



Vermont Paint Stewardship Program

Annual Report July 1, 2016 – June 30, 2017



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Executive Summary

VERMONT PAINT STEWARDSHIP LAW

PaintCare is the representative stewardship organization of the Vermont Architectural Paint Stewardship Program, codified in Sub-Chapter 4, Chapter 159 of Vermont Statute Title 10: Conservation and Development. The Vermont paint stewardship law requires manufacturers of architectural paint to:

- ◆ Establish a program to reduce the generation of postconsumer paint;
- ◆ Promote the using up of leftover paint;
- ◆ Facilitate the recycling and proper disposal of unwanted postconsumer paint;
- ◆ Increase opportunities for consumers to properly manage leftover paint;
- ◆ Reduce costs to local governments managing postconsumer paint;
- ◆ Work to keep paint out of the waste stream; and
- ◆ Conserve natural resources.

PROGRAM HIGHLIGHTS

Sites, Events, and Service. In the third reporting period, PaintCare provided 73 year-round paint drop-off sites. Of the 73 year-round sites, 63 were retailers, representing nearly 40% of likely retail participants. The remaining sites included five transfer stations, four household hazardous waste (HHW) facilities, and one recycling facility. The 73 year-round drop-off sites provided a site within 15-miles to 99.5% of Vermont's residents.

PaintCare also managed paint from two seasonal facilities (one HHW facility and one transfer station), 44 HHW drop-off events, four solid waste district-staffed paint-only events, and provided direct large volume pick-ups from three entities that had accumulated more than 200 gallons of paint at their facilities. It should also be highlighted that all HHW facilities and events took part in the PaintCare program.

Paint Collection Volume. The program processed 96,109 gallons of postconsumer paint. Disposition of the two paint streams is available; however, the overall split between latex paint and oil-based paint cannot be provided for this reporting period due to a procedural error on the part of one of the program's transportation service providers discussed further in Section 2-B2. The usable latex paint collected was either reused locally or made into a recycled-content paint and the unusable latex paint was sent to landfill. Oil-based paint was either reused locally or used for fuel. In addition, metal and plastic paint containers were recycled whenever possible.

Expenses and Revenue. The program was originally funded through the following fees on new paint sales: 35 cents on pints and quarts, 75 cents on 1-gallon containers, and \$1.60 on 5-gallon containers. Due to lower than anticipated paint sales and higher than anticipated paint collection, this fee structure did not cover the cost of the program. At the end of the second reporting period, the program had grown a deficit of \$665,659. Because of this, a fee increase was proposed by PaintCare to the Vermont Agency of Natural Resources, approved on May 3, 2016, and put into place August 1, 2016. The new fee structure is: 49 cents on pints and quarts, 99 cents on 1-gallon containers, and \$1.99 on 5-gallon containers. Approximately 995,000 gallons of architectural paints were sold in Vermont during the reporting period. The program collected \$849,925 in fees from these sales.

Expenses, including paint transportation and processing, outreach, staffing, and administrative costs were \$745,740. The program ended the reporting period with a change in net assets of \$76,827.

Total program cost per gallon of processed paint in the reporting period was \$7.76.

Paint Recovery Rate. The paint recovery rate – the volume of postconsumer paint collected divided by the volume of new paint sales in the same period – was 9.7%.

Outreach. Outreach continued to be minimal this year in response to the high participation rate and financial situation. Outreach activities were limited to the distribution of informational brochures to retailers and transfer stations and others who requested them. Other outreach was limited to maintaining PaintCare's website and Facebook account, and running Facebook ads.

PROGRAM PLAN AND ANNUAL REPORT

The Vermont paint stewardship law required the submission and approval of a program plan prior to the program's launch. The Secretary of the Vermont Agency of Natural Resources (ANR) approved PaintCare's initial program plan in March 2014 and the Vermont program began on May 1, 2014. A new five-year program plan was approved on October 5, 2017.

The Vermont paint stewardship law also requires the submission of an annual report to the ANR by October 15 each year, covering the period of July 1 – June 30.

At a minimum, annual reports must include:

- 1) A description of the methods the producer or stewardship program used to reduce, reuse, collect, transport, recycle, and process postconsumer paint statewide in Vermont;
- 2) The volume and type of postconsumer paint collected by the producer or stewardship program at each collection center in all regions of Vermont;
- 3) The volume of postconsumer paint collected by the producer or stewardship program in Vermont by method of disposition, including reuse, recycling, energy recovery, and disposal;

- 4) An independent financial audit of the paint stewardship program implemented by the producer or the stewardship program;
- 5) The prior year's actual direct and indirect costs for each program element and the administrative and overhead costs of administering the approved program; and
- 6) Samples of the educational materials that the producer or stewardship program provided to consumers of architectural paint.

PaintCare's Vermont program plans and annual reports are available on PaintCare's website. (Note: The first report period covered 14 months because the program started May 1, 2014. All subsequent reports cover the 12-month period July 1 – June 30.)

Section 1. Paint Collection, Transportation, and Processing

Annual Report Statutory Citation

10 V.S.A. § 6677. Reporting Requirements

(1) A description of the methods the producer or stewardship program used to reduce, reuse, collect, transport, recycle, and process postconsumer paint statewide in Vermont

A. COLLECTION SITES, EVENTS AND SERVICES

The Vermont paint stewardship law requires a program that increases opportunities for consumers to properly manage leftover paint and reduces costs to local governments. Prior to the PaintCare program, most waste paint was handled either through HHW programs, though many did not take latex paint, or by drying and disposing of it. The HHW programs in Chittenden and Addison counties accepted latex paint for recycling into Chittenden's Local Color paint.

Qualifying businesses (Conditionally Exempt Generators or CEGs) could use the HHW programs for oil-based paints (and latex paint in Chittenden County) for a fee, or any business, regardless of generator size, could contract with a private hazardous waste hauler for paint recycling services – though the cost was generally cost-prohibitive for painting contractors and other small businesses.

To increase recycling opportunities for Vermont households, businesses and others with leftover paint, all suitable locations can participate as a PaintCare drop-off site, provided they meet PaintCare's operational requirements, including adequate space for storage of paint collection bins and willingness to accept all program products (latex and oil-based products). Prior to the start of the program, PaintCare reached out to paint retailers, material reuse stores, household hazardous waste programs, public and private waste transfer stations, and recycling facilities to invite them to become paint drop-off sites.

At the end of this third reporting period, the Vermont program had 63 year-round retail drop-off sites located throughout the state. One retail site closed during the reporting period and is listed as "paint retailer (partial year)" in the table below. In addition to retail sites, PaintCare managed paint from all five of the state's HHW facilities (four year-round and one seasonal), six municipal transfer stations (five year-round and one seasonal), one recycling facility, 44 HHW drop-off events, and four paint-only events hosted by solid waste districts – providing significant cost savings to local governments. PaintCare also conducted large volume pick-ups (LVP) from three businesses that had accumulated more than 200 gallons of paint.

All PaintCare drop-off sites and the LVP service accept both latex and oil-based paint. All retailers accept paint from both residents and qualifying businesses, as does the LVP program. PaintCare drop-off sites and events are summarized in the following tables and shown on the maps in subsection B

SUMMARY OF PAINTCARE DROP-OFF SITES, EVENTS, AND SERVICES

YEAR-ROUND DROP-OFF SITES	YEAR 1 FY2015	YEAR 2 FY2016	YEAR 3 FY2017
Paint Retailers	63	64	63
Transfer Stations and Recycling Facilities	6	6	6
HHW Facilities	4	4	4
Total	73	74	73

SUPPLEMENTAL SITES, EVENTS, AND SERVICES

HHW Events	74	54	57
Paint-Only Events (Waste District)	0	2	4
Paint-Only Events (PaintCare)	5	0	0
Seasonal HHW Facilities	1	1	1
Seasonal Transfer Station	1	1	1
Retailers (partial year)	0	0	1
Direct Large Volume Pick-Ups	7	2	3

(Note: The large difference between the number of HHW events in the first reporting period and the subsequent periods is because the first reporting period covered 14 months and therefore included two rounds of springtime HHW events. In addition, the formation of the Bennington County Solid Waste Alliance in the second reporting period consolidated several events from previously independent towns.)

The following subsections discuss the various paint drop-off sites, events, and services provided by the Vermont PaintCare program. Section 2 of the report provides details about volume and disposition.

A1. Paint Retailers

Paint retailers are ideal locations to serve as paint drop-off sites because they are located throughout the state, are often centrally located in cities and towns, are open five or more days per week, and have staff familiar with paint products and their safe handling. In addition, their customers are likely to have some leftover paint and often ask store staff for advice on what to do with it.

As of June 2017, PaintCare had identified 167 paint retailers, and 151 are considered potential drop-off sites. PaintCare has been informed by the corporate headquarters of big box stores that they are not interested in serving as drop-off sites so they are not included in the count of potential drop-off sites.

Of the 151 potential paint retailers, 63 (42%) were participating as drop-off sites at the end of the reporting period (one site closed). Paint retailers participate in the program to increase foot traffic through their stores and to provide a service for their customers. The names and addresses of the paint retailers that participated during the reporting period are included in the appendix.



PaintCare sign at store front in Essex (left) and brochures at the Sherwin Williams in St. Johnsbury (right)

A2. Household Hazardous Waste Programs

Prior to program launch, PaintCare met in person with all HHW programs in the state. Print materials about the benefits to HHW programs of participating in the PaintCare program were made available to the HHW community (current versions of the fact sheets are available at paintcare.org). All HHW programs in Vermont participated in the PaintCare program during the reporting period, consisting of four year-round facilities, one seasonal facility, 57 HHW drop-off events (at 48 locations), and four paint-only events hosted by solid waste districts. The names and locations of these facilities and events are included in the appendix.

HHW programs in Vermont helped promote the program to their area residents by distributing brochures and mentioning PaintCare on their websites and in newsletters. In addition, the Chittenden Solid Waste District served as a paint recycler for the program, receiving paint from some other counties and from some retail drop-off sites.



Bins of postconsumer paint at Rutland County HHW Facility (left) and Local Color recycled paint at Chittendon SWD (right)

A3. Transfer Stations and Recycling Facilities

Prior to the launch of the program, PaintCare reached out to solid waste districts, alliances, and independent towns. In addition, many of their sites received an in-person visit from PaintCare staff. A fact sheet was developed and distributed to explain the PaintCare program and benefits to transfer stations and recycling facilities (current versions of the fact sheets are available at paintcare.org). Transfer stations and recycling facilities participate as drop-offs sites to expand the recycling services provided to their customers and to help keep paint out of the waste stream.

Three year-round regional transfer stations and a regional recycling facility participated in the PaintCare program, as well as three single-town transfer stations (two year-round, one seasonal). The names and locations of the transfer stations and recycling facility that participated during the reporting period are included in the appendix.



PaintCare paint collection bins at the Brattleboro transfer station

A4. Reuse Stores

Six material reuse stores – four Vermont ReSource stores, one Habitat for Humanity ReStores, and another site – were identified prior to program launch and invited to join the program. Along with participating as drop-off sites, these types of stores can operate paint reuse programs by donating or selling good quality leftover paint back to the local community to use, rather than sending it through PaintCare for processing. PaintCare provides compensation for this service.

PaintCare has found in Vermont, as in other PaintCare programs, that when reuse stores sell remanufactured/recycled-content paint (as all the ReSource stores and the Habitat for Humanity ReStore in Vermont do), they often are not interested in becoming a PaintCare reuse site because it is more profitable and simpler to sell only recycled-content paint, rather than putting used paint on their shelves as well.

PaintCare has not been able to recruit any reuse stores to serve as drop-off sites or to offer a reuse program.

A5. Paint-Only Drop-Off Events

In an effort to clean out large volumes of stored-up paint that could overwhelm PaintCare drop-off sites at the start of the program and to provide additional services in areas that did not historically have latex paint collection opportunities, PaintCare held several one-day paint drop-off events in the first year of the program. As a result of the extensive network of year-round drop-off sites, coupled with a budget deficit, paint drop-off events have not been held since the first year and are unlikely to be offered in the future.

However, the Central Vermont Solid Waste District held four special waste drop-off events, which included paint, staffed by their employees, during this reporting period. (These events are listed as “paint-only” events in the table above and in the appendix to distinguish them from HHW events, but they also collected bulbs, oil, and electronics, in addition to paint.)

A6. Large Volume Pick-Up Service

The Large Volume Pick-Up Service (LVP service) was offered to painting contractors and others that had accumulated large volumes of paint. In the spring 2017, PaintCare lowered the threshold amount from 300 to 200 gallons to qualify for a pick-up. PaintCare arranged three LVPs during the reporting period. The users of the service were a trucking company, a painting contractor, and a decorating business.



Cleaning out old paint from a painting contractor in Williston in January 2017

B. CONVENIENCE CRITERIA

PaintCare used Geographic Information System (GIS) modeling to determine the appropriate minimum number and distribution of drop-off sites based on the following baseline criteria required by the Vermont paint stewardship law:

Distribution: At least 90% of Vermont residents shall have a permanent site within a 15-mile radius.

Density: One additional permanent site will be established for every 10,000 residents of a municipality and additional sites shall be distributed to provide convenient and reasonably equitable access for residents within each municipality, unless otherwise approved by the Secretary of the Vermont Agency of Natural Resources.

Application of these criteria resulted in the need for approximately 45 optimally located, year-round (permanent) drop-off sites. PaintCare considers this its baseline service level goal.

The 73 year-round drop-off sites in place at the end of the reporting period provided 99.5% of Vermont's residents a drop-off site within 15 miles of their home. GIS analysis was conducted by Dewberry, an engineering firm with expertise in geographic analysis and mapping.

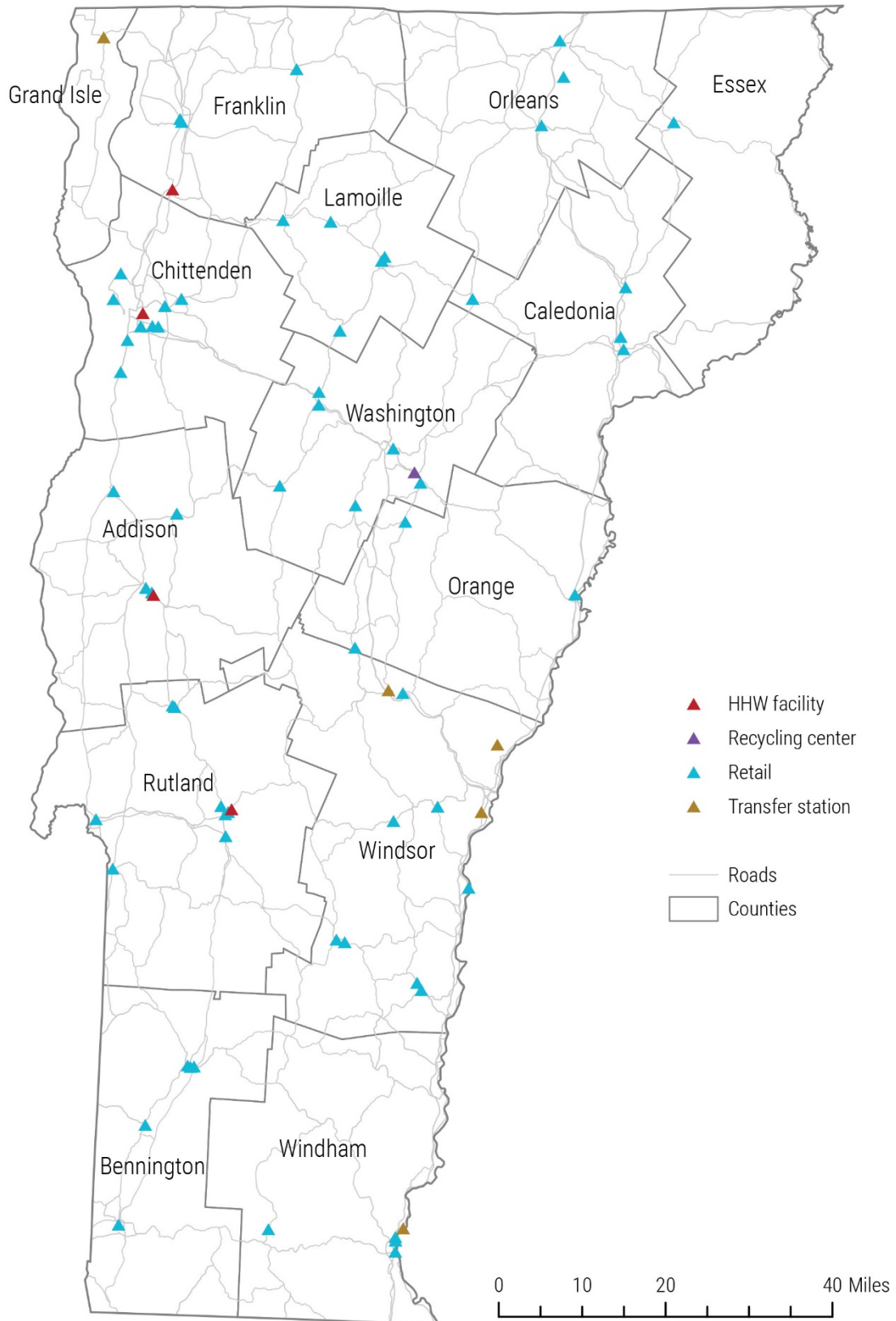
The only two areas of the state that were not fully covered by year-round (permanent) sites, as determined by the density criterion of one additional permanent site for every 10,000 residents of a municipality, were Burlington and Milton. However, both areas had HHW drop-off events supported by PaintCare, and residents

of both had access to many other sites in the surrounding towns. PaintCare has been granted an exemption to the density requirements for Burlington based on sites available in the surrounding areas, and is actively working to set up a site in Milton to meet the requirement there.

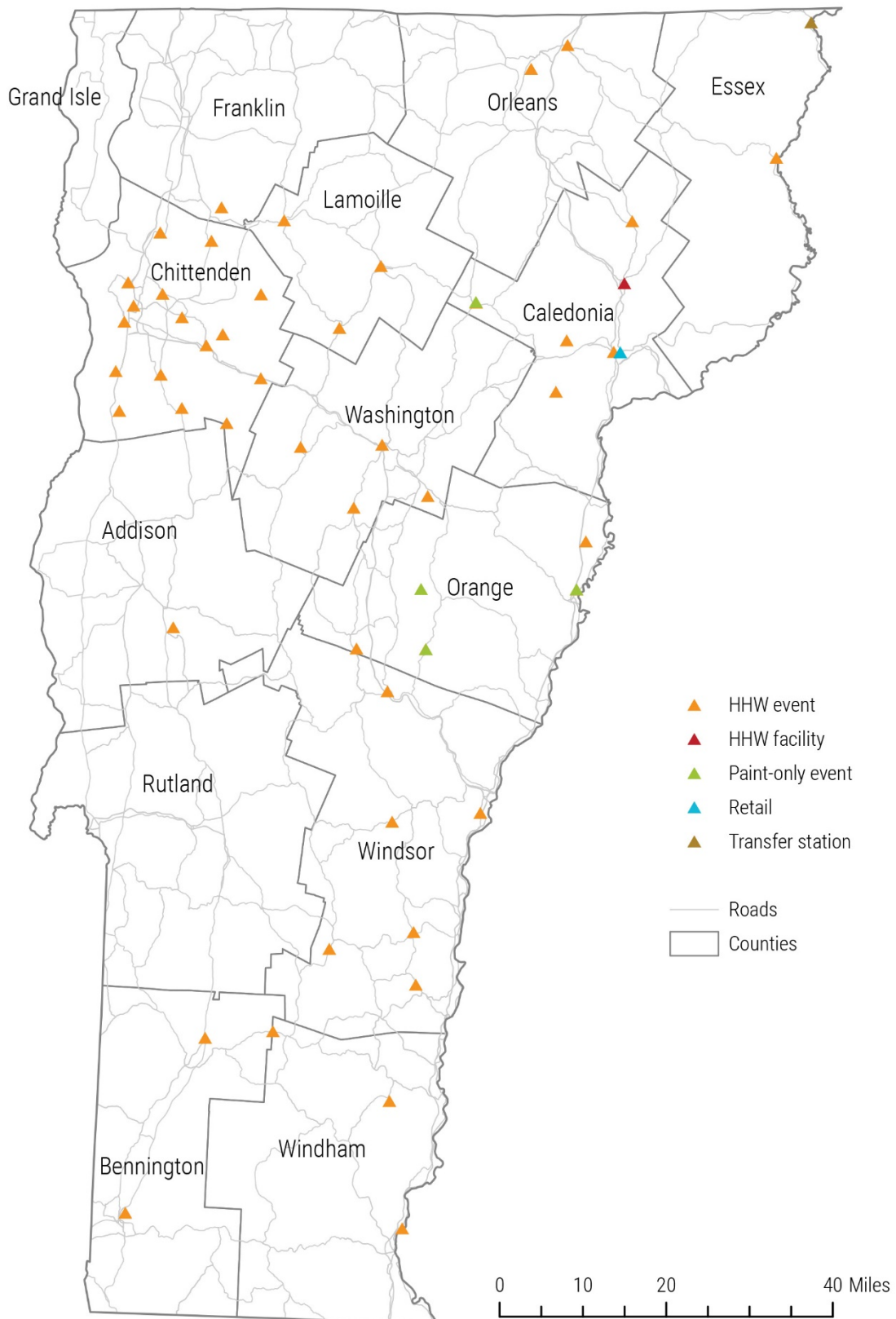
As described previously, Vermont had robust HHW and CEG services prior to the PaintCare program. However, the level of service and types of paint products that were accepted varied across the state. Only four HHW facilities were open year-round, and only two of them accepted latex paint. The remainder of the state was served by access to two HHW/CEG events per year, with a few areas having access to fewer events. Despite the extensive HHW/CEG programs in the state prior to the PaintCare program, the paint recycling convenience has increased substantially as a result of the additional sites and services offered by the PaintCare program.

The following maps show the locations of (1) year-round sites, (2) supplemental sites and event, (3) year-round sites, and supplemental sites and events, and (4) LVP sites. (LVP sites were not included when calculating the values needed to measure convenience for the distribution or density criteria, but are mapped for illustrative purposes.)

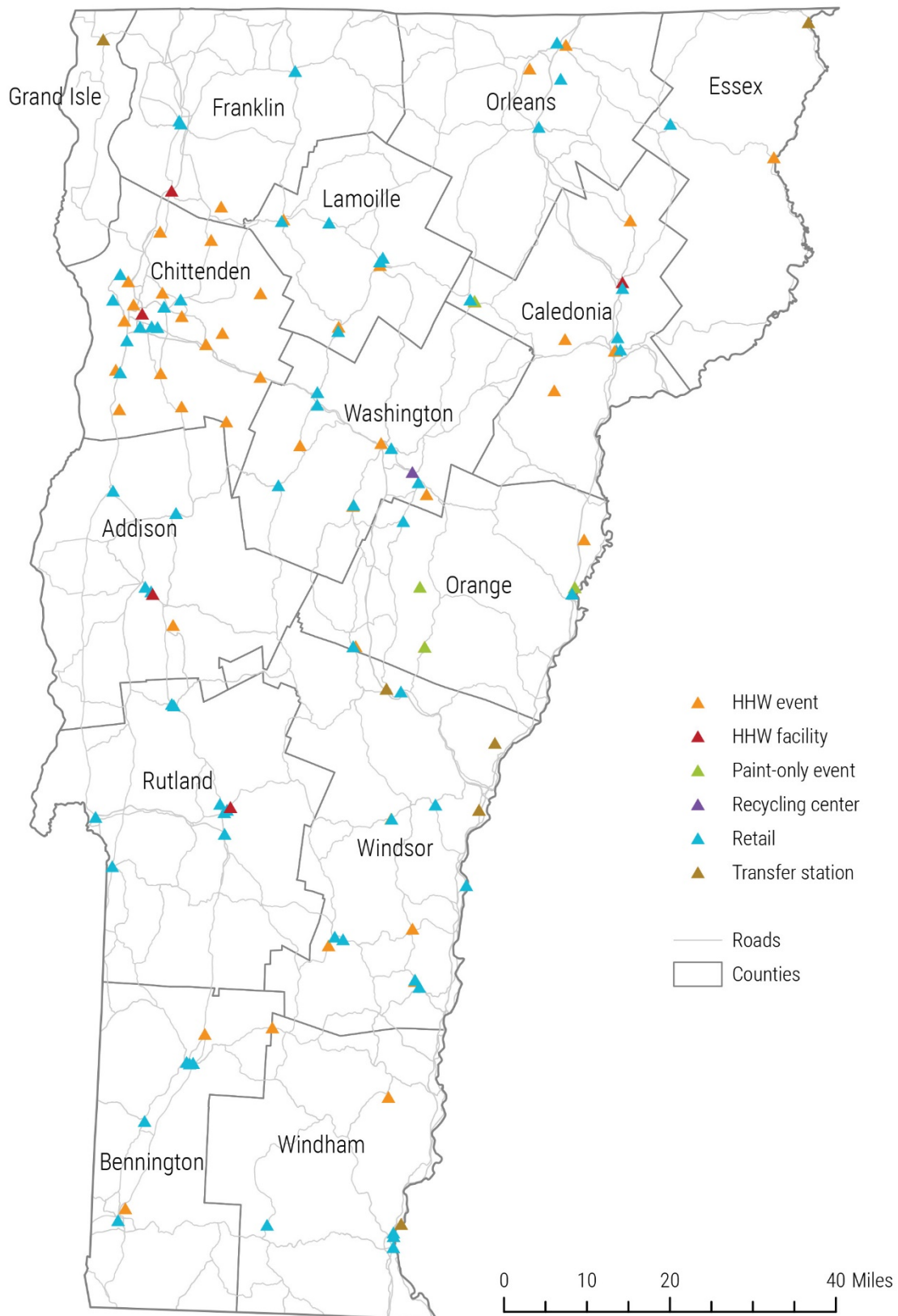
YEAR-ROUND DROP-OFF SITES



SUPPLEMENTAL DROP-OFF SITES AND EVENTS



YEAR-ROUND SITES AND SUPPLMENTAL DROP-OFF SITES AND EVENTS



LARGE VOLUME PICK-UP SITES



C. PAINT COLLECTION PROCEDURES

PaintCare entered into contract agreements with sponsors or operators of all sites (and events). PaintCare contracts require that drop-off sites meet requirements of local, state, and federal law, regulations, and policies.

Staff at all year-round and seasonal drop-off sites received an on-site, in-person training and a program procedures manual. The training and program manual covered:

- ◆ Identification of program and non-program products
- ◆ Acceptable containers
- ◆ Whom to accept paint from and how much
- ◆ Screening procedure for businesses with oil based paint and the required log form
- ◆ Proper storage
- ◆ Spill response procedures and reporting requirements
- ◆ Employee training
- ◆ How to schedule a pick-up
- ◆ Required paperwork and record retention schedules

Site personnel are required to visually inspect containers of postconsumer paint – but not open them – to confirm that they are acceptable program products and then place them in the spill proof collection bins provided by the program. Unlabeled and leaking cans are not accepted at retail or transfer station sites, but trained staff at HHW facilities and events are allowed to accept and prepare them for management under the program.

Retail and transfer station drop-off sites are visited by PaintCare staff on a regular basis to check on their operations and to provide additional training and consumer outreach materials as needed.

D. PAINT TRANSPORTATION AND PROCESSING

D1. Paint Transportation

PaintCare contracted with five entities for transportation services in the reporting period – Clean Harbors Environmental Services, NRC (formerly Enpro Services of Vermont), Central Vermont Solid Waste District (CVSWD), Chittenden Solid Waste District (CSWD), and Northeast Kingdom Waste Management District (NEKWMD).

CVSWD, CSWD, and NEKWMD transported paint collected from their own events back to their facilities. Clean Harbors and NRC, both registered hazardous waste haulers, were contracted to provide transportation services to all other program partners. PaintCare requires that transportation service providers have the ability and knowledge to respond to incidents involving hazardous materials and comply with all applicable U.S. Department of Transportation (DOT) and state transportation rules.

Clean Harbors provided transportation services to retail and transfer station drop-off sites, some HHW facilities and events, and LVP sites. NRC provided transportation services to some HHW facilities and events.

Clean Harbors transported the majority of the collected paint – comingled (latex and oil-based paint) bins from retail sites and pre-separated paint from the other programs to their permitted facility in Cranston, RI for further screening, separation, and consolidation. Clean Harbors also delivered some paint from retail sites in Chittenden County to CSWD's HHW facility for processing.

NRC transported boxes of paint from HHW facilities and events back to their permitted facility in Williston, VT. NRC then transported all the oil-based and latex paint to MXI, a hazardous waste management service provider in Abingdon, VA.

D2. Latex Paint Processing

The condition in which postconsumer latex paint is received by the program determines the available management options. If containers are not properly sealed during storage, latex paint can harden due to evaporation and may no longer be useable or recyclable. Similarly, if latex paint freezes numerous times, it may not be as suitable for reuse or recycling. Ultimately, the method of storage and the timing of the decision to bring leftover paint to a drop-off site are determined by the consumer.

The program's outreach messages encourage the timely return of unwanted postconsumer paint to reduce the age and improve the condition of the paint for end of life management.

PaintCare managed latex paint under the following waste management hierarchy:

Reuse. Reuse programs generally screen for paint containers that are 50% or more full and in good condition and give them away free or sell them to the local community. CSWD and CVSWD managed a small amount of paint via reuse during the reporting period.

Recycled Paint. Clean Harbors and NRC utilized paint-to-paint recycling as their primary method for managing latex paint. Clean Harbors worked with CSWD and GDB International in New Brunswick, NJ. NRC worked with MXI in Abingdon, VA.

All the processors – CSWD, GDB International, and MXI – blended postconsumer latex paint into a variety of colors of recycled-content paint. MXI and GDB International sold a domestic line of recycled-content paint and also sold paint in bulk through international markets. CSWD recycled the latex paint in-house and sold it through domestic markets and also shipped it in bulk to Loop in Canada for further processing.

Disposal. Dry and unusable latex paint sorted out by GDB International and MXI was sent to authorized landfills. Dry and unusable latex paint sorted out by CSWD was sent to either NRC or Clean Harbors which then sent the material to landfill.

D3. Oil-Based Paint Processing

Reuse. Reuse programs generally screen for paint containers that are 50% or more full and in good condition and give them away free or sell them to the local community. CSWD and CVSWD sites managed a small amount of oil-based paint via reuse during the reporting period.

Energy Recovery. NRC transported oil-based paint collected from HHW facilities and events to MXI in Abingdon, VA, where it was bulked and transported to GeoCycle in Holly Hill, SC and subsequently to Holcim, a cement kiln, also located in Holly Hill, SC, to be used as a fuel.

Similarly, Clean Harbors shipped some oil-based paint to their Safety-Kleen facility in Smithfield, KY where the paint was bulked and transported to five facilities – Green America in Hannibal, MO; Giant Cement in Harleyville, SC; Lone Star Cement in Greencastle, IN; ESSROC in Logansport, IN; and Buzzi Unichem in Cape Girardeau, MO.

Incineration. Clean Harbors transported some volume of oil-based paint to their own facilities in El Dorado, AR; Deer Park, TX; and Kimball, NE, where it served as fuel in the incineration process.

Section 2. Paint Collection Volume and Disposition Methods

Annual Report Statutory Citation

10 V.S.A. § 6677. Reporting Requirements

(2) The volume and type of postconsumer paint collected by the producer or stewardship program at each collection center in all regions of Vermont.

(3) The volume of postconsumer paint collected by the producer or stewardship program in Vermont by method of disposition, including reuse, recycling, energy recovery, and disposal.

A. PAINT SALES

Paint sales for the reporting period were 995,193 gallons, a 7% decrease from the previous reporting period.

B. PAINT COLLECTION AND MANAGEMENT

B1. COLLECTION VOLUME AND RECOVERY RATE

The program processed 96,109 gallons of paint in the reporting period, a decrease of 11% from the previous reporting period. The reason for the large drop is unknown. It may be that a larger portion of the paint collected in the first two program years was old, stockpiled paint that is now cleared out. It may be that reducing outreach has reduced awareness. Or it may be a combination of the two.

The recovery rate in the reporting period was 9.7% (96,109 gallons processed of 995,193 gallons sold). The Vermont program continues to have one of the highest recovery rates among the nine PaintCare programs.

(Note: The Vermont Agency of Natural Resources uses the term Recovery Rate for other waste management programs to mean the percentage of a material collected that is recycled. PaintCare uses the term to mean the amount of paint that is collected over the amount of paint that is sold, in the same time period.)

The following table provides the gallons sold, gallons processed, and recovery rates for the program's three reporting periods.

GALLONS SOLD AND PROCESSED

	YEAR 1 FY2015 (14 MONTHS)	YEAR 2 FY2016 (12 MONTHS)	YEAR 3 FY2017 (12 MONTHS)
Gallons Sold	1,209,990	1,070,534	995,193
Gallons Processed	116,691	108,466	96,109
Change in Gallons Processed	NA	-7.0%	-11.4%
Recovery Rate	9.6%	10.1%	9.7%

B2. Latex vs. Oil-Based Paint

Data on the overall split of latex vs. oil-based processed during the reporting period was impacted by a procedural error discovered at the end of 2016. The error occurred at the Clean Harbors facility in Cranston, RI, where paint from the Maine, Rhode Island, and Vermont PaintCare programs was received, sorted by type, and repacked for shipment to downstream processors. From the start of the Rhode Island program in June 2014 through October 2016, Clean Harbors combined paint from the Rhode Island and Vermont programs. When the Maine program started in October 2015, paint from all three states was combined. Although PaintCare can report the total weight (and estimated volume) of paint received from each state by Clean Harbors because the bins from each state were weighed before their contents were repacked, the breakdown by type (latex vs. oil-based) of paint managed by Clean Harbors, for each of the three states, is not available for the period between June 2014 and October 2016. Starting November 2016, paint from Vermont was no longer commingled with paint from the other two states by Clean Harbors. The paint collected between November 2016-June 2017 by Clean Harbors was 75% latex and 25% oil-based.

Data for the other two services providers, NRC and CSWD was not impacted. Their data, which is aggregated together and presented in the table below, shows a split of 77% latex and 23% oil-based.

B3. Paint Management Methods

Although we do not know the gallons of latex versus oil-based collected and processed during the full reporting period for Clean Harbors, the percentage of latex paint that was processed by each management method used by Clean Harbors is known, and all of the oil based paint handled by Clean Harbors was used as fuel. In addition, the paint management methods and volumes of paint managed by NRC and CSWD are also known. The following tables provide all available information regarding paint management.

NRC AND CHITTENDEN SOLID WASTE DISTRICT

	YEAR 1 FY2015		YEAR 2 FY2016		YEAR 3 FY2017	
LATEX PAINT DISPOSITION	(GAL)	%	(GAL)	%	(GAL)	%
Reuse*	12	<1%	130	<1%	304	1%
Recycled Paint	18,873	64%	20,168	65%	24,714	77%
Alternative Daily Landfill Cover	4,427	15%	4,352	14%	0	0
Disposal	6,029	21%	6,545	21%	6,899	22%
Latex Total	29,341	100%	31,195	100%	31,917	100%
OIL-BASED PAINT DISPOSITION						
Reuse*	0	0%	0	0%	67	1%
Fuel	11,549	100%	9,882	100%	9,365	99%
Oil-Based Total		100%		100%	9,432	100%
GRAND TOTAL	40,890		41,077		41,349	

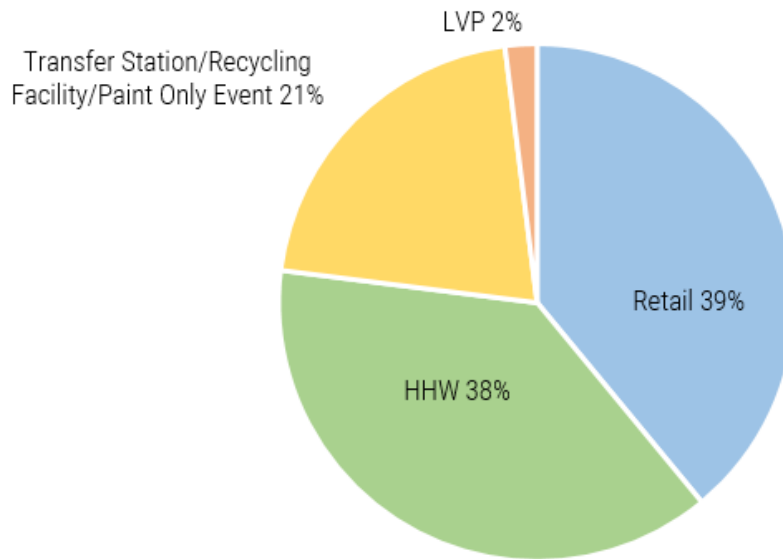
* In addition to CSWD, a small portion of reuse paint came from CVSWD.

CLEAN HARBORS

	YEAR 1 FY2015	YEAR 2 FY2016	YEAR 3 FY2017
LATEX PAINT DISPOSITION	%	%	%
Recycled Paint	87	83	83
Disposal	13	17	17
Total	100	100	100
OIL-BASED PAINT DISPOSITION	%	%	%
Fuel	100	100	100
Total	100	100	100

B4. Collection by Program Type

The following pie chart shows the breakdown of collection volume by program type.



C. CONTAINER RECYCLING

Metal and plastic paint containers were recycled whenever possible. CSWD recycled 12 tons of containers. NRC's downstream processor recycled 1 ton of containers. Due to the error described in section B2 above, tonnage for the cans recycled by Clean Harbors' downstream processors is unknown for the period July 2016 through October 2016. For the period November 2016 – June 2017, Clean Harbors recycled 22 tons of containers.

Section 3. Independent Audit and Financial Summary

Annual Report Statutory Citation

10 V.S.A. § 6677. Reporting Requirements

(4) An independent financial audit of the paint stewardship program implemented by the producer or the stewardship program.

(5) The prior year's actual direct and indirect costs for each program element and the administrative and overhead costs of administering the approved program.

A. INDEPENDENT FINANCIAL AUDIT

An independent financial audit of the national PaintCare program was conducted by Rogers & Company PLLC. This independent CPA firm conducted the audit in accordance with auditing standards generally accepted in the United States. Those standards require that the firm plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. The audit process includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. The audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. In Rogers & Company's opinion, the financial statements of PaintCare present fairly, in all material respects, the financial position as of June 30, 2017, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States. A copy of the independent financial audit is available in the appendix.

B. FINANCIAL SUMMARY AND DISCUSSION

B1. Expense Categories

Revenue was derived from fees on new paint sales. Expense categories for the Vermont program are discussed below.

Paint Processing. Paint processing is the largest expense in all PaintCare programs. In Vermont, paint processing costs were billed based on weight or by the box, and included the cost of sorting mixed boxes of latex and oil-based paint.

Paint Transportation. Paint transportation is another significant expense in all PaintCare programs. In Vermont, transportation costs were billed per cubic yard collection bin picked up and included a minimum stop charge.

Collection Supplies and Support. Collection support expenses included paint collection bins (single use and reusable), spill kits, training materials, and miscellaneous supplies for drop-off sites operations.

Communications. Communications costs were primarily for printing and distributing materials to stores, social media advertising, and the awareness surveys.

Personnel, Professional Fees, and Other. Personnel, professional fees, and other included the proportional cost of one full-time employee managing both the Vermont and Maine programs, GIS analysis, legal costs, travel, office supplies, and other logistical and professional support.

State Administrative Fee. PaintCare pays an administrative fee in the amount to \$15,000 annually to ANR.

Corporate Activity. Corporate activity costs are those that are shared across all PaintCare programs and allocated relative to the population of the state or jurisdiction. For the reporting period, Vermont's allocation for corporate activity was 1.1%. These costs include but are not limited to corporate staffing, insurance, maintenance of data management systems, auditing fees, software licenses, legal fees, occupancy, and general communications.

B2. Financial Summary

The following tables shows program revenue and expenses during the program's three reporting periods. A discussion of any significant differences follows the table.

REVENUE AND EXPENSES

REVENUE	YEAR 1 FY2015 (14 MONTHS)	YEAR 2 FY2016 (12 MONTHS)	YEAR 3 FY2017 (12 MONTHS)
Larger than half pint to smaller than 1 gallon	\$ 94,771	\$ 93,098	\$ 117,519
1 gallon	589,692	516,238	617,702
Larger than 1 gallon up to 5 gallons	113,554	100,819	114,704
Total revenue	798,017	710,155	849,925
EXPENSES			
Paint processing	600,215	493,600	452,628
Paint transportation	137,015	116,218	107,869
Collection supplies and support	178,590	87,478	72,887
Communications	122,062	23,884	8,583
Personnel, professional fees, and other	132,845	44,240	46,026
State administrative fees	30,000	15,000	15,000
Allocation of corporate activity	37,600	44,270	42,747
Total expenses	1,238,327	824,690	745,740
Allocation of investment activity	(1,671)	(15,556)	(27,358)
Change in net assets (revenue minus expenses)	(441,979)	(130,090)	76,827
Net assets, beginning of reporting period	(93,587)	(535,568)	(665,658)
Net assets, end of reporting period	\$ (535,568)	\$ (665,658)	\$ (588,831)

- ◆ Revenue increased 20% over last reporting period due to the fee increase, despite a reduction in paint sales. The new fees took effect August 1, 2016; the first month of the reporting period utilized the original (lower) fee structure.

- ◆ Expenses decreased in most categories. This was the result of lower paint collection volume and price reductions obtained last year for transportation and processing services, as well as reduced spending in communications, legal assistance, and other support services.
- ◆ The reporting period ended with a positive change in net assets and the program is on track to be out deficit in 7-8 years.

C. RESERVES POLICY

PaintCare's Reserves Policy establishes a minimum threshold of 16% of annual expenses (i.e., at least two months of operating expenses); a target reserve amount of 50% of annual expenses; and a maximum amount of 75% of annual expenses. This accumulated balance allows PaintCare programs to continue to operate in times of either higher than expected paint collection or lower than expected paint sales (revenue) – or a combination of the two. Reserves or net assets represent the accumulated surplus/deficit of the program. If the program reserves fall below the minimum threshold of 16% or rise beyond the maximum threshold of 75%, an evaluation of the programs expenses and/or revenue will be performed to determine if changes are needed in operations, outreach, or the assessment structure.

As noted previously, the Vermont program increased its fees in 2016 to address a growing deficit. It will be approximately 7-8 years before the program goes from having a deficit to beginning to build reserves.

D. EVALUATION OF THE PROGRAM'S FUNDING MECHANISM

The funding mechanism and system to receive sales reports and payments from manufacturers performed well during the reporting period. The budget also performed as anticipated under the new fee structure (see Vermont 2016 program plan); revenue was sufficient to cover expenses, and the program is moving in a positive direction financially.

The Vermont PaintCare fee schedules in place during the reporting period were:

PAINTCARE FEE SCHEDULES

CONTAINER SIZE	JULY 2016	AUGUST 2016-JUNE 2017
Half pint or smaller	\$ 0.00	\$ 0.00
Larger than half pint to smaller than 1 gallon	\$ 0.35	\$ 0.49
1 gallon	\$ 0.75	\$ 0.99
Larger than 1 gallon up to 5 gallons	\$ 1.60	\$ 1.99

Section 4. Outreach

Annual Report Statutory Citation

Title 23, Chapter 24.12. Proper Management of Unused Paint

23-24.12-3(m). On or before October 15, 2015, and annually thereafter, the representative organization shall submit a report to the director of the department of environmental management that details the paint stewardship program. Such annual report shall include, but not be limited to:

(6) Samples of all educational materials provided to consumers of architectural paint and participating retailers; and

(7) A detailed list of efforts undertaken and an evaluation of the methods used to disseminate such materials including recommendations, if any, for how the educational component of the program can be improved.

A. OUTREACH ACTIVITIES

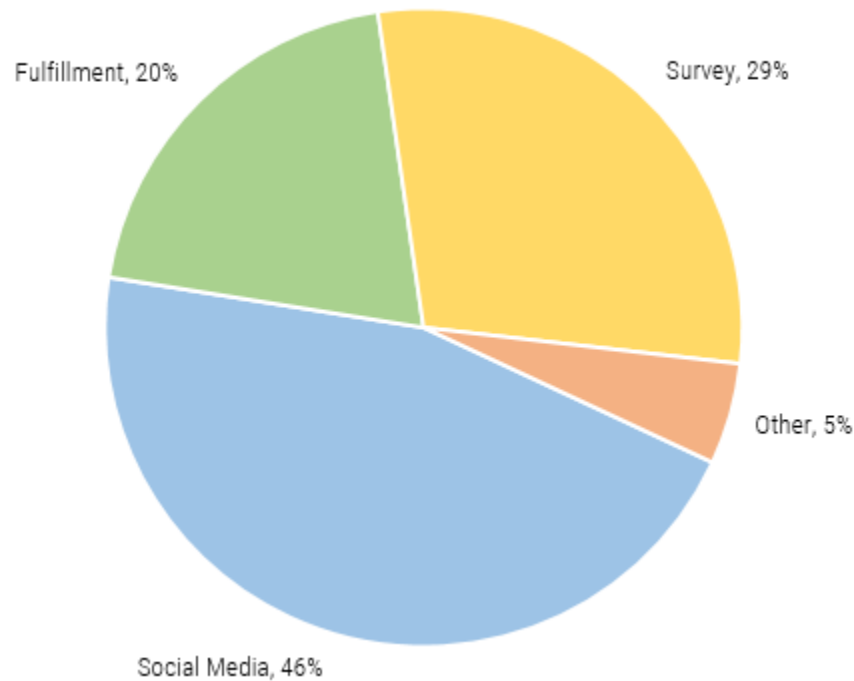
A1. Introduction

PaintCare's outreach strategy includes a variety of activities targeted to retailers, painting contractors, municipal agencies, and the general public through direct contact and advertising.

In January 2016, outreach was scaled back due to the financial status of the program. Outreach activities since then and through the reporting period were limited to in-house communications costs for fulfilling print materials orders and revising those materials with the new fee structure. PaintCare's other outreach activities were limited to website and social media activities.

Outreach activity expenses from the reporting period are summarized in the following pie chart. Compared to the previous reporting period, the communications dedicated a much larger percentage of resources to fulfillment (mailings), most of which were due to the need to update point-of-sale materials with the new fees structure and distribute them statewide for the fee change that took effect on August 1, 2016.

RELATIVE SPENDING ON OUTREACH ACTIVITIES



A2. Print Materials for Consumers

PaintCare continued to distribute program brochures and other printed materials to retailers to make available to consumers in their stores. These materials include program brochures, mini cards, fact sheets (for painting contractors and the LVP service), and program posters.

During the reporting period, PaintCare fulfilled 51 requests for materials by mail, and the Vermont program manager delivered materials in-person during site visits. PaintCare distributed a total of 3,236 brochures, mini cards, fact sheets, and posters during the reporting period.

PaintCare also provided counter mats to retailers to use in the paint department to reference when customers had questions. The counter mat is popular with retailers and more likely than the poster to be seen by customers while they wait for their paint to be mixed. This year the counter mat used in all states was redesigned to allow for a state-specific insert that can be customized for each program.

Larger versions of the materials shown below are included in the appendix and available on PaintCare's website.



Brochure, mini card, program poster, counter mat, fact sheets

A3. Fact Sheets for Stakeholders

Several fact sheets were distributed in the months before the start of the program or introduced in previous reporting periods and are still used. Minor updates are made throughout the year. Current versions of the following fact sheets are available on PaintCare's website:

- ◆ How Does the Vermont Paint Stewardship Program Affect Paint Retailers?
- ◆ How to Become a Retail Drop-Off Site
- ◆ About PaintCare Fees
- ◆ Fact sheet for HHW Programs
- ◆ Fact sheet for Transfer Stations, Recycling Facilities and Landfills
- ◆ Reuse Programs – Compensation and Reporting

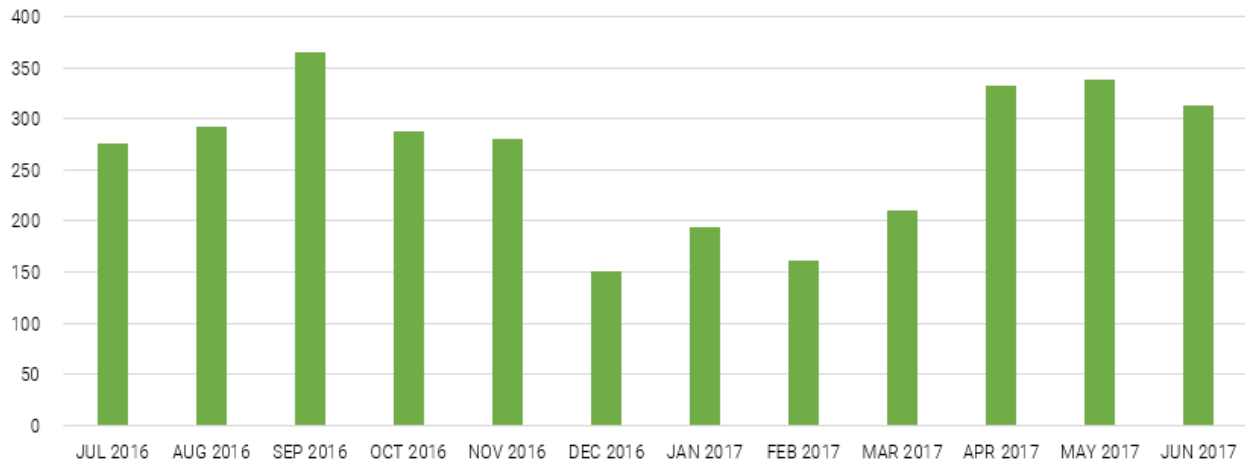
A4. Website

Nearly all PaintCare advertising and outreach efforts direct the public to PaintCare's website for more information and to find a local PaintCare site. The most frequently visited part of the website is the PaintCare site locator tool on the page titled Drop-Off Locations. PaintCare's website is updated throughout the year.

The website is easy to navigate and features topics on buying the right amount of paint, storage and reuse tips, and recycling. It has special pages for manufacturers and a general section for retailers, explains what products are covered by the program, and has a Vermont page with tabs for different audiences (Everyone, Contractors, Retailers, Waste Facilities, and Official Docs).

Web traffic from Vermont was the highest in September 2016, and in April and May 2017 and was lower December-March.

MONTHLY WEBSITE TRAFFIC FROM RHODE ISLAND



A5. Translations

PaintCare translates consumer brochures and fact sheets into languages of known ethnic groups in the state, especially those in the painting business, and upon request from paint retailers or other stakeholders. PaintCare translated Vermont's program brochure to Spanish.

Two of the most widely-used fact sheets are the LVP fact sheet and the painting contractor fact sheet. The LVP fact sheet is available in Spanish. The fact sheet for painting contractors is available in 11 languages other than English due to requests from other PaintCare programs.

A6. Print Advertising

PaintCare did not run statewide print ads during the reporting period in order to reduce expenses, but it did provide artwork for a joint ad with vtrecycles.com. Besides promoting PaintCare, the ad promoted the recycling of electronics, thermostats, mercury bulbs, and batteries as shown here:



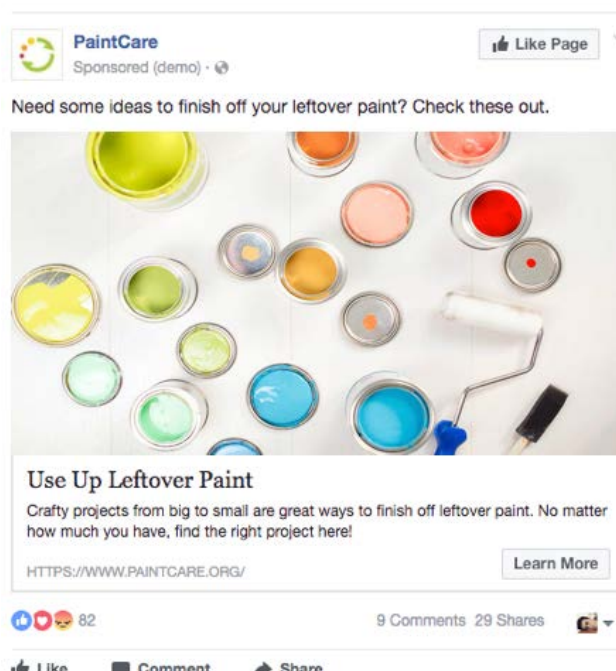
A7. Signs for Drop-Off Sites

PaintCare developed several signs for drop-off sites to help them educate the public about the program, screen program products, and address any concerns about illegal dumping. Drop-off sites may order the following signs: Program Products (English/Spanish), Program Partner, Combination (program partner with simplified products list), No Dumping, and Please Wait for Assistance. Larger versions of these signs have been included in previous annual reports. These signs can now be found online at www.paintcare.org/signs.



A8. Facebook Advertising

PaintCare used Facebook to promote all three of its messages Buy Right, Use Up Leftover Paint, and Recycle with PaintCare. Following is an example of the Use It up Facebook ad from the spring advertising campaign.



A9. Face-to-Face

The Vermont program manager made at least two visits to each drop-off site during the reporting period to talk to staff and answer any questions or provide additional training as needed. These visits usually include an informal inspection of the paint collection bin, delivery of additional brochures or counter mats, and ordering any signs or other outreach material that the sites may need.

In addition, the manager attended the following events during the reporting period:

EVENT	LOCATION	DESCRIPTION
Vermont Product Stewardship Council meetings	Statewide and by telephone	Maintain contact and answer questions about the program from the people who helped make it happen
Household Hazardous Waste Coordinators meetings	Statewide	Maintaining contact with the programs that are doing the work

B. AWARENESS SURVEY

PaintCare conducted a baseline Paint Usage and Disposal Survey in Vermont prior to the start of the program using Survey Monkey, an online survey instrument. The survey is used to evaluate awareness of paint recycling options over time, and it is repeated each year.

PaintCare is especially interested in the questions related to how much paint people store in their homes and whether they know where to recycle unwanted paint. A summary of responses for the last four rounds of surveys is included in the appendix.

Here are some highlights of the surveys:

- ◆ There is a trend showing that respondents store less paint. In general, each year fewer respondents said that they had 5 or more gallons of paint, and more respondents said they had 0-5 gallons.
- ◆ Another trend is that fewer respondents reported that the paint in their home came from either (1) someone they hired to paint left it behind, or (2) it was there when they moved in. With many easy-to-find year-round drop-off sites open several days a week, it may be that painting contractors are more likely to take away leftover paint when the job is done, and home sellers are more likely to clean out their old paint storage areas throughout the year or when they get ready to sell.
- ◆ The percentage of respondents who said they had (or would) dry out unwanted paint and dispose of it in the trash decreased each year. Prior to PaintCare, drying and disposing of latex paint was often recommended as the way to get rid of unwanted latex paint.
- ◆ The percentage of respondents who said they had (or would) take unwanted paint to an HHW program decreased each year – and the percentage who said they had (or would) take it to a paint

store increased each year. Prior to PaintCare, very few paint stores took back paint, so this is an indicator of awareness of the options provided by PaintCare's retail partners.

- ◆ The percentage of respondents who said they know that paint can be recycled increased each year. This year it was 66%.
- ◆ The percentage of respondents who said they know where to take paint for recycling or disposal increased most years. This year 57% of respondents said they know where to take old paint.

C. RECOMMENDATIONS

When the financial position of the program improves further, PaintCare should continue to consider a variety of media activities, including television, radio, digital, and newspaper advertising to increase program awareness across the state.

PaintCare's outreach activities should continue to reach all parts of the state, and also continue to be sure that media does not cross borders into nearby states or Canada.

The use and effectiveness of digital and social media strategies should be increased. Digital advertising is likely to increase as people spend more time online each year. Digital and social media strategies can target relevant messages to specific geographic areas.

PaintCare should offer its joint outreach program to local governments to leverage their messaging and outreach for recycling and solid waste programs.

The program manager should attend more events and face-to-face meetings (e.g., home shows, painting contractor associations, etc.) to raise awareness of the program.

Appendix Section A



PAINTCARE SITES

FY2017 PAINTCARE SITES IN VERMONT - PAGE 1

City/Town	Site Name	Address	Type
Year-Round Sites		73 Sites	
Alburgh	Alburgh Transfer Station	15 Dump Rd	Transfer Station
Arlington	Miles True Value Lumber	178 Chittenden Dr	Retail
Barre	Central Vermont Solid Waste Management District	540 N Main St	Recycling Center
Barre	Sherwin-Williams	131 S Main St	Retail
Bennington	Sherwin-Williams	214 Northside Dr	Retail
Bradford	Aubuchon Hardware	204 Main St	Retail
Brandon	Aubuchon Hardware	10 Center St Rte 7	Retail
Brandon	Brandon Lumber and Mill Work	11 Grove St	Retail
Brattleboro	Brown and Roberts Ace Hardware	182 Main St	Retail
Brattleboro	Martins Fireside True Value	895 Putney Rd	Retail
Brattleboro	Sherwin-Williams	659 Putney Rd	Retail
Brattleboro	Windham SWMD Depot	327 Old Ferry Rd	Transfer Station
Bristol	Martins Hardware and Building Supply	68 West St	Retail
Burlington	Bibens Ace Hardware	1127 North Ave	Retail
Colchester	Bibens Ace Hardware	713 W Lakeshore Dr	Retail
Derby	Poulin Lumber	3639 Route 5	Retail
Derby	Sticks & Stuff	400 Quarry Rd	Retail
Enosburg Falls	Greens Ace Hardware	6 Railroad St	Retail
Essex Junction	Bibens Ace Hardware	15 Essex Way	Retail
Essex Junction	Sherwin-Williams	83B Pearl St	Retail
Fair Haven	Aubuchon Hardware	654 Washington	Retail
Fairfax	Northwest Vermont SWMD (HHW Facility)	158 Morse Dr	HHW Facility
Hardwick	Poulin Lumber	439 Wolcott St	Retail
Island Pond	Gervais Ace Hardware	62 Cross St	Retail
Jeffersonville	Aubuchon Hardware	4879 Route 15	Retail
Johnson	Johnson Hardware and Rental	1442 Route 15 W	Retail
Ludlow	Aubuchon Hardware	142 Main St	Retail
Ludlow	LaValley Building Supply	182 Pleasant St	Retail
Lyndonville	Lyndonville Hardware	583 Broad St	Retail
Manchester	Aubuchon Hardware	1131 Depot St	Retail



PAINTCARE SITES

FY2017 PAINTCARE SITES IN VERMONT - PAGE 2

City/Town	Site Name	Address	Type
Manchester Center	R K Miles Inc	689 Depot St	Retail
Manchester Center	Sherwin-Williams	263 Depot St	Retail
Middlebury	Addison County SWMD Depot (HHW Facility)	1223 Route 7 S	HHW Facility
Middlebury	Countryside Carpet and Paint	16 Creek Rd	Retail
Middlebury	Martins Hardware	859 Route 7 S	Retail
Montpelier	Sherwin-Williams	62 River St	Retail
Moretown	Aubuchon Hardware	16 Mason Dr	Retail
Morrisville	Aubuchon Hardware (Dropped July 2017)	925 A Brooklyn St	Retail
Morrisville	Country Home Center	85 Center Rd	Retail
North Springfield	Bibens Ace Hardware	362 River St	Retail
Northfield	Kenyons True Value	93 N Main St	Retail
Norwich	Norwich Transfer Station	24 New Boston Rd	Transfer Station
Orleans	JB Colton	66 Main St	Retail
Poultney	Williams Hardware Inc	51 Main St	Retail
Randolph	Central Supplies Bethel Mills	839 VT Route 12	Retail
Rutland	LaValley Building Supply	48 Windcrest Rd	Retail
Rutland	Noble Ace Hardware	261 N Main St	Retail
Rutland	Rutland County SWD Transfer Station (HHW Facility)	Gleason Rd (at City Dump Rd)	HHW Facility
Rutland	Sherwin-Williams	76 Woodstock	Retail
Rutland	Yankee Paint	164 Rte 4 E	Retail
Saint Albans	Sherwin-Williams	133 N Main St	Retail
Saint Albans	Sticks & Stuff	44 Lower Newton St	Retail
Saint Johnsbury	Aubuchon Hardware	222 Hastings Hill Rd	Retail
Saint Johnsbury	Sherwin-Williams	422 Portland St	Retail
Shelburne	Aubuchon Hardware	50 Shelburne Shopping Park	Retail
South Burlington	Bibens Ace Hardware	1961 Williston Rd	Retail
South Burlington	CSWD Environmental Depot (HHW Facility)	1011 Airport Pkwy	HHW Facility
South Burlington	PPG Paints	60 San Remo Dr	Retail
South Burlington	Sherwin-Williams	1242 Shelburne Rd	Retail
South Royalton	Bethel Road Transfer Station	122 Waterman Rd	Transfer Station
South Royalton	Welchs True Value	3626 Route 14	Retail
Springfield	Sherwin-Williams	246 River St Rte 106	Retail



PAINTCARE SITES

FY2017 PAINTCARE SITES IN VERMONT - PAGE 3

City/Town	Site Name	Address	Type
Stowe	Morrisville Lumber Company	785 Sylvan Park Rd	Retail
Taftsville	Brittons Lumber and Hardware	56 Route 4	Retail
Vergennes	Aubuchon Hardware	113 Monkton Rd	Retail
Waitsfield	Bisbees Ace Hardware	109 Mad River Green Shopping Center	Retail
Waterbury	Waterbury True Value	838 Waterbury Stowe Rd	Retail
White River Junction	Hartford Community Center for Recycling	2590 N Hartland Rd	Transfer Station
Williamstown	Poulin Lumber	258 Meadow St	Retail
Williston	Vermont Paint Company	17 Adams Dr	Retail
Wilmington	W W Building Supply	434 Route 100 N	Retail
Windsor	Aubuchon Hardware	2745 US Route 5 N	Retail
Woodstock	Welchs Woodstock True Value	2517 W Woodstock Rd	Retail



PAINTCARE SITES

FY2017 PAINTCARE SITES IN VERMONT - PAGE 4

City/Town	Site Name	Address	Type
Supplemental Sites and Events		55 Sites	
Athens	Athens Town Garage (HHW Event)	121 Brookline Rd	HHW Event
Bennington	Bennington Transfer Station (HHW Event)	904 Houghton Ln	HHW Event
Bloomfield	Bloomfield Town Clerk (HHW Event)	27 Schoolhouse Rd	HHW Event
Bolton	Bolton Fire Station (HHW Event)	3045 Theo Roosevelt Hwy	HHW Event
Bradford	Bradford Town Garage (HHW Event)	359 Fairground Rd	HHW Event
Bradford	Bradford Town Garage (Paint Event)	359 Fairground Rd	Paint-Only Event
Brattleboro	Windham SWMD Depot (HHW Events)	327 Old Ferry Rd	HHW Event
Burlington	Burlington Drop off Center (HHW Event)	339 Pine St	HHW Event
Canaan	Canaan Transfer Station	186 Treatment Plant Rd	Transfer Station
Charlotte	Charlotte Central School (HHW Event)	408 Hinesburg Rd	HHW Event
Chelsea	Chelsea Transfer Station (Paint Event)	Brook Rd	Paint-Only Event
Colchester	Malletts Bay School (HHW Event)	609 Blakely Rd	HHW Event
Coventry	Casella Waste Coventry Landfill (HHW Event)	Airport Rd at Landfill Ln	HHW Event
Danville	Danville Stump Dump (HHW Event)	Unknown Street Address	HHW Event
Derby	Derby Recycling Center (HHW Event)	3427 US Route 5	HHW Event
Dorset	Dorset (HHW Event)	130 School Drive	HHW Event
Duxbury	Harwood Union High School (HHW Event)	458 VT Route 100	HHW Event
Essex	CSWD Essex Drop-Off Center (HHW Event)	218 Colchester Rd	HHW Event
Fairfax	Fletcher Highway Garage (HHW Event)	317 Fletcher Rd	HHW Event
Hardwick	Hardwick Town Garage (HHW Event)	155 Creamery Rd	HHW Event
Hardwick	Hardwick Town Garage (Paint Event)	Creamery Rd	Paint-Only Event
Hinesburg	Hinesburg Drop Off Center (HHW Event)	907 Beecher Hill Rd	HHW Event
Huntington	Huntington Center Fire Station (HHW Event)	4960 Main Rd	HHW Event
Jeffersonville	GW Tatro Parking lot (HHW Event)	5195 VT Route 15	HHW Event
Jericho	Jericho Highway Garage (HHW Event)	510 Browns Trace Rd	HHW Event
Londonderry	Flood Brook School (HHW Event)	91 VT Route 11	HHW Event
Ludlow	Ludlow Transfer Station (HHW Event)	336 Route 100	HHW Event
Lyndonville	Lyndon Recycling Center (HHW Facility)	224 Church St	HHW Facility
Milton	CSWD Milton Drop-Off Center (HHW Event)	36 Landfill Rd	HHW Event
Montpelier	VT Department of Labor (HHW Event)	5 Green Mountain Dr	HHW Event
Morrisville	CCV Parking Lot (HHW Event)	197 Harrel St	HHW Event



PAINTCARE SITES

FY2017 PAINTCARE SITES IN VERMONT - PAGE 5

City/Town	Site Name	Address	Type
Newbury	Newbury Town Garage (NKWMD HHW Event)	Unknown Street Address	HHW Event
Northfield	Fire Station Parking Lot (HHW Event)	128 Wall Street	HHW Event
Peacham	Peacham Transfer Station (NKWMD HHW Event)	Unknown Street Address	HHW Event
Perkinsville	Weathersfield Transfer Station (HHW Event)	5024 Route 106	HHW Event
Randolph	Randolph Transfer Station (HHW Event)	250 Landfill Rd	HHW Event
Richmond	Richmond Drop Off Center (HHW Event)	80 Rogers Ln	HHW Event
Royalton	Bethel Royalton (HHW Event)	122 Waterman Rd	HHW Event
Saint George	Saint George Town Center (HHW Event)	21 Barber Rd	HHW Event
Saint Johnsbury	Municipal Parking Lot (HHW Event)	1187 Main St	HHW Event
Saint Johnsbury	St Jay Hardware (Closed Sep 2016)	74 Eastern Ave	Retail
Salisbury	Salisbury Landfill (HHW Event)	1301 Upper Plains Rd	HHW Event
Shelburne	Shelburne Highway Garage (HHW Event)	114 Turtle Ln	HHW Event
Springfield	Springfield Transfer Station (HHW Event)	135 Fairground Rd	HHW Event
Stowe	Wastewater Treatment Plant (HHW Event)	56 River Rd	HHW Event
Tunbridge	Tunbridge Transfer Station (HHW Event)	64 Recreation Rd	HHW Event
Tunbridge	Tunbridge Transfer Station (Paint Event)	64 Recreation Rd	Paint-Only Event
Underhill	Underhill Town Garage (HHW Event)	75 New Rd	HHW Event
Websterville	Barre Public Works Dept (HHW Event)	129 Websterville Rd	HHW Event
West Burke	Burke Town Garage (HHW Event)	51 Town Garage Rd	HHW Event
Westford	Westford Town Garage (HHW Event)	35 Cambridge Rd	HHW Event
White River Junction	Hartford Transfer Station (HHW Event)	2590 N Hartland Rd	HHW Event
Williston	Williston Drop Off Center (HHW Event)	1495 Redmond Rd	HHW Event
Winooski	Winooski (HHW Event)	Pine St	HHW Event
Woodstock	Woodstock Town Garage (HHW Event)	499 Rte 4 W	HHW Event



PAINTCARE SITES

FY2017 PAINTCARE SITES IN VERMONT - PAGE 6

City/Town

Site Name

Address

Type

Large Volume Pick-Up Sites

3 Sites

East Barre

Trucking Company

LVP

Poultney

Decorating Company

LVP

Williston

Painting Contractor

LVP

Appendix Section B

PaintCare Inc.

Financial Statements
and Independent Auditors' Report

June 30, 2017 and 2016

PaintCare Inc.

Financial Statements
June 30, 2017 and 2016

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
PaintCare Inc.

We have audited the accompanying financial statements of PaintCare Inc. ("PaintCare"), which comprise the statements of financial position as of June 30, 2017 and 2016, the related statements of activities and cash flows for years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform an audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of PaintCare as of June 30, 2017 and 2016, and the changes in its net assets and its cash flows for years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information included on pages 15-16 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Handwritten signature of Rogers & Company LLC in black ink.

Vienna, Virginia
September 26, 2017

PaintCare Inc.

Statements of Financial Position
June 30, 2017 and 2016

	2017	2016
Assets		
Current assets:		
Cash	\$ 9,838,281	\$ 8,929,274
Accounts receivable, net	7,085,090	7,544,382
Investments	38,769,008	32,059,997
Prepaid expenses	292,908	264,420
Total current assets	55,985,287	48,798,073
Property and equipment, net	252,362	392,509
Total assets	<u>\$ 56,237,649</u>	<u>\$ 49,190,582</u>
Liabilities and Net Assets		
Liabilities		
Current liabilities:		
Accounts payable and accrued expenses	\$ 7,607,589	\$ 7,487,539
Due to affiliate	716,410	693,054
Total liabilities	<u>8,323,999</u>	<u>8,180,593</u>
Net Assets		
Unrestricted	<u>47,913,650</u>	<u>41,009,989</u>
Total net assets	<u>47,913,650</u>	<u>41,009,989</u>
Total liabilities and net assets	<u>\$ 56,237,649</u>	<u>\$ 49,190,582</u>

PaintCare Inc.

Statements of Activities
For the Years Ended June 30, 2017 and 2016

	2017	2016
Operating Revenue and Support		
Paint recovery fees	\$ 59,300,725	\$ 58,879,273
Other income	184,944	90,777
	<hr/>	<hr/>
Total operating revenue and support	59,485,669	58,970,050
	<hr/>	<hr/>
Expenses		
Program and delivery services:		
Oregon	4,722,572	5,251,004
California	29,860,700	29,542,078
Connecticut	2,866,592	2,845,756
Rhode Island	684,354	693,830
Minnesota	5,031,911	5,378,962
Vermont	702,993	780,420
Maine	1,072,543	1,106,344
Colorado	5,107,754	4,391,847
District of Columbia	238,308	53,202
	<hr/>	<hr/>
Total program and delivery services	50,287,727	50,043,443
	<hr/>	<hr/>
General and administrative	4,071,368	4,201,864
	<hr/>	<hr/>
Total expenses	54,359,095	54,245,307
	<hr/>	<hr/>
Change in Net Assets from Operations	5,126,574	4,724,743
	<hr/>	<hr/>
Non-Operating Activities		
Interest and dividend income	695,508	695,054
Loss on disposal of property and equipment	(46,549)	(59,232)
Net realized and unrealized gain on investments	1,128,128	423,303
	<hr/>	<hr/>
Total non-operating activities	1,777,087	1,059,125
	<hr/>	<hr/>
Change in Net Assets	6,903,661	5,783,868
	<hr/>	<hr/>
Net Assets, beginning of year	41,009,989	35,226,121
	<hr/>	<hr/>
Net Assets, end of year	\$ 47,913,650	\$ 41,009,989
	<hr/>	<hr/>

See accompanying notes.

PaintCare Inc.

Statements of Cash Flows
For the Years Ended June 30, 2017 and 2016

	2017	2016
Cash Flows from Operating Activities		
Change in net assets	\$ 6,903,661	\$ 5,783,868
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	99,334	89,652
Loss on disposal of property and equipment	46,549	59,232
Net realized and unrealized gain on investments	(1,128,128)	(423,303)
Change in allowance for doubtful accounts receivable	12,726	(59,058)
Change in operating assets and liabilities:		
(Increase) decrease in:		
Accounts receivable	446,566	(131,869)
Prepaid expenses	(28,488)	(170,097)
Increase (decrease) in:		
Accounts payable and accrued expenses	120,050	(1,164,255)
Due to affiliate	23,356	349,371
Net cash provided by operating activities	<u>6,495,626</u>	<u>4,333,541</u>
Cash Flows from Investing Activities		
Purchases of investments	(13,405,223)	(33,535,291)
Proceeds from sale of investments	7,824,340	28,955,483
Purchases of property and equipment	<u>(5,736)</u>	<u>(61,413)</u>
Net cash used in investing activities	<u>(5,586,619)</u>	<u>(4,641,221)</u>
Net Increase (Decrease) in Cash	909,007	(307,680)
Cash, beginning of year	<u>8,929,274</u>	<u>9,236,954</u>
Cash, end of year	<u><u>\$ 9,838,281</u></u>	<u><u>\$ 8,929,274</u></u>

See accompanying notes.

PaintCare Inc.

Notes to Financial Statements June 30, 2017 and 2016

1. Nature of Operations

PaintCare Inc. ("PaintCare"), a not-for-profit 501(c)(3) organization, was created in October 2009 by the American Coatings Association (ACA), who, working with state and local government stakeholders, passed the first ever paint product stewardship law in the United States in the state of Oregon in 2009 with implementation of the Oregon Program beginning July 1, 2010. Similar legislation has subsequently been passed in other jurisdictions. The legislation pilots an industry-led, end-of-life management program for post-consumer paint, which PaintCare operates. The PaintCare Board is made up of architectural paint manufacturers and participation in PaintCare is not limited to ACA members, but open to all architectural paint manufacturers. There are no dues or registration fees associated with PaintCare. During 2015, PaintCare organized single-member limited liability companies (LLC) for the Oregon, Connecticut, and Rhode Island programs in an effort to shield the assets of each state program from liability stemming from acts and obligations of other PaintCare state programs.

2. Summary of Significant Accounting Policies

Basis of Accounting and Presentation

PaintCare's financial statements are prepared on the accrual basis of accounting. Unrestricted net assets represent funds that are not subject to donor-imposed stipulations and are available for support of PaintCare's operations. At June 30, 2017 and 2016, all net assets were unrestricted.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Accounts Receivable

Accounts receivable are recorded at net realizable value and represent amounts due from post-consumer paint recovery fees. PaintCare provides an allowance for bad debts using the allowance method, which is based on management's judgment considering historical information. Accounts are individually analyzed for collectability, and will be reserved based on individual evaluation and specific circumstances. When all collection efforts have been exhausted, the accounts are written off against the related allowance. At June 30, 2017 and 2016, an allowance of \$25,848 and \$13,122, respectively, was recognized.

PaintCare Inc.

Notes to Financial Statements June 30, 2017 and 2016

2. Summary of Significant Accounting Policies (continued)

Investments

Investments are stated at fair value, based on quoted market prices. All realized and unrealized gains and losses are included in the accompanying statements of activities.

Property and Equipment

Property and equipment with a projected useful life ranging from three to ten years and in excess of \$1,000 are capitalized and recorded at cost. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the individual assets, ranging from three to ten years.

Revenue Recognition

PaintCare recognizes revenue from post-consumer paint recovery fees at the time architectural paint product is sold by a manufacturer participant of the paint product stewardship program. Manufacturer participants in the program pay the PaintCare recovery fee to PaintCare based on the amount of program products they sell on a monthly basis.

Program participants report their monthly unit sales of paint through a secure, HTTPS online system using their unique user ID and password. The participant must pay a paint recovery fee per unit sold, based on container size, according to the established fee schedule for each state program. As the PaintCare recovery fee is added to the wholesale price of paint and passed through uniformly to the retail purchase price of paint—so that the manufacturer, distributor, and/or retailer is made whole—in some cases, distributors or retailers have elected to undertake the obligation of the manufacturer for these fees. Thus, PaintCare has allowed remitter agreements in the program, whereby a distributor or retailer reports and remits directly to PaintCare on behalf of a participant manufacturer's brand or brands. Reports and payments are due by the end of the month following the reporting period.

Revenue from all other sources is recognized when earned.

Communications Costs

PaintCare holds communication-related contracts for advertising, marketing, and consumer awareness. Communications costs are charged to operations when incurred. Communications expenses were \$5,203,245 and \$7,147,325 for the years ended June 30, 2017 and 2016, respectively.

PaintCare Inc.

Notes to Financial Statements June 30, 2017 and 2016

2. Summary of Significant Accounting Policies (continued)

Functional Allocation of Expenses

The costs of providing the various program and supporting activities have been summarized on a functional basis in the accompanying financial statements. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Programs are categorized by the states where services are conducted.

Measure of Operations

PaintCare includes in its measure of operations all revenues and expenses that are an integral part of its programs and supporting activities, and excludes realized and unrealized gains and losses on investments, interest and dividends, and loss on disposal of property and equipment.

Recently Issued Accounting Pronouncement

In August 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update 2016-14, *Presentation of Financial Statements for Not-for-Profit Entities*. The update changes the manner by which nonprofit organizations classify net assets as well as improves information presented in financial statements and notes about nonprofit organization liquidity, financial performance, and cash flows. The guidance is effective beginning in PaintCare's fiscal year 2019.

Reclassifications

Certain amounts in the June 30, 2016 financial statements have been reclassified to conform to the June 30, 2017 presentation. These reclassifications have no effect on the change in net assets previously reported.

Subsequent Events

In preparing these financial statements, PaintCare has evaluated events and transactions for potential recognition or disclosure through September 26, 2017, the date the financial statements were available to be issued.

PaintCare Inc.

Notes to Financial Statements June 30, 2017 and 2016

3. Concentration of Credit Risk

Financial instruments that potentially subject PaintCare to significant concentrations of credit risk consist of cash and investments. PaintCare maintains cash deposit and transaction accounts, along with investments, with various financial institutions and these values, from time to time, may exceed insurable limits under the Federal Depository Insurance Corporation (FDIC) and Securities Investor Protection Corporation (SIPC). PaintCare has not experienced any credit losses on its cash and investments to date as it relates to FDIC and SIPC insurance limits. Management periodically assesses the financial condition of these financial institutions and believes that the risk of any credit loss is minimal.

4. Accounts Receivable

Accounts receivable related to the following programs were due as follows at June 30:

	2017	2016
California	\$ 3,983,969	\$ 4,343,687
Colorado	813,388	905,527
Minnesota	791,527	843,006
Oregon	616,727	585,772
Connecticut	409,833	448,337
Maine	191,243	225,927
Rhode Island	116,765	94,883
District of Columbia	68,507	-
Vermont	118,979	110,365
Total accounts receivable	7,110,938	7,557,504
Less: allowance for doubtful accounts	(25,848)	(13,122)
Accounts receivable, net	<u>\$ 7,085,090</u>	<u>\$ 7,544,382</u>

PaintCare Inc.

Notes to Financial Statements June 30, 2017 and 2016

5. Investments and Fair Value Measurements

PaintCare invests a portion of its accumulated surplus in a portfolio with Bank of America/Merrill Lynch. The sole objective of the portfolio is to earn a return equal to the rate of inflation and thus preserve the purchasing power of its capital. Interest, dividends, changes in market value, and other investment activities are allocated to each state program based on the relative net asset balances of each state program. Oversight of the investments is provided by the PaintCare Budget and Finance Committee and by the PaintCare Board of Directors.

PaintCare follows Financial Accounting Standards Board (FASB) Accounting Standards Codification 820, *Fair Value Measurements and Disclosures*, for its financial assets. This standard establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. Fair value measurement standards require an entity to maximize the use of observable inputs (such as quoted prices in active markets) and minimize the use of unobservable inputs (such as appraisals or other valuation techniques) to determine fair value. The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the entity's perceived risk of that instrument.

The inputs used in measuring fair value are categorized into three levels. Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and liabilities and have the highest priority. Level 2 is based upon observable inputs other than quoted market prices, and Level 3 is based on unobservable inputs. Transfers between levels in the fair value hierarchy are recognized at the end of the reporting period.

In general, and where applicable, PaintCare uses quoted prices in active markets for identical assets to determine fair value. This pricing methodology applies to Level 1 investments. Level 2 inputs include government securities as well as some mutual funds consisting mainly of fixed income instruments, which are valued based on quoted prices in less active markets.

PaintCare Inc.

Notes to Financial Statements June 30, 2017 and 2016

5. Investments and Fair Value Measurements (continued)

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of June 30, 2017:

	Level 1	Level 2	Level 3	Total
Equities:				
Energy	\$ 641,681	\$ -	\$ -	\$ 641,681
Materials	474,488	-	-	474,488
Industrials	1,281,153	-	-	1,281,153
Consumer discretionary	1,366,919	-	-	1,366,919
Consumer staples	983,393	-	-	983,393
Health care	1,413,638	-	-	1,413,638
Financials	1,790,670	-	-	1,790,670
Information technology	2,064,283	-	-	2,064,283
Telecommunication				
service	278,341	-	-	278,341
Utilities	378,635	-	-	378,635
Real estate	467,823	-	-	467,823
Blend	710,039	-	-	710,039
Mutual funds:				
Fixed income	2,756,939	3,017,872	-	5,774,811
Corporate bonds	12,637,449	-	-	12,637,449
Cash equivalents	1,198,040	-	-	1,198,040
Government securities:				
U.S. Treasury	-	7,307,645	-	7,307,645
Total investments	\$ 28,443,491	\$ 10,325,517	\$ -	\$ 38,769,008

PaintCare Inc.

Notes to Financial Statements
June 30, 2017 and 2016

5. Investments and Fair Value Measurements (continued)

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of June 30, 2016:

	Level 1	Level 2	Level 3	Total
Equities:				
Energy	\$ 593,060	\$ -	\$ -	\$ 593,060
Materials	382,906	-	-	382,906
Industrials	1,080,718	-	-	1,080,718
Consumer discretionary	1,191,847	-	-	1,191,847
Consumer staples	892,418	-	-	892,418
Health care	1,245,045	-	-	1,245,045
Financials	1,691,497	-	-	1,691,497
Information technology	1,540,323	-	-	1,540,323
Telecommunication service	267,707	-	-	267,707
Utilities	326,170	-	-	326,170
Blend	39,683	-	-	39,683
Mutual funds:				
Fixed income	1,355,644	2,187,213	-	3,542,857
Corporate bonds	9,795,643	-	-	9,795,643
Cash equivalents	1,223,806	-	-	1,223,806
Government securities:				
U.S. Treasury	-	8,246,317	-	8,246,317
Total investments	\$ 21,626,467	\$ 10,433,530	\$ -	\$ 32,059,997

Investment income consisted of the following for the years ended June 30:

	2017	2016
Interest and dividend income	\$ 695,508	\$ 695,054
Net realized and unrealized gain	1,128,128	423,303
Total investment income	\$ 1,823,636	\$ 1,118,357

PaintCare Inc.

Notes to Financial Statements June 30, 2017 and 2016

6. Property and Equipment

PaintCare held the following property and equipment at June 30:

	2017	2016
Software	\$ 421,822	\$ 421,822
Computer equipment	-	63,932
Furniture	-	22,008
Total property and equipment	421,822	507,762
Less: accumulated depreciation and amortization	(169,460)	(115,253)
Property and equipment, net	<u>\$ 252,362</u>	<u>\$ 392,509</u>

7. Related Party

ACA, a related party, is a separate, 501(c)(6) nonprofit organization working to advance the needs of the paint and coatings industry and the professionals who work in it. Through advocacy of the industry and its positions on legislative, regulatory, and judicial issues at the federal, state, and local levels, it acts as an effective ally, ensuring that the industry is represented and fairly considered. ACA also devotes itself to advancing industry efforts with regard to product stewardship, through its signature Coating Care[®] resources, and focuses on advancements in science and technology through its technical conferences and journals, as well as online training opportunities. ACA incorporated PaintCare for the sole purpose of implementing programs for post-consumer architectural paint. ACA maintains a controlling interest in PaintCare through the ability to appoint its Board of Directors.

In February 2011, ACA and PaintCare entered into an affiliation agreement whereby ACA charges PaintCare an administrative fee, annually, to cover the following expense categories: allocation of time incurred by PaintCare officers, allocation of other direct labor, and allocation of occupancy and infrastructure costs. The term of the agreement is for one year and automatically renews for one-year terms unless canceled by either party.

For the years ended June 30, 2017 and 2016, the total administrative fees charged by ACA to PaintCare were \$1,956,462 and \$1,720,000, respectively. At June 30, 2017 and 2016, PaintCare owed ACA \$716,410 and \$693,054, respectively, which is recorded as due to affiliate in the accompanying statements of financial position.

PaintCare Inc.

Notes to Financial Statements June 30, 2017 and 2016

8. Income Taxes

PaintCare is recognized as a tax-exempt organization under Internal Revenue Code (IRC) Section 501(c)(3), and is exempt from income taxes except for taxes on unrelated business activities. No tax expense is recorded in the accompanying financial statements for PaintCare, as there was no unrelated business taxable income. Contributions to PaintCare are deductible as provided in IRC Section 170(b)(1)(A)(vi).

Management evaluated PaintCare's tax positions, and concluded that PaintCare's financial statements do not include any uncertain tax positions.

SUPPLEMENTARY INFORMATION

PaintCare Inc.

Schedule of Activities, Organized by Program
For the Year Ended June 30, 2017

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	General and Administrative	Total
Operating Revenue and Support											
Paint recovery fees	\$ 4,625,604	\$ 34,996,367	\$ 3,619,770	\$ 933,217	\$ 5,405,122	\$ 849,926	\$ 1,473,308	\$ 6,956,690	\$ 440,721	\$ -	\$ 59,300,725
Other income	103,648	-	-	-	-	-	81,296	-	-	-	184,944
Total operating revenue and support	4,729,252	34,996,367	3,619,770	933,217	5,405,122	849,926	1,554,604	6,956,690	440,721	-	59,485,669
Expenses											
Program and delivery services:											
Collection support	17,287	3,025,711	373,436	99,116	210,544	72,887	142,640	525,763	34,675	-	4,502,059
Transportation and processing	4,405,460	21,726,877	1,861,716	456,393	4,523,534	560,497	735,789	3,683,548	83,421	-	38,037,235
Communications	98,254	3,753,494	474,641	88,715	113,166	8,583	18,210	606,972	41,210	-	5,203,245
Legal fees	7,507	141,732	4,886	3,131	-	283	-	-	-	-	157,539
State agency administrative fees	40,000	154,935	20,000	-	35,131	15,000	82,000	120,000	50,000	-	517,066
Other program expenses	154,064	1,057,951	131,913	36,999	149,536	45,743	93,904	171,471	29,002	-	1,870,583
Total program and delivery services	4,722,572	29,860,700	2,866,592	684,354	5,031,911	702,993	1,072,543	5,107,754	238,308	-	50,287,727
General and administrative:											
Legal fees	-	-	-	-	-	-	-	-	-	33,210	33,210
Management fees	-	-	-	-	-	-	-	-	-	1,956,462	1,956,462
Insurance	-	-	-	-	-	-	-	-	-	174,213	174,213
Other expense	-	-	-	-	-	-	-	-	-	1,907,483	1,907,483
Total general and administrative	-	-	-	-	-	-	-	-	-	4,071,368	4,071,368
Total expenses	4,722,572	29,860,700	2,866,592	684,354	5,031,911	702,993	1,072,543	5,107,754	238,308	4,071,368	54,359,095
Change in Net Assets from Operations	6,680	5,135,667	753,178	248,863	373,211	146,933	482,061	1,848,936	202,413	(4,071,368)	5,126,574
Non-Operating Activities											
Investment income	-	-	-	-	-	-	-	-	-	1,823,636	1,823,636
Loss on disposal of property and equipment	-	-	-	-	-	-	-	-	-	(46,549)	(46,549)
Change in Net Assets Before Allocation of General and Administrative Activities	6,680	5,135,667	753,178	248,863	373,211	146,933	482,061	1,848,936	202,413	(2,294,281)	6,903,661
General and administrative allocation	(261,719)	(2,544,998)	(244,164)	(71,906)	(362,337)	(42,747)	(90,747)	(343,569)	(41,107)	4,003,294	-
Investment allocation	-	1,728,879	-	-	(75,844)	(27,358)	(6,545)	94,947	(5,066)	(1,709,013)	-
Total Change in Net Assets	(255,039)	4,319,548	509,014	176,957	(64,970)	76,828	384,769	1,600,314	156,240	-	6,903,661
Net Assets (Deficit), beginning of year	(234,253)	39,442,812	2,564,674	379,278	(1,496,075)	(665,659)	(368,488)	1,510,114	(122,414)	-	41,009,989
Net Assets (Deficit), end of year	\$ (489,292)	\$ 43,762,360	\$ 3,073,688	\$ 556,235	\$ (1,561,045)	\$ (588,831)	\$ 16,281	\$ 3,110,428	\$ 33,826	\$ -	\$ 47,913,650

PaintCare Inc.

Schedule of Activities, Organized by Program
For the Year Ended June 30, 2016

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	General and Administrative	Total
Operating Revenue and Support											
Paint recovery fees	\$ 4,660,647	\$ 35,503,835	\$ 3,855,522	\$ 955,299	\$ 5,432,831	\$ 710,155	\$ 1,040,675	\$ 6,720,309	\$ -	\$ -	\$ 58,879,273
Other income	90,777	-	-	-	-	-	-	-	-	-	90,777
Total operating revenue and support	4,751,424	35,503,835	3,855,522	955,299	5,432,831	710,155	1,040,675	6,720,309	-	-	58,970,050
Expenses											
Program and delivery services:											
Collection support	19,082	2,816,791	347,619	101,448	419,737	87,478	161,638	492,380	3	-	4,446,176
Transportation and processing	4,622,753	20,038,960	1,884,285	459,209	4,317,555	609,818	644,459	3,100,484	-	-	35,677,523
Communications	382,075	5,175,408	460,292	94,980	375,324	23,884	115,337	518,305	1,720	-	7,147,325
Legal fees	3,892	141,823	5,077	3,892	-	-	12,408	1,500	2,757	-	171,349
State agency administrative fees	40,000	403,490	20,000	-	118,013	15,000	63,570	120,000	-	-	780,073
Other program expenses	183,202	965,606	128,483	34,301	148,333	44,240	108,932	159,178	48,722	-	1,820,997
Total program and delivery services	5,251,004	29,542,078	2,845,756	693,830	5,378,962	780,420	1,106,344	4,391,847	53,202	-	50,043,443
General and administrative:											
Legal fees	-	-	-	-	-	-	-	-	-	43,542	43,542
Management fees	-	-	-	-	-	-	-	-	-	1,720,000	1,720,000
Insurance	-	-	-	-	-	-	-	-	-	160,066	160,066
Other expense	-	-	-	-	-	-	-	-	-	2,278,256	2,278,256
Total general and administrative	-	-	-	-	-	-	-	-	-	4,201,864	4,201,864
Total expenses	5,251,004	29,542,078	2,845,756	693,830	5,378,962	780,420	1,106,344	4,391,847	53,202	4,201,864	54,245,307
Change in Net Assets from Operations	(499,580)	5,961,757	1,009,766	261,469	53,869	(70,265)	(65,669)	2,328,462	(53,202)	(4,201,864)	4,724,743
Non-Operating Activities											
Investment income	-	-	-	-	-	-	-	-	-	1,118,357	1,118,357
Loss on disposal of property and equipment	-	-	-	-	-	-	-	-	-	(59,232)	(59,232)
Change in Net Assets Before Allocation of General and Administrative Activities	(499,580)	5,961,757	1,009,766	261,469	53,869	(70,265)	(65,669)	2,328,462	(53,202)	(3,142,739)	5,783,868
General and administrative allocation	(271,039)	(2,635,625)	(252,858)	(74,467)	(375,240)	(44,270)	(93,978)	(355,803)	(42,570)	4,145,850	-
Investment allocation	4,881	1,002,624	10,956	2,164	(25,217)	(15,556)	(11,610)	37,278	(2,409)	(1,003,111)	-
Total Change in Net Assets	(765,738)	4,328,756	767,864	189,166	(346,588)	(130,091)	(171,257)	2,009,937	(98,181)	-	5,783,868
Net Assets (Deficit), beginning of year	531,485	35,114,056	1,796,810	190,112	(1,149,487)	(535,568)	(197,231)	(499,823)	(24,233)	-	35,226,121
Net Assets (Deficit), end of year	\$ (234,253)	\$ 39,442,812	\$ 2,564,674	\$ 379,278	\$ (1,496,075)	\$ (665,659)	\$ (368,488)	\$ 1,510,114	\$ (122,414)	\$ -	\$ 41,009,989

Appendix Section C



Vermont Paint Stewardship Program

Each year about 780 million gallons of architectural paint is sold in the United States. Did you know that about 10 percent goes unused and is available for recycling?

Vermont's Paint Stewardship Law requires the paint manufacturing industry to develop a financially sustainable and environmentally responsible program to manage postconsumer architectural paint.

The program includes education about buying the right amount of paint, tips for using up remaining paint and setting up convenient recycling locations throughout the state.

Paint manufacturers established PaintCare, a nonprofit organization, to run paint stewardship programs in states with applicable laws.

PaintCare Products

These products have fees when you buy them and are accepted for free at drop-off sites:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Leaking, unlabeled and empty containers are not accepted at drop-off sites.

⊘ Non-PaintCare Products

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

For information about recycling and proper disposal of non-PaintCare products, please contact your garbage hauler, local environmental health agency, household hazardous waste program or public works department.



Recycle

with PaintCare



VERMONT

Places to Take Old Paint

Paint recycling is more convenient with PaintCare. We set up paint drop-off sites throughout Vermont. To find your nearest drop-off site, use PaintCare's search tool at www.paintcare.org or call our hotline at (855) 724-6809.

How to Recycle

PaintCare sites accept all brands of old house paint, stain and varnish — even if they are 20 years old! Containers must be five gallons or smaller, and a few types of paint are not accepted. See back panel for a list of what you can recycle.

All PaintCare drop-off sites accept up to five gallons of paint per visit. Some sites accept more. Please call the site in advance to make sure they can accept the amount of paint you would like to recycle.

Make sure all containers of paint have lids and original labels, and load them securely in your vehicle. Take them to a drop-off site during their regular business hours. We'll take it from there.



What Happens to the Paint?

PaintCare will make sure that your leftover paint is remixed into recycled paint, used as a fuel, made into other products or properly disposed.

Who Can Use the Program?

People bringing paint from their homes can bring as much latex or oil-based paint as the site is willing to accept.

Businesses (painting contractors and others) can use this program with one restriction: If your business produces more than 220 pounds (about 20-30 gallons) of hazardous waste per month, you may use the drop-off sites for your latex paint only but not for your oil-based paint. Contact PaintCare to learn more about this restriction.

Large Volume Pick-Up

If you have at least 200 gallons of paint to recycle at your business or home, ask about our free pick-up service. Please call for more details or to request an appointment.

PaintCare Fee

PaintCare is funded by a fee paid by paint manufacturers for each can of paint they sell in the state. Manufacturers pass the fee to retailers, who then apply it to the price of paint. Stores can choose whether or not to show the fee on their receipts. Fees are based on the size of the container as follows:

- \$ 0.00 Half pint or smaller
- \$ 0.49 Larger than half pint and smaller than 1 gallon
- \$ 0.99 1 Gallon
- \$ 1.99 Larger than 1 gallon up to 5 gallons

Not a Deposit

The fee is not a deposit — it is part of the purchase price. The fees are used to pay the costs of running the program: recycling, public education, staffing and other expenses.

Contact Us

To learn more or find a drop-off site, please visit www.paintcare.org or call (855) 724-6809.

Mini Card



**It's easy to recycle
your leftover paint,
stain and varnish.**

Recycle with PaintCare

Find a drop-off site near you:
(855) 724-6809 • www.paintcare.org

**Buy right.
Use it up.
Recycle the rest.**

Manufacturers of paint created PaintCare, a nonprofit organization, to set up convenient places for you to recycle leftover paint. We're working to provide environmentally sound and cost-effective recycling programs in your state and others with paint stewardship laws.

LEARN MORE

Visit www.paintcare.org or follow us on Facebook for tips on how to buy the right amount of paint, store paint properly, use up leftover paint, and find a drop-off site. We also have a free pick-up service for businesses or households with at least 300 gallons of paint to recycle.



Paint Recycling Program

About the Vermont PaintCare Program

PAINTCARE

Paint manufacturers created PaintCare, a non-profit organization, to set up convenient places for households and businesses to recycle leftover paint. PaintCare sets up paint drop-off sites throughout states that adopt paint stewardship laws.

PAINTCARE PRODUCTS

These products have fees when purchased and will be accepted for free at PaintCare drop-off sites:

- Latex paints (acrylic, water-based)
- Oil-based paints (alkyd)
- Stains
- Primers and undercoaters
- Shellacs, lacquers, varnishes, urethanes
- Deck and floor paints
- Sealers and waterproofing coatings for wood, concrete and masonry

⊘ NON-PAINTCARE PRODUCTS

- Paint thinners and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Coatings used for Original Equipment Manufacturing or shop application
- Any non-coatings (caulk, spackle, cleaners, etc.)

FEES

PaintCare fees are applied to the purchase price of architectural paint sold in the state as required by state law. Fees are applied to each container and vary by the size of the container as follows:

Half pint or smaller	\$ 0.00
Larger than half pint and smaller than 1 gallon	\$ 0.49
1 gallon	\$ 0.99
More than 1 gallon up to 5 gallons	\$ 1.99

For more information or to find a place to take your unwanted paint for recycling, please ask for the PaintCare brochure, visit www.paintcare.org or call (855) 724-6809.



Recycle with PaintCare

WE CAN HELP Recycle YOUR PAINT

www.paintcare.org

Paint Recycling Made Easy

Paint manufacturers formed PaintCare, a nonprofit organization, to make paint recycling more convenient, cost effective, and environmentally sound. Paint doesn't belong in the trash or down the drain. If you can't use it up, recycle it with PaintCare.

We're setting up locations in your state where you can bring old paint for free all year-round.



What types of paint products can be recycled in Vermont?



PAINTCARE PRODUCTS

(YOU CAN RECYCLE THESE)

These products have fees when you buy them and are accepted for free when you drop them off for recycling:

- Water-based paints (latex, acrylic)
- Oil-based paints (alkyd)
- Stains
- Primers
- Varnishes
- Shellacs
- Lacquers
- Urethanes
- Deck paints
- Floor paints
- Sealers
- Waterproofing coatings



NON-PAINTCARE PRODUCTS

Leaking, unlabeled, and empty containers are not accepted.

- Paint thinners and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Coatings used for Original Equipment Manufacturing or shop application
- Any non-coatings (caulk, spackle, cleaner, etc.)

PROGRAM FUNDING

The PaintCare Fee is applied to the purchase price of architectural paint sold in your state as required by law. Fees are based on container size:

Half pint or smaller	\$ 0.00
Larger than half pint and smaller than 1 gallon	\$ 0.49
1 gallon up to 2 gallons	\$ 0.99
More than 2 gallons up to 5 gallons	\$ 1.99

LEARN MORE: Please ask for a PaintCare program brochure, visit www.paintcare.org, or call (855) 724-6809.



Information for Painting Contractors

UPDATED — APRIL 2017

Vermont's Paint Stewardship Program began in May 2014.

The Vermont Paint Stewardship law requires paint manufacturers to set up and operate a stewardship program in Vermont. The program is funded by a fee on each container of architectural paint sold in the state. The program sets up drop-off sites at retail stores and other sites throughout the state where households and businesses are able to take most types of leftover paint for recycling, free of charge.

Paint Stewardship

The American Coatings Association (ACA) worked with various stakeholders interested in the management of postconsumer paint to develop a Paint Stewardship Program in the United States. PaintCare Inc. is a nonprofit organization established by ACA to implement the program on behalf of paint manufacturers in states that adopt paint stewardship laws. PaintCare operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, Oregon, Rhode Island, and Vermont.

The main goals of the program are to decrease paint waste and recycle more postconsumer paint by setting up convenient drop-off sites in each PaintCare state.



Fees and Funding

As required by state law, a paint stewardship assessment (PaintCare Fee) must be added by manufacturers to the wholesale price of all architectural paint sold in the state. This fee is paid by manufacturers to PaintCare to fund setting up drop-off sites for leftover, postconsumer paint, and for the transportation, recycling, and proper disposal of that paint. The fees also pay for consumer education and program administrative costs.

Fees vary from state to state. Vermont fees, effective August 1, 2016, are based on container size as follows:

\$ 0.00 — Half pint or smaller

\$ 0.49 — Larger than half pint and smaller than 1 gallon

\$ 0.99 — 1 Gallon

\$ 1.99 — Larger than 1 gallon up to 5 gallons

The law also requires that each distributor and retailer include the PaintCare Fee with their sale price of architectural paint sold in the state. Displaying the fee on invoices and receipts is not mandatory for distributors or retailers; however, PaintCare encourages them to show the fee and list it as PaintCare Fee to aid in customer and dealer education and to ensure transparency.

Notice for Painting Contractors

It is expected that contractors will pass the fees on to their customers in order to recoup the fees they pay on the product.

When estimating jobs, contractors should take these fees into account by checking with suppliers to make sure the quotes for paint products include the fees. You should also let your customers know that you will be including these fees in your quotes.

Paint Drop-Off Sites

PaintCare has more than 70 paint drop-off sites across Vermont. Most drop-off sites are at paint stores. Other sites include certain solid waste transfer stations, recycling centers, and government-sponsored household hazardous waste programs. Participation as a drop-off site is voluntary.

Use of Retail Drop-Off Sites by Businesses

Retail drop-off sites provide a convenient and no cost recycling option for painting contractors and other businesses. Businesses that generate less than 220 pounds of hazardous waste* per month will be able to use these sites to recycle all PaintCare products (both water and oil-based) with some restrictions on quantities per month.

Larger businesses (those that generate more than 220 pounds of hazardous waste per month) may use the drop-off sites for their water-based PaintCare products only; they are not able to use the sites for oil-based paint or other solvent-based products.

**220 pounds is about 20-30 gallons of paint. When counting how much hazardous waste you generate in a month, oil-based paint counts (because by law it is a hazardous waste), but latex and other water-based paint does not count toward the 220 pound monthly total.*



Pick-Up Service for Large Volumes

Businesses with at least 200 gallons of postconsumer paint to recycle may qualify to have their paint picked up by PaintCare at no additional cost. To learn more about this service or to request an appointment, please visit www.paintcare.org/pickup or call (855) 724-6809.

Contact

John Hurd
Program Manager (Maine and Vermont)
(802) 245-4821
jhurd@paint.org

WHAT PRODUCTS ARE COVERED?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold.

PaintCare Products include interior and exterior architectural coatings sold in containers of five gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PaintCare Products

- ◆ Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- ◆ Deck coatings, floor paints (including elastomeric)
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes (single component)
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

Non-Paintcare Products

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar, and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes



Large Volume Pick-Up (LVP) Service

PaintCare offers a free pick-up service to painting contractors, property managers, and others with large amounts of leftover architectural paint.

Who is PaintCare?

PaintCare Inc. is a non-profit organization established by the American Coatings Association to operate paint stewardship programs on behalf of paint manufacturers in states that pass paint stewardship laws.

Paint Drop-Off Sites

In states with a paint stewardship program, PaintCare's primary effort is to set up conveniently located drop-off sites—places where residents and businesses may take their unwanted paint for no charge. Sites set their own limits on the volume of paint they accept from customers per visit (usually from 5 to 20 gallons). To find a drop-off site near you, please use PaintCare's site locator at www.paintcare.org or call (855) 724-6809.

Large Volume Pick-Ups

For those who have accumulated a large volume or stockpile of paint, PaintCare also offers a pick-up service. Large volume means at least 200 gallons, measured by container size (not content). On a case-by-case basis, PaintCare may approve a pick-up for less than 200 gallons if there are no drop-off sites in your area. After two or three pick-ups, you may be switched to a regular service (see next page).

Drums and Bulked Paint Are Not Accepted

PaintCare only accepts paint in containers that are 5 gallons or smaller in size. Leave paint in original cans with original labels; do not combine or bulk paint from small cans into larger ones. If you have unwanted paint in drums or containers larger than 5 gallons, please contact a licensed paint recycling company or a hazardous waste transportation company to assist you.

HOW TO REQUEST A LARGE VOLUME PICK-UP

1. Sort and count your paint

We need to know the number of each container size and the type of products you have, sorted into two categories: (1) water-based paints and stains and (2) oil-based paint and stains and any other program products (sealers and clear top-coat products, such as varnish and shellac).

2. Fill out the LVP Request Form and send it in

Fill out a paper or electronic version of the "Large Volume Pick-Up Request Form" and return it to PaintCare by email, fax, or regular mail. (Visit www.paintcare.org or call PaintCare for the form.)

Scheduling

After reviewing your form, PaintCare staff will either approve your site for a pick-up or inform you of the best place to take your paint if you do not meet the volume requirement. If approved, you will be put in contact with our licensed hauler to schedule a pick-up. It may be several weeks before your pick-up occurs.

On the Day of Your Pick-Up

Sort your products into the two categories noted above and store them in an area that has easy access. If the paint is a far distance from where the hauler parks, the path between should be at least four feet wide to accommodate movement of the boxes.



Please plan to have staff available to pack the paint cans into the boxes. The hauler may be able to provide some assistance, but we require your staff to be present and provide labor to pack boxes. Once your paint is properly packed and loaded onto the hauler's truck, you will sign a shipping document and receive a copy for your records. Your paint will then be taken to an authorized processing facility for recycling.

Note: Paint must be in original containers and not leaking.

Repeat Service for Large Volume Users

For businesses that generate large volumes of unwanted paint on a regular basis, a service for recurring direct pick-ups is available. With this service, you will be provided with empty bins, then request a pick-up when at least three bins are filled. PaintCare will provide onsite training on how to properly pack the paint, and you will be required to sign a contract with PaintCare.

Limits on Businesses

To use the program for oil-based products, your waste must qualify as exempt under federal (40 CFR § 262.14) and state/local hazardous waste generator rules. Most notably, these rules require that your business (a) generates no more than 220 pounds (about 20-30 gallons, depending on type) of hazardous waste per month, and (b) accumulates no more than 2,200 pounds (approximately 220 gallons) of hazardous waste at any given time. If your business fails to qualify as an exempt generator, it will not be able to use the program for oil-based products. For more information on the federal hazardous generator rules, please go to www.paintcare.org/limits.

Note: When calculating how much hazardous waste you generate in a month, do not count latex paint.

If You Have Products We Don't Accept

The program does not accept all paints (such as aerosols and automotive finishes) or other hazardous waste. If you have solvents, thinners, pesticides, or any non-PaintCare products (see list to right for examples), we recommend that residents contact their local household hazardous waste (HHW) program. Some HHW programs allow businesses to use their program for a modest fee. Otherwise, businesses should contact a licensed hazardous waste transportation company.

What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of 5 gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

MORE INFORMATION

(855) 724-6809 or (855) PAINT09
www.paintcare.org or info@paintcare.org

PAINTCARE INC.
901 NEW YORK AVENUE NW, SUITE 300W
WASHINGTON, DC 20001

Vermont Paint Usage & Disposal Surveys

Notes:

Online surveys conducted using SurveyMonkey. Blue numbers indicate the number of people who responded.

0 indicates the question was asked, but there were no responses with that answer.

Surveys were conducted in June or July each year.

2014		2015		2016		2017	
%	Count	%	Count	%	Count	%	Count

1. How much leftover paint is in your home?

	79		113		116		106	
None	27.8	22	20.4	23	28.4	33	38.7	41
Less than 1 gallon	11.4	9	23.0	26	20.7	24	22.6	24
1-5 gallons (would fit in a cardboard box)	38.0	30	38.1	43	37.9	44	26.4	28
5-15 gallons (would fit in a shopping cart)	16.5	13	13.3	15	4.3	5	6.6	7
15-30 gallons (would fit in two shopping carts)	3.8	3	0.0	0	0.9	1	1.9	2
More than 30 gallons	0.0	0	0.0	0	0.0	0	0.0	0
Yes, but I don't know how much	2.5	2	5.3	6	7.8	9	3.8	4

2. Where did the paint come from?

	57		113		83		65	
I did some painting myself and had some leftover	82.5	47	66.4	75	84.3	70	78.5	51
I hired someone to paint and they left it behind	19.3	11	18.6	21	6.0	5	4.6	3
I found it in my home/business when I moved in	8.8	5	12.4	14	19.3	16	9.2	6
I am a painting contractor and it is from one of my jobs	1.8	1	0.9	1	2.4	2	0.0	0
I don't remember where the paint came from	3.5	2	6.2	7	3.6	3	3.1	2
Other	1.8	1	19.5	22	0.0	0	4.6	3

Responses to Other in June 2017 Survey:

Bought it on sale (1)

My son/husband did the painting (2)

3. What did you do with leftover paint?

	78		113		116		104	
Poured it down the drain	1.3	1	0.0	0	0.0	0	1.0	1
Put can(s) of liquid paint in the trash	2.6	2	0.9	1	3.4	4	1.9	2
Dried out the paint and put it in the trash	29.5	23	13.3	15	10.3	12	11.5	12
Stored it in the basement or garage intend to use	56.4	44	42.5	48	36.2	42	32.7	34
Took it to a paint store	3.8	3	1.8	2	3.4	4	4.8	5
Took it to a household hazardous waste event or facility	48.7	38	26.5	30	20.7	24	21.2	22
Gave it away to a family, friend or community organization	12.8	10	0.9	1	5.2	6	6.7	7
Left it behind when I moved	10.3	8	1.8	2	0.0	0	3.8	4
I don't know	3.8	3	4.4	5	2.6	3	3.8	4
I have never stored or disposed of leftover/unwanted pain	7.7	6	5.3	6	16.4	19	10.6	11
Other	2.6	2	2.7	3	1.7	2	1.9	2

Other responses for June 2017 Survey:

Took it to a drop-off center (1)

Keep it until I need it or give it to someone (1)

4. If you had unwanted paint, what would you do with it?

	76		113		116		104	
Pour it down the drain	0.0	0	0.0	0	0.0	0	0.0	0
Put can(s) of liquid paint in the trash	2.6	2	0.9	1	2.6	3	1.0	1
Dry out the paint and put it in the trash	10.5	8	14.2	16	9.5	11	7.7	8
Take it to a paint store	6.6	5	15.0	17	9.5	11	13.5	14
Take it to a household hazardous waste event or facility	63.2	48	46.0	52	46.6	54	43.3	45
Give it away to a family, friend or organization	11.8	9	8.0	9	18.1	21	22.1	23
I don't know	5.3	4	11.5	13	11.2	13	10.6	11
Other	5.3	4	4.4	5	2.6	3	1.9	2

Other responses for June 2017 Survey:

Recycle it (1)

Search on the internet (1)

5. Did you know that paint can be recycled?

		79		113		83		106
Yes	45.6	36	42.5	48	44.6	37	66.0	70
No	54.4	43	57.5	65	55.4	46	34.0	36

6. Have you ever taken paint to be recycled/disposed?

		39		44		37		104
Yes, at some point during the past year	8.9	7	8.0	9	10.3	12	16.3	17
Yes, more than one year ago	40.5	32	31.0	35	21.6	25	20.2	21
No	50.6	40	61.1	69	68.1	79	63.5	66

7. Do you know where to take unwanted paint?

		79		113		116		104
No	50.6	40	59.3	67	37.1	73	43.3	45
Yes	49.4	39	40.7	46	62.9	43	56.7	59
If yes, where? (please specify)	-	22	-	28	-	25	-	54

Responses to "Where?" for June 2017 Survey:

Addison Solid Waste (1)

Central VT Solid Waste Facility (1)

Chittendon Solid Waste (8)

HHW facility or program (4)

Local recycling facility or company (12)

Local trasn/waste management facility (3)

Northwest VT Solid Waste District (1)

Paint or hardware store (8), Restore (1)

Recycling / HHW event in my town/city/county each year (3)

Transfer station or "town dump" (11)

8. How far is the closest paint store?

		79		113		116		104
Less than 1 mile	24.1	19	20.4	23	18.1	21	19.2	20
1-5 miles	50.6	40	48.7	55	32.8	38	33.7	35
5-10 miles	16.5	13	22.1	25	25.0	29	26.0	27
10-20 miles	6.3	5	3.5	4	15.5	18	9.6	10
20-30 miles	1.3	1	3.5	4	3.4	4	4.8	5
Not sure	1.3	1	1.8	2	5.2	6	6.7	7

9. How far would you drive to recycle/dispose of paint?

		79		113		116		104
20-30 miles	13.9	11	15.9	18	11.2	13	20.2	21
10-20 miles	30.4	24	24.8	28	37.1	43	24.0	25
5-10 miles	29.1	23	33.6	38	26.7	31	27.9	29
1-5 miles	16.5	13	16.8	19	12.9	15	14.4	15
Less than 1 mile	1.3	1	0.9	1	3.4	4	1.0	1
Not sure	8.9	7	8.0	9	8.6	10	12.5	13

10. What county do you live in?

		54		113		116		106
Addison	11.1	6	7.1	8	2.6	3	2.8	3
Bennington	5.6	3	0.9	1	6.0	7	6.6	7
Caledonia	1.9	1	2.7	3	6.0	7	3.8	4
Chittenden	24.1	13	37.2	42	22.4	26	28.3	30
Essex	0.0	0	0.9	1	1.7	2	1.9	2
Franklin	7.4	4	7.1	8	12.9	15	9.4	10
Grand Isle	0.0	0	0.0	0	2.6	3	0.9	1
Lamoille	3.7	2	1.8	2	6.9	8	5.7	6
Orange	5.6	3	7.1	8	4.3	5	5.7	6
Orleans	1.9	1	3.5	4	4.3	5	3.8	4
Rutland	3.7	2	6.2	7	9.5	11	4.7	5
Washington	20.4	11	10.6	12	10.3	12	11.3	12
Windham	7.4	4	4.4	5	6.0	7	7.5	8
Windsor	7.4	4	10.6	12	4.3	5	7.5	8

11. How would you describe the place where you live?

79

113

116

102

Urban / Major City	8.9	7	7.1	8	1.7	2	4.9	5
Suburban	12.7	10	15.0	17	14.7	17	9.8	10
Small City or Town	35.4	28	35.4	40	38.8	45	46.1	47
Rural / Countryside	41.8	33	39.8	45	44.8	52	39.2	40
Other (please specify)	1.3	1	2.7	3	0.0	0	0.0	0

12. What type of dwelling do you live in?

79

113

116

102

Single-family house	68.4	54	69.0	78	61.2	71	56.9	58
Two or Three-family house	10.1	8	8.0	9	6.0	7	11.8	12
Condominium or apartment building with many units	17.7	14	17.7	20	23.3	27	22.5	23
Manufactured or Mobile Home	1.3	1	2.7	3	8.6	10	8.8	9
Other (please specify)	2.5	2	2.7	3	0.9	1	0.0	0

13. Do you paint professionally?

79

113

116

104

Yes	1.3	1	0.9	1	6.0	7	1.0	1
No	98.7	78	99.1	112	94.0	109	99.0	103

14. What is your age?

79

113

116

102

Under 21	2.5	2	4.4	5	5.2	6	0.0	0
21-40	22.8	18	25.7	29	53.4	62	56.9	58
41-60	35.4	28	37.2	42	25.9	30	25.5	26
Over 60	39.2	31	30.1	34	15.5	18	17.6	18
Prefer not to say	0.0	0	2.7	3	0.0	0	0.0	0

15. Gender

79

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116

102

Male	41.8	33	24.8	28	37.1	43	33.3	34
Female	58.2	46	73.5	83	62.9	73	66.7	68
Prefer not to say	0.0	0	1.8	2	0.0	0	0.0	0

16. Educational Level

79

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102

Some High School	0.0	0	1.8	2	5.2	6	2.9	3
High School Graduate	3.8	3	5.3	6	16.4	19	20.6	21
Some College, Vocational, Trade, or Technical	29.1	23	27.4	31	47.4	55	39.2	40
4 year degree or higher	67.1	53	63.7	72	31.0	36	37.3	38
Prefer not to say	0.0	0	1.8	2	0.0	0	0.0	0

17. What is your household income?

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102

Less than \$50K	38.0	30	31.0	35	56.0	65	62.7	64
\$50 – 100K	22.8	18	27.4	31	25.9	30	27.5	28
\$100 – 150K	12.7	10	12.4	14	9.5	11	5.9	6
Over \$150K	2.5	2	1.8	2	5.2	6	1.0	1
Prefer not to say	24.1	19	27.4	31	3.4	4	2.9	3