



Rhode Island Paint Stewardship Program

Annual Report July 1, 2016 – June 30, 2017



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Contents

Executive Summary	4
Rhode Island Paint Stewardship Law	4
Program Highlights	4
Program Plan and Annual Report	5
 Section 1. Paint Collection, Transportation and Processing	 7
A. Collection Sites, Events and Services	7
A1. Paint Retailers	8
A2. Household Hazardous Waste Programs	9
A3. Transfer Stations	10
A4. Reuse Stores	10
A5. Large Volume Pick-Up Service	10
B. Convenience Criteria	11
C. Paint Collection Procedures	16
D. Paint Transportation and Processing	17
D1. Paint Transportation	17
D2. Latex Paint Processing	17
D3. Oil-Based Paint Processing	17
 Section 2. Paint Collection Volume and Disposition Methods	 18
A. Paint Sales	18
B. Paint Collection and Management	18
B1. Collection Volume and Recovery Rate	18
B2. Latex vs. Oil-Based Paint	19
B3. Paint Management Methods	20
B4. Collection by Program Type	20
C. Container Recycling	21
 Section 3. Independent Audit and Financial Summary	 22
A. Independent Financial Audit	22
B. Financial Summary and Discussion	22
B1. Expense Categories	22
B2. Financial Summary	23

C. Reserves Policy	24
D. Evaluation of the Program's Funding Mechanism	25

Section 4. Outreach **26**

A. Outreach Activities	26
A1. Introduction	26
A2. Press Releases	27
A3. Print Materials for Consumers	27
A4. Fact Sheets for Stakeholders	28
A5. Website	28
A6. Translations	29
A7. Television	29
A8. Public Radio	30
A9. Print Advertising	30
A10. Digital Advertising	30
A11. Face-to-Face	31
A12. Signage	31
B. Awareness Survey	32
C. Recommendations	32

Maps

Year-Round Drop-Off Sites	12
Supplemental Drop-Off Sites and Events	13
Year-Round and Supplemental Drop-Off Sites and Events	14
Large Volume Pick-Up Sites	15

Appendix

A. PaintCare Drop-Off Sites and Events
B. Independent Financial Audit of the PaintCare Program
C. Samples of Outreach Materials

Executive Summary

RHODE ISLAND PAINT STEWARDSHIP LAW

PaintCare is the representative stewardship organization of the Rhode Island Architectural Paint Stewardship Program, codified in Chapter 24.12 of Title 23 (Health and Safety) of the Rhode Island General Law. The Rhode Island paint stewardship law requires manufacturers of architectural paint to:

- ◆ Establish a cost-effective, convenient, statewide system for the collection, recycling and reuse of postconsumer paint;
- ◆ Develop a comprehensive strategy, with the cooperation of state entities, producers, and retailers, for the proper management of postconsumer paint in a safe and environmentally sound manner;
- ◆ Provide fiscal and regulatory consistency for all producers of paint that participate in the collection system; and
- ◆ Establish effective collection, recycling, management and education programs resulting in collection of amounts of unused paint consistent with the goals and targets of the statute and program.

PROGRAM HIGHLIGHTS

Sites, Events and Service. PaintCare brought one new retail drop-off site, ending the reporting period with 33 year-round sites. Of the 33 year-round drop-off sites, 28 were retailers, representing approximately 30% of likely retail participants.

Unique to Rhode Island, a single entity, the Rhode Island Resource Recovery Corporation (RIRRC) provides all the state's household hazardous waste (HHW) collection services through their Eco Depot. PaintCare managed paint from RIRRC's Eco Depots which included one year-round facility, open on 15 dates, and 31 drop-off events during the reporting period. Year-round drop-off sites also included four transfer stations.

With PaintCare's 33 year-round drop-offs sites there was one site within 15-miles of 99.9% of Rhode Island residents. In addition, PaintCare provided four direct large volume pick-ups from business and institutions that had accumulated more than 200 gallons of paint at their facilities.

Paint Collection Volume. The program processed 75,853 gallons of postconsumer paint during the reporting period. Disposition of the two paint streams is available; however, an accurate split between latex paint and oil-based paint cannot be provided for this reporting period due to a procedural error on the part of the program's transportation service provider as described in Section 2-B2. Of the latex paint collected, 83% was made into recycled-content paint and 17% was unrecyclable and sent to landfill. All the oil-based paint was used as fuel. In addition, metal and plastic paint containers were recycled whenever possible.

Expenses and Revenue. The program's financing mechanism remained the same, through a fee on new paint sales: 35 cents on pints and quarts; 75 cents on 1-gallon containers; and \$1.60 on 5-gallon containers.

Approximately 1.5 million gallons of architectural paints were sold in Rhode Island during the reporting period. The program collected \$933,217 in fees from these sales, a slight decrease due to lower paint sales.

Expenses, including paint transportation and processing, outreach, staffing, and administrative costs, were \$756,260. The program ended the reporting period with a net asset balance of \$556,236, or 74% of annual expenses.

Total program cost per gallon (of processed paint) in the reporting period was \$9.97.

Paint Recovery Rate. The recovery rate, the volume of postconsumer paint collected divided by the volume of new paint sales in the same period, was 5.0%.

Outreach. In the reporting period, PaintCare's outreach efforts included print (newspaper and direct mail advertising), television, radio, fulfillment (distribution of brochures and other print-based materials), and digital/social media.

PROGRAM PLAN AND ANNUAL REPORT

The Rhode Island paint stewardship law required the submission and approval of a program plan prior to the program's launch. The Rhode Island Department of Environmental Management (DEM) approved PaintCare's program plan in the spring 2014, and the Rhode Island program began on June 1, 2014.

The Rhode Island paint stewardship law also requires the submission of an annual report to the Director of the DEM October 15 each year, covering the period of July 1 – June 30.

The annual report shall include, but not be limited to:

- 1) A detailed description of the methods used to collect, transport and process postconsumer paint in this state;
- 2) The overall volume of postconsumer paint collected in this state;
- 3) The volume and type of postconsumer paint collected in this state by method of disposition, including reuse, recycling and other methods of processing or disposal;
- 4) The total cost of implementing the program, as determined by an independent financial audit, as performed by an independent auditor (and a copy of the independent audit);
- 5) An evaluation of the adequacy of the program's funding mechanism;
- 6) Samples of all educational materials provided to consumers of architectural paint and participating retailers; and
- 7) A detailed list of efforts undertaken and an evaluation of the methods used to disseminate such materials including recommendations, if any, for how the educational component of the program can be improved.

PaintCare's Rhode Island program plan and annual reports are available on PaintCare's website. (Note: The first report period covered 13 months because the program started June 1, 2014. All subsequent reports cover the 12-month period July 1 – June 30.)

Section 1. Paint Collection, Transportation and Processing

Annual Report Statutory Citation

Title 23, Chapter 24.12. Proper Management of Unused Paint

23-24.12-3(m). On or before October 15, 2015, and annually thereafter, the representative organization shall submit a report to the director of the department of environmental management that details the paint stewardship program.

Such annual report shall include, but not be limited to:

(1) A detailed description of the methods used to collect, transport and process post-consumer paint in this state.

A. COLLECTION SITES, EVENTS AND SERVICES

The Rhode Island paint stewardship law requires a program that increases opportunities for consumers to properly manage leftover paint and reduces costs to local governments. Prior to the PaintCare program, Rhode Island households were only able to utilize RIRRC's Eco Depots for their oil-based paint products, and the public was encouraged to dry and dispose of latex paint. RIRRC did not offer any services for business; all businesses regardless of their size had to contract with private hazardous waste haulers for paint disposal, which was generally cost-prohibitive for painting contractors and other small businesses.

To increase recycling opportunities for Rhode Island households, businesses and others with leftover paint, all suitable locations were invited to participate as PaintCare drop-off sites, provided they met PaintCare's operational requirements, including adequate space for storage of paint collection bins and willingness to accept all program products (latex and oil-based products). PaintCare reached out to RIRRC, paint retailers, and public and private waste transfer stations to partner as paint drop-off sites.

At the end of the reporting period, the Rhode Island program had 33, year-round drop-off sites located throughout the state. These included 28 paint retail stores, four transfer stations and RIRRC's HHW facility. In addition, PaintCare managed paint from RIRRC's 31 HHW drop-off events and conducted four direct large volume pick-ups (LVP) from businesses and other sites that had accumulated more than 200 gallons of paint.

All PaintCare drop-off sites and the LVP service accept both latex and oil-based paints. All retailers accept paint from both residents and qualifying businesses, as does the LVP service. RIRRC and transfer stations do not serve businesses

PaintCare drop-off sites, events, and services are summarized in the following table and shown on the maps in subsection B.

SUMMARY OF PAINTCARE DROP-OFF SITES, EVENTS AND SERVICES

YEAR-ROUND DROP-OFF SITES	YEAR 1 FY2015	YEAR 2 FY2016	YEAR 3 FY2017
Paint Retailers	27	29	28
Transfer Stations	2	4	4
RIRRC HHW Facility	1	1	1
Total	30	34	33

SUPPLEMENTAL SITES, EVENTS AND SERVICES

RIRRC HHW Events	29	31	31
Paint Retailers (partial year)	0	0	2
Direct Large Volume Pick-Ups	15	8	4

The following subsections discuss the various paint drop-off sites, events and services provided by the Rhode Island PaintCare program. Section 2 of this report details the volumes of paint collected by each site type and service.

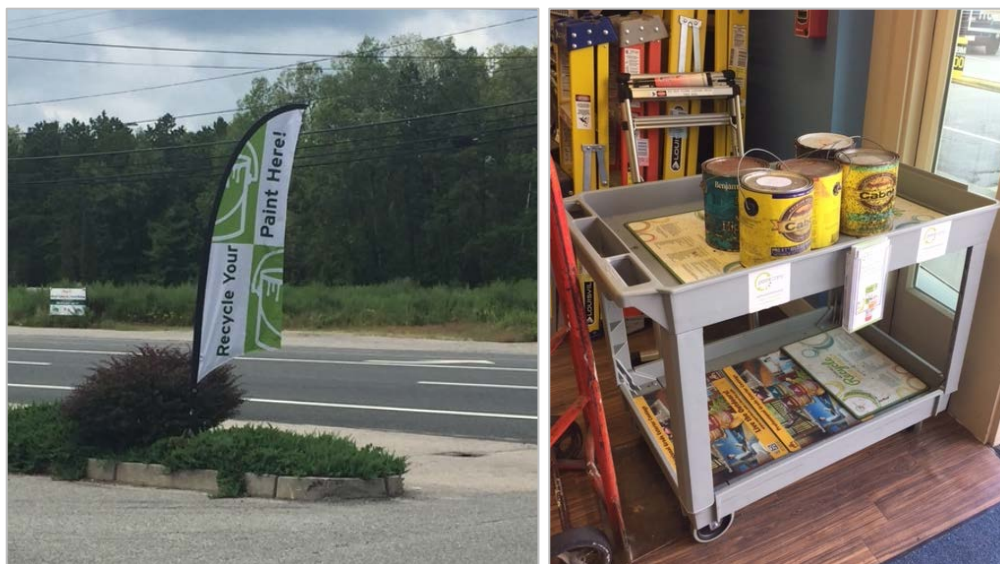
A1. Paint Retailers

PaintCare brought one new retail drop-off site during the reporting period, and two left the program.

Paint retailers are ideal locations to serve as for paint drop-off sites because they are located throughout the state, are often centrally located in cities and towns, are open five or more days per week and have staff familiar with paint products and their safe handling. In addition, their customers are likely to have some leftover paint and often ask store staff for advice on what to do with it.

As discussed in the Rhode Island program plan, 131 sites were identified that sold paint, consisting of paint, hardware and home improvement stores. PaintCare updated the list of paint retailers during the reporting period. As of June 2017, there were 109 paint retailers, and 92 are considered potential drop-off sites. (PaintCare has been informed by the corporate headquarters of big box stores and "variety stores" that they are not interested in serving as drop-off sites.)

Of the 92 paint retailers, 28 (30%) were participating as drop-off sites at the end of the reporting period. Paint retailers participate in the program to increase foot traffic through their stores and to provide a service for their customers. A list of the names and addresses of the paint retailers that participated during the reporting period is included in the appendix.



Razor flag at S & T Hardware in Coventry (left) and cart for unloading cans prior to packing in boxes at Humprey's Building Supply in Tiverton (right)

A2. Household Hazardous Waste Programs

The partnership the Rhode Island Resource Recovery Corporation – to cover its costs for paint collection bins, transportation, and processing (end of life management) – continued in the reporting period. RIRRC has one year-round HHW facility in Johnston, which was open 15 days during the reporting period. It also operated 31 HHW drop-off events during the reporting period. The addresses of the facility and events are included in the appendix.



RIRRC's HHW drop-off event in Smithfield (photo courtesy of RIRRC)

A3. Transfer Stations

PaintCare continued to meet with interested municipalities during the reporting period to discuss the PaintCare program and benefits to transfer stations. Transfer stations participate as drop-offs sites to expand the recycling services provided to their customers and to help keep paint out of the waste stream. A list of the names and addresses of the transfer stations that participated during the reporting period is included in the appendix.



Paint storage area at the Little Compton Transfer Station

A4. Reuse Stores

Reuse stores can be excellent partners in the PaintCare program. Along with participating as collection sites, reuse stores can operate paint reuse programs by donating or selling good quality leftover paint back to the local community to use, rather than sending it downstream through PaintCare for processing. PaintCare provides compensation for this service. PaintCare has identified one reuse store in Rhode Island and invited them to participate in the program; however, they have decided not to join the program at this time.

A5. Large Volume Pick-Up Service

The Large Volume Pick-Up Service (LVP service) was offered to painting contractors and others that had accumulated large volumes of paint. In the spring 2017, PaintCare lowered the threshold amount from 300 to 200 gallons to qualify for a pick-up. PaintCare arranged four LVPs during the reporting period; all four were

painting contractors. Painting contractors often keep paint for future use or because it is expensive to dispose.

B. CONVENIENCE CRITERIA

PaintCare used Geographic Information System (GIS) modeling to determine the appropriate minimum number and distribution of drop-off sites based on the following baseline criteria:

Distribution: At least 95% of Rhode Island residents shall have a permanent site within a 15-mile radius.

Density: One additional permanent site will be added for every 50,000 people in a population center.

Application of these criteria resulted in the need for approximately 22 optimally located, year-round drop-off sites. PaintCare considered this its baseline service level goal.

The 33 year-round drop-off sites in place at the end of the reporting period provided 99.9% of Rhode Island residents a drop-off site within 15 miles of their home, and all areas of the state with 50,000 residents or more had the additional sites needed to provide sufficient service. (GIS analysis was conducted by Dewberry, an engineering firm with expertise in geographic analysis and mapping.

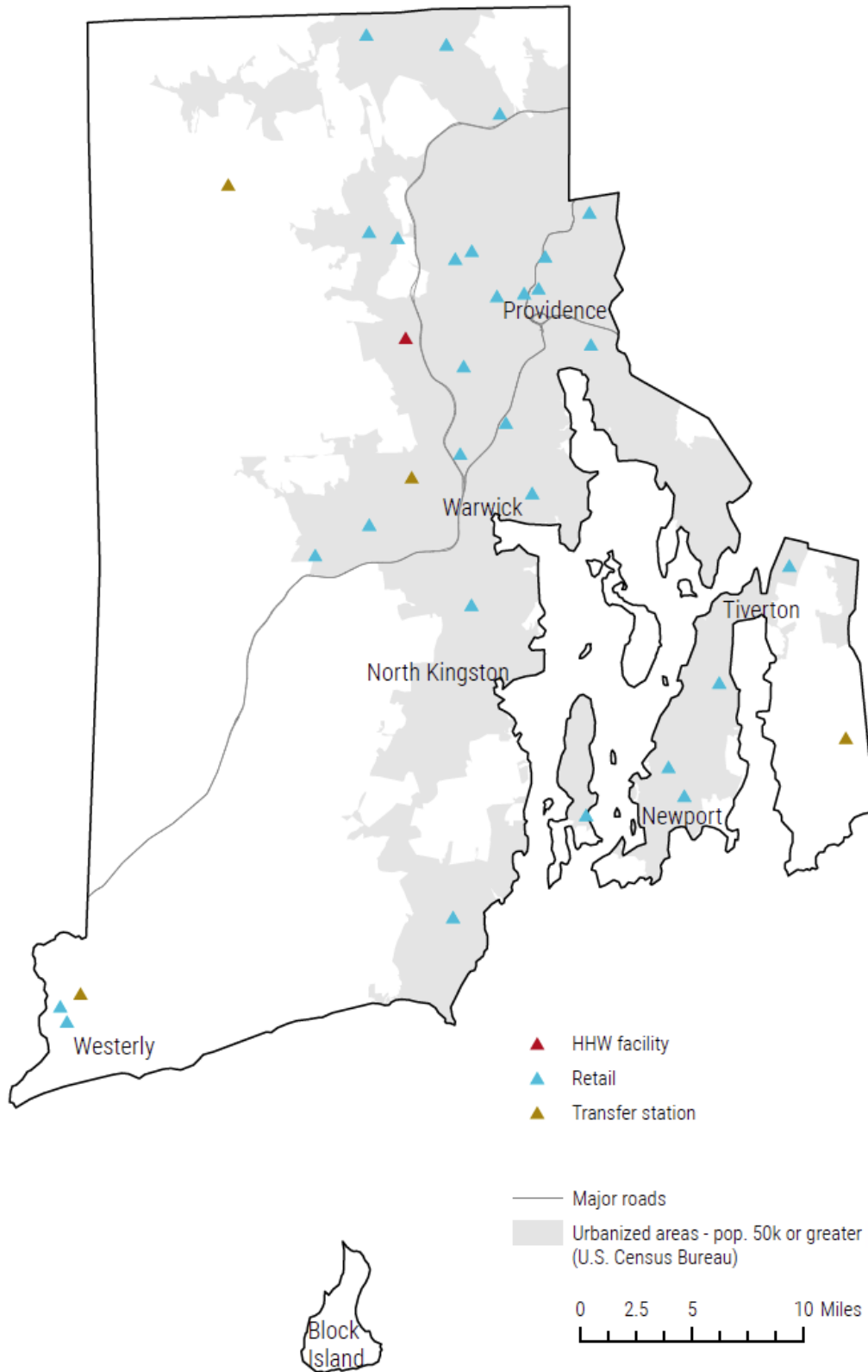
PaintCare has made an adjustment to how population center is defined for the density criterion, based on findings related to the initial program planning model. Beginning with this annual report, population center, which is meant to represent densely populated areas, will be measured using the U.S. Census Bureau's Urbanized Area designations. At the time of program planning, PaintCare was not aware of any authoritative sources to identify densely populated areas and instead relied on its GIS firm to make this determination. PaintCare believes that using an authoritative, defined source, such as that developed and published by the U.S. Census Bureau, is an important improvement to the convenience analysis methodology and will incorporate this change across all its programs.

Urbanized Areas are provided by the Census Bureau to delineate areas of concentrated population, i.e., an "urban footprint," to distinguish between urban and rural areas. An Urbanized Area has a minimum of 50,000 residents. The Census Bureau uses documented and repeatable methodology and rules to identify and delineate Urbanized Areas and they are defined consistently nationwide.

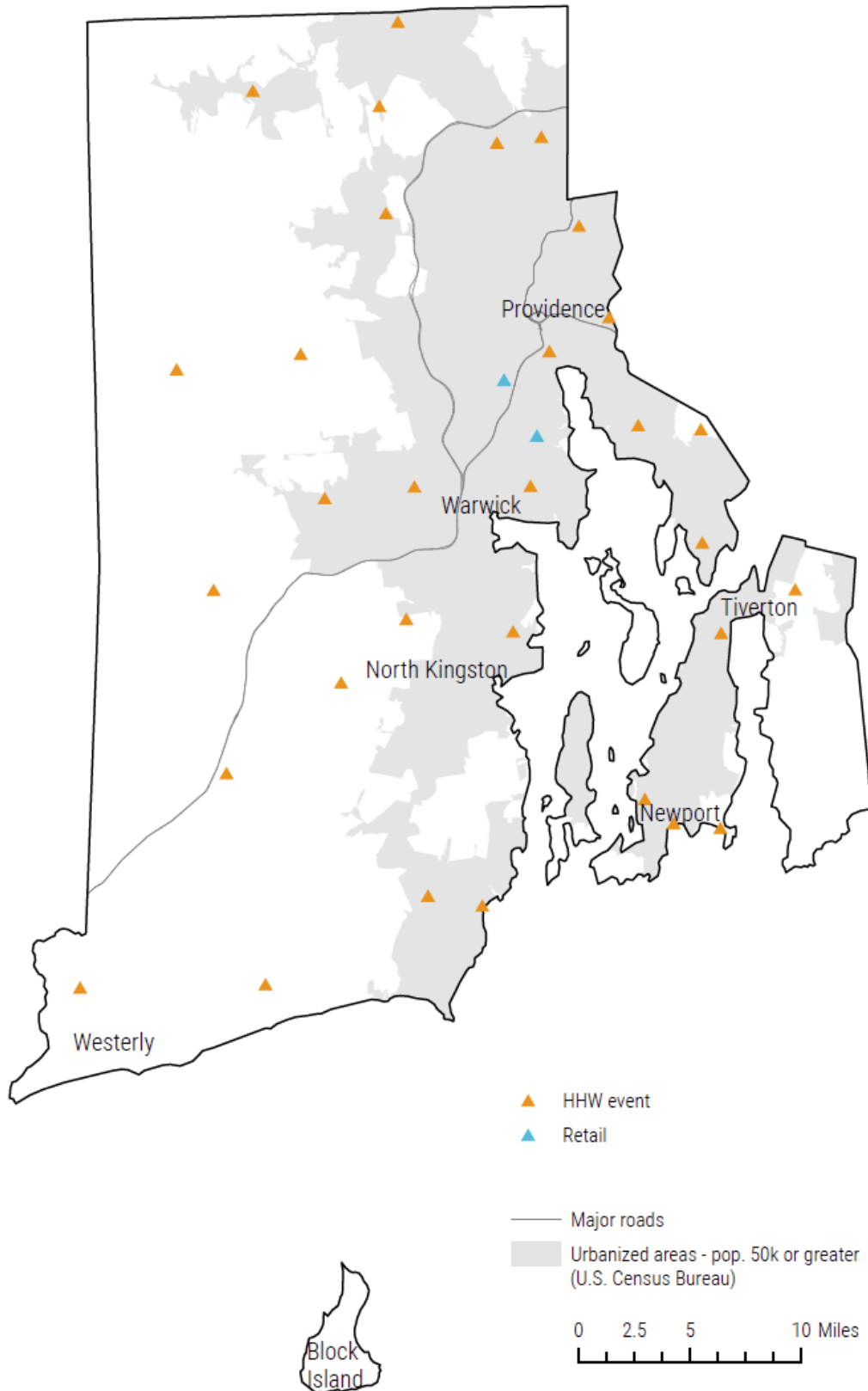
As discussed previously, prior to the PaintCare program, except for the Eco Depot in Johnston, year-round paint drop-off site were not available for household or businesses in Rhode Island. Through its drop-off sites and LVP service, the PaintCare program has significantly increased paint recycling opportunities for Rhode Island residents and businesses.

The following maps show the locations of (1) year-round sites, (2) supplemental sites and event, (3) year-round and supplemental sites and events, and (4) LVP sites. (LVP sites were not included when calculating the values needed to measure convenience for the distribution or density criteria, but are mapped for illustrative purposes.)

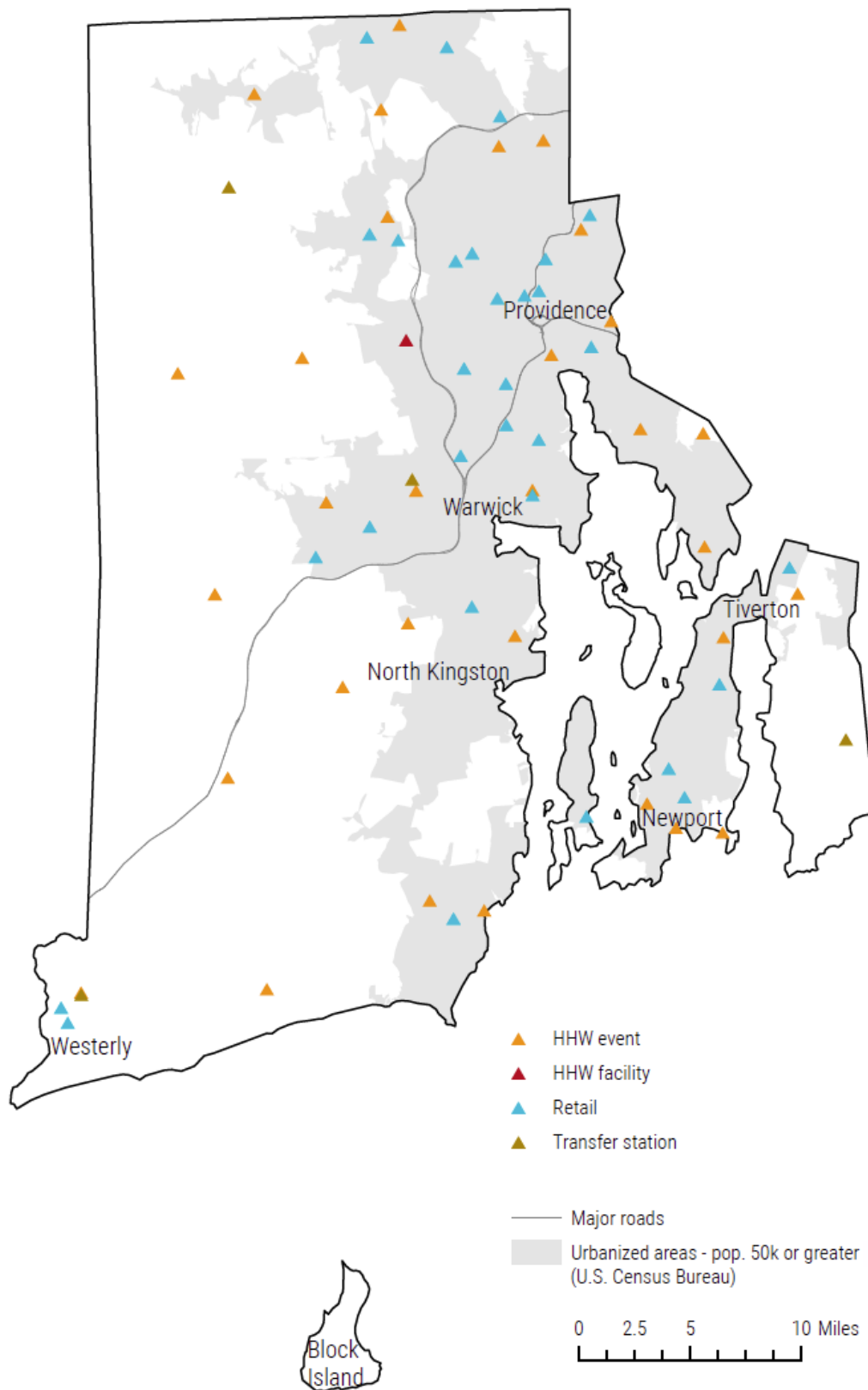
YEAR-ROUND DROP-OFF SITES



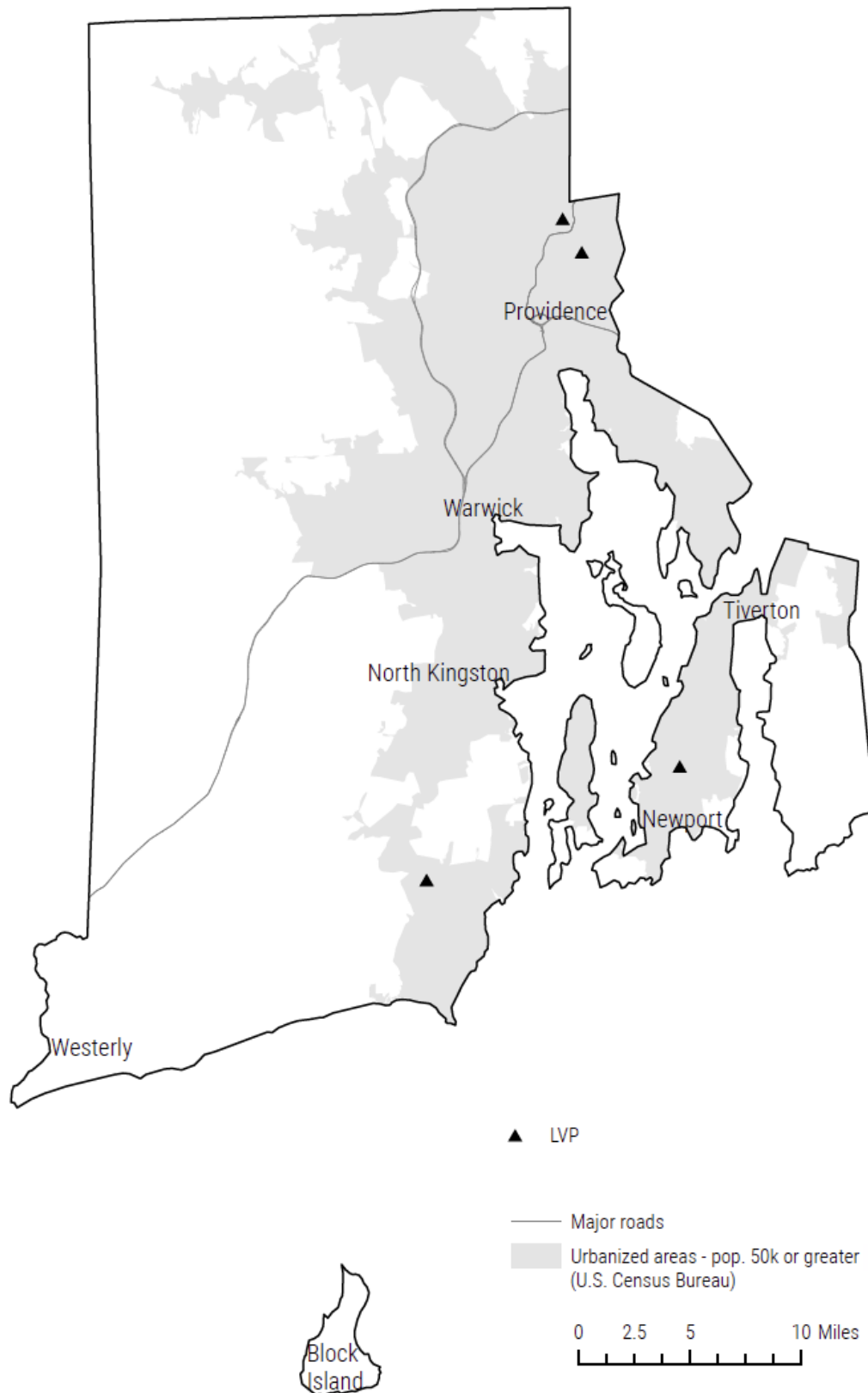
SUPPLEMENTAL DROP-OFF SITES AND EVENTS



YEAR-ROUND AND SUPPLIMENTAL DROP-OFF SITES AND EVENTS



LARGE VOLUME PICK-UP SITES



C. PAINT COLLECTION PROCEDURES

PaintCare entered into contract agreements with sponsors or operators of all sites (and events). PaintCare contracts require that drop-off sites meet requirements of local, state, and federal law, regulations and policies.

Except for RIRRC, whose HHW staff and contractors were already familiar with managing waste paint, PaintCare provided all other sites with an on-site, in-person training and a program procedures manual. The training and program manual covered:

- ◆ Identification of program and non-program products
- ◆ Acceptable containers
- ◆ Whom to accept paint from and how much
- ◆ Screening procedure for Conditionally Exempt Small Quantity Generators (CESQGs) and the required log form
- ◆ Proper storage
- ◆ Spill response procedures and reporting requirements
- ◆ Employee training
- ◆ How to schedule a pick-up
- ◆ Required paperwork and record retention schedules

Site personnel are required to visually inspect containers of postconsumer paint – but not open them – to confirm that they are acceptable program products and then place them in the spill proof collection bins provided by the program. Unlabeled and leaking cans are not accepted at retail or transfer station sites, but trained staff at RIRRC's Eco Depots are allowed to accept and prepare them for management under the program.

Retail and transfer station drop-off sites are visited by PaintCare staff on a regular basis to check on their operations and provide additional training and consumer outreach materials as needed.

In addition to PaintCare's training and documentation requirements, DEM requires a permit for retail and transfer drop-off sites in the program. Sites are required to sign the completed permit registration form and be approved by DEM prior to accepting paint from the public. PaintCare files the registration form on behalf of sites.

D. PAINT TRANSPORTATION AND PROCESSING

D1. Paint Transportation

PaintCare contracted with Clean Harbors Environmental Services, a registered hazardous waste transporter, in the reporting period. PaintCare requires that transportation service providers have the ability and knowledge to respond to incidents involving hazardous materials and comply with all applicable U.S. Department of Transportation (DOT) and state transportation rules.

Clean Harbors transported all paint from all retail drop-off sites, transfer stations, and the RIRRC Eco Depots to their permitted facility in Cranston, RI for screening, separation and consolidation.

D2. Latex Paint Processing

The condition in which postconsumer latex paint is received by the program determines the available management options. If containers are not properly sealed during storage, latex paint can harden due to evaporation and may no longer be useable or recyclable. Similarly, if latex paint freezes numerous times, it may not be suitable for reuse or recycling. Ultimately, the method of storage and the timing of the decision to bring leftover paint to a drop-off site are determined by the consumer.

The program's outreach messages encourage the timely return of unwanted postconsumer paint to reduce the age and improve the condition of the paint for end of life management.

PaintCare managed latex paint under the following waste management hierarchy:

Recycled Paint. Clean Harbors transported latex paint to GDB International's facility in New Brunswick, NJ. GDB utilized paint-to-paint recycling as its primary method for managing latex paint. GDB processed postconsumer latex paint by manufacturing a variety of colors of recycled-content paint, which were either distributed and sold domestically and internationally in 1-gallon and 5-gallon containers or sold in bulk in international markets.

Disposal. Dry and unusable latex paint sorted out by GDB was sent to authorized landfills.

D3. Oil-Based Paint Processing

Energy Recovery. Clean Harbors shipped some volume of oil-based paint to their Safety-Kleen facility in Smithfield, KY, where the paint was bulked and subsequently transported to five cement kilns – Giant Cement in Harleyville, SC; Lone Star Cement in Greencastle, IN; Buzzi Unicem in Cape Girardeau, MO; ESSROC in Logansport, IN; and Green America in Hannibal, MO for energy recovery.

Incineration. Clean Harbors transported some volume of oil-based paint to their own incinerators in El Dorado, AR; Kimball, NE; and Deer Park, TX, where it served as a fuel in the incineration process.

Section 2. Paint Collection Volume and Disposition Methods

Annual Report Statutory Citation

Title 23, Chapter 24.12. Proper Management of Unused Paint

23-24.12-3(m). On or before October 15, 2015, and annually thereafter, the representative organization shall submit a report to the director of the department of environmental management that details the paint stewardship program.

Such annual report shall include, but not be limited to:

(2) The overall volume of post-consumer paint collected in this state.

(3) The volume and type of post-consumer paint collected in this state by method of disposition, including reuse, recycling and other methods of processing or disposal.

A. PAINT SALES

Paint sales were 1,513,273 gallons in the reporting period.

B. PAINT COLLECTION AND MANAGEMENT

B1. Collection Volume and Recovery Rate

The program processed 75,853 gallons of paint during the reporting period. The recovery rate in the reporting period was 5.0% (5.0% of 1,513,273 gallons sold). The decline in processed volume from FY2016 to FY2017 (see table below) is a result of less efficient processing rather than a decline in the volume collected. The program collected 1.03 million pounds in FY2016 and 1.05 million pounds in FY2017. However, the hauler and downstream processors of the collected paint had more volume in inventory waiting to be processed at the end of the FY2017 reporting period than they did at the end of the FY2016 reporting period, resulting in a lower reported volume of processed paint (and a lower recovery rate).

GALLONS SOLD AND PROCESSED

	YEAR 1 FY2015	YEAR 2 FY2016	YEAR 3 FY2017
Gallons Sold	1,558,820	1,527,962	1,513,273
Gallons Processed	64,525	80,643	75,853
Change in Gallons Processed	N/A	25%	(6%)
Recovery Rate	4.1%	5.3%	5.0%

In the Rhode Island program plan, PaintCare estimated an annual recovery rate of 6%, or approximately 96,000 gallons of leftover paint (6% of the originally projected 1.6 million gallons in sales). In addition to fluctuations in paint sales, and the timing of paint processing, several other factors make recovery rate goals problematic. Paint is designed to be fully consumed through application to walls, buildings, and other surfaces. Although the amount of postconsumer paint received through the program is measurable, it is very difficult to determine the precise quantity of postconsumer paint that is leftover and available for collection at any given time. The lag time between the purchase of paint and the decision that the leftover paint is unwanted, and the additional time before it is taken to a drop-off site can vary greatly. In addition, architectural paint products have a long shelf life, so consumers purchasing paint in one year may not decide that the unused paint is unwanted for several years. For these reasons, PaintCare did not establish volume-based collection goals in its program plan, but did commit to providing and examining recovery rate data for planning and budgeting purpose, and for comparison to previous collection volumes as presented above.

B2. Latex vs. Oil-Based Paint

This section (and section B3 and C that follow) reflect a procedural error discovered at the end of 2016. The error occurred at the Clean Harbors facility in Cranston, RI, where paint from the Rhode Island, Maine, and Vermont PaintCare programs was received, sorted by type, and repacked for shipment to downstream processors. From the start of the Rhode Island program in June 2014 through October 2016, Clean Harbors combined paint from the Rhode Island and Vermont programs. When the Maine program started in October 2015, paint from all three states was combined. Although PaintCare can report the total weight (and estimated volume) of paint received from each state (because the bins from each state were weighed before their contents were repacked), the breakdown by type (latex vs. oil-based) for each of the three states is not available for the period between June 2014 through October 2016.

Starting November 2016 paint from Rhode Island was no longer commingled with paint from the other two states programs. The paint collected between November 2016-June 2017 was 73% latex and 27% oil-based.

B3. Paint Management Methods

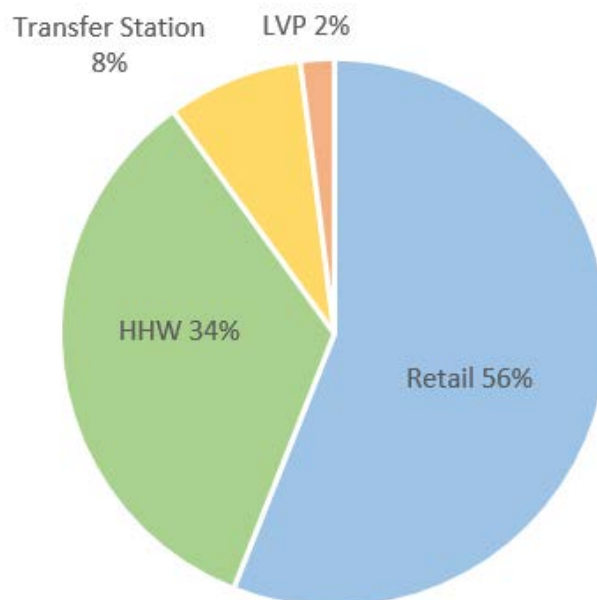
The following table shows the paint management methods in the first three reporting periods. Although we do not know the gallons of latex paint from the Rhode Island program, we know the latex processor's overall recycling rate each reporting period. We also know that all the oil-based paint was used as fuel.

SUMMARY OF PAINT MANAGEMENT

	YEAR 1 FY2015	YEAR 2 FY2016	YEAR 3 FY2017
LATEX PAINT DISPOSITION	%	%	%
Recycled Paint	87	83	83
Disposal	13	17	17
Total	100	100	100
OIL-BASED PAINT DISPOSITION	%	%	%
Fuel	100	100	100
Total	100	100	100

B4. Collection by Program Type

The following pie chart shows the breakdown of collection volume by site/service type.



C. CONTAINER RECYCLING

Metal and plastic paint containers were recycled whenever possible. However, the exact tonnage of cans recycled during this reporting period cannot be determined due to the error described in section B2 above. All latex paint containers were recycled by the downstream processor, GDB, and the metal cans in the portion of oil-based paint managed at the Smithfield, KY facility were recycled as well. However, as the breakdown of latex paint vs. oil-based paint and the breakdown of the oil-based managed at each of the downstream facilities is unavailable for the Rhode Island program, the exact tonnage of containers recycled cannot be determined in this reporting period.

Section 3. Independent Audit and Financial Summary

Annual Report Statutory Citation

Title 23, Chapter 24.12. Proper Management of Unused Paint

23-24.12-3(m). On or before October 15, 2015, and annually thereafter, the representative organization shall submit a report to the director of the department of environmental management that details the paint stewardship program.

Said report shall include a copy of the independent audit detailed in subdivision (4) below.

Such annual report shall include, but not be limited to:

(4) The total cost of implementing the program, as determined by an independent financial audit, as performed by an independent auditor.

(5) An evaluation of the adequacy of the program's funding mechanism.

A. INDEPENDENT FINANCIAL AUDIT

An independent financial audit of the national PaintCare program was conducted by Rogers & Company PLLC. This independent CPA firm conducted the audit in accordance with auditing standards generally accepted in the United States. Those standards require that the firm plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. The audit process includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. The audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. In Rogers & Company's opinion, the financial statements of PaintCare present fairly, in all material respects, the financial position as of June 30, 2017, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States. The independent financial audit of the PaintCare program is available in the appendix.

B. FINANCIAL SUMMARY AND DISCUSSION

B1. Expense Categories

Revenue is derived from fees on new paint sales. Expense categories for the Rhode Island program are discussed below.

Paint Processing. Paint processing is the largest expense in all PaintCare programs. In Rhode Island, paint processing costs were billed based on the weight of the box, and included the cost of sorting mixed boxes of latex and oil-based paint.

Paint Transportation. Paint transportation is another significant expense in PaintCare programs. In Rhode Island, transportation costs were billed per cubic yard collection bin picked up and included a minimum stop charge.

Collection Supplies and Support. Collection support expenses included paint collection bins (single use and reusable), spill kits, training materials, and miscellaneous supplies for drop-off site operations.

Communications. Communications expenses included advertising and promotional materials to increase awareness of the program and use of the drop-off sites.

Personnel, Professional Fees and Other. Personnel, professional fees and other included the proportional cost of one full-time employee managing both the Connecticut and Rhode Island programs, GIS analysis, work by the Product Stewardship Institute (various projects), legal costs, travel, office supplies, and other logistical and professional support.

Corporate Activity. Corporate activity costs are those that are shared across all PaintCare programs and allocated relative to the population of the state or jurisdiction. For the reporting period, Rhode Island's allocation for corporate activity was 1.8%. These costs include but are not limited to corporate staffing, insurance, maintenance of data management systems, auditing fees, software licenses, legal fees, occupancy and general communications.

B2. Financial Summary

The following table shows program revenue and expenses during the first three reporting periods of the program. The only significant change between this reporting period (FY2017) and the previous reporting period (FY2016) is in the net assets at the end of the reporting period. This issue is discussed further in the next section.

REVENUE AND EXPENSES

REVENUE	YEAR 1 FY2015	YEAR 2 FY2016	YEAR 3 FY2017
Larger than half pint to smaller than 1 gallon	\$ 126,821	\$ 119,736	\$ 114,107
1 gallon	689,748	652,835	629,888
Larger than 1 gallon up to 5 gallons	175,272	182,728	189,222
Total revenue	991,841	955,299	933,217

EXPENSES

Paint processing	289,833	346,989	349,123
Paint transportation	95,815	112,220	107,270
Collection supplies and support	109,655	101,448	99,116
Communications	85,286	94,980	88,715
Personnel, professional fees, and other	38,329	38,193	40,130
Allocation of corporate activity	59,645	74,467	71,906
Total expenses	678,563	768,297	756,260

Allocation of investment activity *	100	2,164	0
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Change in net assets (revenue minus expenses)	313,378	189,167	176,957
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Net assets, beginning of reporting period	(123,266)	190,112	379,279
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Net assets, end of reporting period	\$ 190,112	\$ 379,279	\$ 556,236
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* As of January 2016, reserves are being held in a checking account, and no longer in an investment portfolio.

C. RESERVES POLICY

PaintCare's Reserves Policy establishes a minimum threshold of 16% of annual expenses (i.e., at least two months of operating expenses); a target reserve amount of 50% of annual expenses; and a maximum amount

of 75% of annual expenses. This accumulated balance allows PaintCare programs to continue to operate in times of either higher than expected paint collection or lower than expected retail paint sales/revenue – or a combination of the two. Reserves (or net assets) represent the accumulated surplus/deficit of the program. If the program reserves fall below the minimum threshold of 16% or rise beyond the maximum threshold of 75%, an evaluation of the programs expenses and/or revenue will be performed to determine if changes are needed in operations, outreach, or the assessment structure.

At the end of the reporting period, the Rhode Island program had built a surplus pf \$556,236 – 74% of annual expenses. However, because the Rhode Island program is still relatively young, collection volumes and costs may continue to increase for several years as awareness about the program grows. PaintCare anticipates reaching program maturity with consistent collection volumes in the fourth or fifth year of the program.

D. EVALUATION OF THE PROGRAM'S FUNDING MECHANISM

The Rhode Island PaintCare fees on the sale of new paints are based on container sizes as follows:

PAINTCARE FEE SCHEDULE

CONTAINER SIZE	FEE
Half pint or smaller	\$ 0.00
Larger than half pint to smaller than 1 gallon	\$ 0.35
1 gallon	\$ 0.75
Larger than 1 gallon up to 5 gallons	\$ 1.60

The funding mechanism, fee structure, and system to receive sales reports and payments from manufacturers continued to perform well during this reporting period. The revenue generated was sufficient to cover expenses. No adjustment to the fee structure or payment system is proposed at this time.

Section 4. Outreach

Annual Report Statutory Citation

Title 23, Chapter 24.12. Proper Management of Unused Paint

23-24.12-3(m). On or before October 15, 2015, and annually thereafter, the representative organization shall submit a report to the director of the department of environmental management that details the paint stewardship program.

Such annual report shall include, but not be limited to:

(6) Samples of all educational materials provided to consumers of architectural paint and participating retailers.

(7) A detailed list of efforts undertaken and an evaluation of the methods used to disseminate such materials including recommendations, if any, for how the educational component of the program can be improved.

A. OUTREACH ACTIVITIES

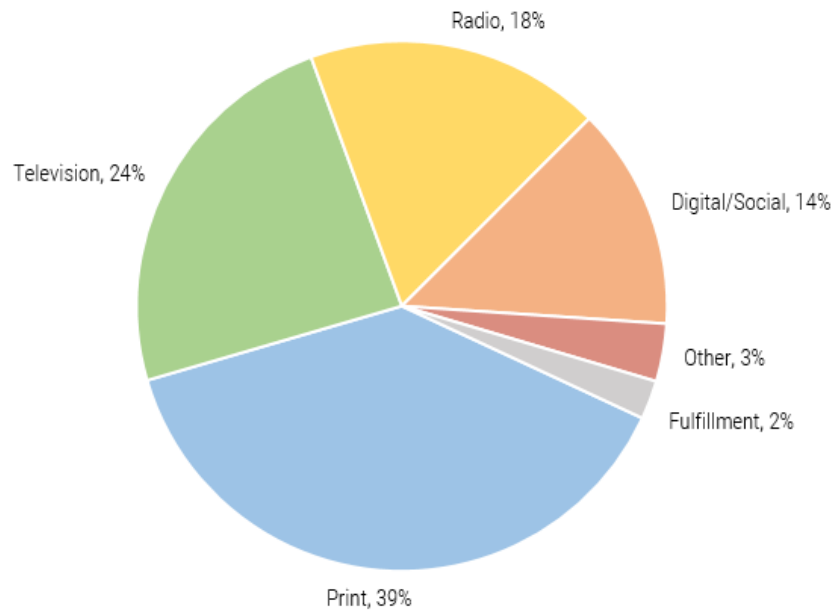
A1. Introduction

PaintCare's outreach strategy includes a variety of activities targeted to retailers, painting contractors, municipal agencies, and the general public through direct contact and advertising. Outreach efforts in the reporting period focused on encouraging the public to recycle their unwanted paint and included messages related to source reduction and reuse.

Outreach was conducted by distributing brochures and other print-based materials to retailers and others (fulfillment) and using a variety of media, including print (newspapers), television, radio, digital and social media.

The main objective of outreach was to drive the public to PaintCare's website to find a drop-off site using PaintCare's site locator search tool. The relative amounts of spending dedicated to outreach activities about the Rhode Island program are summarized in the following pie chart:

MEDIA MIX FOR PROMOTION OF PAINTCARE IN RHODE ISLAND



A2. Press Releases

An Earth Day themed press release was issued in April of 2017; however, it did not result in any press coverage that we are aware of.

A3. Print Materials for Consumers

PaintCare continued to distribute program brochures and other printed materials to retailers to make available to consumers in their stores. These materials include program brochures, mini cards, fact sheets (for painting contractors and the LVP service), and program posters.

During the reporting period, PaintCare fulfilled 14 requests for materials by mail and the Rhode Island program manager delivered materials in-person during site visits. PaintCare distributed a total of 1,400 brochures, mini cards, fact sheets, and posters during the reporting period.

PaintCare also provided counter mats to retailers to use in the paint department to reference when customers had questions. The counter mat is popular with retailers and more likely than the poster to be seen by customers while they wait for their paint to be mixed. This year the counter mat used in all states was redesigned to allow for a state-specific insert that can be customized for each program.

Larger versions of the materials shown below are included in the appendix and available on PaintCare's website.



Brochure, mini card, program poster, counter mat, and fact sheets

A4. Fact Sheets for Stakeholders

Several fact sheets were distributed in the months before the start of the program or introduced in previous reporting periods and are still used. Minor updates are made throughout the year. Current versions of the following fact sheets are available on PaintCare's website:

- ◆ How Does the Rhode Island Paint Stewardship Program Affect Paint Retailers?
- ◆ How to Become a Retail Drop-Off Site
- ◆ About PaintCare Fees
- ◆ Information for Solid Waste Transfer Stations, Recycling Facilities, and Landfills
- ◆ Reuse Program – Compensation and Reporting

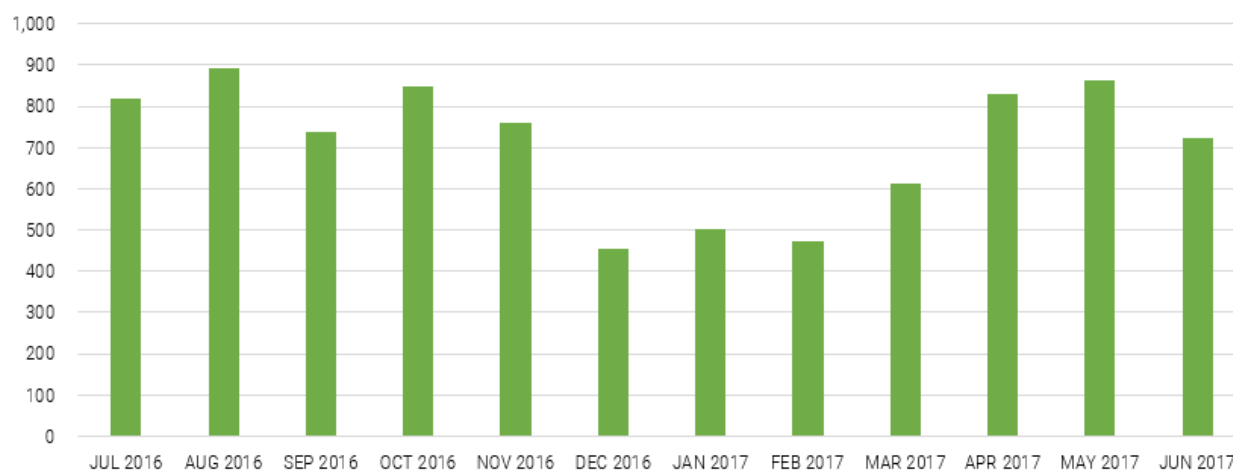
A5. Website

Nearly all PaintCare advertising and outreach efforts direct the public to PaintCare's website for more information and to find a local PaintCare site. The most frequently visited part of the website is the PaintCare site locator tool on the page titled Drop-Off Locations. PaintCare's website is updated throughout the year.

The website is easy to navigate and features topics on buying the right amount of paint, storage and reuse tips, and recycling. It has special pages for manufacturers and a general section for retailers, explains what products are covered by the program, and has a Rhode Island page with tabs for different audiences (Everyone, Contractors, Retailers, Waste Facilities, and Official Docs).

Web traffic from Rhode Island peaked in August but was relatively consistent throughout the year, demonstrating lower traffic in the winter and higher traffic in the seasons when people are working on spring and fall cleaning projects.

MONTHLY WEBSITE TRAFFIC FROM RHODE ISLAND



A6. Translations

PaintCare translates consumer brochures and fact sheets into languages of known ethnic groups in the state, especially those in the painting business, and upon requests from paint retailers or other stakeholders. PaintCare translated Rhode Island's program brochure to Spanish.

Two widely-used fact sheets are not program-specific, and the same version is used in all programs: The fact sheet for the LVP service is available in Spanish. The fact sheet for painting contractor is available in a total of 11 languages other than English due to requests from other PaintCare programs.

A7. Television

PaintCare ran an average of 75 cable television commercials per week for two weeks blocks in July 2016 and May 2017 and for six weeks starting in mid-November 2016 and mid-February 2017. Broadcast television is not used in Rhode Island because the signal reaches Massachusetts. The "Touchups" spot shows a woman repainting her walls after her child drew on them. While looking for the touch up paint in her garage, she realized that she had more paint that she would ever use, and takes it to be recycled.



Still frames from "Touchups" television commercial

A8. Public Radio

PaintCare ran a new series of sponsorships on Rhode Island Public Radio in starting in June 2016. The sponsorship used the following message and ran 10 spots per week in 2-4 week time blocks for all months in the reporting period except March and May 2017: *"PaintCare, with more than 25 drop-off locations in Rhode Island where residents and businesses can recycle leftover paint. Online at PaintCare dot org."* PaintCare does not use commercial radio advertising in Rhode Island because radio signals reach into Massachusetts."

A9. Print Advertising

PaintCare ran print ads in fall 2016 and spring 2017 throughout the state to advertise retail drop-off sites; each site was promoted four times during this period. This year PaintCare used a combination of Red Plum circulars and newspapers. Red Plum circulars (sometimes called shared mail or direct mail) arrive in the mail to homes within a group of zip codes, so each ad was customized to advertise the drop off sites in those zip codes. Red Plum is not available in all parts of Rhode Island, so newspaper ads were used in areas where Red Plum is not available.



PAINT RECYCLING MADE *easy* 

It's Free!

Do you know where to recycle your paint?
There are more than 30 PaintCare sites in Rhode Island where households and businesses can recycle unwanted paint, stain and varnish all year-round, including these sites in Warwick:

Sherwin-Williams 80 Lambert Lind Highway (401) 738-9113	Sherwin-Williams 77 Walnut Street (401) 781-6615	The Paint Shoppes 1329 Warwick Avenue (401) 463-5262
--	---	---

TO FIND OTHER DROP-OFF LOCATIONS:
www.paintcare.org
(855) 724-6809

All PaintCare sites accept up to 5 gallons per visit (some take more). Please call ahead to confirm business hours and ask if they can accept the type and amount of paint you would like to recycle. Sites do not accept aerosols (spray paint) or leaking, unlabeled and empty containers.



PAINT RECYCLING MADE *easy* 

It's Free!

Do you know where to recycle or dispose of your paint?
There are more than 30 PaintCare sites in Rhode Island where households and businesses can recycle or dispose of unwanted paint, stain and varnish all year round, including these sites in your area:

CRANSTON Durfee Hardware True Value 65 Rolfe Square (401) 461-0800	EAST PROVIDENCE The Paint Shoppes 2745 Pawtucket Avenue (401) 434-3030	PAWTUCKET PPG Paints 50 Ann Mary Street (401) 751-7300
PROVIDENCE Mt Pleasant True Value 249 Academy Avenue (401) 351-7200	WARWICK Salk's Ace Hardware & Marine 2524 W Shore Road (401) 739-1027	
Sherwin-Williams 509 N Main Street (401) 331-1790	Sherwin-Williams 80 Lambert Lind Highway (401) 738-9113	
The Paint Shoppes 275 Smith Street (401) 421-7256	The Paint Shoppes 1329 Warwick Avenue (401) 463-5262	

TO FIND OTHER DROP-OFF LOCATIONS:
www.paintcare.org • **(855) 724-6809**

All PaintCare sites accept up to 5 gallons per visit (some take more). Please call ahead to confirm business hours and ask if they can accept the type and amount of paint you would like to recycle. Sites do not accept aerosols (spray paint) or leaking, unlabeled and empty containers.

A10. Digital Advertising

PaintCare ran digital pre-roll video ads on WPRI.com and WJAR.com in late September-early November 2016 and in February, March, and June 2017 using the Touchups video mentioned above in Television.

A11. Face-to-Face

The Rhode Island program manager was active with the following face-to-face activities during the year:

The Rhode Island program manager continued to visit with retail drop-off sites regularly to make sure there were no problems or concerns, to help coach them on how to answer questions they receive from customers, provide brochures and other point-of-sale materials, and order signs. The manager also talked to customers in the stores when they were dropping off paint or buying paint and had questions. She also visited transfer station partners to check on operational issues and answer questions.

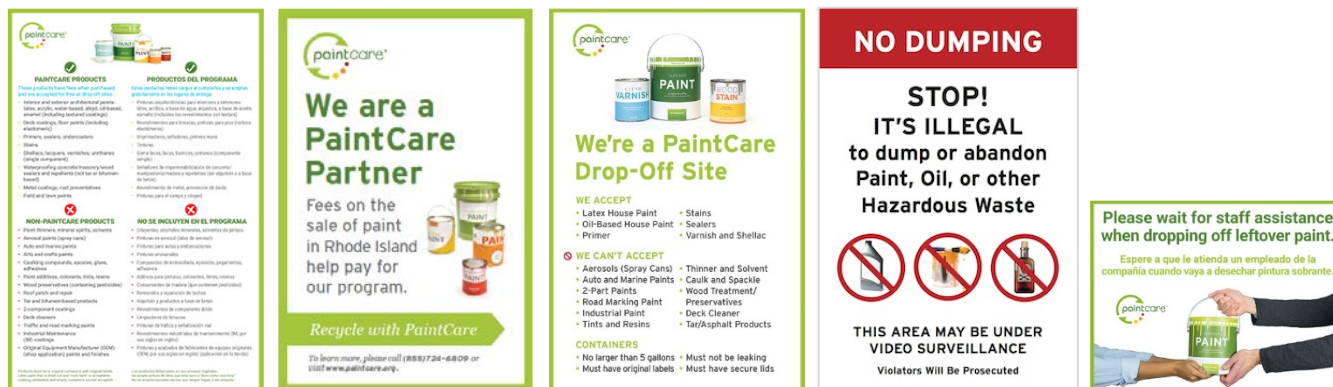
In addition to regular contact with drop-off sites, the Rhode Island program manager was active with the following face-to-face events during the reporting period year:

- ◆ Attended a Rhode Island Painting and Decorating Contractors Association (PDCA) meeting to discuss the large volume pick up program.
- ◆ Northeast PDCA Conference (Providence) tabling to answer questions about the program, hand out informational brochures, and provide information regarding the LVP service.

Finally, the Rhode Island program manager spoke with individuals interested in PaintCare's LVP service, explained how to request a pick-up, what was required to take advantage of the service, and which types of products are covered by the program and eligible for the service. If necessary, she visited the location to address logistical site issues to accommodate pick-ups either before the pick-up, at the same time as the pick-up, or both.

A12. Signage

PaintCare has developed several signs for drop-off sites to help them let the public know about the program, screen program products, and address concerns they have about illegal dumping. Drop-off sites may order the following signs: Program Products Sign (English/Spanish), Program Partner Sign, Combination (program partner with simplified products list), No Dumping, and Please Wait for Assistance. Larger versions of these signs have been included in previous annual reports. These signs can now be found online at www.paintcare.org/signs.



B. AWARENESS SURVEY

PaintCare conducted a baseline Paint Usage and Disposal Survey in Rhode Island prior to the start of the program using Survey Monkey, an online survey instrument. The survey is used to evaluate awareness of paint recycling options over time, and it is repeated each year.

PaintCare is especially interested in the questions related to how much paint people store in their homes and whether they know where to recycle unwanted paint. A summary of responses for the last four rounds of surveys is included in the appendix.

Here are some highlights of the surveys:

- ◆ There is a trend showing that respondents store less paint. In general, each year fewer respondents said that they had 5 or more gallons of paint, and more respondents said they had 0-5 gallons.
- ◆ Another trend is that fewer respondents reported that the paint in their home came from either (1) someone they hired to paint left it behind, or (2) it was there when they moved in. With many easy-to-find year-round drop-off sites open several days a week, it may be that painting contractors are more likely to take away leftover paint when the job is done, and home sellers are more likely to clean out their old paint storage areas throughout the year or when they get ready to sell.
- ◆ The percentage of respondents who said they had (or would) dry out unwanted paint and dispose of it in the trash decreased each year. Prior to PaintCare, drying and disposing of latex paint was recommended by the state and local government programs as the way to get rid of unwanted latex paint.
- ◆ The percentage of respondents who said they had (or would) take unwanted paint to an HHW program decreased each year – and the percentage who said they had (or would) take it to a paint store increased each year. Prior to PaintCare, very few paint stores took back paint, so this is an indicator of awareness of the options provided by PaintCare's retail partners.
- ◆ The percentage of respondents who said they know that paint can be recycled increased each year. This year it was 59%.
- ◆ The percentage of respondents who said they know where to take paint for recycling or disposal increased most years. This year 64% of respondents said they know where to take old paint.

C. RECOMMENDATIONS

PaintCare should continue to conduct outreach through a variety of media activities, including television, radio, digital and print advertising to increase awareness across the state. PaintCare endeavors to reach the general public – all households, businesses, and institutions that generate or accumulate leftover paint. Because the various segments of the general population are reached by different media, a media mix that includes a variety of strategies is necessary to reach the general population.

The number of visitors using mobile devices to access PaintCare's website has shifted is now 80%, compared to 20% two years ago. In response, PaintCare has made the website and especially the site locator much more mobile device friendly in the past year and should continue this endeavor.

PaintCare should continue to use newspaper or other print-based advertising to promote sites. Although newspaper circulation has decreased, PaintCare drop-off sites appreciate this kind of promotion.

PaintCare's outreach should continue to look at a full range of media options to reach all parts of the state, and also continue to be sure that media does not cross borders into Massachusetts.

The use and effectiveness of digital and social media strategies has been expanded in the past year, and should be expanded further. Digital advertising is increasing as people spend more time online. Digital and social media strategies can target relevant messages to specific geographic areas.

The program manager should continue to attend local events and face-to-face meetings (e.g., home shows, painting contractor associations, etc.).

Appendix Section A



PAINTCARE SITES

FY2017 PAINTCARE SITES IN RHODE ISLAND - PAGE 1

City/Town	Site Name	Address	Type
Year-Round Sites		33 Sites	
Chepachet	Glocester Transfer Station	121 Chestnut Hill Rd	Transfer Station
Coventry	Coventry Paint & Wallcovering	600 Tiogue Ave	Retail
Coventry	S & T Hardware Inc	2300 Nooseneck Hill Rd	Retail
Cranston	Cranston Paint & Wallcovering	386 Atwood Ave	Retail
Cumberland	Depault Hardware	2000 Mendon Rd	Retail
East Providence	The Paint Shoppes (Dropped Jun 2017)	2745 Pawtucket Ave	Retail
Greenville	Rockys Ace Hardware	633 Putnam Pike	Retail
Jamestown	Jamestown True Value Hardware	5 Narragansett Ave	Retail
Johnston	Johnston Eco Depot	65 Shun Pike	HHW Facility
Little Compton	Little Compton Transfer Station	122 Amy Hart Path	Transfer Station
Middletown	Beach Paint By Humphreys	750 Aquidneck Ave	Retail
Middletown	Sherwin-Williams	884 W Main Rd	Retail
Narragansett	Sherwin-Williams	14 Woodruff Ave	Retail
North Kingstown	Salks Ace Hardware & Marine	5939 Post Rd	Retail
North Providence	Eastern Paint Center	1926 Smith St	Retail
North Providence	Sherwin-Williams	1873 Mineral Spring Ave	Retail
North Smithfield	Leeway True Value Inc	790 Great Rd	Retail
Pawtucket	Hannas Color Center Inc	470 Central Ave	Retail
Pawtucket	PPG Paints	50 Ann Mary St	Retail
Portsmouth	The Healthy Home Shop	1844 E Main Rd	Retail
Providence	Mt Pleasant True Value	249 Academy Ave	Retail
Providence	Sherwin-Williams	509 N Main St	Retail
Providence	The Paint Shoppes	275 Smith St	Retail
Smithfield	Sherwin-Williams	400 Putnam Pike	Retail
Tiverton	Humphreys Building Supply Center	590 Main Rd	Retail
Warwick	Salks Hardware and Marine	2524 W Shore Rd	Retail
Warwick	Sherwin-Williams	77 Walnut St	Retail
Warwick	Sherwin-Williams	80 Lambert Lind Hwy	Retail
West Warwick	West Warwick Transfer Station	10 Junior St	Transfer Station
Westerly	Sherwin-Williams	116 Granite St	Retail
Westerly	Westerly Paints Inc	85 Franklin St	Retail
Westerly	Westerly Transfer Station	39 Larry Hirsch Ln	Transfer Station
Woonsocket	Vose True Value Hardware	849 Cumberland Hill Rd	Retail



PAINTCARE SITES

FY2017 PAINTCARE SITES IN RHODE ISLAND - PAGE 2

City/Town	Site Name	Address	Type
Supplemental Sites and Events		33 Sites	
Barrington	Barrington High School (RIRRC HHW Event)	220 Lincoln Ave	HHW Event
Bristol	Bristol DPW (RIRRC HHW Event)	111 Mt Hope Ave	HHW Event
Burrillville	Burrillville Recycling Center (RIRRC HHW Event)	350 Whipple Ave	HHW Event
Charlestown	RI Dept of Transportation (RIRRC HHW Event)	4782 Post Rd	HHW Event
Coventry	Coventry Town Hall (RIRRC HHW Event)	1668 Flat River Rd	HHW Event
Cranston	Durfee Hardware (Dropped May 2017)	65 Rolfe Sq	Retail
Cumberland	Cumberland Monastery (RIRRC HHW Event)	1464 Diamond Hill Rd	HHW Event
East Greenwich	East Greenwich Highway Garage (RIRRC HHW Event)	2 Bear Swamp Rd	HHW Event
East Providence	East Providence DPW (RIRRC HHW Event)	60 Commercial Way	HHW Event
Exeter	Exeter Town Hall (RIRRC HHW Event)	675 Ten Rod Rd	HHW Event
Foster	Foster DPW (RIRRC HHW Event)	181 Howard Hill Rd	HHW Event
Jamestown	Jamestown DPW (RIRRC HHW Event)	70 Halsey St	HHW Event
Lincoln	Lincoln Town Hall (RIRRC HHW Event)	100 Old River Rd	HHW Event
Middletown	Middletown Second Beach (RIRRC HHW Event)	Sachuest Point Rd	HHW Event
Narragansett	Narragansett Beach North Pavilion (RIRRC HHW Event)	77 Boston Neck Rd	HHW Event
Newport	Newport Eastons Beach (RIRRC HHW Event)	175 Memorial Blvd	HHW Event
North Kingstown	North Kingstown DPW (RIRRC HHW Event)	2050 Davisville Rd	HHW Event
North Smithfield	North Smithfield High School (RIRRC HHW Event)	412 Greenville Rd	HHW Event
Pawtucket	Agnes Little School (RIRRC HHW Event)	60 S Bend St	HHW Event
Portsmouth	Portsmouth High School (RIRRC HHW Event)	120 Education Way	HHW Event
Providence	Providence DPW (RIRRC HHW Event)	700 Allens Ave	HHW Event
Scituate	Scituate DPW (RIRRC HHW Event)	1 Lincoln Cir	HHW Event
Smithfield	Smithfield DPW (RIRRC HHW Event)	3 Spragueville Rd	HHW Event
South Kingstown	South Kingston Town Hall (RIRRC HHW Event)	180 High St	HHW Event
Tiverton	Tiverton DPW (RIRRC HHW Event)	50 Industrial Way	HHW Event
Warren	Warren DPW (RIRRC HHW Event)	21 Birch Swamp Rd	HHW Event
Warwick	The Paint Shoppes (Dropped Apr 2017)	1329 Warwick Ave	Retail
Warwick	Warwick DPW (RIRRC HHW Event)	925 Sandy Ln	HHW Event
West Greenwich	West Greenwich Town Hall (RIRRC HHW Event)	280 Victory Hwy	HHW Event
West Warwick	West Warwick Civic Center (RIRRC HHW Event)	100 Factory St	HHW Event
Westerly	Westerly DPW (RIRRC HHW Event)	35 Larry Hirsch Ln	HHW Event
Woonsocket	Woonsocket Parks and Rec (RIRRC HHW Event)	1117 River St	HHW Event
Wyoming	Richmond Transfer Station (RIRRC HHW Event)	51 Buttonwoods Rd	HHW Event



PAINTCARE SITES

FY2017 PAINTCARE SITES IN RHODE ISLAND - PAGE 3

City/Town	Site Name	Address	Type
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Large Volume Pick-Up Sites	4 Sites
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Middletown	Painting Contractor		LVP
Pawtucket	Painting Contractor		LVP
Pawtucket	Painting Contractor		LVP
Wakefield	Painting Contractor		LVP

Appendix Section B

PaintCare Inc.

Financial Statements
and Independent Auditors' Report

June 30, 2017 and 2016

PaintCare Inc.

Financial Statements
June 30, 2017 and 2016

Contents

Independent Auditors' Report.....	1-2
<i>Financial Statements</i>	
Statements of Financial Position.....	3
Statements of Activities	4
Statements of Cash Flows	5
Notes to Financial Statements.....	6-14
<i>Supplementary Information</i>	
Schedules of Activities, Organized by Program	15-16

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
PaintCare Inc.

We have audited the accompanying financial statements of PaintCare Inc. ("PaintCare"), which comprise the statements of financial position as of June 30, 2017 and 2016, the related statements of activities and cash flows for years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform an audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of PaintCare as of June 30, 2017 and 2016, and the changes in its net assets and its cash flows for years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information included on pages 15-16 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Handwritten signature of Rogers & Company LLC in black ink.

Vienna, Virginia
September 26, 2017

PaintCare Inc.

Statements of Financial Position
June 30, 2017 and 2016

	2017	2016
Assets		
Current assets:		
Cash	\$ 9,838,281	\$ 8,929,274
Accounts receivable, net	7,085,090	7,544,382
Investments	38,769,008	32,059,997
Prepaid expenses	292,908	264,420
Total current assets	55,985,287	48,798,073
Property and equipment, net	252,362	392,509
Total assets	<u>\$ 56,237,649</u>	<u>\$ 49,190,582</u>
Liabilities and Net Assets		
Liabilities		
Current liabilities:		
Accounts payable and accrued expenses	\$ 7,607,589	\$ 7,487,539
Due to affiliate	716,410	693,054
Total liabilities	<u>8,323,999</u>	<u>8,180,593</u>
Net Assets		
Unrestricted	<u>47,913,650</u>	<u>41,009,989</u>
Total net assets	<u>47,913,650</u>	<u>41,009,989</u>
Total liabilities and net assets	<u>\$ 56,237,649</u>	<u>\$ 49,190,582</u>

PaintCare Inc.

Statements of Activities
For the Years Ended June 30, 2017 and 2016

	2017	2016
Operating Revenue and Support		
Paint recovery fees	\$ 59,300,725	\$ 58,879,273
Other income	184,944	90,777
	<hr/>	<hr/>
Total operating revenue and support	59,485,669	58,970,050
	<hr/>	<hr/>
Expenses		
Program and delivery services:		
Oregon	4,722,572	5,251,004
California	29,860,700	29,542,078
Connecticut	2,866,592	2,845,756
Rhode Island	684,354	693,830
Minnesota	5,031,911	5,378,962
Vermont	702,993	780,420
Maine	1,072,543	1,106,344
Colorado	5,107,754	4,391,847
District of Columbia	238,308	53,202
	<hr/>	<hr/>
Total program and delivery services	50,287,727	50,043,443
	<hr/>	<hr/>
General and administrative	4,071,368	4,201,864
	<hr/>	<hr/>
Total expenses	54,359,095	54,245,307
	<hr/>	<hr/>
Change in Net Assets from Operations	5,126,574	4,724,743
	<hr/>	<hr/>
Non-Operating Activities		
Interest and dividend income	695,508	695,054
Loss on disposal of property and equipment	(46,549)	(59,232)
Net realized and unrealized gain on investments	1,128,128	423,303
	<hr/>	<hr/>
Total non-operating activities	1,777,087	1,059,125
	<hr/>	<hr/>
Change in Net Assets	6,903,661	5,783,868
	<hr/>	<hr/>
Net Assets, beginning of year	41,009,989	35,226,121
	<hr/>	<hr/>
Net Assets, end of year	\$ 47,913,650	\$ 41,009,989
	<hr/>	<hr/>

See accompanying notes.

PaintCare Inc.

Statements of Cash Flows
For the Years Ended June 30, 2017 and 2016

	2017	2016
Cash Flows from Operating Activities		
Change in net assets	\$ 6,903,661	\$ 5,783,868
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	99,334	89,652
Loss on disposal of property and equipment	46,549	59,232
Net realized and unrealized gain on investments	(1,128,128)	(423,303)
Change in allowance for doubtful accounts receivable	12,726	(59,058)
Change in operating assets and liabilities:		
(Increase) decrease in:		
Accounts receivable	446,566	(131,869)
Prepaid expenses	(28,488)	(170,097)
Increase (decrease) in:		
Accounts payable and accrued expenses	120,050	(1,164,255)
Due to affiliate	23,356	349,371
Net cash provided by operating activities	<u>6,495,626</u>	<u>4,333,541</u>
Cash Flows from Investing Activities		
Purchases of investments	(13,405,223)	(33,535,291)
Proceeds from sale of investments	7,824,340	28,955,483
Purchases of property and equipment	<u>(5,736)</u>	<u>(61,413)</u>
Net cash used in investing activities	<u>(5,586,619)</u>	<u>(4,641,221)</u>
Net Increase (Decrease) in Cash	909,007	(307,680)
Cash, beginning of year	<u>8,929,274</u>	<u>9,236,954</u>
Cash, end of year	<u><u>\$ 9,838,281</u></u>	<u><u>\$ 8,929,274</u></u>

See accompanying notes.

PaintCare Inc.

Notes to Financial Statements June 30, 2017 and 2016

1. Nature of Operations

PaintCare Inc. (“PaintCare”), a not-for-profit 501(c)(3) organization, was created in October 2009 by the American Coatings Association (ACA), who, working with state and local government stakeholders, passed the first ever paint product stewardship law in the United States in the state of Oregon in 2009 with implementation of the Oregon Program beginning July 1, 2010. Similar legislation has subsequently been passed in other jurisdictions. The legislation pilots an industry-led, end-of-life management program for post-consumer paint, which PaintCare operates. The PaintCare Board is made up of architectural paint manufacturers and participation in PaintCare is not limited to ACA members, but open to all architectural paint manufacturers. There are no dues or registration fees associated with PaintCare. During 2015, PaintCare organized single-member limited liability companies (LLC) for the Oregon, Connecticut, and Rhode Island programs in an effort to shield the assets of each state program from liability stemming from acts and obligations of other PaintCare state programs.

2. Summary of Significant Accounting Policies

Basis of Accounting and Presentation

PaintCare’s financial statements are prepared on the accrual basis of accounting. Unrestricted net assets represent funds that are not subject to donor-imposed stipulations and are available for support of PaintCare’s operations. At June 30, 2017 and 2016, all net assets were unrestricted.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Accounts Receivable

Accounts receivable are recorded at net realizable value and represent amounts due from post-consumer paint recovery fees. PaintCare provides an allowance for bad debts using the allowance method, which is based on management’s judgment considering historical information. Accounts are individually analyzed for collectability, and will be reserved based on individual evaluation and specific circumstances. When all collection efforts have been exhausted, the accounts are written off against the related allowance. At June 30, 2017 and 2016, an allowance of \$25,848 and \$13,122, respectively, was recognized.

PaintCare Inc.

Notes to Financial Statements June 30, 2017 and 2016

2. Summary of Significant Accounting Policies (continued)

Investments

Investments are stated at fair value, based on quoted market prices. All realized and unrealized gains and losses are included in the accompanying statements of activities.

Property and Equipment

Property and equipment with a projected useful life ranging from three to ten years and in excess of \$1,000 are capitalized and recorded at cost. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the individual assets, ranging from three to ten years.

Revenue Recognition

PaintCare recognizes revenue from post-consumer paint recovery fees at the time architectural paint product is sold by a manufacturer participant of the paint product stewardship program. Manufacturer participants in the program pay the PaintCare recovery fee to PaintCare based on the amount of program products they sell on a monthly basis.

Program participants report their monthly unit sales of paint through a secure, HTTPS online system using their unique user ID and password. The participant must pay a paint recovery fee per unit sold, based on container size, according to the established fee schedule for each state program. As the PaintCare recovery fee is added to the wholesale price of paint and passed through uniformly to the retail purchase price of paint—so that the manufacturer, distributor, and/or retailer is made whole—in some cases, distributors or retailers have elected to undertake the obligation of the manufacturer for these fees. Thus, PaintCare has allowed remitter agreements in the program, whereby a distributor or retailer reports and remits directly to PaintCare on behalf of a participant manufacturer's brand or brands. Reports and payments are due by the end of the month following the reporting period.

Revenue from all other sources is recognized when earned.

Communications Costs

PaintCare holds communication-related contracts for advertising, marketing, and consumer awareness. Communications costs are charged to operations when incurred. Communications expenses were \$5,203,245 and \$7,147,325 for the years ended June 30, 2017 and 2016, respectively.

PaintCare Inc.

Notes to Financial Statements June 30, 2017 and 2016

2. Summary of Significant Accounting Policies (continued)

Functional Allocation of Expenses

The costs of providing the various program and supporting activities have been summarized on a functional basis in the accompanying financial statements. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Programs are categorized by the states where services are conducted.

Measure of Operations

PaintCare includes in its measure of operations all revenues and expenses that are an integral part of its programs and supporting activities, and excludes realized and unrealized gains and losses on investments, interest and dividends, and loss on disposal of property and equipment.

Recently Issued Accounting Pronouncement

In August 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update 2016-14, *Presentation of Financial Statements for Not-for-Profit Entities*. The update changes the manner by which nonprofit organizations classify net assets as well as improves information presented in financial statements and notes about nonprofit organization liquidity, financial performance, and cash flows. The guidance is effective beginning in PaintCare's fiscal year 2019.

Reclassifications

Certain amounts in the June 30, 2016 financial statements have been reclassified to conform to the June 30, 2017 presentation. These reclassifications have no effect on the change in net assets previously reported.

Subsequent Events

In preparing these financial statements, PaintCare has evaluated events and transactions for potential recognition or disclosure through September 26, 2017, the date the financial statements were available to be issued.

PaintCare Inc.

Notes to Financial Statements June 30, 2017 and 2016

3. Concentration of Credit Risk

Financial instruments that potentially subject PaintCare to significant concentrations of credit risk consist of cash and investments. PaintCare maintains cash deposit and transaction accounts, along with investments, with various financial institutions and these values, from time to time, may exceed insurable limits under the Federal Depository Insurance Corporation (FDIC) and Securities Investor Protection Corporation (SIPC). PaintCare has not experienced any credit losses on its cash and investments to date as it relates to FDIC and SIPC insurance limits. Management periodically assesses the financial condition of these financial institutions and believes that the risk of any credit loss is minimal.

4. Accounts Receivable

Accounts receivable related to the following programs were due as follows at June 30:

	2017	2016
California	\$ 3,983,969	\$ 4,343,687
Colorado	813,388	905,527
Minnesota	791,527	843,006
Oregon	616,727	585,772
Connecticut	409,833	448,337
Maine	191,243	225,927
Rhode Island	116,765	94,883
District of Columbia	68,507	-
Vermont	118,979	110,365
Total accounts receivable	7,110,938	7,557,504
Less: allowance for doubtful accounts	(25,848)	(13,122)
Accounts receivable, net	<u>\$ 7,085,090</u>	<u>\$ 7,544,382</u>

PaintCare Inc.

Notes to Financial Statements June 30, 2017 and 2016

5. Investments and Fair Value Measurements

PaintCare invests a portion of its accumulated surplus in a portfolio with Bank of America/Merrill Lynch. The sole objective of the portfolio is to earn a return equal to the rate of inflation and thus preserve the purchasing power of its capital. Interest, dividends, changes in market value, and other investment activities are allocated to each state program based on the relative net asset balances of each state program. Oversight of the investments is provided by the PaintCare Budget and Finance Committee and by the PaintCare Board of Directors.

PaintCare follows Financial Accounting Standards Board (FASB) Accounting Standards Codification 820, *Fair Value Measurements and Disclosures*, for its financial assets. This standard establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. Fair value measurement standards require an entity to maximize the use of observable inputs (such as quoted prices in active markets) and minimize the use of unobservable inputs (such as appraisals or other valuation techniques) to determine fair value. The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the entity's perceived risk of that instrument.

The inputs used in measuring fair value are categorized into three levels. Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and liabilities and have the highest priority. Level 2 is based upon observable inputs other than quoted market prices, and Level 3 is based on unobservable inputs. Transfers between levels in the fair value hierarchy are recognized at the end of the reporting period.

In general, and where applicable, PaintCare uses quoted prices in active markets for identical assets to determine fair value. This pricing methodology applies to Level 1 investments. Level 2 inputs include government securities as well as some mutual funds consisting mainly of fixed income instruments, which are valued based on quoted prices in less active markets.

PaintCare Inc.

Notes to Financial Statements
June 30, 2017 and 2016

5. Investments and Fair Value Measurements (continued)

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of June 30, 2017:

	Level 1	Level 2	Level 3	Total
Equities:				
Energy	\$ 641,681	\$ -	\$ -	\$ 641,681
Materials	474,488	-	-	474,488
Industrials	1,281,153	-	-	1,281,153
Consumer discretionary	1,366,919	-	-	1,366,919
Consumer staples	983,393	-	-	983,393
Health care	1,413,638	-	-	1,413,638
Financials	1,790,670	-	-	1,790,670
Information technology	2,064,283	-	-	2,064,283
Telecommunication				
service	278,341	-	-	278,341
Utilities	378,635	-	-	378,635
Real estate	467,823	-	-	467,823
Blend	710,039	-	-	710,039
Mutual funds:				
Fixed income	2,756,939	3,017,872	-	5,774,811
Corporate bonds	12,637,449	-	-	12,637,449
Cash equivalents	1,198,040	-	-	1,198,040
Government securities:				
U.S. Treasury	-	7,307,645	-	7,307,645
Total investments	\$ 28,443,491	\$ 10,325,517	\$ -	\$ 38,769,008

PaintCare Inc.

Notes to Financial Statements
June 30, 2017 and 2016

5. Investments and Fair Value Measurements (continued)

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of June 30, 2016:

	Level 1	Level 2	Level 3	Total
Equities:				
Energy	\$ 593,060	\$ -	\$ -	\$ 593,060
Materials	382,906	-	-	382,906
Industrials	1,080,718	-	-	1,080,718
Consumer discretionary	1,191,847	-	-	1,191,847
Consumer staples	892,418	-	-	892,418
Health care	1,245,045	-	-	1,245,045
Financials	1,691,497	-	-	1,691,497
Information technology	1,540,323	-	-	1,540,323
Telecommunication service	267,707	-	-	267,707
Utilities	326,170	-	-	326,170
Blend	39,683	-	-	39,683
Mutual funds:				
Fixed income	1,355,644	2,187,213	-	3,542,857
Corporate bonds	9,795,643	-	-	9,795,643
Cash equivalents	1,223,806	-	-	1,223,806
Government securities:				
U.S. Treasury	-	8,246,317	-	8,246,317
Total investments	\$ 21,626,467	\$ 10,433,530	\$ -	\$ 32,059,997

Investment income consisted of the following for the years ended June 30:

	2017	2016
Interest and dividend income	\$ 695,508	\$ 695,054
Net realized and unrealized gain	1,128,128	423,303
Total investment income	\$ 1,823,636	\$ 1,118,357

PaintCare Inc.

Notes to Financial Statements June 30, 2017 and 2016

6. Property and Equipment

PaintCare held the following property and equipment at June 30:

	2017	2016
Software	\$ 421,822	\$ 421,822
Computer equipment	-	63,932
Furniture	-	22,008
Total property and equipment	421,822	507,762
Less: accumulated depreciation and amortization	(169,460)	(115,253)
Property and equipment, net	<u>\$ 252,362</u>	<u>\$ 392,509</u>

7. Related Party

ACA, a related party, is a separate, 501(c)(6) nonprofit organization working to advance the needs of the paint and coatings industry and the professionals who work in it. Through advocacy of the industry and its positions on legislative, regulatory, and judicial issues at the federal, state, and local levels, it acts as an effective ally, ensuring that the industry is represented and fairly considered. ACA also devotes itself to advancing industry efforts with regard to product stewardship, through its signature Coating Care[®] resources, and focuses on advancements in science and technology through its technical conferences and journals, as well as online training opportunities. ACA incorporated PaintCare for the sole purpose of implementing programs for post-consumer architectural paint. ACA maintains a controlling interest in PaintCare through the ability to appoint its Board of Directors.

In February 2011, ACA and PaintCare entered into an affiliation agreement whereby ACA charges PaintCare an administrative fee, annually, to cover the following expense categories: allocation of time incurred by PaintCare officers, allocation of other direct labor, and allocation of occupancy and infrastructure costs. The term of the agreement is for one year and automatically renews for one-year terms unless canceled by either party.

For the years ended June 30, 2017 and 2016, the total administrative fees charged by ACA to PaintCare were \$1,956,462 and \$1,720,000, respectively. At June 30, 2017 and 2016, PaintCare owed ACA \$716,410 and \$693,054, respectively, which is recorded as due to affiliate in the accompanying statements of financial position.

PaintCare Inc.

Notes to Financial Statements June 30, 2017 and 2016

8. Income Taxes

PaintCare is recognized as a tax-exempt organization under Internal Revenue Code (IRC) Section 501(c)(3), and is exempt from income taxes except for taxes on unrelated business activities. No tax expense is recorded in the accompanying financial statements for PaintCare, as there was no unrelated business taxable income. Contributions to PaintCare are deductible as provided in IRC Section 170(b)(1)(A)(vi).

Management evaluated PaintCare's tax positions, and concluded that PaintCare's financial statements do not include any uncertain tax positions.

SUPPLEMENTARY INFORMATION

PaintCare Inc.

Schedule of Activities, Organized by Program
For the Year Ended June 30, 2017

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	General and Administrative	Total
Operating Revenue and Support											
Paint recovery fees	\$ 4,625,604	\$ 34,996,367	\$ 3,619,770	\$ 933,217	\$ 5,405,122	\$ 849,926	\$ 1,473,308	\$ 6,956,690	\$ 440,721	\$ -	\$ 59,300,725
Other income	103,648	-	-	-	-	-	81,296	-	-	-	184,944
Total operating revenue and support	4,729,252	34,996,367	3,619,770	933,217	5,405,122	849,926	1,554,604	6,956,690	440,721	-	59,485,669
Expenses											
Program and delivery services:											
Collection support	17,287	3,025,711	373,436	99,116	210,544	72,887	142,640	525,763	34,675	-	4,502,059
Transportation and processing	4,405,460	21,726,877	1,861,716	456,393	4,523,534	560,497	735,789	3,683,548	83,421	-	38,037,235
Communications	98,254	3,753,494	474,641	88,715	113,166	8,583	18,210	606,972	41,210	-	5,203,245
Legal fees	7,507	141,732	4,886	3,131	-	283	-	-	-	-	157,539
State agency administrative fees	40,000	154,935	20,000	-	35,131	15,000	82,000	120,000	50,000	-	517,066
Other program expenses	154,064	1,057,951	131,913	36,999	149,536	45,743	93,904	171,471	29,002	-	1,870,583
Total program and delivery services	4,722,572	29,860,700	2,866,592	684,354	5,031,911	702,993	1,072,543	5,107,754	238,308	-	50,287,727
General and administrative:											
Legal fees	-	-	-	-	-	-	-	-	-	33,210	33,210
Management fees	-	-	-	-	-	-	-	-	-	1,956,462	1,956,462
Insurance	-	-	-	-	-	-	-	-	-	174,213	174,213
Other expense	-	-	-	-	-	-	-	-	-	1,907,483	1,907,483
Total general and administrative	-	-	-	-	-	-	-	-	-	4,071,368	4,071,368
Total expenses	4,722,572	29,860,700	2,866,592	684,354	5,031,911	702,993	1,072,543	5,107,754	238,308	4,071,368	54,359,095
Change in Net Assets from Operations	6,680	5,135,667	753,178	248,863	373,211	146,933	482,061	1,848,936	202,413	(4,071,368)	5,126,574
Non-Operating Activities											
Investment income	-	-	-	-	-	-	-	-	-	1,823,636	1,823,636
Loss on disposal of property and equipment	-	-	-	-	-	-	-	-	-	(46,549)	(46,549)
Change in Net Assets Before Allocation of General and Administrative Activities	6,680	5,135,667	753,178	248,863	373,211	146,933	482,061	1,848,936	202,413	(2,294,281)	6,903,661
General and administrative allocation	(261,719)	(2,544,998)	(244,164)	(71,906)	(362,337)	(42,747)	(90,747)	(343,569)	(41,107)	4,003,294	-
Investment allocation	-	1,728,879	-	-	(75,844)	(27,358)	(6,545)	94,947	(5,066)	(1,709,013)	-
Total Change in Net Assets	(255,039)	4,319,548	509,014	176,957	(64,970)	76,828	384,769	1,600,314	156,240	-	6,903,661
Net Assets (Deficit), beginning of year	(234,253)	39,442,812	2,564,674	379,278	(1,496,075)	(665,659)	(368,488)	1,510,114	(122,414)	-	41,009,989
Net Assets (Deficit), end of year	\$ (489,292)	\$ 43,762,360	\$ 3,073,688	\$ 556,235	\$ (1,561,045)	\$ (588,831)	\$ 16,281	\$ 3,110,428	\$ 33,826	\$ -	\$ 47,913,650

PaintCare Inc.

Schedule of Activities, Organized by Program
For the Year Ended June 30, 2016

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	General and Administrative	Total
Operating Revenue and Support											
Paint recovery fees	\$ 4,660,647	\$ 35,503,835	\$ 3,855,522	\$ 955,299	\$ 5,432,831	\$ 710,155	\$ 1,040,675	\$ 6,720,309	\$ -	\$ -	\$ 58,879,273
Other income	90,777	-	-	-	-	-	-	-	-	-	90,777
Total operating revenue and support	4,751,424	35,503,835	3,855,522	955,299	5,432,831	710,155	1,040,675	6,720,309	-	-	58,970,050
Expenses											
Program and delivery services:											
Collection support	19,082	2,816,791	347,619	101,448	419,737	87,478	161,638	492,380	3	-	4,446,176
Transportation and processing	4,622,753	20,038,960	1,884,285	459,209	4,317,555	609,818	644,459	3,100,484	-	-	35,677,523
Communications	382,075	5,175,408	460,292	94,980	375,324	23,884	115,337	518,305	1,720	-	7,147,325
Legal fees	3,892	141,823	5,077	3,892	-	-	12,408	1,500	2,757	-	171,349
State agency administrative fees	40,000	403,490	20,000	-	118,013	15,000	63,570	120,000	-	-	780,073
Other program expenses	183,202	965,606	128,483	34,301	148,333	44,240	108,932	159,178	48,722	-	1,820,997
Total program and delivery services	5,251,004	29,542,078	2,845,756	693,830	5,378,962	780,420	1,106,344	4,391,847	53,202	-	50,043,443
General and administrative:											
Legal fees	-	-	-	-	-	-	-	-	-	43,542	43,542
Management fees	-	-	-	-	-	-	-	-	-	1,720,000	1,720,000
Insurance	-	-	-	-	-	-	-	-	-	160,066	160,066
Other expense	-	-	-	-	-	-	-	-	-	2,278,256	2,278,256
Total general and administrative	-	-	-	-	-	-	-	-	-	4,201,864	4,201,864
Total expenses	5,251,004	29,542,078	2,845,756	693,830	5,378,962	780,420	1,106,344	4,391,847	53,202	4,201,864	54,245,307
Change in Net Assets from Operations	(499,580)	5,961,757	1,009,766	261,469	53,869	(70,265)	(65,669)	2,328,462	(53,202)	(4,201,864)	4,724,743
Non-Operating Activities											
Investment income	-	-	-	-	-	-	-	-	-	1,118,357	1,118,357
Loss on disposal of property and equipment	-	-	-	-	-	-	-	-	-	(59,232)	(59,232)
Change in Net Assets Before Allocation of General and Administrative Activities	(499,580)	5,961,757	1,009,766	261,469	53,869	(70,265)	(65,669)	2,328,462	(53,202)	(3,142,739)	5,783,868
General and administrative allocation	(271,039)	(2,635,625)	(252,858)	(74,467)	(375,240)	(44,270)	(93,978)	(355,803)	(42,570)	4,145,850	-
Investment allocation	4,881	1,002,624	10,956	2,164	(25,217)	(15,556)	(11,610)	37,278	(2,409)	(1,003,111)	-
Total Change in Net Assets	(765,738)	4,328,756	767,864	189,166	(346,588)	(130,091)	(171,257)	2,009,937	(98,181)	-	5,783,868
Net Assets (Deficit), beginning of year	531,485	35,114,056	1,796,810	190,112	(1,149,487)	(535,568)	(197,231)	(499,823)	(24,233)	-	35,226,121
Net Assets (Deficit), end of year	\$ (234,253)	\$ 39,442,812	\$ 2,564,674	\$ 379,278	\$ (1,496,075)	\$ (665,659)	\$ (368,488)	\$ 1,510,114	\$ (122,414)	\$ -	\$ 41,009,989

Appendix Section C



Rhode Island Paint Stewardship Program

Each year about 780 million gallons of architectural paint is sold in the United States. Did you know that about 10 percent goes unused and is available for recycling?

Rhode Island's Paint Stewardship Law requires the paint manufacturing industry to develop a financially sustainable and environmentally responsible program to manage postconsumer architectural paint.

The program includes education about buying the right amount of paint, tips for using up remaining paint and setting up convenient recycling locations throughout the state.

Paint manufacturers established PaintCare, a nonprofit organization, to run paint stewardship programs in states with applicable laws.

PaintCare Products

These products have fees when you buy them and are accepted for free at drop-off sites:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Leaking, unlabeled and empty containers are not accepted at drop-off sites.

⊘ Non-PaintCare Products

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

For information about recycling and proper disposal of non-PaintCare products, please contact your garbage hauler, local environmental health agency, household hazardous waste program or public works department.



Recycle

with PaintCare



RHODE ISLAND

Places to Take Old Paint

Paint recycling is more convenient with PaintCare. We set up paint drop-off sites throughout Rhode Island. To find your nearest drop-off site, use PaintCare's search tool at www.paintcare.org or call our hotline at (855) 724-6809.

How to Recycle

PaintCare sites accept all brands of old house paint, stain and varnish — even if they are 20 years old! Containers must be five gallons or smaller, and a few types of paint are not accepted. See back panel for a list of what you can recycle.

All PaintCare drop-off sites accept up to five gallons of paint per visit. Some sites accept more. Please call the site in advance to make sure they can accept the amount of paint you would like to recycle.

Make sure all containers of paint have lids and original labels, and load them securely in your vehicle. Take them to a drop-off site during their regular business hours. We'll take it from there.

What Happens to the Paint?

PaintCare will make sure that your leftover paint is remixed into recycled paint, used as a fuel, made into other products or properly disposed.

Who Can Use the Program?

People bringing paint from their homes can bring as much latex or oil-based paint as the site is willing to accept.

Businesses (painting contractors and others) can use this program with one restriction: If your business produces more than 220 pounds (about 20-30 gallons) of hazardous waste per month, you may use the drop-off sites for your latex paint only but not for your oil-based paint. Contact PaintCare to learn more about this restriction.

Large Volume Pick-Up

If you have at least 200 gallons of paint to recycle at your business or home, ask about our free pick-up service. Please call for more details or to request an appointment.



PaintCare Fee

PaintCare is funded by a fee paid by paint manufacturers for each can of paint they sell in the state. Manufacturers pass the fee to retailers, who then apply it to the price of paint. Stores can choose whether or not to show the fee on their receipts. Fees are based on the size of the container as follows:

- \$ 0.00 Half pint or smaller
- \$ 0.35 Larger than half pint and smaller than 1 gallon
- \$ 0.75 1 Gallon
- \$ 1.60 Larger than 1 gallon up to 5 gallons

Not a Deposit

The fee is not a deposit — it is part of the purchase price. The fees are used to pay the costs of running the program: recycling, public education, staffing and other expenses.

Contact Us

To learn more or find a drop-off site, please visit www.paintcare.org or call (855) 724-6809.

Mini Card



**It's easy to recycle
your leftover paint,
stain and varnish.**

Recycle with PaintCare

Find a drop-off site near you:
(855) 724-6809 • www.paintcare.org

**Buy right.
Use it up.
Recycle the rest.**

Manufacturers of paint created PaintCare, a nonprofit organization, to set up convenient places for you to recycle leftover paint. We're working to provide environmentally sound and cost-effective recycling programs in your state and others with paint stewardship laws.

LEARN MORE

Visit www.paintcare.org or follow us on Facebook for tips on how to buy the right amount of paint, store paint properly, use up leftover paint, and find a drop-off site. We also have a free pick-up service for businesses or households with at least 300 gallons of paint to recycle.



Paint Recycling Program

About the PaintCare Program

PAINTCARE

Paint manufacturers created PaintCare, a non-profit organization, to set up convenient places for households and businesses to recycle leftover paint. PaintCare sets up paint drop-off sites throughout states that adopt paint stewardship laws.

PAINTCARE PRODUCTS

These products have fees when purchased and will be accepted for free at PaintCare drop-off sites:

- Latex paints (acrylic, water-based)
- Oil-based paints (alkyd)
- Stains
- Primers and undercoaters
- Shellacs, lacquers, varnishes, urethanes
- Deck and floor paints
- Sealers and waterproofing coatings for wood, concrete and masonry

⊘ NON-PAINTCARE PRODUCTS

- Paint thinners and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Coatings used for Original Equipment Manufacturing or shop application
- Any non-coatings (caulk, spackle, cleaners, etc.)

FEES

PaintCare fees are applied to the purchase price of architectural paint sold in the state as required by state law. Fees are applied to each container and vary by the size of the container as follows:

Half pint or smaller	\$ 0.00
More than half pint to smaller than 1 gallon	\$ 0.35
1 gallon	\$ 0.75
More than 1 gallon up to 5 gallons	\$ 1.60

*For more information or to find a place to take your unwanted paint for recycling, please ask for the PaintCare brochure, visit **www.paintcare.org** or call **(855) 724-6809**.*



Recycle with PaintCare

WE CAN HELP Recycle YOUR PAINT

www.paintcare.org

Paint Recycling Made Easy

Paint manufacturers formed PaintCare, a nonprofit organization, to make paint recycling more convenient, cost effective, and environmentally sound. Paint doesn't belong in the trash or down the drain. If you can't use it up, recycle it with PaintCare.

We're setting up locations in your state where you can bring old paint for free all year-round.



What types of paint products can be recycled with PaintCare?



PAINTCARE PRODUCTS

(YOU CAN RECYCLE THESE)

These products have fees when you buy them and are accepted for free when you drop them off for recycling:

- Water-based paints (latex, acrylic)
- Oil-based paints (alkyd)
- Stains
- Primers
- Varnishes
- Shellacs
- Lacquers
- Urethanes
- Deck paints
- Floor paints
- Sealers
- Waterproofing coatings



NON-PAINTCARE PRODUCTS

Leaking, unlabeled, and empty containers are not accepted.

- Paint thinners and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Coatings used for Original Equipment Manufacturing or shop application
- Any non-coatings (caulk, spackle, cleaner, etc.)

PROGRAM FUNDING

The PaintCare Fee is applied to the purchase price of architectural paint sold in your state as required by law. Fees are based on container size:

Half pint or smaller	\$ 0.00
Larger than half pint and smaller than 1 gallon	\$ 0.35
1 gallon	\$ 0.75
More than 1 gallon up to 5 gallons	\$ 1.60

LEARN MORE: Please ask for a PaintCare program brochure, visit www.paintcare.org, or call (855) 724-6809.



Information for Painting Contractors

UPDATED — APRIL 2017

Rhode Island's Paint Stewardship Program began in June 2014.

The Rhode Island Paint Stewardship law required paint manufacturers to set up and operate a paint stewardship program in Rhode Island. The program is funded by a fee on each container of architectural paint sold in the state. The program sets up drop-off sites at retail stores and other sites throughout the state where households and businesses are able to take most types of leftover paint for recycling, free of charge.

Paint Stewardship

The American Coatings Association (ACA) worked with various stakeholders interested in the management of postconsumer paint to develop a Paint Stewardship Program in the United States. PaintCare Inc. is a nonprofit organization established by ACA to implement the program on behalf of paint manufacturers in states that adopt paint stewardship laws. PaintCare operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, Oregon, Rhode Island, and Vermont.

The main goals of the program are to decrease paint waste and recycle more postconsumer paint by setting up convenient drop-off sites in each state.



Fees and Funding

As required by state law, a paint stewardship assessment ("PaintCare Fee") must be added by manufacturers to the wholesale price of all architectural paint sold in the state. This fee is paid by manufacturers to PaintCare to fund setting up drop-off sites for leftover, postconsumer paint, and for the transportation, recycling, and proper disposal of that paint. The fees also pay for consumer education and program administrative costs.

Fee may vary from state to state. The Rhode Island fees per container are as follows:

\$ 0.00 — Half pint or smaller

\$ 0.35 — Larger than half pint and smaller than 1 gallon

\$ 0.75 — 1 Gallon

\$ 1.60 — Larger than 1 gallon up to 5 gallons

The law also requires that each distributor and retailer include the PaintCare Fee with their sale price of architectural paint sold in the state. Displaying the fee on invoices and receipts is not mandatory for distributors or retailers; however, PaintCare encourages them to show the fee and list it as PaintCare Fee to aid in customer and dealer education and to ensure transparency.

Notice for Painting Contractors

It is expected that contractors will pass the fees on to their customers in order to recoup the fees they pay on the product.

When estimating jobs contractors should take these fees into account by checking with your suppliers to make sure the quotes for paint products include the fees. You should also let your customers know that you will be including these fees in your quotes.

New Paint Drop-Off Sites

PaintCare has established 30 paint drop-off sites across Rhode Island. Most drop-off sites are at paint stores. Other sites may include solid waste transfer stations, recycling centers, and government-sponsored household hazardous waste programs. Participation as a drop-off site is voluntary.

Use of Retail Drop-Off Sites by Businesses

Retail drop-off sites provide a convenient and no cost recycling option for painting contractors and other businesses. Businesses that generate less than 220 pounds of hazardous waste* per month will be able to use these sites to recycle all PaintCare products (both water and oil-based) with some restrictions on quantities per month.

Larger businesses (those that generate more than 220 pounds of hazardous waste per month) may use the PaintCare sites for their water-based PaintCare products only; they are not able to use the sites for oil-based paint or other solvent-based products.

Note: 220 pounds is about 20-30 gallons of paint. When counting how much hazardous waste you generate in a month, oil-based paint does count (because by law it is a hazardous waste), but latex and other water-based paint does not count toward the 220 pound monthly total.



Pick-Up Service for Large Volumes

Businesses with at least 200 gallons of postconsumer paint to recycle may qualify to have their paint picked up by PaintCare at no additional cost. To learn more about this service or to request an appointment, please visit www.paintcare.org/pickup or call (855) 724-6809.

Contact

Laura Honis
Program Manager (Connecticut and Rhode Island)
lhonis@paint.org
(203) 747-4494

WHAT PRODUCTS ARE COVERED?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold.

PaintCare Products include interior and exterior architectural coatings sold in containers of five gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PaintCare Products

- ◆ Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- ◆ Deck coatings, floor paints (including elastomeric)
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes (single component)
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

Non-Paintcare Products

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar, and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes



Large Volume Pick-Up (LVP) Service

PaintCare offers a free pick-up service to painting contractors, property managers, and others with large amounts of leftover architectural paint.

Who is PaintCare?

PaintCare Inc. is a non-profit organization established by the American Coatings Association to operate paint stewardship programs on behalf of paint manufacturers in states that pass paint stewardship laws.

Paint Drop-Off Sites

In states with a paint stewardship program, PaintCare's primary effort is to set up conveniently located drop-off sites—places where residents and businesses may take their unwanted paint for no charge. Sites set their own limits on the volume of paint they accept from customers per visit (usually from 5 to 20 gallons). To find a drop-off site near you, please use PaintCare's site locator at www.paintcare.org or call (855) 724-6809.

Large Volume Pick-Ups

For those who have accumulated a large volume or stockpile of paint, PaintCare also offers a pick-up service. Large volume means at least 200 gallons, measured by container size (not content). On a case-by-case basis, PaintCare may approve a pick-up for less than 200 gallons if there are no drop-off sites in your area. After two or three pick-ups, you may be switched to a regular service (see next page).

Drums and Bulked Paint Are Not Accepted

PaintCare only accepts paint in containers that are 5 gallons or smaller in size. Leave paint in original cans with original labels; do not combine or bulk paint from small cans into larger ones. If you have unwanted paint in drums or containers larger than 5 gallons, please contact a licensed paint recycling company or a hazardous waste transportation company to assist you.

HOW TO REQUEST A LARGE VOLUME PICK-UP

1. Sort and count your paint

We need to know the number of each container size and the type of products you have, sorted into two categories: (1) water-based paints and stains and (2) oil-based paint and stains and any other program products (sealers and clear top-coat products, such as varnish and shellac).

2. Fill out the LVP Request Form and send it in

Fill out a paper or electronic version of the "Large Volume Pick-Up Request Form" and return it to PaintCare by email, fax, or regular mail. (Visit www.paintcare.org or call PaintCare for the form.)

Scheduling

After reviewing your form, PaintCare staff will either approve your site for a pick-up or inform you of the best place to take your paint if you do not meet the volume requirement. If approved, you will be put in contact with our licensed hauler to schedule a pick-up. It may be several weeks before your pick-up occurs.

On the Day of Your Pick-Up

Sort your products into the two categories noted above and store them in an area that has easy access. If the paint is a far distance from where the hauler parks, the path between should be at least four feet wide to accommodate movement of the boxes.



Please plan to have staff available to pack the paint cans into the boxes. The hauler may be able to provide some assistance, but we require your staff to be present and provide labor to pack boxes. Once your paint is properly packed and loaded onto the hauler's truck, you will sign a shipping document and receive a copy for your records. Your paint will then be taken to an authorized processing facility for recycling.

Note: Paint must be in original containers and not leaking.

Repeat Service for Large Volume Users

For businesses that generate large volumes of unwanted paint on a regular basis, a service for recurring direct pick-ups is available. With this service, you will be provided with empty bins, then request a pick-up when at least three bins are filled. PaintCare will provide onsite training on how to properly pack the paint, and you will be required to sign a contract with PaintCare.

Limits on Businesses

To use the program for oil-based products, your waste must qualify as exempt under federal (40 CFR § 262.14) and state/local hazardous waste generator rules. Most notably, these rules require that your business (a) generates no more than 220 pounds (about 20-30 gallons, depending on type) of hazardous waste per month, and (b) accumulates no more than 2,200 pounds (approximately 220 gallons) of hazardous waste at any given time. If your business fails to qualify as an exempt generator, it will not be able to use the program for oil-based products. For more information on the federal hazardous generator rules, please go to www.paintcare.org/limits.

Note: When calculating how much hazardous waste you generate in a month, do not count latex paint.

If You Have Products We Don't Accept

The program does not accept all paints (such as aerosols and automotive finishes) or other hazardous waste. If you have solvents, thinners, pesticides, or any non-PaintCare products (see list to right for examples), we recommend that residents contact their local household hazardous waste (HHW) program. Some HHW programs allow businesses to use their program for a modest fee. Otherwise, businesses should contact a licensed hazardous waste transportation company.

What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of 5 gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

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- Stains
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- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
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- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

MORE INFORMATION

(855) 724-6809 or (855) PAINT09
www.paintcare.org or info@paintcare.org

PAINTCARE INC.
901 NEW YORK AVENUE NW, SUITE 300W
WASHINGTON, DC 20001

Rhode Island Paint Usage & Disposal Surveys

Notes:

Online surveys conducted using SurveyMonkey. Blue numbers indicate the number of people who responded.

0 indicates the question was asked, but there were no responses with that answer.

Surveys were conducted in June each year.

	2014		2015		2016		2017	
	%	Count	%	Count	%	Count	%	Count
1. How much leftover paint is in your home?		78		111		130		137
None	24.4	19	39.6	44	29.2	38	43.1	59
Less than 1 gallon	6.4	5	15.3	17	20.8	27	21.2	29
1-5 gallons (would fit in a cardboard box)	38.5	30	25.2	28	37.7	49	21.2	29
5-15 gallons (would fit in a shopping cart)	23.1	18	13.5	15	4.6	6	7.3	10
15-30 gallons (would fit in two shopping carts)	0.0	0	0.0	0	1.5	2	0.0	0
More than 30 gallons	0.0	0	0.0	0	0.8	1	0.0	0
Yes, but I don't know how much	7.7	6	6.3	7	5.4	7	7.3	10

2. Where did the paint come from?		56		111		92		78
I did some painting myself and had some leftover	75.0	42	50.5	56	77.2	71	78.2	61
I hired someone to paint and they left it behind	30.4	17	19.8	22	14.1	13	9.0	7
I found it in my home/business when I moved in	23.2	13	16.2	18	12.0	11	6.4	5
I am a painting contractor and it is from one of my jobs	0.0	0	0.9	1	6.5	6	1.3	1
I don't remember where the paint came from	3.6	2	9.9	11	5.4	5	1.3	1
Other	8.9	5	27.0	30	4.3	4	3.8	3

Other responses for June 2017 Survey:

From a friend (1)

My friend painted but I bought the paint (1)

3. What did you do with leftover paint?		78		111		130		137
Poured it down the drain	0.0	0	0	0	1.5	2	0.0	0
Put can(s) of liquid paint in the trash	7.7	6	1	1	2.3	3	5.1	7
Dried out the paint and put it in the trash	42.3	33	18	20	15.4	20	15.3	21
Stored it in the basement or garage intend to use	53.8	42	23	25	37.7	49	37.2	51
Took it to a paint store	1.3	1	5	5	6.2	8	2.2	3
Took it to a household hazardous waste event or facility	20.5	16	18	20	8.5	11	5.8	8
Gave it away to a family, friend or community organization	9.0	7	9	10	3.8	5	3.6	5
Left it behind when I moved	11.5	9	3	3	0.0	0	3.6	5
I don't know	2.6	2	9	10	5.4	7	3.6	5
I have never stored or disposed of leftover/unwanted paint	16.7	13	15	17	15.4	20	20.4	28
Other	5.1	4	0	0	3.8	5	2.9	4

Other responses for June 2017 Survey:

Stored it because I didn't know what to do (2)

The painter took care of it (1)

4. If you had unwanted paint, what would you do with it?		75		111		130		137
Pour it down the drain	1.3	1	0.0	0	0.8	1	0.0	0
Put can(s) of liquid paint in the trash	6.7	5	2.7	3	4.6	6	1.5	2
Dry out the paint and put it in the trash	26.7	20	18.0	20	16.2	21	20.4	28
Take it to a paint store	0.0	0	10.8	12	14.6	19	19.7	27
Take it to a household hazardous waste event or facility	40.0	30	37.8	42	23.8	31	24.8	34
Give it away to a family, friend or organization	12.0	9	10.8	12	16.9	22	19.0	26
I don't know	13.3	10	18.0	20	20.0	26	11.7	16
Other	4.0	3	1.8	2	3.1	4	2.9	4

Other responses for June 2017 Survey:

Find a place to recycle it (3)

I live on an island and there is no place to take it (1)

5. Did you know that paint can be recycled?

		78		111		92		137
Yes	25.6	20	28.8	32	38.0	35	43.1	59
No	74.4	58	71.2	79	62.0	57	56.9	78

6. Have you ever taken paint to be recycled/disposed?

		13		27		22		137
Yes, at some point during the past year	1.3	1	9.9	11	8.5	11	3.6	5
Yes, more than one year ago	15.4	12	14.4	16	8.5	11	11.7	16
No	83.3	65	75.7	84	83.1	108	84.7	116

7. Do you know where to take unwanted paint?

		78		111		130		137
No	79.5	62	68.5	76	76.2	99	36.5	50
Yes	20.5	16	31.5	35	23.8	31	63.5	87
If yes, where?	-	9	-	14	-	11	-	47

Responses to "Where?" for June 2017 Survey:

City center/city hall (2)

Eco Depot (8)

Landfill (4)

Local recycling facility or company (6)

Local trash/waste management facility (3)

Paint or hardware store (15)

Recycling / HHW event in my town each year (1)

Think Green Recycling (1)

Transfer station or "town dump" (7)

8. How far is the closest paint store?

		78		111		130		137
Less than 1 mile	19.2	15	23.4	26	20.0	26	17.5	24
1-5 miles	66.7	52	58.6	65	50.0	65	68.6	94
5-10 miles	9.0	7	10.8	12	13.8	18	6.6	9
10-20 miles	0.0	0	3.6	4	6.9	9	3.6	5
20-30 miles	0.0	0	0.0	0	0.8	1	0.7	1
Not sure	5.1	4	3.6	4	8.5	11	2.9	4

9. How far would you drive to recycle or dispose of paint?

		78		111		130		137
20-30 miles	2.6	2	5.4	6	7.7	10	8.0	11
10-20 miles	17.9	14	22.5	25	20.0	26	19.0	26
5-10 miles	37.2	29	40.5	45	34.6	45	32.8	45
1-5 miles	29.5	23	18.9	21	23.1	30	24.8	34
Less than 1 mile	3.8	3	2.7	3	2.3	3	1.5	2
Not sure	9.0	7	9.9	11	12.3	16	13.9	19

10. What county do you live in?

		45		111		130		137
Bristol	8.9	4	2.7	3	3.8	5	5.1	7
Kent	15.6	7	21.6	24	23.1	30	24.8	34
Newport	15.6	7	9.9	11	10.8	14	6.6	9
Providence	37.8	17	52.3	58	55.4	72	56.9	78
Washington	22.2	10	13.5	15	6.9	9	6.6	9

11. How would you describe the place where you live?

		78		111		130		137
Urban / Major City	17.9	14	16.2	18	14.6	19	16.1	22
Suburban	51.3	40	42.3	47	40.0	52	47.4	65
Small City or Town	21.8	17	29.7	33	37.7	49	31.4	43
Rural / Countryside	7.7	6	10.8	12	6.2	8	4.4	6
Other (please specify)	1.3	1	0.9	1	1.5	2	0.7	1

12. What type of dwelling do you live in?

	78		111		130		137
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Single-family house	76.9	60	69.4	77	57.7	75	49.6	68
Two or Three-family house	12.8	10	14.4	16	20.0	26	17.5	24
Condominium or apartment building with many units	7.7	6	11.7	13	21.5	28	32.1	44
Manufactured or Mobile Home	0.0	0	0.0	0	0.0	0	0.0	0
Other (please specify)	2.6	2	4.5	5	0.8	1	0.7	1

13. Do you paint professionally?

78

111

130

137

Yes	0.0	0	1.8	2	10.8	14	2.9	4
No	100.0	78	98.2	109	89.2	116	97.1	133

14. What is your age?

78

111

130

137

Under 21	0.0	0	6.3	7	9.2	12	0.7	1
21-40	25.6	20	25.2	28	40.8	53	46.0	63
41-60	42.3	33	33.3	37	37.7	49	35.0	48
Over 60	32.1	25	30.6	34	12.3	16	18.2	25
Prefer not to say	0.0	0	4.5	5	0.0	0	0.0	0

15. Gender

78

111

130

137

Male	46.2	36	37.8	42	42.3	55	38.0	52
Female	53.8	42	59.5	66	57.7	75	62.0	85
Prefer not to say	0.0	0	2.7	3	0.0	0	0.0	0

16. Educational Level

78

111

130

137

Some High School	1.3	1	2.7	3	6.2	8	3.6	5
High School Graduate	6.4	5	16.2	18	28.5	37	19.0	26
Some College, Vocational, Trade, or Technical	16.7	13	18.0	20	37.7	49	43.8	60
4 year degree or higher	73.1	57	61.3	68	27.7	36	33.6	46
Prefer not to say	2.6	2	1.8	2	0.0	0	0.0	0

17. What is your household income?

78

111

130

137

Less than \$50K	17.9	14	27.9	31	20.0	26	49.6	68
\$50 – 100K	33.3	26	29.7	33	60.0	78	37.2	51
\$100 – 150K	14.1	11	9.9	11	10.0	13	9.5	13
Over \$150K	12.8	10	6.3	7	2.3	3	1.5	2
Prefer not to say	21.8	17	26.1	29	7.7	10	2.2	3