



Minnesota Paint Stewardship Program

Annual Report July 1, 2015 – June 30, 2016



SUBMITTED BY
Steve Pincuspy
Minnesota Program Manager
spincuspy@paintcare.org
(612) 719-5216

SUBMITTED TO
Minnesota Pollution Control Agency
520 Lafayette Road N
Saint Paul, MN 55155

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Executive Summary

MINNESOTA'S PAINT STEWARDSHIP LAW

PaintCare is the representative stewardship organization of the Minnesota Architectural Paint Stewardship Program codified in Chapter 115A Waste Management, Section 1415, of the Minnesota Statutes. The broad goals of the program are for paint manufacturers to implement and finance a statewide paint stewardship program to reduce the generation of postconsumer paint, promote using up leftover paint, and facilitate the recycling and proper disposal of unwanted postconsumer paint. The program should increase opportunities for consumers to properly manage leftover paint and reduce costs to local governments managing postconsumer paint.

HIGHLIGHTS, SUCCESSES, AND LESSONS LEARNED

Sites, Events, and Services. During the reporting period – the first full 12-month cycle of the Minnesota PaintCare program – there were 196 year-round paint drop-off sites located at various paint retailers, Habitat for Humanity reuse stores (ReStores), and Amazon Environmental (paint recycler). PaintCare also covered paint management costs for all of the state's household hazardous waste (HHW) programs operated by 21 counties and regional groups – comprising 50 year-round facilities, 14 seasonal facilities, and approximately 243 collection events. Finally, the program provided 63 direct large volume pick-ups (LVPs) to 51 business, institutions, and households that had accumulated more than 300 gallon of paint at their location.

Combined, 246 year-round locations provided a site within 15 miles of 93.3% of Minnesota residents.

Additional operational activities included site visits to existing retailers, staff training for new sites, administrative support for retailers and HHW programs, logistics coordination with contracted haulers, collection data and cost analysis, answering public inquiries, stakeholder meetings with local government officials, and maintenance of the PaintCare fee remitting system for the paint manufacturing industry.

Paint Collection Volume. The program processed 1,022,346 gallons of postconsumer paint in the reporting period. Latex paint made up 77% of the total: 12% was reused, 38% made into recycled-content paint, and 50% blended into landfill cover. Oil-based paint made up 23% of the total: 9% was reused, and 91% used for fuel. In addition, 548 tons of metal and plastic paint containers were recycled.

Revenue and Expenses. The program was funded through fees on new paint sales: 35 cents on pint and quart containers; 75 cents on 1-gallon containers; and \$1.60 on 5-gallon containers. Approximately 9.2 million gallons of architectural paints were sold in Minnesota in the reporting period. The program collected \$5,432,830 in revenue from these sales. Paint sales and revenue were much lower than projected prior to program launch.

Expenses, including paint transportation and processing, outreach, staffing, and administrative costs were \$5,754,202. This was higher than revenues, creating a deficit of \$346,589 for the reporting period. The program ended the reporting period with a total deficit of \$1,496,076.

The cost per gallon of the program in the reporting period was \$5.63.

Paint Recovery Rate. The recovery rate – the volume of postconsumer paint collected divided by the volume of new paint sales in the same period – was 11.1%, a further increase from the last reporting period.

Outreach. In the reporting period, PaintCare’s outreach efforts included a variety of in-store print materials, signage, radio, digital, and print advertising. Because of the deficit, outreach spending was reduced to 50 percent of the planned spending for the second half of the reporting period.

Lessons Learned. The program functioned relatively well during its second year. Retailers seem to be invested in the success of the program and note that their customers are generally satisfied with the program. Businesses utilizing the LVP service are also satisfied with the convenience and affordability (no charge for pickups and recycling) of PaintCare.

Nevertheless, onboarding the HHWs required a substantial amount of time for all parties involved. An initial report format for HHW activities was developed and made available in the summer 2015, then completely revamped in June 2016 to streamline reporting and ensure better accuracy. PaintCare conducted a training session on the use of this new form in order to minimize confusion. Feedback on the new format has been largely positive.

HHW programs in the Twin Cities metro area (Metro) submit reports monthly. Programs in greater Minnesota submit them quarterly. Reports are routinely vetted and reviewed by both PaintCare and the Minnesota Pollution Control Agency (MPCA). In addition, MPCA receives semi-annual reimbursement requests for paint stewardship activities from HHWs, then submits these requests to PaintCare in an invoice. MPCA staff review reimbursement requests for accuracy and validate requests against previously submitted reports. PaintCare conducts a similar analysis upon receiving the invoice from MPCA. While this process was substantially quicker this year, it still required significant time to coordinate documentation, rectify reporting mistakes, and reconcile financial figures amongst the three parties.

Several issues were identified with respect to regulatory oversight of PaintCare’s retail drop-off sites. Regulators from counties in the Metro requested 2015 data about the weight and types of paint shipped from drop-off sites that participating sites did not possess. There was also some confusion about the impact that collection of PaintCare products might have on a drop-off site’s hazardous waste generator status and annual fees charged by Metro counties. Several retailers communicated to PaintCare that they were being singled out for inspection as a result of participation in the program. However, most drop-off sites were already licensed hazardous waste generators and would have eventually been scheduled for inspection.

Similarly, some minor problems arose when drop-off sites located in greater Minnesota were sent a request in June 2016 by MPCA to renew their paint collection site licenses. PaintCare worked with several retailers and corporate headquarters to get the license applications submitted. Several retailers submitted their application

to MPCA through a fax line that experienced reliability problems. As a result, these locations were initially flagged for not having submitted a license renewal application. PaintCare has worked diligently since the end of the reporting period to obtain license applications from all outstanding locations and submit them to MPCA.

Despite these challenges, PaintCare has regularly engaged with Metro regulators to address reporting and data issues – thanks in large part to the coordination efforts undertaken by MPCA – and is providing yearly data directly to these regulators. Also, we have discussed possible changes to the paint collection site license process with MPCA in order to streamline submission and make license renewal more convenient to retailers.

PROGRAM PLAN AND ANNUAL REPORT

The Minnesota Paint Stewardship Law required the approval of a Program Plan prior to the program's launch. The Minnesota Pollution Control Agency (MPCA) provided approval of PaintCare's Program Plan in July 2015.

The Paint Stewardship Law also requires the submission of an annual report by October 1 each year, covering the period of July 1 – June 30. PaintCare received a two-week extension this year to allow for processing of the semi-annual invoice submitted in September 2016, and to ensure that audited financials would be included in the report. At a minimum, annual reports must include:

- 1) A description of the methods used to collect, transport, and process architectural paint in all regions of the state.
- 2) The weight of all architectural paint collected in all regions of the state and a comparison to the performance goals and recycling rates established in the stewardship plan.
- 3) The amount of unwanted architectural paint collected in the state by method of disposition, including reuse, recycling, and other methods of processing.
- 4) Samples of educational materials provided to consumers and an evaluation of the effectiveness of the materials and the methods used to disseminate the materials.
- 5) An independent financial audit.

This second annual report covers the 12-month period from July 1, 2015 to June 30, 2016 (FY2016). The first reporting period ran from November 1, 2014 to June 30, 2015 (eight months) and is referred to as FY2015 in this report. The Minnesota Program Plan and annual reports are available on PaintCare's website.

Section 1. Paint Collection, Transportation, and Processing

Annual Report Statutory Citation

Minnesota Session Laws 2013, Chapter 114, Section 78

Subd. 12. Stewardship reports. Beginning October 1, 2015, producers of architectural paint sold in the state must individually or through a stewardship organization submit an annual report to the agency describing the product stewardship program. At a minimum, the report must contain:

(1) A description of the methods used to collect, transport, and process architectural paint in all regions of the state.

A. COLLECTION SITES, EVENTS, AND SERVICES

The Minnesota Paint Stewardship Law requires a program that increases opportunities for consumers to properly manage leftover paint and reduces costs to local governments. Minnesota has a robust, statewide HHW collection system in which all 87 counties have some form of HHW collection through year-round and seasonal facilities, temporary events, and partnerships with other counties. This system is coordinated by 21 authorized counties and regional groups, which are reimbursed by PaintCare for their paint management activities.

To increase recycling opportunities for Minnesota households, businesses, and others with leftover paint, PaintCare invited all suitable locations to participate as drop-off sites provided they met PaintCare's operational requirements, including adequate storage space for paint collection bins and willingness to accept all program products (latex and oil-based paints). PaintCare partners directly with paint retailers, hardware stores, lumber centers, and material reuse stores to serve as paint drop-off sites. New drop-off sites added during the reporting period were primarily self-referred.

PaintCare accepts both latex and oil-based paint at all drop-off sites as well as from LVPs. Households and qualifying businesses are eligible to use the PaintCare program. Servicing businesses, though, is optional for HHW programs. PaintCare sites, events, and services in place at the end of the reporting period are summarized in the following table and shown on the maps in subsection B.

SUMMARY OF PAINTCARE DROP-OFF SITES, EVENTS, AND SERVICES

YEAR-ROUND DROP-OFF SITES	YEAR 1 FY2015	YEAR 2 FY2016
Paint Retailers	176	193
HHW Facilities	40	50
Paint Recycler (Amazon)	1	1
Reuse Stores	1	2
Total	218	246

SUPPLEMENTAL SITES, EVENTS, AND SERVICES

Seasonal HHW Facilities	22	14
HHW Events	145	243
Direct Large Volume Pick-Ups	47	63
Retailers (partial-year only)	0	2

The number of HHW facilities, both year-round and seasonal, differs between the two reporting periods primarily as a result of changes to their operating schedules. PaintCare discovered these changes after the initial start of county reimbursement and reporting activities.

The following subsections discuss the various paint drop-off sites, events, and services provided or supported by PaintCare in Minnesota. Section 2 of this report provides details on the volumes of paint collected by each site type and service.

A1. Paint Retailers

PaintCare ended the reporting period with 193 drop-off sites at paint retailers. Paint retailers provide ideal sites because they are spread throughout the state, centrally located in cities or towns, frequently open five or more days per week, and have staff familiar with paint products and their safe handling. In addition, their customers are likely to have some leftover paint, and will approach store staff for advice on disposal.

As discussed in the Minnesota Program Plan, 925 sites were initially identified that sold paint, and consisted of paint, hardware, and home improvement stores. PaintCare updated the list of paint retailers during the reporting period. As of June 2016, there were 1046 paint retailers, 726 of which are considered potential drop-off sites. (PaintCare has been informed by the corporate headquarters of big box stores that they are not interested in serving as drop-off sites.)

Of the 726 paint retailers, 193 (27%) were participating as drop-off sites at the end of the reporting period. Paint retailers participate in the program to increase foot traffic through their stores and to provide a service for their customers. A list of the names and addresses of the paint retailers that participated during the reporting period is included in the appendix.

While not retailers in the context used above, both reuse stores and the paint recycler are considered part of the term “retail drop-off sites” subsequently used in this report in order to distinguish them from HHW sites and events.



Collection bin at Abbott Paint in Saint Paul

A2. Household Hazardous Waste Programs

In early July 2015, with retroactive implementation back to the initial program launch date, a three-part agreement between PaintCare, MPCA, and HHW programs was reached that allows counties conducting paint management activities to report and submit reimbursement request for those activities to MPCA. HHWs submit quarterly (greater Minnesota) and monthly (Metro) reports to MPCA and PaintCare in order to record their activities and expenses. Every six months, HHWs submit a reimbursement request to MPCA, which in turn consolidates them into a semi-annual invoice for PaintCare. Following payment from PaintCare, MPCA disburses funds back to the HHW programs.

The names and locations of the state's 64 HHW county facilities (50 year-round and 14 seasonal) are included in the appendix.

In addition to permanent facilities, HHW programs also hosted 243 events at 130 locations throughout the state. Many of these were one day events, although a smaller number took place over multiple days. HHW event locations are included in the appendix. Of the 130 event locations, 119 had known addresses while 11 did not have specific addresses. These 11 locations represent regional HHW programs in greater Minnesota

covering multi-county areas. Regional programs submitted a count of the number of events held within their region between July 1, 2015 and December 31, 2015, but did not provide specific addresses. The report format for HHWs has since changed, and specific addresses are now required for all event locations.

The HHW programs managed a large portion, 77%, of the overall paint collected during the reporting period. PaintCare reimbursed counties \$2,928,269 for their paint management activities in the reporting period – providing substantial cost savings to local governments. Collection volume at most HHWs remains stable or increased slightly since the PaintCare program began.

Among their paint management activities, Minnesota HHW programs managed approximately 11% of the paint collected in the reporting period through their reuse programs.



Reuse Room – Washington County Environmental Center

A3. Paint Recycler

Amazon Environmental, located in Fridley, is the only known paint recycler in the state. They also serve as a drop-off site for the PaintCare program, and are the only non-HHW location available to accept large quantities of leftover paint.

A4. Transfer Stations

PaintCare is not currently working with transfer stations as drop-off sites, other than those used for HHW facilities and events. This may change in the future as underserved areas are identified that lack HHW or retail options.

A5. Reuse Stores

There are approximately a dozen Habitat for Humanity ReStores in Minnesota that were initially invited to join the program. Several sell good quality donated leftover paint, recycled-content paint, and in some cases brand new paint. Two ReStores are currently participating as PaintCare drop-off sites. Both participants have stated that they do not intend to sell leftover donated paint, and they are placing donated paints into PaintCare bins for recycling.

A6. Large Volume Pick-Up Service

The Large Volume Pick-Up (LVP) service is offered to businesses, institutions, and households with large volumes of accumulated paint – generally more than 300 gallons. PaintCare arranged 63 LVPs (from 51 locations) during the reporting period.

The primary users of the service were painting contractors and property management companies. Educational institutions – such as Saint Paul Public Schools and Minnesota State University – have utilized this service more than once. Typically, LVP customers have accumulated paint over many years due to the institutional, logistical, and financial barriers to disposal or internal reuse of leftover paint. PaintCare has removed these barriers by providing a free and convenient service. Feedback from these users indicates high satisfaction.



The LVP service cleaned out this collection of leftover paint from a painting contractor in Wayzata.

B. CONVENIENCE CRITERIA

As described in the Program Plan, to ensure adequate paint drop-off opportunities in Minnesota, PaintCare used Geographic Information System (GIS) modeling to determine the appropriate minimum number and distribution of drop-off sites based on the following baseline criteria:

Distribution: At least 90% of Minnesota residents shall have a permanent site within a 15-mile radius.

Density: One additional permanent site will be added for every 30,000 residents of a population center.

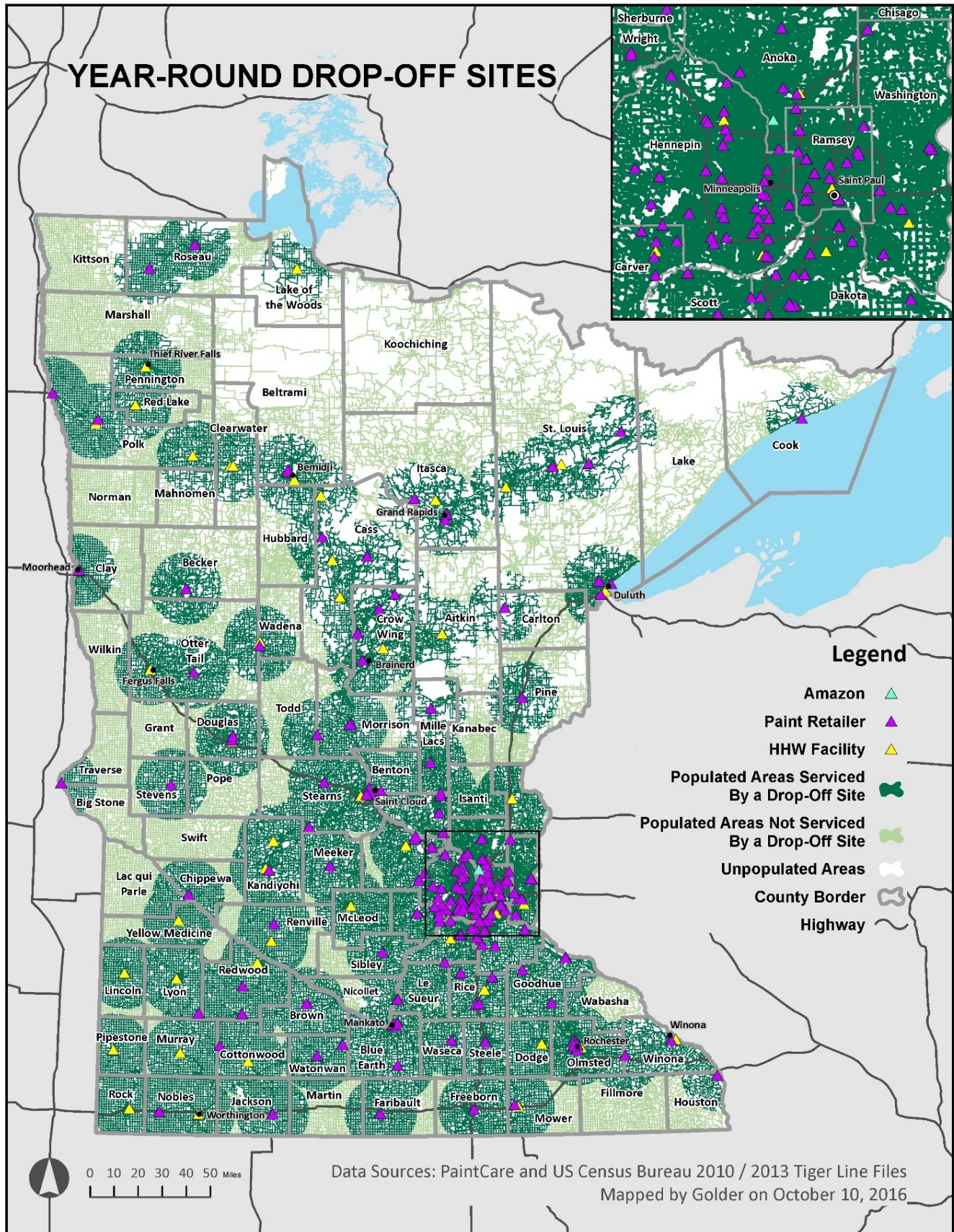
Application of these criteria resulted in the need for approximately 236 optimally located, year-round drop-off sites, which PaintCare considered its baseline service level goal.

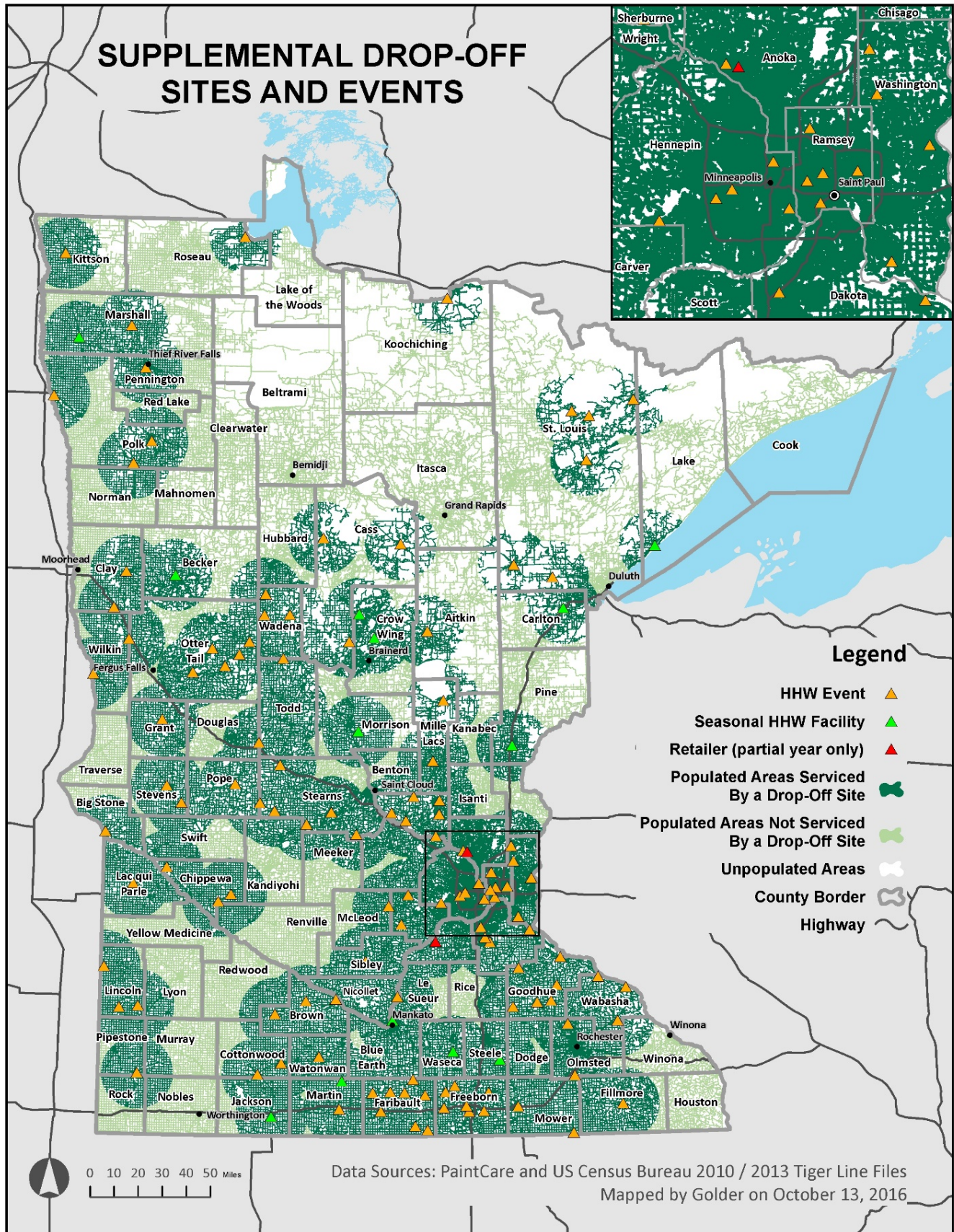
As described previously, Minnesota had robust HHW programs prior to PaintCare implementation. However, the level of service provided through year-round and seasonal HHW facilities, and HHW events, varied across the state, and many HHWs did not service businesses. With the addition of 196 retail drop-off sites, PaintCare made it significantly more convenient to recycle paint in the state, particularly for businesses. Alone, the year-round HHW facilities provided a site within 15 miles of 79.7% of Minnesota residents. With the addition of the retail sites, access increased to 93.3%.

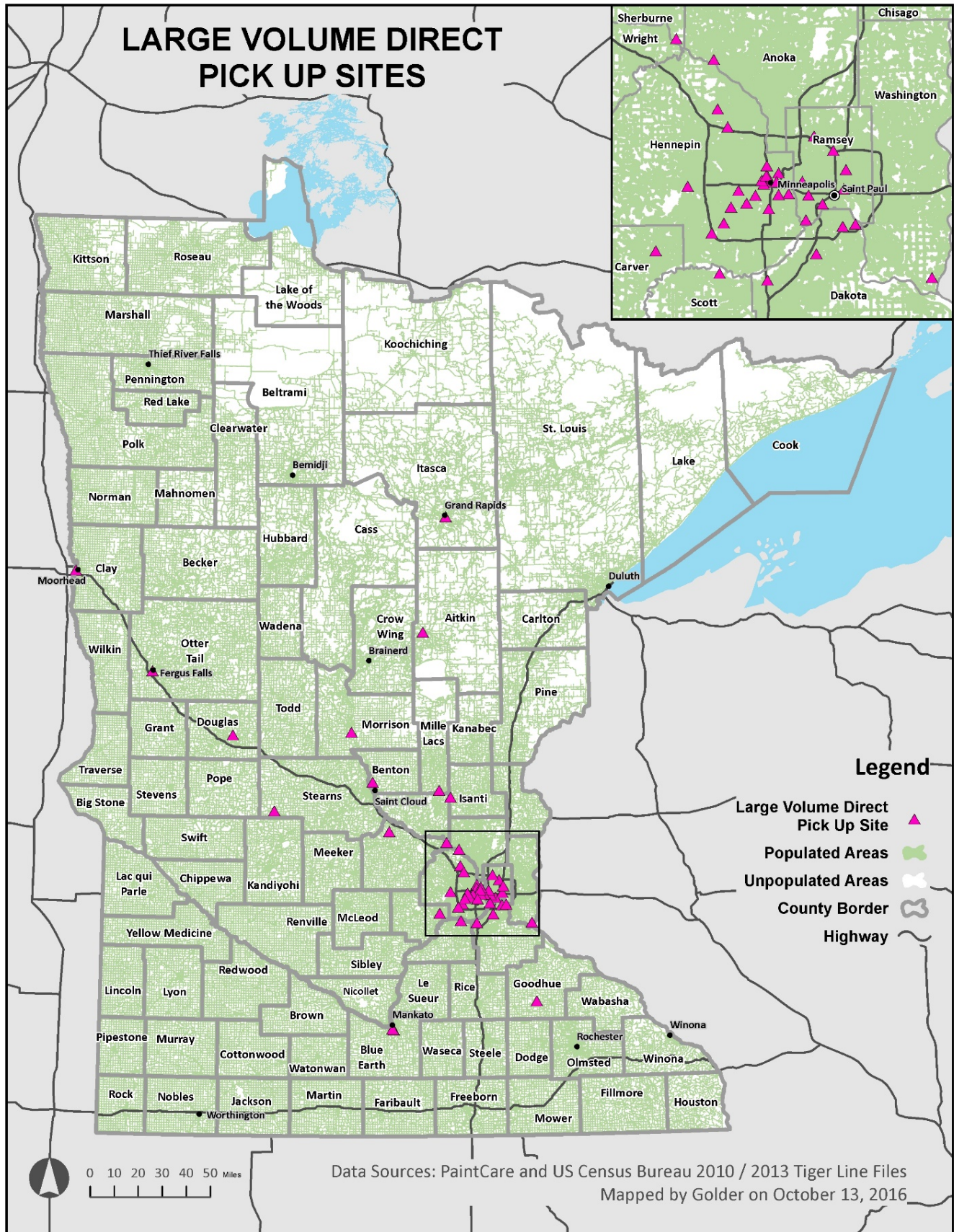
A professional engineering firm with expertise in geographic analysis and mapping developed the modeling tools used to establish the convenience goals. They also performed the distribution criterion analysis for this (and the first) reporting period. The density criterion analysis was not performed for this (or the first) reporting

period due to concerns by PaintCare of the analysis model. PaintCare notified MPCA of this problem prior to submitting the 2015 report. PaintCare hired a second firm with expertise in geographic analysis and mapping to review the initial models used for goals setting and program analysis. This work has just been completed. PaintCare will present the results to the MPCA in the next month and together determine how to address the missing information in this reports.

The following maps show the locations of the year-round sites, HHW events, and LVP sites, respectively, that participated in the program during the reporting period. (LVP sites were not included in any measure of convenience.)







C. PAINT COLLECTION PROCEDURES

PaintCare entered into contract agreements with all retail drop-off sites. PaintCare contracts require that drop-off sites meet all requirements of local, state, and federal law, regulations, and policies.

Staff at retail drop-off sites received on-site, in-person training and a program procedures manual. The training and program manual covered:

- ◆ Identification of program and non-program products
- ◆ Acceptable containers
- ◆ Whom to accept paint from and how much
- ◆ Screening procedure for businesses and organizations and Receipt Drop-Off Form
- ◆ Proper storage
- ◆ Spill response procedures and reporting requirements
- ◆ How to schedule a pick-up
- ◆ Required paperwork and record retention schedules
- ◆ Employee training

Site personnel are required to visually inspect – but not open – containers of postconsumer paint to confirm that they are acceptable program products and then place them in cubic yard spill proof collection bins provided by the program. Unlabeled and leaking cans are not accepted at retail sites, but trained staff at HHW facilities and events are allowed to accept and prepare them for management under the program.

Retail drop-off sites are visited by PaintCare staff during the year to check on their operations and provide additional training and consumer outreach materials as needed. Staff also answer inquiries from stores, provide program feedback to managers and employees, and coordinate with state and local regulators to correct any issues identified on site.

D. PAINT TRANSPORTATION AND PROCESSING

D1. Paint Transportation

PaintCare employed two transporters in the reporting period: Clean Harbors Environmental Services (Clean Harbors) and Veolia Environmental Services (Veolia). Both companies are licensed hazardous waste transporters. PaintCare requires transporters to have the ability and knowledge to respond to incidents involving hazardous materials and comply with all applicable US Department of Transportation (DOT) and state transportation rules. PaintCare also requires its transporters to carry appropriate insurance, including at

a minimum, commercial general liability, automobile, and pollution liability coverage, and further requires that its transporters provide, as additional insured on those policies, each individual or entity that signs a drop-off site contract with PaintCare.

PaintCare contracted both transporters to service retail drop-off sites. Clean Harbors was contracted to service LVP sites that request a pickup through PaintCare. Veolia serviced LVP requests by internal customers. Each company also serviced their respective HHW customers (facilities and events) through the pre-existing state contract.

Both transporters delivered bins of commingled paint (latex and oil-based) from retail drop-off sites as well as pre-sorted latex paint from HHW facilities and events, and LVPs to Amazon Environmental in Fridley, MN, for further separation, consolidation, and processing. Clean Harbors delivered one bin of latex paint from an LVP to GDB International in Nashville, IL.

Clean Harbors delivered oil-based paint to their permitted facility in Kimball, NE. This included presorted boxes of only oil-based paint picked up directly from one HHW and LVPs, as well as oil-based paint sorted out by Amazon from boxes of commingled paint from retail drop-off sites. Veolia delivered oil-based paint to their permitted facility in Menomonee Falls, WI. This included sorted oil-based paint picked up directly from HHW facilities and events and LVPs, and oil-based paint sorted out by Amazon from commingled paint from retail drop-off sites. Both companies continued to provide excellent service during the reporting period.

In addition to the services provided by Clean Harbors and Veolia, PaintCare compensated several HHW programs for internal transportation of paint from HHW events to HHW facilities for consolidation.

D2. Latex Paint Processing

The condition in which postconsumer latex paint is received by the program determines the management options. If containers are not properly sealed during storage, latex paint can harden due to evaporation and may no longer be useable or recyclable. Similarly, if latex paint freezes a number of times, it may not be as suitable for use or recycling. The program's outreach messages encourage the timely return of unwanted postconsumer paint in an effort to reduce the age and improve the condition of the paint for end of life management.

PaintCare managed latex paint by the following waste management hierarchy:

Reuse. Reuse programs generally screen for paint containers that are 50% or more full and in good condition and give them away for free or sell them to their local community.

Recycled Paint. Amazon blended postconsumer paint into a variety of colors of recycled-content paint.

Fuel. As of this reporting period, latex paint is no longer used in waste-to-energy applications by Minnesota counties. This was a change from the first year when several counties reported some level of latex usage for waste-to-energy.

Alternative Daily Landfill Cover. Latex paint received by Amazon that was not suitable for paint-to-paint recycling was consolidated and delivered to their facility in Pryor, OK, and processed into a product that was used as alternative daily landfill cover by American Environmental, a landfill in Oklahoma. Additionally, Rice County, Sterns County and the Northwest Joint Powers Group reported processing a small portion of the latex paint they managed via alternative daily landfill cover.

Disposal. Clean Harbors shipped one box of latex paint to GDB in Nashville, IL which disposed of the non-recyclable paint, 11 gallons, via landfill.

D3. Oil-Based Paint Processing

As with latex paint, the condition of oil-based paint received by the program determines its management options. Although it is possible to recycle oil-based paint back into paint, no processors in the United States offered this option during the reporting period. The following waste management hierarchy is used for oil-based paint.

Reuse. As noted in the latex section, reuse programs give away for free or sell oil-based paint to their local community.

Fuel. Veolia managed oil-based paint through several fuel blending facilities – Green America in Hannibal, MO; Lone Star in Greencastle, IN; and ESSROC in Logansport, IN. Clean Harbors managed oil-based paint through their hazardous waste incinerator in Kimball, NE.

D4. Empty Paint Containers

Empty metal and plastic paint containers were recycled whenever possible. Amazon recycled over 61% of latex paint containers.

Section 2. Paint Collection Volume and Disposition Methods

Annual Report Statutory Citation

Minnesota Session Laws 2013, Chapter 114, Section 78

Subd. 12. Stewardship reports. Beginning October 1, 2015, producers of architectural paint sold in the state must individually or through a stewardship organization submit an annual report to the agency describing the product stewardship program. At a minimum, the report must contain:

(2) The weight of all architectural paint collected in all regions of the state and a comparison to the performance goals and recycling rates established in the stewardship plan.

(3) The amount of unwanted architectural paint collected in the state by method of disposition, including reuse, recycling, and other methods of processing.

A. PAINT SALES

As discussed in the Minnesota Program Plan, data on the volume of paint sold on a state-by-state basis is not available or tracked by the paint industry. To obtain estimated data, PaintCare commissioned a study in the fall of 2012 by a research firm that specializes in coatings industry analysis and economic forecasting. The study – which had provided accurate data for previous PaintCare states – projected annual sales of 13.7 million gallons in Minnesota. PaintCare used this sales data for two purposes: (1) to project potential program revenue, and (2) to project potential collection volumes based on previous studies indicating that approximately 10% of paint purchased is leftover.

Sales for the reporting period were 9,235,668 gallons, 33% less than projected. This is similar to the 2015 report, when sales for the initial eight-month reporting period were 42% lower than projected (without taking seasonality in consideration). The impacts of this are discussed in Section 3.

B. PAINT COLLECTION AND MANAGEMENT

B1. Collection Volume and Recovery Rate

The program processed 1,022,346 gallons of paint in the reporting period. This equates to a recovery rate of 11.1% (1,022,346 gallons processed divided by 9,235,668 gallons sold). PaintCare had estimated a recovery rate of 5.9% (59% of assumed leftover paint), or 806,058 gallons, in the Program Plan. The volume of paint processed in the reporting period was 26% higher than projected. The combination of lower-than projected sales and higher-than-projected collection resulted in the high recovery rate.

The following tables provides the gallons sold, gallons processed, and recovery rates for the first two reporting periods.

GALLONS SOLD AND PROCESSED

	YEAR 1 FY2015	YEAR 2 FY2016
Gallons Sold	5,249,053	9,235,668
Gallons Processed	501,400	1,022,346
Recovery Rate	9.6%	11.1%

B2. Latex vs. Oil-Based Paint

Of the 1,022,346 gallons of paint processed in the reporting period, 77% (788,051 gallons) was latex paint and 23% (234,295 gallons) was oil-based paint.

B3. Paint Management Methods

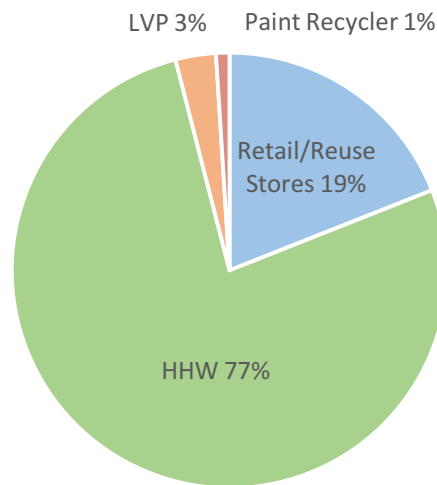
The following tables show the paint management methods and volumes for latex and oil-based paint for the first two reporting periods.

LATEX PAINT DISPOSITION	YEAR 1 FY2015 GALLONS	YEAR 1 FY2015 %	YEAR 2 FY2016 GALLONS	YEAR 2 FY2016 %
Reuse	46,966	12	96,754	12
Recycled Paint	143,977	36	297,490	38
Fuel	13,804	4	0	0
Alternative Daily Landfill Cover	191,054	48	393,796	50
Disposal	0	0	11	0
Total	395,801	100	788,051	100

OIL-BASED PAINT DISPOSITION	FY2015 GALLONS	FY2015 %	FY2016 GALLONS	FY2016 %
Reuse	9,665	9	20,567	9
Fuel	95,934	91	213,728	91
Total	105,599	100	234,295	100

B4. Collection by Program Type

The following pie chart shows the relative volume of paint collected by program type.



C. CONTAINER RECYCLING

As described in Section 1 of this report, metal and plastic paint containers are recycled whenever possible. During the reporting period, the program recycled an estimated 548 tons of latex paint containers, bringing the total tons recycled since the start of the program to 734 tons.

Section 3. Independent Audit and Financial Summary

Annual Report Statutory Citation

Minnesota Session Laws 2013, Chapter 114, Section 78

Subd. 12. Stewardship reports. Beginning October 1, 2015, producers of architectural paint sold in the state must individually or through a stewardship organization submit an annual report to the agency describing the product stewardship program. At a minimum, the report must contain:

(5) An independent financial audit.

A. INDEPENDENT FINANCIAL AUDIT

An independent financial audit of the national PaintCare program was conducted by Rogers & Company PLLC. This independent CPA firm conducted the audit in accordance with auditing standards generally accepted in the United States. Those standards require that the firm plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. The audit process includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. The audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In Rogers & Company's opinion, the financial statements of PaintCare present fairly, in all material respects, the financial position as of June 30, 2016, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States. The independent financial audit of the PaintCare program is available in the appendix.

B. FINANCIAL SUMMARY AND DISCUSSION

B1. Expense Categories

Expense categories for the Minnesota program are discussed below. As noted previously, revenue is derived from fees on new paint sales.

Paint Processing. Paint processing is the largest expense in all PaintCare state programs (state and jurisdictions). PaintCare paid processing costs in Minnesota based on gross weights of full paint collection bins from retail drop-off sites and LVPs, and based on cubic feet or per drum for HHW programs (the units of measure in the state's hazardous waste management contract). Processing costs included the cost of sorting out mixed boxes of latex and oil-based paint from paint retailers, reuse stores, and the paint recycler. It also included reimbursement to HHWs for paint stewardship activities, including the reuse of leftover paint and bulking paint into drums.

Paint Transportation. Paint transportation is another significant expense in all PaintCare programs. PaintCare paid transportation costs in Minnesota based on the number of paint collection bins (including a minimum stop charge) picked up at a site or by the miles driven to complete a pick-up.

Collection Supplies and Support. Collection support expenses included paint collection bins, spill kits, training materials, and miscellaneous supplies for drop-off sites operations.

Communications. Communications expenses included advertising and promotional materials to increase awareness of the program and use of the drop-off sites.

Personnel, Professional Fees, and Other. Personnel, professional fees, and other included the cost of one full-time in-state employee, GIS analysis, work by the Product Stewardship Institute (national paint source reduction project, national consumer awareness survey, and study of PaintCare impacts on HHW programs), travel, office supplies, and other logistical and professional support.

State Administrative Fees. PaintCare pays MPCA administrative fees of \$78,300 annually. MPCA also bills PaintCare at an hourly rate for additional time beyond those covered by the administrative fee.

Corporate Activity. Corporate activity costs are those that are shared across all PaintCare programs and allocated relative to the population of the state or jurisdiction. As of June 30, 2016, Minnesota's allocation for corporate activity was 9.1%. These costs include but are not limited to corporate staffing, construction of data management systems, auditing fees, legal fees and general communications.

Investment Activity and Formation of Limited Liability Companies. Beginning in December 2014, PaintCare invested a portion of its accumulated surplus in a financial portfolio. PaintCare maintained its investments for all programs in a single portfolio. Claim of ownership in the investment portfolio was shared by all programs and allocated among the programs based on relative net asset balances. Programs that had positive net asset balances had a claim on the assets invested in the portfolio; programs with negative net asset balances carried a liability representing an amount due to the portfolio.

In 2015, to better separate each state program in terms of liability and financial independence, PaintCare began implementing a plan to transition operations for each program from PaintCare Inc. to a wholly-owned subsidiary company dedicated to managing that particular program. By January 2016, PaintCare had formed sole-member limited liability companies in Connecticut, Oregon, and Rhode Island and established individual bank accounts for each of those new companies. At this time, these programs moved their net asset balances, including gains earned from the investment portfolio, into those individual bank accounts and ended their programs' participation in an investment portfolio. The remaining programs for which PaintCare has not yet established dedicated companies continue as before.

B2. Financial Summary

The following table shows program revenue and expenses during the first two reporting periods. A discussion of any significant differences follows the table.

PROGRAM ACTIVITIES

REVENUE	YEAR 1 FY2015	YEAR 2 FY2016
Larger than half pint to smaller than 1 gallon	378,622	652,865
1 gallon	2,013,018	3,446,953
Larger than 1 gallon up to 5 gallons	733,032	1,333,013
Total revenue	3,124,672	5,432,831
EXPENSES		
Paint processing	1,838,138	3,852,169
Paint transportation	307,875	465,386
Collection supplies and support	228,008	419,737
Communications	756,574	375,324
Personnel, professional fees, and other	235,962	148,333
State administrative fees	87,046	118,013
Allocation of corporate activity	170,111	375,240
Total expenses	3,623,714	5,754,202
Allocation of investment activity	(3,331)	(25,217)
Change in net assets (revenue minus expenses)	(502,373)	(346,589)
Net assets, beginning of reporting period	(647,114)	(1,149,487)
Net assets, end of reporting period	(1,149,487)	(1,496,076)

- ◆ Revenue generated during the reporting period was significantly higher than the previous reporting period. This is primarily due to the difference in length between FY2015 and FY2016, which were eight months and twelve 12 months, respectively.
- ◆ Most expense categories were generally higher in FY 2016 compared to FY 2015, which was expected. This was a direct consequence of the increased length in the second reporting period, leading to greater quantities of leftover paint collected, transported, and processed. Communications

expenses were intentionally scaled back due to concerns about revenue. Personnel, Professional Fees and Other were lower in part because of decreased legal costs. With the bulk of retail sites already on board, and the negotiation of HHW and state contracts during the previous reporting period, there was less need for legal expertise. Travel was also reduced as the program reaches maturity, necessitating fewer visits by out-of-state PaintCare staff.

- ◆ Corporate activity increased during the reporting period due to growth in staffing in the areas of information services, legal, accounting and communications along with their respective overhead costs, increased insurance costs, and expenses for the development of a new manufacturer fee reporting system.

C. RESERVES POLICY

PaintCare has a Reserves Policy to define and quantify the reserves in each state program. The policy defines the reserves as “net assets” and establishes a minimum threshold of 16% of annual expenses (i.e., at least two months of operating expenses); a target amount of 50% of a state program’s annual expenses; and a maximum amount of 75% of annual expenses. This accumulated balance allows PaintCare programs to continue to operate in times of either higher than expected paint collection or lower than expected paint sales (revenue) – or a combination of the two. Reserves or net assets represent the accumulated surplus/deficit of the program.

Minnesota’s program had a deficit at the end of the reporting period because expenses continued to exceed revenue. The accumulated deficit was \$1,496,076.

D. EVALUATION OF THE PROGRAM’S FUNDING MECHANISM

As described in PaintCare’s Program Plan, the program utilizes the following fee schedule per container.

PAINTCARE FEE SCHEDULE

CONTAINER SIZE	FEE
Half pint or smaller	\$ 0.00
Larger than half pint to smaller than 1 gallon	\$ 0.35
1 gallon	\$ 0.75
Larger than 1 gallon up to 5 gallons	\$ 1.60

PaintCare regularly reviews its fee structure in order to assure long term financial sustainability of the stewardship program. The system to receive sales reports and payments from manufacturers performed well during the reporting period. Unfortunately, expenses were higher than revenues for both FY2015 and FY2016.

There are two main factors that affect this situation. One is that paint sales continue to underperform relative to the projections used by PaintCare during program planning, leading to a gap in revenue. Second, despite some reduction in PaintCare's internal expenses, leftover paint volume increased slightly on a month-over-month/year-over-year basis.

Considering these factors, PaintCare is currently examining potential fee increase options to cover the sizable program debt as well as future increases in operating expenses. A proposal will be submitted to MPCA once these details are finalized.

Section 4. Outreach

Annual Report Statutory Citation

Minnesota Session Laws 2013, Chapter 114, Section 78

Subd. 12. Stewardship reports. Beginning October 1, 2015, producers of architectural paint sold in the state must individually or through a stewardship organization submit an annual report to the agency describing the product stewardship program. At a minimum, the report must contain:

(4) Samples of educational materials provided to consumers and an evaluation of the effectiveness of the materials and the methods used to disseminate the materials.

A. OUTREACH ACTIVITIES

A1. Introduction

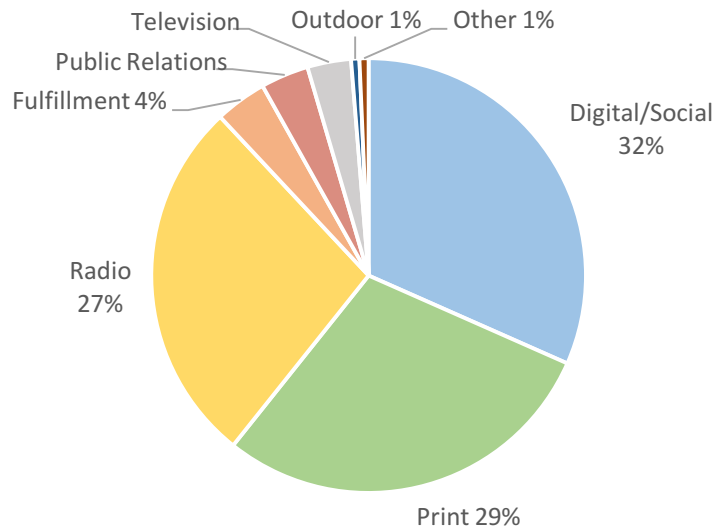
PaintCare's Program Plan for the Minnesota program includes a variety of outreach activities targeted to retailers, painting contractors, municipal agencies, and the general public through direct contact and advertising. Initial outreach prior to the start of the program and in the first reporting period focused on recruiting drop off sites.

Outreach during the first reporting period used a phased-in approach to allow drop-off sites to become comfortable with operations before implementing general advertising to the public to increase participation and awareness.

Outreach efforts in this reporting period focused on encouraging the public to recycle their unwanted paint and included messages related to source reduction and reuse.

Outreach was conducted through using a variety of media, including print (newspapers), television, outdoor (billboards), radio, fulfillment (distribution of brochures and other print-based materials), digital, and social media.

The main objective of outreach was to drive the public to PaintCare's website to find a drop-off site using PaintCare's site locator search tool. The relative amounts of spending on outreach activities for the Minnesota program are summarized in the following pie chart:



A2. Press Releases (Public Relations)

During the first half of the reporting period, as new drop-off sites joined the program, PaintCare's marketing firm pitched stories to the press about the program, one-year anniversary, and new drop-off sites. This effort led to more than 30 articles in local papers.

A3. Print Materials for Consumers

During the reporting period, PaintCare fulfilled 124 requests for additional materials, and even more materials were delivered to sites by the Minnesota manager, who dropped off materials in person during site visits. PaintCare distributed 13,533 brochures, mini cards, and fact sheets during the reporting period.

PaintCare also provides a counter mat to retailers to use in the paint department to reference when customers had questions. The counter mat was popular with retailers and more likely than the poster to be seen by customers while they wait for their paint to be mixed. The materials shown below are included in the appendix and available on PaintCare's website.



Brochure, Mini Card, Program Poster, Counter Mat, and Fact Sheets

A4. Fact Sheets for Stakeholders

The following fact sheets were distributed in the months before the start of the program and are still used. Minor updates are made throughout the year. Current versions are included in the appendix and available on PaintCare's website.

- ◆ How Does the Minnesota Paint Stewardship Program Affect Paint Retailers?
- ◆ How to Become a Retail Drop-Off Site
- ◆ About PaintCare Fees
- ◆ Information for HHW Programs (This was removed from website when contracts were finished.)
- ◆ Information for Solid Waste Transfer Stations, Recycling Facilities and Landfills

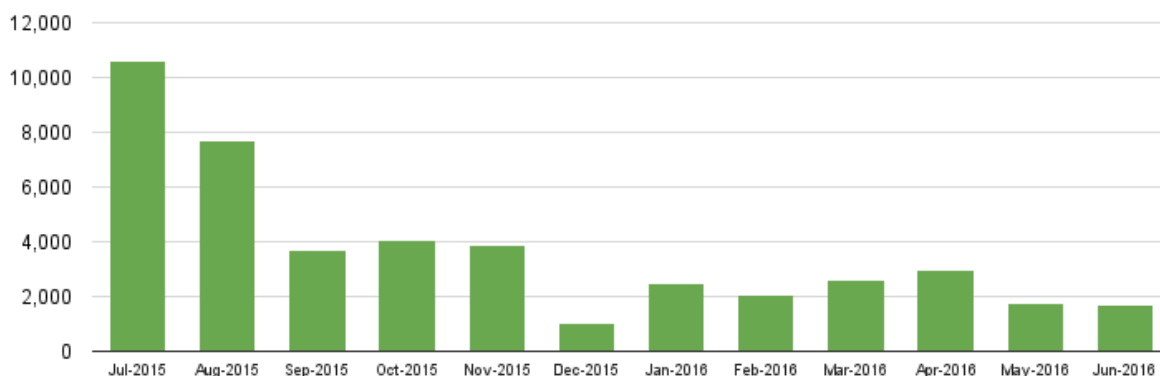
A new fact sheet was created during the reporting period to explain PaintCare's effort to encourage reuse programs, including an increase in reuse compensation.

- ◆ Reuse Programs – Compensation and Reporting

A5. Website

Nearly all PaintCare advertising and outreach efforts direct the public to PaintCare's website for more information and to find a local PaintCare site. The most frequently visited part of the website is the PaintCare site locator tool on the page titled Drop-Off Locations. PaintCare's website and site locator are updated throughout the year.

The website is easy to navigate and features topics on buying the right amount of paint, storage and reuse tips, and recycling. It has special pages for manufacturers and a general section for retailers, explains what products are covered by the program, and has a Minnesota page with tabs for different audiences (Everyone, Contractors, Retailers, Waste Facilities, and Official Docs). Following a large outreach effort that ended as the reporting period started in July 2015, outreach activities were decreased in the fall of 2015 due to funding concerns, leading to a corresponding decrease of web traffic.



A6. Translations

PaintCare translates consumer brochures and fact sheets into language of known ethnic groups in the state, especially those in the painting business, and upon requests from paint retailers or other stakeholders. PaintCare translated Minnesota's program brochure to Hmong, Somali, and Spanish.

Two widely-used fact sheets are not program-specific, and the same version is used in all programs. The fact sheet for the LVP service is available in Spanish. The fact sheet for painting contractors is available in 11 languages other than English due to requests from other PaintCare programs.

A7. Radio

Public Radio. PaintCare ran sets of sponsorships on Minnesota Public Radio (MPR). The summer/fall campaign ran in August and October 2015, and the spring campaign ran in March and April 2016. The spring sponsorship used the following message: *Support comes from PaintCare, the Minnesota Paint Stewardship Program. Making it easier for residents and businesses to recycle leftover paint with more than 230 drop-off locations. Use it up. Recycle the rest. More at paint care dot org.*

Minnesota Wild and Pandora. PaintCare ran spots on radio with the Minnesota Wild Hockey and on Pandora radio using the following message: *Sometimes we buy too little paint, sometimes we buy too much. The best way? Measure the room and ask for advice from your local paint store. then you'll get it just right. Learn more and find a place to recycle any leftover paint at PaintCare dot org.*

A8. Television

PaintCare did not run any television spots in Minnesota during the reporting period. However, PaintCare did facilitate two separate pieces – aired on Channel 12 Community Television in Brooklyn Park and KSTP Channel 5 in the Metro – in November 2015 featuring a drop-off site and Amazon's paint recycling facility. PaintCare also sponsored the production of a segment of *Next Home*, a PBS program that will air in Minnesota in 2017.

A9. Print Advertising

PaintCare ran a full set of print advertisements throughout the state starting in March 2016 listing all retail drop-off sites and those HHW programs that wished to be listed. Red Plum mail circulars were used wherever they were available (without the service area overlapping into Wisconsin). Newspaper ads were used where Red Plum service was not available or overlapped with Wisconsin. A few Red Plum ads paid for during the reporting period were run in August and September 2016. Examples of print ads are shown below: Red Plum (left) and newspaper (right).

PAINT RECYCLING
MADE easy



Do you know where to recycle your paint?
There are more than 235 PaintCare sites in Minnesota where households and businesses can recycle unwanted paint, stain and varnish all year-round, including these sites in Rochester:

ARROW ACE HARDWARE 905 37th Street NW (507) 218-3006	ARROW ACE HARDWARE 1800 N Broadway Avenue (507) 282-0095
HIRSHFELDS 420 Crossroads Drive SW (507) 285-9594	SHERWIN-WILLIAMS 1970 36th Avenue NW (507) 289-2647

OLMSTED COUNTY HHW FACILITY
305 Silver Creek Road NE
(507) 328-7070
Mon - Fri 8 am - 5 pm*

*This facility also accepts other types of hazardous waste from residents and businesses. Contact facility for details. Businesses must contact the county and complete an application form prior to using the facility.

TO FIND OTHER DROP-OFF LOCATIONS:
www.paintcare.org
(855) 724-6809

All PaintCare sites accept up to 5 gallons per visit (some take more). Please call ahead to confirm business hours and ask if they can accept the type and amount of paint you would like to recycle. Sites do not accept: aerosols (spray paint) or leaking, unlabeled and empty containers.



PAINT RECYCLING
MADE easy



It's Free!

Do you know where to recycle your paint?
There are more than 245 PaintCare sites in Minnesota where households and businesses can recycle unwanted paint, stain and varnish all year-round, including these sites in Duluth:

ANDREN PAINT 5600 Grand Avenue (218) 624-5709	DIAMOND VOGEL 1701 London Road (218) 728-4477
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TO FIND OTHER DROP-OFF LOCATIONS:
www.paintcare.org
(855) 724-6809

All PaintCare sites accept up to 5 gallons per visit (some take more). Please call ahead to confirm business hours and ask if they can accept the type and amount of paint you would like to recycle. Sites do not accept: aerosols (spray paint) or leaking, unlabeled and empty containers.



A10. Digital Advertising

PaintCare ran digital banner ads, using a digital banner placement service, on TwinCities.com and StarTribune.com from July 2015 through January 2016. Two examples of digital ads are shown below:

PAINT RECYCLING
MADE easy



Find a take back site near you.

LEARN MORE



PAINT RECYCLING
MADE easy





160 places to recycle your paint year-round throughout Minnesota

A11. Outdoor

PaintCare did not start any new outdoor campaigns during the reporting period; however, the following billboard in Rochester which was started in the previous reporting period remained up through the end of the first month of the reporting period (July 2015).



A12. Face-to-Face

PaintCare's Minnesota program manager was active with the following face-to-face activities during the reporting period:

DATE	EVENT	ACTIVITY
Jul 8	Metro County Hazardous Waste Inspectors meeting, Saint Paul	Program overview and answer questions
Jul 9	Ramsey County Hazardous Waste Inspectors Meeting, White Bear Lake	Program overview and answer questions
Oct 1	Association of Recycling Managers, Edina	Presentation and program update
Oct 7	RAM/SWANA Pre-Conference Hazardous Waste Session, Bloomington	Presentation and program update
Oct 8	RAM/SWANA Conference, Bloomington	Table/booth; program overview and info for HHWs
Oct 23	HHW Regional Program Meeting, Shoreview	Update on HHW program component
Dec 11	MASMA (School Builds & Grounds) Meeting, Minneapolis	Presentation and program update
Jan 8	MN Program Annual Report & Update (Webinar)	Program report presentation and update
Feb 9	HHW Regional Program Meeting, Waite Park	Update on HHW program component
Mar 9	Metro County Hazardous Waste Inspectors meeting, Saint Paul	Retailer inspection, data requests, and labeling
Mar 23	SWMCB Meeting, Saint Paul	Program update
Apr 4-5	Sherwin Williams Pro Show, Minneapolis	Tabling and outreach to SW customers (contractors, etc.)

Apr 13	MPCA Meeting, Saint Paul	Discussion of HHW reporting and improvements
May 10	HHW Regional Program Meeting, Saint Paul	Update on PaintCare and HHW report form
Jun 30	HHW Program Training (Webinar)	Review and demonstration of new HHW report form

A13. Signage

PaintCare developed a number of signs for drop-off sites to help them educate the public about the program, screen program products, and address any concerns about illegal dumping. Drop-off sites may order the following signs: Program Products (English/Spanish), Program Partner, Combination (program partner with simplified products list), No Dumping, and Please Wait for Assistance. Larger images of these signs are included in the appendix can be found online at www.paintcare.org/signs.



A14. Store Right Tips

PaintCare developed a series of video tips about storing paint properly to increase recyclability. The videos are used in social media posts and on PaintCare's website at www.paintcare.org/storight.



Storage Tips Videos: *Poke Holes in the Rim, Create a Tape Spout, Use a Mallet to Close (not a hammer)*

At the suggestion of MPCA, PaintCare also created a special tag to increase awareness that frozen latex paint may affect recyclability. All drop-off sites in the PaintCare program were mailed a postcard explaining the card and invited to order tags for their store or reuse room. Although the tags were well received by a few locations available throughout the year, the costs for these tags is relatively high, and PaintCare will not continue to produce the tags. PaintCare will continue to advise consumers not to let paint freeze on social media and its website, and makes the digital version available to drop-off sites upon request.



B. AWARENESS SURVEY

PaintCare conducted an online baseline “Paint Usage and Disposal Survey” in Minnesota in June 2016 using Survey Monkey, an online survey instrument. The survey is repeated each June and used to evaluate changes over time in the level of awareness by the public about paint recycling options. PaintCare is especially interested in the questions related to how much paint people store in their homes and whether they know where to recycle unwanted paint. A summary of questions and answers for the last three rounds of surveys is included in the appendix. Here are some highlights of the trends in the three surveys conducted 2014-2016:

- ◆ When asked how much leftover paint people have at home, the responses show that on average people have smaller quantities. Fewer people said they had 1-15 gallons and more people said they had less than a gallon.
- ◆ The number of people who preferred to dry out paint and put it in the trash decreased each year.
- ◆ The number of people said they had taken or would take leftover paint to a paint store increased each year, while the number who said they took paint to an HHW program decreased each year.
- ◆ More people said they knew that paint can be recycled and where to take it in 2016.

C. RECOMMENDATIONS

PaintCare will discontinue much of its general advertising due to its current funding shortfall.

Recommendations for the third year of the program are to:

- ◆ Conduct one set of newspaper advertising statewide to promote individual drop-off sites.
- ◆ Continue to distribute point-of-sale materials to all paint retailers either directly upon request or through their corporate headquarters.
- ◆ Continue to update PaintCare's website and site locator, optimize search engine key words for those searching on paint recycling, and develop a greater social media presence.
- ◆ Attend events and in-person meetings (e.g., home shows, painting contractor associations, etc.) for networking and promotion opportunities.

Appendix A



YEAR-ROUND SITES

246 PAINTCARE MINNESOTA DROP-OFF SITES 2016 - PAGE 1

Site Name	Address	City	Type
ANOKA COUNTY (8)			
Anoka County HHW Facility	3230 101st Ave NE	Blaine	HHW Facility
Hirshfields	10059 Flanders Ct NE	Blaine	Retail
PPG Paints	2863 84th Ln NE	Blaine	Retail
Sherwin Williams	10690 Baltimore St NW	Blaine	Retail
Sherwin Williams	4110 Central Ave NE	Columbia Heights	Retail
Sherwin Williams	3564 Main St NW	Coon Rapids	Retail
Amazon Environmental	350 73rd Ave NE Ste 3	Fridley	Paint Recycler
Smith Brothers Decorating Co	17362 MN 65	Ham Lake	Retail
BECKER COUNTY (1)			
Color Tek Coatings	29060 US 10	Detroit Lakes	Retail
BELTRAMI COUNTY (4)			
Beltrami Solid Waste Transfer Station	751 Industrial Park Dr SE	Bemidji	HHW Facility
Hirshfields	2140 Bardwell Dr NW	Bemidji	Retail
Sherwin Williams	2405 Middle School Dr NW	Bemidji	Retail
Blackduck/Kelliher Transfer Station	33003 MN 72	Blackduck	HHW Facility
BENTON COUNTY (1)			
Mimbach Fleet Supply	3355 Quail Rd NE	Sauk Rapids	Retail
BLUE EARTH COUNTY (4)			
Arrow Ace Hardware	201 N Victory Dr	Mankato	Retail
Diamond Vogel	619 N Riverfront Dr	Mankato	Retail
Sherwin Williams	350 Saint Andrews Dr	Mankato	Retail
Mapleton Farm & Home	216 NE Main St	Mapleton	Retail
BROWN COUNTY (2)			
McCabes Ace Hardware	1200 Main St E	Sleepy Eye	Retail
Overson Building Center	121 Second Ave NE	Sleepy Eye	Retail
CARLTON COUNTY (1)			
Groth Lumber True Value	6747 Pacific Ave	Wright	Retail
CARVER COUNTY (6)			
Merlins Ace Hardware	7844 Market Blvd	Chanhassen	Retail
Sherwin Williams	2979 Water Tower Pl	Chanhassen	Retail
Arrow Ace Hardware	802 Yellow Brick Rd	Chaska	Retail
Carver County Environmental Center	116 Peavey Circle	Chaska	HHW Facility



YEAR-ROUND SITES

246 PAINTCARE MINNESOTA DROP-OFF SITES 2016 - PAGE 2

Site Name	Address	City	Type
Hirshfields	2948 Chestnut St N	Chaska	Retail
UFC Farm Supply	801 MN 284	Waconia	Retail
CASS COUNTY (5)			
Cass County HHW Facility	1705 Paul Bunyan State Trl	Backus	HHW Facility
Cass Lake Solid Waste Transfer Station	6250 152nd St NW	Cass Lake	HHW Facility
Walker/Hackensack Transfer Site	4524 44th St NW	Hackensack	HHW Facility
Longville Builders Supply	186 Reservation Ave	Longville	Retail
Walker Home Center	8250 Industrial Park Rd NW	Walker	Retail
CHIPPEWA COUNTY (1)			
Ace Hardware Montevideo	120 N First St	Montevideo	Retail
CHISAGO COUNTY (1)			
Chisago County HHW Facility/ECSWC	39649 Grand Ave	North Branch	HHW Facility
CLAY COUNTY (2)			
Clay County HHW Facility	2729 US 10	Moorhead	HHW Facility
Sherwin Williams	3314 US 10	Moorhead	Retail
CLEARWATER COUNTY (2)			
Clearwater County Demolition Landfill	37527 Fairgrounds Rd	Bagley	HHW Facility
Northwest Minnesota Regional HHW Facility	324 Park Ave NW	Bagley	HHW Facility
COOK COUNTY (1)			
Bucks Hardware Hank	18 1st Ave W	Grand Marais	Retail
COTTONWOOD COUNTY (2)			
Westbrook Home Center	1115 Fourth St	Westbrook	Retail
Cottonwood County HHW Facility	43979 CR 22	Windom	HHW Facility
CROW WING COUNTY (6)			
Hirshfields	7447 Clearwater Rd	Baxter	Retail
Sherwin Williams	14451 Edgewood Dr N	Baxter	Retail
Crow Wing County HHW Facility	15728 MN 210	Brainerd	HHW Facility
Crosslake Ace Hardware	35992 Pioneer Dr	Crosslake	Retail
Emily Ace Hardware	39959 MN 6	Emily	Retail
Carlson Hardware of Nisswa	25673 Main St	Nisswa	Retail
DAKOTA COUNTY (17)			
Ace Hardware and Paint	14760 Pennock Ave	Apple Valley	Retail
Hirshfields	15265 Galaxie Ave	Apple Valley	Retail



YEAR-ROUND SITES

246 PAINTCARE MINNESOTA DROP-OFF SITES 2016 - PAGE 3

Site Name	Address	City	Type
Sherwin Williams	15415 Cedar Ave S	Apple Valley	Retail
PPG Paints	1192 E Cliff Rd	Burnsville	Retail
Sherwin Williams	2000 County Rd 42 W	Burnsville	Retail
Pellicci Ace Hardware	1565 Cliff Rd	Eagan	Retail
Sherwin Williams	1295 Town Centre Dr	Eagan	Retail
Sherwin Williams	2020 Cliff Rd	Eagan	Retail
The Recycling Zone/Dakota County	3365 Dodd Rd	Eagan	HHW Facility
Pellicci Ace Hardware	3560 213th St W	Farmington	Retail
Sherwin Williams	1355 S Frontage Rd	Hastings	Retail
Ace Hardware and Paint	3098 65th St E	Inver Grove Heights	Retail
Ace Hardware and Paint	17729 Juniper Path	Lakeville	Retail
Ace Hardware and Paint	20810 Holyoke Ave	Lakeville	Retail
Sherwin Williams	16466 Kenrick Ave	Lakeville	Retail
Hirshfields	2024 S Robert St	West St Paul	Retail
Sherwin Williams	1913 Robert St S	West St Paul	Retail

DODGE COUNTY (1)

Dodge County Transfer Station and Recycling Center	62236 240th Ave	Kasson	HHW Facility
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DOUGLAS COUNTY (3)

Hirshfields	1010 N Nokomis St NE	Alexandria	Retail
Pope/Douglas Recycling Center	2115 S Jefferson St	Alexandria	HHW Facility
Sherwin Williams	1402 Broadway St	Alexandria	Retail

FARIBAULT COUNTY (1)

Armon Decorating Supply	101 N Main St	Blue Earth	Retail
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FREEBORN COUNTY (1)

Sherwin Williams	2328 Hendrickson Rd	Albert Lea	Retail
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GOODHUE COUNTY (4)

D and G Ace Hardware	31262 64th Ave Path	Cannon Falls	Retail
Red Wing Ace Hardware	1264 Old W Main St	Red Wing	Retail
Sherwin Williams	912 Main St	Red Wing	Retail
Pellicci Ace Hardware	90 E Third St	Zumbrota	Retail

HENNEPIN COUNTY (39)

Sherwin Williams	9509 Lyndale Ave S	Bloomington	Retail
Simon Ace Hardware & Paint	108 W 98th St	Bloomington	Retail



YEAR-ROUND SITES

246 PAINTCARE MINNESOTA DROP-OFF SITES 2016 - PAGE 4

Site Name	Address	City	Type
South Hennepin Recycling and Problem Waste Drop-Off Center	1400 W 96th St	Bloomington	HHW Facility
Cherokee Hardware	6278 Boone Ave N	Brooklyn Park	Retail
Hennepin County Recycling Center and Transfer Station	8100 Jefferson Hwy	Brooklyn Park	HHW Facility
Sherwin Williams	7115 Northland Ter	Brooklyn Park	Retail
Gradys Ace Hardware	12325 Champlin Dr	Champlin	Retail
Hirshfields	12991 Valley View Rd	Eden Prairie	Retail
Sherwin Williams	8240 Commonwealth Dr	Eden Prairie	Retail
Hirshfields	3441 Hazelton Rd	Edina	Retail
PPG Paints	7557 Washington Ave S	Edina	Retail
Excelsior Paint and Design LLC	701 MN 7	Excelsior	Retail
Shorewood True Value	23540 MN 7	Excelsior	Retail
Hance Hardware	903 Hopkins Ctr	Hopkins	Retail
Hirshfields	452 11th Ave S	Hopkins	Retail
Sherwin Williams	2435 W Wayzata Blvd	Long Lake	Retail
Hirshfields	7880 Vinewood Ln N	Maple Grove	Retail
Sherwin Williams	13599 Grove Dr	Maple Grove	Retail
UFC Farm Supply	5135 Oak St	Maple Plain	Retail
Diamond Lake Ace Hardware	5425 Nicollet Ave	Minneapolis	Retail
Diamond Vogel	2100 N Second St	Minneapolis	Retail
Guse Hardware	4602 Bryant Ave S	Minneapolis	Retail
Hirshfields	725 Second Ave N	Minneapolis	Retail
Hirshfields	2741 Hennepin Ave S	Minneapolis	Retail
Settergren Ace Hardware	5405 Penn Ave S	Minneapolis	Retail
Settergrens of Linden Hills	2813 W 43rd St	Minneapolis	Retail
Sherwin Williams	505 W Lake St	Minneapolis	Retail
The Natural Built Home Store	4020 Minnehaha Ave	Minneapolis	Retail
Sherwin Williams	4901 County Rd 101	Minnetonka	Retail
Sherwin Williams	5425 Opportunity Ct	Minnetonka	Retail
Osseo Savitt Paint	212 Central Ave	Osseo	Retail
Hirshfields	1975 Annapolis Ln N	Plymouth	Retail
PPG Paints	5400 Nathan Ln	Plymouth	Retail



YEAR-ROUND SITES

246 PAINTCARE MINNESOTA DROP-OFF SITES 2016 - PAGE 5

Site Name	Address	City	Type
Sherwin Williams	10100 Sixth Ave N	Plymouth	Retail
Sherwin Williams	84 W 78th St	Richfield	Retail
Sherwin Williams	6445 Penn Ave S	Richfield	Retail
Gradys Ace Hardware	7945 MN 55	Rockford	Retail
Rogers Hardware	21351 John Milless Dr	Rogers	Retail
Navarre True Value Hardware	3400 Shoreline Dr	Wayzata	Retail
HOUSTON COUNTY (1)			
Heths Hardware Hank	32 S Walnut St	La Crescent	Retail
ITASCA COUNTY (4)			
Jurvelin Hardware Hank	108 Main Ave E	Deer River	Retail
Burggrafs Ace Hardware	1115 E US 169	Grand Rapids	Retail
Itasca County Transfer Station	29959 E Bass Lake Rd	Grand Rapids	HHW Facility
Sherwin Williams	300 SE 29th St	Grand Rapids	Retail
JACKSON COUNTY (1)			
Jackson Building Center	171 Industrial Park	Jackson	Retail
KANDIYOHI COUNTY (4)			
Kandiyohi Solid Waste Sanitary Landfill	15650 US 71	New London	HHW Facility
Habitat for Humanity of West Central MN ReStore	2424 S First St	Willmar	ReStore
Kandiyohi County HHW Facility	1404 SW 22nd St	Willmar	HHW Facility
Sherwin Williams	2807 S First St	Willmar	Retail
LAKE OF THE WOODS COUNTY (1)			
Lake O'Woods County HHW Facility	1758 53 Rd St SW	Williams	HHW Facility
LINCOLN COUNTY (1)			
Lincoln County HHW Facility	1962 270th St	Ivanhoe	HHW Facility
LYON COUNTY (2)			
Lyon County HHW Facility	504 Fairgrounds Rd Ste 1	Marshall	HHW Facility
Tracy Ace Home Center	221 S Fourth St	Tracy	Retail
MCLEOD COUNTY (1)			
McLeod County HHW Facility	1065 Fifth Av SE	Hutchinson	HHW Facility
MEEKER COUNTY (1)			
Litchfield Building Center	124 E Commercial St	Litchfield	Retail



YEAR-ROUND SITES

246 PAINTCARE MINNESOTA DROP-OFF SITES 2016 - PAGE 6

Site Name	Address	City	Type
MILLE LACS COUNTY (3)			
Koch Hardware Hank	12500 MN 23	Milaca	Retail
Agnew Hardware Hank	104 Wall St S	Onamia	Retail
Princeton Ace Hardware (Closed August 2016)	706 Rum River Dr S	Princeton	Retail
MORRISON COUNTY (3)			
Ace Hardware	1101 Second Ave NE	Little Falls	Retail
Little Falls Hardware Hank and Rental	211 Broadway E	Little Falls	Retail
Nilsons Dib Hardware and Rent It Center	207 Degraff Ave	Swanville	Retail
MOWER COUNTY (2)			
Mower County Recycling & HHW Facility	1111 Eight Ave NE	Austin	HHW Facility
Sherwin Williams	1300 A 18th Ave NW	Austin	Retail
MURRAY COUNTY (1)			
Murray County HHW Facility	1820 Erlandson Ave	Slayton	HHW Facility
NICOLLET COUNTY (2)			
Arrow Ace Hardware	201 S Minnesota Ave	St Peter	Retail
St Peter Do It Best Lumber Co	200 S Front St	St Peter	Retail
NOBLES COUNTY (2)			
Adrian Hardware	301 N Maine Ave	Adrian	Retail
Nobles County HHW Facility	960 Diagonal Rd	Worthington	HHW Facility
OLMSTED COUNTY (9)			
Arrow Ace Hardware	10 17th Ave SW	Rochester	Retail
Arrow Ace Hardware	1201 S Broadway	Rochester	Retail
Arrow Ace Hardware	1500 N Broadway Ave	Rochester	Retail
Arrow Ace Hardware	905 37th St NW	Rochester	Retail
Diamond Vogel	1614 US 52	Rochester	Retail
Hirshfields	420 Crossroads Dr SW	Rochester	Retail
Olmsted County HHW Facility	305 Silver Creek Rd NE	Rochester	HHW Facility
Sherwin Williams	19 Seventh St NE	Rochester	Retail
Sherwin-Williams	1970 36th Ave NW	Rochester	Retail
OTTER TAIL COUNTY (2)			
Everts Do It Best Lumber	205 Lake Ave S	Battle Lake	Retail
Otter Tail Household Hazardous Waste Facility	1115 N Tower Rd	Fergus Falls	HHW Facility



YEAR-ROUND SITES

246 PAINTCARE MINNESOTA DROP-OFF SITES 2016 - PAGE 7

Site Name	Address	City	Type
PENNINGTON COUNTY (1)			
Pennington County HHW Facility	1345 Barzen Ave S	Thief River Falls	HHW Facility
PINE COUNTY (1)			
Sandstone Ace Hardware	218 Main St	Sandstone	Retail
PIPESTONE COUNTY (1)			
Pipestone County Recycling/HHW Center	718 Fourth St NW	Pipestone	HHW Facility
POLK COUNTY (4)			
Crookston Hardware Hank	1400 University Ave	Crookston	Retail
Polk County Transfer Station	320 Ingersoll Ave	Crookston	HHW Facility
Hardware Hank	1017 Central Ave NW	East Grand Forks	Retail
Polk County Recycling Center	223 N Omland Ave N	Fosston	HHW Facility
RAMSEY COUNTY (17)			
Sherwin Williams	78 Minnesota Ave	Little Canada	Retail
Diamond Vogel	1845 E County Rd D	Maplewood	Retail
Hirshfields	1081 MN 36	Maplewood	Retail
Sherwin Williams	1898 Beam Ave	Maplewood	Retail
Beisswengers	1823 Old Hwy 8 NW	New Brighton	Retail
Twin Cities Habitat for Humanity ReStore	510 County Rd D West	New Brighton	ReStore
Hirshfields	1655 W County Rd C	Roseville	Retail
Sherwin Williams	1151 Larpenteur Ave W	Roseville	Retail
Sherwin Williams	2722 Lincoln Dr	Roseville	Retail
Abbott Paint and Carpet	1808 Grand Ave	St Paul	Retail
Frattallones Ace Hardware	215 Eva St	St Paul	Retail
Hamernick Decorating Center	1381 N Rice St	St Paul	Retail
Hamline Hardware Hank	755 Snelling Ave N	St Paul	Retail
Ramsey County HHW Facility	5 Empire Dr	St Paul	HHW Facility
Sherwin Williams	240 E Fillmore Ave	St Paul	Retail
Sherwin Williams	80 Snelling Ave S	St Paul	Retail
Abbott Paint and Carpet	2223 Fourth St	White Bear Lake	Retail
RED LAKE COUNTY (1)			
Red Lake County HHW Facility	400 Sixth St NW	Red Lake Falls	HHW Facility
REDWOOD COUNTY (3)			
Lamberton Lumber Company (Closed August 2016)	26041 Hwy 14	Lamberton	Retail



YEAR-ROUND SITES

246 PAINTCARE MINNESOTA DROP-OFF SITES 2016 - PAGE 8

Site Name	Address	City	Type
Redwood County HHW Facility	921 Bridge St W	Redwood Falls	HHW Facility
Wabasso Bldg Center Do it Best	173 MN 68	Wabasso	Retail
RENVILLE COUNTY (2)			
Dans Floor Covering and Paint	1302 W Lincoln Ave	Olivia	Retail
Renville County HHW Facility	32877 Cty Rd 4	Olivia	HHW Facility
RICE COUNTY (5)			
Rice County HHW Facility	3800 E 145th St	Dundas	HHW Facility
Donahue Ace Hardware	421 Second Ave NW	Faribault	Retail
Sherwin Williams	204 Western Ave NW	Faribault	Retail
Generation Building Center	601 Central St	Lonsdale	Retail
Arrow Ace Hardware	670 Water St S	Northfield	Retail
ROCK COUNTY (1)			
Rock County HHW Facility	1236 N River Rd	Luverne	HHW Facility
ROSEAU COUNTY (2)			
Greenbush Lumber	239 Fourth St N	Greenbush	Retail
Titan Machinery Inc Ace Hardware	1114 Third St NW	Roseau	Retail
SCOTT COUNTY (7)			
Scott HHW Facility	588 Country Trail E	Jordan	HHW Facility
Ace Hardware and Paint	1300 First St NE	New Prague	Retail
Carlson Ace Hardware Co	16281 Main Ave SE	Prior Lake	Retail
Prior Lake Ace Hardware and Power Center	16820 Duluth Ave SE	Prior Lake	Retail
Hirshfields	3981 W 143rd St	Savage	Retail
Arrow Ace Hardware	485 Marschall Rd	Shakopee	Retail
Sherwin Williams	497 Marschall Rd	Shakopee	Retail
SHERBURNE COUNTY (3)			
Sherwin Williams	19455 Evans St NW	Elk River	Retail
Marvs True Value	31620 125th St NW	Princeton	Retail
Johnsons Hardware Hank	12860 Fremont Ave	Zimmerman	Retail
SIBLEY COUNTY (1)			
Thomes Brothers	414 W Main St	Arlington	Retail
ST LOUIS COUNTY (9)			
Bradach Lumber Home & Hardware	216 W Third Ave N	Aurora	Retail
Lossing Building Center	30 North Dr	Babbitt	Retail



YEAR-ROUND SITES

246 PAINTCARE MINNESOTA DROP-OFF SITES 2016 - PAGE 9

Site Name	Address	City	Type
Andren Paint Company	5600 Grand Ave	Duluth	Retail
Diamond Vogel	1701 London Rd	Duluth	Retail
WLSSD HHW Facility	2626 Courtland St	Duluth	HHW Facility
Sherwin Williams	4767 Miller Trunk Hwy	Hermantown	Retail
Hibbing Transfer Station	3994 Landfill Rd	Hibbing	HHW Facility
Sherwin Williams	5486 Mountain Iron Dr	Virginia	Retail
St Louis County HHW Facility	5345 Regional Landfill Rd	Virginia	HHW Facility
STEARNS COUNTY (8)			
Albany Fleet Supply	1241 County Rd 10	Albany	Retail
M & M Do it Best Lumber and Rental	28584 MN 55	Paynesville	Retail
Sherwin Williams	132 Twin Rivers Ct	Sartell	Retail
Arrow Ace Hardware	2006 Veterans Dr	St Cloud	Retail
Diamond Vogel St Cloud Service Center	3500 W Division St	St Cloud	Retail
Hirshfields	117 Third St NE	Waite Park	Retail
Sherwin Williams	106 Division St	Waite Park	Retail
Stearns County HHW Facility	3601 Fifth St S	Waite Park	HHW Facility
STEELE COUNTY (1)			
Sherwin Williams	125 Oakdale St	Owatonna	Retail
STEVENS COUNTY (1)			
Morris Lumber and Millwork	49110 MN 28	Morris	Retail
TRAVERSE COUNTY (1)			
Browns Valley Hardware Hank	16 Third St N	Browns Valley	Retail
WADENA COUNTY (2)			
Merickel Ace Hardware	630 Ash Ave NW	Wadena	Retail
Wadena County Transfer Station	10542 170th St	Wadena	HHW Facility
WASECA COUNTY (1)			
Charlies Hardware Do It Center	121 Second St NW	Waseca	Retail
WASHINGTON COUNTY (8)			
Sherwin Williams	7430 E Point Douglas Rd S	Cottage Grove	Retail
Sherwin Williams	608 W Broadway Ave	Forest Lake	Retail
PPG Paints	7017 N Sixth St	Oakdale	Retail
Abbott Paint and Carpet	1672 S Greeley St	Stillwater	Retail
Sherwin Williams	14450 60th St N	Stillwater	Retail



YEAR-ROUND SITES

246 PAINTCARE MINNESOTA DROP-OFF SITES 2016 - PAGE 10

Site Name	Address	City	Type
Hirshfields	8470 City Centre Dr	Woodbury	Retail
Sherwin Williams	2170 Eagle Creek Ln	Woodbury	Retail
Washington County Environmental Center	4039 Cottage Grove Dr	Woodbury	HHW Facility
WATONWAN COUNTY (2)			
Madelia Lumber Company	24 Center Ave N	Madelia	Retail
Overson Lumber Company	500 Armstrong Blvd N	St James	Retail
WINONA COUNTY (3)			
St Charles Ace Hardware	1313 Whitewater Ave	St Charles	Retail
Sherwin Williams	1457 W Service Dr	Winona	Retail
Winona County HHW Facility	225 W Second St	Winona	HHW Facility
WRIGHT COUNTY (7)			
DJs Total Home Care Center	6060 Labeaux Ave NE	Albertville	Retail
Sherwin Williams	5585 La Centre Ave NE	Albertville	Retail
Wright County Compost & Recycling Facility	505 Cty Rd 37 NE	Buffalo	HHW Facility
Delano True Value	1005 Crossings Dr	Delano	Retail
Gradys Ace Hardware	212 W Third St	Monticello	Retail
Hirshfields	500 Pine St	Monticello	Retail
Sherwin Williams	9230 MN 25	Monticello	Retail
YELLOW MEDICINE COUNTY (1)			
Yellow Medicine County HHW Facility	613 County Rd 24	Clarkfield	HHW Facility



SUPPLEMENTAL SITES AND EVENTS

146 PAINTCARE MINNESOTA DROP-OFF SITES/EVENTS 2016 - PAGE 1

Site Name	Address	City	Type
AITKIN COUNTY (1)			
Aitkin County Recycling Center	36091 400th Ave	Aitkin	HHW Event
ANOKA COUNTY (2)			
Anoka County Fairgrounds	3200 Saint Francis Blvd	Anoka	HHW Event
Hirshfields (Closed February 2016)	13050 Riverdale Dr	Coon Rapids	REtail
BECKER COUNTY (2)			
Becker County HHW Facility	24455 County Rd 144	Detroit Lakes	HHW Seasonal
Becker Region HHW Event	Unknown	Detroit Lakes	HHW Event
BIG STONE COUNTY (1)			
Big Stone Co HHW Event	437 Minnesota St N	Ortonville	HHW Event
BLUE EARTH COUNTY (2)			
Blue Earth HHW Regional Collection Facility	651 Summit Ave	Mankato	HHW Seasonal
Blue Earth Region HHW Event	Unknown	Mankato	HHW Event
BROWN COUNTY (3)			
Brown Co HHW Event - New Ulm	1201 N State St	New Ulm	HHW Event
Brown Co HHW Event - Sleepy Eye	24386 MN 4	Sleepy Eye	HHW Event
Brown Co HHW Event - Springfield	511 S Burns Ave	Springfield	HHW Event
CARLTON COUNTY (2)			
Carlton County HHW Facility	1950 MN 210	Carlton	HHW Seasonal
Carlton Co HHW Event	8609 US Hwy 2	Cloquet	HHW Event
CARVER COUNTY (2)			
Norwood Young America Central High School	531 Morse St	Norwood Young America	HHW Event
Douglas Kugler Eco-Site	676 Industrial Blvd	Watertown	HHW Event
CASS COUNTY (4)			
NWMN HHW Event - Cass Lake	Unknown	Cass Lake	HHW Event
NWMN HHW Event - Nisswa	8583 Interlachen Rd	Nisswa	HHW Event
NWMN HHW Event - Remer	106 Spruce St NW	Remer	HHW Event
NWMN HHW Event - Walker	8045 CR 12 NW	Walker	HHW Event
CHIPPEWA COUNTY (3)			
Chippewa Co Highway Department	426 2nd St SW	Clara City	HHW Event
Maynard City Garage	321 Mabel St	Maynard	HHW Event
Milan City Hall	244 N 2nd St	Milan	HHW Event
CLAY COUNTY (2)			
Barnesville Building Center	17963 Hwy 52	Barnesville	HHW Event
Clay County Highway Shop	329 9th St	Hawley	HHW Event



SUPPLEMENTAL SITES AND EVENTS

146 PAINTCARE MINNESOTA DROP-OFF SITES/EVENTS 2016 - PAGE 2

Site Name	Address	City	Type
COTTONWOOD COUNTY (2)			
Mountain Lake City Maintenance Shop	1098 2nd Ave	Mountain Lake	HHW Event
Cottonwood Co Recycling Building	1380 8th Ave	Windom	HHW Event
CROW WING COUNTY (2)			
Mission Canister Site	29474 CR 3	Merrifield	HHW Seasonal
Ideal Cannister Site	33503 W Island Lake Dr	Pequot Lakes	HHW Seasonal
DAKOTA COUNTY (4)			
Burnsville Maintenance Facility	13713 Frontier Ct	Burnsville	HHW Event
Farmington Maintenance Facility	19650 Municipal Dr	Farmington	HHW Event
Hastings Maintenance Facility	1225 Progress Dr	Hastings	HHW Event
Lakeville Central Maintenance Facility	7570 179th St W	Lakeville	HHW Event
DOUGLAS COUNTY (1)			
City of Osakis	803 Nokomis St E	Osakis	HHW Event
FARIBAULT COUNTY (8)			
Faribault HHW Event - Blue Earth	235 Midway Rd	Blue Earth	HHW Event
Faribault County HHW Event - Bricelyn	503 3rd St	Bricelyn	HHW Event
Faribault County HHW Event - Delavan	100 S Main St	Delavan	HHW Event
Faribault County HHW Event - Easton	51 Main St	Easton	HHW Event
Faribault County HHW Event - Kiester	110 S Main St	Kiester	HHW Event
Faribault County HHW Event - Minnesota Lake	229 Park St N	Minnesota Lake	HHW Event
Faribault County HHW Event - Wells	250 5th Ave NW	Wells	HHW Event
Faribault County HHW Event - Winnebago	303 Main St	Winnebago	HHW Event
FILLMORE COUNTY (1)			
Fillmore County Resource Recovery Center	727 US 52	Preston	HHW Event
FREEBORN COUNTY (7)			
Albert Lea Transfer Station PBR	2506 Richway Dr	Albert Lea	HHW Event
Freeborn HHW Mobile Base	1105 1/2 NE Eighth Ave	Albert Lea	HHW Event
Freeborn Co HHW Event - Alden	102 Main St E	Alden	HHW Event
Freeborn Co HHW Event - Freeborn	310 Park St	Freeborn	HHW Event
Freeborn Co HHW Event - Hartland	502 Morin St	Hartland	HHW Event
Freeborn Co HHW Event - Hayward	201 Main St	Hayward	HHW Event
Freeborn Co HHW Event - Hollandale	110 Park Ave	Hollandale	HHW Event
GOODHUE COUNTY (6)			
Lake Byllesby Park	5000 MN 19	Cannon Falls	HHW Event



SUPPLEMENTAL SITES AND EVENTS

146 PAINTCARE MINNESOTA DROP-OFF SITES/EVENTS 2016 - PAGE 3

Site Name	Address	City	Type
Goodhue Community Center	105 N Broadway	Goodhue	HHW Event
Goodhue Co HHW Event - Kenyon	400 1st St	Kenyon	HHW Event
Goodhue County Recycling Center	3745 Hwy 61	Red Wing	HHW Event
Cenex Parking Lot	900 3rd Ave	Wanamingo	HHW Event
Goodhue County Fairgrounds	1158 Island Blvd	Zumbrota	HHW Event
GRANT COUNTY (1)			
Grant County HHW Event	310 3rd St SE	Elbow Lake	HHW Event
HENNEPIN COUNTY (5)			
City of Minneapolis	340 27th Ave NE	Minneapolis	HHW Event
City of Minneapolis Public Works Garage	3607 44th St E	Minneapolis	HHW Event
City of Minnetonka Public Works Department	11522 Minnetonka Blvd	Minnetonka	HHW Event
City of Shorewood	24200 Smithtown Rd	Shorewood	HHW Event
St. Louis Park Middle School	2025 Texas Ave S	St Louis Park	HHW Event
JACKSON COUNTY (1)			
Jackson County HHW Facility	53053 780th St	Jackson	HHW Seasonal
KANDIYOHI COUNTY (1)			
Kandiyohi Region HHW Event	Unknown	Willmar	HHW Event
KITTSOON COUNTY (1)			
NWMN HHW Event - Hallock	444 N Ash Ave	Hallock	HHW Event
KOOCHICHING COUNTY (1)			
Koochiching County Transfer Station	4100 Hwy 11 W	International Falls	HHW Event
LAC QUI PARLE COUNTY (1)			
Lac Qui Parle Co Hwy Garage	308 6th Ave S	Madison	HHW Event
LAKE COUNTY (1)			
Lake County Recycling Center	525 Recycle Center Dr	Two Harbors	HHW Seasonal
LINCOLN COUNTY (3)			
Lincoln Co Hwy Shop	304 E Railroad St	Hendricks	HHW Event
Lincoln Co Hwy Shop	309 Center St N	Lake Benton	HHW Event
Lincoln Co Hwy Shop	206 Oak St	Tyler	HHW Event
LYON COUNTY (2)			
Lyon Region HHW Event	Unknown	Marshall	HHW Event
NWMN HHW Event - Marshall	Unknown	Marshall	HHW Event
MARSHALL COUNTY (2)			
NWMN HHW Event - Newfolden	145 E 1st St	Newfolden	HHW Event
Marshall County Demolition Landfill	27641 US 75	Warren	HHW Seasonal



SUPPLEMENTAL SITES AND EVENTS

146 PAINTCARE MINNESOTA DROP-OFF SITES/EVENTS 2016 - PAGE 4

Site Name	Address	City	Type
MARTIN COUNTY (2)			
Martin County HHW Event - Fairmont	1200 Marcus St	Fairmont	HHW Event
Prairieland Solid Waste Facility	801 E Fifth St N	Truman	HHW Seasonal
MCLEOD COUNTY (1)			
McLeod HHW Event - Lester Prairie	18454 CR 9	Lester Prairie	HHW Event
MILLE LACS COUNTY (2)			
Mille Lacs County Public Works	525 2nd St SE	Milaca	HHW Event
Mille Lacs County Public Works	6813 MN 27	Wahkon	HHW Event
MORRISON COUNTY (1)			
Morrison County HHW Facility	17508 Iris Rd	Little Falls	HHW Seasonal
MOWER COUNTY (2)			
Mower Region HHW Event	Unknown	Austin	HHW Event
LeRoy Lutheran Church	120 W Luella St	Le Roy	HHW Event
NICOLLET COUNTY (1)			
Nicollet Co HHW Event	400 W St Julien St	St Peter	HHW Event
OLMSTED COUNTY (3)			
Oronoco Community Center	115 2nd St NW	Oronoco	HHW Event
Olmsted Region HHW Event	Unknown	Rochester	HHW Event
St John's Lutheran Church	111 2nd Ave NE	Stewartville	HHW Event
OTTER TAIL COUNTY (7)			
Otter Tail Co HHW Event - Battle Lake	601 W Holdt St	Battle Lake	HHW Event
Otter Tail Co HHW Event - Bluffton	202 Center St	Bluffton	HHW Event
Otter Tail Co HHW Event - Deer Creek	106 Main Ave E	Deer Creek	HHW Event
Otter Tail Region HHW Event	Unknown	Fergus Falls	HHW Event
Otter Tail Co HHW Event - Henning	102 Douglas Ave	Henning	HHW Event
Otter Tail Co HHW Event - Ottertail	93 Lake Ave S	Ottertail	HHW Event
Otter Tail Co HHW Event - Rothsay	108 2nd St NW	Rothsay	HHW Event
PENNINGTON COUNTY (1)			
L & S Systems	1345 Hwy 32 S	Thief River Falls	HHW Event
PINE COUNTY (1)			
Pine County HHW Facility	405 Airport Rd NE	Pine City	HHW Seasonal
PIPESTONE COUNTY (1)			
Edgerton City Maintenance Building	1304 Mechanic St	Edgerton	HHW Event
POLK COUNTY (3)			
NWMN HHW Event - East Grand Forks	1001 2nd St NE	East Grand Forks	HHW Event



SUPPLEMENTAL SITES AND EVENTS

146 PAINTCARE MINNESOTA DROP-OFF SITES/EVENTS 2016 - PAGE 5

Site Name	Address	City	Type
NWMN HHW Event - Fertile	200 Polk Ave SE	Fertile	HHW Event
NWMN HHW Event - Mentor	34591 165th Ave SE	Mentor	HHW Event
POPE COUNTY (1)			
Glenwood Landfill	19776 200th Street	Glenwood	HHW Event
RAMSEY COUNTY (5)			
Ramsey County HHW Event - Arden Hills	1352 Ben Franklin Dr	Arden Hills	HHW Event
Ramsey County HHW Event - Falcon Heights	1616 Como Ave	Falcon Heights	HHW Event
Ramsey County HHW Event - Maplewood	1850 White Bear Ave N	Maplewood	HHW Event
Ramsey County HHW Event - Roseville	1725 Kent St	Roseville	HHW Event
Ramsey County HHW Event - St Paul	848 Pleasant Ave	Saint Paul	HHW Event
ROSEAU COUNTY (1)			
NWMN HHW Event - Warroad	108 Alma Ave SE	Warroad	HHW Event
SCOTT COUNTY (1)			
Jordan Ace Hardware	540 Second St W	Jordan	Retail
SHERBURNE COUNTY (6)			
Becker Public Works	12002 Morris St	Becker	HHW Event
Clear Lake City Hall	7684 1st Ave W	Clear Lake	HHW Event
Sherburne County Fairgrounds	13372 Business Center Dr NW	Elk River	HHW Event
Baldwin Township Hall	30239 128th St NW #25	Princeton	HHW Event
Santiago Township Hall	16943 20th St	Princeton	HHW Event
Sherburne County Public Works	12950 7th Ave S	Zimmerman	HHW Event
SIBLEY COUNTY (1)			
Sibley County Highway Shop	11 6th St N	Gaylord	HHW Event
ST LOUIS COUNTY (6)			
Hudson Transfer Station Aurora TS	5910 Hwy 135 N	Aurora	HHW Event
WLSSD Region HHW Event	Unknown	Duluth	HHW Event
Ely Joint Public Works Facility	2210 E Sheridan St	Ely	HHW Event
Floodwood Services & Training	601 Ash St	Floodwood	HHW Event
Soudan Canister Site	5160 MN 169	Soudan	HHW Event
County 77 Canister Site	2038 CR 77	Tower	HHW Event
STEARNS COUNTY (7)			
Stearns Co HHW Event - Belgrade	Walker Ave & Martin St	Belgrade	HHW Event
Belgrade-Brooten-Elrosa Elementary School	250 2nd Ave	Brooten	HHW Event
A.M. Maus & Sons	21 Maus Dr	Kimball	HHW Event
Paynesville High School	795 Old Hwy 23	Paynesville	HHW Event



SUPPLEMENTAL SITES AND EVENTS

146 PAINTCARE MINNESOTA DROP-OFF SITES/EVENTS 2016 - PAGE 6

Site Name	Address	City	Type
River Lakes Civic Arena	319 Central Ave S	Richmond	HHW Event
Sauk Centre Ice Arena	818 Centre St	Sauk Centre	HHW Event
Stearns Region HHW Event	Unknown	St Cloud	HHW Event
STEELE COUNTY (1)			
Steele County HHW Facility	9420 SE 64th Ave	Blooming Prairie Township	HHW Seasonal
STEVENS COUNTY (2)			
Stevens County HHW Event - Hancock	363 6th St	Hancock	HHW Event
Stevens County HHW Event - Morris	1762 MN 9	Morris	HHW Event
TODD COUNTY (1)			
Todd HHW Facility	30433 US 71	Browerville	HHW Seasonal
WABASHA COUNTY (3)			
Lake City Highway Shop	200 N 8th St	Lake City	HHW Event
Plainview Highway Shop	1811 Co Rd 27	Plainview	HHW Event
Wabasha Highway Shop	821 Hiawatha Dr W	Wabasha	HHW Event
WADENA COUNTY (4)			
Wadena County HHW Event - Aldrich	348 Central Ave S	Aldrich	HHW Event
Wadena County HHW Event - Menahga	115 2nd St NE	Menahga	HHW Event
Wadena County HHW Event - Nimrod	23170 Acorn St	Nimrod	HHW Event
Wadena County HHW Event - Sebeka	12612 Hyrkas St	Sebeka	HHW Event
WASECA COUNTY (1)			
Waseca County HHW Facility	31080 MN 13	Waseca	HHW Seasonal
WASHINGTON COUNTY (4)			
Cottage Grove Public Works Garage	8635 W Point Douglas Rd S	Cottage Grove	HHW Event
Forest Lake Transit Center	19955 Forest Rd N	Forest Lake	HHW Event
Hugo Public Works Building	6900 137th Street N	Hugo	HHW Event
Lily Lake Ice Arena	1208 S Greeley St	Stillwater	HHW Event
WATONWAN COUNTY (1)			
Watsonwan County Public Works	1304 Seventh Ave S	St James	HHW Event
WILKIN COUNTY (1)			
Wilkin County HHW Event	505 8th St S	Breckenridge	HHW Event
WINONA COUNTY (1)			
Winona Region HHW Event	Unknown	Winona	HHW Event

Appendix B

PaintCare Inc.

Financial Statements
and Independent Auditors' Report

June 30, 2016 and 2015

PaintCare Inc.

Financial Statements
June 30, 2016 and 2015

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
PaintCare Inc.

We have audited the accompanying financial statements of PaintCare Inc. ("PaintCare"), which comprise the statements of financial position as of June 30, 2016 and 2015, the related statements of activities and cash flows for years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform an audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of PaintCare as of June 30, 2016 and 2015, and the changes in its net assets and its cash flows for years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information included on pages 14-15 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Handwritten signature of Rogers & Company LLC in black ink.

Vienna, Virginia
September 30, 2016

PaintCare Inc.

Statements of Financial Position
June 30, 2016 and 2015

	2016	2015
Assets		
Current assets:		
Cash	\$ 8,929,274	\$ 9,236,954
Accounts receivable, net	7,544,382	7,353,455
Investments	32,059,997	27,056,886
Prepaid expenses	264,420	94,323
Total current assets	48,798,073	43,741,618
Property and equipment, net	392,509	479,980
Total assets	<u>\$ 49,190,582</u>	<u>\$ 44,221,598</u>
Liabilities and Net Assets		
Liabilities		
Current liabilities:		
Accounts payable and accrued expenses	\$ 7,487,539	\$ 8,651,794
Due to affiliate	693,054	343,683
Total liabilities	<u>8,180,593</u>	<u>8,995,477</u>
Net Assets		
Unrestricted	<u>41,009,989</u>	<u>35,226,121</u>
Total net assets	<u>41,009,989</u>	<u>35,226,121</u>
Total liabilities and net assets	<u>\$ 49,190,582</u>	<u>\$ 44,221,598</u>

PaintCare Inc.

Statements of Activities
For the Years Ended June 30, 2016 and 2015

	2016	2015
Operating Revenue and Support		
Paint recovery fees	\$ 58,879,273	\$ 46,570,607
Other income	90,777	83,824
Total operating revenue and support	<u>58,970,050</u>	<u>46,654,431</u>
Expenses		
Program and delivery services:		
Oregon	5,251,004	4,929,385
California	29,542,078	24,280,786
Connecticut	2,845,756	2,507,234
Rhode Island	693,830	569,243
Minnesota	5,378,962	3,550,929
Vermont	780,420	960,256
Maine	1,106,344	66,557
Colorado	4,391,847	225,030
District of Columbia	53,202	15,585
Total program and delivery services	<u>50,043,443</u>	<u>37,105,005</u>
General and administrative	<u>4,261,096</u>	<u>3,164,681</u>
Total expenses	<u>54,304,539</u>	<u>40,269,686</u>
Change in Net Assets from Operations	4,665,511	6,384,745
Non-Operating Activities		
Interest and dividend income	695,054	343,103
Net realized and unrealized gain (loss) on investments	423,303	(189,183)
Total non-operating activities	<u>1,118,357</u>	<u>153,920</u>
Change in Net Assets	5,783,868	6,538,665
Net Assets, beginning of year	<u>35,226,121</u>	<u>28,687,456</u>
Net Assets, end of year	<u><u>\$ 41,009,989</u></u>	<u><u>\$ 35,226,121</u></u>

See accompanying notes.

PaintCare Inc.

Statements of Cash Flows
For the Years Ended June 30, 2016 and 2015

	2016	2015
Cash Flows from Operating Activities		
Change in net assets	\$ 5,783,868	\$ 6,538,665
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	89,652	22,954
Loss on disposal of property and equipment	25,448	-
Net realized and unrealized (gain) loss on investments	(423,303)	189,183
Change in allowance for doubtful accounts receivable	(59,058)	15,527
Change in operating assets and liabilities:		
(Increase) decrease in:		
Accounts receivable	(131,869)	(726,549)
Due from affiliate	-	34,800
Prepaid expenses	(170,097)	(434)
Increase (decrease) in:		
Accounts payable and accrued expenses	(1,164,255)	4,708,307
Due to affiliate	349,371	(106,164)
Net cash provided by operating activities	<u>4,299,757</u>	<u>10,676,289</u>
Cash Flows from Investing Activities		
Purchases of investments	(33,535,291)	(28,935,060)
Proceeds from sale of investments	28,955,483	1,688,991
Purchases of property and equipment	<u>(27,629)</u>	<u>(427,900)</u>
Net cash used in investing activities	<u>(4,607,437)</u>	<u>(27,673,969)</u>
Net Decrease in Cash	(307,680)	(16,997,680)
Cash, beginning of year	<u>9,236,954</u>	<u>26,234,634</u>
Cash, end of year	<u><u>\$ 8,929,274</u></u>	<u><u>\$ 9,236,954</u></u>

See accompanying notes.

PaintCare Inc.

Notes to Financial Statements June 30, 2016 and 2015

1. Nature of Operations

PaintCare Inc. (“PaintCare”), a not-for-profit 501(c)(3) organization, was created in October 2009 by the American Coatings Association (ACA), who, working with state and local government stakeholders, passed the first ever paint product stewardship law in the United States in the state of Oregon in 2009 with implementation of the Oregon Program beginning July 1, 2010. Similar legislation has subsequently been passed in other jurisdictions. The legislation pilots an industry-led, end-of-life management program for post-consumer paint, which PaintCare operates. The PaintCare Board is made up of architectural paint manufacturers and participation in PaintCare is not limited to ACA members, but open to all architectural paint manufacturers. There are no dues or registration fees associated with PaintCare. During 2015, PaintCare organized single-member limited liability companies (LLC) for the Oregon, Connecticut, and Rhode Island programs in an effort to shield the assets of each state program from liability stemming from acts and obligations of other PaintCare state programs.

2. Summary of Significant Accounting Policies

Basis of Accounting and Presentation

PaintCare’s financial statements are prepared on the accrual basis of accounting. Unrestricted net assets represent funds that are not subject to donor-imposed stipulations and are available for support of PaintCare’s operations. At June 30, 2016 and 2015, all net assets were unrestricted.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Accounts Receivable

Accounts receivable are recorded at net realizable value and represent amounts due from post-consumer paint recovery fees. PaintCare provides an allowance for bad debts using the allowance method, which is based on management’s judgment considering historical information. Accounts are individually analyzed for collectability, and will be reserved based on individual evaluation and specific circumstances. When all collection efforts have been exhausted, the accounts are written off against the related allowance. At June 30, 2016 and 2015, an allowance of \$13,122 and \$72,180, respectively, was recognized.

PaintCare Inc.

Notes to Financial Statements June 30, 2016 and 2015

2. Summary of Significant Accounting Policies (continued)

Investments

Investments are stated at fair value, based on quoted market prices. All realized and unrealized gains and losses are included in the accompanying statements of activities.

Property and Equipment

Property and equipment with a projected useful life ranging from three to ten years and in excess of \$1,000 are capitalized and recorded at cost. Depreciation and amortization are computed using the straight line method over the estimated useful lives of the individual assets, ranging from three to ten years.

Revenue Recognition

PaintCare recognizes revenue from post-consumer paint recovery fees at the time architectural paint product is sold by a manufacturer participant of the paint product stewardship program. Manufacturer participants in the program pay the PaintCare recovery fee to PaintCare based on the amount of program products they sell on a monthly basis.

Program participants report their monthly unit sales of paint through a secure, HTTPS online system using their unique user ID and password. The participant must pay a paint recovery fee per unit sold, based on container size, according to the established fee schedule for each state program. As the PaintCare recovery fee is added to the wholesale price of paint and passed through uniformly to the retail purchase price of paint—so that the manufacturer, distributor, and/or retailer is made whole—in some cases, distributors or retailers have elected to undertake the obligation of the manufacturer for these fees. Thus, PaintCare has allowed remitter agreements in the program, whereby a distributor or retailer reports and remits directly to PaintCare on behalf of a participant manufacturer's brand or brands. Reports and payments are due by the end of the month following the reporting period.

Revenue from all other sources is recognized when earned.

PaintCare Inc.

Notes to Financial Statements June 30, 2016 and 2015

2. Summary of Significant Accounting Policies (continued)

Communications Costs

PaintCare holds communication-related contracts for advertising, marketing, and consumer awareness. Communications costs are charged to operations when incurred. Communications expenses were \$7,147,325 and \$5,656,341 for the years ended June 30, 2016 and 2015, respectively.

Functional Allocation of Expenses

The costs of providing the various program and supporting activities have been summarized on a functional basis in the accompanying financial statements. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Programs are categorized by the states where services are conducted.

Subsequent Events

In preparing these financial statements, PaintCare has evaluated events and transactions for potential recognition or disclosure through September 30, 2016, the date the financial statements were available to be issued.

3. Concentration of Credit Risk

Financial instruments that potentially subject PaintCare to significant concentrations of credit risk consist of cash and investments. PaintCare maintains cash deposit and transaction accounts, along with investments, with various financial institutions and these values, from time to time, may exceed insurable limits under the Federal Depository Insurance Corporation (FDIC) and Securities Investor Protection Corporation (SIPC). PaintCare has not experienced any credit losses on its cash and investments to date as it relates to FDIC and SIPC insurance limits. Management periodically assesses the financial condition of these financial institutions and believes that the risk of any credit loss is minimal.

PaintCare Inc.

Notes to Financial Statements June 30, 2016 and 2015

4. Accounts Receivable

Accounts receivable related to the following programs were due as follows at June 30:

	2016	2015
California	\$ 4,343,687	\$ 5,016,812
Colorado	905,527	-
Minnesota	843,006	952,976
Oregon	585,772	593,157
Connecticut	448,337	572,369
Maine	225,927	-
Rhode Island	94,883	148,674
Vermont	110,365	141,647
Total accounts receivable	7,557,504	7,425,635
Less: allowance for doubtful accounts	(13,122)	(72,180)
Accounts receivable, net	<u>\$ 7,544,382</u>	<u>\$ 7,353,455</u>

5. Investments and Fair Value Measurements

PaintCare invests a portion of its accumulated surplus in a portfolio with Bank of America/Merrill Lynch. The sole objective of the portfolio is to earn a return equal to the rate of inflation and thus preserve the purchasing power of its capital. Interest, dividends, changes in market value, and other investment activities are allocated to each state program based on the relative net asset balances of each state program. Oversight of the investments is provided by the PaintCare Budget and Finance Committee and by the PaintCare Board of Directors.

PaintCare follows Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820, *Fair Value Measurements and Disclosures*, for its financial assets. This standard establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. Fair value measurement standards require an entity to maximize the use of observable inputs (such as quoted prices in active markets) and minimize the use of unobservable inputs (such as appraisals or other valuation techniques) to determine fair value. The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the entity's perceived risk of that instrument.

PaintCare Inc.

Notes to Financial Statements June 30, 2016 and 2015

5. Investments and Fair Value Measurements (continued)

The inputs used in measuring fair value are categorized into three levels. Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and liabilities and have the highest priority. Level 2 is based upon observable inputs other than quoted market prices, and Level 3 is based on unobservable inputs. Transfers between levels in the fair value hierarchy are recognized at the end of the reporting period.

In general, and where applicable, PaintCare uses quoted prices in active markets for identical assets to determine fair value. This pricing methodology applies to Level 1 investments. Level 2 inputs include government securities as well as some mutual funds consisting mainly of fixed income instruments, which are valued based on quoted prices in less active markets.

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of June 30, 2016:

	Level 1	Level 2	Level 3	Total
Equities:				
Energy	\$ 593,060	\$ -	\$ -	\$ 593,060
Materials	382,906	-	-	382,906
Industrials	1,080,718	-	-	1,080,718
Consumer discretionary	1,191,847	-	-	1,191,847
Consumer staples	892,418	-	-	892,418
Health care	1,245,045	-	-	1,245,045
Financials	1,691,497	-	-	1,691,497
Information technology	1,540,323	-	-	1,540,323
Telecommunication service	267,707	-	-	267,707
Utilities	326,170	-	-	326,170
Blend	39,683	-	-	39,683
Mutual funds:				
Fixed income	1,355,644	2,187,213	-	3,542,857
Corporate bonds	9,795,643	-	-	9,795,643
Cash equivalents	1,223,806	-	-	1,223,806
Government securities:				
U.S. Treasury	-	8,246,317	-	8,246,317
Total investments	\$ 21,626,467	\$ 10,433,530	\$ -	\$ 32,059,997

PaintCare Inc.

Notes to Financial Statements
June 30, 2016 and 2015

5. Investments and Fair Value Measurements (continued)

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of June 30, 2015:

	Level 1	Level 2	Level 3	Total
<hr/>				
Equities:				
Energy	\$ 459,357	\$ -	\$ -	\$ 459,357
Materials	219,712	-	-	219,712
Industrials	716,773	-	-	716,773
Consumer discretionary	1,018,215	-	-	1,018,215
Consumer staples	1,783,429	-	-	1,783,429
Health care	1,526,520	-	-	1,526,520
Financials	996,728	-	-	996,728
Information technology	840,667	-	-	840,667
Telecommunication service	290,700	-	-	290,700
Utilities	36,255	-	-	36,255
Blend	44,672	-	-	44,672
Mutual funds:				
Exchange traded funds	2,443,529	-	-	2,443,529
Fixed income	4,703,477	-	-	4,703,477
Corporate bonds	6,314,355	-	-	6,314,355
Cash equivalents	1,749,882	-	-	1,749,882
Government securities:				
U.S. Treasury	-	3,912,615	-	3,912,615
<hr/>				
Total investments	\$ 23,144,271	\$ 3,912,615	\$ -	\$ 27,056,886
<hr/>				

Investment income consisted of the following for the years ended June 30:

	2016	2015
	<hr/>	<hr/>
Interest and dividend income	\$ 695,054	\$ 343,103
Net realized and unrealized gain (loss)	423,303	(189,183)
	<hr/>	<hr/>
Total investment income	\$ 1,118,357	\$ 153,920
	<hr/>	<hr/>

PaintCare Inc.

Notes to Financial Statements June 30, 2016 and 2015

6. Property and Equipment

PaintCare held the following property and equipment at June 30:

	2016	2015
Software	\$ 421,822	\$ 447,270
Computer equipment	63,932	43,160
Furniture	22,008	20,878
Total property and equipment	507,762	511,308
Less: accumulated depreciation and amortization	(115,253)	(31,328)
Property and equipment, net	<u>\$ 392,509</u>	<u>\$ 479,980</u>

7. Related Party

ACA, a related party, is a separate, 501(c)(6) nonprofit organization working to advance the needs of the paint and coatings industry and the professionals who work in it. Through advocacy of the industry and its positions on legislative, regulatory, and judicial issues at the federal, state, and local levels, it acts as an effective ally, ensuring that the industry is represented and fairly considered. ACA also devotes itself to advancing industry efforts with regard to product stewardship, through its signature Coating Care[®] resources, and focuses on advancements in science and technology through its technical conferences and journals, as well as online training opportunities. ACA incorporated PaintCare for the sole purpose of implementing programs for post-consumer architectural paint. ACA maintains a controlling interest in PaintCare through the ability to appoint its Board of Directors.

In February 2011, ACA and PaintCare entered into an affiliation agreement whereby ACA charges PaintCare an administrative fee, annually, to cover the following expense categories: allocation of time incurred by PaintCare officers, allocation of other direct labor, and allocation of occupancy and infrastructure costs. The term of the agreement is for one year and automatically renews for one-year terms unless canceled by either party.

For the years ended June 30, 2016 and 2015, the total administrative fees charged by ACA to PaintCare were \$1,720,000 and \$987,782, respectively. At June 30, 2016 and 2015, PaintCare owed ACA \$693,054 and \$343,683, respectively, which is recorded as due to affiliate in the accompanying statements of financial position.

PaintCare Inc.

Notes to Financial Statements June 30, 2016 and 2015

8. Income Taxes

PaintCare is recognized as a tax-exempt organization under Internal Revenue Code (IRC) Section 501(c)(3), and is exempt from income taxes except for taxes on unrelated business activities. No tax expense is recorded in the accompanying financial statements for PaintCare, as there was no unrelated business taxable income. Contributions to PaintCare are deductible as provided in IRC Section 170(b)(1)(A)(vi).

Management evaluated PaintCare's tax positions, and concluded that PaintCare's financial statements do not include any uncertain tax positions.

SUPPLEMENTARY INFORMATION

PaintCare Inc.

Schedule of Activities, Organized by Program
For the Year Ended June 30, 2016

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	General and Administrative	Total
Operating Revenue and Support											
Paint recovery fees	\$ 4,660,647	\$ 35,503,835	\$ 3,855,522	\$ 955,299	\$ 5,432,831	\$ 710,155	\$ 1,040,675	\$ 6,720,309	\$ -	\$ -	\$ 58,879,273
Other income	90,777	-	-	-	-	-	-	-	-	-	90,777
Total operating revenue and support	4,751,424	35,503,835	3,855,522	955,299	5,432,831	710,155	1,040,675	6,720,309	-	-	58,970,050
Expenses											
Program and delivery services:											
Collection support	19,082	2,816,791	347,619	101,448	419,737	87,478	161,638	492,380	3	-	4,446,176
Transportation and processing	4,622,753	20,038,960	1,884,285	459,209	4,317,555	609,818	644,459	3,100,484	-	-	35,677,523
Communications	382,075	5,175,408	460,292	94,980	375,324	23,884	115,337	518,305	1,720	-	7,147,325
Legal fees	3,892	141,823	5,077	3,892	-	-	12,408	1,500	2,757	-	171,349
State agency administrative fees	40,000	403,490	20,000	-	118,013	15,000	63,570	120,000	-	-	780,073
Other program expenses	183,202	965,606	128,483	34,301	148,333	44,240	108,932	159,178	48,722	-	1,820,997
Total program and delivery services	5,251,004	29,542,078	2,845,756	693,830	5,378,962	780,420	1,106,344	4,391,847	53,202	-	50,043,443
General and administrative:											
Legal fees	-	-	-	-	-	-	-	-	-	43,542	43,542
Management fees	-	-	-	-	-	-	-	-	-	1,720,000	1,720,000
Insurance	-	-	-	-	-	-	-	-	-	160,066	160,066
Other expense	-	-	-	-	-	-	-	-	-	2,337,488	2,337,488
Total general and administrative	-	-	-	-	-	-	-	-	-	4,261,096	4,261,096
Total expenses	5,251,004	29,542,078	2,845,756	693,830	5,378,962	780,420	1,106,344	4,391,847	53,202	4,261,096	54,304,539
Change in Net Assets from Operations	(499,580)	5,961,757	1,009,766	261,469	53,869	(70,265)	(65,669)	2,328,462	(53,202)	(4,261,096)	4,665,511
Non-Operating Activities											
Investment income	-	-	-	-	-	-	-	-	-	1,118,357	1,118,357
Change in Net Assets Before Allocation of General and Administrative Activities	(499,580)	5,961,757	1,009,766	261,469	53,869	(70,265)	(65,669)	2,328,462	(53,202)	(3,142,739)	5,783,868
General and administrative allocation	(271,039)	(2,635,625)	(252,858)	(74,467)	(375,240)	(44,270)	(93,978)	(355,803)	(42,570)	4,145,850	-
Investment allocation	4,881	1,002,624	10,956	2,164	(25,217)	(15,556)	(11,610)	37,278	(2,409)	(1,003,111)	-
Total Change in Net Assets	(765,738)	4,328,756	767,864	189,166	(346,588)	(130,091)	(171,257)	2,009,937	(98,181)	-	5,783,868
Net Assets (Deficit), beginning of year	531,485	35,114,056	1,796,810	190,112	(1,149,487)	(535,568)	(197,231)	(499,823)	(24,233)	-	35,226,121
Net Assets (Deficit), end of year	\$ (234,253)	\$ 39,442,812	\$ 2,564,674	\$ 379,278	\$ (1,496,075)	\$ (665,659)	\$ (368,488)	\$ 1,510,114	\$ (122,414)	\$ -	\$ 41,009,989

PaintCare Inc.

Schedule of Activities, Organized by Program
For the Year Ended June 30, 2015

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	General and Administrative	Total
Operating Revenue and Support											
Paint recovery fees	\$ 4,390,549	\$ 33,834,028	\$ 3,678,156	\$ 887,689	\$ 3,124,672	\$ 655,513	\$ -	\$ -	\$ -	\$ -	\$ 46,570,607
Other income	83,824	-	-	-	-	-	-	-	-	-	83,824
Total operating revenue and support	4,474,373	33,834,028	3,678,156	887,689	3,124,672	655,513	-	-	-	-	46,654,431
Expenses											
Program and delivery services:											
Collection support	55,024	2,304,347	393,719	93,768	256,190	118,659	872	17,187	41	-	3,239,807
Transportation and processing	4,106,722	16,705,053	1,612,173	362,384	2,119,735	598,304	-	-	-	-	25,504,371
Communications	428,415	3,859,330	346,529	78,908	785,525	106,714	8,886	41,906	128	-	5,656,341
Legal fees	27,315	151,639	12,118	3,140	101,132	5,250	4,713	15,629	6,205	-	327,141
State agency administrative fees	40,000	355,509	20,000	-	106,621	30,000	-	-	-	-	552,130
Other program expenses	271,909	904,908	122,695	31,043	181,726	101,329	52,086	150,308	9,211	-	1,825,215
Total program and delivery services	4,929,385	24,280,786	2,507,234	569,243	3,550,929	960,256	66,557	225,030	15,585	-	37,105,005
General and administrative:											
Legal fees	-	-	-	-	-	-	-	-	-	383,271	383,271
Management fees	-	-	-	-	-	-	-	-	-	987,782	987,782
Insurance	-	-	-	-	-	-	-	-	-	126,284	126,284
Other expense	-	-	-	-	-	-	-	-	-	1,667,344	1,667,344
Total general and administrative	-	-	-	-	-	-	-	-	-	3,164,681	3,164,681
Total expenses	4,929,385	24,280,786	2,507,234	569,243	3,550,929	960,256	66,557	225,030	15,585	3,164,681	40,269,686
Change in Net Assets from Operations	(455,012)	9,553,242	1,170,922	318,446	(426,257)	(304,743)	(66,557)	(225,030)	(15,585)	(3,164,681)	6,384,745
Non-Operating Activities											
Investment income	-	-	-	-	-	-	-	-	-	153,920	153,920
Change in Net Assets Before Allocation of General and Administrative Activities	(455,012)	9,553,242	1,170,922	318,446	(426,257)	(304,743)	(66,557)	(225,030)	(15,585)	(3,010,761)	6,538,665
General and administrative allocation	(201,982)	(1,964,196)	(188,442)	(55,512)	(279,641)	(32,993)	(70,035)	(266,199)	(8,648)	3,067,648	-
Investment allocation	(1,470)	62,378	1,643	100	(3,331)	(1,671)	(276)	(486)	-	(56,887)	-
Total Change in Net Assets	(658,464)	7,651,424	984,123	263,034	(709,229)	(339,407)	(136,868)	(491,715)	(24,233)	-	6,538,665
Net Assets (Deficit), beginning of year	1,189,949	27,462,632	812,687	(72,922)	(440,258)	(196,161)	(60,363)	(8,108)	-	-	28,687,456
Net Assets (Deficit), end of year	\$ 531,485	\$ 35,114,056	\$ 1,796,810	\$ 190,112	\$ (1,149,487)	\$ (535,568)	\$ (197,231)	\$ (499,823)	\$ (24,233)	\$ -	\$ 35,226,121

Appendix C



Minnesota Paint Stewardship Program

Each year about 650 million gallons of architectural paint is sold in the United States. Did you know that about 10 percent goes unused and is available for recycling?

Minnesota's Paint Stewardship Law requires the paint manufacturing industry to develop a financially sustainable and environmentally responsible program to manage postconsumer architectural paint.

The program includes education about buying the right amount of paint, tips for using up remaining paint and setting up convenient recycling locations throughout the state.

Paint manufacturers established PaintCare, a nonprofit organization, to run paint stewardship programs in states with applicable laws.

PaintCare Products

These products have fees when you buy them and are accepted for free at drop-off sites:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Leaking, unlabeled and empty containers are not accepted at drop-off sites.

⊘ Non-PaintCare Products

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

For information about recycling and proper disposal of non-PaintCare products, please contact your garbage hauler, local environmental health agency, household hazardous waste program or public works department.



Recycle

with PaintCare



MINNESOTA

Places to Take Old Paint

Paint recycling is more convenient with PaintCare. We set up paint drop-off sites throughout Minnesota. To find your nearest drop-off site, use PaintCare's search tool at www.paintcare.org or call our hotline at (855) 724-6809.

How to Recycle

PaintCare sites accept all brands of old house paint, stain and varnish – even if they are 20 years old! Containers must be five gallons or smaller, and a few types of paint are not accepted. See back panel for a list of what you can recycle.

All PaintCare drop-off sites accept up to five gallons of paint per visit. Some sites accept more. Please call the site in advance to make sure they can accept the amount of paint you would like to recycle.

Make sure all containers of paint have lids and original labels, and load them securely in your vehicle. Take them to a drop-off site during their regular business hours. We'll take it from there.

What Happens to the Paint?

PaintCare will make sure that your leftover paint is remixed into recycled paint, used as a fuel, made into other products or properly disposed.

Who Can Use the Program?

People bringing paint from their homes can bring as much latex or oil-based paint as the site is willing to accept.

Businesses (painting contractors and others) can use this program with one restriction: If your business produces more than 220 pounds (about 20-30 gallons) of hazardous waste per month, you may use the drop-off sites for your latex paint only but not for your oil-based paint. Contact PaintCare to learn more about this restriction.

Large Volume Pick-Up

If you have at least 300 gallons of paint to recycle at your business or home, ask about our free pick-up service. Please call for more details or to request an appointment.

PaintCare Fee

PaintCare is funded by a fee paid by paint manufacturers for each can of paint they sell in the state. Manufacturers pass the fee to retailers, who then apply it to the price of paint. Stores can choose whether or not to show the fee on their receipts. Fees are based on the size of the container as follows:

- \$ 0.00 Half pint or smaller
- \$ 0.35 Larger than half pint to smaller than 1 gallon
- \$ 0.75 1 Gallon
- \$ 1.60 Larger than 1 gallon up to 5 gallons

Not a Deposit

The fee is not a deposit – it is part of the purchase price. The fees are used to pay the costs of running the program: recycling, public education, staffing and other expenses.

Contact Us

To learn more or find a drop-off site, please visit www.paintcare.org or call (855) 724-6809.





It's easy to recycle
your leftover paint,
stain and varnish.

Recycle with PaintCare

Find a drop-off site near you:

(855) 724-6809 • www.paintcare.org

**Buy right.
Use it up.
Recycle the rest.**

Manufacturers of paint created PaintCare, a nonprofit organization, to set up convenient places for you to recycle leftover paint. We're working to provide environmentally sound and cost-effective recycling programs in your state and others with paint stewardship laws.

LEARN MORE

Visit www.paintcare.org or follow us on Facebook for tips on how to buy the right amount of paint, store paint properly, use up leftover paint, and find a drop-off site. We also have a free pick-up service for businesses or households with at least 300 gallons of paint to recycle.



Paint Recycling Program

About the PaintCare Program

PAINTCARE

Paint manufacturers created PaintCare, a non-profit organization, to set up convenient places for households and businesses to recycle leftover paint. PaintCare sets up paint drop-off sites throughout states that adopt paint stewardship laws.

PAINTCARE PRODUCTS

These products have fees when purchased and will be accepted for free at PaintCare drop-off sites:

- Latex paints (acrylic, water-based)
- Oil-based paints (alkyd)
- Stains
- Primers and undercoaters
- Shellacs, lacquers, varnishes, urethanes
- Deck and floor paints
- Sealers and waterproofing coatings for wood, concrete and masonry

⊘ NON-PAINTCARE PRODUCTS

- Paint thinners and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Coatings used for Original Equipment Manufacturing or shop application
- Any non-coatings (caulk, spackle, cleaners, etc.)

FEES

PaintCare fees are applied to the purchase price of architectural paint sold in the state as required by state law. Fees are applied to each container and vary by the size of the container as follows:

Half pint or smaller	\$ 0.00
More than half pint to smaller than 1 gallon	\$ 0.35
1 gallon	\$ 0.75
More than 1 gallon up to 5 gallons	\$ 1.60

*For more information or to find a place to take your unwanted paint for recycling, please ask for the PaintCare brochure, visit **www.paintcare.org** or call **(855) 724-6809**.*



Recycle with PaintCare



WE CAN HELP Recycle YOUR PAINT

www.paintcare.org

PAINT RECYCLING MADE EASY

Paint manufacturers formed PaintCare, a nonprofit organization, to make paint recycling more convenient, cost effective, and environmentally sound. Paint doesn't belong in the trash or down the drain. If you can't use it up, recycle it with PaintCare.

We're setting up locations in your state where you can bring old paint for free all year-round.

PAINTCARE PRODUCTS

(YOU CAN RECYCLE THESE)

These products have fees when you buy them and are accepted for free when you drop them off for recycling:

- Water-based paints (latex, acrylic)
- Oil-based paints (alkyd)
- Stains
- Primers
- Varnishes
- Shellacs
- Lacquers
- Urethanes
- Deck paints
- Floor paints
- Sealers
- Waterproofing coatings

NON-PAINTCARE PRODUCTS

Leaking, unlabeled, and empty containers are not accepted.

- Paint thinners and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Coatings used for Original Equipment Manufacturing or shop application
- Any non-coatings (caulk, spackle, cleaner, etc.)

PROGRAM FUNDING

The PaintCare Fee is applied to the purchase price of architectural paint sold in your state as required by law. Fees are based on container size:

Half pint or smaller	\$ 0.00
Larger than half pint to smaller than 1 gallon	\$ 0.35
1 gallon	\$ 0.75
Larger than 1 gallon up to 5 gallons	\$ 1.60

LEARN MORE

Please ask for a PaintCare program brochure, visit www.paintcare.org, or call (855) 724-6809.



Information for Painting Contractors

UPDATED — JULY 2016

PaintCare's paint stewardship programs offer contractors convenient ways to recycle and properly dispose of leftover paint.

Paint manufacturers are making it more convenient to recycle and properly dispose of leftover paint by setting up places throughout states with paint stewardship laws where households and businesses can take leftover paint with no charge.

Funding for these programs comes from a fee on the sale of architectural paint (house paint, stain, and varnish).

Paint Stewardship

The main goals of these paint stewardship programs are to decrease paint waste and provide an environmentally sound and cost-effective system for managing leftover paint. The programs are set up and operated by PaintCare, a nonprofit formed by the American Coatings Association (ACA).

PaintCare has programs in California, Colorado, Connecticut, Maine, Minnesota, Oregon, Rhode Island, and Vermont. PaintCare is also planning a program for the District of Columbia.

Fees and Funding

As required by laws in these states, a fee (known as the "PaintCare Fee") must be added by manufacturers to the wholesale price of all architectural paint sold in the state. This fee is paid by manufacturers to PaintCare to fund setting up drop-off sites for the transportation, recycling, and proper disposal of paint. The fees also pay for consumer education and program administration.

The law also requires that all distributors and retailers include the PaintCare fee with their sale price of paint sold in the state. Fees are set on a state-by-state basis.

Fees in California, Colorado, Connecticut, Maine, Minnesota, Oregon, Rhode Island:

- \$ 0.00 — Half pint or smaller
- \$ 0.35 — Larger than half pint to smaller than 1 gallon
- \$ 0.75 — 1 Gallon
- \$ 1.60 — Larger than 1 gallon up to 5 gallons

Fees in Vermont (effective August 1, 2016)

- \$ 0.00 — Half pint or smaller
- \$ 0.49 — Larger than half pint to smaller than 1 gallon
- \$ 0.99 — 1 Gallon
- \$ 1.99 — Larger than 1 gallon up to 5 gallons

Displaying the fee on receipts is optional for retailers; however, PaintCare asks retailers to show the fee to help everyone know about the program.

RECOMMENDATIONS FOR CONTRACTORS

Preparing Your Estimates

When estimating jobs, contractors should take these fees into account by checking with suppliers to make sure the quotes for paint products include the fees.

Pass Fees to Your Customers

PaintCare suggests that painting contractors pass on the fees to their customers in order to recoup the fees they pay. You should also let your customers know that you will be including these fees in your quotes.



Paint Drop-Off Sites

PaintCare establishes paint drop-off sites across each state with a paint stewardship law. PaintCare's goal is to set up drop-off sites within 15 miles of 90-95 percent of everyone in the state.

Most drop-off sites are paint stores. Others include waste transfer stations, recycling centers, and government-sponsored household hazardous waste programs. Participation as a drop-off site is voluntary. To find a drop-off location, visit our website.

With paint drop-off sites conveniently located throughout their state, anyone can drop off a few gallons of leftover, unwanted paint year round. Many contractors in PaintCare states say they've cleared out their storage spaces and have stopped stockpiling paint. Others say they are happy to have an answer when their customers ask what to do with old paint they no longer want, and they recommend that their customers use the drop-off sites, too.

Use of Paint Drop-Off Sites by Businesses

Businesses that generate less than 220 pounds of hazardous waste* per month can drop off both leftover water and oil-based paint (with some restrictions on quantity of oil-based paint). Before visiting transfer stations and household hazardous waste programs, check in advance, because not all of these serve businesses and may have additional restrictions.

Businesses that generate more than 220 pounds of hazardous waste per month may use PaintCare's retail drop-off sites for water-based products only; they are not allowed to use the sites for oil-based paint or other products.

*220 pounds is about 20-30 gallons of paint. When businesses count how much hazardous waste they generate in a month, oil-based paint counts (because by law it is a hazardous waste), but latex paint (and other water-based paint) does not count toward the 220 pound monthly total.

Pick-Up Service for Large Volumes

Businesses with at least 300 gallons of postconsumer paint to recycle may ask to have their paint picked up by PaintCare for free. For details about this service or to request an appointment, please visit our website, or contact us by phone or e-mail.

What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of five gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- ◆ Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- ◆ Deck coatings, floor paints
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

NON-PAINTCARE PRODUCTS

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar, and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes



DO YOU HAVE AT LEAST 300 GALLONS OF PAINT?

Large Volume Pick-Up (LVP) Service

UPDATED — JULY 2016

PaintCare offers a free pick-up service to painting contractors, property managers, and others with large amounts of leftover architectural paint.

Who is PaintCare?

PaintCare Inc. is a nonprofit organization established by the American Coatings Association to operate paint stewardship programs on behalf of paint manufacturers in states that pass paint stewardship laws.

Paint Drop-Off Sites

In states with a paint stewardship program, PaintCare's primary effort is to set up conveniently located drop-off sites—places where residents and businesses may take their unwanted paint for no charge. Sites set their own limits on the volume of paint they accept from customers per visit (usually from five to 20 gallons). To find a drop-off site near you, please use PaintCare's site locator at www.paintcare.org or call (855) 724-6809.

Large Volumes Pick-Ups

For those who have accumulated a large volume or stockpile of paint, PaintCare also offers a pick-up service. Large volume means at least 300 gallons, measured by container size (not content). On a case-by-case basis, PaintCare may approve a pick-up for less than 300 gallons if there are no drop-off sites in your area. After two or three pick-ups, you may be switched to a regular service (see next page).

Drums and Bulk Paint Are Not Accepted

PaintCare only accepts paint in containers that are five gallons or smaller in size. Leave paint in original cans with original labels; do not combine or bulk paint from small cans into larger ones. If you have unwanted paint in drums or containers larger than five gallons, please contact a licensed paint recycling company or a hazardous waste transportation company to assist you.

HOW TO REQUEST A LARGE VOLUME PICK-UP

1. Sort and count your paint

We need to know the number of each container size and the type of products you have, sorted into two categories: (1) water-based paints and stains and (2) oil-based paint and stains and any other program products (sealers and clear top-coat products, such as varnish and shellac).

2. Fill out the LVP Request Form and send it in

Fill out a paper or electronic version of the "Large Volume Pick-Up Request Form" and return it to PaintCare by email, fax, or regular mail. (Visit www.paintcare.org/forms or call PaintCare for the form.)

Scheduling

After reviewing your form, PaintCare staff will either approve your site for a pick-up or inform you of the best place to take your paint if you do not meet the volume requirement. If approved, you will be put in contact with our licensed hauler to schedule a pick-up. It may be several weeks before your pick-up occurs.

On the Day of Your Pick-Up

Sort your products into the two categories noted above and store them in an area that has easy access. If the paint is a far distance from where the hauler parks, the path between should be at least four feet wide to accommodate movement of the boxes.



Please plan to have staff available to pack the paint cans into the boxes. The hauler may be able to provide some assistance, but we require your staff to be present and provide labor to pack boxes. Once your paint is properly packed and loaded onto the hauler's truck, you will sign a shipping document and receive a copy for your records. Your paint will then be taken to an authorized processing facility for recycling.

Note: Paint must be in original containers and not leaking.

Repeat Service for Large Volume Users

For businesses that generate large volumes of unwanted paint on a regular basis, a service for recurring direct pick-ups is available. With this service, you will be provided with empty bins, then request a pick-up when at least three bins are filled. PaintCare will provide onsite training on how to properly pack the paint, and you will be required to sign a contract with PaintCare.

Limits on Businesses

If your business generates more than 220 pounds (20-30 gallons depending on the type) of hazardous waste per month, you may use PaintCare's programs (drop-off sites and the pick-up service) for water-based program products only. You will not be able to use the program for oil-based products.

If your business generates less than 220 pounds of hazardous waste per month, you may use PaintCare programs for both water-based program products and oil-based program products. As a business, you will need to certify that you meet this requirement.

Note: When calculating how much hazardous waste you generate in a month, do not count latex paint.

If You Have Products We Don't Accept

The program does not accept all paints (such as aerosols and automotive finishes) or other hazardous waste. If you have solvents, thinners, pesticides, or any non-PaintCare products (see list to right for examples), we recommend that residents contact their local household hazardous waste (HHW) program. Some HHW programs allow businesses to use their program for a modest fee. Otherwise, businesses should contact a licensed hazardous waste transportation company.

What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of five gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- ◆ Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- ◆ Deck coatings, floor paints
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

NON-PAINTCARE PRODUCTS

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar, and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes



How Does the Minnesota Paint Stewardship Program Affect Paint Retailers?

UPDATED — JULY 2016

Minnesota's paint stewardship law requires paint manufacturers to establish a Paint Stewardship Program in the state. Funding for the program comes from a fee applied to the price of architectural paint sold in Minnesota. The program started in November 2014

Paint Stewardship Program in Minnesota

PaintCare Inc. is a nonprofit organization established by the American Coatings Association to implement state-mandated paint stewardship programs on behalf of paint manufacturers in states that adopt paint stewardship laws. The Minnesota program is required by state law, but it is designed and operated by the paint manufacturing industry through PaintCare.

Convenient Paint Recycling

PaintCare's primary effort is to set up paint drop-off sites in PaintCare states to make it more convenient for households and businesses to recycle paint. In addition to retailers, paint drop-off sites may include municipal household hazardous waste facilities and drop-off events, solid waste transfer stations, and landfills. There are currently more than 1,600 paint drop-off sites across PaintCare's seven other states (California, Colorado, Connecticut, Oregon, Minnesota, Rhode Island, and Vermont). PaintCare is also planning to start a program in the District of Columbia.

Participation as a Drop-Off Site Is Voluntary

Paint retailers that would like to be drop-off sites can participate if they have space for paint storage bins and can provide minimal staff time to accept paint from the public. By doing so, retailers can increase foot traffic and sales, and provide a new service for their community. They make it convenient for their customers to recycle leftover paint and help provide relief to local government programs that currently manage leftover paint. PaintCare provides storage bins, supplies, and site training. PaintCare also pays for paint transportation and recycling and promotes the sites to the local community.

REQUIREMENTS OF RETAILERS

1. Check Registered Manufacturers and Brands

Retailers may not sell architectural paints in Minnesota that are not registered. Paint manufacturers must register their company with PaintCare, and they must register all architectural paint brands they sell in the state. PaintCare and the Minnesota Pollution Control Agency (MPCA) will publish lists of registered manufacturers and brands on their websites so that retailers can confirm that the



products they sell are registered. Please visit www.paintcare.org/lists for registration lists.

2. Pass on the Stewardship Fee

State law requires that a stewardship fee (PaintCare Fee) be applied by manufacturers to the wholesale price of architectural paint sold in Minnesota. This fee pays for all aspects of running the program. The fee is paid by manufacturers to PaintCare and then passed to their dealers. Retailers will see the PaintCare Fee on invoices from suppliers. The law also requires that retailers and distributors apply the fee to the price of architectural paint they sell. The fees paid by the customers to the retailers offset the fees charged to the retailers. All manufacturers, distributors, and retailers that sell architectural paint in Minnesota must pay the fee and pass it down to their dealers, ensuring a level playing field for all parties.

COMMON QUESTIONS ABOUT FEES

How much are the fees?

Fees are by container size as follows:

- \$ 0.00 — Half pint or smaller
- \$ 0.35 — Larger than half pint to smaller than 1 gallon
- \$ 0.75 — 1 gallon
- \$ 1.60 — Larger than 1 gallon up to 5 gallons

How are the fees calculated?

Fees are set to cover the cost of a fully operating program. PaintCare estimates the annual sales of architectural paint in each state, and divides the estimated annual expenses of the program by the estimated number of containers to be sold, adjusts for container size, and determines a fee per size that will provide the budget needed to fund the program. PaintCare is a nonprofit organization and operates programs on a state-by-state basis, so the fees may increase or decrease and be different from state to state.

Is sales tax applied to the fee, itself?

Yes. The fee is part of the purchase price; therefore, sales tax is collected on the fee.

Must we show the fee on receipts?

No, but most stores show the fee in order to explain the price increase. PaintCare encourages retailers to show the fee and to call it the PaintCare Fee to increase awareness of the program.

Is the fee a deposit to be returned to customers?

No, the fee is not a deposit. Fees are used entirely to cover the expenses of running the program. Fees are not given back as a deposit for the return of paint or empty paint cans — a common misunderstanding.

Do we refund the fee if a product is returned?

Yes, the fee should be refunded because it is part of the purchase price.

How does the public know about the fee?

PaintCare provides printed materials for retailers to distribute to the public to help explain the purpose of the fee, how the program works, and how to find a paint drop-off location. Before the program started, PaintCare provided public information materials to all paint retailers. Additional materials can be ordered as needed for no charge. In addition to retailer information, PaintCare works with contractor associations to get information to professional painting contractors, and conducts general outreach including newspaper, radio, television, and on-line advertising.

What products are covered by the program?

Architectural paints include most house paints, stains, and clear coatings (e.g., varnish and shellac). For a definition of architectural paint for the purposes of this program or for examples of PaintCare and non-PaintCare products, please contact PaintCare or visit our website.

Contact

Steve Pincuspy
Minnesota Program Manager
spincuspy@paint.org
(612) 719-5216



About PaintCare Fees

UPDATED — AUGUST 2016

Laws in eight PaintCare States require retailers to add a stewardship assessment to architectural paint products and make sure they are not selling unregistered brands of architectural paint.

Paint Stewardship Programs

PaintCare Inc. is a nonprofit organization established by American Coatings Association to implement paint stewardship programs on behalf of paint manufacturers in states and the District of Columbia that pass paint stewardship laws. The main goals of the program are to decrease paint waste and recycle more postconsumer paint by setting up convenient drop-off sites in each state.

1. What is the Recovery Fee and how does it work?

The PaintCare program is funded through a paint stewardship assessment called the PaintCare Fee – fees are applied to the purchase price of architectural paint. The fees fund collection, transportation, and processing of unused postconsumer paint, public education about proper paint management, and administrative costs. The fee is paid to PaintCare by paint manufacturers. This fee is then added to the wholesale and retail purchase price of paint, passing the cost of managing postconsumer paint to everyone who purchases paint. This reduces municipal and state government costs for paint management and provides a funding source for a more convenient, statewide paint management program.

2. Do retailers have to pass on the fee?

Yes, each state's or jurisdiction's law requires retailers to pass on the fee to consumers, ensuring a level playing field for all parties.

3. What are the fees?

Fees are based on container size and vary by state or jurisdiction, as shown here.

California, Colorado, Connecticut, Maine, Minnesota, Oregon and Rhode Island

\$ 0.00 - Half pint or smaller
\$ 0.35 - Larger than half pint to smaller than 1 gallon
\$ 0.75 - 1 gallon
\$ 1.60 - Larger than 1 gallon up to 5 gallons

District of Columbia (effective November 1, 2016)

\$ 0.00 - Half pint or smaller
\$ 0.45 - Larger than half pint to smaller than 1 gallon
\$ 0.95 - 1 gallon up to 2 gallons
\$ 1.95 - Larger than 2 gallons up to 5 gallons

Vermont (as of August 1, 2016)

\$ 0.00 - Half pint or smaller
\$ 0.49 - Larger than half pint to smaller than 1 gallon
\$ 0.99 - 1 gallon
\$ 1.99 - Larger than 1 gallon up to 5 gallons

4. How are fees calculated?

Fees are set to cover the cost of a fully implemented program. PaintCare estimates annual sales of paint in each state and then divides the cost of the program in that state by the number of containers sold in that state. Next, the fees are adjusted based on container size by taking into consideration the typical percentage of unused paint for each size (e.g., the percentage of unused paint from one five-gallon container is typically less than from five one-gallon containers).

PaintCare is a nonprofit organization, so the fees may be decreased if set at a level beyond what is needed to cover program expenses. Likewise, the fees may be increased if PaintCare does not collect enough money to cover the costs to operate the state program.

5. Are retailers required to show the fee on receipts?

No, but PaintCare encourages retailers to do so and to display it as PaintCare Fee to aid in consumer education. Most stores choose to show the fee on their receipts in order to inform the consumer about the PaintCare program and to explain the price increase.

6. Do retailers return the fee if someone returns a product?

Yes. The fee should be returned as part of the purchase price.

7. Is the fee taxable?

Yes, the fee is part of the purchase price of paint. Sales tax is collected on the fee, except in a state that does not have a sales tax, such as Oregon.

8. Is the fee to be applied to paint sold to customers who are exempt from sales taxes?

Yes, government agencies and other organizations that are exempt from sales taxes in PaintCare States (except for Oregon which has no sales tax) must still pay the fee, because it is part of the price of paint.

9. Is the fee a deposit that is returned to customers when they bring paint to a drop-off site?

No, the fee is not a deposit. The fees are used entirely to cover the cost of running the program.

10. Do retailers add the fee on sales starting on the first day of the program (i.e., on inventory purchased before the first day) even though they did not pay fees on inventory to the distributor or manufacturer?

[For new programs] Yes, in order to provide for a hard start date, retailers must add the fee on all inventory sold on or after the start date of the program. Fees collected on existing inventory stay with the retailer; they are not paid back to the distributor or manufacturer.

11. How does the public know about the fee?

PaintCare provides public education materials to retailers. These materials explain the purpose of the fee, where to take paint for recycling, and other information about the program. When a new state program begins, PaintCare mails a "starter pack" of materials to retailers. As needed, retailers may order additional free materials from PaintCare. In addition to retailer information, PaintCare works with contractor associations to get information to trade painters, and conducts general outreach including newspaper, radio, television, and on-line advertising.

12. How do we as a retailer know what products to put the fee on?

Your supplier's invoice should indicate that you are being charged the fee, so you simply pass on the fee for those items. Additionally, PaintCare and each state's oversight agency list all architectural paint manufacturers and brands that are registered for the program on their websites. Retailers may not sell brands that are not registered with the program. If your store sells architectural coatings that are not on the list of registered products, please notify PaintCare so we can contact the manufacturer to get them registered.

13. What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of five gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings. For a detailed list of PaintCare and non-PaintCare products, please see PaintCare's "Products We Accept" Web page.



Information for HHW Programs

UPDATED — JULY 2016

Minnesota's paint stewardship law benefits Household Hazardous Waste (HHW) Programs.

A law passed in May 2013 required paint manufacturers to establish a Paint Stewardship Program in Minnesota. HHW Programs that participate can save money on paint management costs. Program funding comes from a "PaintCare Fee" applied to each container of architectural paint sold in Minnesota starting when the program started in November 2014.

Paint Stewardship Program in Minnesota

PaintCare Inc. is a nonprofit organization established by the American Coatings Association to implement state-mandated paint stewardship programs on behalf of paint manufacturers in states that adopts paint stewardship laws.

Minnesota is the fifth state to pass such a law. Although this program is required by state law, it is designed and operated by the paint manufacturing industry. PaintCare currently has programs in California, Colorado, Connecticut, Maine, Minnesota, Oregon, Rhode Island and Vermont. PaintCare is also planning a program for the District of Columbia.

Designing a Program for Minnesota

The new law requires PaintCare, on behalf of paint manufacturers, to submit a comprehensive Program Plan to the Minnesota Pollution Control Agency (MPCA). A detailed program plan was submitted by PaintCare to the MPCA in March 2014. Comments were received from MPCA in May 2014 and PaintCare is in the process of revising the Plan accordingly.

Making Paint Recycling More Convenient

PaintCare has established drop-off sites statewide for households and businesses to take leftover architectural paint. Although most drop-off sites are paint retailers, HHW programs, solid waste transfer stations and landfills may also volunteer to be PaintCare drop-off sites and have their paint transportation and recycling costs paid by PaintCare. Facilities that would like to become a drop-off site can fill out the Interest Form available in the Waste Facilities section of www.paintcare.org/mn.

Benefits to HHW Programs of Partnering with PaintCare

- ◆ Save on transportation and recycling costs
- ◆ Conserve resources and keep paint out of the solid waste stream
- ◆ Make recycling of leftover paint more convenient for your community

PaintCare Partners Receive

- ◆ Staff training at your site
- ◆ Paint collection bins
- ◆ Free transportation and recycling services
- ◆ Compensation for value-added services including paint reuse programs, bulking of oil-based paint and other services
- ◆ Publicity of HHW site or event (optional)



Drop-Off Site Responsibilities

- ◆ Provide secure storage area for cubic yard boxes or drums
- ◆ Accept PaintCare products from the public during normal operating hours
- ◆ Properly pack PaintCare products in collection bins
- ◆ Assist with loading and unloading of full and empty storage bins
- ◆ Complete minimal paperwork to track outgoing paint shipments
- ◆ Ensure staff are trained in PaintCare guidelines and safe operating procedures

Will PaintCare Require Operational Changes?

- ◆ If your program does not currently accept latex paint, PaintCare will not require you to do so. If you wish to start accepting latex, PaintCare will cover the transportation and processing costs.
- ◆ If your program does not currently accept paint from businesses, PaintCare will not require you to do so. If you wish to start accepting paint from businesses, PaintCare will cover the transportation and recycling/disposal costs.
- ◆ HHW programs may continue to put restrictions on who can use their programs, e.g., to households of certain towns or cities. (PaintCare retailers accept paint from anyone in the state.)

Water-Based (Latex) Paint is a Resource

An important goal of PaintCare is to conserve resources and increase the amount of paint that is recycled. Not all HHW programs accept water-based paint because it is expensive to manage and is not classified as hazardous. Households and businesses are often instructed to let water-based paint dry out and then dispose of the dry paint in the trash. Through the PaintCare program, all paint including latex will be recycled to the maximum extent possible.

Contact

Steve Pincuspy
Minnesota Program Manager
(612) 719-5216
spincuspy@paint.org

What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of five gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PaintCare Products

- ◆ Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- ◆ Deck coatings, floor paints (including elastomeric)
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes (single component)
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

Non-Paintcare Products

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar, and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes



Information for Solid Waste Transfer Stations, Recycling Facilities and Landfills

UPDATED — JULY 2016

Minnesota's paint stewardship law supports paint collection activities at solid waste transfer stations, recycling facilities and landfills.

A law passed in May 2013 required paint manufacturers to establish a Paint Stewardship Program in Minnesota. Sites that participate can save money on paint management costs and expand services to their customers. Program funding comes from a PaintCare Fee applied to each container of architectural paint sold in Minnesota starting when the program began in November 2014.

Paint Stewardship Program in Minnesota

PaintCare Inc. is a nonprofit organization established by the American Coatings Association to implement paint stewardship programs on behalf of paint manufacturers in states that adopt paint stewardship laws. Minnesota is the fifth state to pass such a law. Although this program is required by state law, it is designed and operated by the paint manufacturing industry. PaintCare currently operates programs in California, Colorado, Connecticut, Maine, Oregon, Rhode Island and Vermont. PaintCare is also planning a program for the District of Columbia

Making Paint Recycling More Convenient

PaintCare will establish drop-off sites statewide for households and businesses to take leftover architectural paint. Most drop-off sites will be at paint retailers; however, household hazardous waste (HHW) programs, solid waste transfer stations, recycling facilities and landfills may also volunteer to be PaintCare drop-off sites and have their paint transportation and recycling costs paid by PaintCare. Facilities that would like to become a drop-off site can fill out the Interest Form available in the Waste Facilities section of www.paintcare.org/mn.

Benefits to Solid Waste and Recycling Facilities

- ◆ Make recycling of leftover paint more convenient for your community
- ◆ Save money on paint generated at your site or managed through load check programs
- ◆ Help your state conserve resources and keep paint out of the solid waste stream

PaintCare Partners Receive

- ◆ Storage bins for paint
- ◆ Free transportation and recycling services
- ◆ Staff training at your site
- ◆ Program brochures and site signage
- ◆ Publicity of your site (optional)
- ◆ Optional: Offer paint in good condition to the public for reuse, and receive a reimbursement based on either volume (\$1.60 per gallon) or by container (30 cents per quart container, \$1.20 per one-gallon container, and \$6.00 per five-gallon container). See our factsheet Reuse Programs Compensation and Reporting for details.



Drop-Off Site Responsibilities

- ◆ Provide secure storage area for cubic yard boxes or drums.
- ◆ Accept PaintCare products from the public during normal operating hours
- ◆ Properly pack PaintCare products in collection bins
- ◆ Assist with loading and unloading of full and empty storage bins
- ◆ Complete minimal paperwork to track outgoing paint shipments
- ◆ Ensure staff are trained in PaintCare guidelines and safe operating procedures

Water-Based (Latex) Paint is a Resource

An important goal of PaintCare is to conserve resources and increase the amount of paint that is recycled. Not all HHW programs accept water-based paint because it is expensive to manage and is not classified as hazardous. Households and businesses are often instructed to let water-based paint dry out and then dispose of the dry paint in the trash. Through the PaintCare program, all paint including latex will be recycled to the maximum extent possible.

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- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

Non-PaintCare Products

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes



Reuse Programs – Compensation & Reporting

UPDATED — AUGUST 2015

PaintCare encourages household hazardous waste programs, reuse stores and others to operate paint reuse programs (i.e., swap shops or exchanges). Reuse programs return good quality unused paint to the local community at low or no cost. Reuse is a preferred method of waste management.

To encourage reuse, PaintCare will compensate paint drop-off sites operating a reuse program under a contract with PaintCare. PaintCare allows two different reporting methods by container or by volume as described here.

Operating a Reuse Program

Any PaintCare products (qualifying paint, stain and varnish as defined by PaintCare – see www.paintcare.org/products-we-accept) that are distributed through these reuse programs must be in their original container, have an original label, and be in good physical and aesthetic condition. Contents must be liquid and relatively new. Containers should be closed securely before being placed in the reuse storage area. Customers must sign a waiver form explaining that the paint is taken “as is” with no guarantee of quality or contents. The customer is required to read, complete and sign the form, and site staff members are required to verify and record what has been taken by the customer.



Reuse room at the Household Hazardous Waste Facility at the Yolo County Central Landfill in Woodland, CA.

Method 1. Track and Report by Container

To track and report by container size, the following applies:

- ◆ Containers must be at least 50% full
- ◆ The number of containers distributed for reuse must be reported in three size categories for both latex and oil-based (total of 6 categories)
- ◆ Compensation is not provided for paint containers smaller than 1 quart
- ◆ The following compensation rates apply:

\$6.00 per 5-gallon container

\$1.20 per 1-gallon container

\$0.30 per quart container

The site does not need to track or report the actual volume of paint in the containers. Under this model, even though containers may be between 50% and 100% full, PaintCare will assume an average of 75% full when reporting reuse volumes in annual reports to state agencies.

Method 2. Track and Report by Volume

To track and report by volume (gallons), the following applies:

- ◆ Containers may contain any amount of paint in them
- ◆ The site must determine and report the total gallons of latex paint and the total gallons of oil-based paint distributed for reuse
- ◆ Compensation is provided at \$1.60 per gallon

The site must track and report the actual volume of paint in the containers using an internal methodology (e.g., weigh the cans on a scale, estimate weight by hand, do visual inspection). The methodology must be provided to PaintCare upon request.



PAINTCARE PRODUCTS

These products have fees when purchased and are accepted for free at drop-off sites:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints



NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Arts and crafts paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Products must be in original containers with original labels. Latex paint that is dried out and "rock hard" is acceptable. Leaking, unlabeled, and empty containers are not accepted.



PRODUCTOS DEL PROGRAMA

Estos productos tienen cargos al comprarlos y se aceptan gratuitamente en los lugares de entrega:

- Pinturas arquitectónicas para interiores y exteriores: látex, acrílica, a base de agua, alquídica, a base de aceite, esmalte (incluidos los revestimientos con textura)
- Revestimientos para terrazas, pinturas para piso (incluso elastómeros)
- Imprimadores, selladores, primera mano
- Tinturas
- Goma lacas, lacas, barnices, uretanos (componente simple)
- Selladores de impermeabilización de concreto/mampostería/madera y repelentes (sin alquitrán o a base de betún)
- Revestimiento de metal, prevención de óxido
- Pinturas para el campo y césped



NO SE INCLUYEN EN EL PROGRAMA

- Diluyentes, alcoholes minerales, solventes de pintura
- Pinturas en aerosol (latas de aerosol)
- Pinturas para autos y embarcaciones
- Pinturas artesanales
- Compuestos de enmasillado, epóxidos, pegamentos, adhesivos
- Aditivos para pinturas, colorantes, tintes, resinas
- Conservantes de madera (que contienen pesticidas)
- Remiendos y reparación de techos
- Alquitrán y productos a base de betún
- Revestimientos de componente doble
- Limpiadores de terrazas
- Pinturas de tráfico y señalización vial
- Revestimientos industriales de mantenimiento (IM, por sus siglas en inglés)
- Pinturas y acabados de fabricantes de equipos originales (OEM, por sus siglas en inglés) (aplicación en la tienda)

Los productos deben estar en sus envases originales. Se acepta pintura de látex que está seca y "dura como una roca." No se aceptan envases vacíos, que tengan fugas, o sin etiqueta.

NO DUMPING

STOP!
IT'S ILLEGAL
to dump or abandon
Paint, Oil, or other
Hazardous Waste



THIS AREA MAY BE UNDER
VIDEO SURVEILLANCE

Violators Will Be Prosecuted

Please wait for staff assistance when dropping off leftover paint.

Espera a que le atienda un empleado de la
compañía cuando vaya a desechar pintura sobrante.





Recycle your paint here.

[DURING BUSINESS HOURS ONLY]



PAINTCARE PRODUCTS

WE ACCEPT

- Latex house paint
- Oil-based house paint
- Primer and Sealer
- Stains
- Clear finishes (e.g., varnish, shellac)

WE CANNOT ACCEPT

- Leaking, unlabeled or empty containers
- Aerosol spray paints
- Large containers (over 5 gallons)
- Paint thinner
- Other chemicals



**Store Right.
Use It Up.
Recycle the Rest.**



Only unspoiled paint can be recycled. In cold climates where freezing and thawing will make paint unusable, it's important to keep paint indoors and not let it freeze.

Help spread the word with our hang tag. To order a batch of free hang tags for your store*, contact PaintCare:

retail@paintcare.org
(855) PAINT09 or (855) 724-6809
www.paintcare.org/hangtag

*Also available to household hazardous waste facilities with reuse programs.



1500 RHODE ISLAND AVE NW
WASHINGTON, DC 20005



Minnesota Paint Usage & Disposal Surveys

Notes:

Online surveys conducted using SurveyMonkey. Blue numbers indicate the number of people who responded.

Questions 2 and 3 allowed more than one answer; percentages are calculated using the number of people.

0 indicates the question was asked, but there were no responses with that answer.

NA indicates the survey did not include the question.

Surveys were conducted in June each year.

	2014		2015		2016	
	Percent	Count	Percent	Count	Percent	Count
1. How much leftover paint is in your home?		264		273		270
None	27.3	72	36.3	99	29.6	80
Less than 1 gallon	10.6	28	8.8	24	21.1	57
1-5 gallons (would fit in a cardboard box)	37.9	100	33.3	91	26.7	72
5-15 gallons (would fit in a shopping cart)	17.0	45	16.8	46	11.9	32
15-30 gallons (would fit in two shopping carts)	1.9	5	1.1	3	1.1	3
More than 30 gallons	0.0	0	0.7	2	0.0	0
Yes, but I don't know how much	5.3	14	2.9	8	9.6	26
2. Where did the paint come from? (check all that apply)		256		330		190
I did some painting myself and had some leftover	80.1	153	59.0	161	78.4	149
I hired someone to paint and they left it behind	23.6	45	15.8	43	14.7	28
I found it in my home/business when I moved in	26.7	51	11.4	31	13.2	25
I am a painting contractor and it is from one of my jobs	1.0	2	0.4	1	2.1	4
I don't remember where the paint came from	0.5	1	11.7	32	8.4	16
Other	2.0	4	22.7	62	6.3	12
3. What did you do with leftover paint? (check all that apply)		451		273		270
Poured it down the drain	0.8	2	0.0	0	1.5	4
Put can(s) of liquid paint in the trash	3.4	9	2.6	7	2.6	7
Dried out the paint and put it in the trash	37.8	99	14.3	39	11.9	32
Stored it in the basement or garage intend to use	58.0	152	24.5	67	29.6	80
Took it to a paint store	0.8	2	2.2	6	4.1	11
Took it to a household hazardous waste event or facility	39.7	104	31.5	86	23.7	64
Gave it away to a family, friend or community organization	8.8	23	3.3	9	3.7	10
Left it behind when I moved	9.2	24	3.3	9	1.9	5
I don't know	2.3	6	3.7	10	7.0	19
I have never stored or disposed of leftover/unwanted paint	9.9	26	12.8	35	11.1	30
Other	1.5	4	1.8	5	3.0	8
4. If you had unwanted paint, what would you do with it?		263		273		270
Pour it down the drain	0.8	2	0.0	0	1.5	4
Put can(s) of liquid paint in the trash	1.9	5	2.6	7	1.9	5
Dry out the paint and put it in the trash	19.8	51	12.5	34	11.9	32
Take it to a paint store	1.9	5	11.4	31	15.2	41
Take it to a household hazardous waste event or facility	49.2	127	46.9	128	41.9	113
Give it away to a family, friend or organization	14.7	38	12.1	33	13.0	35
I don't know	11.6	30	12.5	34	13.3	36
Other	1.9	5	2.2	6	1.5	4
5. Did you know that paint can be recycled?		264		273		190
Yes	40.5	107	35.5	97	54.7	104
No	59.5	157	64.5	176	45.3	86

6. Have you ever taken paint to be recycled/disposed? If yes, when?		264		273		270
No	59.1	156	65.6	179	64.8	175
Yes, at some point during the past year	13.3	35	8.4	23	10.7	29
Yes, more than one year ago	27.7	73	26.0	71	24.4	66

7. Do you know where to take unwanted paint?		264		273		270
No	61.7	163	66.3	181	60.0	162
Yes	38.3	101	33.7	92	40.0	108
If yes, where? (please specify)	54.5	55	51.1	47	51.9	56

Responses to "If yes, where?" for June 2016:

County household hazardous waste (HHW) facility (21)

Recycling center (18)

Paint retailer (2)

Reuse store

City clean-up event

Landfill/dump

8. How far is the closest paint store?		264		273		270
Less than 1 mile	21.2	56	22.0	60	17.0	46
1-5 miles	56.1	148	53.1	145	45.9	124
5-10 miles	12.1	32	11.7	32	15.2	41
10-20 miles	2.3	6	7.0	19	11.5	31
20-30 miles	0.8	2	3.7	10	3.7	10
Not sure	7.6	20	2.6	7	6.7	18

9. How far would you drive to recycle or dispose of unwanted paint?		264		273		270
20-30 miles	7.6	20	9.5	26	10.0	27
10-20 miles	24.2	64	25.3	69	31.9	86
5-10 miles	36.0	95	34.8	95	24.4	66
1-5 miles	22.0	58	20.1	55	17.8	48
Less than 1 mile	1.5	4	2.6	7	3.0	8
Not sure	8.7	23	7.7	21	13.0	35

10. What county do you live in?		213		273		269
Aitkin	0.0	0	0.4	1	0.4	1
Anoka	5.2	11	3.7	10	5.6	15
Becker	0.0	0	0.7	2	0.0	0
Beltrami	0.5	1	0.4	1	0.7	2
Benton	0.9	2	0.4	1	0.7	2
Big Stone	0.0	0	0.4	1	0.0	0
Blue Earth	0.0	0	0.4	1	2.6	7
Brown	1.4	3	0.0	0	0.7	2
Carlton	0.0	0	0.0	0	0.4	1
Carver	1.9	4	2.6	7	1.5	4
Chisago	0.9	2	0.7	2	0.4	1
Clay	0.5	1	1.1	3	1.1	3
Cook	0.0	0	0.4	1	0.0	0
Cottonwood	0.0	0	0.4	1	0.0	0
Crow Wing	0.5	1	2.6	7	0.7	2
Dakota	8.5	18	6.2	17	7.8	21
Dodge	0.0	0	0.0	0	0.7	2
Douglas	0.5	1	0.4	1	1.1	3
Faribault	0.0	0	0.0	0	0.7	2
Fillmore	0.5	1	0.0	0	0.7	2

Freeborn	0.0	0	0.0	0	0.7	2
Goodhue	0.5	1	1.1	3	0.4	1
Hennepin	31.0	66	32.2	88	24.9	67
Houston	0.9	2	0.4	1	0.4	1
Hubbard	0.0	0	0.4	1	0.0	0
Isanti	0.0	0	0.4	1	0.7	2
Itasca	0.5	1	0.7	2	1.1	3
Jackson	0.0	0	0.4	1	0.0	0
Kanabec	0.5	1	0.4	1	0.0	0
Kandiyohi	1.4	3	0.0	0	0.7	2
Kittson	0.0	0	0.7	2	0.0	0
Koochiching	0.0	0	0.0	0	0.4	1
Lake	0.9	2	0.0	0	0.0	0
Lake of the Wood	0.0	0	0.0	0	0.4	1
Le Seur	0.0	0	0.4	1	0.0	0
Lyon	0.0	0	0.7	2	0.4	1
Mahnomen	0.0	0	0.4	1	0.4	1
Martin	0.0	0	0.4	1	0.0	0
McLeod	0.5	1	1.1	3	0.4	1
Mille Lacs	0.5	1	0.4	1	0.4	1
Morrison	0.5	1	0.4	1	0.7	2
Mower	0.5	1	1.5	4	0.4	1
Murray	0.0	0	0.4	1	0.0	0
Nicollet	0.5	1	1.1	3	0.4	1
Nobles	0.5	1	0.0	0	0.4	1
Norman	0.0	0	0.0	0	0.4	1
Olmsted	2.3	5	1.8	5	2.6	7
Otter Tail	0.0	0	0.7	2	1.5	4
Pennington	0.5	1	0.0	0	0.0	0
Pine	0.0	0	0.0	0	0.7	2
Pipestone	0.0	0	0.7	2	0.0	0
Polk	0.0	0	0.0	0	1.1	3
Pope	0.0	0	0.7	2	0.0	0
Ramsey	16.9	36	9.9	27	10.4	28
Redwood	0.0	0	0.4	1	0.4	1
Renville	0.0	0	0.4	1	0.0	0
Rice	2.8	6	2.6	7	0.4	1
Rock	0.0	0	0.0	0	0.4	1
Roseau	0.0	0	0.7	2	0.0	0
St. Louis	3.3	7	2.6	7	4.1	11
Scott	2.3	5	2.9	8	2.2	6
Sherburne	0.5	1	1.1	3	1.5	4
Sibley	0.5	1	0.0	0	0.0	0
Stearns	1.4	3	2.9	8	1.9	5
Steele	0.5	1	0.4	1	0.4	1
Stevens	0.0	0	0.0	0	0.4	1
Swift	0.0	0	0.4	1	0.7	2
Wabasha	0.0	0	0.0	0	1.5	4
Wadena	0.5	1	0.0	0	0.0	0
Waseca	0.0	0	0.4	1	0.4	1
Washington	5.6	12	5.1	14	4.8	13
Watonwan	0.0	0	0.7	2	0.0	0
Winona	2.3	5	1.1	3	1.1	3
Wright	0.5	1	0.4	1	3.7	10
Yellow Medicine	0.5	1	0.4	1	0.4	1

Note: In 2014 we asked respondents to type in their county, rather than choose from a list; 54 people did not enter their county. Their responses are not used in the total for percentage calculations in order to have relative numbers for those who responded. Any county with no responses in any of three years is not listed.

11. How would you describe the place where you live?

		261		273		270
Urban / Major City	30.4	79	26.4	72	20.7	56
Suburban	42.7	111	40.3	110	40.0	108
Small City or Town	19.6	51	20.9	57	24.1	65
Rural / Countryside	7.3	19	11.4	31	15.2	41
Other (please specify)	0.0	1	1.1	3	0.0	0

12. Where do you live?

		262		273		270
Single-family house	73.4	188	70.7	193	63.7	172
Two or Three-family house	8.2	21	5.1	14	5.9	16
Condominium or apartment building with many units	17.6	45	19.0	52	25.2	68
Manufactured or Mobile Home	0.8	2	1.5	4	3.0	8
Other (please specify)	0.2	6	3.7	10	2.2	6

13. Do you paint professionally?

		264		273		270
Yes	1.5	4	1.5	4	4.4	12
No	98.5	260	98.5	269	95.6	258

14. What is your age?

		264		273		270
Under 21	5.3	14	4.8	13	4.4	12
21-40	31.8	84	38.1	104	39.6	107
41-60	37.5	99	35.2	96	34.1	92
Over 60	25.4	67	20.1	55	21.9	59
Prefer not to say	-	-	1.8	5	-	-

15. Gender

		208		273		270
Male	48.1	127	46.2	126	44.4	120
Female	51.9	137	52.0	142	54.4	147
Prefer not to say	-	-	1.8	5	1.1	3

16. Educational Level

		264		273		270
Some High School	0.4	1	2.2	6	1.1	3
High School Graduate	7.6	20	6.6	18	23.0	62
Some College, Vocational, Trade, or Technical	32.2	85	29.7	81	36.7	99
4 year degree or higher	58.3	154	59.3	162	38.1	103
Prefer not to say	1.5	4	2.2	6	1.1	3

17. What is your household income?

		264		273		270
Less than \$50K	30.0	79	29.7	81	18.9	51
\$50 – 100K	31.4	83	31.5	86	58.5	158
\$100 – 150K	15.5	41	16.8	46	11.1	30
Over \$150K	10.6	28	8.1	22	4.1	11
Prefer not to say	12.5	33	13.9	38	7.4	20