

New York Paint Stewardship Program 2023 Annual Report

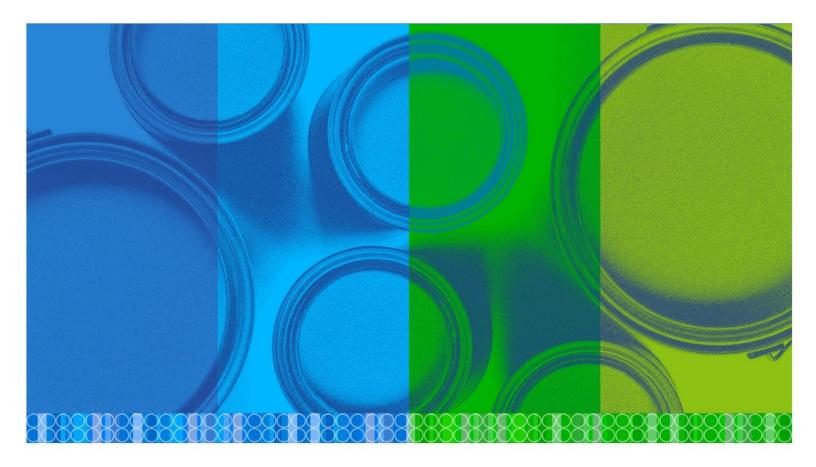
Submitted To

Division of Materials Management Department of Environmental Conservation 625 Broadway Albany, NY 12233

Submitted By

Andrew Radin New York Program Manager (315) 317-4346, aradin@paint.org

PaintCare New York LLC 901 New York Ave NW, Washington, DC 20001 (855) 724-6809 September 15, 2024



Contents

Executive Su	ımmar	у	4	
Ν	ew Yorl	k Paint Stewardship Law	4	
Р	rogram	Highlights	4	
Р	rogram	Plan and Annual Report	5	
Section 1. Pa	aint Co	ollection and Transportation	6	
А	. Drop	o-Off Sites and Services	6	
В	. Conv	venience Criteria	12	
C	. Pain	t Collection Procedures	21	
D	. Pain	t Transportation	22	
Section 2. Pa	aint Co	ollection Volume and Processing Methods	23	
А	. Colle	ection Volume and Recovery Rate	23	
В	. Pain	t Processing Methods and Volume	23	
C	. Late:	x Paint Processing Methods and Processors	24	
D	D. Oil-Based Paint Processing Methods and Processors			
E.	E. Paint Collection Volume by Site Type or Service			
F.	Cont	tainer Recycling	27	
Section 3. In	depen	dent Audit and Financial Summary	28	
А	. Inde	pendent Financial Audit	28	
В	. Finaı	ncial Summary and Discussion	28	
	B1. B2.	Revenue and Expense Categories Financial Summary	28 30	
C	. Rese	erves	31	
D	. Evalı	uation of the Program's Funding Mechanism	31	
E.	. Thre	e-Year Projections	32	
Section 4. Co	ommu	nications	34	
А	. Outre	each Activities	34	
	A1. A2. A3. A4.	Introduction Point of Sale Print Materials Fact Sheets Website	34 35 37 37	

		A5. Translations	38
		A6. Signs for Drop-Off Sites	38
		A7. Press Coverage	39
		A8. Awards	41
		A9. Digital Advertising	41
		A10. Streaming Audio	42
		A11. Social Media	43
		A12. Video	44
		A13. Television	45
		A14. Radio	45
		A15. Print Advertising	45
		A16. Outdoor Advertising	49
		A17. Joint Outreach	51
		A18. Face-to-Face	51
	Β.	Awareness Survey	54
Section 5.	202	24 and Future	55
	A.	Operations	55
	R	Communications	55

D.	communications	55
C.	Proposed Changes to the Program	55

Maps

Year-Round Drop-Off Sites	17
Supplemental Drop-Off Sites	18
Year-Round and Supplemental Drop-Off Sites	19
Direct Pickup Sites	20

Appendices

- A. Drop-Off Sites and Services
- B. Independent Financial Audit
- C. Samples of Outreach Materials
- D. Awareness Survey
- E. PaintCare Drop-Off Site Guidelines

Executive Summary

NEW YORK PAINT STEWARDSHIP LAW

PaintCare is the representative stewardship organization for the New York Paint Stewardship Program codified in New York State Environmental Conservation Law, Article 27: Collection, Treatment and Disposal of Refuse and Other Solid Waste, Title 20: Postconsumer Paint Collection Program. The New York program began in May 2022; all historical data in this report for the calendar year 2022 is based on that eight-month period.

The broad goals of the program are for paint manufacturers to implement and manage the finances of a statewide paint stewardship program to reduce the generation of postconsumer paint, promote using up leftover paint, and facilitate the recycling and proper disposal of unwanted postconsumer paint. The program aims to increase opportunities to properly manage leftover paint, offer cost-saving opportunities to local governments, and manage the paint collected in an environmentally and economically sound manner.

PROGRAM HIGHLIGHTS

Drop-Off Sites. The program had 324 year-round paint drop-off sites at the end of the year; 292 were paint retailers, representing 25% of likely paint retail participants. The remaining sites included eight household hazardous waste (HHW) facilities, eight transfer stations, eight reuse stores, four recycling centers, two paint recyclers, a public works department highway garage, and one landfill.

The program also managed paint from supplemental drop-off sites that included two seasonal HHW facilities, one seasonal transfer station, 122 HHW events, four sites that accepted paint for part of the year, 23 non-PaintCare paint-only events, three PaintCare drop-off events, one town highway garage and eight New York Department of Environmental Conservation (DEC) Clean Sweep events.

During the year, 99.2% of New York residents lived within 15 miles of a drop-off site.

PaintCare also managed paint from five drop-off sites in New York City operated by the City's Department of Sanitation (DSNY).

Services. The program provided 338 direct pickups from businesses and others that had either (1) accumulated more than 100 gallons of paint (considered large volume pickups or LVPs) at their locations, or (2) were categorized as small quantity hazardous waste generators (SQG) or large quantity hazardous waste generators (LQG). The program serviced two locations set up as recurring large volume pickup (RLVP) sites.

PaintCare also partnered with five HHW door-to-door (D2D) collection programs.

Paint Collection Volume. The program collected 740,008 gallons of postconsumer paint.

Paint Processing. Latex paint was 78% of the paint processed: less than one percent was reused, 83% was made into recycled-content paint, 7% was processed for energy recovery, and 9% was landfilled. Oil-based paint was 22% of the paint processed: less than one percent was reused, 10% was made into recycled-content paint, 88% was processed for energy recovery, and 2% was incinerated.

Revenue and Expenses. The program was financed through a fee on new paint sales: 45 cents on small containers, 95 cents on medium containers, and \$1.95 on large containers. Approximately 24.6 million gallons of architectural paints were sold in the state and the program collected \$17,275,478 in revenue from these sales.

Expenses, including paint transportation and processing, communications, staffing, and administration were \$10,511,510. The program ended the year with net assets of \$11,746,887. The total program cost per gallon of paint collected was \$14.20.

Paint Recovery Rate. The recovery rate—the volume of postconsumer paint collected divided by the volume of new paint sales in the same period—was 3%.

Awards. PaintCare received the SEAL (Sustainability, Environmental Achievement and Leadership) Award for Environmental Initiatives.

Communications. Public outreach activities included the distribution of point-of-sale print materials, fact sheets, and signage, as well as messaging delivered via print ads, direct mail, television, digital ads, streaming audio, billboards, radio, social media, and online video.

Operations. PaintCare staff visited hundreds of paint retailers, reuse operations, and municipalities throughout the state in an ongoing effort to establish a network of convenient drop-off sites for leftover paint. All locations that elected to voluntarily serve as a drop-off site for PaintCare were provided with inperson training regarding program-eligible materials. Reusable bins were made available to retail sites to store paint awaiting pickup and subsequent transport to processing facilities. At the end of 2023, 324 locations were serving as PaintCare drop-off sites, a 20% increase over the previous year.

PROGRAM PLAN AND ANNUAL REPORT

The state's paint stewardship law required the approval of a program plan prior to the start of the program. Program plans and annual reports are available on PaintCare's website.

Section 1. Paint Collection and Transportation

Annual Report Statutory Citation

Paragraph 1 of Section 27-2005 requires PaintCare to submit an annual report that includes, in relevant part:

(a) A detailed description of the methods used to collect, transport and process postconsumer paint in the state including detailing collection methods made available to consumers and an evaluation of the program's collection convenience.

A. DROP-OFF SITES AND SERVICES

The overall goal of the program is to increase recycling opportunities for households, businesses, and others with leftover paint. All suitable locations were invited to participate as paint drop-off sites, provided they meet the program's operational requirements. PaintCare partners with paint retailers, hardware stores, lumber centers, material reuse stores, household hazardous waste programs, solid waste facilities (e.g., transfer stations, recycling centers, landfills), and other site types to serve as paint drop-off sites.

The program's drop-off sites and services are summarized in the following tables. PaintCare considers a site (including events) as year-round if it was open at least one day per month in the reporting year or if it is a new site and the site plans to be open at least one day per month going forward.

Sites that are open less frequently are considered supplemental sites. Sites that stopped participating in the program during the year are listed as "partial year." All sites and HHW D2D collection program sponsors are listed in the appendix.

Site Type	2022	2023
Household Hazardous Waste Facility	8	8
Landfill	1	1
Other Site (DPW Highway Garage)	0	1
Paint Recycler	2	2
Paint Retailer	237	292
Recycling Center	3	4
Reuse Store	7	8
Transfer Station	8	8
Total Sites	266	324

YEAR-ROUND DROP-OFF SITES

SUPPLEMENTAL DROP-OFF SITES

Site Type	2022	2023
Household Hazardous Waste Event Site/Number of Events	75/98	82/122
Household Hazardous Waste Facility (Seasonal)	2	2
Other Site (Town Highway Garage)	0	1
Other Event Site (DEC Clean Sweep)/Number of Events	12/12	8/8
Paint-Only Event (Non-PaintCare) Site/Number of Events	3/3	23/23
PaintCare Drop-off Events	0	3/3
Paint Retailer (Partial Year)	1	2
Reuse Store (Partial Year)	0	2
Transfer Station (Seasonal)	0	1
Total Sites	93	124

SPECIAL SITES (NON-PAINTCARE)

Site Type	2022	2023
DSNY Special Waste Site	5	5

SERVICES

Site/Service Type	2022	2023
Direct Pickup Site/Number of Pickups	205/222	308/338
Recurring Large Volume Pickup Site	0	2
HHW Door-to-Door Collection Program	5	5

The program's drop-off sites and services are described below.

Household Hazardous Waste Programs. PaintCare partners with household hazardous waste programs – either directly or indirectly—to cover the costs of their paint collection bins, transportation, processing and in some cases additional on-site paint management activities. HHW programs are typically good program

partners because they have an existing customer base and provide an "all-in-one" HHW drop-off opportunity.

Paint Retailers. At the end of the year, PaintCare identified 1,560 paint retailers—including paint, hardware, and home improvement stores—with 1,180 considered potential paint retail drop-off sites. This number may change from year to year as stores open and close. PaintCare does not consider a store to be a potential drop-off site if it belongs to a corporate chain and the corporate headquarters has indicated that—as a group—they are not interested in serving as drop-off sites at this time. These are primarily big box stores, but they have included some non-big box stores in the past.

Of the 1,180 potential retail drop-off sites, 292 (25%) were participating as drop-off sites at the end of the year. Retail participation as a drop-off site is voluntary, and sites are not compensated.

PaintCare regularly visited paint retailers throughout the state to answer program questions and highlight the benefits of becoming a paint drop-off site. As a result, the network of drop-off locations continued to grow throughout the year.



Example of PaintCare Point-of-Sale Information Provided to Retailers



Paint Retailer in Ithaca Promoting PaintCare

Reuse Stores. A special group of retailers are material reuse stores. Even though only some of these stores sell paint, they are potential drop-off sites. Those who are drop-off sites may operate paint reuse programs by donating or selling good quality leftover paint back to the local community to use, rather than sending it downstream through PaintCare for processing. PaintCare provided compensation for reuse services.

Of the potential 35 reuse store drop-off sites, eight (23%) were participating as drop-off sites at the end of the year. Five of these locations participated in the reuse program.

Solid Waste Facilities. PaintCare partners with solid waste facilities, including transfer stations, recycling centers, and landfills, to be paint drop-off sites for their customers.

At the end of the year, 13 year-round municipal solid waste facilities were serving as drop-off sites.



Municipally Operated Paint Drop-Off Site Signage Highlighting PaintCare Partnership

Paint Recycler. Empire Recycled Paint in Syracuse, and GreenSheen Paint in Rotterdam, are latex paint recyclers and served as drop-off sites for the program. They accepted large quantities of leftover paint from eligible program participants in the state.



PaintCare Sign at New York-Based Latex Paint Processing Facility

Other Site: Two municipal departments of public works' highway garages began serving as PaintCare dropoff sites in 2023: the Oriskany Falls Department of Public Work and the Town of Schaghticoke Highway Garage.

Special Sites. DSNY operated five special waste drop-off sites—one located in each borough. These sites were not contracted with PaintCare for direct service; however, PaintCare covered the cost of processing the paint collected at these sites through an agreement with DSNY's service provider, Veolia. Since these sites were not considered PaintCare sites, we did not promote them to the public or count them in our convenience analysis, but we did include the paint volume collected and processed from these sites since PaintCare managed those aspects of the paint management at PaintCare's expense.

PaintCare Events. PaintCare held three paint drop-off events to help clean out large volumes of stored-up paint and to increase paint drop-off opportunities. The total number of participants at these events was 575.

Paint-Only Events (Non-PaintCare). The two paint processing facilities in the state that opened when PaintCare began operations, Empire Recycled Paint and GreenSheen Paint, each organized their own paint-only collection events with PaintCare covering costs to transport and process program eligible materials.

Other Events. PaintCare partnered with MXI to manage the transportation and processing of programeligible materials from DEC's eight Clean Sweep events at PaintCare's expense. **Direct Pickup Service.** PaintCare's large volume pickup service (LVP) provided a convenient option for painting contractors and other eligible program participants who accumulated large volumes of paint. The minimum amount to receive a direct pickup is 100 gallons. Typically, users of the service have accumulated paint over many years due to the institutional, logistical, and financial barriers to disposal. PaintCare aimed to remove these barriers by providing a free and convenient service. Common users of this service include contractors, builders, property managers, academic institutions, and homeowners, and are further described in the appendix.

In addition to the LVP service, PaintCare offered a pickup service to SQG and LQG generators in New York with volumes below 100 gallons. This service was offered in lieu of other drop off opportunities which were not currently permissible under New York law.

Recurring Large Volume Pickup Service (RLVP). Some LVP sites receive pickups on an on-going basis. These RLVP sites sign a contract with PaintCare to allow them to keep PaintCare collection bins on site and fill them as they accumulate leftover paint. In addition, staff at these locations are trained by PaintCare how to segregate products and store them until picked up by a transporter.

HHW Door-to-Door Collection Programs. D2D collection of household hazardous waste materials was provided by five communities and included collection of PaintCare products. PaintCare was not involved with the D2D collection component of these programs; however, the program-eligible material collected through those programs was subsequently processed through the PaintCare program and is included in the program totals.

B. CONVENIENCE CRITERIA

PaintCare analyzed the convenience level offered by drop-off sites using ArcGIS, a mapping and analytics software, and 2020 U.S. Census Bureau population data. The Census Bureau previously used the term Urbanized Area to identify densely populated centers of varying populations, and PaintCare previously used this definition and its associated data for its density analysis. With the release of the 2020 Census, along with updating population counts and boundaries for densely populated areas, the Census Bureau also changed some terminology and definitions, including replacing the term Urbanized Area with a new comprehensive term and definition, Urban Area. Urban Areas are densely populated areas with 5,000 or more residents. As a result, PaintCare is using Urban Areas data for density analysis.

Some sites (e.g., HHW facilities) have geographic limitations; they are only available to residents of their own city, county, or jurisdiction (i.e., residents of other jurisdictions are not allowed to use the site to drop off HHW/paint even if they live close by). For these sites, PaintCare tracks their service area restrictions and only counts the population for those residents who are (1) within a 15-mile radius, and (2) within the site's service area.

PaintCare established goals to provide paint drop-off sites according to the criteria that follow. However, in contrast to the protocol used by PaintCare for convenience analysis in most other PaintCare states, PaintCare is presenting the convenience analyses in New York with the following limitations to align with

DEC's interpretation of the relevant statutory language: (1) each drop-off site is included (counted towards) in one of the two convenience criteria, not both, and (2) only year-round drop-off sites are used to measure progress in meeting the convenience goals. Supplemental sites such as HHW events are thus not included in the convenience analysis presented below under the "DEC protocol" heading.

PaintCare also conducted convenience analysis using its standard protocol (reflecting PaintCare's interpretation of the relevant statutory language) to allow for a uniform comparison with other PaintCare states. Under PaintCare's protocol, (1) a drop-off site can be counted towards both convenience criteria, if applicable, and (2) both year-round and supplemental drop-off sites are used to measure progress in meeting the convenience goals. The results from both methods are provided below.

Distribution Criterion. Provide 90% of the state's residents access to a drop-off site within 15 miles.

<u>DEC protocol</u>: To meet this criterion using the DEC protocol, in addition to all 114 year-round sites located outside of urban areas, 28 year-round sites located within urban areas were included in the analysis to achieve the distribution criterion of 91.9%. Of the 28 sites in urban areas, 25 were sites that exceeded the target number of sites needed in urban areas and three were sites that would otherwise contribute to meeting the target number of sites in urban areas. The 28 sites in urban areas used to meet the distribution criteria were not included in the density analysis (per DEC protocol).

<u>PaintCare protocol</u>: Including all the program's 324 year-round drop-off sites in the distribution analysis 114 sites outside of urban areas and 210 sites within urban areas), provided 98.6% of the state's residents access to a year-round drop-off site within 15 miles. When supplemental sites were included, coverage increased to 99.2%.

Density Criterion. Provide one additional drop-off site for every 50,000 residents of an Urban Area.

<u>DEC protocol</u>: The following table shows the population centers in the state, the target number of sites the program should provide, and the level of service the program had at year-end with year-round sites only and excluding the 28 sites located in urban areas that were used to meet the distribution criterion.

Census Bureau Urban Area	Population in New York	Target Number of Sites	Number of Year-Round Sites	Number of Additional Sites Needed
Albany-Schenectady	593,142	11	11	0
Binghampton	155,942	3	3	0
Bridgeport-Stamford	55,434	1	1	0
Buffalo	948,864	18	16	2
Elmira	62,468	1	1	0
Glens Falls	71,191	1	1	0
Ithaca	59,102	1	1	0
Kingston	50,254	1	1	0
Kiryas Joel	71,582	1	1	0
Middletown	61,516	1	0	1
New York–Newark	12,909,844	258	113	145
Poughkeepsie-Newburgh	314,766	6	6	0
Riverhead-Southold	51,120	1	1	0
Rochester	704,327	14	14	0
Saratoga Springs	75,684	1	1	0
Syracuse	413,660	8	8	0
Utica	119,059	2	2	0
Watertown	51,832	1	1	0

TARGET NUMBER OF PAINT DROP-OFF SITES IN URBAN AREAS

To correspond with the New York Program Plan, the following table provides additional details about the number of sites by county for the New York-Newark urban area. (Note: The total number of sites needed decreased by a few when breaking the urban area into smaller areas due to rounding.)

NEW YORK-NEWARK URBAN AREA BREAKDOWN

County	Population in New York	Target Number of Sites	Number of Year-Round Sites	Number of Additional Sites Needed
Bronx	1,472,657	29	5	24
Kings (Brooklyn)	2,736,074	54	19	35
Nassau	1,389,785	27	21	6
New York (Manhattan)	1,694,251	33	10	23
Putnam	57,886	1	0	1
Queens	2,405,390	48	19	29
Richmond (Staten Island)	495,747	9	3	6
Rockland	337,010	6	3	3
Suffolk	1,418,173	28	22	6
Westchester	902,871	18	11	7

<u>PaintCare protocol</u>: The following table shows the population centers in the state, the target number of sites the program should provide, and the level of service the program had at year-end when including all year-round and supplemental sites in the urban areas in the density analysis.

				Number of	
		Target	Number of	Year-Round &	Number of
	Population in	Number of	Year-Round	Supplemental	Additional
Census Bureau Urban Area	New York	Sites	Sites	Sites	Sites Needed
Albany-Schenectady	593,142	11	19	30	0
Binghampton	155,942	3	4	4	0
Bridgeport-Stamford	55,434	1	1	2	0
Buffalo	948,864	18	16	27	0
Elmira	62,468	1	1	2	0
Glens Falls	71,191	1	2	4	0
Ithaca	59,102	1	1	2	0
Kingston	50,254	1	4	4	0
Kiryas Joel	71,582	1	1	1	0
Middletown	61,516	1	0	0	1
New York-Newark	12,909,844	258	116	134	124
Poughkeepsie-Newburgh	314,766	6	7	8	0
Riverhead-Southold	51,120	1	2	3	0
Rochester	704,327	14	17	17	0
Saratoga Springs	75,684	1	3	6	0
Syracuse	413,660	8	9	10	0
Utica	119,059	2	4	6	0
Watertown	51,832	1	3	3	0

TARGET NUMBER OF PAINT DROP-OFF SITES IN URBAN AREAS

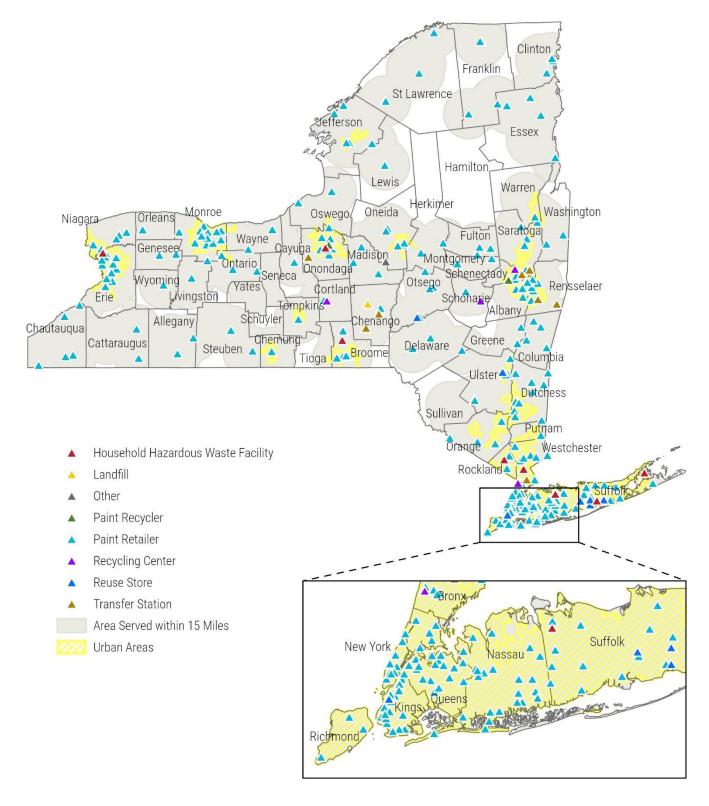
To correspond with the New York Program Plan, the following table provides additional details about the number of sites by county for the New York-Newark urban area. (Note: The total number of sites needed decreased by a few when breaking the urban area into smaller areas due to rounding.)

NEW YORK-NEWARK URBAN AREA BREAKDOWN

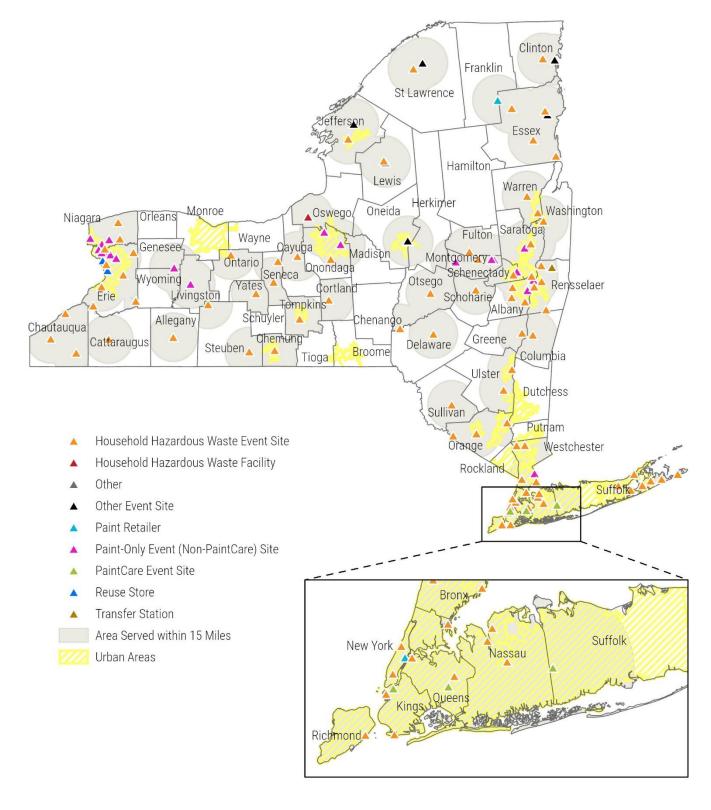
				Number of	
		Target	Number of	Year-Round &	Number of
	Population in	Number of	Year-Round	Supplemental	Additional
County	New York	Sites	Sites	Sites	Sites Needed
Bronx	1,472,657	29	5	5	24
Kings (Brooklyn)	2,736,074	54	20	23	31
Nassau	1,389,785	27	22	24	3
New York (Manhattan)	1,694,251	33	10	13	20
Putnam	57,886	1	0	0	1
Queens	2,405,390	48	19	22	26
Richmond (Staten Island)	495,747	9	3	4	5
Rockland	337,010	6	3	3	3
Suffolk	1,418,173	28	23	25	3
Westchester	902,871	18	11	15	3

Maps. The following maps show the locations of the sites and services available during the year: (1) year-round sites; (2) supplemental sites; (3) year-round and supplemental sites; and (4) direct pickup sites, which were not included when conducting convenience analysis.

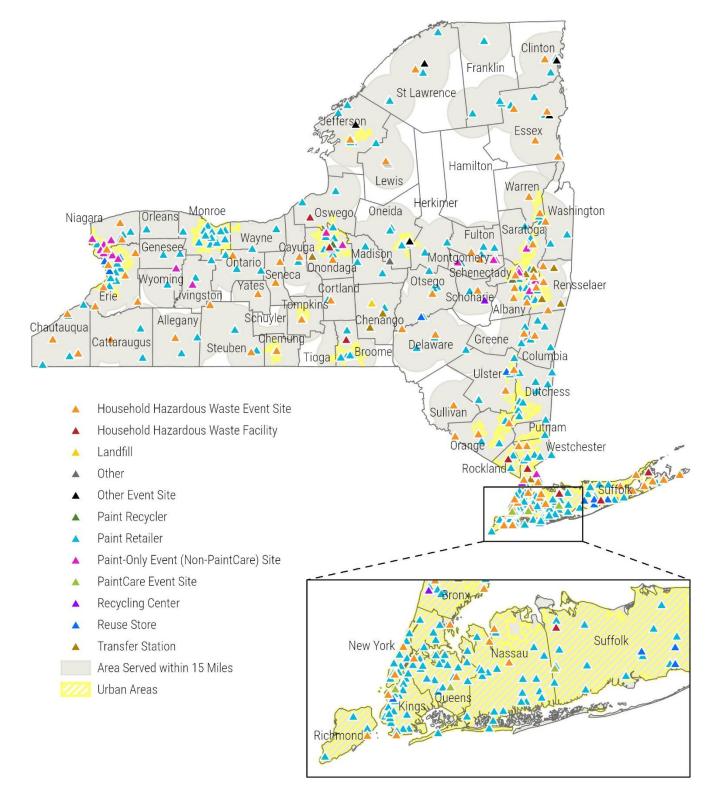
YEAR-ROUND SITES



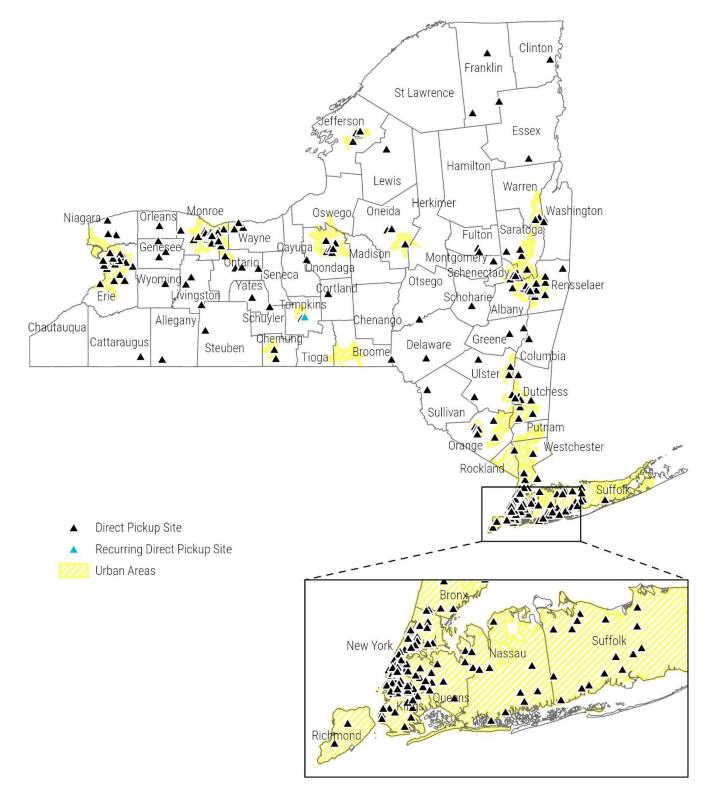
SUPPLEMENTAL SITES



YEAR-ROUND AND SUPPLEMENTAL SITES



DIRECT PICKUP SITES



C. PAINT COLLECTION PROCEDURES

The program has agreements with owners or operators of all drop-off sites, and other partners, that set forth collection procedures. PaintCare agreements require that sites meet all requirements of local, state, and federal law, regulations, and policies.

All new sites (other than LVPs) received a program procedures manual and all sites (other than HHWs and LVPs) also received an on-site, in-person training that covered topics in the manual including identification and screening of program products, paint storage, spill response, arranging to have paint picked up, and record keeping. A copy of the current site guidelines from the procedures manual for drop-off sites is included in the appendix.

Site personnel are required to visually inspect, but not open, containers of paint to confirm that they are acceptable program products and then place them in spill proof collection bins provided by the program. Unlabeled and leaking containers are not accepted at retail or other non-HHW sites; however, trained staff at HHW facilities and events can accept and prepare them for management under their program to the extent permissible under applicable law.

PaintCare staff visit most drop-off sites on a regular basis to check on their operations and to provide additional training and consumer outreach materials as needed.

Permits. DEC requires all participating drop-off sites in the program to complete the NYS Postconsumer Paint Collection Program Paint Collection Site Certification Form. This Certification Form, along with a duly executed drop-off site agreement between PaintCare New York LLC and the drop-off site, serves to register the drop-off site in accordance with the New York Paint Stewardship Program Plan as approved by the DEC. PaintCare assists sites with the submission of the Certification Form to the DEC.

D. PAINT TRANSPORTATION

PaintCare contracted with the following companies for transportation services. Individual sites are assigned to transporters based on costs and logistics.

TRANSPORTERS

Name	Site Types Served
Clean Harbors	HHW Facility/Event, Direct Pickup, RLVP, PaintCare Event, Paint Retailer, Reuse Store
Empire Recycled Paint	Latex and Oil-Based Paint Recycler, HHW Door- to-Door Collection Program, PaintCare Event, Paint-Only Event (Non-PaintCare), Paint Retailer, Reuse Store, Solid Waste Facility
Environmental Services Group	HHW Facility/Event
GreenSheen	HHW Facility, Latex Paint Recycler, Direct Pickup, RLVP, PaintCare Event, Paint-Only Event (Non-PaintCare), Paint Retailer, Solid Waste Facility
Miller Environmental Group	HHW Event/Facility
MXI	HHW Facility/Event, Other Event, Other Site
Tradebe	HHW Facility/Event
Waste Management	HHW Door-to-Door Collection Program

Section 2. Paint Collection Volume and Processing Methods

Annual Report Statutory Citation

Paragraph 1 of Section 27-2005 requires PaintCare to submit an annual report that includes, in relevant part:

(a) A detailed description of the methods used to collect, transport and process postconsumer paint in the state including detailing collection methods made available to consumers and an evaluation of the program's collection convenience.

(b) The overall volume of postconsumer paint collected in the state.

(c) The volume and type of postconsumer paint collected in the state by method of disposition, including reuse, recycling and other methods of processing or disposal.

A. COLLECTION VOLUME AND RECOVERY RATE

The table below provides the gallons of paint collected, gallons of new paint sales, and the resulting recovery rate. The recovery rate is a ratio of the volume (number of gallons) of paint collected compared to the volume of paint sold in the program during the same time period.

GALLONS COLLECTED, SOLD, AND RECOVERY RATE

Description	2022	2023
Paint Collected (gallons)	532,150	740,008
New Paint Sold (gallons)	17,786,785	24,620,410
Recovery Rate	3%	3%

PaintCare typically receives reports of gross pounds of paint collected, along with the number of bins or other collection containers from its transporters or drop-off site partners. Gallons of paint collected are calculated by removing the estimated weight of collection bins and paint cans and converting the remaining weight to volume, typically using 10 pounds per gallon for the conversion.

An estimate of gallons collected at each site during the year is included in the appendix.

B. PAINT PROCESSING METHODS AND VOLUME

The following tables provide the volumes and paint processing methods for latex and oil-based paint during the year. Descriptions of the processing methods follow the tables. Processed volume differs from collected volume because not all paint is processed in the same year that it is collected; the volumes reported as processed in one year may include some paint that was collected at the end of the previous year. Due to rounding, percentages may not add up to 100%.

LATEX PAINT PROCESSING METHODS

Method	2022 Gallons	2022 Percent	2023 Gallons	2023 Percent
Reuse	2,285	<1	3,307	<1
Paint-to-Paint Recycling	289,683	82	464,446	83
Energy Recovery	18,218	5	41,844	7
Disposal	43,229	12	52,816	9
Total	353,415	100	562,413	100

OIL-BASED PAINT PROCESSING METHODS

Method	2022 Gallons	2022 Percent	2023 Gallons	2023 Percent
Reuse	0	0	42	<1
Paint-to-Paint Recycling	7,281	7	16,308	10
Energy Recovery	90,613	92	138,316	88
Incineration	339	<1	2,425	2
Total	98,233	100	157,091	100

C. LATEX PAINT PROCESSING METHODS AND PROCESSORS

The following methods were used to process latex paint:

Reuse. Latex paint was sold or given away in its original labeled containers without any alteration of the container contents.

Paint-to-Paint Recycling. Latex paint was sorted, blended, and sometimes re-tinted into recycled-content latex paint for local use or domestic or international sale.

Energy Recovery. Latex paint unsuitable for recycled-content paint was processed for energy recovery at a waste-to-energy facility.

Disposal. Dry or solidified latex paint was landfilled. Some liquid latex paint was also used as alternative daily cover (ADC), which is considered disposal in New York.

LATEX PAINT PROCESSORS

Processor	Location	Process
Chaffee Landfill	Chaffee, NY	Disposal
Covanta	Niagara Falls, NY	Energy Recovery
Eco Safe Landfill	Blountville, TN	Disposal
Empire Recycled Paint	Syracuse, NY	Paint-to-Paint Recycling
GDB International	Monmouth Junction, NJ	Paint-to-Paint Recycling
GDB International	Middlesex, NJ	Paint-to-Paint Recycling
GreenSheen	Rotterdam, NY	Paint-to-Paint Recycling
Middlesex County Landfill	East Brunswick, NJ	Disposal
MXI	Abingdon, VA	Paint-to-Paint Recycling
Onondaga County RRA	Jamesville, NY	Energy Recovery
Reuse Store	Brooklyn, NY; Ronkonkoma, NY	Reuse

D. OIL-BASED PAINT PROCESSING METHODS AND PROCESSORS

The following methods were used to process oil-based paint:

Reuse. Oil-based paint was sold or given away in its original labeled containers without any alteration of the container contents.

Paint-to-Paint Recycling. Oil-based paint was sorted and blended into recycled-content oil-based paint for domestic or international sale.

Energy Recovery. Oil-based paint was processed for energy recovery at a waste-to-energy facility and/or cement kiln.

Incineration. Oil-based paint was incinerated.

OIL-BASED PAINT PROCESSORS

Processor	Location	Process
Ash Grove	Chanute, KS	Energy Recovery
Ash Grove	Foreman, AR	Energy Recovery
Buzzi Unicem	Cape Girardeau, MO	Energy Recovery
Buzzi Unicem	Greencastle, IN	Energy Recovery
Clean Harbors (Sarnia)	Corunna, ON	Incineration
Giant Resource Recovery	Harleysville, SC	Energy Recovery
Green America	Hannibal, MO	Energy Recovery
GreenSheen	Rotterdam, NY	Reuse
Holcim	Holly Hill, SC	Energy Recovery
Holcim	Paulding, OH	Energy Recovery
Keystone Cement	Bath, PA	Energy Recovery
Loop	Niagara Falls, ON	Paint-to-Paint Recycling
Tradebe-Norlite	Cohoes, NY	Energy Recovery
Veolia	Port Arthur, TX	Incineration

E. PAINT COLLECTION VOLUME BY SITE TYPE OR SERVICE

The following table shows the volume of paint collected by site type or service. Due to rounding, percentages may not add up to 100%.

Site Type/Service	2022 Gallons	2022 Percent	2023 Gallons	2023 Percent
Direct Pickup Service	66,708	13	67,326	9
HHW D2D Collection Program	2,442	<1	1,618	<1
HHW Event	187,287	35	173,383	23
HHW Facility	63,834	12	91,675	12
HHW Seasonal Facility	11,120	2	19,137	3
Other Event	5,999	1	4,221	<1
Paint-Only Event (Non-PaintCare)	22,175	4	78,026	11
PaintCare Event	0	0	3,988	<1
Paint Recycler	10,663	2	28,691	4
Paint Retailer	118,872	22	218,152	30
Reoccurring Direct Pick Up	0	0	152	<1
Reuse Store	5,556	1	6,793	1
Solid Waste Facilities	16,910	3	22,372	3
Special Sites (DSNY)	20,584	4	24,474	3
Total	532,150	100	740,008	100

COLLECTION VOLUME BY SITE TYPE OR SERVICE

F. CONTAINER RECYCLING

The following table shows the tons of metal paint containers recycled during the year.

CONTAINER RECYCLING

	2022	2023
Tons	216	421

Section 3. Independent Audit and Financial Summary

Annual Report Statutory Citation

Paragraph 1 of Section 27-2005 requires PaintCare to submit an annual report that includes, in relevant part:

(d) The total cost of implementing the program, as determined by an independent financial audit, as performed by an independent auditor.

A. INDEPENDENT FINANCIAL AUDIT

An independent financial audit of the PaintCare program was conducted by Rogers & Company PLLC. This independent CPA firm conducted the audit in accordance with auditing standards generally accepted in the United States. Those standards require that the firm plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. The audit process includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. The audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In Rogers & Company's opinion, the financial statements of PaintCare present fairly, in all material respects, the financial position as of December 31, 2023, and the changes in its net assets and its cash flows for the year ended in conformity with accounting principles generally accepted in the United States. The independent financial audit of the PaintCare program is available in the appendix.

B. FINANCIAL SUMMARY AND DISCUSSION

B1. Revenue and Expense Categories

Revenue. Revenue is derived from fees on new paint sales.

Expense Categories. With the exception of General and Administrative Allocation, the following expense categories were state-specific costs related to the implementation of the New York program:

Paint Processing. Processing costs were based on the weight, volume of paint, or number of paint collection bins or drums from drop-off sites and services. Processing costs included the cost of sorting bins of comingled latex and oil-based paint from drop-off sites as well as the ultimate recycling or other processing methods.

Paint Transportation. Transportation costs were based on one or more of the following: the number of bins and drums picked up, number of stops, or mileage.

Paint Collection Supplies and Support. Collection supplies and support expenses included paint collection bins, spill kits, training materials, signs, and other related costs for drop-off sites, and LVPs.

Communications. Communications expenses included advertising, printing and distribution of brochures and other outreach materials, media relations, event promotion, conferences & memberships, production, translations, and the awareness survey.

Personnel, Professional Services and Other. Personnel, professional services and other included the direct costs of program staff, travel, legal fees, office supplies, and other logistical and professional support.

Loan Interest. The cost incurred by the program for borrowing funds to cover program expenses prior to program launch. Interest is paid annually through the duration of the loan period.

General and Administrative. General and administrative costs included administrative and corporate staff, back-office support (e.g., information technology, human resources, legal, accounting, and government affairs), insurance, data management systems, annual financial audit, software licenses, professional services for corporate or organization-wide matters, occupancy, general communications, and other supplies and services that support all PaintCare programs. These costs were shared across all PaintCare programs and allocated relative to population. New York's share of the general and administrative allocation was 22.3%.

B2. Financial Summary

The following table shows program revenue and expenses. Due to rounding, percentages may not add up to 100%, and Total Revenue and/or Total Expenses may differ by a few dollars in some years.

Revenue	2021	2021 Percent of Total	2022	2022 Percent of Total	2023	2023 Percent of Total
Small Containers	\$0	0	\$ 1,317,018	10	\$ 1,801,357	10
Medium Containers	0	0	8,044,617	63	10,656,297	62
Large Containers	0	0	3,334,947	26	4,817,824	28
Total Revenue	0	0	12,696,582	100	17,275,478	100
Expenses						
Paint Processing	0	0	2,341,449	33	3,726,473	35
Paint Transportation	0	0	1,155,841	16	1,783,712	17
Paint Collection Supplies and Support	0	0	960,041	13	563,924	5
Communications	67,685	14	384,619	5	1,940,504	18
Personnel, Professional Fees, Other	209,237	44	722,298	10	737,908	7
Loan Interest	0	0	134,104	2	134,104	1
General and Administrative	202,857	42	1,493,081	21	1,624,886	15
Total Expenses	479,778	100	7,191,433	100	10,511,510	100
Change in Net Assets	(479,778)		5,505,148		6,763,968	
Net Assets, Beginning of Year	(42,451)		(522,229)		4,982,919	
Not Access End of Year	(6522.220)		¢4.000.010		011 746 007	
Net Assets, End of Year	(\$522,229)		\$4,982,919		\$11,746,887	
Reserve Level	-109%		69%		112%	
Cost Per Gallon of Paint Collected	\$0		\$13.51		\$14.20	

REVENUE AND EXPENSES

C. RESERVES

Reserves represent the net assets (investments and/or checking account balance) of the program. Reserves provide the program with a balance that is sufficient to pay its bills in times of either higher than expected paint collection (higher expenses), lower than expected paint sales (lower revenue), or a combination of the two.

D. EVALUATION OF THE PROGRAM'S FUNDING MECHANISM

PaintCare fees placed on the sale of new paints are based on container sizes as follows:

PAINTCARE FEE SCHEDULE

Size	Container Size	Fee
Very Small	Half pint or smaller	\$0.00
Small	Larger than half pint up to smaller than 1 gallon	\$0.45
Medium	1-2 gallons	\$0.95
Large	Larger than 2 gallons up to 5 gallons	\$1.95

Manufacturers and/or their designated representatives reported sales and remitted fees to PaintCare directly.

Based on the program's financial performance, no adjustment to either the fee structure or the reporting system is presently necessary.

E. THREE-YEAR PROJECTIONS

Three-year projections are an important exercise that can help provide the program with financial guidance. Projections are used for planning purposes only and should not be construed as representing actual program revenue, expenses, or budgets.

Revenue. Revenues increased in 2023 as it represented the first full year of program operation. Increased annual revenues of 4% or less are projected for 2024 through 2026.

Changes to paint sales volumes would alter actual revenue available when compared to the forecast provided.

Expenses. Expenses increased in 2023 as it represented the first full year of program operation. Increased expenses of 20% are projected for 2024 before leveling off to 2.5% or less through 2026 as the program recovers increasing quantities of eligible materials following increased public awareness.

Changes to expenses, especially in paint collection volume and pricing, would alter actual expenses when compared to the forecast provided.

Net Assets/Reserves. This forecast shows an increase in net assets and reserve levels through 2026. In the event the projected levels of reserves are realized, PaintCare may respond by increasing its investment in public education and outreach, and/or the number of paint drop-off events it supports across the state. A decrease in the program fee is not contemplated at this time as it is still early in program implementation; future net revenue trends are difficult to predict under such a short timeframe.

THREE-YEAR PROJECTIONS

	Actual	Projections		
Revenue	2023	2024	2025	2026
Small Containers	\$1,801,357	\$1,839,535	\$1,909,882	\$ 1,961,159
Medium Containers	10,656,297	11,030,847	11,432,335	11,676,376
Large Containers	4,817,824	4,952,224	5,194,829	5,311,958
Total Revenue	17,275,478	17,822,606	18,537,047	18,949,493
Expenses				
Paint Processing	3,726,473	4,182,400	4,349,696	4,523,684
Paint Transportation	1,783,712	1,982,600	2,061,904	2,144,380
Paint Collection Supplies and Support	563,924	673,200	790,128	821,733
Communications	1,940,504	3,000,000	3,000,000	3,000,000
Personnel, Professional Fees, Other	737,908	821,755	846,389	871,847
Loan Interest	134,104	134,500	92,350	46,700
General and Administrative	1,624,886	2,055,918	1,864,138	1,929,383
Total Expenses	10,511,510	12,850,373	13,004,605	13,337,727
Change in Net Assets	6,763,968	4,972,233	5,532,442	5,611,766
Net Assets, Beginning of Year	4,982,919	11,746,887	16,719,120	22,251,562
Net Assets, End of Year	11,746,887	16,719,120	22,251,562	27,863,328
Reserve Level	112%	130%	171%	209%

Note: Due to rounding, Total Revenue and/or Total Expenses may differ by a few dollars in some years.

Section 4. Communications

Annual Report Statutory Citation

Paragraph 1 of Section 27-2005 requires PaintCare to submit an annual report that includes, in relevant part:

(e) Samples of all educational materials provided to consumers of architectural paint and retailers.

(f) A detailed list of efforts undertaken and an evaluation of the methods used to disseminate such materials including recommendations, if any, for how the educational component of the program can be improved.

A. OUTREACH ACTIVITIES

A1. Introduction

PaintCare's outreach strategy includes a variety of activities targeted to retailers, painting contractors, municipal agencies, and the public through direct contact and advertising. Outreach efforts focused on encouraging the public to recycle their unwanted paint and also included messages related to reducing paint waste by planning ahead for a paint purchase and using up leftover paint.

Outreach was conducted by distributing brochures and other printed materials to retailers and others and by using a variety of media including digital ads, streaming audio, social media, video, radio, print advertising, and outdoor advertising. The main call-to-action of outreach materials and messaging directs readers to visit PaintCare's website to find a drop-off site using PaintCare's site locator search tool.

PaintCare created several new educational outreach materials in 2023. These included a general consumer brochure and poster series highlighting tips for source reduction and reuse, a brochure for retail staff encouraging participation as a drop-off site, and an illustrated youth outreach activity booklet.



Buy Right Poster, Use It Up Poster, and Recycle the Rest Poster

The relative amounts of spending dedicated to different outreach activities are summarized in the following table.

Activity	Percent
Social Media	23
Out of Home	17
Digital Ads	13
Print Ads	11
PR Agency Support	9
TV	9
Radio	8
Production	3
Conference & Membership	2
Print Materials Distribution	1
Event Promotion	1
Streaming Audio	1
Video	1
Surveys	<1
Translations	<1
Total	100

RELATIVE SPENDING ON OUTREACH ACTIVITIES

A2. Point of Sale Print Materials

PaintCare distributed print materials to retailers for them to make available to consumers to educate them about the PaintCare program. Staff fulfilled requests for materials totaling 52,659 brochures, mini cards, fact sheets, posters, and other materials during the year. Program staff also delivered additional materials in person during site visits.

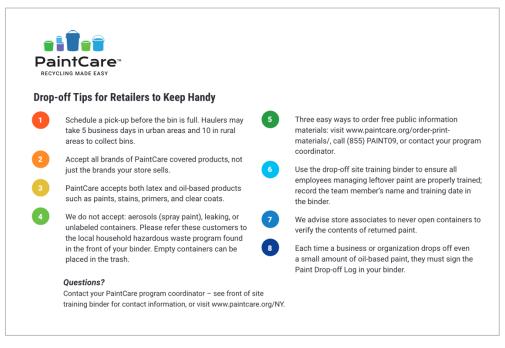
PaintCare provided counter mats to retailers for use in the paint department to reference when customers have questions. The counter mat is popular with retailers and more likely than the poster to be seen by customers while they wait for their paint to be mixed.

Larger versions of the materials shown below are included in the appendix and are available on the PaintCare website.



Brochure, Mini Card, Program Poster, Counter Mat, and Fact Sheets

In April, PaintCare mailed postcards to active retail drop-off sites thanking them for their participation and providing tips for successfully operating the program at their location.



Mailer Sent to PaintCare Retail Drop-off Sites in April

In August, PaintCare sent postcards to paint retailers with information about state pricing laws.

In December, PaintCare sent letters and fact sheets to 60 paint retailers known to sell paint online. The letter provided a summary of PaintCare program information for retailers and a reminder that online paint sales are included under the paint stewardship law.

A3. Fact Sheets

Several fact sheets are available on PaintCare's website for different target audiences, and printed versions are distributed upon request. Minor updates are made throughout the year. Current versions of the fact sheets on PaintCare's website include:

- How Does the Paint Stewardship Program Affect Paint Retailers?
- How to Become a Retail Drop-Off Site
- About PaintCare Fees
- Information for HHW Programs
- Information for Solid Waste Facilities Including Transfer Stations, Recycling Centers, and Landfills
- Reuse Programs Compensation and Reporting
- Information about the Large Volume Pickup Service
- Information for Painting Contractors

A4. Website

Most PaintCare advertising and outreach materials direct the public to PaintCare's website for more information and to find a local PaintCare site. The website is easy to navigate and features content on buying the right amount of paint, storage and reuse tips, and recycling. It contains special pages for manufacturers, retailers, contractors, waste facilities, products covered by the program, and the New York program. PaintCare's website is updated throughout the year. The most frequently visited part of the website is the PaintCare site locator.

There were 473,487 page views of the New York web page during the year.

PaintCare provides a web page of links to paint calculators from various sources, at www.paintcare.org/paint-calculators. These calculators can be used by households and businesses to help them buy the right amount of paint.

PaintCare maintains a list of locations by state where the public can find recycled-content paint at www.paintcare.org/recycled-paint-stores.

PaintCare's website also provides a series of video tips about storing paint properly to increase recyclability. The videos are used in social media posts and on PaintCare's website at www.paintcare.org/store-right.



Example of Storage Tip Video Showing Use of a Rubber Mallet to Avoid Damaging Can

A5. Translations

PaintCare translates program brochures and fact sheets into languages other than English upon requests from paint retailers and other stakeholders. PaintCare has translated its program brochure into Amharic, Arabic, Armenian, Bengali, Cantonese, Farsi, French, Haitian Creole, Hawaiian, Hindi, Hmong, Italian, Japanese, Khmer, Korean, Lao, Mandarin, Polish, Portuguese, Punjabi, Russian, Somali, Spanish, Tagalog, Thai, Turkish, Ukrainian, Vietnamese, and Yiddish. Three widely used fact sheets that provide information about the LVP service, guidance for painting contractors, and the program products list are also available in the 29 languages listed above. PaintCare maintains a Spanish language translation button on its website, making the site fully bilingual. Additionally, live interpretation in Spanish and other languages is available on PaintCare's telephone hotline by request. PaintCare provides information on how to access translations and hotline interpretation at www.paintcare.org/language-assistance/.

A6. Signs for Drop-Off Sites

PaintCare provides several signs to drop-off sites to help them educate the public about the program, screen program products, and address any concerns about illegal dumping. Drop-off sites may order the following signs: Program Products (English/Spanish), Program Partner, Combination (program partner with simplified products list), No Dumping, and Please Wait for Assistance.



A7. Press Coverage

PaintCare, through its media agency, issued a number of press releases to local television, print, and digital media outlets to earn press coverage about the program. Press releases featured the one year anniversary of the program, the 1 millionth gallon collected, new sites added to the program, or encouraged stories about PaintCare in the context of home care tips. These efforts led to 170 mentions of PaintCare in the following outlets:

Date	Media Outlet	Date	Media Outlet
2/10	MENAFN	9/21	Andalusia Star
2/14	Newsbreak	9/21	Le Lezard.com
3/15	Buffalo Rising	9/21	Consumer Infoline
3/28	The Post Star	9/21	Charlotte Gazette
4/3	HappeningNext	9/21	Greenville Advocate
4/3	Oswego County Today	9/21	Clanton Advisor
4/10	HappeningNext	9/21	Winchester Sun
4/10	Scarsdale10583	9/21	Daily Leader.com
4/12	Long Island Business News	9/21	Smithfield Times
4/24	Patch	9/21	Leader Publications
4/25	Newzjunky.com	9/21	Shelby County Reporter
4/30	Waste Advantage	9/21	Wetumpka Herald
5/2	The Batavian	9/21	Washington Daily News
5/2	Spectrum News	9/21	ValleyTimes-News.com
5/3	Yahoo Finance	9/21	Interior Journal
5/4	Country 106.5 WYRK	9/21	The Advocate-Messenger
5/16	WNBF	9/21	Claiborne Progress
5/16	The WHALE 99.1	9/21	Tryon Daily Bulletin
5/16	98.1 The Hawk	9/21	Ironton Tribune
5/16	WRRV	9/21	Orange Leader
5/19	Niagara Frontier Publications	9/21	Bogalusa Daily News
5/22	Brooklyn Daily Eagle	9/21	Chester County Press (Oxford, Pennsylvania)
8/15	News Channel 2	9/21	NorfolkWrentham - Local Town Pages
9/19	CNYHomepage.com	9/21	Davie County Enterprise Record
9/20	North Country Now	9/21	Coastland Times
9/21	PIX11	9/21	Jessamine Journal
9/21	WETM 18	9/21	MillisMedway - Local Town Pages
9/21	CNYHomepage.com	9/21	Atmore Advance
9/21	WLNS	9/21	Roanoke Chowan News Herald

9/21	OurQuadCities.com	9/21	Selma Times-Journal
9/21	WeAreGreenBay.com	9/21	TheTidewaterNews.com
9/21	Rochesterfirst.com	9/21	Grit Daily
9/21	WJMN	9/21	L' Observateur
9/21	WREG	9/21	Franklin- Local Town Pages
9/21	WGNO	9/21	Riverton Journal
9/21	WIProud.com	9/21	Ashland - Local Town Pages
9/21	KGET	9/21	The Oxford Eagle
9/21	WJET	9/21	Cordele Dispatch
9/21	WYTV News	9/21	Leesville Leader
9/21	WVNS	9/21	Frankfort State Journal
9/21	WCBD	9/21	Times of San Diego
9/21	WATE	9/21	Clemmons Courier
9/21	WJHL.com	9/21	Kenbridge Victoria Dispatch
9/21	WYZZ-TV	9/21	Sogotrade - Barchart.com
9/21	WPRI	9/21	Holliston - Local Town Pages
9/21	WANE-TV	9/21	Salisbury Post
9/21	KOIN	9/21	Gates County Index
9/21	BRProud.com	9/21	Hopedale - Local Town Pages
9/21	KXNet.com	9/21	Luverne Journal
9/21	KODE TV	9/21	Norwood - Local Town Pages
9/21	KELOLAND TV	9/21	Greenville Business Magazine
9/21	Fox40 KTXL	9/21	ADVFN US
9/21	ABC 27	9/21	PR Newswire
9/21	ConchoValleyHomepage.com	9/21	Yahoo! Finance
9/21	WesternSlopeNow.com	9/21	Morningstar.com
9/21	WWLP.com	9/21	Finanzen.net
9/21	News Channel 8	9/21	InvestorsObserver
9/21	Kark.com	9/21	Street Insider
9/21	KSN	9/21	PRWeb
9/21	FOX5 San Diego	9/21	PR Newswire
9/21	WKRN	9/21	Benzinga.com
9/21	WTAJ	9/22	Troy Record
9/21	WFXRTV.com	9/22	Saratogian
9/21	CBS4Indy	9/22	Niagara Gazette
9/21	KRQE	9/23	Chautauqua County
9/21	FOX 31 News KDVR	9/24	WasteAdvantage
9/21	Terra Daily	9/24	The US Sun

9/21	WGN-TV	9/25	Scrap Monster
9/21	Canadian Insider	9/25	Durability + Design
9/21	ADVFN Mexico	9/26	WNBF News Radio 1290
9/21	Americus Times-Recorder	9/26	PaintSquare.com
9/21	Port Arthur News	10/13	The Times Union (Albany, NY)
9/21	Magnolia State Live	11/3	Runner's World US
9/21	Stanly News & Press	11/3	New York Almanack
9/21	Suffolk News Herald	11/3	Runners World UK
9/21	BluegrassLive.com	11/14	CNYHomepage.com
9/21	Elizabethton.com	12/18	LocalSRY.com
9/21	Post-Searchlight	12/18	WSYR
9/21	Lowndes Signal	12/18	INFORMNNY.com
9/21	Demopolis Times	12/18	WWTI
9/21	Panolian	12/19	INFORMNNY.com
9/21	Vicksburg Post	12/19	WWTI
9/21	Prentiss Headlight	12/21	Finger Lakes 1
9/21	Troy Messenger	12/21	Waste360
9/21	Picayune Item	12/28	JCT CoatingsTech

A8. Awards

In May, PaintCare received an Environmental Initiative Award at the 2023 SEAL (Sustainability, Environmental Achievement and Leadership) Business Sustainability Awards.

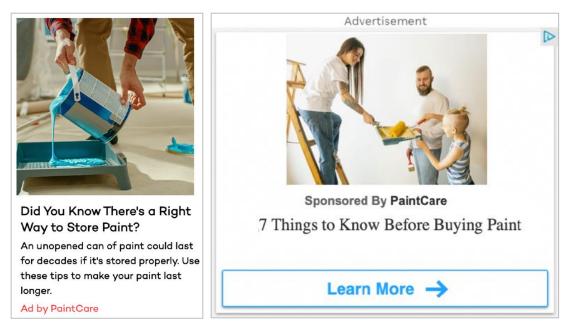
A9. Digital Advertising

From February through November, PaintCare used digital advertising to efficiently promote messaging to target audiences and drive them to PaintCare's website and site locator tool. Ads targeted homeowners and paint consumers on a variety of popular websites across mobile, tablet, and desktop formats. From June through September PaintCare also used dynamic display digital advertising that used geotargeting to automatically provide information about each PaintCare drop-off site to nearby paint consumers and prompt them to drop off their paint for recycling.



Example of PaintCare's Digital Ads

From March through August, PaintCare used native display digital advertising to promote its messaging.



Examples of PaintCare's Native Display Digital Ads

A10. Streaming Audio

Monthly from March through September, PaintCare ran ads on Pandora and Spotify. In the ad, a teenager informs their parent that the leftover paint stored in their garage can be recycled at a PaintCare drop-off site.

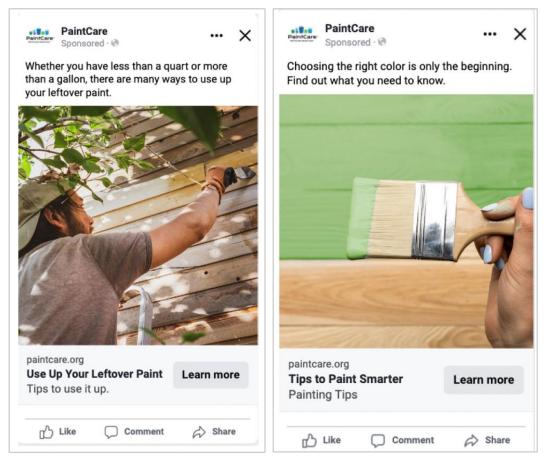
A11. Social Media

Throughout the year PaintCare maintained its social media presence on sites including Facebook, Instagram, and Tiktok and posted messaging to audiences on those platforms. Social media messages included promotion of PaintCare's three key messages: buy the right amount of paint, use up leftover paint, and recycle the rest with PaintCare.



Instagram Post Promoting Recycling Paint by Using the Large Volume Pickup Service

Monthly from February through November PaintCare ran social media ads on Facebook, Instagram, Pinterest, TikTok, and Snapchat in English and Spanish with messages about buying the right amount of paint, using up leftovers, and recycling the rest at drop-off sites.



Facebook Ads Promoting Using Up Leftover Paint and Tips to Paint Smarter

A12. Video

In March through September, PaintCare ran video commercials online. The commercial shows a single room painted and decorated several times in changing eras by contractors and a DIYer homeowner. While the styles and fashions of décor evolve with time, the leftover paint stacks up in the closet. The audience learns that, finally, in the present era there is a new solution for an ongoing problem; now you can recycle leftover paint with PaintCare.



Still Frames from Painting Through the Eras Commercial

PaintCare's video commercials can be viewed on its YouTube and Vimeo channels.

A13. Television

In March through May and July through September, PaintCare ran cable television spots throughout most of the state using the same commercial as noted in the Video section above.

A14. Radio

In April, May, August, and September, PaintCare used underwriting of public radio stations in the state to promote its paint stewardship messaging to target audiences. The following message was used on public radio in approximately 10 spots per week in four-week time blocks and was appended to locally tailored underwriting acknowledgements: "...and from PaintCare. Recycling leftover paint, stain, and varnish is now available year-round at over 250 paint stores and other sites in New York. More at paintcare.org."

In March through May and July through September, PaintCare also ran a commercial radio campaign using the same commercial as noted in the Streaming Audio section above.

A15. Print Advertising

In May, July, and September, PaintCare placed ads in Better Homes & Gardens, Real Simple, Elle Decor, HGTV, and House Beautiful magazines. The ads promoted PaintCare's three tips for reducing paint waste.



Magazine Ad

In June, July, September, and October, PaintCare placed quarter-, half-, and full-page ads in 54 newspapers. The ads promoted the area's local drop-off sites.



Drop-off Site Newspaper Ad in the Ithaca Times

In June through August, PaintCare ran print ads in newspapers in Arabic, Haitian Creole, Italian, Korean, Polish, Russian, Spanish, and Yiddish promoting recycling paint at PaintCare drop-off sites and the large volume pickup service.

Riciclate la vernice avanzata

Comodi siti di smaltimento

A New York sono disponibili più di 275 siti in cui privati e commercianti possono portare vernici, mordenti e smalti avanzati affinhé v engano riciclati in nuova vernice. Trovate il sito di smaltimento più vicino: paintcare.org/drop-off-sites

Servizio di ritiro gratuito

Privati e commercianti con almeno 100 galloni di materiale avanzato possono richiedere il ritiro gratuito per grandi volumi. Controllate i requisiti di idoneità e richiedete il ritiro: paintcare.org/pickup

Verniciate in modo più intelligente

Riducete lo spreco di vernice acquistando la giusta quantità ed esaurendo gli avanzi! Suggerimenti: paintcare.org/paint-smarter



IL CODICE PER **TROVARE IL SITO DI SMALTIMENTO** DELLA VERNICE AVANZATA





Example of Print Ad in Italian Language Newspaper

In October and November PaintCare sent mailers to Watertown area households and businesses promoting paint recycling at year-round drop-off sites, the LVP service, and reducing waste by painting smarter.



Direct Mailer Sent to Households

PaintCare sent mailers to businesses in September that emphasized use of the LVP service.



Direct Mailer Sent to Businesses

A16. Outdoor Advertising

In March through June, PaintCare ran outdoor advertisements on billboards in high traffic areas outside of New York City.



Digital Bulletin Promoting Painting Smarter

In June through October, PaintCare ran outdoor advertisements on Link NYC kiosks in high traffic areas of New York City. In July through September, PaintCare ran transit advertisements on platforms on the Long Island Rail Road.



Link NYC Digital Billboard and Long Island Railroad Poster Promoting Paint Recycling

In July and August, PaintCare ran advertisements at 19 cinemas in Manhattan and Queens during the peak summer blockbuster season. The commercial shows a woman whose child has drawn on the wall. When she goes to get some of the paint she had been saving for touchups, she sees that she has much more leftover paint than she would need and recycles the rest.



Still Frames from Touch Ups Commercial

A17. Joint Outreach

PaintCare offers creative and financial support for outreach campaigns conducted by HHWs and government run solid waste facilities that are PaintCare partners. There were no requests for Joint Outreach support this year.

A18. Face-to-Face

PaintCare staff attended the following face-to-face activities:

Date	Event	Activity
1/31-2/2	National Association of Home Builders International Builders Show	Exhibitor, table/booth
1/31-2/2	North American Hardware and Paint Association National Hardware Show	Exhibitor, table/booth
2/3-2/5	The Home Show	Exhibitor, table/booth
2/22-2/24	Painting Contractors Association Annual Expo	Exhibitor, table/booth
3/16	Sherwin Williams Pro Show	Exhibitor, table/booth
3/17-3/19	CNY Home and Garden Show	Exhibitor, table/booth
3/30	Statewide Webinar with NYSASWM, NYSAR3, and SWANA-NY	Presentation
4/2-4/3	Northeast Recycling Council Spring Conference	Exhibitor, table/booth
4/19	Sherwin Williams Pro Show	Exhibitor, table/booth
4/26	Carpet America Recovery Effort (CARE)	Presentation
5/2	Sherwin Williams Pro Show	Exhibitor, table/booth
5/7	Sherwin Williams Pro Show	Exhibitor, table/booth
5/10	NY Cooperator Expo	Exhibitor, table/booth
5/21-5/24	Federation of NYS Solid Waste Associations	Sponsor, Exhibitor, table/booth, Presentation
5/24	Solid Waste Advisory Board, Queens, NY	Presentation

6/7	Visited Washington, D.C., Offices of Kirsten Gillibrand, Paul Tonko, Brandon Williams, and Alexandria Ocasio-Cortez	PaintCare staff provided program overview to Capitol Hill staffers
6/13	Solid Waste Advisory Board, Brooklyn, NY	Presentation
6/21	NY City Community Board #12	Presentation
8/2-8/3	North American Hardware and Paint Association Independents Conference	Exhibitor, table/booth
8/14-8/16	Resource Recycling Annual Conference	Exhibitor, table/booth
9/11-9/14	Commercial Painting Industry Association Leadership Conference	Attended
9/11-9/14	Product Stewardship Institute Forum Conference	Exhibitor, table/booth; staff provided panel presentation
9/17-9/23	NAHMMA National Conference	Exhibitor, table/booth
9/20	Apartments of NY Expo	Exhibitor, table/booth
9/26-9/28	U.S. Green Building Council Greenbuild International Conference + Expo	Exhibitor, table/booth
9/27-9/28	SWANA WasteCon Leadership Summit	Exhibitor, table/booth
10/8-10/11	NYS School Facility Managers Expo	Exhibitor, table/booth
10/31-11/2	Northeast Recycling Council Fall Conference	Exhibitor, table/booth
11/2-11/3	Painting Contractors Association Women in Paint Conference	Exhibitor, table/booth
11/14-11/16	National Association of Realtors Annual Conference and Expo	Exhibitor, table/booth
11/14-11/16	NYS Association for Reduction, Reuse, and Recycling (NYSAR3)	Sponsor, Exhibitor, table/booth
12/5-12/6	National Recycling Coalition National Recycling Congress	Attended
12/6-12/7	Northeastern Retail Lumber Association LBM Expo	Exhibitor, table/booth
12/8	Statewide EPR Webinar with SWANA-NY	Sponsor, presentation
9/18-9/20	New York State Association of Solid Waste Managers	Sponsor and exhibitor; table/booth; provided program materials
10/19	Western New York Building Managers Expo	Exhibitor; table/booth; provided program materials

In November 2023, members of PaintCare's New York team hosted a booth at the New York State Association for Reduction, Reuse, and Recycling (NYSAR3) Conference in Cooperstown. PaintCare staff promoted awareness of the program to numerous municipal recycling professionals throughout the two-day conference.



PaintCare Staff at NYSAR3 Conference



PaintCare Program Coordinator Wes Baxter Presenting at the Federation of NY Solid Waste Association's Annual Conference

PaintCare New York Annual Report – January 1, 2023 – December 31, 2023 – Page 53

B. AWARENESS SURVEY

In October, PaintCare ran its annual public awareness survey to measure the effectiveness of its outreach activities with the assistance of market research firm KB Insights. KB Insights analyzed all survey data to help PaintCare better understand trends and guide future outreach targeting. Data from all PaintCare programs were included in the analysis, providing comparison results between paint stewardship programs throughout the nation.

Following are some highlights from the survey results:

- 254 surveys were completed by New York residents, allowing 90% confidence in the accuracy of the measured results for the population within +/-5%.
- Over half of respondents (67%) purchased paint in the last year. Of those, 44% reported seeking help from paint retail staff to purchase the right amount and 42% reported taking measurements in order to purchase the right amount of paint.
- 77% of respondents said they were "extremely likely" or "likely" to drop off paint for recycling the next time they have leftover paint to dispose of.
- 48% of end-consumers who had purchased paint in the last year were aware that paint can be recycled, of available drop-off opportunities in the state, or both.

The full report for this year's awareness survey for all PaintCare programs is included in the appendix.

Section 5. 2024 and Future

Statutory Citation

Paragraph 12 of Section 27-2003 requires, in relevant part:

The operator of the postconsumer paint collection program shall notify the department annually, in writing, if there are no changes proposed to the program and the producer or representative organization intends to continue implementation of the program as previously approved by the department.

This section of the annual report describes activities or plans for the program that have happened since December 31, 2023, or are being planned. It also addresses any proposed changes to the program.

A. OPERATIONS

PaintCare plans to continue direct outreach to paint retailers and municipalities across the state as a key part of the effort to expand the drop-off network for leftover paint.

PaintCare intends to continue to visit non-drop-off sites to increase awareness of the program among retailers. Plans for the visits include providing updated outreach materials, checking site staff familiarity with the program, and observing whether the PaintCare fee is being applied to covered products. During these visits, staff plan to invite retailers and other locations (recycling facilities, solid waste transfer stations) to participate in the program as drop-off sites.

B. COMMUNICATIONS

PaintCare plans to phase in additional statewide promotion of paint stewardship messaging to households and businesses around the state and to conduct awareness surveys of paint consumers.

C. PROPOSED CHANGES TO THE PROGRAM

PaintCare intends to continue implementation of the program as previously approved by the Department. No program changes are planned.

Appendix A

Page 1

NEW YORK PAINTCARE SITES

City/Town	Site Name	Address	Site Type	Gallons
1. Year-Round S	lites			366,880
Albany County	(9)			11,662
Albany	Sherwin-Williams	130 Wolf Rd	Retail	1,907
Albany	Herzogs Paint Centers	1343 Central Ave	Retail	1,056
Colonie	Hatchet Hardware of Colonie	1 Fuller Rd	Retail	85
Delmar	Sherwin-Williams	180 Delaware Ave	Retail	2,142
Guilderland	Sherwin-Williams	2080 Western Ave	Retail	1,683
Latham	Sherwin-Williams	193 Troy/Schenectady Rd	Retail	1,935
Latham	PPG Paints	1 Avis Dr Guptill Industrial Park	Retail	786
Latham	Herzogs Paint Centers	898 New Loudon Rd	Retail	1,126
Watervliet	Passonno Paints	500 Broadway	Retail	942
Allegany Count	y (2)			809
Alfred Station	Tinkertown Hardware	833 State Route 244	Retail	378
Wellsville	Sherwin-Williams	125 Bolivar Rd	Retail	431
Bronx County (5)			1,104
Bronx	Sherwin-Williams	500 Baychester Ave	Retail	103
Bronx	Sherwin-Williams	2333 Cross Bronx Expy	Retail	592
Bronx	Sherwin-Williams	5740 Broadway	Retail	228
Bronx	F and F Supply	1260 Oak Point Ave	Retail	159
Bronx	Loconsolo Paints	1057 Morris Park Ave	Retail	23
Broome County	r (6)			9,116
Binghamton	Sherwin-Williams	3 Lewis St	Retail	1,101
Binghamton	Meldrims (formerly Daniels Paint & Decorating Center) (Moved June	242 Main St	Retail	236
Binghamton	Broome County Landfill HHW Facility	286 Knapp Rd	HHW Facility	5,153
Vestal	Sherwin-Williams	3800 Vestal Pkwy E	Retail	1,975
Vestal	Stevens Paint and Blinds	253 Vestal Pkwy E	Retail	309
Whitney Point	Greenes Ace Home Center	2563 W Main St	Retail	341

Page 2

NEW YORK PAINTCARE SITES

City/Town	Site Name	Address	Site Type	Gallons
Cattaraugus Co	ounty (2)			979
Franklinville	Franklinville True Value Hardware	99 N Main St	Retail	340
Olean	Sherwin-Williams	11 Delaware Park Ctr	Retail	638
Cayuga County	/ (2)			2,519
Auburn	Sherwin-Williams	217 Grant Ave	Retail	1,697
Auburn	Whitings WLPR And Paints	9 N Fulton St	Retail	821
Chautauqua Co	ounty (5)			3,371
Clymer	Clymer Hardware & Home Center (New Oct 2023)	8789 W Main St	Retail	0
Dunkirk	Sherwin-Williams	3961 Vineyard Dr	Retail	825
Irving	Add Lumber True Value	12768 Buffalo Rd	Retail	583
Jamestown	Sherwin-Williams	1255 E 2nd St	Retail	954
Lakewood	Sherwin-Williams	279 E Fairmount Ave	Retail	1,008
Chemung Cour	nty (1)			1,783
Elmira	Sherwin-Williams	2406 Corning Rd	Retail	1,783
Chenango Cou	nty (5)			1,699
Greene	Brisben Transfer Station	177 Coutermarsh Rd	Transfer Station	450
Norwich	Sherwin-Williams	5631 State Hwy 12	Retail	396
Norwich	North Norwich Transfer Station	6701 NYS Hwy 12	Transfer Station	620
Norwich	Giltners/ Roots Flooring and Paint	43 S Broad St	Retail	148
Norwich	Chenango County Landfill - Pharsalla Landfill	439 County Rd 47	Landfill	85
Clinton County	(4)			2,146
Peru	Aubuchon Hardware	2 Gorman Way	Retail	199
Plattsburgh	Sherwin-Williams	488 State Route 3	Retail	1,034
Plattsburgh	Aubuchon Hardware	38 Skyway Shopping Ctr	Retail	465
Plattsburgh	PPG Paints	46 Lafayette St	Retail	448

City/Town	Site Name	Address	Site Type	Gallons
Columbia County	r (4)			3,236
Chatham	Herringtons	6 Depot Square	Retail	553
Hillsdale	Herringtons	312 White Hill Ln	Retail	1,083
Hudson	Herringtons	1 Graham Ave	Retail	908
Valatie	Marios True Value Hardware	1057 Kinderhook St	Retail	691
Cortland County	(3)			2,521
Cortland	Sherwin-Williams	1117 State Route 222	Retail	574
Cortland	Meldrims Paint Center	3975 West Rd	Retail	805
Cortland	Cortland County Recycling Center	137 S Pendleton St	Recycling Center	1,143
Delaware County	(3)			231
Delhi	Westlake ACE Hardware	1 Main St	Retail	79
Fleischmanns	Wadler Brothers	47293 Route 28	Retail	151
Walton	Westlake Ace Hardware (New Aug 2023)	36 West St	Retail	0
Dutchess County	r (12)			8,879
Amenia	Page Lumber	5291 US-44	Retail	210
Fishkill	Herzogs Paint Centers	1083 Route 9	Retail	1,080
	Decenter Driver Henderer			
Millbrook	Reardon Briggs Hardware	3265 Franklin Ave	Retail	110
Millbrook Millerton	Reardon Briggs Hardware	3265 Franklin Ave	Retail Retail	110 614
Millerton	Herringtons	11 Dutchess Ave	Retail	614
Millerton Pawling	Herringtons Page Lumber	11 Dutchess Ave 69 NY-22	Retail Retail	614 1,075
Millerton Pawling Poughkeepsie	Herringtons Page Lumber Sherwin-Williams	11 Dutchess Ave 69 NY-22 684 Dutchess Tpk	Retail Retail Retail	614 1,075 670
Millerton Pawling Poughkeepsie Poughkeepsie	Herringtons Page Lumber Sherwin-Williams PPG Paints	11 Dutchess Ave 69 NY-22 684 Dutchess Tpk 800 Main St	Retail Retail Retail Retail	614 1,075 670 372
Millerton Pawling Poughkeepsie Poughkeepsie Poughkeepsie	Herringtons Page Lumber Sherwin-Williams PPG Paints Herzogs Paint Centers	11 Dutchess Ave 69 NY-22 684 Dutchess Tpk 800 Main St 409 Manchester Rd	Retail Retail Retail Retail Retail	614 1,075 670 372 1,682
Millerton Pawling Poughkeepsie Poughkeepsie Poughkeepsie Poughkeepsie	Herringtons Page Lumber Sherwin-Williams PPG Paints Herzogs Paint Centers Page Lumber	 11 Dutchess Ave 69 NY-22 684 Dutchess Tpk 800 Main St 409 Manchester Rd 360 Manchester Rd 	Retail Retail Retail Retail Retail Retail	614 1,075 670 372 1,682 813
Millerton Pawling Poughkeepsie Poughkeepsie Poughkeepsie Rhinebeck Stanfordville	Herringtons Page Lumber Sherwin-Williams PPG Paints Herzogs Paint Centers Page Lumber Williams Lumber & Home Center Roosters Route 82 Home &	 11 Dutchess Ave 69 NY-22 684 Dutchess Tpk 800 Main St 409 Manchester Rd 360 Manchester Rd 6760 Route 9 	Retail Retail Retail Retail Retail Retail	614 1,075 670 372 1,682 813 978
Millerton Pawling Poughkeepsie Poughkeepsie Poughkeepsie Rhinebeck Stanfordville	Herringtons Page Lumber Sherwin-Williams PPG Paints Herzogs Paint Centers Page Lumber Williams Lumber & Home Center Roosters Route 82 Home & Hardware Center	 11 Dutchess Ave 69 NY-22 684 Dutchess Tpk 800 Main St 409 Manchester Rd 360 Manchester Rd 6760 Route 9 6047 Route 82 	Retail Retail Retail Retail Retail Retail Retail	614 1,075 670 372 1,682 813 978 186

City/Town	Site Name	Address	Site Type	Gallons
Blasdell	Sherwin-Williams	4408 Milestrip Rd	Retail	1,340
Buffalo	Sherwin-Williams	1470 Main St	Retail	474
Buffalo	Sherwin-Williams	2636 Delaware Ave	Retail	1,200
Cheektowaga	Sherwin-Williams	2578 Walden Ave	Retail	894
Depew	Sherwin-Williams	4869 Transit Rd	Retail	2,622
Depew	Sherwin-Williams	2082 George Urban Blvd	Retail	1,683
Hamburg	Sherwin-Williams	141 Buffalo St	Retail	2,365
Orchard Park	Arthurs True Value Hardware	6471 W Quaker St	Retail	1,721
Tonawanda	Sherwin-Williams	2775 Sheridan Dr	Retail	1,209
Tonawanda	Hazman - American Recyclers Transfer Station/Recycling Center	177 Wales Ave	HHW Facility	16,367
West Seneca	Sherwin-Williams	2008 Ridge Rd	Retail	2,255
West Seneca	PPG Paints	1530 Union Rd	Retail	1,364
Williamsville	Sherwin-Williams	7604 Transit Rd	Retail	2,914
F	N			4 000
Essex County (4	•)			1,322
Elizabethtown	Aubuchon Hardware	7572 Court St	Retail	119
Jay	Ward Lumber	697 Glen Rd	Retail	558
Lake Placid	Aubuchon Hardware	2010 Saranac Ave	Retail	395
Ticonderoga	Aubuchon Hardware	131 Montcalm St	Retail	249
Franklin County	(4)			1,778
Malone	Sherwin-Williams	3408 State Route 11	Retail	734
Malone	Ward Lumber	3240 State Route 11	Retail	227
Saranac Lake	Coakley Home and Hardware	622 Lake Flower Ave	Retail	446
Tupper Lake	Aubuchon Hardware	65 Lake St	Retail	372
Fulton County (4)			2,050
Broadalbin	Tanner Lumber	4 N 2nd Ave	Retail	257
Gloversville	Kingsboro Lumber Co	17 Meadow St	Retail	291
Johnstown	Sherwin-Williams	222 N Comrie Ave	Retail	450
Johnstown	Noble Ace Hardware	130 S Comrie Ave	Retail	1,052

City/Town	Site Name	Address	Site Type	Gallons
Genesee County	r (2)			2,497
Batavia	Sherwin-Williams	16 Liberty St	Retail	1,888
Le Roy	Crockers Ace Hardware	8457 N Street Rd	Retail	609
Greene County (2)			926
Catskill	Sherwin-Williams	44 Grandview Plaza	Retail	784
Coxsackie	Hatchet Hardware of Coxsackie	11780 Rte 9W	Retail	142
Herkimer Count	y (2)			239
Dolgeville	Zipp Hardware	73 N Main St	Retail	54
llion	llion True Value Hardware	39 W Clark St	Retail	185
Jefferson Count	y (6)			5,504
Alexandria Bay	Sherwin-Williams	43449 State Route 12	Retail	713
Carthage	Aubuchon Hardware	66 High St	Retail	286
Clayton	Whites Lumber	945 James St	Retail	681
Watertown	Sherwin-Williams	491 Factory St	Retail	1,409
Watertown	Whites Lumber	231 N Rutland St	Retail	787
Watertown	Whites Paint Store	902 Arsenal St	Retail	1,626
Kings County (2	0)			7,001
Brooklyn	Mazzone Ace Hardware	470 Court St	Retail	427
Brooklyn	Sherwin-Williams	3760 Nostrand Ave	Retail	179
Brooklyn	Sherwin-Williams	1748 86th St	Retail	114
Brooklyn	Sherwin-Williams	7823 5th Ave	Retail	197
Brooklyn	Mazzone Ace Hardware	476 Bergen St	Retail	149
Brooklyn	Corner Hardware	2266 Nostrand Ave	Retail	12
Brooklyn	Sunset Ace Hardware	8111 5th Ave	Retail	53
Brooklyn	Mazzone Paint Center	211 Smith St	Retail	465
Brooklyn	Sherwin-Williams	60 Broadway	Retail	354
Brooklyn	Sherwin-Williams	4606 3rd Ave	Retail	39
Brooklyn	Sherwin-Williams	555 5th Ave	Retail	529
Brooklyn	WR Paint Supply	720 Manhattan Ave	Retail	89

City/Town	Site Name	Address	Site Type	Gallons
Brooklyn	Loconsolo Paints	2660 Coney Island Ave	Retail	1,234
Brooklyn	Certified Boro Park Lumber (New May 2023)	4601 New Utrecht Ave	Retail	0
Brooklyn	B and G Hardware	210 Roebling St	Retail	111
Brooklyn	Certified Lumber and Home Center	148 Classon Ave	Retail	255
Brooklyn	Big Reuse	1 12th St	Reuse Store	2,212
Brooklyn	DIY Supplies Color Factory	7419 13th Ave	Retail	84
Brooklyn	K and S Building Supply	901 65th St	Retail	236
Brooklyn	Stillwell Ready Mix and Building Materials	2543 Stillwell Ave	Retail	261
Lewis County (1)			1,136
Lowville	Sherwin-Williams	5815 Number Four Rd	Retail	1,136
Livingston Cour	nty (1)			1,307
Geneseo	Sherwin-Williams	4176 Lakeville Rd	Retail	1,307
Madison County	(3)			4,723
Canastota	Kime Hardware	3381 Seneca Tpke	Retail	1,449
Cazenovia	Cazenovia Lumber	27 William St	Retail	2,558
Hamilton	Parrys	100 Utica St	Retail	716
Monroe County	(17)			19,859
Brockport	Sherwin-Williams	4756 Lake Rd S	Retail	1,373
Honeoye Falls	Weiders Ace Hardware	166 W Main St	Retail	664
Penfield	Sherwin-Williams	2200 Penfield Rd	Retail	1,927
Pittsford	Hadlocks Ace Hardware	3400 Monroe Ave	Retail	1,265
Rochester	Mayer Paint & Hardware	226 Winton Rd N	Retail	632
Rochester	Sherwin-Williams	4400 Dewey Ave	Retail	696
Rochester	Sherwin-Williams	2407 Monroe Ave	Retail	1,680
Rochester	Sherwin-Williams	158 Monroe Ave	Retail	825
Rochester	Sherwin-Williams	830 Emerson St	Retail	488
Rochester	Sherwin-Williams	851 Ridge Rd E	Retail	888
Rochester	Sherwin-Williams	3240 Chili Ave	Retail	1,173
Rochester	Sherwin-Williams	2315 Ridge Rd W	Retail	1,823

City/Town	Site Name	Address	Site Type	Gallons
Rochester	Sherwin-Williams	951 Jefferson Rd	Retail	1,332
Rochester	PPG Paints	566 S Clinton Ave	Retail	639
Rochester	Rochester Paint Center	1800 Lyell Ave	Retail	555
Webster	Sherwin-Williams	191 W Main St	Retail	3,000
Webster	Hadlocks House of Paint	657 Ridge Rd	Retail	897
Montgomery Cou	inty (3)			1,316
Amsterdam	Sherwin-Williams	4908 NY-30	Retail	1,009
Fort Plain	Fort Plain True Value Hardware	12 Willett St	Retail	94
Palatine Bridge	Hatchet Hardware of Palatine Bridge	6133 State Hwy 5	Retail	213
Nassau County (2	22)			7,688
Baldwin	Costellos Ace Hardware	923 Atlantic Ave	Retail	0
Bellmore	Costellos Ace Hardware	2667 Merrick Rd	Retail	374
Bethpage	Costellos Ace Hardware	3899 Hempstead Tpke	Retail	213
East Meadow	Sherwin-Williams	2575 Hempstead Tpke	Retail	415
Garden City Park	Costellos Ace Hardware	2323 Jericho Tpke	Retail	166
Glen Cove	Sherwin-Williams	202 Glen Cove Ave	Retail	618
Great Neck	Costellos Ace Hardware	518 Middle Neck Rd	Retail	11
Island Park	Costellos Ace Hardware	3965 Long Beach Rd	Retail	17
Lawrence	Sherwin-Williams	309 Rockaway Tpke	Retail	273
Long Beach	Centre Millwork and Supply	669 Long Beach Blvd	Retail	352
Massapequa	Costellos Ace Hardware	1330 Hicksville Rd	Retail	260
Massapequa	Sherwin-Williams	4360 Sunrise Hwy	Retail	695
Merrick	Sherwin-Williams	2200 Sunrise Hwy E	Retail	468
Mineola	Sherwin-Williams	111 E Jericho Tpke	Retail	1,294
New Hyde Park	Costellos Ace Hardware	1518 Union Tpke	Retail	36
New Hyde Park	Sherwin-Williams	1300 Jericho Tpke	Retail	980
North Bellmore	Costellos Ace Hardware	1305 Newbridge Rd	Retail	136
North New Hyde Park	New Park Paint and Wallpaper (New Sep 2023)	1601 Hillside Ave	Retail	0
Oceanside	Sherwin-Williams	2994 Long Beach Rd	Retail	292
Plainview	Sherwin-Williams	80 Express St	Retail	117

City/Town	Site Name	Address	Site Type	Gallons
Port Washington	Sherwin-Williams	59 Shore Rd	Retail	699
Syosset	Sherwin-Williams	406 Jericho Tpke	Retail	273
New York County	(10)			1,540
New York	Sherwin-Williams	150 Varick St	Retail	293
New York	Sherwin-Williams	600 Amsterdam Ave	Retail	282
New York	Sherwin-Williams	155 E 55th St	Retail	25
New York	Sherwin-Williams	554 2nd Ave	Retail	132
New York	Sherwin-Williams	125 W 21st St	Retail	310
New York	Sherwin-Williams	619 W 46th St	Retail	301
New York	J and M Hardware	19 E 21st St	Retail	64
New York	Epsteins Paint Center	562 W 52nd St	Retail	13
New York	Sugar Hill Hardware	529 W 145th St	Retail	13
New York	Nunez Depot	4147 Broadway	Retail	106
Niagara County (8	5)			5,953
Gasport	Stockham Lumber	4440 Central Ave	Retail	158
Lockport	Spalding Ace Hardware	215 Davison Rd	Retail	70
Lockport	Sherwin-Williams	5871 S Transit Rd	Retail	3,444
Niagara Falls	Sherwin-Williams	7895 Niagara Falls Blvd	Retail	1,489
North Tonawanda	Sherwin-Williams	301 Meadow Dr	Retail	792
Oneida County (7)			5,452
New Hartford	Sherwin-Williams	4631 Commercial Dr	Retail	487
New Hartford	Jay K Independent Lumber	8448 Seneca Tpke	Retail	1,191
Oriskany Falls	Oriskany Falls Dept of Public Works	111 Mill St	Other	120
Rome	Sherwin-Williams	1719 Black River Blvd	Retail	1,880
Rome	Ace Hardware of Rome	115 Black River Blvd	Retail	656
Utica	Sherwin-Williams	1904 Genesee St	Retail	249
Utica	Urbaniks Paints	1420 Oriskany St W	Retail	868
Onondaga County	y (10)			35,557
Brewerton	Brewerton Ace Hardware	9655 Brewerton Rd	Retail	1,099
Liverpool	Sherwin-Williams	7879 Oswego Rd	Retail	2,545

City/Town	Site Name	Address	Site Type	Gallons
Marcellus	Skaneateles Transfer Station	1676 Old Seneca Tpke	Transfer Station	2,052
North Syracuse	Sherwin-Williams	508 N Main St	Retail	2,504
Syracuse	Sherwin-Williams	2380 Erie Blvd E	Retail	3,333
Syracuse	Sherwin-Williams	113 E Seneca Tpke	Retail	949
Syracuse	Sherwin-Williams	4500 W Genesee St	Retail	2,816
Syracuse	Habitat ReStore Syracuse	514 W Genessee St	Reuse Store	59
Syracuse	Miller Environmental Group - HHW Facility	532 State Fair Blvd	HHW Facility	4,933
Syracuse	Empire Recycled Paint	1810 Lemoyne Ave	Paint Recycler	15,267
Ontario County (4)			6,399
Canandaigua	Sherwin-Williams	77 Eastern Blvd	Retail	1,783
Geneva	Sherwin-Williams	520 Hamilton St	Retail	1,114
Victor	Sherwin-Williams	7387 Pittsford Victor Rd	Retail	1,041
Victor	Hadlocks House of Paint	7273 State Route 96	Retail	2,462
Orange County (4)			3,953
Florida	Werners ACE Hardware	8 N Main St	Retail	619
Monroe	Sherwin-Williams	290 Larkin Dr	Retail	1,003
Newburgh	Sherwin-Williams	1404 Route 300	Retail	1,851
Port Jervis	Neversink True Value Lumber	95 Jersey Ave	Retail	481
Orleans County (1)			781
Medina	Evans Ace Hardware	342 E Center St	Retail	781
Oswego County	(2)			1,560
Oswego	Sherwin-Williams	242 State Route 104 E	Retail	1,031
Pulaski	Whites Lumber	3704 State Route 13	Retail	528
Otsego County (5)			2,408
Cooperstown	Westlake ACE Hardware	5390 Rt 28	Retail	270
Cooperstown	Bruce Hall Home Center	206 Main St	Retail	481
Oneonta	Sherwin-Williams	729 State Hwy 28	Retail	564
Oneonta	Otsego ReUse Center	23 Duane St	Reuse Store	855
Richfield Springs	Aubuchon Hardware	129 Main St	Retail	239

Page 10

NEW YORK PAINTCARE SITES

City/Town	Site Name	Address	Site Type	Gallons
Putnam County (1)			839
Brewster	Sherwin-Williams	1 Starr Ridge Rd	Retail	839
Queens County (19)			4,500
Astoria	Sherwin-Williams	1942 37th St	Retail	247
Astoria	Broadway Hardware	2917 Broadway	Retail	7
Bayside	Sherwin-Williams	4739 Bell Blvd	Retail	344
College Point	Nelco Hardware	18-08 College Point Blvd	Retail	0
Flushing	Sherwin-Williams	2519 Parsons Blvd	Retail	56
Flushing	Flushing Paint Co (New Sep 2023)	133-43 35th Ave	Retail	0
Flushing	Colorall Home Fashions	161-24 Northern Blvd	Retail	331
Forest Hills	Sherwin-Williams	6860 Austin St	Retail	355
Jackson Heights	Sherwin-Williams	7567 31St Ave	Retail	285
Little Neck	Colorall Paint II (New Sep 2023)	252-02 Northern Blvd	Retail	0
Long Island City	Long Island City Paint Store - PPG	51-02 27th St	Retail	373
Middle Village	Harrys Paint and Hardware True Value	8203 Eliot AVE	Retail	33
Ozone Park	Sherwin-Williams	107-20 Atlantic Ave	Retail	154
Queens	Liberty Paint and Deco	185-26 Union Tpke	Retail	782
Queens Village	Best Paint-Benjamin Moore Retail	220-23 Jamaica Ave	Retail	46
Richmond Hill	Jamaica Hardware and Paints	13101 Jamaica Ave	Retail	27
Rockaway Park	Mazzone Ace Hardware	245-251 Beach 116 St	Retail	282
Whitestone	Whitestone Hardware	1248 150th St	Retail	234
Woodside	Sherwin-Williams	6216 34th Ave	Retail	944
Rensselaer Cour	nty (5)			4,231
East Greenbush	Sherwin-Williams	596 Columbia Tpke	Retail	1,786
Stephentown	Stephentown Transfer Station	235 Newton Rd	Transfer Station	450
Troy	Hatchet Hardware of Brunswick	831 Hoosick Rd	Retail	681
Troy	Country True Value Hardware	217 N Greenbush Rd	Retail	562
West Sand Lake	Sand Lake Convenience Facility	213 Chamberlin Hill Rd	Transfer Station	752

City/Town	Site Name	Address	Site Type	Gallons
Richmond Count	y (3)			1,812
Staten Island	Sherwin-Williams	240 Page Ave	Retail	454
Staten Island	Sherwin-Williams	1440 Forest Ave	Retail	774
Staten Island	Sherwin-Williams	1462 Hylan Blvd	Retail	584
Rockland County	· (3)			27,018
Nanuet	Sherwin-Williams	202 W Route 59	Retail	1,172
Pomona	Rockland County SWMA HHW Facility	35 Firemens Memorial Dr	HHW Facility	25,715
West Haverstraw	Sherwin-Williams	36 Route 9 W	Retail	132
Saratoga County	(8)			14,653
Clifton Park	Sherwin-Williams	629 Plank Rd	Retail	2,618
Corinth	Whites Ace Hardware	2 Hamilton Ave	Retail	114
Halfmoon	Halfmoon Transfer Station	322 Route 146	Transfer Station	1,129
Rexford	Clifton Park Transfer Station	217 Vischer Ferry Rd	Transfer Station	3,616
Saratoga Springs	Sherwin-Williams	226 Washington St	Retail	4,124
Saratoga Springs	Allerdice Building Supply	41 Walworth St	Retail	1,391
South Glens Falls	Noble Ace Hardware	80 William St	Retail	1,449
Waterford	Hatchet Hardware of Waterford	42 Saratoga Ave	Retail	213
Schenectady Cou	inty (4)			16,776
Glenville	Schenectady County Compost and Recycling Center	24 Hetcheltown Rd	Recycling Center	1,619
Niskayuna	Hatchet Hardware of Niskayuna	1448 Balltown Rd	Retail	254
Schenectady	Sherwin-Williams	1702 State St	Retail	1,478
Schenectady	GreenSheen Paint	1470 Rotterdam Industrial Park - Building 14 - Bay 7	Paint Recycler	13,424
Schoharie Count	y (2)			198
Cobleskill	Cobleskill Agway	239 West Main St	Retail	123
Middleburgh	Town of Middleburgh Recycling Center	142 Cotton Hill Rd	Recycling Center	75

City/Town	Site Name	Address	Site Type	Gallons
St Lawrence Cou	nty (4)			1,805
Canton	Coakley Home and Hardware	2535 NY-68	Retail	796
Gouverneur	Aubuchon Hardware	32 Clinton St	Retail	128
Gouverneur	Whites Lumber	71 Depot St	Retail	365
Massena	Sherwin-Williams	164 Harte Haven Center	Retail	516
Steuben County ((3)			1,492
Bath	Sherwin-Williams	121 Liberty St	Retail	642
Bath	Longwell Lumber and Building	31 W Steuben St	Retail	121
Corning	Stevens Paint Store	62 Bridge St	Retail	729
Suffolk County (2	(8)			37,761
Babylon	Sherwin-Williams	260 E Main St	Retail	438
Bohemia	Long Island Hardware	3606 Veterans Memorial Hwy	Retail	1,100
Centereach	Sherwin-Williams	1945 Middle Country Rd	Retail	335
Commack	Sherwin-Williams	212 Jericho Tpke	Retail	1,275
Deer Park	Sherwin-Williams	410 Commack Rd	Retail	127
East Farmingdale	Costellos Ace Hardware	242 Broadhollow Rd	Retail	306
East Islip	Sherwin-Williams	300 E Main St	Retail	664
East Moriches	East Moriches Hardware	469 Montauk Hwy	Retail	511
East Northport	Sherwin-Williams	353 Larkfield Rd	Retail	687
East Patchogue	Angels of Long Island	350-23 E Main St	Reuse Store	122
Huntington	Sherwin-Williams	55 New York Ave	Retail	987
Huntington	Huntington Recycling Center and Transfer Station HHWF	641 New York Ave	HHW Facility	7,481
Mastic	Angels of Long Island	14 Herkimer St	Reuse Store	34
Medford	Sherwin-Williams	3170 A Route 112	Retail	523
Medford	Angelas House Home Store (New Jun 2023)	2052 Route 112	Reuse Store	0
Melville	Costellos Ace Hardware	720 Walt Whitman Rd	Retail	0
Melville	Sherwin-Williams	610 Broadhollow Rd	Retail	367
Patchogue	Sherwin-Williams	206 E Main St	Retail	188
Port Jefferson Station	Sherwin-Williams	5060 Nesconset Hwy	Retail	716

Wolcott	Wolcott Building Supply and Home Center (New Oct 2023)	11838 W Main St	Retail	0
Newark	Sherwin-Williams	599 W Union St	Retail	858
Wayne County (2)			858
Salem	A and J Enterprises Pro	7 Thomas St	Retail	218
Greenwich	Aubuchon Hardware	511 State Route 29	Retail	466
Washington Cou				683
Queensbury	Colorize Inc	63 Quaker Rd	Retail	1,094
Queensbury	Sherwin-Williams	736 Glen St	Retail	900
Warren County (2)			1,994
Saugerties	Saugerties Lumber True Value	223 Ulster Ave	Retail	882
Kingston	Habitat ReStore Ulster County	406 Route 28	Reuse Store	669
Kingston	Herzogs True Value Home Center	151 Plaza Rd	Retail	2,233
Kingston	Sherwin-Williams	568 Albany Ave	Retail	1,256
Ellenville	Slutsky Lumber	1 Pine St	Retail	207
Ellenville	Ace Hardware of Ellenville	140 S Main St	Retail	246
Ulster County (6)			5,493
Ithaca	Sherwin-Williams	722 S Meadow St	Retail	2,269
Tompkins Count	ty (1)			2,269
Yaphank	The Town Landfill - Brookhaven STOP Facility	350 Horseblock Rd	HHW Facility	14,726
Westhampton Beach	Sherwin-Williams	80 Old Riverhead Rd	Retail	95
Wainscott	Sherwin-Williams	338 Montauk Hwy	Retail	492
Wading River	Ace Hardware	6281 Route 25A	Retail	671
Shirley	Sherwin-Williams	800 Montauk Hwy	Retail	1,546
Shelter Island	Shelter Island Recycling Transfer Station and HHWF	34 N Menantic Rd	HHW Facility	678
Ronkonkoma	Habitat ReStore Suffolk	2111 Lakeland Ave	Reuse Store	2,597
Rocky Point	Costellos Ace Hardware	360 Route 25A	Retail	188
Riverhead	Sherwin-Williams	1704 Old Country Rd	Retail	907
City/Town	Site Name	Address	Site Type	Gallons

City/Town	Site Name	Address	Site Type	Gallons
Westchester Co	unty (14)			35,501
Bedford	Bedford Ace Hardware	466 Old Post Rd	Retail	794
Briarcliff Manor	Sherwin-Williams	1908 Pleasantville Rd	Retail	700
Eastchester	Sherwin-Williams	360 White Plains Rd	Retail	634
Millwood	Millwood Hardware	235 Saw Mill River Rd	Retail	794
Mount Kisco	Sherwin-Williams	156 N Bedford Rd	Retail	1,209
Peekskill	Sherwin-Williams	1837 E Main St	Retail	982
Port Chester	Sherwin-Williams	142 Midland Ave	Retail	861
Scarsdale	Scarsdale Transfer Station	110 Secor Rd	Transfer Station	5,697
South Salem	Rings End	386 Smith Ridge Rd	Retail	721
Tuckahoe	Kawers Tuckahoe Paint and Glass	29 Columbus Ave	Retail	1,826
Valhalla	Westchester County Valhalla HMRF	15 Woods Rd	HHW Facility	16,621
Yonkers	Sherwin-Williams	1900 Central Park Ave	Retail	343
Yonkers	Sherwin-Williams	1025 Saw Mill River Rd	Retail	219
Yonkers	Yonkers Recycling Center	735 Saw Mill River Rd	Recycling Center	4,100
Wyoming Count	xy (1)			59
Warsaw	Montgomerys Building Supplies	100 Allen St	Retail	59
2. Supplemental	Sites			279,559
Albany County ((8)			18,911
Albany	City of Albany Landfill (City)	525 Rapp Rd	HHW Event	6,500
Albany	Honest Weight Food Co-Op (Greensheen)	100 Watervliet Ave	Paint Only Event	3,064
Albany	Honest Weight Food Coop (Greensheen)	81 Watervliet Ave	Paint Only Event	1,409
Bethlehem	Bethlehem Highway Garage (Town)	74 Elm Ave E	HHW Event	760
Cohoes	Lansing Park (City)	James St	Paint Only Event	2,006
Cohoes	Town of Colonie Landfill (Town)	4 Arrowhead Ln	HHW Event	2,954
Cohoes	Cohoes High School (DEC)	1 Tiger Cir	HHW Event	265
Guilderland Center	Guilderland Highway Dept (Town)	6338 Frenchs Mill Rd	HHW Event	1,955

Page 15

NEW YORK PAINTCARE SITES

City/Town	Site Name	Address	Site Type	Gallons
Allegany Count	ty (1)			516
Belmont	Belmont Transfer Station (County)	6006 County Rd 48	HHW Event	516
Bronx County (1)			2,613
Bronx	Orchard Beach Parking Lot (DSNY)	Orchard Beach Parking Lot	HHW Event	2,613
Cattaraugus Co	ounty (1)			682
Little Valley	Cattaraugus County DPW (County)	8810 Route 242 (Jack Ellis Dr)	HHW Event	682
Cayuga County	v (1)			1,307
Auburn	Cayuga Soil and Water Conservation District (County)	7413 County House Rd	HHW Event	1,307
Chautauqua Co	ounty (4)			3,494
Dunkirk	Dunkirk Dept of Public Works (County)	19 W Lucas Ave	HHW Event	1,714
Falconer	Dept of Public Facilities Bldg (County)	454 N Work St	HHW Event	826
Irving	Seneca Nation Environmental Dept (Seneca Nation)	84 Iroquois Dr	HHW Event	379
Mayville	Town of Chautauqua Highway Garage (County)	50 Patterson St	HHW Event	575
Chemung Cour	nty (1)			1,558
Horseheads	Chemung County Fairgrounds (County/Cassella)	170 Fairview Rd	HHW Event	1,558
Clinton County	(2)			1,996
Morrisonville	Clinton County Landfill (County)	286 Sand Rd	HHW Event	1,796
Plattsburgh	NYSDOT Facility (DEC)	81 South Peru St	Other Event	200
Columbia Cour	nty (1)			6,614
Ghent	Columbia County Fire Training Center (County)	50 Grandinetti Dr	HHW Event	6,614

Page 16

NEW YORK PAINTCARE SITES

City/Town	Site Name	Address	Site Type	Gallons
Cortland County	/ (1)			1,337
Cortland	Cortland County Recycling Center (County)	137 S Pendleton St	HHW Event	1,337
Delaware Count	y (1)			1,851
Delhi	Public Safety Building/Complex (County)	280 Phoebe Ln	HHW Event	1,851
Erie County (12)				32,788
Akron	Joint Municipal Facility (County)	12707 Clarence Center Rd	HHW Event	539
Buffalo	Habitat ReStore Buffalo South	1675 S Park Ave	Reuse Store	109
Buffalo	Habitat ReStore Buffalo North	501 Amherst St	Reuse Store	136
Buffalo	Martin Luther King Park (County)	778 Best St	HHW Event	1,834
Buffalo	University at Buffalo Center for Tomorrow (GreenSheen)	101 Service Center Rd	Paint Only Event	1,423
Chaffee	Chaffee Landfill	10860 Olean Rd	HHW Event	469
Elma	Elma Town Hall	1600 Bowen Ave	HHW Event	4,637
Grand Island	Grand Island High & Middle School	1100 Ransom Rd	Paint Only Event	4,849
Lakeview	Highway Dept (County)	2720 Lakeview Rd	HHW Event	4,337
Tonawanda	Tonawanda Intermodal Hub Public Facility (Greensheen)	36 Young St	Paint Only Event	2,848
Tonawanda	City of Tonawanda High School	150 Hinds St	Paint Only Event	4,475
Williamsville	Erie Community College North Campus (PaintCare)	6205 Main St	Paint Only Event	7,133
Essex County (5	5)			3,726
Elizabethtown	Essex County DPW (County)	8053 US Route 9	HHW Event	531
Elizabethtown	NYSDOT Facility (DEC)	7735 State Hwy 9N	Other Event	1,441
Lake Placid	Town of North Elba Highway Garage (County)	5648 Cascade Rd	HHW Event	643
North Hudson	North Hudson Transfer Station (County)	Route 9	HHW Event	484
Ticonderoga	Town of Ticonderoga Highway Garage (County)	138 Racetrack Rd	HHW Event	626

Page 17

NEW YORK PAINTCARE SITES

Franklin County				
	(1)			36
Saranac Lake	Aubuchon Hardware	258 Broadway	Retail	36
Fulton County (1)			3,376
Johnstown	Fulton County Landfill Dept. of Solid Waste	847 Mud Rd	HHW Event	3,376
Genesee County	(1)			4,724
Pavilion	Pavilion Town Hall (Greensheen)	1 Woodrow Dr	Paint Only Event	4,724
Greene County (*	1)			4,213
Athens	Greene County Highway Dept (County)	67 Scott Ln	HHW Event	4,213
Jefferson County	/ (2)			2,332
Watertown	Jefferson County Highway Dept (DANC)	21897 County Rd 190	HHW Event	2,084
Watertown	NYSDOT Facility (DEC)	22430 NY Rt 342	Other Event	248
Kings County (3)				7,267
Brooklyn	Brooklyn Cruise Terminal (DSNY)	72 Bowne St	HHW Event	4,418
Brooklyn	Concord Village (PaintCare)	215 Adams St	PaintCare Event	59
Brooklyn	Maimonides Park (DSNY)	1998 Surf Ave	HHW Event	2,790
Lewis County (2)				1,023
Lowville	Lewis County Transfer Station (DANC)	7956 State Route 26	HHW Event	968
Lowville	NYSDOT Facility (DEC)	5527 Bostwick St	Other Event	55
Livingston Count	ty (1)			2,044
Mount Morris	Livingston County Hampton Corners Complex	3360 Gypsy Ln	Paint Only Event	2,044
Montgomery Cou	unty (4)			6,958
Amsterdam	Veterans Park (Greensheen)	135 Locust Ave	Paint Only Event	3,803
Amsterdam	St Marys Hospital	4 Ann St	Paint Only Event	1,670

City/Town	Site Name	Address	Site Type	Gallons
Fonda	County Annex Building (County)	20 Park St	HHW Event	525
Fort Plain	Town of Minden Highway Department	134 Cooperstown Rd	Paint Only Event	960
Nassau County (4)			8,606
Farmingdale	Farmingdale State College (PaintCare)	2350 Broadhallow Rd	PaintCare Event	2,813
Glen Cove	Glen Cove Dept of Public Works (City)	100 Morris Ave	HHW Event	1,476
Old Westbury	Westbury High School (Town)	1 Post Rd (South Parking Lot)	HHW Event	1,654
Port Washington	North Hempstead Beach Park North Lot (Town)	175 W Shore Rd	HHW Event	2,662
New York County	New York County (3)			
New York	Sherwin-Williams (Closed Nov 2023)	1761 1st Ave	Retail	60
New York	Union Square (DSNY)	Union Square	HHW Event	789
New York	Columbia Teachers College (DSNY)	120th BTW Broadway & Amsterdam	HHW Event	1,595
Niagara County (6)			14,630
Lewiston	Dwyer Ice Arena (Greensheen)	5795 Lewiston Rd - 1 Monteagle Trl	Paint Only Event	5,024
Lockport	Lockport Town Hall (County)	6560 Dysinger Rd	HHW Event	1,109
Lockport	Starpoint Central School District	4363 Mapleton Rd	Paint Only Event	3,190
Newfane	Town of Newfane Highway Garage (County)	6176 McKee St	HHW Event	1,391
North Tonawanda	North Tonawanda Public Works (County)	758 Erie Ave	HHW Event	546
Wheatfield	Wheatfield Town Hall (Greensheen)	2800 Church Rd	Paint Only Event	3,369
Oneida County (2	2)			16,284
Utica	EcoDrop Utica (OHSWA)	80 Leland Ave	HHW Seasonal	15,907
Utica	NYSDOT Facility	10 Harbor Lock Rd W	Other Event	377
Onondaga Count	zy (3)			10,900
Clay	Great Northern Mall	4155 NY-31	Paint Only Event	6,063

City/Town	Site Name	Address	Site Tupe	Gallons
•		6400 Fremont Rd	Site Type	4,097
East Syracuse	East Syracuse Minoa High School (ERP)		Paint Only Event	4,097
Onondaga	Onondaga Nation Transfer Station (Onondaga Nation)	4309 Quarry Rd	HHW Event	740
Ontario County	(2)			6,340
Farmington	Town of Farmington Highway Department (Casella)	985 Hook Rd	HHW Event	2,527
Stanley	Ontario County Landfill Recycling Center (Casella)	1879 State Route 5 & 20	HHW Event	3,814
Orange County	(3)			4,304
New Hampton	Orange County Fire Training Center (County)	9 Training Center Ln	HHW Event	2,375
Newburgh	Delano Hitch Recreation Center (County)	401 Washington St	HHW Event	1,235
Port Jervis	Port Jervis High School Lower Parking Lot (County)	10 Route 209	HHW Event	694
Oswego County	(1)			3,230
Fulton	Bristol Hill Materials Recovery Facility - HHW Facility (County)	3125 State Hwy 3	HHW Seasonal	3,230
Otsego County	(2)			2,226
Cooperstown	Meadows Office Bldg (County)	140 County Hwy 33W	HHW Event	834
Unidilla	Unadilla Highway Bldg - The Unadilla Town Barn (County)	216 Co Hwy 3	HHW Event	1,392
Queens County	(3)			10,996
Astoria	Astoria Park (DSNY)	Astoria Park Lot Hoyt Ave & 19th St	HHW Event	5,364
Jamaica	York College (PaintCare)	94-45 Guy R Brewer Blvd	PaintCare Event	1,116
Queens	Cunningham Park (DSNY)	Cunningham Park Francis Lewis Blvd	HHW Event	4,516
Rensselaer Cou	nty (6)			4,966

City/Town	Site Name	Address	Cite Turne	Gallons
			Site Type	
Schaghticoke	Schaghticoke Town Garage (ERCSWMA)	895 Old Schaghticoke Rd	Other	285
Schaghticoke	Schaghticoke Town Garage (ERCSWMA)	895 Old Schaghticoke Rd	Other Event	823
Schodack	Town of Schodack Highway Garage (Town)	3775 US Route 20	HHW Event	656
Troy	City of Troy Alamo Disposal Facility (City)	3000 East Industrial Pky	HHW Event	1,772
Troy	Brunswick Recycling Center (Town)	336 Town Office Rd	HHW Event	1,252
Richmond Count	y (1)			16,561
Staten Island	Midland Beach Parking Lot (DSNY)	Midland Beach Parking Lot L	HHW Event	16,561
Saratoga County	(3)			8,801
Saratoga Springs	Saratoga Performing Arts Center (Greensheen)	108 Avenue of the Pines	Paint Only Event	6,927
Saratoga Springs	NYSDOT Facility (DEC)	351 West Ave	Other Event	962
Saratoga Springs	Weible Ice Rink (City)	30 Weibel Ave	HHW Event	913
Schenectady Cou	unty (3)			6,759
Niskayuna	Niskayuna Community Center	2682 Aqueduct Rd	Paint Only Event	2,469
Schenectady	Schenectady County Community College (County)	78 Washington Ave	HHW Event	3,060
Schenectady	Schenectady Community College (Greensheen)	78 Washington Ave	Paint Only Event	1,230
Schoharie Count	y (1)			1,814
Cobleskill	MOSA Schoharie County Transfer Station (County)	2805 State Route 7	HHW Event	1,814
Seneca County (1)				469
Romulus	Seneca County Highway Dept (County)	2017 Prospect St	HHW Event	469
St Lawrence Cou	nty (2)			5,998
Canton	Human Services Building (DANC)	80 State Hwy 310	HHW Event	5,325
Potsdam	NYSDOT Facility (DEC)	7280 US Rt 11	HHW Event	674

Page 21

NEW YORK PAINTCARE SITES

City/Town	Site Name	Address	Site Type	Gallons
Steuben County	/ (2)			1,457
Painted Post	Erwin Transfer Station (County)	622 S Hamilton St	HHW Event	841
Wayland	Wayland Transfer Station (County)	2078 Dieter Rd	HHW Event	616
Suffolk County	(7)			11,465
Cutchogue	Southold Town Transfer Station (Town)	6155 Cox Ln	HHW Event	6,030
East Hampton	East Hampton Recycling Ctr (Town)	260 Springs Fireplace Rd	HHW Event	834
Hampton Bays	Hampton Bays Transfer Station (Town)	30 Jackson Ave	HHW Event	1,157
Montauk	Montauk Transfer Station	365 Montauk Hwy	HHW Event	578
Riverhead	Town Highway Dept Yard (Town)	1177 Osborn Ave	HHW Event	1,182
Sag Harbor	Sag Harbor Transfer Station (Town)	1404 Bridgehampton Sag Harbor Tpke	HHW Event	588
Southampton	North Sea Transfer Station (Town)	1370 Majors Path	HHW Event	1,095
Sullivan County	y (1)			1,250
Monticello	Monticello Transfer Station (County)	91 Landfill Dr	HHW Event	1,250
Tompkins Coun	ity (1)			5,151
Ithaca	Tompkins County Recycling and Solid Waste Center (County)	160 Commercial Ave	HHW Event	5,151
Ulster County (2	2)			3,637
Kingston	UCRRA Ulster Transfer Station (County)	999 Flatbush Rd	HHW Event	1,687
New Paltz	UCRRA New Paltz Transfer Station (County)	1 Clearwater Rd	HHW Event	1,950
Warren County	(2)			3,743
Queensbury	Queensbury Highway Garage (County)	742 Bay Rd	HHW Event	1,726
Warrensburg	Warren County DPW (County)	4028 Main St	HHW Event	2,017

Page 22

NEW YORK PAINTCARE SITES

City/Town	Site Name	Address	Site Type	Gallons
Washington Cour	nty (1)			5,193
Fort Edward	Washington County Office Bldg (County)	383 Broadway Ave	HHW Event	5,193
Westchester Cou	nty (6)			11,980
Peekskill	Charles Point Resource Recovery Facility (Resco) (County)	1 Charles Point Ave	HHW Event	1,204
Purchase	SUNY Purchase College (Greensheen)	735 Anderson Hill Rd	Paint Only Event	2,066
Rye	Rye Playland (County)	1 Playland Pkwy	HHW Event	1,249
South Salem	Lewisboro Town Park (GreenSheen)	1079 Rt 35	Paint Only Event	3,184
Yonkers	Sprain Ridge Park (County)	149 Jackskon Ave	HHW Event	1,836
Yorktown Heights	FDR State Park (County)	2957 Crompond Rd	HHW Event	2,440
Yates County (1)				988
Penn Yan	Yates County Fair (County)	2370 Old Rt 14A	HHW Event	988
3. Direct Pickup S	lites			67,478
Albany County (5	i)			493
Albany	[Reuse Store]	70 Fuller Rd	LVP	106
Albany	[Credit Union]	4 Winners Cir	LVP	111
Albany	[Painting Contractor]	7 Southwoods Blvd	LVP	121
Albany	[Hospital]	600 Northern Blvd	LVP	70
Altamont	[Assisted Living]	428 NY-146	LVP	86
Allegany County	(1)			141
Bolivar	[Preservation]	85 Boss St	LVP	141
Bronx County (23	3)			6,435
Bronx	[Property Manager/Owner]	3073 Park Ave	LVP	422
Bronx	[Property Manager/Owner]	300 E 138 St	LVP	299
Bronx	[Property Manager/Owner]	338 E 145 St	LVP	133
Bronx	[Property Manager/Owner]	666 Adee Ave	LVP	51

City/Town	Site Name	Address	Site Type	Gallons
Bronx	[Property Manager/Owner]	2125 Randall Ave	LVP	115
Bronx	[Property Manager/Owner]	700 E 156 St	LVP	366
Bronx	[Property Manager/Owner]	700 Westchester Ave	LVP	586
Bronx	[Property Manager/Owner]	1704 Seward Ave	LVP	199
Bronx	[Property Manager/Owner]	400 E 169th St	LVP	244
Bronx	[Property Manager/Owner]	694 E 149th St	LVP	509
Bronx	[Property Manager/Owner]	3444 White Plans Rd	LVP	81
Bronx	[Property Manager/Owner]	1370 Webster Ave	LVP	219
Bronx	[Property Manager/Owner]	1131 Findlay Ave	LVP	357
Bronx	[School or University]	2501 Jerome Ave	LVP	304
Bronx	[School District]	3630 Third Ave	LVP	458
Bronx	[Property Manager/Owner]	1451 Washington Ave	LVP	306
Bronx	[Property Manager/Owner]	1020 Trinity Ave	LVP	135
Bronx	[Property Manager/Owner]	584 E 137 ST	LVP	570
Bronx	[School or University]	519 Saint Anns Ave	LVP	188
Bronx	[School or University]	2641 Grand Concourse	LVP	531
Bronx	[School or University]	600 Saint Anns Ave	LVP	92
Bronx	[School or University]	333 E 135th St	LVP	174
Bronx	[School or University]	2385 Olinville Ave	LVP	95
Cattaraugus Co	ounty (1)			97
Olean	[Hardware and Lumber Store]	625 N Union St Ext	LVP	97
Chemung Cour	nty (2)			223
Elmira	[Church]	601 Pennsylvania Ave	LVP	90
Horseheads	[Painting Contractor]	509 Chemung St	LVP	133
Clinton County (1)				
Plattsburgh	[Vocational School]	1443 Military Tpk	LVP	534
Columbia Cour	nty (1)			220
Hudson	[Property Manager/Owner]	158 Union Tpk	LVP	220

Page 24

NEW YORK PAINTCARE SITES

City/Town	Site Name	Address	Site Type	Gallons
Cortland County	r (1)			162
Homer	[Painting Contractor]	5043 US Rt 11	LVP	162
Delaware Count	y (2)			219
Deposit	[Property Manager/Owner]	85 Fair St	LVP	110
Downsville	[School]	14784 State Hwy 30	LVP	109
Dutchess Count	y (10)			2,469
Fishkill	[Property Manager/Owner]	1 Summit Ct	LVP	131
Pleasant Valley	[Painting Contractor]	137 Oswego Rd	LVP	109
Poughkeepsie	[Property Manager/Owner]	510 Maloney Rd	LVP	440
Poughkeepsie	[Construction]	506 Salt Point Tpk	LVP	85
Poughkeepsie	[NFP Theater]	13 Cannon St	LVP	83
Poughkeepsie	[School or University]	124 Raymond Ave	LVP	71
Poughkeepsie	[Construction]	16 Parkside Dr	LVP	478
Poughkeepsie	[School or University]	5 Terminal Rd	LVP	107
Rhinebeck	[Household]	262 NY-308	LVP	54
Stormville	[Correctional Facility]	594 NY 216	LVP	910
Erie County (22)				3,385
Alden	[Swimming Pool]	12433 Broadway	LVP	148
Amherst	[School or University]	1901 Sweet Home Rd	LVP	80
Bowmansville	[Construction]	33 Main St	LVP	262
Buffalo	[Property Manager/Owner]	2515 Bailey Ave	LVP	81
Buffalo	[Hospital]	2157 Main St	RLVP	97
Buffalo	[Social Club]	977 Delaware Ave	LVP	100
Buffalo	[Nonprofit]	960 Main St	LVP	126
Buffalo	[Nonprofit]	282 Babcock St	LVP	208
Buffalo	[Property Manager/Owner]	5110 Main St	LVP	51
Buffalo	[Hospital]	255 Great Arrow Ave	LVP	102
Buffalo	[Property Manager/Owner]	1001 Main St	LVP	123
Buffalo	[Exhibit Design and Manufacturing]	1700 Elmwood Ave	LVP	275
Cheektowaga	[Property Manager/Owner]	85 Benbro Dr	LVP	55

City/Town	Site Name	Address	Site Type	Gallons
Clarence	[Painting Contractor]	9670 Main St	LVP	360
Clarence	[Construction]	8565 Roll Rd	LVP	126
Clarence Center	[Painting Contractor]	8600 Roll Rd	LVP	151
Depew	[Painting Contractor]	21 Burkhardt Ave	LVP	153
East Aurora	[Household]	27 Walnut St	LVP	96
Elma	[Painting Contractor]	6300 Seneca St	LVP	57
Hamburg	[Property Manager/Owner]	5294 Lake Shore Rd	LVP	71
Lancaster	[Painting Contractor]	4404 Walden Ave	LVP	477
West Seneca	[School or University]	60 South Lincoln Rd	LVP	185
Essex County (1)			130
Schroon Lake	[Property Manager/Owner]	210 Registration Way	LVP	130
Franklin County	(3)			484
Malone	[Painting Contractor]	661 County Rt 41	LVP	263
Saranac Lake	[Construction]	1230 Pine St	LVP	83
Tupper Lake	[Government State]	2445 NY-30	LVP	138
Fulton County (2	?)			529
Gloversville	[School District]	1578 State Hwy 29a	LVP	463
Johnstown	[Other: "ARC"]	151 Townsend Ave	LVP	66
Genesee County	7 (3)			604
Batavia	[Painting Contractor]	9051 Alexander Rd	LVP	265
Byron	[Painting Contractor]	8123 Prole Rd	LVP	257
Elba	[Painting Contractor]	3999 Ridge Rd	LVP	83
Greene County (2)			247
Cairo	[Painting Contractor]	58 Church St	LVP	73
Coxsackie	[Correctional Facility]	165 Plank Rd	LVP	173
Jefferson Count	y (4)			1,233
Evans Mills	[Property Manager/Owner]	26889 Anable	LVP	453
Fort Drum	[Property Manager/Owner]	9030 S Riva Ridge Loop	LVP	479
Fort Drum	[Army]	11144 Bedlam Rd	LVP	208

City/Town	Site Name	Address	Site Type	Gallons
Watertown	[Construction]	1015 Water St	LVP	93
Kings County	(28)			5,016
Brooklyn	[Property Manager/Owner]	108 Ingraham St	LVP	199
Brooklyn	[Paint Retailer]	7722 3rd Ave	LVP	142
Brooklyn	[Painting Contractor]	74 State St	LVP	126
Brooklyn	[School District]	280 Hart St	LVP	154
Brooklyn	[Paint Retailer]	383 Atlantic Ave	LVP	110
Brooklyn	[School District]	794 Monroe St	LVP	163
Brooklyn	[School District]	5909 Beverly Rd	LVP	137
Brooklyn	[School District]	2200 Gravesend Neck Rd	LVP	145
Brooklyn	[Painting Contractor]	63 Flushing Ave	LVP	158
Brooklyn	[School District]	4305 7th Ave	LVP	129
Brooklyn	[Painting Contractor]	667 Central Ave	LVP	121
Brooklyn	[Property Manager/Owner]	175 Stuyvesant Ave	LVP	242
Brooklyn	[City Government]	140 58 St	LVP	579
Brooklyn	[School District]	515 Knickerbocker Ave	LVP	187
Brooklyn	[Property Manager/Owner]	34 North 6th St	LVP	109
Brooklyn	[School District]	5101 Avenue M	LVP	202
Brooklyn	[State Government]	1997 Broadway	LVP	376
Brooklyn	[Property Manager/Owner]	128 Lewis Ave	LVP	108
Brooklyn	[School District]	4200 16th Ave	LVP	84
Brooklyn	[Property Manager/Owner]	728 East New York Ave	LVP	108
Brooklyn	[Property Manager/Owner]	195 Hoyt St	LVP	165
Brooklyn	[Hardware Store]	759 Fulton St	LVP	203
Brooklyn	[School or University]	9115 5th Ave	LVP	73
Brooklyn	[Construction]	327 Hicks St	LVP	70
Brooklyn	[Property Manager/Owner]	575 Howard Ave	LVP	217
Brooklyn	[Government City]	390 Kent Ave	LVP	199
Brooklyn	[Painting Contractor]	221 McKibbin St	LVP	118
Brooklyn	[Nonprofit]	1 Carlton Ave	LVP	392
Lewis County	(1)			122
Castorland	[Household]	10150 Second Rd	LVP	122

Page 27

NEW YORK PAINTCARE SITES

City/Town	Site Name	Address	Site Type	Gallons
Livingston Cour	nty (3)			1,723
Dansville	[Hospital]	111 Clara Barton St	LVP	203
Geneseo	[University]	1 College Cir	LVP	1,382
Mount Morris	[County Government]	6 Murray Hill Dr	LVP	138
Monroe County	(20)			4,492
Brockport	[School]	40 Allen St	LVP	114
Chili	[University]	4223 Buffalo Rd	LVP	546
East Rochester	[Painting Contractor]	301 Grant St	LVP	162
Pittsford	[Painting Contractor]	274 Kreag Rd	LVP	110
Rochester	[Painting Contractor]	154 Berkeley St	LVP	267
Rochester	[Painting Contractor]	1 South Clinton Ave	LVP	314
Rochester	[University]	612 Wilson Blvd	LVP	207
Rochester	[Painting Contractor]	465 Blossom Rd	LVP	152
Rochester	[Property Manager/Owner]	1 Shady Run Ln	LVP	141
Rochester	[Painting Contractor]	789 Elmgrove Rd	LVP	504
Rochester	[Painting Contractor]	1131 W Ridge Rd	LVP	156
Rochester	[Property Manager/Owner]	42 Starling St	LVP	424
Rochester	[Property Manager/Owner]	32 Portland Pkwy	LVP	156
Rochester	[Property Manager/Owner]	520 Monroe Ave	LVP	51
Rochester	[Construction]	3495 Winton Pl	LVP	450
Rochester	[Bus Garage]	1372 E Main St	LVP	123
Rochester	[Painting Contractor]	1495 E Main St	LVP	97
Webster	[Property Manager/Owner]	1070 Heritage Park Dr	LVP	102
Webster	[Property Manager/Owner]	206 North Ave	LVP	297
Webster	[Painting Contractor]	1270 Creek St	LVP	122
Montgomery Co	unty (1)			148
Amsterdam	[City Government]	61 Church St	LVP	148
Nassau County	(12)			1,681
Bellmore	[Hardware Store]	2667 Merrick Rd	LVP	196
Freeport	[Household]	24 Irvin ave	LVP	156

City/Town	Site Name	Address	Site Type	Gallons
Glen Cove	[Painting Contractor]	130 Pratt Oval	LVP	390
Great Neck	[Hardware Store]	518 Middle Neck Rd	LVP	88
Great Neck	[Property Manager/Owner]	240 E shore Rd	LVP	189
Hicksville	[Painting Contractor]	900 South Oyster Bay Rd	LVP	104
Island Park	[Hardware Store]	3965 Long Beach Rd	LVP	49
Manhasset	[Department Store]	1100 Northerns Blvd	LVP	122
Massapequa	[Hardware Store]	1330 Hicksville Rd	LVP	108
New Hyde Park	[Paint Retailer]	1601 Hillside Ave	LVP	148
North Bellmore	[Hardware Store]	1305 Newbridge Rd	LVP	53
Williston Park	[Paint Retailer]	263 Hillside Ave	LVP	78
New York Count	y (41)			7,737
New York	[Property Manager/Owner]	72 Franklin St Unit 1 / Office	LVP	138
New York	[Paint Retailer]	237 E 44th St	LVP	310
New York	[Property Manager/Owner]	155 E 55th St	LVP	66
New York	[Painting Contractor]	200 Lexington Ave	LVP	520
New York	[Painting Contractor]	321 West 44th St	LVP	218
New York	[Property Manager/Owner]	100 Columbia St	LVP	230
New York	[Property Manager/Owner]	224 E 28 ST	LVP	156
New York	[Property Manager/Owner]	372 Madison St	LVP	159
New York	[Property Manager/Owner]	388 Pearl St	LVP	158
New York	[Property Manager/Owner]	70 Pitt St	LVP	79
New York	[Property Manager/Owner]	45 Pike St	LVP	190
New York	[Property Manager/Owner]	77 Park Ave	LVP	119
New York	[School District]	511 W 182nd St	LVP	90
New York	[University]	35 5th Ave	LVP	56
New York	[Hardware Store]	1450 1st Ave	LVP	72
New York	[School District]	122 Henry St	LVP	53
New York	[School District]	41 W 117 St	LVP	215
New York	[Property Manager/Owner]	850 Columbus Ave	LVP	314
New York	[Paint Retailer]	32 E 22nd St	LVP	117
New York	[Museum]	200 Liberty St	LVP	142
New York	[Art Fair]	545 West 30th St	LVP	47
New York	[Property Manager/Owner]	321 E 43rd St	LVP	167

City/Town	Site Name	Address	Site Type	Gallons			
New York	[Painting Contractor]	11 Wall St	LVP	95			
New York	[Painting Contractor]	LVP	164				
New York	[Hotel]	1170 Broadway	LVP	120			
New York	[Property Manager/Owner]	520 W 23rd St	LVP	85			
New York	[Property Manager/Owner]	125 W 22 St	LVP	31			
New York	[Art Installation]	529 5th Ave	LVP	362			
New York	[Property Manager/Owner]	130 5th Ave	LVP	100			
New York	[Property Manager/Owner]	216 W 62 St	LVP	481			
New York	[Property Manager/Owner]	74 W 92ND ST	LVP	451			
New York	[Property Manager/Owner]	515 Audubon Ave	LVP	156			
New york	[School or University]	122 Amsterdam Ave	LVP	436			
New York	[Property Manager/Owner]	1271 Avenue of the Americas	LVP	79			
New York	[Property Manager/Owner]	605 3rd Ave	LVP	90			
New York	[Property Manager/Owner]	159-20 Harlem River Dr	LVP	665			
New York	[Property Manager/Owner]	perty Manager/Owner] 875 Park Ave					
New York	[Painting Contractor]	331 E 29th St	LVP	411			
New York	[Hotel]	511 Lexington Ave	LVP	194			
New York	[Painting Contractor]	247 W 38th St	LVP	80			
New York	[Property Manager/Owner]	377 E 33rd St	LVP	53			
Niagara County	(3)			472			
Lockport	[City Government]	455 S Niagara St	LVP	187			
Lockport	[Painting Contractor]	4152 Lower Mountain Rd	LVP	182			
Wilson	[Property Manager/Owner]	683 Lake St	LVP	104			
Oneida County	(4)			560			
Rome	[Hardware Distributor]	1 Atlas Dr	LVP	137			
Rome	[Property Manager/Owner]	324 -26 Henry St	LVP	225			
Rome	[Government Federal]	325 Brooks Rd	LVP	99			
Utica	[Property Manager/Owner]	1642 Oneida St	LVP	98			
Onondaga Cour	nty (8)			1,231			
Liverpool	[Property Manager/Owner]	4529 Crown Rd	LVP	69			
Skaneateles	[School]	49 E Elizabeth St	LVP	148			

City/Town	Site Name	Address	Site Type	Gallons
Skaneateles	[Painting Contractor]	22 W Austin St	LVP	69
Syracuse	[Construction]	210 Boss Rd	LVP	62
Syracuse	[Property Manager/Owner]	5111 Ball Rd	LVP	208
Syracuse	[Municipal Government]	515 Montgomery St	LVP	342
Syracuse	[School or University]	285 Ainsley Dr	LVP	263
Syracuse	[Property Manager/Owner]	2223 E Genesee St	LVP	70
Ontario County ((4)			456
Canandaigua	[Hospital]	350 Parrish St	LVP	127
Canandaigua	[Government County]	3059 County Complex Dr	LVP	57
Geneva	[Painting Contractor]	630 Pre-Emption Rd	LVP	156
Victor	[Painting Contractor]	61 School St	LVP	115
Orange County (6)			4,015
Middletown	[Painting Contractor]	15 Park Ave	LVP	286
Middletown	[Paint Retailer]	416 E Main St	LVP	1,055
Middletown	[Hospital]	707 E Main St	LVP	387
Monroe	[Painting Contractor]	28 Pennsylvania Ave	LVP	539
Montgomery	[Prefinisher]	148 Bracken Rd	LVP	1,638
New Hampton	[Construction]	2713 NY-17M	LVP	109
Orleans County	(1)			133
Albion	[Painting Contractor]	353 West Bank St	LVP	133
Otsego County (1)			44
Fly Creek	[Construction]	6106 State Hwy 28	LVP	44
Queens County	(16)			6,053
Flushing	[Paint Retailer]	133-43 35th Ave	LVP	161
Forest Hills	[School District]	69-69 Juno St	LVP	152
Glendale	[School District]	68-10 Central Ave	LVP	153
Jackson Heights	[Property Manager/Owner]	72-17 34th Ave	LVP	213
Jamaica	[Property Manager/Owner]	134-35 166 PI	LVP	614
Jamaica	[Property Manager/Owner]	81-26 150th St	LVP	78

City/Town	Site Name	Address	Site Type	Gallons
Little Neck	[Paint Retailer]	252-02 Northern Blvd	LVP	215
Long Island City	[Painting Contractor]	11-45 47th Ave	LVP	105
Long Island City	[Paint Retailer]	30-35 Thomson Ave	LVP	2,649
Maspeth	[State Government]	55-19 69th St	LVP	66
Middle Village	[School District]	63-60 80th St	LVP	114
New Hyde Park	[Hospital]	270-06 76th Ave	LVP	417
Queens	[City Government]	52-35 58 St	LVP	778
Queens	[Construction]	34-51 Vernon Blvd	LVP	177
Queens	[School or University]	107-01 Otis Ave	LVP	63
Woodhaven	[School District]	85-52 85th St	LVP	98
Rensselaer Cour	nty (12)			1,917
Averill Park	[School District]	145 Gettle Rd	LVP	154
East Greenbush	[School District]	962 Luther Rd	LVP	238
Hoosick Falls	[School]	21187 NY-22	LVP	150
Rensselaer	[Property Manager/Owner]	4000 Stonegate Dr	LVP	152
Rensselaer	[Property Manager/Owner]	460 Forbes Ave	LVP	104
Troy	[School or University]	1950 Burdett Ave	LVP	266
Troy	[Hospital]	2215 Burdett Ave	LVP	200
Troy	[School District]	3992 NY-2	LVP	145
Troy	[Property Manager/Owner]	400 Jordan Rd	LVP	69
Troy	[Painting Contractor]	389 Winter St Extension	LVP	72
Troy	[Household]	107 Cooksboro Rd	LVP	227
Troy	[Hospital]	1300 Massachusetts Ave	LVP	138
Richmond Count	ty (2)			259
Staten Island	[School District]	200 Nedra Ln	LVP	140
Staten Island	[School or University]	2800 Victory Blvd	LVP	120
Saratoga County	v (4)			902
Ballston Spa	[Painting Contractor]	974 State Route 67	LVP	306
Clifton Park	[Property Manager/Owner]	5 Maxwell Dr	LVP	226
Galway	[School or University]	5317 Sacandaga Rd	LVP	264
Milton	[Painting Contractor]	Boulder Path	LVP	106

Page 32

NEW YORK PAINTCARE SITES

Site Name	Address	Site Type	Gallons
unty (6)			935
[Household]	2217 Stone Ridge Dr	LVP	63
[Grocery Store]	1300 Rotterdam Ind Park	LVP	207
[School District]	1301 Hillsdale Ave	LVP	173
[Construction]	115 N Broadway	LVP	199
[College]	78 Washington Ave	LVP	183
[Painting Contractor]	7 Sheldon St	LVP	111
y (1)			54
[Household]	200 Swart Hollow Rd	LVP	54
(1)			158
[Household]	6235 State Rd 414	LVP	158
(1)			168
[School District]	27 Bank St	LVP	168
18)			4,229
[School District]	50 Railroad Ave	LVP	206
[Department Store]	1653 Sunrise Hwy	LVP	72
[School]	51 Cordello Ave	LVP	377
[Hardware Store]	570 oak St	LVP	738
[Hardware Store]	1102 Broadhollow Rd	LVP	418
[Painting Contractor]	100 Cuba Hills Rd	LVP	121
[Department Store]	180 Walt Whitman Rd	LVP	65
[School or University]	188 Oakwood rd	LVP	288
[School or University]	100 Redmen St	LVP	457
[School District]	200 route 25A	LVP	107
[Department Store]	313 Smith Haven Mall	LVP	104
[Painting Contractor]	6 Carlton Ave	LVP	93
[Hardware Store]	822 Fort Salonga Rd	LVP	74
[School District]	154 Laurel Hill Rd	LVP	376
[Painting Contractor]	960 Easton St	LVP	354
	[Household] [Grocery Store] [School District] [Construction] [College] [Painting Contractor] y (1) [Household] (1) [Household] (1) [Household] (1) [School District] [School District] [Department Store] [School] [Hardware Store] [Hardware Store] [Painting Contractor] [Department Store] [School or University] [School or University] [School Or University] [School Oistrict] [Department Store] [School Or University] [School Or University] [School Or University] [School District] [Department Store] [Painting Contractor] [Painting Contractor] [Painting Contractor] [Painting Contractor] [Painting Contractor] [School District] [Department Store] [School District] [Department Store] [Painting Contractor] [Painting Contractor] [Painting Contractor] [Painting Contractor] [Painting Contractor] [Painting Contractor] [Painting Contractor] [Painting Contractor] [Painting Contractor]	Inty (6)[Household]2217 Stone Ridge Dr[Grocery Store]1300 Rotterdam Ind Park[School District]1301 Hillsdale Ave[Construction]115 N Broadway[College]78 Washington Ave[Painting Contractor]7 Sheldon Sty (1)200 Swart Hollow Rd[Household]200 Swart Hollow Rd(1)[Household][Idousehold]6235 State Rd 414(1)[School District][School District]27 Bank St8)[School District][School District]50 Railroad Ave[Department Store]1653 Sunrise Hwy[School]51 Cordello Ave[Hardware Store]100 Cuba Hills Rd[Department Store]180 Walt Whitman Rd[School or University]100 Redmen St[School District]200 route 25A[Department Store]313 Smith Haven Mall[Painting Contractor]6 Carlton Ave[Hardware Store]312 Smith Haven Mall[Painting Contractor]6 Carlton Ave[Hardware Store]312 Smith Haven Mall[Painting Contractor]6 Carlton Ave[Hardware Store]322 Fort Salonga Rd[School District]822 Fort Salonga Rd[School District]154 Laurel Hill Rd	InterfaceEach of potentialInty (6)[Household]2217 Stone Ridge DrLVP[Grocery Store]1300 Rotterdam Ind ParkLVP[School District]1301 Hillsdale AveLVP[Construction]115 N BroadwayLVP[College]78 Washington AveLVP[Painting Contractor]7 Sheldon StLVP[Household]200 Swart Hollow RdLVP(1)[Household]6235 State Rd 414LVP[Household]6235 State Rd 414LVP(1)[School District]27 Bank StLVP[School District]50 Railroad AveLVP[School District]50 Railroad AveLVP[Bohol District]51 Cordello AveLVP[Bohol]51 Cordello AveLVP[Bohol]1102 Broadhollow RdLVP[Bohol]100 Cuba Hills RdLVP[Bohol]100 Cuba Hills RdLVP[Bohol District]100 Cuba Hills RdLVP[Bohol District]100 Redmen StLVP[Bohol District]100 Redmen StLVP[Bohol District]200 route 25ALVP[Bohol District]200 route 25ALVP[School District]201 route 25ALVP[School District]313 Smith Haven MallLVP[Painting Contractor]6 Carlton AveLVP[School District]202 route 25ALVP[Bohol District]201 route 25ALVP[School District]313 Smith Haven MallLVP <tr< td=""></tr<>

City/Town	Site Name	Address	Site Type	Gallons
			ono i jpo	Galions
Ronkonkoma	[Construction]	100 Comac St	LVP	100
Stony brook	[University]	100 Nicolls rd	LVP	118
West Islip	[Hardware Store]	448 Union Blvd	LVP	161
Sullivan County	(1)			133
North Branch	[Household]	125 Gorr Rd	LVP	133
Tompkins Count	ty (4)			533
Ithaca	[Property Manager/Owner]	407 W Seneca St	LVP	121
Ithaca	[Property Manager/Owner]	115 S Quarry St	LVP	87
Ithaca	[Property Manager/Owner]	320 Hillview Pl	LVP	269
Ithaca	[University]	218 Solidago Rd	RLVP	55
Ulster County (5)			1,515
Ellenville	[Household]	300 Ulster Heights Rd	LVP	161
Highland	[Painting Contractor]	244 Upper North Rd	LVP	110
Kingston	[Construction]	11 Field Court	LVP	72
Phoenicia	[Nonprofit]	375 Pantherkill Rd	LVP	835
Saugerties	[Painting Contractor]	19 Eastern Pkwy	LVP	337
Warren County (3)			277
Glens Falls	[Painting Contractor]	161 Sanford St	LVP	70
Queensbury	[Painting Contractor]	324 Quaker Rd	LVP	138
Queensbury	[Household]	175 Luzerne Rd	LVP	69
Washington Cou	inty (2)			606
Fort Edward	[Property Manager/Owner]	344 Broadway	LVP	265
Hudson Falls	[Painting Contractor]	302 Main St	LVP	341
Wayne County (3	3)			612
Ontario	[Painting Contractor]	7544 Fisher Rd	LVP	150
Ontario Center	[School or University]	6076 Ontario Center Rd	LVP	144
Williamson	[Painting Contractor]	3857 State Route 104	LVP	319

City/Town	Site Name	Address	Site Type	Gallons
Westchester Co	ounty (12)			3,251
Elmsford	[Painting Contractor]	2240 Saw Mill River Rd	LVP	406
Montrose	[School District]	61 Trolley Rd (Garage)	LVP	406
Mount Vernon	[Painting Contractor]	15 S Macquesten Pkwy	LVP	316
Mt Kisco	[Painting Contractor]	774 N Bedford Rd	LVP	450
Mt Vernon	[Painting Contractor]	30 Lorraine Ave	LVP	188
New Rochelle	[College]	380 Main St	LVP	243
Port Chester	[Painting Contractor]	2 Oakridge Dr	LVP	193
Port Chester	[Painting Contractor]	13 Bent Ave	LVP	83
Port Chester	[Construction]	47 Purdy Ave	LVP	57
Scarsdale	[Co-op]	142 Garth Rd	LVP	127
Yonkers	[Painting Contractor]	12 Hyatt Ave	LVP	660
Yonkers	[Construction]	815 McLean Ave	LVP	121
Wyoming Count	ty (1)			363
Warsaw	[Property Maintenance]	18 West Buffalo St	LVP	363
Yates County (1)			79
Keuka Park	[College]	396 Orange St	LVP	79
4. Door-to-Door	Programs			1,618
Erie County (5)				1,618
Boston	Boston Door to Door Program	(No street address)	HHW D2D	611
Colden	Colden Door to Door Program	(No street address)	HHW D2D	281
Holland	Holland Door to Door Program	(No street address)	HHW D2D	90
Orchard Park	Orchard Park Door to Door Program	(No street address)	HHW D2D	243
Springville	Springville Door to Door Program	(No street address)	HHW D2D	393
5. Special Sites				24,474

Page 35

NEW YORK PAINTCARE SITES

City/Town	Site Name	Address	Site Type	Gallons
Bronx County (1)			3,549
Bronx	Special Waste Drop-Off Site (Bronx-Hunts Point) (DSNY)	Foot of Farragut St	Special	3,549
Kings County (1)			3,254
Brooklyn	Special Waste Drop-Off Site (Brooklyn-Greenpoint) (DSNY)	459 N Henry St	Special	3,254
New York Coun	ty (1)			1,207
New York	Special Waste Drop-Off Site (Manhattan-Lower East Side)	74 Pike Slip (under Manhattan Bridge)	Special	1,207
Queens County	r (1)			8,121
College Point	Special Waste Drop-Off Site (Queens-College Point) (DSNY)	120-15 31st Ave	Special	8,121
Richmond Cou	nty (1)			8,344
Staten Island	Special Waste Drop-Off Site (Staten Island-Fresh Kills) (DSNY)	2 Muldoon Ave	Special	8,344

Appendix B

Financial Statements and Independent Auditor's Report

December 31, 2023 and 2022

Financial Statements December 31, 2023 and 2022

Contents

Independent Auditor's Report	1-3
Financial Statements	
Statements of Financial Position	4
Statements of Activities	
Statements of Functional Expenses	6-7
Statements of Cash Flows	8
Notes to Financial Statements	9-20
Supplementary Information	
Schedules of Activities, Organized by Program	21-22



Rogers & Company PLLC Certified Public Accountants

8300 Boone Boulevard Suite 600 Vienna, Virginia 22182

703.893.0300 voice 703.893.4070 facsimile www.rogersplic.com

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of PaintCare Inc.

Opinion

We have audited the accompanying financial statements of PaintCare Inc. ("PaintCare"), which comprise the statements of financial position as of December 31, 2023 and 2022; the related statements of activities, functional expenses, and cash flows for the years then ended; and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of PaintCare as of December 31, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of PaintCare and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.



Responsibilities of Management for the Financial Statements (continued)

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about PaintCare's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of PaintCare's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about PaintCare's ability to continue as a going concern for a reasonable period of time.

ROGERS COMPANY

Auditor's Responsibilities for the Audit of the Financial Statements (continued)

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information included on pages 20-21 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Recovers + Company PLLC

Vienna, Virginia March 25, 2024

Statements of Financial Position December 31, 2023 and 2022

	2023		2022
Assets			
Current assets:			
Cash and cash equivalents	\$ 32,521,385	\$	37,696,942
Accounts receivable, net	5,300,296		6,233,448
Investments	60,408,475		55,517,141
Prepaid expenses	 305,984		1,357,829
Total current assets	98,536,140		100,805,360
Intangible assets, net	 53,382	1	146,397
Total assets	\$ 98,589,522	\$	100,951,757
Liabilities and Net Assets			
Liabilities			
Current liabilities:			
Accounts payable and accrued expenses	\$ 9,727,005	\$	9,621,789
Due to affiliate	 6,008,351		6,661,163
Total liabilities	 15,735,356		16,282,952
Net Assets			
Without donor restrictions	 82,854,166		84,668,805
Total net assets	 82,854,166		84,668,805
Total liabilities and net assets	\$ 98,589,522	\$	100,951,757

Statements of Activities For the Years Ended December 31, 2023 and 2022

	2023	2022
Operating Revenue and Support Paint recovery fees	\$ 77,499,700	\$ 78,051,449
Other income	26,912	-
Total operating revenue and support	77,526,612	78,051,449
Expenses		
Program and delivery services:		
Oregon	4,536,856	4,571,582
California	35,255,096	32,227,769
Connecticut	3,020,816	3,466,111
Rhode Island	792,342	918,970
Minnesota	6,110,219	5,304,423
Vermont	809,869	804,083
Maine	1,393,574	1,321,721
Colorado	7,469,530	7,002,971
District of Columbia	526,261	501,498
Washington	8,063,906	7,154,880
New York	8,886,624	5,698,353
Illinois	82,184	
Total program and delivery services	76,947,277	68,972,361
General and administrative	7,285,309	6,690,140
Total expenses	84,232,586	75,662,501
Change in Net Assets from Operations	(6,705,974)	2,388,948
Non-Operating Activity Investment return, net	4,891,335	(7,062,910)
Total non-operating activity	4,891,335	(7,062,910)
Change in Net Assets	(1,814,639)	(4,673,962)
Net Assets, beginning of year	84,668,805	89,342,767
Net Assets, end of year	\$ 82,854,166	\$ 84,668,805

Statement of Functional Expenses For the Year Ended December 31, 2023

	District of								General and					
	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	Columbia	Washington	New York	Illinois	Administrative	Total
xpenses														
Salaries and related benefits	\$ 151,717 \$	944,819	\$ 108,562	\$ 32,352	\$ 201,818	\$ 45,756 \$	97,493 \$	327,722 \$	\$ 27,631	\$ 382,471	\$ 609,223 \$	42,950	\$ 2,486,154	\$ 5,458,66
Collection support	30,940	3,637,199	448,503	109,379	479,600	104,137	159,694	539,886	50,796	239,043	563,924	-	6,332	6,369,43
Transportation and processing	4,164,425	22,507,102	2,382,637	504,199	4,639,909	590,244	955,607	5,630,404	300,645	6,475,102	5,510,185	-	-	53,660,45
Communications	108,868	4,624,855	15,001	118,594	653,626	13,140	61,784	736,430	99,665	794,136	1,940,504	5,449	207,218	9,379,27
State agency administrative fees	40,000	547,035	20,800	-	49,511	15,000	82,000	120,000	30,637	50,180	-	-	-	955,16
Professional fees	983	64,750	33,039	23,309	34,641	34,080	16,621	22,419	580	5,400	43,047	15,854	198,721	493,44
Office and supplies	10,442	10,425	618	106	4,952	426	367	6,409	318	26,015	6,324	489	18,563	85,45
Subscriptions and publications	118	2,869	-	39	415	-	89	276	25	480	1,167	-	137,887	143,36
Professional development	323	1,437	-	-	601	75	-	-	-	269	2,093	24	14,332	19,15
Travel	25,958	174,342	11,277	4,208	44,099	6,932	18,759	82,139	15,623	54,641	66,749	16,558	223,155	744,44
Meetings	657	14,590	-	3	959	-	34	3,280	-	1,014	1,319	860	19,604	42,32
Bank fees	-	-	-	69	-	-	135	-	101	-	-	-	115,376	115,68
Management fees	-	-	-	-	-	-	-	-	-	-	-	-	3,431,733	3,431,73
Insurance	-	-	-	-	-	-	-	-	-	-	6,234	-	328,976	335,21
Amortization	-	-	-	-	-	-	-	-	-	-	1,675	-	96,960	98,63
Interest	-	-	-	-	-	-	-	-	-	34,906	134,104	-	-	169,01
Provision for credit losses	816	2,725,673	379	84	-	79	988	565	240	-	-	-	-	2,728,82
Other expenses	1,609	-	-	-	88	-	3	-	-	249	76	-	298	2,32

Statement of Functional Expenses For the Year Ended December 31, 2022

	Program and Delivery Services												
	District of						General and						
	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	Columbia	Washington	New York	Administrative	Total
Expenses													
Salaries and related benefits	\$ 106,723 \$	1,053,694	\$ 104,051	\$ 30,995	\$ 221,670 \$	44,446 \$	94,184 \$	316,161 \$	26,229	\$ 332,291	\$ 557,993	\$ 2,107,646	\$ 4,996,083
Collection support	52,293	3,788,395	452,291	146,673	445,235	109,303	166,021	575,247	37,614	484,942	960,041	8,086	7,226,141
Transportation and processing	4,133,896	22,358,002	2,566,540	535,805	4,033,345	619,635	898,622	5,097,024	272,049	5,377,658	3,497,290	-	49,389,866
Communications	205,029	4,517,754	292,464	173,586	489,373	17,048	41,932	827,229	116,127	813,698	384,619	135,905	8,014,764
Legal fees	3,046	11,243	2,688	-	8,535	-	-	2,861	3,267	204	7,306	266,125	305,275
State agency administrative fees	40,000	255,007	21,000	-	25,053	15,000	82,000	120,000	28,446	24,934	-	-	611,440
Professional fees	973	71,650	18,278	26,125	54,151	(6,215)	19,442	16,286	2,141	17,746	34,841	130,191	385,609
Office and supplies	6,308	13,261	532	53	1,534	317	354	2,856	142	8,237	5,225	9,446	48,265
Subscriptions and publications	353	4,476	-	-	593	-	89	-	-	663	140	77,673	83,987
Professional development	2,400	11,282	80	-	304	98	102	1,517	-	8,195	1,160	5,990	31,128
Travel	19,309	134,857	7,529	5,061	15,450	4,451	13,096	41,576	14,573	45,487	88,752	195,120	585,261
Meetings	123	8,148	144	13	340	-	45	2,214	270	1,192	2,797	83,665	98,951
Bank fees	564	-	514	659	-	-	650	-	640	509	505	124,670	128,711
Management fees	-	-	-	-	-	-	-	-	-	-	-	3,253,455	3,253,455
Insurance	-	-	-	-	-	-	-	-	-	-	4,898	192,890	197,788
Amortization	-	-	-	-	-	-	-	-	-	-	977	96,993	97,970
Interest	-	-	-	-	-	-	-	-	-	35,046	134,104	-	169,150
Other expenses	565	-	-	-	8,840	-	5,184	-	-	4,078	17,705	2,285	38,657
Total Expenses	\$ 4,571,582 \$	32,227,769	\$ 3,466,111	\$ 918,970	\$ 5,304,423 \$	804,083 \$	1,321,721	5 7,002,971 \$	501,498	\$ 7,154,880	\$ 5,698,353	\$ 6,690,140	\$ 75,662,501

Statements of Cash Flows For the Years Ended December 31, 2023 and 2022

	2023		2022	
Cash Flows from Operating Activities				
Change in net assets	\$	(1,814,639)	\$ (4,673,962)	
Adjustments to reconcile change in net assets to net				
cash (used in) provided by operating activities:				
Amortization		98,635	97,970	
Net realized and unrealized (gain) loss				
on investments		(3,442,944)	8,270,961	
Change in allowance for credit losses				
on accounts receivable		358,677	28,202	
Establishment of allowance for credit losses				
on note receivable		2,351,584	-	
Change in operating assets and liabilities:				
Decrease (increase) in:				
Accounts receivable		574,475	(1,365,357)	
Prepaid expenses		1,051,845	(1,138,288)	
Increase (decrease) in:				
Accounts payable and accrued expenses		105,216	1,279,338	
Due to affiliate		(652,812)	(437,817)	
Grants payable		-	 (100,101)	
Net cash (used in) provided by operating activities		(1,369,963)	 1,960,946	
Cash Flows from Investing Activities				
Purchases of investments		(7,103,414)	(10,970,373)	
Proceeds from sale of investments		5,655,024	9,762,322	
Issuance of note receivable		(2,476,720)	-	
Proceeds from principal receipts on note receivable		125,136	-	
Purchases of intangible assets		(5,620)	 (19,515)	
Net cash used in investing activities		(3,805,594)	 (1,227,566)	
Net (Decrease) Increase in Cash and Cash Equivalents		(5,175,557)	733,380	
Cash and Cash Equivalents, beginning of year		37,696,942	 36,963,562	
Cash and Cash Equivalents, end of year	\$	32,521,385	\$ 37,696,942	

Notes to Financial Statements December 31, 2023 and 2022

1. Nature of Operations

PaintCare Inc. ("PaintCare"), a not-for-profit 501(c)(3) organization, was created in October 2009 by the American Coatings Association (ACA), who, working with state and local government stakeholders, passed the first ever paint product stewardship law in the United States in the state of Oregon in 2009. Similar legislation has subsequently been passed in other jurisdictions. The paint stewardship legislation guides an industry-led, end-of-life management program for post-consumer paint, which PaintCare operates. The PaintCare Board is made up of architectural paint manufacturers and participation in PaintCare is not limited to ACA members, but open to all architectural paint manufacturers. There are no dues or registration fees associated with PaintCare.

PaintCare organized single-member limited liability companies (LLC) for the Oregon, Connecticut, Rhode Island, Maine, District of Columbia, Washington, New York, Colorado, and Illinois programs in an effort to shield the assets of each state program from liability stemming from acts and obligations of other PaintCare state programs.

2. Summary of Significant Accounting Policies

Basis of Accounting and Presentation

PaintCare's financial statements are prepared on the accrual basis of accounting. Net assets without donor restrictions represent funds that are not subject to donor-imposed stipulations and are available for support of PaintCare's operations. At December 31, 2023 and 2022, all net assets were without donor restrictions.

Cash Equivalents

For the purpose of the statements of cash flows, PaintCare considers as cash equivalents all highly liquid investments, which can be converted into known amounts of cash and have a maturity period of 90 days or less at the time of purchase.

Accounts Receivable

Accounts receivable consist of amounts due from post-consumer paint recovery fees and are presented net of an allowance for credit losses resulting from the inability of customers to make required payments. The allowance for credit losses is based upon historical loss experience in combination with current economic conditions and a forecast of future economic conditions. Any change in the assumptions used in analyzing a specific account receivable might result in an additional allowance for credit losses being recognized in the period in which the change occurs.

Notes to Financial Statements December 31, 2023 and 2022

2. Summary of Significant Accounting Policies (continued)

Accounts Receivable (continued)

Allowance for credit losses consists of the following at December 31, 2023:

Allowance for credit losses, beginning of year Additions (charges to expense) Deductions (write-offs, net of recoveries)	\$ 85,908 358,677 -
Allowance for credit losses, end of year	\$ 444,585

Investments

Investments are stated at fair value, based on quoted market prices. All realized and unrealized gains and losses, net of investment management fees, are reported as a component of net investment return in the accompanying statements of activities.

Intangible Assets

PaintCare capitalizes certain costs associated with computer software developed or obtained for internal use in accordance with the provision of Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 350-40, *Internal Use Software*. PaintCare's policy provides for the capitalization of external direct costs of materials and services, and directly related payroll costs. Costs associated with preliminary project state activities, training, maintenance, and post implementation stage activities are expensed as incurred. Capitalized costs are amortized over the estimated useful life of five years on a straight-line basis.

Revenue Recognition

PaintCare recognizes revenue from post-consumer paint recovery fees at the time architectural paint product is sold by a manufacturer participant of the paint product stewardship program. Manufacturer participants in the program pay the PaintCare recovery fee to PaintCare based on the amount of program products they sell on a monthly basis. The majority of PaintCare's revenue arrangements generally consist of a single performance obligation to transfer promised services. Revenue is recognized when PaintCare delivers the services.

Notes to Financial Statements December 31, 2023 and 2022

2. Summary of Significant Accounting Policies (continued)

Revenue Recognition (continued)

Specifically, for the various types of contracts, PaintCare recognizes revenue as follows:

Program participants report their monthly unit sales of paint through a secure, HTTPS online system using their unique user ID and password. The participant must pay a paint recovery fee per unit sold, based on container size, according to the established fee schedule for each state program. As the PaintCare recovery fee is added to the wholesale price of paint and passed through uniformly to the retail purchase price of paint—so that the manufacturer, distributor, and/or retailer is made whole—in some cases, distributors or retailers have elected to undertake the obligation of the manufacturer for these fees. Thus, PaintCare has allowed remitter agreements in the program, whereby a distributor or retailer reports and remits directly to PaintCare on behalf of a participant manufacturer's brand or brands. Reports and payments are due by the end of the month following the reporting period.

Revenue from all other sources is recognized when earned.

Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The expenses that are allocated include occupancy and amortization, which are allocated on a square footage basis, as well as salaries and wages, benefits, payroll taxes, professional services, office expenses, information technology, interest, insurance, and other, which are allocated on the basis of estimates of time and effort.

Communications Costs

PaintCare holds communication-related contracts for advertising, marketing, and consumer awareness. Communications costs are charged to operations when incurred. Communications expenses were \$9,379,270 and \$8,014,764 for the years ended December 31, 2023 and 2022, respectively.

Notes to Financial Statements December 31, 2023 and 2022

2. Summary of Significant Accounting Policies (continued)

Measure of Operations

PaintCare includes in its measure of operations all revenues and expenses that are an integral part of its programs and supporting activities, and excludes net investment return.

Use of Estimates

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Adopted Accounting Pronouncement

In 2016, the FASB issued Accounting Standards Update (ASU) 2016-13, *Financial Instruments – Credit Losses* (Topic 326), *Measurement of Credit Losses on Financial Instruments*. This ASU addresses measurement and reporting of credit losses related to accounts receivable, notes receivable, leases receivable, and held-to-maturity debt securities. The ASU mandates the current expected credit loss (CECL) model, which measures and reports expected losses over the contractual life of an asset. The measurement of expected life credit losses will be based on relevant information, not just past events (including historical experience and current conditions), but also the "reasonable and supportable" forecasts that affect collectability of the reported amount. This guidance is effective for PaintCare for the year ended December 31, 2023. PaintCare adopted ASU 2016-13 during the year ended December 31, 2023, and has adjusted the presentation in the financial statements as permitted by ASU 2016-13.

Subsequent Events

In preparing these financial statements, PaintCare has evaluated events and transactions for potential recognition or disclosure through March 25, 2024, the date the financial statements were available to be issued.

Notes to Financial Statements December 31, 2023 and 2022

3. Liquidity and Availability

PaintCare strives to maintain liquid financial assets sufficient to cover 90 days of general expenditures. Management periodically reviews PaintCare's liquid asset needs and adjusts the cash and cash equivalents balances as necessary.

Financial assets available for general expenditures, that is, without donor or other restrictions limiting their use, within one year of the statements of financial position date, comprise the following at December 31:

	2023	2022	
Cash and cash equivalents Accounts receivable, net Investments, short term	\$ 32,521,385 5,300,296 40,777,968	\$ 37,696,942 6,233,448 37,007,185	
Total available for general expenditures	\$ 78,599,649	\$ 80,937,575	

4. Concentration of Credit Risk

Financial instruments that potentially subject PaintCare to significant concentrations of credit risk consist of cash and cash equivalents, and investments. PaintCare maintains cash deposit and transaction accounts, along with investments, with various financial institutions and these values, from time to time, may exceed insurable limits under the Federal Deposit Insurance Corporation (FDIC) and Securities Investor Protection Corporation (SIPC). PaintCare has not experienced any credit losses on its cash and cash equivalents, and investments to date as it relates to FDIC and SIPC insurance limits. Management periodically assesses the financial condition of these financial institutions and believes that the risk of any credit loss is minimal.

Notes to Financial Statements December 31, 2023 and 2022

5. Accounts Receivable

Accounts receivable related to the following programs were due as follows at December 31:

	 2023		2022	
California	\$ 2,461,063	\$	3,411,421	
New York Washington	1,220,636		1,192,427	
Washington Colorado	555,868 410,988		391,647 361,431	
Oregon	342,395		286,199	
Minnesota	325,316		283,555	
Connecticut	208,008		197,968	
Maine	84,872		71,206	
Rhode Island	53,741		50,125	
District of Columbia	30,580		34,664	
Vermont	 51,414		38,713	
Total accounts receivable	5,744,881		6,319,356	
Less: allowance for credit losses	 (444,585)		(85,908)	
Accounts receivable, net	\$ 5,300,296	\$	6,233,448	

6. Note Receivable

Effective September 20, 2023, PaintCare entered into a settlement agreement with a manufacturer who participates in the post-consumer paint recovery program. PaintCare and the manufacturer agreed to convert \$2,476,720 of outstanding paint recovery fees due to the Program into to a structured note receivable. The terms of the note require the manufacturer to make 36 monthly payments of principal and interest, which commenced on October 1, 2023, with two additional payments of principal only due on July 1, 2024 and July 1, 2025, respectively. The note bears an interest rate of 6.6% and accrues monthly on the outstanding balance. As of December 31, 2023, PaintCare established an allowance totaling \$2,351,584 on this note receivable in the event collection does not occur.

Notes to Financial Statements December 31, 2023 and 2022

6. Note Receivable (continued)

The future minimum receipts are as follows for the years ending December 31:

2024	\$ 1,134,011
2025	878,802
2026	 554,214
Total future receipts of principal and interest	2,567,027
Less: amounts to present interest at 6.6%	(215,443)
Less: allowance for credit losses	(2,351,584)
Note receivable, net	\$ -

7. Investments and Fair Value Measurements

•

Net investment return consisted of the following for the years ended December 31:

	 2023	 2022
Interest and dividend income Net realized and unrealized gain (loss) Less: investment management fees	\$ 1,611,952 3,442,944 (163,561)	\$ 1,373,519 (8,270,961) (165,468)
Total investment return, net	\$ 4,891,335	\$ (7,062,910)

Notes to Financial Statements December 31, 2023 and 2022

7. Investments and Fair Value Measurements (continued)

PaintCare invests a portion of its accumulated surplus in a portfolio with Merrill Lynch. The sole objective of the portfolio is to earn a return equal to the rate of inflation and thus preserve the purchasing power of its capital. Interest, dividends, changes in market value, and other investment activities are allocated to each state program based on the relative net asset balances of each state program. Oversight of the investments is provided by the PaintCare Budget and Finance Committee and by the PaintCare Board of Directors

PaintCare follows FASB ASC 820, *Fair Value Measurements and Disclosures*, for its financial assets. This standard establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. Fair value measurement standards require an entity to maximize the use of observable inputs (such as quoted prices in active markets) and minimize the use of unobservable inputs (such as appraisals or other valuation techniques) to determine fair value. The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the entity's perceived risk of that instrument.

The inputs used in measuring fair value are categorized into three levels. Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and liabilities and have the highest priority. Level 2 is based upon observable inputs other than quoted market prices, and Level 3 is based on unobservable inputs. Transfers between levels in the fair value hierarchy are recognized at the end of the reporting period.

In general, and where applicable, PaintCare uses quoted prices in active markets for identical assets to determine fair value. This pricing methodology applies to Level 1 investments. Level 2 inputs include government securities, which are valued based on quoted prices in less active markets.

Notes to Financial Statements December 31, 2023 and 2022

7. Investments and Fair Value Measurements (continued)

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of December 31, 2023:

	Level 1	Level 2	Level 3	Total
Equities:				
1	\$ 907,583	\$ -	\$ - \$	907,583
Materials	716,349	Ψ _	φ φ	716,349
Industrials	2,312,346	_	_	2,312,346
Consumer discretionary		_	_	1,892,060
Consumer staples	1,583,534	_	_	1,583,534
Health care	2,745,402	_	_	2,745,402
Financials	3,025,555	_	_	3,025,555
Information technology		_	_	3,741,872
Telecommunication	5,741,072			5,741,072
service	1,221,635	_	_	1,221,635
Utilities	798,202	_	_	798,202
Real estate	509,653		_	509,653
Blend	50,682	-	-	50,682
Mutual funds:	50,082	-	-	50,082
	6,343,481			6,343,481
Exchange traded funds Fixed income		-	-	
	11,818,529	-	-	11,818,529
Corporate bonds	5,261,856	-	-	5,261,856
Cash equivalents	2,322,892	-	-	2,322,892
Government securities:		11 000 026		11 000 026
U.S. Treasury	-	11,899,836	-	11,899,836
U.S. Agency	-	3,257,008	-	3,257,008
Total investments	\$ 45,251,631	\$ 15,156,844	\$ - \$	60,408,475

Notes to Financial Statements December 31, 2023 and 2022

7. Investments and Fair Value Measurements (continued)

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of December 31, 2022:

		Level 1		Level 2	Level 3	Total
т :/·						
Equities:			•	¢	•	
Energy	\$	675,453	\$	- \$	- \$	675,453
Materials		719,099		-	-	719,099
Industrials		1,948,053		-	-	1,948,053
Consumer discretionary	у	1,613,504		-	-	1,613,504
Consumer staples		1,478,552		-	-	1,478,552
Health care		2,547,584		-	-	2,547,584
Financials		2,535,797		-	-	2,535,797
Information technology	7	3,131,480		-	-	3,131,480
Telecommunication						
service		993,792		-	-	993,792
Utilities		687,469		-	-	687,469
Real estate		492,479		-	-	492,479
Blend		140,845		-	-	140,845
Mutual funds:						
Exchange traded funds		6,360,310		-	-	6,360,310
Fixed income		11,455,611		-	-	11,455,611
Corporate bonds		5,145,921		-	-	5,145,921
Cash equivalents		1,253,085		-	-	1,253,085
Government securities:		, ,				, ,
U.S. Treasury		-		11,033,637	-	11,033,637
U.S. Agency		-		3,304,470	-	3,304,470
						, ,
Total investments	\$	41,179,034	\$	14,338,107 \$	- \$	55,517,141

Notes to Financial Statements December 31, 2023 and 2022

8. Intangible Assets

Intangible assets consist of the following at December 31:

	 2023	 2022
Software Less: accumulated amortization	\$ 502,397 (449,015)	\$ 496,777 (350,380)
Intangible assets, net	\$ 53,382	\$ 146,397

Amortization expense for each year of the estimated remaining lives is estimated to be as follows for the years ending December 31:

2024 2025 2026	Φ	48,427 1,873
2026 2027		1,873 1,209
Future estimated amortization	\$	53,382

9. Related Party Transactions

ACA, a related party, is a separate, 501(c)(6) nonprofit organization working to advance the needs of the paint and coatings industry and the professionals who work in it. Through advocacy of the industry and its positions on legislative, regulatory, and judicial issues at the federal, state, and local levels, it acts as an effective ally, ensuring that the industry is represented and fairly considered. ACA also devotes itself to advancing industry efforts with regard to product stewardship, focuses on advancements in science and technology through its technical conferences and journals, as well as online training opportunities. ACA incorporated PaintCare for the sole purpose of implementing programs for post-consumer architectural paint. ACA maintains a controlling interest in PaintCare through the ability to appoint its Board of Directors.

In February 2011, ACA and PaintCare entered into an affiliation agreement whereby ACA charges PaintCare an administrative fee, annually, to cover the following expense categories: allocation of time incurred by PaintCare officers, allocation of other direct labor, and allocation of occupancy and infrastructure costs. The term of the agreement is for one year and it automatically renews for one-year terms unless canceled by either party.

Notes to Financial Statements December 31, 2023 and 2022

9. Related Party Transactions (continued)

For the years ended December 31, 2023 and 2022, the total administrative fees charged by ACA to PaintCare were \$3,431,733 and \$3,416,530, respectively. At December 31, 2023 and 2022, PaintCare owed ACA \$6,008,351 and \$6,661,163, respectively, which is recorded as due to affiliate in the accompanying statements of financial position.

10. Income Taxes

PaintCare is recognized as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code, and is exempt from income taxes except for taxes on unrelated business activities.

No tax expense is recorded in the accompanying financial statements for PaintCare, as there was no unrelated business taxable income.

Management evaluated PaintCare's tax positions, and concluded that PaintCare's financial statements do not include any uncertain tax positions.

SUPPLEMENTARY INFORMATION

Schedule of Activities, Organized by Program For the Year Ended December 31, 2023

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine		District of Columbia	Washington	New York	Illinois	General and Administrative	Total
Operating Revenue and Support	Ť													
Paint recovery fees	\$ 5,208,941 \$	28,268,530 \$	3,095,469 \$	813,414 \$	5,851,678 \$	798,215 \$	1,336,052 \$	6,300,542 \$	431,102 \$	8,120,279 \$	17,275,478 \$	- \$	- \$	77,499,700
Other income		26,493	-	-	-	-	-	179	-	-	240	-	-	26,912
Total operating revenue and support	5,208,941	28,295,023	3,095,469	813,414	5,851,678	798,215	1,336,052	6,300,721	431,102	8,120,279	17,275,718	-	-	77,526,612
Expenses														
Program and delivery services:														
Collection support	30,940	3,637,199	448,503	109,379	479,600	104,137	159,694	539,886	50,796	239,043	563,924	-	-	6,363,101
Transportation and processing	4,164,425	22,507,102	2,382,637	504,199	4,639,909	590,244	955,607	5,630,404	300,645	6,475,102	5,510,185	-	-	53,660,459
Communications	108,868	4,624,855	15,001	118,594	653,626	13,140	61,784	736,430	99,665	794,136	1,940,504	5,449	-	9,172,052
State agency administrative fees	40,000	547,035	20,800	-	49,511	15,000	82,000	120,000	30,637	50,180	-	-	-	955,163
Professional fees	983	64,750	33,039	23,309	34,641	34,080	16,621	22,419	580	5,400	43,047	15,854	-	294,723
Other program expenses	191,640	3,874,155	120,836	36,861	252,932	53,268	117,868	420,391	43,938	500,045	828,964	60,881	-	6,501,779
Total program and delivery services	4,536,856	35,255,096	3,020,816	792,342	6,110,219	809,869	1,393,574	7,469,530	526,261	8,063,906	8,886,624	82,184	-	76,947,277
General and administrative:														
Management fees	-	-	-	-	-	-	-	-	-	-	-	-	3,431,733	3,431,733
Insurance	-	-	-	-	-	-	-	-	-	-	-	-	328,976	328,976
Other expense	-	-	-	-	-	-	-	-	-	-	-	-	3,524,600	3,524,600
Total general and administrative	-	-	-	-	-	-	-	-	-	-	-	-	7,285,309	7,285,309
Total expenses	4,536,856	35,255,096	3,020,816	792,342	6,110,219	809,869	1,393,574	7,469,530	526,261	8,063,906	8,886,624	82,184	7,285,309	84,232,586
Change in Net Assets from Operations	672,085	(6,960,073)	74,653	21,072	(258,541)	(11,654)	(57,522)	(1,168,809)	(95,159)	56,373	8,389,094	(82,184)	(7,285,309)	(6,705,974)
Non-Operating Activity Investment return, net	_	-	-	-	-	-	-	-	-	-	-	-	4,891,335	4,891,335
Change in Net Assets Before Allocation of General and Administrative Activities	672,085	(6,960,073)	74,653	21,072	(258,541)	(11,654)	(57,522)	(1,168,809)	(95,159)	56,373	8,389,094	(82,184)	(2,393,974)	(1,814,639)
General and administrative allocation Investment allocation	(340,874)	(3,180,726) 3,967,977	(290,087)	(88,281)	(459,069) 398,562	(51,734) (18,544)	(109,597)	(464,477) 487,261	(55,472) 56,078	(619,865)	(1,625,126)	-	7,285,308 (4,891,334)	-
Total Change in Net Assets	331,211	(6,172,822)	(215,434)	(67,209)	(319,048)	(81,932)	(167,119)	(1,146,025)	(94,553)	(563,492)	6,763,968	(82,184)	-	(1,814,639)
Net Assets (Deficit), beginning of year	3,141,171	56,302,929	3,496,378	812,969	4,858,865	(217,957)	616,529	7,269,042	816,821	2,589,139	4,982,919	-	-	84,668,805
Net Assets (Deficit), end of year	\$ 3,472,382 \$	50,130,107 \$	3,280,944 \$	745,760 \$	4,539,817 \$	(299,889) \$	449,410 \$	6,123,017 \$	722,268 \$	2,025,647 \$	11,746,887 \$	(82,184) \$	- \$	82,854,166

Schedule of Activities, Organized by Program For the Year Ended December 31, 2022

Operating Revenue and Support Oregon Paint recovery fees \$ 5,553,1 Total operating revenue and support 5,553,6 Expenses \$ 5,553,1	8 31,816,739	Connecticut \$ 3,333,185 \$ 3,333,185	Rhode Island 858,391 \$ 858,391	Minnesota 6,068,583 \$ 6,068,583	Vermont 810,635 \$ 810,635	Maine 1,360,185 \$ 1,360,185	Colorado 6,601,551 \$	Columbia 509,802 \$	Washington 8,442,788 \$	New York 12,696,582 \$	Administrative	Total 78,051,449
Paint recovery fees <u>\$ 5,553,</u> Total operating revenue and support <u>5,553,</u>	8 31,816,739			.,,			, , .	509,802 \$	8,442,788 \$	12,696,582 \$	- \$	78,051,449
Total operating revenue and support 5,553,	8 31,816,739			.,,			, , .	000,002 0	0,112,700 0	12,070,002 \$	Ŷ	70,001,119
		3,333,185	858,391	6,068,583	810,635	1.360.185						
Expenses	3 3,788,395					-,	6,601,551	509,802	8,442,788	12,696,582	-	78,051,449
	3 3,788,395											
Program and delivery services:	3 3,788,395											
Collection support 52,2		452,291	146,673	445,235	109,303	166,021	575,247	37,614	484,942	960,041	-	7,218,055
Transportation and processing 4,133,	, ,	2,566,540	535,805	4,033,345	619,635	898,622	5,097,024	272,049	5,377,658	3,497,290	-	49,389,866
Communications 205,0	, ,	292,464	173,586	489,373	17,048	41,932	827,229	116,127	813,698	384,619	-	7,878,859
Legal fees 3,	,	2,688	-	8,535	-	-	2,861	3,267	204	7,306	-	39,150
State agency administrative fees 40,	,	21,000	-	25,053	15,000	82,000	120,000	28,446	24,934	-	-	611,440
Other program expenses 137,	8 1,297,368	131,128	62,906	302,882	43,097	133,146	380,610	43,995	453,444	849,097	-	3,834,991
Total program and delivery services 4,571,	2 32,227,769	3,466,111	918,970	5,304,423	804,083	1,321,721	7,002,971	501,498	7,154,880	5,698,353	-	68,972,361
General and administrative:												
Legal fees		-	-	-	-	-	-	-	-	-	266,125	266,125
Management fees		-	-	-	-	-	-	-	-	-	3,253,455	3,253,455
Insurance		-	-	-	-	-	-	-	-	-	192,890	192,890
Other expense		-	-	-	-	-	-	-	-	-	2,977,670	2,977,670
Total general and administrative		-	-	-	-	-	-	-	-	-	6,690,140	6,690,140
Total expenses 4,571,	2 32,227,769	3,466,111	918,970	5,304,423	804,083	1,321,721	7,002,971	501,498	7,154,880	5,698,353	6,690,140	75,662,501
Change in Net Assets from Operations 981,	6 (411,030)	(132,926)	(60,579)	764,160	6,552	38,464	(401,420)	8,304	1,287,908	6,998,229	(6,690,140)	2,388,948
Non-Operating Activity												
Investment return, net		-	-	-	-	-	-	-	-	-	(7,062,910)	(7,062,910)
Change in Net Assets Before Allocation of General and Administrative Activities 981,-	6 (411,030)	(132,926)	(60,579)	764,160	6,552	38,464	(401,420)	8,304	1,287,908	6,998,229	(13,753,050)	(4,673,962)
General and administrative allocation (313, Investment allocation	7) (2,922,284) - (5,723,364)	(266,517)	(81,108)	(421,769) (488,297)	(44,310) 12,848	(100,692)	(426,737) (782,450)	(50,965) (81,647)	(569,500)	(1,493,081)	6,690,140 7,062,910	-
Total Change in Net Assets 668,	9 (9,056,678)	(399,443)	(141,687)	(145,906)	(24,910)	(62,228)	(1,610,607)	(124,308)	718,408	5,505,148	-	(4,673,962)
Net Assets (Deficit), beginning of year 2,472;	2 65,359,607	3,895,821	954,656	5,004,771	(193,047)	678,757	8,879,649	941,129	1,870,731	(522,229)	-	89,342,767
Net Assets (Deficit), end of year § 3,141,	1 \$ 56,302,929	\$ 3,496,378 \$	812,969 \$	4,858,865 \$	(217,957) \$	616,529 \$	7,269,042 \$	816,821 \$	2,589,139 \$	4,982,919 \$	- \$	84,668,805

Appendix C



A Program to Manage Leftover Paint

Each year about 850 million gallons of architectural paint are sold in the United States. Did you know that about 10 percent goes unused and can be reused and recycled?

New York's paint stewardship law requires the paint manufacturing industry to operate a financially sustainable and environmentally responsible program to manage postconsumer (leftover) architectural paint. Paint manufacturers created PaintCare, a nonprofit organization, to run paint stewardship programs in states with applicable laws.

The program includes education about buying the right amount of paint, tips for using up remaining paint, and setting up convenient recycling locations throughout the state.

PaintCare Products

These products have a fee when you buy them and are accepted for drop-off at no additional cost:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- · Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Leaking, unlabeled, and empty containers are not accepted at drop-off sites.

Non-PaintCare Products

- · Paint thinners, mineral spirits, solvents
- Aerosol coatings
- · Auto and marine paints
- Art and craft paints
- · Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- · Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

For information about recycling and proper disposal of non-PaintCare products, please contact your garbage hauler, local environmental health agency, household hazardous waste program, or public works department.



Recycle

NFW YORK



Where Do I Take Leftover Paint?

Paint recycling is convenient with PaintCare. We set up paint drop-off sites throughout the state. To find your nearest drop-off site, use PaintCare's drop-off site locator at www.paintcare.org or call our hotline at (855) PAINT09.

How to Recycle

PaintCare sites accept all brands of leftover house paint, stain, and varnish, whether recently used or many years old. Containers must be five gallons or smaller, and some types of paint are not accepted. See back panel for a list of what PaintCare accepts.

All PaintCare drop-off sites accept up to five gallons of paint per visit. Some sites accept more. Please call sites in advance to confirm business hours and make sure they can accept the amount of paint you would like to recycle.

Make sure all paint containers have lids and original labels, and load them securely in your vehicle if driving. Take them to a drop-off site during their regular business hours. We'll take it from there.

What Happens to the Paint?

PaintCare makes sure that your leftover paint is processed into recycled paint, used as a fuel, made into other products, or is properly disposed if no other beneficial use for it can be found.

Who Can Use the Program?

Households may drop off as much latex or oil-based paint as the PaintCare drop-off site is willing to accept.

Businesses may drop off any amount of latexbased paint the PaintCare drop-off site is willing to accept, but limits may apply to oil-based paint. Visit www.paintcare.org/business-limits for more information.

Do You Accept Large Volumes of Paint?

If you have at least 100 gallons of paint to recycle at your business or home, ask about our free large volume pickup service. Please visit www.paintcare.org for more details or to request a pickup.



PaintCare Fee

PaintCare is funded by a fee paid by paint manufacturers for each can of paint sold in the state. Manufacturers pass the fee to retailers, who then apply it to the price of paint. The fee is based on the size of the container as follows:

\$0.00	Half pint or smaller
\$0.45	Larger than half pint up to smaller than 1 gallon
\$0.95	1–2 gallons
\$1.95	Larger than 2 gallons up to 5 gallons

Not a Deposit

The fee is not a deposit—it is part of the purchase price. The fee is used to fund the costs of running the program, including recycling, public education, staffing, and other expenses.

Contact Us

To learn more or find a drop-off site, please visit www.paintcare.org or call (855) PAINT09.



your leftover paint, stain, and varnish.

Find a drop-off site near you: (855) PAINT09 | paintcare.org

. . . .



Paint Smarter

Scan the code above with your smart phone or visit paintcare.org/paint-smarter to get tips on how to buy the right amount of paint, use up what's left, and recycle the rest with PaintCare.

A nonprofit organization created by paint manufacturers, PaintCare is committed to making it easy and convenient to recycle leftover paint in states with paint stewardship laws.

xx-mcen-0522

Mini Card



Paint Recycling Program

Paint manufacturers created PaintCare, a nonprofit organization, to provide convenient places for households and businesses to recycle leftover paint. PaintCare sets up paint drop-off sites throughout states that pass paint stewardship laws.

PAINTCARE PRODUCTS

These products have a fee when you buy them and are accepted for drop-off at no additional cost:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- · Field and lawn paints

Leaking, unlabeled, and empty containers are not accepted at drop-off sites.

PAINTCARE FEE

The PaintCare fee is applied to the purchase price of architectural paint as required by law. The fee funds collection, transportation, and processing costs. The fee is based on container size as follows:

\$0.00	Half pint or smaller
\$0.45	Larger than half pint up to smaller than 1 gallon
\$0.95	1–2 gallons
\$1.95	Larger than 2 gallons up to 5 gallons

For more information or to find a place to take your unwanted paint for recycling, please ask for the PaintCare brochure, visit **paintcare.org**, or call **(855) PAINT09**.

8 NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- · Caulk, epoxies, glues, adhesives
- · Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- · Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- · Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes



NY-ISP-0223

Counter Mat



Recycle Paint at This Store



PAINTCARE PRODUCTS

Paint must be in sealed, original container with original manufacturer label.

- House paint and primers (latex or oil-based)
- Stains
- Deck and concrete sealers
- Clear finishes (e.g., varnishes, shellac)

S NON-PAINTCARE PRODUCTS

No leaking, unlabeled, or empty containers

- No aerosol coatings
- No drums or containers larger than 5 gallons
- We cannot accept other hazardous waste or chemicals such as paint thinner, solvents, motor oil, spackle, glue, adhesive, roofing tar, pesticides, cleaning chemicals

Paint is accepted during business hours only. Staff will check all products before accepting.



For a complete list of PaintCare Products, scan the code, ask for the PaintCare brochure, visit www.paintcare.org, or call (855) PAINT09.





We are a **PaintCare** Partner

The fee on the sale of paint in New York funds our program.



Recycle with PaintCare



To learn more, visit **paintcare.org** or call (855) PAINT09.





PaintCare Products

These products have a fee when you buy them and are accepted for drop-off at no additional cost:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- · Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Products must be in original containers with original labels. Latex paint that is dried out and "rock hard" is also acceptable.

8 Non-PaintCare Products

These products do not have a fee when purchased and are not accepted at drop-off sites:

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Arts and crafts paints
- · Caulk, epoxies, glues, adhesives
- · Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- · Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Leaking, unlabeled, and empty containers are not accepted at drop-off sites.

To learn more, please call (855) PAINT09 or visit www.paintcare.org

XX-PPSM-0521

See a staff member for assistance before dropping off paint for recycling.



NO DUMPING

STOP! IT'S ILLEGAL to dump or abandon Paint, Oil, or other Hazardous Waste



THIS AREA MAY BE UNDER VIDEO SURVEILLANCE

Violators Will Be Prosecuted

Large Volume Pickup (LVP) Service

Updated — November 2023



PaintCare offers a free pickup service to painting contractors, property managers, and others with large amounts of leftover architectural paint.

Who Is PaintCare?

PaintCare is a nonprofit organization established by the American Coatings Association to operate paint stewardship programs on behalf of paint manufacturers in states that pass paint stewardship laws.

In states with a paint stewardship program (see www.paintcare.org/states), PaintCare's primary effort is to set up conveniently located drop-off sites—places where households, businesses, and others may take their unwanted paint for no charge. Sites set their own limits on the volume of paint they accept from customers per visit, usually from 5 to 20 gallons. To find a drop-off site near you, visit www.paintcare.org/drop-off-sites or call (855) PAINT09.

Large Volume Pickups

In states where PaintCare operates, those who have accumulated a large volume of paint may be eligible for PaintCare's large volume pickup service (LVP). Large volume means 100 or more gallons, measured by container size, not liquid volume. On a case-by-case basis, PaintCare may approve a pickup for less than 100 gallons. After two or three pickups, you may be switched to a recurring pickup service (see next page).

Drums and Bulked Paint Are Not Accepted

PaintCare only accepts paint in containers that are 5 gallons or smaller in size. Leave paint in original cans with original labels; do not combine or bulk paint from small cans into larger ones. If you have unwanted paint in drums or containers larger than 5 gallons, please contact a paint recycling company or a hazardous waste transportation company to assist you.

HOW TO REQUEST AN LVP

Sort and count your paint
 Tally the number of each container size and the type of products you have, sorted into two categories: (1) water-based paints and stains, and (2) oil-based paints and stains and any other program products (sealers and clear top-coat products, such as varnish and shellac).

2. Fill out the request form

Fill out the Large Volume Pickup Request Form on our website at www.paintcare.org/pickup. Call PaintCare at (855) PAINT09 if you need assistance using the web form.

Scheduling

After reviewing your form, PaintCare staff will either approve your site for a pickup or inform you of the best place to take your paint if you do not meet the requirements. Once approved, you will be put in contact with our licensed transporter to schedule a pickup. It may be several weeks before your pickup occurs.

On the Day of Your Pickup

Sort your products into the two categories as noted above and store them in an area that has easy access for the transporter. If the paint is far from where the transporter parks, the path between should be at least four feet wide to accommodate movement of the paint collection bins.



The transporter is responsible for packing the paint into the bins. Once your paint is properly packed and loaded onto the transporter's truck, you will sign a shipping document and receive a copy for your records. Your paint will then be taken to an authorized facility for processing.

Recurring Service for LVPs

For those that generate large volumes of leftover paint on a regular basis, a service for recurring pickups is available. With this service, you will be provided with collection bins and request a pickup when at least two bins are filled. Your full bins will be swapped with empty bins each time a pickup occurs. You will be required to sign a contract with PaintCare, and PaintCare will provide onsite training on how to properly pack the paint.

Business Limits

To use the PaintCare program for oil-based paint, a business must qualify as an exempt generator under federal and any analogous state hazardous waste generator rules. Please visit www.paintcare.org/VSQG for more information on exempt generator rules. If your business does not qualify as an exempt generator, it will not be able to use the program for oil-based paint, but it can still use the program for latex products. (Non-exempt generators may use the pickup service in New York. Contact PaintCare for details.)

If You Have Products We Don't Accept

PaintCare does not accept certain paint products (such as aerosol coatings and automotive finishes) or other hazardous waste. If you have solvents, thinners, pesticides, or any non-PaintCare products (see list to right for examples), we recommend that households contact their local household hazardous waste (HHW) program. Some HHW programs also allow businesses to use their program for a modest fee. Otherwise, businesses should contact a licensed hazardous waste transportation company.

What Products Are Covered?

The products accepted by the PaintCare program are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in container sizes of five gallons or less. They do not include aerosol coatings, industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol coatings
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners

(855) PAINT09

- Traffic and road marking paints
- Industrial Maintenance (IM) coatings Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Information for Painting Contractors

Updated — January 2024



How do paint stewardship laws affect painting contractors?

PaintCare

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, New York, Oregon, Rhode Island, Vermont, and Washington, and is developing a program for Illinois.

Paint Drop-Off Sites

The primary requirement of paint stewardship laws is for paint manufacturers to set up paint drop-off sites at retailers and other locations where households, businesses, and other organizations can take postconsumer (leftover) architectural paint, free of charge. Most drop-off sites are paint and hardware stores; others are waste transfer stations, recycling centers, landfills, and household hazardous waste (HHW) facilities. Participation as a drop-off site is voluntary. There are more than 2,400 drop-off sites across all PaintCare programs. To find a drop-off location, visit www.paintcare.org/drop-off-sites.

Fee and Funding

As required by laws in PaintCare jurisdictions, the program is funded by a fee (known as the PaintCare fee) that must be added by manufacturers to the wholesale price of all architectural paint sold in the state, including paint sold in stores and online. This fee is paid by manufacturers to PaintCare to fund program operations including paint collection and recycling, consumer education, and program administration. Displaying the fee on receipts is optional for retailers; however, PaintCare encourages retailers to show the fee to inform consumers about the program. (See reverse for complete listing of fees by state.)

Recommendations for Contractors

Preparing Estimates

When estimating jobs, contractors should take the PaintCare fee into account by checking with suppliers to make sure their quotes for paint products include the fee.

Pass Fee to Customers

PaintCare suggests that painting contractors pass on the fee to customers in order to recoup the fee they pay. Tell customers that quotes include the PaintCare fee and that the fee funds a statewide paint recycling program.

Convenient Paint Drop-Off Sites

With paint drop-off sites conveniently located throughout PaintCare states, anyone can drop off their leftover paint year-round. Many contractors report the benefits of clearing out their storage spaces and no longer stockpiling paint. Contractors now have an answer for customers who ask what to do with old paint they no longer want; they can recommend that they use PaintCare drop-off sites too.

Most drop-off sites take 5 gallons per customer per trip, though some take more. All retail drop-off sites take paint from businesses, although some transfer stations and household hazardous waste programs only serve households. Always call a drop-off site ahead of visiting to make sure they have space for your volume and to confirm they take paint from businesses.

Pickup Service for Large Volumes

Painting contractors with at least 100 gallons of leftover paint to recycle may qualify to have their paint picked up by PaintCare for free. To learn more about this service or to request an appointment, visit www.paintcare.org/pickup or call (855) PAINT09.

Business Limits

To use the PaintCare program for oil-based paint, a business must qualify as an exempt generator under federal and any analogous state hazardous waste generator rules. Please visit www.paintcare.org/ business-limits for more information on exempt generator rules. If your business does not qualify as an exempt generator, it will not be able to use the program for oilbased paint, but it can still use the program for latex products. (Non-exempt generators may use the pickup service in New York. Contact PaintCare for details.)

What Are the Fee Amounts?

The PaintCare fee is based on container size and varies from one program to another:

	Larger than half pint up to smaller than 1 gallon	1–2 gallons	Larger than 2 gallons up to 5 gallons
California	\$0.30	\$0.65	\$1.50
Colorado	\$0.35	\$0.75	\$1.60
Connecticut	\$0.35	\$0.75	\$1.60
District of Columbia	\$0.30	\$0.70	\$1.60
Maine	\$0.35	\$0.75	\$1.60
Minnesota	\$0.49	\$0.99	\$1.99
New York	\$0.45	\$0.95	\$1.95
Oregon	\$0.45	\$0.95	\$1.95
Rhode Island	\$0.35	\$0.75	\$1.60
Vermont (through 4/30/24)*	\$0.49	\$0.99	\$1.99
Vermont (starting 5/1/24)	\$0.65	\$1.35	\$2.45
Washington	\$0.45	\$0.95	\$1.95

*A fee increase in Vermont will take effect on May 1, 2024.

What Products Are Covered?

The products accepted by the PaintCare program are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in containers of five gallons or less. They do not include aerosol coatings, industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol coatings
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

901 New York Ave NW

Washington, DC 20001

(855) PAINT09

www.paintcare.org info@p

Become a Retail Drop-Off Site for Paint

Updated — August 2023



PaintCare makes it easy for paint retailers to provide a convenient and valuable service for their community. Funding for the program comes from a fee applied to the price of architectural paint sold in states with paint stewardship laws.

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, New York, Oregon, Rhode Island, Vermont, and Washington, and is developing a program for Illinois.

Paint Drop-Off Sites

The primary requirement of paint stewardship laws is for paint manufacturers to set up paint drop-off sites at retailers and other locations where households and businesses can take postconsumer (leftover) architectural paint, free of charge.

Most drop-off sites are paint and hardware stores; others are waste transfer stations, recycling centers, landfills, and household hazardous waste (HHW) facilities. Participation as a drop-off site is voluntary. There are more than 2,400 drop-off sites across all PaintCare programs.

All retailers in active PaintCare states should 1) be aware of the program, 2) that the PaintCare fee is applied to the price of architectural paint products, and 3) that drop-off sites are available throughout the state.

Benefits to Retailers and Their Customers

There are many benefits to becoming a paint drop-off site. As a participating retailer, you will:

- Make recycling of leftover paint more convenient for your customers
- Support the paint industry's effort to lead the way in being responsible for end-of-life management of its products
- Keep leftover paint out of landfills and put to a beneficial use
- Promote your store's environmental responsibility
- Increase customer foot traffic and sales
 opportunities
- Help relieve local government of their cost of managing leftover paint
- Be advertised by PaintCare on their website and in consumer outreach efforts
- Help your state conserve resources, keep paint out of the waste stream, and prevent the improper disposal of paint in your community

Become a Paint Drop-Off Site

Retailers interested in becoming drop-off sites can fill out the Interest Form available at www.paintcare.org/drop-off-site-interest-form/.



PaintCare Drop-Off Sites Receive Free of Charge

- Reusable bins for storing collected PaintCare
 products
- Transportation and recycling of the collected PaintCare products
- Training materials and staff training at your site
- Program brochures, signage, and customer education materials
- Paint spill kits
- Listing of your store as a drop-off site on our website and in advertisements and promotional materials

Drop-Off Site Responsibilities

- Provide secure storage area for reusable paint collection bins
- Accept all brands of leftover PaintCare products from the public during regular business hours
- Place only PaintCare products in reusable collection bins, taking care not to open containers
- Keep bins neat and properly packed
- Complete minimal paperwork related to tracking outgoing paint shipments
- Ensure all staff maintain training on PaintCare program guidelines and operating procedures
- Display "drop-off site" signs in store window and provide consumers education materials about the program



What Products Are Covered?

The products accepted by the PaintCare program are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in container sizes of five gallons or less. They do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
 Original Equipment Manufacturer (OEM) (shop application) paints and finishes

www.paintcare.org

Become a Retail Drop-Off Site for Paint

Updated — January 2023



PaintCare makes it easy for paint retailers to provide a convenient and valuable service for their community. Funding for the program comes from a fee applied to the price of architectural paint sold in states with paint stewardship laws.

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, New York, Oregon, Rhode Island, Vermont, and Washington.

Paint Drop-Off Sites

The primary requirement of paint stewardship laws is for paint manufacturers to set up paint drop-off sites at retailers and other locations where households and businesses can take postconsumer (leftover) architectural paint, free of charge.

Most drop-off sites are paint and hardware stores; others are waste transfer stations, recycling centers, landfills, and household hazardous waste (HHW) facilities. Participation as a drop-off site is voluntary. There are more than 2,400 drop-off sites across all PaintCare programs.

All retailers in active PaintCare states should 1) be aware of the program, 2) that the PaintCare fee is applied to the price of architectural paint products, and 3) that drop-off sites are available throughout the state.

Benefits to Retailers and Their Customers

There are many benefits to becoming a paint drop-off site. As a participating retailer, you will:

- Make recycling of leftover paint more convenient for your customers
- Support the paint industry's effort to lead the way in being responsible for end-of-life management of its products
- Keep leftover paint out of landfills and put to a beneficial use
- Promote your store's environmental responsibility
- Increase customer foot traffic and sales
 opportunities
- Help relieve local government of their cost of managing leftover paint
- Be advertised by PaintCare on their website and in consumer outreach efforts
- Help your state conserve resources, keep paint out of the waste stream, and prevent the improper disposal of paint in your community

Become a Paint Drop-Off Site

Retailers interested in becoming drop-off sites can fill out the Interest Form available at www.paintcare.org/drop-off-site-interest-form/.



PaintCare Drop-Off Sites Receive Free of Charge

- Reusable bins for storing collected PaintCare products
- Transportation and recycling of the collected PaintCare products
- Training materials and staff training at your site
- Program brochures, signage, and customer education materials
- Paint spill kits
- Listing of your store as a drop-off site on our website and in advertisements and promotional materials

Drop-Off Site Responsibilities

- Provide secure storage area for reusable paint collection bins
- Accept all brands of leftover PaintCare products from the public during regular business hours
- Place only PaintCare products in reusable collection bins, taking care not to open containers
- Keep bins neat and properly packed
- Complete minimal paperwork related to tracking outgoing paint shipments
- Ensure all staff maintain training on PaintCare program guidelines and operating procedures
- Display "drop-off site" signs in store window and provide consumers education materials about the program



What Products Are Covered?

The products accepted by the PaintCare program are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in container sizes of five gallons or less. They do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- · Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings Original Equipment Manufacturer (OEM) (shop application) paints and finishes

How Does the New York Paint Stewardship Program Affect Paint Retailers?

Updated — January 2024



New York's paint stewardship law requires a fee to be applied by manufacturers to all new architectural paint sales in New York. Retail stores must pass the fee on to consumers and may volunteer to be a postconsumer paint drop-off site. The program started in May 2022.

PaintCare

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, New York, Oregon, Rhode Island, Vermont, and Washington, and is developing a program for Illinois.

Paint Drop-Off Sites

The primary requirement of paint stewardship laws is for paint manufacturers to set up paint drop-off sites at retail and other locations, where households and businesses can take postconsumer (leftover) architectural paint, free of charge. PaintCare has established more than 2,400 paint drop-off sites across its 11 programs. Most sites are paint and hardware stores, as well as government run waste collection facilities. There are more than 325 PaintCare drop-off sites in New York.

Participation as a Drop-Off Site is Voluntary

Paint retailers are encouraged to participate as paint dropoff sites. Participating as a drop-off site can increase foot traffic and provide an environmentally responsible service for retailers' customers by making it convenient for them to recycle leftover paint.

Store staff will screen and accept paint from the public. All supplies, including reusable collection bins, as well as

transportation and recycling of the paint, and site training, will be provided by the PaintCare program. PaintCare also promotes sites to the local community.

Become a Paint Drop-off Site

Retailers interested in becoming drop-off sites can fill out the Interest Form available at

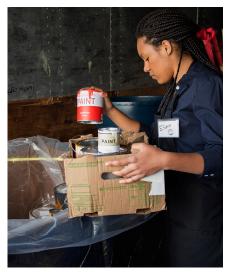
<u>www.paintcare.org/drop-off-site-interest-form/</u> or scan the code.



REQUIREMENTS OF RETAILERS

1. Check Registered Manufacturers and Brands

Once the program starts, retailers may not sell architectural paints in New York that are not registered. Paint manufacturers must register their company with PaintCare, and they must register all architectural paint brands they sell in the state. PaintCare publishes lists of registered manufacturers and brands so that retailers can check to see that the products they sell are registered. Please visit www.paintcare.org/manufacturers for current registration lists.



2. Pass on the PaintCare Fee

State law requires that a stewardship fee (PaintCare fee) is applied by manufacturers to the wholesale price of all architectural paint sold in store and online in New York. This fee funds all aspects of running the program.

The fee is remitted by manufacturers to PaintCare. Manufacturers then pass the fee to their dealers and retailers, who add it to the wholesale price of covered products. Retailers should see the PaintCare fee on invoices from suppliers. The law also requires that retailers and distributors include the fee in the price of architectural paint they sell in store and online. The fee paid by customers to retailers offsets the fee charged to the retailers. This ensures a level playing field for all parties.

COMMON QUESTIONS

How much is the fee?

The fee is based on container size, as follows:

\$0.00 - Half pint or smaller

\$0.45 - Larger than half pint up to smaller than 1 gallon

\$0.95 - 1-2 gallons

\$1.95 – Larger than 2 gallons up to 5 gallons

How is the fee calculated?

The fee is set to cover the cost of a fully operating program. PaintCare estimated the annual program expenses and sales of architectural paint in New York and determined a fee structure that will provide the revenue needed to fund the program. PaintCare is a nonprofit organization and operates programs on a state-by-state basis, so the fee may increase or decrease in the future and is different from state to state.

Is the fee a deposit to be returned to customers?

The fee is not a deposit. The fee is used entirely to cover the expenses of running the program. The fee is not given back as a deposit for dropping off covered PaintCare products or empty paint cans (empty cans are not accepted by the PaintCare program at all).

Is the fee a tax?

The fee is not a tax. It does not go to the state. It is used to cover the cost of the statewide program including collection, transportation, and processing of paint as well public outreach.

Is sales tax applied to the fee, itself?

Yes. The fee is part of the purchase price; therefore, sales tax is collected on the fee.

Do we refund the fee if a product is returned?

Yes, the fee should be refunded because it is part of the purchase price.

How does the public know about the fee?

PaintCare provides printed materials for retailers to distribute to the public to help explain the purpose of the fee, how the program works, and how to find a paint dropoff site. Translated materials are available in Spanish and over two dozen other languages, provided upon request. Additional materials can be ordered as needed for no charge. In addition to retailers, PaintCare works with contractor associations to inform professional painting contractors and conducts general outreach campaigns that may include digital and online advertising, direct mail, newspaper, radio, and television.

What products are covered?

Architectural paints include most house paints, stains, and clear coatings (e.g., varnish and shellac). For a definition of covered architectural paint (PaintCare products) for the purposes of this program and for examples of PaintCare and non-PaintCare products, please contact PaintCare or visit www.paintcare.org/products.

Contact

Andrew Radin New York Program Manager (315) 317-4346 aradin@paint.org

901 New York Ave NW

Washington, DC 20001

(855) PAINT09

www.paintcare.org

info@paint.org

About the PaintCare Fee

Updated — January 2024



Paint stewardship laws require retailers to add a fee to architectural paint products and make sure they are not selling unregistered brands of architectural paint.

PaintCare

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturerled paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, New York, Oregon, Rhode Island, Vermont, and Washington, and is developing a program for Illinois. The main goal of PaintCare is to decrease paint waste and recycle more postconsumer paint by setting up convenient drop-off sites in each state.

What is the recovery fee and how does it work?

The PaintCare program is funded through a paint stewardship fee called the PaintCare fee. The PaintCare fee is applied to the purchase price of architectural paint. The fee funds collection, transportation, and processing of unused postconsumer (leftover) architectural paint, public education about proper paint management, and administrative costs. The fee is paid to PaintCare by paint manufacturers. This fee is then added to the wholesale and retail purchase price of paint, passing the cost of managing postconsumer paint to everyone who purchases paint. This reduces local and state government costs for paint management and provides a funding source for a more convenient, statewide paint management program.

Do retailers have to pass on the fee?

Yes, each state or jurisdiction's law requires retailers to pass on the fee to consumers, ensuring a level playing field for all parties. This requirement includes paint sold online on any ecommerce websites.

Recommendations for Painting Contractors

Preparing Estimates

When estimating jobs, painting contractors should take the PaintCare fee into account by checking with suppliers to make sure their quotes for paint products include the fee.

Pass Fee to Customers

PaintCare suggests that painting contractors pass on the fee to customers in order to recoup the fee they pay. Tell customers that quotes include the PaintCare fee and that the fee funds a statewide paint recycling program.

How much is the fee?

The PaintCare fee is based on container size and varies from one program to another:

	Larger than half pint up to smaller than 1 gallon	1–2 gallons	Larger than 2 gallons up to 5 gallons
California	\$0.30	\$0.65	\$1.50
Colorado	\$0.35	\$0.75	\$1.60
Connecticut	\$0.35	\$0.75	\$1.60
District of Columbia	\$0.30	\$0.70	\$1.60
Maine	\$0.35	\$0.75	\$1.60
Minnesota	\$0.49	\$0.99	\$1.99
New York	\$0.45	\$0.95	\$1.95
Oregon	\$0.45	\$0.95	\$1.95
Rhode Island	\$0.35	\$0.75	\$1.60
Vermont (through 4/30/24)*	\$0.49	\$0.99	\$1.99
Vermont (starting 5/1/24)	\$0.65	\$1.35	\$2.45
Washington	\$0.45	\$0.95	\$1.95

*A fee increase in Vermont will take effect on May 1, 2024.

How is the fee initially calculated?

When a new program starts, the fee is set to cover the cost of a fully implemented program. PaintCare estimates annual sales of paint in each state and then divides the cost of the program in that state by the number of containers sold in that state. Next, the fee is adjusted based on container size by taking into consideration the typical percentage of unused paint for each size (e.g., the percentage of unused paint from one 5 gallon container is typically less than from five 1 gallon containers).

PaintCare is a nonprofit organization, so the fee may be decreased if set at a level beyond what is needed to cover program expenses. Likewise, the fee may be increased if PaintCare does not collect enough revenue to cover the costs to operate the state program.

Are retailers required to show the fee on receipts?

While it's not required, PaintCare encourages retailers to list the PaintCare fee on purchase receipts to aid in consumer education, and most stores do so. Most states have enacted price accuracy statutes that govern the nature of pricing information that must be disclosed to consumers. Retailers should be mindful that regulators in some states may view their state's laws as requiring retailers to incorporate the PaintCare fee in the product price displayed to consumers, regardless of whether a retailer chooses to break the PaintCare fee out separately on purchase receipts. For more information, visit www.paintcare.org/pricinglaws.

Is the fee taxable?

Yes, the fee is part of the purchase price of paint. Sales tax is collected on the fee in most cases, except in Oregon, a state that does not have a sales tax, and Maine, per supplemental legislation.

Is the fee to be applied to paint sold to customers who are exempt from sales tax?

Yes, government agencies and other organizations that are exempt from sales tax in PaintCare States must still pay the fee, because it is part of the price of paint. However, the fee, like the rest of the product price, should not be taxed for sales tax-exempt organizations.

Is the fee a deposit that is returned to customers when they bring paint to a

drop-off site?

No, the fee is not a deposit. The fee is used entirely to cover the cost of running the program.

Do retailers return the fee if someone returns a product?

Yes. The fee should be returned as part of the purchase price.

How does the public know about the fee?

PaintCare provides public education materials to retailers. These materials explain the purpose of the fee, where to take paint for recycling, and other information about the program. When a new state program begins, PaintCare mails a package of materials to retailers. As needed, retailers may order additional free materials from PaintCare at any time. In addition to retailer information, PaintCare works with contractor associations to provide information to trade painters and conducts general outreach including newspaper, radio, television, and online advertising.

How do we as retailers know what products to put the fee on?

Suppliers' invoices should indicate that you are being charged the fee, so you simply pass on the fee for those items. Additionally, PaintCare and each state's oversight agency list all architectural paint manufacturers and brands that are registered for the program on their websites. Retailers may not sell brands that are not registered with the program. If your store sells architectural coatings that are not on the list of registered products, please notify PaintCare so we can contact the manufacturer to get them registered.

What products are covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in container sizes of five gallons or less. They do not include aerosol coatings, industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings. For a detailed list of PaintCare and non-PaintCare products, please visit www.paintcare.org/products-we-accept.

FOR NEW PROGRAMS

Do we apply the fee to sales on the first day of the program for inventory purchased before the first day of the program, even though we didn't pay a fee for the product to the distributor or manufacturer?

Yes, retailers must add the fee on all covered products sold on or after the first day of the program, regardless of when (before or after program launch) they were purchased from the distributor or manufacturer.

Washington, DC 20001

(855) PAINT09

www.paintcare.org

info@paint.org

PAINT STEWARDSHIP PROGRAM IN THE U.S.

Information for HHW Programs

Updated — January 2024



Paint stewardship laws benefit household hazardous waste (HHW) programs.

PaintCare

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, New York, Oregon, Rhode Island, Vermont, and Washington, and is developing a program for Illinois. The main goal of the programs is to decrease paint waste and recycle more postconsumer (leftover) paint.

Paint Drop-Off Sites

The primary requirement of paint stewardship laws is for paint manufacturers to set up paint drop-off sites at retailers and other locations where households, businesses, and other organizations can take leftover architectural paint free of charge. PaintCare has established more than 2,400 paint drop-off sites across its programs. While most sites are paint and hardware stores, solid waste facilities including transfer stations, recycling centers, and landfills, as well as household hazardous waste collection programs are also important partners and may participate as paint drop-off sites and have their paint transportation and recycling costs paid by PaintCare.



Become a Drop-Off Site

HHW programs that would like their facilities and/or events to become paint drop-off sites can fill out fill out the interest form available at www.paintcare.org/drop-off-site-interest-form/.

Benefits of Partnering with PaintCare

There are many benefits to becoming a paint drop-off site. The cost of transportation and recycling of products accepted by PaintCare (e.g., paint, stain, varnish) will be paid by PaintCare. As a participating drop-off site, you will:

- Save on paint management (supplies, transportation, and recycling) and public outreach
- Help your state conserve resources, keep paint out of the solid waste stream, and prevent the improper disposal of paint in your community
- Make recycling of leftover paint more convenient for your community

Water-Based (Latex) Paint is a Resource

An important goal of PaintCare is to conserve resources and increase the amount of paint that is recycled. In areas where HHW programs do not accept water-based paint, households and businesses are often instructed to let water-based paint dry out and then dispose of the dry paint in the trash. Through the PaintCare program, all paint including water-based paint—is recycled to the maximum extent possible.

PaintCare Drop-Off Sites Receive Free of Charge

- Staff training at your site
- Reusable paint collection bins
- Paint transportation and processing services
- Site signage
- Compensation for value-added services including paint reuse programs, bulking of oil-based paint, and other optional services
- Publicity of HHW site or event (optional)

Drop-Off Site Responsibilities

- Provide secure storage area for reusable paint collection bins
- Accept all brands of leftover PaintCare products from the public during operating hours
- Place only PaintCare products in bins
- Keep paint collection bins neat and properly packed
- Complete minimal paperwork related to tracking outgoing paint shipments
- Ensure all staff maintain training on PaintCare program guidelines and operating procedures

How do billing and payments work?

- In the most common scenario, when your site ships out PaintCare products, the hauler sends PaintCare an invoice directly. This avoids the need for reimbursement.
- If your site also contracts with PaintCare for valueadded services such as paint reuse, your program sends an invoice to PaintCare for reimbursement.

Will PaintCare Require Operational Changes?

- If your program does not currently accept latex paint, PaintCare will not require you to do so. If you wish to start accepting latex, PaintCare will cover the transportation and processing costs.
- If your program does not currently accept paint from businesses, PaintCare will not require you to do so. If you wish to start accepting paint from businesses, PaintCare will cover the transportation and processing costs.
- HHW programs may continue to put restrictions on who can use their programs, e.g., to residents of certain towns or cities. (PaintCare retail drop-off sites accept paint from anyone in the state, and from both households and businesses.)

Our Program Would Like to Partner with PaintCare, What Are Our Next Steps?

- Contact PaintCare to begin contracting discussions as early as possible
- Analyze your current operations so you can describe them in detail to PaintCare to help determine the most appropriate type of contracting approach for your program
- Reach out internally to those who will be involved with the contracting process to understand their needs and time constraints
- Consult with staff involved with paint management operations to ensure they understand how partnership with PaintCare works and to address any questions and concerns with PaintCare staff
- Review the Fact Sheet: Contracting with PaintCare for more details on contract types and other considerations as you prepare. Get a copy by contacting PaintCare or find the fact sheet in the Waste Facilities section of www.paintcare.org.

What Products are Covered?

Architectural paints include most house paints, stains, and clear coatings (e.g., varnish and shellac). For a definition of covered architectural paint (PaintCare products) for the purposes of this program and for examples of PaintCare and non-PaintCare products, please contact PaintCare or visit <u>www.paintcare.org/products</u>.

Information for Solid Waste Facilities Including Transfer Stations, Recycling Centers, and Landfills



Updated — January 2024

PaintCare supports paint collection activities at solid waste facilities in states with paint stewardship laws. Funding for the program comes from a fee applied to the price of architectural paint sold in these states.

PaintCare

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, New York, Oregon, Rhode Island, Vermont, and Washington, and is developing a program for Illinois.

Paint Drop-Off Sites

The primary requirement of paint stewardship laws is for paint manufacturers to set up paint drop-off sites at retailers and other locations where households and businesses can take postconsumer (leftover) architectural paint, free of charge. PaintCare has established more than 2,400 paint drop-off sites across its programs. While most sites are paint and hardware stores, solid waste facilities including transfer stations, recycling centers, and landfills, as well as household hazardous waste (HHW) facilities, may participate as paint drop-off sites.

Become a Drop-off Site

Solid Waste Facilities that would like to become a drop-off site can fill out the interest form available at www.paintcare.org/drop-off-site-interest-form/.

Benefits to Solid Waste Facilities and Their Customers of Becoming a PaintCare Drop-Off Site

There are many benefits to becoming a paint drop-off site. The cost of transportation and recycling of PaintCare accepted products (e.g., paint, stain, varnish) will be paid by PaintCare. As a participating drop-off site, you will:

- Make recycling of leftover paint more convenient for your customers
- Help relieve local government of their cost of managing leftover paint
- Help your state conserve resources, keep paint out of the solid waste stream, and prevent the improper disposal of paint in your community
- Optional: offer paint in good condition collected at your site to the public for reuse and receive a reimbursement of \$1.60 per gallon. See our fact sheet, Reuse Program – Compensation and Reporting, for more information.

PaintCare Drop-Off Sites Receive Free of Charge

- Reusable paint collection bins
- Paint transportation and processing services
- Training materials and staff training at your site
- Program brochures, signage, and customer education materials
- Listing your drop-off site on PaintCare website and in ads and promotional materials (optional)

Drop-Off Site Responsibilities

- Provide secure storage area for paint collection bins
- Accept all brands of leftover PaintCare products from the public during operating hours
- Place only PaintCare products in paint collection bins, taking care not to open containers
- Keep paint collection bins neat and properly packed
- Complete minimal paperwork related to tracking outgoing paint shipments
- Ensure all staff maintain training on PaintCare drop-off site guidelines and operating procedures

Water-Based (Latex) Paint is a Resource

An important goal of PaintCare is to conserve resources and increase the amount of paint that is recycled. In areas where HHW programs do not accept water-based paint, households and businesses are often instructed to let water-based paint dry out and then dispose of the dry paint in the trash. Through the PaintCare program, all paint including latex paint—is recycled to the maximum extent possible.

Will Becoming a PaintCare Drop-Off Site Require Operational Changes?

No. Your facility may continue to put restrictions on who can access the paint collection program at your site. If your facility only services a specific geographic region (e.g., specific towns, cities, or counties), you will not be required to service customers that live outside of your service area. Similarly, if your facility is not permitted to take business waste, you will not be required to do so. (PaintCare retail sites accept paint from anyone in the state and from both households and businesses.)

Benefits of PaintCare to Solid Waste Facilities

Solid waste facilities that generate leftover paint but are not PaintCare drop-off sites can still participate in the PaintCare program.

- Solid waste facilities, like other entities, can drop off leftover paint at PaintCare sites. All PaintCare drop-off sites accept up to 5 gallons of paint, but some PaintCare sites accept more. Visit www.paintcare.org/drop-off-locations to find a site.
- PaintCare offers a free pickup service for households, businesses, and organizations that have accumulated 100+ gallons of paint measured by container size (not volume). Learn more about this in our fact sheet titled Large Volume Pickup (LVP) Service or at www.paintcare.org/pickup.
- For entities that generate large volumes of unwanted paint on a regular basis, a service for recurring direct pickups is available. Contact PaintCare for additional information.

What Products Are Covered?

The products accepted by the PaintCare program are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in container sizes of five gallons or less. They do not include aerosol coatings, industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol coatings
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Washington, DC 20001

(855) PAINT09

www.paintcare.org

info@paint.org

Joint Outreach Projects

Updated — January 2024



Introduction

If you are a local government that has partnered with PaintCare, we offer limited funding support for outreach activities that promote the PaintCare program. We are most interested in partnering with you when setting up new PaintCare sites, where participation is low, or to promote one-day household hazardous waste events to boost the amount of paint collected. We support radio, newspaper, social media, and direct mail, and will consider other media.

REVIEW AND APPROVAL

Project budgets and all creative work must be reviewed and approved by PaintCare. Creative work includes text, images, and scripts. All projects must include PaintCare's website address and logo and mention that other PaintCare drop-off sites can be found at www.paintcare.org.

PROPOSAL FORM

Please complete our Proposal Form for Joint Outreach Projects on the Waste Facilities page at www.paintcare.org/joint-outreach/, or email brodgers@paint.org with questions.

IMAGES

PaintCare can provide artwork and photos you can use for creating drafts.

Your Responsibilities

At the start of each project, we request that you provide PaintCare with draft text, dimensions and/or specs, and due dates for the materials.

PRINT (BROCHURES, POSTCARDS, ETC.)

You are responsible for sending artwork files to your printer, coordinating mailings, and distribution. After the project is completed, we request a description of how, when, and where the piece was distributed and an electronic copy of the final piece.

NEWSPAPER

You are responsible for scheduling and sending artwork files to the newspaper. After the project is completed, we request a list of run dates for each newspaper and a scan of each ad.

RADIO

You are responsible for providing the pre-approved scripts to the stations and handling scheduling. After the project is completed, we request you provide text of the final script with a list of run dates and times.

DIGITAL MEDIA & OTHER

We are open to other types of projects such as digital advertising and social media campaigns, as well as other forms of outreach. Please coordinate details in advance and send PaintCare supporting documentation along with your invoice so we have a record of the projects and examples to show others.

Design Assistance

PaintCare can assist with basic layout and graphic design for print and digital projects. When we provide this type of assistance, we will provide electronic files for you to send for printing or ad placement. Other than editing and commenting on scripts, we do not provide in-house assistance with audio or video production.

Please allow plenty of time for project planning, approvals, and editing. Depending on the time of year, this may take 4–8 weeks.

Reimbursement

PaintCare provides reimbursements for approved projects only. We do not provide money up front, pay vendors directly, or accept requests for reimbursements on projects that have already been completed. Generally, PaintCare will reimburse costs for approved projects proportional to the amount of the project dedicated to PaintCare information. Funding amounts may also differ depending on available resources and our other outreach taking place in your area.

To be reimbursed after the project is completed, send an invoice from your government agency, samples of final pieces, and copies of invoices from your vendors to paintcare@bill.com and copy Brett Rodgers at brodgers@paint.org. The "To:" space on the invoice should be addressed to PaintCare Inc., 901 New York Ave NW, Suite 300 West, Washington DC, 20001. In the space for purchase orders please write "6369 Communications: Other, Joint Projects." See sample invoice below.

{SAMPLE INVOICE}

Environmental Services Program

Washington County 123 Government Way Anytown, State 55776

Invoice: 2452187

Purchase Order: 6369 Communications: Other, Joint Projects

Communications Department PaintCare Inc. 901 New York Ave NW, Suite 300 West Washington DC, 20005

Description:

- Newspaper ad promoting one day event held in Anytown on May 1, 2023
- Three 5x5 ads ran on April 13, 2023 in the County Journal
- Total invoices from newspapers: \$1,487.00
- Invoice and copy of one ad are attached
- Per prior discussion, PaintCare agreed to reimburse county for \$750
- Contact person: Marie Chen, 202-555-1212

Invoice Amount: \$750.00

Remit to:

Environmental Services Program Washington County 123 Government Way Anytown, State 55776 June 24, 2023

FACT SHEET FOR OFFERING A REUSE PROGRAM

Reuse Programs - Compensation & Reporting

Updated — January 2024



PaintCare encourages household hazardous waste programs, reuse stores, and others to operate paint reuse programs (i.e., swap shops or exchanges). Reuse programs return good quality, unused paint to the local community at low or no cost. Reuse is a preferred method of waste management.

To encourage reuse, PaintCare will compensate paint drop-off sites operating a reuse program under a contract with PaintCare.

Operating a Reuse Program

Any PaintCare products (qualifying paint, stain, and varnish as defined by PaintCare – please see www.paintcare.org/products) that are distributed through reuse programs must be in their original container, have an original label, and be in good physical and aesthetic condition. Contents must be liquid and relatively new. Containers should be closed securely before being placed in the reuse storage area.

Customers must sign a waiver form explaining that the paint is taken "as-is" with no guarantee of quality or contents. The customer is required to read, complete, and sign the form, and site staff members are required to verify and record what has been taken by the customer. If a reuse facility does not use a waiver form, the facility accepts the liability for the materials. The staff must record the number of containers taken by each participant and the total estimated volume on the log.

Track and Report by Volume (gallons)

- Containers may contain any amount of paint in them
- The site must determine and report the total gallons of latex paint and the total gallons of oil-based paint distributed for reuse
- Compensation is provided at \$1.60 per gallon

The site must track and report the actual volume of paint in the containers using an internal methodology (e.g., weigh the cans on a scale, estimate weight by hand, do visual inspection). The methodology must be provided to PaintCare upon request.



Reuse room at the Household Hazardous Waste Facility at the Yolo County Central Landfill in Woodland, CA.

Appendix D



2023 Annual Survey Results

prepared by



September 2023

KB Insights

Table of Contents

Response Summary	page 3
Respondent Profiles	page 4
Consumer Purchase and Source Reduction Behaviors	page 12
Paint Recycling/Disposal Awareness	page 32
Awareness Matrices	page 39
Recycling Process Awareness and Behaviors	page 44
Paint Recycling Future Intentions	page 53
Advertising/Marketing Considerations	page 71

APPENDIX 1: The Impact of Profiles on Results (Cross-Tabs)	page 77
APPENDIX 2: The Impact of Recency on Awareness (Cross-Tabs)	page 83
APPENDIX 3: State/District Results	Encl.

KB Insights

Response Summary

- ◆ 2,783 surveys were conducted in 9 states plus the District of Columbia in September 2023.
- Panel research methodologies were applied to attain distribution of results by gender, age, ethnicity, and income. Surveyed consumers were all over the age of 18.



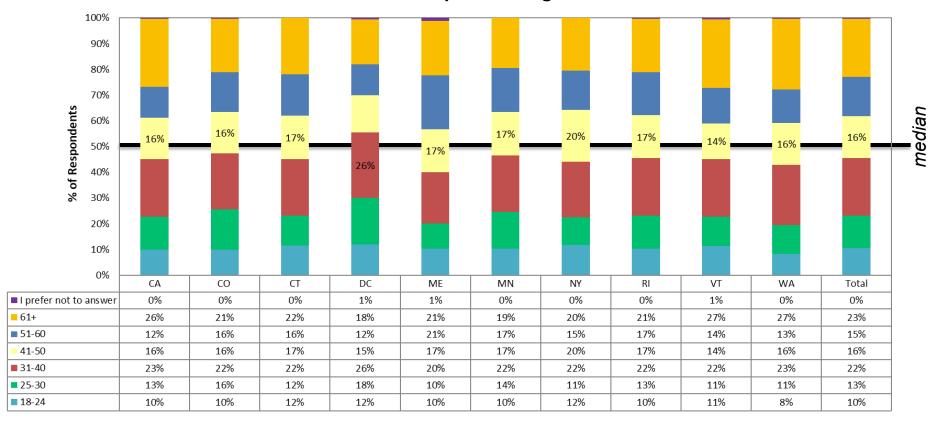
	Partial Survyes	Full Surveys	Total Surveys	Margin of Error*
CA	12	520	532	+/-3%
CO	8	251	259	+/-5%
СТ	5	250	255	+/-5%
DC	5	200	205	+/-6%
ME	9	273	282	+/-5%
MN	13	252	265	+/-5%
NY	5	249	254	+/-5%
RI	14	251	265	+/-5%
VT	8	202	210	+/-6%
WA	4	252	256	+/-5%
Total	83	2700	2783	

*at a 90% level of confidence

RESPONDENT PROFILES

Profile of Respondents - Age

- ✤ A good mix of age ranges was represented in each state's/district's sample.
- The median age was 41-50 overall and in most states/the district (as was the case last period).
- Variances can be attributed to state/district characteristics and sample availability.



Respondent Age

Profile of Respondents - Gender

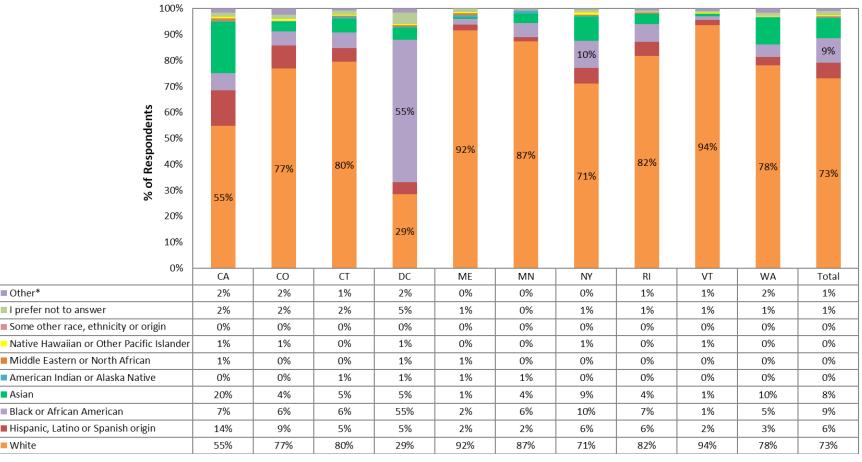
- Overall, results were fairly evenly split between men and women.
- Variances can be attributed to sample availability.



Gender Identity

Profile of Respondents - Ethnicity

- 73% of all respondents identified themselves as white (exactly the same as in last period). *
- However, there were variances within states/the district. Consistent with census data, D.C. had the highest proportion of Black/African American respondents; California, Hispanic/Latino and Asian respondents.



Respondent Ethnicity

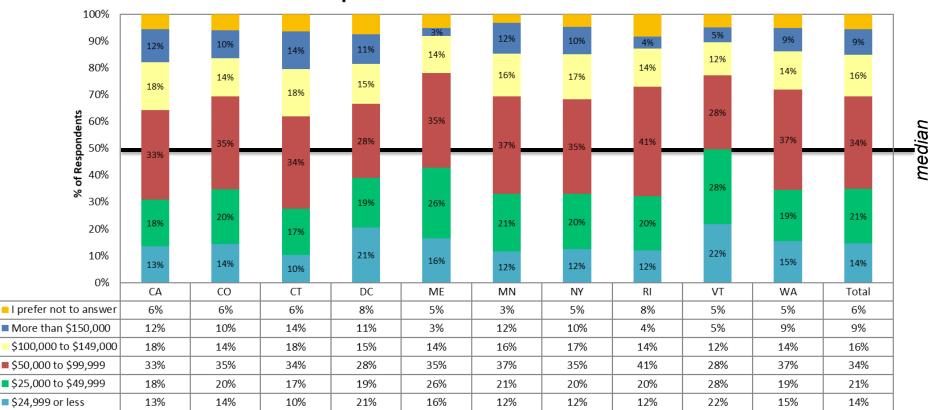
*Other Ethnicities: American, Bi-Racial/Mixed Race, Caribbean, Native American (two individuals found the question offensive)

Asian

White

Profile of Respondents - Income

The median household income level for respondents in each state/district was \$50-99K (same as last period).

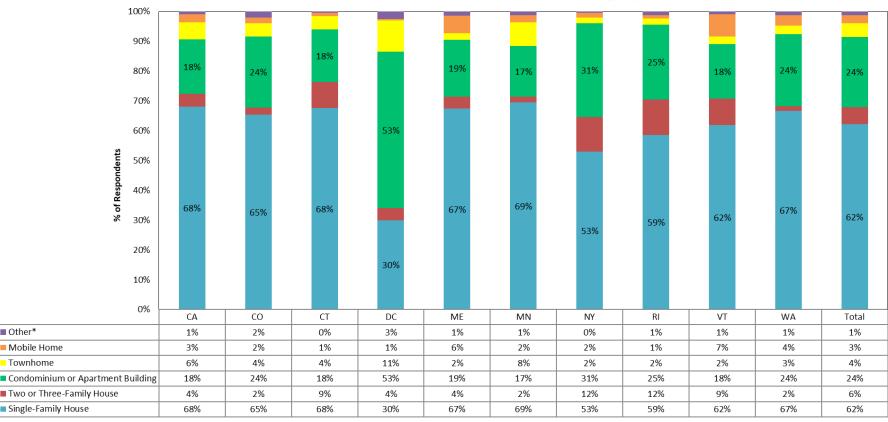


Respondent Annual Household Income

Profile of Respondents – Dwelling Type

Other*

- 62% of respondents live in a single-family home (similar to last period). *
- Condominium/apartment living was more predominant in D.C. and New York.

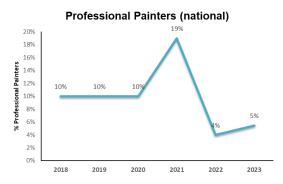


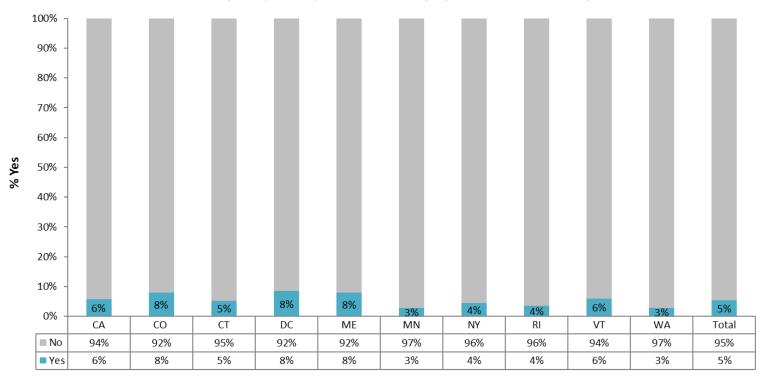
Respondent Dwelling Type

*Other Dwelling Types: cabin, company housing, dorm, duplex, government housing, homeless, hotel, living with friend, RV, shared elderly living facility, studio

Profile of Respondents – Paint-Related Professions

- 5% of all respondents identified as professional painters, similar to last year (4%).
- This consistency seems to support the theory that the spike in professional painters in 2021 could have been a result of pandemic job shifting.
- The greatest percentages of professional painters were in DC, Maine and Colorado.





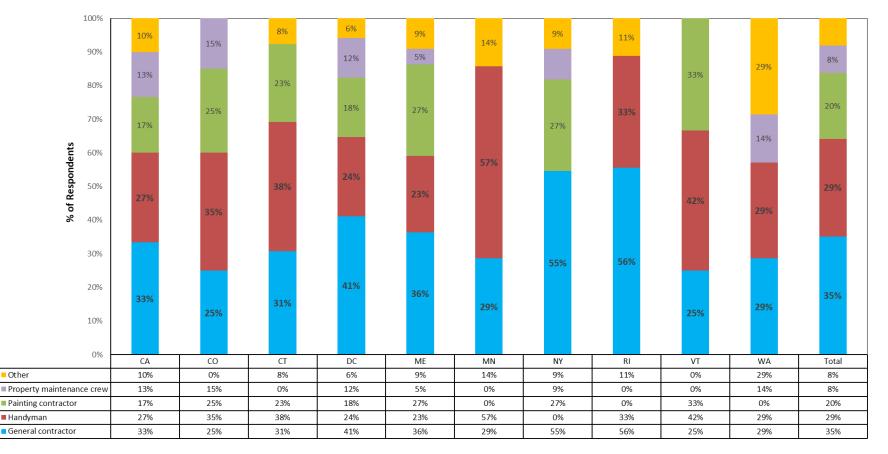
Do you paint professionally (NOT as an artist)?

KB Insights

N=CA 521;CO 252;CT 251;DC 202;ME 274;MN 252;NY 250;RI 252;VT 202;WA 253;TOTAL 2709

Profile of Respondents – Painter Types

- Professional painter respondents were mostly general contractors and handymen.
- Painting contractors represented a fifth of professional painter respondents.
- Results varied by state/district. For example, most respondents were general contractors in New York and Rhode Island; handymen, in Minnesota.



What type of professional painter are you?

*Other Professions: Furniture restoration, specialty contractor

N=CA 30;CO 20;CT 13;DC 17;ME 22;MN 7;NY 11;RI 9;VT 12;WA 7;TOTAL 148

CONSUMER PURCHASE AND SOURCE REDUCTION BEHAVIORS

Recency of Paint Purchases

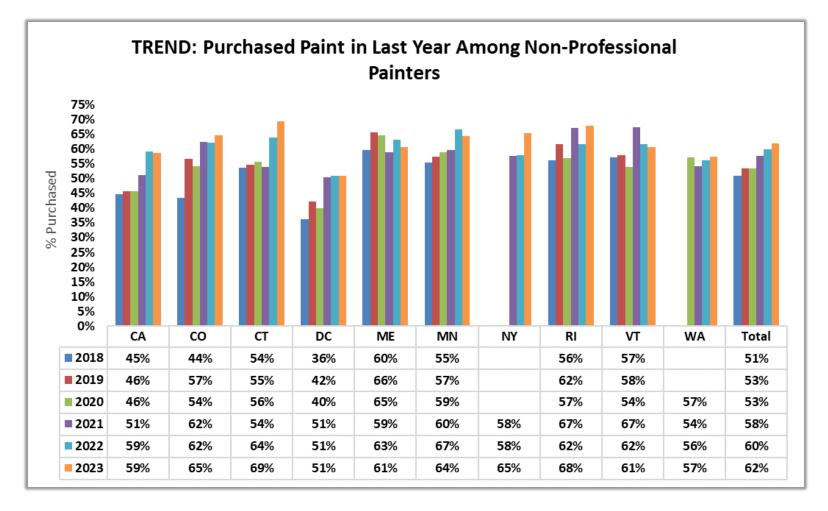
- Almost two thirds of respondents bought paint in the last year, both overall and among the subset of non-professionals (end consumers).
- The gap between all respondents (blue) and non-professional painters (green) can be explained by the fact that 80% of professional painters nationally bought paint in the past. <u>Note that data is not shown</u> for professional painters in individual states/the district due to low sample sizes.

Have you purchased paint in the last year? For the purposes of this question, "paint" includes primer, interior or exterior house paint, stain, deck sealer, and clear finishes like varnish.



TREND: Recency of Paint Purchases Among End Consumers

- All trends hereafter are shown as a percentage of end-consumers who purchased in the last year.
- Overall, paint purchases continued to rise in 2023 among non-professionals (end consumers).
- Results varied by state/district.



Determination of Paint Quantity Needs

- Across all states/the district, the most common method respondents used to determine the amount of paint to buy was taking measurements of the project area themselves.
- The second most common method was to ask a salesperson for assistance.

	How did you determine right amount of paint to buy? (Select all that apply)														
	CA	со	ст	DC	ME	MN	NY	RI	VT	WA	Total				
Took measurements of project area and estimated myself	40%	39%	45%	28%	48%	45%	42%	38%	53%	43%	42%				
Asked a salesperson for assistance with calculating	43%	40%	36%	39%	26%	32%	44%	36%	28%	27%	36%				
Followed instructions on the label	24%	16%	18%	19%	13%	23%	25%	19%	12%	20%	20%				
Looked up recommendations online	22%	11%	17%	31%	12%	19%	21%	20%	9%	16%	18%				
Used a web-based "paint calculator" tool that helps you figure out the right amount	18%	22%	13%	16%	13%	12%	23%	12%	9%	10%	15%				
Other*	5%	5%	5%	9%	6%	4%	7%	7%	5%	9%	6%				
None of the above	3%	3%	4%	8%	6%	5%	3%	6%	4%	3%	4%				
Sample Size	319	165	174	104	178	166	169	180	129	148	1732				

COMMENTS: Other Ways of Determining Quantities

Top three "other" sources were painter advice, guesswork, and friends/family advice .*

Painter/Contractor Comments	Guess Comments	Other Comments
advice from painter I hired		"eyed" the approximate dimensions from experience.
	Guess	A gallon was enough
Ask a friend who's a painter.	Guessed	Bought a sample
Ask the person that will be doing the paint job	Guessed	bought same as last time for same area bought smallest amount available for touch up in damaged area
	Guesseu	BOUGHT SMALLEST CONTAINER
Asked my contractor	guessed	Bought too much and returned the extra
Asked my contractor	Guessed	Buy a gallon and see if that's enough!
asked my friend who is a contractor works on houses		Cans
	Guessed	Experience
Asked painter	guessed	figured myself
Asked painters	Guessed	From experience
Asked the painter		have gotten it before
	Guessed	Have painted for many years and can look at a jop and can detirmen th
Contractor	Guessed	amount I already had the answer. I'm no liberal. I work.
Contractor advised how much to buy	Cuerced based on mall space	I bought some and went back when I ran out
contractor recommended amount	Guessed based on mall space	I didn't i just bought what i needed not that hard
	Guesstimated	I just bought a gallon and figured I would have enough to do it twice
Contractor told me	Guessed	and also to touchup.
Contractors		I just knew how much I needed
Had the contractor tell me how much to buy.	I guessed	I just needed touch up paint
	I guessed	I just tried some
Hired painter confirmed numbers	I guessed	I kept going back to buy more
I'm a former painter. So I can calculate by eye.		I only needed to touch up areas in the kitchen so I got a small can. I have more than enough
My boyfriend is a professional painter. I asked him.	I guessed the amount	I went by what I was painting.
	I just estimated	I worked in a paint store during high school so had some idea
My boyfriend who is a contractor told me what I would		just bought a gallon
basically need	I just guessed	Just bought a gallon.
My painter told me how much to get	Just guessed	Just buy 1 gal, and get more if I need it
	Just guessed to be honest!	just know from previous experience how much
My painter told me what and how much to purchase.		Just needed 1 can of paint to do touch up painting on one wall of the
painter did it	Used my best judgement on how much was needed	bedroom.
Painter purchased it		Know from experience Landlord told me
	Friends/Family Comments	Measured rooms to give to sales person
		Needed and used most of 3 gallons
The painter that we hired knew how much we needed	A friend figured it out	Not difficult i needed a very small ammount so whatever i could find i
Was told by contractor how much I needed	Asked a friend	the least ammount was goin to be more than enough for me.
WORKED WITH A CONTRACTOR		Only needed 1 gallon.
WORKED WITH A CONTRACTOR	Asked my dad	Painted before knew how much was needed.
	Asked my friends for help and recommendations	Past experience
	Asked my husband how much we would need	Personal experience
		prior use
*Suggestion: add top 3	Boss told me to	saw a quart of high end flipper influence white interior semi at a great
	Family help	price and bought it for painting two doors and some baseboard, Someone told me how much to buy
categories to 2024 survey		Started with a gallon
- *	My partner calculated	told what to buy
	We have a designer friend who helps us	

We have a designer friend who helps us

KB Insights

Visual of space covered

Success in Determination of Paint Quantity Needs

- Across all states/the district, more than half of respondents said they purchased more paint than they needed for the project.
- About a third purchased the right amount; very few, less than they needed.

When you initially purchased paint did you buy?														
	CA	со	ст	DC	ME	MN	NY	RI	VТ	WA	Total			
More than I needed for the project	59%	64%	59%	56%	57%	64%	60%	59%	53%	59%	59%			
The right amount for the job such that there was little to none leftover	33%	28%	31%	34%	36%	28%	31%	32%	30%	28%	31%			
Less than I needed for the project	7%	8%	9%	7%	6%	7%	7%	8%	15%	10%	8%			
Unsure	1%	1%	2%	4%	1%	1%	2%	1%	2%	3%	2%			
Sample Size	319	165	174	104	178	166	169	180	129	148	1732			

Reasons for Excess Paint Purchases

- Across all states/the district, the top two reasons for excess paint purchases were to have extra for later touch-ups and to avoid having to go back out to buy more.
- 14% said they were unsure how to calculate the right amount. Results varied by state/district.

Why did you buy more paint than you needed? (Select all that apply)														
	CA	со	ст	DC	ME	MN	NY	RI	VT	WA	Total			
I wanted to save some for touch-ups.	58%	70%	59%	52%	51%	63%	68%	59%	61%	63%	60%			
I did not want to run out and then need to get more.	64%	56%	60%	57%	56%	61%	55%	51%	51%	57%	58%			
I wanted to save some for future projects.	31%	30%	31%	36%	26%	32%	37%	27%	28%	29%	31%			
I wanted to account for multiple coats of paint.	24%	30%	27%	17%	26%	31%	29%	27%	28%	25%	27%			
I was unsure how to calculate the right amount.	18%	14%	14%	26%	10%	7%	14%	17%	4%	14%	14%			
It's more cost-effective to buy more.	14%	7%	12%	10%	13%	13%	8%	9%	10%	15%	11%			
Other*	3%	2%	1%	3%	5%	6%	0%	4%	6%	3%	3%			
Sample Size	188	105	102	58	101	106	102	107	69	87	1025			

Comments: Other Reasons for Excess Paint Purchases

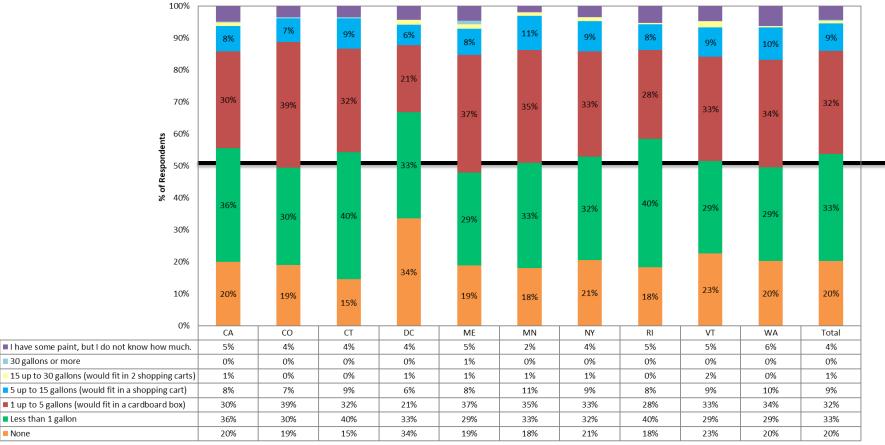
The most common "other" reason for excess paint purchases was that a smaller size wasn't available.*

Bought Minimum Comments Other Comments Bought minimum amount Art projects CONTAINER WAS THE SMALLEST AVAILABLE. bought a gallon of paint which is more than I needed I could not buy a small enough amount for this room contractor recommended it. I only had a small project. It was the smallest can of varnish produced i did not think that far ahead I only needed a small amount of paint I didn't need the full can I purchased the smallest available amount if something did not come out right It was the smallest amount of paint in that color that they sold (1 quart) I was only In case of future repairs painting an exterior door Small project did not require much. Incase of a spill smallest amount available for custom color it was an accident Smallest can was more than I needed. Just a little leftover That was the smallest quantity they had Only size available at the store that carried the paint I needed They didn't make a smaller size The can sizes are particular, pint, quart, gallon, five gallons I had no option there where no products with the exact amount i needed so i had to the guy said I needed that buy a product with much more in it the retailer only packages paint in containers that were too big it was the only size I could get of what I wanted too make sure i had enough It's cold by the gallon so that's what I bought. touch uo Only gallon size was available

Leftover Paint Storage

The median amount of paint stored at home/business was "less than a gallon," overall and in most * states/the district.





None

Leftover Paint Storage

- To consider the impact of professional painter status and purchase recency, results are are shown three ways hereafter: 1) all respondents, 2) non-professionals, and 3) non-professionals who purchased paint in the last year.
- Recency makes a big difference in paint storage*. Those who purchased paint in the last year were significantly more likely to be storing paint now. This suggests some delay in disposal after purchase.

How much leftover or unwanted paint do you have in your home or business at this time (e.g., primer, interior or exterior house paint, stain, deck sealer, or clear finishes like varnish)?

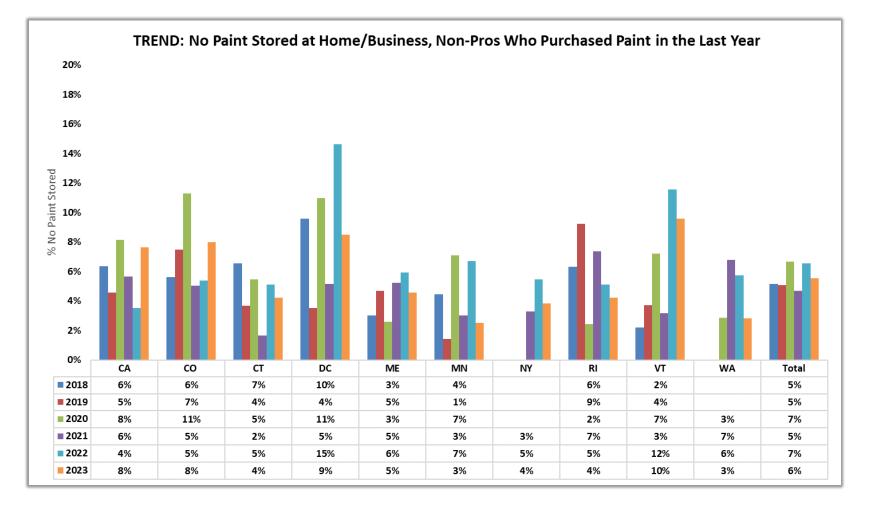


Data is not shown for professional painters in individual states/the district due to low sample sizes. *See Recency Analysis, Appendix 2

N=CA 531;CO 257;CT 254;DC 205;ME 280;MN 261;NY 253;RI 262;VT 208;WA 256;TOTAL 2767

TREND: No Paint Storage, Recent End-Consumer Purchasers

- Overall, a similar percentage of end consumers are not storing paint in 2023 (6%) as they were in 2022 (7%).
- Results varied by state/district.



Reasons for Paint Storage

- The top 2 reasons (highlighted in yellow) that respondents stored paint are the same in all states/the district: leftovers from their own paint job or planned excess for touch-ups.
- Results were fairly consistent for all states/the district.

	What is the main reason you have the leftover paint currently in your home/business?														
Reason	CA	со	ст	DC	ME	MN	NY	RI	νт	WA	Total				
I did some painting myself and I had some leftover paint when I was done.	53%	48%	57%	49%	58%	60%	55%	62%	59%	54%	55%				
I intentionally bought paint for future touch- ups.	24%	29%	24%	24%	27%	23%	25%	21%	20%	24%	24%				
I hired someone to paint, and they left it behind.	11%	6%	7%	12%	3%	4%	11%	8%	6%	9%	8%				
I found the paint in my home or business when I moved in.	5%	9%	5%	7%	4%	8%	5%	5%	7%	5%	6%				
Other*	3%	3%	5%	5%	4%	1%	1%	0%	4%	2%	3%				
I don't remember where the paint came from.	3%	3%	2%	2%	2%	3%	1%	2%	3%	3%	3%				
I am a professional painter or contractor, and it is from one or more of my jobs.	2%	1%	0%	1%	2%	0%	1%	1%	2%	1%	1%				
Sample Size	425	207	217	136	227	213	201	213	160	204	2203				

Comments: "Other" Reasons for Storage

The most common "other" reasons for paint storage were that a future project was envisioned or that the paint was already in their home when they moved in.*

Future Project/Touch-ups Envisioned Other Comments Crafts A friend gave it to me from painting their house. Bought too much Had a leak caused by a new bathtub installed. The company paid to have everything fixed	
Crafts A friend gave it to me from painting their house. Bought too much	
Bought too much	
For another project Had a leak caused by a new bathtub installed. The company paid to have everything fixed	
	and re painted
future project not completed Had more than needed up finish the job.	
Haven't taken to the store to dispose properly	
nomedepot	
I have paint left over from various times places in my apartment were I asked the painter for some paint because I wanted to put a dab of paint where needed ar	nd kept the rest to use some day if
painted and I wanted some extra for touch ups. needed again.	
I lought basic antique white. If you have unopened paint leftover sherman williams will r	efund your money.
r bought it before i decided to re side the house	
I didn't use the whele can	
I know there is some left over for touch up's and such. I haven't finished all of the painting and some is left over from what I have completed.	
Painting a room I only needed a small amount	
Saving for touchup It was the smallest container I could buy and that was the exact paint I wanted	
House the second at the second	
the home builders left paint in the home to do touch-ups that we Left over paint and paint bought from garage sales and secondhand stores has built up over	er the years. It is great to have on hand
To save and potentially use for other projects for small projects.	
Touch ups in the future my dad painted and had some left over	
When my new home was built they left me some spare paint for touch My family member painted.	
My father-in-law was a professional interior and exterior painter, so we have lots of "old"	•
My house house a couple of years ago and the contractors left a few carls of leftover pair	nt in my laundry room
my husband used to do junk removal and we have everyone's leftover paint	
My parents store paint downstairs and sometimes have leftover paint after projects.	
In House at Purchase My roommate did some interior painting and has some left over My wife recently bought some exterior paint for home project.	
A lot of it is old paint from previous owners and I need to go through	
them to see if they're needed or not. several of the above	
Some is still useeble. Other is waiting for the part paint recycling collection	
left over from builder Some of it is left over from my in laws	
Leftover paint from when the house was purchased Someone else in my house painted	
Previous home owners waiting for the yearly toxic waste cleanup	
The paint was left by the previous owner.	
when i did the project i wound up a little short so i bought an extra quart to linish the job a	and i still have a little left
Was left in the newly built house we bought. Wife does painting	

*Suggestion: add new categories for 2024 survey

Paint Storage Best Practices Knowledge

- At least half of respondents knew about most best practices (rubber mallet, temperature/humidity control, cleaning rim). Almost half knew to use a paint key or paint can opener to avoid lid bending.
- ◆ 15% of respondents didn't know any of the best practices listed. Results varied by state/district.

							comes to g this su	-	-		
	CA	со	ст	DC	ME	MN	NY	RI	VT	WA	Total
When putting the lid back on the can, tap it with a rubber mallet instead of pounding it with a hammer to prevent the lid from bending.	50%	61%	63%	44%	60%	64%	54%	62%	60%	63%	58%
Keep paint away from freezing temperatures.	40%	66%	62%	53%	64%	69%	55%	59%	67%	59%	58%
Clean any paint out of the container's rim before putting the lid back on.	48%	54%	53%	49%	62%	55%	53%	55%	61%	54%	54%
Keep paint away from rain or damp locations.	47%	51%	48%	47%	54%	52%	50%	51%	51%	51%	50%
Use a paint key or paint can opener instead of a screwdriver to prevent the lid from bending.	38%	53%	48%	33%	47%	48%	35%	49%	46%	42%	44%
None of the above - I didn't know any of these best practices before taking this survey.	20%	14%	12%	20%	11%	9%	20%	11%	11%	13%	15%
Sample Size	531	255	252	203	277	258	251	261	206	256	2750

Past Paint Disposal Methods

- The most common "disposal" method across all states/the district is actually not to dispose it at all.
- Disposing at a HHW facility/event was next most common for most; however, results varied by state/district.

		In the p	ast, wh	ich ha	s been	your pr	referred	method	l to disp	oose of	
				lef	tover o	or unwai	nted pai	nt?			
Method	CA	со	ст	DC	ME	MN	NY	RI	VT	WA	Total
Stored it in the basement, garage, or a closet because I intended to use it someday	24%	25%	35%	28%	34%	30%	32%	32%	25%	30%	29%
Took it to a household hazardous waste facility/event or transfer station	22%	14%	24%	10%	13%	30%	13%	17%	23%	19 <mark>%</mark>	19 <mark>%</mark>
Dried it out and put it in the trash	11%	12%	10%	8%	12%	11%	15%	10%	15%	12%	12%
Not applicable - I have never stored or disposed of leftover or unwanted paint.	12%	7%	6%	15%	8%	7%	10%	10%	11%	12%	10%
Took it to a paint, hardware, or lumber store	7%	12%	8%	6%	12%	4%	7%	5%	7%	5%	7%
Gave it away to family, friends, or a community organization	7%	7%	4%	9%	8%	4%	6%	7%	8%	6%	7%
I don't remember what I did with the leftover or unwanted paint.	7%	8%	4%	7%	5%	4%	7%	7%	5%	6%	6%
Put cans of liquid paint in the trash	4%	4%	3%	4%	3%	3%	5%	5%	1%	2%	3%
Mixed it with hardener or kitty litter and put it in the trash	2%	3%	4%	4%	3%	1%	3%	4%	2%	5%	3%
Left it behind when I moved	3%	5%	2%	5%	1%	5%	2%	2%	1%	2%	3%
Other*	1%	2%	1%	1%	1%	1%	1%	1%	0%	1%	1%
Poured paint down the drain	1%	1%	0%	1%	1%	0%	0%	0%	0%	0%	1%
Sample Size	528	255	252	203	276	257	251	260	204	254	2740

Comments: "Other" Past Disposal Methods

- The most common "other" method for paint disposal was to not dispose it at all.
- Several others said the question was not applicable (e.g., they don't paint.)
- Two said they gave it to their contractor.

OTHER DISPOSAL PAST
I use it for art projects
If it's at risk of going bad I'll find another project to use it on to avoid being wasteful.
Keep if I need toichups
Save it for touch up
Use leftovers and paint the furniture
Used for other projects
waited and used it on my next project
I didn't take care of it, at the time my ex husband took care of it.
i dont have any need to use paint i dont paint my apartment
Not applicable - I have unwanted paint, but have not yet attempted to dispose of it
Put in in my basement
Gave it to a contractor to dispose of properly.
I gave it to my contractor to take with him
I keep any leftover paint for future touch up I throw out the paint can when it's completely empty
Bring it to the community waste day
give it to a friend who needed paint
I placed it in the trash shoot.
I take it to our waster facility and they have a re-use room and give it away
I used it and disposed of the empty can
Just threw it out
My husband stored it under kitchen sink
Put left over cans and containers in the trash compactor room
The new people that were moving in asked if they could have it for touch-ups.
TRASH CLEANUP TOOK IT IF IT AS TOTALLY HARDENED
Waited for soecial trash pick up for old paint primer and varnish vonrainers
We have a paint recycling place nearby

Past Paint Store Disposal Preference

- Paint take-back service is the top reason people would go to a store vs. a HHW facility/event.
- Proximity was also important in most areas; however, the lack of HHW facilities and store hours also play a role for few others.
- Note: results should be interpreted only anecdotally as sample sizes are low.

What is the main reason you would take paint to a paint/hardware/lumber store instead of a household hazardous waste facility/event or transfer station?														
Reason	CA CO CT DC ME MN NY RI VT WA Tot													
The paint/hardware/lumber store has a paint take- back program in place.	44%	63%	29%	31%	66%	45%	33%	40%	43%	58%	48%			
The paint/hardware/lumber store is close.	22%	23%	29%	23%	16%	27%	17%	27%	29%	17%	22%			
We don't have any local hazardous waste facilities/events or transfer stations.	19%	10%	14%	38%	13%	18%	11%	13%	21%	17%	16%			
Paint/hardware/lumber stores are open more often.	8%	3%	29%	8%	6%	9%	39%	20%	7%	8%	13%			
Other*	6%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%			
Sample Size	36	30	21	13	32	11	18	15	14	12	202			

*Other Reason for Paint/Hardware/Lumber Store interior designing Just easier

Household Hazardous Waste Facility/Event Preference

- Lack of knowledge of retail store take-back services was the top reason people chose HHW facilities/events in the past.
- Other chemical disposal and proximity were also important in some areas.
- Note: results should be interpreted only anecdotally as sample sizes are low.

				-		d take pa instead					
Reason	CA	со	ст	DC	ME	MN	NY	RI	νт	WA	Total
l wasn't aware paint/hardware/lumbers stores took back paint	56%	53%	43%	52%	51%	61%	64%	49%	62%	53%	55%
I have other chemicals to dispose of that paint/hardware/lumber stores don't accept and want to get rid of it all at the same time.	22%	14%	18%	24%	8%	18%	15%	22%	11%	20%	18%
The household hazardous waste facility or transfer station is closer.	19%	22%	25%	5%	24%	10%	12%	16%	19%	14%	17%
We don't have a paint/hardware/lumber store that takes back paint in our area.	2%	6%	12%	0%	8%	5%	6%	7%	6%	8%	6%
Other*	1%	3%	0%	14%	5%	1%	0%	4%	2%	2%	2%
I have more paint than the paint/hardware/lumber stores would take.	1%	3%	2%	5%	3%	4%	3%	2%	0%	2%	2%
Sample Size	115	36	60	21	37	77	33	45	47	49	520

*Other Reasons for HHW					
Because I know they take it	I wanted it to be disposed of properly.				
Dangerous	It seemed the most logical place to take it.				
forgot at the time	It was convenient				
I don't know I thought that was the best thing to do	Not enough to take back in each container				
I have just a little bit, NOT in a paint can, but in a					
plastic container with a secure lid.	THAT'S WHERE WE TAKE IN IN OUR TOWN.				
	This is the proper way to dispose of paint, I have always				
I thought that was the best thing to do.	thought				

Future Paint Disposal Intentions

- Disposing at a HHW facility/event was the top future disposal intention in all states/the district.
- In most states, taking unwanted paint to a paint/hardware/lumber store was second. For a few, giveaways were second most common.
- Very few said they would pour liquid paint down the drain.

		lf you		-			ted pain likely do			ture,	
Method	CA	со	ст	DC	ME	MN	NY	RI	VT	WA	Total
Take it to a household hazardous waste facility/event or transfer station	32%	27%	36%	24%	26%	41%	22%	28%	40%	33%	31%
Take it to a paint/hardware/lumber store	18%	20%	21%	15%	20%	17%	16%	21%	14%	14%	18%
Give it away to a family member, friend, or community organization	14%	16%	11%	24%	14%	9%	16%	12%	12%	17%	14%
l don't know	14%	13%	9%	14%	11%	11%	16%	17%	13%	13%	13%
Dry it out and put it in the trash	12%	14%	13%	10%	14%	13%	15%	11%	13%	11%	13%
Mix it with hardener or kitty litter and put it in the trash	3%	4%	3%	4%	7%	2%	8%	7%	5%	5%	5%
Put cans of liquid paint in the trash	3%	4%	4%	5%	4%	5%	6%	3%	1%	4%	4%
Other*	2%	1%	2%	2%	1%	1%	1%	1%	1%	3%	2%
Pour paint down the drain	1%	1%	1%	1%	1%	1%	0%	0%	0%	1%	1%
Sample Size	527	253	252	202	276	256	250	259	204	254	2733

"Other" Future Disposal Intentions

- Once again, the most common "other" method for paint disposal was to not dispose it at all.
- Next most common was to bring it to a town/city center or collection.
- Others said they would give it away, research how to recycle, bring it to a paint hardware store, etc.

OTHER DISPOSAL FUTURE						
Art projects	Donate it to Habitat for Humanity					
I always reuse or repurpose paint for projects, crafts, and upkeep, but I toss containers in the trash	Give it to my contractor					
i paid for it and i will use it up eventually	Habitat for Humanity accepts paint.					
I would find a project to use it on to avoid being wasteful.	take it to our waste facility where they have a re-use area. They give the paint away for free.					
I would never throw out paint I use all of it	Take to restore for others to use if enough was left					
Keep it	Give away to someone who can use it					
Put it in my basement	I do not use any paint. For such things, I hire professionals.					
Save it	I won't have any unwanted paint					
Save it	N/a					
Save it until I use up the paint/varnish etc, as I have to constantly re-paint or						
there is need for touch-up. If there is just a small amount, I'll just leave the can	now that I know paint/hardware stores accept leftover paint for disposal, I'll do that.					
open for the pain to dry out.						
wait and use it for next project	Google how to discard					
Use it and dispose of the empty can	I would probably have to do some research on how to properly dispose of the old					
	paint. As some paint contains materials that you can't just go throwing out.					
Bring it to a city recycling/disposal event.	depends on how much paint is left.					
Check with local waste management	Depends on how much we have leftover on what/ where we'll dispose of it					
Community waste day	Put it in compactor room shelf					
Either take it to a paint/hardware store (if available), give it away, or take it to a hazardous waste facility.	Put it in the trash compactor room					
give it to a hazardous waste facility for disposal.	Ridwell					
My town has a hazardous waste recycling program every year for free disposal	Take it to the dump					
Take to a recycling	TRSH DISPOSAL ON ERTAIN CLAN UP DAYS IF TOTALLY HARDENED					
Take it to the paint recycling place. That's all they do there.						
Take it to the transfer station, as I'm sure theres something they can do with it.						
They have town wide paint days when you can get rid of it for free						
Wait for special trash pick up which is just for those types of things not regular trash						
wait for the city to hold a paint drop off day						

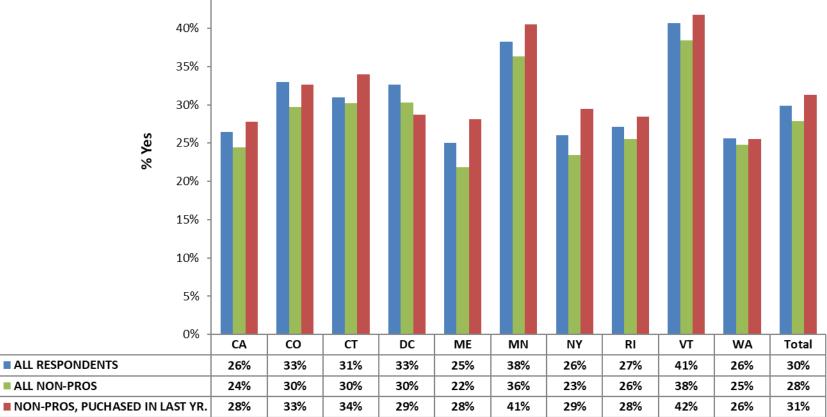
PAINT RECYCLING/DISPOSAL AWARENESS

Awareness of Paint Recycling

45%

- ✤ 30% of all respondents said they knew that paint can be recycled.
- Fewer (28%) of end consumers knew that paint could be recycled. 61% of professionals were aware*.
- End consumers who purchased paint more recently were more likely to know that it can be recycled.
 This supports the idea that recent store interactions are having an impact on awareness.

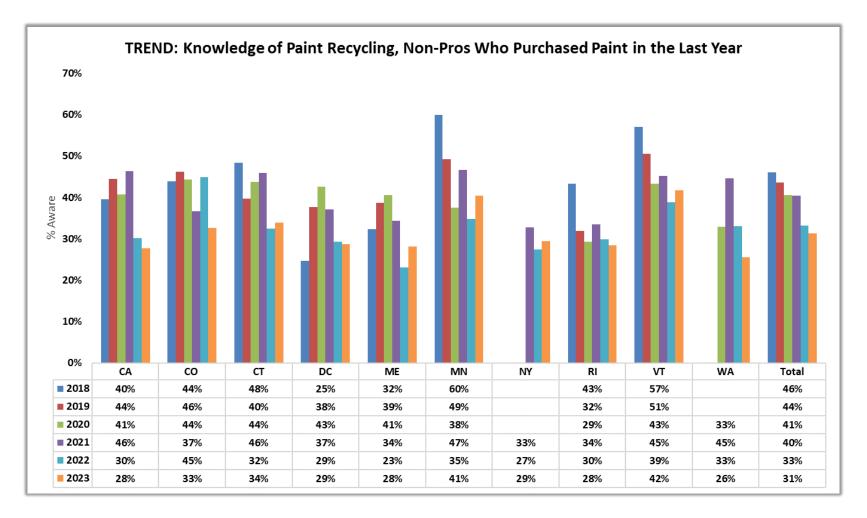
Prior to this survey, did you know that paint can be recycled (disposed in such a way that it may be re-used)?



*Data is not shown for professional painters in individual states/the district due to low sample sizes.

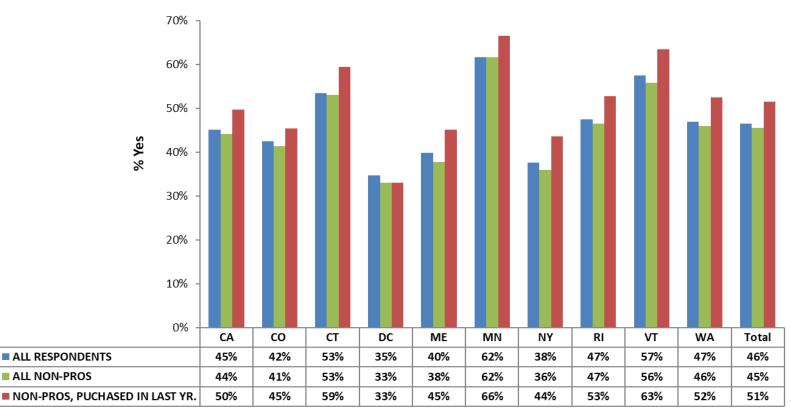
TREND: Paint Recycling Awareness, Recent Consumer Purchasers

Overall, a similar percentage of recent end-consumer purchasers were aware that paint can be recycled in 2023 (31%) as in 2022 (33%). Results varied by state/district.



Awareness of Paint Disposal Opportunities in State/District

- 46% of all respondents were aware of paint disposal opportunities in their state/district, comprised of both professionals (63% aware) and end consumers (45% aware).
- Awareness among end consumers who purchased in the last year was higher than that of all consumers, demonstrating that purchase recency makes a difference in understanding.

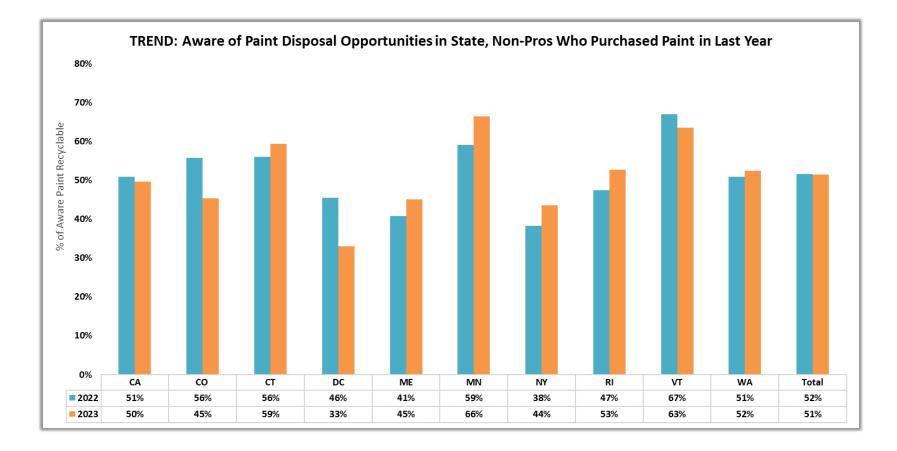


Prior to this survey, were you aware of paint disposal opportunities in your state, such as drop off locations at paint stores and household hazardous waste facilities?

*Data is not shown for professional painters in individual states/the district due to low sample sizes.

TREND: Disposal Opportunity Awareness, Recent Purchasers

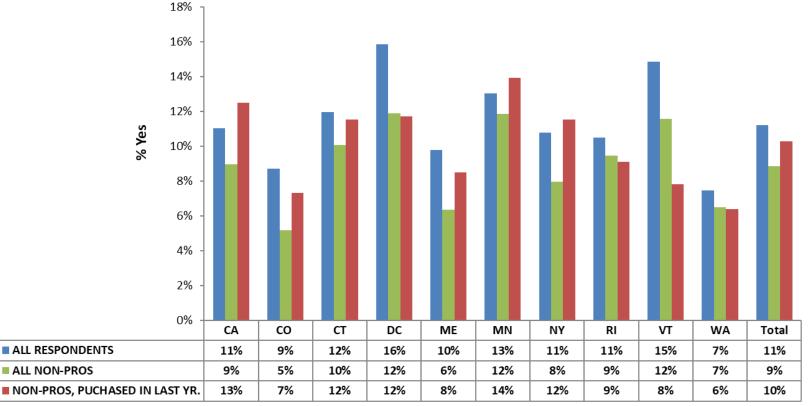
- Overall, awareness of disposal opportunities among recent end-consumer purchasers was about the same as last year. Results varied by state/district.
- Note that only two years of trend data is available as this question was added in 2022.



Awareness of Free Onsite Pickup Services

- ✤ 11% of all respondents knew that 100+ gallons could be picked up for free (the same as last year).
- ✤ 50% of professional painters were aware*; 9% of non-professionals.
- Recency made a small difference among non-professionals. Those who purchased in the last year were slightly more aware of pick-up services (10%).

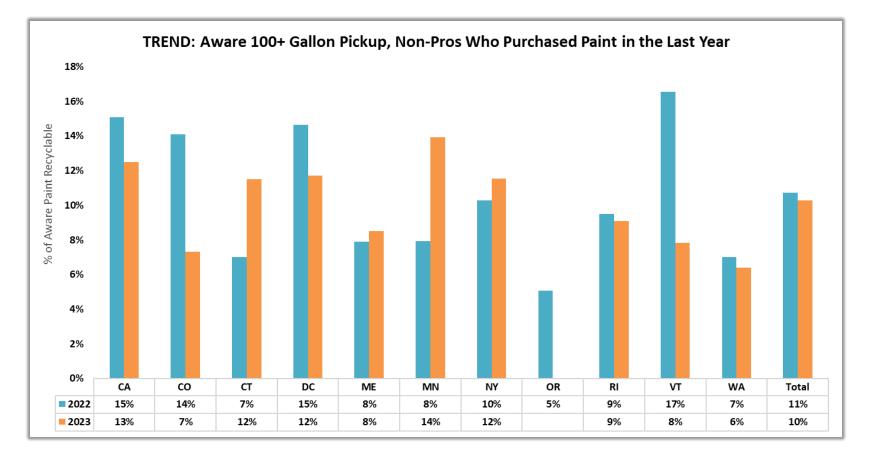
Prior to this survey, were you aware there is a free on-site pickup service available to households, professional painters, businesses and organizations with 100 gallons or more of leftover paint?



*Data is not shown for professional painters in individual states/the district due to low sample sizes.

TREND: Awareness of Free Onsite Pickup, Recent Purchasers

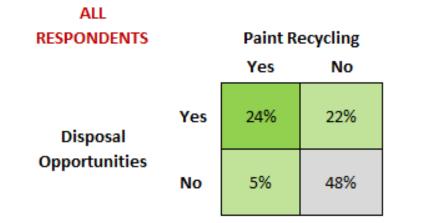
- Overall, awareness of pick-up services among recent end-consumer purchasers was similar to last year. Results varied by state/district.
- Note that only two years of trend data is available as this question was added in 2022.



AWARENESS MATRICES

Recycling/Disposal Awareness Matrix

- The hypothesis that those familiar with paint disposal opportunities would be a subset of those familiar with paint recycling was disproved last year.
- In fact, there are many who know about paint recycling who do not know about disposal opportunities in the state/district, and vice versa.
- The following "matrix" breaks down the entire respondent base given both subjects.
- 24% knew about both topics; 48%, neither; the rest, one or the other.*



*Implication: need for balanced marketing and communications if we are to get both points across.

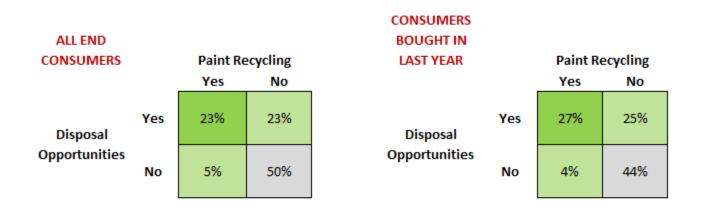
Awareness Matrices – By Professional Painter Status

- As expected, professional painters were much more likely to know about both topics, paint recycling and disposal opportunities.
- In fact, more than twice as many professionals knew about both than non-professionals (i.e., end consumers).

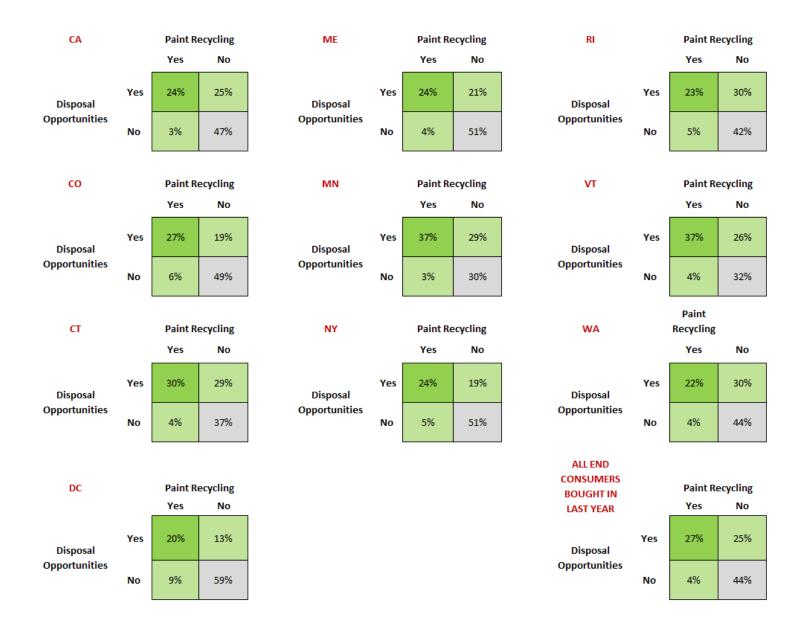


Awareness Matrices – By Recency of Consumer Paint Purchase

- End consumers were slightly more aware of both aspects, disposal opportunities and paint recycling, if they had purchased paint in the last year.
- This supports the idea that consumer education is working among those who have recently interacted with stores and/or seen marketing communications.



Awareness Matrices – By State/District, Recent Consumer Purchasers

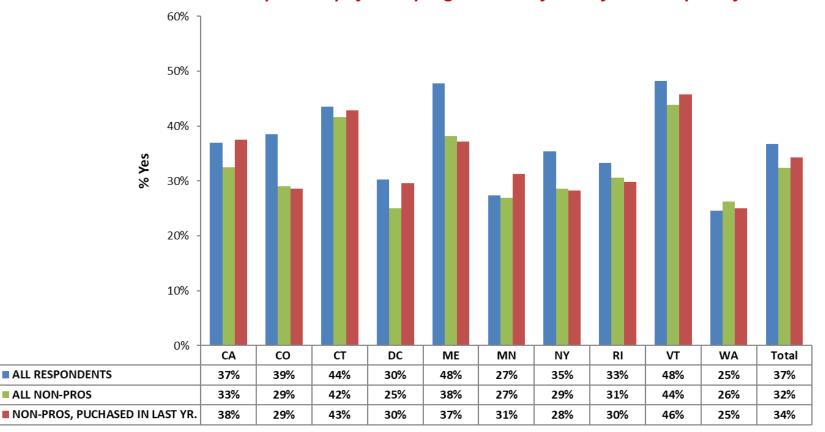


RECYCLING PROCESS AWARENESS AND BEHAVIORS (among those who knew about paint recycling)

Awareness of Fee Among Those Who Knew About Recycling

- ◆ 37% of those who knew about paint recycling also knew about the recycling fee added to new purchases.
- There was a marked difference between professionals (70%)* and non-professionals (32%).
- Recency of paint purchases made a difference. Results varied by state/district.

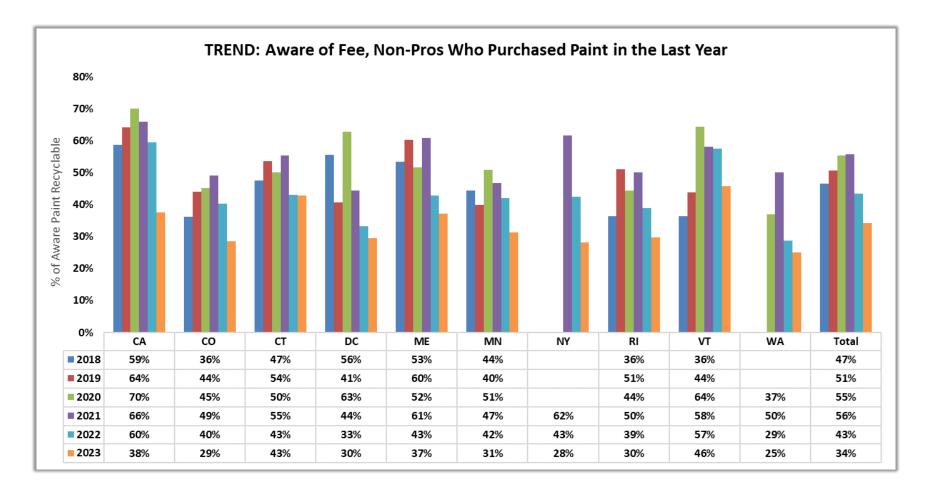
Are you aware that when you buy paint in (state/district), there is a small fee added to the price to pay for a program to recycle any leftover paint you have?



*Data is not shown for professional painters in individual states/the district due to low sample sizes.

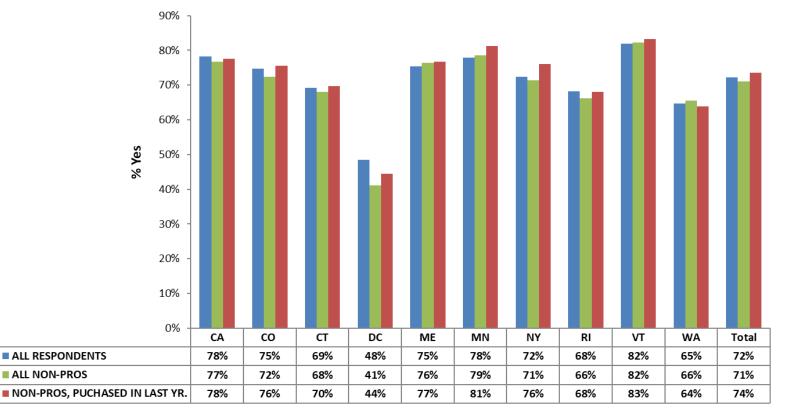
TREND: Fee Awareness, Recent End-Consumer Purchasers

Fee awareness dropped in 2023, overall and across most states/the district.



Knowledge of Places for Recycling

- ✤ 72% of respondents who knew that paint can be recycled also knew where to go to do so.
- ✤ As with other results, all non-professionals' awareness was lower (71%) than professionals' (81%)*.
- Awareness was higher among those who end consumers who purchased in the last year (74%).

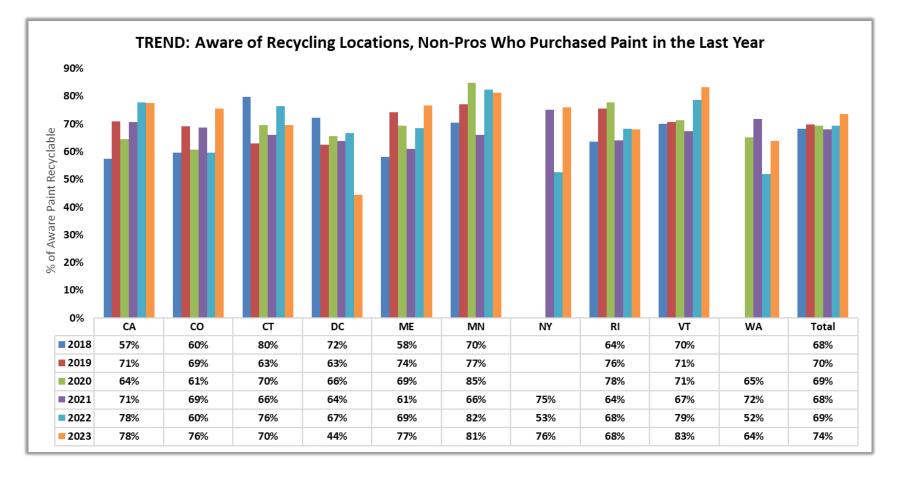


If you wanted to take paint somewhere to be recycled, do you know where to take it?

*Data is not shown for professional painters in individual states/the district due to low sample sizes.

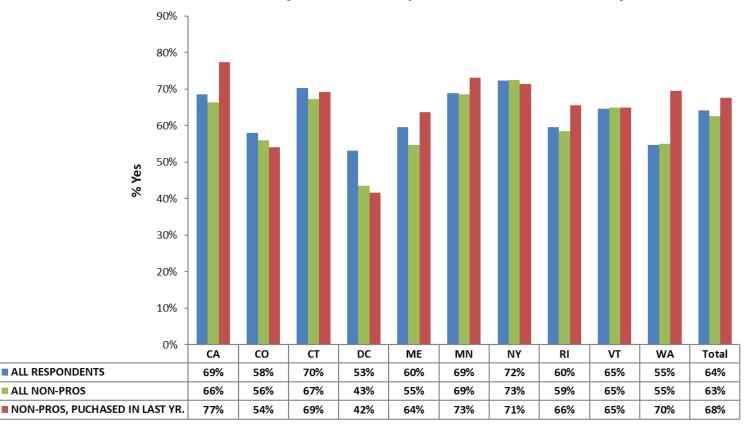
TREND: Knowledge of Where to Recycle, Recent Purchasers

- Recycling location knowledge improved in 2023 among recent consumer purchasers who were familiar with recycling.
- Results varied by state/district.



Past Recycling Behaviors Among Those That Knew About Recycling

- ✤ 64% of those who said they were aware that paint can be recycled said they had done so in the past.
- ✤ Non-professionals (63%) are less likely to have recycled in the past than professionals (74%)*.
- End consumers who purchased in the last year are more likely to have done so (68%) than those who have not purchased in the last year.

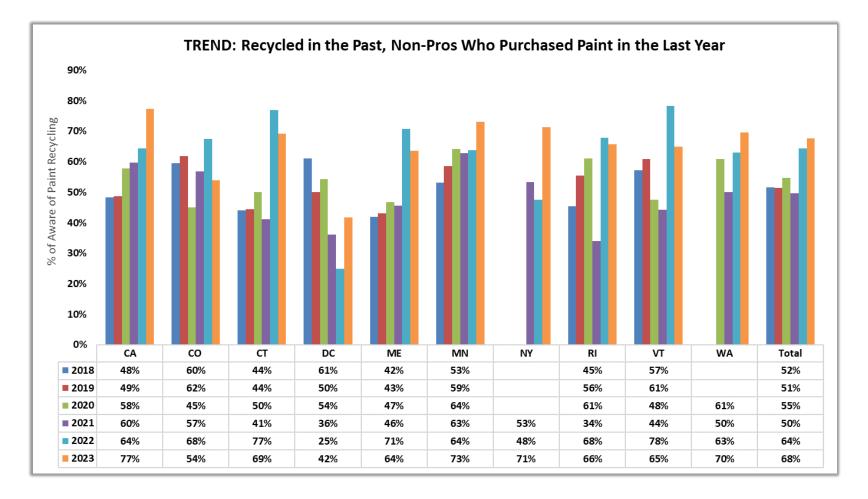


Have you ever taken paint somewhere to be recycled?

*Data is not shown for professional painters in individual states/the district due to low sample sizes.

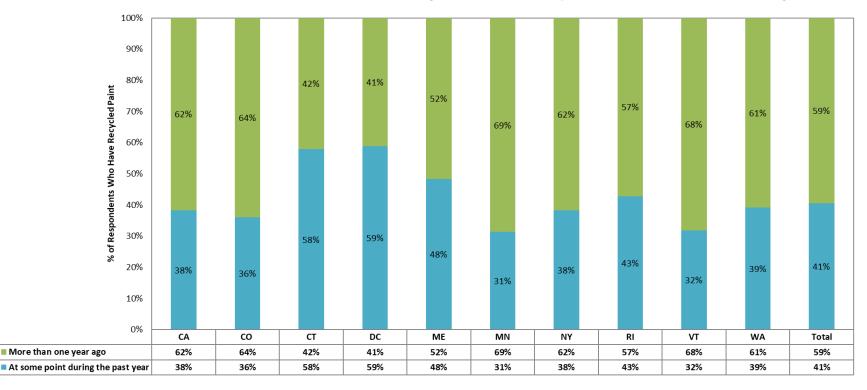
TREND: Past Recycling, Recent End-Consumer Purchasers

- More end-consumer respondents who purchased in the last year indicated they had recycled in the past (68%) than the same group did last year (64%).
- Results varied by state/district.



Recency of Paint Recycling

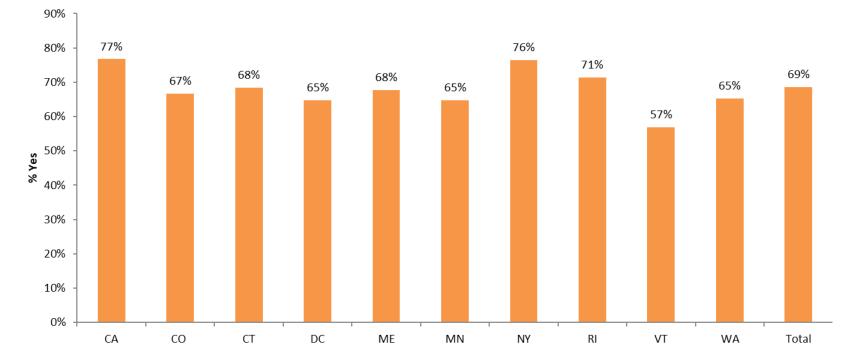
♦ 41% of those who said they had recycled paint in the past said they had done so in the last year.



When was the most recent time you have taken paint somewhere to be recycled?

Consistency of Paint Purchasing and Recycling

The person who brought the paint to be recycled was usually the same person who had purchased the paint.

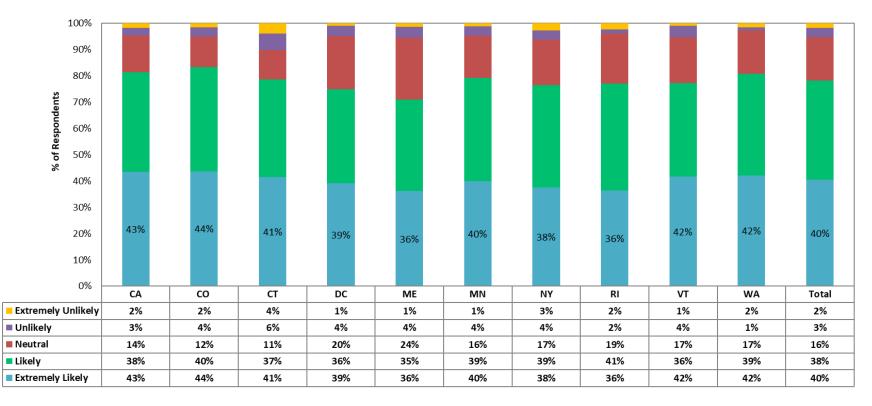


Was the person who physically took the paint to be recycled the same person who bought the paint?

PAINT RECYCLING FUTURE INTENTIONS

Likelihood for Future Paint Recycling

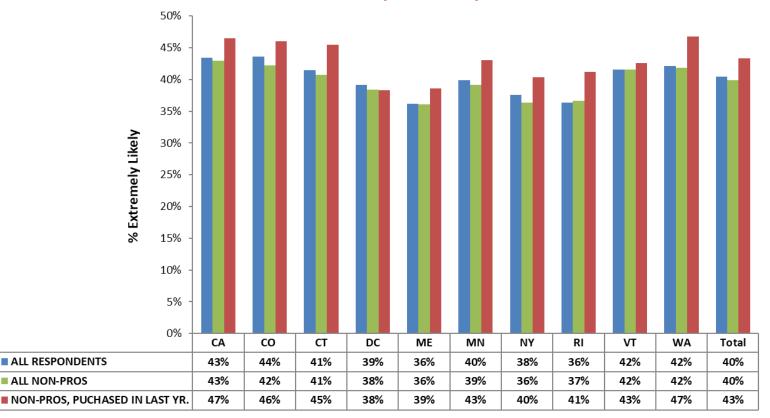
- 78% of all respondents said they were "extremely likely" or "likely" to recycle the next time they had paint to dispose.
- Results varied only slightly by state/district.



How likely will you recycle next time you have paint to dispose?

Future Paint Recycling Intentions – Extremely Likely

- The percentage of respondents who said they were "extremely likely" to recycle in the future was similar between non-professionals (40%) and professional painters (48%)*.
- Recency plays a strong role in driving recycling intentions—those who had purchased paint in the last year were most likely to recycle in the future (43%).

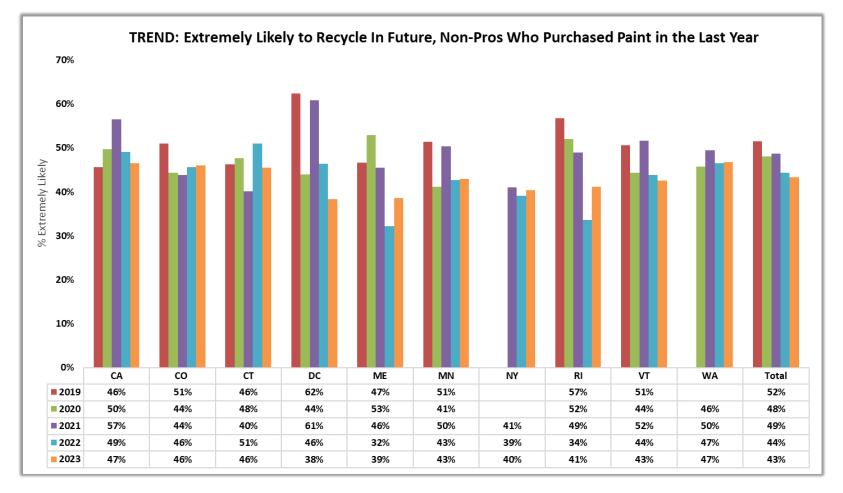


How likely will you drop it off for recycling next time you have paint to dispose?

*Data is not shown for professional painters in individual states/the district due to low sample sizes.

TREND: Extremely Likely to Recycle Paint, Recent Purchasers

- The percentage of end-consumer respondents who are "extremely likely" to recycle in the future is about the same in 2023 as in 2022.
- Results varied by state/district.



Open-Ended Commentary: Recycling Motivators

- The most common motivations to recycle paint are to help/save the environment, reduce waste/clutter, and "do the right thing."
- To a lesser degree, philanthropic, financial and safety motivators played a role. Sample comments are provided in the following pages.

What would be your personal motivation for recycling your leftover paint in the future?

Environmental concerns paint future know recycle help planet taking space keep landfills care environment dump environmentally friendly Save earth motivation recycling pollute keep environment throw away disposed properly world something go waste clean leftover paint make help environment save planet way dispose store earth dispose know srecycle use waste better need hurt environment Less prevent planet keep better environment Environmental think future put try better environment help someone use money possible also future reduce waste going go landfill someone trash want paint environment reused make sure doesn t end landfill s better_{landfill} house right thing part Less waste don t thing recycle paint protect environment best waycommunity safe way Save drop place harm environment save environment dispose paint recycling leftover chemicals easy personal motivation hazardous waste may properly avoid hazardous material home environment recycling



Sample Comments* – Environmental Motivations

Do not want to throw something away that is harmful to the environment
don't pollute the environment
Environment, sustainability, kindness.
good for environmental and society
Good way to dispose of it from my home and good environmental practice
Help recycle and do what's better for the environment
Helping both the economy and the environment
always want to do the environmentally friendly thing. It's just that there is very little information on how to do what is best for the environment. If I knew of a recycling option,
'd use it.
believe that whenever I don't dispose of my paint, I'm harming the environment, so finding a place where I can dispose of my paint without harming have I meant is my
motivation
know it is bad for the environment to just throw away in the trash. Not that I am aware of recycling paint I will definitely do that
like to be sustainable and recycle and reuse things
try to be as environmentally friendly as I can so this just fits into caring about the environment.
try to be as environmentally friendly as I reasonably can, and I didn't know paint could be recycled so I'll definitely be doing that from now on.
want to dispose of paint the best way possible for the environment and the state I live in.
want to make this world a cleaner place and do good for them environment.
would recycle my leftover paint in the future to avoid harming the environment.
t would be a relief to know there's an environmentally friendly and accepted option to dispose of leftover paint.
Knowing that there is a way to dispose of paint that is better for the environment and helpful for other folks is enough motivation
My husband and I have always taken our extra paint into a hardware store for 40 years. My county of Santa Clara has very strick laws regarding this. Our dump facilities will not
except paint cans of any kind. We practice climate change & environmental laws
My personal motivation, recycling leftover paint would be to help the environment and dispose of it correctly.
Prevents chance of painting leaking from its storage location and potentially damaging the nearby environment.
Since I didn't know that was an option before this I definitely would now. I care about the environment.
So it doesn't get poured into the ground and hurt the environment.
So that it's not impacting the environment negatively.
Sustainability and environmental concerns.
To help the environment and others in my community.
To keep the environment cleaner for my grandchildren
To lower the environmental impact of discarding and lower the impact of creating new paint
To make sure we aren't dumping paint into our environment
Want to keep the world alive for as long as possible

Sample Comments* – Decluttering Motivations

At least it will have a repurpose instead of just sitting in my house
Clean out basement
Cleaning out/ de cluttering
Clear out clutter & helping the environment
Clear out my basement
Clear the garage
Clearing up space in my basement
Declutter my utilities closet
Don't need it and don't want it taking up space in the house.
First, to get it out of my garage. Second, recycling is super.
Get it out of my house and dispose of it in an ethical way
Get it out of my place
get rid of it before it accidentally spills and ruins your things
Get these materials out of circulation and not sitting around the house.
Getting rid of it and not take space of my trash can.
Hate clutter and would rather it go to good use if I knew I wasn't going to use it or need it.
I believe it is the most environmentally friendly way and would free up storage space in my house.
I just want to free up space in the garage
I WOULD BE MOTIVATED TO RECYCLE LEFTOVER PAINT TO MAKE SURE THAT IT IS NOT AROUND MY HOUSE
It gives more space in my garage if i get rid of the extra paint. Plus it is better for the environment
It's the easiest way to cleanly dispose of paint I don't need/ want in my house
Just to get rid of it so I don't have to deal with it. It is a plus that it would be done in a safe, etc. manner
make more room in garage
Personal motivation is that its taking up room in the garage or house.
Removal of clutter in my basement while helping the environment and/or another family who could use it.
So I can have more space for new paint and it's save me a lot of time.
So I would have more space in my home
So it's not cluttering the house
To clear up space in my house and avoid an accident mess made of paint spills
To get it out of my house!
To get rid of it, so it's not hanging around and better for environment

Sample Comments* – Right Thing To Do

Be a good citizen
Because I care about the environment and want to be a responsible person.
because it is the right thing to do
doing my part to assist the economy keep a balance.
Doing the right thing would be my personal motivation.
Environmentally conscious thing to do
Helping the planet and being a responsible citizen
I believe it's irresponsible to throw away something like paint we already abuse our environments so it's best to find a way to dispose/recycle
responsibly
I like to do the right thing and avoid poisoning animals.
I like to do the right thing when it comes to chemicals.
I prefer to dispose of things properly, especially if they could get a second use.
I try to do the right thing with items like paint and recycling it seems like the best option
I want to reduce my carbon footprint
I would like to know that I am being responsible adult and doing my part to take care of the environment.
If I do not need to use anymore of the paint recycling is the best thing to do better for the environment. If the paint were dried out I could take it to the
same place to dispose I try to be as environmentally friendly as I can be.
If there is an opportunity to do the right thing, I would like to take that opportunity
It is socially responsible.
It is the proper thing to do for environmental and safety reasons.
it is the right thing to do and it doesn not harm wildlife humans overall environment
It would be nice knowing that I am being environmentally responsible and that the organization I use will properly dispose of it.
It's the law and right thing to do.
It's important to do the next right thing.
It's just the good human thing to do
It's the morally correct thing to do
Just now having the knowledge that there are these facilities and services available. Also, knowing that paints has some toxins and chemicals that
should not be disposed improperly.
Knowing that I am responsibly disposing of my unwanted paint
Peace of mind to know that I disposed of it responsibly
They dispose of it the proper way than I can.
To be a good person.
To do the right thing by recycling any leftover paint.
Not having to worry about doing it wrong

Sample Comments* – Waste Reduction Motivatations

Avoiding waste
because recycling reduces waste
Because there's no need to waste it if somebody else can use it
Better than letting it go to waste
Conservation / lack of waste
Don't want to waste. Protect environment.
Hate wasting anything so repurposing is always the preference.
Having it go to good use and not be wasted would've been enough motivation.
Help save the planet by reducing waste
Help the environment. Not waste paint.
Helping the environment and knowing it will be used and not wasted.
Home Depot is close by me. We are surrounded with condos so I'll check to see if anyone can use it. I hate to waste things if I can help it.
I always look for ways to recycle. I don't want to be wasteful.
I always recycle when possible. I hate being wasteful.
I am a big fan of reusing items and not wasting so if it can be used by someone else again that's great
I believe in not wasting what can be used for something else.
I don't like to waste anything. If there's a chance it could be useful in the future, I'll do it.
I don't want to contribute to unnecessary waste where it doesn't belong
I felt bad about wasting the paint and just throwing it away, but I didn't know I could recycle it. I always like to reduce my environmental impact and trash.
I learned new information that pain can be recycled without leaving it to waste
I think recycling paint is good because its not going to waste and that way people who may actually need it can use it
I WOULD HATE TO WASTE IT
If I have a large amount of paint that I know I won't be able to use I wouldn't want it to go to waste.
It would be a waste if I didn't do it
It's such a waste otherwise
less waste for landfill, less environmental impact
May not use it better to recycle it then to let it waste away and be forgotten
not wasting product and money
Now that I know that recycling paint is easy and accessible, I'd much rather do that than dispose of it in other, more wasteful ways.
so it doesn't go to a landfill or to waste
The fact that I care about the environment and can easily facilitate the safe disposal of a potentially harmful bit of waste
To keep waste out of landfills as much as possible.
To try and do my part to reduce landfill waste

Sample Comments* – Reuse Motivations

Because someone else can use it and it keeps it out of the landfill.
Better for the environment. Maybe someone else can benefit from the paint that I have left over.
Can be reused rather than added to kitty litter and wasted
Donate
Environmental and someone else can use it
For people to reuse the paint that I didn't use
For safety and hopefully someone else can use it
Help the environment, If recycled it may benefit someone else.
I am an avid recycler, and the more things that can be reused, the better.
I believe in reuse
I have never heard of paint recycling, but I'd much rather have my leftover paint recycles and reused than have it potentially end up in a landfill.
I have no need for it, so give it to someone else that would have a need
I like that someone else can use it
I wasn't aware that you could safely recycle leftover paint. I like the idea of going somewhere and knowing it will be disposed of correctly safely and
possibly even reused for another purpose and to serve more people. Giving back is the way to go!
I would feel better knowing that it could be recycled or reused
I would recycle paint so that way other people could use it. There is so much waste in the world that it would help.
If it can be reused, it should!
If it can be use by someone else that's great.
In the hope that it may be good for someone else to use up but usually I do not have to much paint left.
it can be donated to groups like Habitat for Humanity and it protects the environment
Keel the earth clean and give someone else a chance to get paint
Knowing that it would be reused is highly motivating
Less waste someone else will gain something from my trash
let someone else enjoy it
My person motivation would be to give stuff I don't need to other people in need
Practicing responsible disposal of unneeded paint. Allows others to use it
Reduce, reuse, recycle!
So it could be reused by someone else and not just wasted
So it doesn't go to waste and someone else can get use out of it
So that the can be reuse or recycle by those who needed the use paint.
T to give to other people in the community that could use it
To help other people with projects they need paint for

Sample Comments* - Financial Motivations

to help the environment and a monetary reward
A credit for a future purchase. They take the leftover paint with no charge to us. Free dumping/recycling.
A small cash payment to cover my time and fuel for going to turn it in.
Credit for more paint
discount and coupons to buy paints
Earn money back for recycling
Environmental protection also save money
Get money back
Getting more money from it
Gift card thought next purchase of paint
Having money
I don't want the earth to suffer more with left over pain just going to the trash. Sometimes people only need a little bit of a certain color so donating it would
save them money and save the earth just a little bit.
If we can earn store credits or a coupon, that will be great.
money
money
Money or cleaner community
My personal motivation could be maybe a discount voucher for future paint purchases.
Save money
Save time and money.
to get money or help environment
To save money
To save someone else money.
When I recycle I spend less money
a rebate
Coupon to local hardware store
Monetary incentives would be great. Like \$4-5 per gallon can of paint.
Some sort of coupon for the store
Cash back
cash would be nice
Reimbursement
Getting funds back.
Because I've already paid for the recycling.

Sample Comments* – Safety Motivations

Because I don't want to cause any kind of environmental damage or contamination.
Because it is a health hazard.
Because one day my children will have to live in this world and want the planet and economy to be safe.
Do my part to keep the environment safe for future generations
for the safety of my home and the environment
Hazardous to keep it in basement or back of a closet. Prefer knowing I am helping more by taking it to professional recycling place.
health and environmental safety
Help keep the planet safe
I don't want it to get into the water supply
I don't want it in the trash or ground water.
I would like for it to be disposed of in a manner that is safe and ethical
I would not want it to contaminate our local water supply and I would get satisfaction from knowing that the paint would not go to waste.
I would not want to contaminate the water nor the soil
I would recycle leftover paint because it is healthy for humans, animals, and the environment. For example, recycling paint prevents it from being
dangerously disposed of, like pouring it down the drain and contaminating water resources.
I would want to reduce the amount of hazardous material entering our waste system. I had no idea that it could be recycled.
If it can be reused/recycled then my responsibility would be to see it goes where it can be accepted and reused or safely disposed to help the environment
and ground water.
it can be a health hazard and must be disposed of in a safe manner
it is safe way to dispose of leftover paint
It's safer for the planet, sewers and drains
Keep hazardous waste out of nature/water. I want to do my due diligence of making earth safe.
Keeping chemicals out of the water supply
Knowing that it was not going to be a hazardous waste item and may be used in the right manner
Less dangerous chemicals and paints in my home. And knowing I dispose of it properly
Making sure it does contaminate the soil. Properly putting it where it can be disposed of properly
Paint is toxic and damaging to the environment and I don't want it to be filling up landfills or the sewer system.
SAFE WAY IS BEST
safety of the community.
to help save the environment and keep people safe from harmful chemicals.
To keep it away from pets
To make sure that it doesn't get into the water supply
We can help to protect the environment and keep earth free of dangerous chemicals that can destroy the plants and animals

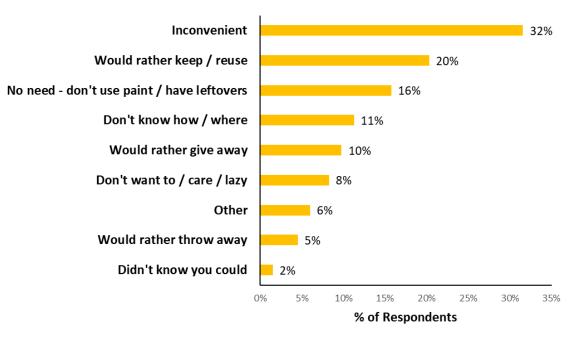
Sample Comments* - Other Recycling Motivations

After this survey I realized the importance of recycling the paint and would plan to do so
This survey gave me the knowledge about recycling paint and that is the first steel I towards recycling
this survey, i didn't know i could recycle before and its best for the environment
Anything something can be recycled I'm for it. We need to do all of this to help with our country with recycling to make our world a better place. For our
children coming behind us.
because I think Paint is not ok to dispose in the regular trash bin
better all the way around for everyone and everything
better for the community
Better for the economy
Close locations
Didn't know you could recycle paint now I will
Ease of disposal - not having to store paint I might not need later
easy to find a drop off location
Have the recycling location very easy to get too.
having a recycling place near my place of residence where i can leave it
I am a fan of any recycling initiatives so I would be very interested in pursuing this option
I am always looking for ways to recycle all products I no longer can use
I prefer to recycle rather then dispose unwanted items
I recycle everything. I'd offer it to friends first, or find another project to use it for. Also, I do Renaissance Faire, and we can always use more paint there.
If it is easy to do like calling a number and they will pick it up.
If someone came and picked the paint up for me, or if there was a recycle location somewhere nearby (within 1 mile)
It would reduce the amount of time spent trying to dispose of it, and the paint cans wouldn't take up any space in my trash can
It's probably better to recycle paint than to just throw it away so I will most likely find out who to recycle to instead of just bringing it to the trash station
knowing that my paint can be recycled, I would definitely make an effort to recycle. Anything I can recycle seems like a very good option
Less garbage. I would prefer to recycle if there were a recycle center in our community.
Local regulations.
None really. If it's available at Paint Store and no cost, I'll do it. Otherwise, just drop off at Paint Store.
Paint is nasty. The less we dispose of it the better. Recycling is great.
reduce new materials from entering the market
The transfer station has a room full of paint leftover from others and anyone can go see if they have paint you need for free
Whenever I have leftover paint and have no use of it I'll happily recycle it.

*full comments list provided in separate file

Open-Ended Commentary: Recycling Obstacles

- Cited by about a third of those unlikely to recycle paint in the future, the most prevalent obstacle was that recycling would be inconvenient.
- ✤ A fifth said they would rather keep and/or re-use leftover paint.
- 16% said they wouldn't recycle paint because they didn't paint and/or wouldn't have any to dispose in the future.
- Others preferred other disposal methods, just didn't want to, or they didn't know how to recycle.



COMMENT CATEGORIZATION

Why are you unlikely to recycle leftover paint in the future?

N=133

Sample Comments* – Inconvenient

There is no place by where I live	If I can get someone to take it away for free I'll give them a call
Seems like more work to go to a specific location to recycle than just storing	
it, giving it away, or disposing of it.	Inconvenience
It's easier to keep at home	It is an incredibly complicated arrangement requiring an advanced appointment and 3
it's easier to keep at nome	hours of time.
It's easier to throw it away or keep it in storage until I eventually throw it	It is heavy and I don't know where to take it. No car.
out	The avy and rubh t know where to take it. No car.
Takes to much time. Recycling stations are often not open at convenient	It's inconvenient
times. I usually keep leftover paint for touch ups anyway.	it's inconvenient
Because I don't own a car so it's a pain in the ass to walk to a rare out of the	It's inconvenient- the locations are all out of my way and the hours are limited
way facility	It's inconvenient- the locations are all out of my way and the hours are limited
Because I Walk EVERYWHERE I Gooooo	Need to find the locations of convenience
Don't have the time to go there	No time
don't use enough to take the time to go drive and drop it off someplace.	no way to get it to the site
Hassle to make drop off arrangements	not close to a facility
Hazardous waste site is too far away.	Not convenient too far from my home
i am unlikely because i believe that it is a crutch to go all the way to the	Not in my area
building to recycle paint	Not in my area
I don't have a car and it's easier to leave it in the basement of my building	the city/county site has too long of a line. take way too much time to just drop off
where people give away free items.	the city/county site has too long of a line. Take way too much time to just drop on
I don't have a car so to hard to get it through	Time
I dont hvae an excess of 100 gallons, that it so much and it seems like it	To time consuming
takes too much time	To time consuming
I don't want to go to the recycling place.	Too far from.home
I doubt the location to do so is convenient to me	Too much effort for only a few cans of paint
I have 2 babies and it's difficult to go out with them.	Too much hassle
I have no local place to recycle paint.	Too much work
I have no transportation.	too much work
I'm busy with other projects	Transportation reasons

*full comments list provided in separate file

Sample Comments* – Rather Keep/Re-use

No t likely. Again, I won't have any unwanted paint in the future. I only buy what I will use. If I have leftover I use it for other
projects.
Because ill save it to use it in the future or ill give it to someone but i might recycle it too
Because I might need it for another project
Because i would just keep the paint unless it pays to give it away
Because it has a meaning value
Become I would just throw it away or save it for spare.
Good to keep
I always purchase extra, as a home owner it will always come in handy.
I get nervous that I may need the leftover paint for future touch ups or in case the next owner of my house needs to match
the color
I keep it in case I need it later
I keep it in the crawl space for when a need little extra paint for a project.
I keep my leftover paint.
I might need it for future uses.
I save it
I will keep it in case I need it
i will keep the paint in storage in case i need to patch holes in the walls or other touch ups
I will paint old furniture.
I will save it for future use
I'll put it in my basement
Save it for future use.
There's always going to be something in need on painting or someone in need of paint.
We always make sure to use all the paint instead of toss it out, if we don't we store it somewhere so we can use it for any
scuffs, so we don't wind up having to buy more.

Sample Comments* – No Need, Don't Know How/Where

No need - don't use paint / have leftovers				
Because their isn't any left too recycle	I don't paint			
Don't have a lot left over.	I dont plan on painting			
I don;t use paint.	I don't use it			
I dont buy paint	I have a very small amount of paint.			
I don't deal with paint	i have no leftover paint			
I don't paint	I have no use for paint at this time			
I dont have paint	I live in an apartment ,I don't use paint.			
I don't have paint	i never have leftovers. it will all be used up.			
I don't own a home. I live with my aunt	I won't have much			
I dont paint	We don't have enough to recycle with.			

Don't know how / where					
I know of no paint recycling centers in my area. I try to use all leftover paint for another purpose.	I dont know where the drop off is in my area				
Dont know how	I don't know where the recycling stations are				
don't know	I have only one quart of several colors. I don't know where to bring them.				
I don't know	I live in a rural area and there's no drop off place available				
I don't know where it would be	I would not know what to do with leftover paint as I've never painted my own room or apartment before				
i don't know how	I'm not sure				
I don't know much about how to recycle leftover paint.	Not aure where to drop it off				

*full comments list provided in separate file

Sample Comments* – All Other Obstacles

Would rather give away				
Because i dont need it ill give it to someone				
who does	I usually give it away to a family member or friend			
Because I know somebody will need some	I'm going to try donating it to someone or a			
paint family member or friend	organization that can use it			
	If I don't give it away I would not give it back to the			
I always know someone who could use it	store because they will probably resell it			
	In my city, we have communities of tiny homes for			
I can give it to other people	homeless folks wanting to get back on their feet. I			
I know plenty of people who can use paint	We have friends who will always use our leftover			
I rather to give away.				

Don't want to / care / lazy				
Because I just don't	Im lazy			
Dont want to	It gives me a lot of an anxiety to go to a new place			
I dont care	Laxy			
i dont care about it that much	Laziness			
I don't like it	Won't think of it			
I simply dont care enough to, i just throw it in				
my dumpsters				

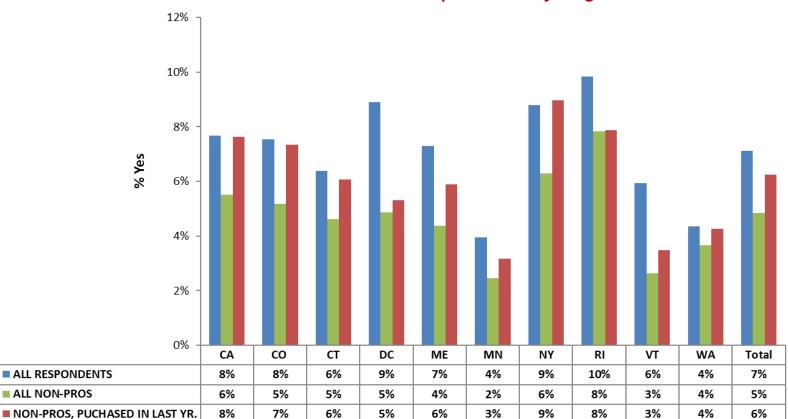
Remaining Comments					
Cause I can just dry it out	I know now.				
EAsier to let it dry out and toss it	Because there will be another way to do it				
Gets dried out	I'll probably just take it to the hazardous material plant				
Because I did not know you can recycle paint.	It always costs money and on a fixed budget.				

*full comments list provided in separate file

ADVERTISING AND MARKETING CONSIDERATIONS

PaintCare Awareness

- Overall, 7% of respondents said they had heard of PaintCare before.
- Awareness was lower among end-consumers (5%) than professional painters (46%).*
- It was slightly higher among end consumers who bought paint in the last year (6%) than among all end consumers (5%).

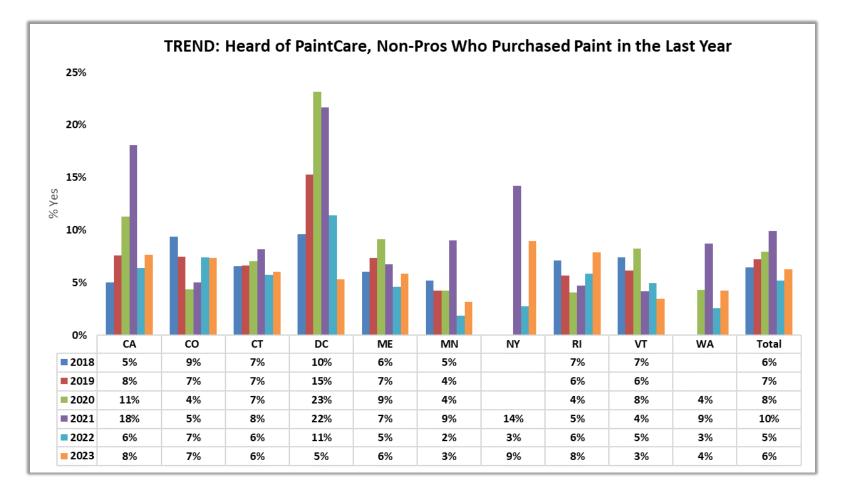


Have you ever heard of PaintCare, the program that sets up sites that take paint for recycling?

*Data is not shown for professional painters in individual states/the district due to low sample sizes.

TREND: PaintCare Awareness, Recent End-Consumer Purchasers

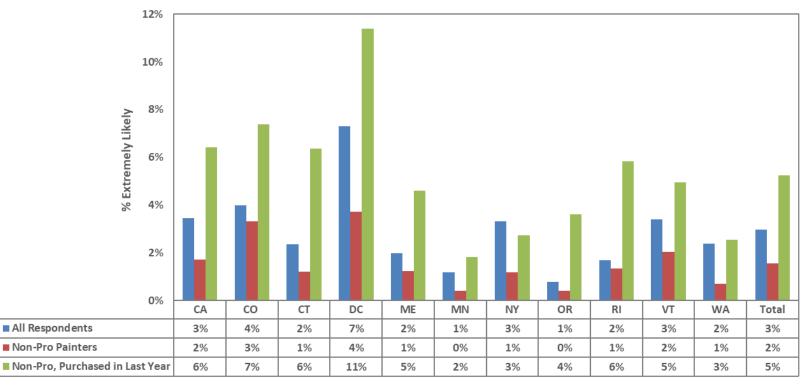
- The percentage of end-consumer respondents who had heard of PaintCare was similar in 2023 (6%) as in 2022 (5%).
- Results varied by state/district.



Ad Recall – Among All Respondents

- ✤ 3% of respondents recalled a PaintCare ad, the same as last year.
- Non-professionals were much less likely to have encountered a PaintCare ad (2%) than professional painters (32%).
- Recent purchasers are much more likely to had encountered a PaintCare ad (5%) than other end consumers (2%).

Do you recall seeing or hearing an advertisement about paint recycling and/or PaintCare in the last several months?



*Data is not shown for professional painters in individual states/the district due to low sample sizes.

Ad Recall Types

- TV was most frequently cited by respondents who remembered ads (typical response even when TV ads not running).
- Other common ad types varied by state/district, between online, radio, newspaper, billboard and mail.
- Note: sample sizes are small by state/district; as such, results should be considered anecdotally.

		Wha	nt type(s	s) of ac	l(s) do	you rec	all? Ch	oose all	that ap	oply.	
Type of Ad	CA	со	СТ	DC	ME	MN	NY	RI	νт	WA	Total
TV	43%	33%	60%	69%	56%	40%	69%	64%	29%	0%	52%
Online Advertisement	57%	44%	0%	15%	22%	60%	54%	57%	29%	100%	43%
Radio	43%	11%	60%	54%	22%	60%	38%	14%	14%	0%	34%
Newspaper	33%	22%	40%	54%	33%	40%	31%	14%	14%	0%	31%
Billboard	38%	11%	40%	38%	22%	20%	23%	14%	14%	0%	26%
Mailer sent to my home/business	14%	11%	0%	23%	0%	40%	15%	0%	0%	0%	11%
Unsure	0%	11%	0%	0%	0%	0%	0%	0%	14%	0%	2%
Sample Size	21	9	5	13	9	5	13	14	7	2	98

Shown as a percentage of all respondents

Recall of Other Marketing Measures

- Among those who had heard of PaintCare, word-of-mouth communication was the most common source of information in most states/the district. HHW centers also play a key role in most.
- Structures, social media, signs, displays and online research were all important methods as well.
- Note: sample sizes are small by state/district; as such, results should be considered anecdotally.

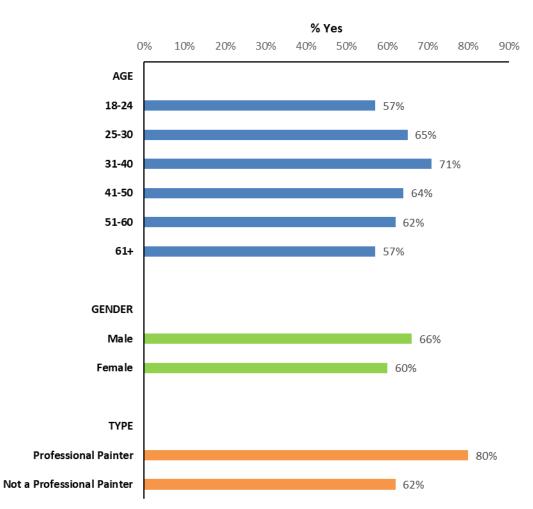
	Do y	ou reca		-		nt recycl ays? Ch	-			n any oi	f the
	CA	со	ст	DC	ME	MN	NY	RI	VT	WA	Total
From a friend/relative/colleague	30%	42%	38%	28%	25%	40%	50%	25%	33%	36%	34%
From my local hazardous waste center or transfer station	25%	5%	38%	44%	20%	20%	41%	13%	25%	18%	25%
Brochure/card at a paint/hardware/lumber store	28%	21%	44%	33%	20%	20%	23%	17%	17%	18%	24%
Facebook/social media	18%	11%	13%	33%	20%	30%	27%	29%	0%	18%	20%
Sign/poster/display at a paint/hardware/lumber store	28%	21%	19%	28%	10%	40%	14%	17%	17%	0%	20%
From my own online research (e.g. searched "how to get rid of paint")	30%	5%	13%	11%	15%	40%	32%	17%	8%	18%	20%
At one of PaintCare's one-day paint collection events	15%	16%	6%	11%	20%	40%	27%	17%	8%	0%	16%
Mailed information	28%	11%	6%	6%	10%	0%	18%	21%	17%	9%	15%
None	8%	5%	13%	17%	15%	20%	9%	4%	25%	18%	11%
Other*	3%	5%	0%	0%	5%	0%	0%	4%	0%	9%	3%
Sample Size	40	19	16	18	20	10	22	24	12	11	192

	*Other
AA APP	on the lowes reciept
at home show	youtube advertisement
local paper	

APPENDIX 1: IMPACT OF PROFILES ON RESULTS (Cross-Tabs, All Respondents)

Consumer Behavior Cross Tabulations – Paint Purchases

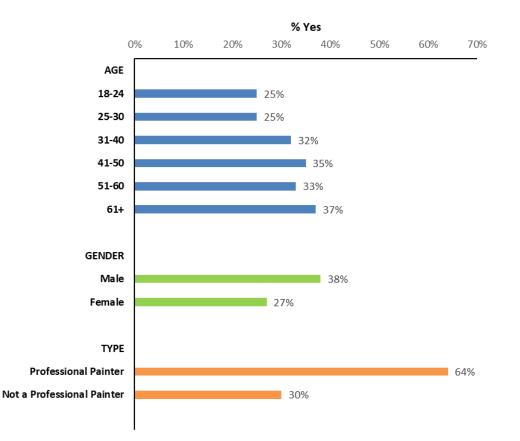
Have you purchased paint in the last year?



- Those in the 31-40 age range bought paint most often in the last year.
- Men purchased at a slightly higher rate than women in the last year.
- As expected, professional painters purchased more often in the last year than non-professionals.

Cross Tabulation – Recycling Knowledge

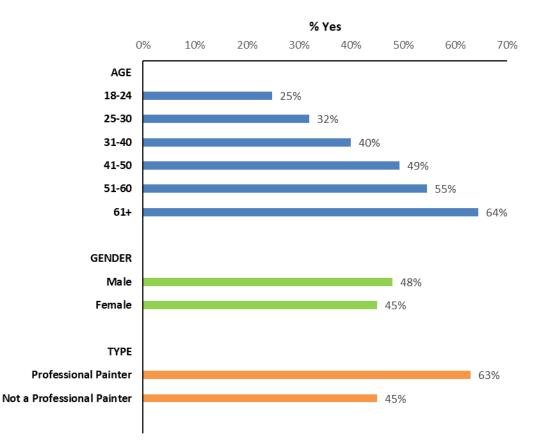
Prior to this survey, did you know that paint can be recycled (disposed in such a way that it may be re-used)?



- Recycling knowledge generally increases with age.
- Men are significantly more likely to know that paint can be recycled than women, as was the case in prior years.
- Professional painters are more than twice as likely to know that paint can be recycled.

Cross Tabulation – Disposal Opportunities

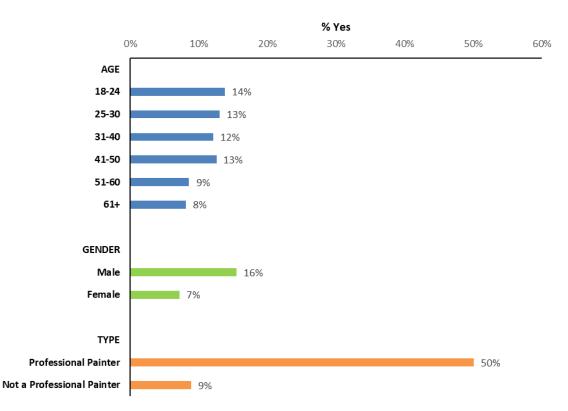
Prior to this survey, were you aware of paint disposal opportunities in your state, such as drop off locations at paint stores and household hazardous waste facilities?



- Knowledge of paint drop-off opportunities increases with age.
- Men and women are similarly knowledgeable about disposal opportunities.
- Professional painters are more aware of drop-off opportunities than non-professionals.

Cross Tabulation – Pick-up Service

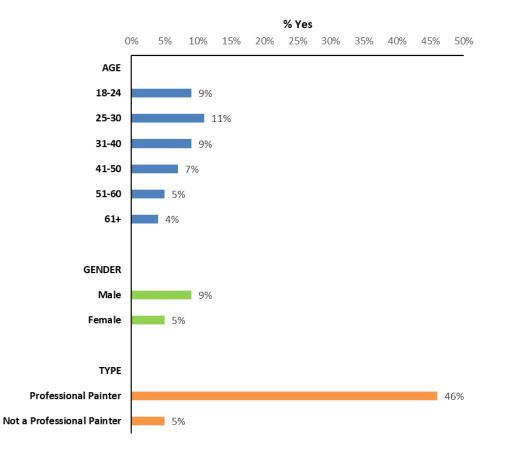
Prior to this survey, were you aware there is a free onsite pickup service available to households, professional painters, businesses and organizations with 100 gallons or more of leftover paint?



- Knowledge about free on-site pickup services is fairly consistent by age up until 51, when awareness rates drop.
- More than twice as many men are aware than women.
- As expected, professional painters are much more familiar with pick-up services than nonprofessionals (i.e., they are more likely to have 100+ gallons of paint on hand).

Cross Tabulation – PaintCare Familiarity

Have you ever heard of PaintCare, the program that sets up sites that take paint for recycling?



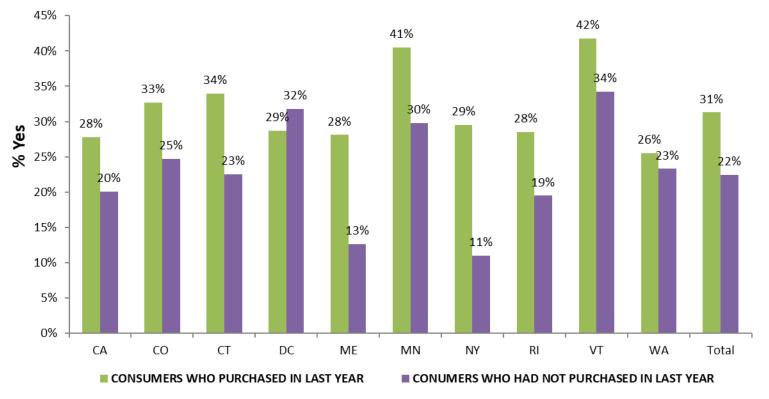
- Awareness of PaintCare generally decreases with age.
- More men have heard of PaintCare than women.
- Professional painters are much more aware of PaintCare than non-professionals.

APPENDIX 2: THE IMPACT OF RECENCY ON AWARENESS (Cross-Tabs, End Consumers)

Awareness of Paint Recycling Based on Purchase Timeframe

Data was analyzed to contrast the awareness levels of end consumers who purchased in the last year and those who hadn't. As expected, those with more recent store interactions were more knowledgeable about paint recycling in most states/the district. This is reflective of PaintCare's and retailers' recent performance.

RECENCY ANALYSIS: Prior to this survey, did you know that paint can be recycled (disposed in such a way that it may be re-used)?



PURCHASE LAST YR: N=CA 199;CO 81;CT 71;DC 85;ME 95;MN 84;NY 82;RI 77;VT 73;WA 103;TOTAL 950 NO PURCHASE LAST YR: N=CA 288;CO 150;CT 165;DC 94;ME 153;MN 158;NY 156;RI 165;VT 115;WA 141;TOTAL 1585

Awareness of Paint Disposal Opportunities in State/District

Those with more recent store interactions were significantly more knowledgeable about drop-off opportunities as well.

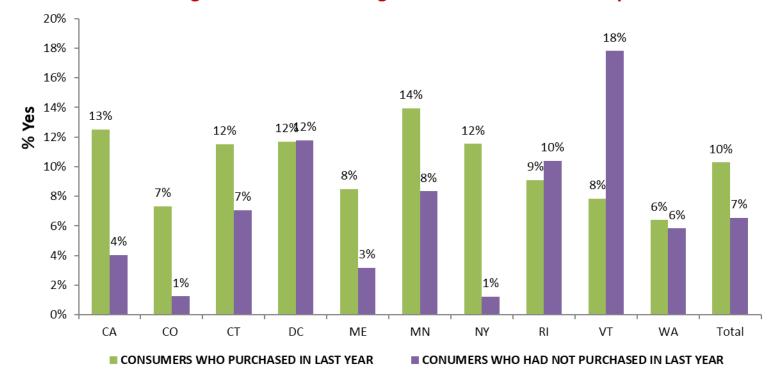
RECENCY ANALYSIS: Prior to this survey, were you aware of paint disposal opportunities in your state, such as drop off locations at paint stores and household hazardous waste facilities? 70% 66% 63% 59% 60% 55% 53% 52% 51% 50% 50% Yes 45% 45% 45% 44% 39% % 37% 40% 37% 36% 35% 34% 33%33% 30% 26% 22% 20% 10% 0% CA CO CT DC ME ΜN NY RI VT WA Total CONSUMERS WHO PURCHASED IN LAST YEAR CONUMERS WHO HAD NOT PURCHASED IN LAST YEAR

Awareness of Paint Pick-up Opportunities

Those with more recent store interactions were significantly more knowledgeable about the 100+ gallon pick-up service than those who had not purchased in the last year.

RECENCY ANALYSIS:

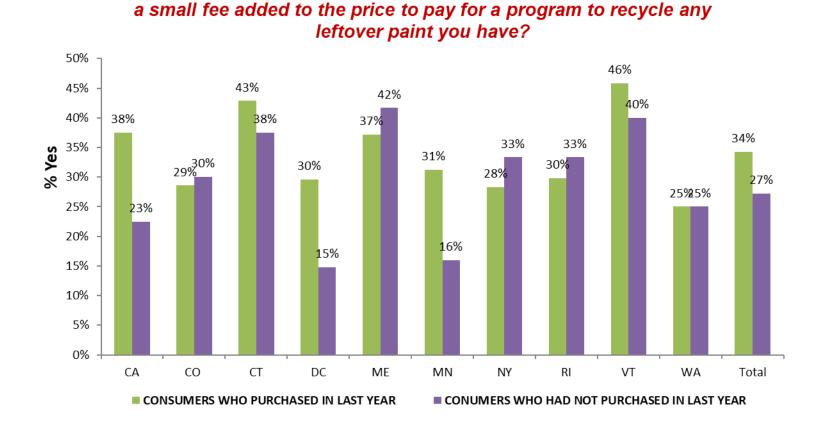
Prior to this survey, were you aware there is a free on-site pickup service available to households, professional painters, businesses and organizations with 100 gallons or more of leftover paint?



Awareness of Fee Among Those Who Knew About Recycling

RECENCY ANALYSIS: Are you aware that when you buy paint in your state/district, there is

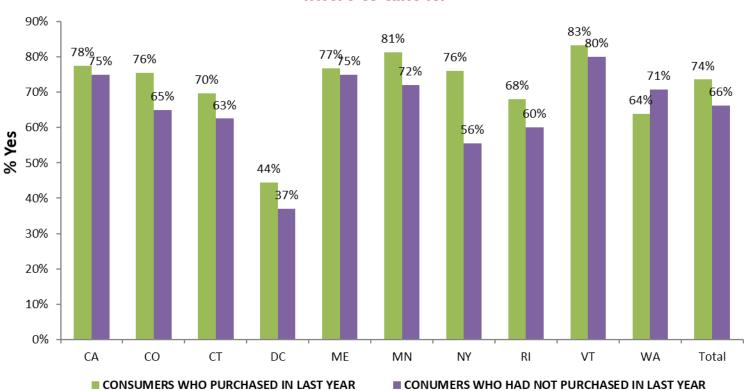
Awareness of the fee was much higher among those who purchased in the last year.



PURCHASE LAST YR: N=CA 80;CO 49;CT 56;DC 27;ME 43;MN 64;NY 46;RI 47;VT 48;WA 36;TOTAL 496 NO PURCHASE LAST YR: N=CA 40;CO 20;CT 16;DC 27;ME 12;MN 25;NY 9;RI 15;VT 25;WA 24;TOTAL 213

Awareness of Places for Recycling Based on Purchase Timeframe

* Awareness of recycling locations was higher among those who purchased in the last year.



RECENCY ANALYSIS: If you wanted to take paint somewhere to be recycled, do you know where to take it?

PURCHASE LAST YR: N=CA 80;CO 49;CT 56;DC 27;ME 43;MN 64;NY 46;RI 47;VT 48;WA 36;TOTAL 496 NO PURCHASE LAST YR: N=CA 40;CO 20;CT 16;DC 27;ME 12;MN 25;NY 9;RI 15;VT 25;WA 24;TOTAL 213

APPENDIX 3: STATE/DISTRICT RESULTS (UNDER SEPARATE FILE)

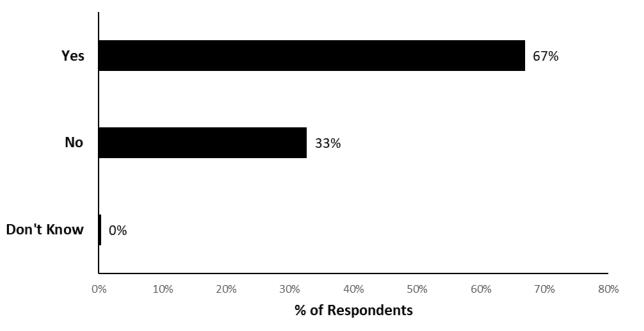


KB Insights

Recency of Paint Purchases

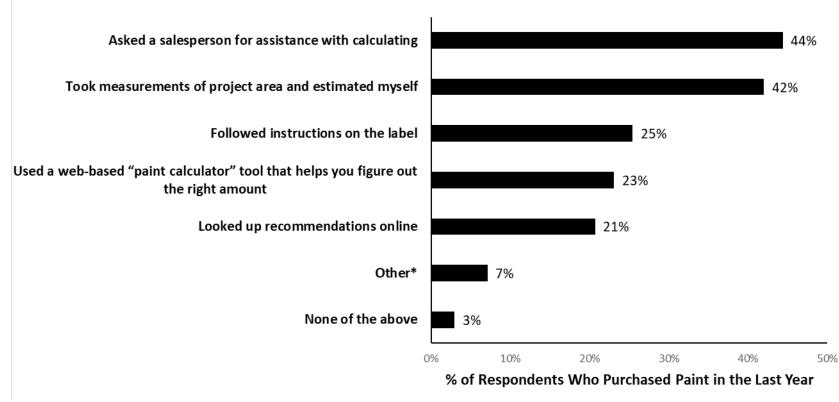
✤ 67% of respondents bought paint in the last year.

Have you purchased paint in the last year? For the purposes of this question, "paint" includes primer, interior or exterior house paint, stain, deck sealer, and clear finishes like varnish.



Paint Needs Assessment Behaviors

- The top two methods that consumers use to assess their paint needs are to ask a salesperson for assistance (44%) and to take measurements themselves (42%).
- Next most common were to follow the instructions on the paint can label (25%) or use a webbased paint calculator to determine the amount of paint to buy (23%).
- About a fifth (21%) looked up recommendations online.



How did you determine right amount of paint to buy? (Select all that apply)

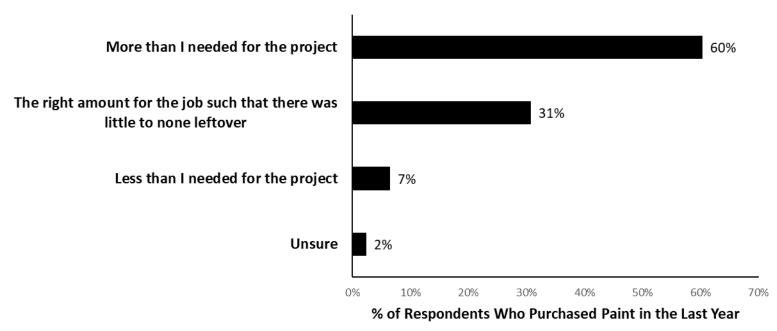
New York

KB Insights

*Other responses included: guesswork, ask contractor, ask friends/family

Paint Quantity Purchased

- Among those who purchased paint in the last year, almost a third bought the right amount for the job such that there was none left over.
- ✤ 60% bought more than they needed for the project.
- 7% said they bought less than they needed.

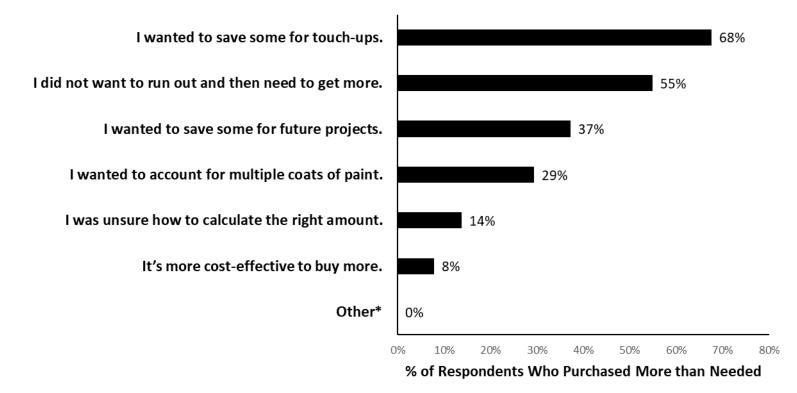


When you initially purchased paint did you buy...?

Reasons for Excess Paint Purchases

- Of those who said they bought more than they needed, 68% said they did so because they wanted leftover paint for touch-ups.
- ✤ 55% didn't want to run out during the project and have to go out and get more.
- ✤ 37% said they wanted paint for other projects; 29%, for multiple coats.
- 14% said they were unsure how to calculate the right amount.

Why did you buy more paint than you needed? (Select all that apply)



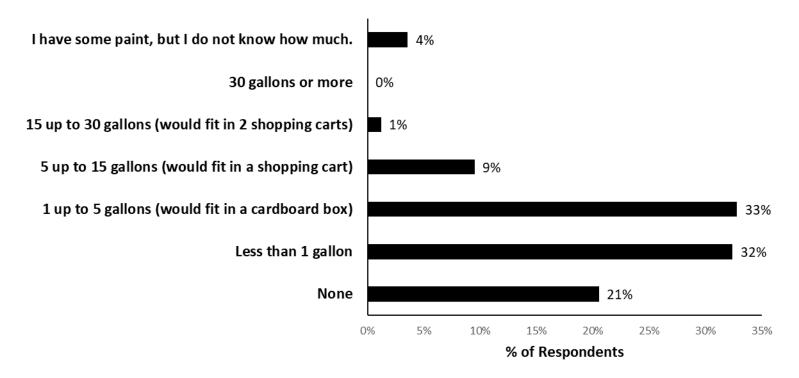
New York

KB Insights

Leftover Paint Storage

- 21% said they didn't have any paint in storage at the time.
- The most common amounts of paint stored at home/business were "less than a gallon" or "1 up to 5 gallons."

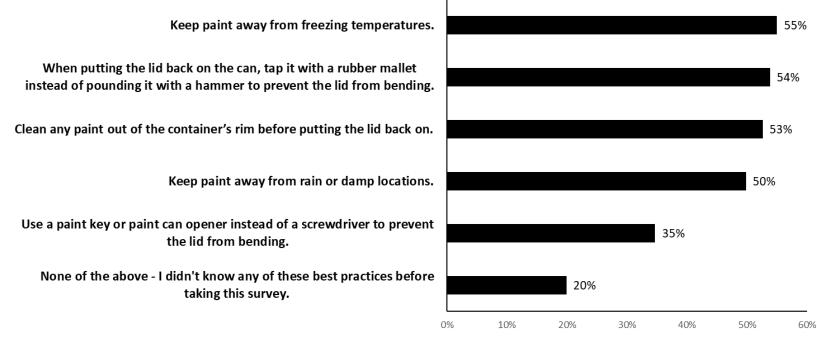
How much leftover or unwanted paint do you have in your home or business at this time (e.g., primer, interior or exterior house paint, stain, deck sealer, or clear finishes like varnish)?



Best Practices Knowledge

- More than half (55%) were aware that they should keep paint away from freezing temperatures.
- About the same percentage knew that they needed to use a rubber mallet to tap the lid back on (54%), clean the rim before closing (53%), and keep paint away from wet/damp conditions (50%).
- About a third of respondents were aware they should use a paint key opener (35%).
- 20% weren't aware of any of the best practices listed.

Below is a list of best practices when it comes to paint storage. Which best practices were you aware of before taking this survey? Select all that apply.

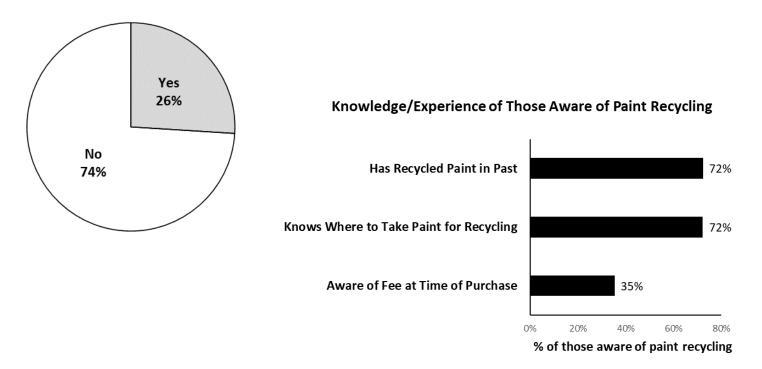


% of Respondents

Awareness of Paint Recycling

- ✤ 26% of all respondents said they knew that paint can be recycled.
- Among those who were familiar with paint recycling, 72% said they had recycled in the past.
- 72% also knew where to take paint for recycling.
- ✤ 35% were aware of the fee for future recycling that is paid at the time of purchase.

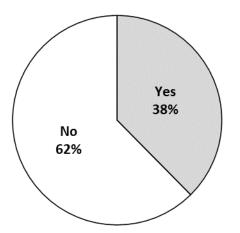
Prior to this survey, did you know that paint can be recycled (disposed in such a way that it may be re-used)?



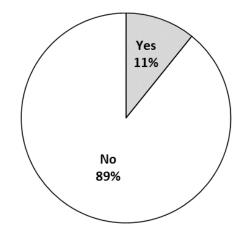
Awareness of Paint Disposal Opportunities and Pick-up Service

- ✤ 38% of respondents were aware of paint disposal opportunities in their state.
- 11% of respondents knew that 100+ gallons could be picked up for free.

Prior to this survey, were you aware of paint disposal opportunities in your state, such as drop off locations at paint stores and household hazardous waste facilities?



Prior to this survey, were you aware there is a free on-site pickup service available to households, professional painters, businesses and organizations with 100 gallons or more of leftover paint?



New York

KB Insights

Recycling vs. Disposal Awareness, Recent Consumer Purchasers

- The hypothesis that those familiar with paint disposal opportunities would be a subset of those familiar with paint recycling was disproved last year.
- In fact, there are many who know about paint recycling who do not know about disposal opportunities in the state, and vice versa.
- The following "matrix" breaks down recent consumer purchasers given both subjects.
- 24% knew about both topics; 51%, neither topic; the rest, one or the other.

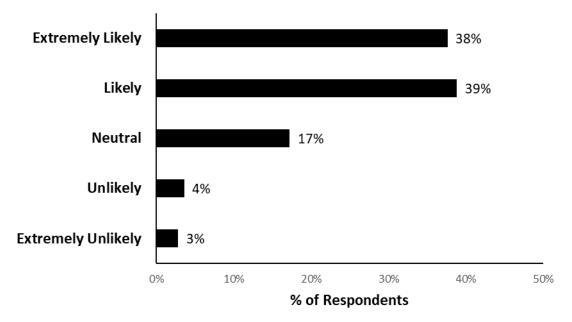
		Yes	Νο	
Knows About	Yes	24%	19%	
Disposal Opportunities	No	5%	51%	

Knows About Paint Recycling

Likelihood for Future Paint Recycling

- 38% of all respondents said they were "extremely likely" to recycle the next time they have paint to dispose.
- Another 39% said they were "likely" to recycle.
- Very few said they were "unlikely" or "extremely unlikely" to recycle.

How likely will you drop it off for recycling next time you have paint to dispose?

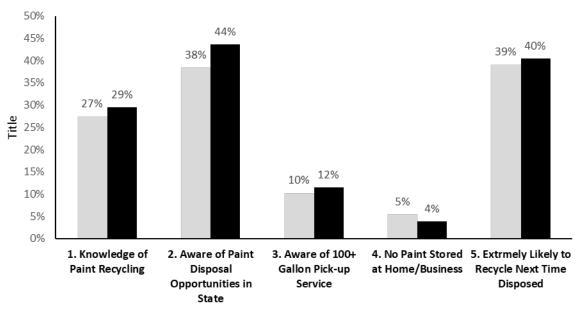


Sample Comments: What would be your personal motivation for recycling leftover paint in the future?

Do not want to throw something away that is harmful to the environment
I like doing what's best for the environment.
I would feel better knowing that it can be done in a way that is better for the environment.
I would not want paint disposal to affect wildlife, the earth (ground, dirt), or children.
I'm trying my best to do what's right for the environment and recycle
Recycling pretty much anything does wonders for our planet
to help others that may need the paint while also doing a favor to the environment
I would like to know that I am being responsible adult and doing my part to take care of the environment.
It's the morally correct thing to do
It's the right thing to do
I would prefer that to the paint just sitting in my garage.
It's a useful way to get rid of it and repurpose the paint.
To get it out of the house
I try to recycle everything especially things that are hazardous
Keeping it out of the landfills, keeping the environment safe and clean. Doing my part to lower my carbon footprint
Want to do it safely
It would be properly disposed of, or used for another project so it won't be wasted
less waste, less toxic materials in landfills
When I recycle I spend less money
Instead of wasting it maybe someone else may need it for a project
My person motivation would be to give stuff I don't need to other people in need
So that it can be used by someone else
Having no paint hanging around the house.
Just to get rid of it so I don't have to deal with it. It is a plus that it would be done in a safe, etc manner
it is safe way to dispose of leftover paint
I always recycle when possible. I hate being wasteful.

KPI Trends

- The best way to determine year-over-year change is to look at the awareness, behavior and intentions of end consumers who purchased in the last year. Accordingly, five key performance indices ("KPIs") were calculated for this audience.
- All changes are statistically insignificant in 2023 with the exception of the awareness of paint disposal opportunities in New York, which increased in the last year.



Trends in KPI Measurements (Non-professionals who purchased in the last year)

2022 2023

Appendix E



Drop Off Site Guidelines

This document contains detailed information on PaintCare's program guidelines and operations procedures. In combination with the state-specific guidelines, it is designed to be used by new staff for self-training and for site refresher training without PaintCare staff.

Note: The supplemental training slides included in the training binder summarize only the most important information from these Drop-Off Site Guidelines. The slides are used during training by PaintCare staff and can also be used to supplement refresher training.

Adherence to these guidelines is critical for drop-off sites participating in the program. Exceptions to these guidelines can be made only with PaintCare's express written permission. If your site is unable to comply with any of these guidelines, please contact your PaintCare representative so that we may try to find a solution that works for your site but still achieves compliance with applicable legal and operational requirements for the program.

Contents

Section 1. Training and Safety	2
Section 2. General Guidelines	3
Section 3. Collection Bins and Storage Area	4
Section 4. Identifying and Accepting PaintCare Products	6
Section 5. Participant Paint Volume	11
Section 6. Working with Transporters	12
Section 7. Spill Response	13
Section 8. Inspections and Records	14
Section 9. Direct Reuse	15

Section 1. Training and Safety

Training

For the safety of the program and your staff, all employees handling PaintCare products must receive training in product identification, acceptance, handling, packaging, inspection, and emergency response procedures before collecting PaintCare products or engaging in any PaintCare program activities.

Training helps ensure that employees:

- Conduct PaintCare products collection activities in a safe manner that protects workers and the environment
- Are equipped for and understand hazards associated with PaintCare products

Training plans and records should be maintained for each employee. Record staff training using the log included in the training binder.

Safety

Store personal protective equipment (PPE) and spill response equipment in an accessible location adjacent to the collection bins. Ensure those materials are protected from impacts of weather.

The drop-off site must be equipped with appropriate emergency response equipment including a fire extinguisher, spill kit, and PPE. Monthly inspections of equipment are recommended.

PaintCare products collection activities need to follow general safety practices including proper lifting techniques.

Post emergency procedures and emergency contact numbers including police, fire department, and emergency services by a phone and in close proximity to the collection bins, if possible.

If applicable, develop and maintain an emergency action plan as required by OSHA.

If required by federal, state, or local law, familiarize police, fire departments, and emergency response teams with the layout of your facility, properties of PaintCare products handled at your facility, and evacuation routes.

Section 2. General Guidelines

PaintCare Provides Your Site:

- Training binder with recordkeeping logs/forms
- Signage identifying your site as a PaintCare drop-off site
- Printed educational materials for the public

PaintCare's Transporter Provides Your Site:

- Paint collection bins and liners for cardboard/single-use collection bins
- Labels and/or markings for paint collection bins
- Spill kits (excluding HHW programs)

General Guidelines for Drop-Off Sites

Each PaintCare drop-off site has unique logistical and operational considerations. Each drop-off site must make its own decisions and use its best judgment to operate in the safest manner possible in accordance with applicable law. To ensure the highest standards of safety for you and your staff, drop-off sites must:

- Have appropriate signage that informs the public of the hours of operation
- Accept PaintCare products from participants during your regular advertised or posted operating hours
- Display PaintCare signage to identify you as a drop-off site; signage should be posted in a highly visible area, at the entrance of your site
- Assist and supervise participants when they visit to drop off PaintCare products. Site staff should greet participants and must verify eligibility of the participant and their leftover paint products as PaintCare products
- IMPORTANT: Never allow a participant to open a PaintCare product container
- Have adequate space, staffing, and training to collect and store PaintCare products
- Provide a secure space for empty and full collection bins
- Place all PaintCare products immediately in collection bins approved for use by PaintCare and its transporters
- Pack only PaintCare products into collection bins
- Schedule shipments of PaintCare products from your drop-off site
- Maintain all records relating to the program
- Train staff to be familiar with the requirements and practices of this guide

Section 3. Collection Bins and Storage Area

Storage Area and Collection Bin Placement

Establish a dedicated storage area for collection bins and PaintCare products.

Place collection bins on an impermeable surface (i.e., paved asphalt, concrete, or other surface) at all times.

Place collection bins away from ignition sources, storm drains, and floor drains.

Ensure there is adequate ventilation if bins are stored indoors.

If stored outdoors, protect collection bins from the elements (e.g., precipitation, temperature extremes, rain, and snow). Keep collection bins under cover to prevent exposure to precipitation to protect against temperature extremes. If you store collection bins outdoors, you may need approval from your local fire or hazardous materials oversight agency.

Comply with any local fire codes or other regulations that might pertain to your storage of collection bins at your site.

Maintain enough space around collection bins to inspect for leakage and emergency access.

Use good housekeeping standards; keep paint storage areas clean and orderly.

Setting Up, Packing and Maintaining Collection Bins

Collection bins must be set up, used, and closed according to the manufacturer's instructions. PaintCare's transporters should set up the collection bins that they provide, unless otherwise requested by the drop-off site staff.

Ensure liners are inserted in cardboard collection bins. The liners provide secondary containment to contain liquids in the event a can leaks while in storage or transit. Reusable plastic bins that are leak-proof by design do not need liners.

Collection bins must be structurally sound. If you see any evidence of damage to bins (or liners) that may cause a leak or spill, notify PaintCare immediately.

Mark the collection bin with the date the first PaintCare product is placed in it.

Place PaintCare products in bins immediately upon receipt. Keep collection bins closed except when adding PaintCare products.

Pack 5-gallon buckets on the bottom layer of the collection bins for stability.

Pack all PaintCare products (cans, buckets) upright and as tight as possible in the collection bins to protect contents from shifting and leaking in transit.

Do not open containers to verify product.

Do not overfill collection bins; allow enough space for a lid to fit securely.

Do not take PaintCare product out of the bin.

Security

Never allow "self-serve," public access to the collection bins.

The collection bin storage area must be secured and locked when not attended.

Only drop-off site staff should have access to the collection bins and storage area until the collection bins are ready for pick-up by PaintCare's transporter.

Section 4. Identifying and Accepting PaintCare Products

What are PaintCare Products

PaintCare drop-off sites should accept only PaintCare products (architectural paint products) for management under the PaintCare program. Only those PaintCare products accepted from individuals residing in the state and businesses/organizations located in the state can be managed under the PaintCare program.

Listed below are the primary examples of architectural paint products accepted by the PaintCare program and paint or paint-related products not accepted by the PaintCare program.

Generally, PaintCare products include latex and oil-based house paint, stains, and clear coatings (varnish, shellac, etc.). The program excludes anything that is:

- In an aerosol spray can
- Intended and labeled "for industrial use only"
- Mostly used in the manufacture of equipment
- On the list of specifically excluded products for some other reason

PaintCare products are classified as either latex (water-based) or oil-based (alkyd) and the classification is important in order to decide how the product should be handled and processed. Knowing how to tell the difference between latex- and oil-based products is also important in determining which types of businesses/organizations can use the PaintCare program (if your site accepts paint from this audience).

PaintCare Products and Non-PaintCare Products

Acceptable products (PaintCare products)

- Interior and exterior paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings and floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Unacceptable products (Non-PaintCare products)

- Paint thinner, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

For more information, please see <u>www.paintcare.org/products</u>

If non-PaintCare products end up in a drop-off site's bin, such products will not be returned to the drop-off site and will be managed by PaintCare's transporter. Transporters identify non-PaintCare products and report all instances to PaintCare. PaintCare staff will notify the site of any contamination in the bins. If the problem persists, additional training may be provided.

Acceptable Containers vs. Unacceptable Containers

Before accepting products from participants for management under the PaintCare program, drop-off site staff must (1) check the condition of the container for acceptance in the program, and (2) check the product label to verify that it contains a PaintCare product.

Acceptable

- The PaintCare product must be in its original container
- The container is labeled as containing one of the designated PaintCare products listed above
- The container must be in good condition and not leaking
- The container must be 5 gallons in size or smaller
- The container contains dry latex paint

Not Acceptable

- The container is not original (e.g., paint was transferred into a jar)
- The container does not have an original label
- The container is leaking or has no lid
- The container is larger than 5 gallons
- The container is empty

However, drop-off sites permitted to accept household hazardous waste may accept unlabeled and leaking containers by following the procedures described below.

Unlabeled and Leaking Containers

A drop-off site permitted to accept household hazardous waste may, at its discretion, choose to accept unlabeled and/or leaking containers if it follows the protocols below and otherwise complies with all applicable laws:

Unlabeled Containers

A drop-off site may accept containers that do not have an original label if a staff person appropriately trained in identifying unknown wastes (1) identifies the material in the container as a PaintCare product, and (2) applies a label identifying the contents to the container before placing it in a collection bin.

Leaking Containers

A drop-off site may accept a leaking container or a container with no lid if an appropriately trained drop-off site staff person (1) verifies that the container contains a PaintCare product, (2) places the contents of the leaking/open container into an appropriate substitute container (which can include bulking such PaintCare products into 55-gallon drums), and (3) applies an appropriate label to the substitute container.

Refusing an Unacceptable Product or Container

Do not accept non-PaintCare products from any participant unless they are received as part of normal site operations and are not placed in PaintCare collection bins.

When refusing a material at a drop-off site, drop-off site staff must explain why the material cannot be accepted (e.g., material is not a PaintCare product, cannot accept material from non-exempt generator, etc.). If a participant tries to drop off products that your location cannot manage, refer the participant to an appropriate alternative resource, such as their local household hazardous waste disposal program, garbage transporter, environmental health agency, or public works department. Local contact information is provided at the front of the training binder.

Paint Volume Acceptance Rules

The program accepts PaintCare products from households and businesses/organizations.

Households. Households may drop off any volume of PaintCare product, subject to the volume limit set by the site.

Businesses/Organizations. Non-households may also drop off any volume of latex PaintCare product, subject to the volume limit set by the site. Non-households may only drop off oil-based PaintCare products if they comply with federal and state hazardous waste generator rules that, among other criteria, require that the business/organization (1) generates no more than 100 kilograms (about 25 gallons or 220 pounds) of hazardous waste per calendar month, and (2) does not accumulate more than 1,000 kg (about 250 gallons or 2,200 pounds) of hazardous waste at any time. Painting contractors and commercial property owners typically meet these criteria. For more information about these criteria, please visit <u>www.paintcare.org/vsqg</u>

Each business or organization is responsible for determining its own generator status under applicable law.

When a business/organization has oil-based PaintCare products to drop off at your site, it must sign the Paint Drop-Off Log or form included in the training binder to verify that it qualifies to use the program for oil-based paint. The log/form includes an explanation of the requirements. If a business/organization has only latex paint, it does not need to sign the log/form.

Once a business/organization signs the Paint Drop-Off Log or form, you may accept oil-based paint from that business/organization. (HHW sites and other waste collection programs may need a permit and/or to meet additional legal requirements in order to collect oil-based paint from businesses.) To help ensure legal compliance, unless you're specifically permitted to accept more, you should not accept more than 25 gallons of oil-based paint per calendar month from a qualifying business. Paint Drop-Off Log or forms may be reviewed by PaintCare or government agencies and compared with a list of registered hazardous waste generators to verify that only qualified businesses/organizations are using the program for their oil-based paint.

Transporter/Recycler Drop-Off Sites

Maintaining Paint Drop-Off Logs for All Participants

Drop-off sites operated by a PaintCare-contracted transporter and/or recycler must keep and maintain separate drop-off logs to record both latex and oil-based paint volumes from both businesses/organizations and households. While PaintCare offers template logs, an alternative may be used if approved by PaintCare.

Section 5. Participant Paint Volume

How Much Paint to Accept from Participants

While the PaintCare program intends to collect as many PaintCare products as possible, we recognize that your drop-off site may have storage limitations. PaintCare drop-off sites, in agreement with PaintCare, may limit the amount of PaintCare products they accept per participant, however, drop-off sites must accept up to 5 gallons at a minimum per participant.

What if Bins are Full?

If your collection bins are completely full, inform the participant that you are temporarily unable to accept PaintCare products and redirect them to the nearest alternative PaintCare drop-off site. Refer them to the site locator at <u>www.paintcare.org</u> or the **PaintCare hotline at 855-724-6809**, or ask them to come back at a later date. Contact the PaintCare transporter immediately to have collection bins picked up and replaced.

If a participant has a significant amount of PaintCare products that your location cannot manage, ask the participant to contact PaintCare directly for additional assistance. PaintCare may direct the participant to another drop-off site or offer our Large Volume Pickup service.

Large Volume Pickup (LVP) Service

PaintCare offers a free pick-up service to painting contractors, property managers, households, and others with a large quantity of leftover PaintCare products. Typically, a minimum of 100 gallons (by container size) is required to qualify for the LVP service.

To refer a participant to the LVP service:

- Provide the participant a LVP fact sheet
- Ask the participant to request a pick-up using the online LVP form
- The LVP fact sheet and online form are available at www.paintcare.org (select the "Request a Pickup" button on the homepage)
- For additional questions, refer the participant to PaintCare for assistance

Section 6. Working with Transporters

PaintCare contracts with transporters for the delivery of supplies, delivery of empty collection bins, and pickup of full collection bins.

Scheduling the Transporter to Pick Up Collection Bins

When you anticipate your collection bins will be full within your site's pick-up timeframe (generally 5 business days in urban areas, 10 business days in rural areas), call your transporter to schedule a pickup, or use their online order system if they have one. The name and contact information of your transporter is provided at the front of the training binder.

When establishing an appointment for pick-up, please indicate:

- Your site is a PaintCare drop-off site
- Name of drop-off site and address
- Your name
- Your phone number
- Number of full collection bins to be picked up
- Number of empty collection bins needed for replacement

Preparing Collection Bins for Pickup

On the scheduled pickup day, collection bins and the loading area must be readily accessible to the transporter for quick and efficient loading. Complete the following steps:

- Identify which bins are full and ready for pickup
- Make sure the path between your bins and the transporter's vehicle is clear and at least 4 feet wide to accommodate movement of bins
- Sign and keep copies of any shipping documents for your records

The transporter is responsible for labeling, loading/off-loading collection bins, and preparing shipping documents.

Section 7. Spill Response

Spills

The information in this section will assist with spills from damaged or leaking program containers. It is important that all drop-off site staff understand corrective actions to minimize exposure to people and the environment.

Reporting

Report spills as required by law, summarized in the state-specific guidelines. Contact PaintCare within 24 hours of making such a report.

Spill Response Procedures

Always follow all applicable spill response procedures set forth in your operating permit or as otherwise required by applicable law.

If a spill is small enough to be managed by drop-off site staff, follow these steps:

- Isolate the area and restrict access to the spill
- Ensure personal safety, put on protective gear (glasses and gloves) provided in the spill kit
- Stop the movement of paint by placing the leaking container upright or in a position where the least amount will spill, and place leaking container in plastic bags provided in spill kit, or into the spill kit container
- Contain the spill by placing absorbent pads or granular absorbent around and on the spill if outdoors, place barriers around storm drains to prevent a release to the environment
- Collect the contaminated absorbent and place it in plastic bag(s) or spill kit container, along with the leaking container and contaminated PPE, seal the bag(s), label it and place in the collection bin
- Remove any clothing that may be contaminated, wash thoroughly to remove spilled material from your hands or body
- Document the date, location, and amount and type of material spilled
- Replace any used spill control supplies as soon as possible

Section 8. Inspections and Records

Inspections and Record Keeping

Drop-off site staff are responsible for regularly inspecting collection bins and spill kits to ensure that such materials are in proper working order and include any necessary labeling. Please report any damaged bins or other problems to PaintCare immediately so PaintCare may arrange for prompt replacement or repair.

Maintain the following records for a minimum of 3 years:

- Internal and external inspection records (if applicable)
- Paint Drop-Off Log or forms (copy provided in the training binder)
- Paint Waivers (copy provided in the training binder; only for sites that do reuse)
- Employee training logs (copy provided in the training binder)
- Shipping documents and/or other documentation required by applicable law for outgoing shipments of PaintCare products

Section 9. Direct Reuse

Direct reuse is an additional service permitted for certain site types. PaintCare may compensate sites for this service.

Requirements for Direct Reuse

PaintCare encourages reuse of leftover paint through direct reuse. Reuse sites return good quality unused paint to the local community at low or no cost.

Products offered for reuse to the public must be in their original container, have an original label, and be in good physical and aesthetic condition. Contents must be liquid and relatively new. The container must be closed securely before placing it in the reuse storage area. Containers must never be opened by customers at the drop-off site. Reuse products must be displayed by drop-off site in an area separate from the PaintCare collection bins.

An individual customer may not take more than twenty-five (25) gallons of reuse product per day. If you have a customer that would like to take more paint, let your PaintCare contact know in advance.

Paint Waiver

Customers taking reuse paint from a drop-off site must sign the Paint Waiver included in the training binder (or an approved equivalent thereof). The waiver explains that the material is taken "as-is" with no guarantee of quality or contents and the customer accepts the risks and liability for the materials.

The customer must read the waiver, fill in the date and name fields, and sign their name. Site staff must verify what has been taken by the customer, record on the log the gallons of latex and gallons of oil-based products taken, and add their initials.

When a paint waiver is full or when a site wants to invoice PaintCare, the latex and oil-based columns should be totaled at the bottom of the form. PaintCare does not require the submission of the waiver to PaintCare, but they must be kept by the site for at least three years and made available for review by PaintCare staff upon request.

Drop-off sites may use their own version of the waiver, but it must be approved by PaintCare in advance.

Invoicing Procedures

Drop-off sites should invoice for reuse on a monthly basis by filling out and submitting the Invoice for Direct Reuse at paintcare.org/invoices. This is an online form and is submitted directly on PaintCare's website. If you're unable to submit an online form, contact your PaintCare contact.