



Vermont Paint Stewardship Program

Annual Report July 1, 2015 – June 30, 2016



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Executive Summary

VERMONT PAINT STEWARDSHIP LAW

PaintCare is the representative stewardship organization of the Vermont Architectural Paint Stewardship Program, codified in Sub-Chapter 4, Chapter 159 of Vermont Statute Title 10: Conservation and Development. The Vermont Paint Product Stewardship Law requires manufacturers of architectural paint to:

- ◆ Establish a program to reduce the generation of postconsumer paint;
- ◆ Promote the using up of leftover paint;
- ◆ Facilitate the recycling and proper disposal of unwanted postconsumer paint;
- ◆ Increase opportunities for consumers to properly manage leftover paint;
- ◆ Reduce costs to local governments managing postconsumer paint;
- ◆ Work to keep paint out of the waste stream; and
- ◆ Conserve natural resources.

HIGHLIGHTS

Sites, Events, and, Service. In the second reporting period, PaintCare maintained 74 year-round paint drop-off sites. Of the 74 year-round sites, 64 were retailers, representing nearly 40% of likely retail participants. The remaining sites included five transfer stations, four household hazardous waste (HHW) facilities, and one recycling facility. The 74 year-round drop-off sites provided a site within 15-miles to 99.5% of Vermont's residents.

PaintCare also managed paint from two seasonal facilities (one HHW facility and one transfer station), 43 HHW drop-off events, two solid waste district-staffed paint-only events, and provided direct large volume pick-ups from two entities that had accumulated more than 300 gallons of paint at their facilities. It should also be highlighted that with the exception of one HHW event, all other HHW facilities and events took part in the PaintCare program.

Paint Collection Volume. The program processed 108,466 gallons of postconsumer paint. Disposition of the two paint streams is available; however, the overall split between latex paint and oil-based paint cannot be provided for this reporting period due to a procedural error on the part of one of the program's transportation service providers discussed further in Section 2-B2. Usable latex paint was made into recycled-content paint or used as a landfill cover. Unusable latex paint was sent to landfill. All of the oil-based paint was used for fuel. In addition, metal and plastic paint containers were recycled whenever possible.

Expenses and Revenue. The program was funded through fees on new paint sales: 35 cents on pints and quarts, 75 cents on 1-gallon containers and \$1.60 on 5-gallon containers. Approximately 1 million gallons of architectural paints were sold in Vermont during this reporting period. The program collected \$710,155 in fees from these sales.

Expenses, including paint transportation and processing, outreach, staffing, and administrative costs were \$824,690. The program ended the reporting period with a deficit of \$665,659. This deficit and actions to address it will be discussed further in Section 3 of this report.

The cost per gallon of the program in this second reporting period was \$7.60.

Paint Recovery Rate. The paint recovery rate – the volume of postconsumer paint collected divided by the volume of new paint sales in the same period – was 10.1%.

Outreach. Outreach was reduced this year in response to the high participation rate and financial situation. Outreach was generally limited to informational brochures distributed on-site by paint retailers and HHW programs and maintaining PaintCare’s website. Radio and newspaper advertising was discontinued just prior to the start of the reporting period. Bus advertising and magazine advertising campaigns ran in the first half of the reporting period, but not in the second half to reduce expenses.

PROGRAM PLAN AND ANNUAL REPORT

The Vermont Paint Stewardship Law required the submission and approval of a Program Plan prior to the program’s launch. The Secretary of the Vermont Agency of Natural Resources approved PaintCare’s Program Plan in March 2014 and the Vermont program began on May 1, 2014.

The Vermont Paint Stewardship Law also requires the submission of an Annual Report to the Vermont Agency of Natural Resources by October 15 each year, covering the period of July 1 – June 30.

At a minimum, Annual Reports must include:

- (1) A description of the methods the producer or stewardship program used to reduce, reuse, collect, transport, recycle, and process postconsumer paint statewide in Vermont;
- (2) The volume and type of postconsumer paint collected by the producer or stewardship program at each collection center in all regions of Vermont;
- (3) The volume of postconsumer paint collected by the producer or stewardship program in Vermont by method of disposition, including reuse, recycling, energy recovery, and disposal;
- (4) An independent financial audit of the paint stewardship program implemented by the producer or the stewardship program;
- (5) The prior year’s actual direct and indirect costs for each program element and the administrative and overhead costs of administering the approved program; and
- (6) Samples of the educational materials that the producer or stewardship program provided to consumers of architectural paint.

This second annual report covers the 12-month period from July 1, 2015 to June 30, 2016 (FY2016). The first reporting period ran from May 1, 2014 to June 30, 2015 (14 months) and is referred to as FY2015 in this report. The Vermont Program Plan and annual reports are available on PaintCare’s website.

Section 1. Paint Collection, Transportation, and Processing

Annual Report Statutory Citation

10 V.S.A. § 6677. Reporting Requirements

(1) A description of the methods the producer or stewardship program used to reduce, reuse, collect, transport, recycle, and process postconsumer paint statewide in Vermont

A. COLLECTION SITES, EVENTS, AND SERVICES

The Vermont Paint Stewardship Law requires a program that increases opportunities for consumers to properly manage leftover paint and reduces costs to local governments. Prior to the PaintCare program, most waste paint was handled either through HHW programs, though many did not take latex paint, or by drying and disposing of latex paint. Chittenden and Addison counties accepted latex paint for recycling into Chittenden's Local Color paint.

Qualifying businesses (Conditionally Exempt Generators or CEGs) could use the HHW collections for oil-based paints (and latex paint in Chittenden County) for a fee, or any business, regardless of generator size, could contract with a private hazardous waste hauler for paint recycling services – though the cost was generally cost-prohibitive for painting contractors and other small businesses.

To increase recycling opportunities for Vermont households, businesses and others with leftover paint, all suitable locations were invited to participate as PaintCare drop-off sites, provided they met PaintCare's operational requirements, including adequate space for storage of paint collection bins and willingness to accept all program products (latex and oil-based products). Prior to the start of the program, PaintCare reached out to paint retailers, material reuse stores, household hazardous waste programs, public and private waste transfer stations, and recycling facilities to invite them to become paint drop-off sites.

At the end of the second reporting period, the Vermont program had 64 year-round retail drop-off sites located throughout the state. In addition, PaintCare managed paint from all five of the state's HHW facilities (four year-round, one seasonal), six municipal transfer stations (five year-round, one seasonal), one recycling facility, 43 HHW drop-off events, and two paint-only events hosted by solid waste districts – providing significant cost savings to local governments. PaintCare also conducted two large volume pick-ups (LVP) directly from a university and a nonprofit housing development corporation that had accumulated more than 300 gallons of paint.

All PaintCare drop-off sites and the LVP service accept both latex and oil-based paint. All retailers accept paint from both residents and qualifying businesses, as does the LVP program. The HHW programs and transfer stations generally only service CEGs and residents. PaintCare drop-off sites and events are summarized in the following tables and shown on the maps in subsection B.

SUMMARY OF PAINTCARE DROP-OFF SITES, EVENTS AND SERVICES

YEAR-ROUND DROP-OFF SITES	YEAR 1 FY2014	YEAR 2 FY2015
Paint Retailers	63	64
Transfer Stations / Recycling Facilities	6	6
HHW Facilities	4	4
Total		74

SUPPLEMENTAL SITES, EVENTS, AND SERVICES

HHW Events	74	43
Paint-Only Events (Waste District)	0	2
Paint-Only Events (PaintCare)	5	0
Seasonal HHW Facility	1	1
Seasonal Transfer Station	1	1
Direct Large Volume Pick-Ups	7	2

The following subsections discuss the various paint drop-off sites, events, and services provided by the Vermont PaintCare program. Section 2 of this report details the volumes of paint collected by each site type and service.

A1. Paint Retailers

Paint retailers provide ideal locations for paint drop-off sites because they are located throughout the state, are often centrally located in cities and towns, are open five or more days per week, and have staff familiar with paint products and their safe handling. In addition, their customers are likely to have some leftover paint and often ask store staff for advice on what to do with it.

As discussed in PaintCare's Vermont's Program Plan, approximately 137 sites were identified that sold paint, consisting of paint, hardware, and home improvement stores. PaintCare updated the list of paint retailers during the reporting period. As of June 2016, there were 179 paint retailers, and 157 are considered potential drop-off sites. (PaintCare has been informed by the corporate headquarters of big box stores that they are not interested in serving as drop-off sites.)

Of the 157 paint retailers, 64 (41%) were participating as drop-off sites at the end of the reporting period. Paint retailers participate in the program to increase foot traffic through their stores and to provide a service for their customers. A list of the names and addresses of the paint retailers that participated during the reporting period is included in the appendix.



PaintCare provides signs to drop-off sites to promote the program as shown here at Bibens Ace Hardware in Essex.

A2. Household Hazardous Waste Programs

Prior to program launch, PaintCare met in person with all HHW programs in the state. Print materials about the benefits to HHW programs of participating in the PaintCare program were made available to the HHW community (see the HHW fact sheet in the appendix). All of the larger HHW programs are members of the Vermont Product Stewardship Council and were well informed and very interested in the PaintCare program. All HHW programs in Vermont (with the exception one HHW event) participated in the PaintCare program during the reporting period. A list of the names and locations of the HHW facilities and events that participated during the reporting period is included in the appendix. (Note: The large difference between the number of HHW events in the two reporting periods is because the first (14 month) reporting period included two sets of springtime HHW events and the formation of the Bennington County Solid Waste Alliance that consolidated several events from previously independent towns.)

HHW programs in Vermont helped promote the program to their area residents by distributing brochures and mentioning PaintCare on their websites and in newsletters. The HHW programs collected a large percentage of the overall paint collected in the reporting period. In addition, the Chittenden Solid Waste District's Local Color served as a paint recycler for the program, receiving paint from some other counties and paint from retail drop-off sites as well.



The Harford Community Center for Recycling and Waste Management displays PaintCare signs on the scale house.

A3. Transfer Stations / Recycling Facilities

Prior to the launch of the program, PaintCare reached out to the solid waste districts, alliances, and independent towns in the state. In addition, many of the sites received an in-person visit from PaintCare staff. A fact sheet was developed and distributed to explain the PaintCare program and benefits to transfer stations and recycling facilities (available in the appendix). Transfer stations participate as drop-offs sites to expand the recycling services provided to their customers and to help keep paint out of the waste stream.

Three regional transfer stations and one regional recycling facility (all year-round) participated in the PaintCare program, as well as three single town transfer stations (two year-round, one seasonal). A list of the names and locations of the HHW facilities and events that participated during the reporting period is included in the appendix.



Paint Signage and Shed at the Norwich Transfer Station

A4. Reuse Stores

Six material reuse stores – four Vermont ReSOURCE stores, one Habitat for Humanity ReStore outlet, and another site – were identified prior to program launch and invited to join the program. Along with participating as drop-off sites, reuse stores can operate paint reuse programs by donating or selling good quality leftover paint back to the local community to use, rather than sending it through PaintCare for processing. PaintCare provides compensation for this service.

PaintCare has found in Vermont, as well as in other PaintCare states, that when reuse stores sell remanufactured/recycled-content they often are not interested in becoming a PaintCare reuse sites because it is more profitable (and simpler) to just sell recycled-content paint, rather than adding used paint to their shelves as well.

Unfortunately, PaintCare was unable to recruit any reuse stores during the reporting period, but will continue to try in the future.

A5. Paint-Only Drop-Off Events

In an effort to clean out large volumes of stored-up paint that could overwhelm PaintCare drop-off sites at the start of the program and to provide additional services in areas that did not historically have latex paint collection opportunities, PaintCare held several one-day paint drop-off events in the first year of the program. PaintCare did not host any paint drop-off events during this reporting period. However, two solid waste districts held paint-only drop-off events staffed by their employees.

A6. Large Volume Pick-Up Service

The Large Volume Pick-Up Service (LVP service) began almost immediately and was offered to painting contractors and others that had accumulated large volumes of paint – generally more than 300 gallons. PaintCare arranged two LVPs during the reporting period. The users of the service were a university and a nonprofit housing development corporation.

LVP customers are typically painting contractors, property managers and institutions that either store paint for future use or because disposal is too expensive. Property management companies are constantly repainting the buildings they manage, inside and out, and are left with excess or aging paint.



The LVP Service cleaned out this collection of leftover paint at a nonprofit housing development corporation in Bennington

B. CONVENIENCE CRITERIA

As described in the Program Plan, to ensure adequate paint drop-off opportunities in Vermont, PaintCare used Geographic Information System (GIS) modeling to determine the appropriate minimum number and distribution of drop-off sites based on the following baseline criteria required by the Vermont Paint Stewardship Law:

Distribution: At least 90% of Vermont residents shall have a permanent site within a 15-mile radius.

Density: One additional permanent site will be established for every 10,000 residents of a municipality and additional sites shall be distributed to provide convenient and reasonably equitable access for residents within each municipality, unless otherwise approved by the Secretary.

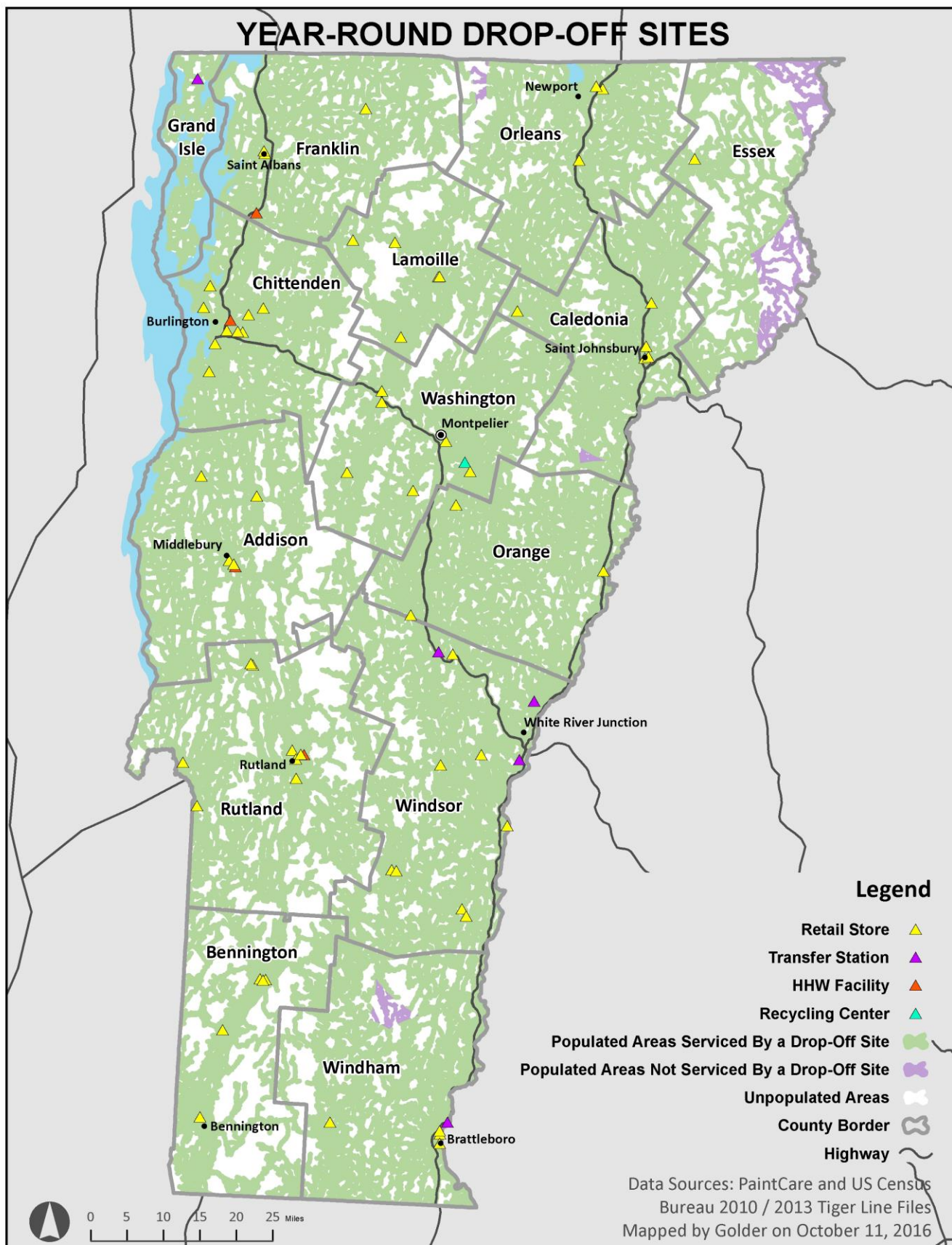
Application of these criteria resulted in the need for approximately 45 optimally located, year-round (permanent) drop-off sites. PaintCare considered this its baseline service level goal.

The 74 year-round drop-off sites in place at the end of the reporting period provided 99.5% of Vermont's residents a drop-off site within 15 miles of their home. (GIS analysis was conducted by Golder Associates, an engineering firm with expertise in geographic analysis and mapping.)

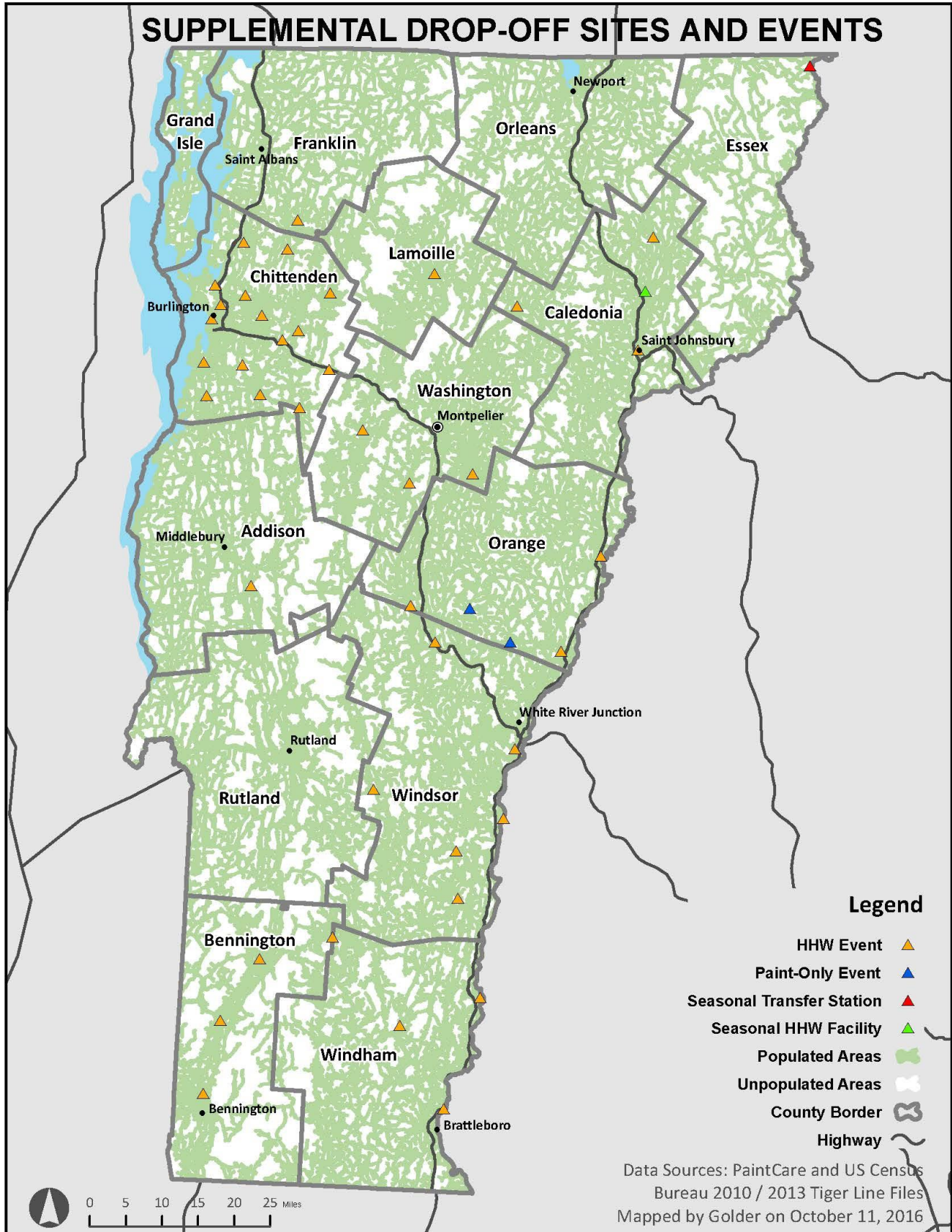
The only two areas of the state that were not fully covered by permanent sites, as determined by the density criterion of *one additional permanent site for every 10,000 residents of a municipality*, were Burlington and Milton. However, both areas had HHW drop-off events supported by PaintCare, and residents of both had access to many other sites in the surrounding towns.

As described previously, Vermont had robust HHW and CEG services prior to the PaintCare program. However, the level of service and types of paint products that were accepted varied greatly in different parts of the state. Of all of the HHW programs, only four had facilities that were open year-round, and only two of them accepted latex paint. The remainder of the state was served by access to two HHW/CEG events per year, with a few areas having access to fewer events. Despite the extensive HHW/CEG programs in the state prior to the PaintCare program, the convenience level offered by the PaintCare program during the reporting period, with 74 year-round sites, increased substantially.

The following maps show the locations of the year-round sites, supplemental sites, and events that participated in the program during the reporting period.



SUPPLEMENTAL DROP-OFF SITES AND EVENTS



C. PAINT COLLECTION PROCEDURES

PaintCare entered into contract agreements with sponsors or operators of all sites (and events). PaintCare contracts require that drop-off sites meet requirements of local, state, and federal law, regulations, and policies.

Staff at all year-round and seasonal drop off sites received on-site, in-person training and a program procedures manual. The training and program manual covered:

- ◆ Identification of program and non-program products
- ◆ Acceptable containers
- ◆ Whom to accept paint from and how much
- ◆ Screening procedure for CEGs and the required log form
- ◆ Proper storage
- ◆ Spill response procedures and reporting requirements
- ◆ Employee training
- ◆ How to schedule a pick-up
- ◆ Required paperwork and record retention schedules

Site personnel are required to visually inspect containers of postconsumer paint — but not open them — to confirm that they are acceptable program products and then place them in the spill proof collection bins provided by the program. Unlabeled and leaking cans are not accepted at retail or transfer station sites, but trained staff at HHW facilities and events are allowed to accept and prepare them for management under the program.

Retail and transfer station drop-off sites are visited by PaintCare staff on a regular basis to check on their operations and provide additional training and consumer outreach materials as needed.

D. PAINT TRANSPORTATION AND PROCESSING

D1. Paint Transportation

PaintCare contracted with four different entities for transportation services in the reporting period – Clean Harbors Environmental Services, NRC (formerly Enpro Services of Vermont), Central Vermont Solid Waste District (CVSWD), and Chittenden Solid Waste District (CSWD).

Both CVSWD and CSWD transported paint collected from their own events back to their facilities. Clean Harbors and NRC, both registered hazardous waste haulers, were contracted to provide transportation

services to all other program partners. PaintCare requires that transportation service providers have the ability and knowledge to respond to incidents involving hazardous materials and comply with all applicable U.S. Department of Transportation (DOT) and state transportation rules.

Clean Harbors provided transportation services to retail and transfer station drop-off sites, some HHW facilities and events, and LVP sites. NRC was contracted to provide transportation services to some HHW facilities and events.

Clean Harbors transported the majority of the collected paint – comingled (latex and oil-based paint) bins from retail sites and sorted paint from the other programs to one of their permitted facilities (in either Bristol, CT; Braintree, MA; or Cranston, RI) for further screening, separation, and consolidation. Clean Harbors also delivered some of the mixed boxes from retail sites in Chittenden County to CSWD’s HHW facility for processing.

NRC transported boxes of paint from HHW facilities and events back to its permitted facility in Williston, VT. NRC then transported all of the oil-based paint and a majority of latex paint to MXI, a hazardous waste management service provider in Abingdon, VA. NRC also delivered some of the latex paint to CSWD’s HHW facility for processing.

D2. Latex Paint Processing

The condition in which postconsumer latex paint is received by the program determines the available management options. If containers are not properly sealed during storage, latex paint can harden due to evaporation and may no longer be useable or recyclable. Similarly, if latex paint freezes a number of times, it may not be as suitable for reuse or recycling. Ultimately, the method of storage and the timing of the decision to bring leftover paint to a drop-off site are determined by the consumer.

The program’s outreach messages encourage the timely return of unwanted postconsumer paint in an effort to reduce the age and improve the condition of the paint for end of life management.

PaintCare managed latex paint under the following waste management hierarchy:

Reuse. Reuse programs generally screen for paint containers that are 50% or more full and in good condition and give them away free or sell them to the local community. CSWD did a small amount of reuse during the reporting period.

Recycled Paint. Both private transporters utilized paint-to-paint recycling as their primary method for managing latex paint. Clean Harbors worked with CSWD and GDB International in Nashville, IL and New Brunswick, NJ. NRC worked with CSWD and MXI in Abingdon, VA. MXI consolidated the postconsumer paint, by color, and transported it to Legacy Paint in Waterboro, SC, for further processing.

All of the processors – CSWD, GDB International, and Legacy Paint – blended postconsumer latex paint into a variety of colors of recycled-content paint. Legacy Paints and GDB International sold a domestic line of recycled-content paint and also sold paint in bulk through international markets. CSWD recycled the latex

paint in-house and sold it through domestic markets and also shipped it in bulk to Hotz Environmental for further processing.

Alternative Daily Landfill Cover. Some of the paint NRC transported to MXI in Abingdon, VA, was consolidated by MXI and then transported to New Waste Concepts in Perrysburg, OH. There it was used as a polymer substitute in a polymeric film product that is applied over the surface of landfills as a daily cover to resist water penetration into the landfill. This product is a sprayable alternative to geomembrane cover materials or soil that reduces the amount of leachate that needs to be treated.

Disposal. Dry and unusable latex paint sorted out by processors was sent to authorized landfills.

D3. Oil-Based Paint Processing

While oil-based paint has the potential for reuse, none of the program partners reported managing oil-based paint through a reuse program. Likewise, while it is possible to recycle oil-based paint back into paint, no processors in the United States offered this option. Thus, all the oil-based paint managed through the program in the reporting period was used as fuel in one of the following two ways.

Energy Recovery. NRC transported oil-based paint collected from HHW facilities and events and fixed facilities to MXI, where they bulked and transported it to GeoCycle in Holly Hill, SC. Similarly, Clean Harbors shipped some oil-based paint to their Safety-Kleen facility in Smithfield, KY where the paint was bulked and transported to three facilities – Green America in Hannibal, MO, Giant Cement in Harleyville, SC, and Lone Star Cement in Greencastle, IN.

Incineration. Clean Harbors transported some volume of oil-based paint to their own incinerators in El Dorado, AR, Deer Park, TX, and Kimball, NE.

D4. Empty Paint Containers

Metal and plastic paint containers were recycled whenever possible.

Section 2. Paint Collection Volume and Disposition Methods

Annual Report Statutory Citation

10 V.S.A. § 6677. Reporting Requirements

(2) The volume and type of postconsumer paint collected by the producer or stewardship program at each collection center in all regions of Vermont.

(3) The volume of postconsumer paint collected by the producer or stewardship program in Vermont by method of disposition, including reuse, recycling, energy recovery, and disposal.

A. PAINT SALES

As discussed in Vermont Program Plan, the volume of paint sold on a state-by-state basis is not available or tracked by the paint industry. To obtain estimated data, PaintCare commissioned a study in the fall of 2012 by a research firm that specializes in coatings industry analysis and economic forecasting. The study – which had provided accurate data for previous PaintCare states – projected annual sales of 1.77 million gallons in Vermont. PaintCare used this sales data for two purposes: (1) to project potential program revenue, and (2) to project potential collection volumes based on previous studies indicating that approximately 10% of paint purchased is leftover.

Sales for the reporting period were 1,070,534 gallons, 37% less than projected. This is similar to the 2015 report, when sales for the initial 14-month reporting period were 42% lower than projected (without taking seasonality in consideration). The impacts of this are discussed in Section 3.

B. PAINT COLLECTION AND MANAGEMENT

B1. Collection Volume and Recovery Rate

The program processed 108,466 gallons of paint in the reporting period. This equates to a recovery rate of 10.1% (108,466 processed divided by 1,070,534 gallons sold). PaintCare had estimated a recovery rate of 6%, or approximately 106,000 gallons, in the Program Plan. The volume of paint processed in the reporting period was slightly more than the projected amount, however, in combination with the lower-than projected sales volume, it resulted in a much higher recovery rate.

(Note: The Vermont Agency of Natural Resources uses the term Recovery Rate for other waste management programs to mean the percentage of a material collected that is recycled. PaintCare uses the term to mean the amount of paint that is collected over the amount of paint that is sold, in the same time period.)

The following tables provides the gallons sold, gallons processed, and recovery rates for the first two reporting periods.

GALLONS SOLD AND PROCESSED

	YEAR 1 FY2015	YEAR 2 FY2016
Gallons Sold	1,209,990	1,070,534
Gallons Processed	116,691	108,466
Recovery Rate	9.6%	10.1%

B2. Latex vs. Oil-Based Paint

In the first version of this report, this subsection contained a breakdown of latex versus oil-based paint. The report has been updated due to a procedural error discovered at the end of 2016. The error occurred at the Clean Harbors facility in Cranston, RI, where paint from the Maine, Rhode Island and Vermont PaintCare programs was received, sorted by type, and repacked for shipment to downstream processors. From the start of the Rhode Island program in June 2014 through October 2016, Clean Harbors combined paint from the Rhode Island and Vermont programs. When the Maine program started in October 2015, paint from all three states was combined. Although PaintCare can report the total weight (and estimated volume) of paint received from each state by Clean Harbors because the bins from each state were weighed before their contents were repacked, the breakdown by type (latex vs. oil-based) of paint managed by Clean Harbors, for each of the three states, is not available for the period between June 2014 and October 2016.

Data for the other two services providers, NRC and CSWD was not impacted. Their data, which is aggregated and shown in the table below, shows a split of 76% latex and 24% oil-based.

B3. Paint Management Methods

Although PaintCare does not know the gallons of latex paint versus oil-based paint collected and processed during the reporting period for Clean Harbors, the percentage of latex paint that was processed by each management method used by Clean Harbors is known, and all of the oil based paint handled by Clean Harbors was used as fuel. In addition, the paint management methods and volumes of paint managed by NRC and CSWD are also known. The following tables provide all available information regarding paint management.

ENPRO AND CSWD

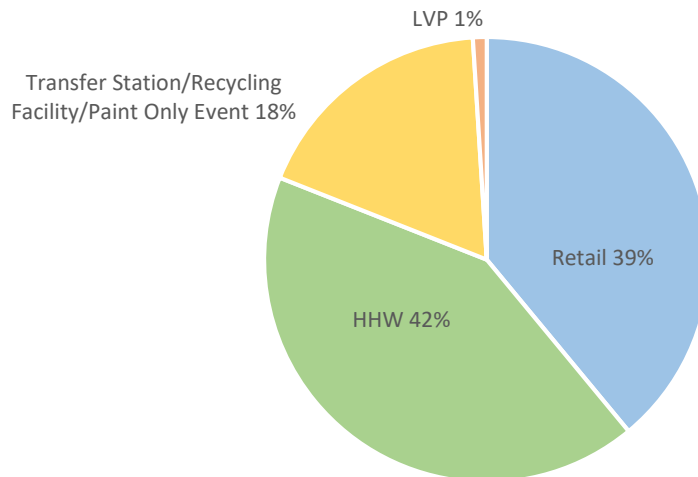
LATEX PAINT DISPOSITION	YEAR 1 FY2015 GALLONS	YEAR 1 FY2015 %	YEAR 2 FY2016 GALLONS	YEAR 2 FY2016 %
Reuse	12	< 1	130	<1
Recycled Paint	18,873	64	20,168	65
Alternative Daily Landfill Cover	4,427	15	4,352	14
Disposal	6,029	21	6,545	21
Total	29,341	100	31,195	100
OIL-BASED PAINT DISPOSITION				
Fuel	11,549	100	9,882	100
GRAND TOTAL	40,890		41,077	

CLEAN HARBORS

LATEX PAINT DISPOSITION	YEAR 1 FY2015 %	YEAR 2 FY2016 %
Recycled Paint	87	83
Disposal	13	17
Total	100	100
OIL-BASED PAINT DISPOSITION		
Fuel	100	100

B4. Collection by Program Type

The following pie charts shows the relative volume of paint collected by program type.



C. CONTAINER RECYCLING

Metal and plastic containers were recycled whenever possible. CSWD recycled 15 tons of containers. NRC did not report recycling any containers during the reporting period. Due to the error described in section B2 above, tonnage for the cans recycled by Clean Harbors' downstream processors is unknown for the reporting period.

Section 3. Independent Audit and Financial Summary

Annual Report Statutory Citation

10 V.S.A. § 6677. Reporting Requirements

(4) An independent financial audit of the paint stewardship program implemented by the producer or the stewardship program.

(5) The prior year's actual direct and indirect costs for each program element and the administrative and overhead costs of administering the approved program.

A. INDEPENDENT FINANCIAL AUDIT

An independent financial audit of the national PaintCare program was conducted by Rogers & Company PLLC. This independent CPA firm conducted the audit in accordance with auditing standards generally accepted in the United States. Those standards require that the firm plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. The audit process includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. The audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. In Rogers & Company's opinion, the financial statements of PaintCare present fairly, in all material respects, the financial position as of June 30, 2016, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States. Please see Appendix B for the independent financial audit of the PaintCare program.

B. FINANCIAL SUMMARY AND DISCUSSION

B1. Expense Categories

Expense categories for the Vermont program are discussed below. As noted previously, revenue is derived from fees on new paint sales.

Paint Processing. Paint processing is the largest expense in all PaintCare state programs (state and jurisdictions). Paint processing costs were billed based on the weight or by the box, and included the cost of sorting mixed boxes of latex and oil-based paint.

Paint Transportation. Paint transportation is another significant expense in all PaintCare programs. Transportation costs were billed per cubic yard collection bin picked up and included a minimum stop charge.

Collection Supplies and Support. Collection support expenses included paint collection bins single use and reusable, spill kits, training materials, and miscellaneous supplies for drop-off sites operations.

Communications. Communications costs included advertising and promotional materials to increase awareness of the program and use of the drop-off sites.

Personnel, Professional Fees, and Other. Personnel, professional fees, and other included the proportional cost of one full-time employee managing both the Vermont and Maine programs, GIS analysis, work by the Product Stewardship Institute (national paint source reduction project, national consumer awareness survey, and study of PaintCare impacts on HHW programs), travel, office supplies, and other logistical and professional support.

State Administrative Fees. PaintCare pays State administrative fees in the amount to \$15,000 annually to the Vermont Agency of Natural Resources.

Corporate Activity. Corporate activity costs are those that are shared across all PaintCare programs and allocated relative to the population of the state or jurisdiction. As of June 30, 2016, Vermont's allocation for corporate activity was 1.1%. These costs include but are not limited to corporate staffing, construction of data management systems, auditing fees, legal fees and general communications. (Corporate activity was referred to as Administrative Costs in the Vermont Program Plan.)

Investment Activity and Formation of Limited Liability Companies. Beginning in December 2014, PaintCare invested a portion of its accumulated surplus in a financial portfolio. PaintCare maintained its investments for all programs in a single portfolio. Claim of ownership in the investment portfolio was shared by all programs and allocated among the programs based on relative net asset balances. Programs that had positive net asset balances had a claim on the assets invested in the portfolio; programs with negative net asset balances carried a liability representing an amount due to the portfolio.

In 2015, to better separate each state program in terms of liability and financial independence, PaintCare began implementing a plan to transition operations for each program from PaintCare Inc. to a wholly-owned subsidiary company dedicated to managing that particular program. By January 2016, PaintCare had formed sole-member limited liability companies in Connecticut, Oregon, and Rhode Island and established individual bank accounts for each of those new companies. At this time, these programs moved their net asset balances, including gains earned from the investment portfolio, into those individual bank accounts and ended their programs' participation in an investment portfolio. The remaining programs for which PaintCare has not yet established dedicated companies continue as before.

B2. Financial Summary

The following table shows program revenue and expenses during the first two reporting periods. A discussion of any significant differences follows the table.

PROGRAM ACTIVITIES		
REVENUE	YEAR 1 FY2015	YEAR 2 FY2016
Larger than half pint to smaller than 1 gallon	\$ 94,771	\$ 93,098
1 gallon	589,692	516,238
Larger than 1 gallon up to 5 gallons	113,554	100,819
Total revenue	798,017	710,155
EXPENSES		
Paint processing	600,215	493,600
Paint transportation	137,015	116,218
Collection supplies and support	178,590	87,478
Communications	122,062	23,884
Personnel, professional fees, and other	132,845	44,240
State administrative fees	30,000	15,000
Allocation of corporate activity	37,600	44,270
Total expenses	1,238,327	824,690
Allocation of investment activity	(1,671)	(15,556)
Change in net assets (revenue minus expenses)	(441,979)	(130,090)
Net assets, beginning of reporting period	(93,587)	(535,568)
Net assets, end of reporting period	(535,568)	(665,658)

- ◆ Expenses decreases in every category except corporate activity in the reporting period. This was the result of price reductions obtained for transportation and processing services, and reduced spending in communications, legal assistance, and other support services.
- ◆ Corporate activity increased during the reporting period due to growth in staffing in the areas of information services, legal, accounting and communications along with their respective overhead

costs, increased insurance costs, and expenses for the development of a new manufacturer fee reporting system.

C. RESERVES POLICY

PaintCare has a Reserves Policy to define and quantify the reserves in each state program. The policy defines the reserves as “net assets” and establishes a minimum threshold of 16% of annual expenses (i.e., at least two months of operating expenses); a target amount of 50% of a state program’s annual expenses; and a maximum amount of 75% of annual expenses. This accumulated balance allows PaintCare programs to continue to operate in times of either higher than expected paint collection or lower than expected paint sales (revenue) – or a combination of the two. Reserves or net assets represent the accumulated surplus/deficit of the program.

Vermont’s program had a deficit at the end of the reporting period because expenses continued to exceed revenue. The accumulated deficit was \$665,658.

D. EVALUATION OF THE PROGRAM’S FUNDING MECHANISM

As described in PaintCare’s Program Plan, the program utilizes the fee schedule based on container size.

PaintCare regularly reviews its fee structure in order to assure long term financial sustainability of the stewardship program. The system to receive sales reports and payments from manufacturers performed well during the reporting period. Unfortunately, expenses were higher than revenues for both FY2015 and FY2016. As a result, the Vermont program was unable to cover its operational costs, and ended the second reporting period with a deficit.

In December 2015, PaintCare requested an increase in the PaintCare fee schedule. The Vermont Agency of Natural Resources approved the fee increase in May, 2016, and the increase went into effect on August 1, 2016. The new Vermont fee structure is as follows:

PAINTCARE FEE SCHEDULES

CONTAINER SIZE	MAY 1, 2014 – JULY 31, 2016	EFFECTIVE AUGUST 1, 2016
Half pint or smaller	\$ 0.00	\$ 0.00
Larger than half pint to smaller than 1 gallon	\$ 0.35	\$ 0.49
1 gallon	\$ 0.75	\$ 0.99
Larger than 1 gallon up to 5 gallons	\$ 1.60	\$ 1.99

Section 4. Outreach

Annual Report Statutory Citation

Title 23, Chapter 24.12. Proper Management of Unused Paint

23-24.12-3(m). On or before October 15, 2015, and annually thereafter, the representative organization shall submit a report to the director of the department of environmental management that details the paint stewardship program. Such annual report shall include, but not be limited to:

(6) Samples of all educational materials provided to consumers of architectural paint and participating retailers; and

(7) A detailed list of efforts undertaken and an evaluation of the methods used to disseminate such materials including recommendations, if any, for how the educational component of the program can be improved.

A. OUTREACH ACTIVITIES

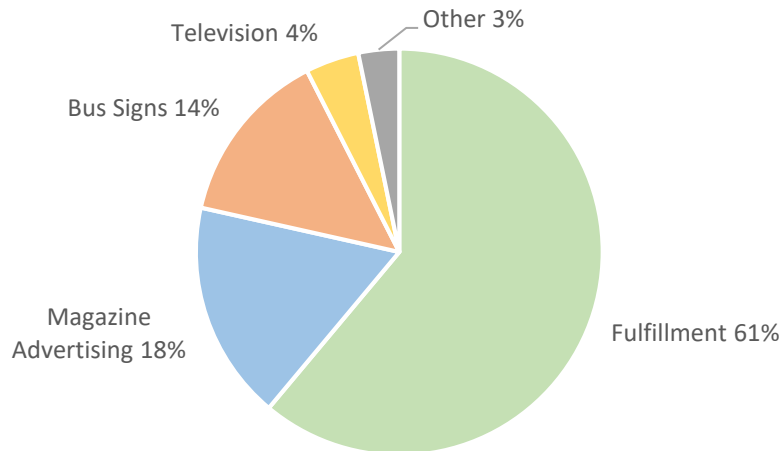
A1. Introduction

PaintCare's Program Plan for Vermont included a variety of outreach activities targeted to retailers, painting contractors, municipal agencies, and the general public through direct contact and advertising using a phased in approach. Initial outreach focused on recruiting drop off sites — retail, HHW programs, and transfer stations. In the previous reporting period, outreach was phased in to allow drop-off sites to become comfortable with operations before implementing general advertising to the public to increase participation. Advertising continued through the first six months of the second reporting (through December 2015), and included magazine and bus sign advertising. In January 2016, outreach was scaled back due to the financial status of the program.

The outreach activities starting in January 2016 were limited to in-house communications costs for fulfilling print materials orders and revising those materials with the new fee structure. PaintCare's other outreach activities were limited to website and social media activities.

Outreach activity expenses from the reporting period are summarized in the following pie chart. Compared to the previous reporting period, the communications dedicated a much larger percentage of resources to fulfillment (mailings), most of which were due to the need to update point-of-sale materials with the new fees structure and distribute them statewide in anticipation of the fee change that took effect on August 1, 2016.

The television expense is related to the sponsorship of a PBS segment that completed production in the Spring of 2016 for all PaintCare states.



A2. Print Materials for Consumers

Prior to the start of the program, PaintCare mailed packets of program brochures and other printed materials to retailers to make available to consumers in their stores. All paint retailers or their corporate headquarters received packets of materials including; program brochures, mini cards, fact sheets for painting contractors and the LVP service, program posters, and an order form for additional materials and brochure holders.

During the reporting period, PaintCare fulfilled 41 additional orders for 3,040 brochures, mini cards, counter mats, posters, and fact sheets. This is relatively few compared to the number of items hand delivered by the Vermont manager, who dropped off materials in person during site visits.

PaintCare also conducted a statewide mailing to provide updated materials with the new fee structure. The mailing was conducted in May 2016 and included brochures, mini cards, factsheets, and a cover letter asking retailers to discard the previous versions of all materials. PaintCare also provides a counter mat to retailers to use in the paint department to reference when customers had questions. The counter mat is popular with retailers and more likely than the poster to be seen by customers while they wait for their paint to be mixed. Counter mats were also updated with the new fee structure and were hand delivered to all stores by the program manager in the two months prior to the fee change. The materials shown below are included in the appendix and available on PaintCare's website.



A3. Fact Sheets for Stakeholders

The following fact sheets were distributed in the months before the start of the program and are still used. Minor updates are made throughout the year. Current versions are included in the appendix and on PaintCare's website.

- ◆ How Does the Vermont Paint Stewardship Program Affect Paint Retailers?
- ◆ How to Become a Retail Drop-Off Site
- ◆ About PaintCare Fees
- ◆ Fact sheet for HHW Programs
- ◆ Fact sheet for Transfer Stations, Recycling Facilities and Landfills

A new fact sheet was created during the reporting period to explain PaintCare's effort to encourage reuse programs:

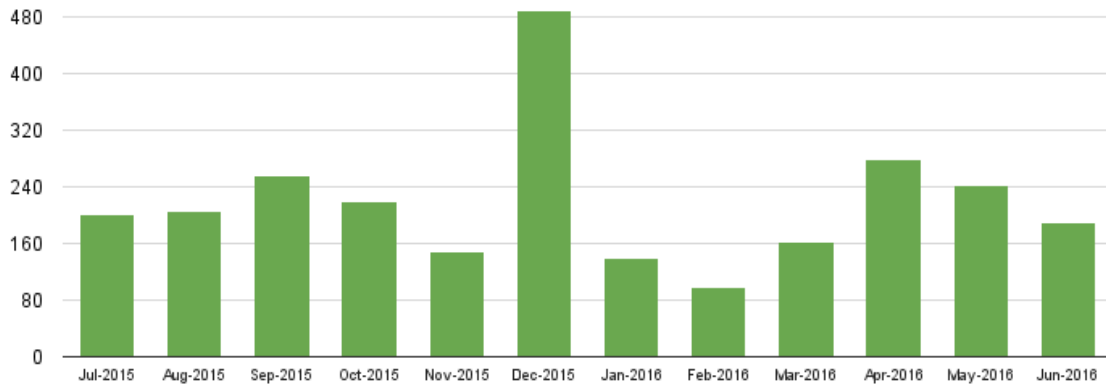
- ◆ Reuse Programs – Compensation and Reporting

A4. Website

PaintCare outreach efforts direct the public to PaintCare's website for more information and to find a local PaintCare site. The most frequently visited part of the website is the PaintCare site locator tool on the page titled Drop-Off Locations. PaintCare's website is updated throughout the year and the top result when searching the internet for paint recycling.

The website is easy to navigate and features topics on buying the right amount of paint, storage and reuse tips, and recycling. It has special pages for manufacturers and a general section for retailers, explains what products are covered by the program, and has a Vermont page with tabs for different audiences (Everyone, Contractors, Retailers, Waste Facilities, and Official Docs).

The following chart shows monthly visitors from Vermont for the reporting period. The web traffic peak in December 2015 is likely due to the announcement that PaintCare intended to submit a new program plan proposing a new fee structure. The announcement was made in at the end of November 2015.



A5. Translations

PaintCare translates consumer brochures and fact sheets into languages of known ethnic groups in the state, especially those in the painting business, and upon requests from paint retailers or other stakeholders.

The Painting Contractor fact sheet is not state-specific, but it is available in 11 languages other than English due to requests from other PaintCare states. The French version was developed for Vermont (and Maine). The LVP service fact sheet is also non state-specific and available in Spanish.

A6. Print Advertising

Although PaintCare ran statewide newspaper ad in the previous reporting period, newspaper advertising in June 2015, just prior to the reporting period to reduce expenses. PaintCare ran the following advertisements in two Vermont magazines (Seven Days Nest and Green Living Journal) in the summer and Fall of 2015.



Examples of Magazine Ads: Green Living Journal and Seven Days Nest Ads

A7. Bus Signs / Outdoor Advertising

PaintCare completed a 12-month bus advertising campaign in December 2015. The bus signs were up on two central Vermont bus lines continuously during the first half of the reporting period.



Green Mountain Transit Bus Signs

A8. Signs for Drop-Off Sites

PaintCare developed a number of signs for drop-off sites to help them educate the public about the program, screen program products, and address any concerns about illegal dumping. Drop-off sites may order the following signs: Program Products (English/Spanish), Program Partner, Combination (program partner with simplified products list), No Dumping, and Please Wait for Assistance. Larger images of these signs are included in the appendix can be found online at www.paintcare.org/signs.



A9. Face-to-Face

PaintCare's Vermont program manager made at least two visits to each drop-off site during the year to talk to staff and answer any questions or provide additional training as needed. These visits usually include an informal inspection of the paint collection bin, delivery of additional brochures or counter mats, and ordering any signs or other outreach material that the sites may need.

The manager also attended the following events during the reporting period:

EVENT	LOCATION	DESCRIPTION
Essex Home Show	Essex Junction	General outreach booth
Vermont HHW Coordinators Meetings	Montpelier, Middlebury	Program updates
Vermont Product Stewardship Meetings	Middlebury, Randolph	Program updates

B. AWARENESS SURVEY

PaintCare conducted an online baseline “Paint Usage and Disposal Survey” in Vermont in June 2014 using Survey Monkey, an online survey instrument. The survey was repeated in each June. This survey was used to evaluate changes over time in the level of awareness by the public about paint recycling options. PaintCare is especially interested in the questions related to how much paint people store in their homes and whether they know where to recycle unwanted paint.

A summary of questions and answers for the three rounds of surveys conducted in June 2014, 2015 and 2016 is included in the appendix. A few highlights are below. With small sample sizes, these observations should be considered anecdotal. Only after several years will PaintCare be able to identify trends.

- ◆ Each year more respondents indicated they had less paint stored in their homes than in the first survey, especially those storing more than 5 gallons.
- ◆ When asked how they had disposed of unwanted paint the number indicating they dry it out and put it in the trash decreased each year.
- ◆ The number who said they had taken leftover paint to a paint store or would take it to a paint store increased in the second survey but decreased in the third survey.
- ◆ The number saying they had taken or would take leftover paint to an HHW program decreased in the second survey and remained unchanged in the third survey.
- ◆ The number saying that they know where to take leftover paint decreased from 49% in the first survey to 41% in the second survey, then it increased to 63% in the third survey.

C. RECOMMENDATIONS

- ◆ PaintCare will continue to consider a variety of media activities, including television, radio, online and newspaper advertising to increase awareness across the state. However, due to the program’s deficit, only the most cost effective activities should be implemented in FY2017.
- ◆ PaintCare’s outreach should continue to reach all parts of the state, and also continue to be sure that media does not cross borders into nearby states.

- ◆ The use and effectiveness of digital and social media strategies should be investigated. Digital advertising is likely to increase as people spend more time online each year. Digital and social media strategies can target relevant messages to specific geographic areas.
- ◆ PaintCare should promote its joint outreach program to local governments to leverage their messaging and outreach for recycling and solid waste programs.
- ◆ As the program matures, the state manager may be able to attend more events and in-person meetings (e.g., home shows, painting contractor associations, etc.)

Appendix A



YEAR-ROUND SITES

74 PAINTCARE VERMONT DROP-OFF SITES 2016 - PAGE 1

Site Name	Address	City	Type
Alburgh Transfer Station	15 Dump Rd	Alburgh	Transfer Station
Miles True Value Lumber	178 Chittenden Dr	Arlington	Retail
Central Vermont Solid Waste Management District Additional Recyclables Collection	540 N Main St	Barre	Recycling Center
Sherwin Williams	131 S Main St	Barre	Retail
Sherwin Williams	214 Northside Dr	Bennington	Retail
Aubuchon Hardware	204 Main St	Bradford	Retail
Aubuchon Hardware	10 Center St Rte 7	Brandon	Retail
Brandon Lumber and Mill Work	11 Grove St	Brandon	Retail
Brown and Roberts Ace Hardware	182 Main St	Brattleboro	Retail
Martins Fireside True Value	895 Putney Rd	Brattleboro	Retail
Sherwin Williams	659 Putney Rd	Brattleboro	Retail
Windham SWMD Depot	327 Old Ferry Rd	Brattleboro	Transfer Station
Martins Hardware and Building Supply	68 West St	Bristol	Retail
Bibens Ace Hardware	1127 North Ave	Burlington	Retail
Bibens Ace Hardware	713 W Lakeshore Dr	Colchester	Retail
Poulin Lumber	3639 Rte 5	Derby	Retail
Sticks and Stuff	400 Quarry Rd	Derby	Retail
Greens Ace Hardware	6 Railroad St	Enosburg Falls	Retail
Bibens Ace Hardware	15 Essex Way	Essex Junction	Retail
Sherwin Williams	83B Pearl St	Essex Junction	Retail
Aubuchon Hardware	654 Washington	Fair Haven	Retail
Northwest Vermont Solid Waste Management District	158 Morse Dr	Fairfax	HHW Facility
Poulin Lumber	439 Wolcott St	Hardwick	Retail
Gervais Ace Hardware	62 Cross St	Island Pond	Retail
Aubuchon Hardware	4879 Rte 15	Jeffersonville	Retail
Johnson Hardware and Rental	1442 Rte 15 W	Johnson	Retail
Aubuchon Hardware	142 Main St	Ludlow	Retail
LaValley Building Supply	182 Pleasant St	Ludlow	Retail
Lyndonville Hardware	583 Broad St	Lyndonville	Retail



YEAR-ROUND SITES

74 PAINTCARE VERMONT DROP-OFF SITES 2016 - PAGE 2

Site Name	Address	City	Type
Aubuchon Hardware	1131 Depot St	Manchester	Retail
R K Miles Inc	689 Depot St	Manchester Center	Retail
Sherwin Williams	263 Depot St	Manchester Center	Retail
Addison County Solid Waste Management District Depot	1223 Rte 7 S	Middlebury	HHW Facility
Countryside Carpet and Paint	16 Creek Rd	Middlebury	Retail
Martins Hardware	859 Rte 7 S	Middlebury	Retail
Sherwin Williams	62 River St	Montpelier	Retail
Aubuchon Hardware	16 Mason Dr	Moretown	Retail
Aubuchon Hardware	925 A Brooklyn St	Morrisville	Retail
Country Home Center	85 Center Rd	Morrisville	Retail
Bibens Ace Hardware	362 River St	North Springfield	Retail
Kenyons True Value	93 North Main St	Northfield	Retail
Norwich Transfer Station	24 New Boston Rd	Norwich	Transfer Station
JB Colton	66 Main St	Orleans	Retail
Williams Hardware Inc	51 Main St	Poultney	Retail
Central Supplies - Bethel Mills	839 VT 12	Randolph	Retail
LaValley Building Supply	48 Windcrest Rd	Rutland	Retail
Noble Ace Hardware	261 N Main St	Rutland	Retail
Rutland County Solid Waste District Transfer Station	Gleason Rd (at City Dump Rd)	Rutland	HHW Facility
Sherwin Williams	76 Woodstock	Rutland	Retail
Yankee Paint	164 Rte 4 E	Rutland	Retail
Sherwin Williams	133 N Main St	Saint Albans	Retail
Sticks & Stuff	44 Lower Newton St	Saint Albans	Retail
Aubuchon Hardware	664 Memorial Dr	Saint Johnsbury	Retail
Sherwin Williams	422 Portland St	Saint Johnsbury	Retail
St Jay Hardware (Closed)	74 Eastern Ave	Saint Johnsbury	Retail
Aubuchon Hardware	50 Shelburne Shopping Park	Shelburne	Retail
Bibens Ace Hardware	1961 Williston Rd	South Burlington	Retail
CSWD Environmental Depot	1011 Airport Pkwy	South Burlington	HHW Facility



YEAR-ROUND SITES

74 PAINTCARE VERMONT DROP-OFF SITES 2016 - PAGE 3

Site Name	Address	City	Type
PPG Paints Glidden Pro	60 San Remo Dr	South Burlington	Retail
Sherwin Williams	1242 Shelburne Rd	South Burlington	Retail
Bethel Road Transfer Station	122 Waterman Rd	South Royalton	Transfer Station
Welchs True Value	3626 Rte 14	South Royalton	Retail
Sherwin Williams	246 River St Rte 106	Springfield	Retail
Morrisville Lumber Company	785 Sylvan Park Rd	Stowe	Retail
Brittons Lumber and Hardware	56 Rte 4	Taftsville	Retail
Aubuchon Hardware	113 Monkton Rd	Vergennes	Retail
Bisbees Ace Hardware	109 Mad River Green Shopping Center	Waitsfield	Retail
Waterbury True Value	838 Waterbury Stowe Rd	Waterbury	Retail
Hartford Community Center For Recycling and Waste Management	2590 N Hartland Rd	White River Junction	Transfer Station
Poulin Lumber	258 Meadow St	Williamstown	Retail
Vermont Paint Company	17 Adams Dr	Williston	Retail
W W Building Supply	434 Rte 100 N	Wilmington	Retail
Aubuchon Hardware	2745 US Rte 5 North	Windsor	Retail
Welchs Woodstock True Value	2517 W Woodstock Rd	Woodstock	Retail



SUPPLEMENTAL SITES AND EVENTS

47 PAINTCARE VERMONT DROP-OFF SITES/EVENTS 2016 - PAGE 1

Site Name	Address	City	Type
Arlington One Day Collection	529 E Arlington Rd	Arlington	HHW Event
Bennington Transfer Station (Bennington HHW Day)	904 Houghton Ln	Bennington	HHW Event
Bolton Fire Station (CSWD Event)	3045 Theo Roosevelt Hwy	Bolton	HHW Event
Bradford Town Garage (Bradford HHW Day)	359 Fairground Rd	Bradford	HHW Event
Windham SWMD Depot (HHW Events)	327 Old Ferry Rd	Brattleboro	HHW Event
Burlington Drop Off Center (CSWD Event)	339 Pine St	Burlington	HHW Event
Canaan Transfer Station	186 Treatment Plant Rd	Canaan	Transfer Station
Charlotte Central School (CSWD Event)	408 Hinesburg Rd	Charlotte	HHW Event
Malletts Bay School (CSWD Event)	609 Blakely Rd	Colchester	HHW Event
Transfer Station (Dorset HHW Day)	407 Tennis Way E	Dorset	HHW Event
Harwood Union High School (Mad River Spring HHW)	458 VT Rte 100	Duxbury	HHW Event
Essex Drop Off Center (CSWD Event)	218 Colchester Rd	Essex	HHW Event
Fletcher Hwy Garage (Fairfax HHW Day)	317 Fletcher Rd	Fairfax	HHW Event
Hardwick HHW Day	155 Creamery Rd	Hardwick	HHW Event
Hinesburg Drop Off Center (CSWD Event)	907 Beecher Hill Rd	Hinesburg	HHW Event
Huntington Center Fire Station (CSWD Event)	4960 Main Rd	Huntington	HHW Event
Jericho Highway Garage (CSWD Event)	510 Browns Trace Rd	Jericho	HHW Event
Flood Brook School (Londonderry Group HHW Day)	91 VT 11	Londonderry	HHW Event
Northeast Kingdom Waste Management District	224 Church St	Lyndonville	HHW Facility
Manchester HHW day	Riley Rink 410 Hunter Park Rd	Manchester	HHW Event
Milton Drop Off Center (CSWD Event)	36 Landfill Rd	Milton	HHW Event
CCV Parking Lot (Lamoille SWD HHW Day)	197 Harrel St	Morrisville	HHW Event
Mad River RA Fall HHW Day (Behind Fire Station Wall St)	51 S Main St	Northfield	HHW Event
Weathersfield Transfer Station (Weathersfield Perkinsville HHW Day)	5024 Rte 106	Perkinsville	HHW Event
Plymouth HHW Day	Town Office	Plymouth	HHW Event
Randolph HHW Day	250 Landfill Rd	Randolph	HHW Event



SUPPLEMENTAL SITES AND EVENTS

47 PAINTCARE VERMONT DROP-OFF SITES/EVENTS 2016 - PAGE 2

Site Name	Address	City	Type
Richmond Drop Off Center (CSWD Event)	80 Rogers Ln	Richmond	HHW Event
Bethel Royalton HHW Day	122 Waterman Rd	Royalton	HHW Event
Saint George Town Center (CSWD Event)	21 Barber Rd	Saint George	HHW Event
Municipal Parking Lot (St Johnsbury HHW Days)	1187 Main St	Saint Johnsbury	HHW Event
Salisbury HHW Day	1301 Upper Plains Rd	Salisbury	HHW Event
Shelburne Highway Garage (CSWD Event)	114 Turtle Ln	Shelburne	HHW Event
Springfield HHW Day	135 Fairground Rd	Springfield	HHW Event
Strafford One Day Paint collection (GUVSWD)	287 VT Rte 132	Strafford	Paint-Only Event
Thetford HHW	Thetford Academy	Thetford	HHW Event
Townsend HHW Day	1102 Grafton Road	Townshend	HHW Event
Tunbridge Transfer Station (CVSWMD)	64 Recreation Rd	Tunbridge	HHW Event
Tunbridge Transfer Station Paint Event	Transfer station Road	Tunbridge	Paint-Only Event
Underhill Town Garage (CSWD Event)	75 New Rd	Underhill	HHW Event
Barre HHW Day	129 Websterville Rd	Websterville	HHW Event
Burke HHW Day	51 Town Garage Rd	West Burke	HHW Event
Westford Town Garage (CSWD Event)	35 Cambridge Rd	Westford	HHW Event
Westminster HHW Day	High School	Westminster	HHW Event
Hartford HHW Day	2590 N Hartland Rd	White River Junction	HHW Event
Williston Drop Off Center (CSWD Event)	1495 Redmond Rd	Williston	HHW Event
Goodyear Building (Windsor HHW Day)	28 River Street	Windsor	HHW Event
Landry Park (CSWD Event)	Pine St	Winooski	HHW Event

Appendix B

PaintCare Inc.

Financial Statements
and Independent Auditors' Report

June 30, 2016 and 2015

PaintCare Inc.

Financial Statements
June 30, 2016 and 2015

Contents

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
PaintCare Inc.

We have audited the accompanying financial statements of PaintCare Inc. ("PaintCare"), which comprise the statements of financial position as of June 30, 2016 and 2015, the related statements of activities and cash flows for years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform an audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of PaintCare as of June 30, 2016 and 2015, and the changes in its net assets and its cash flows for years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information included on pages 14-15 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

A handwritten signature in black ink that reads "Rogers & Company PLLC". The signature is written in a cursive, flowing style.

Vienna, Virginia
September 30, 2016

PaintCare Inc.

Statements of Financial Position
June 30, 2016 and 2015

	2016	2015
Assets		
Current assets:		
Cash	\$ 8,929,274	\$ 9,236,954
Accounts receivable, net	7,544,382	7,353,455
Investments	32,059,997	27,056,886
Prepaid expenses	264,420	94,323
	<hr/>	<hr/>
Total current assets	48,798,073	43,741,618
Property and equipment, net	392,509	479,980
	<hr/>	<hr/>
Total assets	\$ 49,190,582	\$ 44,221,598
	<hr/>	<hr/>
Liabilities and Net Assets		
Liabilities		
Current liabilities:		
Accounts payable and accrued expenses	\$ 7,487,539	\$ 8,651,794
Due to affiliate	693,054	343,683
	<hr/>	<hr/>
Total liabilities	8,180,593	8,995,477
	<hr/>	<hr/>
Net Assets		
Unrestricted	41,009,989	35,226,121
	<hr/>	<hr/>
Total net assets	41,009,989	35,226,121
	<hr/>	<hr/>
Total liabilities and net assets	\$ 49,190,582	\$ 44,221,598
	<hr/>	<hr/>

See accompanying notes.

PaintCare Inc.

Statements of Activities
For the Years Ended June 30, 2016 and 2015

	2016	2015
Operating Revenue and Support		
Paint recovery fees	\$ 58,879,273	\$ 46,570,607
Other income	90,777	83,824
Total operating revenue and support	<u>58,970,050</u>	<u>46,654,431</u>
Expenses		
Program and delivery services:		
Oregon	5,251,004	4,929,385
California	29,542,078	24,280,786
Connecticut	2,845,756	2,507,234
Rhode Island	693,830	569,243
Minnesota	5,378,962	3,550,929
Vermont	780,420	960,256
Maine	1,106,344	66,557
Colorado	4,391,847	225,030
District of Columbia	53,202	15,585
Total program and delivery services	<u>50,043,443</u>	<u>37,105,005</u>
General and administrative	<u>4,261,096</u>	<u>3,164,681</u>
Total expenses	<u>54,304,539</u>	<u>40,269,686</u>
Change in Net Assets from Operations	4,665,511	6,384,745
Non-Operating Activities		
Interest and dividend income	695,054	343,103
Net realized and unrealized gain (loss) on investments	<u>423,303</u>	<u>(189,183)</u>
Total non-operating activities	<u>1,118,357</u>	<u>153,920</u>
Change in Net Assets	5,783,868	6,538,665
Net Assets, beginning of year	<u>35,226,121</u>	<u>28,687,456</u>
Net Assets, end of year	<u><u>\$ 41,009,989</u></u>	<u><u>\$ 35,226,121</u></u>

See accompanying notes.

PaintCare Inc.

Statements of Cash Flows
For the Years Ended June 30, 2016 and 2015

	2016	2015
Cash Flows from Operating Activities		
Change in net assets	\$ 5,783,868	\$ 6,538,665
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	89,652	22,954
Loss on disposal of property and equipment	25,448	-
Net realized and unrealized (gain) loss on investments	(423,303)	189,183
Change in allowance for doubtful accounts receivable	(59,058)	15,527
Change in operating assets and liabilities:		
(Increase) decrease in:		
Accounts receivable	(131,869)	(726,549)
Due from affiliate	-	34,800
Prepaid expenses	(170,097)	(434)
Increase (decrease) in:		
Accounts payable and accrued expenses	(1,164,255)	4,708,307
Due to affiliate	349,371	(106,164)
Net cash provided by operating activities	<u>4,299,757</u>	<u>10,676,289</u>
Cash Flows from Investing Activities		
Purchases of investments	(33,535,291)	(28,935,060)
Proceeds from sale of investments	28,955,483	1,688,991
Purchases of property and equipment	<u>(27,629)</u>	<u>(427,900)</u>
Net cash used in investing activities	<u>(4,607,437)</u>	<u>(27,673,969)</u>
Net Decrease in Cash	(307,680)	(16,997,680)
Cash, beginning of year	<u>9,236,954</u>	<u>26,234,634</u>
Cash, end of year	<u><u>\$ 8,929,274</u></u>	<u><u>\$ 9,236,954</u></u>

See accompanying notes.

PaintCare Inc.

Notes to Financial Statements June 30, 2016 and 2015

1. Nature of Operations

PaintCare Inc. (“PaintCare”), a not-for-profit 501(c)(3) organization, was created in October 2009 by the American Coatings Association (ACA), who, working with state and local government stakeholders, passed the first ever paint product stewardship law in the United States in the state of Oregon in 2009 with implementation of the Oregon Program beginning July 1, 2010. Similar legislation has subsequently been passed in other jurisdictions. The legislation pilots an industry-led, end-of-life management program for post-consumer paint, which PaintCare operates. The PaintCare Board is made up of architectural paint manufacturers and participation in PaintCare is not limited to ACA members, but open to all architectural paint manufacturers. There are no dues or registration fees associated with PaintCare. During 2015, PaintCare organized single-member limited liability companies (LLC) for the Oregon, Connecticut, and Rhode Island programs in an effort to shield the assets of each state program from liability stemming from acts and obligations of other PaintCare state programs.

2. Summary of Significant Accounting Policies

Basis of Accounting and Presentation

PaintCare’s financial statements are prepared on the accrual basis of accounting. Unrestricted net assets represent funds that are not subject to donor-imposed stipulations and are available for support of PaintCare’s operations. At June 30, 2016 and 2015, all net assets were unrestricted.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Accounts Receivable

Accounts receivable are recorded at net realizable value and represent amounts due from post-consumer paint recovery fees. PaintCare provides an allowance for bad debts using the allowance method, which is based on management’s judgment considering historical information. Accounts are individually analyzed for collectability, and will be reserved based on individual evaluation and specific circumstances. When all collection efforts have been exhausted, the accounts are written off against the related allowance. At June 30, 2016 and 2015, an allowance of \$13,122 and \$72,180, respectively, was recognized.

PaintCare Inc.

Notes to Financial Statements June 30, 2016 and 2015

2. Summary of Significant Accounting Policies (continued)

Investments

Investments are stated at fair value, based on quoted market prices. All realized and unrealized gains and losses are included in the accompanying statements of activities.

Property and Equipment

Property and equipment with a projected useful life ranging from three to ten years and in excess of \$1,000 are capitalized and recorded at cost. Depreciation and amortization are computed using the straight line method over the estimated useful lives of the individual assets, ranging from three to ten years.

Revenue Recognition

PaintCare recognizes revenue from post-consumer paint recovery fees at the time architectural paint product is sold by a manufacturer participant of the paint product stewardship program. Manufacturer participants in the program pay the PaintCare recovery fee to PaintCare based on the amount of program products they sell on a monthly basis.

Program participants report their monthly unit sales of paint through a secure, HTTPS online system using their unique user ID and password. The participant must pay a paint recovery fee per unit sold, based on container size, according to the established fee schedule for each state program. As the PaintCare recovery fee is added to the wholesale price of paint and passed through uniformly to the retail purchase price of paint—so that the manufacturer, distributor, and/or retailer is made whole—in some cases, distributors or retailers have elected to undertake the obligation of the manufacturer for these fees. Thus, PaintCare has allowed remitter agreements in the program, whereby a distributor or retailer reports and remits directly to PaintCare on behalf of a participant manufacturer's brand or brands. Reports and payments are due by the end of the month following the reporting period.

Revenue from all other sources is recognized when earned.

PaintCare Inc.

Notes to Financial Statements June 30, 2016 and 2015

2. Summary of Significant Accounting Policies (continued)

Communications Costs

PaintCare holds communication-related contracts for advertising, marketing, and consumer awareness. Communications costs are charged to operations when incurred. Communications expenses were \$7,147,325 and \$5,656,341 for the years ended June 30, 2016 and 2015, respectively.

Functional Allocation of Expenses

The costs of providing the various program and supporting activities have been summarized on a functional basis in the accompanying financial statements. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Programs are categorized by the states where services are conducted.

Subsequent Events

In preparing these financial statements, PaintCare has evaluated events and transactions for potential recognition or disclosure through September 30, 2016, the date the financial statements were available to be issued.

3. Concentration of Credit Risk

Financial instruments that potentially subject PaintCare to significant concentrations of credit risk consist of cash and investments. PaintCare maintains cash deposit and transaction accounts, along with investments, with various financial institutions and these values, from time to time, may exceed insurable limits under the Federal Depository Insurance Corporation (FDIC) and Securities Investor Protection Corporation (SIPC). PaintCare has not experienced any credit losses on its cash and investments to date as it relates to FDIC and SIPC insurance limits. Management periodically assesses the financial condition of these financial institutions and believes that the risk of any credit loss is minimal.

PaintCare Inc.

Notes to Financial Statements June 30, 2016 and 2015

4. Accounts Receivable

Accounts receivable related to the following programs were due as follows at June 30:

	2016	2015
California	\$ 4,343,687	\$ 5,016,812
Colorado	905,527	-
Minnesota	843,006	952,976
Oregon	585,772	593,157
Connecticut	448,337	572,369
Maine	225,927	-
Rhode Island	94,883	148,674
Vermont	110,365	141,647
Total accounts receivable	7,557,504	7,425,635
Less: allowance for doubtful accounts	(13,122)	(72,180)
Accounts receivable, net	<u>\$ 7,544,382</u>	<u>\$ 7,353,455</u>

5. Investments and Fair Value Measurements

PaintCare invests a portion of its accumulated surplus in a portfolio with Bank of America/Merrill Lynch. The sole objective of the portfolio is to earn a return equal to the rate of inflation and thus preserve the purchasing power of its capital. Interest, dividends, changes in market value, and other investment activities are allocated to each state program based on the relative net asset balances of each state program. Oversight of the investments is provided by the PaintCare Budget and Finance Committee and by the PaintCare Board of Directors.

PaintCare follows Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820, *Fair Value Measurements and Disclosures*, for its financial assets. This standard establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. Fair value measurement standards require an entity to maximize the use of observable inputs (such as quoted prices in active markets) and minimize the use of unobservable inputs (such as appraisals or other valuation techniques) to determine fair value. The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the entity's perceived risk of that instrument.

PaintCare Inc.

Notes to Financial Statements June 30, 2016 and 2015

5. Investments and Fair Value Measurements (continued)

The inputs used in measuring fair value are categorized into three levels. Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and liabilities and have the highest priority. Level 2 is based upon observable inputs other than quoted market prices, and Level 3 is based on unobservable inputs. Transfers between levels in the fair value hierarchy are recognized at the end of the reporting period.

In general, and where applicable, PaintCare uses quoted prices in active markets for identical assets to determine fair value. This pricing methodology applies to Level 1 investments. Level 2 inputs include government securities as well as some mutual funds consisting mainly of fixed income instruments, which are valued based on quoted prices in less active markets.

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of June 30, 2016:

	Level 1	Level 2	Level 3	Total
Equities:				
Energy	\$ 593,060	\$ -	\$ -	\$ 593,060
Materials	382,906	-	-	382,906
Industrials	1,080,718	-	-	1,080,718
Consumer discretionary	1,191,847	-	-	1,191,847
Consumer staples	892,418	-	-	892,418
Health care	1,245,045	-	-	1,245,045
Financials	1,691,497	-	-	1,691,497
Information technology	1,540,323	-	-	1,540,323
Telecommunication service	267,707	-	-	267,707
Utilities	326,170	-	-	326,170
Blend	39,683	-	-	39,683
Mutual funds:				
Fixed income	1,355,644	2,187,213	-	3,542,857
Corporate bonds	9,795,643	-	-	9,795,643
Cash equivalents	1,223,806	-	-	1,223,806
Government securities:				
U.S. Treasury	-	8,246,317	-	8,246,317
Total investments	\$ 21,626,467	\$ 10,433,530	\$ -	\$ 32,059,997

PaintCare Inc.

Notes to Financial Statements
June 30, 2016 and 2015

5. Investments and Fair Value Measurements (continued)

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of June 30, 2015:

	Level 1	Level 2	Level 3	Total
<hr/>				
Equities:				
Energy	\$ 459,357	\$ -	\$ -	\$ 459,357
Materials	219,712	-	-	219,712
Industrials	716,773	-	-	716,773
Consumer discretionary	1,018,215	-	-	1,018,215
Consumer staples	1,783,429	-	-	1,783,429
Health care	1,526,520	-	-	1,526,520
Financials	996,728	-	-	996,728
Information technology	840,667	-	-	840,667
Telecommunication service	290,700	-	-	290,700
Utilities	36,255	-	-	36,255
Blend	44,672	-	-	44,672
Mutual funds:				
Exchange traded funds	2,443,529	-	-	2,443,529
Fixed income	4,703,477	-	-	4,703,477
Corporate bonds	6,314,355	-	-	6,314,355
Cash equivalents	1,749,882	-	-	1,749,882
Government securities:				
U.S. Treasury	-	3,912,615	-	3,912,615
<hr/>				
Total investments	\$ 23,144,271	\$ 3,912,615	\$ -	\$ 27,056,886
<hr/>				

Investment income consisted of the following for the years ended June 30:

	2016	2015
	<hr/>	<hr/>
Interest and dividend income	\$ 695,054	\$ 343,103
Net realized and unrealized gain (loss)	423,303	(189,183)
	<hr/>	<hr/>
Total investment income	\$ 1,118,357	\$ 153,920
	<hr/>	<hr/>

PaintCare Inc.

Notes to Financial Statements June 30, 2016 and 2015

6. Property and Equipment

PaintCare held the following property and equipment at June 30:

	2016	2015
Software	\$ 421,822	\$ 447,270
Computer equipment	63,932	43,160
Furniture	22,008	20,878
Total property and equipment	507,762	511,308
Less: accumulated depreciation and amortization	(115,253)	(31,328)
Property and equipment, net	<u>\$ 392,509</u>	<u>\$ 479,980</u>

7. Related Party

ACA, a related party, is a separate, 501(c)(6) nonprofit organization working to advance the needs of the paint and coatings industry and the professionals who work in it. Through advocacy of the industry and its positions on legislative, regulatory, and judicial issues at the federal, state, and local levels, it acts as an effective ally, ensuring that the industry is represented and fairly considered. ACA also devotes itself to advancing industry efforts with regard to product stewardship, through its signature Coating Care[®] resources, and focuses on advancements in science and technology through its technical conferences and journals, as well as online training opportunities. ACA incorporated PaintCare for the sole purpose of implementing programs for post-consumer architectural paint. ACA maintains a controlling interest in PaintCare through the ability to appoint its Board of Directors.

In February 2011, ACA and PaintCare entered into an affiliation agreement whereby ACA charges PaintCare an administrative fee, annually, to cover the following expense categories: allocation of time incurred by PaintCare officers, allocation of other direct labor, and allocation of occupancy and infrastructure costs. The term of the agreement is for one year and automatically renews for one-year terms unless canceled by either party.

For the years ended June 30, 2016 and 2015, the total administrative fees charged by ACA to PaintCare were \$1,720,000 and \$987,782, respectively. At June 30, 2016 and 2015, PaintCare owed ACA \$693,054 and \$343,683, respectively, which is recorded as due to affiliate in the accompanying statements of financial position.

PaintCare Inc.

Notes to Financial Statements June 30, 2016 and 2015

8. Income Taxes

PaintCare is recognized as a tax-exempt organization under Internal Revenue Code (IRC) Section 501(c)(3), and is exempt from income taxes except for taxes on unrelated business activities. No tax expense is recorded in the accompanying financial statements for PaintCare, as there was no unrelated business taxable income. Contributions to PaintCare are deductible as provided in IRC Section 170(b)(1)(A)(vi).

Management evaluated PaintCare's tax positions, and concluded that PaintCare's financial statements do not include any uncertain tax positions.

SUPPLEMENTARY INFORMATION

PaintCare Inc.

Schedule of Activities, Organized by Program
For the Year Ended June 30, 2016

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	General and Administrative	Total
Operating Revenue and Support											
Paint recovery fees	\$ 4,660,647	\$ 35,503,835	\$ 3,855,522	\$ 955,299	\$ 5,432,831	\$ 710,155	\$ 1,040,675	\$ 6,720,309	\$ -	\$ -	\$ 58,879,273
Other income	90,777	-	-	-	-	-	-	-	-	-	90,777
Total operating revenue and support	4,751,424	35,503,835	3,855,522	955,299	5,432,831	710,155	1,040,675	6,720,309	-	-	58,970,050
Expenses											
Program and delivery services:											
Collection support	19,082	2,816,791	347,619	101,448	419,737	87,478	161,638	492,380	3	-	4,446,176
Transportation and processing	4,622,753	20,038,960	1,884,285	459,209	4,317,555	609,818	644,459	3,100,484	-	-	35,677,523
Communications	382,075	5,175,408	460,292	94,980	375,324	23,884	115,337	518,305	1,720	-	7,147,325
Legal fees	3,892	141,823	5,077	3,892	-	-	12,408	1,500	2,757	-	171,349
State agency administrative fees	40,000	403,490	20,000	-	118,013	15,000	63,570	120,000	-	-	780,073
Other program expenses	183,202	965,606	128,483	34,301	148,333	44,240	108,932	159,178	48,722	-	1,820,997
Total program and delivery services	5,251,004	29,542,078	2,845,756	693,830	5,378,962	780,420	1,106,344	4,391,847	53,202	-	50,043,443
General and administrative:											
Legal fees	-	-	-	-	-	-	-	-	-	43,542	43,542
Management fees	-	-	-	-	-	-	-	-	-	1,720,000	1,720,000
Insurance	-	-	-	-	-	-	-	-	-	160,066	160,066
Other expense	-	-	-	-	-	-	-	-	-	2,337,488	2,337,488
Total general and administrative	-	-	-	-	-	-	-	-	-	4,261,096	4,261,096
Total expenses	5,251,004	29,542,078	2,845,756	693,830	5,378,962	780,420	1,106,344	4,391,847	53,202	4,261,096	54,304,539
Change in Net Assets from Operations	(499,580)	5,961,757	1,009,766	261,469	53,869	(70,265)	(65,669)	2,328,462	(53,202)	(4,261,096)	4,665,511
Non-Operating Activities											
Investment income	-	-	-	-	-	-	-	-	-	1,118,357	1,118,357
Change in Net Assets Before Allocation of General and Administrative Activities	(499,580)	5,961,757	1,009,766	261,469	53,869	(70,265)	(65,669)	2,328,462	(53,202)	(3,142,739)	5,783,868
General and administrative allocation	(271,039)	(2,635,625)	(252,858)	(74,467)	(375,240)	(44,270)	(93,978)	(355,803)	(42,570)	4,145,850	-
Investment allocation	4,881	1,002,624	10,956	2,164	(25,217)	(15,556)	(11,610)	37,278	(2,409)	(1,003,111)	-
Total Change in Net Assets	(765,738)	4,328,756	767,864	189,166	(346,588)	(130,091)	(171,257)	2,009,937	(98,181)	-	5,783,868
Net Assets (Deficit), beginning of year	531,485	35,114,056	1,796,810	190,112	(1,149,487)	(535,568)	(197,231)	(499,823)	(24,233)	-	35,226,121
Net Assets (Deficit), end of year	\$ (234,253)	\$ 39,442,812	\$ 2,564,674	\$ 379,278	\$ (1,496,075)	\$ (665,659)	\$ (368,488)	\$ 1,510,114	\$ (122,414)	\$ -	\$ 41,009,989

PaintCare Inc.

Schedule of Activities, Organized by Program
For the Year Ended June 30, 2015

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	General and Administrative	Total
Operating Revenue and Support											
Paint recovery fees	\$ 4,390,549	\$ 33,834,028	\$ 3,678,156	\$ 887,689	\$ 3,124,672	\$ 655,513	\$ -	\$ -	\$ -	\$ -	\$ 46,570,607
Other income	83,824	-	-	-	-	-	-	-	-	-	83,824
Total operating revenue and support	4,474,373	33,834,028	3,678,156	887,689	3,124,672	655,513	-	-	-	-	46,654,431
Expenses											
Program and delivery services:											
Collection support	55,024	2,304,347	393,719	93,768	256,190	118,659	872	17,187	41	-	3,239,807
Transportation and processing	4,106,722	16,705,053	1,612,173	362,384	2,119,735	598,304	-	-	-	-	25,504,371
Communications	428,415	3,859,330	346,529	78,908	785,525	106,714	8,886	41,906	128	-	5,656,341
Legal fees	27,315	151,639	12,118	3,140	101,132	5,250	4,713	15,629	6,205	-	327,141
State agency administrative fees	40,000	355,509	20,000	-	106,621	30,000	-	-	-	-	552,130
Other program expenses	271,909	904,908	122,695	31,043	181,726	101,329	52,086	150,308	9,211	-	1,825,215
Total program and delivery services	4,929,385	24,280,786	2,507,234	569,243	3,550,929	960,256	66,557	225,030	15,585	-	37,105,005
General and administrative:											
Legal fees	-	-	-	-	-	-	-	-	-	383,271	383,271
Management fees	-	-	-	-	-	-	-	-	-	987,782	987,782
Insurance	-	-	-	-	-	-	-	-	-	126,284	126,284
Other expense	-	-	-	-	-	-	-	-	-	1,667,344	1,667,344
Total general and administrative	-	-	-	-	-	-	-	-	-	3,164,681	3,164,681
Total expenses	4,929,385	24,280,786	2,507,234	569,243	3,550,929	960,256	66,557	225,030	15,585	3,164,681	40,269,686
Change in Net Assets from Operations	(455,012)	9,553,242	1,170,922	318,446	(426,257)	(304,743)	(66,557)	(225,030)	(15,585)	(3,164,681)	6,384,745
Non-Operating Activities											
Investment income	-	-	-	-	-	-	-	-	-	153,920	153,920
Change in Net Assets Before Allocation of General and Administrative Activities	(455,012)	9,553,242	1,170,922	318,446	(426,257)	(304,743)	(66,557)	(225,030)	(15,585)	(3,010,761)	6,538,665
General and administrative allocation	(201,982)	(1,964,196)	(188,442)	(55,512)	(279,641)	(32,993)	(70,035)	(266,199)	(8,648)	3,067,648	-
Investment allocation	(1,470)	62,378	1,643	100	(3,331)	(1,671)	(276)	(486)	-	(56,887)	-
Total Change in Net Assets	(658,464)	7,651,424	984,123	263,034	(709,229)	(339,407)	(136,868)	(491,715)	(24,233)	-	6,538,665
Net Assets (Deficit), beginning of year	1,189,949	27,462,632	812,687	(72,922)	(440,258)	(196,161)	(60,363)	(8,108)	-	-	28,687,456
Net Assets (Deficit), end of year	\$ 531,485	\$ 35,114,056	\$ 1,796,810	\$ 190,112	\$ (1,149,487)	\$ (535,568)	\$ (197,231)	\$ (499,823)	\$ (24,233)	\$ -	\$ 35,226,121

Appendix C



Vermont Paint Stewardship Program

Each year about 650 million gallons of architectural paint is sold in the United States. Did you know that about 10 percent goes unused and is available for recycling?

Vermont's Paint Stewardship Law requires the paint manufacturing industry to develop a financially sustainable and environmentally responsible program to manage postconsumer architectural paint.

The program includes education about buying the right amount of paint, tips for using up remaining paint and setting up convenient recycling locations throughout the state.

Paint manufacturers established PaintCare, a nonprofit organization, to run paint stewardship programs in states with applicable laws.

PaintCare Products

These products have fees when you buy them and are accepted for free at drop-off sites:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Leaking, unlabeled and empty containers are not accepted at drop-off sites.

⊘ Non-PaintCare Products

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

For information about recycling and proper disposal of non-PaintCare products, please contact your garbage hauler, local environmental health agency, household hazardous waste program or public works department.



Recycle

with PaintCare



VERMONT

Places to Take Old Paint

Paint recycling is more convenient with PaintCare. We set up paint drop-off sites throughout Vermont. To find your nearest drop-off site, use PaintCare's search tool at www.paintcare.org or call our hotline at (855) 724-6809.

How to Recycle

PaintCare sites accept all brands of old house paint, stain and varnish – even if they are 20 years old! Containers must be five gallons or smaller, and a few types of paint are not accepted. See back panel for a list of what you can recycle.

All PaintCare drop-off sites accept up to five gallons of paint per visit. Some sites accept more. Please call the site in advance to make sure they can accept the amount of paint you would like to recycle.

Make sure all containers of paint have lids and original labels, and load them securely in your vehicle. Take them to a drop-off site during their regular business hours. We'll take it from there.

What Happens to the Paint?

PaintCare will make sure that your leftover paint is remixed into recycled paint, used as a fuel, made into other products or properly disposed.

Who Can Use the Program?

People bringing paint from their homes can bring as much latex or oil-based paint as the site is willing to accept.

Businesses (painting contractors and others) can use this program with one restriction: If your business produces more than 220 pounds (about 20-30 gallons) of hazardous waste per month, you may use the drop-off sites for your latex paint only but not for your oil-based paint. Contact PaintCare to learn more about this restriction.

Large Volume Pick-Up

If you have at least 300 gallons of paint to recycle at your business or home, ask about our free pick-up service. Please call for more details or to request an appointment.

PaintCare Fee

PaintCare is funded by a fee paid by paint manufacturers for each can of paint they sell in the state. Manufacturers pass the fee to retailers, who then apply it to the price of paint. Stores can choose whether or not to show the fee on their receipts. Fees, effective as of August 1, 2016, are based on the size of the container as follows:

- \$ 0.00 Half pint or smaller
- \$ 0.49 Larger than half pint to smaller than 1 gallon
- \$ 0.99 1 Gallon
- \$ 1.99 Larger than 1 gallon up to 5 gallons

Not a Deposit

The fee is not a deposit – it is part of the purchase price. The fees are used to pay the costs of running the program: recycling, public education, staffing and other expenses.

Contact Us

To learn more or find a drop-off site, please visit www.paintcare.org or call (855) 724-6809.





It's easy to recycle
your leftover paint,
stain and varnish.

Recycle with PaintCare

Find a drop-off site near you:

(855) 724-6809 • www.paintcare.org

**Buy right.
Use it up.
Recycle the rest.**

Manufacturers of paint created PaintCare, a nonprofit organization, to set up convenient places for you to recycle leftover paint. We're working to provide environmentally sound and cost-effective recycling programs in your state and others with paint stewardship laws.

LEARN MORE

Visit www.paintcare.org or follow us on Facebook for tips on how to buy the right amount of paint, store paint properly, use up leftover paint, and find a drop-off site. We also have a free pick-up service for businesses or households with at least 300 gallons of paint to recycle.



Paint Recycling Program

About the Vermont PaintCare Program

PAINTCARE

Paint manufacturers created PaintCare, a nonprofit organization, to set up convenient places for households and businesses to recycle leftover paint. PaintCare sets up paint drop-off sites throughout states that adopt paint stewardship laws.

PAINTCARE PRODUCTS

These products have fees when purchased and will be accepted for free at PaintCare drop-off sites:

- Latex paints (acrylic, water-based)
- Oil-based paints (alkyd)
- Stains
- Primers and undercoaters
- Shellacs, lacquers, varnishes, urethanes
- Deck and floor paints
- Sealers and waterproofing coatings for wood, concrete and masonry

⊘ NON-PAINTCARE PRODUCTS

- Paint thinners and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Coatings used for Original Equipment Manufacturing or shop application
- Any non-coatings (caulk, spackle, cleaners, etc.)

FEES

PaintCare fees are applied to the purchase price of architectural paint sold in the state as required by state law. Fees, effective as of August 1, 2016, are applied to each container and vary by the size of the container as follows:

Half pint or smaller	\$ 0.00
More than half pint to smaller than 1 gallon	\$ 0.49
1 gallon	\$ 0.99
More than 1 gallon up to 5 gallons	\$ 1.99

For more information or to find a place to take your unwanted paint for recycling, please ask for the PaintCare brochure, visit www.paintcare.org or call (855) 724-6809.



Recycle with PaintCare



WE CAN HELP Recycle YOUR PAINT

www.paintcare.org

PAINT RECYCLING MADE EASY

Paint manufacturers formed PaintCare, a nonprofit organization, to make paint recycling more convenient, cost effective, and environmentally sound. Paint doesn't belong in the trash or down the drain. If you can't use it up, recycle it with PaintCare.

We're setting up locations in your state where you can bring old paint for free all year-round.

PAINTCARE PRODUCTS

(YOU CAN RECYCLE THESE)

These products have fees when you buy them and are accepted for free when you drop them off for recycling:

- Water-based paints (latex, acrylic)
- Oil-based paints (alkyd)
- Stains
- Primers
- Varnishes
- Shellacs
- Lacquers
- Urethanes
- Deck paints
- Floor paints
- Sealers
- Waterproofing coatings

NON-PAINTCARE PRODUCTS

Leaking, unlabeled, and empty containers are not accepted.

- Paint thinners and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Coatings used for Original Equipment Manufacturing or shop application
- Any non-coatings (caulk, spackle, cleaner, etc.)

PROGRAM FUNDING

The PaintCare Fee is applied to the purchase price of architectural paint sold in Vermont as required by law. Fees, effective as of August 1, 2016, are based on container size as follows:

Half pint or smaller	\$ 0.00
Larger than half pint to smaller than 1 gallon	\$ 0.49
1 gallon	\$ 0.99
Larger than 1 gallon up to 5 gallons	\$ 1.99

LEARN MORE

Please ask for a PaintCare program brochure, visit www.paintcare.org, or call (855) 724-6809.



Information for Painting Contractors

UPDATED — JULY 2016

PaintCare's paint stewardship programs offer contractors convenient ways to recycle and properly dispose of leftover paint.

Paint manufacturers are making it more convenient to recycle and properly dispose of leftover paint by setting up places throughout states with paint stewardship laws where households and businesses can take leftover paint with no charge.

Funding for these programs comes from a fee on the sale of architectural paint (house paint, stain, and varnish).

Paint Stewardship

The main goals of these paint stewardship programs are to decrease paint waste and provide an environmentally sound and cost-effective system for managing leftover paint. The programs are set up and operated by PaintCare, a nonprofit formed by the American Coatings Association (ACA).

PaintCare has programs in California, Colorado, Connecticut, Maine, Minnesota, Oregon, Rhode Island, and Vermont. PaintCare is also planning a program for the District of Columbia.

Fees and Funding

As required by laws in these states, a fee (known as the "PaintCare Fee") must be added by manufacturers to the wholesale price of all architectural paint sold in the state. This fee is paid by manufacturers to PaintCare to fund setting up drop-off sites for the transportation, recycling, and proper disposal of paint. The fees also pay for consumer education and program administration.

The law also requires that all distributors and retailers include the PaintCare fee with their sale price of paint sold in the state. Fees are set on a state-by-state basis.

Fees in California, Colorado, Connecticut, Maine, Minnesota, Oregon, Rhode Island:

- \$ 0.00 — Half pint or smaller
- \$ 0.35 — Larger than half pint to smaller than 1 gallon
- \$ 0.75 — 1 Gallon
- \$ 1.60 — Larger than 1 gallon up to 5 gallons

Fees in Vermont (effective August 1, 2016)

- \$ 0.00 — Half pint or smaller
- \$ 0.49 — Larger than half pint to smaller than 1 gallon
- \$ 0.99 — 1 Gallon
- \$ 1.99 — Larger than 1 gallon up to 5 gallons

Displaying the fee on receipts is optional for retailers; however, PaintCare asks retailers to show the fee to help everyone know about the program.

RECOMMENDATIONS FOR CONTRACTORS

Preparing Your Estimates

When estimating jobs, contractors should take these fees into account by checking with suppliers to make sure the quotes for paint products include the fees.

Pass Fees to Your Customers

PaintCare suggests that painting contractors pass on the fees to their customers in order to recoup the fees they pay. You should also let your customers know that you will be including these fees in your quotes.



Paint Drop-Off Sites

PaintCare establishes paint drop-off sites across each state with a paint stewardship law. PaintCare's goal is to set up drop-off sites within 15 miles of 90-95 percent of everyone in the state.

Most drop-off sites are paint stores. Others include waste transfer stations, recycling centers, and government-sponsored household hazardous waste programs. Participation as a drop-off site is voluntary. To find a drop-off location, visit our website.

With paint drop-off sites conveniently located throughout their state, anyone can drop off a few gallons of leftover, unwanted paint year round. Many contractors in PaintCare states say they've cleared out their storage spaces and have stopped stockpiling paint. Others say they are happy to have an answer when their customers ask what to do with old paint they no longer want, and they recommend that their customers use the drop-off sites, too.

Use of Paint Drop-Off Sites by Businesses

Businesses that generate less than 220 pounds of hazardous waste* per month can drop off both leftover water and oil-based paint (with some restrictions on quantity of oil-based paint). Before visiting transfer stations and household hazardous waste programs, check in advance, because not all of these serve businesses and may have additional restrictions.

Businesses that generate more than 220 pounds of hazardous waste per month may use PaintCare's retail drop-off sites for water-based products only; they are not allowed to use the sites for oil-based paint or other products.

*220 pounds is about 20-30 gallons of paint. When businesses count how much hazardous waste they generate in a month, oil-based paint counts (because by law it is a hazardous waste), but latex paint (and other water-based paint) does not count toward the 220 pound monthly total.

Pick-Up Service for Large Volumes

Businesses with at least 300 gallons of postconsumer paint to recycle may ask to have their paint picked up by PaintCare for free. For details about this service or to request an appointment, please visit our website, or contact us by phone or e-mail.

What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of five gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- ◆ Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- ◆ Deck coatings, floor paints
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

NON-PAINTCARE PRODUCTS

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar, and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes



DO YOU HAVE AT LEAST 300 GALLONS OF PAINT?

Large Volume Pick-Up (LVP) Service

UPDATED — JULY 2016

PaintCare offers a free pick-up service to painting contractors, property managers, and others with large amounts of leftover architectural paint.

Who is PaintCare?

PaintCare Inc. is a nonprofit organization established by the American Coatings Association to operate paint stewardship programs on behalf of paint manufacturers in states that pass paint stewardship laws.

Paint Drop-Off Sites

In states with a paint stewardship program, PaintCare's primary effort is to set up conveniently located drop-off sites—places where residents and businesses may take their unwanted paint for no charge. Sites set their own limits on the volume of paint they accept from customers per visit (usually from five to 20 gallons). To find a drop-off site near you, please use PaintCare's site locator at www.paintcare.org or call (855) 724-6809.

Large Volumes Pick-Ups

For those who have accumulated a large volume or stockpile of paint, PaintCare also offers a pick-up service. Large volume means at least 300 gallons, measured by container size (not content). On a case-by-case basis, PaintCare may approve a pick-up for less than 300 gallons if there are no drop-off sites in your area. After two or three pick-ups, you may be switched to a regular service (see next page).

Drums and Bulked Paint Are Not Accepted

PaintCare only accepts paint in containers that are five gallons or smaller in size. Leave paint in original cans with original labels; do not combine or bulk paint from small cans into larger ones. If you have unwanted paint in drums or containers larger than five gallons, please contact a licensed paint recycling company or a hazardous waste transportation company to assist you.

HOW TO REQUEST A LARGE VOLUME PICK-UP

1. Sort and count your paint

We need to know the number of each container size and the type of products you have, sorted into two categories: (1) water-based paints and stains and (2) oil-based paint and stains and any other program products (sealers and clear top-coat products, such as varnish and shellac).

2. Fill out the LVP Request Form and send it in

Fill out a paper or electronic version of the "Large Volume Pick-Up Request Form" and return it to PaintCare by email, fax, or regular mail. (Visit www.paintcare.org/forms or call PaintCare for the form.)

Scheduling

After reviewing your form, PaintCare staff will either approve your site for a pick-up or inform you of the best place to take your paint if you do not meet the volume requirement. If approved, you will be put in contact with our licensed hauler to schedule a pick-up. It may be several weeks before your pick-up occurs.

On the Day of Your Pick-Up

Sort your products into the two categories noted above and store them in an area that has easy access. If the paint is a far distance from where the hauler parks, the path between should be at least four feet wide to accommodate movement of the boxes.



Please plan to have staff available to pack the paint cans into the boxes. The hauler may be able to provide some assistance, but we require your staff to be present and provide labor to pack boxes. Once your paint is properly packed and loaded onto the hauler's truck, you will sign a shipping document and receive a copy for your records. Your paint will then be taken to an authorized processing facility for recycling.

Note: Paint must be in original containers and not leaking.

Repeat Service for Large Volume Users

For businesses that generate large volumes of unwanted paint on a regular basis, a service for recurring direct pick-ups is available. With this service, you will be provided with empty bins, then request a pick-up when at least three bins are filled. PaintCare will provide onsite training on how to properly pack the paint, and you will be required to sign a contract with PaintCare.

Limits on Businesses

If your business generates more than 220 pounds (20-30 gallons depending on the type) of hazardous waste per month, you may use PaintCare's programs (drop-off sites and the pick-up service) for water-based program products only. You will not be able to use the program for oil-based products.

If your business generates less than 220 pounds of hazardous waste per month, you may use PaintCare programs for both water-based program products and oil-based program products. As a business, you will need to certify that you meet this requirement.

Note: When calculating how much hazardous waste you generate in a month, do not count latex paint.

If You Have Products We Don't Accept

The program does not accept all paints (such as aerosols and automotive finishes) or other hazardous waste. If you have solvents, thinners, pesticides, or any non-PaintCare products (see list to right for examples), we recommend that residents contact their local household hazardous waste (HHW) program. Some HHW programs allow businesses to use their program for a modest fee. Otherwise, businesses should contact a licensed hazardous waste transportation company.

What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of five gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- ◆ Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- ◆ Deck coatings, floor paints
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

NON-PAINTCARE PRODUCTS

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar, and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes



How Does the Vermont Paint Stewardship Program Affect Paint Retailers?

UPDATED — JULY 2016

Paint Stewardship Programs in the United States

For several years the American Coatings Association (ACA) has worked with stakeholders interested in the management of leftover paint. This work has led to development of an industry-led paint stewardship program for the United States.

PaintCare Inc. is a nonprofit organization established by ACA to implement this program on behalf of paint manufacturers in each "PaintCare State" (those that adopt paint stewardship laws). PaintCare currently operates in California, Colorado, Connecticut, Maine, Minnesota, Oregon, Rhode Island and Vermont. PaintCare is also planning a program to start in the District of Columbia.

Starting in May 2014, Vermont paint retailers were required to add a fee to the architectural paint products they sell, make sure they are not selling unregistered brands, and provide customers with information about the program. Serving as a drop-off site is optional.

Convenient Paint Recycling

PaintCare's major effort is to establish paint drop-off sites throughout each PaintCare State — at paint retailers and other locations — in order to provide convenient recycling opportunities for the public. Other locations include waste transfer stations and municipal household hazardous waste facilities and events. There are more than 1600 paint drop-off sites in eight states; more than 70 of these sites are in Vermont.

Participation as a Drop-Off Site is Voluntary

Most retailers who wish to serve as drop-off sites are able to do so if they have space and can provide minimal staff time to accept paint from the public. By taking part in the program, retailers increase foot traffic and sales, and they provide an environmentally-beneficial service to their community. They make recycling of leftover paint convenient for their customers and help relieve local governments of some of the responsibility for managing leftover paint. PaintCare provides storage bins, site training, and support; promotes the sites to the local community; and pays for paint transportation and recycling.

REQUIREMENTS OF RETAILERS

1. Check Registered Manufacturers & Brands

Retailers may not sell architectural paints in Vermont that are not registered. Paint manufacturers must register their company with PaintCare, and they must register all architectural paint brands they sell in the state. PaintCare publishes lists of registered brands and manufacturers on its website so retailers can check to make sure that the products they sell are registered. Please visit www.paintcare.org for registration lists.



2. Pass on the Assessment Fee

State law requires that a stewardship fee be applied by manufacturers to the wholesale price of architectural paint sold in Vermont. This fee pays for all aspects of running the program. The fee is paid by manufacturers to PaintCare and then passed to their dealers. Retailers will see the PaintCare Fee on invoices from suppliers starting on the first day of the program. The law also requires that retailers and distributors add the fee to the purchase price of architectural paint. The fee paid by the customer to the retailer offsets the fee charged by the manufacturer or distributor to the retailer. All retailers, distributors, and manufacturers selling architectural paint in the state must pay and pass through the fee, ensuring a level playing field for all parties.

3. Provide Information to Customers

Paint retailers in Vermont must provide customers with information regarding the program and how paint is managed. PaintCare has developed the materials, ensure they meet state requirements, and provides them free of charge to all paint retailers and others wishing to distribute them.

COMMON QUESTIONS ABOUT FEES

How much are the fees?

Vermont Fees, effective August 1, 2016, are by container size as follows:

- \$0.00 — Half pint or less
- \$0.49 — More than half pint to less than 1 gallon
- \$0.99 — 1 gallon
- \$1.99 — More than 1 gallon up to 5 gallons

How were the fees calculated?

Fees are set to cover the cost of a fully operating program. PaintCare estimated the annual sales of architectural paint in Vermont and divided the estimated total cost of the program by the number of containers to be sold in the state — taking into account the typical amount of leftover paint for each size container.

When the Vermont program started in May 2014, the fees were lower. Since then, the fees were increased to cover expenses. PaintCare is a nonprofit organization and operates programs on a state-by-state basis, so the fees may increase or decrease and be different from state to state.

Is the fee a deposit to be returned to customers?

No, the fee is not a deposit. Fees are used entirely to cover the cost of running the program and not given back as a deposit for the return of paint or empty paint cans — a common misunderstanding.

Must retailers show the fee on receipts?

No, but most stores do show the fee in order to explain the price increase. PaintCare encourages retailers to show the fee and list it as “PaintCare Fee” to aid in customer education and to ensure consistency and transparency.

Do retailers return the fee if a product is returned?

Yes, the fee should be returned because it is part of the purchase price.

Is sales tax applied to the fee itself?

Yes, the fee is part of the purchase price; therefore, sales tax is collected on the fee.

How will the public know about the fee?

PaintCare provides printed materials for retailers to distribute to the public to help explain the purpose of the fee, how the program works, and how to find a paint drop-off site. Before the program started, PaintCare provided these free materials to all paint retailers. Additional materials can be ordered as needed for no charge.

How do I know which products have fees?

Invoices from your suppliers will show fees for program products, so you simply pass on the fees for those items. PaintCare and the Agency of Natural Resources also post lists of registered paint manufacturers and brands on their websites – fees should be included on these products. Please visit www.paintcare.org/lists to see lists of manufacturers and brands registered in Vermont.



Become a Retail Drop-Off Site for Paint

UPDATED — JULY 2016

A Vermont law affecting paint retailers took effect in May 2014.

The law requires paint retailers to add a stewardship assessment fee to architectural paint products and to make sure they are not selling unregistered brands of architectural paint. The law also requires paint retailers to provide customers with information about the program and how paint is managed. PaintCare will develop the materials, ensure they meet the state's requirements, and provide them free of charge to all paint retailers.

Retailers may also volunteer to be paint drop-off sites. This fact sheet explains how to partner with PaintCare as a retail drop-off site.

Paint Stewardship Program in Vermont

PaintCare Inc. is a nonprofit organization established by the American Coatings Association to implement this program on behalf of paint manufacturers in PaintCare States (those that adopt paint stewardship laws). PaintCare currently operates in California, Colorado, Connecticut, Maine, Minnesota, Oregon, Rhode Island and Vermont. PaintCare is also planning a program for the District of Columbia.



Convenient Paint Recycling

PaintCare's major effort is to establish paint drop-off sites throughout each PaintCare State — at paint retailers and other locations — in order to provide convenient recycling opportunities for the public. Other locations include waste transfer stations and municipal household hazardous waste facilities and events. PaintCare has 1,600 drop off sites in eight states; more than 70 of these are in Vermont.

The program allows households and businesses to return unused architectural paint to drop-off locations throughout the state. Although household hazardous waste programs in Vermont may continue to accept paint from household and some businesses, many of these programs are not open year round and may not be as conveniently located as retail stores. In addition, some HHW programs do not accept latex paint, while retailers in the PaintCare program will. Stores that would like to become a drop-off site can fill out the Interest Form available in the Retailers section of www.paintcare.org/vt.

Benefits to Retailers

There are many benefits to becoming a drop-off site. Participating retailers will:

- ◆ Make recycling of leftover paint more convenient for your customers
- ◆ Support the paint industry's effort to lead the way in being responsible for end-of-life management of its own products
- ◆ Promote your store as environmentally responsible or "green"
- ◆ Increase customer foot traffic and sales
- ◆ Help relieve local government of their cost of managing leftover paint
- ◆ Do your part to help prevent the improper disposal of paint products

PaintCare Provides

- ◆ Listing of your store as a drop-off site on website, and in advertisements and promotional materials
- ◆ Storage bins
- ◆ Transportation and recycling services for the collected paint
- ◆ Training materials and staff training at your site
- ◆ Spill kits
- ◆ Program brochures, signage, and customer education materials

Drop-Off Site Responsibilities

- ◆ Provide secure storage area for collection bins
- ◆ Accept all brands of leftover PaintCare products from the public during operating hours
- ◆ Place unopened PaintCare products in collection bins
- ◆ Keep storage bins neat and properly packed
- ◆ Complete minimal paperwork related to tracking outgoing paint shipments
- ◆ Ensure staff are trained in PaintCare program guidelines and operating procedures
- ◆ Post “drop-off site” signs in store window and display consumer education materials

Contact

John Hurd
Program Manager (Maine and Vermont)
(802) 245-4821
jhurd@paint.org

What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in containers of five gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PaintCare Products

- ◆ Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- ◆ Deck coatings, floor paints (including elastomeric)
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes (single component)
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

Non-PaintCare Products

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes



About PaintCare Fees

UPDATED — AUGUST 2016

Laws in eight PaintCare States require retailers to add a stewardship assessment to architectural paint products and make sure they are not selling unregistered brands of architectural paint.

Paint Stewardship Programs

PaintCare Inc. is a nonprofit organization established by American Coatings Association to implement paint stewardship programs on behalf of paint manufacturers in states and the District of Columbia that pass paint stewardship laws. The main goals of the program are to decrease paint waste and recycle more postconsumer paint by setting up convenient drop-off sites in each state.

1. What is the Recovery Fee and how does it work?

The PaintCare program is funded through a paint stewardship assessment called the PaintCare Fee – fees are applied to the purchase price of architectural paint. The fees fund collection, transportation, and processing of unused postconsumer paint, public education about proper paint management, and administrative costs. The fee is paid to PaintCare by paint manufacturers. This fee is then added to the wholesale and retail purchase price of paint, passing the cost of managing postconsumer paint to everyone who purchases paint. This reduces municipal and state government costs for paint management and provides a funding source for a more convenient, statewide paint management program.

2. Do retailers have to pass on the fee?

Yes, each state's or jurisdiction's law requires retailers to pass on the fee to consumers, ensuring a level playing field for all parties.

3. What are the fees?

Fees are based on container size and vary by state or jurisdiction, as shown here.

California, Colorado, Connecticut, Maine, Minnesota, Oregon and Rhode Island

\$ 0.00 - Half pint or smaller
\$ 0.35 - Larger than half pint to smaller than 1 gallon
\$ 0.75 - 1 gallon
\$ 1.60 - Larger than 1 gallon up to 5 gallons

District of Columbia (effective November 1, 2016)

\$ 0.00 - Half pint or smaller
\$ 0.45 - Larger than half pint to smaller than 1 gallon
\$ 0.95 - 1 gallon up to 2 gallons
\$ 1.95 - Larger than 2 gallons up to 5 gallons

Vermont (as of August 1, 2016)

\$ 0.00 - Half pint or smaller
\$ 0.49 - Larger than half pint to smaller than 1 gallon
\$ 0.99 - 1 gallon
\$ 1.99 - Larger than 1 gallon up to 5 gallons

4. How are fees calculated?

Fees are set to cover the cost of a fully implemented program. PaintCare estimates annual sales of paint in each state and then divides the cost of the program in that state by the number of containers sold in that state. Next, the fees are adjusted based on container size by taking into consideration the typical percentage of unused paint for each size (e.g., the percentage of unused paint from one five-gallon container is typically less than from five one-gallon containers).

PaintCare is a nonprofit organization, so the fees may be decreased if set at a level beyond what is needed to cover program expenses. Likewise, the fees may be increased if PaintCare does not collect enough money to cover the costs to operate the state program.

5. Are retailers required to show the fee on receipts?

No, but PaintCare encourages retailers to do so and to display it as PaintCare Fee to aid in consumer education. Most stores choose to show the fee on their receipts in order to inform the consumer about the PaintCare program and to explain the price increase.

6. Do retailers return the fee if someone returns a product?

Yes. The fee should be returned as part of the purchase price.

7. Is the fee taxable?

Yes, the fee is part of the purchase price of paint. Sales tax is collected on the fee, except in a state that does not have a sales tax, such as Oregon.

8. Is the fee to be applied to paint sold to customers who are exempt from sales taxes?

Yes, government agencies and other organizations that are exempt from sales taxes in PaintCare States (except for Oregon which has no sales tax) must still pay the fee, because it is part of the price of paint.

9. Is the fee a deposit that is returned to customers when they bring paint to a drop-off site?

No, the fee is not a deposit. The fees are used entirely to cover the cost of running the program.

10. Do retailers add the fee on sales starting on the first day of the program (i.e., on inventory purchased before the first day) even though they did not pay fees on inventory to the distributor or manufacturer?

[For new programs] Yes, in order to provide for a hard start date, retailers must add the fee on all inventory sold on or after the start date of the program. Fees collected on existing inventory stay with the retailer; they are not paid back to the distributor or manufacturer.

11. How does the public know about the fee?

PaintCare provides public education materials to retailers. These materials explain the purpose of the fee, where to take paint for recycling, and other information about the program. When a new state program begins, PaintCare mails a "starter pack" of materials to retailers. As needed, retailers may order additional free materials from PaintCare. In addition to retailer information, PaintCare works with contractor associations to get information to trade painters, and conducts general outreach including newspaper, radio, television, and on-line advertising.

12. How do we as a retailer know what products to put the fee on?

Your supplier's invoice should indicate that you are being charged the fee, so you simply pass on the fee for those items. Additionally, PaintCare and each state's oversight agency list all architectural paint manufacturers and brands that are registered for the program on their websites. Retailers may not sell brands that are not registered with the program. If your store sells architectural coatings that are not on the list of registered products, please notify PaintCare so we can contact the manufacturer to get them registered.

13. What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of five gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings. For a detailed list of PaintCare and non-PaintCare products, please see PaintCare's "Products We Accept" Web page.



Information for HHW Programs

UPDATED — JULY 2016

Vermont's paint stewardship law benefits Household Hazardous Waste Programs.

A law passed in June 2013 requires paint manufacturers to establish a Paint Stewardship Program in Vermont. Municipal Household Hazardous Waste (HHW) Programs that participate can save money on paint management costs. Program funding comes from a fee on the sale of architectural paint sold in Vermont. The program began in May 2014.

Paint Stewardship Program in Vermont

PaintCare Inc. is a nonprofit 501(c)(3) organization established by the American Coatings Association to implement state-mandated paint stewardship programs on behalf of paint manufacturers in each state that adopts a paint stewardship law.

Vermont is the sixth state to pass such a law. Although the program is required by state law, it is designed and operated by the paint manufacturing industry. PaintCare currently operates programs in California, Colorado, Connecticut, Maine, Minnesota, Oregon, and Rhode Island. PaintCare is also planning a program for the District of Columbia.

Making Paint Recycling More Convenient

PaintCare has established drop-off sites statewide for households and businesses to take leftover architectural paint. Although most drop-off sites will be at paint retailers, HHW programs and waste transfer stations may also volunteer to be PaintCare drop-off sites and have their paint transportation and recycling/disposal costs paid by PaintCare. Facilities that would like to become a drop-off site can fill out the Interest Form available in the Waste Facilities section of www.paintcare.org/vt.

Benefits to HHW Programs

- ◆ Make recycling of leftover paint more convenient
- ◆ Save on transportation and recycling/disposal
- ◆ Conserve resources and keep paint out of the solid waste stream
- ◆ Allow households to bring paint with other HHW in one trip to one site

PaintCare Partners Receive

- ◆ Collection bins
- ◆ Transportation and recycling/disposal services
- ◆ Staff training at your site
- ◆ Program guidelines
- ◆ Free publicity of HHW site or event (optional)

Drop-off Site Responsibilities

- ◆ Provide secure storage area for cubic yard boxes or drums
- ◆ Accept PaintCare products from the public during normal operating hours
- ◆ Properly pack PaintCare products in collection bins
- ◆ Assist with loading and unloading of full and empty storage bins
- ◆ Complete paperwork related to tracking outgoing paint shipments
- ◆ Ensure staff are trained in PaintCare program guidelines and operating procedures



Does PaintCare Require Operational Changes?

If your program does not currently accept latex paint, PaintCare will not require you to do so.

If you wish to start accepting latex paint, PaintCare will cover the transportation and recycling costs.

- ◆ If your program does not currently accept paint from businesses, PaintCare will not require you to do so. If you wish to start accepting paint from businesses, PaintCare will cover the transportation and recycling costs.
- ◆ PaintCare selects its own transporter(s) to pick up paint from all PaintCare sites in the state.
- ◆ If your current hazardous waste transporter is not the same company, a different hauler (PaintCare's hauler) will transport paint from your program.

Water-Based (Latex) Paint is a Resource

An important goal of PaintCare is to conserve resources and increase the volume of paint that is recycled. Not all HHW programs accept water-based paint because it is expensive to manage and not classified as hazardous. Households and businesses are often instructed to let water-based paint dry out and dispose of the dry paint in the trash. Through the PaintCare program, all paint including latex is treated as a resource and recycled to the maximum extent possible.

Contact

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(802) 245-4821

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What Products Are Covered?

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PaintCare Products include interior and exterior architectural coatings sold in containers of five gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PaintCare Products

- ◆ Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- ◆ Deck coatings, floor paints (including elastomeric)
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes (single component)
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

Non-Paintcare Products

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar, and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes



Information for Solid Waste Transfer Stations, Recycling Facilities and Landfills

UPDATED — JULY 2016

Vermont's paint stewardship law supports paint collection activities at solid waste transfer stations, recycling facilities and landfills.

Paint Stewardship Program in Vermont

Vermont's paint stewardship law was passed in June 2013. The new law required paint manufacturers to implement a comprehensive postconsumer paint management program in Vermont that includes making paint recycling easier for the public. The Vermont program began in May 2014.

Transfer stations, household hazardous waste (HHW) or recycling facilities and landfills can participate in the program by serving as paint drop-off sites for their customers. The cost of transportation and recycling of program products (e.g., paint, stains, varnish) will be paid by PaintCare. Funding for the Program comes from a "PaintCare Fee" applied to the sale of architectural paint sold in Vermont as of May 2014.

PaintCare

PaintCare Inc. is a nonprofit 501(c)(3) organization established by the American Coatings Association to implement state-mandated paint stewardship programs on behalf of paint manufacturers in each state that adopts a paint stewardship law.

Vermont was the fifth state to pass a paint stewardship law. PaintCare currently operates programs in California, Colorado, Connecticut, Maine, Minnesota, Oregon, Rhode Island and Vermont. PaintCare is also planning a program for the District of Columbia.

Making Paint Recycling More Convenient

PaintCare will establish drop-off sites statewide for households and businesses to take leftover architectural paint. Although most drop-off sites will be at paint retailers, solid waste transfer stations (both municipal and private), household hazardous waste (HHW) facilities, recycling centers, and landfills may also volunteer to be PaintCare drop-off sites. Facilities that would like to become a drop-off site can fill out the Interest Form available in the Waste Facilities section of www.paintcare.org/vt.

Benefits to Solid Waste and Recycling Facilities

- ◆ Make recycling of leftover paint more convenient for your community
- ◆ Help your state conserve resources and keep paint out of the solid waste stream
- ◆ Save money on municipally-generated leftover paint
- ◆ Optional: Offer paint in good condition to the public for reuse, and receive a reimbursement based on either volume (\$1.60 per gallon) or by container (30 cents per quart container, \$1.20 per one-gallon container, and \$6.00 per five-gallon container). See our factsheet Reuse Programs Compensation and Reporting for details.



PaintCare Drop-off Sites Receive

- ◆ Storage bins
- ◆ Transportation and recycling services for the collected paint
- ◆ On-site staff training and training materials
- ◆ Program brochures and signage
- ◆ Optional: Free publicity if your site allows the public to drop off program products

Drop-off Site Responsibilities

- ◆ Provide secure storage area for collection bins (cubic yard boxes shown below) or drums
- ◆ Accept PaintCare products from your customers during normal operating hours
- ◆ Properly pack PaintCare products in storage bins
- ◆ Assist transporter with loading and unloading of full and empty storage bins
- ◆ Complete minimal paperwork related to tracking outgoing paint shipments
- ◆ Ensure staff are trained in PaintCare program guidelines and operating procedures

Contact

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- ◆ Deck coatings, floor paints (including elastomeric)
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes (single component)
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

Non-PaintCare Products

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes



Reuse Programs – Compensation & Reporting

UPDATED — AUGUST 2015

PaintCare encourages household hazardous waste programs, reuse stores and others to operate paint reuse programs (i.e., swap shops or exchanges). Reuse programs return good quality unused paint to the local community at low or no cost. Reuse is a preferred method of waste management.

To encourage reuse, PaintCare will compensate paint drop-off sites operating a reuse program under a contract with PaintCare. PaintCare allows two different reporting methods by container or by volume as described here.

Operating a Reuse Program

Any PaintCare products (qualifying paint, stain and varnish as defined by PaintCare – see www.paintcare.org/products-we-accept) that are distributed through these reuse programs must be in their original container, have an original label, and be in good physical and aesthetic condition. Contents must be liquid and relatively new. Containers should be closed securely before being placed in the reuse storage area. Customers must sign a waiver form explaining that the paint is taken “as is” with no guarantee of quality or contents. The customer is required to read, complete and sign the form, and site staff members are required to verify and record what has been taken by the customer.



Reuse room at the Household Hazardous Waste Facility at the Yolo County Central Landfill in Woodland, CA.

Method 1. Track and Report by Container

To track and report by container size, the following applies:

- ◆ Containers must be at least 50% full
- ◆ The number of containers distributed for reuse must be reported in three size categories for both latex and oil-based (total of 6 categories)
- ◆ Compensation is not provided for paint containers smaller than 1 quart
- ◆ The following compensation rates apply:

\$6.00 per 5-gallon container

\$1.20 per 1-gallon container

\$0.30 per quart container

The site does not need to track or report the actual volume of paint in the containers. Under this model, even though containers may be between 50% and 100% full, PaintCare will assume an average of 75% full when reporting reuse volumes in annual reports to state agencies.

Method 2. Track and Report by Volume

To track and report by volume (gallons), the following applies:

- ◆ Containers may contain any amount of paint in them
- ◆ The site must determine and report the total gallons of latex paint and the total gallons of oil-based paint distributed for reuse
- ◆ Compensation is provided at \$1.60 per gallon

The site must track and report the actual volume of paint in the containers using an internal methodology (e.g., weigh the cans on a scale, estimate weight by hand, do visual inspection). The methodology must be provided to PaintCare upon request.



PAINTCARE PRODUCTS

These products have fees when purchased and are accepted for free at drop-off sites:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints



NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Arts and crafts paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Products must be in original containers with original labels. Latex paint that is dried out and "rock hard" is acceptable. Leaking, unlabeled, and empty containers are not accepted.



PRODUCTOS DEL PROGRAMA

Estos productos tienen cargos al comprarlos y se aceptan gratuitamente en los lugares de entrega:

- Pinturas arquitectónicas para interiores y exteriores: látex, acrílica, a base de agua, alquídica, a base de aceite, esmalte (incluidos los revestimientos con textura)
- Revestimientos para terrazas, pinturas para piso (incluso elastómeros)
- Imprimadores, selladores, primera mano
- Tinturas
- Goma lacas, lacas, barnices, uretanos (componente simple)
- Selladores de impermeabilización de concreto/mampostería/madera y repelentes (sin alquitrán o a base de betún)
- Revestimiento de metal, prevención de óxido
- Pinturas para el campo y césped



NO SE INCLUYEN EN EL PROGRAMA

- Diluyentes, alcoholes minerales, solventes de pintura
- Pinturas en aerosol (latas de aerosol)
- Pinturas para autos y embarcaciones
- Pinturas artesanales
- Compuestos de enmasillado, epóxidos, pegamentos, adhesivos
- Aditivos para pinturas, colorantes, tintes, resinas
- Conservantes de madera (que contienen pesticidas)
- Remiendos y reparación de techos
- Alquitrán y productos a base de betún
- Revestimientos de componente doble
- Limpiadores de terrazas
- Pinturas de tráfico y señalización vial
- Revestimientos industriales de mantenimiento (IM, por sus siglas en inglés)
- Pinturas y acabados de fabricantes de equipos originales (OEM, por sus siglas en inglés) (aplicación en la tienda)

Los productos deben estar en sus envases originales. Se acepta pintura de látex que está seca y "dura como una roca." No se aceptan envases vacíos, que tengan fugas, o sin etiqueta.



We are a PaintCare Partner

Fees on the
sale of paint
in Vermont
help pay for
our program.



Recycle with PaintCare

To learn more, please call (855) 724-6809
or visit www.paintcare.org.



We're a PaintCare Drop-Off Site

WE ACCEPT

- Latex House Paint
- Oil-Based House Paint
- Primer
- Stains
- Sealers
- Varnish and Shellac

❌ WE CAN'T ACCEPT

- Aerosols (Spray Cans)
- Auto and Marine Paints
- 2-Part Paints
- Road Marking Paint
- Industrial Paint
- Tints and Resins
- Thinner and Solvent
- Caulk and Spackle
- Wood Treatment/Preservatives
- Deck Cleaner
- Tar/Asphalt Products

CONTAINERS

- No larger than 5 gallons
- Must have original labels
- Must not be leaking
- Must have secure lids

NO DUMPING

STOP!
IT'S ILLEGAL
to dump or abandon
Paint, Oil, or other
Hazardous Waste



THIS AREA MAY BE UNDER
VIDEO SURVEILLANCE

Violators Will Be Prosecuted

Please wait for staff assistance when dropping off leftover paint.

Espera a que le atienda un empleado de la
compañía cuando vaya a desechar pintura sobrante.





Recycle your paint here.

[DURING BUSINESS HOURS ONLY]



PAINTCARE PRODUCTS

WE ACCEPT

- Latex house paint
- Oil-based house paint
- Primer and Sealer
- Stains
- Clear finishes (e.g., varnish, shellac)

WE CANNOT ACCEPT

- Leaking, unlabeled or empty containers
- Aerosol spray paints
- Large containers (over 5 gallons)
- Paint thinner
- Other chemicals