



Minnesota Paint Stewardship Program

Annual Report July 1, 2016 – June 30, 2017



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Executive Summary

MINNESOTA'S PAINT STEWARDSHIP LAW

PaintCare is the representative stewardship organization of the Minnesota Architectural Paint Stewardship Program codified in Chapter 115A Waste Management, Section 1415, of the Minnesota Statutes. The broad goals of the program are for paint manufacturers to implement and manage the finances of a statewide paint stewardship program to reduce the generation of postconsumer paint, promote using up leftover paint, and facilitate the recycling and proper disposal of unwanted postconsumer paint. The program should increase opportunities for consumers to properly manage leftover paint and reduce costs to local governments managing postconsumer paint.

HIGHLIGHTS, SUCCESSES AND LESSONS LEARNED

Sites, Events and Services. The program provided 245 year-round paint drop-off sites during the reporting period. The sites included 189 paint retailers, 51 household hazardous waste (HHW) facilities, three Habitat for Humanity ReStores, one environmental services company, and Amazon Environmental (paint recycler). PaintCare covered paint management costs for all the state's HHW programs operated by 21 counties and regional groups – comprising 51 year-round facilities, 14 seasonal facilities, and 273 drop-off event days. Finally, the program provided 48 direct large volume pick-ups (LVPs) to 41 business, institutions, and households that had accumulated more than 200 gallons of paint at their location.

Combined, 245 year-round locations provided a site within 15 miles of 93.4% of Minnesota residents.

Paint Collection Volume. The program processed 1,010,140 gallons of postconsumer paint in the reporting period. Latex paint made up 81% of the total: 12% was reused, 38% made into recycled-content paint, and 50% blended into landfill cover. Oil-based paint made up 19% of the total: 11% was reused, and 89% used for fuel. In addition, 418 tons of metal and plastic paint containers were recycled.

Revenue and Expenses. The program was funded through fees on new paint sales: 35 cents on pint and quart containers; 75 cents on 1-gallon containers; and \$1.60 on 5-gallon containers. Approximately 9.2 million gallons of architectural paints were sold in Minnesota in the reporting period. The program collected \$5,405,124 in revenue from these sales. Paint sales and revenue were slightly lower than the previous year.

Expenses, including paint transportation and processing, outreach, staffing, and administrative costs were \$5,394,247. The program ended the reporting period with a total deficit of \$1,561,043. More detailed information on the revenue and expenses can be found in section 3

Total program cost per gallon of processed paint in the reporting period was \$5.34.

Fee Increase. Due to the continued program deficit, PaintCare submitted a fee increase proposal to the Minnesota Pollution Control Agency (MPCA) in November 2016 of 49 cents on pint and quart containers; 99

cents on 1-gallon and 2-gallon containers; and \$1.99 on 5-gallon containers. This was approved by MPCA in March 2017. The fee itself went into effect on September 1, 2017.

Paint Recovery Rate. The recovery rate – the volume of postconsumer paint collected divided by the volume of new paint sales in the same period – was 11.0%, a slight decrease from the last reporting period.

Outreach and Operations. PaintCare’s outreach efforts included a variety of in-store print materials, signage, digital, newspaper advertising, and tabling events. Activities were reduced significantly in the reporting period due to budget constraints and because of the already high paint recovery rate.

Operational activities included site visits to existing retailers, staff training for new sites, administrative support for retailers and HHW programs, logistics coordination with contracted haulers, collection data and cost analysis, answering public inquiries, stakeholder meetings with local government officials, and maintenance of the PaintCare fee remitting system.

PROGRAM PLAN AND ANNUAL REPORT

The Minnesota Paint Stewardship Law required the approval of a program plan prior to the program’s launch. The Minnesota Pollution Control Agency (MPCA) provided approval of PaintCare’s program plan in July 2014 and the program began November 1, 2014.

The Minnesota paint stewardship law also requires the submission of an annual report by October 1 each year, covering the period of July 1 – June 30. PaintCare received a two-week extension this year to allow for processing of collection data and verification of report data submitted by HHWs. At a minimum, annual reports must include:

- 1) A description of the methods used to collect, transport, and process architectural paint in all regions of the state.
- 2) The weight of all architectural paint collected in all regions of the state and a comparison to the performance goals and recycling rates established in the stewardship plan.
- 3) The amount of unwanted architectural paint collected in the state by method of disposition, including reuse, recycling, and other methods of processing.
- 4) Samples of educational materials provided to consumers and an evaluation of the effectiveness of the materials and the methods used to disseminate the materials.
- 5) An independent financial audit.

PaintCare’s Minnesota program plan and annual reports are available on PaintCare’s website. (Note: The first report period covered eight months from November 1, 2014 to June 30, 2015. All subsequent reports cover the 12-month period July 1 to June 30.)

Section 1. Paint Collection, Transportation and Processing

Annual Report Statutory Citation

Minnesota Session Laws 2013, Chapter 114, Section 78

Subd. 12. Stewardship reports. Beginning October 1, 2015, producers of architectural paint sold in the state must individually or through a stewardship organization submit an annual report to the agency describing the product stewardship program. At a minimum, the report must contain:

(1) A description of the methods used to collect, transport, and process architectural paint in all regions of the state.

A. COLLECTION SITES, EVENTS AND SERVICES

The Minnesota paint stewardship law requires a program that increases opportunities for consumers to properly manage leftover paint and reduces costs to local governments. Minnesota has a robust, statewide HHW collection system in which all 87 counties have some form of HHW collection through year-round and seasonal facilities, temporary events, and partnerships with other counties. This system is coordinated by 21 authorized counties and regional groups, which are reimbursed by PaintCare for their paint management activities.

To increase recycling opportunities for Minnesota households, businesses, and others with leftover paint, PaintCare invited all suitable locations to participate as drop-off sites provided they met PaintCare's operational requirements, including adequate storage space for paint collection bins and willingness to accept all program products (latex and oil-based paints). PaintCare partners directly with paint retailers, hardware stores, lumber centers, material reuse stores and other site types to serve as paint drop-off sites.

At the end of this reporting period, the program had 245 year-round drop-off sites located throughout the state. These sites include 189 paint retailers, 51 HHW facilities, three Habitat for Humanity ReStores, one environmental services company, and Amazon Environmental (paint recycler). Nine retail stores closed during the reporting period. These sites are listed as "paint retailer (partial year)" in the table below.

PaintCare also managed paint from 14 seasonal HHW facilities, and 273 HHW drop-off events. Finally, the program provided 48 direct LVPs from businesses and other sites that had accumulated more than 200 gallons of paint.

All PaintCare sites and the LVP service accept both latex and oil-based paint. Households and qualifying businesses are eligible to use the PaintCare program. Servicing businesses, though, is optional for HHW programs.

Paint drop-off sites, events, and services in place at the end of the reporting period are summarized in the following tables and shown on the maps in subsection B.

SUMMARY OF PAINTCARE DROP-OFF SITES, EVENTS AND SERVICES

YEAR-ROUND DROP-OFF SITES	YEAR 1 FY2015	YEAR 2 FY2016	YEAR 3 FY2017
Paint Retailers	176	193	189
HHW Facilities	40	50	51
Reuse Stores	1	2	3
Paint Recycler	1	1	1
Environmental Service Company	0	0	1
Total	218	246	245

SUPPLEMENTAL SITES, EVENTS AND SERVICES

HHW Events	145	243	273
Seasonal HHW Facilities	22	14	14
Direct Large Volume Pick-Ups	47	63	48
Retailers (partial year)	0	2	9

The following subsections discuss the various paint drop-off sites, events, and services provided or supported by PaintCare in Minnesota. Section 2 of this report provides details on the volumes collected.

A1. Paint Retailers

PaintCare added five new retail drop-off sites in the reporting period, and also lost nine (five stores closed, two moved locations and rejoined the program later, and two left the program). PaintCare ended the reporting period with 189 drop-off sites at paint retailers. Paint retailers provide ideal sites because they are spread throughout the state, centrally located in cities or towns, frequently open five or more days per week, and have staff familiar with paint products and their safe handling. In addition, their customers are likely to have some leftover paint, and will approach store staff for advice on disposal.

As of June 2017, PaintCare had identified 952 paint retailers, and 722 are considered potential drop-off sites. PaintCare has been informed by the corporate headquarters of big box retail stores that they are not interested in serving as drop-off sites, so they are not included in the count of potential drop-off sites.

Of the 722 potential paint retailers, 26% (189) were participating as drop-off sites at the end of the reporting period. Paint retailers participate in the program to increase foot traffic through their stores and to provide a service for their customers. The names and addresses of the paint retailers that participated during the reporting period are included in the appendix.



Point of sale signage inside a retail drop-off site

A2. Household Hazardous Waste Programs

In early July 2015, with retroactive implementation back to the initial program launch date, a three-part agreement between PaintCare, MPCA, and HHW programs was reached that allows counties conducting paint management activities to report and submit reimbursement request for those activities to MPCA. HHWs submit quarterly (greater Minnesota) and monthly (Metro) reports to MPCA and PaintCare to record their activities and expenses. Every six months, HHWs submit a reimbursement request to MPCA, which in turn consolidates them into a semi-annual invoice for PaintCare. Following payment from PaintCare, MPCA disburses funds back to the HHW programs.

All 65 of the state's HHW facilities took part in the PaintCare program during the reporting period. One new year-round HHW facilities started up in the reporting period, bringing the total to 51. The other 14 sites were seasonal HHW facilities. The names and locations of the 65 locations are included in the appendix.

In addition to permanent facilities, HHW programs also hosted 273 event days at 181 locations throughout the state. Many of these were one day events, although a smaller number took place over multiple days. HHW event locations are included in the appendix.

The HHW programs managed a large portion, 73%, of the overall paint collected during the reporting period. PaintCare reimbursed counties \$3,006,803 for their paint management activities in the reporting period – providing substantial cost savings to local governments.

Among their paint management activities, Minnesota HHW programs managed approximately 12% of the paint collected in the reporting period through their reuse programs.



Paint collection and storage, Stearns County Household Hazardous Waste Facility

A3. Paint Recycler and Environmental Services Company

Amazon Environmental, located in Fridley, is a latex paint recycler and also serves as a drop-off site for the PaintCare program. Amazon is the only non-HHW location available to accept large quantities of leftover paint.

Luminaire Environmental in Plymouth, a licensed environmental services company that offers waste recycling, joined the program during the reporting year as a drop-off site.

A4. Transfer Stations

PaintCare is not currently working with transfer stations as drop-off sites, other than those used for HHW facilities and events. This may change in the future as underserved areas are identified that lack HHW or retail options.

A5. Reuse Stores

There are approximately a dozen Habitat for Humanity ReStores in Minnesota that were initially invited to join the program as paint drop-off site. Several sell unused paint donated by manufacturers and major retailers, recycled-content paint, and in some cases brand new paint. Three ReStores are currently participating as PaintCare drop-off sites, one of which was added during this reporting period. These participants have stated that they do not intend to sell paint dropped off for recycling at their sites. They will place dropped off paints into PaintCare bins for recycling.

A6. Large Volume Pick-Up Service

The Large Volume Pick-Up (LVP) service is offered to businesses, institutions, and households with large volumes of accumulated paint – generally more than 300 gallons. During the reporting period, PaintCare changed this threshold to 200 gallons or more, and will maintain this lower limit moving forward. PaintCare arranged 48 LVPs (from 41 locations) during the reporting period.

The primary users of the service were painting contractors and property management companies. However, a range of organizations have utilized the service including retailers (Best Buy, Macy's), educational institutions (Saint Paul Public Schools), and the arts and entertainment sector (The Walker Art Center, Valley Fair Amusement Park). Typically, LVP customers have accumulated paint over many years due to the institutional, logistical, and financial barriers to disposal or internal reuse of leftover paint. PaintCare has removed these barriers by providing a free and convenient service. Direct feedback from these users indicates high satisfaction with the service.



LVP in Columbia Heights, April 2017

B. CONVENIENCE CRITERIA

PaintCare used Geographic Information System (GIS) modeling to determine the appropriate minimum number and distribution of drop-off sites based on the following baseline criteria:

Distribution: At least 90% of Minnesota residents shall have a permanent site within a 15-mile radius.

Density: One additional permanent site will be added for every 30,000 residents of a population center.

Application of these criteria resulted in the need for approximately 236 optimally located, year-round drop-off sites, which PaintCare considers its baseline service level goal.

In the last reporting period, PaintCare made an adjustment to how population center is defined for the density criterion, based on findings related to the initial program planning model. Population center, which is meant to represent densely populated areas, is measured using the U.S. Census Bureau's Urbanized Area and Urban Clusters designations. At the time of program planning, PaintCare was not aware of any authoritative sources to identify densely populated areas and instead relied on its GIS firm to make this determination. PaintCare has found that an authoritative defined source, such as that developed and published by the U.S. Census Bureau, is an important improvement to the convenience analysis methodology due to its consistency and replicability, and has incorporated this change across all its programs this year.

Urbanized Areas and Urban Clusters are provided by the Census Bureau to delineate areas of concentrated population to distinguish between urban and rural areas. An Urbanized Area has a minimum of 50,000 residents. An Urban Cluster is a similar geographic representation of densely populated areas with population between 2,500 and 50,000 (PaintCare used Urban Clusters of 30,000 to 50,000 in the analysis).

Minnesota had robust HHW programs prior to PaintCare implementation. However, the level of service provided through year-round and seasonal HHW facilities, and HHW events, varied across the state, and many HHWs did not service businesses. PaintCare enlisted an additional 194 year-round drop-off sites, making it significantly more convenient to recycle paint in the state, particularly for businesses. Combined, the 245 year-round drop-off sites (including HHW facilities) provided 93.4% of Minnesota residents with access to a drop-off site within 15 miles. When supplemental sites and events are included, coverage increases to 98.6%.

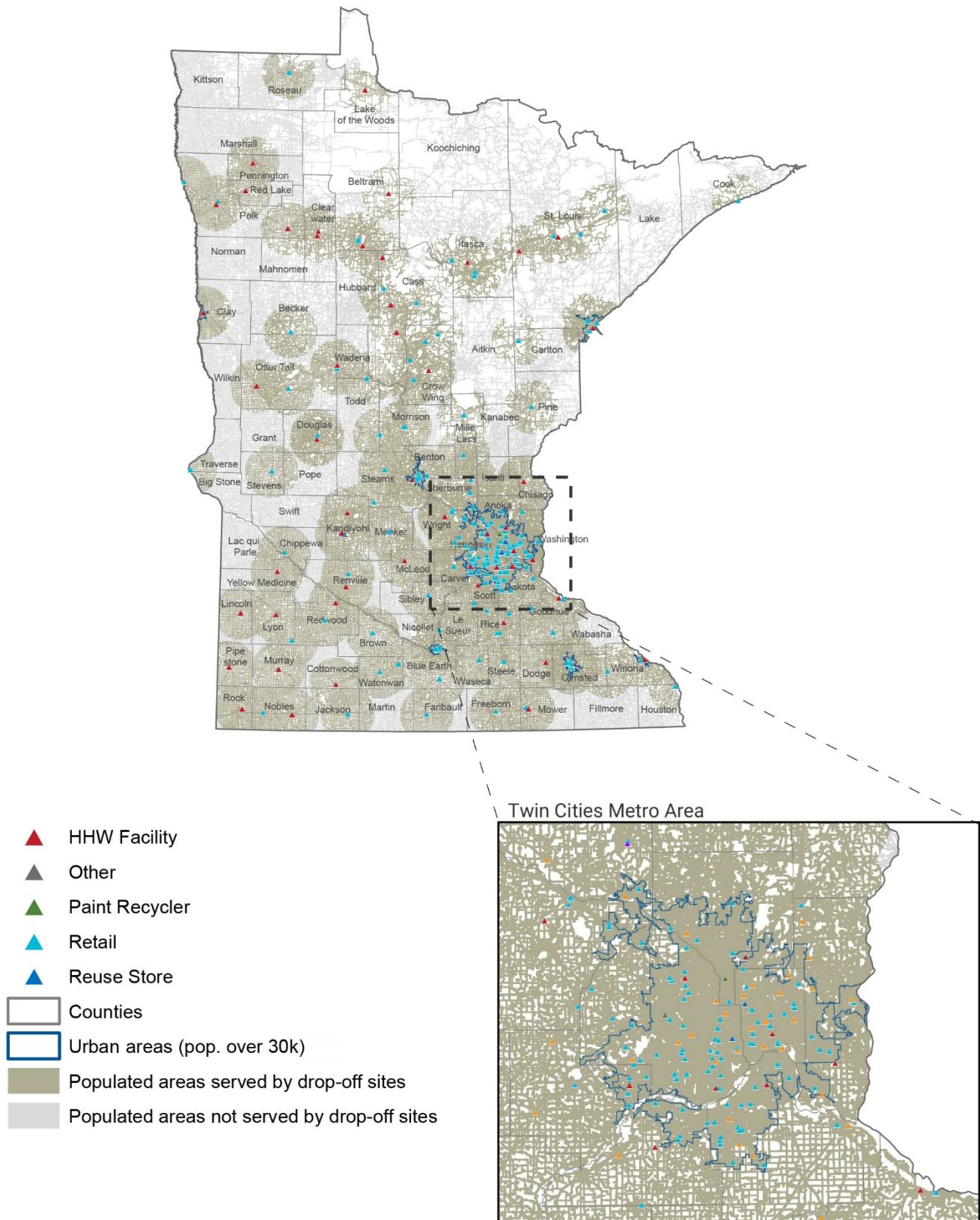
In addition, all areas of the state with 30,000 residents or more exceeded the number of sites required to provide sufficient service, satisfying the density criterion. The following table shows the populations of these areas as provided by the Census Bureau, the number of sites each area needs to meet the density requirement, and the number of sites each had at the end of the reporting period. (Note: The names in the left column are the names given to Urbanized Areas and Urban Clusters by the Census Bureau. The borders of these areas may not match exactly with the municipal jurisdiction of the same name – the areas may be broader and/or exclude parts of the jurisdiction. In addition, where an area/cluster crossed into another state, only the Minnesota portions were included in this analysis.)

URBANIZED AREAS & URBAN CLUSTERS	POPULATION	NUMBER OF SITES NEEDED	FY2017 YEAR-ROUND SITES
Minneapolis-St. Paul	2,691,571	89	98
St. Cloud	114,486	3	6
Rochester	113,344	3	9
Duluth	98,245	3	4
Mankato	59,152	1	3
Fargo	43,262	1	2
Winona	33,166	1	2

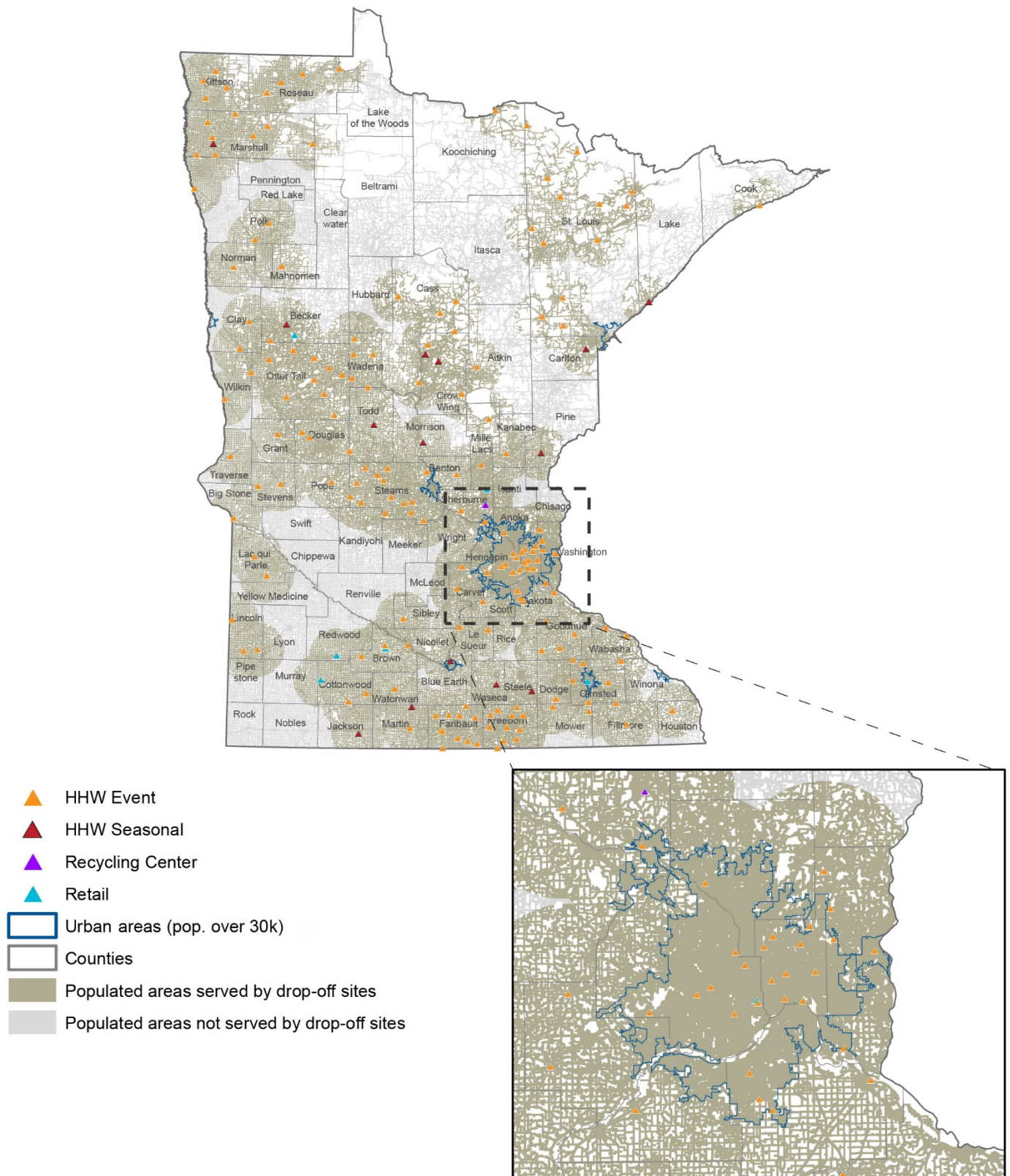
GIS analysis was conducted by Dewberry, an engineering firm with expertise in geographic analysis and mapping.

The following maps show the locations of (1) year-round sites; (2) supplemental sites and events; (3) year-round, supplemental sites and events; and (4) LVP sites. LVP sites were not included when calculating the values needed to measure the distribution or density criteria, and are merely shown for illustrative purposes.

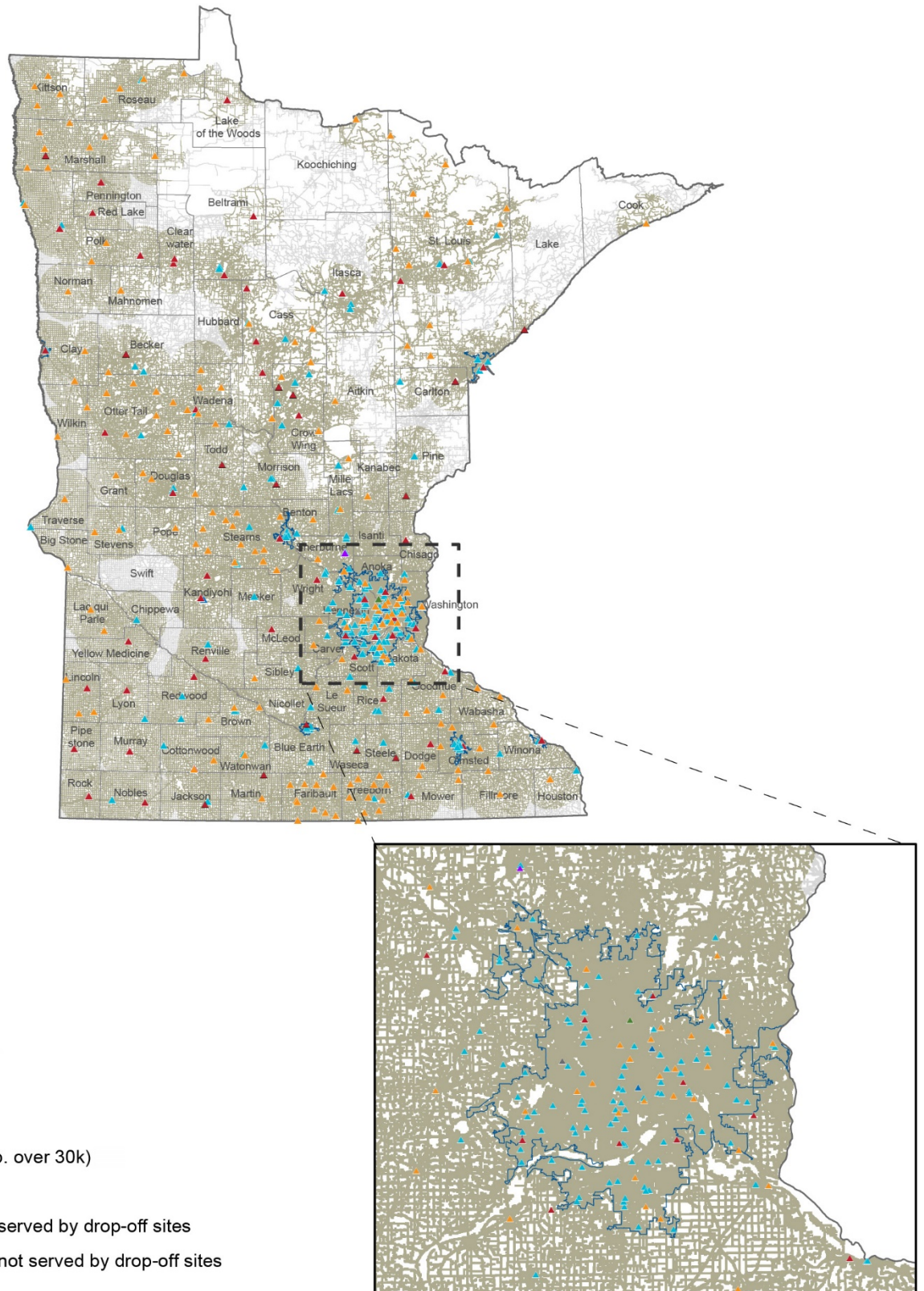
YEAR-ROUND DROP-OFF SITES



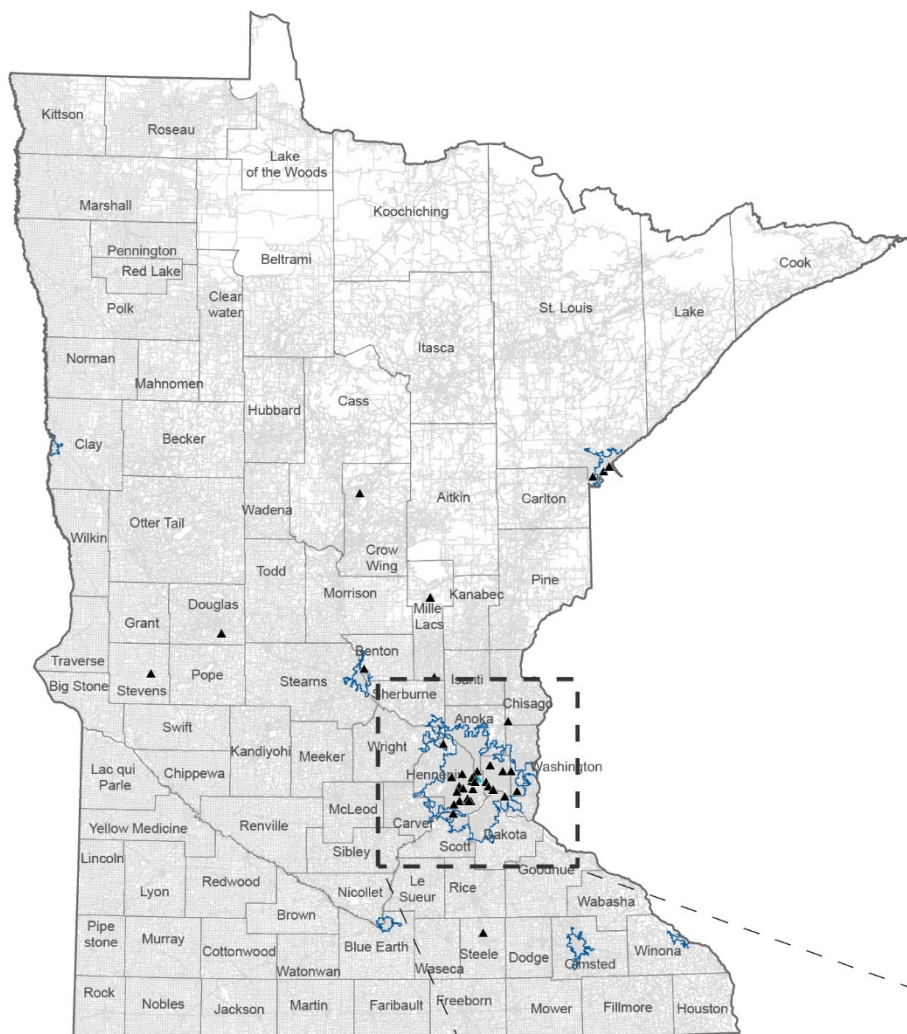
SUPPLEMENTAL DROP-OFF SITES AND EVENTS



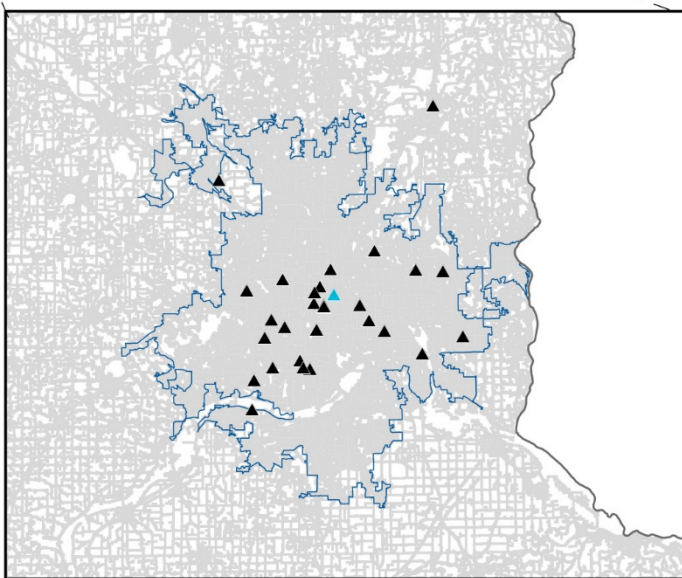
YEAR-ROUND AND SUPPLEMENTAL DROP-OFF SITES AND EVENTS



LARGE VOLUME PICK-UP SITES



- ▲ LVP
- ▲ RLVP
- Urban areas (pop. over 30k)
- Counties
- Populated areas



C. PAINT COLLECTION PROCEDURES

PaintCare entered into contract agreements with all retail drop-off sites. PaintCare contracts require that drop-off sites meet all requirements of local, state, and federal law, regulations, and policies.

Staff at retail drop-off sites received on-site, in-person training and a program procedures manual. The training and program manual covered:

- ◆ Identification of program and non-program products
- ◆ Acceptable containers
- ◆ Whom to accept paint from and how much
- ◆ Screening procedure for businesses and organizations and Receipt Drop-Off Form
- ◆ Proper storage
- ◆ Spill response procedures and reporting requirements
- ◆ How to schedule a pick-up
- ◆ Required paperwork and record retention schedules
- ◆ Employee training

Site personnel are required to visually inspect – but not open – containers of postconsumer paint to confirm that they are acceptable program products and then place them in cubic yard spill proof collection bins provided by the program. Unlabeled and leaking cans are not accepted at retail sites, however, trained staff at HHW facilities and events can accept and prepare them for management under the program.

Retail drop-off sites are visited by PaintCare staff during the year to check on their operations and provide additional training and consumer outreach materials as needed. Staff also answer inquiries from stores, provide program feedback to managers and employees, and coordinate with state and local regulators to correct any issues identified on site.

D. PAINT TRANSPORTATION AND PROCESSING

D1. Paint Transportation

PaintCare employed two transporters in the reporting period: Clean Harbors Environmental Services (Clean Harbors) and Veolia Environmental Services (Veolia). Both companies are licensed hazardous waste transporters. PaintCare requires transporters to have the ability and knowledge to respond to incidents involving hazardous materials and comply with all applicable US Department of Transportation (DOT) and state transportation rules. PaintCare also requires its transporters to carry appropriate insurance, including at a minimum, commercial general liability, automobile, and pollution liability coverage, and further requires that its transporters provide, as additional insured on those policies, each individual or entity that signs a drop-off site contract with PaintCare.

PaintCare contracted both transporters to service retail drop-off sites and LVPs. Each company also serviced their respective HHW customers (facilities and events) through the pre-existing state contract.

Both transporters delivered bins of commingled paint (latex and oil-based) from retail drop-off sites as well as pre-sorted latex paint from HHW facilities and events, and LVPs to Amazon Environmental in Fridley, MN, for further separation, consolidation, and processing.

Clean Harbors delivered oil-based paint to their permitted facility in Kimball, NE. This included presorted boxes of oil-based paint picked up directly from one HHW and LVPs, as well as oil-based paint sorted out by Amazon from boxes of commingled paint from retail drop-off sites. Veolia delivered oil-based paint to their permitted facility in Menomonee Falls, WI. This included presorted oil-based paint picked up directly from HHW facilities and events and LVPs, and oil-based paint sorted out by Amazon from commingled paint from retail drop-off sites.

In addition to the services provided by Clean Harbors and Veolia, PaintCare compensated several HHW programs for internal transportation of paint from HHW events to HHW facilities for consolidation.

PaintCare began exploring the possibility of furnishing collapsible reusable bins to HHWs during the reporting period as a means of reducing supply costs. Partner counties have been identified, a pilot reusable bin chosen, and vendor consent provided. This project will begin in the next reporting period.

D2. Latex Paint Processing

The condition in which postconsumer latex paint is received by the program determines the management options. If containers are not properly sealed during storage, latex paint can harden due to evaporation and may no longer be useable or recyclable. Similarly, if latex paint freezes numerous times, it may not be as suitable for use or recycling. The program's outreach messages encourage the timely return of unwanted postconsumer paint to reduce the age and improve the condition of the paint for end of life management.

PaintCare managed latex paint by the following waste management hierarchy:

Reuse. HHW programs generally screen for paint containers that are 50% or more full and in good condition and give them away for free or sell them to their local community.

Recycled Paint. Amazon blended postconsumer paint into a variety of colors of recycled-content paint.

Alternative Daily Landfill Cover. Latex paint received by Amazon that was not suitable for paint-to-paint recycling was consolidated and delivered to their facility in Pryor, OK, and processed into a product that was used as alternative daily landfill cover by American Environmental, a landfill in Oklahoma.

During the reporting period, PaintCare began discussions with HHWs, contracted hazardous waste vendors, and other parties interested in identifying alternative management methods for latex currently being sent to Oklahoma. These conversations are ongoing.

D3. Oil-Based Paint Processing

The following waste management hierarchy is used for oil-based paint:

Reuse. HHW programs generally screen for paint containers that are 50% or more full and in good condition and give them away for free or sell them to their local community.

Fuel. Veolia managed oil-based paint through several fuel blending facilities – Green America in Hannibal, MO; Lone Star in Greencastle, IN; ESSROC in Logansport, IN; and Rineco in Benton, AR. Clean Harbors managed oil-based paint through their hazardous waste incinerator in Kimball, NE.

Section 2. Paint Collection Volume and Disposition Methods

Annual Report Statutory Citation

Minnesota Session Laws 2013, Chapter 114, Section 78

Subd. 12. Stewardship reports. Beginning October 1, 2015, producers of architectural paint sold in the state must individually or through a stewardship organization submit an annual report to the agency describing the product stewardship program. At a minimum, the report must contain:

(2) The weight of all architectural paint collected in all regions of the state and a comparison to the performance goals and recycling rates established in the stewardship plan.

(3) The amount of unwanted architectural paint collected in the state by method of disposition, including reuse, recycling, and other methods of processing.

A. PAINT SALES

Sales for the reporting period were 9,203,140 gallons, down slightly from FY2016. The impacts of this decrease are discussed further in section 3.

B. PAINT COLLECTION AND MANAGEMENT

B1. Collection Volume and Recovery Rate

The program processed 1,010,140 gallons of paint in the reporting period. The recovery rate was 11.0% (11.0% of 9,203,140 gallons sold).

The following tables provides the gallons sold, gallons processed, and recovery rates for the three reporting periods.

GALLONS SOLD AND PROCESSED

	YEAR 1 FY2015 (8 MONTHS)	YEAR 2 FY2016 (12 MONTHS)	YEAR 3 FY2017 (12 MONTHS)
Gallons Sold	5,249,053	9,235,668	9,203,140
Gallons Processed	501,400	1,022,346	1,010,140
Change in Gallons Processed	NA	103.9%	-1.2%
Recovery Rate	9.6%	11.1%	11.0%

B2. Latex vs. Oil-Based Paint

Of the 1,010,140 gallons of paint processed in the reporting period, 81% (817,696 gallons) was latex paint and 19% (192,444 gallons) was oil-based paint.

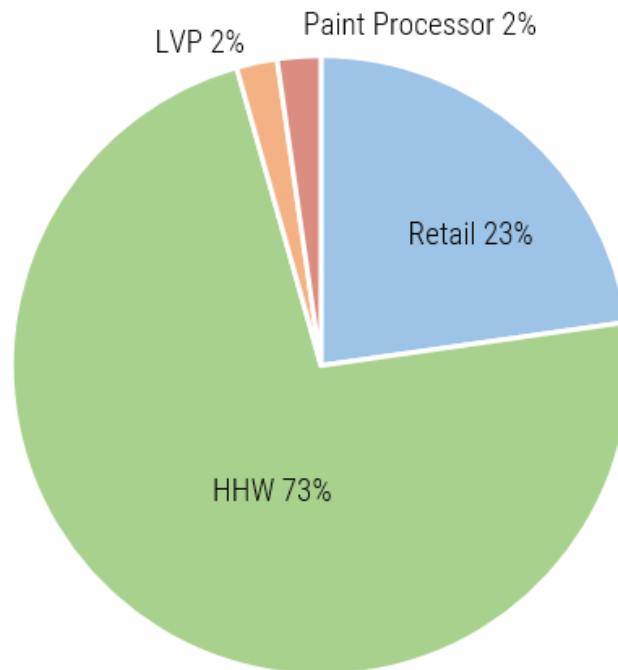
B3. Paint Management Methods

The following tables shows the paint management methods and volumes for latex and oil-based paint for the three reporting periods.

	YEAR 1 FY2015		YEAR 2 FY2016		YEAR 3 FY2017	
LATEX PAINT DISPOSITION	(GAL)	%	(GAL)	%	(GAL)	%
Reuse	46,966	12	96,754	12	102,330	12
Recycled Paint	143,977	36	297,490	38	309,038	38
Fuel	13,804	4	0	0	0	0
Alternative Daily Landfill Cover	191,054	48	393,796	50	406,328	50
Disposal	0	0	11	0	0	0
Latex Total	395,801	100	788,051	100	817,696	100
OIL-BASED PAINT DISPOSITION						
Reuse	9,665	9	20,567	9	21,309	10
Fuel	95,934	91	213,728	91	171,135	90
Oil-Based Total	105,599	100	234,295	100	192,444	100
GRAND TOTAL	501,400		1,022,346		1,010,140	

B4. Collection by Program Type

The following pie chart shows the relative volume of paint collected by program type.



C. CONTAINER RECYCLING

Empty metal and plastic paint containers are recycled whenever possible. During the reporting period, Amazon recycled over 61% of latex paint containers received, for an estimated total of 418 tons. No oil-based paint containers have been recycled in this or previous reporting years. While compiling the data for this reporting period, an error was discovered in the calculation by a hauler that inadvertently included oil-based containers. The corrected weights for containers that were recycled in FY2015 is 228 tons (for latex containers only), and the corrected weight for FY2016 is 436 tons.

Section 3. Independent Audit and Financial Summary

Annual Report Statutory Citation

Minnesota Session Laws 2013, Chapter 114, Section 78

Subd. 12. Stewardship reports. Beginning October 1, 2015, producers of architectural paint sold in the state must individually or through a stewardship organization submit an annual report to the agency describing the product stewardship program. At a minimum, the report must contain:

(5) An independent financial audit.

A. INDEPENDENT FINANCIAL AUDIT

An independent financial audit of the national PaintCare program was conducted by Rogers & Company PLLC. This independent CPA firm conducted the audit in accordance with auditing standards generally accepted in the United States. Those standards require that the firm plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. The audit process includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. The audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In Rogers & Company's opinion, the financial statements of PaintCare present fairly, in all material respects, the financial position as of June 30, 2017, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States. The independent financial audit of the PaintCare program is available in the appendix.

B. FINANCIAL SUMMARY AND DISCUSSION

B1. Expense Categories

Expense categories for the Minnesota program are discussed below. As noted previously, revenue is derived from fees on new paint sales.

Paint Processing. Paint processing is the largest expense in all PaintCare state programs. PaintCare paid processing costs in Minnesota based on gross weights of full paint collection bins from retail drop-off sites and LVPs, and based on cubic feet or per drum for HHW programs (the units of measure in the state's hazardous waste management contract). Processing costs included the cost of sorting out mixed boxes of latex and oil-based paint from paint retailers, reuse stores, and the paint recycler. It also included reimbursement to HHWs for paint stewardship activities, including the reuse of leftover paint and bulking paint into drums.

Paint Transportation. Paint transportation is another significant expense in all PaintCare programs. PaintCare paid transportation costs in Minnesota based on the number of paint collection bins (including a minimum stop charge) picked up at a site or by the miles driven to complete a pick-up.

Collection Supplies and Support. Collection support expenses included paint collection bins, spill kits, training materials, and miscellaneous supplies for drop-off sites operations.

Communications. Communications expenses included advertising and promotional materials to increase awareness of the program and use of the drop-off sites.

Personnel, Professional Fees and Other. Personnel, professional fees and other included the cost of one full-time in-state employee, GIS analysis, legal costs, travel, office supplies, and other logistical and professional support.

State Administrative Fees. PaintCare pays MPCA administrative fees annually. MPCA bills PaintCare at an hourly rate for time spent on program oversight.

Corporate Activity. Corporate activity costs are those that are shared across all PaintCare programs and allocated relative to the population of the state or jurisdiction. For the reporting period, Minnesota's allocation for corporate activity was 9.1%. These costs include but are not limited to corporate staffing, insurance, maintenance of data management systems, auditing fees, software licenses, legal fees, occupancy, and general communications.

B2. Financial Summary

The following table shows program revenue and expenses during the three reporting periods. A discussion of any significant differences follows the table.

REVENUE AND EXPENSES			
REVENUE	YEAR 1 FY2015	YEAR 2 FY2016	YEAR 3 FY2017
Larger than half pint to smaller than 1 gallon	\$ 378,622	\$ 652,865	\$ 644,642
1 gallon	2,013,018	3,446,953	3,426,857
Larger than 1 gallon up to 5 gallons	733,032	1,333,013	1,333,626
Total revenue	3,124,672	5,432,831	5,405,124
EXPENSES			
Paint processing	1,838,138	3,852,169	3,893,722
Paint transportation	307,875	465,386	464,621
Collection supplies and support	228,008	419,737	375,735
Communications	756,574	375,324	113,166
Personnel, professional fees, and other	235,962	148,333	149,535
State administrative fees	87,046	118,013	35,131
Allocation of corporate activity	170,111	375,240	362,337
Total expenses	3,623,714	5,754,202	5,394,247
Allocation of investment activity	(3,331)	(25,217)	(75,844)
Change in net assets (revenue minus expenses)	(502,373)	(346,589)	(64,967)
Net assets, beginning of reporting period	(647,114)	(1,149,487)	(1,496,076)
Net assets, end of reporting period	\$ (1,149,487)	\$ (1,496,076)	\$ (1,561,043)

- ◆ Collection supplies and support were lower as vendors were able to slightly decrease costs at the request of PaintCare.
- ◆ Communications expenses were intentionally scaled back in FY2017 due to the program's financial constraints and because the program had high participation already.
- ◆ State administrative fees billed for FY2017 were significantly less than FY2016. MPCA required less time to oversee the program in its third year.

C. RESERVES POLICY

PaintCare's Reserves Policy establishes a minimum threshold of 16% of annual expenses (i.e., at least two months of operating expenses); a target reserve amount of 50% of annual expenses; and a maximum amount of 75% of annual expenses. This accumulated balance allows PaintCare programs to continue to operate in times of either higher than expected paint collection or lower than expected paint sales (revenue) – or a combination of the two. Reserves (or net assets) represent the accumulated surplus/deficit of the program. If the program reserves fall below the minimum threshold of 16% or rise beyond the maximum threshold of 75%, an evaluation of the programs expenses and/or revenue will be performed to determine if changes are needed in operations, outreach, or the assessment structure.

Minnesota's program had a deficit at the end of the reporting period because expenses continued to exceed revenue. The accumulated deficit was \$1,561,043. At noted previously, a fee increase took effect on September 1, 2017 to address the growing deficit. Under the new fee structure, the program is anticipated to be out of deficit and beginning to build reserves in 2020.

D. EVALUATION OF THE PROGRAM'S FUNDING MECHANISM

While the mechanism and system to receive sales reports and payments from manufacturers performed well during the reporting period, expenses were higher than revenues thus continuing the trend from previous reporting periods.

In November 2016, PaintCare submitted a proposed amendment to the Plan modifying the fee schedules to address financial deficits accumulated during and since the first reporting period. The proposed amendment provided a cumulative picture of PaintCare's finances at that time, as well as projections of future revenues and expenses. MPCA approved the proposed amendment in March 2017. All documentation related to PaintCare's proposed amendment, public comments on the proposal, MPCA's response to comments, and the MPCA's approval letter are available on the MPCA's website (<https://www.pca.state.mn.us/quick-links/paint>).

Changes in the Minnesota fees went into effect on September 1, 2017 after the current reporting period. The fee schedules are shown in the following table:

PAINTCARE FEE SCHEDULES

CONTAINER SIZE	NOV 2014 - AUG 31, 2017	EFFECTIVE SEPT 1, 2017
Half pint or smaller	\$ 0.00	\$0.00
Larger than half pint to smaller than 1 gallon	\$ 0.35	\$0.49
1 gallon	\$ 0.75	-
Larger than 1 gallon up to 5 gallons	\$ 1.60	-
1 gallon up to 2 gallons	-	\$0.99
Larger than 2 gallons up to 5 gallons	-	\$1.99

The new fee structure should allow PaintCare to eliminate its deficit, depending on the direction of paint sales and paint recovery. We will continue to evaluate our fees relative to the program's performance in future annual reports. In addition, in its March approval letter, the MPCA requested that PaintCare submit a separate review of the impact of the new fee schedule by April 1, 2019.

Section 4. Outreach

Annual Report Statutory Citation

Minnesota Session Laws 2013, Chapter 114, Section 78

Subd. 12. Stewardship reports. Beginning October 1, 2015, producers of architectural paint sold in the state must individually or through a stewardship organization submit an annual report to the agency describing the product stewardship program. At a minimum, the report must contain:

(4) Samples of educational materials provided to consumers and an evaluation of the effectiveness of the materials and the methods used to disseminate the materials.

A. OUTREACH ACTIVITIES

A1. Introduction

PaintCare's outreach strategy includes a variety of activities targeted to retailers, painting contractors, municipal agencies, and the public through direct contact and advertising. Initial outreach prior to the start of the program and in the first reporting period focused on recruiting drop off sites.

Outreach typically incorporates a wide variety of media, including print (newspapers and Red Plum circulars), television, outdoor (billboards), radio, fulfillment (distribution of brochures and other print-based materials), digital, and social media. The main objective of outreach was to drive the public to PaintCare's website to find a drop-off site using PaintCare's site locator search tool.

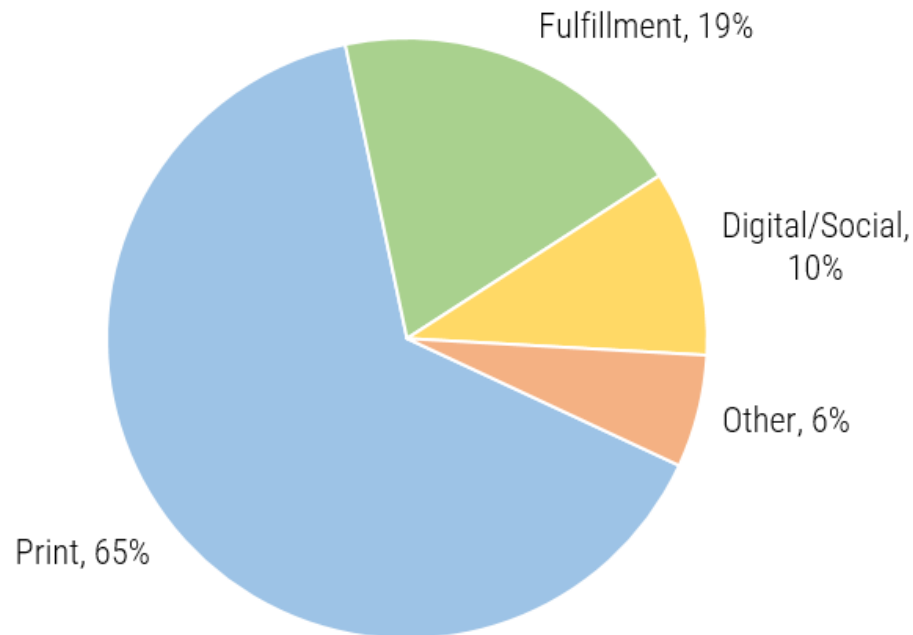
Outreach efforts focused on encouraging the public to recycle their unwanted paint, and included messages related to source reduction and reuse.

As the financial position of the program became a concern prior to the start of this reporting period, PaintCare cut the outreach budget and corresponding activities to a minimum. The only activities implemented in the fall 2016 were print advertisements.

In the spring 2017, once the fee increase was approved, PaintCare started a statewide campaign to advertise all sites in their local newspapers. The campaign was augmented with a modest statewide digital advertising campaign.

The relative amounts of spending dedicated to Minnesota program outreach activities during the reporting period are summarized in the following pie chart:

RELATIVE SPENDING ON OUTREACH ACTIVITIES



A2. Print Materials for Consumers

PaintCare continued to distribute printed materials to retailers to help inform consumers in their stores. These materials include program brochures, mini cards, fact sheets (for painting contractors and the LVP service), and program posters.

During the reporting period, PaintCare fulfilled 38 requests for materials by mail, and the Minnesota program manager delivered materials in person during site visits. PaintCare distributed a total of 3,694 brochures, mini cards, fact sheets, and posters during the reporting period.

PaintCare also provided counter mats to retailers to use in the paint department to reference when customers have questions. The counter mat is popular with retailers and more likely than the poster to be seen by customers while they wait for their paint to be mixed. This year the counter mat used in all states was redesigned to allow for a state-specific insert that can be customized for each state.

Larger versions of the materials shown below are included in the appendix and available on PaintCare's website.



Brochure, mini card, program poster, counter mat, and fact sheets

A3. Mailings to Retailers

PaintCare conducted two mailings during the reporting period (and one just after) to notify retailers about the fee increase that took effect on September 1, 2017 as follows:

- ◆ Notification of Proposal: The first mailing sent in November 2016 included a letter explaining that PaintCare had submitted a proposal to MPCA to increase fees. It also provided retailers with a leaflet that could be used at checkout or as a bill insert to notify their customers of the anticipated change.
- ◆ Notification of Approval: The second mailing sent in March 2017 notified the retailer that the fee increase had been approved and that it would be effective on September 1, 2017.
- ◆ New Point-of-Sale (POS) Materials: The third mailing was sent at the end of July and early August 2017 and provided retailers with updated POS materials with the new fees. It included brochures, fact sheets, and counter mats.

A4. Fact Sheets for Stakeholders

Several fact sheets are available on PaintCare's website for different target audiences, and printed versions are distributed upon request. Minor updates are made throughout the year. Current versions of these fact sheets on PaintCare's website:

- ◆ How Does the Minnesota Paint Stewardship Program Affect Paint Retailers?
- ◆ How to Become a Retail Drop-Off Site
- ◆ About PaintCare Fees
- ◆ Information for HHW Programs

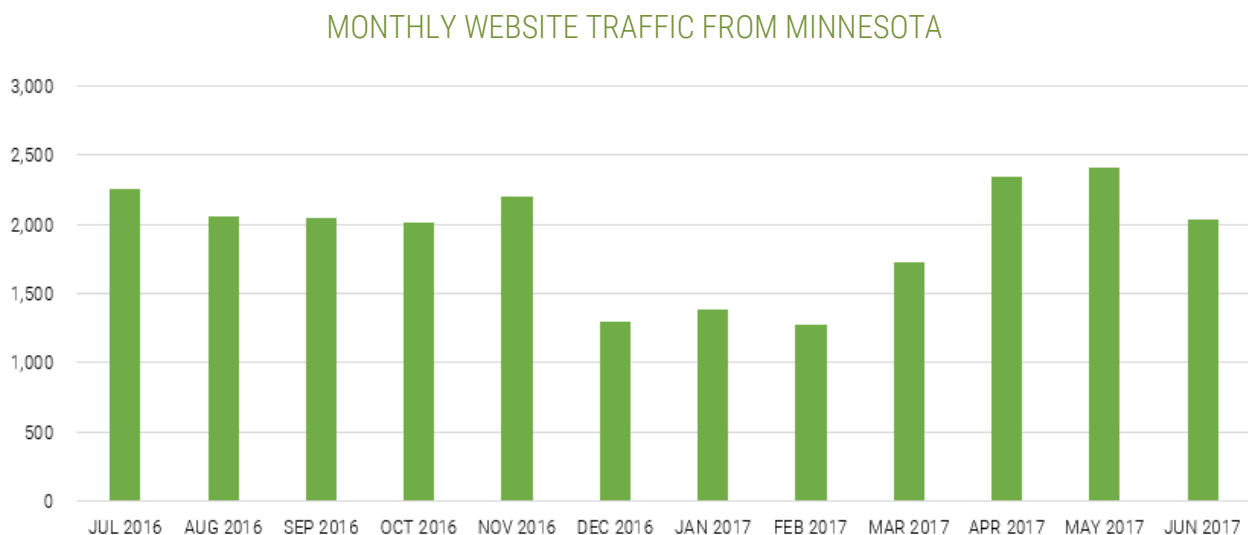
- ◆ Information for Solid Waste Transfer Stations, Recycling Facilities and Landfills
- ◆ Reuse Programs – Compensation and Reporting

A5. Website

Most PaintCare advertising and outreach efforts direct the public to PaintCare’s website for more information and to find a local PaintCare site. The most frequently visited part of the website is the PaintCare site locator tool on the page titled Drop-Off Locations.

The website is easy to navigate and features topics on buying the right amount of paint, storage and reuse tips, and recycling. It has special pages for manufacturers and a general section for retailers, explains what products are covered by the program, and has a Minnesota page with tabs for different audiences (Everyone, Contractors, Retailers, Waste Facilities, and Official Docs). PaintCare’s website is updated throughout the year.

Monthly website traffic from Minnesota during the reporting period is displayed in the following chart.



A6. Translations

PaintCare translates consumer brochures and fact sheets into languages of known ethnic groups in the state, especially those in the painting business, and upon request from paint retailers or other stakeholders. Even though PaintCare had translated Minnesota’s program brochure to Spanish, Hmong, and Somali at the start of the program, they had not been ordered for more than a year before the fee increase was announced and were therefore not retranslated with the new fees. The option to order these languages is still listed on the order form and will be provide if any retailer orders them.

Two widely-used fact sheets are not program-specific, and the same version is used in all programs: The fact sheet for the LVP service is available in Spanish. The fact sheet for painting contractors is available in 11 languages other than English due to requests from other PaintCare programs.

A7. Print Advertising

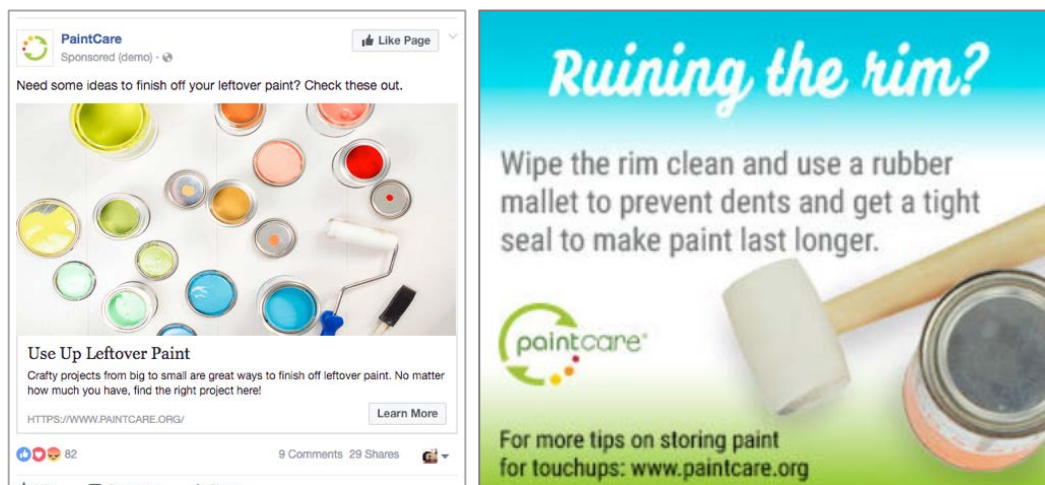
Previously PaintCare ran full-color ads whenever color was available; however, the set of newspaper ads placed in FY2017 was designed in black and white to save on costs. A few Red Plum ads paid for prior to July 2016 ran in August and September 2016.



Examples of print ads: Red Plum fall 2016 circular ad (left) and newspaper spring 2017 ad (right).

A8. Digital Advertising

PaintCare used Facebook to promote all three of its messages Buy Right, Use Up Leftover Paint, and Recycle with PaintCare. PaintCare also started a digital campaign at the end of June 2016 using a number of messages about storing paint properly, using up old paint, buying the right amount of paint, and recycling the rest. Below left is an example of the Use It up Facebook ad from the spring advertising campaign. Below right is an example from the digital campaign.



Examples of PaintCare's digital ads

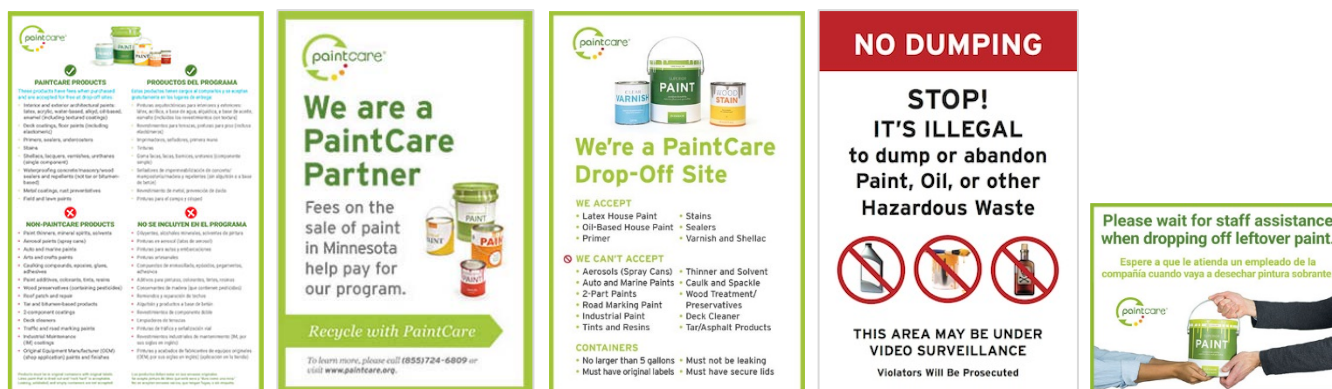
A9. Face-to-Face

PaintCare's Minnesota program manager attended the following face-to-face activities during the reporting period:

DATE	EVENT	ACTIVITY
6/30/16	HHW Program Training	Review and demonstration of new HHW report form
10/6/16	RAM/SWANA Conference	Sponsor and exhibitor, 400+ attendees; table/booth; provided program materials and updates to HW managers
11/16/16	MN Program Annual Report & Update	Program report presentation and update
11/17/16	HHW Regional Program Meeting	Update on HHW program component
1/27/17	Solid Waste Administrators Association	Program overview, fee proposal, Q&A
4/4/17	Sherwin Williams Regional Managers Meeting	Program update and refresher
6/19/17	HHW Regional Program Meeting	Update on HHW program component

A10. Signs for Drop-Off Sites

PaintCare developed several signs for drop-off sites to help them educate the public about the program, screen program products, and address any concerns about illegal dumping. Drop-off sites may order the following signs: Program Products (English/Spanish), Program Partner, Combination (program partner with simplified products list), No Dumping, and Please Wait for Assistance. Larger images of these signs have been included in previous annual reports. These signs can be now be found online at www.paintcare.org/signs.



B. AWARENESS SURVEY

PaintCare conducted a baseline Paint Usage and Disposal Survey in Minnesota prior to the start of the program using Survey Monkey, an online survey instrument. The survey is used to evaluate awareness of paint recycling options over time, and it is repeated each year.

PaintCare is especially interested in the questions related to how much paint people store in their homes and whether they know where to recycle unwanted paint. A summary of responses for the last four rounds of surveys is included in the appendix.

Here are some highlights of the surveys:

- ◆ Once a PaintCare program starts, there is a trend showing that respondents store less paint. In general, each year fewer respondents said that they had 5 or more gallons of paint, and more respondents said they had 0-5 gallons.
- ◆ Another trend is that fewer respondents reported that the paint in their home came from either (1) someone they hired to paint left it behind, or (2) it was there when they moved in. With many easy-to-find year-round drop-off sites open several days a week, it may be that painting contractors are more likely to take away leftover paint when the job is done, and home sellers are more likely to clean out their old paint storage areas throughout the year or when then get ready to sell.
- ◆ The percentage of respondents who said they had (or would) dry out unwanted paint and dispose of it in the trash decreased each year. Prior to PaintCare, drying and disposing of latex paint was recommended by many state and local government programs (except in California) as the way to get rid of unwanted latex paint.
- ◆ The percentage of respondents who said they had (or would) take unwanted paint to an HHW program decreased each year – and the percentage who said they had (or would) take it to a paint store increased each year. Prior to PaintCare, very few paint stores took back paint, so this is an indicator of awareness of the options provided by PaintCare's retail partners.
- ◆ The percentage of respondents who said they know that paint can be recycled increased each year. This year it was 58%.
- ◆ The percentage of respondents who said they know where to take paint for recycling or disposal increased most years. This year 55% of respondents said they know where to take old paint.

C. RECOMMENDATIONS

PaintCare will keep the outreach activities at a modest level and carefully monitor the program's financial recovery. With the fee increase, some additional activities may be pursued. Recommendations for the fourth year of the program are to:

- ◆ Conduct advertising statewide to promote individual drop-off sites.
- ◆ Continue to distribute point-of-sale materials to all paint retailers either directly upon request or through their corporate headquarters.
- ◆ Continue to update PaintCare's website and site locator, optimize search engine key words for those searching paint recycling, and develop a greater social media presence.
- ◆ Consider digital and terrestrial radio promotion, which are known to be successful strategies for PaintCare.
- ◆ Attend events and in-person meetings (e.g., home shows, painting contractor associations, etc.) for networking and promotion opportunities.
- ◆ Work with the state and counties to develop joint messaging and outreach opportunities.

Appendix Section A



PAINTCARE SITES

FY2017 PAINTCARE SITES IN MINNESOTA - PAGE 1

City/Town

Site Name

Address

Type

Year-Round Sites

245 Sites

ANOKA COUNTY (8)

Blaine	Anoka County HHW Facility	3230 101st Ave NE	HHW Facility
Blaine	Hirshfields	10059 Flanders Ct NE	Retail
Blaine	Sherwin-Williams	10690 Baltimore St NW	Retail
Columbia Heights	Sherwin-Williams	4110 Central Ave NE	Retail
Coon Rapids	Sherwin-Williams	3564 Main St NW	Retail
Fridley	Amazon Environmental	350 73rd Ave NE	Paint Recycler
Ham Lake	Smith Brothers Decorating Co	17362 MN 65	Retail
Ramsey	Hirshfields	7129 US Hwy 10	Retail

BELTRAMI COUNTY (4)

Bemidji	Beltrami Solid Waste Transfer Station	751 Industrial Park Dr SE	HHW Facility
Bemidji	Hirshfields	2140 Bardwell Dr NW	Retail
Bemidji	Sherwin-Williams	2405 Middle School Dr NW	Retail
Blackduck	Blackduck/Kelliher Transfer Station	33003 MN 72	HHW Facility

BENTON COUNTY (1)

Sauk Rapids	Mimbach Fleet Supply	3355 Quail Rd NE	Retail
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BLUE EARTH COUNTY (4)

Mankato	Arrow Ace Hardware	201 N Victory Dr	Retail
Mankato	Diamond Vogel	619 N Riverfront Dr	Retail
Mankato	Sherwin-Williams	350 Saint Andrews Dr	Retail
Mapleton	Mapleton Farm & Home	216 NE Main St	Retail

BROWN COUNTY (1)

Sleepy Eye	McCabes Ace Hardware	1200 Main St E	Retail
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CARLTON COUNTY (1)

Wright	Groth Lumber True Value	6747 Pacific Ave	Retail
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CARVER COUNTY (6)

Chanhassen	Merlins Ace Hardware	7844 Market Blvd	Retail
Chanhassen	Sherwin-Williams	2979 Water Tower Pl	Retail
Chaska	Arrow Ace Hardware	802 Yellow Brick Rd	Retail
Chaska	Carver County Environmental Center	116 Peavey Cir	HHW Facility



PAINTCARE SITES

FY2017 PAINTCARE SITES IN MINNESOTA - PAGE 2

City/Town	Site Name	Address	Type
Chaska	Hirshfields	2948 Chestnut St N	Retail
Waconia	UFC Farm Supply	801 MN 284	Retail
CASS COUNTY (5)			
Backus	Cass County HHW Facility	1705 Paul Bunyan State Trl	HHW Facility
Cass Lake	Cass Lake Solid Waste Transfer Station	6250 152nd St NW	HHW Facility
Hackensack	Walker/Hackensack Transfer Site	4524 44th St NW	HHW Facility
Longville	Longville Builders Supply	186 Reservation Ave	Retail
Walker	Walker Home Center	8250 Industrial Park Rd NW	Retail
CHIPPEWA COUNTY (1)			
Montevideo	Ace Hardware Montevideo	120 N First St	Retail
CHISAGO COUNTY (1)			
North Branch	Chisago County HHW Facility/ECSWC	39649 Grand Ave	HHW Facility
CLAY COUNTY (2)			
Moorhead	Clay County HHW Facility	2729 US 10	HHW Facility
Moorhead	Sherwin-Williams	3314 US 10	Retail
CLEARWATER COUNTY (2)			
Bagley	Clearwater County Demolition Landfill	37527 Fairgrounds Rd	HHW Facility
Bagley	Northwest Minnesota Regional HHW Facility	324 Park Ave NW	HHW Facility
COOK COUNTY (1)			
Grand Marais	Bucks Hardware Hank	18 1st Ave W	Retail
COTTONWOOD COUNTY (1)			
Windom	Cottonwood County HHW Facility	43979 CR 22	HHW Facility
CROW WING COUNTY (6)			
Baxter	Hirshfields	7447 Clearwater Rd	Retail
Baxter	Sherwin-Williams	14451 Edgewood Dr N	Retail
Brainerd	Crow Wing County HHW Facility	15728 MN 210	HHW Facility
Crosslake	Crosslake Ace Hardware	35992 Pioneer Dr	Retail
Emily	Emily Ace Hardware	39959 MN 6	Retail
Nisswa	Carlson Hardware of Nisswa	25673 Main St	Retail
DAKOTA COUNTY (18)			
Apple Valley	Ace Hardware and Paint	14760 Pennock Ave	Retail



PAINTCARE SITES

FY2017 PAINTCARE SITES IN MINNESOTA - PAGE 3

City/Town	Site Name	Address	Type
Apple Valley	Hirshfields	15265 Galaxie Ave	Retail
Apple Valley	Sherwin-Williams	15415 Cedar Ave S	Retail
Burnsville	PPG Paints	1192 E Cliff Rd	Retail
Burnsville	Sherwin-Williams	2000 County Rd 42 W	Retail
Eagan	Pellicci Ace Hardware	1565 Cliff Rd	Retail
Eagan	Sherwin-Williams	1295 Town Centre Dr	Retail
Eagan	Sherwin-Williams	2020 Cliff Rd	Retail
Eagan	The Recycling Zone/Dakota County	3365 Dodd Rd	HHW Facility
Farmington	Pellicci Ace Hardware	3560 213th St W	Retail
Hastings	Sherwin-Williams	1355 S Frontage Rd	Retail
Inver Grove Heights	Ace Hardware and Paint	3098 65th St E	Retail
Lakeville	Ace Hardware and Paint	20810 Holyoke Ave	Retail
Lakeville	Ace Hardware and Paint	17729 Juniper Path	Retail
Lakeville	Hirshfields	16975 Kenyan Ave	Retail
Lakeville	Sherwin-Williams	16466 Kenrick Ave	Retail
West St Paul	Hirshfields	2024 S Robert St	Retail
West St Paul	Sherwin-Williams	1913 Robert St S	Retail

DODGE COUNTY (1)

Kasson	Dodge County Transfer Station & Recycling	62236 240th Ave	HHW Facility
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DOUGLAS COUNTY (3)

Alexandria	Hirshfields	1010 N Nokomis St NE	Retail
Alexandria	Pope/Douglas Recycling Center	2115 S Jefferson St	HHW Facility
Alexandria	Sherwin-Williams	1402 Broadway St	Retail

FARIBAULT COUNTY (1)

Blue Earth	Armon Decorating Supply	101 N Main St	Retail
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FREEBORN COUNTY (1)

Albert Lea	Sherwin-Williams	2328 Hendrickson Rd	Retail
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GOODHUE COUNTY (5)

Cannon Falls	D and G Ace Hardware	31262 64th Ave Path	Retail
Red Wing	Goodhue County Recycling Center	3745 Hwy 61	HHW Facility
Red Wing	Red Wing Ace Hardware	1264 Old W Main St	Retail
Red Wing	Sherwin-Williams	912 Main St	Retail
Zumbrota	Pellicci Ace Hardware	90 E Third St	Retail



PAINTCARE SITES

FY2017 PAINTCARE SITES IN MINNESOTA - PAGE 4

City/Town	Site Name	Address	Type
HENNEPIN COUNTY (40)			
Bloomington	Sherwin-Williams	9509 Lyndale Ave S	Retail
Bloomington	Simon Ace Hardware & Paint	108 W 98th St	Retail
Bloomington	South Hennepin Recycling & Problem Waste Drop-Off	1400 W 96th St	HHW Facility
Brooklyn Park	Cherokee Hardware	6278 Boone Ave N	Retail
Brooklyn Park	Hennepin County Recycling Center & Transfer Station	8100 Jefferson Hwy	HHW Facility
Brooklyn Park	Sherwin-Williams	7115 Northland Ter	Retail
Champlin	Gradys Ace Hardware	12325 Champlin Dr	Retail
Eden Prairie	Hirshfields	12991 Valley View Rd	Retail
Eden Prairie	Sherwin-Williams	8240 Commonwealth Dr	Retail
Edina	Hirshfields	3441 Hazelton Rd	Retail
Edina	PPG Paints	7557 Washington Ave S	Retail
Excelsior	Excelsior Paint and Design LLC	701 MN 7	Retail
Excelsior	Shorewood True Value	23540 MN 7	Retail
Hopkins	Hance Hardware	903 Hopkins Ctr	Retail
Hopkins	Hirshfields	452 11th Ave S	Retail
Long Lake	Sherwin-Williams	2435 W Wayzata Blvd	Retail
Maple Grove	Hirshfields	7880 Vinewood Ln N	Retail
Maple Grove	Sherwin-Williams	13599 Grove Dr	Retail
Maple Plain	UFC Farm Supply	5135 Oak St	Retail
Minneapolis	Diamond Lake Ace Hardware	5425 Nicollet Ave	Retail
Minneapolis	Diamond Vogel	2100 N Second St	Retail
Minneapolis	Guse Hardware	4602 Bryant Ave S	Retail
Minneapolis	Hirshfields	725 Second Ave N	Retail
Minneapolis	Hirshfields	2741 Hennepin Ave S	Retail
Minneapolis	Settergren Ace Hardware	5405 Penn Ave S	Retail
Minneapolis	Settergrens of Linden Hills	2813 W 43rd St	Retail
Minneapolis	Sherwin-Williams	505 W Lake St	Retail
Minneapolis	Twin Cities Habitat for Humanity ReStore	2700 Minnehaha Ave S	Reuse Store
Minnetonka	Sherwin-Williams	5425 Opportunity Ct	Retail
Minnetonka	Sherwin-Williams	4901 County Rd 101	Retail
Osseo	Osseo Savitt Paint	212 Central Ave	Retail
Plymouth	Hirshfields	1975 Annapolis Ln N	Retail
Plymouth	Luminaire Environmental	14930 28th Ave N	Environmental Services
Plymouth	PPG Paints	5400 Nathan Ln	Retail



PAINTCARE SITES

FY2017 PAINTCARE SITES IN MINNESOTA - PAGE 5

City/Town	Site Name	Address	Type
Plymouth	Sherwin-Williams	10100 Sixth Ave N	Retail
Richfield	Sherwin-Williams	84 W 78th St	Retail
Richfield	Sherwin-Williams	6445 Penn Ave S	Retail
Rockford	Gradys Ace Hardware	7945 MN 55	Retail
Rogers	Rogers Hardware	21351 John Milless Dr	Retail
Wayzata	Navarre True Value Hardware	3400 Shoreline Dr	Retail
HOUSTON COUNTY (1)			
La Crescent	Heths Hardware Hank	32 S Walnut St	Retail
ITASCA COUNTY (4)			
Deer River	Jurvelin Hardware Hank	108 Main Ave E	Retail
Grand Rapids	Burggrafs Ace Hardware	1115 US 169	Retail
Grand Rapids	Itasca County Transfer Station	29959 E Bass Lake Rd	HHW Facility
Grand Rapids	Sherwin-Williams	300 SE 29th St	Retail
JACKSON COUNTY (1)			
Jackson	Jackson Building Center (Closed Aug 2017)	171 Industrial Park	Retail
KANDIYOHI COUNTY (4)			
New London	Kandiyohi Solid Waste Sanitary Landfill	15650 US 71	HHW Facility
Willmar	Habitat for Humanity of West Central MN ReStore	2424 S First St	Reuse Store
Willmar	Kandiyohi County HHW Facility	1404 SW 22nd St	HHW Facility
Willmar	Sherwin-Williams	2807 S First St	Retail
LAKE OF THE WOODS COUNTY (1)			
Williams	Lake O Woods County HHW Facility	1758 53 Rd St SW	HHW Facility
LINCOLN COUNTY (1)			
Ivanhoe	Lincoln County HHW Facility	1962 270th St	HHW Facility
LYON COUNTY (2)			
Marshall	Lyon County HHW Facility	504 Fairgrounds Rd	HHW Facility
Tracy	Tracy Ace Home Center	221 S Fourth St	Retail
MCLEOD COUNTY (1)			
Hutchinson	McLeod County HHW Facility	1065 Fifth Av SE	HHW Facility
MEEKER COUNTY (1)			
Litchfield	Litchfield Building Center	124 E Commercial St	Retail



PAINTCARE SITES

FY2017 PAINTCARE SITES IN MINNESOTA - PAGE 6

City/Town	Site Name	Address	Type
MILLE LACS COUNTY (2)			
Milaca	Koch Hardware Hank	12500 MN 23	Retail
Onamia	Agnew Hardware Hank	104 Wall St S	Retail
MORRISON COUNTY (3)			
Little Falls	Ace Hardware	1101 Second Ave NE	Retail
Little Falls	Little Falls Hardware Hank and Rental	211 Broadway E	Retail
Swanville	Nilsons DIB Hardware and Rent It Center	207 Degraff Ave	Retail
MOWER COUNTY (2)			
Austin	Mower County Recycling & HHW Facility	1111 Eight Ave NE	HHW Facility
Austin	Sherwin-Williams	1300 A 18th Ave NW	Retail
MURRAY COUNTY (1)			
Slayton	Murray County HHW Facility	1820 Erlandson Ave	HHW Facility
NICOLLET COUNTY (2)			
St Peter	Arrow Ace Hardware	201 S Minnesota Ave	Retail
St Peter	St Peter Do It Best Lumber Co	200 S Front St	Retail
NOBLES COUNTY (2)			
Adrian	Adrian Hardware	301 N Maine Ave	Retail
Worthington	Nobles County HHW Facility	960 Diagonal Rd	HHW Facility
OLMSTED COUNTY (8)			
Rochester	Arrow Ace Hardware	905 37th St NW	Retail
Rochester	Arrow Ace Hardware	1500 N Broadway Ave	Retail
Rochester	Arrow Ace Hardware	1201 S Broadway Ave	Retail
Rochester	Diamond Vogel	1614 US 52	Retail
Rochester	Hirshfields	815 Broadway Ave N	Retail
Rochester	Olmsted County HHW Facility	305 Silver Creek Rd NE	HHW Facility
Rochester	Sherwin-Williams	19 Seventh St NE	Retail
Rochester	Sherwin-Williams	1970 36th Ave NW	Retail
OTTER TAIL COUNTY (2)			
Battle Lake	Everts Do It Best Lumber	205 Lake Ave S	Retail
Fergus Falls	Otter Tail Household Hazardous Waste Facility	1115 N Tower Rd	HHW Facility



PAINTCARE SITES

FY2017 PAINTCARE SITES IN MINNESOTA - PAGE 7

City/Town	Site Name	Address	Type
PENNINGTON COUNTY (1)			
Thief River Falls	Pennington County HHW Facility	1345 Barzen Ave S	HHW Facility
PINE COUNTY (1)			
Sandstone	Sandstone Ace Hardware	218 Main St	Retail
PIPESTONE COUNTY (1)			
Pipestone	Pipestone County Recycling/HHW Center	718 Fourth St NW	HHW Facility
POLK COUNTY (4)			
Crookston	Crookston Hardware Hank	1400 University Ave	Retail
Crookston	Polk County Transfer Station	320 Ingersoll Ave	HHW Facility
East Grand Forks	Hardware Hank	1017 Central Ave NW	Retail
Fosston	Polk County Recycling Center	223 N Omland Ave N	HHW Facility
RAMSEY COUNTY (18)			
Blaine	PPG Paints	2863 84th Ln NE	Retail
Little Canada	Sherwin-Williams	78 Minnesota Ave	Retail
Maplewood	Diamond Vogel	1845 E County Rd D	Retail
Maplewood	Hirshfields	1081 MN 36	Retail
Maplewood	Sherwin-Williams	1898 Beam Ave	Retail
New Brighton	Beisswengers	1823 Old Hwy 8 NW	Retail
New Brighton	Twin Cities Habitat for Humanity ReStore	510 County Rd D W	Reuse Store
Roseville	Hirshfields	1655 W County Rd C	Retail
Roseville	Sherwin-Williams	1151 Larpenteur Ave W	Retail
Roseville	Sherwin-Williams	2722 Lincoln Dr	Retail
St Paul	Abbott Paint and Carpet	1808 Grand Ave	Retail
St Paul	Frattallones Ace Hardware	215 Eva St	Retail
St Paul	Hamernick Decorating Center	1381 N Rice St	Retail
St Paul	Hamline Hardware Hank	755 Snelling Ave N	Retail
St Paul	Ramsey County HHW Facility	5 Empire Dr	HHW Facility
St Paul	Sherwin-Williams	80 Snelling Ave S	Retail
St Paul	Sherwin-Williams	240 E Fillmore Ave	Retail
White Bear Lake	Abbott Paint and Carpet	2223 Fourth St	Retail
RED LAKE COUNTY (1)			
Red Lake Falls	Red Lake County HHW Facility	400 Sixth St NW	HHW Facility



PAINTCARE SITES

FY2017 PAINTCARE SITES IN MINNESOTA - PAGE 8

City/Town	Site Name	Address	Type
REDWOOD COUNTY (2)			
Redwood Falls	Redwood County HHW Facility	921 Bridge St W	HHW Facility
Wabasso	Wabasso Bldg Center Do It Best (Closed Aug 2017)	173 MN 68	Retail
RENVILLE COUNTY (2)			
Olivia	Dans Floor Covering and Paint	1302 W Lincoln Ave	Retail
Olivia	Renville County HHW Facility	32877 Cty Rd 4	HHW Facility
RICE COUNTY (5)			
Dundas	Rice County HHW Facility	3800 E 145th St	HHW Facility
Faribault	Donahue Ace Hardware	421 Second Ave NW	Retail
Faribault	Sherwin-Williams	204 Western Ave NW	Retail
Lonsdale	Generation Building Center	601 Central St	Retail
Northfield	Arrow Ace Hardware	670 Water St S	Retail
ROCK COUNTY (1)			
Luverne	Rock County Transfer Station PBR	1236 N River Rd	HHW Facility
ROSEAU COUNTY (1)			
Roseau	Titan Machinery Inc Ace Hardware	1114 Third St NW	Retail
SCOTT COUNTY (8)			
Jordan	Scott HHW Facility	588 Country Trail E	HHW Facility
New Prague	Ace Hardware and Paint	1300 First St NE	Retail
Prior Lake	Carlson Ace Hardware Co	16281 Main Ave SE	Retail
Prior Lake	Prior Lake Ace Hardware and Power Center	16820 Duluth Ave SE	Retail
Savage	Hirshfields	3981 W 143rd St	Retail
Shakopee	Arrow Ace Hardware	485 Marschall Rd	Retail
Shakopee	Sherwin-Williams	497 Marschall Rd	Retail
Shakopee	Sherwin-Williams	8108 Old Carriage Ct N	Retail
SHERBURNE COUNTY (3)			
Elk River	Sherwin-Williams	19455 Evans St NW	Retail
Princeton	Marvs True Value	31620 125th St	Retail
Zimmerman	Johnsons Hardware Hank	12860 Fremont Ave	Retail
SIBLEY COUNTY (1)			
Arlington	Thomes Brothers	414 W Main St	Retail



PAINTCARE SITES

FY2017 PAINTCARE SITES IN MINNESOTA - PAGE 9

City/Town	Site Name	Address	Type
ST LOUIS COUNTY (9)			
Aurora	Bradach Lumber Home & Hardware	216 W Third Ave N	Retail
Babbitt	Lossing Building Center	30 North Dr	Retail
Duluth	Andren Paint Company	5600 Grand Ave	Retail
Duluth	Diamond Vogel	1701 London Rd	Retail
Duluth	WLSSD HHW Facility	2626 Courtland St	HHW Facility
Hermantown	Sherwin-Williams	4767 Miller Trunk Hwy	Retail
Hibbing	Hibbing Transfer Station	3994 Landfill Rd	HHW Facility
Virginia	Sherwin-Williams	5486 Mountain Iron Dr	Retail
Virginia	St Louis County HHW Facility	5345 Regional Landfill Rd	HHW Facility
STEARNS COUNTY (8)			
Albany	Albany Fleet Supply	1241 County Rd 10	Retail
Paynesville	M & M Do it Best Lumber and Rental	28584 MN 55	Retail
Sartell	Sherwin-Williams	132 Twin Rivers Ct	Retail
St Cloud	Arrow Ace Hardware	2006 Veterans Dr	Retail
St Cloud	Diamond Vogel	3500 W Division St	Retail
Waite Park	Hirshfields	117 Third St NE	Retail
Waite Park	Sherwin-Williams	106 Division St	Retail
Waite Park	Stearns County HHW Facility	3601 Fifth St S	HHW Facility
STEELE COUNTY (1)			
Owatonna	Sherwin-Williams	125 Oakdale St	Retail
STEVENS COUNTY (1)			
Morris	Morris Lumber and Millwork	49110 MN 28	Retail
TRAVERSE COUNTY (1)			
Browns Valley	Browns Valley Hardware Hank	16 Third St N	Retail
WADENA COUNTY (3)			
Staples	Staples True Value	205 Warner Rd NE	Retail
Wadena	Merickel Ace Hardware	630 Ash Ave NW	Retail
Wadena	Wadena County Transfer Station	10542 170th St	HHW Facility
WASECA COUNTY (1)			
Waseca	Charlies Hardware Do It Center	121 Second St NW	Retail



PAINTCARE SITES

FY2017 PAINTCARE SITES IN MINNESOTA - PAGE 10

City/Town	Site Name	Address	Type
WASHINGTON COUNTY (8)			
Cottage Grove	Sherwin-Williams	7430 E Point Douglas Rd S	Retail
Forest Lake	Sherwin-Williams	608 W Broadway Ave	Retail
Oakdale	PPG Paints	7017 N Sixth St	Retail
Stillwater	Abbott Paint and Carpet	1672 S Greeley St	Retail
Stillwater	Sherwin-Williams	14450 60th St N	Retail
Woodbury	Hirshfields	8470 City Centre Dr	Retail
Woodbury	Sherwin-Williams	2170 Eagle Creek Ln	Retail
Woodbury	Washington County Environmental Center	4039 Cottage Grove Dr	HHW Facility
WATONWAN COUNTY (2)			
Madelia	Madelia Lumber Company	24 Center Ave N	Retail
St James	Overson Lumber Co (Closed Aug 2017)	500 Armstrong Blvd N	Retail
WINONA COUNTY (3)			
St Charles	St Charles Ace Hardware	1313 Whitewater Ave	Retail
Winona	Sherwin-Williams	1457 W Service Dr	Retail
Winona	Winona County HHW Facility	225 W Second St	HHW Facility
WRIGHT COUNTY (7)			
Albertville	DJs Total Home Care Center	6060 Labeaux Ave NE	Retail
Albertville	Sherwin-Williams	5585 La Centre Ave NE	Retail
Buffalo	Wright County Compost & Recycling Facility	505 Cty Rd 37 NE	HHW Facility
Delano	Delano True Value	1005 Crossings Dr	Retail
Monticello	Gradys Ace Hardware	212 W Third St	Retail
Monticello	Hirshfields	500 Pine St	Retail
Monticello	Sherwin-Williams	9230 MN 25	Retail
YELLOW MEDICINE COUNTY (1)			
Clarkfield	Yellow Medicine County HHW Facility	613 County Rd 24	HHW Facility



PAINTCARE SITES

FY2017 PAINTCARE SITES IN MINNESOTA - PAGE 11

City/Town	Site Name	Address	Type
Supplemental Sites and Events		201 Sites	
AITKIN COUNTY (1)			
Aitkin	Aitkin County Recycling Center (HHW Event)	36091 400th Ave	HHW Event
ANOKA COUNTY (1)			
Anoka	Anoka County Fairgrounds (HHW Event)	3200 Saint Francis Blvd	HHW Event
BECKER COUNTY (4)			
Detroit Lakes	Becker County HHW Facility	24455 County Rd 144	HHW Seasonal
Detroit Lakes	Color Tek Coatings (Dropped May 2017)	29060 US 10	Retail
Pelican Rapids	Cormorant Community Center (HHW Event)	10929 Co Hwy 5	HHW Event
Pelican Rapids	Pelican Rapids City Garage (HHW Event)	1008 Co Hwy 9	HHW Event
BENTON COUNTY (1)			
Foley	Benton County Public Works (HHW Event)	7752 Hwy 25 NE	HHW Event
BIG STONE COUNTY (1)			
Ortonville	Big Stone County Highway Dept (HHW Event)	437 Minnesota St N	HHW Event
BLUE EARTH COUNTY (1)			
Mankato	Blue Earth HHW Regional Collection Facility	651 Summit Ave	HHW Seasonal
BROWN COUNTY (4)			
New Ulm	Brown County Free Fair (HHW Event)	1201 N State St	HHW Event
Sleepy Eye	Brown County Rural Electric (HHW Event)	24386 MN 4	HHW Event
Sleepy Eye	Overson Building Center (Closed Dec 2016)	121 Second Ave NE	Retail
Springfield	Brown County Highway Dept (HHW Event)	511 S Burns Ave	HHW Event
CARLTON COUNTY (1)			
Carlton	Carlton County HHW Facility	1950 MN 210	HHW Seasonal
CARVER COUNTY (2)			
Norwood Young America	Norwood Young America Central High (HHW Event)	531 Morse St	HHW Event
Watertown	Douglas Kugler Eco-Site (HHW Event)	676 Industrial Blvd	HHW Event
CASS COUNTY (7)			
Backus	Lakeside Baptist Church (HHW Event)	4001 MN 87	HHW Event
East Gull Lake	Gull Lake Recreation Area (HHW Event)	1173 Gull Lake Dam Rd	HHW Event



PAINTCARE SITES

FY2017 PAINTCARE SITES IN MINNESOTA - PAGE 12

City/Town	Site Name	Address	Type
Outing	Outing Yarn Shop (HHW Event)	6441 Co Rd 58 NE	HHW Event
Pillager	NWMNJP - Pillager (HHW Event)	11105 Co Rd 10	HHW Event
Remer	NWMN Remer/Trelipe (HHW Event)	3426 Co Rd 7	HHW Event
Remer	Remer City Clerk (HHW Event)	106 Spruce St NW	HHW Event
Walker	Cass County Highway Dept (HHW Event)	8045 CR 12 NW	HHW Event
CLAY COUNTY (2)			
Barnesville	Clay County Highway Dept (HHW Event)	17849 Co Rd 52	HHW Event
Hawley	Clay County Highway Shop (HHW Event)	329 9th St	HHW Event
COOK COUNTY (1)			
Grand Marais	Cook County Recycling Center (HHW Event)	630 Fifth Ave W	HHW Event
COTTONWOOD COUNTY (3)			
Mountain Lake	Mountain Lake City Maintenance Shop (HHW Event)	1098 2nd Ave	HHW Event
Westbrook	Westbrook Home Center (Closed Jan 2017)	1115 Fourth St	Retail
Windom	Cottonwood Co Recycling Building (HHW Event)	1380 8th Ave	HHW Event
CROW WING COUNTY (2)			
Merrifield	Mission Canister Site	29474 CR 3	HHW Seasonal
Pequot Lakes	Ideal Cannister Site	33503 W Island Lake Dr	HHW Seasonal
DAKOTA COUNTY (4)			
Burnsville	Burnsville Maintenance Facility (HHW Event)	13713 Frontier Ct	HHW Event
Farmington	Farmington Maintenance Facility (HHW Event)	19650 Municipal Dr	HHW Event
Hastings	Hastings Maintenance Facility (HHW Event)	1225 Progress Dr	HHW Event
Lakeville	Lakeville Central Maintenance Facility (HHW Event)	7570 179th St W	HHW Event
DOUGLAS COUNTY (3)			
Brandon	Douglas County Shop (HHW Event)	203 2nd St E	HHW Event
Evansville	Evansville Fire Dept (HHW Event)	106 State St	HHW Event
Osakis	City of Osakis (HHW Event)	803 Nokomis St E	HHW Event
FARIBAUT COUNTY (11)			
Blue Earth	Faribault County Fairgrounds (HHW Event)	235 Midway Rd	HHW Event
Blue Earth	Faribault County Public Works (HHW Event)	727 E 5th St	HHW Event
Bricelyn	Bricelyn City Garage (HHW Event)	503 N 3rd St	HHW Event
Delavan	Faribault County - Delavan (HHW Event)	100 S Main St	HHW Event
Easton	Faribault County - Easton (HHW Event)	51 Main St	HHW Event



PAINTCARE SITES

FY2017 PAINTCARE SITES IN MINNESOTA - PAGE 13

City/Town	Site Name	Address	Type
Elmore	Elmore City Fire Hall (HHW Event)	202 US 169	HHW Event
Frost	Frost City Hall (HHW Event)	110 Main St	HHW Event
Kiester	Farmers Co Op Elevator Lot (HHW Event)	110 S Main St	HHW Event
Minnesota Lake	Minnesota Lake City Garage (HHW Event)	229 Park St N	HHW Event
Wells	Faribault County Garage (HHW Event)	250 5th Ave NW	HHW Event
Winnebago	Faribault County - Winnebago (HHW Event)	303 Main St S	HHW Event

FILLMORE COUNTY (2)

Chatfield	Chatfield Public Library (HHW Event)	314 Main St	HHW Event
Preston	Fillmore County Resource Recovery (HHW Event)	727 US 52	HHW Event

FREEBORN COUNTY (11)

Albert Lea	Albert Lea Transfer Station (HHW Event)	2506 Richway Dr	HHW Event
Alden	US Post Office (HHW Event)	102 Main St E	HHW Event
Clarks Grove	Clarks Grove City Hall (HHW Event)	101 Independence Ave N,	HHW Event
Emmons	Emmons City Clerks Office (HHW Event)	219 Main St	HHW Event
Freeborn	Freeborn City & Township Building (HHW Event)	310 Park St	HHW Event
Geneva	City of Geneva (HHW Event)	405 W Main St	HHW Event
Glenville	Glenville Fire Dept (HHW Event)	221 W Main St	HHW Event
Hartland	City of Hartland (HHW Event)	502 Morin St	HHW Event
Hayward	City of Hayward (HHW Event)	201 Main St	HHW Event
Hollandale	City of Hollandale (HHW Event)	110 Park Ave	HHW Event
Twin Lakes	Twin Lakes City Hall (HHW Event)	101 Main St W	HHW Event

GOODHUE COUNTY (6)

Cannon Falls	Lake Byllesby Park (HHW Event)	5000 MN 19	HHW Event
Goodhue	Goodhue Community Center (HHW Event)	105 N Broadway	HHW Event
Kenyon	Depot Park (HHW Event)	400 1st St	HHW Event
Pine Island	Pine Island School District (HHW Event)	223 1st Ave SE	HHW Event
Wanamingo	Cenex Parking Lot (HHW Event)	900 3rd Ave	HHW Event
Zumbrota	Goodhue County Fairgrounds (HHW Event)	1158 Island Blvd	HHW Event

GRANT COUNTY (1)

Elbow Lake	Grant County Recycling Center (HHW Event)	310 3rd St SE	HHW Event
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HENNEPIN COUNTY (8)

Minneapolis	Anthony Middle School (HHW Event)	5757 Irving Ave S	HHW Event
Minneapolis	City of Minneapolis (HHW Event)	340 27th Ave NE	HHW Event



PAINTCARE SITES

FY2017 PAINTCARE SITES IN MINNESOTA - PAGE 14

City/Town	Site Name	Address	Type
Minneapolis	City of Minneapolis Public Works (HHW Event)	3607 44th St E	HHW Event
Minneapolis	Jenny Lind School (HHW Event)	5025 Bryant Ave N	HHW Event
Minneapolis	The Natural Built Home Store (Dropped Aug 2016)	4020 Minnehaha Ave	Retail
Minnetonka	City of Minnetonka Public Works (HHW Event)	11522 Minnetonka Blvd	HHW Event
Shorewood	City of Shorewood (HHW Event)	24200 Smithtown Rd	HHW Event
St Louis Park	St. Louis Park Middle School (HHW Event)	2025 Texas Ave S	HHW Event
HOUSTON COUNTY (1)			
Houston	Houston County Recycling Center (HHW Event)	605 N Grant St	HHW Event
JACKSON COUNTY (1)			
Jackson	Jackson County HHW Facility	53053 780th St	HHW Seasonal
KANABEC COUNTY (1)			
Mora	East Central Solid Waste (HHW Event)	1756 180th Ave	HHW Event
KITTSOON COUNTY (5)			
Hallock	Kittson Central High School (HHW Event)	444 N Ash Ave	HHW Event
Karlstad	Tri-County Public School of Karlstad (HHW Event)	303 Pembina Trail	HHW Event
Kennedy	NWMNJP Event - Kennedy (HHW Event)	124 Pacific Ave	HHW Event
Lake Bronson	Cenex (HHW Event)	215 State St	HHW Event
Lancaster	NWMNJP - Lancaster (HHW Event)	110 2nd St	HHW Event
KOOCHICHING COUNTY (1)			
International Falls	Koochiching County Transfer Station (HHW Event)	4100 Hwy 11 W	HHW Event
LAC QUI PARLE COUNTY (2)			
Dawson	Lac Qui Parle County Highway (HHW Event)	1792 295th Ave	HHW Event
Madison	Lac Qui Parle Co Hwy Garage (HHW Event)	308 6th Ave S	HHW Event
LAKE COUNTY (1)			
Two Harbors	Lake County Recycling Center	525 Recycle Center Dr	HHW Seasonal
LE SUEUR COUNTY (2)			
Le Sueur	Le Sueur County Garage (HHW Event)	1213 Hazel St	HHW Event
Montgomery	Le Sueur County Highway Dept (HHW Event)	815 4th St NW	HHW Event
LINCOLN COUNTY (3)			
Hendricks	Lincoln Co Hwy Shop (HHW Event)	304 E Railroad St	HHW Event
Lake Benton	Lincoln Co Hwy Shop (HHW Event)	309 Center St N	HHW Event



PAINTCARE SITES

FY2017 PAINTCARE SITES IN MINNESOTA - PAGE 15

City/Town	Site Name	Address	Type
Tyler	Lincoln Co Hwy Shop (HHW Event)	206 Oak St	HHW Event
MAHNOMEN COUNTY (1)			
Mahnomen	Mahnomen County Highway Dept (HHW Event)	1440 MN 200	HHW Event
MARSHALL COUNTY (9)			
Alvarado	US Post Office (HHW Event)	200 Marshall St	HHW Event
Argyle	US Post Office (HHW Event)	108 W 3rd St	HHW Event
Grygla	Cenex (HHW Event)	106 E State St	HHW Event
Middle River	Young's General Store (HHW Event)	155 Hill Ave	HHW Event
Newfolden	Newfolden City Office (HHW Event)	145 E 1st St	HHW Event
Oslo	US Post Office (HHW Event)	312 Main St	HHW Event
Stephen	Stephen-Argyle Central High School (HHW Event)	500 School Ave	HHW Event
Warren	Marshall County Demolition Landfill	27641 US 75	HHW Seasonal
Warren	US Post Office (HHW Event)	520 N Minnesota St	HHW Event
MARTIN COUNTY (2)			
Fairmont	Martin County Highway Dept (HHW Event)	1200 Marcus St	HHW Event
Truman	Prairieland Solid Waste Facility	801 E Fifth St N	HHW Seasonal
MEEKER COUNTY (1)			
Watkins	St Nicholas Catholic Church (HHW Event)	15862 Co Rd 165	HHW Event
MILLE LACS COUNTY (3)			
Milaca	Mille Lacs County Public Works (HHW Event)	525 2nd St SE	HHW Event
Princeton	Princeton Ace Hardware (Closed Aug 2016)	706 Rum River Dr S	Retail
Wahkon	Mille Lacs County Public Works (HHW Event)	6813 MN-27	HHW Event
MORRISON COUNTY (1)			
Little Falls	Morrison County HHW Facility	17508 Iris Rd	HHW Seasonal
MOWER COUNTY (2)			
Racine	Racine City Hall (HHW Event)	25 Great Western Ave	HHW Event
Waltham	US Post Office (HHW Event)	270 Main St	HHW Event
NORMAN COUNTY (1)			
Ada	Norman County Environmental (HHW Event)	816 E Main St	HHW Event



PAINTCARE SITES

FY2017 PAINTCARE SITES IN MINNESOTA - PAGE 16

City/Town	Site Name	Address	Type
OLMSTED COUNTY (6)			
Byron	Byron Fire Dept (HHW Event)	707 Frontage Rd NW	HHW Event
Eyota	Dover Eyota High School (HHW Event)	615 South Ave SE	HHW Event
Oronoco	Oronoco Community Center (HHW Event)	115 2nd St NW	HHW Event
Rochester	Arrow Ace Hardware (Closed Dec 2016)	10 17th Ave SW	Retail
Rochester	Hirshfields (Moved Jun 2017)	420 Crossroads Dr SW	Retail
Stewartville	St Johns Church (HHW Event)	111 2nd Ave NE	HHW Event
OTTER TAIL COUNTY (9)			
Bluffton	Joanie's Beauty Salon (HHW Event)	202 Center St	HHW Event
Henning	Otter Tail County Highway Garage (HHW Event)	102 Douglas Ave	HHW Event
New York Mills	New York Mills Public Works (HHW Event)	102 N Boardman Ave	HHW Event
Ottertail	Otter Tail City Fire Dept (HHW Event)	93 Lake Ave S	HHW Event
Parkers Prairie	Parkers Prairie Transfer Station (HHW Event)	56320 E Co Hwy 46	HHW Event
Perham	Perham City Shop (HHW Event)	802 6th St NE	HHW Event
Rothsay	Rothsay City Hall (HHW Event)	108 2nd St NW	HHW Event
Underwood	Underwood Fire & Rescue (HHW Event)	101 Scott St S	HHW Event
Vergas	Vergas 66 Station (HHW Event)	121 W Linden St	HHW Event
PINE COUNTY (1)			
Pine City	Pine County HHW Facility	405 Airport Rd NE	HHW Seasonal
POLK COUNTY (3)			
East Grand Forks	East Grand Forks Public Works (HHW Event)	1001 2nd St NE	HHW Event
Fertile	Polk County Fair Office (HHW Event)	200 Polk Ave SE	HHW Event
Mentor	Maple Lake Pavillion (HHW Event)	34591 165th Ave SE	HHW Event
POPE COUNTY (1)			
Glenwood	Glenwood Landfill (HHW Event)	19776 200th St	HHW Event
RAMSEY COUNTY (9)			
Arden Hills	Ramsey County Used Oil Shed (HHW Event)	1352 Ben Franklin Dr	HHW Event
Falcon Heights	Minnesota State Fair (HHW Event)	1616 Como Ave	HHW Event
Maplewood	Ramsey County Care Center (HHW Event)	1850 White Bear Ave N	HHW Event
New Brighton	City of New Brighton (HHW Event)	700 5th St NW	HHW Event
Roseville	Tamarack Park (HHW Event)	1725 Kent St	HHW Event
St Paul	Our Lady of Guadalupe Church (HHW Event)	401 Concord St	HHW Event
St Paul	Pleasant Ice Arena (HHW Event)	848 Pleasant Ave	HHW Event



PAINTCARE SITES

FY2017 PAINTCARE SITES IN MINNESOTA - PAGE 17

City/Town	Site Name	Address	Type
Vadnais Heights	Vadnais Heights Commons (HHW Event)	700 Co Rd F E	HHW Event
White Bear Lake	Otter Lake Elementary (HHW Event)	1401 County Rd H2	HHW Event

REDWOOD COUNTY (1)

Lamberton	Lamberton Lumber Company (Closed Aug 2016)	26041 Hwy 14	Retail
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ROSEAU COUNTY (5)

Badger	Cenex (HHW Event)	209 N Main St	HHW Event
Greenbush	Cenex (HHW Event)	314 1st St N	HHW Event
Greenbush	Greenbush Lumber (Dropped Dec 2016)	239 Fourth St N	Retail
Roseau	Roseau County Government Center (HHW Event)	606 5th St SW	HHW Event
Warroad	NWMN HHW Event - Warroad (HHW Event)	108 Alma Ave SE	HHW Event

SHERBURNE COUNTY (3)

Becker	Becker Public Works (HHW Event)	12002 Morris St	HHW Event
Elk River	Sherburne County Fairgrounds (HHW Event)	13372 Business Center Dr NW	HHW Event
Zimmerman	Sherburne County Public Works	12950 7th Ave S	HHW Event

SIBLEY COUNTY (1)

Gibbon	Sibley County Highway Garage (HHW Event)	347 E Mill Rd	HHW Event
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ST LOUIS COUNTY (13)

Aurora	Hudson Transfer Station Aurora (HHW Event)	5910 Hwy 135 N	HHW Event
Brookston	Brookston Transfer Station (HHW Event)	8609 Hwy 2	HHW Event
Chisholm	Balkan Canister Site (HHW Event)	11489 Vlasich Rd	HHW Event
Cook	Cook Transfer Station (HHW Event)	2134 S Beatty Rd	HHW Event
Ely	Ely Joint Public Works Facility (HHW Event)	2210 E Sheridan St	HHW Event
Ely	Northwoods Transfer Station (HHW Event)	9384 Hwy 24 N	HHW Event
Floodwood	Floodwood Services & Training (HHW Event)	601 Ash St	HHW Event
Meadowlands	Meadowlands Canister Site (HHW Event)	7722 Pine Rd	HHW Event
Orr	Orr Canister Site (HHW Event)	4038 US 53	HHW Event
Orr	Portage Canister Site (HHW Event)	6992 Crane Lake Rd	HHW Event
Ray	Kabetogama Lake Canister Site (HHW Event)	10150 Gamma Rd	HHW Event
Side Lake	French Canister Site (HHW Event)	7150 Green Rock Rd	HHW Event
Soudan	Soudan Canister Site (HHW Event)	5160 MN 169	HHW Event

STEARNS COUNTY (13)

Belgrade	Stearns County - Belgrade (HHW Event)	310 Walker Ave	HHW Event
Brooten	Belgrade-Brooten-Elrosa Elem. School (HHW Event)	250 2nd Ave	HHW Event



PAINTCARE SITES

FY2017 PAINTCARE SITES IN MINNESOTA - PAGE 18

City/Town	Site Name	Address	Type
Cold Spring	Rocori High School (HHW Event)	534 5th St N	HHW Event
Freeport	St Rosa of Lima Church (HHW Event)	28905 Co Rd 17	HHW Event
Kimball	A.M. Maus & Sons (HHW Event)	21 Maus Dr	HHW Event
Melrose	Melrose Fire Dept (HHW Event)	405 2nd Ave SE,	HHW Event
New Munich	Immaculate Conception Church (HHW Event)	650 Main St	HHW Event
Paynesville	Paynesville High School (HHW Event)	795 Old Hwy 23	HHW Event
Richmond	River Lakes Civic Arena (HHW Event)	319 Central Ave S	HHW Event
Sauk Centre	Padua Pub (HHW Event)	33945 Co Rd 18	HHW Event
Sauk Centre	Sauk Centre Ice Arena (HHW Event)	818 Centre St	HHW Event
St Martin	St Martin Catholic Church (HHW Event)	119 Main St	HHW Event
St Stephen	St Stephen City Hall (HHW Event)	2 6th Ave SE	HHW Event
STEELE COUNTY (1)			
Blooming Prairie Township	Steele County HHW Facility	9420 SE 64th Ave	HHW Seasonal
STEVENS COUNTY (2)			
Chokio	Stevens County Highway Dept (HHW Event)	325 5th Ave E	HHW Event
Morris	Stevens County Highway Dept (HHW Event)	1762 MN 9	HHW Event
TODD COUNTY (1)			
Browerville	Todd HHW Facility	30433 US 71	HHW Seasonal
TRAVERSE COUNTY (1)			
Wheaton	University of Minnesota Ext (HHW Event)	702 2nd Ave N	HHW Event
WABASHA COUNTY (4)			
Lake City	Federal Mogul Parking Lot (HHW Event)	211 N 8th St	HHW Event
Lake City	Lake City Highway Shop (HHW Event)	200 N 8th St	HHW Event
Plainview	Plainview Highway Shop (HHW Event)	1811 Co Rd 27	HHW Event
Wabasha	Wabasha Highway Shop (HHW Event)	821 Hiawatha Dr W	HHW Event
WADENA COUNTY (5)			
Aldrich	Aldrich Community Center (HHW Event)	348 Central Ave S	HHW Event
Menahga	City of Menahga (HHW Event)	115 2nd St NE	HHW Event
Nimrod	Wadena County - Nimrod (HHW Event)	23170 Acorn St	HHW Event
Sebekka	Wadena County Garage (HHW Event)	12612 Hyrkas St	HHW Event
Wadena	Wadena County Highway Dept (HHW Event)	229 Harry Rich Dr	HHW Event



PAINTCARE SITES

FY2017 PAINTCARE SITES IN MINNESOTA - PAGE 19

City/Town	Site Name	Address	Type
WASECA COUNTY (1)			
Waseca	Waseca County HHW Facility	31080 MN 13	HHW Seasonal
WASHINGTON COUNTY (5)			
Cottage Grove	Cottage Grove Public Works (HHW Event)	8635 W Point Douglas Rd S	HHW Event
Forest Lake	Forest Lake Transit Center (HHW Event)	19955 Forest Rd N	HHW Event
Hugo	Hugo Public Works Building (HHW Event)	6900 137th St N	HHW Event
Mahtomedi	District Ed Center Ids (HHW Event)	1520 Mahtomedi Ave	HHW Event
Stillwater	Lily Lake Ice Arena (HHW Event)	1208 S Greeley St	HHW Event
WATONWAN COUNTY (1)			
St James	Watowwan County Public Works (HHW Event)	1304 7th Ave S	HHW Event
WILKIN COUNTY (1)			
Breckenridge	Wilkin County Recycling (HHW Event)	505 8th St S	HHW Event

Footnote: Three events occurred at year-round HHW facilities that are open by appointment only during regular operations. The events, by contract, were open to the public without prior appointment, and reported to PaintCare as standard HHW events. Addresses for these sites are include in the list of year-round sites, but are not duplicated in the supplemental list to avoid redundancy.



PAINTCARE SITES

FY2017 PAINTCARE SITES IN MINNESOTA - PAGE 20

City/Town	Site Name	Address	Type
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Large Volume Pick-Up Sites

41 Sites

ANOKA COUNTY (1)

Columbia Heights	Property Manager		LVP
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BENTON COUNTY (1)

Sauk Rapids	Painting Contractor		LVP
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CHISAGO COUNTY (1)

Wyoming	Hospital		LVP
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DAKOTA COUNTY (1)

So. St. Paul	Painting Contractor		LVP
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DOUGLAS COUNTY (1)

Alexandria	Painting Contractor		LVP
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HENNEPIN COUNTY (18)

Eden Prairie	Property Manager		LVP
Edina	Painting Contractor		LVP
Edina	Property Manager		LVP
Edina	Shopping Center		LVP
Hopkins	Property Manager		LVP
Minneapolis	Department Store		LVP
Minneapolis	Financial Planner		LVP
Minneapolis	Painting Contractor		RLVP
Minneapolis	Painting Contractor		LVP
Minneapolis	Painting Contractor		LVP
Minneapolis	Painting Contractor		LVP
Minneapolis	Property Manager		LVP
Minnetonka	Property Manager		LVP
New Hope	Painting Contractor		LVP
Plymouth	Painting Contractor		LVP
Richfield	Electronics Store		LVP
Rogers	City Government		LVP
St Louis Park	Property Manager		LVP



PAINTCARE SITES

FY2017 PAINTCARE SITES IN MINNESOTA - PAGE 21

City/Town	Site Name	Address	Type
MILLE LACS COUNTY (2)			
Princeton	Painting Contractor		LVP
Princeton	Property Manager		LVP
RAMSEY COUNTY (7)			
Little Canada	Property Manager		LVP
Minneapolis	City Government		LVP
North Arden Hills	Medical Devices		LVP
St Paul	Painting Contractor		LVP
St Paul	Painting Contractor		LVP
St Paul	Painting Contractor		LVP
St Paul	School or University		LVP
SCOTT COUNTY (1)			
Shakopee	Amusement Park		LVP
ST LOUIS COUNTY (4)			
Duluth	Painting Contractor		LVP
Duluth	Painting Contractor		LVP
Duluth	Pottery Company		LVP
Pequot Lakes	Painting Contractor		LVP
STEELE COUNTY (1)			
Owatonna	Painting Contractor		LVP
STEVENS COUNTY (1)			
Morris	School or University		LVP
WASHINGTON COUNTY (2)			
Oakdale	Property Manager		LVP
Woodbury	Health Club		LVP

Appendix Section B

PaintCare Inc.

Financial Statements
and Independent Auditors' Report

June 30, 2017 and 2016

PaintCare Inc.

Financial Statements
June 30, 2017 and 2016

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
PaintCare Inc.

We have audited the accompanying financial statements of PaintCare Inc. ("PaintCare"), which comprise the statements of financial position as of June 30, 2017 and 2016, the related statements of activities and cash flows for years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform an audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of PaintCare as of June 30, 2017 and 2016, and the changes in its net assets and its cash flows for years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information included on pages 15-16 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Handwritten signature of Rogers & Company LLC in black ink.

Vienna, Virginia
September 26, 2017

PaintCare Inc.

Statements of Financial Position
June 30, 2017 and 2016

	2017	2016
Assets		
Current assets:		
Cash	\$ 9,838,281	\$ 8,929,274
Accounts receivable, net	7,085,090	7,544,382
Investments	38,769,008	32,059,997
Prepaid expenses	292,908	264,420
Total current assets	55,985,287	48,798,073
Property and equipment, net	252,362	392,509
Total assets	<u>\$ 56,237,649</u>	<u>\$ 49,190,582</u>
Liabilities and Net Assets		
Liabilities		
Current liabilities:		
Accounts payable and accrued expenses	\$ 7,607,589	\$ 7,487,539
Due to affiliate	716,410	693,054
Total liabilities	<u>8,323,999</u>	<u>8,180,593</u>
Net Assets		
Unrestricted	<u>47,913,650</u>	<u>41,009,989</u>
Total net assets	<u>47,913,650</u>	<u>41,009,989</u>
Total liabilities and net assets	<u>\$ 56,237,649</u>	<u>\$ 49,190,582</u>

PaintCare Inc.

Statements of Activities
For the Years Ended June 30, 2017 and 2016

	2017	2016
Operating Revenue and Support		
Paint recovery fees	\$ 59,300,725	\$ 58,879,273
Other income	184,944	90,777
	<hr/>	<hr/>
Total operating revenue and support	59,485,669	58,970,050
	<hr/>	<hr/>
Expenses		
Program and delivery services:		
Oregon	4,722,572	5,251,004
California	29,860,700	29,542,078
Connecticut	2,866,592	2,845,756
Rhode Island	684,354	693,830
Minnesota	5,031,911	5,378,962
Vermont	702,993	780,420
Maine	1,072,543	1,106,344
Colorado	5,107,754	4,391,847
District of Columbia	238,308	53,202
	<hr/>	<hr/>
Total program and delivery services	50,287,727	50,043,443
	<hr/>	<hr/>
General and administrative	4,071,368	4,201,864
	<hr/>	<hr/>
Total expenses	54,359,095	54,245,307
	<hr/>	<hr/>
Change in Net Assets from Operations	5,126,574	4,724,743
	<hr/>	<hr/>
Non-Operating Activities		
Interest and dividend income	695,508	695,054
Loss on disposal of property and equipment	(46,549)	(59,232)
Net realized and unrealized gain on investments	1,128,128	423,303
	<hr/>	<hr/>
Total non-operating activities	1,777,087	1,059,125
	<hr/>	<hr/>
Change in Net Assets	6,903,661	5,783,868
	<hr/>	<hr/>
Net Assets, beginning of year	41,009,989	35,226,121
	<hr/>	<hr/>
Net Assets, end of year	\$ 47,913,650	\$ 41,009,989
	<hr/>	<hr/>

See accompanying notes.

PaintCare Inc.

Statements of Cash Flows
For the Years Ended June 30, 2017 and 2016

	2017	2016
Cash Flows from Operating Activities		
Change in net assets	\$ 6,903,661	\$ 5,783,868
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	99,334	89,652
Loss on disposal of property and equipment	46,549	59,232
Net realized and unrealized gain on investments	(1,128,128)	(423,303)
Change in allowance for doubtful accounts receivable	12,726	(59,058)
Change in operating assets and liabilities:		
(Increase) decrease in:		
Accounts receivable	446,566	(131,869)
Prepaid expenses	(28,488)	(170,097)
Increase (decrease) in:		
Accounts payable and accrued expenses	120,050	(1,164,255)
Due to affiliate	23,356	349,371
Net cash provided by operating activities	<u>6,495,626</u>	<u>4,333,541</u>
Cash Flows from Investing Activities		
Purchases of investments	(13,405,223)	(33,535,291)
Proceeds from sale of investments	7,824,340	28,955,483
Purchases of property and equipment	<u>(5,736)</u>	<u>(61,413)</u>
Net cash used in investing activities	<u>(5,586,619)</u>	<u>(4,641,221)</u>
Net Increase (Decrease) in Cash	909,007	(307,680)
Cash, beginning of year	<u>8,929,274</u>	<u>9,236,954</u>
Cash, end of year	<u><u>\$ 9,838,281</u></u>	<u><u>\$ 8,929,274</u></u>

See accompanying notes.

PaintCare Inc.

Notes to Financial Statements June 30, 2017 and 2016

1. Nature of Operations

PaintCare Inc. (“PaintCare”), a not-for-profit 501(c)(3) organization, was created in October 2009 by the American Coatings Association (ACA), who, working with state and local government stakeholders, passed the first ever paint product stewardship law in the United States in the state of Oregon in 2009 with implementation of the Oregon Program beginning July 1, 2010. Similar legislation has subsequently been passed in other jurisdictions. The legislation pilots an industry-led, end-of-life management program for post-consumer paint, which PaintCare operates. The PaintCare Board is made up of architectural paint manufacturers and participation in PaintCare is not limited to ACA members, but open to all architectural paint manufacturers. There are no dues or registration fees associated with PaintCare. During 2015, PaintCare organized single-member limited liability companies (LLC) for the Oregon, Connecticut, and Rhode Island programs in an effort to shield the assets of each state program from liability stemming from acts and obligations of other PaintCare state programs.

2. Summary of Significant Accounting Policies

Basis of Accounting and Presentation

PaintCare’s financial statements are prepared on the accrual basis of accounting. Unrestricted net assets represent funds that are not subject to donor-imposed stipulations and are available for support of PaintCare’s operations. At June 30, 2017 and 2016, all net assets were unrestricted.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Accounts Receivable

Accounts receivable are recorded at net realizable value and represent amounts due from post-consumer paint recovery fees. PaintCare provides an allowance for bad debts using the allowance method, which is based on management’s judgment considering historical information. Accounts are individually analyzed for collectability, and will be reserved based on individual evaluation and specific circumstances. When all collection efforts have been exhausted, the accounts are written off against the related allowance. At June 30, 2017 and 2016, an allowance of \$25,848 and \$13,122, respectively, was recognized.

PaintCare Inc.

Notes to Financial Statements June 30, 2017 and 2016

2. Summary of Significant Accounting Policies (continued)

Investments

Investments are stated at fair value, based on quoted market prices. All realized and unrealized gains and losses are included in the accompanying statements of activities.

Property and Equipment

Property and equipment with a projected useful life ranging from three to ten years and in excess of \$1,000 are capitalized and recorded at cost. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the individual assets, ranging from three to ten years.

Revenue Recognition

PaintCare recognizes revenue from post-consumer paint recovery fees at the time architectural paint product is sold by a manufacturer participant of the paint product stewardship program. Manufacturer participants in the program pay the PaintCare recovery fee to PaintCare based on the amount of program products they sell on a monthly basis.

Program participants report their monthly unit sales of paint through a secure, HTTPS online system using their unique user ID and password. The participant must pay a paint recovery fee per unit sold, based on container size, according to the established fee schedule for each state program. As the PaintCare recovery fee is added to the wholesale price of paint and passed through uniformly to the retail purchase price of paint—so that the manufacturer, distributor, and/or retailer is made whole—in some cases, distributors or retailers have elected to undertake the obligation of the manufacturer for these fees. Thus, PaintCare has allowed remitter agreements in the program, whereby a distributor or retailer reports and remits directly to PaintCare on behalf of a participant manufacturer's brand or brands. Reports and payments are due by the end of the month following the reporting period.

Revenue from all other sources is recognized when earned.

Communications Costs

PaintCare holds communication-related contracts for advertising, marketing, and consumer awareness. Communications costs are charged to operations when incurred. Communications expenses were \$5,203,245 and \$7,147,325 for the years ended June 30, 2017 and 2016, respectively.

PaintCare Inc.

Notes to Financial Statements June 30, 2017 and 2016

2. Summary of Significant Accounting Policies (continued)

Functional Allocation of Expenses

The costs of providing the various program and supporting activities have been summarized on a functional basis in the accompanying financial statements. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Programs are categorized by the states where services are conducted.

Measure of Operations

PaintCare includes in its measure of operations all revenues and expenses that are an integral part of its programs and supporting activities, and excludes realized and unrealized gains and losses on investments, interest and dividends, and loss on disposal of property and equipment.

Recently Issued Accounting Pronouncement

In August 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update 2016-14, *Presentation of Financial Statements for Not-for-Profit Entities*. The update changes the manner by which nonprofit organizations classify net assets as well as improves information presented in financial statements and notes about nonprofit organization liquidity, financial performance, and cash flows. The guidance is effective beginning in PaintCare's fiscal year 2019.

Reclassifications

Certain amounts in the June 30, 2016 financial statements have been reclassified to conform to the June 30, 2017 presentation. These reclassifications have no effect on the change in net assets previously reported.

Subsequent Events

In preparing these financial statements, PaintCare has evaluated events and transactions for potential recognition or disclosure through September 26, 2017, the date the financial statements were available to be issued.

PaintCare Inc.

Notes to Financial Statements June 30, 2017 and 2016

3. Concentration of Credit Risk

Financial instruments that potentially subject PaintCare to significant concentrations of credit risk consist of cash and investments. PaintCare maintains cash deposit and transaction accounts, along with investments, with various financial institutions and these values, from time to time, may exceed insurable limits under the Federal Depository Insurance Corporation (FDIC) and Securities Investor Protection Corporation (SIPC). PaintCare has not experienced any credit losses on its cash and investments to date as it relates to FDIC and SIPC insurance limits. Management periodically assesses the financial condition of these financial institutions and believes that the risk of any credit loss is minimal.

4. Accounts Receivable

Accounts receivable related to the following programs were due as follows at June 30:

	2017	2016
California	\$ 3,983,969	\$ 4,343,687
Colorado	813,388	905,527
Minnesota	791,527	843,006
Oregon	616,727	585,772
Connecticut	409,833	448,337
Maine	191,243	225,927
Rhode Island	116,765	94,883
District of Columbia	68,507	-
Vermont	118,979	110,365
Total accounts receivable	7,110,938	7,557,504
Less: allowance for doubtful accounts	(25,848)	(13,122)
Accounts receivable, net	<u>\$ 7,085,090</u>	<u>\$ 7,544,382</u>

PaintCare Inc.

Notes to Financial Statements June 30, 2017 and 2016

5. Investments and Fair Value Measurements

PaintCare invests a portion of its accumulated surplus in a portfolio with Bank of America/Merrill Lynch. The sole objective of the portfolio is to earn a return equal to the rate of inflation and thus preserve the purchasing power of its capital. Interest, dividends, changes in market value, and other investment activities are allocated to each state program based on the relative net asset balances of each state program. Oversight of the investments is provided by the PaintCare Budget and Finance Committee and by the PaintCare Board of Directors.

PaintCare follows Financial Accounting Standards Board (FASB) Accounting Standards Codification 820, *Fair Value Measurements and Disclosures*, for its financial assets. This standard establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. Fair value measurement standards require an entity to maximize the use of observable inputs (such as quoted prices in active markets) and minimize the use of unobservable inputs (such as appraisals or other valuation techniques) to determine fair value. The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the entity's perceived risk of that instrument.

The inputs used in measuring fair value are categorized into three levels. Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and liabilities and have the highest priority. Level 2 is based upon observable inputs other than quoted market prices, and Level 3 is based on unobservable inputs. Transfers between levels in the fair value hierarchy are recognized at the end of the reporting period.

In general, and where applicable, PaintCare uses quoted prices in active markets for identical assets to determine fair value. This pricing methodology applies to Level 1 investments. Level 2 inputs include government securities as well as some mutual funds consisting mainly of fixed income instruments, which are valued based on quoted prices in less active markets.

PaintCare Inc.

Notes to Financial Statements
June 30, 2017 and 2016

5. Investments and Fair Value Measurements (continued)

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of June 30, 2017:

	Level 1	Level 2	Level 3	Total
Equities:				
Energy	\$ 641,681	\$ -	\$ -	\$ 641,681
Materials	474,488	-	-	474,488
Industrials	1,281,153	-	-	1,281,153
Consumer discretionary	1,366,919	-	-	1,366,919
Consumer staples	983,393	-	-	983,393
Health care	1,413,638	-	-	1,413,638
Financials	1,790,670	-	-	1,790,670
Information technology	2,064,283	-	-	2,064,283
Telecommunication				
service	278,341	-	-	278,341
Utilities	378,635	-	-	378,635
Real estate	467,823	-	-	467,823
Blend	710,039	-	-	710,039
Mutual funds:				
Fixed income	2,756,939	3,017,872	-	5,774,811
Corporate bonds	12,637,449	-	-	12,637,449
Cash equivalents	1,198,040	-	-	1,198,040
Government securities:				
U.S. Treasury	-	7,307,645	-	7,307,645
Total investments	\$ 28,443,491	\$ 10,325,517	\$ -	\$ 38,769,008

PaintCare Inc.

Notes to Financial Statements
June 30, 2017 and 2016

5. Investments and Fair Value Measurements (continued)

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of June 30, 2016:

	Level 1	Level 2	Level 3	Total
Equities:				
Energy	\$ 593,060	\$ -	\$ -	\$ 593,060
Materials	382,906	-	-	382,906
Industrials	1,080,718	-	-	1,080,718
Consumer discretionary	1,191,847	-	-	1,191,847
Consumer staples	892,418	-	-	892,418
Health care	1,245,045	-	-	1,245,045
Financials	1,691,497	-	-	1,691,497
Information technology	1,540,323	-	-	1,540,323
Telecommunication				
service	267,707	-	-	267,707
Utilities	326,170	-	-	326,170
Blend	39,683	-	-	39,683
Mutual funds:				
Fixed income	1,355,644	2,187,213	-	3,542,857
Corporate bonds	9,795,643	-	-	9,795,643
Cash equivalents	1,223,806	-	-	1,223,806
Government securities:				
U.S. Treasury	-	8,246,317	-	8,246,317
Total investments	\$ 21,626,467	\$ 10,433,530	\$ -	\$ 32,059,997

Investment income consisted of the following for the years ended June 30:

	2017	2016
Interest and dividend income	\$ 695,508	\$ 695,054
Net realized and unrealized gain	1,128,128	423,303
Total investment income	\$ 1,823,636	\$ 1,118,357

PaintCare Inc.

Notes to Financial Statements June 30, 2017 and 2016

6. Property and Equipment

PaintCare held the following property and equipment at June 30:

	2017	2016
Software	\$ 421,822	\$ 421,822
Computer equipment	-	63,932
Furniture	-	22,008
Total property and equipment	421,822	507,762
Less: accumulated depreciation and amortization	(169,460)	(115,253)
Property and equipment, net	<u>\$ 252,362</u>	<u>\$ 392,509</u>

7. Related Party

ACA, a related party, is a separate, 501(c)(6) nonprofit organization working to advance the needs of the paint and coatings industry and the professionals who work in it. Through advocacy of the industry and its positions on legislative, regulatory, and judicial issues at the federal, state, and local levels, it acts as an effective ally, ensuring that the industry is represented and fairly considered. ACA also devotes itself to advancing industry efforts with regard to product stewardship, through its signature Coating Care[®] resources, and focuses on advancements in science and technology through its technical conferences and journals, as well as online training opportunities. ACA incorporated PaintCare for the sole purpose of implementing programs for post-consumer architectural paint. ACA maintains a controlling interest in PaintCare through the ability to appoint its Board of Directors.

In February 2011, ACA and PaintCare entered into an affiliation agreement whereby ACA charges PaintCare an administrative fee, annually, to cover the following expense categories: allocation of time incurred by PaintCare officers, allocation of other direct labor, and allocation of occupancy and infrastructure costs. The term of the agreement is for one year and automatically renews for one-year terms unless canceled by either party.

For the years ended June 30, 2017 and 2016, the total administrative fees charged by ACA to PaintCare were \$1,956,462 and \$1,720,000, respectively. At June 30, 2017 and 2016, PaintCare owed ACA \$716,410 and \$693,054, respectively, which is recorded as due to affiliate in the accompanying statements of financial position.

PaintCare Inc.

Notes to Financial Statements June 30, 2017 and 2016

8. Income Taxes

PaintCare is recognized as a tax-exempt organization under Internal Revenue Code (IRC) Section 501(c)(3), and is exempt from income taxes except for taxes on unrelated business activities. No tax expense is recorded in the accompanying financial statements for PaintCare, as there was no unrelated business taxable income. Contributions to PaintCare are deductible as provided in IRC Section 170(b)(1)(A)(vi).

Management evaluated PaintCare's tax positions, and concluded that PaintCare's financial statements do not include any uncertain tax positions.

SUPPLEMENTARY INFORMATION

PaintCare Inc.

Schedule of Activities, Organized by Program
For the Year Ended June 30, 2017

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	General and Administrative	Total
Operating Revenue and Support											
Paint recovery fees	\$ 4,625,604	\$ 34,996,367	\$ 3,619,770	\$ 933,217	\$ 5,405,122	\$ 849,926	\$ 1,473,308	\$ 6,956,690	\$ 440,721	\$ -	\$ 59,300,725
Other income	103,648	-	-	-	-	-	81,296	-	-	-	184,944
Total operating revenue and support	4,729,252	34,996,367	3,619,770	933,217	5,405,122	849,926	1,554,604	6,956,690	440,721	-	59,485,669
Expenses											
Program and delivery services:											
Collection support	17,287	3,025,711	373,436	99,116	210,544	72,887	142,640	525,763	34,675	-	4,502,059
Transportation and processing	4,405,460	21,726,877	1,861,716	456,393	4,523,534	560,497	735,789	3,683,548	83,421	-	38,037,235
Communications	98,254	3,753,494	474,641	88,715	113,166	8,583	18,210	606,972	41,210	-	5,203,245
Legal fees	7,507	141,732	4,886	3,131	-	283	-	-	-	-	157,539
State agency administrative fees	40,000	154,935	20,000	-	35,131	15,000	82,000	120,000	50,000	-	517,066
Other program expenses	154,064	1,057,951	131,913	36,999	149,536	45,743	93,904	171,471	29,002	-	1,870,583
Total program and delivery services	4,722,572	29,860,700	2,866,592	684,354	5,031,911	702,993	1,072,543	5,107,754	238,308	-	50,287,727
General and administrative:											
Legal fees	-	-	-	-	-	-	-	-	-	33,210	33,210
Management fees	-	-	-	-	-	-	-	-	-	1,956,462	1,956,462
Insurance	-	-	-	-	-	-	-	-	-	174,213	174,213
Other expense	-	-	-	-	-	-	-	-	-	1,907,483	1,907,483
Total general and administrative	-	-	-	-	-	-	-	-	-	4,071,368	4,071,368
Total expenses	4,722,572	29,860,700	2,866,592	684,354	5,031,911	702,993	1,072,543	5,107,754	238,308	4,071,368	54,359,095
Change in Net Assets from Operations	6,680	5,135,667	753,178	248,863	373,211	146,933	482,061	1,848,936	202,413	(4,071,368)	5,126,574
Non-Operating Activities											
Investment income	-	-	-	-	-	-	-	-	-	1,823,636	1,823,636
Loss on disposal of property and equipment	-	-	-	-	-	-	-	-	-	(46,549)	(46,549)
Change in Net Assets Before Allocation of General and Administrative Activities	6,680	5,135,667	753,178	248,863	373,211	146,933	482,061	1,848,936	202,413	(2,294,281)	6,903,661
General and administrative allocation	(261,719)	(2,544,998)	(244,164)	(71,906)	(362,337)	(42,747)	(90,747)	(343,569)	(41,107)	4,003,294	-
Investment allocation	-	1,728,879	-	-	(75,844)	(27,358)	(6,545)	94,947	(5,066)	(1,709,013)	-
Total Change in Net Assets	(255,039)	4,319,548	509,014	176,957	(64,970)	76,828	384,769	1,600,314	156,240	-	6,903,661
Net Assets (Deficit), beginning of year	(234,253)	39,442,812	2,564,674	379,278	(1,496,075)	(665,659)	(368,488)	1,510,114	(122,414)	-	41,009,989
Net Assets (Deficit), end of year	\$ (489,292)	\$ 43,762,360	\$ 3,073,688	\$ 556,235	\$ (1,561,045)	\$ (588,831)	\$ 16,281	\$ 3,110,428	\$ 33,826	\$ -	\$ 47,913,650

PaintCare Inc.

Schedule of Activities, Organized by Program
For the Year Ended June 30, 2016

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	General and Administrative	Total
Operating Revenue and Support											
Paint recovery fees	\$ 4,660,647	\$ 35,503,835	\$ 3,855,522	\$ 955,299	\$ 5,432,831	\$ 710,155	\$ 1,040,675	\$ 6,720,309	\$ -	\$ -	\$ 58,879,273
Other income	90,777	-	-	-	-	-	-	-	-	-	90,777
Total operating revenue and support	4,751,424	35,503,835	3,855,522	955,299	5,432,831	710,155	1,040,675	6,720,309	-	-	58,970,050
Expenses											
Program and delivery services:											
Collection support	19,082	2,816,791	347,619	101,448	419,737	87,478	161,638	492,380	3	-	4,446,176
Transportation and processing	4,622,753	20,038,960	1,884,285	459,209	4,317,555	609,818	644,459	3,100,484	-	-	35,677,523
Communications	382,075	5,175,408	460,292	94,980	375,324	23,884	115,337	518,305	1,720	-	7,147,325
Legal fees	3,892	141,823	5,077	3,892	-	-	12,408	1,500	2,757	-	171,349
State agency administrative fees	40,000	403,490	20,000	-	118,013	15,000	63,570	120,000	-	-	780,073
Other program expenses	183,202	965,606	128,483	34,301	148,333	44,240	108,932	159,178	48,722	-	1,820,997
Total program and delivery services	5,251,004	29,542,078	2,845,756	693,830	5,378,962	780,420	1,106,344	4,391,847	53,202	-	50,043,443
General and administrative:											
Legal fees	-	-	-	-	-	-	-	-	-	43,542	43,542
Management fees	-	-	-	-	-	-	-	-	-	1,720,000	1,720,000
Insurance	-	-	-	-	-	-	-	-	-	160,066	160,066
Other expense	-	-	-	-	-	-	-	-	-	2,278,256	2,278,256
Total general and administrative	-	-	-	-	-	-	-	-	-	4,201,864	4,201,864
Total expenses	5,251,004	29,542,078	2,845,756	693,830	5,378,962	780,420	1,106,344	4,391,847	53,202	4,201,864	54,245,307
Change in Net Assets from Operations	(499,580)	5,961,757	1,009,766	261,469	53,869	(70,265)	(65,669)	2,328,462	(53,202)	(4,201,864)	4,724,743
Non-Operating Activities											
Investment income	-	-	-	-	-	-	-	-	-	1,118,357	1,118,357
Loss on disposal of property and equipment	-	-	-	-	-	-	-	-	-	(59,232)	(59,232)
Change in Net Assets Before Allocation of General and Administrative Activities	(499,580)	5,961,757	1,009,766	261,469	53,869	(70,265)	(65,669)	2,328,462	(53,202)	(3,142,739)	5,783,868
General and administrative allocation	(271,039)	(2,635,625)	(252,858)	(74,467)	(375,240)	(44,270)	(93,978)	(355,803)	(42,570)	4,145,850	-
Investment allocation	4,881	1,002,624	10,956	2,164	(25,217)	(15,556)	(11,610)	37,278	(2,409)	(1,003,111)	-
Total Change in Net Assets	(765,738)	4,328,756	767,864	189,166	(346,588)	(130,091)	(171,257)	2,009,937	(98,181)	-	5,783,868
Net Assets (Deficit), beginning of year	531,485	35,114,056	1,796,810	190,112	(1,149,487)	(535,568)	(197,231)	(499,823)	(24,233)	-	35,226,121
Net Assets (Deficit), end of year	\$ (234,253)	\$ 39,442,812	\$ 2,564,674	\$ 379,278	\$ (1,496,075)	\$ (665,659)	\$ (368,488)	\$ 1,510,114	\$ (122,414)	\$ -	\$ 41,009,989

Appendix Section C



Minnesota Paint Stewardship Program

Each year about 780 million gallons of architectural paint is sold in the United States. Did you know that about 10 percent goes unused and is available for recycling?

Minnesota's Paint Stewardship Law requires the paint manufacturing industry to develop a financially sustainable and environmentally responsible program to manage postconsumer architectural paint.

The program includes education about buying the right amount of paint, tips for using up remaining paint and setting up convenient recycling locations throughout the state.

Paint manufacturers established PaintCare, a nonprofit organization, to run paint stewardship programs in states with applicable laws.

PaintCare Products

These products have fees when you buy them and are accepted for free at drop-off sites:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Leaking, unlabeled and empty containers are not accepted at drop-off sites.

⊘ Non-PaintCare Products

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

For information about recycling and proper disposal of non-PaintCare products, please contact your garbage hauler, local environmental health agency, household hazardous waste program or public works department.



Recycle

with PaintCare



MINNESOTA

Places to Take Old Paint

Paint recycling is more convenient with PaintCare. We set up paint drop-off sites throughout Minnesota. To find your nearest drop-off site, use PaintCare's search tool at www.paintcare.org or call our hotline at (855) 724-6809.

How to Recycle

PaintCare sites accept all brands of old house paint, stain and varnish — even if they are 20 years old! Containers must be five gallons or smaller, and a few types of paint are not accepted. See back panel for a list of what you can recycle.

All PaintCare drop-off sites accept up to five gallons of paint per visit. Some sites accept more. Please call the site in advance to make sure they can accept the amount of paint you would like to recycle.

Make sure all containers of paint have lids and original labels, and load them securely in your vehicle. Take them to a drop-off site during their regular business hours. We'll take it from there.



What Happens to the Paint?

PaintCare will make sure that your leftover paint is remixed into recycled paint, used as a fuel, made into other products or properly disposed.

Who Can Use the Program?

People bringing paint from their homes can bring as much latex or oil-based paint as the site is willing to accept.

Businesses (painting contractors and others) can use this program with one restriction: If your business produces more than 220 pounds (about 20-30 gallons) of hazardous waste per month, you may use the drop-off sites for your latex paint only but not for your oil-based paint. Contact PaintCare to learn more about this restriction.

Large Volume Pick-Up

If you have at least 200 gallons of paint to recycle at your business or home, ask about our free pick-up service. Please call for more details or to request an appointment.

PaintCare Fee

PaintCare is funded by a fee paid by paint manufacturers for each can of paint they sell in the state. Manufacturers pass the fee to retailers, who then apply it to the price of paint. Stores can choose whether or not to show the fee on their receipts. Fees are based on the size of the container as follows:

- \$ 0.00 Half pint or smaller
- \$ 0.49 Larger than half pint and smaller than 1 gallon
- \$ 0.99 1 gallon up to 2 gallons
- \$ 1.99 Larger than 2 gallons up to 5 gallons

Not a Deposit

The fee is not a deposit — it is part of the purchase price. The fees are used to pay the costs of running the program: recycling, public education, staffing and other expenses.

Contact Us

To learn more or find a drop-off site, please visit www.paintcare.org or call (855) 724-6809.

Mini Card



**It's easy to recycle
your leftover paint,
stain and varnish.**

Recycle with PaintCare

Find a drop-off site near you:
(855) 724-6809 • www.paintcare.org

**Buy right.
Use it up.
Recycle the rest.**

Manufacturers of paint created PaintCare, a nonprofit organization, to set up convenient places for you to recycle leftover paint. We're working to provide environmentally sound and cost-effective recycling programs in your state and others with paint stewardship laws.

LEARN MORE

Visit www.paintcare.org or follow us on Facebook for tips on how to buy the right amount of paint, store paint properly, use up leftover paint, and find a drop-off site. We also have a free pick-up service for businesses or households with at least 300 gallons of paint to recycle.



PAINTCARE FEES IN MINNESOTA EFFECTIVE SEPTEMBER 1, 2017

Paint Recycling Program

About the Minnesota PaintCare Program

PAINTCARE

Paint manufacturers created PaintCare, a non-profit organization, to set up convenient places for households and businesses to recycle leftover paint. PaintCare sets up paint drop-off sites throughout states that adopt paint stewardship laws.

✓ PAINTCARE PRODUCTS

These products have fees when purchased and will be accepted for free at PaintCare drop-off sites:

- Latex house paints (acrylic, water-based)
- Oil-based house paints (alkyd)
- Stains
- Primers and undercoaters
- Shellacs, lacquers, varnishes, urethanes
- Deck and floor paints
- Sealers and waterproofing coatings for wood, concrete and masonry

✗ NON-PAINTCARE PRODUCTS

- Paint thinners and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Coatings used for Original Equipment Manufacturing or shop application
- Any non-coatings (caulk, spackle, cleaners, etc.)

FEES

PaintCare fees are applied to the purchase price of architectural paint sold in the state as required by state law. Fees are applied to each container and vary by the size of the container as follows:

Half pint or smaller	\$ 0.00
Larger than half pint to smaller than 1 gallon	\$ 0.49
1 gallon up to 2 gallons	\$ 0.99
More than 2 gallons up to 5 gallons	\$ 1.99

For more information or to find a place to take your unwanted paint for recycling, please ask for the PaintCare brochure, visit www.paintcare.org or call (855) 724-6809.



Recycle with PaintCare

WE CAN HELP Recycle YOUR PAINT

www.paintcare.org

Paint Recycling Made Easy

Paint manufacturers formed PaintCare, a nonprofit organization, to make paint recycling more convenient, cost effective, and environmentally sound. Paint doesn't belong in the trash or down the drain. If you can't use it up, recycle it with PaintCare.

We're setting up locations in your state where you can bring old paint for free all year-round.



What types of paint products can be recycled in Minnesota?



PAINTCARE PRODUCTS

(YOU CAN RECYCLE THESE)

These products have fees when you buy them and are accepted for free when you drop them off for recycling:

- Water-based paints (latex, acrylic)
- Oil-based paints (alkyd)
- Stains
- Primers
- Varnishes
- Shellacs
- Lacquers
- Urethanes
- Deck paints
- Floor paints
- Sealers
- Waterproofing coatings



NON-PAINTCARE PRODUCTS

Leaking, unlabeled, and empty containers are not accepted.

- Paint thinners and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Coatings used for Original Equipment Manufacturing or shop application
- Any non-coatings (caulk, spackle, cleaner, etc.)

PROGRAM FUNDING

The PaintCare Fee is applied to the purchase price of architectural paint sold in your state as required by law. Fees are based on container size:

Half pint or smaller	\$ 0.00
Larger than half pint and smaller than 1 gallon	\$ 0.49
1 gallon up to 2 gallons	\$ 0.99
More than 2 gallons up to 5 gallons	\$ 1.99

LEARN MORE: Please ask for a PaintCare program brochure, visit www.paintcare.org, or call (855) 724-6809.



Information for Painting Contractors

UPDATED — AUGUST 2017

Minnesota's Paint Stewardship Program began in November 2014.

Minnesota's paint stewardship law requires paint manufacturers to set up and operate a paint stewardship program for the state. This program is funded by a fee on each container of architectural paint sold in the Minnesota. The program sets up drop-off sites at retail stores and other locations across the state where households and businesses are able to take most types of leftover paint for recycling, free of charge.

Paint Stewardship

The American Coatings Association (ACA) worked with various stakeholders interested in the management of postconsumer paint to develop a Paint Stewardship Program in the United States. PaintCare Inc. is a nonprofit organization established by ACA to implement the program on behalf of paint manufacturers in states that adopt paint stewardship laws. PaintCare has programs in eight states (California, Colorado, Connecticut, Maine, Minnesota, Oregon, Rhode Island, and Vermont) and the District of Columbia.

The main goals of the program are to decrease paint waste and recycle more postconsumer paint by setting up convenient drop-off sites in each PaintCare state.



Fees and Funding

As required by state law, a paint stewardship assessment (PaintCare Fee) must be added by manufacturers to the wholesale price of all architectural paint sold in the state. This fee is paid by manufacturers to PaintCare to fund setting up drop-off sites for leftover, postconsumer paint, and for the transportation, recycling, and proper disposal of that paint. The fees also pay for consumer education and program administrative costs. Fees may vary from state to state. Effective September 1, 2017, Minnesota fees per container are as follows:

\$ 0.00 — Half pint or smaller

\$ 0.49 — Larger than half pint and smaller than 1 gallon

\$ 0.99 — 1 Gallon up to 2 gallons

\$ 1.99 — Larger than 2 gallons up to 5 gallons

The law also requires that each distributor and retailer include the PaintCare Fee with their sale price of architectural paint. Displaying the fee on invoices and receipts is not mandatory for distributors or retailers; however, PaintCare encourages them to show the fee and list it as PaintCare Fee to aid in customer education.

Notice for Painting Contractors

It is expected that contractors will pass the fees on to their customers in order to recoup the fees they pay.

When estimating jobs, contractors should take these fees into account by checking with your suppliers to make sure the quotes for paint products include the fees. You should also let your customers know that you will be including these fees in your quotes.

Paint Drop-Off Sites

PaintCare has established more than 250 paint drop-off sites across Minnesota. Most drop-off sites are paint stores. Other sites include certain solid waste transfer stations, recycling centers, and government-sponsored household hazardous waste programs. Participation as a drop-off site is voluntary.

Use of Retail Drop-Off Sites by Businesses

Retail drop-off sites provide a convenient and no cost recycling option for painting contractors and other businesses. Businesses that generate less than 220 pounds of hazardous waste* per month will be able to use these sites to recycle all PaintCare products (both water and oil-based) with some restrictions on quantities per month.

Larger businesses (those that generate more than 220 pounds of hazardous waste per month) may use the drop-off sites for their water-based PaintCare products only; they are not able to use the sites for oil-based paint or other solvent-based products.

**220 pounds is about 20-30 gallons of paint. When counting how much hazardous waste you generate in a month, oil-based paint counts (because by law it is a hazardous waste), but latex and other water-based paint does not count toward the 220 pound monthly total.*



Pick-Up Service for Large Volumes

Businesses with at least 200 gallons of postconsumer paint to recycle may qualify to have their paint picked up by PaintCare at no additional cost. To learn more about this service or to request an appointment, please visit www.paintcare.org/pickup or call (855) 724-6809.

Contact

Steve Pincuspy
Minnesota Program Manager
spincuspy@paint.org
(612) 719-5216

What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of five gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- ◆ Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- ◆ Deck coatings, floor paints
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

NON-PAINTCARE PRODUCTS

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar, and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes



Large Volume Pick-Up (LVP) Service

PaintCare offers a free pick-up service to painting contractors, property managers, and others with large amounts of leftover architectural paint.

Who is PaintCare?

PaintCare Inc. is a non-profit organization established by the American Coatings Association to operate paint stewardship programs on behalf of paint manufacturers in states that pass paint stewardship laws.

Paint Drop-Off Sites

In states with a paint stewardship program, PaintCare's primary effort is to set up conveniently located drop-off sites—places where residents and businesses may take their unwanted paint for no charge. Sites set their own limits on the volume of paint they accept from customers per visit (usually from 5 to 20 gallons). To find a drop-off site near you, please use PaintCare's site locator at www.paintcare.org or call (855) 724-6809.

Large Volume Pick-Ups

For those who have accumulated a large volume or stockpile of paint, PaintCare also offers a pick-up service. Large volume means at least 200 gallons, measured by container size (not content). On a case-by-case basis, PaintCare may approve a pick-up for less than 200 gallons if there are no drop-off sites in your area. After two or three pick-ups, you may be switched to a regular service (see next page).

Drums and Bulked Paint Are Not Accepted

PaintCare only accepts paint in containers that are 5 gallons or smaller in size. Leave paint in original cans with original labels; do not combine or bulk paint from small cans into larger ones. If you have unwanted paint in drums or containers larger than 5 gallons, please contact a licensed paint recycling company or a hazardous waste transportation company to assist you.

HOW TO REQUEST A LARGE VOLUME PICK-UP

1. Sort and count your paint

We need to know the number of each container size and the type of products you have, sorted into two categories: (1) water-based paints and stains and (2) oil-based paint and stains and any other program products (sealers and clear top-coat products, such as varnish and shellac).

2. Fill out the LVP Request Form and send it in

Fill out a paper or electronic version of the "Large Volume Pick-Up Request Form" and return it to PaintCare by email, fax, or regular mail. (Visit www.paintcare.org or call PaintCare for the form.)

Scheduling

After reviewing your form, PaintCare staff will either approve your site for a pick-up or inform you of the best place to take your paint if you do not meet the volume requirement. If approved, you will be put in contact with our licensed hauler to schedule a pick-up. It may be several weeks before your pick-up occurs.

On the Day of Your Pick-Up

Sort your products into the two categories noted above and store them in an area that has easy access. If the paint is a far distance from where the hauler parks, the path between should be at least four feet wide to accommodate movement of the boxes.



Please plan to have staff available to pack the paint cans into the boxes. The hauler may be able to provide some assistance, but we require your staff to be present and provide labor to pack boxes. Once your paint is properly packed and loaded onto the hauler's truck, you will sign a shipping document and receive a copy for your records. Your paint will then be taken to an authorized processing facility for recycling.

Note: Paint must be in original containers and not leaking.

Repeat Service for Large Volume Users

For businesses that generate large volumes of unwanted paint on a regular basis, a service for recurring direct pick-ups is available. With this service, you will be provided with empty bins, then request a pick-up when at least three bins are filled. PaintCare will provide onsite training on how to properly pack the paint, and you will be required to sign a contract with PaintCare.

Limits on Businesses

To use the program for oil-based products, your waste must qualify as exempt under federal (40 CFR § 262.14) and state/local hazardous waste generator rules. Most notably, these rules require that your business (a) generates no more than 220 pounds (about 20-30 gallons, depending on type) of hazardous waste per month, and (b) accumulates no more than 2,200 pounds (approximately 220 gallons) of hazardous waste at any given time. If your business fails to qualify as an exempt generator, it will not be able to use the program for oil-based products. For more information on the federal hazardous generator rules, please go to www.paintcare.org/limits.

Note: When calculating how much hazardous waste you generate in a month, do not count latex paint.

If You Have Products We Don't Accept

The program does not accept all paints (such as aerosols and automotive finishes) or other hazardous waste. If you have solvents, thinners, pesticides, or any non-PaintCare products (see list to right for examples), we recommend that residents contact their local household hazardous waste (HHW) program. Some HHW programs allow businesses to use their program for a modest fee. Otherwise, businesses should contact a licensed hazardous waste transportation company.

What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of 5 gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

MORE INFORMATION

(855) 724-6809 or (855) PAINT09
www.paintcare.org or info@paintcare.org

PAINTCARE INC.
901 NEW YORK AVENUE NW, SUITE 300W
WASHINGTON, DC 20001

Minnesota Paint Usage & Disposal Surveys

Notes:

Online surveys conducted using SurveyMonkey. Blue numbers indicate the number of people who responded.

0 indicates the question was asked, but there were no responses with that answer.

Surveys were conducted in June or July each year.

2014		2015		2016		2017	
%	Count	%	Count	%	Count	%	Count

1. How much leftover paint is in your home?

264

273

270

258

None	27.3	72	36.3	99	29.6	80	36.4	94
Less than 1 gallon	10.6	28	8.8	24	21.1	57	19.0	49
1-5 gallons (would fit in a cardboard box)	37.9	100	33.3	91	26.7	72	29.1	75
5-15 gallons (would fit in a shopping cart)	17.0	45	16.8	46	11.9	32	5.0	13
15-30 gallons (would fit in two shopping carts)	1.9	5	1.1	3	1.1	3	0.0	0
More than 30 gallons	0.0	0	0.7	2	0.0	0	0.4	1
Yes, but I don't know how much	5.3	14	2.9	8	9.6	26	10.1	26

2. Where did the paint come from? (check all that apply)

256

330

190

164

I did some painting myself and had some leftover	80.1	153	59.0	161	78.4	149	73.8	121
I hired someone to paint and they left it behind	23.6	45	15.8	43	14.7	28	6.1	10
I found it in my home/business when I moved in	26.7	51	11.4	31	13.2	25	10.4	17
I am a painting contractor and it is from one of my jobs	1.0	2	0.4	1	2.1	4	1.2	2
I don't remember where the paint came from	0.5	1	11.7	32	8.4	16	3.7	6
Other	2.0	4	22.7	62	6.3	12	4.9	8

Other responses for June 2017 Survey:

From original paint job

I'm a renter and the property owner left it

It was free

My husband collects it

Some from friends and some from a recycling center

3 respondents answered with the name fo the store

3. What did you do with leftover paint? (check all that apply)

451

273

270

256

Poured it down the drain	0.8	2	0.0	0	1.5	4	0.8	2
Put can(s) of liquid paint in the trash	3.4	9	2.6	7	2.6	7	2.7	7
Dried out the paint and put it in the trash	37.8	99	14.3	39	11.9	32	15.2	39
Stored it in the basement or garage intend to use	58.0	152	24.5	67	29.6	80	32.4	83
Took it to a paint store	0.8	2	2.2	6	4.1	11	4.3	11
Took it to a household hazardous waste event or facility	39.7	104	31.5	86	23.7	64	21.1	54
Gave it away to a family, friend or community organization	8.8	23	3.3	9	3.7	10	5.9	15
Left it behind when I moved	9.2	24	3.3	9	1.9	5	2.3	6
I don't know	2.3	6	3.7	10	7.0	19	4.7	12
I have never stored or disposed of leftover/unwanted pain	9.9	26	12.8	35	11.1	30	9.8	25
Other	1.5	4	1.8	5	3.0	8	0.8	2

Other responses for June 2017 Survey:

My spouse took care of it (1)

Recycled it (1)

4. If you had unwanted paint, what would you do with it?

263

273

270

255

Pour it down the drain	0.8	2	0.0	0	1.5	4	0.4	1
Put can(s) of liquid paint in the trash	1.9	5	2.6	7	1.9	5	2.7	7
Dry out the paint and put it in the trash	19.8	51	12.5	34	11.9	32	13.7	35
Take it to a paint store	1.9	5	11.4	31	15.2	41	15.3	39
Take it to a household hazardous waste event or facility	49.2	127	46.9	128	41.9	113	36.5	93
Give it away to a family, friend or organization	14.7	38	12.1	33	13.0	35	17.6	45
I don't know	11.6	30	12.5	34	13.3	36	11.8	30
Other	1.9	5	2.2	6	1.5	4	2.0	5

Other responses for June 2017 Survey:

Ask a paint store or google it (1)

Look online for a place to recycle it (1)

Research how to recycle it (1)

Take it to a recycling center (2)

5. Did you know that paint can be recycled?

		264		273		190		258
Yes	40.5	107	35.5	97	54.7	104	57.8	149
No	59.5	157	64.5	176	45.3	86	42.2	109

6. Have you ever taken paint to be recycled/disposed? When?

		156		179		175		254
Yes, at some point during the past year	13.3	35	8.4	23	10.7	29	7.5	19
Yes, more than one year ago	27.7	73	26.0	71	24.4	66	26.4	67
No	59.1	156	65.6	179	64.8	175	66.1	168

7. Do you know where to take unwanted paint?

		264		273		270		254
No	61.7	163	66.3	181	60.0	162	44.9	114
Yes	38.3	101	33.7	92	40.0	108	55.1	140
If yes, where? (please specify)	54.5	55	51.1	47	51.9	56	0.0	

Responses to "Where?" for June 2017 Survey:

City Hall (1)

HHW facility or program (1)

HHW pickup service (1)

Local recycling facility or company (1)

Local trash/waste management facility (6)

Organic Disposal Chaska (1)

Paint or hardware store (13)

Recycling / HHW event in my town/city/county each year (6)

Restore (1)

WLSSD (5)

8. How far is the closest paint store?

		264		273		270		254
Less than 1 mile	21.2	56	22.0	60	17.0	46	17.7	45
1-5 miles	56.1	148	53.1	145	45.9	124	52.8	134
5-10 miles	12.1	32	11.7	32	15.2	41	14.2	36
10-20 miles	2.3	6	7.0	19	11.5	31	7.1	18
20-30 miles	0.8	2	3.7	10	3.7	10	4.3	11
Not sure	7.6	20	2.6	7	6.7	18	3.9	10

9. How far would you drive to recycle or dispose of paint?

		264		273		270		254
20-30 miles	7.6	20	9.5	26	10.0	27	11.4	29
10-20 miles	24.2	64	25.3	69	31.9	86	27.6	70
5-10 miles	36.0	95	34.8	95	24.4	66	29.1	74
1-5 miles	22.0	58	20.1	55	17.8	48	18.9	48
Less than 1 mile	1.5	4	2.6	7	3.0	8	3.1	8
Not sure	8.7	23	7.7	21	13.0	35	9.8	25

10. What county do you live in?

		213		273		269		260
Aitkin	0.0	0	0.4	1	0.4	1	0.4	1
Anoka	5.2	11	3.7	10	5.6	15	5.0	13
Becker	0.0	0	0.7	2	0.0	0	0.4	1
Beltrami	0.5	1	0.4	1	0.7	2	0.4	1
Benton	0.9	2	0.4	1	0.7	2	0.4	1
Big Stone	0.0	0	0.4	1	0.0	0	0.0	0
Blue Earth	0.0	0	0.4	1	2.6	7	1.9	5
Brown	1.4	3	0.0	0	0.7	2	0.4	1
Carlton	0.0	0	0.0	0	0.4	1	0.4	1
Carver	1.9	4	2.6	7	1.5	4	1.2	3
Cass	0.0	0	0.0	0	0.0	0	0.4	1
Chisago	0.9	2	0.7	2	0.4	1	0.4	1
Clay	0.5	1	1.1	3	1.1	3	0.4	1

Clearwater	0.0	0	0.0	0	0.0	0	0.8	2
Cook	0.0	0	0.4	1	0.0	0	0.0	0
Cottonwood	0.0	0	0.4	1	0.0	0	0.4	1
Crow Wing	0.5	1	2.6	7	0.7	2	1.2	3
Dakota	8.5	18	6.2	17	7.8	21	8.5	22
Dodge	0.0	0	0.0	0	0.7	2	0.8	2
Douglas	0.5	1	0.4	1	1.1	3	0.0	0
Faribault	0.0	0	0.0	0	0.7	2	0.8	2
Fillmore	0.5	1	0.0	0	0.7	2	0.0	0
Freeborn	0.0	0	0.0	0	0.7	2	0.8	2
Goodhue	0.5	1	1.1	3	0.4	1	0.4	1
Hennepin	31.0	66	32.2	88	24.9	67	28.8	75
Houston	0.9	2	0.4	1	0.4	1	0.0	0
Hubbard	0.0	0	0.4	1	0.0	0	0.4	1
Isanti	0.0	0	0.4	1	0.7	2	0.8	2
Itasca	0.5	1	0.7	2	1.1	3	1.5	4
Jackson	0.0	0	0.4	1	0.0	0	0.0	0
Kanabec	0.5	1	0.4	1	0.0	0	0.4	1
Kandiyohi	1.4	3	0.0	0	0.7	2	0.4	1
Kittson	0.0	0	0.7	2	0.0	0	0.0	0
Koochiching	0.0	0	0.0	0	0.4	1	0.0	0
Lake	0.9	2	0.0	0	0.0	0	0.8	2
Lake of the Wood	0.0	0	0.0	0	0.4	1	0.0	0
Le Seur	0.0	0	0.4	1	0.0	0	0.4	1
Lyon	0.0	0	0.7	2	0.4	1	0.4	1
Mahnomen	0.0	0	0.4	1	0.4	1	0.0	0
Martin	0.0	0	0.4	1	0.0	0	0.8	2
McLeod	0.5	1	1.1	3	0.4	1	0.0	0
Mille Lacs	0.5	1	0.4	1	0.4	1	0.4	1
Morrison	0.5	1	0.4	1	0.7	2	0.0	0
Mower	0.5	1	1.5	4	0.4	1	0.0	0
Murray	0.0	0	0.4	1	0.0	0	0.0	0
Nicollet	0.5	1	1.1	3	0.4	1	0.4	1
Nobles	0.5	1	0.0	0	0.4	1	0.0	0
Norman	0.0	0	0.0	0	0.4	1	0.0	0
Olmsted	2.3	5	1.8	5	2.6	7	1.5	4
Otter Tail	0.0	0	0.7	2	1.5	4	0.0	0
Pennington	0.5	1	0.0	0	0.0	0	0.0	0
Pine	0.0	0	0.0	0	0.7	2	1.9	5
Pipestone	0.0	0	0.7	2	0.0	0	0.0	0
Polk	0.0	0	0.0	0	1.1	3	0.4	1
Pope	0.0	0	0.7	2	0.0	0	0.0	0
Ramsey	16.9	36	9.9	27	10.4	28	14.6	38
Redwood	0.0	0	0.4	1	0.4	1	0.8	2
Renville	0.0	0	0.4	1	0.0	0	0.0	0
Rice	2.8	6	2.6	7	0.4	1	0.4	1
Rock	0.0	0	0.0	0	0.4	1	0.4	1
Roseau	0.0	0	0.7	2	0.0	0	0.4	1
St. Louis	3.3	7	2.6	7	4.1	11	4.6	12
Scott	2.3	5	2.9	8	2.2	6	3.8	10
Sherburne	0.5	1	1.1	3	1.5	4	1.2	3
Sibley	0.5	1	0.0	0	0.0	0	0.0	0
Stearns	1.4	3	2.9	8	1.9	5	0.4	1
Steele	0.5	1	0.4	1	0.4	1	0.4	1
Stevens	0.0	0	0.0	0	0.4	1	0.0	0

Swift	0.0	0	0.4	1	0.7	2	0.4	1
Wabasha	0.0	0	0.0	0	1.5	4	0.4	1
Wadena	0.5	1	0.0	0	0.0	0	0.8	2
Waseca	0.0	0	0.4	1	0.4	1	0.4	1
Washington	5.6	12	5.1	14	4.8	13	3.8	10
Watonwan	0.0	0	0.7	2	0.0	0	0.0	0
Wilkin	0.0	0	0.0	0	0.0	0	0.4	1
Winona	2.3	5	1.1	3	1.1	3	0.8	2
Wright	0.5	1	0.4	1	3.7	10	1.9	5
Yellow Medicine	0.5	1	0.4	1	0.4	1	0.0	0

Counties not listed above had no respondents for all four surveys.

11. How would you describe the place where you live?

	261	273	270	252
Urban / Major City	30.4	79	26.4	72
Suburban	42.7	111	40.3	110
Small City or Town	19.6	51	20.9	57
Rural / Countryside	7.3	19	11.4	31
Other (please specify)	0.0	1	1.1	3

12. What type of dwelling do you live in?

	262	273	270	252
Single-family house	73.4	188	70.7	193
Two or Three-family house	8.2	21	5.1	14
Condominium or apartment building with many units	17.6	45	19.0	52
Manufactured or Mobile Home	0.8	2	1.5	4
Other (please specify)	0.2	6	3.7	10

13. Do you paint professionally?

	264	273	270	256
Yes	1.5	4	1.5	4
No	98.5	260	98.5	269

14. What is your age?

	264	273	270	252
Under 21	5.3	14	4.8	13
21-40	31.8	84	38.1	104
41-60	37.5	99	35.2	96
Over 60	25.4	67	20.1	55
Prefer not to say	-	-	1.8	5

15. Gender

	208	273	270	252
Male	48.1	127	46.2	126
Female	51.9	137	52.0	142
Prefer not to say	-	-	1.8	5

16. Educational Level

	264	273	270	252
Some High School	0.4	1	2.2	6
High School Graduate	7.6	20	6.6	18
Some College, Vocational, Trade, or Technical	32.2	85	29.7	81
4 year degree or higher	58.3	154	59.3	162
Prefer not to say	1.5	4	2.2	6

17. What is your household income?

	264	273	270	252
Less than \$50K	30.0	79	29.7	81
\$50 – 100K	31.4	83	31.5	86
\$100 – 150K	15.5	41	16.8	46
Over \$150K	10.6	28	8.1	22
Prefer not to say	12.5	33	13.9	38