



# *Oregon Paint Stewardship Program*

## 2020 Annual Report



### SUBMITTED BY

Jeremy Jones  
West Coast Program Manager  
PaintCare  
(415) 590-0259  
jjones@paint.org

### SUBMITTED TO

Blake Bennett  
Materials Management Program  
Oregon Department of Environmental Quality  
700 NE Multnomah St, Ste 600  
Portland, OR 97232

# Contents

---

<b>Executive Summary</b>	<b>4</b>
2020 Highlights	4
<b>Section 1. Collection, Transportation and Processing</b>	<b>6</b>
A.    Paint Collection System and Convenience Level	6
A1.    Drop-Off Sites and Events	6
B.    Convenience Level	8
B1.    Coverage	8
B2.    Underserved Areas	13
C.    Paint Collection Procedures	13
D.    Transportation and Processing	13
D1.    Transportation	13
D2.    Latex Paint Management	13
D3.    Oil-Based Paint Management	14
D4.    Reuse	14
<b>Section 2. Collection Volume and Disposition Methods</b>	<b>15</b>
A.    Collected Paint Volume	15
A1.    Collection Volume for 2020	15
A2.    Collection by Site Type	17
B.    Latex Paint Recycling Rate Goal	17
C.    Container Recycling	18
<b>Section 3. Financial Summary, Audit &amp; 2020 Budget</b>	<b>19</b>
A.    Program Revenue and Expenses	19
A1.    Revenue	19
A2.    Expenses	20
A3.    Financial Summary	21
A4.    Net assets	21
B.    Evaluation of the Operation of the Program's Funding Mechanism	22
C.    Program Cost Effectiveness	22
D.    Program Metrics	23

E.	Program Budget	23
F.	Independent Financial Audit	24

#### **Section 4. Education and Outreach** **25**

A.	Educational Materials Provided to Consumers	25
A1.	Point of Sale (POS) Materials	25
A2.	Other Outreach and Advertising	26
A3.	Postconsumer Paint Reduction and Public Awareness Goals	26
A4.	2021 Planned Outreach	27

#### Maps

Permanent Drop-Off Sites	9
Permanent Drop-Off Sites and Events	10
Events	11
Large Volume Pickup Sites	12

#### Appendix

A.	PaintCare Drop-Off Sites and Events
B.	Independent Financial Audit of the PaintCare Program
C.	Samples of Outreach Materials
D.	Underserved Area Events for 2020

## Executive Summary

---

PaintCare is the representative stewardship organization of the Oregon Architectural Paint Stewardship Program, as set forth by Chapter 459A, Reuse and Recycling, Subsection 820-855 of the 2013 Oregon Laws. That Paint Stewardship Law provides for the establishment of a permanent statewide paint stewardship program, managed by a stewardship organization, to accomplish the following:

- 1) Establish an environmentally sound and cost-effective architectural paint stewardship program;
- 2) Undertake responsibility for the development and implementation of strategies to reduce the generation of postconsumer architectural paint;
- 3) Promote the reuse of postconsumer architectural paint; and
- 4) Collect, transport and process postconsumer architectural paint for end-of-product-life management, including reuse, recycling, energy recovery and disposal.

Under the Oregon Paint Stewardship Law, PaintCare must submit an annual report to the Oregon Department of Environmental Quality (DEQ) by April 1 of each year. This report covers January 1 - December 31, 2020.

### 2020 HIGHLIGHTS

- ◆ Sites, Events and Services: The year ended with 177 active drop-off sites. The program **added six retail sites in Josephine (2), Klamath, Marion, Multnomah, and Umatilla counties**. Four sites exited the program due to closure or relocation. The number of large volume pickups (LVPs) grew by 46% from 43 to 63, as a result of increased referrals from retailers.
- ◆ Convenience Goals: The program **continued to exceed its targets** for the number of permanent sites (one for every 30,000 residents) and site distribution (95% of residents within 15 miles of a permanent site). The active sites provided access within 15 miles to a site for 96.7% of all Oregon residents. Including 27 household hazardous waste (HHW)/paint drop-off events, 98.1% of Oregon residents lived within 15 miles of a location to drop off unwanted paint.
- ◆ Paint Collection Volume: The program **collected over 700,000 gallons** of postconsumer paint in 2020. Paint collection activities were impacted by the COVID-19 pandemic from March to June. The program has collected more than 6.7 million gallons of postconsumer paint since it began in 2010.
- ◆ Recycling and Reuse: **80% of latex paint collected was recycled into paint**. When including reuse, 83% of the latex paint collected by the program was either recycled into paint or reused. Paint reuse declined overall due to a temporary cessation in retail reuse activities as a result of COVID-19.
- ◆ Expenses and Revenues: Total program revenue for the year was \$6,391,504 with expenses of \$4,799,029. During the second full calendar year of the new program fee structure, **program finances improved significantly**, ending the year with a surplus equal to 37% of annual program expenses.



- ◆ Outreach: PaintCare continued to support paint retailers, drop-off sites, and PaintCare events with required program awareness materials and supported county paint collection marketing efforts. From March to June, **PaintCare staff assisted program sites in coping with challenges related to COVID-19.**
- ◆ COVID-19: **Paint collection activities at retail were impacted by the COVID-19 pandemic from March to June.** At the peak, half of the PaintCare retail sites suspended paint drop-off during this period. The retail sites were removed from the PaintCare site locator tool while drop-off services were suspended. The LVP service was also suspended from late March to late May. Due to restrictions on large gatherings, both PaintCare and many HHW programs could not execute as many events as they had in previous years.

## Section 1. Collection, Transportation and Processing

### Statutory Citation

459A.842 Reports by stewardship organizations. At a minimum, the report must contain:

(1)(a) A description of the methods used to collect, transport, recycle and process post-consumer architectural paint in this state.

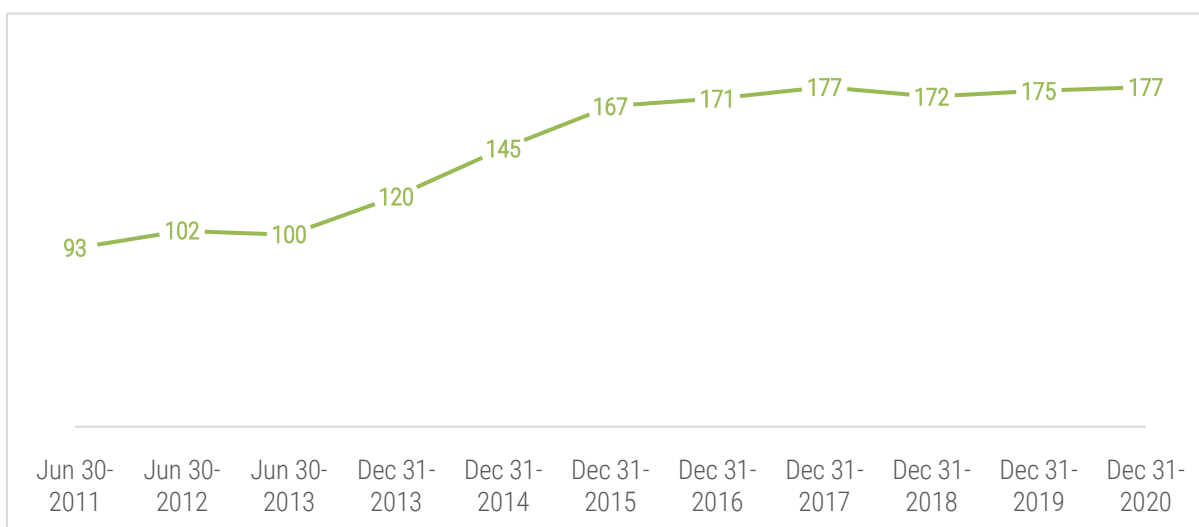
(1)(L) Documentation of compliance with the requirements of 459A.827(2)(b) (Plan for architectural paint stewardship program) and 459A.830 (Collection system for post-consumer architectural paint).

### A. PAINT COLLECTION SYSTEM AND CONVENIENCE LEVEL

#### A1. Drop-Off Sites and Events

At the end of the year, the program had 177 active drop-off sites located throughout the state, an increase of three sites from the previous year. Drop-off sites as of December 31, 2020 are listed in Appendix A.

#### PERMANENT DROP-OFF SITES



The following table summarizes the program's paint collection system for the last four years including both permanent drop-off sites, drop-off events, and direct large volume pick-ups (LVPs):

#### PAINTCARE DROP-OFF SITES, EVENTS AND SERVICES

SITE TYPE	2017	2018	2019	2020	%
HHW & Solid Waste Facilities	26	27	28	28	16%
Paint Retailers	124	119	121	125	69%
Reuse Stores	27	26	26	24	15%
Total Permanent Sites	171	177	175	177	100%

EVENTS & LARGE VOLUME PICK-UPS	2017	2018	2019	2020	SITES
PaintCare-Sponsored Events	6	8	4	4	4
HHW/Municipal-Sponsored Events	75	72	64	23	19
Large Volume Pick-Ups	35	49	43	63	30
Recurring Large Volume Pick-Up Sites	7	10	10	11	11

The majority of PaintCare drop-off sites are retail stores that are open five or more days per week. There were 23 HHW/municipal-sponsored drop-off events at 19 sites. PaintCare sponsored four paint-only drop-off events. In addition, the program provided 63 LVPs to 30 different commercial and institutional entities, including painting contractors, property managers, and a variety of private businesses and public institutions. PaintCare also serviced 11 recurring large volume pick-up (RLVP) sites, businesses and organizations that generate large volumes of paint on a regular basis that contract with PaintCare for periodic scheduled pick-ups.

## B. CONVENIENCE LEVEL

### B1. Coverage

The program is required to provide coverage to ensure:

- ◆ One permanent collection site exists for every 30,000 residents
- ◆ 95% of residents are within 15 miles of a permanent collection site.

PaintCare's 177 permanent drop-off sites provided 96.7% of Oregon residents with a drop-off site within 15 miles of their home, with one site for every 21,644 residents (using the US Census Bureau's 2010 Oregon population of 3,831,074).

Including 27 HHW/paint drop-off events, 98.1% of Oregon residents lived within 15 miles of a location to drop off unwanted paint. Coverage was determined using Geographical Information System (GIS) analysis tools. Throughout the year, these same GIS tools are used by PaintCare staff to identify potential coverage needs in the event of site closures or relocations.

The following tables show the change in convenience over the previous four years. The maps that follow show the locations of 2020 permanent sites, events, and large volume pickups.

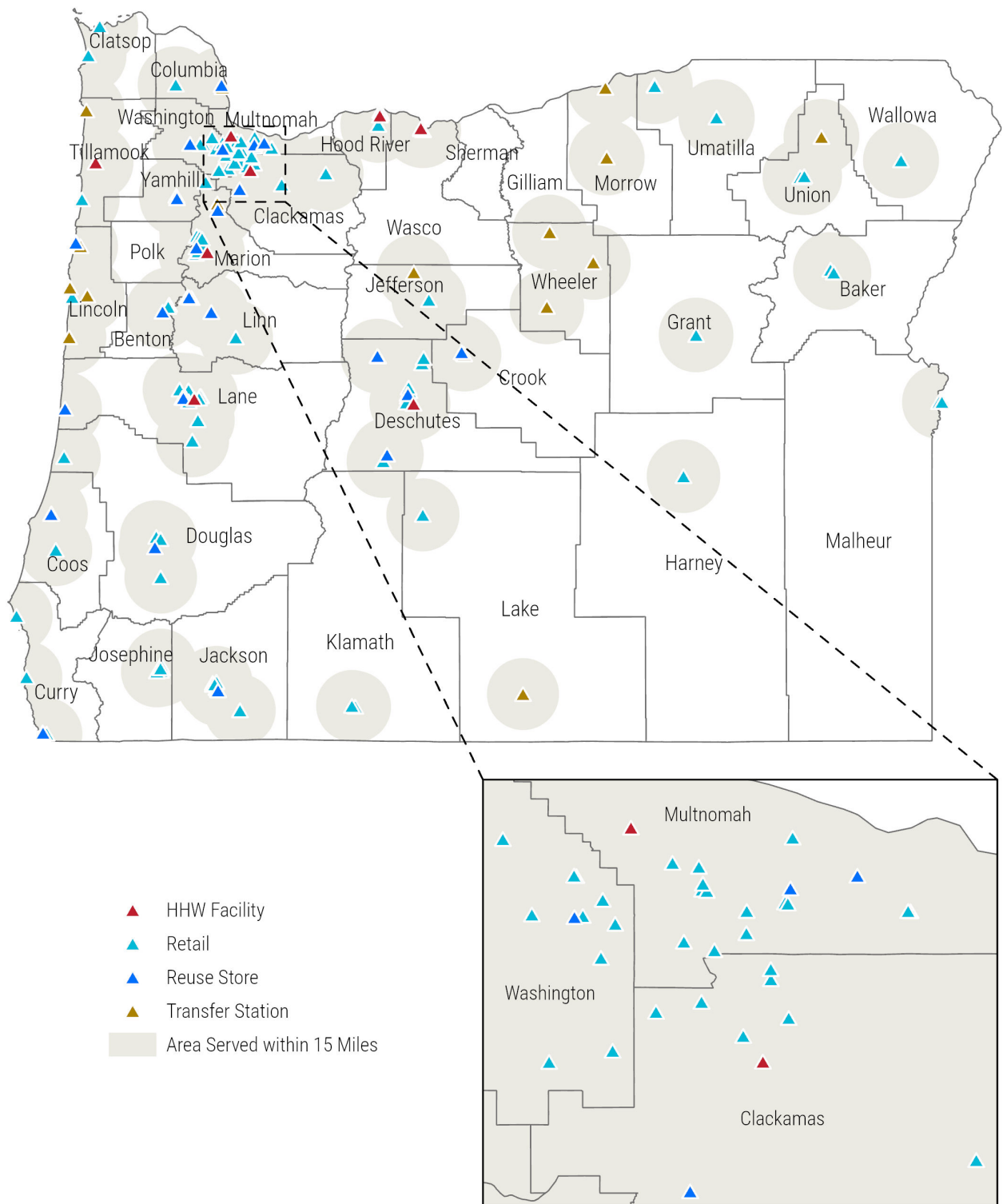
#### COVERAGE PROVIDED BY PERMANENT DROP-OFF SITES

METRIC	2017	2018	2019	2020
Percent of population within 15 miles	96.6	96.7	96.7	96.7
Number of Oregon residents per site	21,644	22,274	21,892	21,644

#### COVERAGE PROVIDED BY PERMANENT DROP-OFF SITES AND EVENTS

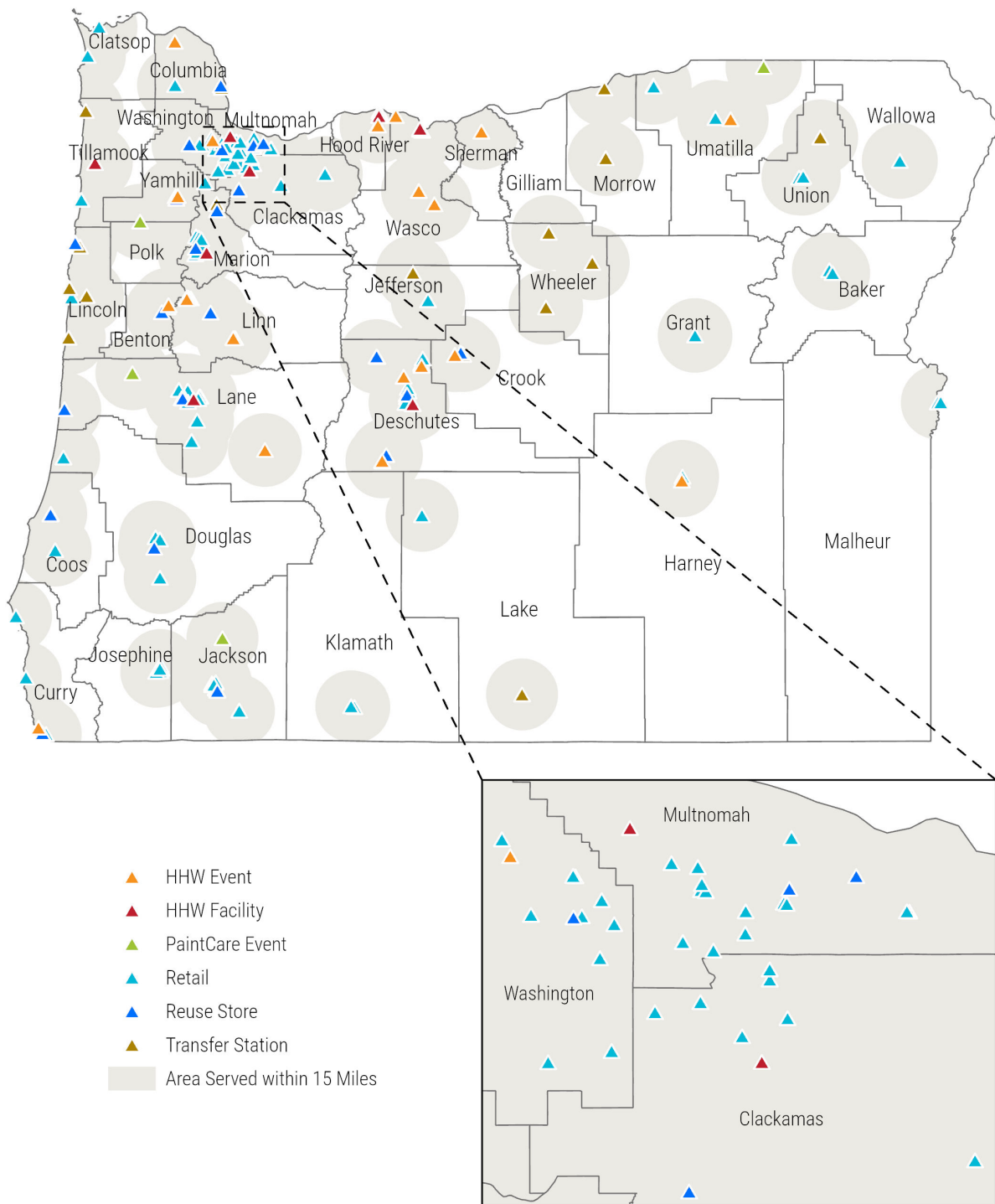
METRIC	2017	2018	2019	2020
Percent of population within 15 miles	98.2	98.5	98.1	98.1
Number of Oregon residents per site	15,637	16,729	17,335	19,155

## PERMANENT DROP-OFF SITES

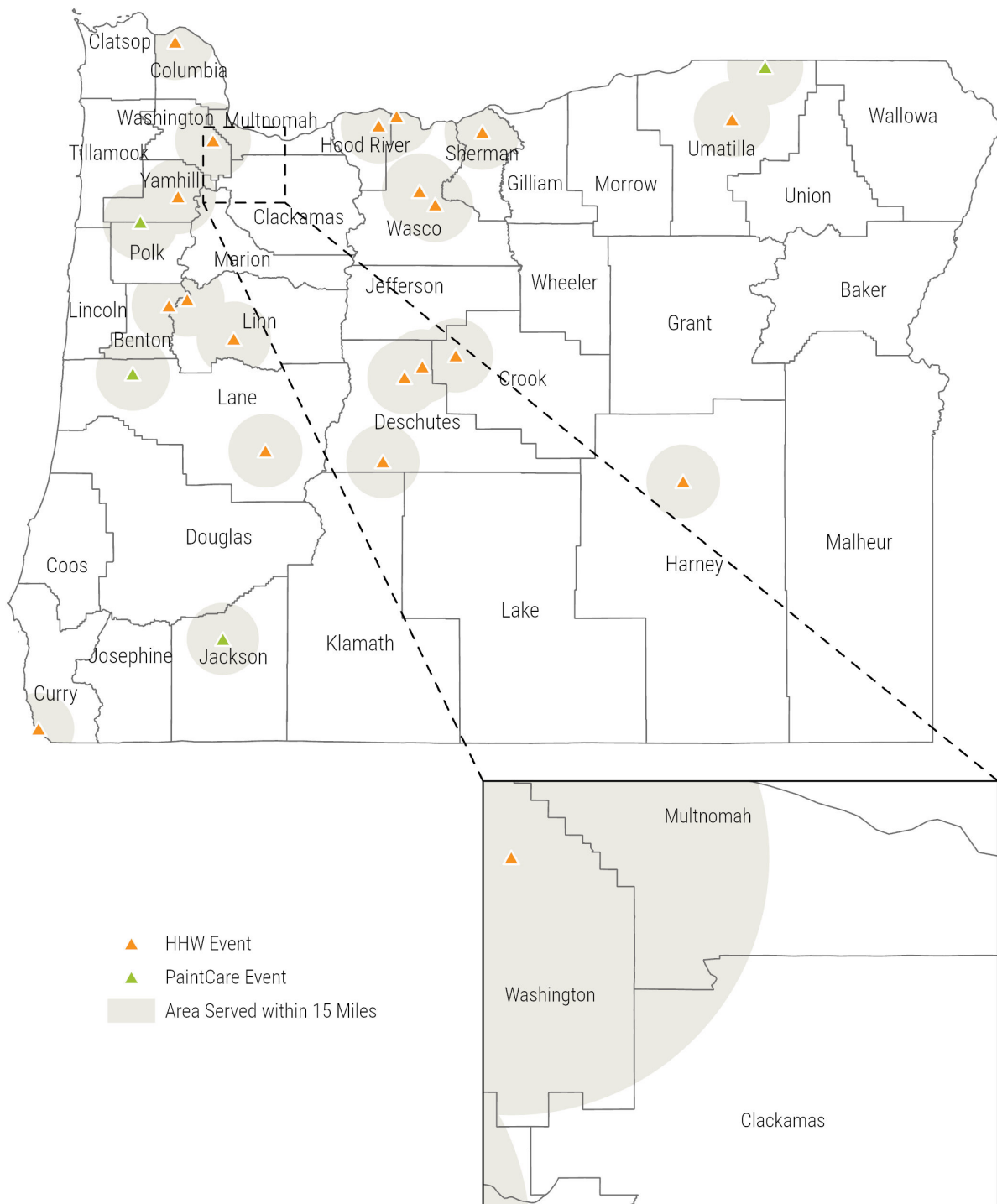




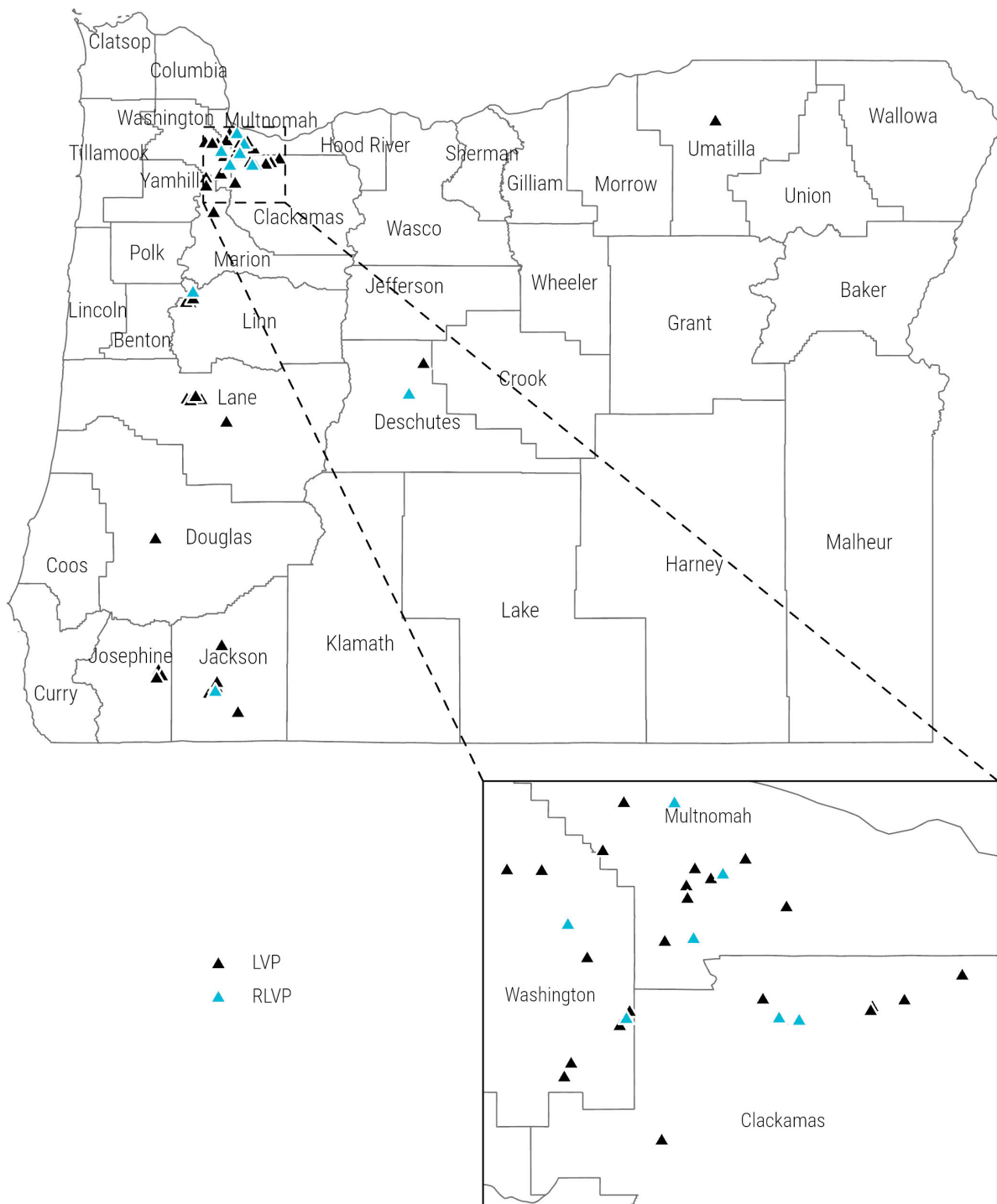
## PERMANENT DROP-OFF SITES AND EVENTS



## EVENTS



## LARGE VOLUME PICKUP SITES



## B2. Underserved Areas

The paint stewardship law requires the program to provide 1-2 paint drop-off events per year in each underserved area of the state, unless DEQ agrees that holding a drop-off event for a given geographic area will not be practicable or effective. An area is defined as underserved if it is not within 15 miles of a paint drop-off site. Based on GIS analysis, when events were added the coverage provided increased from 96.7% to 98.1%.

Appendix D provides details about events held in underserved areas; it also documents that PaintCare made a good faith effort to reach local representatives to propose events and offer alternative services, such as LVPs or outreach to rural communities to ensure they are aware of their nearest drop-off locations.

## C. PAINT COLLECTION PROCEDURES

The program enters into collection contracts with all drop-off sites. All drop-off sites receive an initial on-site program training and a program procedures manual, both of which cover program policies and site guidelines.

Drop-off sites are visited by program staff on a routine basis (generally, twice per year) to ensure compliance by the site with program requirements. In-person visits were curtailed for a portion of the year in deference to public health orders and operational adaptations to COVID-19. There were 102 in-person site visits conducted during the year, supplemented by phone check-ins.

## D. TRANSPORTATION AND PROCESSING

### D1. Transportation

The program continued to utilize the transportation procedures and material tracking systems that were implemented at the start of the program, including contracting with Clean Earth (formerly known as Stericycle) and Clean Harbors to provide transportation services to drop-off sites, events and large volume pick-ups.

### D2. Latex Paint Management

The following describes how latex paint was processed during the year:

**Metro** collected latex paint from its two fixed HHW facilities and at its events in the Portland metropolitan area. Metro also received latex paint collected by Clean Earth from statewide drop-off sites, events and LVPs/RLVPs. Recyclable latex paint was made into new recycled-content latex paint and sold or distributed through a variety of channels. The remainder was used for biodegradation, a process used to extract gas from landfill at Columbia Ridge in Arlington, OR. Dry paint was separated from liquid paint and sent to landfill.

**GDB** received latex paint collected by Clean Earth and Metro from statewide drop-off sites, events and LVPs/RLVPs. GDB received paint collected by Clean Earth and Metro to address processing limitations at Metro as a result of COVID-19. Recyclable latex paint was made into new recycled-content latex paint and sold or distributed through a variety of channels. Dry paint was separated from liquid paint and sent to landfill.

**Clean Harbors** collected latex paint from an HHW event. Recyclable latex paint was made into new recycled-content latex paint and sold or distributed through a variety of channels. Dry paint was separated from liquid paint and sent to landfill.

**Tillamook County** collected latex paint for reprocessing through HHW events and the Manzanita Transfer Station. Paint able to be reprocessed by Tillamook was made into new recycled-content paint and sold locally at municipal and non-profit locations.

### D3. Oil-Based Paint Management

**Clean Earth** collected oil-based paint from statewide drop-off sites, PaintCare events, and LVPs/RLVPs. All oil-based paint collected by Stericycle was managed by energy recovery.

### D4. Reuse

**Metro** continued to offer an oil-based paint reuse program under contract with PaintCare.

**Reuse stores** offered latex and oil-based paint for reuse. These sites reported the gallons they sold to the public to PaintCare. PaintCare attempts to divert more paint for reuse by first referring candidates for LVPs to local reuse store partners. These stores have the capacity to determine if paint is suitable for reuse and can manage the fraction of paint that is deemed unusable by using their PaintCare collection bins on site.



## Section 2. Collection Volume and Disposition Methods

---

### Statutory Citation

459A.842 Reports by stewardship organizations. At a minimum, the report must contain:

(1)(b) A calculation of the total volume in gallons of post-consumer architectural paint collected by the program, categorized by latex, alkyd and any other type of paint.

(1)(c) For each permanent collection site and collection event under the program:

(A) A calculation of the total volume in gallons of post-consumer architectural paint collected at the site or event;

(B) The address or, if no address is available, the physical location of the site or event; and

(C) A description of whether the site or event is:

(i) A permanent collection site located at a retailer;

(ii) A permanent collection site or collection event for the program located within the local solid waste collection infrastructure; or

(iii) A collection event promoted and paid for by a stewardship organization.

(1)(d) An estimate of the total weight and disposition of all paint containers collected by the program.

(1)(e) The total volume of post-consumer architectural paint collected under the program, categorized by method of disposition, including reuse, recycling, energy recovery and disposal.

(1)(f) The data, conversion factors and any changes from prior years in the methodology used to complete the analysis required to comply with paragraphs (b) to (e) of this subsection.

(1)(m) A description of the activities undertaken to achieve, and the progress made toward achieving, the program goals as provided for in the program plan.

### A. COLLECTED PAINT VOLUME

#### A1. Collection Volume for 2020

A total of 706,270 gallons of paint were collected during the year. This is an 8% decrease from 2019. Paint collection activities were impacted by the COVID-19 pandemic from March to June. At the peak, roughly half of the PaintCare retail sites suspended paint drop-off during this period. Those retail sites were removed from the PaintCare site locator tool while drop-off services were suspended. The LVP service was also suspended for a few months. Absent these changes, collection volume would have been likely to increase compared to 2019.

The following table shows the volume of postconsumer architectural paint collected categorized by method of disposition for the last four years. Data from previous years is available in prior reports and can be accessed

at [www.paintcare.org](http://www.paintcare.org). A list of all paint drop-off sites and collection activity reported in gallons and grouped by watershed is provided in Appendix A.

### SUMMARY OF PAINT MANAGEMENT

LATEX PAINT DISPOSITION	2017 GALLONS	2017 %	2018 GALLONS	2018 %	2019 GALLONS	2019 %	2020 GALLONS	2020 %
Reuse	31,739	5	36,050	5	34,550	6	16,757	3
Paint-to-Paint	332,494	53	341,018	54	392,544	64	440,894	80
Cement Products	0	0	75,777	12	0	0	0	0
Biomass	2,993	<1	933	<1	0	0	0	0
Biodegradation	257,317	41	182,949	29	189,331	30	30,595	6
Landfill	0	0	0	0	0	0	62,046	11
Total Latex	624,543	100	636,727	100	616,425	100	550,292	100

### OIL-BASED PAINT DISPOSITION

Reuse	11,104	6	8,266	5	13,499	9	11,868	8
Energy Recovery	175,097	94	150,793	95	137,164	91	144,110	92
Total Oil-Based	186,201	100	159,059	100	150,663	100	155,978	100

Grand Total	810,744		795,786		767,088		706,270	
-------------	---------	--	---------	--	---------	--	---------	--

During this reporting period, collection data was reported by Clean Earth, Metro, Clean Harbors, reuse sites, and Tillamook County.

**Clean Earth** reported the volume of latex and oil-based paint collected using gross weight of the collection bins, subtracting estimated packaging weight (bin and can weight), and dividing by 10 to convert to gallons. Latex paint disposition is reported based on the percentage provided by Metro and GDB for each method used. Oil-based paint disposition is reported as energy recovery.

**Metro** reported the volume of latex collected from their facilities and events using gross weight of the collection pallet/cage, subtracting estimated packaging weight (pallet/cage and can weight), and dividing by their measurement of paint density to convert to gallons (approximately 10.3 pounds per gallon). Disposition is based on the percentage provided by Metro for each method used.

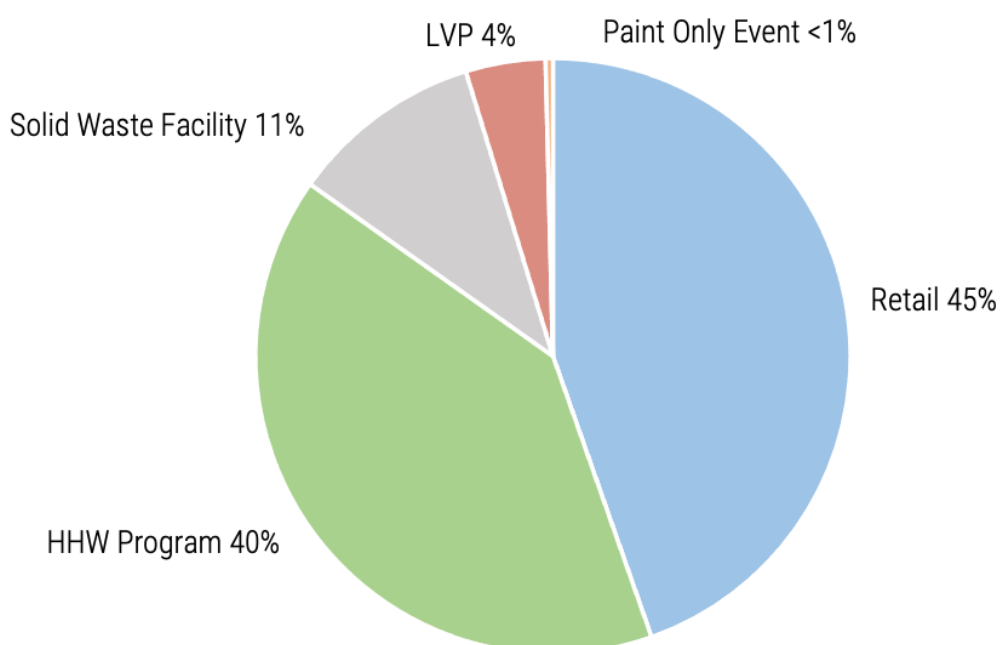
**Clean Harbors** reported the volume of latex paint collected using gross weight of the collection bins, subtracting estimated packaging weight (bin and can weight), and dividing by 10 to convert to gallons. Latex paint disposition is reported based on the percentage provided by Clean Harbors for each method used.

**Reuse sites** calculated volume in one of the following two ways: (1) containers larger than 1 quart and at least 50% full were counted and then converted to gallons by assuming an average fullness of 75%; or, (2) containers of any size and fullness were measured and reported in gallons using an accepted methodology (with documentation provided to PaintCare upon request). Disposition is reported as reuse.

**Tillamook County** reported the volume of latex paint they processed in gallons, made into recycled-content paint and sold. Disposition is reported as paint-to-paint.

## A2. Collection by Site Type

The following pie chart shows the relative volume of paint collected by site type:



## B. LATEX PAINT RECYCLING RATE GOAL

PaintCare has a goal to increase the percentage of latex paint-to-paint recycling by a minimum of 1% each year. In 2020, the paint-to-paint recycling rate improved to 83% (compared to 67% in 2019 and 56% in 2018).<sup>1</sup>

---

<sup>1</sup> The inclusion of Reuse as a method of latex paint disposition lowers the overall share of paint-to-paint recycling. This accounts for the difference between the paint-to-paint recycling rate (83%) and the share of latex paint-to-paint recycling (80%) reported in the Summary of Paint Management table on page 16.

Steps taken in 2020 to increase the paint-to-paint recycling of latex paint include:

- ◆ Metro continued operational policy changes implemented in 2019 to ensure that all recyclable material was diverted to paint-to-paint recycling.
- ◆ Use of GDB as a complementary paint processor that achieves consistently high rates of paint-to-paint recycling.

### C. CONTAINER RECYCLING

The program estimates the volume of containers collected in 2020 to be 422.2 tons. Plastic paint pails and metal cans are sent for recycling when feasible. Oil-based paint containers are approximately 114 tons of total container collection volume. Oil-based containers are difficult to recycle due to their volatile contents. This leaves 308 tons of latex paint containers that could be recycled. During the year, the program recycled 201.9 tons of collected containers, an increase of 160.7 tons from last year's total of 41.2. The remainder was sent to landfill. Favorable changes in metal recycling markets and the use of GDB as a processor were factors that influenced the container recycling rate in 2020.

## Section 3. Financial Summary, Audit & 2020 Budget

---

### Statutory Citation

459A.842 Reports by stewardship organizations. At a minimum, the report must contain:

- (g) An independent financial audit of the program.
- (h) A description of program revenues and costs for the prior year that follows the budget requirements provided in ORS 459A.827 and that further describes:
  - (A) The total cost of the program during the prior year calculated as a per capita amount for each resident of this state;
  - (B) The cost per gallon of the program during the prior year;
  - (C) The use by the stewardship organization of any revenues from the program during the past year that exceeded the total costs of the program, including a description of the amount held by the stewardship organization in unallocated reserve funds at the end of the reporting period; and
  - (D) If requested by the director, any additional budgetary information necessary for the director to determine whether the stewardship organization must amend the plan under ORS 459A.835 (1)(d).
- (i) An updated budget for the next calendar year that follows the budget requirements provided in ORS 459A.827.
- (j) An evaluation of the operation of the program's funding mechanism.

### A. PROGRAM REVENUE AND EXPENSES

#### A1. Revenue

Total revenue for the year was \$6,391,504 with all revenue coming from PaintCare fees. The following table shows the total number of containers and the corresponding gallons and revenue for each container size category:



## PAINT SALES AND FEE REVENUE

CONTAINER SIZE	CONTAINERS	GALLONS	FEE REVENUE
Half pint or smaller	87,378	5,461	-
Larger than half pint to smaller than 1 gallon	1,717,873	429,468	773,073
1-2 gallons	3,575,077	3,575,077	3,396,323
Larger than 2 gallons up to 5 gallons	1,139,558	5,697,790	2,222,138
Total	6,519,886	9,707,796	5,669,810

### A2. Expenses

- ◆ Paint collection, transportation and processing costs (collectively termed Operations for the Oregon budget) were 89% of program expenses in the year. Collection costs include training materials for sites, spill kits and other miscellaneous supplies needed to maintain operations. Transportation costs include money paid to Stericycle and Metro to pick up bins of program products from drop-off sites and events and deliver them to their own sites, recyclers or disposal facilities. Processing costs include direct reuse incentives, sorting, recycling, and proper disposal.
- ◆ Communications expenses include advertising and promotional materials to increase program visibility through education and outreach.
- ◆ State agency administrative fees of \$40,000 are paid to Oregon DEQ annually.
- ◆ Administrative costs, as defined by Oregon DEQ, include overhead expenses for operating the program such as in-state personnel, travel, legal, and other administrative services and supplies, along with the portion of PaintCare corporate expenses allocated to the Oregon program.

Note: Oregon's definition of administrative costs is distinct from how PaintCare defines it in its other states. In other states, PaintCare categorizes costs as direct (operations) or indirect (administrative). Direct costs include all in-state operational expenses including paint management costs, in-state staffing, and legal fees. Indirect costs (also referred to as administrative expenses) are costs that do not directly benefit a state program but are indirectly beneficial to the state program such as corporate staffing, company-wide auditing, and general communications.

### A3. Financial Summary

The following table summarizes program revenue and expenses for the year:

#### FINANCIAL SUMMARY

##### PROGRAM REVENUE

PaintCare fees	\$ 6,391,054
Total revenue	6,391,054

##### PROGRAM EXPENSES

Operations	4,288,305
Communications	33,851
DEQ administrative fee	40,000
Administrative costs	436,873
Total expenses	4,799,029

Change in net assets	1,592,475
----------------------	-----------

Net assets, beginning of year	205,617
-------------------------------	---------

Net assets, end of year	\$ 1,798,093
-------------------------	--------------

### A4. Net assets

The net asset balance at the beginning of the reporting period was \$205,617. During this reporting period, net assets increased by \$1,592,475, resulting in a balance on December 31, 2020 of \$1,798,093.

## B. EVALUATION OF THE OPERATION OF THE PROGRAM'S FUNDING MECHANISM

The program utilized the fee structure shown in following table:

PAINTCARE FEES PER CONTAINER

CONTAINER SIZE	FEES
Half pint or smaller	\$ 0.00
Larger than half pint up to smaller than 1 gallon	\$ 0.45
1-2 gallon	\$ 0.95
Larger than 2 gallon up to 5 gallons	\$ 1.95

As of December 31, 2020, monthly revenue exceeds monthly expenses and the program's finances continue to have a positive balance, indicating that the program's funding mechanism is functioning as intended. In 2021, PaintCare will provide to DEQ an analysis of the fee structure with updated projections for revenue and expenditures to determine whether the fee structure is generating sufficient, but not excessive revenue.

## C. PROGRAM COST EFFECTIVENESS

The program continued its efforts to deliver a cost-effective program within the context of its obligations under the law. PaintCare works with its partners and stakeholders to maintain a statutorily compliant program while attempting to minimize or eliminate activities that are not effective or required.

PaintCare follows the solid waste hierarchy established in Oregon state law that prioritizes reducing waste, reuse, and recycling. Vendors must also be cost-competitive within the industry for the services they provide and meet the substantial requirements of state and federal law associated with materials management.

The paint collection network is distributed to meet state requirements for convenience, utilizing both preexisting infrastructure in the HHW community and engaging new voluntary partners (primarily retail). As devised, the program adds costs in close proportion to the material it collects, with only a slight increase in transportation cost when material is retrieved from greater distances.

PaintCare's efforts to maintain a cost-effective program in 2020 included:

- ◆ Focusing recruitment efforts on new permanent drop-off sites to address underserved areas or when the placing of a new permanent drop-off site would increase the cost-effectiveness of the program;
- ◆ Limiting PaintCare drop-off events to underserved areas or where otherwise required by Oregon statute; and;

- ◆ Continuing to support and recruit reuse outlets. Reuse partners save the program transportation and processing costs while providing a benefit to their community.

#### D. PROGRAM METRICS

The following table presents costs per capita (using the US Census Bureau's 2010 Oregon population of 3,831,074) and cost per gallon collected. The increase in cost per gallon is a direct result of Clean Earth needing to utilize an alternate latex paint processor at a higher cost per gallon, due to COVID-19 related capacity limitations at Metro. While Metro's capacity has improved, COVID-19 continues to influence their ability process paint at pre-COVID-19 levels:

##### PROGRAM METRICS

	2017	2018	2019	2020
Cost per Capita	\$ 1.26	\$ 1.22	\$ 1.22	\$ 1.25
Cost per Gallon	\$ 6.43	\$ 6.45	\$ 6.09	\$ 6.79

#### E. PROGRAM BUDGET

The budget for 2021 is summarized in the following table and reflects observed revenue and expense trends:

##### 2021 BUDGET

###### REVENUE

PaintCare fees	\$ 5,783,000
Total revenue	5,783,000

###### EXPENSES

Operations	4,555,000
Communications	150,000
DEQ administrative fees	40,000
Administrative costs	462,767
Total expenses	5,207,767

Change in net assets	\$ 575,233
----------------------	------------

## F. INDEPENDENT FINANCIAL AUDIT

An independent financial audit was conducted of the PaintCare program by Rogers & Company PLLC. This independent CPA firm conducted the audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that the firm plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The audit process includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. The audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. In Rogers & Company's opinion, the financial statements of PaintCare present fairly, in all material respects, the financial position as of December 31, 2020, and the changes in its net assets and its cash flows for the twelve months then ended in conformity with accounting principles generally accepted in the United States of America.

Please see Appendix B for the independent financial audit of the PaintCare program.

## Section 4. Education and Outreach

### Statutory Citation

459A.842 Reports by stewardship organizations. At a minimum, the report must contain:

(1)(k) Samples of educational and outreach materials provided to consumers of architectural paint, an evaluation of the methods used to disseminate those materials and an assessment of the effectiveness of the education and outreach, including levels of waste prevention and reuse.

(1)(m) A description of the activities undertaken to achieve, and the progress made toward achieving, the program goals as provided for in the program plan.

### A. EDUCATIONAL MATERIALS PROVIDED TO CONSUMERS

#### A1. Point of Sale (POS) Materials

PaintCare makes POS materials available to Oregon paint retailers to distribute to their customers. POS materials include the program brochure, mini card, in-store poster, fact sheet for painting contractors, and fact sheet about the large volume pick-up service. Brochure holders and a counter mat version of the store poster are also made available.

Any retailer or interested party may order POS materials throughout the year: via an online form, email, fax, mail, or phone. Orders are filled within 2-3 days of placement. These materials and others may also be downloaded from the Oregon section of [www.paintcare.org](http://www.paintcare.org). Program materials were also delivered by the Oregon program coordinator to PaintCare drop-off sites during site visits.



Program Brochure, Mini Card, Store Poster, Counter Mat, Contractor and LVP Fact Sheets

In October, PaintCare sent mailings to 613 Oregon paint retailers reminding them of their responsibility under the stewardship law to provide information at the time of sale and providing extra POS materials. The packages included a cover letter, program brochures, retailer fact sheets, large volume pickup fact sheets, and painting contractor fact sheets. In total the mailings included 33,218 POS materials.

In addition to the mailing, PaintCare distributed 3,245 program brochures, mini cards, and fact sheets upon request during the reporting year.

Larger versions of the materials shown above are included in Appendix C and available on PaintCare's website.

## A2. Other Outreach and Advertising

**Website and Site Locator.** PaintCare's website address is included in all PaintCare promotional materials. The website includes information on all aspects of the program. PaintCare provides web content for Store Right (tips for proper storage) and Pass It On (to promote reuse). PaintCare's site locator is kept up to date and provides a search engine for finding the closest PaintCare drop-off site by zip code, city, or street address.

PaintCare provides links to paint calculators from various sources (see: [www.paintcare.org/calculators/](http://www.paintcare.org/calculators/)). These paint calculators can be used by everyone to help them buy the right amount of paint.

PaintCare maintains a list of locations in Oregon and around the country where the public can get recycled content paint (see: [www.paintcare.org/wp-content/uploads/docs/xx-recycled-paint-stores.pdf](http://www.paintcare.org/wp-content/uploads/docs/xx-recycled-paint-stores.pdf)).

**Radio Advertising.** Radio advertising in 2020 was limited to radio spots that were placed by Lane County as part of that county's outreach reimbursement agreement.

**Print Advertising.** Print advertising in 2020 was limited to targeted newspaper and direct mail advertising to promote paint drop-off events and advertisements placed by Tillamook County as part of that county's outreach reimbursement agreement.

**Social Media Presence and Advertising.** PaintCare used a portion of its outreach funds to pay for advertising on Facebook in Oregon. PaintCare's Facebook page has nearly 90,000 likes nationally, with several thousand from Oregon.

## A3. Postconsumer Paint Reduction and Public Awareness Goals

In 2020, PaintCare and DEQ worked together to finalize a revision of the program plan that addresses the process for measuring and setting goals for postconsumer paint reduction and public awareness. PaintCare expects the revised program plan to be submitted for DEQ's approval in mid-2021.

#### A4. 2021 Planned Outreach

**POS Materials.** PaintCare will continue to provide POS materials to retailers and other interested parties as it did in 2020.

**Other Outreach/Advertising.** Oregon outreach will cover the following activities:

- ◆ Promotion of PaintCare drop-off events using print and digital media. For each PaintCare-sponsored event, PaintCare will work with its outreach firm to develop a specific plan that may include flyers, radio, newspaper, direct mail, and/or social media. The selection of media will be tailored to the location and available media opportunities. As part of the communication with local contacts, PaintCare will solicit suggestions for outreach.
- ◆ Reimbursements to counties with outreach funding agreements.

Other planned activities may include:

- ◆ Targeted digital media campaigns, including online display advertising, native display (ads that appear to be part of content on websites), and paid social media advertising (e.g., Facebook).
- ◆ An advertising campaign to promote each drop-off site to nearby households and businesses.
- ◆ Underwriting messages on Oregon Public Radio.
- ◆ A digital advertising campaign focused on increasing general awareness of paint recycling options to work toward goals identified through 2017 public awareness survey results.



## Appendix Section A

# PAINTCARE DROP-OFF SITES

## PAINTCARE SITES IN OREGON IN 2020 - PAGE 1 OF 9

City	Site Name	Address	Type	Gallons
<b>BAKER WASTESHED</b>				1,321
Baker City	Millers Home Center	3815 Pocahontas Rd	Retail	334
Baker City	Thatchers Ace Hardware	2200 Resort St	Retail	987
<b>BENTON WASTESHED</b>				9,901
Corvallis	Habitat Restore	4840 SW Philomath Blvd	Reuse Store	464
Corvallis	Miller Paint	1405 NW 9th St	Retail	1,955
Corvallis	Republic Services (Benton Co)	110 NE Walnut Blvd	HHW Event	3,692
Corvallis	Sherwin-Williams	2495 NW 9th St	Retail	3,789
<b>CLATSOP WASTESHED</b>				5,966
Astoria	City Lumber	2142 Commercial St	Retail	2,571
Gearhart	Sherwin-Williams	3527 Hwy 101 N	Retail	3,395
<b>COLUMBIA WASTESHED</b>				9,092
Clatskanie	City Park (Columbia Co)	300 NE Park St	HHW Event	297
Saint Helens	Habitat Restore	164 Little St	Reuse Store	850
Saint Helens	Waste Connections	1601 Railroad Ave	Transfer Station	7,362
Vernonia	Vernonia Hardware & Supply	1026 Bridge St	Retail	583
<b>COOS WASTESHED</b>				4,008
Coos Bay	Beaver Hill Disposal	55722 Hwy 101	Transfer Station	2,664
Coos Bay	Habitat Restore	776 S 2nd St	Reuse Store	1,229
Coquille	Coquille Supply	10054 Hwy 42	Retail	116
<b>CROOK WASTESHED</b>				4,550
Prineville	Crook County HHW & Landfill	110 SW Landfill Rd	Transfer Station	2,964
Prineville	Crook County Landfill (Crook Co)	110 SW Landfill Rd	HHW Event	740
Prineville	Parr Lumber	601 N Main St	Retail	747
Prineville	Habitat Restore	1427 NW Murphy Ct	Reuse Store	99
<b>CURRY WASTESHED</b>				3,024
Brookings	Cascade Home Center	711 Chetco Ave	Retail	1,219
Brookings	Habitat Restore	616 Memory Ln	Reuse Store	231
Brookings	County Transfer Station (Curry Co)	17498 Carpenterville Rd	HHW Event	524
Brookings	Gold Beach Lumber	16016 Hwy 101 S	Retail	339
Gold Beach	Gold Beach Lumber	28680 Hunter Creek Loop	Retail	667
Port Orford	Gold Beach Lumber	1935 Oregon St	Retail	44
<b>DESCHUTES WASTESHED</b>				63,344
Bend	[Painting Contractor]		RLVP	731

# PAINTCARE DROP-OFF SITES

## PAINTCARE SITES IN OREGON IN 2020 - PAGE 2 OF 9

City	Site Name	Address	Type	Gallons
Bend	[Painting Contractor]		RLVP	0
Bend	[Painting Contractor]		LVP	178
Bend	Denfeld Paints	2121 NE Division St	Retail	2,723
Bend	Habitat Restore	224 NE Thurston Ave	Reuse Store	4,767
Bend	Knott Landfill HHW	61050 SE 27th St	HHW Facility	6,945
Bend	Knott Landfill	61050 SE 27th St	Transfer Station	21,423
Bend	PPG Paints	955 SE Wilson Ave	Retail	1,058
Bend	Rodda Paint	63007 Layton Ave	Retail	5,537
Bend	Sherwin-Williams	20515 Cooley Rd	Retail	2,483
Bend	Sherwin-Williams	125 NE Franklin Ave	Retail	3,265
Bend	Sherwin-Williams	61137 S Hwy 97	Retail	787
La Pine	Habitat Restore	52684 Hwy 97	Reuse Store	469
La Pine	La Pine Ace Hardware	51615 Huntington Rd	Retail	3,331
La Pine	La Pine High School (Deschutes Co)	51633 Coach Rd	HHW Event	592
Redmond	Denfeld Paints	641 NW Fir Ave	Retail	2,708
Redmond	County Fairgrounds (Deschutes Co)	3800 SW Airport Way	HHW Event	880
Redmond	Habitat Restore	1242 Hwy 97 S	Reuse Store	543
Redmond	[Painting Contractor]		LVP	97
Redmond	Sherwin-Williams	2835 SW 17th Pl	Retail	2,267
Sisters	Habitat Restore	254 West Adams Ave	Reuse Store	55
Sisters	Luttons Ace Hardware	373 E Hood Ave	Retail	1,814
Sisters	Sisters Recycling Ctr (Deschutes Co)	328 W Sisters Park Dr	HHW Event	690
<b>DOUGLAS WASTESHED</b>				<b>7,691</b>
Myrtle Creek	Dels True Value Building Supply	102 S Old Pacific Hwy	Retail	407
Reedsport	Kel Cee Ace Hardware	1350 Hwy 101 S	Retail	417
Roseburg	Colorcraft Paint	2646 NE Diamond Lake Blvd	Retail	1,993
Roseburg	Heartwood Resources	3495 Old Hwy 99 S	Reuse Store	1,889
Roseburg	[Painting Contractor]		LVP	569
Roseburg	Sherwin-Williams	287 NW Garden Valley Blvd	Retail	2,416
<b>GRANT WASTESHED</b>				<b>570</b>
John Day	John Day True Value	161 E Main St	Retail	570
<b>HARNEY WASTESHED</b>				<b>510</b>
Burns	County Fairgrounds (DEQ)	69660 S Egan Rd	HHW Event	106
Burns	Parr Lumber	1 S Broadway Ave	Retail	404
<b>HOOD RIVER WASTESHED</b>				<b>3,135</b>
Hood River	Hood River Supply	1945 12th St	Retail	376

# PAINTCARE DROP-OFF SITES

## PAINTCARE SITES IN OREGON IN 2020 - PAGE 3 OF 9

City	Site Name	Address	Type	Gallons
Hood River	Swell City Hometown Paint	1737 W Cascade Ave	Retail	210
Hood River	Tri-County HHW Hood River	3440 Guignard Dr	HHW Seasonal	2,236
Odell	Hood River Supply	3831 Eagle Loop	Retail	60
Odell	Mid Valley Market (Tri-County)	3380 Odell Highway	HHW Event	252
<b>JACKSON WASTESHED</b>				<b>28,555</b>
Ashland	[School or University]		LVP	290
Ashland	Miller Paint	2205 Ashland St	Retail	3,633
Ashland	Sherwin-Williams	2220 Ashland St	Retail	1,394
Ashland	[School or University]		LVP	116
Medford	[Construction]		LVP	290
Medford	Drakes Paint & Supply	2929 N Pacific Hwy	Retail	4,565
Medford	[Retail]		LVP	106
Medford	Habitat Restore	2233 S Pacific Hwy	Reuse Store	3,257
Medford	[School District]		RLVP	266
Medford	Miller Paint	803 S Central Ave	Retail	4,575
Medford	Parr Lumber	1231 Disk Dr	Retail	1,347
Medford	PPG Paints	2720 Crater Lake Hwy	Retail	1,080
Medford	[Hospital]		LVP	194
Medford	Rodda Paint	1211 Court St	Retail	1,173
Medford	Sherwin-Williams	2560 Crater Lake Hwy	Retail	2,825
Medford	Sherwin-Williams	1361 Center Dr	Retail	1,737
Medford	[Painting Contractor]		LVP	199
Shady Cove	[Property Manager/Owner]		LVP	212
Shady Cove	Shady Cove Public Works	1008 Celtic Circle	PaintCare Event	1,293
<b>JEFFERSON WASTESHED</b>				<b>1,075</b>
Madras	Habitat Restore	84 SW K St	Reuse Store	234
Madras	Madras Paint & Glass	1076 SW Hwy 97	Retail	841
Warm Springs	Warm Springs Transfer Station	6100 Dry Creek Trail Rd	Transfer Station	0
<b>JOSEPHINE WASTESHED</b>				<b>8,708</b>
Grants Pass	[Painting Contractor]		LVP	168
Grants Pass	Diamond Home Improvement	1881 NE 7th St	Retail	272
Grants Pass	[Construction]		LVP	184
Grants Pass	Miller Paint	1620 D Allen Creek Rd	Retail	3,793
Grants Pass	PPG Paints	310 NE Beacon St	Retail	1,522
Grants Pass	[Household]		LVP	466
Grants Pass	Rodda Paint (New Dec 2020)	409 NE F St	Retail	0
Grants Pass	Sherwin-Williams	1072 Rogue River Hwy	Retail	2,302

# PAINTCARE DROP-OFF SITES

## PAINTCARE SITES IN OREGON IN 2020 - PAGE 4 OF 9

City	Site Name	Address	Type	Gallons
<b>KLAMATH WASTESHED</b>				<b>3,722</b>
Klamath Falls	Diamond Home Improvement	2380 S 6th St	Retail	197
Klamath Falls	Sherwin-Williams	4525 S 6th St	Retail	3,525
<b>LAKE WASTESHED</b>				<b>958</b>
Fort Rock	Rockhorse Park	74543 Oregon 31	Retail	0
Lakeview	Thomas Creek Rd Landfill	23980 Thomas Creek Rd	Transfer Station	958
<b>LANE WASTESHED</b>				<b>58,092</b>
Blachly	Triangle Lake School (PC Event)	20264 Blachly Grange Rd	PaintCare Event	373
Cottage Grove	Cascade Home Center	40 S 5th St	Retail	457
Creswell	Cascade Home Center	104 S Mill St	Retail	683
Eugene	[School District]		LVP	450
Eugene	Forrest Paint	990 McKinley St	Retail	3,481
Eugene	Habitat Restore	1210 Oak Patch Rd	Reuse Store	1,425
Eugene	Jerrys Home Improvement	2600 Hwy 99 N	Retail	4,786
Eugene	[School or University]		LVP	52
Eugene	Lane County HHW	3100 E 17th Ave	HHW Facility	9,092
Eugene	Lane County Transfer Station	3100 E 17th Ave	Transfer Station	16,003
Eugene	Miller Paint	3520 W 11th Ave	Retail	1,448
Eugene	PPG Paints	1830 W 7th Ave	Retail	301
Eugene	Sherwin-Williams	1054 Green Acres Rd	Retail	3,036
Eugene	Sherwin-Williams	3390 W 11th Ave	Retail	3,046
Eugene	Sherwin-Williams	2866 Willamette St	Retail	1,097
Eugene	Tommys Paint Pot	1000A Conger St	Retail	1,003
Florence	Habitat Restore	2016 Hwy 101	Reuse Store	3,264
Lowell	[Painting Contractor]		LVP	301
Oakridge	Oakridge Fire Dept (Lane Co) *	47592 Hwy 58	HHW Event	
Springfield	[Painting Contractor]		LVP	1,622
Springfield	Jerrys Home Improvement	2525 Olympic St	Retail	4,058
Springfield	Parr Lumber	1291 South A St	Retail	0
Springfield	Sherwin-Williams	1520 N 18th St	Retail	1,986
Springfield	[Construction]		LVP	130
<b>LINCOLN WASTESHED</b>				<b>8,327</b>
Lincoln City	Habitat Restore	2150 SE Hwy 101	Reuse Store	195
Lincoln City	Lincoln Sanitary Service	1726 SE Hwy 101	Transfer Station	3,734
Lincoln City	Schooner Creek Transfer Station	367 S Anderson Creek Rd	Transfer Station	644
Newport	Sherwin-Williams	121 NE Harney St	Retail	702

# PAINTCARE DROP-OFF SITES

## PAINTCARE SITES IN OREGON IN 2020 - PAGE 5 OF 9

City	Site Name	Address	Type	Gallons
Newport	Thompsons Sanitary Service	7450 NE Avery St	Transfer Station	1,785
Toledo	Dahl Sanitary Service	5441 W Hwy 20	Transfer Station	796
Waldport	Dahl Sanitary Service	235 SW Dahl Ave	Transfer Station	471
<b>LINN WASTESHED</b>				<b>16,105</b>
Albany	Albany Lebanon Sanitation (City/County)	1214 Montgomery St SE	HHW Event	2,114
Albany	[Government City]		LVP	81
Albany	[Painting Contractor]		RLVP	2,982
Albany	[Construction]		LVP	370
Albany	[School or University]		LVP	484
Albany	Habitat Restore	1225 SE 6th Ave	Reuse Store	2,723
Albany	Miller Paint	1350 Pacific Blvd	Retail	1,055
Albany	Parr Lumber	415 1st Ave E	Retail	727
Albany	Sherwin-Williams	2945 SE Santiam Hwy	Retail	2,813
Lebanon	Habitat Restore	566 Main St	Reuse Store	1,190
Sweet Home	Hoys True Value	3041 Main St	Retail	850
Sweet Home	Sweet Home Sanitation (City)	1325 18th Ave	HHW Event	716
<b>MALHEUR WASTESHED</b>				<b>2,117</b>
Ontario	Kinney Bros & Keele True Value	460 SW 4th Ave	Retail	1,708
Ontario	Sherwin-Williams	1289 SE 1st Ave	Retail	409
<b>MARION WASTESHED</b>				<b>53,282</b>
Keizer	Sherwin-Williams	4669 River Rd N	Retail	3,119
Salem	Habitat Restore	1249 13th St SE	Reuse Store	4,637
Salem	Marion County HHWF	3250 Deer Park Dr SE	HHW Facility	20,807
Salem	Miller Paint	390 Lancaster Dr NE	Retail	3,416
Salem	Parr Lumber	4050 Salem Industrial Dr NE	Retail	381
Salem	Rodda Paint	3589 Fairview Industrial Dr SE	Retail	1,741
Salem	Rodda Paint	2229 Lancaster Dr NE	Retail	710
Salem	Sherwin-Williams	4596 Commercial St SE	Retail	2,617
Salem	Sherwin-Williams	1805 Lancaster Dr NE	Retail	1,412
Salem	Tommys Paint Pot	980 Lancaster Dr NE	Retail	676
Woodburn	Habitat Restore	245 Young St	Reuse Store	2,785
Woodburn	North Marion Recycling	17827 Whitney Ln NE	Transfer Station	10,881
Woodburn	[Painting Contractor]		LVP	101
<b>METRO WASTESHED (CLACKAMAS COUNTY)</b>				<b>158,832</b>
Boring	[Painting Contractor]		LVP	1,465
Canby	Habitat Restore	411 S Redwood St	Reuse Store	1,150

# PAINTCARE DROP-OFF SITES

PAINTCARE SITES IN OREGON IN 2020 - PAGE 6 OF 9

City	Site Name	Address	Type	Gallons
Clackamas	[Painting Contractor]		RLVP	469
Clackamas	[Construction]		LVP	289
Clackamas	[Painting Contractor]		RLVP	7,447
Clackamas	Miller Paint	10210 SE Hwy 212	Retail	3,215
Clackamas	Sherwin-Williams	11475 SE 82nd Ave	Retail	3,285
Damascus	[Painting Contractor]		LVP	403
Damascus	[Painting Contractor]		LVP	1,534
Damascus	[Painting Contractor]		LVP	130
Estacada	Estacada True Value	310 S Main St	Retail	548
Lake Oswego	Miller Paint	544 N State St	Retail	5,946
Lake Oswego	Sherwin-Williams	15659 Boones Ferry Rd	Retail	2,990
Milwaukie	[Construction]		LVP	107
Milwaukie	Sherwin-Williams	18090 SE McLoughlin Blvd	Retail	3,218
Oregon City	Metro South HHWF	2001 Washington St	HHW Facility	125,703
Welches	Welches Mtn Building Supply	67250 E Hwy 26	Retail	380
Wilsonville	[Painting Contractor]		LVP	553
<b>METRO WASTESHED (MULTNOMAH COUNTY)</b>				<b>155,025</b>
Gresham	Habitat Restore	610 NE 181st Ave	Reuse Store	2,677
Gresham	Miller Paint	1831 E Powell Blvd	Retail	8,240
Gresham	Sherwin-Williams	1740 E Powell Blvd	Retail	2,755
Happy Valley	Rodda Paint	10309 SE 82nd Ave	Retail	1,896
Portland	A-Boy Supply	7365 SW Barbur Blvd	Retail	804
Portland	[Painting Contractor]		LVP	373
Portland	[Property Manager/Owner]		RLVP	257
Portland	[Painting Contractor]		LVP	127
Portland	[School or University]		LVP	114
Portland	Dicks Color Center	909 SE Salmon St	Retail	1,813
Portland	Habitat Restore	10445 SE Cherry Blossom Dr	Reuse Store	5,507
Portland	[Property Manager/Owner]		LVP	91
Portland	[Painting Contractor]		RLVP	461
Portland	[Construction]		RLVP	716
Portland	[Property Manager/Owner]		LVP	121
Portland	Metro Central HHWF	6161 NW 61st Ave	HHW Facility	88,149
Portland	Miller Paint	10114 SE Division St	Retail	918
Portland	Miller Paint	8073 SE 17th Ave	Retail	552
Portland	Miller Paint	317 SE Grand Ave	Retail	8,960
Portland	[Household]		LVP	183
Portland	[Government City]		LVP	157

# PAINTCARE DROP-OFF SITES

## PAINTCARE SITES IN OREGON IN 2020 - PAGE 7 OF 9

City	Site Name	Address	Type	Gallons
Portland	Parkrose Hardware	10625 NE Sandy Blvd	Retail	4,787
Portland	Powell Paint Center	5205 SE Powell Blvd	Retail	6,437
Portland	Rodda Paint	321 SE Taylor St	Retail	2,077
Portland	Rodda Paint	10120 SW Park Way	Retail	1,578
Portland	Sherwin-Williams	2246 NW Roosevelt St	Retail	7,492
Portland	Sherwin-Williams	9745 SE Division St	Retail	2,265
Portland	Sherwin-Williams	30 NE Broadway St	Retail	1,860
Portland	Sherwin-Williams	5128 SE Woodstock Blvd	Retail	2,318
Portland	[Painting Contractor]		LVP	1,150
Portland	[Property Manager/Owner]		LVP	191
<b>METRO WASTESHED (WASHINGTON COUNTY)</b>				<b>67,441</b>
Aloha	Suburban Ace Hardware	3470 SW 185th Ave	Retail	5,359
Beaverton	[Property Manager/Owner]		LVP	322
Beaverton	[Painting Contractor]		RLVP	425
Beaverton	[Property Manager/Owner]		LVP	189
Beaverton	Habitat Restore	13475 SW Millikan Way	Reuse Store	8,859
Beaverton	Rodda Paint	8614 SW Hall Blvd	Retail	3,516
Beaverton	Sherwin-Williams	12480 SW Center St	Retail	5,452
Forest Grove	Habitat Restore	3731 Pacific Ave	Reuse Store	1,403
Forest Grove	Parr Lumber	2134 NE Main St	Retail	626
Hillsboro	Epson (Metro)	3950 NW Alclek Pl	HHW Event	342
Hillsboro	[Painting Contractor]		LVP	116
Hillsboro	Miller Paint	646 SW Oak St	Retail	3,533
Hillsboro	Parr Lumber	21700 NW Wagon Way	Retail	554
Hillsboro	[Painting Contractor]		LVP	330
Hillsboro	Sherwin-Williams	348 SE 10th Ave	Retail	4,529
Portland	Miller Paint	1040 NW Murray Rd	Retail	7,898
Portland	Miller Paint	8703 SW Beaverton Hillsdale Hwy	Retail	6,034
Portland	Parr Lumber (Dropped April 2020)	4605 SW Scholls Ferry Rd	Retail	220
Portland	Sherwin-Williams	13555 NW Cornell Rd	Retail	3,943
Sherwood	[Construction]		LVP	163
Sherwood	[Painting Contractor]		LVP	114
Sherwood	Sherwin-Williams	20673 SW Roy Rogers Rd	Retail	3,783
Tigard	[Construction]		LVP	152
Tigard	[Construction]		LVP	83
Tigard	[Painting Contractor]		RLVP	0
Tualatin	Sherwin-Williams	19390 SW 90th Ct	Retail	9,497



# PAINTCARE DROP-OFF SITES

## PAINTCARE SITES IN OREGON IN 2020 - PAGE 8 OF 9

City	Site Name	Address	Type	Gallons
<b>MILTON-FREEWATER WASTESHED</b>				<b>390</b>
Milton-Freewater	Humbert Recycling	54841 Hwy 332	PaintCare Event	390
<b>MORROW WASTESHED</b>				<b>197</b>
Boardman	Morrow County Transfer Station	69900 Frontage Ln	Transfer Station	46
Lexington	Morrow County Transfer Station	57185 Hwy 74	Transfer Station	151
<b>SHERMAN WASTESHED</b>				<b>113</b>
Wasco	Wasco School Event Ctr (Tri-County)	903 Barnett St	HHW Event	113
<b>TILLAMOOK WASTESHED</b>				<b>5,371</b>
Manzanita	Manzanita Transfer Station	34995 Necarney City Rd	Transfer Station	855
Pacific City	Pacific City True Value	34995 River Ave	Retail	488
Tillamook	Tillamook County HHW	1315 Ekloff Rd	HHW Facility	4,029
<b>UMATILLA WASTESHED</b>				<b>3,245</b>
Hermiston	Sherwin-Williams	1390 N 1st St	Retail	237
Hermiston	Smittys Ace Hardware	1845 N 1st St	Retail	1,326
Pendleton	Confederated Tribes of the Umatilla Indian Reservation (Metro)	73265 Confederated Way	HHW Event	94
Pendleton	[Painting Contractor]		LVP	89
Pendleton	Sherwin-Williams	115 SE Emigrant Ave	Retail	1,499
<b>UNION WASTESHED</b>				<b>2,240</b>
Elgin	Elgin Transfer Station	75718 Hemlock St	Transfer Station	0
La Grande	Thatchers Ace Hardware	2212 Island Ave	Retail	552
La Grande	La Grande Paint & Glass	601 Adams Ave	Retail	800
La Grande	Millers Home Center	3109 May Ln	Retail	887
<b>WALLOWA WASTESHED</b>				<b>616</b>
Enterprise	Wallowa County Ace Hardware	101 W North St	Retail	616
<b>WASCO WASTESHED</b>				<b>3,827</b>
Maupin	South Wasco High (Tri-County)	699 4th St	HHW Event	217
Mosier	Mosier School (Tri-County)	3rd Ave	HHW Event	245
The Dalles	Habitat Restore	1001 W 6th St	Reuse Store	445
The Dalles	Sawyers True Value	500 E 3rd St	Retail	599
The Dalles	Sherwin-Williams	521 Mount Hood St	Retail	425
The Dalles	Tri-County HHW The Dalles	1317 W 1st St	HHW Seasonal	1,703
Tygh Valley	County Fairgrounds (Tri-County)	81849 Fairgrounds Rd	HHW Event	193

# PAINTCARE DROP-OFF SITES

## PAINTCARE SITES IN OREGON IN 2020 - PAGE 9 OF 9

City	Site Name	Address	Type	Gallons
<b>WHEELER WASTESHED</b>				<b>375</b>
Fossil	Fossil Transfer Station	17487 Black Butte Rd	Transfer Station	130
Mitchell	Mitchell Transfer Station	Mile Post 24.5 Hwy 207	Transfer Station	0
Spray	Spray Transfer Station	Kahler Basin Rd	Transfer Station	244
<b>YAMHILL WASTESHED</b>				<b>14,548</b>
McMinnville	Habitat Restore	1040 SE 1st St	Reuse Store	2,802
McMinnville	Sherwin-Williams	570 NE Hwy 99 W	Retail	2,769
McMinnville	County Fairgrounds (HHW Event)	2070 NE Lafayette Ave	HHW Event	2,427
Newberg	[Painting Contractor]		LVP	332
Newberg	[Painting Contractor]		LVP	160
Newberg	Parr Lumber	200 N Elliott Rd	Retail	2,032
Newberg	Sherwin-Williams	2508 Portland Rd	Retail	3,389
Willamina	West Valley Campus	266 SE Washington St	PaintCare Event	638
<b>Total Gallons in 2020</b>				<b>706,270</b>

### NOTES:

\* The Lane county event site's paint volume is included with the HHW Facility and not reported separately.

Other sites with 0 volume did not ship paint in 2020

LVP = Large Volume Pick-Up Site (without contract)

RLVP = Recurring Large Volume Pick-Up Site (with contract)

## Appendix Section B

**PaintCare Inc.**

Financial Statements  
and Independent Auditors' Report

Twelve Month Period Ended December 31, 2020 and 2019

**PaintCare Inc.**

Financial Statements  
Twelve Month Period Ended December 31, 2020 and 2019

**Contents**

Independent Auditors' Report.....	1-2
<i>Financial Statements</i>	
Statements of Financial Position.....	3
Statements of Activities .....	4
Statements of Functional Expenses .....	5-6
Statements of Cash Flows .....	7
Notes to Financial Statements.....	8-17
<i>Supplementary Information</i>	
Schedules of Activities, Organized by Program .....	18-19

## **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors of  
PaintCare Inc.

We have audited the accompanying financial statements of PaintCare Inc. ("PaintCare"), which comprise the statements of financial position as of December 31, 2020 and 2019; the related statements of activities, functional expenses, and cash flows for twelve month period then ended; and the related notes to the financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of PaintCare as of December 31, 2020 and 2019, and the changes in its net assets and its cash flows for twelve month period then ended in accordance with accounting principles generally accepted in the United States of America.

***Other Matter***

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information included on pages 18-19 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Handwritten signature of Rogers & Company LLC in black ink.

Vienna, Virginia  
March 16, 2021

**PaintCare Inc.**

Statements of Financial Position  
December 31, 2020 and 2019

	<u>2020</u>	<u>2019</u>
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 27,911,659	\$ 11,592,998
Accounts receivable, net	4,606,670	4,160,915
Investments	59,337,509	55,001,406
Prepaid expenses	<u>61,936</u>	<u>93,086</u>
 Total current assets	 91,917,774	 70,848,405
Intangible assets, net	<u>229,606</u>	<u>242,861</u>
 Total assets	 <u><u>\$ 92,147,380</u></u>	 <u><u>\$ 71,091,266</u></u>
 <b>Liabilities and Net Assets</b>		
<b>Liabilities</b>		
Current liabilities:		
Accounts payable and accrued expenses	\$ 9,305,941	\$ 7,932,775
Due to affiliate	2,139,549	865,118
Grants payable	<u>100,101</u>	<u>178,865</u>
 Total liabilities	 <u>11,545,591</u>	 <u>8,976,758</u>
 <b>Net Assets</b>		
Without donor restrictions	<u>80,601,789</u>	<u>62,114,508</u>
 Total net assets	 <u>80,601,789</u>	 <u>62,114,508</u>
 Total liabilities and net assets	 <u><u>\$ 92,147,380</u></u>	 <u><u>\$ 71,091,266</u></u>



**PaintCare Inc.**

Statements of Activities  
For the Twelve Month Period Ended December 31, 2020 and 2019

	2020	2019
<b>Operating Revenue and Support</b>		
Paint recovery fees	\$ 68,107,028	\$ 60,008,899
Total operating revenue and support	68,107,028	60,008,899
<b>Expenses</b>		
Program and delivery services:		
Oregon	4,512,687	4,375,335
California	28,771,777	31,370,565
Connecticut	2,856,892	3,380,453
Rhode Island	679,444	810,418
Minnesota	4,758,947	5,130,101
Vermont	718,430	817,191
Maine	1,104,108	1,256,277
Colorado	5,415,908	5,866,575
District of Columbia	442,305	398,730
Washington	102,912	41,600
New York	42,451	-
Total program and delivery services	49,405,861	53,447,245
General and administrative	4,549,989	4,517,663
Total expenses	53,955,850	57,964,908
<b>Change in Net Assets from Operations</b>	14,151,178	2,043,991
<b>Non-Operating Activities</b>		
Investment return, net	4,336,103	5,474,137
Loss on disposal of intangible assets	-	(102,362)
Total non-operating activities	4,336,103	5,371,775
<b>Change in Net Assets</b>	18,487,281	7,415,766
<b>Net Assets, beginning of period</b>	62,114,508	54,698,742
<b>Net Assets, end of period</b>	\$ 80,601,789	\$ 62,114,508

*See accompanying notes.*

**PaintCare Inc.**

Statement of Functional Expenses  
For the Twelve Month Period Ended December 31, 2020

	Program and Delivery Services											General and Administrative	Total
	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	Washington	New York		
<b>Expenses</b>													
Salaries and related benefits	\$ 115,544	\$ 915,713	\$ 98,382	\$ 32,368	\$ 234,884	\$ 41,696	\$ 88,330	\$ 189,256	\$ 12,189	\$ 38,029	\$ -	\$ 1,590,724	\$ 3,357,115
Collection support	16,389	3,016,941	441,778	118,762	347,899	65,962	138,956	439,593	29,239	1,989	-	-	4,617,508
Transportation and processing	4,280,130	21,897,673	2,154,995	448,261	4,064,857	576,586	791,393	3,909,731	208,547	-	-	-	38,332,173
Communications	33,851	2,428,492	124,160	73,060	76,892	1,608	1,315	733,929	161,728	19,256	1,178	10,688	3,666,157
Legal fees	-	5,784	-	-	-	-	-	5,794	1,913	81	13,617	52,033	79,222
State agency administrative fees	40,000	402,584	22,400	-	17,171	30,000	78,919	120,000	26,468	22,700	10,000	-	770,242
Professional fees	647	11,800	3,358	597	1,593	400	781	611	541	14,750	3,486	110,538	149,102
Office and supplies	7,522	13,525	396	99	1,584	-	156	734	-	1,787	293	24,531	50,627
Subscriptions and publications	869	16,291	145	43	1,537	60	217	386	-	472	-	62,525	82,545
Professional development	2,580	18,009	5,336	3,692	3,157	125	2,281	5,245	-	650	4,626	12,181	57,882
Travel	5,258	42,983	5,167	1,597	9,220	1,956	499	7,182	1,606	2,455	6,533	24,411	108,867
Meetings	65	1,945	64	101	153	-	-	162	74	10	2,718	1,737	7,029
Bank fees	1,050	-	661	790	-	-	1,076	-	-	210	-	103,441	107,228
Management fees	-	-	-	-	-	-	-	-	-	-	-	2,230,558	2,230,558
Insurance	-	-	-	-	-	-	-	-	-	-	-	254,832	254,832
Amortization	-	-	-	-	-	-	-	-	-	-	-	63,355	63,355
Other expenses	8,782	37	50	74	-	37	185	3,285	-	523	-	8,435	21,408
<b>Total Expenses</b>	<b>\$ 4,512,687</b>	<b>\$ 28,771,777</b>	<b>\$ 2,856,892</b>	<b>\$ 679,444</b>	<b>\$ 4,758,947</b>	<b>\$ 718,430</b>	<b>\$ 1,104,108</b>	<b>\$ 5,415,908</b>	<b>\$ 442,305</b>	<b>\$ 102,912</b>	<b>\$ 42,451</b>	<b>\$ 4,549,989</b>	<b>\$ 53,955,850</b>

See accompanying notes.

**PaintCare Inc.**

Statement of Functional Expenses  
For the Twelve Month Period Ended December 31, 2019

	Program and Delivery Services										General and Administrative	Total
	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	Washington		
<b>Expenses</b>												
Salaries and related benefits	\$ 118,230	\$ 894,784	\$ 95,322	\$ 28,440	\$ 154,247	\$ 39,445	\$ 84,316	\$ 198,284	\$ 12,591	\$ 22,567	\$ 1,428,787	\$ 3,077,013
Collection support	15,548	3,215,403	461,459	109,772	433,216	87,579	125,267	540,981	35,685	-	-	5,024,910
Transportation and processing	4,110,650	23,255,793	2,242,897	492,977	4,275,146	674,900	928,091	4,159,813	215,033	-	-	40,355,300
Communications	40,951	3,312,079	530,808	151,847	196,402	6,426	9,365	645,660	86,642	-	55,628	5,035,808
Legal fees	7,018	79,845	10,674	14,881	9,903	-	8,416	9,935	9,915	8,849	48,140	207,576
State agency administrative fees	40,000	307,617	20,000	-	19,891	-	71,003	120,000	26,000	-	-	604,511
Professional fees	5,687	29,019	5,596	769	2,950	2,829	3,541	34,443	346	193	133,265	218,638
Office and supplies	439	3,176	218	359	1,809	353	100	2,007	155	445	28,659	37,720
Subscriptions and publications	866	3,978	172	46	1,358	61	130	869	2	9	64,005	71,496
Professional development	1,150	23,657	3,822	564	6,082	50	2,633	7,826	-	73	32,959	78,816
Travel	16,946	137,953	8,602	9,918	18,175	5,471	11,825	43,946	11,959	9,098	144,209	418,102
Meetings	623	7,210	583	545	1,557	37	148	2,478	92	366	20,187	33,826
Bank fees	1,025	-	-	-	-	-	657	-	-	-	68,264	69,946
Management fees	-	-	-	-	-	-	-	-	-	-	2,161,926	2,161,926
Insurance	-	-	-	-	-	-	-	-	-	-	235,750	235,750
Amortization	-	-	-	-	-	-	-	-	-	-	95,343	95,343
Research and development grant	-	100,000	-	-	-	-	-	100,000	-	-	-	200,000
Other expenses	16,202	51	300	300	9,365	40	10,785	333	310	-	541	38,227
<b>Total Expenses</b>	<b>\$ 4,375,335</b>	<b>\$ 31,370,565</b>	<b>\$ 3,380,453</b>	<b>\$ 810,418</b>	<b>\$ 5,130,101</b>	<b>\$ 817,191</b>	<b>\$ 1,256,277</b>	<b>\$ 5,866,575</b>	<b>\$ 398,730</b>	<b>\$ 41,600</b>	<b>\$ 4,517,663</b>	<b>\$ 57,964,908</b>

See accompanying notes.

**PaintCare Inc.**

Statements of Cash Flows  
For the Twelve Month Period Ended December 31, 2020 and 2019

	2020	2019
<b>Cash Flows from Operating Activities</b>		
Change in net assets	\$ 18,487,281	\$ 7,415,766
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Amortization	63,355	95,343
Loss on disposal of intangible assets	-	102,363
Net realized and unrealized gain on investments	(3,292,809)	(4,345,580)
Change in allowance for doubtful accounts receivable	(4,276)	21,275
Change in operating assets and liabilities:		
(Increase) decrease in:		
Accounts receivable	(441,479)	1,496,591
Prepaid expenses	31,150	82,151
Increase (decrease) in:		
Accounts payable and accrued expenses	1,373,166	91,334
Due to affiliate	1,274,431	(349,310)
Grants payable	(78,764)	178,865
Net cash provided by operating activities	<u>17,412,055</u>	<u>4,788,798</u>
<b>Cash Flows from Investing Activities</b>		
Purchases of investments	(13,411,519)	(16,493,716)
Proceeds from sale of investments	12,368,225	10,365,160
Purchases of intangible assets	<u>(50,100)</u>	<u>-</u>
Net cash used in investing activities	<u>(1,093,394)</u>	<u>(6,128,556)</u>
<b>Net Increase (Decrease) in Cash</b>	16,318,661	(1,339,758)
<b>Cash, beginning of period</b>	<u>11,592,998</u>	<u>12,932,756</u>
<b>Cash, end of period</b>	<u><u>\$ 27,911,659</u></u>	<u><u>\$ 11,592,998</u></u>

See accompanying notes.

## **PaintCare Inc.**

### Notes to Financial Statements December 31, 2020 and 2019

#### **1. Nature of Operations**

PaintCare Inc. (“PaintCare”), a not-for-profit 501(c)(3) organization, was created in October 2009 by the American Coatings Association (ACA), who, working with state and local government stakeholders, passed the first ever paint product stewardship law in the United States in the state of Oregon in 2009. Similar legislation has subsequently been passed in other jurisdictions. The paint stewardship legislation guides an industry-led, end-of-life management program for post-consumer paint, which PaintCare operates. The PaintCare Board is made up of architectural paint manufacturers and participation in PaintCare is not limited to ACA members, but open to all architectural paint manufacturers. There are no dues or registration fees associated with PaintCare.

PaintCare organized single-member limited liability companies (LLC) for the Oregon, Connecticut, Rhode Island, Maine, Colorado, District of Columbia, Washington and New York programs in an effort to shield the assets of each state program from liability stemming from acts and obligations of other PaintCare state programs.

#### **2. Summary of Significant Accounting Policies**

##### Basis of Accounting and Presentation

PaintCare’s financial statements are prepared on the accrual basis of accounting. Net assets without donor restrictions represent funds that are not subject to donor-imposed stipulations and are available for support of PaintCare’s operations. At December 31, 2020 and 2019, all net assets were without donor restrictions.

##### Cash Equivalents

For the purpose of the statements of cash flows, PaintCare considers as cash equivalents all highly liquid investments, which can be converted into known amounts of cash and have a maturity period of ninety days or less at the time of purchase.

##### Accounts Receivable

Accounts receivable are recorded at net realizable value and represent amounts due from post-consumer paint recovery fees. PaintCare provides an allowance for bad debts using the allowance method, which is based on management’s judgment considering historical information. Accounts are individually analyzed for collectability, and will be reserved based on individual evaluation and specific circumstances. When all collection efforts have been exhausted, the accounts are written off against the related allowance. At December 31, 2020 and 2019 an allowance of \$59,899 and \$64,175, respectively, was recognized.

## PaintCare Inc.

Notes to Financial Statements  
December 31, 2020 and 2019

### 2. Summary of Significant Accounting Policies (continued)

#### Investments

Investments are stated at fair value, based on quoted market prices. All realized and unrealized gains and losses, net of investment management fees, are reported as a component of net investment return in the accompanying statements of activities.

#### Intangible Assets

PaintCare capitalizes certain costs associated with computer software developed or obtained for internal use in accordance with the provision of Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 350-40, *Internal Use Software*. PaintCare's policy provides for the capitalization of external direct costs of materials and services and directly related payroll costs. Costs associated with preliminary project state activities, training, maintenance, and post implementation stage activities are expensed as incurred. Capitalized costs are amortized over the estimated useful life of five years on a straight-line basis.

#### Grants Payable

Grants payable represent amounts awarded to organizations for the Innovation Recycling Grant Competition. These funds were committed as of June 30, 2019 and will be paid out over a maximum period of three years on a reimbursement-only basis. Grants payable are included in the accompanying statements of financial position, totaling \$100,101 and \$178,865 at December 31, 2020 and 2019, respectively.

#### Revenue Recognition

PaintCare recognizes revenue from post-consumer paint recovery fees at the time architectural paint product is sold by a manufacturer participant of the paint product stewardship program. Manufacturer participants in the program pay the PaintCare recovery fee to PaintCare based on the amount of program products they sell on a monthly basis. The majority of PaintCare's revenue arrangements generally consist of a single performance obligation to transfer promised services. Revenue is recognized when PaintCare delivers the services. Based on PaintCare's evaluation process and review of its contracts with customers, the timing and amount of revenue previously recognized is consistent with how revenue is recognized under the new standard. No changes were required to previously reported revenues as a result of the adoption.

## **PaintCare Inc.**

Notes to Financial Statements  
December 31, 2020 and 2019

### **2. Summary of Significant Accounting Policies (continued)**

#### Revenue Recognition (continued)

Program participants report their monthly unit sales of paint through a secure, HTTPS online system using their unique user ID and password. The participant must pay a paint recovery fee per unit sold, based on container size, according to the established fee schedule for each state program. As the PaintCare recovery fee is added to the wholesale price of paint and passed through uniformly to the retail purchase price of paint—so that the manufacturer, distributor, and/or retailer is made whole—in some cases, distributors or retailers have elected to undertake the obligation of the manufacturer for these fees. Thus, PaintCare has allowed remitter agreements in the program, whereby a distributor or retailer reports and remits directly to PaintCare on behalf of a participant manufacturer's brand or brands. Reports and payments are due by the end of the month following the reporting period.

Revenue from all other sources is recognized when earned.

#### Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The expenses that are allocated include occupancy and amortization, which are allocated on a square footage basis, as well as salaries and wages, benefits, payroll taxes, professional services, office expenses, information technology, interest, insurance, and other, which are allocated on the basis of estimates of time and effort.

#### Communications Costs

PaintCare holds communication-related contracts for advertising, marketing, and consumer awareness. Communications costs are charged to operations when incurred. Communications expenses were \$3,666,157 and \$5,035,808 for the twelve month period ended December 31, 2020 and 2019, respectively.

#### Use of Estimates

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

## PaintCare Inc.

### Notes to Financial Statements December 31, 2020 and 2019

## 2. Summary of Significant Accounting Policies (continued)

### Measure of Operations

PaintCare includes in its measure of operations all revenues and expenses that are an integral part of its programs and supporting activities, and excludes net investment return and loss on disposal of intangible assets.

### Reclassifications

Certain amounts in the 2019 financial statements have been reclassified to conform to the 2020 presentation. These reclassifications have no effect on the change in net assets previously reported.

### Subsequent Events

In preparing these financial statements, PaintCare has evaluated events and transactions for potential recognition or disclosure through March 16, 2021, the date the financial statements were available to be issued.

## 3. Liquidity and Availability

PaintCare strives to maintain liquid financial assets sufficient to cover 90 days of general expenditures. Management periodically reviews PaintCare's liquid asset needs and adjusts the cash balances as necessary.

Financial assets available for general expenditures, that is, without donor or other restrictions limiting their use, within one year of the statements of financial position date, comprise the following at December 31:

	<u>2020</u>	<u>2019</u>
Cash and cash equivalents	\$ 27,911,659	\$ 11,592,998
Accounts receivable, net	4,606,670	4,160,915
Investments, short term	<u>41,826,898</u>	<u>36,413,680</u>
Total available for general expenditures	<u>\$ 74,345,227</u>	<u>\$ 52,167,593</u>



## PaintCare Inc.

### Notes to Financial Statements December 31, 2020 and 2019

#### 4. Concentration of Credit Risk

Financial instruments that potentially subject PaintCare to significant concentrations of credit risk consist of cash and cash equivalents, and investments. PaintCare maintains cash deposit and transaction accounts, along with investments, with various financial institutions and these values, from time to time, may exceed insurable limits under the Federal Deposit Insurance Corporation (FDIC) and Securities Investor Protection Corporation (SIPC). PaintCare has not experienced any credit losses on its cash and cash equivalents, and investments to date as it relates to FDIC and SIPC insurance limits. Management periodically assesses the financial condition of these financial institutions and believes that the risk of any credit loss is minimal.

#### 5. Accounts Receivable

Accounts receivable related to the following programs were due as follows at December 31:

	2020	2019
California	\$ 2,679,700	\$ 2,763,506
Colorado	475,008	380,255
Minnesota	549,549	344,682
Oregon	451,841	342,296
Connecticut	246,193	180,242
Maine	95,524	64,647
Rhode Island	64,709	56,740
District of Columbia	45,288	43,739
Vermont	58,757	48,983
Total accounts receivable	4,666,569	4,225,090
Less: allowance for doubtful accounts	(59,899)	(64,175)
Accounts receivable, net	<u>\$ 4,606,670</u>	<u>\$ 4,160,915</u>

## PaintCare Inc.

### Notes to Financial Statements December 31, 2020 and 2019

#### 6. Investments and Fair Value Measurements

Net investment return consisted of the following for the twelve month period ended December 31:

	2020	2019
Interest and dividend income	\$ 1,214,814	\$ 1,273,968
Net realized and unrealized gain	3,292,809	4,345,580
Investment fees	(171,520)	(145,411)
Total investment return, net	<u>\$ 4,336,103</u>	<u>\$ 5,474,137</u>

PaintCare invests a portion of its accumulated surplus in a portfolio with Bank of America/Merrill Lynch. The sole objective of the portfolio is to earn a return equal to the rate of inflation and thus preserve the purchasing power of its capital. Interest, dividends, changes in market value, and other investment activities are allocated to each state program based on the relative net asset balances of each state program. Oversight of the investments is provided by the PaintCare Budget and Finance Committee and by the PaintCare Board of Directors.

PaintCare follows FASB ASC 820, *Fair Value Measurements and Disclosures*, for its financial assets. This standard establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. Fair value measurement standards require an entity to maximize the use of observable inputs (such as quoted prices in active markets) and minimize the use of unobservable inputs (such as appraisals or other valuation techniques) to determine fair value. The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the entity's perceived risk of that instrument.

The inputs used in measuring fair value are categorized into three levels. Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and liabilities and have the highest priority. Level 2 is based upon observable inputs other than quoted market prices, and Level 3 is based on unobservable inputs. Transfers between levels in the fair value hierarchy are recognized at the end of the reporting period.

In general, and where applicable, PaintCare uses quoted prices in active markets for identical assets to determine fair value. This pricing methodology applies to Level 1 investments. Level 2 inputs include government securities, which are valued based on quoted prices in less active markets.

**PaintCare Inc.**

Notes to Financial Statements  
December 31, 2020 and 2019

**6. Investments and Fair Value Measurements (continued)**

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of December 31, 2020:

	Level 1	Level 2	Level 3	Total
<hr/>				
Equities:				
Energy	\$ 378,441	\$ -	\$ -	\$ 378,441
Materials	711,615	-	-	711,615
Industrials	1,933,051	-	-	1,933,051
Consumer discretionary	2,097,775	-	-	2,097,775
Consumer staples	1,437,964	-	-	1,437,964
Health care	2,385,807	-	-	2,385,807
Financials	2,118,876	-	-	2,118,876
Information technology	3,928,706	-	-	3,928,706
Telecommunication				
service	1,615,083	-	-	1,615,083
Utilities	646,668	-	-	646,668
Real estate	639,260	-	-	639,260
Bond	155,993	-	-	155,993
Mutual funds:				
Exchange traded funds	6,337,235	-	-	6,337,235
Fixed income	10,335,838	-	-	10,335,838
Corporate bonds	8,240,549	-	-	8,240,549
Cash equivalents	1,993,231	-	-	1,993,231
Government securities:				
U.S. Treasury	-	10,694,841	-	10,694,841
U.S. Agency	-	3,686,576	-	3,686,576
<hr/>				
Total investments	\$ 44,956,092	\$ 14,381,417	\$ -	\$ 59,337,509
<hr/>				

**PaintCare Inc.**

Notes to Financial Statements  
December 31, 2020 and 2019

**6. Investments and Fair Value Measurements (continued)**

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of December 31, 2019:

	Level 1	Level 2	Level 3	Total
Equities:				
Energy	\$ 623,221	\$ -	\$ -	\$ 623,221
Materials	581,943	-	-	581,943
Industrials	1,763,731	-	-	1,763,731
Consumer discretionary	1,655,869	-	-	1,655,869
Consumer staples	1,328,062	-	-	1,328,062
Health care	2,053,925	-	-	2,053,925
Financials	2,428,028	-	-	2,428,028
Information technology	2,985,474	-	-	2,985,474
Telecommunication				
service	1,414,594	-	-	1,414,594
Utilities	631,352	-	-	631,352
Real estate	759,835	-	-	759,835
Bond	90,500	-	-	90,500
Mutual funds:				
Exchange traded funds	5,328,669	-	-	5,328,669
Fixed income	9,119,232	-	-	9,119,232
Corporate bonds	7,793,600	-	-	7,793,600
Cash equivalents	1,433,252	-	-	1,433,252
Government securities:				
U.S. Treasury	-	10,741,457	-	10,741,457
U.S. Agency	-	4,268,662	-	4,268,662
Total investments	\$ 39,991,287	\$ 15,010,119	\$ -	\$ 55,001,406

## PaintCare Inc.

### Notes to Financial Statements December 31, 2020 and 2019

#### 7. Intangible Assets

Intangible assets consist of the following at December 31:

	2020	2019
Software	\$ 404,839	\$ 354,739
Less: accumulated amortization	<u>(175,233)</u>	<u>(111,878)</u>
Intangible assets, net	<u>\$ 229,606</u>	<u>\$ 242,861</u>

Amortization expense for each year of the estimated remaining lives is estimated to be as follows for the years ending December 31:

2021	\$ 63,355
2022	63,355
2023	63,355
2024	<u>39,541</u>
Future estimated amortization	<u>\$ 229,606</u>

#### 8. Related Party

ACA, a related party, is a separate, 501(c)(6) nonprofit organization working to advance the needs of the paint and coatings industry and the professionals who work in it. Through advocacy of the industry and its positions on legislative, regulatory, and judicial issues at the federal, state, and local levels, it acts as an effective ally, ensuring that the industry is represented and fairly considered. ACA also devotes itself to advancing industry efforts with regard to product stewardship, through its signature Coating Care<sup>®</sup> resources, and focuses on advancements in science and technology through its technical conferences and journals, as well as online training opportunities. ACA incorporated PaintCare for the sole purpose of implementing programs for post-consumer architectural paint. ACA maintains a controlling interest in PaintCare through the ability to appoint its Board of Directors.

## **PaintCare Inc.**

### **Notes to Financial Statements December 31, 2020 and 2019**

#### **8. Related Party (continued)**

In February 2011, ACA and PaintCare entered into an affiliation agreement whereby ACA charges PaintCare an administrative fee, annually, to cover the following expense categories: allocation of time incurred by PaintCare officers, allocation of other direct labor, and allocation of occupancy and infrastructure costs. The term of the agreement is for one year and it automatically renews for one-year terms unless canceled by either party.

For the twelve month period ended December 31, 2020 and 2019, the total administrative fees charged by ACA to PaintCare were \$2,230,558 and \$2,161,926, respectively. At December 31, 2020 and 2019, PaintCare owed ACA \$2,139,549 and \$865,118, respectively, which is recorded as due to affiliate in the accompanying statements of financial position.

#### **9. Income Taxes**

PaintCare is recognized as a tax-exempt organization under Internal Revenue Code (IRC) Section 501(c)(3), and is exempt from income taxes except for taxes on unrelated business activities.

No tax expense is recorded in the accompanying financial statements for PaintCare, as there was no unrelated business taxable income. Contributions to PaintCare are deductible as provided in IRC Section 170(b)(1)(A)(vi).

Management evaluated PaintCare's tax positions, and concluded that PaintCare's financial statements do not include any uncertain tax positions.

## **SUPPLEMENTARY INFORMATION**

---

PaintCare Inc.													
Schedule of Activities, Organized by Program For the Twelve Month Period Ended December 31, 2020													
	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	Washington	New York	General and Administrative	Total
<b>Operating Revenue and Support</b>													
Paint recovery fees	\$ 6,391,504	\$ 37,953,882	\$ 3,860,401	\$ 1,034,940	\$ 8,029,305	\$ 1,003,047	\$ 1,628,474	\$ 7,581,223	\$ 624,252	\$ -	\$ -	\$ -	\$ 68,107,028
Total operating revenue and support	6,391,504	37,953,882	3,860,401	1,034,940	8,029,305	1,003,047	1,628,474	7,581,223	624,252	-	-	-	68,107,028
<b>Expenses</b>													
Program and delivery services:													
Collection support	16,389	3,016,941	441,778	118,762	347,899	65,962	138,956	439,593	29,239	1,989	-	-	4,617,508
Transportation and processing	4,280,130	21,897,673	2,154,995	448,261	4,064,857	576,586	791,393	3,909,731	208,547	-	-	-	38,332,173
Communications	33,851	2,428,492	124,160	73,060	76,892	1,608	1,315	733,929	161,728	19,256	1,178	-	3,655,469
Legal fees	-	5,784	-	-	-	-	-	5,794	1,913	81	13,617	-	27,189
State agency administrative fees	40,000	402,584	22,400	-	17,171	30,000	78,919	120,000	26,468	22,700	10,000	-	770,242
Other program expenses	142,317	1,020,303	113,559	39,361	252,128	44,274	93,525	206,861	14,410	58,886	17,656	-	2,003,280
Total program and delivery services	4,512,687	28,771,777	2,856,892	679,444	4,758,947	718,430	1,104,108	5,415,908	442,305	102,912	42,451	-	49,405,861
General and administrative:													
Legal fees	-	-	-	-	-	-	-	-	-	-	-	52,033	52,033
Management fees	-	-	-	-	-	-	-	-	-	-	-	2,230,558	2,230,558
Insurance	-	-	-	-	-	-	-	-	-	-	-	254,832	254,832
Other expense	-	-	-	-	-	-	-	-	-	-	-	2,012,566	2,012,566
Total general and administrative	-	-	-	-	-	-	-	-	-	-	-	4,549,989	4,549,989
Total expenses	4,512,687	28,771,777	2,856,892	679,444	4,758,947	718,430	1,104,108	5,415,908	442,305	102,912	42,451	4,549,989	53,955,850
<b>Change in Net Assets from Operations</b>	1,878,817	9,182,105	1,003,509	355,496	3,270,358	284,617	524,366	2,165,315	181,947	(102,912)	(42,451)	(4,549,989)	14,151,178
<b>Non-Operating Activity</b>													
Investment return, net	-	-	-	-	-	-	-	-	-	-	-	4,336,103	4,336,103
<b>Change in Net Assets Before Allocation of General and Administrative Activities</b>	1,878,817	9,182,105	1,003,509	355,496	3,270,358	284,617	524,366	2,165,315	181,947	(102,912)	(42,451)	(213,886)	18,487,281
General and administrative allocation	(286,341)	(2,784,419)	(267,134)	(78,671)	(396,424)	(46,769)	(99,284)	(375,890)	(44,974)	(170,083)	-	4,549,989	-
Investment allocation	-	3,599,655	-	-	196,007	(14,807)	-	509,161	46,087	-	-	(4,336,103)	-
<b>Total Change in Net Assets</b>	1,592,476	9,997,341	736,375	276,825	3,069,941	223,041	425,082	2,298,586	183,060	(272,995)	(42,451)	-	18,487,281
<b>Net Assets (Deficit),</b> beginning of period	205,627	51,677,996	3,073,695	825,465	398,554	(553,809)	116,099	5,857,363	599,456	(85,938)	-	-	62,114,508
<b>Net Assets (Deficit),</b> end of period	\$ 1,798,103	\$ 61,675,337	\$ 3,810,070	\$ 1,102,290	\$ 3,468,495	\$ (330,768)	\$ 541,181	\$ 8,155,949	\$ 782,516	\$ (358,933)	\$ (42,451)	\$ -	\$ 80,601,789



**PaintCare Inc.**  
Schedule of Activities, Organized by Program  
For the Twelve Month Period Ended December 31, 2019

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	Washington	General and Administrative	Total
<b>Operating Revenue and Support</b>												
Paint recovery fees	\$ 5,669,810	\$ 34,287,202	\$ 3,423,301	\$ 934,494	\$ 6,191,647	\$ 856,215	\$ 1,308,974	\$ 6,691,728	\$ 645,528	\$ -	\$ -	\$ 60,008,899
Total operating revenue and support	5,669,810	34,287,202	3,423,301	934,494	6,191,647	856,215	1,308,974	6,691,728	645,528	-	-	60,008,899
<b>Expenses</b>												
Program and delivery services:												
Collection support	15,547	3,215,405	461,461	109,774	433,216	87,580	125,269	540,981	35,685	-	-	5,024,918
Transportation and processing	4,110,650	23,255,792	2,242,898	492,977	4,275,145	674,900	928,090	4,159,813	215,034	-	-	40,355,299
Communications	40,951	3,312,079	530,809	151,845	196,402	6,426	9,367	645,660	86,641	-	-	4,980,180
Legal fees	7,018	79,845	10,674	14,881	9,903	-	8,415	9,935	9,915	8,849	-	159,435
State agency administrative fees	40,000	307,617	20,000	-	19,890	-	71,003	120,000	26,000	-	-	604,510
Other program expenses	161,169	1,199,827	114,611	40,941	195,545	48,285	114,133	390,186	25,455	32,751	-	2,322,903
Total program and delivery services	4,375,335	31,370,565	3,380,453	810,418	5,130,101	817,191	1,256,277	5,866,575	398,730	41,600	-	53,447,245
General and administrative:												
Legal fees	-	-	-	-	-	-	-	-	-	-	48,140	48,140
Management fees	-	-	-	-	-	-	-	-	-	-	2,161,926	2,161,926
Insurance	-	-	-	-	-	-	-	-	-	-	235,750	235,750
Other expense	-	-	-	-	-	-	-	-	-	-	2,071,847	2,071,847
Total general and administrative	-	-	-	-	-	-	-	-	-	-	4,517,663	4,517,663
Total expenses	4,375,335	31,370,565	3,380,453	810,418	5,130,101	817,191	1,256,277	5,866,575	398,730	41,600	4,517,663	57,964,908
<b>Change in Net Assets from Operations</b>	1,294,475	2,916,637	42,848	124,076	1,061,546	39,024	52,697	825,153	246,798	(41,600)	(4,517,663)	2,043,991
<b>Non-Operating Activities</b>												
Investment return, net	-	-	-	-	-	-	-	-	-	-	5,474,137	5,474,137
Loss on disposal of intangible assets	-	-	-	-	-	-	-	-	-	-	(102,362)	(102,362)
<b>Change in Net Assets Before Allocation of General and Administrative Activities</b>	1,294,475	2,916,637	42,848	124,076	1,061,546	39,024	52,697	825,153	246,798	(41,600)	854,112	7,415,766
General and administrative allocation	(299,140)	(2,908,883)	(279,075)	(82,187)	(414,144)	(48,859)	(103,722)	(392,692)	(46,984)	(44,338)	4,620,024	-
Investment allocation	-	4,919,764	-	-	24,372	(51,223)	(352)	537,206	44,369	-	(5,474,136)	-
<b>Total Change in Net Assets</b>	995,335	4,927,518	(236,227)	41,889	671,774	(61,058)	(51,377)	969,667	244,183	(85,938)	-	7,415,766
<b>Net Assets (Deficit)</b> , beginning of period	(789,708)	46,750,478	3,309,922	783,576	(273,220)	(492,751)	167,476	4,887,696	355,273	-	-	54,698,742
<b>Net Assets (Deficit)</b> , end of period	\$ 205,627	\$ 51,677,996	\$ 3,073,695	\$ 825,465	\$ 398,554	\$ (553,809)	\$ 116,099	\$ 5,857,363	\$ 599,456	(85,938)	\$ -	\$ 62,114,508

## Appendix Section C



## Oregon Paint Stewardship Program

*Each year about 800 million gallons of architectural paint is sold in the United States. Did you know that about 10 percent goes unused and is available for recycling?*

Oregon's paint stewardship law requires the paint manufacturing industry to develop a financially sustainable and environmentally responsible program to manage postconsumer architectural paint.

The program includes education about buying the right amount of paint, tips for using up remaining paint, and setting up convenient recycling locations throughout the state.

Paint manufacturers established PaintCare, a nonprofit organization, to run paint stewardship programs in states with applicable laws.

## PaintCare Products

*These products have a fee when you buy them and are accepted for free at drop-off sites:*

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

*Leaking, unlabeled, and empty containers are not accepted at drop-off sites.*

## ❌ Non-PaintCare Products

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

For information about recycling and proper disposal of non-PaintCare products, please contact your garbage hauler, local environmental health agency, household hazardous waste program, or public works department.



# Recycle

with PaintCare



## Places to Take Leftover Paint

Paint recycling is more convenient with PaintCare. We set up paint drop-off sites throughout the state. To find your nearest drop-off site, use PaintCare's site locator at [www.paintcare.org](http://www.paintcare.org) or call our hotline at (855) PAINT09.

## How to Recycle

PaintCare sites accept all brands of leftover house paint, stain, and varnish, whether recently used or many years old. Containers must be five gallons or smaller, and some types of paint are not accepted. See back panel for a list of what PaintCare accepts for recycling.

All PaintCare drop-off sites accept up to five gallons of paint per visit. Some sites accept more. Please call sites in advance to make sure they can accept the amount of paint you would like to recycle.

Make sure all containers of paint have lids and original labels, and load them securely in your vehicle. Take them to a drop-off site during their regular business hours. We'll take it from there.



## What Happens to the Paint?

PaintCare makes sure that your leftover paint is remixed into recycled paint, used as a fuel, made into other products, or is properly disposed if no other beneficial use for it can be found.

## Who Can Use the Program?

Households can bring as much latex or oil-based paint as the site is willing to accept.

To use the PaintCare program for oil-based paint, a business must qualify as an exempt generator under federal and any analogous state hazardous waste generator rules. Please visit [www.paintcare.org/VSQG](http://www.paintcare.org/VSQG) for more information on exempt generator rules. If your business does not qualify as an exempt generator, it will not be able to use the program for oil-based paint, but it can still use the program for latex products.

## Large Volume Pickup

If you have at least 200 gallons of paint to recycle at your business or home, ask about our free pickup service. Please visit [paintcare.org](http://paintcare.org) or call for more details or to request an appointment.

## PaintCare Fee

PaintCare is funded by a fee paid by paint manufacturers for each can of paint they sell in the state. Manufacturers pass the fee to retailers, who then apply it to the price of paint. Stores can choose whether or not to show the fee on their receipts. The fee is based on the size of the container as follows:

- \$ 0.00 Half pint or smaller
- \$ 0.45 Larger than half pint up to smaller than 1 gallon
- \$ 0.95 1 gallon up to 2 gallons
- \$ 1.95 Larger than 2 gallons up to 5 gallons

## Not a Deposit

The fee is not a deposit — it is part of the purchase price. The fee is used to fund the costs of running the program, including recycling, public education, staffing, and other expenses.

## Contact Us

To learn more or find a drop-off site, please visit [www.paintcare.org](http://www.paintcare.org) or call (855) PAINT09.



It's easy to recycle  
your leftover paint,  
stain and varnish.

*Recycle with PaintCare*

Find a drop-off site near you:

**(855) 724-6809 • [www.paintcare.org](http://www.paintcare.org)**

Buy right.  
Use it up.  
Recycle the rest.

*Manufacturers of paint created PaintCare, a nonprofit organization, to set up convenient places for you to recycle leftover paint. We're working to provide environmentally sound and cost-effective recycling programs in your state and others with paint stewardship laws.*

#### LEARN MORE

Visit **[www.paintcare.org](http://www.paintcare.org)** or follow us on Facebook for tips on how to buy the right amount of paint, store paint properly, use up leftover paint, and find a drop-off site. We also have a free pick-up service for businesses or households with at least 300 gallons of paint to recycle.



# Paint Recycling Program

## About the Oregon PaintCare Program

### PAINTCARE

Paint manufacturers created PaintCare, a nonprofit organization, to set up convenient places for households and businesses to recycle leftover paint. PaintCare sets up paint drop-off sites throughout states that adopt paint stewardship laws.

#### ✓ PAINTCARE PRODUCTS

*These products have a fee when purchased and will be accepted for free at PaintCare drop-off sites:*

- Latex house paints (acrylic, water-based)
- Oil-based house paints (alkyd)
- Stains
- Primers and undercoaters
- Shellacs, lacquers, varnishes, urethanes
- Deck and floor paints
- Sealers and waterproofing coatings for wood, concrete, and masonry

#### ✗ NON-PAINTCARE PRODUCTS

- Paint thinners and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Coatings used for Original Equipment Manufacturing or shop application
- Any non-coatings (caulk, spackle, cleaners, etc.)

### PAINTCARE FEE

The PaintCare fee is applied to the purchase price of architectural paint sold in the state as required by state law. The fee is applied to each container and vary by the size of the container as follows:

Half pint or smaller	\$ 0.00
Larger than half pint up to smaller than 1 gallon	\$ 0.45
1 gallon up to 2 gallons	\$ 0.95
Larger than 2 gallons up to 5 gallons	\$ 1.95

*For more information or to find a place to take your unwanted paint for recycling, please ask for the PaintCare brochure, visit [www.paintcare.org](http://www.paintcare.org), or call (855) PAINT09.*



Recycle with PaintCare

OR-PIEN-0820



Counter Mat

WE CAN HELP  
**Recycle**  
**YOUR PAINT**  
[www.paintcare.org](http://www.paintcare.org)

*Paint Recycling Made Easy*

Paint manufacturers formed PaintCare, a nonprofit organization, to make paint recycling more convenient, cost effective, and environmentally sound. Paint doesn't belong in the trash or down the drain. If you can't use it up, recycle it with PaintCare.

We're setting up locations in your state where you can bring old paint for free all year-round.



**What types of paint products can be recycled in Oregon?**



**PAINTCARE PRODUCTS**

**(YOU CAN RECYCLE THESE)**

*These products have fees when you buy them and are accepted for free when you drop them off for recycling:*

- Water-based paints (latex, acrylic)
- Oil-based paints (alkyd)
- Stains
- Primers
- Varnishes
- Shellacs
- Lacquers
- Urethanes
- Deck paints
- Floor paints
- Sealers
- Waterproofing coatings



**NON-PAINTCARE PRODUCTS**

*Leaking, unlabeled, and empty containers are not accepted.*

- Paint thinners and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Coatings used for Original Equipment Manufacturing or shop application
- Any non-coatings (caulk, spackle, cleaner, etc.)

**PROGRAM FUNDING**

The PaintCare Fee is applied to the purchase price of architectural paint sold in your state as required by law. Fees are based on container size:

Half pint or smaller	\$0.00
Larger than half pint up to smaller than 1 gallon	\$0.45
1 gallon up to 2 gallons	\$0.95
More than 2 gallons up to 5 gallons	\$1.95

OR-CMWI-0319

LEARN MORE: Please ask for a PaintCare program brochure, visit [www.paintcare.org](http://www.paintcare.org), or call (855) 724-6809.



## Information for Painting Contractors

UPDATED — JANUARY 2021

### How do paint stewardship laws affect painting contractors?

#### Paint Recycling Made Easy

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, Oregon, Rhode Island, and Vermont, and is developing programs for New York and Washington. The main goal of PaintCare is to decrease paint waste and recycle more postconsumer (leftover) paint.

#### Paint Drop-Off Sites

The primary requirement of paint stewardship laws is for paint manufacturers to set up paint drop-off sites at retailers and other locations where households and businesses can take leftover architectural paint, free of charge. Most drop-off sites are paint and hardware stores; others are waste transfer stations, recycling centers, and household hazardous waste facilities. Participation as a drop-off site is voluntary. There are more than 1,800 drop-off sites across all PaintCare programs. To find a drop-off location, visit [www.paintcare.org](http://www.paintcare.org).

#### Fee and Funding

As required by laws in PaintCare jurisdictions, the program is funded by a fee (known as the PaintCare fee) that must be added by manufacturers to the wholesale price of all architectural paint sold in the state, including paint sold in stores and online. This fee is paid by manufacturers to PaintCare to fund program operations including paint collection and recycling, consumer education, and program administration. Displaying the fee on receipts is optional for retailers; however, PaintCare asks retailers to show the fee to inform consumers about the program.

The PaintCare fee is based on container size and varies from one program to another:

#### California, Colorado, Connecticut, Maine, Rhode Island

- \$ 0.00 — Half pint or smaller
- \$ 0.35 — Larger than half pint up to smaller than 1 gallon
- \$ 0.75 — 1 gallon
- \$ 1.60 — Larger than 1 gallon up to 5 gallons

#### District of Columbia, Oregon, Washington

- \$ 0.00 — Half pint or smaller
- \$ 0.45 — Larger than half pint up to smaller than 1 gallon
- \$ 0.95 — 1 gallon up to 2 gallons
- \$ 1.95 — Larger than 2 gallons up to 5 gallons

#### Minnesota

- \$ 0.00 — Half pint or smaller
- \$ 0.49 — Larger than half pint up to smaller than 1 gallon
- \$ 0.99 — 1 gallon up to 2 gallons
- \$ 1.99 — Larger than 2 gallons up to 5 gallons

#### Vermont

- \$ 0.00 — Half pint or smaller
- \$ 0.49 — Larger than half pint up to smaller than 1 gallon
- \$ 0.99 — 1 gallon
- \$ 1.99 — Larger than 1 gallon up to 5 gallons

#### New York

The fee structure for New York is not yet known. PaintCare will propose a fee structure in the program plan for New York, and it will be based on the anticipated costs to run the program. The fee must be approved by the state oversight agency. Visit [www.paintcare.org](http://www.paintcare.org) for updates.

### RECOMMENDATIONS FOR CONTRACTORS

#### Preparing Estimates

When estimating jobs, contractors should take the PaintCare fee into account by checking with suppliers to make sure their quotes for paint products include the fee.

#### Pass Fee to Customers

PaintCare suggests that painting contractors pass on the fee to customers in order to recoup the fee they pay. Tell customers that quotes include the PaintCare fee and that the fee funds a statewide paint recycling program.



### Convenient Paint Drop-Off Sites

With paint drop-off sites conveniently located throughout PaintCare states, anyone can drop off their leftover paint year round. Many contractors report clearing out their storage spaces and no longer stockpiling paint.

Contractors now have an answer for customers who ask what to do with old paint they no longer want; they can recommend that they use PaintCare drop-off sites too.

Most drop-off sites take 5 gallons per customer per trip, though some take more. All retail drop-off sites take paint from businesses, although some transfer stations and household hazardous waste programs only serve households. Always call a drop-off site ahead of visiting to make sure they have space for your volume and to confirm they take paint from businesses.

### Pickup Service for Large Volumes

Painting contractors, property managers, and others with at least 200 gallons of leftover paint to recycle may qualify to have their paint picked up by PaintCare for free. To learn more about this service or to request an appointment, visit [www.paintcare.org/pickup](http://www.paintcare.org/pickup) or call (855) PAINT09.

### Business Limits

To use the PaintCare program for oil-based paint, a business must qualify as an exempt generator under federal and any analogous state hazardous waste generator rules. Please visit [www.paintcare.org/VSQG](http://www.paintcare.org/VSQG) for more information on exempt generator rules. If your business does not qualify as an exempt generator, it will not be able to use the program for oil-based paint, but it can still use the program for latex products.

### *What Products Are Covered?*

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in containers of five gallons or less. They do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

#### PAINTCARE PRODUCTS

- ◆ Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- ◆ Deck coatings, floor paints
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

#### NON-PAINTCARE PRODUCTS

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar, and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes



## *Large Volume Pickup (LVP) Service*

UPDATED — JANUARY 2021

**PaintCare offers a free pickup service to painting contractors, property managers, and others with large amounts of leftover architectural paint.**

### **Who Is PaintCare?**

PaintCare is a nonprofit organization established by the American Coatings Association to operate paint stewardship programs on behalf of paint manufacturers in states that pass paint stewardship laws.

### **Paint Drop-Off Sites**

In states with a paint stewardship program, PaintCare's primary effort is to set up conveniently located drop-off sites—places where households and businesses may take their unwanted paint for no charge. Sites set their own limits on the volume of paint they accept from customers per visit (usually from 5 to 20 gallons). To find a drop-off site near you, please use PaintCare's site locator at [www.paintcare.org](http://www.paintcare.org) or call (855) PAINT09.

### **Large Volume Pickups**

For those who have accumulated a large volume of paint, PaintCare offers a pickup service. Large volume means at least 200 gallons, measured by container size (not liquid volume). On a case-by-case basis, PaintCare may approve a pickup for less than 200 gallons. After two or three pickups, you may be switched to a repeat pickup service (see next page).

### **Drums and Bulked Paint Are Not Accepted**

PaintCare only accepts paint in containers that are 5 gallons or smaller in size. Leave paint in original cans with original labels; do not combine or bulk paint from small cans into larger ones. If you have unwanted paint in drums or containers larger than 5 gallons, please contact a paint recycling company or a hazardous waste transportation company to assist you.

### **HOW TO REQUEST A LARGE VOLUME PICKUP**

#### **1) Sort and count your paint**

Tally the number of each container size and the type of products you have, sorted into two categories: (1) water-based paints and stains, and (2) oil-based paint and stains and any other program products (sealers and clear top-coat products, such as varnish and shellac).

#### **2) Fill out the LVP Request Form**

Fill out the Large Volume Pickup Request Form on our website. Upon request, the form is also available as a PDF and can be returned to PaintCare by email, fax, or regular mail. Visit [www.paintcare.org/pickup](http://www.paintcare.org/pickup) or call PaintCare for the form.

### **Scheduling**

After reviewing your form, PaintCare staff will either approve your site for a pickup or inform you of the best place to take your paint if you do not meet the requirements. If approved, you will be put in contact with our licensed hauler to schedule a pickup. It may be several weeks before your pickup occurs.

### **On the Day of Your Pickup**

Sort your products into the two categories noted above and store them in an area that has easy access for the hauler. If the paint is far from where the hauler parks, the path between should be at least four feet wide to accommodate movement of the boxes.



The hauler is responsible for packing the paint into the shipping containers. Once your paint is properly packed and loaded onto the hauler's truck, you will sign a shipping document and receive a copy for your records. Your paint will then be taken to an authorized processing facility for recycling.

### **Repeat Service for Large Volume Pickups**

For businesses that generate large volumes of unwanted paint on a regular basis, a service for recurring direct pickups is available. With this service, you will be provided with empty bins and can request a pickup when at least three bins are filled. Your full bins will be swapped with empty bins each time a pickup occurs. You will be required to sign a contract with PaintCare, and PaintCare will provide onsite training how to properly pack the paint.

### **Business Limits**

To use the PaintCare program for oil-based paint, a business must qualify as an exempt generator under federal and any analogous state hazardous waste generator rules. Please visit [www.paintcare.org/VSQG](http://www.paintcare.org/VSQG) for more information on exempt generator rules. If your business does not qualify as an exempt generator, it will not be able to use the program for oil-based paint, but it can still use the program for latex products.

### **If You Have Products We Don't Accept**

PaintCare does not accept all paints (such as aerosols and automotive finishes) or other hazardous waste. If you have solvents, thinners, pesticides, or any non-PaintCare products (see list to right for examples), we recommend that households contact their local household hazardous waste (HHW) program. Businesses should contact their local HHW program to determine if they are eligible to participate. Some HHW programs allow businesses to use their program for a modest fee. Otherwise, businesses should contact a licensed hazardous waste transportation company.

## ***What Products Are Covered?***

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in containers that are no larger than 5 gallons. They do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

### **PAINTCARE PRODUCTS**

- ◆ Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- ◆ Deck coatings, floor paints
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

### **NON-PAINTCARE PRODUCTS**

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar, and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes

## Appendix Section D

# APPENDIX D. UNDERSERVED AREA EVENTS FOR 2020

County	Underserved area event, funded or held by PaintCare	Underserved area event considered for 2021	Location	Local representatives contacted, additional underserved area event not requested
Baker				✓
Benton				✓
Clackamas				✓
Clatsop				✓
Columbia	✓	✓	Rainier, Clatskanie	✓
Coos				✓
Crook				✓
Curry				✓
Deschutes				✓
Douglas				✓
Gilliam				✓
Grant				✓
Harney				✓
Hood River		✓	Parkdale	✓
Jackson	✓	✓	Shady Cove	✓
Jefferson				✓
Josephine		✓	Cave Junction	✓
Klamath				✓
Lake				✓
Lane	✓		Blachly	✓
Lincoln				✓
Linn				✓
Malheur				✓
Marion				✓
Morrow				✓
Multnomah				✓
Polk	✓	✓	Willamina	✓
Sherman	✓	✓	Moro, Wasco	✓
Tillamook				✓
Umatilla	✓	✓	Milton-Freewater	✓
Union				✓
Wallowa				✓
Wasco	✓	✓	Dufur, Maupin, Tygh Valley	✓
Washington				✓
Wheeler				✓
Yamhill	✓	✓	Willamina	✓