



District of Columbia Paint Stewardship Program

Annual Report November 1, 2016 – December 31, 2017



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Executive Summary

DISTRICT OF COLUMBIA'S PAINT STEWARDSHIP LAW

PaintCare is the representative stewardship organization of the District of Columbia Architectural Paint Stewardship Program, established by the District's Paint Stewardship Act of 2014 (DC Law 20-205) codified in Title 8. Environmental and Animal Control and Protection, Chapter 2A. Paint Hazards and Paint Stewardship, Subchapter II. Paint Stewardship, beginning with section 8-233.01.

The District's paint stewardship law provides for the establishment of a permanent District-wide paint stewardship program, managed by a stewardship organization, to do the following:

1. Minimize District involvement in the management of postconsumer paint by reducing its generation, promoting its reuse and recycling, and implementing agreements to collect, transport, reuse, recycle, and dispose of postconsumer paint using environmentally sound management practices.
2. Provide for convenient and available collection of postconsumer paint that, at a minimum, provides for collection rates and convenience equal to or greater than the collection programs available to consumers before the paint stewardship program and addresses coordination of the paint stewardship program with existing household hazardous waste collection infrastructure.
3. Coordinate with local nonprofit building material reuse organizations without charge to the organizations (if such organizations are available in the District).
4. Identify each producer participating in the program and the brands of paint sold in the District by each producer.
5. Establish a funding mechanism for securing and disbursing funds to cover administrative, operational, and capital costs, including the assessment of charges on paint sold by producers in the District.
6. Describe how postconsumer paint will be managed in the most environmentally and economically sound manner, including following the District's sustainable solid waste management hierarchy, in the following order of priority: (1) source reduction and reuse, (2) recycling, and (3) landfill or incineration.
7. Provide consumers in the District with educational materials regarding the paint stewardship assessment and program, including information regarding available end-of-life management options offered through the program and information notifying consumers that a charge for the operation of the program is included in the purchase price of all paint sold in the District.

PaintCare's efforts to perform these activities and meet the goals of the District's paint stewardship law are described in this report.

PROGRAM HIGHLIGHTS

PaintCare's District of Columbia paint stewardship program began on November 1, 2016. This report covers the 14-month period of November 1, 2016 – December 31, 2017.

Sites, Events and Service. PaintCare set up seven new year-round paint drop-off sites at paint retailers and established a partnership with the District's household hazardous waste facility operated by the Department of Public Works at the Fort Totten Transfer Station.

PaintCare also coordinated four paint drop-off events, managed paint from one HHW drop-off event, and provided 11 direct large volume pick-ups (LVP) from businesses and institutions that had accumulated more than 200 gallons of paint at their facilities.

Paint Collection Volume. PaintCare collected 2,930 gallons of postconsumer paint in the first two months of the program in 2016. Latex paint made up 74% of the total paint, of which 97% was made into recycled-content paint, 3% was unrecyclable and sent to landfill. Oil-based paint made up 26% of the paint, all of which was used for fuel. In calendar year 2017, the program collected 35,415 gallons of paint. Latex paint made up 78% of the total paint, of which 97% was made into recycled-content paint, 3% was unrecyclable and sent to landfill, and a small amount was reused locally. Oil-based paint made up 22% of the paint, all of which was used for fuel. In addition to paint, three tons of metal and plastic paint containers were recycled.

Expenses and Revenue. The program was financed through a fee on new paint sales: 45 cents on pints and quarts; 95 cents on 1-gallon and 2-gallon containers; and \$1.95 on 5-gallon containers. Approximately 165,000 gallons of architectural paint were sold in the first two months of the program and approximately one million gallons of architectural paint were sold in the District in calendar year 2017. The program collected \$105,361 of revenue in the first two months of the program and \$650,291 of revenue in 2017.

Expenses, including paint transportation and processing, outreach, staffing, and administrative costs were \$105,781 in the first two months and \$348,998 in 2017. In addition, the program accrued expenses of \$161,739 prior to program start. The program ended the reporting period with a surplus of \$727,266. The program ended 2017 with net assets of \$138,083.

Program cost per gallon (of collected paint) was \$9.86 for the 12-month period of 2017.

Paint Recovery Rate. The recovery rate – the volume of postconsumer paint collected divided by the volume of new paint sales in the same period – was 1.8% for the two months of program operations in 2016 and 3.5% for 2017.

Outreach. PaintCare used a phased approach with outreach to ensure that collection sites would not be overwhelmed during the first reporting period. Outreach efforts included a variety of in-store print materials and signage, digital/social marketing, newspaper coverage and advertising, and other activities.

PROGRAM PLAN AND ANNUAL REPORT

The District's paint stewardship law required the submission and approval of a program plan by PaintCare prior to the program's launch. The District's Department of Energy and Environment (DOEE) approved PaintCare's program plan in the summer 2016 and the program began on November 1, 2016. The approved program is available on PaintCare's website.

The District's paint stewardship law also requires the submission of an annual report to DOEE each year. The requirements of the annual report are described in statute and regulations, as follows:

Statute

Code of District of Columbia, Division I, Title 8, Subtitle A, Chapter 2A, Subchapter II. Paint Stewardship

Section 8-233.02(f) A producer or representative organization shall submit a paint stewardship program report to the Mayor that includes:

- (1) A description of the methods used to collect, transport and reuse or process postconsumer paint in the District;
- (2) The total volume and type of postconsumer paint collected in the District and the volume by method of disposition;
- (3) The total cost of implementing the program, as determined by an independent financial audit funded from the paint stewardship assessment;
- (4) Samples of educational information provided to consumers of paint and a description of how the information is distributed; and
- (5) Other information as required by the Mayor through rulemaking.

Regulations

Code of District of Columbia Municipal Regulations, Title 20, Chapter 20-40. Paint Stewardship

Section 4002.1 Annually, a producer or representative organization shall submit to the Department a paint stewardship program report for the previous calendar year that, in addition to the requirements outlined in the Act, includes:

- (a) A description of how each consumer of paint in the District had an opportunity to recycle and properly manage their postconsumer paint, including the number, location, and type of collection points located in the District;

- (b) A description of best management practices followed by collection points that shall include any training that the manufacturer or stewardship organization provided or required of collection points to ensure proper collection and management of postconsumer paint;
- (c) A description of the disposition of postconsumer paint collected, by type and by estimated volume, including:
 - (1) The name and corporate address of each processor that manages the postconsumer paint under the program; and
 - (2) The name and corporate address of each transporter of postconsumer paint that is collected under the program;
- (d) A description of the total cost of implementing the program that includes the following:
 - (1) The assessment amount per container;
 - (2) The total volume of paint sold in the District during the preceding reporting period;
 - (3) The total cost of the program;
 - (4) The cost per gallon of the program during the prior year;
 - (5) The total cost of educational information provided to consumers and as a percentage of the total program cost;
 - (6) The total cost of transportation and processing and as a percentage of the total program cost;
 - (7) The total cost of program administration and as a percentage of the total program cost; and
 - (8) The total amount of surplus funding, if any;
- (e) A description of the methodology used to calculate the volume of paint sold and collected in Section 4002.1(d)(2) and (d)(4), indicating any changes from prior years in the methodology;
- (f) An operating budget for the program for the next calendar year;
- (g) A description of the coordination of the paint stewardship program with existing local household hazardous waste collection programs; and
- (h) A description of qualitative goals and activities based on the paint stewardship plan achievement during the reporting period, any adjustments to goals stated in the approved paint stewardship plan that may be made for the upcoming reporting period and accompanying rationale for those changes.

Section 1. Paint Collection, Transportation and Processing

Statutory Citation

Code of District of Columbia, Division I, Title 8. Subtitle A. Chapter 2A. Subchapter II. Paint Stewardship

Section 8-233.02(f) A producer or representative organization shall submit a paint stewardship program report to the Mayor that includes:

(1) A description of the methods used to collect, transport, and reuse or process postconsumer paint in the District.

Regulatory Citations

Code of District of Columbia Municipal Regulations, Title 20, Chapter 20-40 Paint Stewardship

Section 4002.1 A producer or representative organization shall submit to the Department a paint stewardship program report for the previous calendar year that, in addition to the requirements outlined in the Act, includes:

(a) A description of how each consumer of paint in the District had an opportunity to recycle and properly manage their postconsumer paint, including the number, location, and type of collection points located in the District.

(b) A description of best management practices followed by collection points that shall include any training that the manufacturer or stewardship organization provided or required of collection points to ensure proper collection and management of postconsumer paint.

(g) A description of the coordination of the paint stewardship program with existing local household hazardous waste collection programs.

A. DROP-OFF SITES, EVENTS AND SERVICES

The District of Columbia paint stewardship law requires a program that provides convenient District-wide collection of postconsumer paint that, at a minimum, provides for collection rates and convenience equal to or greater than the collection programs that were available to consumers prior to the PaintCare program. The District law also calls for collaboration with existing household hazardous waste collection programs.

Prior to the PaintCare program, households were only able to utilize the District's household hazardous waste (HHW) facility at the Department of Public Works' Fort Totten Transfer Station for their oil-based paint products. The public was encouraged to dry and dispose latex paint. The HHW program did not offer any services to businesses. All businesses, regardless of their size, had to contract with private hazardous waste haulers for paint disposal, which was generally cost-prohibitive for painting contractors and other small businesses.

To increase recycling opportunities for District households, businesses, and others with leftover paint, PaintCare set a goal to provide either a retail drop-off site or an annual paint drop-off event in each of the District's wards. To achieve this, PaintCare invited all suitable paint retailers, as well as the Fort Totten Transfer Station (HHW facility), to participate as PaintCare drop-off sites, provided they met PaintCare's operational requirements, including adequate space for storage of paint collection bins and willingness to accept all program products (latex and oil-based products).

By the end of the reporting period, PaintCare had partnered with seven paint retail stores and the HHW facility at the Fort Totten Transfer Station to be year-round paint drop-off sites. PaintCare also held four paint drop-off events in wards without a year-round drop-off site and managed the paint from an HHW event hosted by the Department of Public Works. Additionally, PaintCare conducted 11 direct large volume pick-ups (LVP) from businesses and other sites that had accumulated at least 200 gallons of paint.

All PaintCare drop-off sites and the LVP service accept both latex and oil-based paints. All retailers accept paint from both residents and qualifying businesses, as does the LVP service. The HHW program does not serve businesses.

The number of PaintCare drop-off sites, events and services are summarized in the following table. A list of the sites, their addresses and corresponding wards are provided later in this section of the report

SUMMARY OF PAINTCARE DROP-OFF SITES, EVENTS AND SERVICES

YEAR-ROUND DROP-OFF SITES	2016 (2 MONTHS)	2017
Paint Retailers	7	7
Fort Totten Transfer Station (HHW Facility)	-	1
Total	7	8

SUPPLEMENTAL SITES, EVENTS AND SERVICES

Household Hazardous Waste Event	-	1
PaintCare Events	1	3
Direct Large Volume Pick-Ups	1	10

The following subsections discuss the various paint drop-off sites, events and services provided by the PaintCare program in the District. Section 2 of this report details the volumes of paint collected by each site type and service.

A1. Paint Retailers

Paint retailers are ideal locations to serve as paint drop-off sites because they are located throughout the District, are open five or more days per week, and have staff familiar with paint products and their safe handling. In addition, their customers are likely to have some leftover paint and often ask store staff for advice on what to do with it.

As discussed in the PaintCare program plan for the District, approximately 30 retail sites were identified that sold paint, consisting of paint, hardware, and home improvement stores. Of the 30 retailers, 23 are considered potential drop-off sites. (PaintCare has been informed by the corporate headquarters of big box stores that they are not interested in serving as drop-off sites at this time.)

Of the 23 paint retailers, seven (30%), were participating as drop-off sites at the end of the reporting period. This number will change over time as new stores open and some stores close. Paint retailers participate in the program to increase foot traffic through their stores and to provide a service for their customers. Retail participation as a drop-off site is voluntary and sites are not compensated. The names and addresses of the paint retailers that participated during the reporting period are provided in a table later in this section of the report.



PaintCare Signage (in left window) at McCormick Paints, a PaintCare Drop-Off Site

A2. Household Hazardous Waste Program

Soon after the paint stewardship legislation passed, PaintCare contacted the District's Department of Public Works (DPW), which operates the household hazardous waste facility at the Fort Totten Transfer Station and holds household hazardous waste collection events. DPW informed PaintCare it would wait until its contract for HHW services, which was re-bid at the end of 2016, was awarded. While DPW already had plans to re-bid their contract for HHW services prior to passage of the paint stewardship legislation, the timing of events allowed DPW the opportunity to add the management of latex paint and the requirement for the contractor to work with PaintCare to the scope of work in the new contract. Once their new contract was put in place, PaintCare, DPW, and their HHW services contractor, MXI, coordinated to bring the District's HHW program into the PaintCare program. The HHW facility at the Fort Totten Transfer Station was open every Saturday and the Thursday preceding the first Saturday of the month (except Holidays). In addition, PaintCare also managed paint from one HHW drop-off event held by DPW in May. HHW programs are good program partners because they already have an existing customer base and provide an "all-in-one" HHW drop-off opportunity to households.

The addresses of the Fort Totten Transfer Station and the HHW event location are provided in a table later in this section of the report.

A3. Reuse Stores

Building material stores or salvage yards are a good partner for this program because along with serving as drop-off sites, they can operate paint reuse programs by donating or selling good quality leftover paint back to the local community to use, rather than sending it downstream through PaintCare for processing. Unfortunately, PaintCare has not been able to identify any such stores or organizations within the District.

In an effort to achieve reuse through an alternative method, PaintCare coordinated reuse (paint give away) at one of the paint drop-off events, but with limited success. PaintCare will continue to look for other opportunities for reuse in the future.

A4. PaintCare Events

PaintCare holds paint drop-off events to help clean out large volumes of stored-up paint and to provide additional paint drop-off opportunities in wards without a retail or HHW drop-off site. Four paint drop-off events were held during the 14-month reporting period. The number of participants ranged from 135 to 365 at the events. The addresses of the events are provided in a table later in this section of the report.



PaintCare Event at Howard University

A5. Large Volume Pick-Up Service

The large volume pick-up service (LVP service) was offered to painting contractors and other entities that had accumulated large volumes of paint. In the spring 2017, PaintCare lowered the threshold amount from 300 to 200 gallons (measured by container size) to qualify for a pick-up. PaintCare arranged 11 LVPs during the reporting period. While the primary users of the service were property managers and federal agencies, they also included a construction/engineering firm, painting contractor, hotel, and trade association. The volume of paint picked up from these sites ranged from 100 to 580 gallons.

Typically, LVP customers have accumulated paint over many years due to the institutional, logistical, and financial barriers to disposal or internal reuse of leftover paint. PaintCare has removed these barriers by providing a free and convenient service. The table on the following page lists the LVP sites and the wards where they were located.



The first LVP appointment in DC was from the American Coatings Association

PAINTCARE DROP-OFF SITES, EVENTS AND SERVICE LOCATIONS

PAINT RETAILER	ADDRESS	DISTRICT WARD
Gallagher & Hugueley	5925 Blair Rd NW	4
McCormick Paints	3124 Mount Pleasant St NW	1
McCormick Paints	1442 Pennsylvania Ave SE	6
Sherwin-Williams	1805 Wisconsin Ave NW	2
Sherwin-Williams	1120 Third St NE	6
Sherwin-Williams	2511 14th St NW	1
W S Jenks & Son	910 Bladensburg Rd NE	5

HHW FACILITY

Fort Totten Transfer Station	4900 John McCormack Dr NE	5
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PAINTCARE EVENTS

Anacostia Recreation Center (Apr 2017)	1800 Anacostia Dr SE	8
DC Armory Parking Lot (Nov 2016, Nov 2017)	2001 E Capitol St SE	7
Howard University School of Law (Jul 2017)	2929 Van Ness St NW	3

HHW EVENT

Gateway DC – Saint Elizabeths (May 2017)	2730 Martin Luther King Jr Ave SE	8
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LARGE VOLUME PICK-UP SITES

DISTRICT WARD

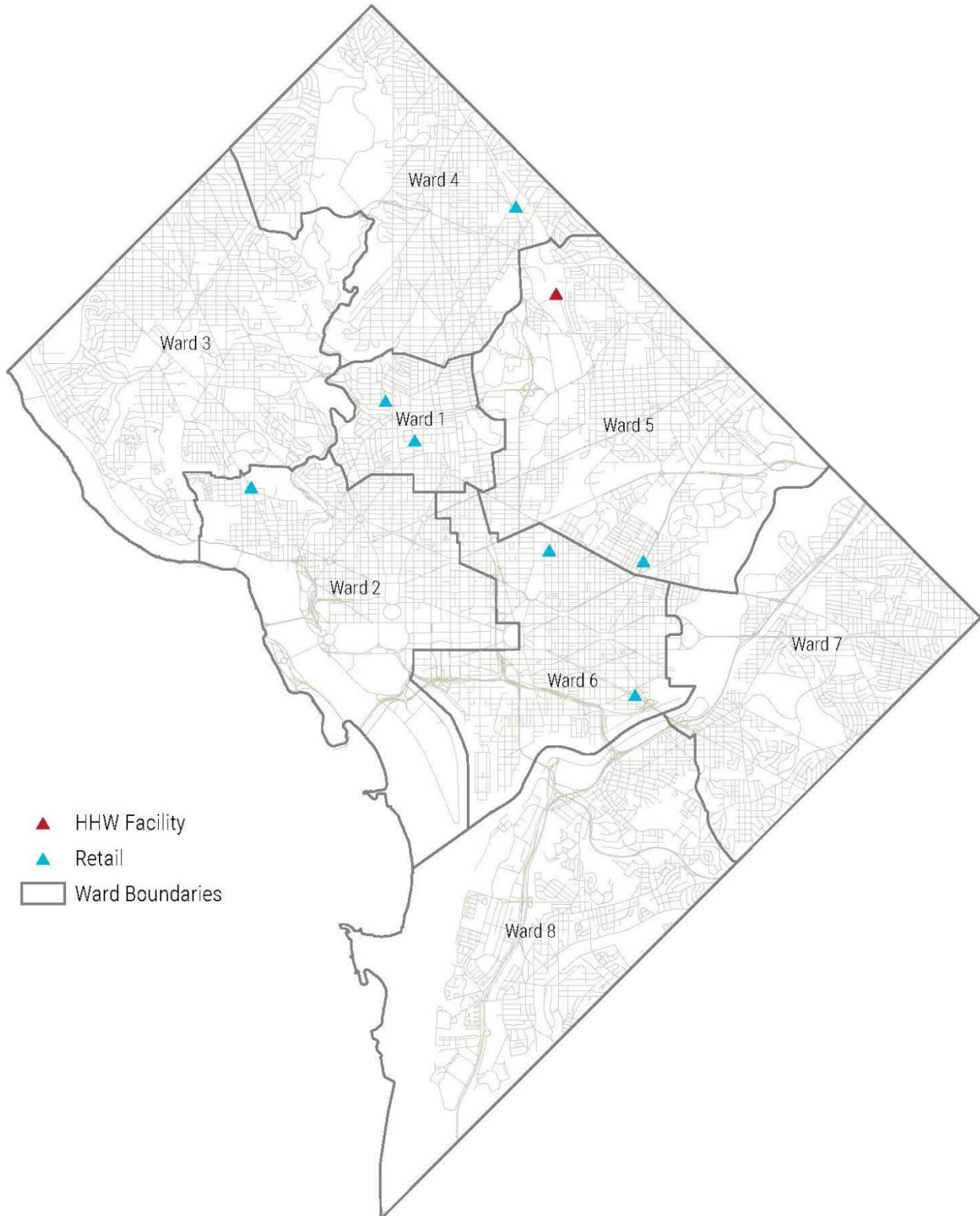
Construction/Engineering	2
Federal Government – Aqueduct	3
Federal Government – Capitol Architect	6
Federal Government – Capitol Architect	6
Federal Government – State Department	2
Hotel	1
Painting Contractor	1
Property Manager	3
Property Manager	2
Property Manager	2
Trade Association	2

B. CONVENIENCE CRITERIA

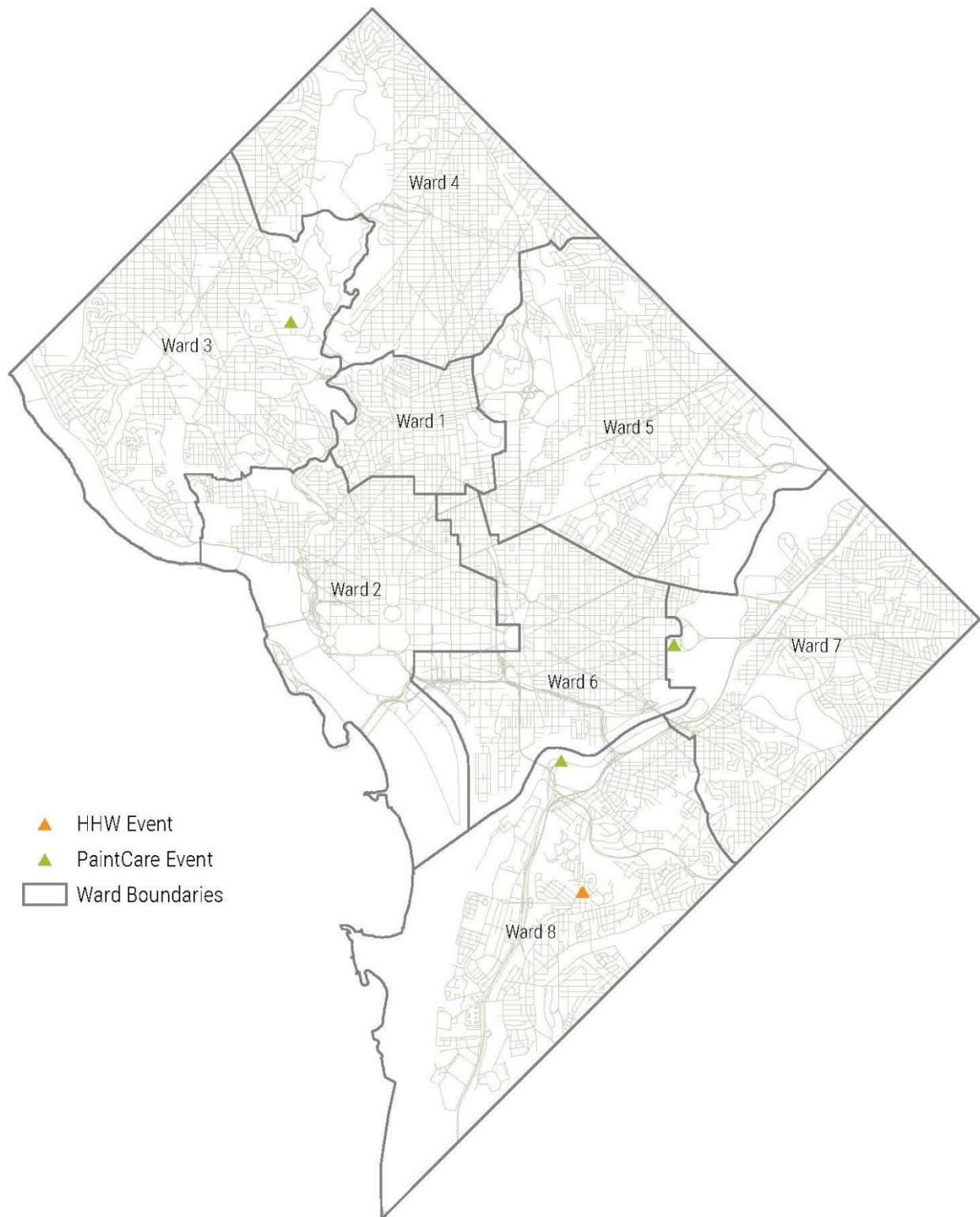
The District's paint stewardship law requires the program to provide convenient and available collection of postconsumer paint that, at a minimum, provides for convenience equal to or greater than the collection programs available to consumers before the paint stewardship program and addresses coordination of the paint stewardship program with existing household hazardous waste collection infrastructure. Before the paint stewardship program, the HHW facility at the Fort Totten Transfer Station was the only year-round drop-off site available to households and businesses had to hire a contractor directly to manage unwanted paint. The paint stewardship program continued to offer residents the use of the Fort Totten HHW facility which increased recycling opportunities through year-round retail drop-off sites or paint drop-off event in each of the District's eight wards. Thus, the program has met the convenience goals of paint stewardship law and of PaintCare's program plan.

The following maps show the locations of (1) year-round retail sites and the Fort Totten Transfer Station, (2) DPW's HHW drop-off event and PaintCare sponsored paint-drop off events, (3) all sites and events combined, and (4) LVP sites.

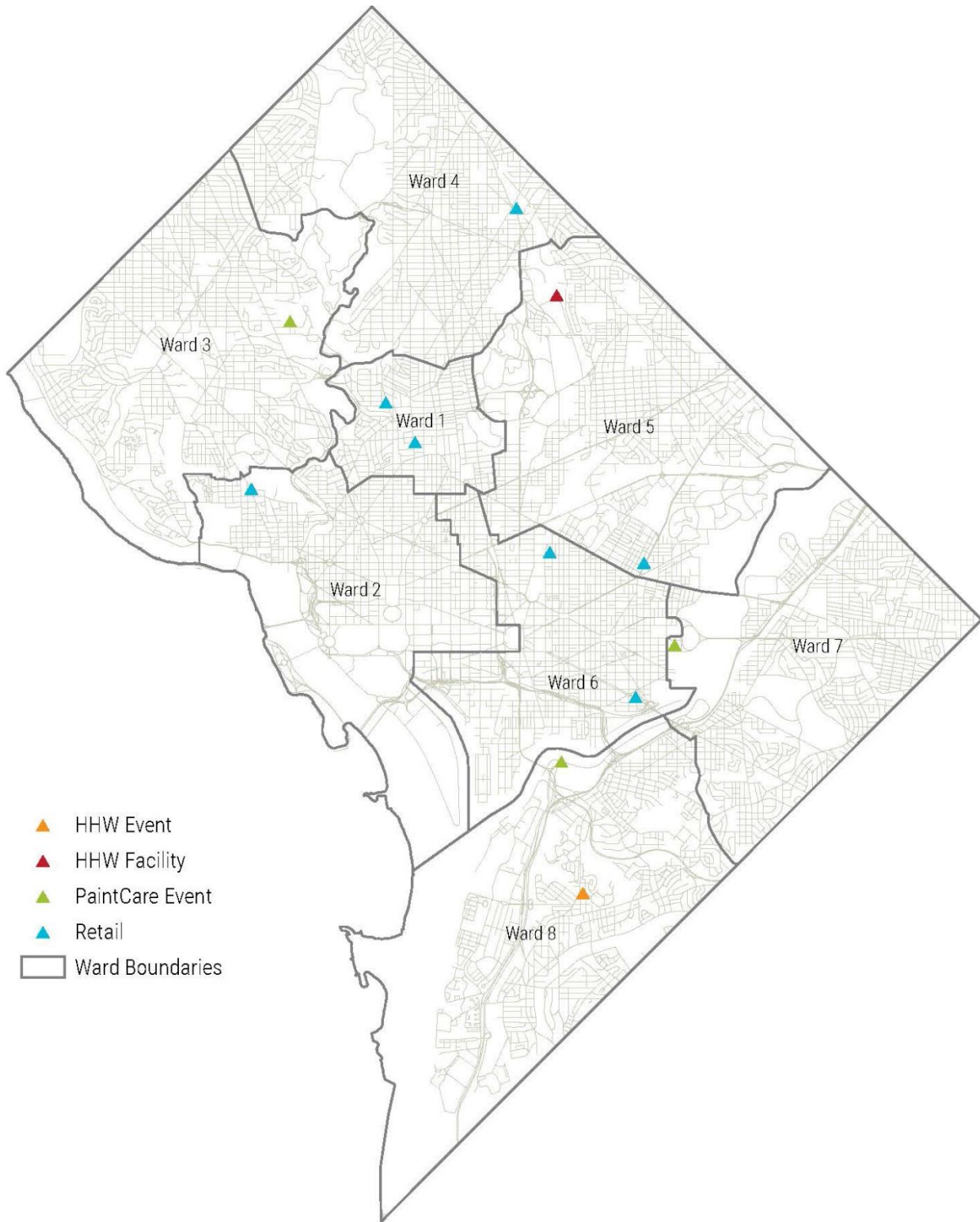
YEAR-ROUND SITES



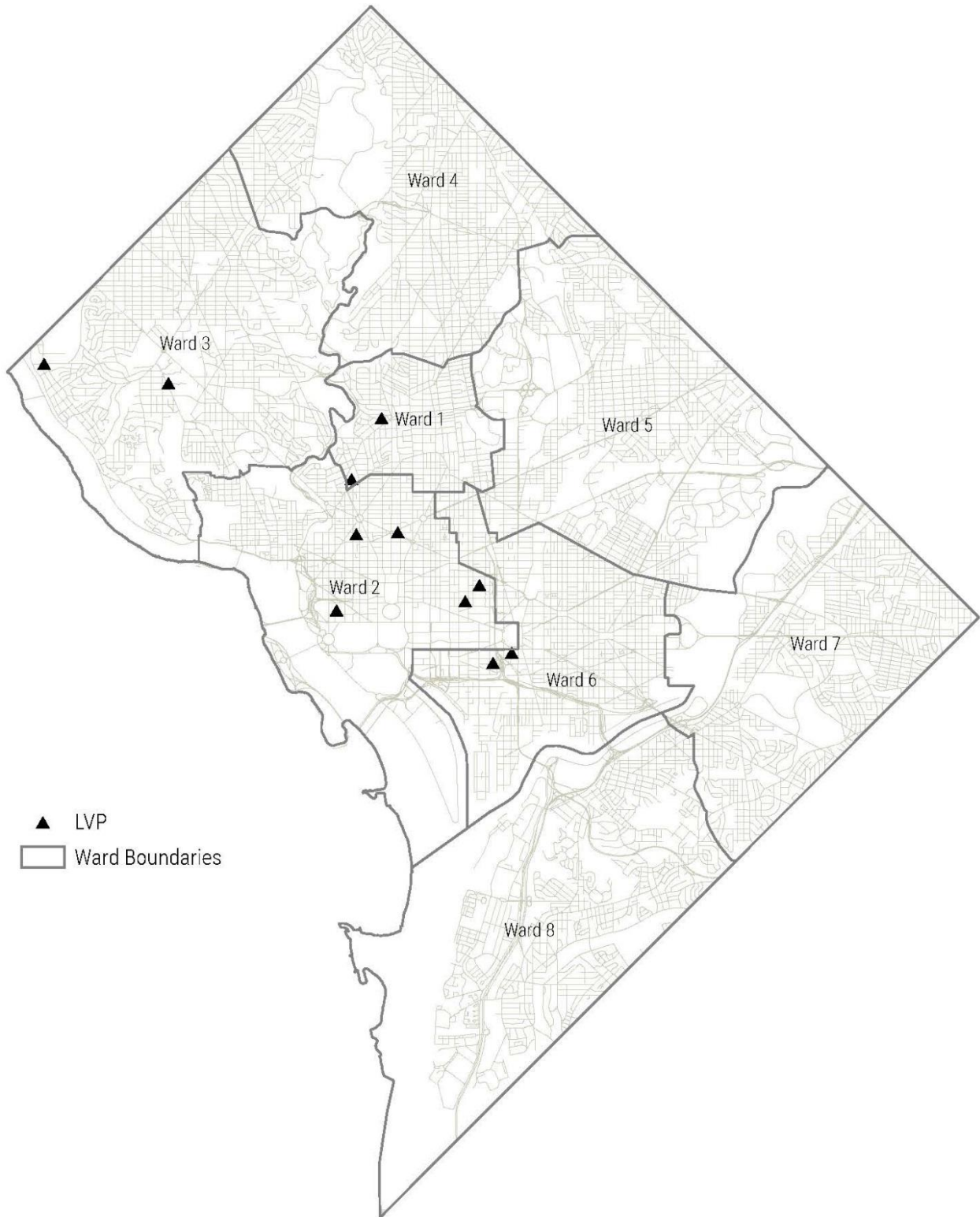
PAINT AND HHW EVENTS



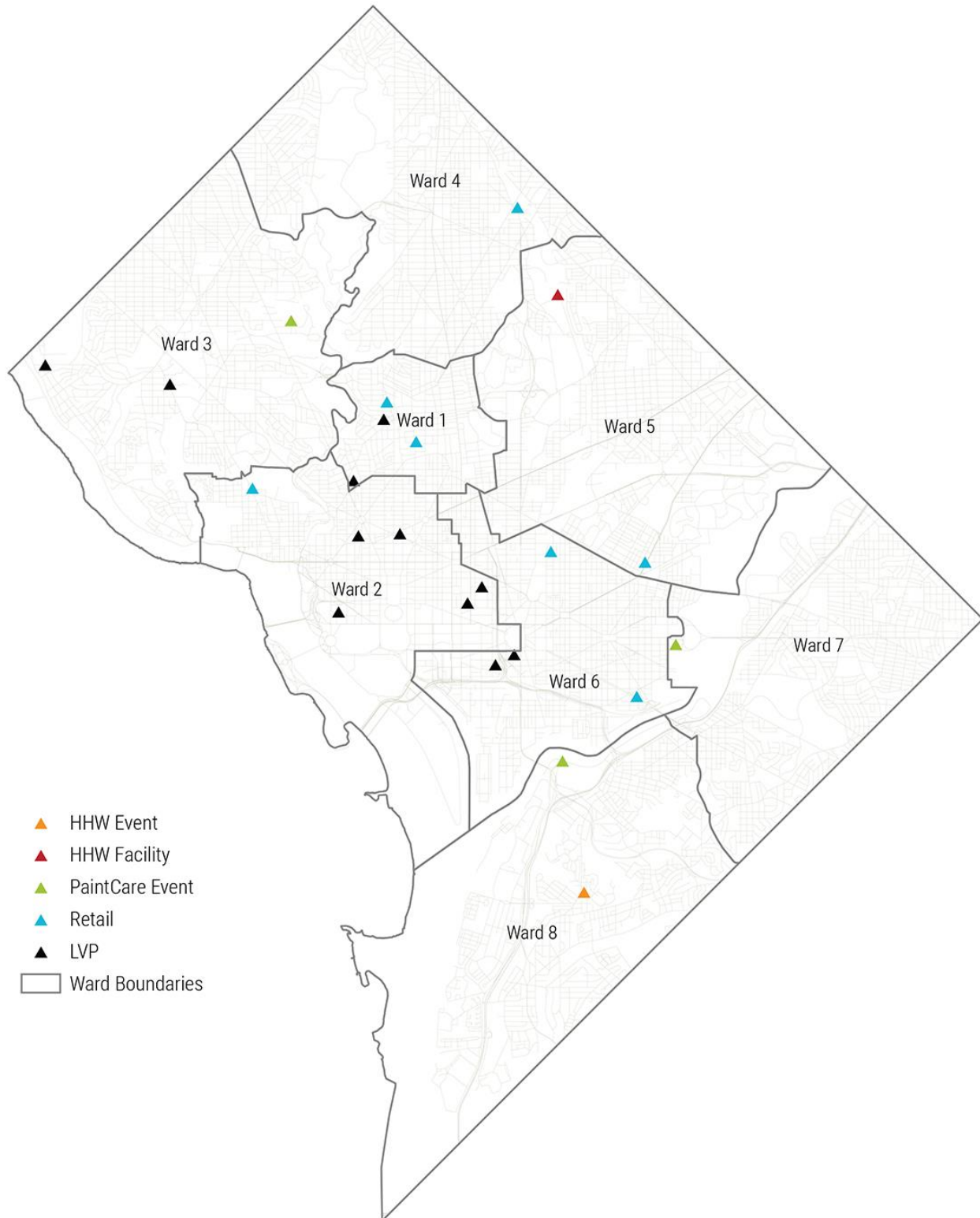
YEAR-ROUND SITES AND EVENTS



LARGE VOLUME PICK-UP SITES



ALL SITES AND EVENTS



C. PAINT COLLECTION PROCEDURES

PaintCare entered into contract agreements with owners or operators of all sites and events. PaintCare contracts require that drop-off sites meet requirements of District and federal law, regulations, and policies.

PaintCare provided each retail drop-off site with an on-site, in-person training and a program procedures manual. The training and program manual covered:

- ◆ Identification of program and non-program products
- ◆ Acceptable containers
- ◆ Whom to accept paint from and how much
- ◆ Screening procedure for Very Small Quantity Generators (VSQGs) and the required log form
- ◆ Proper storage
- ◆ Spill response procedures and reporting requirements
- ◆ Employee training
- ◆ How to schedule a pick-up
- ◆ Required paperwork and record retention schedules

Site personnel are required to visually inspect containers of postconsumer paint – but not open them – to confirm that they are acceptable program products and then place them in the spill proof collection bins provided by the program. Unlabeled and leaking cans are not accepted at retail sites, but trained staff at HHW sites and events are allowed to accept and prepare them for management under the program.

PaintCare's retail drop-off sites were visited by PaintCare staff to check on their operations and provide additional training and consumer outreach materials as needed. All retailers were visited at least twice during the reporting year.

The Fort Totten Transfer Station had permits for paint collection prior to partnering with PaintCare, and the hauler that operates the HHW and PaintCare events holds the required permits for these events.

D. PAINT TRANSPORTATION AND PROCESSING

D1. Paint Transportation

PaintCare contracted with MXI Environmental Services, a hazardous waste transporter to service the program. PaintCare requires that transportation service providers have the ability and knowledge to respond to incidents involving hazardous materials and comply with all applicable US Department of Transportation (DOT) and District transportation rules.

MXI transported the paint from all the program sites and events to their facility in Abingdon, VA for screening, separation, and consolidation. These sites include paint retail sites, PaintCare events, LVP's, the Fort Totten HHW facility, and the DPW HHW event.

D2. Latex Paint Processing

The condition in which postconsumer latex paint is received by the program determines the available management options. If containers are not properly sealed during storage, latex paint can harden due to evaporation and may no longer be useable or recyclable. Similarly, if latex paint freezes numerous times, it may not be suitable for reuse or recycling. Ultimately, the method of storage and the timing of the decision to bring leftover paint to a drop-off site are determined by the consumer.

The program's outreach messages encourage the timely return of unwanted postconsumer paint to reduce the age and improve the condition of the paint for end of life management.

PaintCare managed latex paint under the following waste management hierarchy:

Reuse. Reuse programs generally screen for paint containers that are 50% or more full and in good condition and give them away free or sell them to the local community. A small amount of latex paint was distributed for reuse at one of PaintCare's paint drop-off events.

Recycled Paint. MXI Environmental Services utilized paint-to-paint recycling as their primary method for managing latex paint.

MXI transported latex paint to their facility in Abingdon, VA. MXI processed postconsumer latex paint by segregating and consolidating the paint into eight different colors, treating the consolidated paint to meet various performance standards, then repackaging the paint for sale. MXI distributed and sold paint domestically in 1-gallon and 5-gallon containers as interior coatings and driveway sealer, pint and quart containers as craft chalk paint, and sold interior coatings in 275-gallon totes through international markets.

Disposal. Dry and unusable latex paint sorted out by MXI was sent to the Bristol Virginia Solid Waste Management Facility, a permitted landfill, in Bristol, VA.

D3. Oil-Based Paint Processing

Reuse. Reuse programs generally screen for paint containers that are 50% or more full and in good condition and give them away free or sell them to the local community. No oil-based paint was reused during the first reporting period.

Energy Recovery. MXI transported oil-based to their Virginia facility where it was bulked and shipped to GeoCycle in Holly Hill, SC for fuel blending and subsequently to Holcim, a cement kiln, also located in Holly Hill, SC, to be used as a fuel.

Section 2. Paint Collection Volume and Disposition Methods

Statutory Citation

Code of District of Columbia, Division I, Title 8. Subtitle A. Chapter 2A. Subchapter II. Paint Stewardship.

Section 8-233.02(f) A producer or representative organization shall submit a paint stewardship program report to the Mayor that includes:

(2) The total volume and type of postconsumer paint collected in the District and the volume by method of disposition.

Regulatory Citations

Code of District of Columbia Municipal Regulations Title 20, Chapter 20-40 Paint Stewardship.

Section 4002.1 A producer or representative organization shall submit to the Department a paint stewardship program report for the previous calendar year that, in addition to the requirements outlined in the Act, includes:

(c) A description of the disposition of postconsumer paint collected, by type and by estimated volume, including: (1) The name and corporate address of each processor that manages the postconsumer paint under the program; and (2) The name and corporate address of each transporter of postconsumer paint that is collected under the program.

(d)(2) The total volume of paint sold in the District during the preceding reporting period.

(e) A description of the methodology used to calculate the volume of paint sold and collected in Section 4002.1(d)(2) and (d)(4), indicating any changes from prior years in the methodology.

A. PAINT SALES

Paint sales were 165,289 gallons in the first two months (Nov-Dec 2016) of the program and 1,025,381 gallons in calendar year 2017.

Registered manufacturers, or their remitters(s), which may include paint distributors or retailers, report their sales of architectural paint in the District and remit the corresponding fees to PaintCare within a designated timeframe (generally monthly). PaintCare is not aware of any manufacturer selling paint into the District that was not registered with PaintCare or not properly reporting sales to PaintCare during (or since) the reporting period of this report.

B. PAINT COLLECTION AND MANAGEMENT

B1. Collection Volume and Recovery Rate

The program collected 2,930 gallons of paint during the calendar year 2016 (Nov-Dec). The recovery rate in calendar year 2016 was 1.8% (1.8% of 165,289 gallons sold). The program collected 35,415 gallons of paint during calendar year 2017. The recovery rate in calendar year 2017 was 3.5% (3.5% of 1,025,381 gallons sold).

The gallons collected and processed are reported to PaintCare by the hauler and are derived from the total pounds collected. Starting with the gross weight, the hauler removes the weight of the shipping container to derive the weight of paint and paint cans. The hauler then subtracts an estimated weight for paint cans to derive the weight of collected paint. The hauler then divides the derived weight of paint by 10 pounds per gallon to derive the gallons of paint collected.

In its DC program plan, PaintCare estimated an annual recovery rate of 6%, or approximately 66,000 gallons of leftover paint (6% of the originally projected 1.1 million gallons in sales) once the program reached maturity.

As expected, the program did not achieve a 6% recovery rate in this first reporting period and PaintCare believes the volume collected in the first 14 months of the program is appropriate given the newness of the program and slow ramp up in its promotion. In addition, as the Fort Totten HHW program did not previously manage latex paint (with the exception of incidental volumes delivered to their transfer station), PaintCare did not have comparable baseline paint collection volume to use for estimating collection growth. Therefore, the volume of paint collected in this first reporting period will serve as the baseline for future years.

Further, as discussed in the program plan, several factors make recovery rate goals and calculations problematic. Paint is designed to be fully consumed through application to walls, buildings, and other surfaces. Although the amount of postconsumer paint received through collection programs is measurable, it is very difficult to determine the precise quantity of postconsumer paint that is leftover and available for collection at any given time – a factor in recovery rate calculations. The lag time between the purchase of paint and the decision that the leftover paint is unwanted, and the additional time taken to return it to a drop-off site can vary greatly. In addition, architectural paint products have a long shelf life, so consumers purchasing paint in one year may not decide that the unused paint is unwanted for several years. For these reasons, PaintCare did not establish volume-based collection goals, but will provide recovery rate data in the annual reports to examine changes over time.

GALLONS SOLD AND PROCESSED

	2016 (2 MONTHS)	2017
Gallons Sold	165,289	1,025,381
Gallons Processed	2,930	35,415
Recovery Rate	1.8%	3.5%

B2. Latex vs. Oil-Based Paint

Of the 2,930 gallons of paint collected in 2016, 74% (2,163 gallons) was latex paint and 26% (767 gallons) was oil-based paint. Of the 35,415 gallons of paint collected in 2017, 78% (27,752 gallons) was latex paint and 22% (7,663 gallons) was oil-based paint.

B3. Paint Management Methods

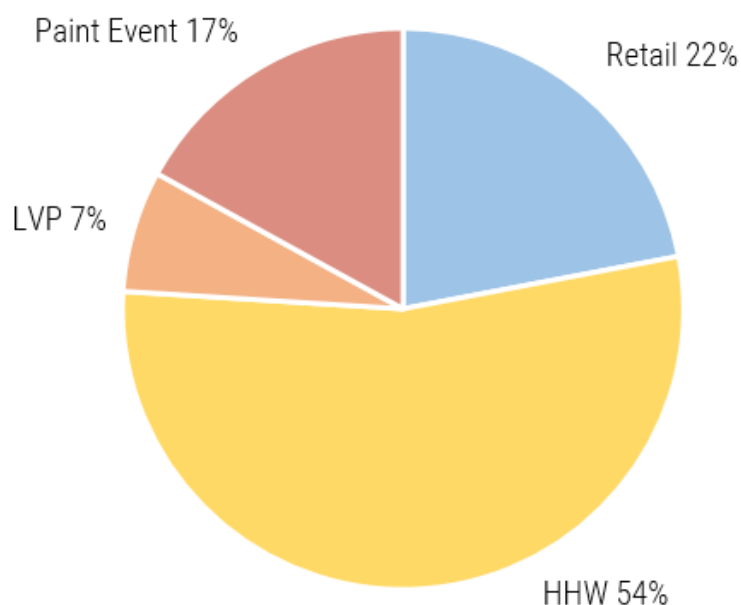
The following table shows the paint management methods for the paint collected and processed from the reporting period.

SUMMARY OF PAINT MANAGEMENT

	2016		2017	
LATEX PAINT DISPOSITION	GALLONS	%	GALLONS	%
Reuse	-	-	14	-
Recycled Paint	2,099	97	26,908	97
Disposal	64	3	830	3
Subtotal Latex Paint	2,163	100	27,752	100
OIL-BASED PAINT DISPOSITION				
Fuel	767	100	7,663	100
Subtotal Oil-Based Paint	767	100	7,663	100
Total Paint	2,930		35,415	

B4. Collection by Program Type

The following pie chart shows the relative volume of paint collected by site/service type in calendar year 2017.



C. CONTAINER RECYCLING

Metal and plastic paint containers were recycled whenever possible. During the reporting period, the program recycled an estimated 3 tons of paint containers.

D. PROGRAM PROCESSOR

MXI Environmental Services	26319 Old Trail Rd	Abingdon, VA
GeoCycle	6211 Ann Arbor Rd	Dundee, MI
Bristol Virginia Solid Waste Management Facility	2125 Shakesville Rd	Bristol, VA

E. PROGRAM TRANSPORTER

MXI Environmental Services	26319 Old Trail Road	Abingdon, VA
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Section 3. Independent Audit and Financial Summary

Statutory Citation

Code of District of Columbia, Division I, Title 8. Subtitle A. Chapter 2A. Subchapter II. Paint Stewardship

Section 8-233.02(f) A producer or representative organization shall submit a paint stewardship program report to the Mayor that includes:

(3) The total cost of implementing the program, as determined by an independent financial audit funded from the paint stewardship assessment.

Regulatory Citations

Code of District of Columbia Municipal Regulations, Title 20, Chapter 20-40 Paint Stewardship

Section 4002.1 A producer or representative organization shall submit to the Department a paint stewardship program report for the previous calendar year that, in addition to the requirements outlined in the Act, includes:

(d) A description of the total cost of implementing the program that includes the following: (1) The assessment amount per container; (3) The total cost of the program; (4) The cost per gallon of the program during the prior year; (5) The total cost of education information provided to consumers and as a percentage of the total program cost; (6) The total cost of transportation and processing and as a percentage of the total program cost; (7) The total cost of program administration and as a percentage of the total program cost; and (8) The total amount of surplus funding, if any.

(f) An operating budget for the program for the next calendar year.

A. INDEPENDENT FINANCIAL AUDIT

An independent financial audit of the national PaintCare program was conducted by Rogers & Company PLLC. This independent CPA firm conducted the audit in accordance with auditing standards generally accepted in the United States. Those standards require that the firm plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. The audit process includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. The audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. In Rogers & Company's opinion, the financial statements of PaintCare present fairly, in all material respects, the financial position as of December 31, 2017, and the changes in its net assets and its cash flows for the calendar year then ended in conformity with accounting principles generally accepted in the United States. The independent financial audit of the PaintCare program is included in the appendix.

B. FINANCIAL SUMMARY AND DISCUSSION

B1. Revenue and Expense Categories

Revenue in all PaintCare programs is derived from fees on new paint sales. Expenses categories for the District of Columbia program are discussed here:

Paint Processing. Paint processing is the largest expense in all PaintCare programs. In the District, paint processing costs were billed based on weight or by the box and included the cost of sorting mixed boxes of latex and oil-based paint.

Paint Transportation. Paint transportation is another significant expense in PaintCare programs. In the District, transportation costs were billed per cubic yard collection bin picked up and included a minimum stop charge.

Collection Support. Collection support expenses included paint collection bins (single use and reusable), spill kits, training materials, and miscellaneous supplies for drop-off site operations.

Communications. Communications expenses included advertising and promotional materials to increase awareness of the program and use of the drop-off sites.

Personnel, Professional Fees and Other. Personnel, professional fees and other included the cost of a part-time employee managing the District of Columbia program, legal costs, travel, office supplies, and other logistical and professional support.

DOEE Administrative Fees. PaintCare paid a plan approval fee of \$50,000 to DOEE in 2016 and an annual administrative fee of \$26,000 in 2017.

Corporate Activity. Corporate activity costs are those that are shared across all PaintCare programs and allocated relative to the population of the state or jurisdiction. For the reporting period, the District's allocation for corporate activity was 1.0%. These costs include but are not limited to corporate staffing, insurance, maintenance of data management systems, auditing fees, software licenses, legal fees, occupancy, and general communications.

B2. Financial Summary

The following table shows program revenue and expenses leading up to the launch of the program, during the first two months, and during calendar year 2017.

REVENUE AND EXPENSES

REVENUE	PRE-PROGRAM	2016 (2 MONTHS)	2017
Larger than half pint to smaller than 1 gallon	-	\$ 11,426	\$ 78,703
1-2 gallons	-	54,340	320,521
Larger than 2 gallons up to 5 gallons	-	39,595	251,064
Total revenue		105,361	650,288
EXPENSES			
Paint processing	-	7,229	101,210
Paint transportation	-	7,980	72,995
Collection support	10,164	11,814	35,121
Communications	6,509	16,078	43,749
Personnel, professional fees, and other	76,719	4,974	28,228
DOEE administrative fees	-	50,000	26,000
Allocation of corporate activity	65,133	7,706	41,695
Total expenses	158,525	105,781	348,998
Allocation of investment activity	(3,214)	(586)	(462)
Change in net assets (revenue minus expenses)	(161,739)	(1,006)	300,828
Net assets, beginning of reporting period	-	(161,739)	(162,745)
Net assets, end of reporting period	(\$ 161,739)	(\$ 162,745)	\$ 138,083

C. FINANCIAL METRICS

The following metrics are required by regulation. They are presented for the 2017 calendar year.

- ◆ Total cost of the program: \$348,998
- ◆ Cost per gallon of paint collected: \$9.86
- ◆ Education/outreach cost as percentage of total program cost: 13%
- ◆ Transportation and processing costs as percentage of total program cost: 50%
- ◆ Program administration cost (defined as corporate activity by PaintCare) as percentage of total program cost: 12%

D. RESERVES POLICY

Net assets represent the reserves of the program.

PaintCare's Reserves Policy establishes a minimum threshold of 16% of annual expenses (i.e., at least two months of operating expenses); a target reserve amount of 50% of annual expenses; and a maximum amount of 75% of annual expenses. This accumulated balance allows PaintCare programs to continue to operate in times of either higher than expected paint collection or lower than expected paint sales/revenue – or a combination of the two. If the program reserves fall below the minimum threshold of 16% or rise beyond the maximum threshold of 75%, an evaluation of the programs expenses and/or revenue will be performed to determine if changes are needed in operations, outreach, or the assessment structure.

At the end of the reporting period, the District of Columbia program had built a surplus of \$138,083 or 40% of annual expenses. Because the District of Columbia program is new, PaintCare expects increased collection volumes and costs for several years as program awareness grows and additional sites join the program. PaintCare anticipates reaching a program maturity with consistent collection volumes in the fourth or fifth year of the program, as several years are needed to educate the full population of the District about the program.

E. EVALUATION OF THE PROGRAM'S FUNDING MECHANISM

PaintCare fees on the sale of new paint in the District are based on container sizes as follows:

PAINTCARE FEES

CONTAINER SIZE	FEE
Half pint or smaller	\$ 0.00
Larger than half pint to smaller than 1 gallon	\$ 0.45
1-2 gallons	\$ 0.95
Larger than 2 gallons up to 5 gallons	\$ 1.95

The funding mechanism, including the fee structure and system to receive sales reports and payments from manufacturers performed well during the reporting period. No adjustment to the fee structure or payment system is necessary at this this.

F. 2018 BUDGET

2018 BUDGET

REVENUE	AMOUNT
Total revenue	672,000
EXPENSES	
Paint processing	133,500
Paint transportation	98,000
Collection support	42,000
Communications	85,000
Personnel, professional fees, and other	37,850
DOE administrative fees	26,000
Allocation of corporate activity	47,000
Total expenses	469,350
Change in net assets (revenue minus expenses)	202,650
Net assets, beginning of reporting period	138,083
Net assets, end of reporting period	340,733

G. INVESTMENT ACTIVITY AND FORMATION OF LIMITED LIABILITY COMPANIES

Beginning in December 2014, PaintCare invested a portion of its net assets in a financial portfolio. PaintCare maintained its investments for all programs in a single portfolio. Claim of ownership in the investment portfolio was shared by all programs and allocated among the programs based on relative net asset balances. Programs that had positive net asset balances had a claim on the assets invested in the portfolio; programs with negative net asset balances carried a liability representing an amount due to the portfolio.

In 2015, to better separate each PaintCare program (state/jurisdiction) in terms of liability and financial independence, PaintCare began implementing a plan to transition operations for each program from PaintCare Inc. to a wholly-owned subsidiary company dedicated to managing that particular program. PaintCare had formed sole-member limited liability companies in Connecticut, Oregon, and Rhode Island and established individual bank accounts for each of those new companies. Net asset balances, including gains earned from the investment portfolio, have been moved into those individual bank accounts and their programs' participation in an investment portfolio has ended. The remaining programs for which PaintCare has not yet established dedicated companies continue as before. PaintCare plans to transition the remaining jurisdictions to sole-member limited liability companies over the course of the next two years.

Section 4. Outreach

Statutory Citation

Code of District of Columbia, Division I, Title 8. Subtitle A. Chapter 2A. Subchapter II. Paint Stewardship.

Section 8-233.02(f) A producer or representative organization shall submit a paint stewardship program report to the Mayor that includes:

(4) Samples of educational information provided to consumers of paint and a description of how the information is distributed.

A. OUTREACH ACTIVITIES

A1. Introduction

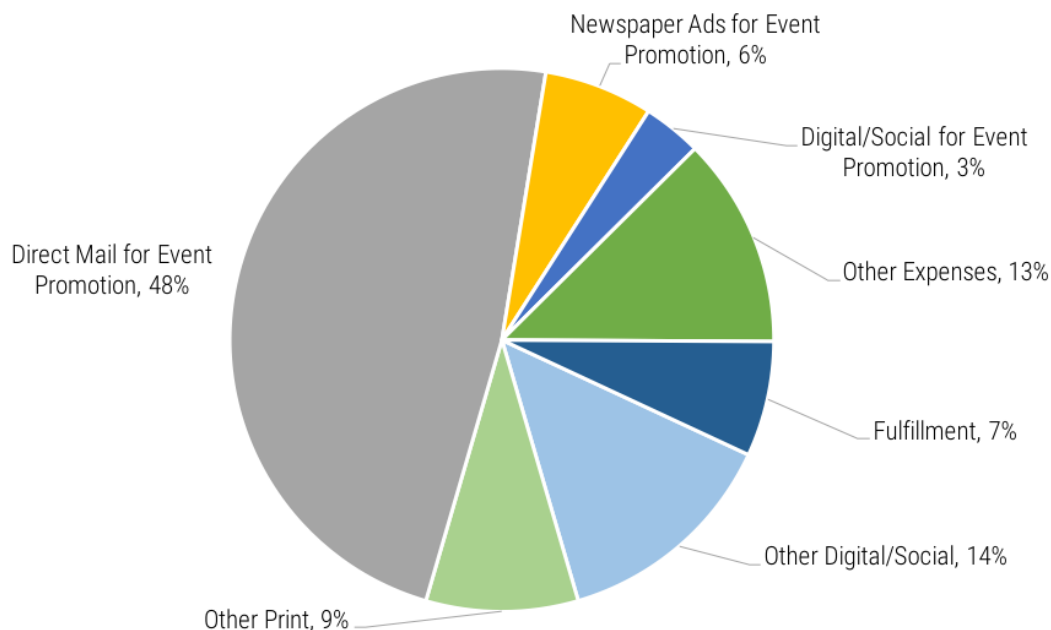
PaintCare's District of Columbia program plan discusses a variety of activities targeted to retailers, painting contractors, trade associations, other businesses and institutions, and the general public through direct contact, distribution of printed materials, and some advertising using a phased approach.

Initial outreach focused on recruiting drop off sites at paint retailers. The intent of phasing in some outreach activities was to allow drop-off sites to become comfortable with operations before implementing broader advertising to the public to increase participation.

PaintCare leveraged its first paint drop-off event in the District, which took place in November 2016, to generate buzz and public awareness about the program. Promotion of the event included 15,000 direct mail postcards, half of which were delivered to residents of Wards 6, 7, and 8, and the other half to all other Wards. Promotion also included print newspaper ads, social media advertising, and local blog coverage.

Overall, outreach efforts in the reporting period focused on encouraging the public to recycle their unwanted paint. The main objectives of outreach were to drive the public to PaintCare's website to find a drop-off site using PaintCare's site locator search tool and/or to attend a PaintCare event.

PaintCare's outreach activities in the District are categorized as follows: promotion of paint collection events via flyers, direct mail, targeted advertising, etc.; distribution of brochures and other printed materials to retailers and others (fulfillment); newspaper advertising; digital advertising and social media promotion; and other miscellaneous expenses. The relative amounts of spending dedicated to each of these outreach activities are summarized in the following pie chart:



A2. Print Materials for Consumers

Prior to the start of the program, PaintCare delivered packets of program brochures and other printed materials to retailers to make available to customers at their stores. All paint retailers or their corporate headquarters received packets of materials. The packets included program brochures, mini cards, fact sheets for painting contractors and the LVP service, program posters, and an order form to order additional materials and brochure holders.

After the program launched, PaintCare continued to provide additional materials upon request. During the reporting period, PaintCare fulfilled 24 requests for additional materials by mail, or PaintCare's DC program manager delivered materials in person during site visits. PaintCare distributed 2,975 brochures, mini cards, fact sheets, and posters during the reporting period.

In addition to fulfilling specific requests for materials, PaintCare does targeted outreach when requested or when a special need is identified. In February 2017, after hearing that participation was low at one drop-off site (Gallagher & Huguely), PaintCare sent 10,000 postcards to residents in Wards 4 and 5 to make them aware of it. In October 2017 PaintCare targeted over 2,000 District-based businesses with a postcard promoting the program and the LVP service.

In March 2017, PaintCare sent a packet of special materials to 185 realtors, including program brochures and postcards aimed at home buyers and sellers explaining how to find a PaintCare drop-off site. An illustration of the realtor packet is shown here. Larger versions of the materials shown below are included in the appendix and available on PaintCare's website.



PaintCare also provided counter mats to paint retailers to use in the paint department to reference when customers had questions. The counter mat is popular with retailers and more likely than the poster to be seen by customers while they wait for their paint to be mixed. The PaintCare counter mat is used in all PaintCare programs and allows for state/jurisdiction-specific insert that can be customized for each program.

Larger versions of the materials shown below are included in the appendix and available on PaintCare's website.



Brochure, Mini Card, Program Poster, Counter Mat, and Fact Sheets

A3. Fact Sheets for Stakeholders

Several fact sheets were distributed in the months before the start of the program and are still used. Minor updates are made throughout the year. Current versions of the following fact sheets are available on PaintCare's website:

- ◆ How Does the District of Columbia Paint Stewardship Program Affect Paint Retailers?
- ◆ How to Become a Retail Drop-Off Site
- ◆ About PaintCare Fees
- ◆ Information for Painting Contractors
- ◆ Information for Paint Purchasers
- ◆ Large Volume Pick-Up Service

A4. Press Coverage

At the start of the program, PaintCare focused efforts on face-to-face outreach with retailers and refrained from sending broad announcements to the press to avoid overwhelming drop-off sites during the initial period of the new program. Nonetheless, during the reporting period, PaintCare's outreach activities resulted in several news stories mentioning PaintCare in the following media outlets:

DATE	OUTLET
11/16	Petworth News Blog
11/16	PoPville News Blog
12/16	Capital Community News
3/17	Digital Journal
4/17	Petworth News Blog
12/17	The Hill Rag

A5. Website

Nearly all PaintCare advertising and outreach efforts direct the public to PaintCare's website for more information and to find a local PaintCare site. The most frequently visited part of the website is the PaintCare site locator tool on the page titled Drop-Off Locations. PaintCare's website and site locator are updated throughout the year.

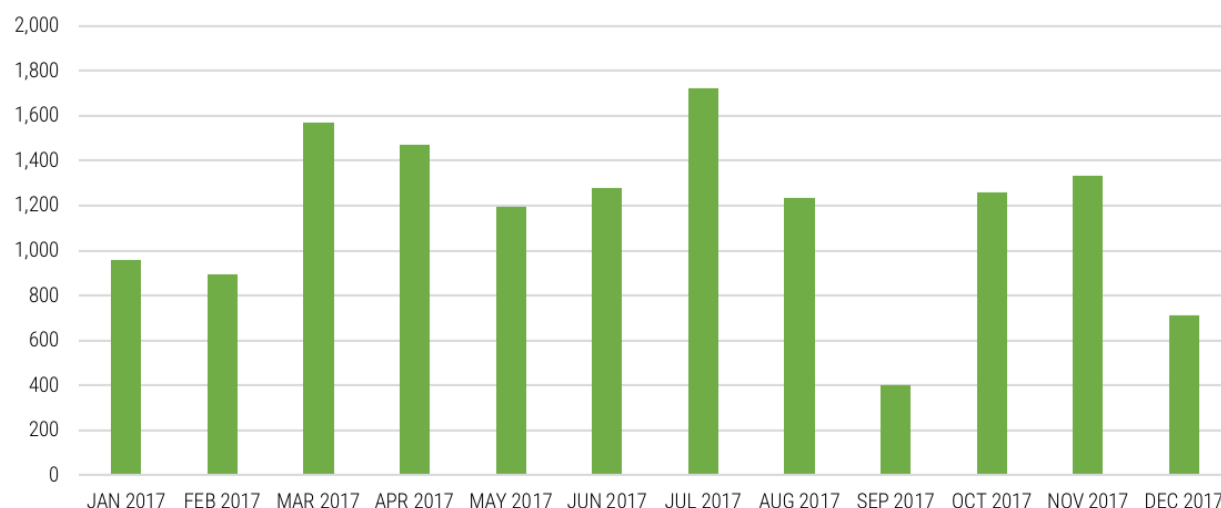
The website is easy to navigate and features topics on buying the right amount of paint, storage and reuse tips, and recycling. It has special pages for manufacturers and a general section for retailers, explains what

products are covered by the program, and has a District of Columbia page with tabs for different audiences (Everyone, Contractors, Retailers, and Official Docs).

In 2017 PaintCare compiled examples of paint calculators from various sources and placed them on the website (www.paintcare.org/paint-calculators/). These paint calculators can be used by everyone to help them buy the right amount of paint.

PaintCare maintains a list of locations around the country where the public can get recycled content paint (www.paintcare.org/wp-content/uploads/docs/xx-recycled-paint-stores.pdf).

A chart showing monthly website traffic for the first full year of the program (Jan-Dec 2017) follows:



District of Columbia 2017 Webpage Traffic

A6. Translations

PaintCare translates consumer brochures and fact sheets into languages of known ethnic groups, especially those involved in the painting business, and upon requests from paint retailers or other stakeholders. In 2017, PaintCare made all of its translated program brochures universal, and no longer state/jurisdiction-specific, in order to offer all translated brochures in all states/jurisdictions. These include the seven languages as required by the District—English, Amharic, Chinese, French, Korean, Spanish, and Vietnamese—as well as Armenian, Farsi, Hmong, Khmer, Lao, Russian, and Somali.

Two widely-used fact sheets are also not program-specific, and the same version is used in all states and the District. The fact sheet for the LVP service is available in Spanish. The fact sheet for painting contractors is available in 11 languages other than English due to requests from the District and other PaintCare programs.

A7. Print Advertising

PaintCare did not run very many print ads in order to allow drop-off sites time to adjust to operations; however, PaintCare did run a few print ads in early 2017 promoting awareness of the program and driving traffic to the PaintCare website to locate a drop-off site. These ads targeted District residents in local outlets. Additionally, PaintCare used print ads in local neighborhood newspapers to promote paint drop off events.



Examples of Print Advertising

A8. Online, Digital and Social Media Advertising

In an effort to phase in advertising at the start of the program, PaintCare ran only short campaigns of digital banner ads on social media and news websites that focused on promoting paint drop-off event participation. The ads were served to relevant audiences geo-targeting the neighborhoods surrounding the events whenever possible.



Examples of Digital Ads

In addition to PaintCare's online and social media-based promotion, DOEE promoted PaintCare's initial launch and subsequent drop-off events in its Sustainable DC e-newsletters starting in November 2016, and again several times throughout 2017. DOEE also engaged other DC government listservs to promote PaintCare events. DOEE promoted each of PaintCare's DC events in its social media feeds including its Facebook and Twitter pages.



PaintCare Event Promotion in DOEE's Sustainable DC e-Newsletter

A9. Face-to-Face

PaintCare's DC program manager visited retail drop-off sites regularly to make sure there were no problems or concerns, to help coach them on how to answer questions they receive from customers, provide brochures and other point-of-sale materials, and order signs. She also visited the Fort Totten HHW facility to check on operations and answer questions.

In addition to regular contact with drop-off sites, PaintCare's DC program manager was active with the following face-to-face events during the reporting period year:

- ◆ Earth Festival hosted by In A Perfect World
- ◆ PDCA Washington Metro Chapter meeting
- ◆ Sierra Club, Washington DC Chapter, Zero Waste Committee
- ◆ DC Government, DOEE Compliance Assistance & Green Initiative Workshop
- ◆ DC Environmental Network

Finally, PaintCare's DC program manager spoke with individuals interested in PaintCare's LVP service, explained how to request a pick-up, what was required to take advantage of the service, and which types of products are covered by the program and eligible for the service. If necessary, she visited the location to address logistical site issues to accommodate pick-ups either before the pick-up, at the time of the pick-up, or both.

A10. Signage

PaintCare has developed several signs for drop-off sites to help them let the public know about the program, screen program products, and address concerns they have about illegal dumping. Drop-off sites may order the following signs: Program Products Sign (English/Spanish), Program Partner Sign, Combination (program partner with simplified products list), No Dumping, and Please Wait for Assistance. Larger versions of these signs are included in the appendix and can be viewed online at www.paintcare.org/signs.



B. AWARENESS SURVEY

PaintCare conducted a baseline Paint Usage and Disposal Survey in the District prior to the start of the program using Survey Monkey, an online survey instrument. The survey is repeated each December and used to evaluate changes over time in the level of public awareness about various program elements. PaintCare is especially interested in the questions related to how much paint people store in their homes and whether they know where to recycle unwanted paint. A summary of responses for the last three surveys conducted 2015-2017 is included in the appendix.

Following are some highlights of the survey results:

- ◆ In general, the number of respondents reporting that they had 5 or more gallons of paint has remained about flat, while the number of respondents reporting they had 1-5 gallons has trended downward overall during the three survey years. Respondents reporting less than 1 gallon of paint has increased only in 2017.
- ◆ In reporting what respondents would do with leftover paint, there is an increase in the number who would take it to a paint store, while the numbers who would put it in the trash remained flat.
- ◆ The percentage of respondents who report knowing that paint can be recycled increased dramatically from a low of 16% before the program started in 2015 to 59% by the end of 2017.
- ◆ The number of respondents who report knowing where to take unwanted paint increased on average, while the number who do not know decreased on average.

C. RECOMMENDATIONS

During the first full year of PaintCare's District of Columbia program, advertising campaigns were intentionally restrained to aid stability in paint collection operations and all activities were coordinated through PaintCare support staff without the assistance of media agencies. This year, PaintCare will aim to increase public awareness of the program by moderately expanding media and advertising activities, including cable television, radio, digital and print advertising, press coverage, and social media. PaintCare endeavors to reach the general public – all households, businesses, and institutions that generate or accumulate leftover paint. Because the various segments of the general population are reached by different media, a media mix that includes a variety of strategies is necessary to reach the full population.

In addition, PaintCare will look for new events and other face-to-face outreach opportunities (e.g., home shows, meetings of painting contractor and other associations, etc.) in DC to raise awareness of the program.

Finally, PaintCare offers creative and financial support to HHW and retail sites that are PaintCare partners. Opportunities for joint outreach activity with the Fort Totten Transfer Station or other waste management partners will be explored.

Appendix Section A

PAINTCARE DROP-OFF SITES, EVENTS AND SERVICE LOCATIONS

PAINT RETAILER	ADDRESS	DISTRICT WARD
Gallihier & Huguely	5925 Blair Rd NW	4
McCormick Paints	3124 Mount Pleasant St NW	1
McCormick Paints	1442 Pennsylvania Ave SE	6
Sherwin-Williams	1805 Wisconsin Ave NW	2
Sherwin-Williams	1120 Third St NE	6
Sherwin-Williams	2511 14th St NW	1
W S Jenks & Son	910 Bladensburg Rd NE	5

HHW FACILITY

Fort Totten Transfer Station	4900 John McCormack Dr NE	5
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PAINTCARE EVENTS

Anacostia Recreation Center (Apr 2017)	1800 Anacostia Dr SE	8
DC Armory Parking Lot (Nov 2016, Nov 2017)	2001 E Capitol St SE	7
Howard University School of Law (Jul 2017)	2929 Van Ness St NW	3

HHW EVENT

Gateway DC – Saint Elizabeths (May 2017)	2730 Martin Luther King Jr Ave SE	8
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LARGE VOLUME PICK-UP SITES

DISTRICT WARD

Construction/Engineering	2
Federal Government – Aqueduct	3
Federal Government – Capitol Architect	6
Federal Government – Capitol Architect	6
Federal Government – State Department	2
Hotel	1
Painting Contractor	1
Property Manager	3
Property Manager	2
Property Manager	2
Trade Association	2

Appendix Section B

PaintCare Inc.

Financial Statements
and Independent Auditors' Report

Twelve Month Periods Ended December 31, 2017 and 2016

PaintCare Inc.

Financial Statements
Twelve Month Periods Ended December 31, 2017 and 2016

Contents

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
PaintCare Inc.

We have audited the accompanying financial statements of PaintCare Inc. ("PaintCare"), which comprise the statements of financial position as of December 31, 2017 and 2016, the related statements of activities and cash flows for twelve month periods then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform an audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of PaintCare as of December 31, 2017 and 2016, and the changes in its net assets and its cash flows for twelve month periods then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information included on pages 15-16 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Handwritten signature of Rogers & Company LLC in black ink.

Vienna, Virginia
March 26, 2018

PaintCare Inc.

Statements of Financial Position
December 31, 2017 and 2016

	2017	2016
Assets		
Current assets:		
Cash	\$ 13,306,740	\$ 11,352,676
Accounts receivable, net	5,241,516	4,629,251
Investments	40,277,238	32,374,147
Prepaid expenses	16,964	84,847
Total current assets	58,842,458	48,440,921
Property and equipment, net	211,122	296,457
Total assets	<u>\$ 59,053,580</u>	<u>\$ 48,737,378</u>
Liabilities and Net Assets		
Liabilities		
Current liabilities:		
Accounts payable and accrued expenses	\$ 6,392,384	\$ 5,380,494
Due to affiliate	1,218,597	707,370
Total liabilities	<u>7,610,981</u>	<u>6,087,864</u>
Net Assets		
Unrestricted	<u>51,442,599</u>	<u>42,649,514</u>
Total net assets	<u>51,442,599</u>	<u>42,649,514</u>
Total liabilities and net assets	<u>\$ 59,053,580</u>	<u>\$ 48,737,378</u>

PaintCare Inc.

Statements of Activities
For the Twelve Month Periods Ended December 31, 2017 and 2016

	2017	2016
Operating Revenue and Support		
Paint recovery fees	\$ 60,554,527	\$ 59,330,378
Other income	86,429	114,137
Total operating revenue and support	<u>60,640,956</u>	<u>59,444,515</u>
Expenses		
Program and delivery services:		
Oregon	4,947,135	4,843,757
California	29,828,977	30,271,474
Connecticut	3,056,680	2,833,700
Rhode Island	684,887	681,349
Minnesota	4,942,506	5,625,235
Vermont	743,783	718,878
Maine	1,108,353	1,180,482
Colorado	5,070,756	5,071,615
District of Columbia	307,304	148,652
Total program and delivery services	<u>50,690,381</u>	<u>51,375,142</u>
General and administrative	<u>4,186,412</u>	<u>4,170,048</u>
Total expenses	<u>54,876,793</u>	<u>55,545,190</u>
Change in Net Assets from Operations	5,764,163	3,899,325
Non-Operating Activities		
Interest and dividend income	1,027,363	810,900
Loss on disposal of property and equipment	-	(46,549)
Net realized and unrealized gain on investments	2,001,559	439,166
Total non-operating activities	<u>3,028,922</u>	<u>1,203,517</u>
Change in Net Assets	8,793,085	5,102,842
Net Assets, beginning of period	<u>42,649,514</u>	<u>37,546,672</u>
Net Assets, end of period	<u>\$ 51,442,599</u>	<u>\$ 42,649,514</u>

See accompanying notes.

PaintCare Inc.

Statements of Cash Flows
For the Twelve Month Periods Ended December 31, 2017 and 2016

	<u>2017</u>	<u>2016</u>
Cash Flows from Operating Activities		
Change in net assets	\$ 8,793,085	\$ 5,102,842
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	85,335	86,892
Loss on disposal of property and equipment	-	80,333
Net realized and unrealized gain on investments	(2,001,559)	(439,166)
Change in allowance for doubtful accounts receivable	12,726	(58,582)
Change in operating assets and liabilities:		
(Increase) decrease in:		
Accounts receivable	(624,991)	1,471,252
Prepaid expenses	67,883	30,976
Increase (decrease) in:		
Accounts payable and accrued expenses	1,011,890	(2,439,641)
Due to affiliate	511,227	248,061
Net cash provided by operating activities	<u>7,855,596</u>	<u>4,082,967</u>
Cash Flows from Investing Activities		
Purchases of investments	(12,668,109)	(810,900)
Proceeds from sale of investments	6,766,577	118,711
Purchases of property and equipment	<u>-</u>	<u>(5,536)</u>
Net cash used in investing activities	<u>(5,901,532)</u>	<u>(697,725)</u>
Net Increase in Cash	1,954,064	3,385,242
Cash, beginning of period	<u>11,352,676</u>	<u>7,967,434</u>
Cash, end of period	<u><u>\$ 13,306,740</u></u>	<u><u>\$ 11,352,676</u></u>

See accompanying notes.

PaintCare Inc.

Notes to Financial Statements December 31, 2017 and 2016

1. Nature of Operations

PaintCare Inc. (“PaintCare”), a not-for-profit 501(c)(3) organization, was created in October 2009 by the American Coatings Association (ACA), who, working with state and local government stakeholders, passed the first ever paint product stewardship law in the United States in the state of Oregon in 2009 with implementation of the Oregon Program beginning July 1, 2010. Similar legislation has subsequently been passed in other jurisdictions. The legislation pilots an industry-led, end-of-life management program for post-consumer paint, which PaintCare operates. The PaintCare Board is made up of architectural paint manufacturers and participation in PaintCare is not limited to ACA members, but open to all architectural paint manufacturers. There are no dues or registration fees associated with PaintCare. During 2015, PaintCare organized single-member limited liability companies (LLC) for the Oregon, Connecticut, and Rhode Island programs in an effort to shield the assets of each state program from liability stemming from acts and obligations of other PaintCare state programs.

2. Summary of Significant Accounting Policies

Basis of Accounting and Presentation

PaintCare’s financial statements are prepared on the accrual basis of accounting. Unrestricted net assets represent funds that are not subject to donor-imposed stipulations and are available for support of PaintCare’s operations. At December 31, 2017 and 2016, all net assets were unrestricted.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Accounts Receivable

Accounts receivable are recorded at net realizable value and represent amounts due from post-consumer paint recovery fees. PaintCare provides an allowance for bad debts using the allowance method, which is based on management’s judgment considering historical information. Accounts are individually analyzed for collectability, and will be reserved based on individual evaluation and specific circumstances. When all collection efforts have been exhausted, the accounts are written off against the related allowance. At December 31, 2017 and 2016, an allowance of \$25,848 and \$13,122, respectively, was recognized.

PaintCare Inc.

Notes to Financial Statements
December 31, 2017 and 2016

2. Summary of Significant Accounting Policies (continued)

Investments

Investments are stated at fair value, based on quoted market prices. All realized and unrealized gains and losses are included in the accompanying statements of activities.

Property and Equipment

Property and equipment with a projected useful life ranging from three to ten years and in excess of \$1,000 are capitalized and recorded at cost. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the individual assets, ranging from three to ten years.

Revenue Recognition

PaintCare recognizes revenue from post-consumer paint recovery fees at the time architectural paint product is sold by a manufacturer participant of the paint product stewardship program. Manufacturer participants in the program pay the PaintCare recovery fee to PaintCare based on the amount of program products they sell on a monthly basis.

Program participants report their monthly unit sales of paint through a secure, HTTPS online system using their unique user ID and password. The participant must pay a paint recovery fee per unit sold, based on container size, according to the established fee schedule for each state program. As the PaintCare recovery fee is added to the wholesale price of paint and passed through uniformly to the retail purchase price of paint—so that the manufacturer, distributor, and/or retailer is made whole—in some cases, distributors or retailers have elected to undertake the obligation of the manufacturer for these fees. Thus, PaintCare has allowed remitter agreements in the program, whereby a distributor or retailer reports and remits directly to PaintCare on behalf of a participant manufacturer's brand or brands. Reports and payments are due by the end of the month following the reporting period.

Revenue from all other sources is recognized when earned.

PaintCare Inc.

Notes to Financial Statements December 31, 2017 and 2016

2. Summary of Significant Accounting Policies (continued)

Communications Costs

PaintCare holds communication-related contracts for advertising, marketing, and consumer awareness. Communications costs are charged to operations when incurred. Communications expenses were \$4,274,564 and \$6,275,502 for the twelve month periods ended December 31, 2017 and 2016, respectively.

Functional Allocation of Expenses

The costs of providing the various program and supporting activities have been summarized on a functional basis in the accompanying financial statements. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Programs are categorized by the states where services are conducted.

Measure of Operations

PaintCare includes in its measure of operations all revenues and expenses that are an integral part of its programs and supporting activities, and excludes realized and unrealized gains and losses on investments, interest and dividends, and loss on disposal of property and equipment.

Recently Issued Accounting Pronouncement

In August 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update 2016-14, *Presentation of Financial Statements for Not-for-Profit Entities*. The update changes the manner by which nonprofit organizations classify net assets as well as improves information presented in financial statements and notes about nonprofit organization liquidity, financial performance, and cash flows. The guidance is effective beginning in 2018.

Subsequent Events

In preparing these financial statements, PaintCare has evaluated events and transactions for potential recognition or disclosure through March 26, 2018, the date the financial statements were available to be issued.

PaintCare Inc.

Notes to Financial Statements December 31, 2017 and 2016

3. Concentration of Credit Risk

Financial instruments that potentially subject PaintCare to significant concentrations of credit risk consist of cash and investments. PaintCare maintains cash deposit and transaction accounts, along with investments, with various financial institutions and these values, from time to time, may exceed insurable limits under the Federal Deposit Insurance Corporation (FDIC) and Securities Investor Protection Corporation (SIPC). PaintCare has not experienced any credit losses on its cash and investments to date as it relates to FDIC and SIPC insurance limits. Management periodically assesses the financial condition of these financial institutions and believes that the risk of any credit loss is minimal.

4. Accounts Receivable

Accounts receivable related to the following programs were due as follows at December 31:

	2017	2016
California	\$ 3,368,499	\$ 2,942,514
Colorado	464,559	472,301
Minnesota	578,769	373,845
Oregon	356,528	265,254
Connecticut	231,909	221,528
Maine	85,413	196,584
Rhode Island	66,448	57,640
District of Columbia	52,436	52,808
Vermont	62,803	59,899
Total accounts receivable	5,267,364	4,642,373
Less: allowance for doubtful accounts	(25,848)	(13,122)
Accounts receivable, net	<u>\$ 5,241,516</u>	<u>\$ 4,629,251</u>

PaintCare Inc.

Notes to Financial Statements
December 31, 2017 and 2016

5. Investments and Fair Value Measurements

PaintCare invests a portion of its accumulated surplus in a portfolio with Bank of America/Merrill Lynch. The sole objective of the portfolio is to earn a return equal to the rate of inflation and thus preserve the purchasing power of its capital. Interest, dividends, changes in market value, and other investment activities are allocated to each state program based on the relative net asset balances of each state program. Oversight of the investments is provided by the PaintCare Budget and Finance Committee and by the PaintCare Board of Directors.

PaintCare follows FASB Accounting Standards Codification 820, *Fair Value Measurements and Disclosures*, for its financial assets. This standard establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. Fair value measurement standards require an entity to maximize the use of observable inputs (such as quoted prices in active markets) and minimize the use of unobservable inputs (such as appraisals or other valuation techniques) to determine fair value. The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the entity's perceived risk of that instrument.

The inputs used in measuring fair value are categorized into three levels. Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and liabilities and have the highest priority. Level 2 is based upon observable inputs other than quoted market prices, and Level 3 is based on unobservable inputs. Transfers between levels in the fair value hierarchy are recognized at the end of the reporting period.

In general, and where applicable, PaintCare uses quoted prices in active markets for identical assets to determine fair value. This pricing methodology applies to Level 1 investments. Level 2 inputs include government securities as well as some mutual funds consisting mainly of fixed income instruments, which are valued based on quoted prices in less active markets.

PaintCare Inc.

Notes to Financial Statements
December 31, 2017 and 2016

5. Investments and Fair Value Measurements (continued)

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of December 31, 2017:

	Level 1	Level 2	Level 3	Total
<hr/>				
Equities:				
Energy	\$ 710,082	\$ -	\$ -	\$ 710,082
Materials	568,175	-	-	568,175
Industrials	1,540,587	-	-	1,540,587
Consumer discretionary	1,584,332	-	-	1,584,332
Consumer staples	1,012,162	-	-	1,012,162
Health care	1,618,897	-	-	1,618,897
Financials	2,107,810	-	-	2,107,810
Information technology	2,501,892	-	-	2,501,892
Telecommunication				
service	277,299	-	-	277,299
Utilities	433,312	-	-	433,312
Real estate	520,960	-	-	520,960
Bond	84,513	-	-	84,513
Mutual funds:				
Fixed income	6,136,920	-	-	6,136,920
Corporate bonds	8,389,774	-	-	8,389,774
Cash equivalents	1,471,148	-	-	1,471,148
Government securities:				
U.S. Treasury	-	6,750,894	-	6,750,894
U.S. Agency	-	4,568,481	-	4,568,481
<hr/>				
Total investments	\$ 28,957,863	\$ 11,319,375	\$ -	\$ 40,277,238
<hr/>				

PaintCare Inc.

Notes to Financial Statements
December 31, 2017 and 2016

5. Investments and Fair Value Measurements (continued)

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of December 31, 2016:

	Level 1	Level 2	Level 3	Total
Equities:				
Energy	\$ 276,294	\$ -	\$ -	\$ 276,294
Materials	242,497	-	-	242,497
Industrials	629,303	-	-	629,303
Consumer discretionary	1,008,268	-	-	1,008,268
Consumer staples	1,416,235	-	-	1,416,235
Health care	1,370,173	-	-	1,370,173
Financials	913,762	-	-	913,762
Information technology	987,365	-	-	987,365
Telecommunication service	329,869	-	-	329,869
Utilities	33,086	-	-	33,086
Mutual funds:				
Exchange traded funds	2,186,781	-	-	2,186,781
Mid/small U.S. equity	375,552	-	-	375,552
Fixed income	4,303,977	-	-	4,303,977
Corporate bonds	5,889,552	-	-	5,889,552
Cash equivalents	608,834	-	-	608,834
Government securities:				
U.S. Treasury	-	7,411,772	-	7,411,772
U.S. Agency	-	4,390,827	-	4,390,827
Total investments	\$ 20,571,548	\$ 11,802,599	\$ -	\$ 32,374,147

Investment income consisted of the following for the twelve month periods ended December 31:

	2017	2016
Interest and dividend income	\$ 1,027,363	\$ 810,900
Net realized and unrealized gain	2,001,559	439,166
Total investment income	\$ 3,028,922	\$ 1,250,066

PaintCare Inc.

Notes to Financial Statements December 31, 2017 and 2016

6. Property and Equipment

PaintCare held the following property and equipment at December 31:

	<u>2017</u>	<u>2016</u>
Software	\$ 421,822	\$ 421,822
Less: accumulated depreciation and amortization	<u>(210,700)</u>	<u>(125,365)</u>
Property and equipment, net	<u><u>\$ 211,122</u></u>	<u><u>\$ 296,457</u></u>

7. Related Party

ACA, a related party, is a separate, 501(c)(6) nonprofit organization working to advance the needs of the paint and coatings industry and the professionals who work in it. Through advocacy of the industry and its positions on legislative, regulatory, and judicial issues at the federal, state, and local levels, it acts as an effective ally, ensuring that the industry is represented and fairly considered. ACA also devotes itself to advancing industry efforts with regard to product stewardship, through its signature Coating Care[®] resources, and focuses on advancements in science and technology through its technical conferences and journals, as well as online training opportunities. ACA incorporated PaintCare for the sole purpose of implementing programs for post-consumer architectural paint. ACA maintains a controlling interest in PaintCare through the ability to appoint its Board of Directors.

In February 2011, ACA and PaintCare entered into an affiliation agreement whereby ACA charges PaintCare an administrative fee, annually, to cover the following expense categories: allocation of time incurred by PaintCare officers, allocation of other direct labor, and allocation of occupancy and infrastructure costs. The term of the agreement is for one year and automatically renews for one-year terms unless canceled by either party.

For the twelve month periods ended December 31, 2017 and 2016, the total administrative fees charged by ACA to PaintCare were \$2,117,301 and \$1,765,154, respectively. At December 31, 2017 and 2016, PaintCare owed ACA \$1,218,597 and \$707,370, respectively, which is recorded as due to affiliate in the accompanying statements of financial position.

PaintCare Inc.

Notes to Financial Statements
December 31, 2017 and 2016

8. Income Taxes

PaintCare is recognized as a tax-exempt organization under Internal Revenue Code (IRC) Section 501(c)(3), and is exempt from income taxes except for taxes on unrelated business activities. No tax expense is recorded in the accompanying financial statements for PaintCare, as there was no unrelated business taxable income. Contributions to PaintCare are deductible as provided in IRC Section 170(b)(1)(A)(vi).

Management evaluated PaintCare's tax positions, and concluded that PaintCare's financial statements do not include any uncertain tax positions.

SUPPLEMENTARY INFORMATION

PaintCare Inc.
Schedule of Activities, Organized by Program
For the Twelve Month Period Ended December 31, 2017

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	General and Administrative	Total
Operating Revenue and Support											
Paint recovery fees	\$ 4,744,994	\$ 35,391,489	\$ 3,638,576	\$ 937,054	\$ 5,879,684	\$ 903,209	\$ 1,473,982	\$ 6,935,251	\$ 650,288	\$ -	\$ 60,554,527
Other income	86,429	-	-	-	-	-	-	-	-	-	86,429
Total operating revenue and support	4,831,423	35,391,489	3,638,576	937,054	5,879,684	903,209	1,473,982	6,935,251	650,288	-	60,640,956
Expenses											
Program and delivery services:											
Collection support	18,378	3,039,037	423,739	102,643	195,850	82,884	134,751	461,818	35,121	-	4,494,221
Transportation and processing	4,629,903	22,266,855	1,990,203	461,697	4,407,470	591,327	788,633	3,685,583	174,205	-	38,995,876
Communications	77,132	2,827,358	474,582	82,938	156,235	8,680	11,109	592,780	43,750	-	4,274,564
Legal fees	6,477	505,320	2,894	2,726	-	283	15	6,538	-	-	524,253
State agency administrative fees	40,000	221,456	20,000	-	33,330	15,000	82,000	120,000	26,000	-	557,786
Other program expenses	175,245	968,951	145,262	34,883	149,621	45,609	91,845	204,037	28,228	-	1,843,681
Total program and delivery services	4,947,135	29,828,977	3,056,680	684,887	4,942,506	743,783	1,108,353	5,070,756	307,304	-	50,690,381
General and administrative:											
Legal fees	-	-	-	-	-	-	-	-	-	12,358	12,358
Management fees	-	-	-	-	-	-	-	-	-	2,117,301	2,117,301
Insurance	-	-	-	-	-	-	-	-	-	163,709	163,709
Other expense	-	-	-	-	-	-	-	-	-	1,893,044	1,893,044
Total general and administrative	-	-	-	-	-	-	-	-	-	4,186,412	4,186,412
Total expenses	4,947,135	29,828,977	3,056,680	684,887	4,942,506	743,783	1,108,353	5,070,756	307,304	4,186,412	54,876,793
Change in Net Assets from Operations	(115,712)	5,562,512	581,896	252,167	937,178	159,426	365,629	1,864,495	342,984	(4,186,412)	5,764,163
Non-Operating Activities											
Investment income	-	-	-	-	-	-	-	-	-	3,028,922	3,028,922
Change in Net Assets Before Allocation of General and Administrative Activities	(115,712)	5,562,512	581,896	252,167	937,178	159,426	365,629	1,864,495	342,984	(1,157,490)	8,793,085
General and administrative allocation	(265,465)	(2,581,418)	(247,658)	(72,935)	(367,521)	(43,359)	(92,046)	(348,486)	(41,694)	4,060,582	-
Investment allocation	-	2,845,386	-	-	(98,493)	(38,810)	1,311	194,160	(462)	(2,903,092)	-
Total Change in Net Assets	(381,177)	5,826,480	334,238	179,232	471,164	77,257	274,894	1,710,169	300,828	-	8,793,085
Net Assets (Deficit), beginning of year	(327,754)	40,575,302	2,708,044	447,805	(1,867,529)	(683,136)	(155,170)	2,114,697	(162,745)	-	42,649,514
Net Assets (Deficit), end of year	\$ (708,931)	\$ 46,401,782	\$ 3,042,282	\$ 627,037	\$ (1,396,365)	\$ (605,879)	\$ 119,724	\$ 3,824,866	\$ 138,083	\$ -	\$ 51,442,599

PaintCare Inc.
Schedule of Activities, Organized by Program
For the Twelve Month Period Ended December 31, 2016

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	General and Administrative	Total
Operating Revenue and Support											
Paint recovery fees	\$ 4,665,094	\$ 35,335,484	\$ 3,692,824	\$ 945,742	\$ 5,461,855	\$ 749,398	\$ 1,596,111	\$ 6,778,509	\$ 105,361	\$ -	\$ 59,330,378
Other income	114,137	-	-	-	-	-	-	-	-	-	114,137
Total operating revenue and support	4,779,231	35,335,484	3,692,824	945,742	5,461,855	749,398	1,596,111	6,778,509	105,361	-	59,444,515
Expenses											
Program and delivery services:											
Collection support	20,627	2,990,073	365,298	95,368	460,906	72,043	144,114	498,367	21,937	-	4,668,733
Transportation and processing	4,532,993	21,367,002	1,836,663	456,335	4,726,037	563,672	801,171	3,516,020	15,209	-	37,815,102
Communications	73,004	4,644,544	468,523	89,798	250,737	10,765	73,203	644,074	20,854	-	6,275,502
Legal fees	4,922	68,089	7,269	4,297	-	-	5,417	-	522	-	90,516
State agency administrative fees	40,000	167,154	20,000	-	42,624	30,000	61,500	240,000	50,000	-	651,278
Other program expenses	172,211	1,034,612	135,947	35,551	144,931	42,398	95,077	173,154	40,130	-	1,874,011
Total program and delivery services	4,843,757	30,271,474	2,833,700	681,349	5,625,235	718,878	1,180,482	5,071,615	148,652	-	51,375,142
General and administrative:											
Legal fees	-	-	-	-	-	-	-	-	-	46,334	46,334
Management fees	-	-	-	-	-	-	-	-	-	1,765,154	1,765,154
Insurance	-	-	-	-	-	-	-	-	-	190,760	190,760
Other expense	-	-	-	-	-	-	-	-	-	2,167,800	2,167,800
Total general and administrative	-	-	-	-	-	-	-	-	-	4,170,048	4,170,048
Total expenses	4,843,757	30,271,474	2,833,700	681,349	5,625,235	718,878	1,180,482	5,071,615	148,652	4,170,048	55,545,190
Change in Net Assets from Operations	(64,526)	5,064,010	859,124	264,393	(163,380)	30,520	415,629	1,706,894	(43,291)	(4,170,048)	3,899,325
Non-Operating Activities	-	-	-	-	-	-	-	-	-	-	-
Investment income	-	-	-	-	-	-	-	-	-	1,250,066	1,250,066
Loss on disposal of property and equipment	-	-	-	-	-	-	-	-	-	(46,549)	(46,549)
Change in Net Assets Before Allocation of General and Administrative Activities	(64,526)	5,064,010	859,124	264,393	(163,380)	30,520	415,629	1,706,894	(43,291)	(2,966,531)	5,102,842
General and administrative allocation	(267,903)	(2,605,134)	(249,933)	(73,605)	(370,899)	(43,757)	(92,891)	(351,687)	(42,078)	4,097,887	-
Investment allocation	-	1,193,169	-	-	(55,318)	(21,112)	(13,986)	32,066	(3,463)	(1,131,356)	-
Total Change in Net Assets	(332,429)	3,652,045	609,191	190,788	(589,597)	(34,349)	308,752	1,387,273	(88,832)	-	5,102,842
Net Assets (Deficit), beginning of year	4,675	36,923,257	2,098,853	257,017	(1,277,932)	(648,787)	(463,922)	727,424	(73,913)	-	37,546,672
Net Assets (Deficit), end of year	\$ (327,754)	\$ 40,575,302	\$ 2,708,044	\$ 447,805	\$ (1,867,529)	\$ (683,136)	\$ (155,170)	\$ 2,114,697	\$ (162,745)	\$ -	\$ 42,649,514

Appendix Section C



District of Columbia Paint Stewardship Program

Each year about 780 million gallons of architectural paint is sold in the United States. Did you know that about 10 percent goes unused and is available for recycling?

The District's Paint Stewardship Law requires the paint manufacturing industry to develop a financially sustainable and environmentally responsible program to manage postconsumer architectural paint.

The program includes education about buying the right amount of paint, tips for using up remaining paint and setting up convenient recycling locations throughout the state.

Paint manufacturers established PaintCare, a nonprofit organization, to run paint stewardship programs in states with applicable laws.

PaintCare Products

These products have fees when you buy them and are accepted for free at drop-off sites:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Leaking, unlabeled and empty containers are not accepted at drop-off sites.

⊘ Non-PaintCare Products

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

For information about recycling and proper disposal of non-PaintCare products, please contact your garbage hauler, local environmental health agency, household hazardous waste program or public works department.



Recycle

with PaintCare



DISTRICT OF COLUMBIA

Places to Take Old Paint

Paint recycling is more convenient with PaintCare. We set up paint drop-off sites throughout the District. To find your nearest drop-off site, use PaintCare's search tool at www.paintcare.org or call our hotline at (855) 724-6809.

How to Recycle

PaintCare sites accept all brands of old house paint, stain and varnish — even if they are 20 years old! Containers must be five gallons or smaller, and a few types of paint are not accepted. See back panel for a list of what you can recycle.

All PaintCare drop-off sites accept up to five gallons of paint per visit. Some sites accept more. Please call the site in advance to make sure they can accept the amount of paint you would like to recycle.

Make sure all containers of paint have lids and original labels, and load them securely in your vehicle. Take them to a drop-off site during their regular business hours. We'll take it from there.



What Happens to the Paint?

PaintCare will make sure that your leftover paint is remixed into recycled paint, used as a fuel, made into other products or properly disposed.

Who Can Use the Program?

People bringing paint from their homes can bring as much latex or oil-based paint as the site is willing to accept.

Businesses (painting contractors and others) can use this program with one restriction: If your business produces more than 220 pounds (about 20-30 gallons) of hazardous waste per month, you may use the drop-off sites for your latex paint only but not for your oil-based paint. Contact PaintCare to learn more about this restriction.

Large Volume Pick-Up

If you have at least 200 gallons of paint to recycle at your business or home, ask about our free pick-up service. Please call for more details or to request an appointment.

PaintCare Fee

PaintCare is funded by a fee paid by paint manufacturers for each can of paint they sell in the District. Manufacturers pass the fee to retailers, who then apply it to the price of paint. Stores can choose whether or not to show the fee on their receipts. Fees are based on the size of the container as follows:

- \$ 0.00 Half pint or smaller
- \$ 0.45 Larger than half pint and smaller than 1 gallon
- \$ 0.95 1 gallon up to 2 gallons
- \$ 1.95 Larger than 2 gallons up to 5 gallons

Not a Deposit

The fee is not a deposit — it is part of the purchase price. The fees are used to pay the costs of running the program: recycling, public education, staffing and other expenses.

Contact Us

To learn more or find a drop-off site, please visit www.paintcare.org or call (855) 724-6809.



It's easy to recycle
your leftover paint,
stain and varnish.

Recycle with PaintCare

Find a drop-off site near you:

(855) 724-6809 • www.paintcare.org

Buy right.
Use it up.
Recycle the rest.

Manufacturers of paint created PaintCare, a nonprofit organization, to set up convenient places for you to recycle leftover paint. We're working to provide environmentally sound and cost-effective recycling programs in your state and others with paint stewardship laws.

LEARN MORE

Visit **www.paintcare.org** or follow us on Facebook for tips on how to buy the right amount of paint, store paint properly, use up leftover paint, and find a drop-off site. We also have a free pick-up service for businesses or households with at least 300 gallons of paint to recycle.



Paint Recycling Program

About the PaintCare Program

PAINTCARE

Paint manufacturers created PaintCare, a non-profit organization, to set up convenient places for households and businesses to recycle leftover paint. PaintCare sets up paint drop-off sites throughout the District of Columbia and states that adopt paint stewardship laws.

✓ PAINTCARE PRODUCTS

These products have fees when purchased and will be accepted for free at PaintCare drop-off sites:

- Latex house paints (acrylic, water-based)
- Oil-based house paints (alkyd)
- Stains
- Primers and undercoaters
- Shellacs, lacquers, varnishes, urethanes
- Deck and floor paints
- Sealers and waterproofing coatings for wood, concrete and masonry

✗ NON-PAINTCARE PRODUCTS

- Paint thinners and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Coatings used for Original Equipment Manufacturing or shop application
- Any non-coatings (caulk, spackle, cleaners, etc.)

FEES

PaintCare fees are applied to the purchase price of architectural paint sold in the District as required by law. Fees are applied to each container and vary by the size of the container as follows:

Half pint or smaller	\$ 0.00
Larger than half pint and smaller than 1 gallon	\$ 0.45
1 gallon up to 2 gallons	\$ 0.95
More than 2 gallons up to 5 gallons	\$ 1.95

For more information or to find a place to take your unwanted paint for recycling, please ask for the PaintCare brochure, visit www.paintcare.org or call (855) 724-6809.



Recycle with PaintCare

DC-PIEN-0717

Counter Mat

WE CAN HELP
Recycle
YOUR PAINT
www.paintcare.org

Paint Recycling Made Easy

Paint manufacturers formed PaintCare, a nonprofit organization, to make paint recycling more convenient, cost effective, and environmentally sound. Paint doesn't belong in the trash or down the drain. If you can't use it up, recycle it with PaintCare.

We're setting up locations in your state where you can bring old paint for free all year-round.



What types of paint products can be recycled in the District of Columbia?



PAINTCARE PRODUCTS
(YOU CAN RECYCLE THESE)

These products have fees when you buy them and are accepted for free when you drop them off for recycling:

- Water-based paints (latex, acrylic)
- Oil-based paints (alkyd)
- Stains
- Primers
- Varnishes
- Shellacs
- Lacquers
- Urethanes
- Deck paints
- Floor paints
- Sealers
- Waterproofing coatings



NON-PAINTCARE PRODUCTS
Leaking, unlabeled, and empty containers are not accepted.

- Paint thinners and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Coatings used for Original Equipment Manufacturing or shop application
- Any non-coatings (caulk, spackle, cleaner, etc.)

PROGRAM FUNDING

The PaintCare Fee is applied to the purchase price of architectural paint sold in your state as required by law. Fees are based on container size:

Half pint or smaller	\$ 0.00
Larger than half pint and smaller than 1 gallon	\$ 0.45
1 gallon up to 2 gallons	\$ 0.95
More than 2 gallons up to 5 gallons	\$ 1.95

LEARN MORE: Please ask for a PaintCare program brochure, visit www.paintcare.org, or call (855) 724-6809.



The District's paint stewardship law affects painting contractors.

A District of Columbia law passed in 2015 requires manufacturers of paint to set up and operate a paint stewardship program in the District. The program is funded by a fee on architectural paint sold in the District and sets up drop-off sites at retailers and other locations where households and businesses will be able to take most leftover paint, free of charge. The program started November 1, 2016.

Paint Stewardship

The American Coatings Association (ACA) worked with various stakeholders interested in the management of postconsumer paint to develop a Paint Stewardship Program in the United States. PaintCare Inc. is a nonprofit organization established by ACA to implement the program on behalf of paint manufacturers in states and jurisdictions that adopt paint stewardship laws. "PaintCare states and jurisdictions" include California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, Oregon, Rhode Island, and Vermont.

The main goals of the program are to decrease paint waste and recycle more postconsumer paint by setting up convenient drop-off sites in the District and PaintCare states.

Fees and Funding

As required by District law, a paint stewardship assessment ("PaintCare Fee") must be added by manufacturers to the wholesale price of all architectural paint sold in the District. This fee is paid by manufacturers to PaintCare to fund setting up drop-off sites for leftover, postconsumer paint and for the transportation, recycling, and proper disposal of that paint. The fees also pay for consumer education and program administration.

The fees for the District are based on container size as follows:

- \$ 0.00 — Half pint or smaller
- \$ 0.45 — Larger than half pint and smaller than 1 gallon
- \$ 0.95 — 1 gallon up to 2 gallons
- \$ 1.95 — Larger than 2 gallons up to 5 gallons

The law also requires that each distributor and retailer include the PaintCare Fee with their sale price of architectural paint sold in the District. Displaying the fee on invoices and receipts is not mandatory for distributors or retailers; however, PaintCare encourages them to show the fee and list it as "PaintCare Fee" to aid in customer and dealer education.

Notice for Painting Contractors

It is expected that contractors will pass the fees on to their customers in order to recoup the fees they pay on the product.

When estimating jobs, contractors should take these fees into account by checking with your suppliers to make sure the quotes for paint products include the fees. You should also let your customers know that you will be including these fees in your quotes.



New Paint Drop-Off Sites

PaintCare establishes paint drop-off sites across the District of Columbia. Participation as a drop-off site is voluntary. Drop-off sites will be at paint retailers. Also, PaintCare will likely partner with the District's household hazardous waste program.

Use of Retail Drop-Off Sites by Businesses

Retail sites will provide a convenient and no cost recycling option for painting contractors and other businesses. Businesses that generate less than 220 pounds of hazardous waste* per month will be able to use these sites to recycle all program products (both water and oil-based) with some restrictions on quantities per month.

Larger businesses (those that generate more than 220 pounds of hazardous waste per month) will be able to use the drop-off sites for their water-based program products only; they are not able to use the sites for oil-based paint or other solvent-based products.

**220 pounds is about 20-30 gallons of paint. When counting how much hazardous waste you generate in a month, oil-based paint counts (because by law it is a hazardous waste), but latex and other water-based paint does not count toward the 220 pound monthly total.*

Pick-Up Service for Large Volumes

Businesses with at least 200 gallons of postconsumer paint to recycle may qualify to have their paint picked up by PaintCare at no additional cost. To learn more or to request this service after the program begins, call (855) 724-6809.

Contact

Ida Arabshahi
District of Columbia Program Manager
(202) 719-3696
iarabshahi@paint.org

What Products Are Covered?

Architectural paints ("PaintCare Products") are defined as interior and exterior architectural coatings sold in containers of five gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Dear District of Columbia Realtor:

What should your clients do with old leftover paint?

With seven District paint stores and one household hazardous waste facility now participating as PaintCare drop-off locations, the answer is easy:



Enclosed are a few cards and a sample brochure available from PaintCare to help you and your clients find a place to recycle old paint.



- PaintCare drop-off locations (yellow dots) accept up to 5 gallons of paint per visit from District residents and businesses. Please visit www.paintcare.org for exact locations.

PaintCare is planning to hold paint drop-off events throughout the year in different neighborhoods. Please visit our website for upcoming events.

Have your customers accumulated a lot of paint over the years?
We also offer a free pick-up service for cleaning out large volumes of paint from households or businesses (minimum 200 gallons).



FOR MORE CARDS, BROCHURES AND INFORMATION:
info@paintcare.org • (855) 724-6809 • www.paintcare.org



**Do you want the old paint
the sellers left behind?**

Probably not. *But we do!*

The sellers thought you would use it for touchups. Maybe you will use it up. If not, now's the time to recycle that old paint. Whether it's from last week or 20 years ago, you can recycle most paint, stain and varnish at one of the many PaintCare sites throughout the state.

PaintCare is a nonprofit organization formed by paint companies to make it more convenient to recycle old paint in states with paint stewardship laws.

Find a drop-off location near you, and see what we accept:

www.paintcare.org
(855) 724-6809



SELLER



Do the people buying your house want your old paint?

Probably not. *But we do!*

While getting your property ready to sell, you probably found some old paint. Unless you know somebody will use it up, now's the time to recycle it. Whether it's from last week or 20 years ago, you can recycle most paint, stain and varnish at one of the many PaintCare sites throughout the state.

PaintCare is a nonprofit organization formed by paint companies to make it more convenient to recycle old paint in states with paint stewardship laws.

Find a drop-off location near you, and see what we accept:

www.paintcare.org
(855) 724-6809





Large Volume Pick-Up (LVP) Service

PaintCare offers a free pick-up service to painting contractors, property managers, and others with large amounts of leftover architectural paint.

Who is PaintCare?

PaintCare Inc. is a non-profit organization established by the American Coatings Association to operate paint stewardship programs on behalf of paint manufacturers in states that pass paint stewardship laws.

Paint Drop-Off Sites

In states with a paint stewardship program, PaintCare's primary effort is to set up conveniently located drop-off sites—places where residents and businesses may take their unwanted paint for no charge. Sites set their own limits on the volume of paint they accept from customers per visit (usually from 5 to 20 gallons). To find a drop-off site near you, please use PaintCare's site locator at www.paintcare.org or call (855) 724-6809.

Large Volume Pick-Ups

For those who have accumulated a large volume or stockpile of paint, PaintCare also offers a pick-up service. Large volume means at least 200 gallons, measured by container size (not content). On a case-by-case basis, PaintCare may approve a pick-up for less than 200 gallons if there are no drop-off sites in your area. After two or three pick-ups, you may be switched to a regular service (see next page).

Drums and Bulked Paint Are Not Accepted

PaintCare only accepts paint in containers that are 5 gallons or smaller in size. Leave paint in original cans with original labels; do not combine or bulk paint from small cans into larger ones. If you have unwanted paint in drums or containers larger than 5 gallons, please contact a licensed paint recycling company or a hazardous waste transportation company to assist you.

HOW TO REQUEST A LARGE VOLUME PICK-UP

1. Sort and count your paint

We need to know the number of each container size and the type of products you have, sorted into two categories: (1) water-based paints and stains and (2) oil-based paint and stains and any other program products (sealers and clear top-coat products, such as varnish and shellac).

2. Fill out the LVP Request Form and send it in

Fill out a paper or electronic version of the "Large Volume Pick-Up Request Form" and return it to PaintCare by email, fax, or regular mail. (Visit www.paintcare.org or call PaintCare for the form.)

Scheduling

After reviewing your form, PaintCare staff will either approve your site for a pick-up or inform you of the best place to take your paint if you do not meet the volume requirement. If approved, you will be put in contact with our licensed hauler to schedule a pick-up. It may be several weeks before your pick-up occurs.

On the Day of Your Pick-Up

Sort your products into the two categories noted above and store them in an area that has easy access. If the paint is a far distance from where the hauler parks, the path between should be at least four feet wide to accommodate movement of the boxes.



Please plan to have staff available to pack the paint cans into the boxes. The hauler may be able to provide some assistance, but we require your staff to be present and provide labor to pack boxes. Once your paint is properly packed and loaded onto the hauler's truck, you will sign a shipping document and receive a copy for your records. Your paint will then be taken to an authorized processing facility for recycling.

Note: Paint must be in original containers and not leaking.

Repeat Service for Large Volume Users

For businesses that generate large volumes of unwanted paint on a regular basis, a service for recurring direct pick-ups is available. With this service, you will be provided with empty bins, then request a pick-up when at least three bins are filled. PaintCare will provide onsite training on how to properly pack the paint, and you will be required to sign a contract with PaintCare.

Limits on Businesses

To use the program for oil-based products, your waste must qualify as exempt under federal (40 CFR § 262.14) and state/local hazardous waste generator rules. Most notably, these rules require that your business (a) generates no more than 220 pounds (about 20-30 gallons, depending on type) of hazardous waste per month, and (b) accumulates no more than 2,200 pounds (approximately 220 gallons) of hazardous waste at any given time. If your business fails to qualify as an exempt generator, it will not be able to use the program for oil-based products. For more information on the federal hazardous generator rules, please go to www.paintcare.org/limits.

Note: When calculating how much hazardous waste you generate in a month, do not count latex paint.

If You Have Products We Don't Accept

The program does not accept all paints (such as aerosols and automotive finishes) or other hazardous waste. If you have solvents, thinners, pesticides, or any non-PaintCare products (see list to right for examples), we recommend that residents contact their local household hazardous waste (HHW) program. Some HHW programs allow businesses to use their program for a modest fee. Otherwise, businesses should contact a licensed hazardous waste transportation company.

What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of 5 gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

MORE INFORMATION

(855) 724-6809 or (855) PAINT09
www.paintcare.org or info@paintcare.org

PAINTCARE INC.
901 NEW YORK AVENUE NW, SUITE 300W
WASHINGTON, DC 20001

Order Form for PaintCare Print Materials

District of Columbia

For free PaintCare brochures, fact sheets, posters and other items

Store Name

Street Address

City/State/Zip

Contact Person

Phone

Email



A



B



C



D



E

How Many?

Item	Description	English	Amharic, Chinese, French, Korean, Spanish, Vietnamese
A Program Brochure	General information about the PaintCare Program		
B Mini Card	Quick reference to help customers find drop-off sites		(Spanish only)
C Painting Contractor Fact Sheet	Information about the program especially for painting contractors		
D Large Volume Pick-Up Fact Sheet	How to request a direct pick-up for 300 gallons or more		(Spanish only)
E Program Poster	General PaintCare information on 1 page (8.5 x 11)		(Spanish only)

Brochure Holder

Would you like a holder to keep the brochures neat and in one place?

___ yes

___ no

Three Ways to Order

❶ Online: www.paintcare.org/forms

❷ By Phone: (855) 724-6809

❸ Fill out this form and send it to us:

Email: retail@paint.org

Fax: (855) 385-2020

Mail: PaintCare, 901 New York Ave NW, Washington DC 20001

Recycle here.



ACCEPTABLE

- ✓ Latex house paint
- ✓ Oil based house paint
- ✓ Primer
- ✓ Stains and sealers
- ✓ Varnish and shellac
- ✓ All brands

NOT ACCEPTABLE

- ✗ Paint thinner
- ✗ Two component paints
- ✗ Aerosols
- ✗ Other chemicals
- ✗ Leaking or empty containers
- ✗ Containers without original labels

Paint is accepted during business hours only.
Staff will check all products before accepting.



For a complete list of acceptable products, please ask for the PaintCare brochure, call (855) 724-6809 or visit www.paintcare.org.



We are a PaintCare Partner

Fees on the
sale of paint
in the District
of Columbia
help pay for
our program.



Recycle with PaintCare

To learn more, please call (855) 724-6809 or
visit www.paintcare.org.



PAINTCARE PRODUCTS

These products have fees when purchased and are accepted for free at drop-off sites:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints



NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Arts and crafts paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Products must be in original containers with original labels. Latex paint that is dried out and "rock hard" is acceptable. Leaking, unlabeled, and empty containers are not accepted.



PRODUCTOS DEL PROGRAMA

Estos productos tienen cargos al comprarlos y se aceptan gratuitamente en los lugares de entrega:

- Pinturas arquitectónicas para interiores y exteriores: látex, acrílica, a base de agua, alquídica, a base de aceite, esmalte (incluidos los revestimientos con textura)
- Revestimientos para terrazas, pinturas para piso (incluso elastómeros)
- Imprimadores, selladores, primera mano
- Tinturas
- Goma lacas, lacas, barnices, uretanos (componente simple)
- Selladores de impermeabilización de concreto/mampostería/madera y repelentes (sin alquitrán o a base de betún)
- Revestimiento de metal, prevención de óxido
- Pinturas para el campo y césped



NO SE INCLUYEN EN EL PROGRAMA

- Diluyentes, alcoholes minerales, solventes de pintura
- Pinturas en aerosol (latas de aerosol)
- Pinturas para autos y embarcaciones
- Pinturas artesanales
- Compuestos de enmasillado, epóxidos, pegamentos, adhesivos
- Aditivos para pinturas, colorantes, tintes, resinas
- Conservantes de madera (que contienen pesticidas)
- Remiendos y reparación de techos
- Alquitrán y productos a base de betún
- Revestimientos de componente doble
- Limpiadores de terrazas
- Pinturas de tráfico y señalización vial
- Revestimientos industriales de mantenimiento (IM, por sus siglas en inglés)
- Pinturas y acabados de fabricantes de equipos originales (OEM, por sus siglas en inglés) (aplicación en la tienda)

Los productos deben estar en sus envases originales. Se acepta pintura de látex que está seca y "dura como una roca." No se aceptan envases vacíos, que tengan fugas, o sin etiqueta.



✓ PaintCare Products

These products have fees when purchased and are accepted for free at drop-off sites:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Products must be in original containers with original labels.

Latex paint that is dried out and "rock hard" is also acceptable.



✗ Non-PaintCare Products

These products do not have fees when purchased and are not accepted at drop-off sites:

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Arts and crafts paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Leaking, unlabeled, and empty containers are not accepted at drop-off sites.

To learn more, please call (855) 724-6809 or visit www.paintcare.org

NO DUMPING

STOP!

**IT'S ILLEGAL
to dump or abandon
Paint, Oil, or other
Hazardous Waste**



**THIS AREA MAY BE UNDER
VIDEO SURVEILLANCE**

Violators Will Be Prosecuted

Please wait for staff assistance when dropping off leftover paint.

Espere a que le atienda un empleado de la
compañía cuando vaya a desechar pintura sobrante.



XX-WABI-0816



Sign Order Form

FOR RETAIL DROP-OFF SITES

Please complete this form and send it to PaintCare. Indicate the quantities you would like below.

Email: retail@paint.org • Fax: (855) 385-2020

Store

Address

City/Zip

Contact Person

Phone/Email

1. No Dumping Sign



English 24x36 (Metal)

English 12x18 (Metal)

Spanish 24x36 (Metal)

Spanish 12x18 (Metal)

Chinese 24x36 (Metal)

Chinese 12x18 (Metal)

2. Program Products Sign

Detailed list of products covered by PaintCare.



English 24x36 (Metal)

English 12x18 (Metal)

Spanish 24x36 (Metal)

Spanish 12x18 (Metal)

Bilingual (Eng/Span) 24x36 (Metal)

Bilingual (Eng/Span) 12x18 (Metal)

3. Program Partner Sign



English 24x36 (Metal)

English 12x18 (Metal)

with A-Frame 24x36 (Plastic)

4. Acceptable / Non-Acceptable Sign

Simplified list of products covered by PaintCare.



English 24x36 (Metal)

English 12x18 (Metal)

Bilingual (Eng/Span) 24x36 (Metal)

Korean 24x36 (Metal)

Korean 12x18 (Metal)

* Only available in 24x36

5. Wait for Assistance Sign



--

Bilingual (Eng/Span) with A-Frame 24x18 (Plastic)

6. Counter Mat

For paint counters and checkout stands.



--

English 14x19

Suggestions on How to Link to PaintCare

A. LONG VERSION



Do you have only paint, stain and varnish to recycle?

Many paint stores now take back house paint (including stain and varnish) year-round during their regular business hours as part of the PaintCare program. If the only household hazardous wastes you have for recycling or disposal are paint, finding a place to take them is now easier and more convenient in our community. [Note: these sites do not accept non-paint products such as thinner, solvents, spackle, pesticides, or cleaning chemicals.]

The {state name} Paint Stewardship Program is run by PaintCare, a nonprofit organization funded by a nominal fee on the price of new paint. Residents and most businesses from any part of the state may use any PaintCare retail location. PaintCare also offers a pick-up service if you have at least 300 gallons of unwanted paint.

There is no charge when you drop off your paint or have it picked up. To find participating drop-off locations, learn more about the pick-up service, or find out which products are accepted, please visit **www.paintcare.org** or call **(855) 724-6809**.

B. SHORT VERSION



Do you have only paint, stain and varnish to recycle?

Many paint stores now take back paint, stain, and varnish year-round during their regular business hours as part of the PaintCare program. The program is free for all residents and most businesses. To find participating drop-off locations and details about which products are accepted, please visit **www.paintcare.org** or call **(855) 724-6809**.

IMAGES FOR DOWNLOAD

<http://www.paintcare.org/partnerlink/>



How Does the District of Columbia Paint Stewardship Program Affect Paint Retailers?

UPDATED — OCTOBER 2016

A District of Columbia law adopted in March 2015 requires paint manufacturers to establish a Paint Stewardship Program in the District. Program funding comes from a fee on architectural paint starting on the first day of the program. The program started on November 1, 2016.

Paint Stewardship Program in the District of Columbia

PaintCare Inc. is a non-profit organization established by the American Coatings Association to implement paint stewardship programs on behalf of paint manufacturers in states and jurisdictions that adopt paint stewardship laws. The District's program is required by law, but it is designed and operated by the paint manufacturing industry through PaintCare.



Convenient Paint Recycling

PaintCare's primary effort is to set up paint drop-off sites to make it more convenient for residents and businesses to recycle paint. PaintCare works with retailers to do this. In addition to retailers, PaintCare sites may include municipal household hazardous waste facilities and drop-off events, solid waste transfer stations, and landfills. There are currently more than 1,700 paint drop-off sites across the District and eight states where the program is operating (California, Colorado, Connecticut, Maine, Minnesota, Oregon, Rhode Island, and Vermont).

Participation as a Drop-Off Site is Voluntary

Paint retailers that would like to be drop-off sites can participate if they have space for paint storage bins and can provide minimal staff time to accept paint from the public. By doing so, retailers can increase foot traffic and sales, and provide a new service for their community. They make it convenient for their customers to recycle leftover paint and help provide relief to local government programs that currently manage leftover paint. PaintCare provides storage bins, supplies, and site training. PaintCare also pays for paint transportation and recycling and promotes the sites to the local community.

REQUIREMENTS OF RETAILERS

Check Registered Manufacturers and Brands

Retailers may only sell architectural paints that are registered. Paint manufacturers must register their company with PaintCare, and they must register all architectural paint brands they sell in the District of Columbia (these products will have the new fee). PaintCare publishes lists of registered manufacturers and brands so that retailers can check to see that the products they sell are registered. Please visit www.paintcare.org/lists to view registration lists.

Pass on the Stewardship Fee

When the program begins, the law requires that a stewardship fee ("PaintCare Fee") be added by manufacturers to the wholesale price of all architectural paint sold in the District. This fee pays for all aspects of running the program. The fee is paid by manufacturers to PaintCare and then passed to their dealers. Retailers should see the PaintCare Fee on invoices from suppliers when the program starts. The law also requires that retailers and distributors apply the fee to the price of architectural paint they sell. The fees paid by customers to retailers offset the fees charged to the retailers. This ensures a level playing field for all parties.

COMMON QUESTIONS ABOUT FEES

How much are the fees?

The fees for the District are based on container size as follows:

- \$ 0.00 – Half pint or smaller
- \$ 0.45 – Larger than half pint and smaller than 1 gallon
- \$ 0.95 – 1 gallon up to 2 gallons
- \$ 1.95 – Larger than 2 gallons up to 5 gallons

How are the fees calculated?

Fees are set to cover the cost of a fully operating program in the District. PaintCare estimates the annual sales of architectural paint in the District, divides the estimated annual expenses of the program by the estimated number of containers to be sold, adjusts for container size, and determines a fee per size that provides the budget needed to fund the program. In future years, fees may be adjusted if they are set too high or too low to cover program expenses.

Is sales tax applied to the fee, itself?

Yes. The fee is part of the purchase price; therefore, sales tax is collected on the fee.

Must we show the fee on receipts?

No, but most stores show the fee in order to explain the price increase. PaintCare encourages retailers to show the fee to increase awareness of the program.

Is the fee a deposit to be returned to customers?

No, the fee is not a deposit. Fees are used entirely to cover the expenses of running the program. Fees are not given back as a deposit for the return of paint or empty paint cans – a common misunderstanding.

Do we refund the fee if a product is returned?

Yes, the fee should be refunded because it is part of the purchase price.

Do we apply the fee to sales on the first day of the program for inventory purchased before the first day of the program, even though we didn't pay a fee for the product to the distributor or manufacturer?

Yes, retailers must add the fee on all covered products sold on or after the first day of the program, regardless of when (before or after program launch) they were purchased from the distributor or manufacturer.

How will the public know about the fee?

PaintCare provides materials for retailers to distribute to the public to help explain the purpose of the fee, how the program works, and how to find a paint drop-off location. Before the program started, PaintCare provided a "starter pack" of brochures and other information to all paint retailers. Additional materials can be ordered as needed at no charge. In addition to retailer information, PaintCare works with contractor associations to get information to professional painting contractors, and conducts general outreach including newspaper, radio, television, and online advertising.

What products are covered?

Architectural paints include most house paints, stains, and clear coatings (e.g., varnish and shellac). For examples of program and non-program products, please visit www.paintcare.org.



Become a Retail Drop-Off Site for Paint

UPDATED — OCTOBER 2016

PaintCare makes it easy for paint retailers to provide a convenient and valuable service for their community.

A District of Columbia law passed in 2015 requires paint manufacturers to set up and operate a paint stewardship program in the District. The new law requires paint retailers to add a stewardship assessment (fee) to architectural paint products and to make sure they are not selling unregistered brands of architectural paint. Retailers may also volunteer to be paint drop-off sites. Retailers that would like to learn more about what it takes to join the program and be drop-off sites are encouraged to contact PaintCare for details.

Paint Stewardship Program in the District of Columbia

PaintCare Inc. is a nonprofit organization established by the American Coatings Association to implement this program on behalf of paint manufacturers in "PaintCare states and jurisdictions" (those that adopt paint stewardship laws). PaintCare operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, Oregon, Rhode Island, and Vermont.

Convenient Paint Recycling

PaintCare's primary effort is to establish paint drop-off sites throughout each PaintCare state and jurisdiction to provide convenient recycling options for the public. The program allows residents and businesses to return unused architectural paint to PaintCare drop-off locations.

PaintCare has established more than 1,700 paint drop-off sites in the District and active states. Most drop-off sites are at paint stores. Other sites include solid waste transfer stations and government-sponsored household hazardous waste programs. Participation as a drop-off site is voluntary.



Benefits to Retailers

There are many benefits to becoming a drop-off site.

As a participating retailer, you will:

- Make recycling of leftover paint more convenient for your customers
- Increase customer foot traffic and sales
- Promote your store as environmentally responsible
- Support the paint industry's effort to lead the way in being responsible for end-of-life management of its own products
- Help relieve local government of their cost of managing leftover paint
- Help prevent the improper disposal of paint in your community

Retailers that would like to become a drop-off site can fill out the Interest Form available in the Retailers Section of www.paintcare.org/dc.

PaintCare Provides

- Listing of your store as a drop-off site on our website, and in advertisements and promotional materials
- Paint storage bins
- Transportation and recycling services for the collected paint
- Training materials and staff training at your site
- Program brochures, signage and customer education materials
- Spill kits



Drop-Off Site Responsibilities

- Provide secure storage area for paint storage bins
- Accept all brands of leftover program products from the public during operating hours
- Place unopened program products in storage bins
- Keep storage bins neat and properly packed
- Complete minimal paperwork related to tracking outgoing paint shipments
- Ensure staff are trained in PaintCare program guidelines and operating procedures
- Display “drop-off site” signs in store window and display consumer education materials
- May need to check District proof of residency

WHAT PRODUCTS ARE COVERED?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in containers of 5 gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PaintCare Products

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Non-PaintCare Products

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes



About PaintCare Fees

UPDATED — MARCH 2018

Laws in eight PaintCare States and the District of Columbia require retailers to add a stewardship assessment to architectural paint products and make sure they are not selling unregistered brands of architectural paint.

Paint Stewardship Programs

PaintCare Inc. is a nonprofit organization established by American Coatings Association to implement paint stewardship programs on behalf of paint manufacturers in states and the District of Columbia that pass paint stewardship laws. The main goals of the program are to decrease paint waste and recycle more postconsumer paint by setting up convenient drop-off sites in each state.

1. What is the Recovery Fee and how does it work?

The PaintCare program is funded through a paint stewardship assessment called the PaintCare Fee – fees are applied to the purchase price of architectural paint. The fees fund collection, transportation, and processing of unused postconsumer paint, public education about proper paint management, and administrative costs. The fee is paid to PaintCare by paint manufacturers. This fee is then added to the wholesale and retail purchase price of paint, passing the cost of managing postconsumer paint to everyone who purchases paint. This reduces municipal and state government costs for paint management and provides a funding source for a more convenient, statewide paint management program.

2. Do retailers have to pass on the fee?

Yes, each state's or jurisdiction's law requires retailers to pass on the fee to consumers, ensuring a level playing field for all parties.

3. What are the fees?

Fees are based on container size and vary by state or jurisdiction, as shown here.

California, Colorado, Connecticut, Maine, Oregon and Rhode Island

\$ 0.00 - Half pint or smaller
\$ 0.35 - Larger than half pint to smaller than 1 gallon
\$ 0.75 - 1 gallon
\$ 1.60 - Larger than 1 gallon up to 5 gallons

District of Columbia (as of November 1, 2016)

\$ 0.00 - Half pint or smaller
\$ 0.45 - Larger than half pint to smaller than 1 gallon
\$ 0.95 - 1 gallon up to 2 gallons
\$ 1.95 - Larger than 2 gallons up to 5 gallons

Minnesota (effective September 1, 2017)

\$ 0.00 - Half pint or smaller
\$ 0.49 - Larger than half pint to smaller than 1 gallon
\$ 0.99 - 1 gallon up to 2 gallons
\$ 1.99 - Larger than 2 gallons up to 5 gallons

Vermont (as of August 1, 2016)

\$ 0.00 - Half pint or smaller
\$ 0.49 - Larger than half pint to smaller than 1 gallon
\$ 0.99 - 1 gallon
\$ 1.99 - Larger than 1 gallon up to 5 gallons

4. How are fees calculated?

Fees are set to cover the cost of a fully implemented program. PaintCare estimates annual sales of paint in each state and then divides the cost of the program in that state by the number of containers sold in that state. Next, the fees are adjusted based on container size by taking into consideration the typical percentage of unused paint for each size (e.g., the percentage of unused paint from one five-gallon container is typically less than from five one-gallon containers).

PaintCare is a nonprofit organization, so the fees may be decreased if set at a level beyond what is needed to cover program expenses. Likewise, the fees may be increased if PaintCare does not collect enough money to cover the costs to operate the state program.

5. Are retailers required to show the fee on receipts?

No, but PaintCare encourages retailers to do so and to display it as PaintCare Fee to aid in consumer education. Most stores choose to show the fee on their receipts in order to inform the consumer about the PaintCare program and to explain the price increase.

6. Do retailers return the fee if someone returns a product?

Yes. The fee should be returned as part of the purchase price.

7. Is the fee taxable?

Yes, the fee is part of the purchase price of paint. Sales tax is collected on the fee, except in a state that does not have a sales tax, such as Oregon.

8. Is the fee to be applied to paint sold to customers who are exempt from sales taxes?

Yes, government agencies and other organizations that are exempt from sales taxes in PaintCare States must still pay the fee, because it is part of the price of paint. However, the fee, like the rest of the product price, should not be taxed for sales tax exempt organizations.

9. Is the fee a deposit that is returned to customers when they bring paint to a drop-off site?

No, the fee is not a deposit. The fees are used entirely to cover the cost of running the program.

10. Do retailers add the fee on sales starting on the first day of the program (i.e., on inventory purchased before the first day) even though they did not pay fees on inventory to the distributor or manufacturer?

[For new programs] Yes, in order to provide for a hard start date, retailers must add the fee on all inventory sold on or after the start date of the program. Fees collected on existing inventory stay with the retailer; they are not paid back to the distributor or manufacturer.

11. How does the public know about the fee?

PaintCare provides public education materials to retailers. These materials explain the purpose of the fee, where to take paint for recycling, and other information about the program. When a new state program begins, PaintCare mails a "starter pack" of materials to retailers. As needed, retailers may order additional free materials from PaintCare. In addition to retailer information, PaintCare works with contractor associations to get information to trade painters, and conducts general outreach including newspaper, radio, television, and on-line advertising.

12. How do we as a retailer know what products to put the fee on?

Your supplier's invoice should indicate that you are being charged the fee, so you simply pass on the fee for those items. Additionally, PaintCare and each state's oversight agency list all architectural paint manufacturers and brands that are registered for the program on their websites. Retailers may not sell brands that are not registered with the program. If your store sells architectural coatings that are not on the list of registered products, please notify PaintCare so we can contact the manufacturer to get them registered.

13. What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of five gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings. For a detailed list of PaintCare and non-PaintCare products, please see PaintCare's "Products We Accept" Web page.



Information for Paint Purchasers

UPDATED — APRIL 2017

A convenient new paint recycling program began in the District on November 1, 2016. The program is funded by a fee on new paint sales.

Paint Stewardship Programs

The American Coatings Association (ACA) worked with various stakeholders interested in the management of post-consumer paint to develop and implement an industry-led paint stewardship program in the United States.

PaintCare Inc. is a nonprofit organization established by the ACA to implement the program on behalf of paint manufacturers in states and jurisdictions that adopt paint stewardship laws. PaintCare operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, Oregon, Rhode Island, and Vermont.

Convenient Paint Drop-Off Sites

PaintCare establishes convenient paint drop-off locations for households and businesses to bring their paint for recycling. PaintCare has set up more than 1,700 drop-off sites across eight states and the District, mostly at paint retailers.

Assessment Fee and Funding

As required by the District of Columbia's paint stewardship law, a stewardship assessment, or *PaintCare Fee*, is added by manufacturers to the wholesale price of all architectural paint sold in the District. This fee funds the collection, transportation, recycling, and proper disposal of architectural paint. It also pays for education and program administration. Paint retailers and distributors see this fee on their invoices from paint manufacturers.

The law also requires each retailer and distributor to add the fee to the purchase price of architectural paint sold in the District. While showing the fee on consumer receipts is not mandatory, PaintCare encourages retailers and distributors to do so to ensure transparency and aid in consumer education. Most retailers choose to show the fee on receipts and invoices.

PaintCare Fees

The District Department of Energy and Environment (DOEE) approved the fee structure presented in PaintCare's Program Plan for the District. The fees for the District are based on container size as follows:

- \$ 0.00 – Half pint or smaller
- \$ 0.45 – Larger than half pint and smaller than 1 gallon
- \$ 0.95 – 1 gallon up to 2 gallons
- \$ 1.95 – Larger than 2 gallons up to 5 gallons

Limits on Quantities at Drop-Off Sites

Drop-off sites may set their own limits on the quantity of paint they will accept from households and eligible businesses at one time. All sites accept up to 5 gallons of paint, but some PaintCare sites may accept more. The public is advised to contact any site they intend to use before dropping off paint to find out whether the site can accept the amount and type of paint they would like to recycle.



Pick-Up Service for Large Volumes

For businesses or households with at least 200 gallons of paint to recycle, PaintCare offers a direct pick-up service at no additional cost. To learn more about this Large Volume Pickup (LVP) Service, call PaintCare or visit our website.

Municipal HHW Programs and Special Events

PaintCare will likely partner with the District's household hazardous waste (HHW) facility to accept paint from the District's households.

In addition, in Wards where no retailer or HHW program is available, PaintCare will hold special paint collection events where the public can drop off paint.

What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of five gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (all types of finishes and sheens, including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Traffic and road marking paints
- Arts and crafts paints
- Caulking compounds, epoxies, glues and adhesives
- Paint additives, colorants, tints and resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

District of Columbia Paint Usage & Disposal Survey

Notes:

Online surveys conducted using SurveyMonkey. Blue numbers indicate the number of people who responded.

Questions 2, 3 and 4 allowed more than one answer; percentages are calculated using the number of people.

0 indicates the question was asked, but there were no responses with that answer.

Surveys were conducted in December.

	2015		2016		2017	
	Percent	Count	Percent	Count	Percent	Count
1. How much leftover paint is in your home?		122		105		134
None	41.0	50	46.7	49	38.8	52
Less than 1 gallon	14.8	18	18.1	19	21.6	29
1-5 gallons (would fit in a cardboard box)	36.1	44	23.8	25	26.1	35
5-15 gallons (would fit in a shopping cart)	4.1	5	5.7	6	4.5	6
15-30 gallons (would fit in two shopping carts)	0.0	0	1.0	1	2.2	3
More than 30 gallons	0.0	0	0.0	0	0.0	0
Yes, but I don't know how much	4.1	5	4.8	5	6.7	9
2. Where did the paint come from? (check all that apply)		72		56		82
I did some painting myself and had some leftover	48.6	35	64.3	36	51.2	42
I hired someone to paint and they left it behind	45.8	33	26.8	15	24.4	20
I found it in my home/business when I moved in	19.4	14	17.9	10	12.2	10
I am a painting contractor and it is from one of my jobs	0.0	0	5.4	3	2.4	2
I don't remember where the paint came from	6.9	5	3.6	2	3.7	3
Other	2.8	2	3.6	2	6.1	5
3. What did you do with leftover paint? (check all that apply)		122		105		134
Poured it down the drain	0.0	0	1.0	1	1.5	2
Put can(s) of liquid paint in the trash	7.4	9	6.7	7	8.2	11
Dried out the paint and put it in the trash	9.0	11	14.3	15	9.7	13
Stored it in the basement or garage intend to use	24.6	30	33.3	35	34.3	46
Took it to a paint store	0.8	1	7.6	8	6.7	9
Took it to a household hazardous waste event or facility	13.1	16	4.8	5	7.5	10
Gave it away to a family, friend or community organization	6.6	8	6.7	7	7.5	10
Left it behind when I moved	2.5	3	1.9	2	3.0	4
I don't know	6.6	8	9.5	10	5.2	7
I have never stored or disposed of leftover/unwanted paint	28.7	35	13.3	14	14.2	19
Other	0.8	1	1.0	1	2.2	3
4. If you had unwanted paint, what would you do with it? (check all that apply)		122		141		134
Pour it down the drain	0.8	1	3.5	5	2.2	3
Put can(s) of liquid paint in the trash	10.7	13	4.3	6	11.9	16
Dry out the paint and put it in the trash	17.2	21	16.3	23	15.7	21
Take it to a paint store	2.5	3	16.3	23	14.2	19
Take it to a household hazardous waste event or facility	30.3	37	17.0	24	18.7	25
Give it away to a family, friend or organization	9.8	12	22.0	31	14.9	20
I don't know	22.1	27	18.4	26	17.9	24
Other	6.6	8	2.1	3	4.5	6
5. Did you know that paint can be recycled?		122		105		134
Yes	15.6	19	27.6	29	44.0	59

No	84.4	103	72.4	76	56.0	75
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6. Have you ever taken paint to be recycled/disposed? If yes, when?

122

105

134

No	84.4	103	83.8	88	75.4	101
Yes, at some point during the past year	5.7	7	7.6	8	10.4	14
Yes, more than one year ago	9.8	12	8.6	9	14.2	19

7. Do you know where to take unwanted paint?

122

105

134

No	86.1	105	74.3	78	78.4	105
Yes	13.9	17	25.7	27	21.6	29
If yes, where? (please specify)	58.8	10	100.0	27	100.0	29

Responses to "If yes, where?" for December 2017:

Department of Public Works (1)

Fort Totten Transfer Station (5)

Household Hazardous Waste (HHW), Dump/Landfill, or Recycling Facility (6)

Paint Retailer (9)

PaintCare Drop-Off Location (1)

8. How far is the closest paint store?

122

105

134

Less than 1 mile	40.2	49	21.9	23	26.1	35
1-5 miles	47.5	58	44.8	47	39.6	53
5-10 miles	4.9	6	12.4	13	13.4	18
10-20 miles	0.0	0	3.8	4	3.0	4
20-30 miles	0.0	0	0.0	0	1.5	2
Not sure	7.4	9	17.1	18	16.4	22

9. How far would you drive to recycle or dispose of unwanted paint?

122

105

134

20-30 miles	0.8	1	3.8	4	4.5	6
10-20 miles	5.7	7	16.2	17	16.4	22
5-10 miles	24.6	30	26.7	28	29.9	40
1-5 miles	42.6	52	21.9	23	24.6	33
Less than 1 mile	11.5	14	7.6	8	8.2	11
Not sure	14.8	18	23.8	25	16.4	22

10. What ward do you live in?

122

105

134

Ward 1	18.0	22	4.8	5	12.7	17
Ward 2	13.9	17	9.5	10	3.0	4
Ward 3	15.6	19	13.3	14	6.7	9
Ward 4	19.7	24	12.4	13	12.7	17
Ward 5	10.7	13	7.6	8	9.0	12
Ward 6	14.8	18	13.3	14	12.7	17
Ward 7	3.3	4	8.6	9	13.4	18
Ward 8	4.1	5	8.6	9	9.0	12
Don't know	0.0	0	21.9	23	20.9	28

Note: In 2015, "Don't Know" was not provided as an answer choice.

11. How would you describe the place where you live?

122

105

134

Urban / Major City	97.5	119	90.5	95	92.5	124
Suburban	2.5	3	5.7	6	3.0	4
Small City or Town	0.0	0	1.9	2	3.0	4

Rural / Countryside	0.0	0	1.0	1	0.7	1
Other (please specify)	0.0	0	1.0	1	0.7	1

12. Where do you live?

122

105

134

Single-family house	36.1	44	33.3	35	39.6	53
Two or Three-family house	7.4	9	4.8	5	5.2	7
Condominium or apartment building with many units	54.1	66	58.1	61	50.7	68
Manufactured or Mobile Home	0.0	0	0.0	0	0.0	0
Other (please specify)	2.5	3	3.8	4	4.5	6

13. Do you paint professionally?

122

105

134

Yes	1.6	2	9.5	10	5.2	7
No	98.4	120	90.5	95	94.8	127

14. What is your age?

122

105

134

Under 21	0.0	0	6.7	7	0.7	1
21-40	35.2	43	60.0	63	57.5	77
41-60	23.8	29	22.9	24	31.3	42
Over 60	37.7	46	10.5	11	10.4	14
Prefer not to say	3.3	4	0.0	0	0.0	0

15. Gender

122

105

134

Male	33.6	41	32.4	34	29.9	40
Female	64.8	79	67.6	71	70.1	94
Prefer not to say	1.6	2	0.0	0	0.0	0

16. Educational Level

122

105

134

Some High School	0.0	0	2.9	3	1.9	2
High School Graduate	2.5	3	17.1	18	16.2	17
Some College, Vocational, Trade, or Technical	9.0	11	21.0	22	34.3	36
4 year degree or higher	86.1	105	59.0	62	75.2	79
Prefer not to say	2.5	3	0.0	0	0.0	0

17. What is your household income?

122

105

134

Less than \$50K	25.4	31	42.9	45	40.3	54
\$50 – 100K	24.6	30	27.6	29	36.6	49
\$100 – 150K	17.2	21	15.2	16	8.2	11
Over \$150K	18.9	23	10.5	11	11.9	16
Prefer not to say	13.9	17	3.8	4	3.0	4