



Oregon Paint Stewardship Program

2022 Annual Report

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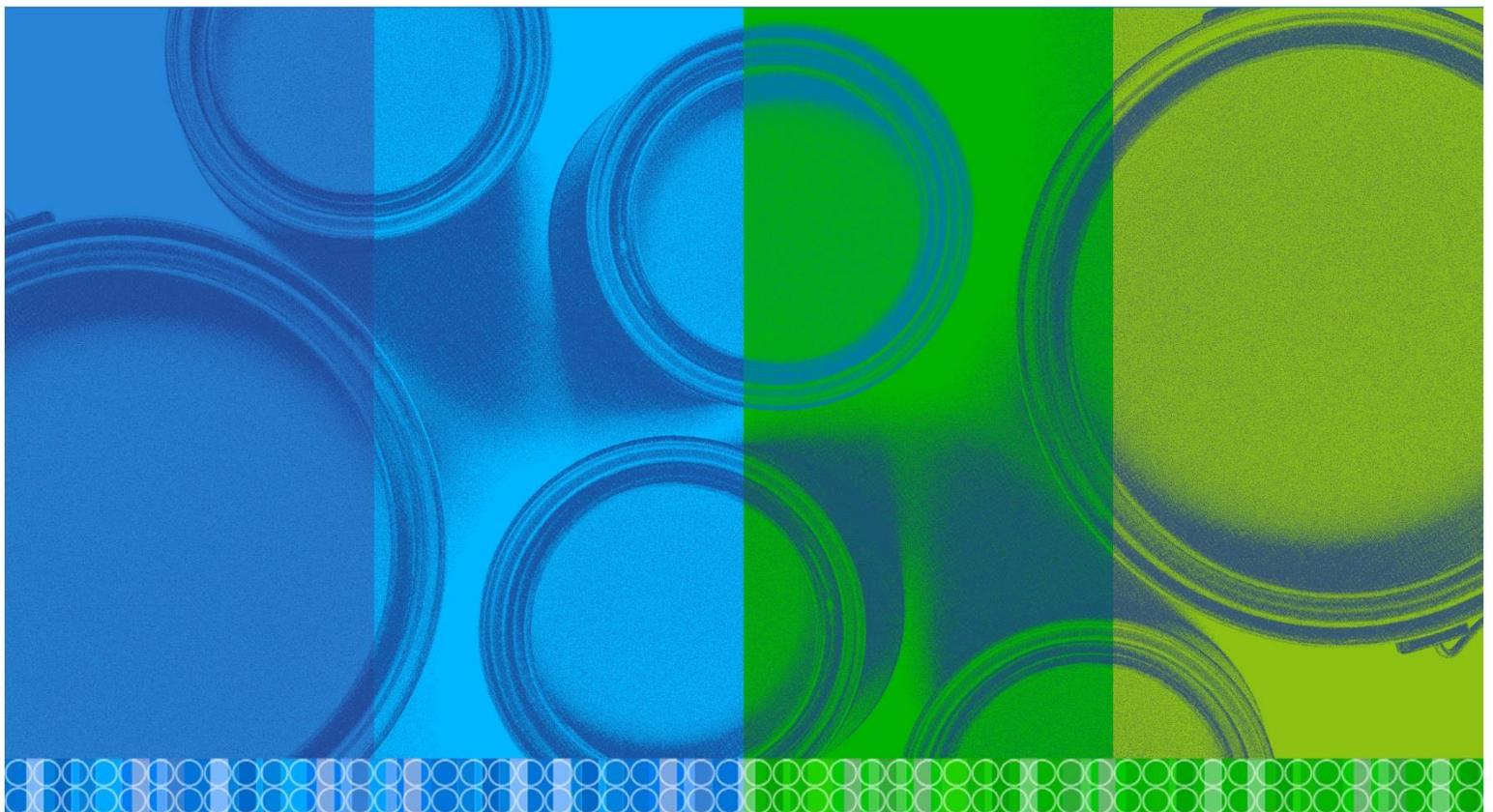
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Executive Summary

OREGON PAINT STEWARDSHIP LAW

PaintCare is the representative stewardship organization for the Oregon Paint Stewardship Program codified in Oregon Revised Statutes §§ 459A.820-855. The Oregon program began July 1, 2010.

The broad goals of the program are for paint manufacturers to implement and manage the finances of a statewide paint stewardship program to reduce the generation of postconsumer paint, promote using up leftover paint, and facilitate the recycling and proper disposal of unwanted postconsumer paint. The program aims to increase opportunities to properly manage leftover paint, offer cost-saving opportunities to local governments, and manage the paint collected in an environmentally and economically sound manner.

PROGRAM HIGHLIGHTS

Drop-Off Sites. The program had 182 year-round paint drop-off sites (which qualify as “permanent collection sites” as referenced in the Oregon law) at the end of the year. Of the 182 year-round sites, 133 were paint retailers, representing 33% of likely paint retail participants. The remaining sites included 18 transfer stations, 23 reuse stores, six household hazardous waste (HHW) facilities, one paint recycler, and one environmental services company.

The program also managed paint from supplemental drop-off sites that included four seasonal HHW facilities, 35 HHW events, seven sites that accepted paint for part of the year, one seasonal transfer station, and five PaintCare events.

During the year, 98.3% of Oregon residents lived within 15 miles of a drop-off site.

Services. The program provided 67 direct large volume pickups (LVP) from businesses and others that had accumulated more than 100 gallons of paint at their locations and serviced 15 locations set up as recurring large volume pickup (RLVP) sites.

Paint Collection Volume. The program collected 697,872 gallons of postconsumer paint.

Paint Processing. Latex paint was 83% of the paint processed: 5% was reused, 70% was made into recycled-content paint, 21% was processed by biodegradation, and 4% was dry paint that was landfilled. Oil-based paint was 17% of the paint processed: 4% was reused and 96% was processed for energy recovery.

Revenue and Expenses. The program was financed through a fee on new paint sales: 45 cents on small containers; 95 cents on medium containers; and \$1.95 on large containers. Approximately 9.1 million gallons of architectural paints were sold in the state and the program collected \$5,553,008 in revenue from these sales.

Expenses, including paint transportation and processing, communications, staffing, and administration were \$4,884,754. The program ended the year with positive net assets of \$3,141,176. The total program cost per gallon of paint collected was \$7.00.

Paint Recovery Rate. The recovery rate—the volume of postconsumer paint collected divided by the volume of new paint sales in the same period—was 7.7%.

Communications. Public outreach activities included the distribution of point-of-sale print materials, fact sheets, and signage, as well as messaging delivered via social media and PaintCare event promotion. Communications costs also included a paint recycling awareness survey and a research study to establish a goal for source reduction.

Operations. Infrastructure support included the addition of outdoor storage units at several drop-off site locations.

The first PaintCare site in Polk County was added in the fall.

PROGRAM PLAN AND ANNUAL REPORT

The state's paint stewardship law required the approval of a program plan prior to the start of the program. Program plans and annual reports are available on PaintCare's website. PaintCare intends to continue to implement the Oregon Paint Stewardship Program in the manner approved by the director under ORS 459A.832.

Section 1. Paint Collection and Transportation

Annual Report Statutory Citation

Subdivision 1 of Section 459A.842 requires PaintCare to submit an annual report that includes, in relevant part:

(a) A description of the methods used to collect, transport, recycle and process post-consumer architectural paint in this state.

(L) Documentation of compliance with the requirements of ORS 459A.827 (Plan for architectural paint stewardship program) (2)(b) and 459A.830 (Collection system for post-consumer architectural paint).

A. DROP-OFF SITES AND SERVICES

The overall goal of the program is to increase recycling opportunities for households, businesses, and others with leftover paint. All suitable locations were invited to participate as paint drop-off sites, provided they meet the programs operational requirements. PaintCare partners with paint retailers, hardware stores, lumber centers, material reuse stores, household hazardous waste programs, solid waste facilities (e.g., transfer stations, recycling centers, landfills), and other site types to serve as paint drop-off sites.

The program’s drop-off sites and services are summarized in the following tables. PaintCare considers a site (including events) as year-round if it was open at least one day per month in the reporting year or if it is a new site and the site plans to be open at least one day per month going forward.

Sites that are open less frequently are considered supplemental sites. Sites that stopped participating in the program during the year are listed as “partial year.” All sites are listed in the appendix.

YEAR-ROUND DROP-OFF SITES

Site Type	2020	2021	2022
Environmental Services Company	0	1	1
Household Hazardous Waste Facility	6	6	6
Paint Recycler	0	1	1
Paint Retailer	125	132	133
Reuse Store	24	24	23
Transfer Station	19	19	18
Total Sites	174	183	182

SUPPLEMENTAL DROP-OFF SITES

Site Type	2020	2021	2022
Household Hazardous Waste Event Site/Number of Events	20/23	26/31	28/35
Household Hazardous Waste Facility (Seasonal)	3	3	4
PaintCare Event Site/Number of Events	4/4	5/5	5/5
Paint Retailer (Partial Year)	2	0	4
Reuse Store (Partial Year)	2	1	2
Transfer Station (Partial Year)	0	0	1
Transfer Station (Seasonal)	0	0	1
Total Sites	31	35	45

SERVICES

Site/Service Type	2020	2021	2022
Direct Large Volume Pickup Site/Number of Pickups	46/63	61/70	59/67
Recurring Large Volume Pickup Site	14	15	15

The program’s drop-off sites and services are described below.

Household Hazardous Waste Programs. PaintCare partners with household hazardous waste programs—either directly or indirectly—to cover the costs of their paint collection bins, transportation, processing and in some cases additional on-site paint management activities. HHW programs are typically good program partners because they have an existing customer base and provide an “all-in-one” HHW drop-off opportunity.

Paint Retailers. At the end of the year, PaintCare identified 612 paint retailers—including paint, hardware, and home improvement stores—with 404 considered potential paint retail drop-off sites. This number may change from year to year as stores open and close. PaintCare does not consider a store to be a potential drop-off site if it belongs to a corporate chain and the corporate headquarters has indicated that—as a group—they are not interested in serving as drop-off sites at this time. These are primarily big box stores, but they have included some non-big box stores in the past.

Of the 404 potential retail drop-off sites, 133 (33%) were participating as drop-off sites at the end of the year. Retail participation as a drop-off site is voluntary, and sites are not compensated.

Three new retail drop-off sites were added, in addition to two sites that relocated. Four sites stopped participating in the program, including the two that relocated, and one that will reopen in a new location in 2023.

Reuse Stores. A special group of retailers are material reuse stores. Even though only some of these stores sell paint, they are considered to be potential drop-off sites. Those who are drop-off sites may operate paint reuse programs by donating or selling good quality leftover paint back to the local community to use, rather than sending it downstream through PaintCare for processing. PaintCare provided compensation for reuse services. PaintCare attempts to divert more paint for reuse by first referring candidates for LVPs to local reuse store partners.

One reuse store stopped participating in the program due to store closure. One reuse store stopped participating due to a planned move; that site will reopen in a new location in 2023. One reuse store was added.

Solid Waste Facilities. PaintCare partners with solid waste facilities, including transfer stations, recycling centers, and landfills to be paint drop-off sites for their customers.

One transfer station stopped participating in the program due to reorganization at the site, and one new seasonal transfer station was added.

Paint Recycler. MetroPaint in Portland is a paint recycler and served as a drop-off site for the program. They are able to accept large quantities of leftover paint from eligible program participants in the state.

Environmental Services Company. ACTenviro in Clackamas is an environmental services company and served as a drop-off site for the program. They accepted large quantities of leftover paint from anyone in the state.

PaintCare Events. PaintCare held five paint drop-off events to help clean out large volumes of stored-up paint and to increase paint drop-off opportunities. The total number of participants at these events was 327.



PaintCare Event at Rogue River High School

Large Volume Pickup Service. PaintCare’s large volume pickup service (LVP) provides a convenient option for painting contractors and other eligible program participants who have accumulated large volumes of paint. The minimum amount to receive a direct pickup is 100 gallons. Typically, users of the service have accumulated paint over many years due to the institutional, logistical, and financial barriers to disposal. PaintCare has removed these barriers by providing a free and convenient service. Common users of this service include contractors, builders, property managers, academic institutions, and homeowners, and are further described in the appendix.

Recurring Large Volume Pickup Service. Some LVP sites receive pickups on an on-going basis. These recurring large volume pickup (RLVP) sites sign a contract with PaintCare to allow them to keep PaintCare collection bins on site and fill them as they accumulate leftover paint. In addition, staff at these locations are trained by PaintCare on how to segregate products and store them until picked up by a transporter.

B. CONVENIENCE CRITERIA

PaintCare analyzed the convenience level offered by drop-off sites and events using ArcGIS, a mapping and analytics software, U.S. Census Bureau 2020 data, and Portland State University’s (PSU) Population Research Center 2022 population data. U.S. Census Bureau data shows how population is distributed geographically in each state and PSU’s data provides an annual population estimate used for the population criterion.

Some sites (e.g., HHW facilities) have geographic limitations; they are only available to residents of their own city, county, or jurisdiction (i.e., residents of other jurisdictions are not allowed to use the site to drop off HHW/paint even if they live close by). For these sites, PaintCare tracks their service area restrictions and only counts the population for those residents who are (1) within a 15-mile radius, and (2) within the site's service area.

Distribution Criterion. Provide 95% of the state's residents access to a permanent (e.g., year-round) drop-off site within 15 miles.

The program's 182 year-round drop-off sites provided 96.5% of the state's residents access to a drop-off site within 15 miles. When supplemental sites were included, coverage increased to 98.3%.

Population Criterion. Provide one permanent drop-off site per every 30,000 residents in the state.

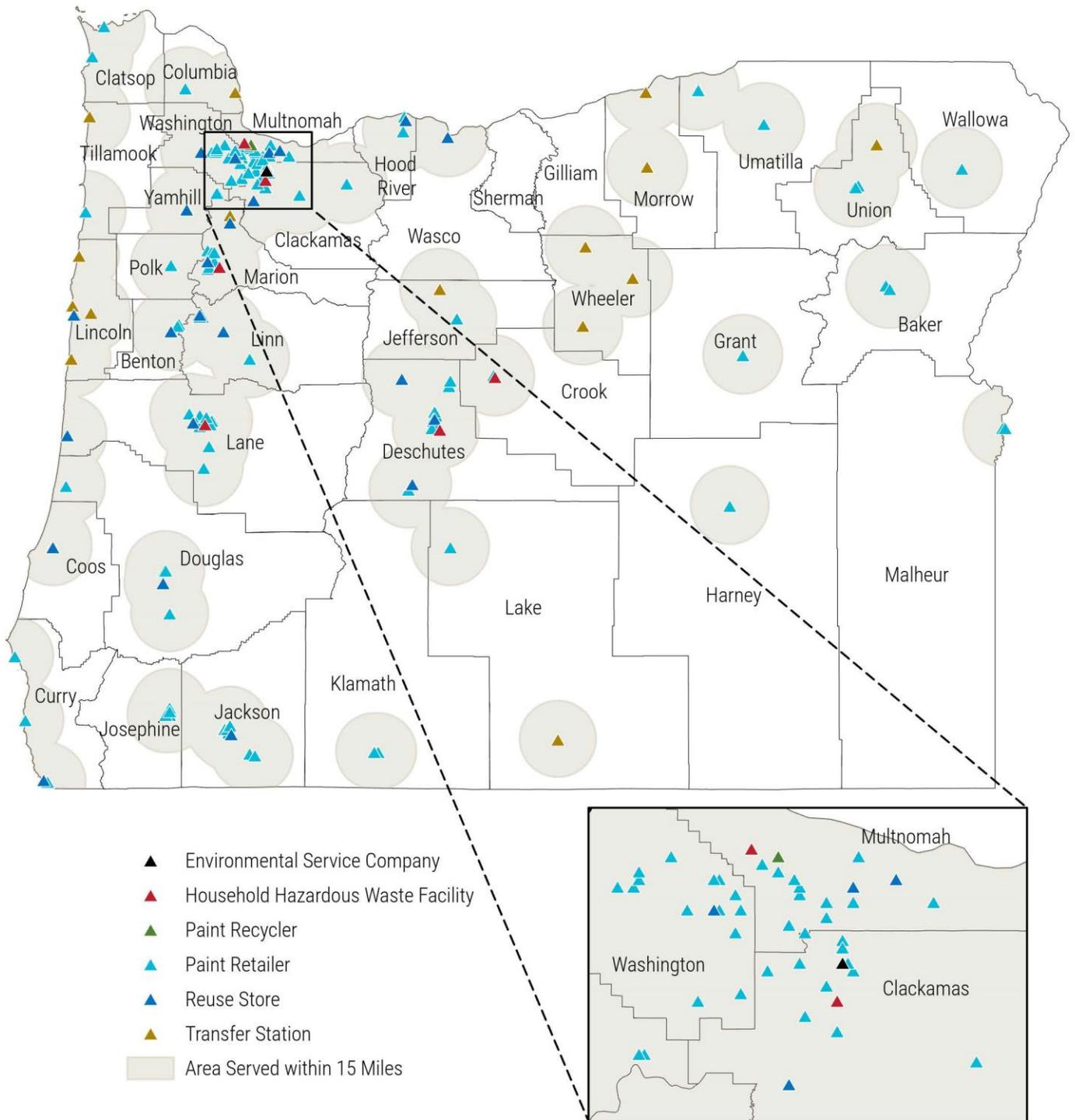
The program's 182 year-round drop-off sites provided one site for every 23,510 residents of the state. When supplemental sites were included, coverage increased to one site for every 18,933 residents of the state.

Underserved Areas Criterion. Where the population is not within 15 miles of a permanent drop-off site – provide one or two paint drop-off events per year.

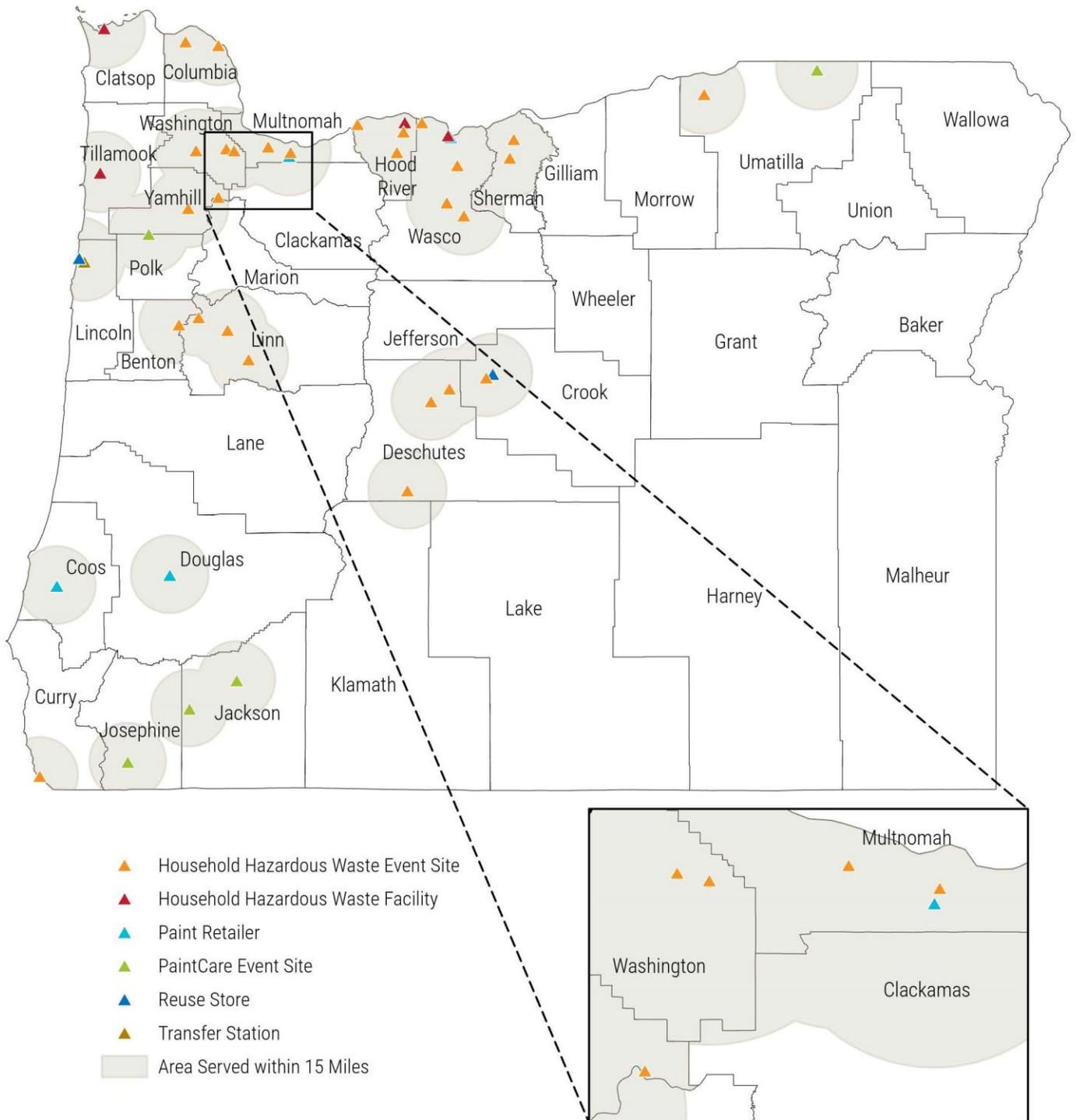
The appendix provides details about events held in underserved areas; it also documents that PaintCare made a good faith effort to reach local representatives to propose events and offer alternative services, such as LVPs or outreach to rural communities to ensure they are aware of their nearest drop-off locations.

Maps. The following maps show the locations of the sites and services available during the year: (1) year-round sites; (2) supplemental sites; (3) year-round and supplemental sites; and (4) large volume pickup sites, which were not included when analyzing the distribution or population criteria.

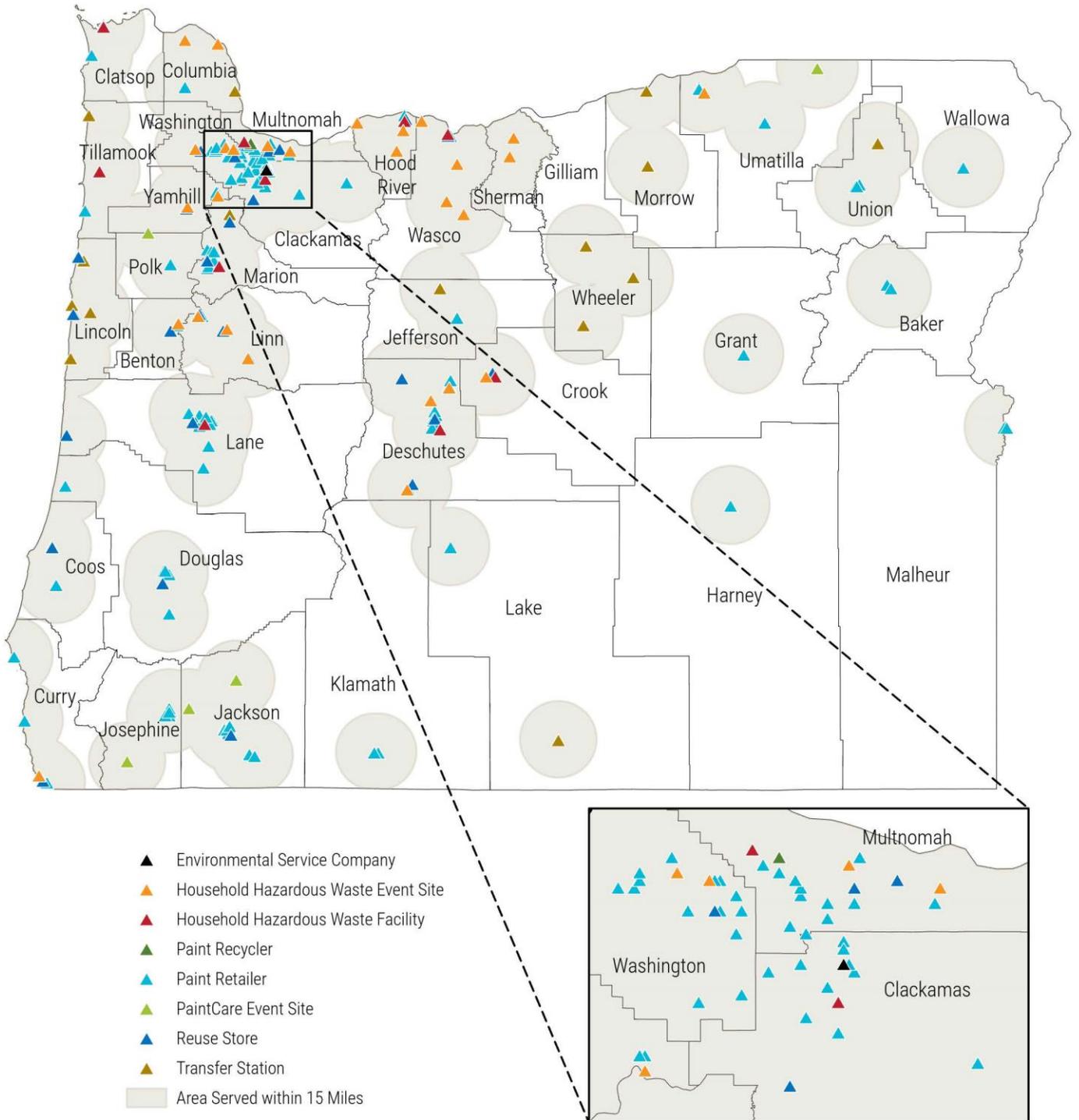
YEAR-ROUND SITES



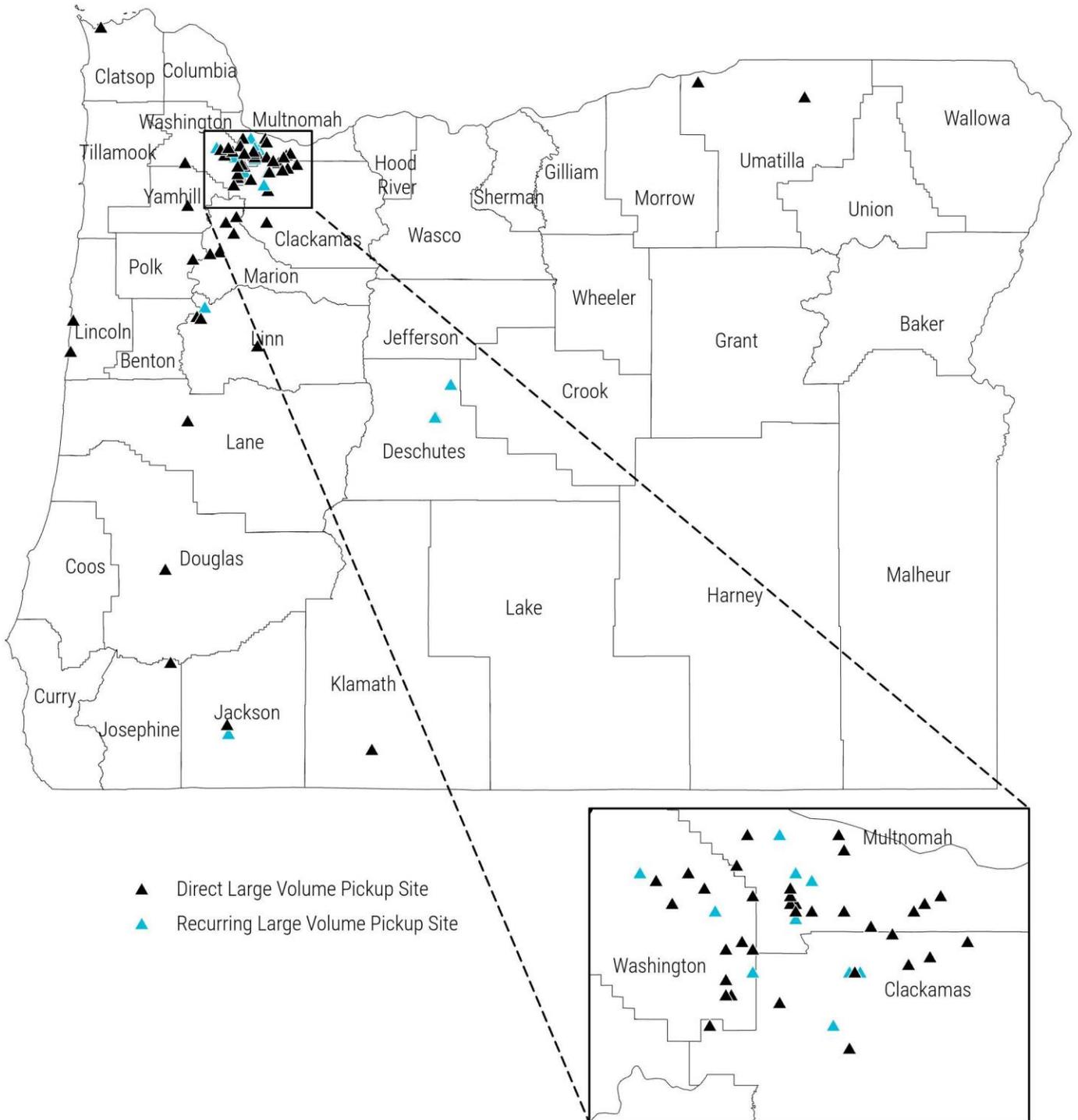
SUPPLEMENTAL SITES



YEAR-ROUND AND SUPPLEMENTAL SITES



LARGE VOLUME PICKUP SITES



C. PAINT COLLECTION PROCEDURES

The program has agreements with owners or operators of all drop-off sites, and other partners, that set forth collection procedures. PaintCare agreements require that sites meet all requirements of local, state, and federal law, regulations, and policies.

All new sites (other than LVPs) received a program procedures manual and all sites (other than HHWs and LVPs) also received an on-site, in-person training that covered topics in the manual including identification and screening of program products, paint storage, spill response, arranging to have paint picked up, and record keeping. A copy of the current site guidelines from the procedures manual for drop-off sites is included in the appendix.

Site personnel are required to visually inspect, but not open, containers of paint to confirm that they are acceptable program products and then place them in spill proof collection bins provided by the program. Unlabeled and leaking containers are not accepted at retail or other non-HHW sites; however, trained staff at HHW facilities and events can accept and prepare them for management under their program to the extent permissible under applicable law.

PaintCare staff visit most drop-off sites on a regular basis to check on their operations and to provide additional training and consumer outreach materials as needed.

D. PAINT TRANSPORTATION

PaintCare contracted with the following companies for transportation services. Individual sites are assigned to transporters based on costs and logistics.

TRANSPORTERS

Name	Site Types Served
Advanced Chemical Transport	HHW Event, LVP/RLVP, PaintCare Event, Paint Retailer, Solid Waste Facility
Clean Earth	HHW Facility/Event, Latex Paint Recycler, LVP/RLVP, Paint Retailer, Reuse Store, Solid Waste Facility
Clean Harbors	HHW Event
Metro	HHW Facility/Event

Section 2. Paint Collection Volume and Processing Methods

Annual Report Statutory Citation

Subdivision 1 of Section 459A.842 requires PaintCare to submit an annual report that includes, in relevant part:

- (a) A description of the methods used to collect, transport, recycle and process post-consumer architectural paint in this state.*
- (b) A calculation of the total volume in gallons of post-consumer architectural paint collected by the program, categorized by latex, alkyd and any other type of paint*
- (c) For each permanent collection site and collection event under the program:*
 - (A) A calculation of the total volume in gallons of post-consumer architectural paint collected at the site or event.*
 - (B) The address or, if no address is available, the physical location of the site or even.*
 - (C) A description of whether the site or event is.*
 - (i) A permanent collection site located at a retailer.*
 - (ii) A permanent collection site or collection event for the program located within the local solid waste collection infrastructure.*
 - (iii) A collection event promoted and paid for by a stewardship organization.*
- (d) An estimate of the total weight and disposition of all paint containers collected by the program.*
- (e) The total volume of post-consumer architectural paint collected under the program, categorized by method of disposition, including reuse, recycling, energy recovery and disposal.*
- (f) The data, conversion factors and any changes from prior years in the methodology used to complete the analysis required to comply with paragraphs (b) to (e) of this subsection.*
- (L) Documentation of compliance with the requirements of ORS 459A.827 (Plan for architectural paint stewardship program) (2)(b) and 459A.830 (Collection system for post-consumer architectural paint).*
- (m) A description of the activities undertaken to achieve, and the progress made toward achieving, the program goals as provided for in the program plan.*

A. COLLECTION VOLUME AND RECOVERY RATE

The table below provides the gallons of paint collected, gallons of new paint sales, and the resulting recovery rate. The recovery rate is a ratio of the volume (number of gallons) of paint collected compared to the volume of paint sold in the program during the same time period.

GALLONS COLLECTED, SOLD, AND RECOVERY RATE

Description	2020	2021	2022
Paint Collected (gallons)	706,270	740,102	697,872
New Paint Sold (gallons)	9,707,796	9,324,208	9,077,186
Recovery Rate	7.3%	7.9%	7.7%

PaintCare typically receives reports of gross pounds of paint collected, along with the number of bins or other collection containers from its transporters or drop-off site partners. Gallons of paint collected are calculated by removing the estimated weight of collection bins and paint cans and converting the remaining weight to volume, typically using 10 pounds per gallon for the conversion.

An estimate of gallons collected at each site during the year is included in the appendix.

B. PAINT PROCESSING METHODS AND VOLUME

The following tables provide the volumes and paint processing methods for latex and oil-based paint during the year. Descriptions of the processing methods follow the tables. Processed volume differs from collected volume because not all paint is processed in the same year that it is collected; the volumes reported as processed in one year may include some paint that was collected at the end of the previous year.

LATEX PAINT PROCESSING METHODS

Method	2020 Gallons	2020 Percent	2021 Gallons	2021 Percent	2022 Gallons	2022 Percent
Reuse	16,757	3	21,389	4	25,249	5
Paint-to-Paint Recycling	440,894	80	476,273	78	368,264	70
Biodegradation	30,595	6	36,206	6	111,098	21
Disposal	62,046	11	74,172	12	20,175	4
Total	550,292	100	608,040	100	524,786	100

OIL-BASED PAINT PROCESSING METHODS

Method	2020 Gallons	2020 Percent	2021 Gallons	2021 Percent	2022 Gallons	2022 Percent
Reuse	11,868	8	3,870	3	4,700	4
Energy Recovery	143,551	92	128,158	97	102,561	95
Incineration	559	<1	34	<1	239	<1
Total	155,978	100	132,062	100	107,500	100

C. LATEX PAINT PROCESSING METHODS AND PROCESSORS

The following methods were used to process latex paint:

Reuse. Latex paint was sold or given away in its original labeled containers without any alteration of the container contents.

Paint-to-Paint Recycling. Latex paint was sorted, blended, and sometimes re-tinted into recycled-content latex paint for local use or domestic or international sale.

Biodegradation. Latex paint was used for landfill biodegradation, a process that uses non-hazardous liquids to accelerate waste biodegradation and stabilization under a research permit issued by the US EPA.

Disposal. Dry or solidified latex paint was sent to landfill for disposal.

LATEX PAINT PROCESSORS

Processor	Location	Process
ACTenviro	PaintCare Events	Reuse
Apex Regional Landfill	Las Vegas, NV	Disposal
GDB	Fife, WA	Paint-to-Paint Recycling
GDB	Las Vegas, NV	Paint-to-Paint Recycling
GreenSheen	Kent, WA	Paint-to-Paint Recycling
LRI Landfill	Puyallup, WA	Disposal
Metro	Portland, OR	Reuse, Paint-to-Paint Recycling
Reuse Store	Various	Reuse
Waste Management	Arlington, OR	Biodegradation

D. OIL-BASED PAINT PROCESSING METHODS AND PROCESSORS

The following methods were used to process oil-based paint:

Reuse. Oil-based paint was sold or given away in its original labeled containers without any alteration of the container contents.

Energy Recovery. Oil-based paint was processed for energy recovery at a waste-to-energy facility and/or cement kiln.

OIL-BASED PAINT PROCESSORS

Processor	Location	Process
ACTenviro	PaintCare Event	Reuse
Ash Grove	Chanute, KS Foreman, AR	Energy Recovery
Buzzi Unicum	Cape Girardeau, MO	Energy Recovery
Clean Harbors	Kimball, NE	Incineration
Reuse Store	Various	Reuse
Sentech	Fredonia, KS	Energy Recovery

E. PAINT COLLECTION VOLUME BY SITE TYPE OR SERVICE

The following table shows the relative volume of paint collected by site type or service.

COLLECTION VOLUME BY SITE TYPE OR SERVICE

Site Type/Service	2020 Gallons	2020 Percent	2021 Gallons	2021 Percent	2022 Gallons	2022 Percent
Environmental Services Company	0	0	835	<1	0	0
HHW Facility/Event	272,900	39	270,693	37	232,490	33
LVP/RLVP	29,450	4	41,223	6	27,883	4
Paint Recycler	0	0	5253	1	33,218	5
Paint Retailer	276,968	39	290,740	39	274,193	39
PaintCare Event	2,694	<1	2,380	<1	3,392	1
Reuse Store	53,148	8	59,697	8	61,275	9
Transfer Station	71,110	10	69,282	9	65,421	9
Total	706,270	100	740,103	100	697,872	100

F. CONTAINER RECYCLING

The following table shows the tons of metal and plastic paint containers recycled during the year.

Plastic paint pails and metal cans are sent for recycling when feasible. The program estimates the weight of containers collected during the year to be 417 tons. Oil-based paint containers were approximately 104 tons of total containers collected. The remaining 313 tons were latex paint containers. A total of 104 tons of oil-based paint and latex containers were recycled. The remainder was sent to landfill.

CONTAINER RECYCLING

	2020	2021	2022
Tons	202	164	104

G. LATEX PAINT RECYCLING GOAL

PaintCare's latex paint recycling goal is to maintain or exceed an 80% rate. For the purpose of measuring this goal, paint that was reused was excluded from the recycling rate calculation.

The lower latex paint recycling rate is the result of MetroPaint receiving and processing a larger portion of latex paint than in the previous two years. MetroPaint's latex paint recycling rate was 67% in 2022.

LATEX PAINT PROCESSING METHOD

	2020	2021	2022
Recycled	83%	81%	74%

Section 3. Independent Audit and Financial Summary

Annual Report Statutory Citation

Subdivision 1 of Section 459A.842 requires PaintCare to submit an annual report that includes, in relevant part:

- (g) An independent financial audit of the program.*
- (h) A description of program revenues and costs for the prior year that follows the budget requirements provided in ORS 459A.827 (Plan for architectural paint stewardship program) and that further describes:
 - (A) The total cost of the program during the prior year calculated as a per capita amount for each resident of this state.*
 - (B) The cost per gallon of the program during the prior year.*
 - (C) The use by the stewardship organization of any revenues from the program during the past year that exceeded the total costs of the program, including a description of the amount held by the stewardship organization in unallocated reserve funds at the end of the reporting period; and*
 - (D) If requested by the director, any additional budgetary information necessary for the director to determine whether the stewardship organization must amend the plan under ORS 459A.835 (Approval for amendment or update to plan for architectural paint stewardship program) (1)(d).**
- (i) An updated budget for the next calendar year that follows the budget requirements provided in ORS 459A.827 (Plan for architectural paint stewardship program).*
- (j) An evaluation of the operation of the program's funding mechanism.*

A. INDEPENDENT FINANCIAL AUDIT

An independent financial audit of the national PaintCare program was conducted by Rogers & Company PLLC. This independent CPA firm conducted the audit in accordance with auditing standards generally accepted in the United States. Those standards require that the firm plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. The audit process includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. The audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In Rogers & Company's opinion, the financial statements of PaintCare present fairly, in all material respects, the financial position as of December 31, 2022, and the changes in its net assets and its cash flows for the year ended in conformity with accounting principles generally accepted in the United States. The independent financial audit of the PaintCare program is available in the appendix.

B. FINANCIAL SUMMARY AND DISCUSSION

B1. Revenue and Expense Categories

Revenue. Revenue is derived from fees on new paint sales.

Expense Categories. With the exception of General and Administrative Allocation, the following expense categories were state-specific costs related to the implementation of the Oregon program:

Paint Processing. Processing costs were based on the volume of paint or gross weights or the number of paint collection bins or drum from drop-off sites. Processing costs included the cost of sorting bins of comingled latex and oil-based paint from drop-off sites as well as the ultimate recycling or other processing methods.

Paint Transportation. Transportation costs were based on one or more of the following: the number of bins and drums picked up, number of stops, or mileage.

Paint Collection Supplies and Support. Collection supplies and support expenses included paint collection bins, spill kits, training materials, signs, and other related costs for drop-off sites, events, and LVPs.

Communications. Communications expenses included printing and distribution of brochures and other outreach materials, joint outreach, event promotion, and awareness surveys.

Personnel, Professional Services and Other. Personnel, professional services and other included the direct costs of program staff, travel, legal fees, office supplies, and other logistical and professional support.

State Agency Administrative Fees. These fees, required by the paint stewardship law, were paid to the state for oversight of the program.

General and Administrative. General and administrative costs included administrative and corporate staff, back-office support (e.g., information technology, human resources, legal, accounting, and government affairs), insurance, data management systems, annual financial audit, software licenses, professional services for corporate or organization-wide matters, occupancy, general communications, and other supplies and services that support all Paintcare programs. These costs were shared across all PaintCare programs and allocated relative to population. Oregon's share of the general and administrative allocation was 4.7%.

B2. Financial Summary

The following table shows program revenue and expenses.

REVENUE AND EXPENSES						
Revenue	2020	Percent of Total	2021	Percent of Total	2022	Percent of Total
Small Containers	\$773,043	12	\$623,731	11	\$486,537	9
Medium Containers	3,396,323	53	3,195,960	53	2,774,888	50
Large Containers	2,222,138	35	2,185,073	36	2,291,583	41
Total Revenue	6,391,504	100	6,004,763	100	5,553,008	100
Expenses						
Paint Processing and Transportation	4,280,130	89	4,724,976	89	4,133,896	85
Paint Collection Supplies and Support	16,389	<1	73,523	1	52,293	1
Communications	33,851	1	44,445	1	205,028	4
Personnel, Professional Fees, Other	133,535	3	141,454	3	140,360	3
State Agency Administrative Fees	40,000	1	40,000	1	40,000	1
Loan Interest	8,782	<1	0	0	0	0
General and Administrative	286,341	6	305,546	6	313,177	6
Total Expenses	4,799,028	100	5,329,944	100	4,884,754	100
Change in Net Assets	1,592,476		674,819		668,254	
Net Assets, Beginning of Year	205,627		1,798,103		2,472,922	
Net Assets, End of Year	1,798,103		2,472,922		3,141,176	
Reserve Level	37%		46%		64%	
Cost per Gallon of Paint Collected	\$6.79		\$7.20		\$7.00	

Note: Values presented in this table are obtained from a financial worksheet that includes additional subcategories and cents. Due to rounding, Total Revenue and/or Total Expenses may differ by a few dollars in some years.

Notable changes between the last two program years include:

- Revenues dropped for the second year in a row. This reflects decreases in paint sales volume reported to PaintCare.
- A decrease in spending for paint processing, transportation, and collection supplies was due to a decrease in collected volume.
- The increase in communications expenses is primarily due to the public awareness and source reduction research projects conducted to support the new postconsumer paint reduction and public awareness goals.

C. RESERVES

Reserves represent the net assets (investments and/or checking account balance) of the program. Reserves provide the program with a balance that is sufficient to pay its bills in times of either higher than expected paint collection (higher expenses), lower than expected paint sales (lower revenue), or a combination of the two.

PaintCare has a target reserve level as a percentage of annual expenses of 35%, per ORS 459A.835(1). If reserves fall below or rise beyond the target, an evaluation of the program’s expenses and revenue will be performed to determine if changes are needed to program operations, communications, and/or the fee structure to bring the reserve balance within range.

D. EVALUATION OF THE PROGRAM’S FUNDING MECHANISM

PaintCare fees placed on the sale of new paints are based on container sizes as follows:

PAINTCARE FEE SCHEDULE

Size	Container Size	Fee
Very Small	Half pint or smaller	\$0.00
Small	Larger than half pint up to smaller than 1 gallon	\$0.45
Medium	1–2 gallons	\$0.95
Large	Larger than 2 gallons up to 5 gallons	\$1.95

Manufacturers and/or their designated representatives reported sales and remitted fees to PaintCare directly.

Based on the program's financial performance, no adjustment to either the fee structure or the reporting system is presently necessary. While the year-end reserve level of 64% is above the 35% target, given current economic volatility, it is within an appropriate range.

E. THREE-YEAR PROJECTIONS

Three-year projections are an important exercise that can help provide the program with financial guidance. Projections are used for planning purposes only and should not be construed as representing actual program revenue, expenses, or budgets.

Revenue. Actual 2022 sales were used for projections.

Changes to paint sales volumes would alter actual revenue available when compared to the forecast provided.

Expenses. Paint processing and transportation, and paint collection supplies and support expenses are expected to increase over the next few years due to increasing vendor costs.

Changes to expenses, especially in paint collection volume and pricing, would alter actual expenses when compared to the forecast provided.

THREE-YEAR PROJECTIONS

	Actual	Projections		
Revenue	2022	2023	2024	2025
Small Containers	\$486,537	\$486,537	\$486,537	\$486,537
Medium Containers	2,774,888	2,774,888	2,774,888	2,774,888
Large Containers	2,291,583	2,291,583	2,291,583	2,291,583
Total Revenue	5,553,008	5,553,008	5,553,008	5,553,008
Expenses				
Paint Processing and Transportation	4,133,896	4,490,000	4,580,000	4,672,000
Paint Collection Supplies and Support	52,293	55,000	58,000	61,000
Communications	205,028	500,000	500,000	500,000
Personnel, Professional Fees, Other	140,360	189,571	195,258	201,116
State Agency Administrative Fees	40,000	40,000	40,000	40,000
General and Administrative	313,177	394,047	405,868	418,044
Total Expenses	4,884,754	5,668,618	5,779,126	5,892,160
Change in Net Assets	668,254	(115,610)	(226,119)	(339,152)
Net Assets, Beginning of Year	2,472,912	3,141,166	3,025,556	2,799,437
Net Assets, End of Year	3,141,166	3,025,556	2,799,437	2,460,285
Reserve Level	64%	53%	48%	42%

Note: Values presented in this table are obtained from a financial worksheet that includes additional subcategories and cents. Due to rounding, Total Revenue and/or Total Expenses may differ by a few dollars in some years.

Section 4. Communications

Annual Report Statutory Citation

Subdivision 1 of Section 459A.842 requires PaintCare to submit an annual report that includes, in relevant part:

(k) Samples of educational and outreach materials provided to consumers of architectural paint, an evaluation of the methods used to disseminate those materials and an assessment of the effectiveness of the education and outreach, including levels of waste prevention and reuse.

(L) Documentation of compliance with the requirements of ORS 459A.827 (Plan for architectural paint stewardship program) (2)(b) and 459A.830 (Collection system for post-consumer architectural paint).

(m) A description of the activities undertaken to achieve, and the progress made toward achieving, the program goals as provided for in the program plan.

A. OUTREACH ACTIVITIES

A1. Introduction

PaintCare's outreach strategy includes a variety of activities targeted to retailers, painting contractors, municipal agencies, and the public through direct contact and advertising. Outreach efforts focused on encouraging the public to recycle their unwanted paint, and also included messages related to reducing paint waste by planning ahead for a paint purchase and using up leftover paint.

Outreach was conducted by distributing brochures and other printed materials to retailers and others and by using a variety of media including print advertising, radio, and social media. The main call-to-action of outreach materials and messaging directs readers to visit PaintCare's website to find a drop-off site using PaintCare's site locator search tool.

Beginning in 2016, communications in Oregon were scaled back due to the financial position of the program. Outreach efforts during the year continued to be modest in scope, but nonetheless included a variety of activities. Efforts focused on distributing brochures and point-of-sale materials, maintaining PaintCare's website and social media, joint outreach with county agencies, and PaintCare paint drop-off event promotion. PaintCare also conducted surveys to measure awareness of the program and study methods for setting a postconsumer paint reduction in order to set goals in those areas. Additional general advertising was not possible on the limited budget.

The relative amounts of spending dedicated to each of these outreach activities are summarized in the following table.

RELATIVE SPENDING ON OUTREACH ACTIVITIES

Activity	Percent
Surveys	68
Event Promotion	15
Print Materials Distribution	13
Joint Outreach	2
PR Agency Support	2
Conferences & Memberships	<1
Translations	<1
Total	100

A2. Point of Sale Print Materials

PaintCare continued to distribute print materials to retailers for them to make available to consumers to educate them about the PaintCare program. Staff fulfilled requests for materials totaling 22,275 brochures, mini cards, fact sheets, posters, and other materials during the year. Additionally, 76,232 fact sheets, brochures, cards, and letters were enclosed in a statewide mailing in October to 592 paint retail and other sites to provide fresh materials for distribution to paint consumers. Program staff also delivered additional materials in person during site visits.

PaintCare provided counter mats to retailers for use in the paint department to reference when customers have questions. The counter mat is popular with retailers and more likely than the poster to be seen by customers while they wait for their paint to be mixed.

Larger versions of the materials shown below are included in the appendix and are available on the PaintCare website.



Brochure, Mini Card, Program Poster, Counter Mat, and Fact Sheets

In November, PaintCare sent letters and fact sheets to 60 paint retailers known to sell paint online. The letter provided a summary of PaintCare program information for retailers and a reminder that online paint sales are included under the paint stewardship law.

A3. Fact Sheets

Several fact sheets are available on PaintCare’s website for different target audiences, and printed versions are distributed upon request. Minor updates are made throughout the year. Current versions of the fact sheets on PaintCare’s website include:

- How Does the Paint Stewardship Program Affect Paint Retailers?
- How to Become a Retail Drop-Off Site
- About PaintCare Fees
- Information for HHW Programs
- Information for Solid Waste Facilities Including Transfer Stations, Recycling Centers, and Landfills
- Reuse Programs – Compensation and Reporting
- Information about the Large Volume Pickup Service
- Information for Painting Contractors
- Information for Paint Purchasers

A4. Website

Most PaintCare advertising and outreach materials direct the public to PaintCare’s website for more information and to find a local PaintCare site. The website is easy to navigate and features content on buying the right amount of paint, storage and reuse tips, and recycling. It contains special pages for manufacturers, retailers, contractors, waste facilities, products covered by the program, and the Oregon program. PaintCare’s website is updated throughout the year. The most frequently visited part of the website is the PaintCare site locator.

There were 22,275 views of the Oregon web page during the year.

PaintCare provides a web page of links to paint calculators from various sources, at www.paintcare.org/paint-calculators. These calculators can be used by households and businesses to help them buy the right amount of paint.

PaintCare maintains a list of locations by state where the public can find recycled-content paint at www.paintcare.org/recycled-paint-stores.

PaintCare’s website also provides a series of video tips about storing paint properly to increase recyclability. The videos are used in social media posts and on PaintCare’s website at www.paintcare.org/store-right.



Example of Storage Tip Video Showing Use of a Paint Can Key to Avoid Damaging Can

A5. Translations

PaintCare translates program brochures and fact sheets into languages other than English upon requests from paint retailers and other stakeholders. PaintCare has translated its program brochure into Amharic, Arabic, Armenian, Bengali, Chinese, Farsi, French, Haitian Creole, Hawaiian, Hindi, Hmong, Italian, Japanese, Khmer, Korean, Lao, Polish, Portuguese, Russian, Somali, Spanish, Tagalog, Thai, Turkish, Ukrainian, Vietnamese, and Yiddish. Two widely used fact sheets that provide information about the LVP service and guidance for painting contractors are also available in the 27 languages listed above. PaintCare maintains a Spanish language translation button on its website, making the site fully bilingual. Additionally, live interpretation in Spanish and other languages is available on PaintCare’s telephone hotline by request. Additionally, live interpretation in Spanish and other languages is available on PaintCare’s telephone hotline by request. PaintCare provides a webpage with information on how to access translations and hotline interpretation, found at www.paintcare.org/language-assistance/.

A6. Signs for Drop-Off Sites

PaintCare provides several signs to drop-off sites to help them educate the public about the program, screen program products, and address any concerns about illegal dumping. Drop-off sites may order the following signs: Program Products (English/Spanish), Program Partner, Combination (program partner with simplified products list), No Dumping, and Please Wait for Assistance.



A7. Social Media

Throughout the year PaintCare continued to grow its Facebook, Instagram, and Twitter presence and posted messaging to audiences on those platforms. Social media messages included promotion of PaintCare's three key messages: buy the right amount of paint, use up leftover paint, and recycle the rest with PaintCare.



Instagram Post Promoting Recycling Paint by Using the Large Volume Pickup Service

A8. Print Advertising

Prior to PaintCare paint drop-off events throughout the year, PaintCare sent direct mailers to households in the vicinity of the event location. The mailers alerted local households about the drop-off event and prompted them to register.



Drive up & Drop off! Paint Recycling and Giveaway Event

Saturday, September 10, 2022

9 a.m. – Noon



Shady Cove Public Works

1008 Celtic Circle
Shady Cove, OR 97539

Registration Required:
<https://paint-shady-cove.eventbrite.com>

Households may bring most types of paint, stain, and varnish in any amount. Paint must be in sealed, original container with original manufacturer label. **We cannot accept aerosols, solvents, and other hazardous waste.**

Businesses must qualify as an exempt generator under federal and any analogous state hazardous waste generator rules to use the PaintCare program for oil-based paint but can still use the program for latex products. Please visit www.paintcare.org/VSQG for more information on exempt generator rules.

During the event, you must:

- Remain in your vehicle.
- Unlock your vehicle's trunk to allow event staff to remove the paint materials.

COVID-19 Update

Participants are requested to follow the current recommendations and requirements of the CDC, local, and state health officials to protect yourself and others from the spread of COVID-19.

Paint in good condition will be made available to the public for free.

Direct Mailer for September 10 Shady Cove Paint Drop-off Event

A9. Joint Outreach

PaintCare offers creative and financial support for outreach campaigns conducted by HHWs and government run solid waste facilities that are PaintCare partners. PaintCare provided support to Tillamook County by providing funding and design for monthly newspaper ads to promote Tillamook County HHW and other local drop-off sites. PaintCare also provided support to Lane County for seasonal radio spots promoting local paint drop-off sites.



Drive up & Drop off! Paint Recycling and Giveaway Event

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- Remain in your vehicle.
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COVID-19 Update

Participants are requested to follow the current recommendations and requirements of the CDC, local, and state health officials to protect yourself and others from the spread of COVID-19.

Paint in good condition will be made available to the public for free.

Joint Outreach Newspaper Ad Provided to Tillamook County

A10. Face to Face

PaintCare staff attended the following face-to-face activities:

Date	Event	Activity
3/2-3/4/22	Painting Contractors Association Expo	Exhibitor, table/booth, provided program materials; attended Affiliate Night
4/23/22	Singing Creek Educational Center Earth Day Celebration	Exhibitor, table/booth, provided program materials
4/5-4/7/22	American Coatings Show	Exhibitor, table/booth, provided program materials
7/17-7/22	NAHMMA National Conference	Exhibitor, table/booth at national meeting of hazardous waste professionals
8/1-8/3	National Conference of State Legislators Summit	Exhibitor, table/booth, provided program materials
11/9-11/10	National Recycling Coalition Virtual Conference	Exhibitor, provided program information
Multiple Dates	Paint Retailer Pro Shows	Exhibitor, table/booth, provided program materials

B. PROGRAM GOAL ACTIVITIES

B1. Postconsumer Paint Reduction Goal

During the year, PaintCare contracted consultant Stephen Groner Associates to run a study of paint waste reduction in Oregon. In December, based on the findings of the study and consultant's recommendations, PaintCare submitted an update to its program plan describing a goal to reduce the amount of postconsumer paint generated in Oregon.

B2. Public Awareness Goal

During the year, PaintCare contracted consultant PRR to run a paint recycling awareness survey of Oregon residents. In December, PaintCare submitted an update to its program plan describing a goal to increase public awareness of paint recycling in Oregon.

Section 5. 2023 and Future

This section of the annual report describes activities or plans for the program that have happened since December 31, 2022, or are being planned:

A. PERSONNEL

PaintCare intends to hire a program coordinator to support the ongoing operation of programs in the Pacific Northwest region.

B. DROP-OFF SITES AND SERVICES

PaintCare will continue to recruit and encourage additional year-round sites in underserved areas of the state. PaintCare will evaluate potential new sites against program needs for site distribution and population. If the site is desired based on location, PaintCare will work with the site to determine if it is able to meet PaintCare's operational requirements.

C. COMMUNICATIONS

PaintCare plans to continue developing and implementing goals to reduce the amount of postconsumer paint generated in Oregon and increase awareness of the PaintCare program in Oregon. PaintCare also plans to continue promoting paint drop-off events and providing joint outreach to HHWs and other government run solid waste facilities that are PaintCare partners.

D. SPECIAL PROJECTS

In 2023, PaintCare began a three-to-five-year effort to visit non-drop-off sites in order to increase awareness of the program among retailers. Plans for the visits include providing updated outreach materials, checking site staff familiarity with the program, and observing whether the PaintCare fee is being applied to covered products. During these visits, staff will also invite retailers and other locations (recycling facilities, solid waste transfer stations) to participate in the program as drop-off sites.

Appendix A

Sites with 0 gallons did not have paint picked up during the reporting year.

<u>City/Town</u>	<u>Site Name</u>	<u>Address</u>	<u>Type</u>	<u>Gallons</u>
1. Year-Round Sites				638,828
Albany	Habitat ReStore Albany	1225 SE 6th Ave	Reuse Store	2,369
Albany	Sherwin-Williams	2945 SE Santiam Hwy	Retail	2,224
Albany	Miller Paint	1350 Pacific Blvd	Retail	1,233
Albany	Parr Lumber	415 1st Ave E	Retail	815
Aloha	Suburban Ace Hardware	3470 SW 185th Ave	Retail	3,766
Ashland	Miller Paint	2205 Ashland St	Retail	2,994
Ashland	Ashland General Hardware	249 A St	Retail	505
Ashland	Sherwin-Williams	2220 Ashland St	Retail	1,531
Astoria	City Lumber Do It Best	2142 Commercial St	Retail	2,021
Baker City	Millers Home Center and Lumber	3815 Pocahontas Rd	Retail	513
Baker City	Thatchers Ace Hardware	2200 Resort St	Retail	1,074
Beaverton	Habitat ReStore Washington County	13475 SW Millikan Way	Reuse Store	8,042
Beaverton	Rodda Paint	8614 SW Hall Blvd	Retail	3,725
Beaverton	Sherwin-Williams	12480 SW Center St	Retail	4,779
Bend	Habitat ReStore Bend Area	224 NE Thurston Ave	Reuse Store	6,058
Bend	Knott Landfill HHW Facility	61050 SE 27th St	HHW Facility	5,413
Bend	Rodda Paint	63007 Layton Ave	Retail	7,241
Bend	Sherwin-Williams	20515 Cooley Rd	Retail	2,119
Bend	Sherwin-Williams	125 NE Franklin Ave	Retail	2,960
Bend	Denfeld Paints	2121 NE Division St	Retail	4,569
Bend	PPG Paints	955 SE Wilson Ave	Retail	872
Bend	Knott Landfill Recycling and Transfer Facility	61050 SE 27th St	Transfer Station	16,950
Bend	Sherwin-Williams	61137 S Hwy 97	Retail	1,378
Boardman	Morrow County North Transfer Station	69900 Frontage Ln	Transfer Station	45
Brookings	Gold Beach Lumber	16016 Hwy 101 S	Retail	276
Brookings	Curry Community Cares	616 Memory Ln	Reuse Store	370
Brookings	Cascade Home Center	711 Chetco Ave	Retail	1,205
Burns	Parr Lumber	1 S Broadway Ave	Retail	509
Canby	Habitat ReStore Canby North Willamette Valley	411 S Redwood St	Reuse Store	657
Clackamas	Miller Paint	10210 SE Hwy 212	Retail	2,198
Clackamas	Sherwin-Williams	11475 SE 82nd Ave	Retail	1,877
Clackamas	ACTEnviro Transfer Station	13600 SE Ambler Rd	Environmental	

OREGON PAINTCARE SITES IN 2022

Sites with 0 gallons did not have paint picked up during the reporting year.

<u>City/Town</u>	<u>Site Name</u>	<u>Address</u>	<u>Type</u>	<u>Gallons</u>
Clackamas	Sherwin-Williams	14652 SE 82nd Dr	Retail	2,128
Coos Bay	Coos County Beaver Hill Disposal Site	55722 Hwy 101	Transfer Station	1,950
Coos Bay	Habitat ReStore Coos Bay	776 S 2nd St	Reuse Store	1,654
Corvallis	Habitat ReStore Benton	4840 SW Philomath Blvd	Reuse Store	448
Corvallis	Sherwin-Williams	2495 NW 9th St	Retail	3,908
Corvallis	Miller Paint	1405 NW 9th St	Retail	2,744
Cottage Grove	Cascade Home Center	40 S 5th St	Retail	381
Creswell	Cascade Home Center	104 S Mill St	Retail	306
Dallas	Cascade Home Center	1650 SE Uglow Ave	Retail	56
Elgin	Elgin Solid Waste Transfer Station	75718 Hemlock St	Transfer Station	90
Enterprise	Wallowa County Ace Hardware	101 W North St	Retail	604
Estacada	Estacada Ace Hardware	310 S Main St	Retail	463
Eugene	Forrest Paint Retail Store	990 McKinley St	Retail	3,100
Eugene	Jerrys Home Improvement Center	2600 Hwy 99 N	Retail	3,032
Eugene	Lane County HHW	3100 E 17th Ave	HHW Facility	7,402
Eugene	Sherwin-Williams	1054 Green Acres Rd	Retail	2,670
Eugene	Tommys Paint Pot	1000 Conger St	Retail	1,410
Eugene	Miller Paint	3520 W 11th Ave	Retail	1,754
Eugene	Rodda Paint	2477 W 11th Ave	Retail	273
Eugene	Sherwin-Williams	3390 W 11th Ave	Retail	3,557
Eugene	PPG Paints	1830 W 7th Ave	Retail	410
Eugene	Sherwin-Williams	2866 Willamette St	Retail	1,844
Eugene	Habitat ReStore Springfield Eugene	1210 Oak Patch Rd	Reuse Store	782
Eugene	Lane County TS/Recycle Center	3100 E 17th Ave	Transfer Station	16,073
Florence	Habitat ReStore Florence	2016 Hwy 101	Reuse Store	6,073
Forest Grove	Habitat ReStore West Tuality	3731 Pacific Ave	Reuse Store	4,883
Fort Rock	Rockhorse Park	74543 Oregon 31	Retail	0
Fossil	Fossil Transfer Station	17487 Black Butte Rd	Transfer Station	127
Gearhart	Sherwin-Williams	3527 Hwy 101 N	Retail	3,297
Gold Beach	Gold Beach Lumber	28680 Hunter Creek Loop	Retail	431
Grants Pass	PPG Paints	310 NE Beacon St	Retail	1,904
Grants Pass	Sherwin-Williams	1072 Rogue River Hwy	Retail	1,468
Grants Pass	Diamond Home Improvement	1881 NE 7th St	Retail	974
Grants Pass	Miller Paint	1620 D Allen Creek Rd	Retail	3,315
Grants Pass	Rodda Paint	409 NE F St	Retail	1,045

OREGON PAINTCARE SITES IN 2022

Sites with 0 gallons did not have paint picked up during the reporting year.

<u>City/Town</u>	<u>Site Name</u>	<u>Address</u>	<u>Type</u>	<u>Gallons</u>
Gresham	Miller Paint	1831 E Powell Blvd	Retail	8,519
Gresham	Habitat ReStore Gresham	610 NE 181st Ave	Reuse Store	6,126
Happy Valley	Rodda Paint	10309 SE 82nd Ave	Retail	2,151
Hermiston	Smittys Ace Hardware	1845 N 1st St	Retail	1,399
Hermiston	Sherwin-Williams	1390 N 1st St	Retail	224
Hillsboro	Miller Paint	646 SW Oak St	Retail	3,013
Hillsboro	Parr Lumber	21700 NW Wagon Way	Retail	500
Hillsboro	Sherwin-Williams	348 SE 10th Ave	Retail	5,952
Hillsboro	Hillsboro Ace Hardware	881 NE 25th Ave	Retail	762
Hillsboro	Sherwin-Williams	2460 NE Griffin Oaks St	Retail	3,606
Hood River	Swell City Hometown Paint	1737 W Cascade Ave	Retail	437
Hood River	Hood River Supply	1945 12th St	Retail	690
Hood River	Gorge Rebuilt-it Center (New Oct 2022)	995 Tucker Rd	Reuse Store	0
John Day	John Day True Value	161 E Main St	Retail	566
Keizer	Sherwin-Williams	4669 River Rd N	Retail	3,248
Klamath Falls	Sherwin-Williams	4525 S 6th St	Retail	3,462
Klamath Falls	Diamond Home Improvement	2380 S 6th St	Retail	951
La Grande	La Grande Ace Hardware	2212 Island Ave	Retail	1,005
La Grande	La Grande Paint & Glass	601 Adams Ave	Retail	535
La Grande	Millers Home Center and Lumber	3109 May Ln	Retail	927
La Grande	Jefferson Street Supply	214 Greenwood St	Retail	59
La Pine	La Pine Ace Hardware and Building Supply	51615 Huntington Rd	Retail	920
La Pine	Habitat ReStore La Pine Sunriver	52684 Hwy 97	Reuse Store	1,005
Lake Oswego	Miller Paint	544 N State St	Retail	5,623
Lake Oswego	Sherwin-Williams	15659 Boones Ferry Rd	Retail	5,251
Lakeview	Thomas Creek Road Landfill	23980 Thomas Creek Rd	Transfer Station	346
Lebanon	Habitat ReStore Lebanon	566 Main St	Reuse Store	825
Lexington	Morrow County South Transfer Station	57185 Hwy 74	Transfer Station	305
Lincoln City	Lincoln County North Lincoln Sanitary Service	1726 SE Hwy 101	Transfer Station	4,109
Madras	Madras Paint & Glass	1076 SW Hwy 97	Retail	918
Manzanita	Manzanita Transfer Station	34995 Necarney City Rd	Transfer Station	1,325
McMinnville	Habitat ReStore McMinnville	1040 SE 1st St	Reuse Store	2,544
McMinnville	Sherwin-Williams	570 NE Hwy 99 W	Retail	2,603
Medford	Drakes Paint and Supply	2929 N Pacific Hwy	Retail	3,368

OREGON PAINTCARE SITES IN 2022

Sites with 0 gallons did not have paint picked up during the reporting year.

<u>City/Town</u>	<u>Site Name</u>	<u>Address</u>	<u>Type</u>	<u>Gallons</u>
Medford	Sherwin-Williams	2560 Crater Lake Hwy	Retail	2,911
Medford	Miller Paint	803 S Central Ave	Retail	4,461
Medford	Parr Lumber	1231 Disk Dr	Retail	665
Medford	Habitat ReStore Rogue Valley	2233 S Pacific Hwy	Reuse Store	2,855
Medford	Rodda Paint	1211 Court St	Retail	1,361
Medford	PPG Paints	2720 Crater Lake Hwy	Retail	1,113
Medford	Sherwin-Williams	1361 Center Dr	Retail	1,894
Milwaukie	Sherwin-Williams	18090 SE McLoughlin Blvd	Retail	2,489
Mitchell	Mitchell Transfer Station	Mile Post 24.5 Hwy 207	Transfer Station	82
Myrtle Creek	MSK Building Supply	102 S Old Pacific Hwy	Retail	358
Newberg	Parr Lumber	200 N Elliott Rd	Retail	1,528
Newberg	Sherwin-Williams	2508 Portland Rd	Retail	4,059
Newport	Thompsons Sanitary Service	7450 NE Avery St	Transfer Station	2,591
Newport	Sherwin-Williams	121 NE Harney St	Retail	740
Newport	Habitat ReStore Newport	134 E Olive St	Reuse Store	0
Odell	Hood River Supply	3831 Eagle Loop	Retail	275
Ontario	Kinney Bros and Keele True Value Hardware	460 SW 4th Ave	Retail	1,279
Ontario	Sherwin-Williams	1289 SE 1st Ave	Retail	853
Oregon City	Metro South HHW Facility	2001 Washington St	HHW Facility	105,360
Oregon City	Sherwin-Williams	1617 S Beaver Creek Rd	Retail	1,452
Pacific City	Pacific City True Value Hardware	34995 River Ave	Retail	187
Pendleton	Sherwin-Williams	115 SE Emigrant Ave	Retail	1,543
Port Orford	Gold Beach Lumber	1935 Oregon St	Retail	211
Portland	Dicks Color Center	909 SE Salmon St	Retail	2,071
Portland	Metro Central HHW Facility	6161 NW 61st Ave	HHW Facility	70,825
Portland	Miller Paint	1040 NW Murray Rd	Retail	6,241
Portland	Miller Paint	8703 SW Beaverton Hillsdale	Retail	4,926
Portland	Parkrose Hardware	10625 NE Sandy Blvd	Retail	2,314
Portland	Habitat ReStore Portland	10445 SE Cherry Blossom Dr	Reuse Store	6,925
Portland	Powell Paint Center	5205 SE Powell Blvd	Retail	6,564
Portland	Rodda Paint	321 SE Taylor St	Retail	1,447
Portland	Sherwin-Williams	2246 NW Roosevelt St	Retail	2,841
Portland	A-Boy Supply	7365 SW Barbur Blvd	Retail	596
Portland	Miller Paint	10114 SE Division St	Retail	584

OREGON PAINTCARE SITES IN 2022

Sites with 0 gallons did not have paint picked up during the reporting year.

<u>City/Town</u>	<u>Site Name</u>	<u>Address</u>	<u>Type</u>	<u>Gallons</u>
Portland	Miller Paint	8073 SE 17th Ave	Retail	919
Portland	Miller Paint	317 SE Grand Ave	Retail	8,969
Portland	Rodda Paint	10120 SW Park Way	Retail	2,135
Portland	Sherwin-Williams	13555 NW Cornell Rd	Retail	4,189
Portland	Sherwin-Williams	9745 SE Division St	Retail	2,953
Portland	Sherwin-Williams	30 NE Broadway St	Retail	2,401
Portland	Sherwin-Williams	5128 SE Woodstock Blvd	Retail	2,996
Portland	Metro Paint - Collection	4825 N Basin Ave	Paint Recycler	33,218
Portland	Forrest Technical Coatings (New Oct 2022)	3335 NW Saint Helens Rd	Retail	0
Prineville	Crook County HHW and Landfill	110 SW Landfill Rd	HHW Facility	3,063
Prineville	Parr Lumber	601 N Main St	Retail	565
Redmond	Sherwin-Williams	2835 SW 17th Pl	Retail	3,467
Redmond	Denfeld Paints	641 NW Fir Ave	Retail	2,956
Reedsport	Kel Cee Ace Hardware	1350 Hwy 101 S	Retail	272
Roseburg	Heartwood Resources	3495 Old Hwy 99 S	Reuse Store	2,046
Roseburg	Sherwin-Williams	287 NW Garden Valley Blvd	Retail	2,616
Roseburg	Colorcraft Paint	336 NE Garden Valley Blvd	Retail	454
Saint Helens	Waste Connections	1601 Railroad Ave	Transfer Station	7,871
Salem	Sherwin-Williams	1805 Lancaster Dr NE	Retail	2,846
Salem	Sherwin-Williams	4596 Commercial St SE	Retail	2,299
Salem	Habitat ReStore Mid Willamette Valley	1249 13th St SE	Reuse Store	4,656
Salem	Rodda Paint	3589 Fairview Industrial Dr SE	Retail	2,659
Salem	Tommys Paint Pot	980 Lancaster Dr NE	Retail	347
Salem	Miller Paint	390 Lancaster Dr NE	Retail	2,324
Salem	Parr Lumber	4050 Salem Industrial Dr NE	Retail	238
Salem	Marion County HHW Facility	3250 Deer Park Dr SE	HHW Facility	15,012
Salem	Rodda Paint	2229 Lancaster Dr NE	Retail	786
Sherwood	Sherwin-Williams	20673 SW Roy Rogers Rd	Retail	4,082
Sisters	Sisters Ace Hardware	373 E Hood Ave	Retail	1,061
Sisters	Habitat ReStore Sisters	254 W Adams Ave	Reuse Store	465
Spray	Spray Transfer Station	Kahler Basin Rd	Transfer Station	228
Springfield	Jerrys Home Improvement Center	2525 Olympic St	Retail	4,047
Springfield	Sherwin-Williams	1520 N 18th St	Retail	2,269
Springfield	Parr Lumber	1291 South A St	Retail	53

Sites with 0 gallons did not have paint picked up during the reporting year.

<u>City/Town</u>	<u>Site Name</u>	<u>Address</u>	<u>Type</u>	<u>Gallons</u>
Springfield	Sherwin-Williams	3306 Gateway St	Retail	1,382
Sweet Home	Hoys True Value Hardware	3041 Main St	Retail	866
The Dalles	Sherwin-Williams	521 Mount Hood St	Retail	487
The Dalles	Habitat ReStore Columbia Gorge	1001 W 6th St	Reuse Store	1,173
Toledo	Lincoln County Dahl Sanitary Service	5441 W Hwy 20	Transfer Station	1,381
Tualatin	Sherwin-Williams	19390 SW 90th Ct	Retail	7,048
Vernonia	Vernonia Hardware and Supply	1026 Bridge St	Retail	393
Waldport	Lincoln County Dahl Sanitary Service	235 SW Dahl Ave	Transfer Station	1,344
Warm Springs	Warm Springs Transfer Station	6100 Dry Creek Trail Rd	Transfer Station	0
Welches	Welches Mountain Building Supply	67250 E Hwy 26	Retail	284
West Linn	Parkrose Hardware	1855 Blankenship Rd	Retail	366
Woodburn	North Marion Recycling and Transfer Station	17827 Whitney Ln NE	Transfer Station	10,603
Woodburn	Habitat ReStore Woodburn (North Willamette)	245 Young St	Reuse Store	1,318

2. Supplemental Sites	31,161
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Albany	Albany Lebanon Sanitation (County)	1214 Montgomery St SE	HHW Event	1,570
Astoria	Clatsop County HHW Center (County)	1780 Williamsport Rd	HHW Seasonal	1,861
Brookings	Curry County Transfer Station (County)	17498 Carpenterville Rd	HHW Event	129
Cascade Locks	East Gate Park (Tri-County)	95 Wa Na Pa St	HHW Event	175
Cave Junction	Jubilee Park (PaintCare)	307 S Junction Ave	PaintCare Event	261
Clatskanie	Clatskanie City Park (County)	300 NE Park St	HHW Event	406
Coquille	Coquille Supply (Dropped Feb 2022)	10054 Hwy 42	Retail	57
Corvallis	Republic Services (County)	110 NE Walnut Blvd	HHW Event	4,559
Dufur	Dufur Ranger Station (Tri-County)	780 NE Court St	HHW Event	149
Forest Grove	Forest Grove High School (Metro)	1401 Nichols Ln	HHW Event	941
Gresham	Sherwin-Williams (Moved July 2022)	1740 E Powell Blvd	Retail	1,760
Gresham	Mt Hood Community College (Metro)	26000 SE Stark St	HHW Event	1,587
Hermiston	Eastern Oregon Trade and Event Center (City)	1705 E Airport Rd	HHW Event	298
Hillsboro	Epson (Metro)	3950 NW Aloclek Pl	HHW Event	1,509
Hood River	Tri County HHW Hood River	3440 Guignard Dr	HHW Seasonal	800
La Pine	La Pine High School (County)	51633 Coach Rd	HHW Event	393
Lebanon	Lebanon Transfer Station (County)	33370 Brewster Rd	HHW Event	410

OREGON PAINTCARE SITES IN 2022

Sites with 0 gallons did not have paint picked up during the reporting year.

<u>City/Town</u>	<u>Site Name</u>	<u>Address</u>	<u>Type</u>	<u>Gallons</u>
Lincoln City	Lincoln County Schooner Creek Transfer Station (Dropped Jan 2022)	367 S Anderson Creek Rd	Transfer Station	0
Lincoln City	Habitat ReStore Lincoln City (Closed May 2022)	2150 SE Hwy 101	Reuse Store	0
Maupin	South Wasco County High School (Tri-County)	699 4th St	HHW Event	109
McMinnville	Yamhill County Fairgrounds (County)	2070 NE Lafayette Ave	HHW Event	1,767
Milton-Freewater	Humbert Refuse (PaintCare)	54841 Hwy 332	PaintCare Event	366
Moro	Sherman County Road Department (Tri-County)	500 Court St	HHW Event	53
Mosier	Mosier Community School (Tri-County)	1204 1st Ave	HHW Event	96
Newberg	WM Newberg Transfer Station (County)	2904 Wynooski Rd	HHW Event	1,700
Odell	Mid Valley Market (Tri-County)	3380 Odell Hwy	HHW Event	92
Parkdale	Parkdale Fire Department (Tri-County)	4895 Baseline Dr	HHW Event	317
Portland	Sunset Presbyterian Church (Metro)	14986 NW Cornell Rd	HHW Event	438
Portland	Mannahouse Church (Metro)	9200 NE Fremont St	HHW Event	277
Prineville	Prineville Reuse Store (Closed Apr 2022)	1427 NW Murphy Ct	Reuse Store	0
Prineville	Crook County Landfill (County)	110 SW Landfill Rd	HHW Event	343
Rainier	Rainier City Park (County)	690 West A St	HHW Event	137
Redmond	Deschutes County Fairgrounds (County)	3800 SW Airport Way	HHW Event	84
Rogue River	Rogue River High School (PaintCare)	1898 E Evans Creek Rd	PaintCare Event	1,540
Roseburg	Colorcraft Paint (Moved April 2022)	2646 NE Diamond Lake Blvd	Retail	445
Shady Cove	Shady Cove Public Works (PaintCare)	1008 Celtic Circle	PaintCare Event	752
Sisters	Sisters Recycling Center (County)	328 W Sisters Park Dr	HHW Event	234
Sweet Home	Sweet Home Sanitation (City)	1325 18th Ave	HHW Event	446
The Dalles	Sawyers Ace Hardware (Dropped Feb 2022)	500 E 3rd St	Retail	92
The Dalles	Tri County HHW The Dalles	1317 W 1st St	HHW Seasonal	881
Tillamook	Tillamook County HHW	1315 Ekloff Rd	HHW Seasonal	3,583
Tygh Valley	Wasco County Fairgrounds (Tri-County)	81849 Fairgrounds Rd	HHW Event	23
Wasco	Wasco School Event Center (Tri-County)	903 Barnett St	HHW Event	47
Willamina	West Valley Community Campus (PaintCare)	266 SE Washington St	PaintCare Event	473

Sites with 0 gallons did not have paint picked up during the reporting year.

<u>City/Town</u>	<u>Site Name</u>	<u>Address</u>	<u>Type</u>	<u>Gallons</u>
3. Large Volume Pickup Sites				27,883
Albany	[Painting Contractor]		RLVP	2,477
Albany	[Painting Contractor]		LVP	543
Albany	[Property Manager/Owner]		LVP	75
Astoria	[Government/Military]		LVP	248
Athena	[Painting Contractor]		LVP	529
Beaverton	[Painting Contractor]		RLVP	96
Beaverton	[Construction]		LVP	154
Beaverton	[Construction]		LVP	20
Bend	[Painting Contractor]		RLVP	67
Bend	[Painting Contractor]		RLVP	350
Boring	[Painting Contractor]		LVP	709
Clackamas	[Painting Contractor]		RLVP	8,188
Clackamas	[Painting Contractor]		RLVP	450
Clackamas	[Painting Contractor]		LVP	140
Damascus	[Painting Contractor]		LVP	809
Damascus	[Painting Contractor]		LVP	565
Eugene	[Painting Contractor]		LVP	122
Gaston	[Painting Contractor]		LVP	331
Gresham	[Painting Contractor]		LVP	197
Gresham	[Government City]		LVP	133
Gresham	[Construction]		LVP	142
Gresham	[Household]		LVP	49
Hermiston	[Painting Contractor]		LVP	243
Hillsboro	[Painting Contractor]		LVP	325
Hillsboro	[Painting Contractor]		RLVP	54
Hillsboro	[Painting Contractor]		LVP	138
Hillsboro	[Painting Contractor]		LVP	130
Hubbard	[Painting Contractor]		LVP	1,105
Klamath Falls	[Construction]		LVP	496
Lebanon	[Summer Camp]		LVP	84
McMinnville	[Property Manager/Owner]		LVP	103
Medford	[School District]		RLVP	127
Medford	[Construction]		LVP	78

OREGON PAINTCARE SITES IN 2022

Sites with 0 gallons did not have paint picked up during the reporting year.

<u>City/Town</u>	<u>Site Name</u>	<u>Address</u>	<u>Type</u>	<u>Gallons</u>
Molalla	[School District]		LVP	80
Molalla	[Painting Contractor]		LVP	141
Mount Angel	[Painting Contractor]		LVP	171
Oregon City	[Painting Contractor]		LVP	234
Oregon City	[Painting Contractor]		RLVP	778
Portland	[Property Manager/Owner]		LVP	224
Portland	[Painting Contractor]		RLVP	70
Portland	[Construction]		LVP	79
Portland	[Property Manager]		RLVP	65
Portland	[Painting Contractor]		LVP	173
Portland	[Painting Contractor]		RLVP	1,111
Portland	[Property Manager/Owner]		LVP	80
Portland	[Government City]		RLVP	452
Portland	[Construction]		LVP	192
Portland	[Retail]		LVP	871
Portland	[Property Manager/Owner]		LVP	233
Portland	[Construction]		LVP	83
Portland	[Property Manager/Owner]		LVP	131
Portland	[Construction]		LVP	91
Portland	[Household]		LVP	98
Portland	[Construction]		LVP	336
Portland	[Property Manager/Owner]		LVP	168
Portland	[Property Manager/Owner]		LVP	84
Portland	[Property Manager/Owner]		LVP	143
Portland	[Painting Contractor]		LVP	83
Portland	[Property Manager/Owner]		LVP	392
Redmond	[Painting Contractor]		RLVP	0
Roseburg	[Painting Contractor]		LVP	291
Salem	[Construction]		LVP	121
Salem	[Painting Contractor]		LVP	135
Salem	[Property Manager/Owner]		LVP	161
Sherwood	[Painting Contractor]		LVP	40
South Beach	[Painting Contractor]		LVP	213
Tigard	[Painting Contractor]		RLVP	0
Tigard	[Painting Contractor]		LVP	97

OREGON PAINTCARE SITES IN 2022

Sites with 0 gallons did not have paint picked up during the reporting year.

<u>City/Town</u>	<u>Site Name</u>	<u>Address</u>	<u>Type</u>	<u>Gallons</u>
Tualatin	[Government City]		LVP	59
Tualatin	[Painting Contractor]		LVP	284
Waldport	[Retail]		LVP	133
West Linn	[Painting Contractor]		LVP	124
Wolf Creek	[Household]		LVP	250
Woodburn	[Painting Contractor]		LVP	136
Total for All Sites in 2022				697,872

Appendix B

PaintCare Inc.

Financial Statements
and Independent Auditor's Report

December 31, 2022 and 2021

PaintCare Inc.

Financial Statements
December 31, 2022 and 2021

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INDEPENDENT AUDITOR’S REPORT

To the Board of Directors of
PaintCare Inc.

Opinion

We have audited the accompanying financial statements of PaintCare Inc. (“PaintCare”), which comprise the statements of financial position as of December 31, 2022 and 2021; the related statements of activities, functional expenses, and cash flows for the years then ended; and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of PaintCare as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor’s Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of PaintCare and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Responsibilities of Management for the Financial Statements (continued)

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about PaintCare's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of PaintCare's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about PaintCare's ability to continue as a going concern for a reasonable period of time.

Auditor's Responsibilities for the Audit of the Financial Statements (continued)

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information included on pages 19-20 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Handwritten signature in black ink that reads "Rogers + Company PLLC". The signature is written in a cursive, flowing style.

Vienna, Virginia
March 27, 2023

PaintCare Inc.

Statements of Financial Position December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Assets		
Current assets:		
Cash and cash equivalents	\$ 37,696,942	\$ 36,963,562
Accounts receivable, net	6,233,448	4,896,293
Investments	55,517,141	62,580,051
Prepaid expenses	<u>1,357,829</u>	<u>219,541</u>
Total current assets	100,805,360	104,659,447
Intangible assets, net	<u>146,397</u>	<u>224,852</u>
Total assets	<u><u>\$ 100,951,757</u></u>	<u><u>\$ 104,884,299</u></u>
Liabilities and Net Assets		
Liabilities		
Current liabilities:		
Accounts payable and accrued expenses	\$ 9,621,789	\$ 8,342,451
Due to affiliate	6,661,163	7,098,980
Grants payable	<u>-</u>	<u>100,101</u>
Total liabilities	<u>16,282,952</u>	<u>15,541,532</u>
Net Assets		
Without donor restrictions	<u>84,668,805</u>	<u>89,342,767</u>
Total net assets	<u>84,668,805</u>	<u>89,342,767</u>
Total liabilities and net assets	<u><u>\$ 100,951,757</u></u>	<u><u>\$ 104,884,299</u></u>

See accompanying notes.

PaintCare Inc.

Statements of Activities
For the Years Ended December 31, 2022 and 2021

	2022	2021
Operating Revenue and Support		
Paint recovery fees	\$ 78,051,449	\$ 72,051,580
Total operating revenue and support	<u>78,051,449</u>	<u>72,051,580</u>
Expenses		
Program and delivery services:		
Oregon	4,571,582	5,024,398
California	32,227,769	32,604,671
Connecticut	3,466,111	3,345,656
Rhode Island	918,970	1,023,818
Minnesota	5,304,423	5,568,865
Vermont	804,083	743,644
Maine	1,321,721	1,285,606
Colorado	7,002,971	6,403,821
District of Columbia	501,498	473,101
Washington	7,154,880	4,408,803
New York	5,698,353	276,923
Total program and delivery services	<u>68,972,361</u>	<u>61,159,306</u>
General and administrative	<u>6,690,140</u>	<u>5,393,837</u>
Total expenses	<u>75,662,501</u>	<u>66,553,143</u>
Change in Net Assets from Operations	2,388,948	5,498,437
Non-Operating Activity		
Investment return, net	<u>(7,062,910)</u>	<u>3,242,541</u>
Total non-operating activity	<u>(7,062,910)</u>	<u>3,242,541</u>
Change in Net Assets	(4,673,962)	8,740,978
Net Assets, beginning of year	<u>89,342,767</u>	<u>80,601,789</u>
Net Assets, end of year	<u>\$ 84,668,805</u>	<u>\$ 89,342,767</u>

See accompanying notes.

PaintCare Inc.

Statement of Functional Expenses
For the Year Ended December 31, 2022

	Program and Delivery Services											General and Administrative	Total	
	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	Washington	New York			
Expenses														
Salaries and related benefits	\$ 106,723	\$ 1,053,694	\$ 104,051	\$ 30,995	\$ 221,670	\$ 44,446	\$ 94,184	\$ 316,161	\$ 26,229	\$ 332,291	\$ 557,993	\$ 2,107,646	\$ 4,996,083	
Collection support	52,293	3,788,395	452,291	146,673	445,235	109,303	166,021	575,247	37,614	484,942	960,041	8,086	7,226,141	
Transportation and processing	4,133,896	22,358,002	2,566,540	535,805	4,033,345	619,635	898,622	5,097,024	272,049	5,377,658	3,497,290	-	49,389,866	
Communications	205,029	4,517,754	292,464	173,586	489,373	17,048	41,932	827,229	116,127	813,698	384,619	135,905	8,014,764	
Legal fees	3,046	11,243	2,688	-	8,535	-	-	2,861	3,267	204	7,306	266,125	305,275	
State agency administrative fees	40,000	255,007	21,000	-	25,053	15,000	82,000	120,000	28,446	24,934	-	-	611,440	
Professional fees	973	71,650	18,278	26,125	54,151	(6,215)	19,442	16,286	2,141	17,746	34,841	130,191	385,609	
Office and supplies	6,308	13,261	532	53	1,534	317	354	2,856	142	8,237	5,225	9,446	48,265	
Subscriptions and publications	353	4,476	-	-	593	-	89	-	-	663	140	77,673	83,987	
Professional development	2,400	11,282	80	-	304	98	102	1,517	-	8,195	1,160	5,990	31,128	
Travel	19,309	134,857	7,529	5,061	15,450	4,451	13,096	41,576	14,573	45,487	88,752	195,120	585,261	
Meetings	123	8,148	144	13	340	-	45	2,214	270	1,192	2,797	83,665	98,951	
Bank fees	564	-	514	659	-	-	650	-	640	509	505	124,670	128,711	
Management fees	-	-	-	-	-	-	-	-	-	-	-	3,253,455	3,253,455	
Insurance	-	-	-	-	-	-	-	-	-	-	4,898	192,890	197,788	
Amortization	-	-	-	-	-	-	-	-	-	-	977	96,993	97,970	
Interest	-	-	-	-	-	-	-	-	-	35,046	134,104	-	169,150	
Other expenses	565	-	-	-	8,840	-	5,184	-	-	4,078	17,705	2,285	38,657	
Total Expenses	\$ 4,571,582	\$ 32,227,769	\$ 3,466,111	\$ 918,970	\$ 5,304,423	\$ 804,083	\$ 1,321,721	\$ 7,002,971	\$ 501,498	\$ 7,154,880	\$ 5,698,353	\$ 6,690,140	\$ 75,662,501	

See accompanying notes.

PaintCare Inc.

Statement of Functional Expenses
For the Year Ended December 31, 2021

	Program and Delivery Services											General and	Total
	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	Washington	New York	Administrative	
Expenses													
Salaries and related benefits	\$ 116,655	\$ 1,024,821	\$ 98,195	\$ 30,746	\$ 247,684	\$ 41,778	\$ 88,658	\$ 257,799	\$ 20,660	\$ 218,577	\$ 97,364	\$ 1,821,544	\$ 4,064,481
Collection support	73,523	3,382,046	496,113	159,445	376,479	77,773	154,340	565,391	42,510	714,369	-	-	6,041,989
Transportation and processing	4,724,976	23,257,761	2,350,669	592,179	4,522,049	580,973	912,673	4,646,488	240,433	3,205,769	-	-	45,033,970
Communications	44,445	4,491,661	338,788	214,175	320,554	13,731	32,175	754,596	137,446	142,277	67,685	113,419	6,670,952
Legal fees	-	-	-	-	13,189	-	-	-	-	-	161	26,202	39,552
State agency administrative fees	40,000	294,095	20,000	-	20,559	15,000	80,035	120,000	26,786	20,452	-	-	636,927
Professional fees	538	42,441	31,561	19,557	32,690	9,348	5,600	12,643	430	18,047	51,396	66,790	291,041
Office and supplies	6,589	11,085	507	107	2,047	215	325	2,616	63	8,115	791	23,721	56,181
Subscriptions and publications	651	3,868	145	43	719	60	217	4,880	-	1,760	110	81,974	94,427
Professional development	2,480	22,197	2,689	833	4,729	372	784	2,912	-	3,760	12,385	27,053	80,194
Travel	11,112	70,708	5,706	5,122	10,892	2,519	9,642	31,709	3,821	37,066	45,814	21,139	255,250
Meetings	171	3,988	66	-	-	-	-	1,228	-	311	707	1,890	8,361
Bank fees	1,174	-	1,003	1,174	-	-	1,157	-	97	1,124	-	119,158	124,887
Management fees	-	-	-	-	-	-	-	-	-	-	-	2,755,595	2,755,595
Insurance	-	-	-	-	-	-	-	-	-	-	-	213,433	213,433
Amortization	-	-	-	-	-	-	-	-	-	-	-	77,177	77,177
Interest	-	-	-	-	-	-	-	-	-	35,188	-	-	35,188
Other expenses	2,084	-	214	437	17,274	1,875	-	3,559	855	1,988	510	44,742	73,538
Total Expenses	\$ 5,024,398	\$ 32,604,671	\$ 3,345,656	\$ 1,023,818	\$ 5,568,865	\$ 743,644	\$ 1,285,606	\$ 6,403,821	\$ 473,101	\$ 4,408,803	\$ 276,923	\$ 5,393,837	\$ 66,553,143

See accompanying notes.

PaintCare Inc.

Statements of Cash Flows
For the Years Ended December 31, 2022 and 2021

	2022	2021
Cash Flows from Operating Activities		
Change in net assets	\$ (4,673,962)	\$ 8,740,978
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Amortization	97,970	77,177
Net realized and unrealized loss (gain) on investments	8,270,961	(2,209,604)
Change in allowance for doubtful accounts receivable	28,202	(2,193)
Change in operating assets and liabilities:		
(Increase) decrease in:		
Accounts receivable	(1,365,357)	(287,430)
Prepaid expenses	(1,138,288)	(157,605)
Increase (decrease) in:		
Accounts payable and accrued expenses	1,279,338	(963,490)
Due to affiliate	(437,817)	4,959,431
Grants payable	(100,101)	-
Net cash provided by operating activities	1,960,946	10,157,264
Cash Flows from Investing Activities		
Purchases of investments	(10,970,373)	(17,692,279)
Proceeds from sale of investments	9,762,322	16,659,341
Purchases of intangible assets	(19,515)	(72,423)
Net cash used in investing activities	(1,227,566)	(1,105,361)
Net Increase in Cash and Cash Equivalents	733,380	9,051,903
Cash and Cash Equivalents, beginning of year	36,963,562	27,911,659
Cash and Cash Equivalents, end of year	\$ 37,696,942	\$ 36,963,562

See accompanying notes.

PaintCare Inc.

Notes to Financial Statements
December 31, 2022 and 2021

1. Nature of Operations

PaintCare Inc. (“PaintCare”), a not-for-profit 501(c)(3) organization, was created in October 2009 by the American Coatings Association (ACA), who, working with state and local government stakeholders, passed the first ever paint product stewardship law in the United States in the state of Oregon in 2009. Similar legislation has subsequently been passed in other jurisdictions. The paint stewardship legislation guides an industry-led, end-of-life management program for post-consumer paint, which PaintCare operates. The PaintCare Board is made up of architectural paint manufacturers and participation in PaintCare is not limited to ACA members, but open to all architectural paint manufacturers. There are no dues or registration fees associated with PaintCare.

PaintCare organized single-member limited liability companies (LLC) for the Oregon, Connecticut, Rhode Island, Maine, District of Columbia, Washington, New York, and Colorado programs in an effort to shield the assets of each state program from liability stemming from acts and obligations of other PaintCare state programs.

2. Summary of Significant Accounting Policies

Basis of Accounting and Presentation

PaintCare’s financial statements are prepared on the accrual basis of accounting. Net assets without donor restrictions represent funds that are not subject to donor-imposed stipulations and are available for support of PaintCare’s operations. At December 31, 2022 and 2021, all net assets were without donor restrictions.

Cash Equivalents

For the purpose of the statements of cash flows, PaintCare considers as cash equivalents all highly liquid investments, which can be converted into known amounts of cash and have a maturity period of 90 days or less at the time of purchase.

Accounts Receivable

Accounts receivable are recorded at net realizable value and represent amounts due from post-consumer paint recovery fees. PaintCare provides an allowance for bad debts using the allowance method, which is based on management’s judgment considering historical information. Accounts are individually analyzed for collectability, and will be reserved based on individual evaluation and specific circumstances. When all collection efforts have been exhausted, the accounts are written off against the related allowance. At December 31, 2022 and 2021, an allowance of \$85,908 and \$57,706, respectively, was recognized.

PaintCare Inc.

Notes to Financial Statements
December 31, 2022 and 2021

2. Summary of Significant Accounting Policies (continued)

Investments

Investments are stated at fair value, based on quoted market prices. All realized and unrealized gains and losses, net of investment management fees, are reported as a component of net investment return in the accompanying statements of activities.

Intangible Assets

PaintCare capitalizes certain costs associated with computer software developed or obtained for internal use in accordance with the provision of Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 350-40, *Internal Use Software*. PaintCare's policy provides for the capitalization of external direct costs of materials and services, and directly related payroll costs. Costs associated with preliminary project state activities, training, maintenance, and post implementation stage activities are expensed as incurred. Capitalized costs are amortized over the estimated useful life of five years on a straight-line basis.

Grants Payable

Grants payable represent amounts awarded to organizations for the Innovation Recycling Grant Competition. These funds were committed as of June 30, 2019 and were paid out over a period of three years on a reimbursement-only basis. Grants payable are included in the accompanying statements of financial position, totaling \$0 and \$100,101 at December 31, 2022 and 2021, respectively.

Revenue Recognition

PaintCare recognizes revenue from post-consumer paint recovery fees at the time architectural paint product is sold by a manufacturer participant of the paint product stewardship program. Manufacturer participants in the program pay the PaintCare recovery fee to PaintCare based on the amount of program products they sell on a monthly basis. The majority of PaintCare's revenue arrangements generally consist of a single performance obligation to transfer promised services. Revenue is recognized when PaintCare delivers the services. Based on PaintCare's evaluation process and review of its contracts with customers, the timing and amount of revenue previously recognized is consistent with how revenue is recognized under the new standard. No changes were required to previously reported revenues as a result of the adoption.

PaintCare Inc.

Notes to Financial Statements
December 31, 2022 and 2021

2. Summary of Significant Accounting Policies (continued)

Revenue Recognition (continued)

Program participants report their monthly unit sales of paint through a secure, HTTPS online system using their unique user ID and password. The participant must pay a paint recovery fee per unit sold, based on container size, according to the established fee schedule for each state program. As the PaintCare recovery fee is added to the wholesale price of paint and passed through uniformly to the retail purchase price of paint—so that the manufacturer, distributor, and/or retailer is made whole—in some cases, distributors or retailers have elected to undertake the obligation of the manufacturer for these fees. Thus, PaintCare has allowed remitter agreements in the program, whereby a distributor or retailer reports and remits directly to PaintCare on behalf of a participant manufacturer's brand or brands. Reports and payments are due by the end of the month following the reporting period.

Revenue from all other sources is recognized when earned.

Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The expenses that are allocated include occupancy and amortization, which are allocated on a square footage basis, as well as salaries and wages, benefits, payroll taxes, professional services, office expenses, information technology, interest, insurance, and other, which are allocated on the basis of estimates of time and effort.

Communications Costs

PaintCare holds communication-related contracts for advertising, marketing, and consumer awareness. Communications costs are charged to operations when incurred. Communications expenses were \$8,014,764 and \$6,670,952 for the years ended December 31, 2022 and 2021, respectively.

PaintCare Inc.

Notes to Financial Statements
December 31, 2022 and 2021

2. Summary of Significant Accounting Policies (continued)

Use of Estimates

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Measure of Operations

PaintCare includes in its measure of operations all revenues and expenses that are an integral part of its programs and supporting activities, and excludes net investment return.

Subsequent Events

In preparing these financial statements, PaintCare has evaluated events and transactions for potential recognition or disclosure through March 27, 2023, the date the financial statements were available to be issued.

3. Liquidity and Availability

PaintCare strives to maintain liquid financial assets sufficient to cover 90 days of general expenditures. Management periodically reviews PaintCare's liquid asset needs and adjusts the cash and cash equivalents balances as necessary.

Financial assets available for general expenditures, that is, without donor or other restrictions limiting their use, within one year of the statements of financial position date, comprise the following at December 31:

	<u>2022</u>	<u>2021</u>
Cash and cash equivalents	\$ 37,696,942	\$ 36,963,562
Accounts receivable, net	6,233,448	4,896,293
Investments, short term	<u>37,007,185</u>	<u>43,095,840</u>
Total available for general expenditures	<u>\$ 80,937,575</u>	<u>\$ 84,955,695</u>

PaintCare Inc.

Notes to Financial Statements
December 31, 2022 and 2021

4. Concentration of Credit Risk

Financial instruments that potentially subject PaintCare to significant concentrations of credit risk consist of cash and cash equivalents, and investments. PaintCare maintains cash deposit and transaction accounts, along with investments, with various financial institutions and these values, from time to time, may exceed insurable limits under the Federal Deposit Insurance Corporation (FDIC) and Securities Investor Protection Corporation (SIPC). PaintCare has not experienced any credit losses on its cash and cash equivalents, and investments to date as it relates to FDIC and SIPC insurance limits. Management periodically assesses the financial condition of these financial institutions and believes that the risk of any credit loss is minimal.

5. Accounts Receivable

Accounts receivable related to the following programs were due as follows at December 31:

	2022	2021
California	\$ 3,411,421	\$ 2,546,825
New York	1,192,427	-
Washington	391,647	529,207
Colorado	361,431	435,946
Oregon	286,199	377,308
Minnesota	283,555	595,720
Connecticut	197,968	232,476
Maine	71,206	80,140
Rhode Island	50,125	56,258
District of Columbia	34,664	49,110
Vermont	38,713	51,009
Total accounts receivable	6,319,356	4,953,999
Less: allowance for doubtful accounts	(85,908)	(57,706)
Accounts receivable, net	<u>\$ 6,233,448</u>	<u>\$ 4,896,293</u>

PaintCare Inc.

Notes to Financial Statements
December 31, 2022 and 2021

6. Investments and Fair Value Measurements

Net investment return consisted of the following for the years ended December 31:

	<u>2022</u>	<u>2021</u>
Interest and dividend income	\$ 1,373,519	\$ 1,216,669
Net realized and unrealized (loss) gain	(8,270,961)	2,209,604
Investment management fees	<u>(165,468)</u>	<u>(183,732)</u>
Total investment return, net	<u>\$ (7,062,910)</u>	<u>\$ 3,242,541</u>

PaintCare invests a portion of its accumulated surplus in a portfolio with Merrill Lynch. The sole objective of the portfolio is to earn a return equal to the rate of inflation and thus preserve the purchasing power of its capital. Interest, dividends, changes in market value, and other investment activities are allocated to each state program based on the relative net asset balances of each state program. Oversight of the investments is provided by the PaintCare Budget and Finance Committee and by the PaintCare Board of Directors.

PaintCare follows FASB ASC 820, *Fair Value Measurements and Disclosures*, for its financial assets. This standard establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. Fair value measurement standards require an entity to maximize the use of observable inputs (such as quoted prices in active markets) and minimize the use of unobservable inputs (such as appraisals or other valuation techniques) to determine fair value. The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the entity's perceived risk of that instrument.

The inputs used in measuring fair value are categorized into three levels. Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and liabilities and have the highest priority. Level 2 is based upon observable inputs other than quoted market prices, and Level 3 is based on unobservable inputs. Transfers between levels in the fair value hierarchy are recognized at the end of the reporting period.

In general, and where applicable, PaintCare uses quoted prices in active markets for identical assets to determine fair value. This pricing methodology applies to Level 1 investments. Level 2 inputs include government securities, which are valued based on quoted prices in less active markets.

PaintCare Inc.

Notes to Financial Statements
December 31, 2022 and 2021

6. Investments and Fair Value Measurements (continued)

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of December 31, 2022:

	Level 1	Level 2	Level 3	Total
Equities:				
Energy	\$ 675,453	\$ -	\$ -	\$ 675,453
Materials	719,099	-	-	719,099
Industrials	1,948,053	-	-	1,948,053
Consumer discretionary	1,613,504	-	-	1,613,504
Consumer staples	1,478,552	-	-	1,478,552
Health care	2,547,584	-	-	2,547,584
Financials	2,535,797	-	-	2,535,797
Information technology	3,131,480	-	-	3,131,480
Telecommunication				
service	993,792	-	-	993,792
Utilities	687,469	-	-	687,469
Real estate	492,479	-	-	492,479
Blend	140,845	-	-	140,845
Mutual funds:				
Exchange traded funds	6,360,310	-	-	6,360,310
Fixed income	11,455,611	-	-	11,455,611
Corporate bonds	5,145,921	-	-	5,145,921
Cash equivalents	1,253,085	-	-	1,253,085
Government securities:				
U.S. Treasury	-	11,033,637	-	11,033,637
U.S. Agency	-	3,304,470	-	3,304,470
Total investments	\$ 41,179,034	\$ 14,338,107	\$ -	\$ 55,517,141

PaintCare Inc.

Notes to Financial Statements
December 31, 2022 and 2021

6. Investments and Fair Value Measurements (continued)

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of December 31, 2021:

	Level 1	Level 2	Level 3	Total
Equities:				
Energy	\$ 513,392	\$ -	\$ -	\$ 513,392
Materials	761,332	-	-	761,332
Industrials	2,072,705	-	-	2,072,705
Consumer discretionary	2,394,567	-	-	2,394,567
Consumer staples	1,357,142	-	-	1,357,142
Health care	2,472,775	-	-	2,472,775
Financials	2,469,937	-	-	2,469,937
Information technology	4,212,549	-	-	4,212,549
Telecommunication				
service	1,603,182	-	-	1,603,182
Utilities	646,460	-	-	646,460
Real estate	702,934	-	-	702,934
Blend	94,454	-	-	94,454
Mutual funds:				
Exchange traded funds	6,690,359	-	-	6,690,359
Fixed income	12,631,950	-	-	12,631,950
Corporate bonds	6,903,831	-	-	6,903,831
Cash equivalents	1,578,305	-	-	1,578,305
Government securities:				
U.S. Treasury	-	11,614,320	-	11,614,320
U.S. Agency	-	3,859,857	-	3,859,857
Total investments	\$ 47,105,874	\$ 15,474,177	\$ -	\$ 62,580,051

PaintCare Inc.

Notes to Financial Statements
December 31, 2022 and 2021

7. Intangible Assets

Intangible assets consist of the following at December 31:

	<u>2022</u>	<u>2021</u>
Software	\$ 496,777	\$ 477,262
Less: accumulated amortization	<u>(350,380)</u>	<u>(252,410)</u>
Intangible assets, net	<u>\$ 146,397</u>	<u>\$ 224,852</u>

Amortization expense for each year of the estimated remaining lives is estimated to be as follows for the years ending December 31:

2023	\$ 97,970
2024	<u>48,427</u>
Future estimated amortization	<u>\$ 146,397</u>

8. Related Party Transactions

ACA, a related party, is a separate, 501(c)(6) nonprofit organization working to advance the needs of the paint and coatings industry and the professionals who work in it. Through advocacy of the industry and its positions on legislative, regulatory, and judicial issues at the federal, state, and local levels, it acts as an effective ally, ensuring that the industry is represented and fairly considered. ACA also devotes itself to advancing industry efforts with regard to product stewardship, focuses on advancements in science and technology through its technical conferences and journals, as well as online training opportunities. ACA incorporated PaintCare for the sole purpose of implementing programs for post-consumer architectural paint. ACA maintains a controlling interest in PaintCare through the ability to appoint its Board of Directors.

In February 2011, ACA and PaintCare entered into an affiliation agreement whereby ACA charges PaintCare an administrative fee, annually, to cover the following expense categories: allocation of time incurred by PaintCare officers, allocation of other direct labor, and allocation of occupancy and infrastructure costs. The term of the agreement is for one year and it automatically renews for one-year terms unless canceled by either party.

PaintCare Inc.

Notes to Financial Statements
December 31, 2022 and 2021

8. Related Party Transactions (continued)

For the years ended December 31, 2022 and 2021, the total administrative fees charged by ACA to PaintCare were \$3,416,530 and \$2,933,470, respectively. At December 31, 2022 and 2021, PaintCare owed ACA \$6,661,163 and \$7,098,980, respectively, which is recorded as due to affiliate in the accompanying statements of financial position.

9. Income Taxes

PaintCare is recognized as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code (IRC), and is exempt from income taxes except for taxes on unrelated business activities.

No tax expense is recorded in the accompanying financial statements for PaintCare, as there was no unrelated business taxable income.

Management evaluated PaintCare's tax positions, and concluded that PaintCare's financial statements do not include any uncertain tax positions.

SUPPLEMENTARY INFORMATION

PaintCare Inc.

Schedule of Activities, Organized by Program
For the Year Ended December 31, 2022

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	Washington	New York	General and Administrative	Total
Operating Revenue and Support													
Paint recovery fees	\$ 5,553,008	\$ 31,816,739	\$ 3,333,185	\$ 858,391	\$ 6,068,583	\$ 810,635	\$ 1,360,185	\$ 6,601,551	\$ 509,802	\$ 8,442,788	\$ 12,696,582	\$ -	\$ 78,051,449
Total operating revenue and support	5,553,008	31,816,739	3,333,185	858,391	6,068,583	810,635	1,360,185	6,601,551	509,802	8,442,788	12,696,582	-	78,051,449
Expenses													
Program and delivery services:													
Collection support	52,293	3,788,395	452,291	146,673	445,235	109,303	166,021	575,247	37,614	484,942	960,041	-	7,218,055
Transportation and processing	4,133,896	22,358,002	2,566,540	535,805	4,033,345	619,635	898,622	5,097,024	272,049	5,377,658	3,497,290	-	49,389,866
Communications	205,029	4,517,754	292,464	173,586	489,373	17,048	41,932	827,229	116,127	813,698	384,619	-	7,878,859
Legal fees	3,046	11,243	2,688	-	8,535	-	-	2,861	3,267	204	7,306	-	39,150
State agency administrative fees	40,000	255,007	21,000	-	25,053	15,000	82,000	120,000	28,446	24,934	-	-	611,440
Other program expenses	137,318	1,297,368	131,128	62,906	302,882	43,097	133,146	380,610	43,995	453,444	849,097	-	3,834,991
Total program and delivery services	4,571,582	32,227,769	3,466,111	918,970	5,304,423	804,083	1,321,721	7,002,971	501,498	7,154,880	5,698,353	-	68,972,361
General and administrative:													
Legal fees	-	-	-	-	-	-	-	-	-	-	-	266,125	266,125
Management fees	-	-	-	-	-	-	-	-	-	-	-	3,253,455	3,253,455
Insurance	-	-	-	-	-	-	-	-	-	-	-	192,890	192,890
Other expense	-	-	-	-	-	-	-	-	-	-	-	2,977,670	2,977,670
Total general and administrative	-	-	-	-	-	-	-	-	-	-	-	6,690,140	6,690,140
Total expenses	4,571,582	32,227,769	3,466,111	918,970	5,304,423	804,083	1,321,721	7,002,971	501,498	7,154,880	5,698,353	6,690,140	75,662,501
Change in Net Assets from Operations	981,426	(411,030)	(132,926)	(60,579)	764,160	6,552	38,464	(401,420)	8,304	1,287,908	6,998,229	(6,690,140)	2,388,948
Non-Operating Activity													
Investment return, net	-	-	-	-	-	-	-	-	-	-	-	(7,062,910)	(7,062,910)
Change in Net Assets Before Allocation of General and Administrative Activities	981,426	(411,030)	(132,926)	(60,579)	764,160	6,552	38,464	(401,420)	8,304	1,287,908	6,998,229	(13,753,050)	(4,673,962)
General and administrative allocation	(313,177)	(2,922,284)	(266,517)	(81,108)	(421,769)	(44,310)	(100,692)	(426,737)	(50,965)	(569,500)	(1,493,081)	6,690,140	-
Investment allocation	-	(5,723,364)	-	-	(488,297)	12,848	-	(782,450)	(81,647)	-	-	7,062,910	-
Total Change in Net Assets	668,249	(9,056,678)	(399,443)	(141,687)	(145,906)	(24,910)	(62,228)	(1,610,607)	(124,308)	718,408	5,505,148	-	(4,673,962)
Net Assets (Deficit), beginning of year	2,472,922	65,359,607	3,895,821	954,656	5,004,771	(193,047)	678,757	8,879,649	941,129	1,870,731	(522,229)	-	89,342,767
Net Assets (Deficit), end of year	\$ 3,141,171	\$ 56,302,929	\$ 3,496,378	\$ 812,969	\$ 4,858,865	\$ (217,957)	\$ 616,529	\$ 7,269,042	\$ 816,821	\$ 2,589,139	\$ 4,982,919	\$ -	\$ 84,668,805

PaintCare Inc.

Schedule of Activities, Organized by Program
For the Year Ended December 31, 2021

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	Washington	New York	General and Administrative	Total
Operating Revenue and Support													
Paint recovery fees	\$ 6,004,763	\$ 36,562,083	\$ 3,712,972	\$ 959,460	\$ 7,332,221	\$ 940,824	\$ 1,528,052	\$ 7,188,288	\$ 645,448	\$ 7,177,469	\$ -	\$ -	72,051,580
Total operating revenue and support	6,004,763	36,562,083	3,712,972	959,460	7,332,221	940,824	1,528,052	7,188,288	645,448	7,177,469	-	-	72,051,580
Expenses													
Program and delivery services:													
Collection support	73,523	3,382,046	496,113	159,445	376,479	77,773	154,340	565,391	42,510	714,369	-	-	6,041,989
Transportation and processing	4,724,976	23,257,761	2,350,669	592,179	4,522,049	580,973	912,673	4,646,488	240,433	3,205,769	-	-	45,033,970
Communications	44,445	4,491,661	338,788	214,175	320,554	13,731	32,175	754,596	137,446	142,277	67,685	-	6,557,533
Legal fees	-	-	-	-	13,189	-	-	-	-	-	161	-	13,350
State agency administrative fees	40,000	294,095	20,000	-	20,559	15,000	80,035	120,000	26,786	20,452	-	-	636,927
Other program expenses	141,454	1,179,108	140,086	58,019	316,035	56,167	106,383	317,346	25,926	325,936	209,077	-	2,875,537
Total program and delivery services	5,024,398	32,604,671	3,345,656	1,023,818	5,568,865	743,644	1,285,606	6,403,821	473,101	4,408,803	276,923	-	61,159,306
General and administrative:													
Legal fees	-	-	-	-	-	-	-	-	-	-	-	26,202	26,202
Management fees	-	-	-	-	-	-	-	-	-	-	-	2,755,595	2,755,595
Insurance	-	-	-	-	-	-	-	-	-	-	-	213,433	213,433
Other expense	-	-	-	-	-	-	-	-	-	-	-	2,398,607	2,398,607
Total general and administrative	-	-	-	-	-	-	-	-	-	-	-	5,393,837	5,393,837
Total expenses	5,024,398	32,604,671	3,345,656	1,023,818	5,568,865	743,644	1,285,606	6,403,821	473,101	4,408,803	276,923	5,393,837	66,553,143
Change in Net Assets from Operations	980,365	3,957,412	367,316	(64,358)	1,763,356	197,180	242,446	784,467	172,347	2,768,666	(276,923)	(5,393,837)	5,498,437
Non-Operating Activity													
Investment return, net	-	-	-	-	-	-	-	-	-	-	-	3,242,541	3,242,541
Change in Net Assets Before Allocation of General and Administrative Activities	980,365	3,957,412	367,316	(64,358)	1,763,356	197,180	242,446	784,467	172,347	2,768,666	(276,923)	(2,151,296)	8,740,978
General and administrative allocation	(305,546)	(2,954,447)	(281,565)	(83,276)	(421,408)	(49,414)	(104,870)	(403,223)	(48,231)	(539,002)	(202,855)	5,393,837	-
Investment allocation	-	2,681,305	-	-	194,328	(10,045)	-	342,456	34,497	-	-	(3,242,541)	-
Total Change in Net Assets	674,819	3,684,270	85,751	(147,634)	1,536,276	137,721	137,576	723,700	158,613	2,229,664	(479,778)	-	8,740,978
Net Assets (Deficit), beginning of year	1,798,103	61,675,337	3,810,070	1,102,290	3,468,495	(330,768)	541,181	8,155,949	782,516	(358,933)	(42,451)	-	80,601,789
Net Assets (Deficit), end of year	\$ 2,472,922	\$ 65,359,607	\$ 3,895,821	\$ 954,656	\$ 5,004,771	\$ (193,047)	\$ 678,757	\$ 8,879,649	\$ 941,129	\$ 1,870,731	\$ (522,229)	\$ -	\$ 89,342,767

Appendix C



Recycle WITH PaintCare



A Program to Manage Leftover Paint

Each year about 800 million gallons of architectural paint are sold in the United States. Did you know that about 10 percent goes unused and is available for recycling?

Oregon's paint stewardship law requires the paint manufacturing industry to develop a financially sustainable and environmentally responsible program to manage postconsumer (leftover) architectural paint. Paint manufacturers established PaintCare, a nonprofit organization, to run paint stewardship programs in states with applicable laws.

The program includes education about buying the right amount of paint, tips for using up remaining paint, and setting up convenient recycling locations throughout the state.

PaintCare Products

These products have a fee when you buy them and are accepted for drop-off at no additional cost:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Leaking, unlabeled, and empty containers are not accepted at drop-off sites.

Non-PaintCare Products

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

For information about recycling and proper disposal of non-PaintCare products, please contact your garbage hauler, local environmental health agency, household hazardous waste program, or public works department.



Places to Take Leftover Paint

Paint recycling is more convenient with PaintCare. We set up paint drop-off sites throughout the state. To find your nearest drop-off site, use PaintCare's search tool at www.paintcare.org or call our hotline at (855) PAINT09.

How to Recycle

PaintCare sites accept all brands of leftover house paint, stain, and varnish, whether recently used or many years old. Containers must be five gallons or smaller, and some types of paint are not accepted. See back panel for a list of what PaintCare accepts for recycling.

All PaintCare drop-off sites accept up to five gallons of paint per visit. Some sites accept more. Please call sites in advance to make sure they can accept the amount of paint you would like to recycle.

Make sure all paint containers have lids and original labels, and load them securely in your vehicle. Take them to a drop-off site during their regular business hours. We'll take it from there.



What Happens to the Paint?

PaintCare makes sure that your leftover paint is remixed into recycled paint, used as a fuel, made into other products, or is properly disposed if no other beneficial use for it can be found.

Who Can Use the Program?

Households may drop off as much latex or oil-based paint as the site is willing to accept.

Businesses may drop off any amount of latex-based paint the site is willing to accept. To use the PaintCare program for oil-based paint, a business must qualify as an exempt generator under federal and any analogous state hazardous waste generator rules. Please visit www.paintcare.org/VSQG for more information on exempt generator rules. If your business does not qualify as an exempt generator, it will not be able to use the program for oil-based paint, but it can still use the program for latex products.

Do You Accept Large Volumes of Paint?

If you have at least 100 gallons of paint to recycle at your business or home, ask about our free large volume pickup service. Please visit www.paintcare.org for more details or to request a pickup.



PaintCare Fee

PaintCare is funded by a fee paid by paint manufacturers for each can of paint sold in the state. Manufacturers pass the fee to retailers, who then apply it to the price of paint. Retailers are encouraged to show the fee on customer receipts. The fee is based on the size of the container as follows:

\$ 0.00	Half pint or smaller
\$ 0.45	Larger than half pint up to smaller than 1 gallon
\$ 0.95	1 gallon up to 2 gallons
\$ 1.95	Larger than 2 gallons up to 5 gallons

Not a Deposit

The fee is not a deposit—it is part of the purchase price. The fee is used to fund the costs of running the program, including recycling, public education, staffing, and other expenses.

Contact Us

To learn more or find a drop-off site, please visit www.paintcare.org or call (855) PAINT09.



It's easy to recycle
your leftover paint,
stain, and varnish.

Find a drop-off site near you:
(855) PAINT09 | paintcare.org



Paint Smarter

Scan the code above with your smart phone or visit **paintcare.org/paint-smarter** to get tips on how to buy the right amount of paint, use up what's left, and recycle the rest with PaintCare.

A nonprofit organization created by paint manufacturers, PaintCare is committed to making it easy and convenient to recycle leftover paint in states with paint stewardship laws.

xx-mcen-0522

Mini Card



PaintCare™

RECYCLING MADE EASY

About the Paint Recycling Program

Paint manufacturers created PaintCare, a nonprofit organization, to provide convenient places for households and businesses to recycle leftover paint. PaintCare sets up paint drop-off sites throughout states that pass paint stewardship laws.

✔ PAINTCARE PRODUCTS

These products have a fee when you buy them and are accepted for drop-off at no additional cost:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Leaking, unlabeled, and empty containers are not accepted at drop-off sites.

PAINTCARE FEE

The PaintCare fee is applied to the purchase price of architectural paint as required by law. The fee funds collection, transportation, and processing costs. The fee is based on container size as follows:

\$0.00	Half pint or smaller
\$0.45	Larger than half pint up to smaller than 1 gallon
\$0.95	1 gallon up to 2 gallons
\$1.95	Larger than 2 gallons up to 5 gallons

For more information or to find a place to take your unwanted paint for recycling, please ask for the PaintCare brochure, visit paintcare.org, or call (855) PAINT09.

✘ NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes



Counter Mat

Recycle with PaintCare!



Buy Right: Consult with painting professionals and retailers to buy the right amount of paint and reduce potential waste.



Use It Up: Use up leftover paint on the surface you are painting, on additional painting projects around the house, or give it to someone else in your community.



Recycle the Rest: When you can't use up leftover paint, drop it off with PaintCare to get it recycled!

Visit www.paintcare.org to find a year-round paint drop-off site near you or schedule a large volume pickup.



What types of paint products can be recycled with PaintCare?

PAINTCARE PRODUCTS

The following are products included in the program. When purchased, the PaintCare fee is applied. These products are accepted at no additional cost when dropped off at PaintCare's participating drop-off sites.

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based
- Deck coatings, floor paints (including textured coatings)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

The following are non-PaintCare products and are not included in the program. When purchased, the PaintCare fee is not applied. They are not accepted at PaintCare's participating drop-off sites.

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturing (OEM) (shop application) paints and finishes
- Containers that are leaking or empty, and containers without the original printed manufacturer's label are not accepted at retail drop-off sites

PROGRAM FUNDING

The PaintCare fee is applied to the purchase price of architectural paint sold in Oregon as required by law. The fee is based on container size:

Half pint or smaller	\$0.00
Larger than half pint up to smaller than 1 gallon	\$0.45
1 gallon up to 2 gallons	\$0.95
Larger than 2 gallons up to 5 gallons	\$1.95

Recycle Paint at This Store



✓ PAINTCARE PRODUCTS

Paint must be in sealed, original container with original manufacturer label.

- House paint and primers (latex or oil-based)
- Stains
- Deck and concrete sealers
- Clear finishes (e.g., varnishes, shellac)

✗ NON-PAINTCARE PRODUCTS

- No leaking, unlabeled, or empty containers
- No aerosol spray paints
- No drums or containers larger than 5 gallons
- We cannot accept other hazardous waste or chemicals such as paint thinner, solvents, motor oil, spackle, glue, adhesive, roofing tar, pesticides, cleaning chemicals

Paint is accepted during business hours only. Staff will check all products before accepting.

For a complete list of PaintCare Products, please ask for the PaintCare brochure, visit www.paintcare.org, or call **(855) PAINT09**.





We are a PaintCare Partner

The fee on the sale
of paint in Oregon
funds our program.

Recycle with PaintCare

To learn more, visit paintcare.org
or call (855) PAINT09.





PaintCare™

RECYCLING MADE EASY

✓ PaintCare Products

These products have a fee when you buy them and are accepted for drop-off at no additional cost:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Products must be in original containers with original labels.
Latex paint that is dried out and "rock hard" is also acceptable.

✗ Non-PaintCare Products

These products do not have a fee when purchased and are not accepted at drop-off sites:

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Arts and crafts paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Leaking, unlabeled, and empty containers are not accepted at drop-off sites.

To learn more, please call **(855) PAINT09** or visit www.paintcare.org

See a staff member for assistance before dropping off paint for recycling.



XX-MAR-2021

NO DUMPING

STOP!
IT'S ILLEGAL
to dump or abandon
Paint, Oil, or other
Hazardous Waste



THIS AREA MAY BE UNDER
VIDEO SURVEILLANCE

Violators Will Be Prosecuted

Large Volume Pickup (LVP) Service

Updated — November 2022



PaintCare offers a free pickup service to painting contractors, property managers, and others with large amounts of leftover architectural paint.

Who Is PaintCare?

PaintCare is a nonprofit organization established by the American Coatings Association to operate paint stewardship programs on behalf of paint manufacturers in states that pass paint stewardship laws.

In states with a paint stewardship program (see www.paintcare.org/states), PaintCare's primary effort is to set up conveniently located drop-off sites—places where households and businesses may take their unwanted paint for no charge. Sites set their own limits on the volume of paint they accept from customers per visit, usually from 5 to 20 gallons. To find a drop-off site near you, visit www.paintcare.org/drop-off-sites or call (855) PAINT09.

Large Volume Pickups

In states where PaintCare operates, those who have accumulated a large volume of paint may be eligible for PaintCare's large volume pickup service (LVP). Large volume means 100 or more gallons, measured by container size, not liquid volume. On a case-by-case basis, PaintCare may approve a pickup for less than 100 gallons. After two or three pickups, you may be switched to a recurring pickup service (see next page).

Drums and Bulked Paint Are Not Accepted

PaintCare only accepts paint in containers that are 5 gallons or smaller in size. Leave paint in original cans with original labels; do not combine or bulk paint from small cans into larger ones. If you have unwanted paint in drums or containers larger than 5 gallons, please contact a paint recycling company or a hazardous waste transportation company to assist you.

HOW TO REQUEST AN LVP

- 1. Sort and count your paint**
Tally the number of each container size and the type of products you have, sorted into two categories: (1) water-based paints and stains, and (2) oil-based paints and stains and any other program products (sealers and clear top-coat products, such as varnish and shellac).
- 2. Fill out the request form**
Fill out the Large Volume Pickup Request Form on our website at www.paintcare.org/pickup. Call PaintCare at (855) PAINT09 if you have any difficulty using the web form.

Scheduling

After reviewing your form, PaintCare staff will either approve your site for a pickup or inform you of the best place to take your paint if you do not meet the requirements. Once approved, you will be put in contact with our licensed transporter to schedule a pickup. It may be several weeks before your pickup occurs.

On the Day of Your Pickup

Sort your products into the two categories as noted above and store them in an area that has easy access for the transporter. If the paint is far from where the transporter parks, the path between should be at least four feet wide to accommodate movement of the paint collection bins.



The transporter is responsible for packing the paint into the bins. Once your paint is properly packed and loaded onto the transporter's truck, you will sign a shipping document and receive a copy for your records. Your paint will then be taken to a state authorized processing facility for recycling.

Recurring Service for LVPs

For those that generate large volumes of leftover paint on a regular basis, a service for recurring pickups is available. With this service, you will be provided with collection bins and can request a pickup when at least three bins are filled. Your full bins will be swapped with empty bins each time a pickup occurs. You will be required to sign a contract with PaintCare, and PaintCare will provide onsite training on how to properly pack the paint.

Business Limits

To use the PaintCare program for oil-based paint, a business must qualify as an exempt generator under federal and any analogous state hazardous waste generator rules. Please visit www.paintcare.org/VSQG for more information on exempt generator rules. If your business does not qualify as an exempt generator, it will not be able to use the program for oil-based paint, but it can still use the program for latex products. (Non-exempt generators may use the pickup service in New York. Contact PaintCare for details.)

If You Have Products We Don't Accept

PaintCare does not accept certain paint products (such as aerosols and automotive finishes) or other hazardous waste. If you have solvents, thinners, pesticides, or any non-PaintCare products (see list to right for examples), we recommend that households contact their local household hazardous waste (HHW) program. Some HHW programs also allow businesses to use their program for a modest fee. Otherwise, businesses should contact a licensed hazardous waste transportation company.

What Products Are Covered?

The products accepted by the PaintCare program are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in container sizes of five gallons or less. They do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Information for Painting Contractors

Updated — February 2023



How do paint stewardship laws affect painting contractors?

PaintCare

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, New York, Oregon, Rhode Island, Vermont, and Washington.

Paint Drop-Off Sites

The primary requirement of paint stewardship laws is for paint manufacturers to set up paint drop-off sites at retailers and other locations where households and businesses can take postconsumer (leftover) architectural paint, free of charge. Most drop-off sites are paint and hardware stores; others are waste transfer stations, recycling centers, landfills, and household hazardous waste (HHW) facilities. Participation as a drop-off site is voluntary. There are more than 2,400 drop-off sites across all PaintCare programs. To find a drop-off location, visit paintcare.org/drop-off-sites.

Fee and Funding

As required by laws in PaintCare jurisdictions, the program is funded by a fee (known as the PaintCare fee) that must be added by manufacturers to the wholesale price of all architectural paint sold in the state, including paint sold in stores and online. This fee is paid by manufacturers to PaintCare to fund program operations including paint collection and recycling, consumer education, and program administration. Displaying the fee on receipts is optional for retailers; however, PaintCare encourages retailers to show the fee to inform consumers about the program. (See reverse for complete listing of fees by state.)

Recommendations for Contractors

Preparing Estimates

When estimating jobs, contractors should take the PaintCare fee into account by checking with suppliers to make sure their quotes for paint products include the fee.

Pass Fee to Customers

PaintCare suggests that painting contractors pass on the fee to customers in order to recoup the fee they pay. Tell customers that quotes include the PaintCare fee and that the fee funds a statewide paint recycling program.

Convenient Paint Drop-Off Sites

With paint drop-off sites conveniently located throughout PaintCare states, anyone can drop off their leftover paint year-round. Many contractors report clearing out their storage spaces and no longer stockpiling paint. Contractors now have an answer for customers who ask what to do with old paint they no longer want; they can recommend that they use PaintCare drop-off sites too.

Most drop-off sites take 5 gallons per customer per trip, though some take more. All retail drop-off sites take paint from businesses, although some transfer stations and household hazardous waste programs only serve households. Always call a drop-off site ahead of visiting to make sure they have space for your volume and to confirm they take paint from businesses.

Pickup Service for Large Volumes

Painting contractors with at least 100 gallons of leftover paint to recycle may qualify to have their paint picked up by PaintCare for free. To learn more about this service or to request an appointment, visit www.paintcare.org/pickup or call (855) PAINT09.

Business Limits

To use the PaintCare program for oil-based paint, a business must qualify as an exempt generator under federal and any analogous state hazardous waste generator rules. Please visit www.paintcare.org/VSQG for more information on exempt generator rules. If your business does not qualify as an exempt generator, it will not be able to use the program for oil-based paint, but it can still use the program for latex products. (Non-exempt generators may use the pickup service in New York. Contact PaintCare for details.)

What Are the Fee Amounts?

The PaintCare fee is based on container size and varies from one program to another:

	Half pint or smaller	Larger than half pint up to smaller than 1 gallon	1 gallon up to 2 gallons	Larger than 2 gallons up to 5 gallons
California	\$0.00	\$0.30	\$0.65	\$1.50
Colorado	\$0.00	\$0.35	\$0.75	\$1.60
Connecticut	\$0.00	\$0.35	\$0.75	\$1.60
District of Columbia	\$0.00	\$0.30	\$0.70	\$1.60
Maine	\$0.00	\$0.35	\$0.75	\$1.60
Minnesota	\$0.00	\$0.49	\$0.99	\$1.99
New York	\$0.00	\$0.45	\$0.95	\$1.95
Oregon	\$0.00	\$0.45	\$0.95	\$1.95
Rhode Island	\$0.00	\$0.35	\$0.75	\$1.60
Vermont	\$0.00	\$0.49	\$0.99	\$1.99
Washington	\$0.00	\$0.45	\$0.95	\$1.95

What Products Are Covered?

The products accepted by the PaintCare program are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in containers of five gallons or less. They do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Become a Retail Drop-Off Site for Paint

Updated — January 2023



PaintCare makes it easy for paint retailers to provide a convenient and valuable service for their community.

Funding for the program comes from a fee applied to the price of architectural paint sold in states with paint stewardship laws.

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, New York, Oregon, Rhode Island, Vermont, and Washington.

Paint Drop-Off Sites

The primary requirement of paint stewardship laws is for paint manufacturers to set up paint drop-off sites at retailers and other locations where households and businesses can take postconsumer (leftover) architectural paint, free of charge.

Most drop-off sites are paint and hardware stores; others are waste transfer stations, recycling centers, landfills, and household hazardous waste (HHW) facilities. Participation as a drop-off site is voluntary. There are more than 2,400 drop-off sites across all PaintCare programs.

All retailers in active PaintCare states should 1) be aware of the program, 2) that the PaintCare fee is applied to the price of architectural paint products, and 3) that drop-off sites are available throughout the state.

Benefits to Retailers and Their Customers

There are many benefits to becoming a paint drop-off site. As a participating retailer, you will:

- Make recycling of leftover paint more convenient for your customers
- Support the paint industry's effort to lead the way in being responsible for end-of-life management of its products
- Keep leftover paint out of landfills and put to a beneficial use
- Promote your store's environmental responsibility
- Increase customer foot traffic and sales opportunities
- Help relieve local government of their cost of managing leftover paint
- Be advertised by PaintCare on their website and in consumer outreach efforts
- Help your state conserve resources, keep paint out of the waste stream, and prevent the improper disposal of paint in your community

Become a Paint Drop-Off Site

Retailers interested in becoming drop-off sites can fill out the Interest Form available at www.paintcare.org/drop-off-site-interest-form/.



PaintCare Drop-Off Sites Receive Free of Charge

- Reusable bins for storing collected PaintCare products
- Transportation and recycling of the collected PaintCare products
- Training materials and staff training at your site
- Program brochures, signage, and customer education materials
- Paint spill kits
- Listing of your store as a drop-off site on our website and in advertisements and promotional materials

Drop-Off Site Responsibilities

- Provide secure storage area for reusable paint collection bins
- Accept all brands of leftover PaintCare products from the public during regular business hours
- Place only PaintCare products in reusable collection bins, taking care not to open containers
- Keep bins neat and properly packed
- Complete minimal paperwork related to tracking outgoing paint shipments
- Ensure all staff maintain training on PaintCare program guidelines and operating procedures
- Display “drop-off site” signs in store window and provide consumers education materials about the program



What Products Are Covered?

The products accepted by the PaintCare program are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in container sizes of five gallons or less. They do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
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- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

How Does the Oregon Paint Stewardship Program Affect Paint Retailers?

Updated — January 2023



Oregon's paint stewardship law requires a fee to be applied to the price of architectural paint sold in Oregon. Retail stores must pass the fee on to consumers and may volunteer to be a drop-off site. The program started in July 2010.

PaintCare

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, New York, Oregon, Rhode Island, Vermont, and Washington.

Paint Drop-Off Sites

The primary requirement of paint stewardship laws is for paint manufacturers to set up paint drop-off sites at retailers and other locations where households and businesses can take postconsumer (leftover) architectural paint, free of charge. PaintCare has established more than 2,400 paint drop-off sites across its programs. Most sites are paint and hardware stores, as well as government run waste collection facilities.

Participation as a Drop-Off Site is Voluntary

Paint retailers are encouraged to participate as drop-off sites. Participating as a drop-off site can increase foot traffic and provide an environmentally responsible service for their community by making it convenient for the customers to recycle leftover paint.

Store staff will screen and accept paint from the public. All supplies, including collection bins, as well as transportation and recycling of the paint, and site training, will be provided by the PaintCare program. PaintCare also promotes sites to the local community.

Become a Drop-Off Site

Retailers interested in becoming drop-off sites can fill out the Interest Form available at www.paintcare.org/drop-off-site-interest-form/.



REQUIREMENTS OF RETAILERS

1. Check Registered Manufacturers and Brands

Retailers may not sell architectural paints in Oregon that are not registered. Paint manufacturers must register their company with PaintCare, and they must register all architectural paint brands they sell in the state. PaintCare publishes lists of registered manufacturers and brands so that retailers can check to see that the products they sell are registered. Please visit paintcare.org/manufacturers for current registration lists.

2. Pass on the PaintCare Fee

State law requires that a stewardship fee (PaintCare fee) is applied by manufacturers to the wholesale price of architectural paint sold in store and online in Oregon. This fee pays for all aspects of running the program. The fee is not a tax.

The fee is remitted by manufacturers to PaintCare. Manufacturers then pass the fee to their dealers and retailers, who add it to the wholesale price of covered products. Retailers should see the PaintCare fee on invoices from suppliers. The law also requires that retailers

and distributors apply the fee to the price of architectural paint they sell. The fee paid for customers to retailers offsets the fee charged to the retailers. This ensures a level playing field for all parties.

3. Provide Information to Customers

Paint retailers in Oregon are required by law to provide customers with information regarding the program and paint collection and recycling opportunities. The requirement to provide paint stewardship information at the time of purchase applies to both in store paint retail and online paint retail. PaintCare has developed educational materials that meet state requirements and provides them free of charge to all paint retailers and others wishing to distribute them.

COMMON QUESTIONS

How much is the fee?

The fee is by container size, as follows:

\$ 0.00 — Half pint or smaller

\$ 0.45 — Larger than half pint up to smaller than 1 gallon

\$ 0.95 — 1 gallon up to 2 gallons

\$ 1.95 — Larger than 2 gallons up to 5 gallons

How is the fee calculated?

The fee is set to cover the cost of a fully operating program. PaintCare estimates the annual program expenses and sales of architectural paint in Oregon and determined a fee structure that will provide the revenue needed to fund the program. PaintCare is a nonprofit organization and operates programs on a state-by-state basis, so the fee may increase or decrease in the future and is different from state to state.

Is the fee a deposit to be returned to customers?

The fee is not a deposit. The fee is used entirely to cover the expenses of running the program. The fee is not given back as a deposit for dropping off PaintCare products or empty paint cans (empty cans are not accepted by the PaintCare program at all).

Are we required to show the fee on receipts?

No, this is not required, but most stores do show the fee in order to explain the price increase to their customers. PaintCare also encourages retailers to show the fee to increase awareness of the program.

Do we return the fee if a product is returned?

Yes, the fee should be returned because it is part of the purchase price.

How does the public know about the fee?

PaintCare provides printed materials for retailers to distribute to the public to help explain the purpose of the fee, how the program works, and how to find a paint drop-off site. Translated materials are available in Spanish and over two dozen other languages, provided upon request. Additional materials can be ordered as needed for no charge. In addition to retailers, PaintCare works with contractor associations to inform professional painting contractors and conducts general outreach campaigns that may include digital and online advertising, direct mail, newspaper, radio, and television.

What products are covered?

Architectural paints include most house paints, stains, and clear coatings (e.g., varnish and shellac). For the definition of architectural paint for the purposes of this program or examples of PaintCare and non-PaintCare products, please contact PaintCare or visit www.paintcare.org.

Contact

There are regional program coordinators in Oregon. Visit www.paintcare.org/OR or call (855) PAINT09 for the contact information of the coordinator in your area.

About the PaintCare Fee

Updated — February 2023



Paint stewardship laws require retailers to add a fee to architectural paint products and make sure they are not selling unregistered brands of architectural paint.

PaintCare

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, New York, Oregon, Rhode Island, Vermont, and Washington. The main goal of PaintCare is to decrease paint waste and recycle more postconsumer paint by setting up convenient drop-off sites in each state.

What is the recovery fee and how does it work?

The PaintCare program is funded through a paint stewardship fee called the PaintCare fee. The PaintCare fee is applied to the purchase price of architectural paint. The fee funds collection, transportation, and processing of unused

postconsumer (leftover) architectural paint, public education about proper paint management, and administrative costs. The fee is paid to PaintCare by paint manufacturers. This fee is then added to the wholesale and retail purchase price of paint, passing the cost of managing postconsumer paint to everyone who purchases paint. This reduces local and state government costs for paint management and provides a funding source for a more convenient, statewide paint management program.

Do retailers have to pass on the fee?

Yes, each state or jurisdiction's law requires retailers to pass on the fee to consumers, ensuring a level playing field for all parties. This requirement includes paint sold online on any e-commerce websites.

Recommendations for Contractors

Preparing Estimates

When estimating jobs, contractors should take the PaintCare fee into account by checking with suppliers to make sure their quotes for paint products include the fee.

Pass Fee to Customers

PaintCare suggests that painting contractors pass on the fee to customers in order to recoup the fee they pay. Tell customers that quotes include the PaintCare fee and that the fee funds a statewide paint recycling program.

How much is the fee?

The PaintCare fee is based on container size and varies from one program to another:

	Half pint or smaller	Larger than half pint up to smaller than 1 gallon	1 gallon up to 2 gallons	Larger than 2 gallons up to 5 gallons
California	\$0.00	\$0.30	\$0.65	\$1.50
Colorado	\$0.00	\$0.35	\$0.75	\$1.60
Connecticut	\$0.00	\$0.35	\$0.75	\$1.60
District of Columbia	\$0.00	\$0.30	\$0.70	\$1.60
Maine	\$0.00	\$0.35	\$0.75	\$1.60
Minnesota	\$0.00	\$0.49	\$0.99	\$1.99
New York	\$0.00	\$0.45	\$0.95	\$1.95
Oregon	\$0.00	\$0.45	\$0.95	\$1.95
Rhode Island	\$0.00	\$0.35	\$0.75	\$1.60
Vermont	\$0.00	\$0.49	\$0.99	\$1.99
Washington	\$0.00	\$0.45	\$0.95	\$1.95

How is the fee initially calculated?

When a new program starts, the fee is set to cover the cost of a fully implemented program. PaintCare estimates annual sales of paint in each state and then divides the cost of the program in that state by the number of containers sold in that state. Next, the fee is adjusted based on container size by taking into consideration the typical percentage of unused paint for each size (e.g., the percentage of unused paint from one 5 gallon container is typically less than from five 1 gallon containers).

PaintCare is a nonprofit organization, so the fee may be decreased if set at a level beyond what is needed to cover program expenses. Likewise, the fee may be increased if PaintCare does not collect enough revenue to cover the costs to operate the state program.

Are retailers required to show the fee on receipts?

While it's not required, PaintCare encourages retailers to list the PaintCare fee on purchase receipts to aid in consumer education, and most stores do so.

Is the fee taxable?

Yes, the fee is part of the purchase price of paint. Sales tax is collected on the fee in most cases, except in Oregon, a state that does not have a sales tax, and Maine, per supplemental legislation.

Is the fee to be applied to paint sold to customers who are exempt from sales tax?

Yes, government agencies and other organizations that are exempt from sales tax in PaintCare States must still pay the fee, because it is part of the price of paint. However, the fee, like the rest of the product price, should not be taxed for sales tax-exempt organizations.

Is the fee a deposit that is returned to customers when they bring paint to a drop-off site?

No, the fee is not a deposit. The fee is used entirely to cover the cost of running the program.

Do retailers return the fee if someone returns a product?

Yes. The fee should be returned as part of the purchase price.

How does the public know about the fee?

PaintCare provides public education materials to retailers. These materials explain the purpose of the fee, where to take paint for recycling, and other information about the program. When a new state program begins, PaintCare mails a package of materials to retailers. As needed, retailers may order additional free materials from PaintCare at any time. In addition to retailer information, PaintCare works with contractor associations to provide information to trade painters and conducts general outreach including newspaper, radio, television, and online advertising.

How do we as retailers know what products to put the fee on?

Suppliers' invoices should indicate that you are being charged the fee, so you simply pass on the fee for those items. Additionally, PaintCare and each state's oversight agency list all architectural paint manufacturers and brands that are registered for the program on their websites. Retailers may not sell brands that are not registered with the program. If your store sells architectural coatings that are not on the list of registered products, please notify PaintCare so we can contact the manufacturer to get them registered.

What products are covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in container sizes of five gallons or less. They do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings. For a detailed list of PaintCare and non-PaintCare products, please visit www.paintcare.org/products-we-accept.

FOR NEW PROGRAMS

Do we apply the fee to sales on the first day of the program for inventory purchased before the first day of the program, even though we didn't pay a fee for the product to the distributor or manufacturer?

Yes, retailers must add the fee on all covered products sold on or after the first day of the program, regardless of when (before or after program launch) they were purchased from the distributor or manufacturer.

Information for HHW Programs

Updated — January 2023



Paint stewardship laws benefit household hazardous waste (HHW) programs.

PaintCare

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, New York, Oregon, Rhode Island, Vermont, and Washington. The main goal of the programs is to decrease paint waste and recycle more postconsumer (leftover) paint.

Paint Drop-Off Sites

The primary requirement of paint stewardship laws is for paint manufacturers to set up paint drop-off sites at retailers and other locations where households and businesses can take leftover architectural paint free of charge. PaintCare has established more than 2,400 paint drop-off sites across its programs. While most sites are paint and hardware stores, solid waste facilities including transfer stations, recycling centers, and landfills, as well as household hazardous waste collection programs are also important partners and may participate as paint drop-off sites and have their paint transportation and recycling costs paid by PaintCare.



Become a Drop-Off Site

HHW programs that would like their facilities and/or events to become paint drop-off sites can fill out the interest form available at www.paintcare.org/drop-off-site-interest-form/.

Benefits of Partnering with PaintCare

There are many benefits to becoming a paint drop-off site. The cost of transportation and recycling of products accepted by PaintCare (e.g., paint, stain, varnish) will be paid by PaintCare. As a participating drop-off site, you will:

- Save on paint management (supplies, transportation, and recycling) and public outreach
- Help your state conserve resources, keep paint out of the solid waste stream, and prevent the improper disposal of paint in your community
- Make recycling of leftover paint more convenient for your community

Water-Based (Latex) Paint is a Resource

An important goal of PaintCare is to conserve resources and increase the amount of paint that is recycled. In areas where HHW programs do not accept water-based paint, households and businesses are often instructed to let water-based paint dry out and then dispose of the dry paint in the trash. Through the PaintCare program, all paint—including latex paint—is recycled to the maximum extent possible.

PaintCare Drop-Off Sites Receive Free of Charge

- Staff training at your site
- Reusable paint collection bins
- Paint transportation and processing services
- Site signage
- Compensation for value-added services including paint reuse programs, bulking of oil-based paint, and other optional services
- Publicity of HHW site or event (optional)

Drop-Off Site Responsibilities

- Provide secure storage area for reusable paint collection bins
- Accept all brands of leftover PaintCare products from the public during operating hours
- Place only PaintCare products in bins
- Keep bins neat and properly packed
- Complete minimal paperwork related to tracking outgoing paint shipments
- Ensure all staff maintain training on PaintCare program guidelines and operating procedures

How do billing and payments work?

- In the most common scenario, when your site ships out PaintCare products, the hauler sends PaintCare an invoice directly. This avoids the need for reimbursement.
- If your site also contracts with PaintCare for value-added services such as paint reuse, your program sends an invoice to PaintCare for reimbursement.

Will PaintCare Require Operational Changes?

- If your program does not currently accept latex paint, PaintCare will not require you to do so. If you wish to start accepting latex, PaintCare will cover the transportation and processing costs.
- If your program does not currently accept paint from businesses, PaintCare will not require you to do so. If you wish to start accepting paint from businesses, PaintCare will cover the transportation and processing costs.
- HHW programs may continue to put restrictions on who can use their programs, e.g., to residents of certain towns or cities. (PaintCare retail drop-off sites accept paint from anyone in the state, and from both households and businesses.)

Our Program Would Like to Partner with PaintCare, What Are Our Next Steps?

- Contact PaintCare to begin contracting discussions as early as possible
- Analyze your current operations so you can describe them in detail to PaintCare to help determine the most appropriate type of contracting approach for your program
- Reach out internally to those who will be involved with the contracting process to understand their needs and time constraints
- Consult with staff involved with paint management operations to ensure they understand how partnership with PaintCare works and to address any questions and concerns with PaintCare staff
- Review the Fact Sheet: Contracting with PaintCare for more details on contract types and other considerations as you prepare. Get a copy by contacting PaintCare or find the fact sheet in the Waste Facilities section of www.paintcare.org.

Information for Solid Waste Facilities Including Transfer Stations, Recycling Centers, and Landfills

Updated — January 2023



PaintCare supports paint collection activities at solid waste facilities in states with paint stewardship laws. Funding for the program comes from a fee applied to the price of architectural paint sold in these states.

PaintCare

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, New York, Oregon, Rhode Island, Vermont, and Washington.

Paint Drop-Off Sites

The primary requirement of paint stewardship laws is for paint manufacturers to set up paint drop-off sites at retailers and other locations where households and businesses can take postconsumer (leftover) architectural paint, free of charge. PaintCare has established more than 2,400 paint drop-off sites across its programs. While most sites are paint and hardware stores, solid waste facilities including transfer stations, recycling centers, and landfills, as well as household hazardous waste (HHW) facilities, may participate as paint drop-off sites.

Become a Drop-off Site

Solid Waste Facilities that would like to become a drop-off site can fill out the interest form available at www.paintcare.org/drop-off-site-interest-form/.

Benefits to Solid Waste Facilities and Their Customers of Becoming a PaintCare Drop-Off Site

There are many benefits to becoming a paint drop-off site. The cost of transportation and recycling of PaintCare accepted products (e.g., paint, stain, varnish) will be paid by PaintCare. As a participating drop-off site, you will:

- Make recycling of leftover paint more convenient for your customers
- Help relieve local government of their cost of managing leftover paint
- Help your state conserve resources, keep paint out of the solid waste stream, and prevent the improper disposal of paint in your community
- Optional: offer paint in good condition collected at your site to the public for reuse and receive a reimbursement of \$1.60 per gallon. See our fact sheet, Reuse Program – Compensation and Reporting, for more information.

PaintCare Drop-Off Sites Receive Free of Charge

- Bins for storing collected PaintCare products
- Transportation and recycling of the collected PaintCare products
- Training materials and staff training at your site
- Program brochures, signage, and customer education materials
- Optional: listing your drop-off site on PaintCare website and in ads and promotional materials

Drop-Off Site Responsibilities

- Provide secure storage area for paint collection bins
- Accept all brands of leftover PaintCare products from the public during operating hours
- Place only PaintCare products in paint collection bins, taking care not to open containers
- Keep paint collection bins neat and properly packed
- Complete minimal paperwork related to tracking outgoing paint shipments
- Ensure all staff maintain training on PaintCare drop-off site guidelines and operating procedures

Water-Based (Latex) Paint is a Resource

An important goal of PaintCare is to conserve resources and increase the amount of paint that is recycled. In areas where HHW programs do not accept water-based paint, households and businesses are often instructed to let water-based paint dry out and then dispose of the dry paint in the trash. Through the PaintCare program, all paint—including latex paint—is recycled to the maximum extent possible.

Will Becoming a PaintCare Drop-Off Site Require Operational Changes?

No. Your facility may continue to put restrictions on who can access the paint collection program at your site. If your facility only services a specific geographic region (e.g., specific towns, cities, or counties), you will not be required to service customers that live outside of your service area. Similarly, if your facility is not permitted to take business waste, you will not be required to do so. (PaintCare retail sites accept paint from anyone in the state and from both households and businesses.)

Benefits of PaintCare to Solid Waste Facilities

Solid waste facilities that generate leftover paint but are not PaintCare drop-off sites can still participate in the PaintCare program.

- Solid waste facilities, like other entities, can drop off leftover paint at PaintCare sites. All PaintCare drop-off sites accept up to 5 gallons of paint, but some PaintCare sites accept more. Visit paintcare.org/drop-off-locations to find a site.
- PaintCare offers a free pickup service for households, businesses, and organizations that have accumulated 100+ gallons of paint measured by container size (not volume). Learn more about this in our fact sheet titled Large Volume Pickup (LVP) Service or at paintcare.org/pickup.
- For entities that generate large volumes of unwanted paint on a regular basis, a service for recurring direct pickups is available. Contact PaintCare for additional information.

What Products Are Covered?

The products accepted by the PaintCare program are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in container sizes of five gallons or less. They do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Joint Outreach Projects

Updated — January 2022



Introduction

If you are a local government that has partnered with PaintCare, we offer limited funding support for outreach activities that promote the PaintCare program. We are most interested in partnering with you when setting up new PaintCare sites, where participation is low, or to promote one-day household hazardous waste events to boost the amount of paint collected. We support radio, newspaper, social media, and direct mail, and will consider other media.

REVIEW AND APPROVAL

Project budgets and all creative work must be reviewed and pre-approved by PaintCare. Creative work includes text, images, and scripts. All projects must include PaintCare's website address and logo and mention that other PaintCare drop-off sites can be found at www.paintcare.org.

PROPOSAL FORM

Please complete our Proposal Form for Joint Outreach Projects on the Waste Facilities page at www.paintcare.org/joint-outreach/, or email brodgers@paintcare.org with questions.

IMAGES

We have artwork and photos you can borrow for creating drafts at www.flickr.com/photos/paintcare/, but please be sure to request permission to use them in your final design.

Your Responsibilities

At the start of each project, we request that you provide PaintCare with draft text, dimensions and/or specs, and due dates for the materials.

PRINT (BROCHURES, POSTCARDS, ETC.)

You are responsible for sending artwork files to your printer, coordinating mailings, and distribution. After the project is completed, we request a description of how, when, and where the piece was distributed and an electronic copy of the final piece.

NEWSPAPER

You are responsible for scheduling and sending artwork files to the newspaper. After the project is completed, we request a list of run dates for each newspaper and a scan of each ad.

RADIO

You are responsible for providing the pre-approved scripts to the stations and handling scheduling. After the project is completed, we request you provide text of the final script with a list of run dates and times.

DIGITAL MEDIA & OTHER

We are open to other types of projects such as digital advertising and social media campaigns, as well as other forms of outreach. Please coordinate details in advance and send PaintCare supporting documentation along with your invoice so we have a record of the projects and examples to show others.

Design Assistance

PaintCare can provide assistance with basic layout and graphic design for print and digital projects. When we provide this type of assistance, we will provide electronic files for you to send for printing or ad placement. Other than editing and commenting on scripts, we do not provide in-house assistance with audio or video production.

Please allow plenty of time for project planning, approvals, and editing. Depending on the time of year, this may take 4–8 weeks.

Reimbursement

PaintCare provides reimbursements for pre-approved projects only. We do not provide money up front, pay vendors directly, or accept requests for reimbursements on projects that have already been completed. Generally, PaintCare will reimburse costs for pre-approved projects proportional to the amount of the project dedicated to PaintCare information. Funding amounts may also differ depending on budgets available and our other outreach taking place in your area.

To be reimbursed after the project is completed, send an invoice from your government agency, samples of final pieces, and copies of invoices from your vendors to paintcare@bill.com and copy Brett Rodgers at

brodgers@paint.org. The "To:" space on the invoice should be addressed to PaintCare Inc., 901 New York Ave NW, Suite 300 West, Washington DC, 20001. In the space for purchase orders please write "6369 Communications: Other, Joint Projects." See sample invoice below.

{SAMPLE INVOICE}

Environmental Services Program

Washington County
123 Government Way
Anytown, State 55776

June 24, 2021

Invoice: 2452187

Purchase Order: 6369 Communications: Other, Joint Projects

Outreach Department
PaintCare Inc.
901 New York Ave NW #300W
Washington DC, 20005

Description:

- Newspaper ad promoting one day event held in Anytown on May 1, 2021
- Three 5x5 ads ran on April 13, 2021 in the County Journal
- Total invoices from newspapers: \$1,487.00
- Invoice and copy of one ad are attached
- Per prior discussion, PaintCare agreed to reimburse county for \$750
- Contact person: Marie Chen, 202-555-1212

Invoice Amount: \$750.00

Remit to:

Environmental Services Program
Washington County
123 Government Way
Anytown, State 55776

Reuse Programs - Compensation & Reporting

Updated — May 2021



PaintCare encourages household hazardous waste programs, reuse stores, and others to operate paint reuse programs (i.e., swap shops or exchanges). Reuse programs return good quality, unused paint to the local community at low or no cost. Reuse is a preferred method of waste management.

To encourage reuse, PaintCare will compensate paint drop-off sites operating a reuse program under a contract with PaintCare.

Operating a Reuse Program

Any PaintCare products (qualifying paint, stain, and varnish as defined by PaintCare – please see www.paintcare.org/products-we-accept) that are distributed through reuse programs must be in their original container, have an original label, and be in good physical and aesthetic condition. Contents must be liquid and relatively new. Containers should be closed securely before being placed in the reuse storage area.

Customers must sign a waiver form explaining that the paint is taken “as is” with no guarantee of quality or contents. The customer is required to read, complete, and sign the form, and site staff members are required to verify and record what has been taken by the customer. If a reuse facility does not use a waiver form, the facility accepts the liability for the materials. The staff must record the number of containers taken by each participant and the total estimated volume on the log.

Track and Report by Volume (gallons)

- Containers may contain any amount of paint in them
- The site must determine and report the total gallons of latex paint and the total gallons of oil-based paint distributed for reuse
- Compensation is provided at \$1.60 per gallon

The site must track and report the actual volume of paint in the containers using an internal methodology (e.g., weigh the cans on a scale, estimate weight by hand, do visual inspection). The methodology must be provided to PaintCare upon request.



Reuse room at the Household Hazardous Waste Facility at the Yolo County Central Landfill in Woodland, CA.

Appendix D



Drop Off Site Guidelines

This document contains detailed information on PaintCare's program guidelines and operations procedures. In combination with the state-specific guidelines, it is designed to be used by new staff for self-training and for site refresher training without PaintCare staff.

Note: The supplemental training slides included in the training binder summarize only the most important information from these Drop-Off Site Guidelines. The slides are used during training by PaintCare staff and can also be used to supplement refresher training.

Adherence to these guidelines is critical for drop-off sites participating in the program. Exceptions to these guidelines can be made only with PaintCare's express written permission. If your site is unable to comply with any of these guidelines, please contact your PaintCare representative so that we may try to find a solution that works for your site but still achieves compliance with applicable legal and operational requirements for the program.

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Section 1. Training and Safety

Training

For the safety of the program and your staff, all employees handling PaintCare products must receive training in product identification, acceptance, handling, packaging, inspection, and emergency response procedures before collecting PaintCare products or engaging in any PaintCare program activities.

Training helps ensure that employees:

- Conduct PaintCare products collection activities in a safe manner that protects workers and the environment
- Are equipped for and understand hazards associated with PaintCare products

Training plans and records should be maintained for each employee. Record staff training using the log included in the training binder.

Safety

Store personal protective equipment (PPE) and spill response equipment in an accessible location adjacent to the collection bins. Ensure those materials are protected from impacts of weather.

The drop-off site must be equipped with appropriate emergency response equipment including a fire extinguisher, spill kit, and PPE. Monthly inspections of equipment are recommended.

PaintCare products collection activities need to follow general safety practices including proper lifting techniques.

Post emergency procedures and emergency contact numbers including police, fire department, and emergency services by a phone and in close proximity to the collection bins, if possible.

If applicable, develop and maintain an emergency action plan as required by OSHA.

If required by federal, state, or local law, familiarize police, fire departments, and emergency response teams with the layout of your facility, properties of PaintCare products handled at your facility, and evacuation routes.

Section 2. General Guidelines

PaintCare Provides Your Site:

- Training binder with recordkeeping logs/forms
- Signage identifying your site as a PaintCare drop-off site
- Printed educational materials for the public

PaintCare's Transporter Provides Your Site:

- Paint collection bins and liners for cardboard/single-use collection bins
- Labels and/or markings for paint collection bins
- Spill kits (excluding HHW programs)

General Guidelines for Drop-Off Sites

Each PaintCare drop-off site has unique logistical and operational considerations. Each drop-off site must make its own decisions and use its best judgment to operate in the safest manner possible in accordance with applicable law. To ensure the highest standards of safety for you and your staff, drop-off sites must:

- Have appropriate signage that informs the public of the hours of operation
- Accept PaintCare products from participants during your regular advertised or posted operating hours
- Display PaintCare signage to identify you as a drop-off site; signage should be posted in a highly visible area, at the entrance of your site
- Assist and supervise participants when they visit to drop off PaintCare products. Site staff should greet participants and must verify eligibility of the participant and their leftover paint products as PaintCare products
- **IMPORTANT:** Never allow a participant to open a PaintCare product container
- Have adequate space, staffing, and training to collect and store PaintCare products
- Provide a secure space for empty and full collection bins
- Place all PaintCare products immediately in collection bins approved for use by PaintCare and its transporters
- Pack only PaintCare products into collection bins
- Schedule shipments of PaintCare products from your drop-off site
- Maintain all records relating to the program
- Train staff to be familiar with the requirements and practices of this guide

Section 3. Collection Bins and Storage Area

Storage Area and Collection Bin Placement

Establish a dedicated storage area for collection bins and PaintCare products.

Place collection bins on an impermeable surface (i.e., paved asphalt, concrete, or other surface) at all times.

Place collection bins away from ignition sources, storm drains, and floor drains.

Ensure there is adequate ventilation if bins are stored indoors.

If stored outdoors, protect collection bins from the elements (e.g., precipitation, temperature extremes, rain, and snow). Keep collection bins under cover to prevent exposure to precipitation to protect against temperature extremes. If you store collection bins outdoors, you may need approval from your local fire or hazardous materials oversight agency.

Comply with any local fire codes or other regulations that might pertain to your storage of collection bins at your site.

Maintain enough space around collection bins to inspect for leakage and emergency access.

Use good housekeeping standards; keep paint storage areas clean and orderly.

Setting Up, Packing and Maintaining Collection Bins

Collection bins must be set up, used, and closed according to the manufacturer's instructions. PaintCare's transporters should set up the collection bins that they provide, unless otherwise requested by the drop-off site staff.

Ensure liners are inserted in cardboard collection bins. The liners provide secondary containment to contain liquids in the event a can leaks while in storage or transit. Reusable plastic bins that are leak-proof by design do not need liners.

Collection bins must be structurally sound. If you see any evidence of damage to bins (or liners) that may cause a leak or spill, notify PaintCare immediately.

Mark the collection bin with the date the first PaintCare product is placed in it.

Place PaintCare products in bins immediately upon receipt. Keep collection bins closed except when adding PaintCare products.

Pack 5-gallon buckets on the bottom layer of the collection bins for stability.

Pack all PaintCare products (cans, buckets) upright and as tight as possible in the collection bins to protect contents from shifting and leaking in transit.

Do not open containers to verify product.

Do not overfill collection bins; allow enough space for a lid to fit securely.

Do not take PaintCare product out of the bin.

Security

Never allow "self-serve," public access to the collection bins.

The collection bin storage area must be secured and locked when not attended.

Only drop-off site staff should have access to the collection bins and storage area until the collection bins are ready for pick-up by PaintCare's transporter.

Section 4. Identifying and Accepting PaintCare Products

What are PaintCare Products

PaintCare drop-off sites should accept only PaintCare products (architectural paint products) for management under the PaintCare program. Only those PaintCare products accepted from individuals residing in the state and businesses/organizations located in the state can be managed under the PaintCare program.

Listed below are the primary examples of architectural paint products accepted by the PaintCare program and paint or paint-related products not accepted by the PaintCare program.

Generally, PaintCare products include latex and oil-based house paint, stains, and clear coatings (varnish, shellac, etc.). The program excludes anything that is:

- In an aerosol spray can
- Intended and labeled “for industrial use only”
- Mostly used in the manufacture of equipment
- On the list of specifically excluded products for some other reason

PaintCare products are classified as either latex (water-based) or oil-based (alkyd) and the classification is important in order to decide how the product should be handled and processed. Knowing how to tell the difference between latex- and oil-based products is also important in determining which types of businesses/organizations can use the PaintCare program (if your site accepts paint from this audience).

PaintCare Products and Non-PaintCare Products

Acceptable products (PaintCare products)

- Interior and exterior paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings and floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Unacceptable products (Non-PaintCare products)

- Paint thinner, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

For more information, please see www.paintcare.org/products

If non-PaintCare products end up in a drop-off site's bin, such products will not be returned to the drop-off site and will be managed by PaintCare's transporter. Transporters identify non-PaintCare products and report all instances to PaintCare. PaintCare staff will notify the site of any contamination in the bins. If the problem persists, additional training may be provided.

Acceptable Containers vs. Unacceptable Containers

Before accepting products from participants for management under the PaintCare program, drop-off site staff must (1) check the condition of the container for acceptance in the program, and (2) check the product label to verify that it contains a PaintCare product.

Acceptable

- The PaintCare product must be in its original container
- The container is labeled as containing one of the designated PaintCare products listed above
- The container must be in good condition and not leaking
- The container must be 5 gallons in size or smaller
- The container contains dry latex paint

Not Acceptable

- The container is not original (e.g., paint was transferred into a jar)
- The container does not have an original label
- The container is leaking or has no lid
- The container is larger than 5 gallons
- The container is empty

However, drop-off sites permitted to accept household hazardous waste may accept unlabeled and leaking containers by following the procedures described below.

Unlabeled and Leaking Containers

A drop-off site permitted to accept household hazardous waste may, at its discretion, choose to accept unlabeled and/or leaking containers if it follows the protocols below and otherwise complies with all applicable laws:

Unlabeled Containers

A drop-off site may accept containers that do not have an original label if a staff person appropriately trained in identifying unknown wastes (1) identifies the material in the container as a PaintCare product, and (2) applies a label identifying the contents to the container before placing it in a collection bin.

Leaking Containers

A drop-off site may accept a leaking container or a container with no lid if an appropriately trained drop-off site staff person (1) verifies that the container contains a PaintCare product, (2) places the contents of the leaking/open container into an appropriate substitute container (which can include bulking such PaintCare products into 55-gallon drums), and (3) applies an appropriate label to the substitute container.

Refusing an Unacceptable Product or Container

Do not accept non-PaintCare products from any participant unless they are received as part of normal site operations and are not placed in PaintCare collection bins.

When refusing a material at a drop-off site, drop-off site staff must explain why the material cannot be accepted (e.g., material is not a PaintCare product, cannot accept material from non-exempt generator, etc.). If a participant tries to drop off products that your location cannot manage, refer the participant to an appropriate alternative resource, such as their local household hazardous waste disposal program, garbage transporter, environmental health agency, or public works department. Local contact information is provided at the front of the training binder.

Paint Volume Acceptance Rules

The program accepts PaintCare products from households and businesses/organizations.

Households. Households may drop off any volume of PaintCare product, subject to the volume limit set by the site.

Businesses/Organizations. Non-households may also drop off any volume of latex PaintCare product, subject to the volume limit set by the site. Non-households may only drop off oil-based PaintCare products if they comply with federal and state hazardous waste generator rules that, among other criteria, require that the business/organization (1) generates no more than 100 kilograms (about 25 gallons or 220 pounds) of hazardous waste per calendar month, and (2) does not accumulate more than 1,000 kg (about 250 gallons or 2,200 pounds) of hazardous waste at any time. Painting contractors and commercial property owners typically meet these criteria. For more information about these criteria, please visit www.paintcare.org/vsqq

Each business or organization is responsible for determining its own generator status under applicable law.

When a business/organization has oil-based PaintCare products to drop off at your site, it must sign the Paint Drop-Off Log or form included in the training binder to verify that it qualifies to use the program for oil-based paint. The log/form includes an explanation of the requirements. If a business/organization has only latex paint, it does not need to sign the log/form.

Once a business/organization signs the Paint Drop-Off Log or form, you may accept oil-based paint from that business/organization. (HHW sites and other waste collection programs may need a permit and/or to meet additional legal requirements in order to collect oil-based paint from businesses.) To help ensure legal compliance, unless you're specifically permitted to accept more, you should not accept more than 25 gallons of oil-based paint per calendar month from a qualifying business. Paint Drop-Off Log or forms may be reviewed by PaintCare or government agencies and compared with a list of registered hazardous waste generators to verify that only qualified businesses/organizations are using the program for their oil-based paint.

Transporter/Recycler Drop-Off Sites

Maintaining Paint Drop-Off Logs for All Participants

Drop-off sites operated by a PaintCare-contracted transporter and/or recycler must keep and maintain separate drop-off logs to record both latex and oil-based paint volumes from both businesses/organizations and households. While PaintCare offers template logs, an alternative may be used if approved by PaintCare.

Section 5. Participant Paint Volume

How Much Paint to Accept from Participants

While the PaintCare program intends to collect as many PaintCare products as possible, we recognize that your drop-off site may have storage limitations. PaintCare drop-off sites, in agreement with PaintCare, may limit the amount of PaintCare products they accept per participant, however, drop-off sites must accept up to 5 gallons at a minimum per participant.

What if Bins are Full?

If your collection bins are completely full, inform the participant that you are temporarily unable to accept PaintCare products and redirect them to the nearest alternative PaintCare drop-off site. Refer them to the site locator at www.paintcare.org or the **PaintCare hotline at 855-724-6809**, or ask them to come back at a later date. Contact the PaintCare transporter immediately to have collection bins picked up and replaced.

If a participant has a significant amount of PaintCare products that your location cannot manage, ask the participant to contact PaintCare directly for additional assistance. PaintCare may direct the participant to another drop-off site or offer our Large Volume Pickup service.

Large Volume Pickup (LVP) Service

PaintCare offers a free pick-up service to painting contractors, property managers, households, and others with a large quantity of leftover PaintCare products. Typically, a minimum of 100 gallons (by container size) is required to qualify for the LVP service.

To refer a participant to the LVP service:

- Provide the participant a LVP fact sheet
- Ask the participant to request a pick-up using the online LVP form
- The LVP fact sheet and online form are available at www.paintcare.org (select the “Request a Pickup” button on the homepage)
- For additional questions, refer the participant to PaintCare for assistance

Section 6. Working with Transporters

PaintCare contracts with transporters for the delivery of supplies, delivery of empty collection bins, and pick-up of full collection bins.

Scheduling the Transporter to Pick Up Collection Bins

When you anticipate your collection bins will be full within your site's pick-up timeframe (generally 5 business days in urban areas, 10 business days in rural areas), call your transporter to schedule a pickup, or use their online order system if they have one. The name and contact information of your transporter is provided at the front of the training binder.

When establishing an appointment for pick-up, please indicate:

- Your site is a PaintCare drop-off site
- Name of drop-off site and address
- Your name
- Your phone number
- Number of full collection bins to be picked up
- Number of empty collection bins needed for replacement

Preparing Collection Bins for Pickup

On the scheduled pickup day, collection bins and the loading area must be readily accessible to the transporter for quick and efficient loading. Complete the following steps:

- Identify which bins are full and ready for pickup
- Make sure the path between your bins and the transporter's vehicle is clear and at least 4 feet wide to accommodate movement of bins
- Sign and keep copies of any shipping documents for your records

The transporter is responsible for labeling, loading/off-loading collection bins, and preparing shipping documents.

Section 7. Spill Response

Spills

The information in this section will assist with spills from damaged or leaking program containers. It is important that all drop-off site staff understand corrective actions to minimize exposure to people and the environment.

Reporting

Report spills as required by law, summarized in the state-specific guidelines. Contact PaintCare within 24 hours of making such a report.

Spill Response Procedures

Always follow all applicable spill response procedures set forth in your operating permit or as otherwise required by applicable law.

If a spill is small enough to be managed by drop-off site staff, follow these steps:

- Isolate the area and restrict access to the spill
- Ensure personal safety, put on protective gear (glasses and gloves) provided in the spill kit
- Stop the movement of paint by placing the leaking container upright or in a position where the least amount will spill, and place leaking container in plastic bags provided in spill kit, or into the spill kit container
- Contain the spill by placing absorbent pads or granular absorbent around and on the spill – if outdoors, place barriers around storm drains to prevent a release to the environment
- Collect the contaminated absorbent and place it in plastic bag(s) or spill kit container, along with the leaking container and contaminated PPE, seal the bag(s), label it and place in the collection bin
- Remove any clothing that may be contaminated, wash thoroughly to remove spilled material from your hands or body
- Document the date, location, and amount and type of material spilled
- Replace any used spill control supplies as soon as possible

Section 8. Inspections and Records

Inspections and Record Keeping

Drop-off site staff are responsible for regularly inspecting collection bins and spill kits to ensure that such materials are in proper working order and include any necessary labeling. Please report any damaged bins or other problems to PaintCare immediately so PaintCare may arrange for prompt replacement or repair.

Maintain the following records for a minimum of 3 years:

- Internal and external inspection records (if applicable)
- Paint Drop-Off Log or forms (copy provided in the training binder)
- Paint Waivers (copy provided in the training binder; only for sites that do reuse)
- Employee training logs (copy provided in the training binder)
- Shipping documents and/or other documentation required by applicable law for outgoing shipments of PaintCare products

Section 9. Direct Reuse

Direct reuse is an additional service permitted for certain site types. PaintCare may compensate sites for this service.

Requirements for Direct Reuse

PaintCare encourages reuse of leftover paint through direct reuse. Reuse sites return good quality unused paint to the local community at low or no cost.

Products offered for reuse to the public must be in their original container, have an original label, and be in good physical and aesthetic condition. Contents must be liquid and relatively new. The container must be closed securely before placing it in the reuse storage area. Containers must never be opened by customers at the drop-off site. Reuse products must be displayed by drop-off site in an area separate from the PaintCare collection bins.

An individual customer may not take more than twenty-five (25) gallons of reuse product per day. If you have a customer that would like to take more paint, let your PaintCare contact know in advance.

Paint Waiver

Customers taking reuse paint from a drop-off site must sign the Paint Waiver included in the training binder (or an approved equivalent thereof). The waiver explains that the material is taken “as-is” with no guarantee of quality or contents and the customer accepts the risks and liability for the materials.

The customer must read the waiver, fill in the date and name fields, and sign their name. Site staff must verify what has been taken by the customer, record on the log the gallons of latex and gallons of oil-based products taken, and add their initials.

When a paint waiver is full or when a site wants to invoice PaintCare, the latex and oil-based columns should be totaled at the bottom of the form. PaintCare does not require the submission of the waiver to PaintCare, but they must be kept by the site for at least three years and made available for review by PaintCare staff upon request.

Drop-off sites may use their own version of the waiver, but it must be approved by PaintCare in advance.

Invoicing Procedures

Drop-off sites should invoice for reuse on a monthly basis by filling out and submitting the Invoice for Direct Reuse at paintcare.org/invoices. This is an online form and is submitted directly on PaintCare’s website. If you’re unable to submit an online form, contact your PaintCare contact.

Appendix E

APPENDIX D. UNDERSERVED AREA EVENTS FOR 2022

County	Underserved area event, funded or held by PaintCare	Location	Local representatives contacted, additional underserved area event not requested
Baker			✓
Benton			✓
Clackamas			✓
Clatsop			✓
Columbia	✓	Rainier, Clatskanie	✓
Coos			✓
Crook			✓
Curry			✓
Deschutes			✓
Douglas			✓
Gilliam			✓
Grant			✓
Harney			✓
Hood River	✓	Parkdale	✓
Jackson	✓	Shady Cove, Rogue River*	✓
Jefferson			✓
Josephine	✓	Cave Junction	✓
Klamath			✓
Lake			✓
Lane			✓
Lincoln			✓
Linn			✓

Malheur			✓
Marion			✓
Morrow			✓
Multnomah			✓
Polk	✓	Willamina	✓
Sherman	✓	Moro, Wasco	✓
Tillamook			✓
Umatilla	✓	Milton-Freewater	✓
Union			✓
Wallowa			✓
Wasco	✓	Dufur, Maupin, Tygh Valley	✓
Washington			✓
Wheeler			✓
Yamhill	✓	Willamina	✓

Although Rogue River is not considered an underserved area, in conversation with Jackson County, it was determined that a one-time event would be beneficial.