenses</td>
<td>$4,982,713</td>
<td>$4,674,473</td>
<td>($308,240)</td>
</tr>
<tr>
<td>Operations</td>
<td>$4,423,035</td>
<td>$4,126,197</td>
<td>($296,838)</td>
</tr>
<tr>
<td>Communications</td>
<td>$67,674</td>
<td>$40,950</td>
<td>($26,724)</td>
</tr>
<tr>
<td>DEQ Administration Fee</td>
<td>$50,000</td>
<td>$40,000</td>
<td>($10,000)</td>
</tr>
<tr>
<td>Administrative Costs</td>
<td>$442,004</td>
<td>$467,326</td>
<td>$25,322</td>
</tr>
<tr>
<td>Change in net assets</td>
<td>($80,782)</td>
<td>$995,337</td>
<td>$1,076,119</td>
</tr>
</tbody>
</table>
## 2020 Budget

<table>
<thead>
<tr>
<th></th>
<th>2020 Budget</th>
<th>2019 Actual</th>
<th>Change +(-)</th>
<th>% of total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue</strong></td>
<td>$5,802,438</td>
<td>$5,669,810</td>
<td>$132,628</td>
<td></td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td>$5,030,516</td>
<td>$4,674,473</td>
<td>$356,043</td>
<td></td>
</tr>
<tr>
<td>Operations</td>
<td>$4,374,000</td>
<td>$4,126,197</td>
<td>$247,803</td>
<td>87%</td>
</tr>
<tr>
<td>Communications</td>
<td>$100,000</td>
<td>$40,950</td>
<td>$59,050</td>
<td>2%</td>
</tr>
<tr>
<td>DEQ Administration Fee</td>
<td>$40,000</td>
<td>$40,000</td>
<td>-</td>
<td>1%</td>
</tr>
<tr>
<td>Administrative</td>
<td>$516,516</td>
<td>$467,326</td>
<td>$49,190</td>
<td>10%</td>
</tr>
</tbody>
</table>

| Change in net assets | $771,922 | $995,337 | ($223,415) |
| Net assets, end of year | $977,543 | $205,621 |            |

Note: Communications and administrative budget increases are focused on meeting requirements contained in program plan for source reduction, public awareness and cost effectiveness. Operations includes collection, processing, transportation and collection support.
Outreach

- Website: paintcare.org
  - Oregon specific information
  - Site locator
- Event Promotion
- Point of Sale Materials
- Signs and Window Clings
- Social Media
PaintCare’s Website
PaintCare’s Site Locator

If your device allows us to identify your location, the map will show drop-off sites near you. If you do not see a local map, please enter your zip code or address.

PaintCare is currently testing a new version of its Site Locator. If you have any problems using the PaintCare Site Locator, please click here to try an alternate version.

If you’re still having trouble, let us know by sending an email with your zip code to Paul Fresina at pfresina@paint.org.
Recycle with PaintCare

WHAT PAINT PRODUCTS CAN YOU BRING?
You may bring most types of paint, stain, and varnish. Businesses that generate less than 220 pounds (about 20-30 gallons) of hazardous waste per month may bring any amount of latex or oil-based paint. Businesses that generate more than 220 pounds of hazardous waste per month may bring any amount of latex paint, but oil-based paint will not be accepted.

Paint Drop-Off Event for Households and Businesses in the Milton-Freewater Area

WE ACCEPT
- Containers must have original manufacturer label.
- This event is for the following products only:
  - House paint and primers (latex or oil-based)
  - Stains
  - Deck and concrete sealers
  - Clear finishes (e.g., varnishes, shellacs)

WE CAN’T ACCEPT
- No leaking, unlabeled or empty containers
- No aerosol spray paints
- No drums or containers larger than 5 gallons
- We cannot accept other hazardous waste or chemicals, such as paint thinner, solvents, motor oil, acid, fertilizer, or pesticides, cleaning chemicals

We’ll take your old paint!
ONE DAY ONLY
IT’S FREE!

DATE & TIME: Saturday, August 4, 2018
8 am – 12 pm
LOCATION: Humbert Recycling
54841 Highway 332
Milton-Freewater, OR 97862

WHAT PAINT PRODUCTS CAN YOU BRING?
You may bring most types of paint, stain, and varnish. Businesses that generate less than 200 pounds (about 20-30 gallons) of hazardous waste per month may bring any amount of latex or oil-based paint. Businesses that generate more than 200 pounds of hazardous waste per month may bring any amount of latex paint, but oil-based paint will not be accepted.

WE ACCEPT
- Containers must have original manufacturer label.
- This event is for the following products only:
  - House paint and primers (latex or oil-based)
  - Stains
  - Deck and concrete sealers
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It’s free!

Paint manufacturers created PaintCare, a non-profit organization, to set up convenient places for you to recycle leftover paint.

We have set up drop-off sites throughout Oregon where you can take smaller amounts of paint all year long.

To learn more or find a year-round PaintCare drop-off site near you, visit www.paintcare.org or call (800) 724-6809
**Signs and Window Clings**

**Paint Recycling Program**

**About the Oregon PaintCare Program**

**PAINTCARE**

Paint manufacturers created PaintCare, a non-profit organization, to set up convenient places for households and businesses to recycle leftover paint. PaintCare sets up paint drop-off sites throughout states that adopt paint stewardship laws.

**PAINTCARE PRODUCTS**

These products have fees when purchased and will be accepted for free at PaintCare drop-off sites:

- Latex house paint (acrylic, water-based)
- Oil-based house paints (alkyd)
- Stains
- Primers and undercoaters
- Shellacs, lacquers, varnishes, urethanes
- Deck and floor paints
- Sealers and waterproofing coatings for wood, concrete, and masonry

**FEES**

Fees are effective as of October 1, 2018. PaintCare fees are applied to the purchase price of aromatic paint sold in the state as required by state law. Fees are applied to each container and may vary by size of the container as follows:

- Half pint or smaller $0.00
- Larger than half pint and smaller than 1 gallon $0.45
- 1 gallon up to 2 gallons $0.95
- More than 2 gallons up to 5 gallons $1.95

For more information or to find a place to take your unwanted paint for recycling, please visit the PaintCare website, visit www.paintcare.org or call (855) 724-6809.

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**Recycle your paint here.**

**[DURING BUSINESS HOURS ONLY]**

**ACCEPTABLE**

- Latex house paint
- Oil-based house paint
- Primer
- Stains and sealers
- Varnish and shellac
- All brands

**NOT ACCEPTABLE**

- Paint thinner
- Two-component paints
- Aerosols
- Other chemicals

**PLEASE DON’T BRING CONTAINERS THAT ARE**

- Leaking
- Unlabeled
- Expired

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**FOR A COMPLETE LIST OF ACCEPTABLE PRODUCTS, PLEASE CALL THE PAINTCARE PROGRAM, 1-800-999-0518 OR VISIT WWW.PAINTCARE.ORG.**
Social Media

Store Right Tips

An unopened can of paint can last for decades if it is stored in a dry, cool (but not too cold), dark place. Even if you think you will get rid of your leftovers, follow these tips to keep your paint in better condition so someone else can use it or recycle it.

10 Uses for Paint Cans

New or used, these pails have a variety of uses around the house.

2020 Year in Progress

- Impact of COVID-19 on program collections felt in April, May after record 1Q 2020
- Absence of HHW events in Metro region, retail stores/Metro HHW facilities still available
- PaintCare’s events postponed to summer/fall, plans to resume with distancing in mind
10 Years of Stewardship

- Oregon was the first PaintCare program, pilot started in 2010
- Reuse: OR has more reuse store sites than any other state (6% of program volume)
- LVP program has grown to include recurring pick-up sites (4% of program volume)
- Events have led to permanent sites in rural areas
PaintCare Program Results

- **9 Programs** (California, Colorado, Connecticut, DC, Maine, Minnesota, Oregon, Rhode Island, Vermont)
- **37 million** gallons of paint collected
- **1758** year-round drop-off sites (1360 retail)
- **4755** events (4439 HHW, 201 PaintCare, 115 Other)
- **3531** large volume pickups
Reuse in Oregon

From 9 stores in 2011 to 26 in 2019

Reuse at events, 2019
Large Volume Pickup

- 100 gallon minimum, appointment-based service
- Win-win for retailers and the public
- Keeps larger customers happy, conserves bin space for all
- Persistent needs? Become an RLVP
- Reuse opportunity offered at time of appointment
Events to Year-Round Sites

Enterprise, 2011-2017

Lakeview, 2011-2018