



Vermont Paint Stewardship Program Plan



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1. Introduction

SECTION OVERVIEW

This section discusses:

- Introduction
- Paint stewardship in the United States
- Paint stewardship program plan
- Citations

A. INTRODUCTION

In June 2013, Governor Shumlin signed Act 58, creating the Vermont Paint Stewardship Program. Act 58 is codified in Sub-Chapter 4, Chapter 159 of Vermont Statute Title 10: Conservation and Development. Vermont's paint stewardship law requires manufacturers of architectural paint to establish a program to reduce the generation of postconsumer paint; promote reuse of leftover paint; and to collect, transport, and process postconsumer paint. The program should increase opportunities for consumers to properly manage leftover paint, reduce costs to local governments managing postconsumer paint, work to keep paint out of the waste stream, and conserve natural resources.

B. PAINT STEWARDSHIP IN THE UNITED STATES

At the urging of state environmental agencies and government household hazardous waste programs across the United States, the Paint Product Stewardship Initiative began in 2002 to bring about an industry-operated paint stewardship system in the U.S. Facilitated by the Product Stewardship Institute, the initiative involved several years of dialogue and research on paint use habits and recycling opportunities. Participants included the American Coatings Association, paint manufacturers, paint recyclers, the Environmental Protection Agency, and state and local governments across the country.

The initiative resulted in the development of a model state law to establish an economically and environmentally sustainable, industry-designed and implemented postconsumer paint management system. To date, paint stewardship legislation has been signed into law in California, Colorado, Connecticut, the District of Columbia, Maine, Minnesota, New York, Oregon, Rhode Island, Vermont, and Washington.

C. PAINT STEWARDSHIP PROGRAM PLAN

The Vermont paint stewardship law requires manufacturers of architectural paint to submit and receive approval of a paint stewardship program plan, individually or through a representative organization, from the Secretary of the Vermont Agency of Natural Resources (ANR).

PaintCare's original program plan was approved by ANR in March 2014 and several revisions have been submitted and approved since then.

Per statute, this program plan must:

- (1) List participating manufacturers and brands covered by the program.
- (2) Provide information on the architectural paint products covered under the program.
- (3) Describe how the program will collect, transport, recycle, and process postconsumer paint for end-of-life management, including recycling, energy recovery, and disposal, using environmentally sound management practices.
- (4) Describe how the program will provide for convenient and available statewide collection of postconsumer architectural paint in urban and rural areas of the state, including partnering with existing household hazardous waste collection programs and with paint retailers.
- (5) Provide geographic information system modeling to determine the number and distribution of sites for collection of postconsumer architectural paint based on the following criteria: (a) at least 90 percent of Vermont residents shall have a permanent collection site within a 15-mile radius, and (b) one additional permanent site will be established for every 10,000 residents of a municipality and additional sites shall be distributed to provide convenient and reasonably equitable access for residents within each municipality, unless otherwise approved by ANR.
- (6) Establish goals to reduce the generation of postconsumer paint, to promote the reuse of postconsumer paint, and for the proper management of postconsumer paint as practical based on current household hazardous waste program information. The goals may be revised by the producer or stewardship organization based on the information collected for the annual report.
- (7) Describe how postconsumer paint will be managed in the most environmentally and economically sound manner, including following the waste-management hierarchy. The management of paint under the program shall use management activities that promote source reduction, reuse, recycling, energy recovery, and disposal.
- (8) Describe education and outreach efforts to inform consumers of collection opportunities for postconsumer paint and to promote the source reduction and recycling of architectural paint for each of the following: consumers, contractors, and retailers.
- (9) Include a budget and proposed funding mechanism under which each manufacturer remits to a stewardship organization payment of a paint stewardship assessment for each container of architectural paint it sells in Vermont. The proposed budget and assessment structure must be reviewed by a third-party auditor agreed upon by ANR, and the third-party auditor must provide a recommendation as to whether the proposed budget and assessment is cost-effective, reasonable, and limited to covering the cost of the program.

In addition to providing the information required under applicable law, this plan may discuss additional aspects of the program, which are included for informational purposes only.

D. CITATIONS

To aid the reader, each section of the plan begins with citations to laws or regulations that related to the information discussed in that section.

2. Stewardship Organization & Program Contacts

SECTION OVERVIEW

This section discusses:

- PaintCare Inc.
- Program contacts

A. PAINTCARE INC.

On behalf of participating paint manufacturers, PaintCare Inc. is pleased to submit to ANR an updated Vermont Paint Stewardship Program Plan.

PaintCare Inc. was formed in 2009 by the American Coatings Association, the primary trade association for the paint and coatings industry. PaintCare Inc. establishes a separate single-member limited liability company (LLC) as a subsidiary to serve as the representative stewardship organization for architectural paint manufacturers (also referred to as producers) in each state that passes a paint stewardship law. PaintCare Inc. is a 501(c)(3) nonprofit entity. PaintCare's corporate office is in Washington, D.C. State program staff work in the states in which PaintCare programs operate. As of the date of this plan, PaintCare Inc. is overseen by an 11-member unpaid Board of Directors representing architectural paint manufacturing companies.

PaintCare Inc. is in the process of establishing sole-member limited liability companies that are each dedicated to administering the paint stewardship program in a particular state. PaintCare intends to establish such a sole-member LLC entity to administer the Vermont paint stewardship program under the anticipated name of PaintCare Vermont LLC. PaintCare Vermont LLC will share PaintCare Inc.'s non-profit status and will meet all necessary qualifications for administering the paint stewardship program under Vermont law. PaintCare Inc. plans to transfer responsibility for management of the Vermont PaintCare program described in this program plan to PaintCare Vermont LLC. When PaintCare Inc. is ready to effectuate that transition, it will notify ANR in writing.

PaintCare representation is open to all architectural paint manufacturers who are obligated to take part in the Vermont paint stewardship program, and they may register with PaintCare at any time. PaintCare currently represents 121 paint manufacturers across its paint stewardship programs.

B. PROGRAM CONTACTS

Primary contact for the Vermont program:

John Hurd
Maine and Vermont Program Manager
(802) 245-4821
jhurd@paint.org

The names and titles of PaintCare staff are listed on PaintCare's webpage. PaintCare will notify ANR of changes to any key state personnel.

3. Manufacturers and Program Products

STATUTORY CITATION

10 V.S.A. § 6673. PAINT STEWARDSHIP PROGRAM

(a) The plan shall address the following:

(1) Provide a list of participating producers and brands covered by the program.

(2) Provide specific information on the architectural paint products covered under the program, such as interior or exterior water- and oil-based coatings, primers, sealers, or wood coatings.

SECTION OVERVIEW

This section discusses:

- Manufacturer and brand registration
- Private label agreements
- Registration lists
- Program products

A. MANUFACTURER AND BRAND REGISTRATION

Representation by PaintCare is open to all architectural paint manufacturers who are obligated to take part in the Vermont paint stewardship program. Manufacturers register their company and brands of architectural paint with PaintCare.

PaintCare identifies potential manufacturer participants through a variety of sources, including the following:

- Registrations with PaintCare for other PaintCare programs
- American Coatings Association
- Internet research

Prior to the start of the Vermont program, manufacturers were notified about the Vermont law and program through email and notices on PaintCare's reporting website.

The list of registered manufacturers and brands is expected to change over time.

B. PRIVATE LABEL AGREEMENTS

Private label agreements (or services) represent products manufactured or distributed by one company for use under another company's label. The products are also referred to as store brands or generic brands, and the agreements are also known as tolling agreements. These agreements are often kept confidential to

protect the arrangements from competitive interests. Therefore, PaintCare typically does not specify which brands are produced by which manufacturer, unless the name of the manufacturer is included in the brand name. Instead, registered manufacturers and their registered brands are presented in separate lists to help protect the confidentiality of these agreements.

C. REGISTRATION LISTS

PaintCare posts the lists of registered manufacturers and brands on its website to make them available for retailers and distributors to learn which brands may be legally sold under the Vermont paint stewardship law.

The lists of registered manufacturers and brands as of the submission date of this plan are provided in the appendix. PaintCare intends to provide ANR with current lists monthly and post them to PaintCare's website.

D. PROGRAM PRODUCTS

The terms "program products," "PaintCare products," "architectural paint," and paint are used interchangeably in this plan and in PaintCare communications. In addition, this plan uses the common term "latex paint" to mean non-combustible or water-based program products, and "oil-based paint" to mean combustible or petroleum solvent-based program products. This plan uses the term "PaintCare fee" to refer to the fee/assessment that the Vermont paint stewardship statute requires to be added to the purchase price of program-eligible products in the state.

Program products are architectural paints in containers no larger than five gallons in size. They do not include industrial coatings, coatings used for original equipment manufacturing, and other specialty coatings. The full definition and examples of both program and non-program products are provided in the appendix. This definition is used to determine the products on which manufacturers are to apply the PaintCare fee to fund the program, as well as to determine which products are accepted by the program.

As needed, PaintCare issues product notices to explain or clarify whether and why certain types of products are a part of the program or not. PaintCare posts these product notices on its website and notifies stakeholders, as needed, when such notices are issued. Examples of these notices are also provided in the appendix.

If a new product category is to be added to the program, PaintCare will submit an amended program plan to ANR for approval before adding the product category to the program.

4. Paint Drop-Off Sites and Services

STATUTORY CITATION

10 V.S.A. § 6673. PAINT STEWARDSHIP PROGRAM

(a) The plan shall address the following:

(3) Describe how the program proposed under the plan will collect, transport, recycle, and process postconsumer paint for end-of-life management, including recycling, energy recovery, and disposal, using environmentally sound management practices.

(4) Describe the program and how it will provide for convenient and available statewide collection of postconsumer architectural paint in urban and rural areas of the State. The producer or stewardship organization shall use the existing household hazardous waste collection infrastructure when selecting collection points for postconsumer architectural paint. A paint retailer shall be authorized as a paint collection point of postconsumer architectural paint for a paint stewardship program if the paint retailer volunteers to act as a paint collection point and complies with all applicable laws and regulations.

(5) Provide geographic information modeling to determine the number and distribution of sites for collection of postconsumer architectural paint based on the following criteria: (A) at least 90 percent of Vermont residents shall have a permanent collection site within a 15-mile radius; and (B) one additional permanent site will be established for every 10,000 residents of a municipality and additional sites shall be distributed to provide convenient and reasonably equitable access for residents within each municipality, unless otherwise approved by the Secretary.

(6) Establish goals to reduce the generation of postconsumer paint, to promote the reuse of postconsumer paint, and for the proper management of postconsumer paint as practical based on current household hazardous waste program information.

SECTION OVERVIEW

This section discusses:

- Program audience
- Paint drop-off sites and services
- Convenience criteria
- Paint drop-off site operations

PaintCare uses the term paint “drop-off” site in place of paint “collection” site in this plan to denote the action of users of the program (which is to drop off paint), rather than the action of drop-off sites (which is to collect paint).

A. PROGRAM AUDIENCE

The Vermont PaintCare program will be structured to accept program products from all Vermont households, businesses, and others with leftover paint, subject to applicable legal requirements and to practical and economic feasibility. Especially in the event of any future changes to applicable law PaintCare may change the type and/or volume of materials that the program accepts from different program audiences. Any changes made to the program audience served by the program will be reported to the agency and will comply with all applicable legal requirements.

B. PAINT DROP-OFF SITES AND SERVICES

PaintCare partners with owners and operators of household hazardous waste (HHW) collection facilities and events (referred to as HHW programs in this plan) and increases paint collection by setting up new paint drop-off sites and services. The Vermont program includes the following:

- HHW programs
- Solid waste facilities (transfer stations, recycling centers and landfills)
- Retail stores
- Material reuse stores
- Direct pickup services
- PaintCare events

All eligible locations are invited to participate as paint drop-off sites if they can meet PaintCare's operational and other program requirements. For example, the bin storage space must be secure, inaccessible to the public, have an impermeable surface, and be protected from the elements.

Paint drop-off sites generally must accept all program products, have staff available to accept paint during operating hours, accept paint from households and businesses, and accept paint free of charge from participants who drop off paint. In addition, sites must be willing to be listed on the site locator on PaintCare's website and post and distribute PaintCare point-of-sale outreach materials, including a poster advertising their site as a paint drop-off site.

Some exceptions may be allowed in recognition of pre-existing restrictions on HHW programs and other non-retail sites. Current examples include:

- Non-retail sites with a limited geographical service area due to their funding source (e.g., local tax or utility) are not required to accept paint from participants outside of their service area.
- Non-retail sites that do not accept waste from businesses are not required to do so.
- Non-retail sites that accept oil-based paint but do not currently accept latex paint are not required to change their operations to accept latex paint.

- Programs that already charge a fixed amount to businesses for paint drop-off may continue this practice as long as it is clear to the customers that the charges do not relate to services funded by the PaintCare program, including paint collection bins, transportation, and processing.

For all sites, PaintCare provides and covers the cost for paint collection bins, paint transportation, and paint processing (end-of-life management). In addition, all drop-off sites other than HHW programs are offered spill kits. All sites are offered signage, training, and training materials.

B1. Household Hazardous Waste Programs

HHW programs are excellent partners because they provide their customers the convenience of dropping off other products at the same time as paint, and they often have regular customers that have used their programs for many years.

HHW programs partner with PaintCare to help reduce paint management costs, offer expanded services to their community, reduce waste, and/or increase paint recycling.

B2. Solid Waste Facilities (Transfer Stations, Recycling Centers, Landfills)

Solid waste facilities, particularly transfer stations, can be important program partners because like HHW programs, they provide their customers the convenience of dropping off other products at the same time as paint, and they may also have regular customers that have used their facilities for many years. Solid waste facilities are also beneficial, particularly in rural areas, where there might not be HHW facilities or paint retailers to be drop-off sites.

B3. Retailers

Paint retailers are valuable program partners because they are located throughout the state, are often centrally located in cities and towns, are open five or more days per week, and have staff familiar with paint products and their safe handling. In addition, their customers are likely to have some leftover paint and often ask store staff for advice on what to do with it. Retailer participation as a paint drop-off site is voluntary. Retailers are not compensated for being a drop-off site.

Material Reuse Stores

Material reuse stores, such as Habitat for Humanity ReStores, are a subset of retailers that can offer reuse in addition to serving as paint drop-off sites. When paint is dropped off at these sites, it can be screened for possible reuse and then donated or sold back to the local community. PaintCare typically compensates these sites for paint reuse. Paint that is not set aside for reuse is typically placed in paint collection bins. PaintCare has identified nine material reuse stores in the state.

B4. PaintCare Events

Paint drop-off events may be held by PaintCare, especially in areas of the state that are not within 15 miles of a paint drop-off site or have too few drop-off sites for the population of the area.

B5. Direct Pickup Services

PaintCare encourages source reduction. Accordingly, PaintCare may ask direct pickup service participants (described below) to consider if their paint is usable and, if so, to consider donating their paint to their nearest reuse location prior to arranging a pickup appointment.

Large Volume Pickup (LVP) Service

The LVP service is a free pickup service offered to painting contractors, other businesses, organizations, and households with a minimum quantity paint, currently 100 gallons (measured by container volume and not liquid paint volume).

Under current practices, users of the LVP must submit an LVP request form, where they are asked to identify themselves as a household or as a business and provide specific information about their volume of leftover paint, paint type (latex or oil-based), and container sizes. Once approved for pickup, they are put in direct contact with PaintCare's transporter to arrange an appointment.

Recurring Large Volume Pickup (RLVP) Service

The RLVP service is a free service offered to painting contractors and other businesses and organizations that generate large volumes of paint on an ongoing basis. These sites are set up and trained by PaintCare staff on program requirements similar to PaintCare drop-off sites, but they may only use the program for paint from their own operations.

Users of the RLVP service are asked to provide information about the volume and type of paint they generate on a regular basis, and they must have an agreement for service with PaintCare.

B6. Additional Activities

Paint drop-off sites permitted by applicable law to conduct specific additional activities that are beneficial to the program can be compensated for their work. Examples of these activities include operating a reuse program, reprocessing latex paint, bulking oil-based paint, and providing local transportation services.

Reuse

Drop-off sites may operate reuse areas in which they place leftover paint brought to their site in good condition to be given away or sold "as is" to their customers and local community. This paint management method represents the highest, best use of paint and typically reduces program costs by avoiding the transportation and processing costs that would otherwise be required to manage the paint. To support existing paint reuse programs and to provide incentive for additional sites to do reuse, PaintCare compensates sites for conducting reuse, typically based on the quantity given away or sold.

Latex Paint Reprocessing

Latex paint reprocessing involves color sorting, combining, and mixing leftover latex paint together to make recycled-content paint. The paint is usually mixed in batches, poured off into 5-gallon containers and given away or sold locally. Reprocessing is the same thing as paint-to-paint recycling, but PaintCare uses the term reprocessing to distinguish this activity that usually occurs at HHW facilities from the activity that occurs at commercial paint recyclers. As with reuse, latex paint reprocessing typically reduces program costs by avoiding the transportation costs that would otherwise be required to manage the paint. To support existing paint reprocessing programs and to provide an incentive for additional sites to reprocess paint, PaintCare typically negotiates compensation rates for reprocessed paint that is given away or sold.

Oil-Based Paint Bulking

PaintCare makes paint management simple for paint drop-off sites by allowing them to place program products directly into paint collection bins. However, if a site chooses to bulk oil-based paint, it typically results in lower transportation costs for PaintCare. To support these sites, PaintCare negotiates compensation rates for this activity.

Transportation

Sometimes it is more cost-effective for a paint drop-off site to transport paint from one of its locations to another, or to transport paint from an event back to its facility, rather than using PaintCare's contracted transporter. This is most commonly done by HHW programs. In these cases, PaintCare negotiates compensation for the service (e.g., based on a per-event or per-bin basis).

C. CONVENIENCE CRITERIA

To determine whether the program provides adequate and convenient paint recycling opportunities throughout the state, PaintCare used ArcGIS, a mapping and analytics software, and the U.S. Census Bureau's 2020 population data to conduct convenience analysis. The distribution and density criteria set out in the Vermont law are explained further below.

A list of current year-round collection sites is included as Appendix F.

Distribution Criterion

To achieve the distribution criterion in the Vermont law the program should provide at least 90% of Vermont residents a permanent paint drop-off site within 15 miles.

The program's 81 year-round drop-off sites provided 99.6% of the state's residents access to a drop-off site within 15 miles, surpassing the distribution goal. When supplemental sites were included, coverage increased to 100%.

Density Criterion

To achieve the density criterion in the Vermont law the program should provide an additional permanent paint drop-off site for every 10,000 residents of a municipality.

The following table lists municipalities in the state with more than 10,000 residents, the number of sites they require, and the level of service the program had as of June 2023. Municipalities are defined as either cities, towns, or villages. Estimated population totals for municipalities are updated annually by the U.S. Census Bureau and available in July. The most recent municipal population estimates are from 2022.

In 2017, ANR granted PaintCare an exemption to the density criterion for Burlington. The exemption was based on residents having access to HHW drop-off events supported by PaintCare and other sites in the surrounding towns. With the Burlington exception provided by ANR, the density criterion is currently met.

TARGET NUMBER OF PAINT DROP-OFF SITES IN MUNICIPALITIES WITH MORE THAN 10,000 RESIDENTS

MUNICIPALITY	2022 POPULATION	NUMBER OF SITES NEEDED	NUMBER OF YEAR-ROUND SITES	NUMBER OF YEAR-ROUND & SUPPLEMENTAL SITES
Burlington*	44,595	4	1	2
Essex	22,408	2	2	3
South Burlington	20,624	2	4	4
Colchester	17,604	1	1	1
Rutland City	15,695	1	5	5
Bennington	15,312	1	1	2
Brattleboro	12,106	1	3	4
Milton	10,689	1	1	1
Hartford	10,764	1	1	2
Williston	10,104	1	1	1

*ANR granted an exemption for Burlington in 2017 based on available drop-off sites in the surrounding area.

D. DROP-OFF SITE OPERATIONS

All paint drop-off sites must have an agreement in place with PaintCare, follow PaintCare's operational requirements, and operate in accordance with applicable federal, state, and local environmental laws, regulations, and permits.

D1. Drop-Off Site Training

PaintCare offers training by PaintCare staff and a training binder for all drop-off sites. PaintCare typically requires such training for retail drop-off sites and RLVP sites. The binder includes the site guidelines and a training log to be signed by all employees at the site who handle paint for the program. Examples of current training topics include:

- History and goals of paint stewardship programs
- Identification of program products
- Safe handling and storage of program products
- Spill clean-up and reporting
- Procedures for scheduling a paint pickup
- Screening for generator status to determine if a business qualifies to use the program for oil-based paint
- Recordkeeping

A current version of the site guidelines and related forms are provided in the appendix.

D2. Collection Volumes

Drop-off sites may set their own limit on the amount of paint they accept, as long as the limit is no less than five gallons per participant per day and is otherwise compliant with any applicable laws and PaintCare program policies.

D3. Paint Storage

Paint collection bins used in the program may include but are not limited to reusable plastic bins or cardboard bins with liners (approximately 1 cubic yard in size); 55-gallon metal or plastic drums; 30- and 50-gallon cardboard boxes with liners; and 20- and 30-yard roll-off containers.

Drop-off sites are required to follow PaintCare's bin storage requirements. For example, PaintCare's current practice requires sites to (1) keep paint collection bins in a secure location that does not have public access, (2) place the bins on an impermeable surface, and (3) if stored outdoors, be protected from the elements.

D4. Non-Program Products

PaintCare uses public education, signage at drop-off sites, and drop-off site training on product identification to minimize the volume of non-program products entering the program.

PaintCare's transporters and downstream processors are required to track and manage any incidental non-program products that they receive. They are instructed to notify PaintCare of incidents and identify the specific drop-off site from where the non-program products originated and the quantity and type that were found. Depending on the number of non-program products, PaintCare may do one or more of the following: (1)

contact the site to let them know about the incident, (2) provide additional/refresher training on identification of program and non-program products, or (3) in extreme cases, remove the site from the program.

D5. Site Visits

PaintCare staff visit drop-off sites on a regular basis. PaintCare targets visiting retail drop-off sites about every six months and target visiting HHW facilities, solid waste facilities, and RLVP sites annually.

The purpose of these visits is to ensure compliance with program requirements, provide refresher trainings if needed, address any needs, or concerns the sites may have, check their supplies of outreach materials, and solicit feedback about the program.

5. Materials Management

STATUTORY CITATION

10 V.S.A. § 6673. PAINT STEWARDSHIP PROGRAM

(a) The plan shall address the following:

(3) Describe how the program proposed under the plan will collect, transport, recycle, and process postconsumer paint for end-of-life management, including recycling, energy recovery, and disposal, using environmentally sound management practices.

(7) Describe how postconsumer paint will be managed in the most environmentally and economically sound manner, including following the waste-management hierarchy. The management of paint under the program shall use management activities that promote source reduction, reuse, recycling, energy recovery, and disposal.

SECTION OVERVIEW

This section discusses:

- Paint transportation
- Paint processing
- Non-program products and empty containers
- Legal compliance
- Insurance and financial assurance

All descriptions in this section refer to current or typical activities as of the submission of this program plan.

A. PAINT TRANSPORTATION

A1. Transportation System

An efficient transportation system is required to move paint from a large number of paint drop-off sites to processing facilities. The transporters hired by PaintCare, which may include both private and public entities, usually have significant experience in scheduling pickups and routing to maximize efficiency—taking into account the number of stops, locations, volume of paint to be transported, and projected weight of the loads. Transporters must comply with all applicable state and federal rules and regulations and must track the paint from the point of collection to its final destination. Transporters, subsequent processors, and their records, are subject to audit by PaintCare.

PaintCare has contracted transporters to provide service to paint drop-off sites. PaintCare aims to contract with all transporters that service HHW programs within the state so that the HHW programs have the option

of having the same transporter handle program products as the HHW program uses to manage non-paint products.

PaintCare requires its transporters to provide service to paint drop-off sites on an on-call basis (e.g., sites call for pickup when their storage capacity is 50% full) or on a set schedule (e.g., every Tuesday) determined on a site-by-site basis. Transporters are required to deliver empty paint collection bins and spill kits to drop-off sites and pick up full bins in a timely manner. Transporters are typically required to provide service to drop-off sites within five days in urban areas and ten days in rural areas. The longer time period in rural areas is to maximize route efficiency and pick up from multiple locations, yet still serve the location in a reasonable amount of time. For HHW events, transporters are required to deliver empty paint collection bins prior to the start of the event and pick up full bins on the day of the event, unless other arrangements are agreed to prior to the day of the event.

All sites (rural and urban) are asked to accommodate a minimum of two paint collection bins because it is less expensive and more efficient to pick up two or more bins from one location than to serve the same location several times and pick up only one bin each time.

A2. Transporters

As of the submission of the plan, the following transporters are under contracts:

- Central Vermont Solid Waste Management District
- Chittenden Waste Management District
- Clean Harbors
- Northeast Kingdom Waste Management District
- Northwest Vermont Solid Waste Management District
- Tradebe
- US Ecology

The list of transporters utilized by the program may change over time, as needed.

B. PAINT PROCESSING

B1. Processing System

PaintCare contracts for processing and proper end-of-life management of postconsumer paint collected in the program. Prior to releasing the transportation and processing request for proposal (RFP), PaintCare makes reasonable effort to contact all known paint recyclers (both in-state and out-of-state) to inform them of the RFP and contracting process. PaintCare requires that the following hierarchy be followed when prioritizing management of paint collected through the program, subject to practical and economic feasibility in each state. The options are prioritized by highest, best use:

Latex Paint

- 1) Reuse
- 2) Recycling
- 3) Energy recovery
- 4) Disposal

Oil-Based Paint

- 1) Reuse
- 2) Recycling
- 3) Energy recovery
- 4) Incineration

The condition of postconsumer paint when it is received by the program may limit the available management options. If paint containers are not sealed well or are stored improperly (e.g., exposed to extreme temperatures), the paint can dry out or be spoiled by mold, or the cans rust, making the paint no longer usable or recyclable.

The following provides a more detailed description of the latex and oil-based paint management methods that may be utilized by the program. With regard to the above hierarchies, PaintCare determines how to classify each management method based primarily on guidance provided by the EPA and the applicable state environmental agency. Due to differing state views on how particular management methods are classified, PaintCare may classify the same management method differently in different states. For all management methods, processors are required to comply with all applicable law. Because legal requirements vary from state to state, some management methods may not be feasible in every state. Some of the processing methods described below may only be available in certain geographic areas of the country and not available in all PaintCare states or to all transporters.

B2. Latex Paint Management

Reuse

Latex paint may be managed via reuse, meaning that the collected paint is sold or given away in its original labeled container without any alteration of the container contents.

PaintCare supports reuse of latex paint through partnerships with reuse sites including HHW facilities and material reuse stores. These sites are required to document their reuse activities to receive compensation, currently \$1.60 per gallon, for the paint distributed to the public and are encouraged to obtain a participant waiver acknowledging that they accept the material "as is."

PaintCare may also support reuse of latex paint at PaintCare events. Latex paint collected at the event or collected before the event through PaintCare sites and services, which is deemed suitable for reuse may be made available to the public. In 2022, PaintCare began piloting paint giveaway events in other program states, where the primary activity is distribution of reusable paint collected in advance through PaintCare sites and services. There is no cost to participants for paint taken at either event type.

Paint-to-Paint Recycling

Latex paint may be used to make recycled-content latex paint. Drop-off sites (most commonly HHW facilities) that make recycled-content latex paint typically sort the paint by color, then combine and blend the leftover latex paint into a uniform color which varies from batch to batch. The recycled-content latex paint is then typically given away or sold locally. Commercial latex paint recyclers typically manufacture a color-sorted, blended, and filtered recycled-content paint that is sold domestically and/or internationally. Typically, purchasers of this product either use/re-sell it as is or use it as an input in further paint production.

Lightweight Aggregate

Latex paint may be used as a component in lightweight aggregate. The lightweight aggregate is then offered for sale as lightweight aggregate, used to produce landscape products, or used as a component in various precast concrete products.

Decorative Ground Cover

Dry latex paint may be used as the primary component in a decorative ground cover product.

Energy Recovery

Latex paint may be processed for energy recovery at a waste-to-energy facility.

Alternative Daily Landfill Cover

Latex paint may be used as a component in alternative daily landfill cover (ADC).

Disposal

Dry and solidified latex paint may be sent to landfill for disposal. Use of a permitted landfill for disposal is the least preferred management method for latex paint.

B3. Oil-Based Paint Management

Reuse

Oil-based paint may be managed via reuse, meaning that the collected paint is sold or given away in its original labeled container without any alteration of the container contents.

PaintCare supports reuse of oil-based paint through partnerships with reuse sites including HHW facilities and material reuse stores. These sites are required to document their reuse activities to receive compensation, currently \$1.60 per gallon, for the paint distributed to the public and are encouraged to obtain a participant waiver acknowledging that they accept the material “as is.”

PaintCare may also support reuse of oil-based paint at PaintCare events. Oil-based paint collected at the event or collected before the event through PaintCare sites and services, which is deemed suitable for reuse may be made available to the public. In 2022, PaintCare began piloting paint giveaway events in other program states, where the primary activity is distribution of reusable paint collected in advance through PaintCare sites and services. There is no cost to participants for paint taken at either event type.

Paint-to-Paint Recycling

Oil-based paint may be used to make recycled-content oil-based paint. Commercial oil-based paint recyclers typically manufacture recycled-content oil-based paint in a variety of colors that is sold domestically and/or internationally.

Energy Recovery

Oil-based paint may be processed for energy recovery (e.g., at cement kilns or waste-to-energy facilities).

Incineration

Oil-based paint may be incinerated. Some hazardous waste incinerators process oil-based paint, flammable liquids, and other hazardous wastes and industrial byproducts as a substitute fuel source because they are readily available and have a high BTU value.

B4. Processors

As of the submission of the plan, the following processors may be utilized by the transporters listed in Section A above:

LATEX PAINT PROCESSORS

PROCESSOR	LOCATION	PROCESS
Bristol Virginia Landfill	Bristol, VA	Disposal
Chittenden Waste Management District	Burlington, VT	Reuse, Paint-to-Paint Recycling
Emerald Energy	Mississauga, ON	Energy Recovery
GDB	Monmouth Junction, NJ	Paint-to-Paint Recycling
Lee County Solid Waste Facility	Bishopville, SC	Disposal
Loop	Niagara Falls, ON	Paint-to-Paint Recycling
MXI	Abingdon, VA	Paint-to-Paint Recycling

OIL-BASED PAINT PROCESSORS

PROCESSOR	LOCATION	PROCESS
Aimco Solrec	Burlington, ON	Energy Recovery
Ash Grove	Foreman, AR	Energy Recovery
Buzzi-Unicem	Cape Girardeau, MO Greencastle, IN	Energy Recovery
Chittenden Waste Management District	Burlington, VT	Reuse
Clean Harbors	El Dorado, AR	Incineration
ESSROC	Hannibal, MO	Energy Recovery
Holcim	Holly Hill, SC	Energy Recovery
Loop	Niagara Falls, ON	Paint-to-Paint Recycling

The list of processors utilized by the program may change over time, as needed.

C. NON-PROGRAM PRODUCTS AND EMPTY CONTAINERS

C1. Non-Program Products

Although drop-off sites are instructed and trained to screen for non-program products, a small number of containers of non-program products may enter the program and be screened out during the sorting process by PaintCare's transporters and processors. PaintCare requires its transporters and processors to appropriately manage such products under applicable law, rather than returning them to a drop-off site.

C2. Empty Paint Containers

To the extent feasible, empty metal and plastic paint containers are recycled. PaintCare works with the program's contracted transporters, processors, and interested recyclers to identify and utilize available opportunities for container recycling, as necessary. Unrecyclable containers are typically disposed of as solid waste.

D. LEGAL COMPLIANCE

As part of their contract, all transporters, processors and their subcontractors are required by PaintCare to have processes in place to ensure compliance with applicable federal, state, and local environmental laws, regulations, and permits. Transporters and processors must require any subcontractors they use to comply with all applicable environmental regulations and other laws relating to the services provided by those subcontractors. Under the contract terms, violations of law constitute a breach and can be grounds for termination.

PaintCare has established procedures for monitoring both transporters and processors that manage materials in connection with the PaintCare program. Such procedures include both routine monitoring of

performance by transporters and processors, as well as a vendor audit program. These procedures are designed to provide reasonable assurances that all transporters and processors comply with all applicable laws and engage in appropriate recordkeeping, tracking, and reporting of materials managed through the program.

Examples of typical audit criteria include the following: a review of applicable licenses/permits, emergency response planning, insurance coverage (including environmental insurance for vendors that transport or process hazardous materials in connection with the PaintCare program), data tracking, and reporting practices.

E. INSURANCE AND FINANCIAL ASSURANCE

PaintCare requires all contractors—drop-off sites, transporters, processors, etc.—to carry insurance appropriate to the services provided for the PaintCare program. The specific amount and terms vary from contractor to contractor and may include the following:

- Commercial General Liability Insurance
- Commercial Automobile Liability Insurance
- Workers' Compensation Insurance
- Environmental Pollution Liability Insurance
- Endorsements to name PaintCare as an additional insured on relevant insurance policies

Because contractors have widely different insurance policies (e.g., commercial insurance vs. self-insurance, differing limits), PaintCare evaluates (often with the assistance of outside legal counsel) the insurance terms in each contract on a case-by-case basis with the aim of ensuring that all contractors maintain insurance of the types and in the amounts appropriate for the services each contractor provides to the PaintCare program. PaintCare itself also carries Pollution Liability and Commercial General Liability Insurance.

PaintCare also requires all contractors to comply with all federal, state, and local laws. If financial assurance requirements are applicable to a PaintCare contractor by law, then they must be in compliance with those laws.

6. Communications

STATUTORY CITATION

10 V.S.A. § 6673. PAINT STEWARDSHIP PROGRAM

(a) The plan shall address the following:

(8) Describe education and outreach efforts to inform consumers of collection opportunities for postconsumer paint and to promote the source reduction and recycling of architectural paint for each of the following: consumers, contractors, and retailers.

SECTION OVERVIEW

This section discusses:

- Outreach methods
- Message platform
- Target audiences
- Joint outreach with local government programs
- Website and site locator
- Hotline
- Evaluation of outreach
- Examples of outreach materials

A. OUTREACH METHODS

PaintCare is committed to providing robust and effective statewide education and outreach for the Vermont paint stewardship program using a variety of communication methods, which typically include:

- Print materials (e.g., brochures, fact sheets, cards, signage)
- Digital media (e.g., streaming audio channels, online video, website banner ads)
- Social media (e.g., organic and paid promotion on social media websites like Instagram, Facebook)
- Traditional media (e.g., newspaper, radio, television)
- Earned media (e.g., articles in news outlets, TV & radio interviews, other press coverage)
- Face-to-face communications (e.g., retail site visits, presentations, tabling at conferences, expos and public events, webinars)

B. MESSAGE PLATFORM

B1. Paint Smarter – Buy Right, Use It Up, Recycle the Rest

The “Reduce, Reuse, Recycle” message platform has been used by environmental organizations and waste management programs for many years. To reduce the amount of postconsumer paint and to inform the public how and where to recycle their leftover paint, PaintCare uses an instructive, paint-specific version of Reduce, Reuse, Recycle:

- Reduce: Buy Right.
- Reuse: Use It Up. (Also: Store Right and Give It Away)
- Recycle: Recycle the Rest.

“Buy Right” means purchase the right amount of paint for a job to reduce potential waste; “Use It Up” means use up leftover paint whenever possible; and “Recycle the Rest” means if you still have unwanted paint, drop it off at a PaintCare site for management. PaintCare also promotes “Store Right” and “Give It Away” as part of Reuse. “Store Right” means that if you hold on to paint, keep it in good condition for use later, and “Give it Away” means pass it on to other households or organizations in the community in need of paint.

B2. Program Awareness

Additional messages are used to create awareness of the program and answer these questions:

- What is PaintCare and why does the program exist?
- Why was the law passed (e.g., product stewardship, potential cost savings to local government waste collection programs)?
- How much is the PaintCare fee and what is it for?
- Which products are accepted in the program and which products are not?

C. TARGET AUDIENCES

PaintCare’s outreach and education strategy focuses appropriate messages to the following audiences:

- Households
- Businesses and organizations that generate paint (e.g., professional painters, contractors, property managers, schools and universities, hotels)
- Relevant trade groups (e.g., associations that serve professional painters and builders, realtors, and building managers)
- Paint retailers
- HHW programs and solid waste facilities
- Manufacturers
- Non-English speakers

The following examples illustrate how the program adjusts the emphasis of messaging in outreach materials based on target audience:

C1. Households

- Emphasize how to find a drop-off site to recycle paint, the information most often requested.
- Promote using up leftover paint to do-it-yourselfers as a primer or for creative projects.
- Educate consumers on how to buy the right amount of paint by describing factors involved (e.g., square footage of walls, surface texture, coverage rate of paint, whether surfaces have been primed) and prompting consumers to consult with paint professionals.

C2. Businesses that Generate Paint

- Emphasize how to find a drop-off site to recycle paint.
- Promote using up leftover paint.
- Promote the LVP service so they can request a direct pickup of large quantities of leftover paint, rather than transport paint to drop-off sites a little at a time.

C3. Relevant Trade Groups

Associations of painting and building contractors have proven an effective avenue for PaintCare to reach out to professional painters who use large amounts of paint. In addition to utilizing PaintCare's services for leftover paint, professionals also often purchase paint on behalf of clients and can make them aware of the PaintCare program.

PaintCare seeks out other professional associations, such as networks of realtors and building managers. Realtors can provide information to home buyers who may find paint left behind by previous owners, or they may work with contractors to paint homes being prepared for sale. Building managers often accumulate leftover paint while maintaining buildings and facilities.

C4. Paint Retailers

PaintCare has developed print materials for use by all paint retailers to educate store staff and the general public about the program, regardless of whether they are drop-off sites. PaintCare provides these materials at no charge. Examples include:

- Brochures and cards that help the public find drop-off sites and explain the program.
- Signage that promotes general awareness of the program, explains the PaintCare fee, lists accepted products, and displays how to find a paint drop-off site.
- Fact sheets designed for a variety of audiences and subjects (e.g., general information, how to become a paint drop-off site, how to use the LVP service).

Retailers are able to download or order printed materials using PaintCare's website order form or by phone. Drop-off sites also receive materials from PaintCare staff during site visits.

PaintCare sends several mailed notifications to retailers before the revised fee structure goes into effect, as well as a package of updated printed materials. The mailers include:

- Program brochures and painting contractor fact sheets to inform their customers about the revised fee structure.
- Information about the statutory requirements to include the PaintCare fee in their product price, to only sell registered products, and provide information about the program to customers.
- Information about how to request additional print materials, and how to access them online.

C5. HHW Programs and Solid Waste Facilities

PaintCare provides fact sheets and interest forms to explain how HHW programs and solid waste facilities, including transfer stations, recycling centers, and landfills, can partner as paint drop-off sites and the benefits of participating in the program.

C6. Manufacturers

PaintCare maintains a webpage tailored to manufacturers which includes the following information:

- Dedicated staff contact.
- Information on the manufacturer and brand registration process, and a link to the registration area.
- Publicly posted registration lists.
- Information on PaintCare products and product notices.
- Information on remitter agreements for manufacturers.

Changes in the program, including fee structure, are communicated to manufacturers in a variety of ways, including:

- Email newsletters.
- Alerts on PaintCare homepage and other web pages.
- Prompts in the remittal system.

C7. Non-English Speakers

PaintCare has translated its program brochure for all PaintCare programs into Amharic, Arabic, Armenian, Bengali, Chinese, Farsi, French, Haitian Creole, Hawaiian, Hindi, Hmong, Italian, Japanese, Khmer, Korean, Lao, Polish, Portuguese, Punjabi, Russian, Somali, Spanish, Tagalog, Thai, Turkish, Ukrainian, Vietnamese, and Yiddish. Two widely used fact sheets that provide information about the LVP service and guidance for

painting contractors are also available in the aforementioned 27 languages. Translated materials are available to retailers, HHW program and other stakeholders, and electronic copies are posted on PaintCare's website. PaintCare considers translating materials to other languages upon request.

F. JOINT OUTREACH WITH LOCAL GOVERNMENT PROGRAMS

PaintCare promotes HHW and other local government drop-off site partners through its outreach efforts if they wish to be promoted. PaintCare has also established a process for local governments to coordinate joint outreach projects, through which PaintCare assists them with funding and developing outreach campaigns focused on paint recycling for digital, print, radio, and other media. To initiate a project, the local government partners are asked to complete a form describing the project and budget for approval. PaintCare considers a reimbursement proportional to the amount of the campaign devoted to the PaintCare program services. For example, when staff of the Housatonic Resource Recovery Authority in Connecticut published an annual newspaper advertisement promoting its calendar of HHW events for towns in its region, they devoted half of the page to PaintCare products and information, and PaintCare funded half of the advertisement cost. Local governments may propose any project that includes a PaintCare message using any medium. The current version of the joint outreach fact sheet is provided in Appendix C.

G. WEBSITE AND SITE LOCATOR

PaintCare's website provides public access to information about all key aspects of the program. The site makes it easy for the public to find paint drop-off options, request LVPs, view accepted products, and answer questions about the program. It also provides targeted resources for retailers, manufacturers, painting contractors, and local government waste facilities. State-specific pages for each PaintCare program contain links to program plans, annual reports, laws, and other official documents. The "Paint Smarter" section educates the public about PaintCare's "Buy Right, Use It Up, Recycle the Rest" messages, including useful tips and resources. PaintCare's website is available in Spanish translation.

PaintCare strives to continually provide accurate, up-to-date information regarding paint recycling options available to the public. PaintCare has developed and maintains a national database of paint drop-off sites and makes the information available through a drop-off site locator on PaintCare's website. The locator provides a paint-specific, easy-to-use way to search for the nearest available paint drop-off site. Site-specific information explains who is eligible to use a site and what limitations apply.

The site locator resource is currently organized as follows: for PaintCare states, the locator lists only paint drop-off sites, including HHW programs, that partner with PaintCare. For non-PaintCare states, it lists HHW programs as locations where the public can bring leftover paint.

H. HOTLINE

PaintCare operates a weekday hotline to assist the public with finding the nearest drop-off site and to answer questions about the program. The hotline staff speak English and can access live language interpretation in Spanish and a number of other languages when requested.

I. EVALUATION OF OUTREACH

PaintCare typically conducts surveys to evaluate the effectiveness of the education and outreach efforts. The surveys measure awareness of paint recycling among households and painting professionals and include questions about reducing leftover paint, opportunities for reuse and recycling paint, and intention to use those options in the future. Other questions may vary from one survey to another. PaintCare typically reports on the results of each survey in annual reports.

J. EXAMPLES OF OUTREACH MATERIALS

Current versions of the following outreach materials are provided in the appendix:

- Program trifold brochure
- Fact sheet for HHW programs about becoming a PaintCare partner under the paint stewardship law
- Fact sheet for solid waste facilities about becoming a paint drop-off site under the paint stewardship law
- Fact sheet for retailers describing their responsibility and providing a program overview
- Fact sheet for retailers about becoming a paint drop-off site
- Fact sheet for painting contractors describing the PaintCare fee and services
- Fact sheet about the LVP service
- In-store informational poster
- "Recycle Here" poster for paint drop-off sites
- Fact sheet on joint outreach with local governments

7. Funding and Budget

STATUTORY CITATION

10 V.S.A. § 6673. PAINT STEWARDSHIP PROGRAM

(b) The producer or stewardship organization shall submit a budget for the program proposed under subsection (a) of this section, and for any amendment to the plan that would affect the program's costs. The budget shall include a funding mechanism under which each architectural paint producer remits to a stewardship organization payment of a paint stewardship assessment for each container of architectural paint it sells in this State. Prior to submitting the proposed budget and assessment to the Secretary, the producer or stewardship organization shall provide the budget and assessment to a third-party auditor agreed upon by the Secretary. The third-party auditor shall provide a recommendation as to whether the proposed budget and assessment is cost-effective, reasonable, and limited to covering the cost of the program. The paint stewardship assessment shall be added to the cost of all architectural paint sold in Vermont. To ensure that the funding mechanism is equitable and sustainable, a uniform paint stewardship assessment shall be established for all architectural paint sold. The paint stewardship assessment shall be approved by the Secretary and shall be sufficient to recover, but not exceed, the costs of the paint stewardship program.

SECTION OVERVIEW

This section discusses:

- Funding mechanism
- Paint sales
- Paint collection volume
- Budget description
- PaintCare fee structure
- Program budget

A. FUNDING MECHANISM

The PaintCare fee is applied to qualifying containers of architectural paint sold in Vermont. The PaintCare fee is set at a rate to cover but not exceed the cost of operating and sustaining the Vermont program. All revenue generated by the fee on Vermont paint sales is spent to support the Vermont program. The following steps describe the application of the PaintCare fee:

- Manufacturers add the PaintCare fee to containers of architectural paint sold in Vermont directly or through dealers (retailers and distributors).
- Retailers and distributors pass the PaintCare fee to their customers by including it as part of the purchase price of architectural paint they sell in Vermont. This is how retailers and distributors recoup the PaintCare fee they paid when purchasing architectural paint from their suppliers.

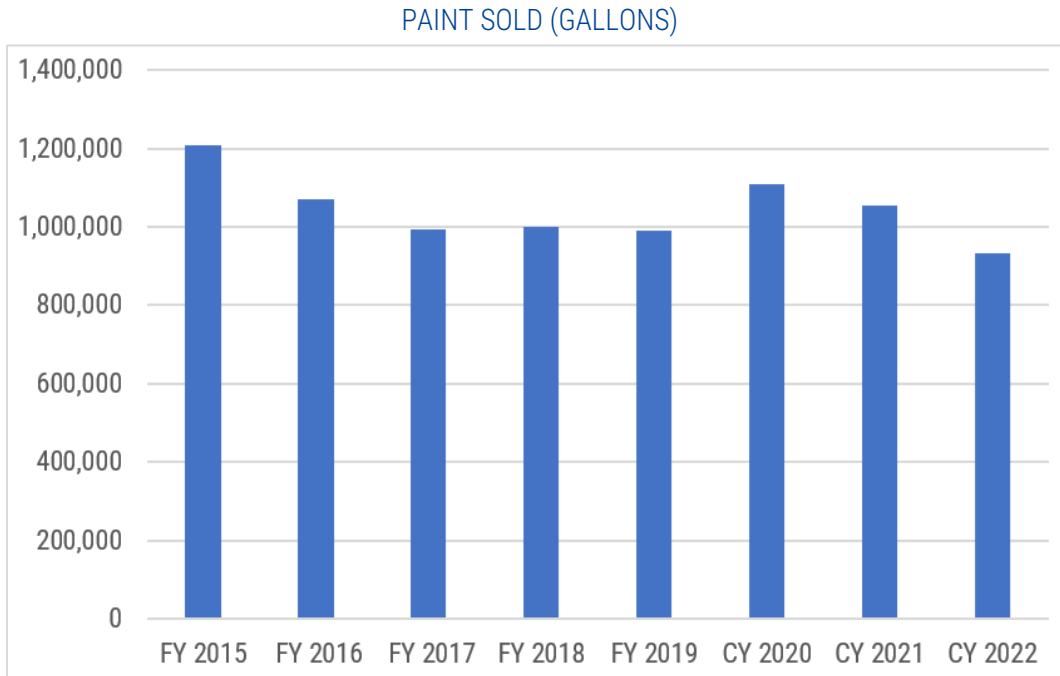
- When consumers buy architectural paint in Vermont, the PaintCare fee is included as part of the purchase price. Although the fee must be part of the purchase price, retailers can choose whether to list the fee as a line item on the receipt. PaintCare encourages retailers to show the fee to aid in customer education and provide consistency across the program. Most retailers choose to show the fee as a line item on receipts.
- Manufacturers report sales of architectural paint and remit to PaintCare the PaintCare fee for architectural paint they sold in Vermont in the preceding month. Manufacturers will have already recouped the PaintCare fee they pay to PaintCare because the fee is included as part of the price of their architectural paint when they sold it to their dealers. Some companies may be allowed to report sales on a less frequent schedule if their sales are minimal.

B. PAINT SALES

To estimate Vermont architectural paint sales for this plan, PaintCare consulted with Decision Metrics, Inc., a firm used by the American Coatings Association during the past 25 years, as well as PaintCare and some individual paint companies to project and model paint sales nationally, in certain states, and in smaller geographic regions such as counties. Lynda Gordon, president, and owner of Decision Metrics has worked in the paint and coatings industry since 1988 and is a graduate of the Tepper School of Management at Carnegie-Mellon University and holds an undergraduate degree in econometrics and an MBA in economics and organizational theory. Lynda developed a series of statistical models used to project demand for paint and publishes a quarterly report that provides a current-period coatings demand estimate as well as a forward-looking view of anticipated coatings demand. The paint forecast models have been rigorously tested for years and consistently demonstrate a strong relationship between existing home sales and demand for architectural coatings. To project the total gallons sold and provide a container size breakdown (1-gallon vs. 5-gallon) for Vermont, Decision Metrics considered many key metrics, including housing starts and home sales, construction projects, the residential home improvement market (DIY), and other economic conditions. To assist Decision Metrics, PaintCare provided actual historical monthly sales totals reported by each size category for Vermont.

The Decision Metrics model projected sales for 2023 to be very close to 2022; however, sales continue to lag, and newer data indicates lower 2023 sales than initially projected. Although paint sales have ebbed and flowed since the beginning of the program, in most years sales hovered near the 1-million-gallon mark. Sales surged during the pandemic due to an increase in the DIY market and then fell sharply in 2022. The Decision Metrics model forecasts sales to upturn slightly in 2024 and 2025 but to stay below the historical average and trend near 2022 sales levels for the next few years.

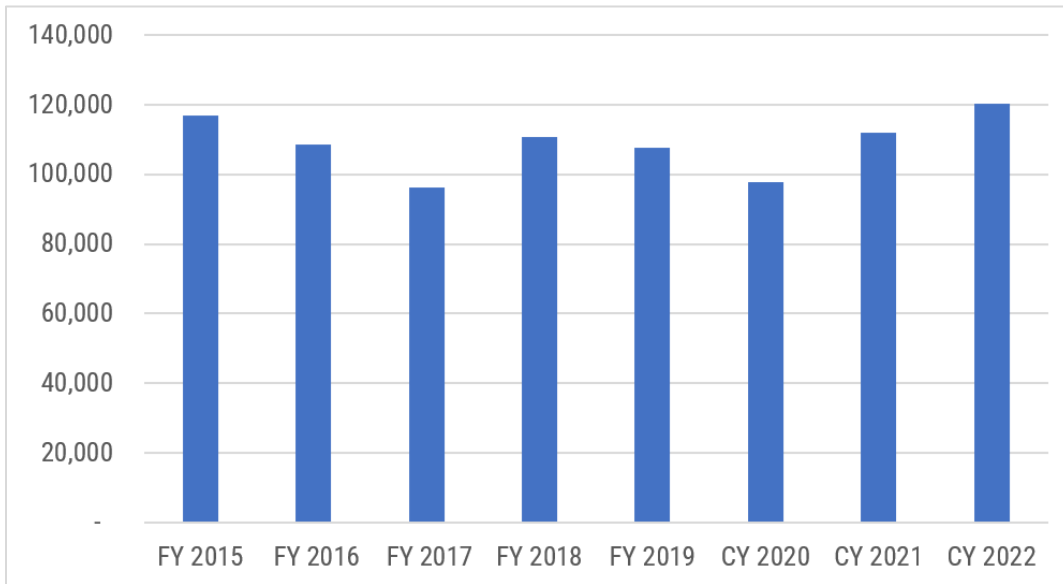
The following bar chart shows architectural paint sales from July 1, 2014, through December 31, 2022. The years 2015 through 2019 are July-June fiscal years (FY below), while years 2020 through 2022 are January-December fiscal years (CY below).



C. PAINT COLLECTION VOLUME

While paint collection activities and gallons collected slowed down in 2020 compared to 2019 due to the pandemic, they increased over 2019 volumes in 2021 and increased further in 2022. Because retailers typically do not drop out of the program and collection volumes from the HHW programs are not projected to decline, overall collection is projected to remain near 2022 levels for the next few years. The following bar chart shows paint collection volumes from July 1, 2014, through December 31, 2022. The years 2015 through 2019 are July-June fiscal years (FY below), while the years 2020 through 2022 are January-December fiscal years (CY below).

PAINT COLLECTED (GALLONS)



D. BUDGET DESCRIPTION

Based on anticipated paint collection volumes and paint sales, and the proposed fee structure provided in section E below, PaintCare has developed budget projections for the next four years (2023-2026). The primary elements of the budget are discussed here.

Revenue

Revenue is calculated using the current fee structure for 2023 and the first quarter of 2024. The revised fee structure (shown in the following subsection) is used to calculate revenue for the remainder of 2024 and for subsequent years.

Operations Expenses

Operations includes all in-state expenses (also called direct expenses) specific to operating the Vermont program. These costs are borne entirely by the Vermont program and not shared with other PaintCare programs.

They are categorized as follows:

- **Paint processing.** This is usually the most significant expense of the program. Costs are based on vendor pricing and payments for the additional activities (e.g., reuse) at sites. A vendor price increase is budgeted for 2024 and small increases are included in subsequent years to account for rising costs and/or paint collection volume.
- **Paint transportation.** This expense includes the cost of transporting paint bins from paint drop-off sites to paint processing locations. A vendor price increase is budgeted for 2024 and small increases are included in subsequent years to account for rising costs and/or paint collection volume.

- **Paint collection supplies and support.** These expenses include the cost of paint collection bins, spill kits, PaintCare event expenses, training materials, signs, labor to pack paint at LVP sites, and other paint collection-related support. A vendor price increase is budgeted for 2024 and small increases are included in subsequent years to account for rising costs and/or paint collection volume.
- **Communications.** These expenses include advertising and educational materials to increase awareness of the program and to promote drop-off sites, events, and other services. Communication expenses were reduced from 2022 levels due to the increasing deficit and will be increased as the financial position of the program improves.
- **Personnel, professional services, and other.** These expenses include the cost of staff working directly to implement the Vermont program; legal costs for regulatory review and developing contracts; and other logistical, professional support (including government affairs but specifically excluding lobbying that must be reported on IRS Form 990 or 990-EZ Schedule C), office expenses, and other miscellaneous items. An increase was included each year to account for rising costs.
- **State agency administrative fees.** This expense will be paid by PaintCare to ANR for oversight of the program.

Corporate Expenses

Corporate expenses (also called indirect expenses) are those that are not specific to the Vermont program but support all current and future PaintCare programs. These costs include but are not limited to corporate staffing (e.g., PaintCare’s president, director of operations, communications team); back-office support (e.g., information technology, legal, and accounting); company-wide auditing, insurance, outside counsel, and other professional services; software licenses and maintenance of data management systems; occupancy; general communications; and other supplies and services that support all PaintCare programs.

Corporate expenses are allocated among all PaintCare programs based on their relative populations in the most recent census. New programs begin to pay their relative share about six months before program starts. At the time of plan submission, Vermont represents 0.7% of the combined population of the PaintCare programs (based on 2020 census data). In future years, PaintCare may update the corporate allocation based on the population estimates published annually by the Census Bureau.

In addition, as additional states pass paint stewardship legislation, those states are added to the corporate allocation formula and the share of corporate expenses decrease for each of the current programs.

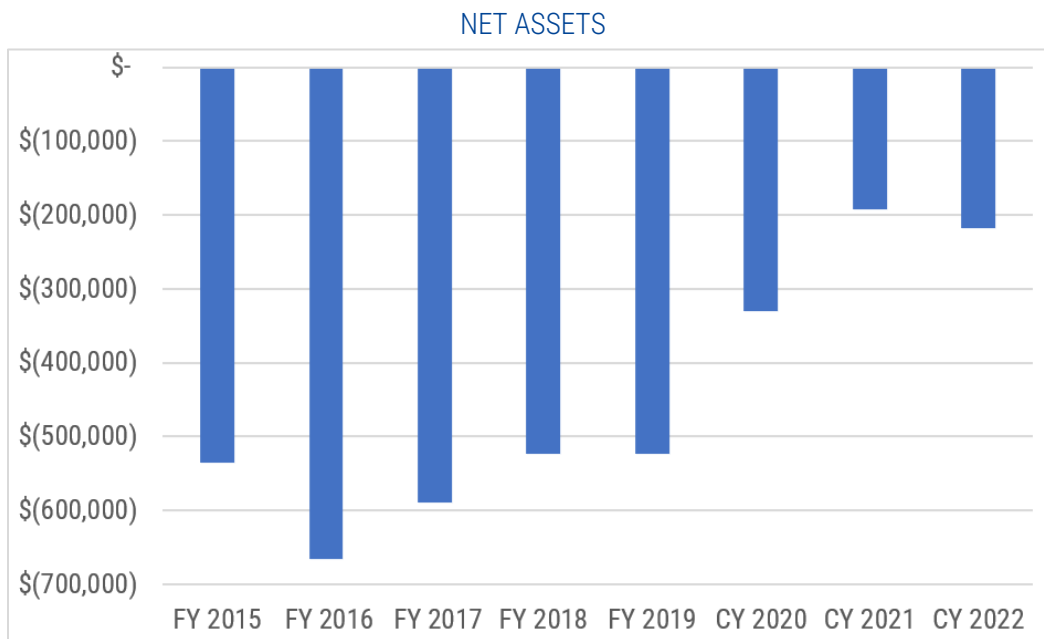
Operating Reserves

Reserves represent the net assets (cash and investments) of the Vermont program. Reserves are needed to sustain the program in times of either higher-than-expected paint collection volumes resulting in higher-than-expected expenses, lower-than-expected paint sales resulting in lower-than-expected revenue, or a combination of the two.

PaintCare’s reserves policy establishes a target reserve as a percentage of annual expenses and sets a minimum and maximum threshold. If the reserves fall below the minimum threshold or rise beyond the maximum threshold, an evaluation of the program’s expenses and revenue is performed to determine if changes are needed in operations, outreach, and/or the fee structure to bring the reserve balance within range. PaintCare currently has a target reserve of 100% of annual expenses (i.e., 12-months of operating expenses), with a minimum threshold of 75% (i.e., nine months) and a maximum threshold of 125% (i.e., 15 months).

Driven primarily by lower-than-expected paint sales, the Vermont program has accumulated debt since the program began. PaintCare implemented an approved fee increase in 2016 to cover all program costs and slowly bring down the program debt, which peaked at negative \$655,659. Higher paint sales and lower paint collection during the pandemic helped to accelerate the reduction of debt to a low of negative \$193,046 in 2021. However, the debt is again increasing because of several factors, including paint collection volumes exceeding pre-pandemic levels, a slowdown in paint sales, and cost increases for paint transportation and processing services. A second fee increase is necessary to bring the program out of debt while covering the program's cost and maintaining appropriate operating reserves.

The following bar chart shows net assets from July 1, 2014, through December 31, 2022. The years 2015 through 2019 are July-June fiscal years (FY below), while the years 2020 through 2022 are January-December fiscal years (CY below).



E. PAINTCARE FEE

Based on the projected paint sales, revenue, and expenses, PaintCare proposes the following increases in the program fee structure which has been reviewed and approved by PaintCare’s Board of Directors:

SIZE	DESCRIPTION	CURRENT FEE	PROPOSED FEE
Very Small	Half pint or smaller	\$ 0.00	\$ 0.00
Small	Larger than half pint up to smaller than 1 gallon	\$ 0.49	\$ 0.65
Medium	1–2 gallons	\$ 0.99	\$ 1.35
Large	Larger than 2 gallon up to 5 gallons	\$ 1.99	\$ 2.45

Audit of the PaintCare Fee

To help ensure that the program’s funding mechanism is appropriate to cover the cost of the program, the Vermont law requires the proposed PaintCare fee to be reviewed by an independent financial auditor.

PaintCare conducted a search for a qualified financial auditor to review the PaintCare fee as required by law. Criteria for selecting an auditor included: relevant experience; cost; independence (e.g., no conflicts of interest with PaintCare, its related companies, PaintCare’s Board member companies); ability to meet PaintCare’s contractual requirements (including confidentiality requirements); and approval from ANR. Lydon Fetterolf Corydon, P.A. has conducted the audit, which is included in Appendix E.

F. FINANCIAL SUMMARY

The following table provides program revenue and expenses for 2022 and the projected budget for January 1, 2023 – December 31, 2026. For the fee audit, projections were based on actual revenue and expenses for January 1 through July 31, 2022, and estimated revenue and expenses for August 1 through December 31, 2022. Since the completion of the audit, lower-than-expected paint sales and higher-than-expected paint collection have further impacted revenue and expenses. The summary below includes updated sales projections provided by Decision Metrics in March 2023 and a budgeted increase in vendor costs for paint collection, transportation, and processing services beginning in 2024. The fee increase is budgeted to take effect on May 1, 2024.

PROJECTED REVENUE AND EXPENSES

REVENUE	2022 ACTUALS ¹	2023	2024	2025	2026
Small Containers	\$101,859	\$99,067	\$125,901	\$ 135,855	\$ 135,855
Medium Containers	600,844	584,026	762,733	823,617	823,617
Large Containers	107,932	104,959	126,093	133,684	133,684
Total Revenue	810,636	788,052	1,014,728	1,093,156	1,093,156

EXPENSES	2022 ACTUALS ¹	2023	2024	2025	2026
Paint Processing	493,397	503,300	528,500	533,800	539,138
Paint Transportation	126,238	128,800	135,200	136,600	137,966
Paint Collection Supplies and Support	109,303	111,500	117,100	118,300	119,483
Communications	17,048	13,000	13,000	13,000	13,000
Personnel, Professional Fees, Other	43,097	95,537 ²	75,252	76,965	78,739
State Agency Administrative Fees	15,000	15,000	15,000	15,000	15,000
Allocation of Corporate Activity	44,310	58,132	59,876	61,672	63,522
Total Expenses	848,395	925,269	943,928	955,338	966,848

OTHER	2022 ACTUALS ¹	2023	2024	2025	2026
Allocation of Investment Activity	12,848	0	0	0	0
Change in Net Assets	(24,912)	(137,217)	70,800	137,818	126,308
Net Assets, Beginning of Year	(193,486)	(218,398)	(355,615)	(284,815)	(146,997)
Net Assets, End of Year	\$ (218,398)	\$ (355,615)	\$ (284,815)	\$ (146,997)	\$ (20,689)
Reserve as Percentage of Total Expenses	-26%	-38%	-30%	-15%	-2%

¹ 2022 actuals are provided for ease of reference.

² Includes a one-time professional services payment for the fee audit.

Appendix A

Registered Manufacturers and Brands

- 1 Ace Hardware Paint Division
- 2 Acrylatex Coatings & Recycling Inc.
- 3 Advanced Protective Products, Inc.
- 4 AFM Safecoat
- 5 Akzo Nobel Paints
- 6 American Formulating & Manufacturing
- 7 Ames Research Laboratories, Inc.
- 8 Amteco, Inc.
- 9 Anchor Paint Manufacturing Company of Denver Inc
- 10 Anvil Paints & Coating Inc.
- 11 Armstrong-Clark Company
- 12 ATOM Ventures, LLC
- 13 Backdrop Inc
- 14 Basic Coatings
- 15 Behr
- 16 Behr Process Corporation
- 17 Benjamin Moore & Co.
- 18 Betco Corporation LTD
- 19 Beyond Paint
- 20 Bioshield Paint
- 21 Bond Distributing, Ltd.
- 22 C&M Coatings
- 23 California Products Corp.
- 24 CBD Group
- 25 Chittenden Solid Waste District
- 26 Clare, Inc.
- 27 Clayton Corp
- 28 Clemons Concrete Coatings
- 29 Clinical Paints
- 30 Coating Development Group, Inc.
- 31 Coatings Alliance, LLC
- 32 Color Atelier
- 33 Complementary Coatings Corp.
- 34 Conklin Company, Inc.
- 35 Continental Products
- 36 Convenience Products
- 37 Country Chic Paint Ltd.
- 38 CRC Industries, Inc.



- 39 CrystaLac Company
- 40 Custom Building Products, Inc.
- 41 Custom Paint Product Group
- 42 Daly's Wood Finishes
- 43 Davis Paint Co.
- 44 DavLaur Coatings
- 45 Deck Source Inc.
- 46 Decotime, Inc.
- 47 DIP Color LLC
- 48 Dryvit Systems, Inc.
- 49 Duckback Products / Division of Duckback Acquisition Corp
- 50 Eagle IFP Company
- 51 Eco Safety Inc.
- 52 Eco Safety Products, Inc.
- 53 Ecobond LBP, LLC
- 54 ECOS Paints
- 55 Emiron Corporation
- 56 EnviroCare Corporation
- 57 Farrow & Ball Ltd
- 58 Farwest Paint Mfg. Company
- 59 Fine Paints Of Europe
- 60 Firestone Building Products LLC
- 61 Forrest Paint Co
- 62 Franklin Paint Company, Inc.
- 63 Gardner-Gibson
- 64 GDB International, Inc.
- 65 Gemini Coatings, Inc.
- 66 Gemini Industries, Inc.
- 67 General Finishes
- 68 Golden Artist Colors, Inc.
- 69 GoodFilla
- 70 GreenSheen Eco-Friendly Paint
- 71 H. Behlen & Bro.
- 72 Harrison Paint Company
- 73 Heartwood Corp
- 74 Henry Company LLC
- 75 Heron Paint
- 76 Homax Group Inc., The
- 77 ICP Construction

- 78 Imperial Paints LLC
- 79 Insl-X Products
- 80 Kop-Coat, Inc.
- 81 Lanco & Harris Corp.
- 82 Laticrete International, Inc.
- 83 Lauzon Distinctive Hardwood Flooring
- 84 Loop Recycled Products Inc
- 85 Lowe's Home Centers, LLC
- 86 Lullaby Paints
- 87 Mad Dog Paint Products, Inc.
- 88 Martin Studios LLC
- 89 Masterchem Industries LLC
- 90 Messmer's Inc.
- 91 Mia Colore
- 92 Modern Masters, Inc.
- 93 Muralo Company, The
- 94 NCH Corporation
- 95 Old Masters
- 96 Old Village Paint, Ltd
- 97 One Time
- 98 Osmo USA
- 99 Penofin
- 100 Performance Coatings, Inc.
- 101 Perma-Chink Systems, Inc.
- 102 PPG Architectural Finishes, Inc.
- 103 Preserva Products, Ltd
- 104 Protek Paint LTD
- 105 Pure and Original
- 106 Quikrete
- 107 Rainguard International
- 108 Ready Seal, Inc.
- 109 Recolor Paints, LLC
- 110 Richard's Paint Manufacturing Co Inc.
- 111 Rodda Paint Company
- 112 Roman Decorating Products, LLC
- 113 RPM Wood Finishes Group, Inc.
- 114 Rudd Company, Inc.
- 115 Rust-Oleum Corporation
- 116 SamaN



- 117 Sansin America Incorporated
- 118 Sashco, Inc
- 119 SaverSystems, Inc.
- 120 Scotch Paint & Coatings, LLC
- 121 Seal-Krete
- 122 Seymour of Sycamore
- 123 Sheffield Bronze Paint Corp.
- 124 Sika Corporation
- 125 Skybryte Company
- 126 Sto Corp.
- 127 Structures Wood Care, Inc.
- 128 Sunnyside Corporation
- 129 Sutherland Welles Ltd.
- 130 Sydney Harbour Paint Company
- 131 Tex-Cote LLC
- 132 Texturline Decorative Products
- 133 The Sherwin-Williams Company
- 134 Timber Pro Coatings
- 135 True Value Manufacturing Company
- 136 UC Coatings LLC
- 137 United Gilsonite Laboratories (UGL)
- 138 United States Gypsum Company (USG)
- 139 UP Paint
- 140 Valspar Corporation
- 141 Van Sickle Paint Mfg.
- 142 Van Votz USA, LLC
- 143 Vanex, Inc.
- 144 Vasari Lime Plaster and Paint
- 145 Vasari Plaster and Stucco, LLC
- 146 Vermont Natural Coatings
- 147 Ware Products LLC
- 148 Waterlox Coatings Corporation
- 149 Weatherman Products, Inc
- 150 Wood Iron Wood Finishes, Inc.
- 151 Woodborn USA LLC
- 152 XIM Products Inc.
- 153 Yenkin-Majestic Paint Corp.

2201 Grabber Primer	Anchor Flexi-Coat 100% Acrylic Latex Exterior Satin Finish 3600 Series	Aqua Resin Stain Finish
268 Ceiling Paint	Anchor Flexi-Coat Plus 100% Acrylic Latex Exterior Satin Finish CC-1805 Series	Aqua Resin Trim Enamel Paint
563 Enamel Undercoater	Anchor Poly U Super Spar Varnish 1170	Aqua Zar (All Gloss Levels)
Ace Contractor Pro Paints and Primers	Anchor Richwood Oil Stain 3300 Series	Armstrong Stains
Ace Essence Paints	Anchor Satin Speed Stain 2500 Series	Artistic Finishes
Ace Great Finishes Interior Stains & Varnishes	Anchor Signature Interior Eggshell Latex 5100 Series	Aspire
Ace Interior Premium Enamels	Anchor Signature Interior Flat Latex 5000 Series	Backdrop
Ace Royal Finest Paint	Anchor Sun Up Oil Based House Primer 1516	Bakor
Ace Royal Paints and Primers	Anchor Unikote Interior Eggshell Latex P-200 Series	Barn & Fence Paints
Ace Rust Stop Enamels and Primers	Anchor Unikote Interior – Exterior Semi-Gloss Latex P-300 Series	Basic Coatings
Ace Sealtech Waterproofers	Anchor Unikote Interior Flat Latex P-100 Series	Basic Coatings Hardwood Floor Refinisher Gloss
Ace Sensations Paint	Anchor Unikote Int-Ext Gloss Oil Enamel P-600 Series	Basic Coatings Hardwood Floor Refinisher Satin
Ace Simply Magic Ceiling Paint	Anchor Unikote Int-Ext Semi-Gloss Oil Enamel P-400 Series	Behr
Ace Stain	Anchor Unikote Latex Drywall Primer P1508	Behr Premium Plus
Ace Stain Halt	Anchor Unikote Porch & Deck Latex Enamel P1400 Series	Behr Premium Plus Ultra
Ace Wood Royal Exterior Stains	Anchor Unikote Waterborne Masonry Sealer P-1122	Behr Premium Select
ACR 4675 Interior Primer	Anchor Wood Wonder Latex Stain	Behr Pro-X
ACR 5514 Interior/Exterior Primer	Andersons	Benchmark
Acri-Soy Penetrating Clear Sealer	Anvil Concrete Stain	Benjamin Moore Advance
ACR Stain Blocker Primer	Anvil Deck-A-New	Benjamin Moore Alkyd Dulamel
AFM Safecoat	Anvil Eclipse	Benjamin Moore Arborcoat
Allpro Commercial Grade Waterproofing Sealer	Anvil Gator Grip	Benjamin Moore Aura
Allpro Concrete Floor Sealer	Anvil Gorilla Grip	Benjamin Moore Ben
Allpro Concrete Waterproofing Paint	Anvil Tex-Wall	Benjamin Moore Benwood Finishes
Allpro Masonry Waterproofing Sealer	Anvil Ultra-Tex	Benjamin Moore Block Filler
Allpro Multi-Surface Water Repellent Alumify	Anvil Universal Latex Primer	Benjamin Moore Color Samples
Ames Block & Wall, acrylic	Aqua Mix Aqua Stain	Benjamin Moore Concepts
Ames Block & Wall, rubber	Aqua Mix Enrich-n-Seal	Benjamin Moore Concrete Waterproof Sealer
Ames Blue Max	Aqua Mix High Gloss Sealer	Benjamin Moore Eco Spec
Ames Clear Seal	Aqua Mix Penetrating Sealer	Benjamin Moore Floor and Patio
Ames Liquid Granite	Aqua Mix ProSolv	Benjamin Moore Fresh Start Primers
Ames Paint & Prime	Aqua Mix Seal & Finish Low Sheen	Benjamin Moore Grand Entrance
Ames Reflective Paint	Aqua Mix Sealer's Choice Gold	Benjamin Moore Impervec
Ames Safe-T-Deck Granulated	Aqua Mix Stone Enhancer	Benjamin Moore Ironclad
Ames SafeT-Deck Smooth	Aqua Mix UltraSolv	Benjamin Moore Kitchen and Bath
Ames Super Elasto Barrier	Aqua Resin Floor Finish	Benjamin Moore Knockdown
Ames Super Primer		Benjamin Moore Marvelux
Ames Vapor Barrier		Benjamin Moore Moorcraft Super Craft
Amteco 3200 Satin Varn		Benjamin Moore Moorcraft Super Hide
Amteco Silicone (various colors)		Benjamin Moore Muresco
Amteco TWP (various colors)		Benjamin Moore Natura
Amteco Water Based Satin Varn		Benjamin Moore Premium Exterior Stain
Amteco White Satin Varn		Benjamin Moore Pro Finish
Anchor 1600 Series Anco Inhibitive Primers		Benjamin Moore Regal Classic
Anchor Environ II DTM Latex Enamel 3800 Series		Benjamin Moore Regal Select
Anchor Fin Seal 1109		Benjamin Moore Satin Impervo
Anchor Flexi-Coat 100% Acrylic Latex Exterior Primer 3601		Benjamin Moore Satin Impervo

Benjamin Moore Studio Finishes (except Chalkboard Paint)	Cabinet, Door& Trim Paint	Cedartone WB Penetrating Stain
Benjamin Moore Super Craft	Cabot	Ceramic Pro House Paint (all products)
Benjamin Moore Super Spec (does not include Super Spec HP)	Cabot "The Finish"	Ceramithan Clear Finish
Benjamin Moore Super Spec HP	Cabot Australian Timber Oil	Chemsearch - Conquest
Benjamin Moore Super Spec HP Acrylic Metal Primer	Cabot Cabothane	Chimney Rx Masonry Chimney Water Repellent
Benjamin Moore Super Spec HP Alkyd Metal Primer	Cabot Clear solutions	Clare Flat White
Benjamin Moore Super Spec HP Clear Acrylic Sealer	Cabot OVT	Clare Interior Eggshell
Benjamin Moore Super Spec HP DTM Acrylic Gloss	Cabot Problem Solver	Clare Interior Semi-Gloss
Benjamin Moore Super Spec HP DTM Acrylic Low Lustre	Cabot PROVT	Clare Multipurpose Primer
Benjamin Moore Super Spec HP DTM Acrylic Semi-Gloss	California Paints Alkyd Vapor Barrier Primer Sealer & Enamel Undercoater	Clark+Kensington Paints
Benjamin Moore Super Spec HP DTM Alkyd Gloss Enamel	California Paints AllFlor Porch & Floor Enamel	Clay Paint
Benjamin Moore Super Spec HP DTM Alkyd Low Lustre	California Paints All Wall & Trim Primer, Sealer and Undercoater	Clinical Paints
Benjamin Moore Super Spec HP DTM Alkyd Semi-Gloss Enamel	California Paints Aquaborne Ceramic Universal Primer	Collection of Joy Argente
Benjamin Moore Super Spec HP Rust Converter	California Paints ASAP Enamel Undercoater Primer & Sealer	Collection of Joy Oro
Benjamin Moore Super Spec HP Shop-Coat Alkyd Metal Primer	California Paints California Ceiling White	Color Atelier Bonding Primer
Benjamin Moore Super Spec HP Universal Metal Primer	California Paints CalPro	Color Atelier Lime Paint
Benjamin Moore Super Spec HP Urethane Alkyd Gloss Enamel	California Paints Diamond Ceiling White	Color Atelier Primer
Benjamin Moore Sure Seal Primer	California Paints Drywall Primer	Color Atelier Sealer (all sheens)
Benjamin Moore Ultra Spec (does not include Ultra Spec HP)	California Paints Fres-Coat	Color Atelier Varnish
Benjamin Moore Vinyl Latex Flat Paint	California Paints Grip Coat Bonding Primer	Color Decor
Benjamin Moore Waterborne Ceiling Paint	California Paints Malibu	Color Extra
Benjamin Moore Waterborne Satin Impervo	California Paints Muralo 268	Color House Premium Ceiling Paint
BenMate Danish Tung Oil Finish	California Paints Muralo 563	Color Made Simple
Better Homes and Gardens	California Paints Nextech 2 Coater	Color Mist™
Bin Coat Metal Paint	California Paints Ox-O-Flow Cal	ColorPlace
Biocontrol Prime-n-Seal	California Paints Preference	Color Prime - W™
Blacknight	California Paints Prime Touch Primer and Sealer	Color Prime™
Block Filler	California Paints ProPaint	Color Wheel
Blue Seal	California Paints Sand Finish	Comex Paint
BMI 100 Primer	California Paints Texture Finish	Conco
Breathe Safe (all products)	California Paints Trouble Shooter	Controlz Primers
Bruce Fresh Finish	California Paints Ultra 2010	Core Essentials
Bunker Hill DIKON Barn & Fence	California Paints Ultra Aquaborne Ceramic	Coronado Aqua Plastic
C&M Coatings	California Paints Ultra Ceiling White	Coronado Ceiling Paint
C2 Paint	California Paints Ultra High Build Exterior Paint	Coronado Crylicote
CAB/Acrylic Clear Topcoat	California Paints UltraPlate Cabinet & Trim Enamel	Coronado Elastite
CAB/Acrylic White Topcoat	California Paints Verde	Coronado Final Touch
	California Paints WipeOut	Coronado Gold
	California Paints WipeOut II	Coronado Grand
	Casual Spaces	Coronado Grip & Seal
		Coronado Maxum Stains
		Coronado Optimum Hide
		Coronado Rust Scat
		Coronado Super Kote 1000
		Coronado Super Kote 3000
		Coronado Super Kote 5000 (does not include the dry falls)
		Coronado Supreme
		Coronado Texcrete
		Coronado Texcrete WB
		Coronado Tough Shield
		Coronado Tough Tex

Coronado Tough Walls	Diamond Collection	DuraSoy One Paint
Corotech Electrostatic Enamel Semi-Gloss	DIKON Barn & Fence (Bunker Hill)	DuraSoy Pro Paint
Corotech Hammertone Enamel	DIKON Dairy Enamel	Dutch Boy
Corotech Organic Zinc Rich Primer	Dimensional Metals 2	Dutchboy Dimensions
Corotech Pre-Cat Epoxy Eggshell	DIP Color	Dutchboy Dirt Fighter Interior
Corotech Pre-Cat Epoxy Semi-Gloss	Do It Best	Dutchboy Maxbond®
Corotech Pre-Cat Epoxy Semi-Gloss	Do-It-Best	Dutchboy Refresh
Corotech Prep All Universal Primer	Do It Best Best Look®	Dutch Standard (all products)
Corotech Quick Dry Acrylic Spray DTM	Do It Best Color Solutions®	Easy Care
Corotech Quick Dry Enamel Gloss	Do-It Best Waterproofer	Easy Color
Corotech Quick Dry Enamel Semi-Gloss	Drylok Concrete Floor Paint (all colors)	Eco Best Deck, Fence and Siding Wood Stain
Corotech Rust Arrestor	Drylok Concrete Protector	Eco Best Decorative Concrete Stain
Corotech Shop Cote Primer	Drylok E1 Floor Paint (all colors)	Eco Best Gloss Finish Sealer
Country Chic Paint - Tough Coat Cover & Go	Drylok Extreme	Ecobond LBP
Cover-All Primer (all products)	Drylok Latex Base Masonry Waterproofer (all colors)	EcoFlor Decorative Floor Finish
Crackle Lacquer Clear	Drylok Natural Look Sealer	Economy
CRC® Rust Converter	Drylok Oil Base Masonry Waterproofer (all colors)	ECOS Paints
Crema	Drylok Water Based 5% Silicone	Eco-Tuff Coatings
CrystaLac PolyOxide	Drylok Wet Look Sealer	Eco-Tuff Primers
CrystaLac Polyurethane	Duckback	Emmet's Good Stuff Wood Finish
CrystaLac Super Premium	Duckback - All Purpose Waterproofer	Encase
CrystalFin: Gloss, Semi-Gloss, Satin and Matte	Duckback - Composite Deck Sealer	Endure House Paint (all products)
CrystalFin Floor Finish: Gloss and Satin	Duckback - Mason's Select - Concrete Clear Sealers	Enrich
CT-100	Duckback - Mason's Select - Epoxacryl Solid Color Concrete Stain	EnviroShield ES-100
CUTEK Extreme	Duckback - Mason's Select - Transparent Concrete Stain	EnviroShield ES-90
Daly's Deck Stain	Duckback - Premium Translucent Finish	EPIC Ceiling White
Daly's Log Oil	Duckback - SuperDeck - Clear Wood Finish	EPIC Interior Primer
Daly's Semi-Transparent Exterior Stain	Duckback - SuperDeck - Deck & Dock Elastomeric	EPIC Premium Interior Paint and Primer
Daly's Waterborne Deck Stain	Duckback - SuperDeck - Exotic Hardwood Stain	Equinox
Daly's Waterborne Stain	Duckback - SuperDeck - Log Home Oil Finish	Essential Performance
Daly's Wood Stain	Duckback - SuperDeck - Oil Based Stain	Evolve
Deckmaster Clear Sealer	Duckback - SuperDeck - Pressure Treated Stain	Excesior Coatings (all products)
Deft Clear Wood Finishes	Duckback - SuperDeck - Semi Transparent Stain	E-Z Kare
Deft Defoil	Duckback - SuperDeck - Solid Color Stain	Fabulon
Deft Lacquer Sanding Sealer	Duckback - SuperDeck - Transparent Stain	Farrow & Ball Dead Flat
Deft Polyurethanes	Duckback - SuperDeck - Waterborne Stain	Farrow & Ball Estate Eggshell
Deft Wood Stains		Farrow & Ball Estate Emulsion
Defy Clear Wood Finish		Farrow & Ball Exterior Eggshell
Defy Composite Deck Sealer		Farrow & Ball Full Gloss
Defy Deck Stain for Hardwoods		Farrow & Ball Interior /Exterior Wood Primer & Undercoat
Defy Epoxy Fortified Wood Stain		Farrow & Ball Interior Wood Primer & Undercoat
Defy Extreme Wood Stain		Farrow & Ball Masonry & Plaster Stabilising Primer
Defy Marine Seal		Farrow & Ball Masonry Paint
Defy Original Synthetic Wood Stain		Farrow & Ball Metal Primer & Undercoat
Demandit®		Farrow & Ball Modern Eggshell
Designer Drylok (all colors)		Farrow & Ball Modern Emulsion
Devine		Farrow & Ball Wall Ceiling Primer & Undercoat
Diamond Brite		

Farrow & Ball Wood Floor Primer & Undercoat	FixAll Sportmans Camouflage Exterior Paint	General Finishes Brushable White Enamel
Farrow & Ball Wood Knot & Resin Blocking Primer	FixAll Stain & Odor Barrier	General Finishes Clear Poly Topcoat
Field Marking Paints	FixAll Stopz	General Finishes Enduro
Finecoat 2	FixAll Ultimate Universal Primer	General Finishes Enduro-Var
Fine Paints of Europe ECO	FixAll Ultra Tred	General Finishes Enduro-Var II
Fine Paints of Europe Eurolux	FixAll Varnish	General Finishes Enduro-Var Polyurethane
Fine Paints of Europe Eurothane	FixAll Waterborne Alkyd Stain Killer	General Finishes Exterior 450
Fine Paints of Europe Hollandlac	FixAll WearAll	General Finishes Exterior 450 Clear Finish & Stain
Fixall (all products)	Formby's	General Finishes Exterior 450 Stains
FixAll Acrylic Floor Sealer	Forrest Paint	General Finishes Gel Stains
FixAll Acrylic Pool Paint	Franklin Paint - Halftime	General Finishes Gel Topcoats
FixAll Acrylic Stain Killer	Franklin Paint - Winning Streak	General Finishes GF Milk Paints
FixAll Adhesion Wall Covering Primer	Frazee	General Finishes High Performance Poly
FixAll Alkyd Stain Killer	Fred Myers	General Finishes Industrial Dye Stains & Concentrates
FixAll Alumithane	French Lac	General Finishes Oil Base Wood Stains
FixAll Aquaborne Ceramithane	Fresco 2	General Finishes Original Seal-A-Cell CLEAR
FixAll Chlorinated Rubber Pool Paint	GacoDeck (A56, DT, & DK)	General Finishes Outdoor Oil
FixAll Clear Waterproofing Sealer	Galvanized & Aluminum Primer	General Finishes Pigmented Poly
FixAll Elastomeric Coating	Gardner-Gibson Black Jack (white elastomeric coatings only)	General Finishes PolyAcrylic
FixAll Epoxy Pool Paint	Gardner-Gibson Dynamite	General Finishes Pre-Cat Urethane
FixAll Everlife Fast Dry Alkyd Enamel	Gardner-Gibson Eterna Kote	General Finishes Pre-Stain Wood Conditioner
FixAll Everlife Urethane Enamel	Gardner-Gibson Gardner	General Finishes Pro Image
FixAll Everlife Waterborne Enamel	Gardner-Gibson Shur-Stik	General Finishes RTM Stains
FixAll Everlife Weatherproof Aluminum Enamel	Gardner-Gibson Sta-Kool	General Finishes Sanding Sealer
FixAll Exposed Concrete Sealer	Gemini Coatings Artisan Effects	General Finishes Sealer
FixAll Field Marking Paint RTU	Gemini Coatings Craftsman Collection	General Finishes Stain Blocker
FixAll Fix-Rite	Gemini Coatings Gem Clear	General Finishes Water Base Dye Stains
FixAll Fix Rust Primer	Gemini Coatings Gem Coat	General Finishes Water Base Lacquer
FixAll Grabber Bonding Primer	Gemini Coatings Gem Cryl	General Finishes Water Base Wood Stains
FixAll Gym Seal	Gemini Coatings Gem Dye	Geocel
FixAll Kitchen & Bath Enamel	Gemini Coatings Gem Glo	Glidden Concrete Paint
FixAll Lacquer	Gemini Coatings Gemini	Glidden Diamond
FixAll Lacquer Sanding Sealer	Gemini Coatings Gemini Tone Stain	Glidden Duo
FixAll Lactorylic Clear Sealer & Anti-Graffiti Coating	Gemini Coatings Gem Pro	Glidden Essentials
FixAll Latex Block Filler	Gemini Coatings Gem Tone	Glidden Everyday
FixAll Mason-Cote	Gemini Coatings Gem Var	Glidden EZ Track
FixAll Masonry Conditioner	Gemini Coatings Gulf Synthetics - PermaBond	Glidden Fundamentals
FixAll Novus	Gemini Coatings Master's Magic	Glidden Grab-N-Go
FixAll Polyurethane	Gemini Coatings Storm Shield	Glidden Gripper
FixAll PVA Drywall Primer	Gemini Coatings Titanium Series	Glidden High Endurance
FixAll Roof Coating	Gemini Coatings Total Wood Preservative	Glidden High Performance
FixAll RustPlate Primer	Gemini Coatings TWP	Glidden Max-Flex
FixAll Sanding Sealer	Gemini Coatings WFS	Glidden Premium
FixAll Semi-Transparent Interior Stain	Gemini Coatings Wood Finishers Supply	
FixAll Shop Coat Primer	General Finishes Arm-R-Seal Urethane Topcoat	
FixAll Skid Grip	General Finishes Black & White Undercoat	
FixAll Spar Varnish		

Glidden Professional Devflex	Henry Premium Elastomeric Base Coating	Kolor Kote
Glidden Professional Devguard	Henry Premium Non-Fibered Aluminum	Kool Seal
Glidden Professional Devoe	Henry RTC Coat	Krylon
Glidden PVA Drywall Primer	Henry Solorfix Tan Elastomeric	Krylon Commercial
Glidden Quick Cover	Henry Special Color Elastomeric Herbal Oil	Kwal
Glidden Spred	HGTV Home	Lanco Aqua Proof Roof Primer
Glidden Vinyl Renew	HGTV Weathershield by Sherwin Williams	Lanco Color Collection Wall & Trim Paint
Glidden Woodpride	High Solid Floor Oil	Lanco Coolguard Roof Coating
Glitsa Gold Seal™ Finish	Homax Premixed Popcorn Ceiling Texture	Lanco Dura-Life Clear Sealer
Glitsa Gold Seal™ Lite Scent™ Finish	Homax Premixed Wall Texture	Lanco Natural Look Clear Sealer
Glitsa Gold Seal™ Stains (various colors)	Homax Roll-On Texture	Lanco Seal Rubber Roof Coating
Glitsa High Performance Waterborne Finish	Homax Tile Guard	Lanco Siliconizer Roof Coating
Glitsa Infinity II LVOC™ Finish	Homax Wet Look Cure Seal	Lanco Titanium Paint & Primer
GlitsaMax™ Finish	Homestead	Lanco Wet Look Clear Sealer
Glitsa Quality Seal™ Sealer	Insl-X Aqua Lock	Laticrete Granite & Marble Countertop Sealer
Glitsa Wood Flour Cement™	Insl-X Blockout	Laticrete High Gloss Sealer & Finish
Glitza TruSeal	Insl-X Cabinet Coat	Laticrete Paver Armor Pro™ Premium High Gloss Color Enriching Sealer
GlosThane Finish	Insl-X Chlorinated Rubber Pool Paint	Laticrete Paver Armor Pro™ Premium No Gloss Color Enriching Sealer
Golden Paintworks	Insl-X Field Marking	Laticrete Paver Armor Pro™ Premium Penetrating Natural Look Sealer
GoodFilla Stain and Paint Base GPM	Insl-X Hot Trax Acrylic Garage Floor Paint	Laticrete Paver Armor Pro™ Premium Salt Repelling Natural Look Sealer
GreenSheen® (all products)	Insl-X Lead Block Encapsulating Paint	Laticrete Paver Armor Pro™ Premium Semi Gloss Color Enriching Sealer
Grossman's Majic	Insl-X Odor Less	Laticrete Paver Armor Pro™ Premium Waterproofing Natural Look Sealer
GS88-1 Sealer	Insl-X Prime Lock	Laticrete Premium Stone Sealer
GS99-1 Sealer	Insl-X Pro-Plate Enamel - Rust Preventative Coating	Laticrete Premium Stone Sealer & Enhancer
Guardian Contractor Grade	Insl-X Rubber Based Pool Paint	Laticrete Saltillo Tile Sealer & Finish
Guardian Professional Quality H&C	Insl-X Seal Lock	Laticrete Semi Gloss Sealer & Finish
H&K Paints All Coat	Insl-X Stix	Laticrete Stone Sealer
Hammerite	Insl-X Sure Step	Laticrete Stone Sealer & Enhancer
Hard Oil	Insl-X Tough Shield	Laticrete StoneTech® Professional Enhancer
Harrison Paint (all products)	Insl-X Tru-Flex Concrete Bond Coat	Laticrete StoneTech® Professional Enhancer Pro™ Sealer
HD® Designs	Insl-X Tru-Flex Cushion Coat	Laticrete StoneTech® Professional Grout Release
HDP™ Water-Repellent Paint	Insl-X Tru-Flex Latex Field Marking Paint	Laticrete StoneTech® Professional Heavy Duty Exterior Sealer
Heavy Bodied Glazing Stain (Various colors)	Insl-X Tru-Flex Line Marking Paint	Laticrete StoneTech® Professional Heavy Duty Sealer
Hemp Shield	Insl-X Tru-Flex Neutral Filler Coat	
Henry/Bakor	Insl-X Tru-Flex Smooth Colored Finish Coat	
Henry Acryprime Recoat Primer	Insl-X Tru-Flex Textured Colored Finish Coat	
Henry Air Bloc 31 Brush/Spray	Insl-X Tuffcrete	
Henry Aquaprime Primer	Insl-X Waterblock	
Henry Aquatac Primer	Insl-X Waterborne Pool Paint	
Henry Binder/Tack Emulsion	Kilz	
Henry Grey Elastomeric Roof Coating	Kilz Casual Colors	
Henry Light Tan Roof Coating	Kilz Pro-X	
Henry Metalshield Rubber Based Gray Roof Coating	Kilz True Tone	
Henry Metalshield Waterbased Elastomeric Roof Coating		

Laticrete StoneTech® Professional High Gloss Finishing Sealer	Majic Aluminum Paint	McCloskey
Laticrete StoneTech® Professional High Gloss Lacquer	Majic Barn & Fence Paint	McCloskey Man-O-War
Laticrete StoneTech® Professional Impregnator Pro® Sealer	Majic Barricade	McCloskey Multi-Use
Laticrete StoneTech® Professional Maximum BulletProof® Sealer	Majic Basement Paint	McCloskey Special Effects
Laticrete StoneTech® Professional Natural Stone Countertop Sealer	Majic Concrete Sealer	McCloskey Stains
Laticrete StoneTech® Professional Paver Sealer & Enhancer	Majic Diamond Hard Enamel	McCoy's
Laticrete StoneTech® Professional Salt Water Resistant Sealer	Majic Diamond Hard Paint	Messmer's Composite Deck Finish
Laticrete StoneTech® Professional Sealer	Majic Easy Spread	Messmer's Decking Stain
Laticrete StoneTech® Professional Semi Gloss Finishing Sealer	Majic Exterior/Interior Paint	Metallic Finishes
Laura Ashley	Majic Fence Paint	Metal Ready Universal
Lauzon wood Clear Finish	Majic Field Marking Paint	Minwax Color Wash
Lauzon wood stain	Majic Floor Enamel	Minwax Lacquer (all types)
Lenmar 350 VOC Polyurethane Wood Finish	Majic Floor Paint	Minwax Polycrylic
Lenmar Aqua-Plastic	Majic House & Deck Stain	Minwax PolyShades
Lenmar Echo	Majic Kitchen & Bath Paint	Minwax Polyurethane (all types)
Lenmar Evolution	Majic Latex Enamel	Minwax Stain (all types)
Lenmar Interior Waterborne Wiping Stain	Majic Lifestyle	Minwax Tung Oil
Lenmar QuickStain Waterborne Wiping Stain	Majic Pride	Minwax Urethane
Lenmar Spar Varnish	Majic Primer & Paint	Minwax Varnish
Life Cycle Coatings Architectural Paint	Majic Professional	Minwax Wipe-On Poly
Lifeline Accents	Majic Rust Kill Coating	Minwax Wood Effects
Lifeline Acrylic	Majic Stain Blocking Primer Sealer	Minwax Wood Finish
Lifeline Advance	Majic Town & Country	Miracle Sealants 511 Anti-Slip
Lifeline Endure	Majic Waterproofing Sealer	Miracle Sealants 511 Glass Tile & Shower Door Sealer
LifeLine Exterior	Majic Water Sealer	Miracle Sealants 511 H2O Plus
Lifeline Interior	Majic Wood Stain	Miracle Sealants 511 Impregnator
Lifeline Ultra-2	Majic Wood Varnish	Miracle Sealants 511 Porcelain & Ceramic Tile Sealer
Lifeline Ultra-7	Mark's Paint	Miracle Sealants 511 Porous Plus
Local Color Recycled Latex Paint	Martha Stewart Living	Miracle Sealants 511 Quartz Counter Top Sealer
Long End Seal	Martin Senour Paints	Miracle Sealants 511 Seal & Enhance
Loop Premium Recycled Paint	Marvins	Miracle Sealants High Gloss Finish Sealer
Lullaby Paints	MasonrySaver #25 Floor Finish	Miracle Sealants Matte Finish Sealer
Lumber Jacket Stains (all products)	MasonrySaver Acrylic Waterproofing Sealer	Miracle Sealants Mira Matte
Mad Dog Crack Fix (MDCF)	MasonrySaver All-Purpose HD Water Repellent	Miracle Sealants Tile, Stone & Grout Sealer
Mad Dog Deck Fix (MDDF)	MasonrySaver Decorative Concrete Sealer	ML Campbell
Mad Dog Primer (MDP)	MasonrySaver Garage Floor Sealer	Moldex Sealant
Mad Dog Primer 2 (MDP 2)	MasonrySaver Paver Sealer	Mono II
Mad Dog Primer Smooth (MDPSM)	MasonrySaver VOV Compliant Solvent Base Water Repellent	Mono II EXT
Magnolia Home Paint by Kilz	MasonrySaver Water Repellent for Brick	Montage Architectural Paint
Maintenance One	MasonrySaver Water Repellent for Split-Face Block	Multi-Mist Products - Pro Seal Ultra
Maintenance Paint (Home Depot)	Masonry Shield	Multi-Mist Products - Quorx
	Masterchem	Multiplex
	Master Gel® Finish Clear	Muralo Quick Tred (various colors)
	Master Guard Oil and Spot Primer	Muralo Quick Tred Tex (various colors)
	Master Guard Sealer	Muralo Specialty Coatings
	Master Guard Wood Sealer	Murex Primer
	MaxLife	MX Primer
	MBP Flat	

NanoKote (all products)	Painter's Select	PPG Multi-Pro Maintenance
Nautica	Pantone	PPG Paramount
NuDeck	Parks Pro Finisher	PPG Performance
Odds N Ends	PD Stain	PPG Perma-Crete
Old Masters Brushing Lacquer	Penetrating Oil Sealer	PPG Pitt-Cryl Plus
Old Masters Exterior Water-based Spar Urethane	Penofin Concrete & Masonry Stain	PPG Pitt-Glaze
Old Masters Fast Dry Stain	Penofin Wood Finishes	PPG Plex-Seal
Old Masters Gel Stain	Permax 108 Acrylic Coating	PPG Porter Paints Acri-Pro
Old Masters Graining Base	Permax 115 Acrylic Coating	PPG Porter Paints Acri-Shield Paint
Old Masters H2O Wood Stain	Permax 120 Acrylic Coating	PPG Porter Paints Acri-Shield Stains
Old Masters Oil Based Gel Polyurethane	Pittsburgh Paints and Stains	PPG Porter Paints Advantage 900
Old Masters Oil Based Polyurethane	Pittsburgh Paints and Stains Revolution	PPG Porter Paints Blankit
Old Masters Oil Based Quick-Dry Varnish	Plastek	PPG Porter Paints Glyptex
Old Masters Oil Based Sanding Sealer	Plastek EXT	PPG Porter Paints Permanizer
Old Masters Oil Based Spar Marine Varnish	Plastic Kote	PPG Porter Paints Portersept
Old Masters Oil Based Super Varnish	Plasti-Kote	PPG Porter Pro-Master 2000
Old Masters Penetrating Sealer	Poly-Soy Top Coat	PPG Primatite
Old Masters Penetrating Stain	Polyurethane Primer (all products)	PPG Proluxe Sikkens
Old Masters Tung Oil Varnish	Polyurethane Rust Preventative	PPG Pure Performance
Old Masters Water-based Clear Finish	PolyWhey	PPG Regency
Old Masters Water-based Polyurethane	PolyWhey Exterior (various colors)	PPG Seal Grip
Old Masters Water-based Sanding Sealer	PolyWhey Floor	PPG Silken Touch
Old Masters Wiping Stain	PolyWhey MVP Sport Floor Finish	PPG Speed Cryl
Old Masters Wood Conditioner	PolyWhey MVP Sport Floor Sealer	PPG Speedhide (except Dry Fog)
Old Masters Woodgrain Filler	PolyWhey Series 1000 Infusion Wood Modifier	PPG Sun Proof
Old Village Paint	PolyWhey Series 2000 Stain Base	PPG Synteko
Old World Stain	PolyWhey Series 3500 Wood Floor finish	PPG Timeless
Ollie's Town & Country	PolyWhey Series 3500 Wood Floor Sealer	PPG Ultra-hide 150
Olympic Paint	PolyWhey Wood Cleaner	PPG Ultralast
Olympic Stain	Pore-O-Pac [™] Grain Filler (various colors)	PPG Wallhide
One Time Wood Preservative (various colors)	Pore-O-Pac [™] Grain Filler Reducer	PPG Wall Supreme
Optimus	Power Hide (all products)	PPG Weather King
Orgill	PPG Accent Color Base	PPG Wonder Hide
Osmo Anti-Slip Decking Oil	PPG Bar-Ox	PPG Wonder Pro
Osmo Decking Oil	PPG Break-Through	PPG Wonder Pure
Osmo Natural Woodstain Oil Effect	PPG Builder Performance	PPG Wonder Shield
Osmo One Coat Only	PPG Diamond 350	PPG Wonder Tones
Osmo Polyx-Oil	PPG Flood	PPG ZoneMark
Osmo Polyx-Oil Raw	PPG Flood Pro	PPI [™] Waterborne Finish
Osmo Spray-Polyx	PPG Floor & Porch	Pratt & Lambert®
Osmo Top Oil	PPG Fortis 350	Pratt & Lambert Accolade®
Osmo UV-Protection Oil	PPG Fortis 450	Pratt & Lambert RedSeal®
Osmo Wood Wax Finish	PPG Hi-Hide	Pratt & Lambert RedSeal® Zero VOC
Ospho (rust inhibitor)	PPG Kilstain	Pratt & Lambert STAINShield®
PAF Primer	PPG Maintenance Paint	Prelude
	PPG Manor Hall	Premier Aluminum Roof Coating Fibered
	PPG Metallic Tones	Premium
	PPG Monarch	Premium Decor
	PPG Mopak	Pre-Stain Clear Wood Stain
		Prestige
		Prime 1
		Prime Choice (all products)
		Prime-n-Seal

Primer	Rainguard Micro-Seal Water Repellent Ready to Use	Richard's Paint Rich Classic
Primer with Sand™	Rainguard Plugger Acrylic Sealer 10% Solids	Richard's Paint Rich Flex
Prime Time	Rainguard Plugger Acrylic Sealer 25% Solids	Richard's Paint Rich Pro
Prime Time Plus	Rainguard Satin-Lok Water Base Medium Gloss Repellent	Richard's Paint Rich Shield
Pro Best	Rainguard Super Stucco Primer Sealer Concentrate	Richard's Paint Rich Tex
Professional Coatings	Rainguard Vandl-GuardFinish Coat Graffiti Barrier	Richard's Paint Rich Wall
Profin:Gloss and Satin	Rainguard Vandl-GuardFIVE Permanent Anti-Graffiti Coating	Richard's Paint Richwood
Pro Good	Rainguard Vandl-GuardONE Permanent Anti-Graffiti Coating	Richard's Paint Roof Shield
Pro Grade	Rainguard Vandl-Guard Permanent Anti-Graffiti Coating	Richard's Paint Rust Sheild
Prymit®	Rainguard Vandl-GuardTEN Permanent Anti-Graffiti Coating	Richard's Paint Shields All
Puma	Rainguard Vandl-Top Sacrificial Anti-Graffiti Coating	Richard's Paint Signature Ceramic
Puma-XL	Rainguard Waterproof 7 year	Richard's Paint Signature Series
Qualalacq™ Lacquer Gloss	Rainguard Wet Look Sealer Wood &Masonry	Richard's Paint Signature Series Plus
Qualalacq™ Lacquer Reducer	Ralph Lauren	Richard's Paint Thor
Qualalacq™ Lacquer Satin	Ramuc	Richard's Paint Wall Guard
Qualalacq™ Sanding Sealer	Rapid Roof HV	Rodda Accent Primer
Qualarenu™ #1	Rapid Roof III	Rodda AC Line
Qualasole™	Ready Seal (all products)	Rodda All Purpose Equipment Enamel
Quart testers (all products)	ReColor™ (All Products)	Rodda Aqua Master
Quick Dry Zar Sanding Sealer (Gloss/Satin)	Reflectit™	Rodda Cat-A-Lac
Quik Hide	Reserve	Rodda Color Base
Quikrete Concrete & Masonry High Gloss Sealer	Resin & Oil Stain Finish	Rodda Control Primer
Quikrete Concrete & Masonry Waterproofing Sealer	Restoration Hardware	Rodda Crystal Clear
Quikrete Masonry Waterproofer	Restore-X	Rodda EZEE Coat
Quikrete Penetrating Concrete Stain	Revyvit®	Rodda Fast Dry Floor Finish
Quikrete Textured Acrylic Concrete	Richard's Paint Barricade	Rodda First Coat
Quikrete Translucent Concrete Stain	Richard's Paint Bondcrete	Rodda Horizon
Quik-Tred Floor Enamel	Richard's Paint Bungalow 47	Rodda Interior Performance
Radcon (various colors)	Richard's Paint Deck Guard	Rodda Lasyn
Rainguard Advanced Waterproofer 10 year	Richard's Paint Driveway and Floor Coating	Rodda Mar Resist
Rainguard Blok-Lok Water Repellent Concentrate	Richard's Paint Eternity	Rodda Master Painter
Rainguard Blok-Lok Water Repellent Ready to Use	Richard's Paint Floor-Tite	Rodda Metal Master
Rainguard Clear-Seal 1 part High Gloss Acrylic Urethane Sealer	Richard's Paint H2O Fusion	Rodda Modern Wood Stain
Rainguard Clear-Seal 1 part Low Gloss Acrylic Urethane Sealer	Richard's Paint Holzon	Rodda Multi Master
Rainguard Color-Lok Solid Color Silicone Stain ATB	Richard's Paint Holzout	Rodda MultiPrime
Rainguard Color-Lok Solid Color Silicone Stain DTB	Richard's Paint Holztitle	Rodda pHlextite
Rainguard Color-Lok Solid Color Silicone Stain WTB	Richard's Paint Painter's Pride	Rodda Ply-Coat
Rainguard Floor-Lok Sealer Concentrate	Richard's Paint Paveseal	Rodda PMC 300
Rainguard Micro-Seal Water Repellent Concentrate	Richard's Paint Pliolite	Rodda Porsalite
	Richard's Paint PPS	Rodda Roseal
	Richard's Paint Rich Air Zero VOC	Rodda Rural Manor
		Rodda Scotseal
		Rodda Speed Primer
		Rodda SR Ultra
		Rodda Super Roflex
		Rodda Surfbond
		Rodda Terra
		Rodda Tuff Deck
		Rodda Ultimate II
		Rodda Unique II
		Rodda Vapor Block
		Rodda Vapor Shield
		Rodda Weather Performance

Rodda Wood Master	Rudd Hi-build™ Fast Dry Finish	Rustoleum American Accents
Roman ECO-988 Pigmented Primer	Rudd Hycryl™ Waterborne Finish	Rustoleum BIN
Roman Golden Harvest PRO-988	Rudd Hycryl™ Waterborne Sealer	Rustoleum Bulls Eye
Roman PRO-909 Vinyl Prep	Rudd Hyplex™ Lacquer (various colors)	Rustoleum Colorfast
Roman PRO-935 R-35	Rudd ISC™ Stains (various colors)	Rustoleum Decorative Painter's Products
Roman PRO-977 Ultra Prime	Rudd ISS LH™ Spray Stains (various colors)	Rustoleum Elastomeric Roof Coating
Roman Pro-999 Rx-35	Rudd ISS™ Spray Stains (various colors)	Rustoleum Epoxy Shield
Roofers Choice	Rudd IWS™ Wiping Stains (various colors)	Rustoleum Flash Bond 400
Room & Board by Valspar	Rudd Natuseal™ Stains (various colors)	Rustoleum Home
Royal Conditioner™	Rudd Nulustre™ Lacquer	Rustoleum MasterClear Supreme
RPM Water Based Grain Filler (various colors)	Rudd Nu-wave™ Lacquer (various colors)	Rustoleum Metallic Paint Collection
RPM Wood -15 Minute Wood Stain (various colors)	Rudd Nu-wave™ Sealers (various colors)	Rustoleum Multispec
RPM Wood-8x Wipe On Water Base Urethane Satin	Rudd On-site™ Lacquer	Rustoleum OKON
RPM Wood -Polyurethane Satin	Rudd Plastiprime™ (various colors)	Rustoleum Painter's Touch
RPM Wood- Vinyl Sealer	Rudd Primer Undercoater (various colors)	Rustoleum Peel-Bond
RPM Wood Waterborne Urethane Finish Satin	Rudd Prism™ Waterborne Stains (various colors)	Rustoleum Perma White
Rudd Acryl Fin™ Finish	Rudd Problend 350 VOC™ Spray/Wiping Stains (various colors)	Rustoleum Plastic And Vinyl NT
Rudd Aerodry™ (various colors)	Rudd Problend TC™ Spray/Wiping Stains (various colors)	Rustoleum Prime Start
Rudd Basetoner™ (various colors)	Rudd Pro-Hibuild™ Lacquer	Rustoleum Restore
Rudd Catalast™ Lacquer (various colors)	Rudd Pro-Hibuild™ Sealer (various colors)	Rustoleum Restorz
Rudd Chromacat™ Lacquer (various colors)	Rudd Prothane™	Rustoleum Simply Home
Rudd Chromawipe NVO™ Wiping Stain (various colors)	Rudd Pro™ Lacquer	Rustoleum Stop Rust
Rudd Chromawipe™ Wiping Stain (various colors)	Rudd Pro™ Sealer	Rustoleum Studio Color
Rudd Colorplex™ Lacquer (various colors)	Rudd Quickstack™ (various colors)	Rustoleum Sure Color
Rudd Colorplex™ Undercoaters (various colors)	Rudd Terraset™ Stain Concentrates (various colors)	Rustoleum Theme Paint
Rudd Colortools™ LH Spray Stain (various colors)	RUST DESTROYER	Rustoleum Trim Magic
Rudd Colortools™ Wiping Stain (various colors)	RUST DESTROYER FAST DRY	Rustoleum Varathane
Rudd Duracat-V 550 VOC Lacquer	RUST DESTROYER HIGH HEAT	Rustoleum Watco Danish Oil
Rudd Duracat-V 550 VOC Sealer	Rusticide (rust remover)	Rustoleum Watco Exterior Wood Finish
Rudd Duracat-V Plus™ Lacquer	RUST KNOCKOUT	Rustoleum Watco Lacquer + Color Tint
Rudd Duracat-V™ Lacquer (various colors)	Rustoleum 360 Grey	Rustoleum Watco Lacquer Clear Wood Finish
Rudd Duracat-V™ Sealer (various colors)	Rustoleum 360 Primer	Rustoleum Watco Teak Oil + Stain
Rudd Durafill™ Wood Filler	Rustoleum 900 Clear Coat	Rustoleum Watco Tung Oil
Rudd Duralac™ Lacquers (various colors)	Rustoleum Advanced Technology UMA	Rustoleum Watco Wipe-On Poly
Rudd Excelite™ Lacquer (various colors)		Rustoleum Wolman
Rudd Fastwipe™ Wiping Stain (various colors)		Rustoleum X-Seal
Rudd Glaze Stain		Rustoleum Zehrunge
		Rustoleum Zinsser
		SafeChoice
		Safecoat
		Safecoat Naturals
		Saman hybrid based varnish
		Saman hybrid stain
		Saman water based stain
		Saman water based varnish
		Sand Finish
		Sansin Boracol 20-2
		Sansin Classic
		Sansin DEC
		Sansin ENS

Sansin Foundation RTU	Seal-Krete Concrete Colors Semi-Transparent Stain	Seal-Krete GraniteFX Brush & Roll Decorative Concrete Coating - Sedona
Sansin MDF Primer	Seal-Krete Concrete Colors Semi-Transparent Stain #300 Tint Base	Seal-Krete GraniteFX Professional Grade Decorative Natural Stone Finish - DesertStone
Sansin Precision Coat	Seal-Krete Concrete Colors Semi-Transparent Stain #310 Terra Cotta	Seal-Krete GraniteFX Uniforming Primer - Gray
Sansin Purity Interior	Seal-Krete Concrete Colors Semi-Transparent Stain #320 Brownstone	Seal-Krete GraniteFX Uniforming Primer - Tan
Sansin Roof Tec	Seal-Krete DampLock Concrete Waterproofing Paint	Seal-Krete GraniTex
Sansin SDF	Seal-Krete Epoxy-Seal Concrete Paint	Seal-Krete GraniTex Decorative Natural Stone Contractor Kit - DesertStone
Sansin Timber Tec	Seal-Krete Epoxy-Seal Concrete Paint #920 White Base	Seal-Krete GraniTex Decorative Natural Stone Contractor Kit - EarthStone
Sashco Capture® Log Stain	Seal-Krete Epoxy-Seal Concrete Paint #921 Armor Gray	Seal-Krete GraniTex Decorative Natural Stone Contractor Kit - GrayStone
Sashco Cascade® Clear Coat	Seal-Krete Epoxy-Seal Concrete Paint #940 Deep Base	Seal-Krete GraniTex Decorative Natural Stone Contractor Kit - SandStone
Sashco Symphony® Interior Clear Coat	Seal-Krete Epoxy-Seal Low VOC Paint	Seal-Krete GraniTex Decorative Natural Stone Finish - DesertStone
Sashco Transformation Stain® Deck & Fence	Seal-Krete Epoxy-Seal Low VOC Paint #960 White Base	Seal-Krete GraniTex Decorative Natural Stone Finish - EarthStone
Sashco Transformation Stain® Log and Timber	Seal-Krete Epoxy-Seal Low VOC Paint #961 Armor Gray	Seal-Krete GraniTex Decorative Natural Stone Finish - GrayStone
Sashco Transformation Stain® Siding & Trim	Seal-Krete Epoxy-Seal Low VOC Paint #962 Slate Gray	Seal-Krete GraniTex Decorative Natural Stone Finish - SandStone
Satin Thane Finish	Seal-Krete Epoxy-Seal Low VOC Paint #970 Deep Base	Seal-Krete Heavy Duty Waterproofer
Scotch Acry-Flex	Seal-Krete Floor-Tex	Seal-Krete Lock-Down Epoxy Bonding Floor Primer
Scotch Acrylic Stain	Seal-Krete Floor-Tex Non-Slip Textured Coating	Seal-Krete Multi-Surface Water Repellent
Scotch Acry-Namel	Seal-Krete Floor-Tex Tintable #440 White Base	Seal-Krete Original Waterproofing Sealer
Scotch Acry-Sheen	Seal-Krete Floor-Tex Tintable #450 Deep Base	Seal-Krete Stucco Guard
Scotch Bus Stop	Seal-Krete Floor-Tex Tintable Low VOC #460 White Base	Sears
Scotch Draw-Tite	Seal-Krete Floor-Tex Tintable Low VOC #470 Deep Base	Serena&Lily
Scotch Elast-A-Crylic	Seal-Krete Floor-Tex Topcoat	Severe Weather Contractor Finish
Scotch Elast-O-Bond	Seal-Krete GraniteFX	Shading/Glazing Stain (various colors)
Scotch Ever-Gloss	Seal-Krete GraniteFX Brush & Roll Decorative Concrete Coating - Gulfshore	Shake Shield
Scotch Kid-Proof	Seal-Krete GraniteFX Brush & Roll Decorative Concrete Coating - Keystone	Sheffield Durex
Scotch Latex Enamel Undercoat	Seal-Krete GraniteFX Brush & Roll Decorative Concrete Coating - Monterey	Sheffield Gold Leaf Finish
Scotch Loc-Prime Hi-Build Undercoat		Sherwin Williams
Scotch Prime Choice		Sherwin Williams A-100
Scotch PVA Sealer		Sherwin Williams Blok-Tite™
Scotch Selz		Sherwin Williams Bright Life
Scotch Tex-Dura		Sherwin Williams Builders Masterpiece
Scotch Vinyl-Acrylic Ceiling White		
SeaFin AquaSpar Gloss and Satin		
SeaFin Filler/Stain		
SeaFin Ship n'Shore Sealer		
SeaFin Super Spar Varnish		
Seal-Krete Clear-Seal		
Seal-Krete Clear-Seal High Gloss Sealer		
Seal-Krete Clear-Seal Low Gloss Sealer		
Seal-Krete Clear-Seal Premium High Gloss Sealer		
Seal-Krete Clear-Seal Premium High Gloss Sealer Low VOC		
Seal-Krete Clear-Seal Satin Sealer		
Seal-Krete Concrete Colors Low Lustre Sealer		
Seal-Krete Concrete Colors Low Lustre Sealer		

Sherwin Williams Builders Solution Int.	Sherwin Williams ProClassic	Spar Restoration Varnish
Sherwin Williams Cashmere Interior	Sherwin Williams ProGreen 200	Spraytek I
Sherwin Williams Classic 99 Int	Sherwin Williams Pro-Hide® Gold	Spraytek II
Sherwin Williams Classic Cote	Sherwin Williams Pro-Hide® Green	Spraytek III
Sherwin Williams ColorAccents Interior Alkyd	Sherwin Williams Pro-Hide® Silver	StainMaster
Sherwin Williams ColorPlace®	Sherwin Williams Pro Kote	Stanley Steemer
Sherwin Williams ConFlex XL	Sherwin Williams ProLine Supreme	Start Right
Sherwin Williams DeckScapes Ext	Sherwin Williams ProMar 200	StoCoat Acryl
Sherwin Williams Design Accents	Sherwin Williams ProMar 400	StoCoat Acryl Plus
Sherwin Williams Design Basics Interior	Sherwin Williams ProMar 700	StoCoat Color
Sherwin Williams Drywall Primer	Sherwin Williams Property Solution	StoCoat Color Sand
Sherwin Williams Dura Clad	Sherwin Williams Red Devil	StoCoat DTM Acrylic
Sherwin Williams DuraCraft Acrylic Latex	Sherwin Williams Resilience	StoCoat DTM Metal-Primer
Sherwin Williams Duraseal	Sherwin Williams Rich Lux	StoCoat Lotusan
Sherwin Williams Duration	Sherwin Williams Rust-O-Lastic	StoCoat Lotusan Low VOC
Sherwin Williams Duron	Sherwin Williams Sea Shore	StoCoat Metallic
Sherwin Williams EasyLiving®	Sherwin Williams Shellac Primer	StoCoat Texture Coarse
Sherwin Williams EcoSelect® Zero VOC	Sherwin Williams Sher-Crete	StoCoat Texture Fine
Sherwin Williams Emerald	Sherwin Williams SherStripe	StoCoat Texture Medium
Sherwin Williams Eminence®	Sherwin Williams Signature Select	Sto Hot Prime
Sherwin Williams Enviropure	Sherwin Williams Skylight®	Stolastic Sand
Sherwin Williams EverLast	Sherwin Williams Solo 100% Acrylic	Stolastic Smooth
Sherwin Williams Faux Impressions®	Sherwin Williams SuperBond	Stone & Masonry Conditioner
Sherwin Williams Flex Bon	Sherwin Williams SuperPaint	Stone Mason
Sherwin Williams Fresh Kote	Sherwin Williams Terminator™	Stone Mason Ultra Gloss Water Based
Sherwin Williams Harmony	Sherwin Williams Twist & Try	Sto Primer Creativ
Sherwin Williams Impressions	Sherwin Williams UltraCrete	Sto Primer Sand
Sherwin Williams Infinity®	Sherwin Williams Ultra Deluxe	Sto Primer Smooth
Sherwin Williams Lok-Tite	Sherwin Williams Ultra Guard	Storm Systems (all products)
Sherwin Williams Loxon	Sherwin Williams WithSTAND®	StoSilco Lastic
Sherwin Williams Luxury Living	Sherwin Williams Wood Classics	StoTique
Sherwin Williams Maintenance Pro	Sherwin Williams WoodScapes	Structures Wood Care NatureColor®
Sherwin Williams Masterline	Show Kote	Structures Wood Care NatureOne®
Sherwin Williams Master Painters	Sikagard® 510	Stucco, Masonry & Brick Paint
Sherwin Williams Master Touch	Sikagard® 550W Elastocolor	Sunnyside Waterproofer
Sherwin Williams Maxflex™	Sikagard® 552W Primer	Sunnyside Wood Protectant
Sherwin Williams Maxwood®	Sikagard® 570	Superfinish (all products)
Sherwin Williams Modac	Sikagard® Elastic Base Coat Smooth	Super-Tred Industrial Enamel (all products)
Sherwin Williams Optima Formula 360	Sikagard® Elastic Base Coat Textured	Sure Shine
Sherwin Williams Painters Edge	Silox Seal "A" Side	Surmax
Sherwin Williams PalGard®	Simply Glaze	Sutherland Welles Ltd. Marine Spar Varnish
Sherwin Williams Platinum	SkimStone® Protective Sealer	Sutherland Welles Ltd. Murdoch's Line 500 Floor Finish
Sherwin Williams Ply-Mastic	SkimStone® Select Finish	Sutherland Welles Ltd. Murdoch's Line Hard Oil
Sherwin Williams Ply-Thane	Skylight	Sutherland Welles Ltd. Murdoch's Line Hard Sealer
Sherwin Williams Ply-Tile	Snow Roof	Sutherland Welles Ltd. Murdoch's Line Table Top
Sherwin Williams Porcelain®	Solar-Lux™ Stain (various colors)	Sutherland Welles Ltd. Wiping
Sherwin Williams PrepRite	Solar-Lux™ Waterborne Dye Stain (various colors)	
Sherwin Williams ProBlock	Solar-Lux™ Waterborne Glaze (various colors)	
	Solar-Lux™ Waterborne Wiping Stains (various colors)	
	SoyCrete Architectural Concret Stain	

Varnish (Sealer, Low, Medium, High Lustre)	Tex-Cote Trim-Cote®	Valspar Color Style
Sydney Harbour Alchemy Liquid Gold	Tex-Cote Ty-Cote™	Valspar Decorator
Sydney Harbour Aqua Enamel	Tex-Cote Ultra-Tex™	Valspar Duramax
Sydney Harbour Clearcoat	Tex-Cote XL70®	Valspar Elan
Sydney Harbour Duchess Satin	Texturecoat	Valspar Integrity
Sydney Harbour Eggshell Acrylic	Texture Paint	Valspar Medallion
Sydney Harbour Industrial Lustre	The Freshaire Choice	Valspar Medallion Primers
Sydney Harbour Instant Rust Clear Sealer	The Paint Drop™	Valspar Prep-Step Primers
Sydney Harbour Interno Lime Wash	Thick Husky Primer	Valspar Pro 2000 Interior Contractor Finish
Sydney Harbour Limeproof Undercoat Sealer	Thompson's WaterSeal	Valspar Professional
Sydney Harbour Liquid Copper & Patina Green	TileLab Gloss Sealer & Finish	Valspar Professional Bonding Primer
Sydney Harbour Liquid Iron & Instant Rust	TileLab Matte Sealer & Finish	Valspar Professional Exterior
Sydney Harbour Liquid Tin	TileLab Sealer/Cleaner/Resealer Combo Pack	Valspar Professional Exterior Primer
Sydney Harbour Low Sheen Acrylic	TileLab Stone Enhancer	Valspar Professional Interior
Sydney Harbour Matt Wall Sealer	TileLab SurfaceGard	Valspar Professional New Construction Primer
Sydney Harbour Original Lime Wash	Timberflex	Valspar Professional PVA Primer
Sydney Harbour Palm Beach Black	Timberflex II	Valspar Restoration Series
Sydney Harbour Stone Paint	Timberflex Pro	Valspar Signature Colors
Sydney Harbour Ultra Flat Acrylic	Timber Pro UV Crystal Urethane	Valspar Tractor & Implement
Sydney Harbour Universal Primer	Timber Pro UV Deck & Fence Formula	Valspar Ultra
Sydney Harbour Wood Wash	Timber Pro UV Internal Concrete Sealer	Valspar Ultra Premium
Tack Coat	Timber Pro UV Internal Wood Stabilizer	Valspar Weathercoat Value
Tag-Out Graffiti Paint	Timber Pro UV Log & Siding Formula	Van Sickle Barn and Outbuilding Paints
Temproof 1200 Stove paint	Timber Pro UV Masonry Top Sealer	Van Sickle Exterior Latex (Economy, Premium or Super Premium)
Tex-Cote 300	TimberSoy Penetrating Natural Wood Stain	Van Sickle Exterior Stains
Tex-Cote 400	Tite Waterproofing Paint	Van Sickle Floor Enamel
Tex-Cote 600	Top Choice	Van Sickle Interior Latex (Economy, Premium or Super Premium)
Tex-Cote Aluma-Cool®	Tru Seal	Van Sickle Multi Purpose Enamel
Tex-Cote Clear-Seal™	Tuscan Glaze™	Van Votz Hi-Tech Waterproofer
Tex-Cote Color Cote™	Two Minute Repair Liquid	Vasari Lime Paint
Tex-Cote Color Tex®	TWP Mildew Sealer	Vasari Mineral Primer
Tex-Cote Cool-Tec®	UGL Pro Finish (all Gloss Levels)	Vogue Deep Colors
Tex-Cote Cool-Tex®	Ultimate House Paint (all products)	Vogue from Muralo Deep Color finishes
Tex-Cote Coolwall®	Ultra (all products)	Wall Kote
Tex-Cote Epo-Tex™	Ultra-Fill	Wall Paint
Tex-Cote Flex-On®	Ultra-Tred Epoxy (all products)	Wall-Up
Tex-Cote Graffiti Gard®	Ultra XT	Walmart
Tex-Cote Kenitex®	Ultra Zar Plus (Gloss/Satin)	Waterlox 350 VOC Satin Finish
Tex-Cote Metal-Prime™	Undercoat	Waterlox 350 VOC Sealer/Finish
Tex-Cote Primer 27™	Underhill Paints	Waterlox 450 VOC Satin Finish
Tex-Cote Rainstopper®	Uniflex	Waterlox Original High Gloss Finish
Tex-Cote Reflect-Tec®	Universal Stain Killing Primer	Waterlox Original Satin Finish
Tex-Cote Stone-Tex®	Up Paint	Waterlox Original Sealer/Finish
Tex-Cote Strata Grip	Ura-Floor Gloss WB Urethane	Waterlox XL88 Gloss Urethane
Tex-Cote Tex-Dri®	UV Plus	Waterlox XL89 Satin Urethane
Tex-Cote Tex-Gard®	UV Plus for Hardwoods	Weather All
Tex-Cote Tex-Tura®	Valspar	Weathercoat™
Tex-Cote Top-Cote™	Valspar Anti-Rust	
	Valspar Climate Zone	



Weatherlastic®
Weatherprime®
Wet Wood Stain
White Pickling Stain
Wipe on Zar (Semi Gloss/Satin)
Wonder Guard
Wood Iron Deck, Fence & Siding
Stain
Wood Iron Doors & More Finish
Wood Iron Exterior Oil Finish
Wood Iron Generations Water-Based
Stain
Wood Iron Top Coat Finish
Wood Shield
Woodsman
Woodtone Series (various colors)
Woodturners Finish
X-200 Primer (all products)
X-O Rust
Yenkin Majestic Start To Finish
ZAP Primers
Zar Classic (all Gloss Levels)
Zar Clear Wood Sealer
Zar Clear Wood Sealer Toner Base
Zar Deck&Siding Stains Solid and
Semi-Transparent (all colors)
Zar Exterior Polyurethane
(Gloss/Satin)
Zar Exterior Water Base
Polyurethane (Gloss/Satin)
Zar Interior Polyurethane (all Gloss
Levels)
Zar Ultra Exterior Polyurethane (all
gloss Levels)
Zar Ultra Interior Polyurethane (all
Gloss Levels)
Zar Ultra Max OMU (all gloss Levels)
Zar Ultra Max Rejuvenator
Zar Ultra Max Sanding Sealer
Zar Ultra Max Wipe On
Zar Ultra Max Wood Stains (all
colors)
Zar Wood Stains (all colors)
Zinsser SmartCoat
Zone Marking Paints

Appendix B

Definition of Program Products and Sample Product Notices

Defining Architectural Paint Products for the Purposes of the Assessment

Updated — January 2020



Architectural paint is defined under the Paint Stewardship Program as:

Interior and exterior architectural coatings sold in containers of five gallons or less.

Architectural paint does not include:

Industrial maintenance (IM), original equipment manufacturer (OEM) or specialty coatings.

In order to distinguish between what is an architectural coating for the purpose of the assessment and what coatings should not be assessed the fee, we are using definitions and terminology from the U.S. Environmental Protection Agency, California Air Resources Board and other state and local Architectural and Industrial Maintenance (AIM) rules.

In order to determine the products on which the fee is assessed, and the products on which the fee is not assessed, a company should follow these steps:

- A. Start with the type of coating. If the coating is an architectural coating, go to B. If the coating is not an architectural coating, it is not assessed a fee.
- B. If the coating meets the definition of architectural coatings (see below), does not meet the definition of Industrial Maintenance Coatings (also below), and is not specifically excluded, it is assessed a fee.

I. Architectural Coatings

Architectural coating means a coating recommended for application to stationary structures and their appurtenances, portable buildings, pavements, curbs, fields and lawns. This definition excludes adhesives, aerosols and coatings recommended by the manufacturer or importer solely for shop applications or solely for application to non-stationary structures, such as airplanes, ships, boats, and railcars.

II. Industrial Maintenance Coatings

Industrial Maintenance (IM) coating means a high performance architectural coating, including primers, sealers, undercoaters, intermediate coats, and topcoats formulated and recommended for application to substrates exposed to one or more of the following extreme environmental conditions in an industrial, commercial, or institutional setting:

1. Immersion in water, wastewater, or chemical solutions (aqueous and non-aqueous solutions), or chronic exposure of interior surfaces to moisture condensation;
2. Acute or chronic exposure to corrosive, caustic, or acidic agents, or to chemicals, chemical fumes, or chemical mixtures or solutions;
3. Repeated exposure to temperatures above 120 °C (250 °F);
4. Repeated (frequent) heavy abrasion, including mechanical wear and repeated (frequent) scrubbing with industrial solvents, cleansers, or scouring agents; or
5. Exterior exposure of metal structures and structural components.

One of the primary ways AIM rules distinguish IM coatings from other architectural coatings is the manufacturer's recommendation for restricted usage. IM coatings must be labeled under the rules as:

1. "For industrial use only."
2. "For professional use only."
3. "Not for residential use" or "Not intended for residential use."

Thus, if the product is not intended for and not labeled as an IM coating, it should be deemed a covered architectural coating and the fee should be assessed, unless it is specifically excluded (see next page).

III. Original Equipment Manufacturer (OEM) Coatings

Shop application means that a coating is applied to a product or a component of a product in a factory, shop, or other structure as part of a manufacturing, production, finishing or repairing process (e.g., original equipment manufacturing coatings).

Since OEM (shop application) coatings may be intended but not labeled for industrial or professional use, and may be sold in containers of 5 gallons or less, if a company can clearly document that the coating was sold exclusively for OEM use, the fee should not be assessed. However, if this coating can be sold to a consumer or contractor for other than shop application and/or the use cannot be distinguished via the method of sale, the fee should be assessed.

IV. Specialty Coatings

Lastly, in order to identify Specialty or Special Purpose Coatings, we have used the definition from the Federated Society of Coating Technology's Coatings Encyclopedic (since AIM rules don't have a definition), which states that these coatings include arts and crafts, and automotive refinish coatings. These products should be easier to distinguish, however, as they are clearly called out as non-assessed products on the list below. The fee should not be assessed for these coatings.

Assessed Products (maximum container size of 5 gallons)

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Non-Assessed Products (regardless of container size)

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Drywall Primer-Surfacers

Updated — June 2012



Purpose

The purpose of this notice is to clarify that “Drywall Primer-Surfacers” are covered by the PaintCare program. As part of the program, manufacturers of these products must register with PaintCare and collect and remit the Assessment (PaintCare fee) as with other architectural paints in states with active paint stewardship programs.

Background

In order to assist companies with determining what coatings were architectural coatings subject to the PaintCare fee and what coatings were not, PaintCare developed a fact sheet detailing what factors should be taken into consideration when making these determinations. In addition, the fact sheet listed examples of PaintCare products and examples of non-PaintCare products (products that should not be assessed the fee). PaintCare, however, relies on individual manufacturers to determine what products are part of the program and what products are not, depending on their specific product lines. In some cases, PaintCare helps with this determination based on individual calls with manufacturers. In the case of Drywall Primer-Surfacers, based on these calls, it has come to our attention that some manufacturers were assessing the fee believing they were program products and some were not assessing the fee believing that they were non-program products. It appears that confusion arose when trying to distinguish drywall primer from drywall compound.

In order to ensure that all manufacturers are on a level playing field and the PaintCare fee is indeed placed on all products subject to the assessment, PaintCare herein clarifies that Drywall Primer-Surfacer is considered a PaintCare product and the PaintCare fee must be assessed and remitted by all manufacturers of Drywall Primer-Surfacers. The reason for including this category under the architectural coatings that are subject to the program is as follows:

- The Drywall Primer-Surfacer products are primers. Primers are considered architectural coatings.
- MSDS sheets, either in their title and or elsewhere in the product description, for these products indicate that they are paint or primers.
- MSDS sheets indicate that they contain some type of binder or resin.
- Marketing information published by manufacturers for their own products indicate that they are vapor barriers or coatings.
- Information published by manufacturers for their own products indicate that they are vinyl, acrylic, and/or latex-based.
- Competitors have reported that they make and sell equivalent products that are not excluded by PaintCare.
- Consumers with leftover/unwanted Drywall Primer-Surfacers may bring them to a PaintCare collection site for proper recycling/disposal.

Action

Starting August 1, 2012, manufacturers of “Drywall Primer-Surfacers” need to ensure that these products are registered with PaintCare and add the PaintCare fee to the wholesale price of these products to all distributors and retailers. Manufacturers are not required to pay the fee on past sales because the fees were not charged to distributors, retailers, or consumers.

More Information

For more information about the PaintCare program and the responsibilities of manufacturers, please visit www.paintcare.org or contact:

Taujuana Davis
Registration Coordinator for Manufacturers
tdavis@paint.org
(202) 232-2733

PaintCare
901 New York Ave NW Suite 300 West
Washington, DC 20001
www.paintcare.org

Masonry and Concrete Sealers Labeled “For Professional Use Only”

Updated — January 2013



Purpose

The purpose of this notice is to clarify that masonry and concrete sealers that are labeled “for professional use only” are excluded from the PaintCare program. Manufacturers of these products are not required to register with PaintCare and they are not required to collect and remit the Assessment (“PaintCare fee”) in states with active paint stewardship programs operated by PaintCare.

Background

In order to assist companies with determining what products are architectural coatings subject to the PaintCare fee and what products are not, PaintCare developed a definition of architectural paint detailing what factors should be taken into consideration when making these determinations. In addition, the definition lists examples of PaintCare products and examples of non-PaintCare products (products that should not be assessed the fee). PaintCare relies on individual manufacturers to determine which, if any, of their products are part of the program. In some cases, PaintCare helps with this determination based on individual calls with manufacturers. In the case of products used as sealers for masonry and concrete –based on inquiries from many industry representatives and manufacturers of these products—it has come to our attention that manufacturers of these sealers desire clarification on whether their products are considered architectural coatings for the purposes of active and future state PaintCare programs.

In order to ensure that all manufacturers are on a level playing field and the PaintCare fee is placed on all products subject to the assessment, PaintCare herein clarifies that masonry and concrete sealers labeled for professional use are not considered PaintCare products and the PaintCare fee is not required to be assessed and remitted by manufacturers of these products. Excluding these products from the definition of architectural coatings is based on the following:

- Originally PaintCare's definition excluded products that are both (1) Industrial Maintenance Coatings and (2) labeled “for professional use only.” [Other acceptable phrases are (a) for industrial use only, (b) not for residential use, and (c) not intended for residential use.]
- The definition of an IM coating varies somewhat from one state to another and from one regulatory air district to another. Generally, determining if a coating meets the criteria for IM is based on the manufacturers recommended use for the product and whether it meets any one of certain criteria (simply put these criteria are: regular exposure to heat, chemicals, moisture, or abrasion). Masonry sealers are intended to act as waterproofing agents and are applied where water exposure is anticipated. Thus, as a category they can generally be considered by manufacturers to be IM coatings and therefore meet the first criteria.
- Some manufacturers label these products for professional use. Others do not label them for professional use. There is no prohibition on a manufacturer from labeling a product for professional use. Therefore, if a manufacturer chooses to change the product label on a product that they consider IM in order to also comply with the second criteria above (in the first bullet), they may do so in order have these products excluded from the PaintCare program. The manufacturer may change their regular container label or use an additional sticker.
- If PaintCare finds that manufacturers start to change their labels on other products that are clearly not for professional use or industrial maintenance coatings (e.g. house paint), the professional use labeling will not exclude such products.
- An important purpose of the paint stewardship programs is to collect and recycle unused paint, stains, and coatings that are normally managed through government-sponsored household hazardous waste (HHW) programs. Sealers for masonry and concrete are not known to be a problem at HHW programs.

Conclusion

Concrete and masonry sealers that are IM coatings and labeled for professional use using one of the phrases indicated above are categorically exempt from PaintCare.

More Information

For more information about the PaintCare program and the responsibilities of manufacturers, please visit www.paintcare.org or contact:

Taujuana Davis
Registration Coordinator for Manufacturers
tdavis@paint.org
(202) 232-2733

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901 New York Ave NW Suite 300 West
Washington, DC 20001
www.paintcare.org

Shop Application and OEM

Updated — May 2014



Purpose

This notice is to clarify that architectural paint products are excluded from the PaintCare program when they are used in Shop Application or Original Equipment Manufacturing (OEM). Retailers of these products may remove the Assessment (PaintCare fee) from the purchase price of architectural paint (i.e., PaintCare products) in states with active PaintCare programs.

Background

In order to assist companies with determining what products are architectural coatings subject to the PaintCare fee and what products are not, PaintCare developed a definition of architectural paint detailing what factors should be taken into consideration when making these determinations. In addition, the definition lists examples of PaintCare products and examples of non-PaintCare products (products that should not be assessed the fee). PaintCare relies on individual manufacturers to determine which, if any, of their products are part of the program. In some cases, PaintCare helps with this determination based on inquiries from a manufacturer. In the case of products used in a shop setting or for the manufacturing of goods or equipment, it has come to our attention that manufacturers and retailers of these products desire clarification on when the fees may be removed and how to keep records.

In order to ensure that all manufacturers and retailers are on a level playing field and the PaintCare fee is placed on all products subject to the assessment, PaintCare herein clarifies that products used in Shop Application and OEM are not considered PaintCare products and the PaintCare fee is not required to be assessed and remitted by manufacturers of these products. Products used "in the field" are not excluded.

EXAMPLES: EXCLUDED (FEES MAY BE REMOVED)

- A furniture shop stains and applies lacquer to furniture at the shop. The stain and lacquer are excluded because they are used in the shop.
- A tool manufacturer paints all of its tools in a factory. The paint is excluded because it is applied in the factory.
- A kitchen cabinet company builds and paints cabinets at their shop. The paint used to finish the cabinets is excluded because it is applied in the shop.
- A company builds pre-fabricated houses and paints the houses at their manufacturing facility. The paints used at the plant are excluded because they are applied at the plant.

EXAMPLES: NOT EXCLUDED (FEES ARE TO BE APPLIED)

- A kitchen cabinet company builds cabinets at the shop, and then the cabinets are installed and finished in a residence. The paint used to finish the cabinets in the field is not excluded because it is applied in the field.
- A pre-fab house is assembled at the final building site. The company that built the house sends a few gallons of paint (known as "loose-ships.") to the final building site for touchups and final painting after the house is assembled. The loose-ship products are not excluded because they are applied in the field.

Record-Keeping

Manufacturers and retailers may exclude the PaintCare fee from products for Shop Application and OEM provided they keep records, subject to audit, to demonstrate that the fees were not charged for a valid reason, e.g., a regular customer is known to be a furniture builder. PaintCare does not have specific requirements about how these records are to be kept and leaves it up to the retailer and manufacturer to develop their own system. PaintCare suggests retailers and manufacturers work together to develop their own record keeping system, and that retailers at a minimum keep a file with copies of invoices showing products sold without the fee and notes regarding their customers.

Credits on Fees Already Paid

Retailers that pay fees on their wholesale invoices may request credits from their suppliers. Suppliers that remit to PaintCare may in turn apply the same credit to a future payment. These credits are also subject to audit.

More Information

For more information about the PaintCare program and the responsibilities of manufacturers and retailers, please visit www.paintcare.org or contact:

Taujuana Davis
Registration Coordinator for Manufacturers
tdavis@paint.org
(202) 232-2733

PaintCare
901 New York Ave NW Suite 300 West
Washington, DC 20001
www.paintcare.org

Appendix C

Examples of Education and Outreach Materials



A Program to Manage Leftover Paint

Each year about 800 million gallons of architectural paint are sold in the United States. Did you know that about 10 percent goes unused and is available for recycling?

Vermont's paint stewardship law requires the paint manufacturing industry to develop a financially sustainable and environmentally responsible program to manage postconsumer (leftover) architectural paint. Paint manufacturers established PaintCare, a nonprofit organization, to run paint stewardship programs in states with applicable laws.

The program includes education about buying the right amount of paint, tips for using up remaining paint, and setting up convenient recycling locations throughout the state.

PaintCare Products

These products have a fee when you buy them and are accepted for drop-off at no additional cost:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Leaking, unlabeled, and empty containers are not accepted at drop-off sites.

Non-PaintCare Products

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

For information about recycling and proper disposal of non-PaintCare products, please contact your garbage hauler, local environmental health agency, household hazardous waste program, or public works department.



Places to Take Leftover Paint

Paint recycling is more convenient with PaintCare. We set up paint drop-off sites throughout the state. To find your nearest drop-off site, use PaintCare's search tool at www.paintcare.org or call our hotline at (855) PAINT09.

How to Recycle

PaintCare sites accept all brands of leftover house paint, stain, and varnish, whether recently used or many years old. Containers must be five gallons or smaller, and some types of paint are not accepted. See back panel for a list of what PaintCare accepts for recycling.

All PaintCare drop-off sites accept up to five gallons of paint per visit. Some sites accept more. Please call sites in advance to make sure they can accept the amount of paint you would like to recycle.

Make sure all paint containers have lids and original labels, and load them securely in your vehicle. Take them to a drop-off site during their regular business hours. We'll take it from there.



What Happens to the Paint?

PaintCare makes sure that your leftover paint is remixed into recycled paint, used as a fuel, made into other products, or is properly disposed if no other beneficial use for it can be found.

Who Can Use the Program?

Households may drop off as much latex or oil-based paint as the site is willing to accept.

Businesses may drop off any amount of latex-based paint the site is willing to accept. To use the PaintCare program for oil-based paint, a business must qualify as an exempt generator under federal and any analogous state hazardous waste generator rules. Please visit www.paintcare.org/VSQG for more information on exempt generator rules. If your business does not qualify as an exempt generator, it will not be able to use the program for oil-based paint, but it can still use the program for latex products.

Do You Accept Large Volumes of Paint?

If you have at least 100 gallons of paint to recycle at your business or home, ask about our free large volume pickup service. Please visit www.paintcare.org for more details or to request a pickup.



PaintCare Fee

PaintCare is funded by a fee paid by paint manufacturers for each can of paint sold in the state. Manufacturers pass the fee to retailers, who then apply it to the price of paint. Retailers are encouraged to show the fee on customer receipts. The fee is based on the size of the container as follows:

\$ 0.00	Half pint or smaller
\$ 0.49	Larger than half pint up to smaller than 1 gallon
\$ 0.99	1 gallon up to 2 gallons
\$ 1.99	Larger than 2 gallons up to 5 gallons

Not a Deposit

The fee is not a deposit—it is part of the purchase price. The fee is used to fund the costs of running the program, including recycling, public education, staffing, and other expenses.

Contact Us

To learn more or find a drop-off site, please visit www.paintcare.org or call (855) PAINT09.



It's easy to recycle
your leftover paint,
stain, and varnish.

.....
Find a drop-off site near you:
(855) PAINT09 | paintcare.org



Paint Smarter

Scan the code above with your smart phone or visit **paintcare.org/paint-smarter** to get tips on how to buy the right amount of paint, use up what's left, and recycle the rest with PaintCare.

A nonprofit organization created by paint manufacturers, PaintCare is committed to making it easy and convenient to recycle leftover paint in states with paint stewardship laws.

xx-mcen-0522

Mini Card



PaintCare™

RECYCLING MADE EASY

About the Paint Recycling Program

Paint manufacturers created PaintCare, a nonprofit organization, to provide convenient places for households and businesses to recycle leftover paint. PaintCare sets up paint drop-off sites throughout states that pass paint stewardship laws.

✔ PAINTCARE PRODUCTS

These products have a fee when you buy them and are accepted for drop-off at no additional cost:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Leaking, unlabeled, and empty containers are not accepted at drop-off sites.

PAINTCARE FEE

The PaintCare fee is applied to the purchase price of architectural paint as required by law. The fee funds collection, transportation, and processing costs. The fee is based on container size as follows:

\$0.00	Half pint or smaller
\$0.49	Larger than half pint up to smaller than 1 gallon
\$0.99	1 gallon up to 2 gallons
\$1.99	Larger than 2 gallons up to 5 gallons

For more information or to find a place to take your unwanted paint for recycling, please ask for the PaintCare brochure, visit paintcare.org, or call (855) PAINT09.

✘ NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes



Counter Mat

Recycle with PaintCare!



Buy Right: Consult with painting professionals and retailers to buy the right amount of paint and reduce potential waste.



Use It Up: Use up leftover paint on the surface you are painting, on additional painting projects around the house, or give it to someone else in your community.



Recycle the Rest: When you can't use up leftover paint, drop it off with PaintCare to get it recycled!

Visit www.paintcare.org to find a year-round paint drop-off site near you or schedule a large volume pickup.



What types of paint products can be recycled with PaintCare?

PAINTCARE PRODUCTS

The following are products included in the program. When purchased, the PaintCare fee is applied. These products are accepted at no additional cost when dropped off at PaintCare's participating drop-off sites.

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based
- Deck coatings, floor paints (including textured coatings)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

The following are non-PaintCare products and are not included in the program. When purchased, the PaintCare fee is not applied. They are not accepted at PaintCare's participating drop-off sites.

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturing (OEM) (shop application) paints and finishes
- Containers that are leaking or empty, and containers without the original printed manufacturer's label are not accepted at retail drop-off sites

PROGRAM FUNDING

The PaintCare fee is applied to the purchase price of architectural paint sold in Vermont as required by law. The fee is based on container size:

Half pint or smaller	\$0.00
Larger than half pint up to smaller than 1 gallon	\$0.49
1 gallon up to 2 gallons	\$0.99
Larger than 2 gallons up to 5 gallons	\$1.99

Recycle Paint at This Store



✓ PAINTCARE PRODUCTS

Paint must be in sealed, original container with original manufacturer label.

- House paint and primers (latex or oil-based)
- Stains
- Deck and concrete sealers
- Clear finishes (e.g., varnishes, shellac)

✗ NON-PAINTCARE PRODUCTS

- No leaking, unlabeled, or empty containers
- No aerosol spray paints
- No drums or containers larger than 5 gallons
- We cannot accept other hazardous waste or chemicals such as paint thinner, solvents, motor oil, spackle, glue, adhesive, roofing tar, pesticides, cleaning chemicals

Paint is accepted during business hours only. Staff will check all products before accepting.

For a complete list of PaintCare Products, please ask for the PaintCare brochure, visit www.paintcare.org, or call (855) PAINT09.





PaintCare™
RECYCLING MADE EASY

We are a PaintCare Partner

The fee on the sale
of paint in Colorado
funds our program.

Recycle with PaintCare

To learn more, visit paintcare.org
or call (855) PAINT09.





PaintCare™

RECYCLING MADE EASY

✓ PaintCare Products

These products have a fee when you buy them and are accepted for drop-off at no additional cost:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Products must be in original containers with original labels.
Latex paint that is dried out and "rock hard" is also acceptable.

✗ Non-PaintCare Products

These products do not have a fee when purchased and are not accepted at drop-off sites:

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Arts and crafts paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Leaking, unlabeled, and empty containers are not accepted at drop-off sites.

To learn more, please call **(855) PAINT09** or visit www.paintcare.org

See a staff member for assistance before dropping off paint for recycling.



NO DUMPING

STOP!
IT'S ILLEGAL
to dump or abandon
Paint, Oil, or other
Hazardous Waste



THIS AREA MAY BE UNDER
VIDEO SURVEILLANCE

Violators Will Be Prosecuted

Large Volume Pickup (LVP) Service

Updated — November 2022



PaintCare offers a free pickup service to painting contractors, property managers, and others with large amounts of leftover architectural paint.

Who Is PaintCare?

PaintCare is a nonprofit organization established by the American Coatings Association to operate paint stewardship programs on behalf of paint manufacturers in states that pass paint stewardship laws.

In states with a paint stewardship program (see www.paintcare.org/states), PaintCare's primary effort is to set up conveniently located drop-off sites—places where households and businesses may take their unwanted paint for no charge. Sites set their own limits on the volume of paint they accept from customers per visit, usually from 5 to 20 gallons. To find a drop-off site near you, visit www.paintcare.org/drop-off-sites or call (855) PAINT09.

Large Volume Pickups

In states where PaintCare operates, those who have accumulated a large volume of paint may be eligible for PaintCare's large volume pickup service (LVP). Large volume means 100 or more gallons, measured by container size, not liquid volume. On a case-by-case basis, PaintCare may approve a pickup for less than 100 gallons. After two or three pickups, you may be switched to a recurring pickup service (see next page).

Drums and Bulked Paint Are Not Accepted

PaintCare only accepts paint in containers that are 5 gallons or smaller in size. Leave paint in original cans with original labels; do not combine or bulk paint from small cans into larger ones. If you have unwanted paint in drums or containers larger than 5 gallons, please contact a paint recycling company or a hazardous waste transportation company to assist you.

HOW TO REQUEST AN LVP

- 1. Sort and count your paint**
Tally the number of each container size and the type of products you have, sorted into two categories: (1) water-based paints and stains, and (2) oil-based paints and stains and any other program products (sealers and clear top-coat products, such as varnish and shellac).
- 2. Fill out the request form**
Fill out the Large Volume Pickup Request Form on our website at www.paintcare.org/pickup. Call PaintCare at (855) PAINT09 if you have any difficulty using the web form.

Scheduling

After reviewing your form, PaintCare staff will either approve your site for a pickup or inform you of the best place to take your paint if you do not meet the requirements. Once approved, you will be put in contact with our licensed transporter to schedule a pickup. It may be several weeks before your pickup occurs.

On the Day of Your Pickup

Sort your products into the two categories as noted above and store them in an area that has easy access for the transporter. If the paint is far from where the transporter parks, the path between should be at least four feet wide to accommodate movement of the paint collection bins.



The transporter is responsible for packing the paint into the bins. Once your paint is properly packed and loaded onto the transporter's truck, you will sign a shipping document and receive a copy for your records. Your paint will then be taken to a state authorized processing facility for recycling.

Recurring Service for LVPs

For those that generate large volumes of leftover paint on a regular basis, a service for recurring pickups is available. With this service, you will be provided with collection bins and can request a pickup when at least three bins are filled. Your full bins will be swapped with empty bins each time a pickup occurs. You will be required to sign a contract with PaintCare, and PaintCare will provide onsite training on how to properly pack the paint.

Business Limits

To use the PaintCare program for oil-based paint, a business must qualify as an exempt generator under federal and any analogous state hazardous waste generator rules. Please visit www.paintcare.org/VSQG for more information on exempt generator rules. If your business does not qualify as an exempt generator, it will not be able to use the program for oil-based paint, but it can still use the program for latex products. (Non-exempt generators may use the pickup service in New York. Contact PaintCare for details.)

If You Have Products We Don't Accept

PaintCare does not accept certain paint products (such as aerosols and automotive finishes) or other hazardous waste. If you have solvents, thinners, pesticides, or any non-PaintCare products (see list to right for examples), we recommend that households contact their local household hazardous waste (HHW) program. Some HHW programs also allow businesses to use their program for a modest fee. Otherwise, businesses should contact a licensed hazardous waste transportation company.

What Products Are Covered?

The products accepted by the PaintCare program are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in container sizes of five gallons or less. They do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Information for Painting Contractors

Updated — February 2023



How do paint stewardship laws affect painting contractors?

PaintCare

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, New York, Oregon, Rhode Island, Vermont, and Washington.

Paint Drop-Off Sites

The primary requirement of paint stewardship laws is for paint manufacturers to set up paint drop-off sites at retailers and other locations where households and businesses can take postconsumer (leftover) architectural paint, free of charge. Most drop-off sites are paint and hardware stores; others are waste transfer stations, recycling centers, landfills, and household hazardous waste (HHW) facilities. Participation as a drop-off site is voluntary. There are more than 2,400 drop-off sites across all PaintCare programs. To find a drop-off location, visit paintcare.org/drop-off-sites.

Fee and Funding

As required by laws in PaintCare jurisdictions, the program is funded by a fee (known as the PaintCare fee) that must be added by manufacturers to the wholesale price of all architectural paint sold in the state, including paint sold in stores and online. This fee is paid by manufacturers to PaintCare to fund program operations including paint collection and recycling, consumer education, and program administration. Displaying the fee on receipts is optional for retailers; however, PaintCare encourages retailers to show the fee to inform consumers about the program. (See reverse for complete listing of fees by state.)

Recommendations for Contractors

Preparing Estimates

When estimating jobs, contractors should take the PaintCare fee into account by checking with suppliers to make sure their quotes for paint products include the fee.

Pass Fee to Customers

PaintCare suggests that painting contractors pass on the fee to customers in order to recoup the fee they pay. Tell customers that quotes include the PaintCare fee and that the fee funds a statewide paint recycling program.

Convenient Paint Drop-Off Sites

With paint drop-off sites conveniently located throughout PaintCare states, anyone can drop off their leftover paint year-round. Many contractors report clearing out their storage spaces and no longer stockpiling paint. Contractors now have an answer for customers who ask what to do with old paint they no longer want; they can recommend that they use PaintCare drop-off sites too.

Most drop-off sites take 5 gallons per customer per trip, though some take more. All retail drop-off sites take paint from businesses, although some transfer stations and household hazardous waste programs only serve households. Always call a drop-off site ahead of visiting to make sure they have space for your volume and to confirm they take paint from businesses.

Pickup Service for Large Volumes

Painting contractors with at least 100 gallons of leftover paint to recycle may qualify to have their paint picked up by PaintCare for free. To learn more about this service or to request an appointment, visit www.paintcare.org/pickup or call (855) PAINT09.

Business Limits

To use the PaintCare program for oil-based paint, a business must qualify as an exempt generator under federal and any analogous state hazardous waste generator rules. Please visit www.paintcare.org/VSQG for more information on exempt generator rules. If your business does not qualify as an exempt generator, it will not be able to use the program for oil-based paint, but it can still use the program for latex products. (Non-exempt generators may use the pickup service in New York. Contact PaintCare for details.)

What Are the Fee Amounts?

The PaintCare fee is based on container size and varies from one program to another:

	Half pint or smaller	Larger than half pint up to smaller than 1 gallon	1 gallon up to 2 gallons	Larger than 2 gallons up to 5 gallons
California	\$0.00	\$0.30	\$0.65	\$1.50
Colorado	\$0.00	\$0.35	\$0.75	\$1.60
Connecticut	\$0.00	\$0.35	\$0.75	\$1.60
District of Columbia	\$0.00	\$0.30	\$0.70	\$1.60
Maine	\$0.00	\$0.35	\$0.75	\$1.60
Minnesota	\$0.00	\$0.49	\$0.99	\$1.99
New York	\$0.00	\$0.45	\$0.95	\$1.95
Oregon	\$0.00	\$0.45	\$0.95	\$1.95
Rhode Island	\$0.00	\$0.35	\$0.75	\$1.60
Vermont	\$0.00	\$0.49	\$0.99	\$1.99
Washington	\$0.00	\$0.45	\$0.95	\$1.95

What Products Are Covered?

The products accepted by the PaintCare program are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in containers of five gallons or less. They do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Become a Retail Drop-Off Site for Paint

Updated — January 2023



PaintCare makes it easy for paint retailers to provide a convenient and valuable service for their community.

Funding for the program comes from a fee applied to the price of architectural paint sold in states with paint stewardship laws.

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, New York, Oregon, Rhode Island, Vermont, and Washington.

Paint Drop-Off Sites

The primary requirement of paint stewardship laws is for paint manufacturers to set up paint drop-off sites at retailers and other locations where households and businesses can take postconsumer (leftover) architectural paint, free of charge.

Most drop-off sites are paint and hardware stores; others are waste transfer stations, recycling centers, landfills, and household hazardous waste (HHW) facilities. Participation as a drop-off site is voluntary. There are more than 2,400 drop-off sites across all PaintCare programs.

All retailers in active PaintCare states should 1) be aware of the program, 2) that the PaintCare fee is applied to the price of architectural paint products, and 3) that drop-off sites are available throughout the state.

Benefits to Retailers and Their Customers

There are many benefits to becoming a paint drop-off site. As a participating retailer, you will:

- Make recycling of leftover paint more convenient for your customers
- Support the paint industry's effort to lead the way in being responsible for end-of-life management of its products
- Keep leftover paint out of landfills and put to a beneficial use
- Promote your store's environmental responsibility
- Increase customer foot traffic and sales opportunities
- Help relieve local government of their cost of managing leftover paint
- Be advertised by PaintCare on their website and in consumer outreach efforts
- Help your state conserve resources, keep paint out of the waste stream, and prevent the improper disposal of paint in your community

Become a Paint Drop-Off Site

Retailers interested in becoming drop-off sites can fill out the Interest Form available at www.paintcare.org/drop-off-site-interest-form/.



PaintCare Drop-Off Sites Receive Free of Charge

- Reusable bins for storing collected PaintCare products
- Transportation and recycling of the collected PaintCare products
- Training materials and staff training at your site
- Program brochures, signage, and customer education materials
- Paint spill kits
- Listing of your store as a drop-off site on our website and in advertisements and promotional materials

Drop-Off Site Responsibilities

- Provide secure storage area for reusable paint collection bins
- Accept all brands of leftover PaintCare products from the public during regular business hours
- Place only PaintCare products in reusable collection bins, taking care not to open containers
- Keep bins neat and properly packed
- Complete minimal paperwork related to tracking outgoing paint shipments
- Ensure all staff maintain training on PaintCare program guidelines and operating procedures
- Display “drop-off site” signs in store window and provide consumers education materials about the program



What Products Are Covered?

The products accepted by the PaintCare program are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in container sizes of five gallons or less. They do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

How Does the Vermont Paint Stewardship Program Affect Paint Retailers?

Updated — January 2023



Vermont's paint stewardship law requires paint manufacturers to set up and operate a paint stewardship program in the state. Funding for the program comes from a fee applied to the price of architectural paint sold in Vermont. The program started in May 2014.

PaintCare

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, New York, Oregon, Rhode Island, Vermont, and Washington. The Vermont program is required by state law, but it is designed and operated by the paint manufacturing industry through PaintCare.

Paint Drop-Off Sites

The primary requirement of paint stewardship laws is for paint manufacturers to set up paint drop-off sites at retailers and other locations where households and businesses can take postconsumer (leftover) architectural paint, free of charge. PaintCare has established more than 2,400 paint drop-off sites across its programs. While most sites are paint and hardware stores, solid waste facilities including transfer stations, recycling centers, and landfills, as well as household hazardous waste (HHW) facilities, may participate as paint drop-off sites.

Participation as a Drop-Off Site is Voluntary

Paint retailers that would like to be drop-off sites can participate if they have space for paint collection bins and can provide minimal staff time to accept paint from the public. By doing so, retailers can increase foot traffic and provide an environmental service for their community. They make it convenient for their customers to recycle leftover paint and help provide relief to local government programs that manage leftover paint. PaintCare provides everything the store will need, including paint collection bins, site training, and other support. PaintCare pays for paint transportation and recycling and promotes sites to the local community.

Retailers interested in becoming drop-off sites can fill out the Interest Form available at <https://www.paintcare.org/drop-off-site-interest-form/>.

REQUIREMENTS OF RETAILERS

1. Check Registered Manufacturers and Brands

Retailers may not sell architectural paints in Vermont that are not registered. Paint manufacturers must register their company with PaintCare, and they must register all architectural paint brands they sell in the state. PaintCare publishes lists of registered brands and manufacturers on its website so retailers can check to make sure that the products they sell are registered. Please visit www.paintcare.org/manufacturers for current registration lists.

2. Pass on the PaintCare Fee

State law requires that a stewardship fee (PaintCare fee) be applied by manufacturers to the wholesale price of architectural paint sold in store and online in Vermont. This fee pays for all aspects of running the program.

The fee is paid by manufacturers to PaintCare and then passed to their dealers. Retailers should see the PaintCare fee on invoices from suppliers. The law also requires that retailers and distributors apply the fee to the price of architectural paint they sell. The fee paid by the customers to the retailers offsets the fee charged to the retailers. This ensures a level playing field for all parties.

3. Provide Information to Customers

Paint retailers in Vermont are required by law to provide customers with information regarding the program and how paint is managed. The requirement to provide paint stewardship information at the time of purchase applies to both in store paint retail and online paint retail. PaintCare has developed educational materials that meet state requirements, and provides them free of charge to all paint retailers and others wishing to distribute them.

COMMON QUESTIONS

How much is the fee?

The fee is by container size, as follows:

\$0.00 — Half pint or less

\$0.49 — More than half pint up to less than 1 gallon

\$0.99 — 1 gallon up to 2 gallons

\$1.99 — More than 2 gallons up to 5 gallons

How was the fee initially calculated?

When a new program starts, the fee is set to cover the cost of a fully operating program. PaintCare estimates the annual sales of architectural paint in each state and divides the estimated annual expenses of the program by the estimated number of containers to be sold, adjusts for container size, and determines a fee per container size that will provide the revenue needed to fund the program.

When the Vermont program started in May 2014, the fee was lower. Since then, the fee was increased to cover expenses. PaintCare is a nonprofit organization and operates programs on a state-by-state basis, so the fee may increase or decrease and is different from state to state.

Is the fee a deposit to be returned to customers?

The fee is not a deposit. The fee is used entirely to cover the expenses of running the program. The fee is not given back as a deposit for dropping off PaintCare products or empty paint cans (empty cans are not accepted by the PaintCare program at all).

Are we required to show the fee on receipts?

No, this is not required, but most stores do show the fee in order to explain the price increase to their customers. PaintCare encourages retailers to show the fee to increase awareness of the program.

Do we refund the fee if a product is returned?

Yes, the fee should be returned because it is part of the purchase price.

Is sales tax applied to the fee itself?

Yes, the fee is part of the purchase price; therefore, sales tax is collected on the fee.

How does the public know about the fee?

PaintCare provides brochures and other printed materials for retailers to distribute to the public to help explain the purpose of the fee, how the program works, and how to find paint drop-off sites. Additional materials can be ordered at any time for free.

What products are covered?

Architectural paints include most house paints, stains, and clear coatings (e.g., varnish and shellac). For a definition of architectural paint for the purposes of this program or for examples of PaintCare and non-PaintCare products, please contact PaintCare or visit www.paintcare.org.

Contact

John Hurd
Program Manager (Maine and Vermont)
(802) 245-4821
jhurd@paint.org

About the PaintCare Fee

Updated — February 2023



Paint stewardship laws require retailers to add a fee to architectural paint products and make sure they are not selling unregistered brands of architectural paint.

PaintCare

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, New York, Oregon, Rhode Island, Vermont, and Washington. The main goal of PaintCare is to decrease paint waste and recycle more postconsumer paint by setting up convenient drop-off sites in each state.

What is the recovery fee and how does it work?

The PaintCare program is funded through a paint stewardship fee called the PaintCare fee. The PaintCare fee is applied to the purchase price of architectural paint. The fee funds collection, transportation, and processing of unused

postconsumer (leftover) architectural paint, public education about proper paint management, and administrative costs. The fee is paid to PaintCare by paint manufacturers. This fee is then added to the wholesale and retail purchase price of paint, passing the cost of managing postconsumer paint to everyone who purchases paint. This reduces local and state government costs for paint management and provides a funding source for a more convenient, statewide paint management program.

Do retailers have to pass on the fee?

Yes, each state or jurisdiction's law requires retailers to pass on the fee to consumers, ensuring a level playing field for all parties. This requirement includes paint sold online on any e-commerce websites.

Recommendations for Contractors

Preparing Estimates

When estimating jobs, contractors should take the PaintCare fee into account by checking with suppliers to make sure their quotes for paint products include the fee.

Pass Fee to Customers

PaintCare suggests that painting contractors pass on the fee to customers in order to recoup the fee they pay. Tell customers that quotes include the PaintCare fee and that the fee funds a statewide paint recycling program.

How much is the fee?

The PaintCare fee is based on container size and varies from one program to another:

	Half pint or smaller	Larger than half pint up to smaller than 1 gallon	1 gallon up to 2 gallons	Larger than 2 gallons up to 5 gallons
California	\$0.00	\$0.30	\$0.65	\$1.50
Colorado	\$0.00	\$0.35	\$0.75	\$1.60
Connecticut	\$0.00	\$0.35	\$0.75	\$1.60
District of Columbia	\$0.00	\$0.30	\$0.70	\$1.60
Maine	\$0.00	\$0.35	\$0.75	\$1.60
Minnesota	\$0.00	\$0.49	\$0.99	\$1.99
New York	\$0.00	\$0.45	\$0.95	\$1.95
Oregon	\$0.00	\$0.45	\$0.95	\$1.95
Rhode Island	\$0.00	\$0.35	\$0.75	\$1.60
Vermont	\$0.00	\$0.49	\$0.99	\$1.99
Washington	\$0.00	\$0.45	\$0.95	\$1.95

How is the fee initially calculated?

When a new program starts, the fee is set to cover the cost of a fully implemented program. PaintCare estimates annual sales of paint in each state and then divides the cost of the program in that state by the number of containers sold in that state. Next, the fee is adjusted based on container size by taking into consideration the typical percentage of unused paint for each size (e.g., the percentage of unused paint from one 5 gallon container is typically less than from five 1 gallon containers).

PaintCare is a nonprofit organization, so the fee may be decreased if set at a level beyond what is needed to cover program expenses. Likewise, the fee may be increased if PaintCare does not collect enough revenue to cover the costs to operate the state program.

Are retailers required to show the fee on receipts?

While it's not required, PaintCare encourages retailers to list the PaintCare fee on purchase receipts to aid in consumer education, and most stores do so.

Is the fee taxable?

Yes, the fee is part of the purchase price of paint. Sales tax is collected on the fee in most cases, except in Oregon, a state that does not have a sales tax, and Maine, per supplemental legislation.

Is the fee to be applied to paint sold to customers who are exempt from sales tax?

Yes, government agencies and other organizations that are exempt from sales tax in PaintCare States must still pay the fee, because it is part of the price of paint. However, the fee, like the rest of the product price, should not be taxed for sales tax-exempt organizations.

Is the fee a deposit that is returned to customers when they bring paint to a drop-off site?

No, the fee is not a deposit. The fee is used entirely to cover the cost of running the program.

Do retailers return the fee if someone returns a product?

Yes. The fee should be returned as part of the purchase price.

How does the public know about the fee?

PaintCare provides public education materials to retailers. These materials explain the purpose of the fee, where to take paint for recycling, and other information about the program. When a new state program begins, PaintCare mails a package of materials to retailers. As needed, retailers may order additional free materials from PaintCare at any time. In addition to retailer information, PaintCare works with contractor associations to provide information to trade painters and conducts general outreach including newspaper, radio, television, and online advertising.

How do we as retailers know what products to put the fee on?

Suppliers' invoices should indicate that you are being charged the fee, so you simply pass on the fee for those items. Additionally, PaintCare and each state's oversight agency list all architectural paint manufacturers and brands that are registered for the program on their websites. Retailers may not sell brands that are not registered with the program. If your store sells architectural coatings that are not on the list of registered products, please notify PaintCare so we can contact the manufacturer to get them registered.

What products are covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in container sizes of five gallons or less. They do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings. For a detailed list of PaintCare and non-PaintCare products, please visit www.paintcare.org/products-we-accept.

FOR NEW PROGRAMS

Do we apply the fee to sales on the first day of the program for inventory purchased before the first day of the program, even though we didn't pay a fee for the product to the distributor or manufacturer?

Yes, retailers must add the fee on all covered products sold on or after the first day of the program, regardless of when (before or after program launch) they were purchased from the distributor or manufacturer.

Information for HHW Programs

Updated — January 2023



Paint stewardship laws benefit household hazardous waste (HHW) programs.

PaintCare

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, New York, Oregon, Rhode Island, Vermont, and Washington. The main goal of the programs is to decrease paint waste and recycle more postconsumer (leftover) paint.

Paint Drop-Off Sites

The primary requirement of paint stewardship laws is for paint manufacturers to set up paint drop-off sites at retailers and other locations where households and businesses can take leftover architectural paint free of charge. PaintCare has established more than 2,400 paint drop-off sites across its programs. While most sites are paint and hardware stores, solid waste facilities including transfer stations, recycling centers, and landfills, as well as household hazardous waste collection programs are also important partners and may participate as paint drop-off sites and have their paint transportation and recycling costs paid by PaintCare.



Become a Drop-Off Site

HHW programs that would like their facilities and/or events to become paint drop-off sites can fill out the interest form available at www.paintcare.org/drop-off-site-interest-form/.

Benefits of Partnering with PaintCare

There are many benefits to becoming a paint drop-off site. The cost of transportation and recycling of products accepted by PaintCare (e.g., paint, stain, varnish) will be paid by PaintCare. As a participating drop-off site, you will:

- Save on paint management (supplies, transportation, and recycling) and public outreach
- Help your state conserve resources, keep paint out of the solid waste stream, and prevent the improper disposal of paint in your community
- Make recycling of leftover paint more convenient for your community

Water-Based (Latex) Paint is a Resource

An important goal of PaintCare is to conserve resources and increase the amount of paint that is recycled. In areas where HHW programs do not accept water-based paint, households and businesses are often instructed to let water-based paint dry out and then dispose of the dry paint in the trash. Through the PaintCare program, all paint—including latex paint—is recycled to the maximum extent possible.

PaintCare Drop-Off Sites Receive Free of Charge

- Staff training at your site
- Reusable paint collection bins
- Paint transportation and processing services
- Site signage
- Compensation for value-added services including paint reuse programs, bulking of oil-based paint, and other optional services
- Publicity of HHW site or event (optional)

Drop-Off Site Responsibilities

- Provide secure storage area for reusable paint collection bins
- Accept all brands of leftover PaintCare products from the public during operating hours
- Place only PaintCare products in bins
- Keep bins neat and properly packed
- Complete minimal paperwork related to tracking outgoing paint shipments
- Ensure all staff maintain training on PaintCare program guidelines and operating procedures

How do billing and payments work?

- In the most common scenario, when your site ships out PaintCare products, the hauler sends PaintCare an invoice directly. This avoids the need for reimbursement.
- If your site also contracts with PaintCare for value-added services such as paint reuse, your program sends an invoice to PaintCare for reimbursement.

Will PaintCare Require Operational Changes?

- If your program does not currently accept latex paint, PaintCare will not require you to do so. If you wish to start accepting latex, PaintCare will cover the transportation and processing costs.
- If your program does not currently accept paint from businesses, PaintCare will not require you to do so. If you wish to start accepting paint from businesses, PaintCare will cover the transportation and processing costs.
- HHW programs may continue to put restrictions on who can use their programs, e.g., to residents of certain towns or cities. (PaintCare retail drop-off sites accept paint from anyone in the state, and from both households and businesses.)

Our Program Would Like to Partner with PaintCare, What Are Our Next Steps?

- Contact PaintCare to begin contracting discussions as early as possible
- Analyze your current operations so you can describe them in detail to PaintCare to help determine the most appropriate type of contracting approach for your program
- Reach out internally to those who will be involved with the contracting process to understand their needs and time constraints
- Consult with staff involved with paint management operations to ensure they understand how partnership with PaintCare works and to address any questions and concerns with PaintCare staff
- Review the Fact Sheet: Contracting with PaintCare for more details on contract types and other considerations as you prepare. Get a copy by contacting PaintCare or find the fact sheet in the Waste Facilities section of www.paintcare.org.

Information for Solid Waste Facilities Including Transfer Stations, Recycling Centers, and Landfills

Updated — January 2023



PaintCare supports paint collection activities at solid waste facilities in states with paint stewardship laws. Funding for the program comes from a fee applied to the price of architectural paint sold in these states.

PaintCare

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Paint Drop-Off Sites

The primary requirement of paint stewardship laws is for paint manufacturers to set up paint drop-off sites at retailers and other locations where households and businesses can take postconsumer (leftover) architectural paint, free of charge. PaintCare has established more than 2,400 paint drop-off sites across its programs. While most sites are paint and hardware stores, solid waste facilities including transfer stations, recycling centers, and landfills, as well as household hazardous waste (HHW) facilities, may participate as paint drop-off sites.

Become a Drop-off Site

Solid Waste Facilities that would like to become a drop-off site can fill out the interest form available at www.paintcare.org/drop-off-site-interest-form/.

Benefits to Solid Waste Facilities and Their Customers of Becoming a PaintCare Drop-Off Site

There are many benefits to becoming a paint drop-off site. The cost of transportation and recycling of PaintCare accepted products (e.g., paint, stain, varnish) will be paid by PaintCare. As a participating drop-off site, you will:

- Make recycling of leftover paint more convenient for your customers
- Help relieve local government of their cost of managing leftover paint
- Help your state conserve resources, keep paint out of the solid waste stream, and prevent the improper disposal of paint in your community
- Optional: offer paint in good condition collected at your site to the public for reuse and receive a reimbursement of \$1.60 per gallon. See our fact sheet, Reuse Program – Compensation and Reporting, for more information.

PaintCare Drop-Off Sites Receive Free of Charge

- Bins for storing collected PaintCare products
- Transportation and recycling of the collected PaintCare products
- Training materials and staff training at your site
- Program brochures, signage, and customer education materials
- Optional: listing your drop-off site on PaintCare website and in ads and promotional materials

Drop-Off Site Responsibilities

- Provide secure storage area for paint collection bins
- Accept all brands of leftover PaintCare products from the public during operating hours
- Place only PaintCare products in paint collection bins, taking care not to open containers
- Keep paint collection bins neat and properly packed
- Complete minimal paperwork related to tracking outgoing paint shipments
- Ensure all staff maintain training on PaintCare drop-off site guidelines and operating procedures

Water-Based (Latex) Paint is a Resource

An important goal of PaintCare is to conserve resources and increase the amount of paint that is recycled. In areas where HHW programs do not accept water-based paint, households and businesses are often instructed to let water-based paint dry out and then dispose of the dry paint in the trash. Through the PaintCare program, all paint—including latex paint—is recycled to the maximum extent possible.

Will Becoming a PaintCare Drop-Off Site Require Operational Changes?

No. Your facility may continue to put restrictions on who can access the paint collection program at your site. If your facility only services a specific geographic region (e.g., specific towns, cities, or counties), you will not be required to service customers that live outside of your service area. Similarly, if your facility is not permitted to take business waste, you will not be required to do so. (PaintCare retail sites accept paint from anyone in the state and from both households and businesses.)

Benefits of PaintCare to Solid Waste Facilities

Solid waste facilities that generate leftover paint but are not PaintCare drop-off sites can still participate in the PaintCare program.

- Solid waste facilities, like other entities, can drop off leftover paint at PaintCare sites. All PaintCare drop-off sites accept up to 5 gallons of paint, but some PaintCare sites accept more. Visit paintcare.org/drop-off-locations to find a site.
- PaintCare offers a free pickup service for households, businesses, and organizations that have accumulated 100+ gallons of paint measured by container size (not volume). Learn more about this in our fact sheet titled Large Volume Pickup (LVP) Service or at paintcare.org/pickup.
- For entities that generate large volumes of unwanted paint on a regular basis, a service for recurring direct pickups is available. Contact PaintCare for additional information.

What Products Are Covered?

The products accepted by the PaintCare program are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in container sizes of five gallons or less. They do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Joint Outreach Projects

Updated — January 2022



Introduction

If you are a local government that has partnered with PaintCare, we offer limited funding support for outreach activities that promote the PaintCare program. We are most interested in partnering with you when setting up new PaintCare sites, where participation is low, or to promote one-day household hazardous waste events to boost the amount of paint collected. We support radio, newspaper, social media, and direct mail, and will consider other media.

REVIEW AND APPROVAL

Project budgets and all creative work must be reviewed and pre-approved by PaintCare. Creative work includes text, images, and scripts. All projects must include PaintCare's website address and logo and mention that other PaintCare drop-off sites can be found at www.paintcare.org.

PROPOSAL FORM

Please complete our Proposal Form for Joint Outreach Projects on the Waste Facilities page at www.paintcare.org/joint-outreach/, or email brodgers@paintcare.org with questions.

IMAGES

We have artwork and photos you can borrow for creating drafts at www.flickr.com/photos/paintcare/, but please be sure to request permission to use them in your final design.

Your Responsibilities

At the start of each project, we request that you provide PaintCare with draft text, dimensions and/or specs, and due dates for the materials.

PRINT (BROCHURES, POSTCARDS, ETC.)

You are responsible for sending artwork files to your printer, coordinating mailings, and distribution. After the project is completed, we request a description of how, when, and where the piece was distributed and an electronic copy of the final piece.

NEWSPAPER

You are responsible for scheduling and sending artwork files to the newspaper. After the project is completed, we request a list of run dates for each newspaper and a scan of each ad.

RADIO

You are responsible for providing the pre-approved scripts to the stations and handling scheduling. After the project is completed, we request you provide text of the final script with a list of run dates and times.

DIGITAL MEDIA & OTHER

We are open to other types of projects such as digital advertising and social media campaigns, as well as other forms of outreach. Please coordinate details in advance and send PaintCare supporting documentation along with your invoice so we have a record of the projects and examples to show others.

Design Assistance

PaintCare can provide assistance with basic layout and graphic design for print and digital projects. When we provide this type of assistance, we will provide electronic files for you to send for printing or ad placement. Other than editing and commenting on scripts, we do not provide in-house assistance with audio or video production.

Please allow plenty of time for project planning, approvals, and editing. Depending on the time of year, this may take 4–8 weeks.

Reimbursement

PaintCare provides reimbursements for pre-approved projects only. We do not provide money up front, pay vendors directly, or accept requests for reimbursements on projects that have already been completed. Generally, PaintCare will reimburse costs for pre-approved projects proportional to the amount of the project dedicated to PaintCare information. Funding amounts may also differ depending on budgets available and our other outreach taking place in your area.

To be reimbursed after the project is completed, send an invoice from your government agency, samples of final pieces, and copies of invoices from your vendors to paintcare@bill.com and copy Brett Rodgers at

brodgers@paint.org. The "To:" space on the invoice should be addressed to PaintCare Inc., 901 New York Ave NW, Suite 300 West, Washington DC, 20001. In the space for purchase orders please write "6369 Communications: Other, Joint Projects." See sample invoice below.

{SAMPLE INVOICE}

Environmental Services Program

Washington County
123 Government Way
Anytown, State 55776

June 24, 2021

Invoice: 2452187

Purchase Order: 6369 Communications: Other, Joint Projects

Outreach Department
PaintCare Inc.
901 New York Ave NW #300W
Washington DC, 20005

Description:

- Newspaper ad promoting one day event held in Anytown on May 1, 2021
- Three 5x5 ads ran on April 13, 2021 in the County Journal
- Total invoices from newspapers: \$1,487.00
- Invoice and copy of one ad are attached
- Per prior discussion, PaintCare agreed to reimburse county for \$750
- Contact person: Marie Chen, 202-555-1212

Invoice Amount: \$750.00

Remit to:

Environmental Services Program
Washington County
123 Government Way
Anytown, State 55776

Reuse Programs - Compensation & Reporting

Updated — May 2021



PaintCare encourages household hazardous waste programs, reuse stores, and others to operate paint reuse programs (i.e., swap shops or exchanges). Reuse programs return good quality, unused paint to the local community at low or no cost. Reuse is a preferred method of waste management.

To encourage reuse, PaintCare will compensate paint drop-off sites operating a reuse program under a contract with PaintCare.

Operating a Reuse Program

Any PaintCare products (qualifying paint, stain, and varnish as defined by PaintCare – please see www.paintcare.org/products-we-accept) that are distributed through reuse programs must be in their original container, have an original label, and be in good physical and aesthetic condition. Contents must be liquid and relatively new. Containers should be closed securely before being placed in the reuse storage area.

Customers must sign a waiver form explaining that the paint is taken “as is” with no guarantee of quality or contents. The customer is required to read, complete, and sign the form, and site staff members are required to verify and record what has been taken by the customer. If a reuse facility does not use a waiver form, the facility accepts the liability for the materials. The staff must record the number of containers taken by each participant and the total estimated volume on the log.

Track and Report by Volume (gallons)

- Containers may contain any amount of paint in them
- The site must determine and report the total gallons of latex paint and the total gallons of oil-based paint distributed for reuse
- Compensation is provided at \$1.60 per gallon

The site must track and report the actual volume of paint in the containers using an internal methodology (e.g., weigh the cans on a scale, estimate weight by hand, do visual inspection). The methodology must be provided to PaintCare upon request.



Reuse room at the Household Hazardous Waste Facility at the Yolo County Central Landfill in Woodland, CA.

Appendix D

Drop-Off Site Guidelines and Forms



Transporter and PaintCare Contact Information

Transporter Name:	Clean Harbors
To order bin pick-up via <u>online</u> order system:	www.cleanharbors.com Username: Password: (provided by Clean Harbors Welcome Email) See attached instructions
To order bin pick-up via <u>phone</u> :	Alecia Kennedy-Aguilar (888) 932-2730 kennedy.alecia@cleanharbors.com
PaintCare Contacts:	John Hurd (802) 245-4821 jhurd@paint.org
PaintCare Hotline for Customers:	(855) 724-6809
Where to Refer Customers w/ Non-Program Products:	



Vermont Specific Guidelines

Storage Time Limit: 1 year

Spill Reporting: Document the date, location, amount, and type of PaintCare product spilled. Report any spill or release of two (2) gallons or more of oil-based paint to the environment to:

- VT Agency of Natural Resources, Waste Management and Prevention Division.
 - Regular business hours: (802) 828-1138
 - Vermont Emergency Management 24/7: (800) 641-5005
- PaintCare within 24 hours of any report

Basic Local Emergency Contacts

Facility Emergency Coordinator
(name/phone):

Alternate Emergency Coordinator (name/phone):

Fire Department Phone Number

Police Phone Number

Hospital Phone Number

	911
	911

These State-Specific Guidelines are not intended to replace or supersede the requirements that Drop-Off Sites must follow pursuant to their state-issued permits, registrations, or other applicable law. Applicable laws and regulations take precedence if there is a conflict with these State-Specific Guidelines



Drop Off Site Guidelines

This document contains detailed information on PaintCare's program guidelines and operational procedures. In combination with the state-specific guidelines, it is designed to be used by new staff for self-training and for site refresher training without PaintCare staff present.

Note: The supplemental training slides included in the training binder summarize only the most important information from these Drop-Off Site Guidelines. The slides are used during training by PaintCare staff and can also be used to supplement refresher training.

Adherence to these guidelines is critical for drop-off sites participating in the PaintCare program. Exceptions to these guidelines can be made only with PaintCare's express written permission. If your site is unable to comply with any of these guidelines, please contact your PaintCare representative so that we may try to find a solution that works for your site but still achieves compliance with applicable legal and operational requirements.

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Section 1. Training and Safety

Training

For the safety of the program and your staff, all employees handling PaintCare products must receive training in product identification, acceptance, handling, packaging, inspection, and emergency response procedures before collecting PaintCare products or engaging in any PaintCare program activities.

Training helps ensure that employees conduct PaintCare product collection activities in a safe manner that protects workers and the environment.

Ensure that drop-off site employees are equipped for and understand hazards associated with PaintCare products.

Maintain training plans and records for each employee. Record staff training by filling in the log included in the training binder.

Safety

Store personal protective equipment (PPE) and spill response equipment in an accessible location adjacent to the collection bins. Ensure those materials are protected from impacts of weather.

The drop-off site must be equipped with appropriate emergency response equipment including a fire extinguisher, spill kit, and PPE. Monthly inspections of equipment are recommended.

PaintCare product collection activities need to follow general safety practices including proper lifting techniques.

Post emergency procedures and emergency contact numbers including police, fire department, and emergency services near a phone and in close proximity to the collection bins, if possible.

If applicable, develop and maintain an emergency action plan as required by OSHA.

If required by federal, state, or local law, familiarize police, fire departments, and emergency response teams with the layout of your facility, properties of PaintCare products handled at your facility, and evacuation routes.

Section 2. General Guidelines

PaintCare Provides Your Site:

- Training binder with recordkeeping logs/forms
- Signage identifying your site as a PaintCare drop-off site
- Printed educational materials for the public

PaintCare's Transporter Provides Your Site:

- Paint collection bins and liners for cardboard/single-use collection bins
- Labels and/or markings for paint collection bins
- Spill kits (excluding HHW programs)

General Guidelines for Drop-Off Sites

Each PaintCare drop-off site has unique logistical and operational considerations. Each drop-off site must make its own decisions and use its best judgment to operate in the safest manner possible in accordance with applicable law. To ensure the highest standards of safety for you and your staff, drop-off sites must:

- Have appropriate signage that informs the public of the hours of operation
- Accept PaintCare products from participants during your regular advertised or posted operating hours
- Display PaintCare signage to identify you as a drop-off site; signage should be posted in a highly visible area, at the entrance of your site
- Assist and supervise participants when they visit to drop off PaintCare products. Site staff should greet participants and must verify eligibility of the participant and their leftover paint products as PaintCare products
- **IMPORTANT:** Never allow a participant to open a PaintCare product container
- Have adequate space, staffing, and training to collect and store PaintCare products
- Provide a secure space for empty and full collection bins
- Place all PaintCare products immediately in collection bins approved for use by PaintCare and its transporters
- Pack only PaintCare products into collection bins
- Schedule shipments of PaintCare products from your drop-off site
- Maintain all records relating to the program
- Train staff to be familiar with the requirements and practices of this guide

Section 3. Collection Bins and Storage Area

Storage Area and Collection Bin Placement

Establish a dedicated storage area for collection bins and PaintCare products.

Place collection bins on an impermeable surface (i.e., paved asphalt, concrete, or other surface) at all times.

Place collection bins away from ignition sources, storm drains, and floor drains.

Ensure there is adequate ventilation if bins are stored indoors.

If stored outdoors, protect collection bins from the elements (e.g., precipitation, temperature extremes, rain, and snow). Keep collection bins under cover to prevent exposure to precipitation and to protect against temperature extremes. If you store collection bins outdoors, you may need approval from your local fire or hazardous materials oversight agency.

Comply with any local fire codes or other regulations that might pertain to your storage of collection bins at your site.

Maintain enough space around collection bins to inspect for leakage and emergency access.

Use good housekeeping standards; keep paint storage areas clean and orderly.

Setting Up, Packing and Maintaining Collection Bins

Collection bins must be set up, used, and closed according to the manufacturer's instructions. PaintCare's transporters should set up the collection bins that they provide, unless otherwise requested by the drop-off site staff.

Ensure liners are inserted in cardboard collection bins. The liners provide secondary containment to contain liquids in the event a can leaks while in storage or transit. Reusable plastic bins that are leak-proof by design do not need liners.

Collection bins must be structurally sound. If you see any evidence of damage to bins (or liners) that may cause a leak or spill, notify PaintCare immediately.

Mark the collection bin with the date on which the first PaintCare product is placed inside it.

Place PaintCare products in bins immediately upon receipt. Keep collection bins closed except when adding PaintCare products.

Pack 5-gallon buckets on the bottom layer of the collection bins for stability.

Do not overfill collection bins; allow enough space for a lid to fit securely.

Pack all PaintCare products (cans, buckets) upright and as tight as possible in the collection bins to protect contents from shifting and leaking in transit.

Do not open containers to verify product contents.

Do not take PaintCare product out of the bin.

Security

Never allow "self-serve," public access to the collection bins.

The collection bin storage area must be secured and locked when not attended.

Only drop-off site staff should have access to the collection bins and storage area until the collection bins are ready for pick-up by PaintCare's transporter.

Section 4. Identifying and Accepting PaintCare Products

What are PaintCare Products

PaintCare drop-off sites should accept only PaintCare products (architectural paint products) for management under the PaintCare program. Only those PaintCare products accepted from individuals residing in the state and businesses/organizations located in the state can be managed under the PaintCare program.

Listed below are the primary examples of architectural paint products accepted by the PaintCare program and paint or paint-related products not accepted by the PaintCare program.

Generally, PaintCare products include latex and oil-based house paints, stains, and clear coatings (varnish, shellac, etc.). The program excludes anything that is:

- In an aerosol spray can
- Intended and labeled “for industrial use only”
- Mostly used in the manufacture of equipment
- On the list of specifically excluded products for some other reason

PaintCare products are classified as either latex (water-based) or oil-based (alkyd) and the classification is important in order to decide how the product should be handled and processed. Knowing how to tell the difference between latex- and oil-based products is also important in determining which types of businesses/organizations can use the PaintCare program (if your site accepts paint from this audience).

PaintCare Products and Non-PaintCare Products

Acceptable products (PaintCare products)

- Interior and exterior paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings and floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Unacceptable products (Non-PaintCare products)

- Paint thinner, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

For more information, please see www.paintcare.org/products

If non-PaintCare products end up in a drop-off site's bin, such products will not be returned to the drop-off site and will be managed by PaintCare's transporter. Transporters identify non-PaintCare products and report all instances to PaintCare. PaintCare staff will notify the site of any contamination in the bins. If the problem persists, additional training may be provided.

Acceptable Containers vs. Unacceptable Containers

Before accepting products from participants for management under the PaintCare program, drop-off site staff must (1) check the condition of the container for acceptance in the program, and (2) check the product label to verify that it contains a PaintCare product.

Acceptable

- The PaintCare product must be in its original container*
- The container is labeled as containing one of the designated PaintCare products listed above*
- The container must be in good condition and not leaking*
- The container must be 5 gallons in size or smaller
- The container contains dry latex paint

Not Acceptable

- The container is not original (e.g., paint was transferred into a jar)*
- The container does not have an original label*
- The container is leaking or has no lid*
- The container is larger than 5 gallons
- The container is empty

*Drop-off sites permitted to accept household hazardous waste may accept unlabeled and leaking containers by following the procedures described below.

Unlabeled and Leaking Containers

A drop-off site permitted to accept household hazardous waste may, at its discretion, choose to accept unlabeled and/or leaking containers if it follows the protocols below and otherwise complies with all applicable laws:

Unlabeled Containers

A drop-off site may accept containers that do not have an original label if a staff person appropriately trained in identifying unknown wastes (1) identifies the material in the container as a PaintCare product, and (2) applies a label identifying the contents to the container before placing it in a collection bin.

Leaking Containers

A drop-off site may accept a leaking container or a container with no lid if an appropriately trained drop-off site staff person (1) verifies that the container contains a PaintCare product, (2) places the contents of the leaking/open container into an appropriate substitute container (which can include bulking such PaintCare products into 55-gallon drums), and (3) applies an appropriate label to the substitute container.

Refusing an Unacceptable Product or Container

Do not accept non-PaintCare products from any participant unless they are received as part of normal site operations and are not placed in PaintCare collection bins.

When refusing a PaintCare product, drop-off site staff must explain why the PaintCare product cannot be accepted (e.g., material is not part of the program, cannot accept material from non-exempt generator, etc.). If a participant tries to drop off products that your location cannot manage, refer the participant to an appropriate alternative resource, such as their local household hazardous waste disposal program, garbage transporter, environmental health agency, or public works department. Local contact information is provided at the front of the training binder.

Paint Volume Acceptance Rules

The program accepts PaintCare products from households and businesses/organizations.

Households. Households may drop off any volume of PaintCare product, subject to the volume limit set by the site.

Businesses/Organizations. Non-households may also drop off any volume of latex PaintCare product, subject to the volume limit set by the site. Non-households may only drop off oil-based PaintCare products if they comply with federal and state hazardous waste generator rules that, among other criteria, require that the business/organization (1) generates no more than 100 kilograms (about 25 gallons or 220 pounds) of hazardous waste per calendar month, and (2) does not accumulate more than 1,000 kg (about 250 gallons or 2,200 pounds) of hazardous waste at any time. Painting contractors and commercial property owners typically meet these criteria. For more information about these criteria, please visit www.paintcare.org/vsqq

Each business or organization is responsible for determining its own generator status under applicable law.

When a business/organization has oil-based PaintCare products to drop off at your site, it must sign the Paint Drop-Off Log or form included in the training binder to verify that it qualifies to use the program for oil-based paint. The log/form includes an explanation of the requirements. If a business/organization has only latex paint, it does not need to sign the log/form.

Once a business/organization signs the Paint Drop-Off Log or form you may accept oil-based paint from that business/organization. (HHW sites and other waste collection programs may need a permit and/or to meet additional legal requirements in order to collect oil-based paint from businesses.) To help ensure legal compliance, unless you're specifically permitted to accept more, you should not accept more than 25 gallons of oil-based paint per calendar month from a qualifying business. The Paint Drop-Off Log or form may be reviewed by PaintCare or government agencies and compared with a list of registered hazardous waste generators to verify that only qualified businesses/organizations are using the program for their oil-based paint.

Transporter/Recycler Contracted Drop-Off Sites

Maintaining Paint Drop-Off Logs for All Participants

Drop-off sites operated by a PaintCare-contracted transporter and/or recycler must keep and maintain separate paint drop-off logs to record both latex and oil-based paint volumes from both businesses/organizations and households. While PaintCare offers template logs, an alternative may be used if approved by PaintCare.

Section 5. Participant Paint Volume

How Much Paint to Accept from Participants

While the PaintCare program intends to collect as many PaintCare products as possible, we recognize that your drop-off site may have storage limitations. PaintCare drop-off sites, in agreement with PaintCare, may limit the amount of PaintCare products they accept per participant, however, drop-off sites must accept up to 5 gallons at a minimum per participant.

What if Bins are Full?

If your collection bins are completely full, inform the participant that you are temporarily unable to accept PaintCare products and redirect them to the nearest alternative PaintCare drop-off site. Refer them to the site locator at www.paintcare.org or the **PaintCare hotline at 855-724-6809**, or ask them to come back at a later date. Contact the PaintCare transporter immediately to have collection bins picked up and replaced.

If a participant has a significant amount of PaintCare products that your location cannot manage, ask the participant to contact PaintCare directly for additional assistance. PaintCare may direct the participant to another drop-off site or offer our Large Volume Pickup service.

Large Volume Pickup (LVP) Service

PaintCare offers a free pick-up service to painting contractors, property managers, households, and others with a large quantity of leftover PaintCare products. Typically, a minimum of 100 gallons (by container size) is required to qualify for the LVP service.

To refer a participant to the LVP service:

- Provide the participant a LVP fact sheet
- Ask the participant to request a pick-up using the online LVP form
- The LVP fact sheet and online form are available at www.paintcare.org (select the “Request a Pickup” button on the homepage)
- For additional questions, refer the participant to PaintCare for assistance

Section 6. Working with Transporters

PaintCare contracts with transporters for the delivery of supplies, delivery of empty collection bins, and pick-up of full collection bins.

Scheduling the Transporter to Pick Up Collection Bins

When you anticipate your collection bins will be full within your site's pick-up timeframe (generally 5 business days in urban areas, 10 business days in rural areas), call your transporter to schedule a pickup or use their online order system if they have one. The name and contact information of your transporter is provided at the front of the training binder.

When establishing an appointment for pick-up, please indicate:

- Your site is a PaintCare drop-off site
- Name of drop-off site and address
- Your name
- Your phone number
- Number of full collection bins to be picked up
- Number of empty collection bins needed for replacement

Preparing Collection Bins for Pickup

On the scheduled pickup day, collection bins and the loading area must be readily accessible to the transporter for quick and efficient loading. Complete the following steps:

- Identify which bins are full and ready for pickup
- Make sure the path between your bins and the transporter's vehicle is clear and at least 4 feet wide to accommodate movement of bins
- Sign and keep copies of any shipping documents for your records

The transporter is responsible for labeling, loading/off-loading collection bins, and preparing shipping documents.

Section 7. Spill Response

Spills

The information in this section will assist with spills from damaged or leaking program containers. It is important that all drop-off site staff understand corrective actions to minimize exposure to people and the environment.

Reporting

Report spills as required by law, summarized in the state-specific guidelines. Contact PaintCare within 24 hours of making such a report.

Spill Response Procedures

Always follow all applicable spill response procedures set forth in your operating permit or as otherwise required by applicable law.

If a spill is small enough to be managed by drop-off site staff, follow these steps:

- Isolate the area and restrict access to the spill
- Ensure personal safety, put on protective gear (glasses and gloves) provided in the spill kit
- Stop the movement of paint by placing the leaking container upright or in a position where the least amount will spill, and place leaking container in plastic bags provided in spill kit, or into the spill kit container
- Contain the spill by placing absorbent pads or granular absorbent around and on the spill – if outdoors, place barriers around storm drains to prevent a release to the environment
- Collect the contaminated absorbent and place it in plastic bag(s) or spill kit container, along with the leaking container and contaminated PPE, seal the bag(s), label it and place in the collection bin
- Remove any clothing that may be contaminated, wash thoroughly to remove spilled material from your hands or body
- Document the date, location, and amount and type of material spilled
- Replace any used spill control supplies as soon as possible

Section 8. Inspections and Records

Inspections and Record Keeping

Drop-off site staff are responsible for regularly inspecting collection bins and spill kits to ensure that such materials are in proper working order and include any necessary labeling. Please report any damaged bins or other problems to PaintCare immediately so PaintCare may arrange for prompt replacement or repair.

Maintain the following records for a minimum of 3 years:

- Internal and external inspection records (if applicable)
- Paint Drop-Off Log or forms (copy provided in the training binder)
- Paint Waivers (copy provided in the training binder; only for sites that do reuse)
- Employee training logs (copy provided in the training binder)
- Shipping documents and/or other documentation required by applicable law for outgoing shipments of PaintCare products

Training Log for Drop-Off Site Staff



Training for drop-off site personnel is based on the PaintCare drop-off site guidelines and other materials provided to drop-off sites as part of their training requirement. Training includes information on the following:

- Training and safety
- General guidelines
- Collection bins and storage area
- Identifying and accepting PaintCare products
- Participant paint volume
- Working with transporters
- Spill response
- Inspections and records

DATE

TRAINEE NAME AND SIGNATURE

TRAINER INITIALS

DATE	TRAINEE NAME AND SIGNATURE	TRAINER INITIALS

Appendix E

Independent Audit of the Proposed PaintCare Fee

PAINTCARE VERMONT DIVISION

**FORECASTED SUMMARY SCHEDULE OF ACTUAL AND
BUDGETED REVENUES, EXPENSES (COSTS) AND
FINANCIAL RESERVE (DEFICIT) FUND
AND
CALCULATED AVERAGE UNITIZED PAINT STEWARDSHIP FEE
FOR THE VERMONT AGENCY OF NATURAL RESOURCES**

For the Actual Period from July 1, 2018 through July 31, 2022, Projected Period from August 1,
2022 through December 31, 2022, and
Forecasted Periods Covering January 1, 2023 through December 31, 2025

PAINTCARE VERMONT DIVISION

NOTES TO FORECASTED FINANCIAL INFORMATION

For the Actual Period from July 1, 2018 through July 31, 2022,
Projected Period from August 1, 2022 through December 31, 2022, and
Forecasted Periods Covering January 1, 2023 through December 31, 2025

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Calculated Average Unitized Paint Stewardship Fee for the Vermont Agency of Natural Resources (A)	5
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(A) Includes the actual period from July 1, 2018 through July 31, 2022, projected period from August 1, 2022 through December 31, 2022 and forecasted period covering January 1, 2023 through December 31, 2025.



INDEPENDENT ACCOUNTANT'S STEWARDSHIP FEE EXAMINATION REPORT

Marjaneh Zarrehparvar, Manager
PaintCare Vermont Division

Pursuant to PaintCare Vermont Division's (PCVT) engagement letter dated on August 11, 2022, we have examined the accompanying forecasted summary of budgeted revenues, expenses (costs), and financial reserve fund prepared by the management of PCVT with regard to operating a paint recycling program required by the Statute 6673, Sub-Chapter 4, Chapter 159 of Vermont Statute Title 10: Conservation and Development ("Vermont Paint Stewardship Law"), and the calculated average unitized paint stewardship fee that PCVT has proposed to fund the program for the multi-year operational period covering January 1, 2023 through December 31, 2025, including actual costs that PCVT has incurred from July 1, 2018 through July 30, 2022 and projected costs from August 1, 2022 through December 31, 2022, (collectively the forecasted budget), based on the guidelines for the presentation of a forecast established by the American Institute of Certified Public Accountants (AICPA). PCVT's management is responsible for preparing and presenting the forecasted budget in accordance with guidelines for the presentation of a forecast established by the AICPA. The forecasted budget was prepared for the purpose of complying with the Vermont Paint Stewardship Law. Our responsibility under the Vermont Paint Stewardship Law is to express an opinion on the forecasted budget statement based on our examination.

Our examination was conducted in accordance with attestation standards established by the AICPA. Those standards require that we plan and perform the examination to obtain reasonable assurance about whether the forecast is presented in accordance with the guidelines for the presentation of a forecast established by the AICPA, in all material respects. An examination involves performing procedures to obtain evidence about the forecast. The nature, timing, and extent of the procedures selected depend on our judgment, including an assessment of the risks of material misstatement of the forecast, whether due to fraud or error. We believe that the evidence we obtained is sufficient and appropriate to provide a reasonable basis for our opinion.

We are required to be independent and to meet our other ethical responsibilities in accordance with relevant ethical requirements related to the engagement.

INDEPENDENT ACCOUNTANT'S STEWARDSHIP FEE EXAMINATION REPORT
(continued)

In our opinion, the accompanying forecasted budget is presented, in accordance with the guidelines for presentation of a forecast established by the AICPA, and the underlying assumptions are suitably supported and provide a reasonable basis for PCVT's forecasted budget, in all material respects. Also, in our opinion the PCVT's proposed uniform paint stewardship assessment fee of \$0.00 and \$0.00 (half pint or smaller), \$0.49 and \$0.65 (larger than half pint to smaller than 1 gallon), \$0.99 and \$1.35 (1 gallon up to 2 gallons) and \$1.99 and \$2.45 (larger than 2 gallons up to 5 gallons by each container size charged on all paint containers sold at retail to Vermont State consumers effective January 1, 2023 and January 1, 2024, respectively, is reasonable, within the meaning of the Vermont Paint Stewardship Law, to cover the expenses (costs) of operating the architectural paint stewardship program that is sufficient to operate said program over the multi- year period from January 1, 2023 through December 31, 2025 and create a positive reserve balance by the year ended December 31, 2025.

Emphasis of Matter:

The forecasted reserve balance as of December 31, 2025 is forecasted to be below management's internal reserve policy. See Note H to the examination report for further discussion.

There will usually be differences between forecasted and actual results because events and circumstances frequently do not occur as expected and those differences may be material. We have no responsibility to update this report for events and circumstances occurring after the date of this report.

The accompanying forecasted budget statement and our report are intended solely for the information and use of the Vermont Agency of Natural Resources and management of the PCVT, and are not intended to be used and should not be used by anyone other than these specified parties.

Sydon Festeroff Cuydon, P.A.

March 1, 2023

PAINTCARE VERMONT DIVISION

FORECASTED SUMMARY SCHEDULE OF ACTUAL AND BUDGETED REVENUES, EXPENSES
(COSTS) AND FINANCIAL RESERVE (DEFICIT) FUND
FOR THE VERMONT AGENCY OF NATURAL RESOURCES
For the Actual Period from July 1, 2018 through July 31, 2022,
and Projected Period from August 1, 2022 through December 31, 2022,
and Forecasted Periods Covering January 1, 2023 through December 31, 2025

FORECASTED REVENUES

Paint stewardship (recycling) fee - NOTE B	\$ 7,167,676 ⁽¹⁾
TOTAL REVENUES	7,167,676

FORECASTED EXPENSES

Collection, transportation and processing - NOTE C	\$ 5,415,177
Communications - NOTE D	85,070
Corporate overhead allocation - NOTE E	395,084
Salaries and benefits, state agency administrative fees, travel and administrative - NOTE F	593,419
TOTAL EXPENSES	6,488,750 ⁽²⁾

CHANGE IN FORECASTED RESERVE (DEFICIT) BALANCE, BEFORE NET GAINS/LOSSES FROM INVESTMENT ACTIVITY - NOTE G	678,926
NET INVESTMENT ACTIVITY ALLOCATION - NOTE G	(50,456)

INCREASE IN NET RESERVE BALANCE FOR THE PERIOD COVERING JULY 1, 2018 THROUGH DECEMBER 31, 2025 - NOTE H	628,470
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BEGINNING RESERVE (DEFICIT) BALANCE AT JUNE 30, 2018	(523,202) ⁽³⁾
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FORECASTED RESERVE BALANCE AT DECEMBER 31, 2025	<u>\$ 105,268</u>
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⁽¹⁾ Calculation based upon retailers collecting a \$0.00 fee for each paint container half a pint up or smaller, \$0.49 fee for each paint container larger than half a pint up to smaller than one gallon, \$0.99 fee for each paint container one gallon up to two gallons sold, and \$1.99 fee for each paint container larger than two gallons up to five gallons sold in Vermont through December 31, 2023. Effective January 1, 2024 the proposed fee is as follows: \$0.00 fee for each paint container half a pint up or smaller, \$0.65 fee for each paint container larger than half a pint up to smaller than one gallon, \$1.35 fee for each paint container one gallon up to two gallons sold, and \$2.45 fee for each paint container larger than two gallons up to five gallons sold in Vermont.

⁽²⁾ Includes the actual period from July 1, 2018 through July 31, 2022, projected period from August 1, 2022 through December 31, 2022 and forecasted period expenses covering January 1, 2023 through December 31, 2025.

⁽³⁾ Beginning reserve (deficit) balance includes the cumulative deficit for the program from its inception in 2014 through June 30, 2018 and including pre-operational costs incurred prior to the program's implementation.

**CONTAINS CONFIDENTIAL PROPRIETARY BUSINESS DATA WHICH IS RESTRICTED FOR USE
BY PAINTCARE AND THE VERMONT AGENCY OF NATURAL RESOURCES**

PAINTCARE VERMONT DIVISION

FORECASTED DETAIL SCHEDULE OF ACTUAL AND BUDGETED REVENUES, EXPENSES
(COSTS) AND FINANCIAL RESERVE (DEFECIT) FUND
FOR THE VERMONT AGENCY OF NATURAL RESOURCES
For the Actual Period from July 1, 2018 through July 31, 2022,
and Projected Period from August 1, 2022 through December 31, 2022,
and Forecasted Periods Covering January 1, 2023 through December 31, 2025

	Actual Period from July 1, 2018 through July 31, 2022	Projected Period Covering August 1, 2022 through December 31, 2022	Forecasted Periods covering January 1, 2023 through December 31, 2025	Total
FORECASTED REVENUES				
Paint stewardship (recycling) fee - NOTE B				
Larger than half a pint to smaller than a gallon	\$ 537,649	\$ 50,925	\$ 413,954	\$ 1,002,528
One to two gallons	2,750,914	246,581	2,276,992	5,274,487
Larger than two gallons to five gallons	469,549	43,533	377,579	890,661
TOTAL REVENUES	3,758,112	341,039	3,068,525	7,167,676 (1)
FORECASTED EXPENSES				
Collection, transportation and processing - NOTE C	2,813,403	354,398	2,247,376	5,415,177
Communications - NOTE D	44,403	1,667	39,000	85,070
Corporate overhead allocation - NOTE E	195,806	19,598	179,680	395,084
Salaries and benefits, state agency administrative fees, travel and administrative - NOTE F	261,348	61,256	270,815	593,419
TOTAL EXPENSES	3,314,960	436,919	2,736,871	6,488,750 (2)
TOTAL FORECASTED SURPLUS/(DEFICIT) BEFORE NET GAINS/LOSSES FROM INVESTMENT ACTIVITY	\$ 443,152	\$ (95,880)	\$ 331,654	\$ 678,926
NET INVESTMENT ACTIVITY ALLOCATION- NOTE G	(57,560)	7,104	0	(50,456)
CHANGE IN RESERVE (DEFICIT) BALANCE	\$ 385,592	\$ (88,776)	\$ 331,654	\$ 628,470
BEGINNING RESERVE (DEFICIT) BALANCE AT JUNE 30, 2018 (3)				(523,202) (3)
FORECASTED RESERVE BALANCE AT DECEMBER 31, 2025			\$	105,268

(1) Calculation based upon retailers collecting a \$0.00 fee for each paint container half a pint up or smaller, \$0.49 fee for each paint container larger than half a pint up to smaller than one gallon, \$0.99 fee for each paint container one gallon up to two gallons sold, and \$1.99 fee for each paint container larger than two gallons up to five gallons sold in Vermont through December 31, 2023. Effective January 1, 2024 the proposed fee is as follows: \$0.00 fee for each paint container half a pint up or smaller, \$0.65 fee for each paint container larger than half a pint up to smaller than one gallon, \$1.35 fee for each paint container one gallon up to two gallons sold, and \$2.45 fee for each paint container larger than two gallons up to five gallons sold in Vermont .

(2) Includes the actual period from July 1, 2018 through July 31, 2022, projected period from August 1, 2022 through December 31, 2022 and forecasted period expenses covering January 1, 2023 through December 31, 2025.

(3) Beginning reserve (deficit) balance includes the cumulative deficit for the program from its inception in 2014 through June 30, 2018 and including pre-operational costs incurred prior to the program's implementation.

CONTAINS CONFIDENTIAL PROPRIETARY BUSINESS DATA WHICH IS RESTRICTED FOR USE BY PAINTCARE AND THE VERMONT AGENCY OF NATURAL RESOURCES

PAINTCARE VERMONT DIVISION

NOTES TO FORECASTED FINANCIAL INFORMATION

For the Actual Period from July 1, 2018 through July 31, 2022,
Projected Period from August 1, 2022 through December 31, 2022, and
Forecasted Periods Covering January 1, 2023 through December 31, 2025

NOTE A – SUMMARY OF SIGNIFICANT ASSUMPTIONS AND ACCOUNTING POLICIES

PaintCare Vermont Division (PCVT) is a division of PaintCare, Inc. The accompanying forecasted summary schedules of budgeted revenues, expenses (costs) and financial reserve fund and calculated average unitized paint stewardship fee for the Vermont Agency of Natural Resources presents, to the best of management's knowledge and belief, the PaintCare Vermont Division's (PCVT) expected budgeted revenues, expenses (costs) and financial reserve fund and calculated average unitized paint stewardship fee for the Vermont Agency of Natural Resources for the forecasted period. The forecast reflects the actual costs to set up and implement and expected costs to operate a paint stewardship (recycling) program required by Statute 6673, Sub-Chapter 4, Chapter 159 of Vermont Statute Title 10: Conservation and Development ("Vermont Paint Stewardship Law"), and the calculation of the average unitized paint stewardship fee per container size sold at retail that PCVT has proposed to fund the program, The actual operating revenue and expenses (costs) that PCVT has incurred from July 1, 2018 through July 30, 2022 (actual period), and projected operating revenue and expenses (costs) from August 1, 2022 through December 31, 2025 (projected period), and forecasted operating revenues and expenses (costs) from January 1, 2023 through December 31, 2025 (forecasted period), (collectively the financial information). Accordingly, the forecast reflects management's assumptions as of March 1, 2023, the date of this forecast, of the actual and forecasted expenses of operation of the program, and the proposed unitized paint stewardship fee per container size sold at retail that would be needed to cover these expenses including establishing and maintain a financial reserve. The forecast is designed to provide information to the Vermont Agency of Natural Resources regarding the calculation of the paint stewardship fee and whether it is a reasonable amount to cover the expenses of the program and to establish a positive reserve fund for program expenses as of December 31, 2025. Accordingly, this presentation should not be used for any other purposes. The assumptions disclosed herein are those that management believes are significant to the forecast. The forecasted revenues and expenses are presented on an accrual basis, and there will usually be differences between the forecasted and actual results because events and circumstances frequently do not occur as expected, and those differences may be material.

CONTAINS DATA WHICH IS RESTRICTED FOR USE BY PAINTCARE, INC. AND THE VERMONT AGENCY OF
NATURAL RESOURCES

PAINTCARE VERMONT DIVISION

NOTES TO FORECASTED FINANCIAL INFORMATION

For the Actual Period from July 1, 2018 through July 31, 2022,
Projected Period from August 1, 2022 through December 31, 2022, and
Forecasted Periods Covering January 1, 2023 through December 31, 2025

NOTE B – PAINT STEWARDSHIP (RECYCLING) FEE REVENUE

The Paint Stewardship (Recycling) Fee collected will provide the revenue to fund the expenses for the paint stewardship (recycling) program. Based on the recalculation of the fee required, retailers will collect a \$0.00 fee for each half pint or smaller paint container unit sold, \$0.49 fee for each larger than half pint up to smaller than one gallon paint container unit sold, \$0.99 fee for each one gallon up to two gallons paint container unit sold, and \$1.99 fee for each larger than two gallons up to five gallons paint container unit sold through December 31, 2023.

Effective January 1, 2024 the fees per container size will change to the following: \$0.00 fee for each half pint or smaller paint container unit sold, \$0.65 fee for each larger than half pint up to smaller than one gallon paint container unit sold, \$1.35 fee for each one gallon up to two gallons paint container unit sold, and \$2.45 fee for each larger than two gallons up to five gallons paint container unit sold.

PCVT is funded by a fee paid by paint manufacturers for each can of paint they sell in the state. Manufacturers pass the fee to retailers, who then apply it to the price of paint. Stores can choose whether or not to show the fee on their receipts. The fee will be based on the size of the container as follows:

<u>Container Size</u>	<u>Fee Through December 31, 2023</u>	<u>Fee Effective January 1, 2024</u>
Half pint or smaller	\$0.00	\$0.00
Larger than half pint up to smaller than 1 gallon	\$0.45	\$0.65
1 gallon up to 2 gallons	\$0.95	\$1.35
Larger than 2 gallons up to 5 gallons	\$1.95	\$2.45

Management estimated the stewardship fee revenue for the forecasted period by making certain assumptions. The significant assumptions made by management include per capita paint sales and paint container size purchasing trends in the state of Vermont. Management also considered current and estimated future economic conditions and its impact on forecasted paint sales. Management estimates paint container size purchasing trends will remain stable and have little impact on forecasted paint sales. Forecasted paint sales for 2023 through 2025 were modeled after the most recent “typical” year, 2019. COVID-19 had a positive impact on the sale of architectural paint in FY2020, stewardship fee revenue increased in FY2020 by 9% over FY2019. This trend continued into 2021, fee revenue

CONTAINS DATA WHICH IS RESTRICTED FOR USE BY PAINTCARE, INC. AND THE VERMONT AGENCY OF NATURAL RESOURCES

PAINTCARE VERMONT DIVISION

NOTES TO FORECASTED FINANCIAL INFORMATION

For the Actual Period from July 1, 2018 through July 31, 2022,
Projected Period from August 1, 2022 through December 31, 2022, and
Forecasted Periods Covering January 1, 2023 through December 31, 2025

NOTE B – PAINT STEWARDSHIP (RECYCLING) FEE REVENUE (continued)

increased an additional 1.5% in CY2021 from FY2020. The forecasted period beginning in CY2023, however, is modeled, in part, after the results of FY2019, the most recent typical “pre-COVID-19” year. The current and estimated economic conditions were considered in preparing the forecast. Management considered the effect on forecasted paint sales if a recession is to occur during the forecasted period from 2023 through 2025 and reduced the forecasted fees to allow for a possible negative impact to paint sales resulting from a possible recession.

Revenue from the paint stewardship fee for the total period is estimated to be \$7,167,676 for the combined actual and forecasted periods.

NOTE C – COLLECTION, TRANSPORTATION, AND PROCESSING EXPENSES

Units collected and collection expenses:

Program products are architectural paints in containers no larger than five gallons in size. They do not include industrial coatings, coatings used for original equipment manufacturing, and other specialty coatings.

In the development of management’s paint collection infrastructure expense model for the State of Vermont for 2023 through 2025 management considered actual costs of running the program from 2018 through 2022 and the following factors and assumptions:

- Household hazardous waste (HHW) facilities and events:
HHW facilities and events provide their residents the convenience of dropping off other products at the same time as paint, and they often have regular customers that have used their programs for many years. During 2021 there were 56 collection events, a similar number of collection events in the forecasted period are expected, all of which are conducted and/or coordinated by state-authorized and locally run household hazardous waste programs.
- Solid waste facilities (transfer stations, recycling centers, and landfills):
Solid waste facilities provide their customers the convenience of dropping off other products at the same time as paint, and they also have regular customers that have used their facilities for many years.

PAINTCARE VERMONT DIVISION

NOTES TO FORECASTED FINANCIAL INFORMATION

For the Actual Period from July 1, 2018 through July 31, 2022,
Projected Period from August 1, 2022 through December 31, 2022, and
Forecasted Periods Covering January 1, 2023 through December 31, 2025

NOTE C – COLLECTION, TRANSPORTATION, AND PROCESSING EXPENSES (continued)

- Retail stores:
Retailer participation as a paint drop-off site is voluntary. Retailers are not compensated for being a drop-off site. PCVT has identified approximately 159 paint retailers in Vermont, of which approximately 140 stores were identified as potential drop-off sites. As of December 31, 2022, 75 of these retailers were participating as drop off sites. The forecast estimates that his number of drop off sites will remain stable through 2025.
- Material reuse stores:
Sites may operate reuse areas in which they place leftover paint that was brought to their site in good condition to be given away or sold “as is” to their customers and local community. This paint management method represents the highest, best use of paint and typically reduces program costs by avoiding the transportation and processing costs that would otherwise be required to manage the paint.
- Direct pick-up or large volumes:
Large Volume Pick-up (LVP): Service is free to the customer and will be offered to Vermont painting contractors, other businesses, organizations, and households with large volumes of paint within a minimum quantity, currently 200 gallons. The service allows approved users to have paint picked up at their business or home.
- Recurring Large Volume Pick-up (RLVP): Service is a free service also offered to painting contractors and other businesses and organizations that generate large volumes of paint on an on-going basis.
- PaintCare events:
Paint drop-off events may be held by PCVT in areas of the state that are not within 15 miles of a paint drop-off site or have too few drop-off sites for the population of the area, and participants from any place in Vermont will be allowed to use the events.

PAINTCARE VERMONT DIVISION

NOTES TO FORECASTED FINANCIAL INFORMATION

For the Actual Period from July 1, 2018 through July 31, 2022,
Projected Period from August 1, 2022 through December 31, 2022, and
Forecasted Periods Covering January 1, 2023 through December 31, 2025

NOTE C – COLLECTION, TRANSPORTATION, AND PROCESSING EXPENSES (continued)

Collection expenses:

Expenses to operate the program and various key assumptions include:

- a. Paint processing: This is the most significant expense of the program, approximately 60% of total forecasted expenses. PCVT contracts for processing and proper end-of-life management of postconsumer paint collected in the program. Expenses are forecasted based upon signed vendor agreements for processing paint. See further details on transportation expenses below.
- b. Paint transportation: These expenses include the cost of transporting paint bins from paint drop off sites. See further details on transportation expenses below.
- a. Collection supplies and support: These expenses include the cost of paint collection bins, spill kits, PaintCare event expenses, labor to assist LVP sites to pack their paint, and payments for additional activities at sites (reuse). As of December 31 2022, there were 86 drop off sites, no additional drop off sites per year are projected to be added during the forecasted period. The number of bins at each drop off site will vary depending on the relative capacity of the stores.

Transportation and processing expenses:

Transportation and processing costs include fees paid to vendors to (1) transport discarded paint container units from drop-off sites to the recycler's processing facility, and (2) processing those units for recycling and proper end-of-life management. As of the date of this audit report, PCVT has engaged four transporters, this provides management reasonable estimates of transportation and processing expense. Under the terms of these agreements transportation costs are computed based on processing costs computed by weight, these estimates were used for projecting this expense over the forecasted period.

Management has made certain assumptions to develop the forecasted collection, transportation and processing (C, T, P) expenses. The actual C, T P expense for 2021 increased from 2020 by 6%, then increasing 11% in 2022 due to rising inflation. The forecasted collection and transportation costs for 2023 are projected to increase by 1% from the actual costs of 2022, then increasing by 1.5% for 2024 and 2025. PCVT does not, however, control the timing, frequency or magnitude of CTP price changes for HHW programs. Management made the assumption that the forecasted volume of paint collected to be processed will be consistent with the historical volumes of approximately 100,000 gallons per year.

PAINTCARE VERMONT DIVISION

NOTES TO FORECASTED FINANCIAL INFORMATION

For the Actual Period from July 1, 2018 through July 31, 2022,
Projected Period from August 1, 2022 through December 31, 2022, and
Forecasted Periods Covering January 1, 2023 through December 31, 2025

NOTE C – COLLECTION, TRANSPORTATION, AND PROCESSING EXPENSES (continued)

The total collection, transportation and processing costs for the combined actual and forecasted periods is estimated to be \$5,415,177.

NOTE D – COMMUNICATIONS EXPENSES

Communications :

These expenses include advertising and promotional materials to increase awareness of program, with PCVT performing education and outreach efforts to promote the paint stewardship program in Vermont. PCVT will utilize various outreach methods, including print materials, digital materials, and social media to promote the Vermont paint recycling program to a widespread audience and increase overall awareness of the program. During 2021, PCVT collaborated with other stewardship organizations to produce a television advertising campaign. Costs also include expenses incurred to obtain third-party products and services such as advertising space, public education, point of sale marketing outreach, website maintenance, conferences and events, and customer service.

The forecasted communications expense is calculated using a model based on the actual historical communication costs incurred by PCVT. The total communications expenses for the combined actual and forecasted periods is estimated to be \$85,070.

NOTE E – CORPORATE OVERHEAD ALLOCATION

Overhead expenses are those that are not specific to Vermont but support all current and future PaintCare state stewardship programs. These costs include:

- a. Corporate staffing, such as PaintCare’s president, director of operations, and communications team.
- b. Back-office support, such as information technology, legal, and accounting
- c. Company-wide auditing and insurance policies.
- d. Outside counsel and other professional services.
- e. Software licenses and maintenance of data management systems.
- f. Occupancy, general communications, and other supplies and services that support all PaintCare programs.

PAINTCARE VERMONT DIVISION

NOTES TO FORECASTED FINANCIAL INFORMATION

For the Actual Period from July 1, 2018 through July 31, 2022,
Projected Period from August 1, 2022 through December 31, 2022, and
Forecasted Periods Covering January 1, 2023 through December 31, 2025

NOTE E – CORPORATE OVERHEAD ALLOCATION (continued)

Corporate expenses are allocated among all PaintCare state stewardship programs based on their relative populations in the most recent census and began to be assessed in Vermont about six months before the program starts. Vermont represents 0.7% of the combined population of all states participating in the PaintCare programs. Total corporate overhead costs allocated to the states is expected to increase approximately 3% per year. The portion of overhead costs allocated to Vermont are estimated to be \$395,084 for the combined actual and forecasted periods.

NOTE F – SALARIES, TRAVEL, ADMINISTRATIVE AND STATE ADMINISTRATION

Total actual and forecasted salaries, state administration, travel, administration (including legal costs), include costs required to develop and run the paint stewardship program from the period June 1, 2018 through December 31, 2025 and include the following:

Direct expenses are allocated to Vermont's paint stewardship program based upon direct effort where they can be specifically identified. These costs include:

- a. Personnel: These expenses include the cost of staff working directly to implement and subsequently run the management of the program. Management assumes the forecast period will include approximately 1/3rd of the salary and benefits of one full time employee. Salary and benefits for the combined actual and forecasted periods are estimated to be \$333,111.
- b. Travel: Management has developed forecasted travel expense with the assumption that the program manager will each visit approximately 40% of the stores twice per year. The program manager will travel to hold paint collection events and participate in conferences and meetings throughout the year. The travel costs associated with these activities will include lodging, mileage and meals, and are estimated to be \$43,387 for the combined actual and forecasted periods.
- c. Professional services: These expenses include the legal costs for regulatory review and developing contracts, and other logistical, professional support. Included in the forecasted period (2023–2025) are \$11,000 per year for government affairs activities that directly benefit the VT paint stewardship program. No costs related to government affairs are included in the actual or projected periods (2022 and prior). Management modeled forecasted professional fees on the actual costs of other state programs. Costs for professional services are estimated to be \$73,678 for the combined actual and forecasted periods.

PAINTCARE VERMONT DIVISION

NOTES TO FORECASTED FINANCIAL INFORMATION

For the Actual Period from July 1, 2018 through July 31, 2022,
Projected Period from August 1, 2022 through December 31, 2022, and
Forecasted Periods Covering January 1, 2023 through December 31, 2025

NOTE F – SALARIES, TRAVEL, ADMINISTRATIVE AND STATE ADMINISTRATION (continued)

- d. Administration: These expenses include supplies, printing, subscriptions and other general expenses that are forecasted based on other state programs. Costs for administrative expenses are estimated to be \$23,243 for the combined actual and forecasted periods.
- e. State Administrative Fee: This expense is paid by PaintCare to the Vermont Agency of Natural Resources for oversight of the paint stewardship program. Vermont state reporting fees are \$15,000 per year. The estimated state oversight costs are \$120,000 for the combined actual and forecasted periods.

The total actual and forecasted salaries, state administration, salaries, administration, and legal expenses for the for the combined actual and forecasted periods are estimated to be \$593,419.

NOTE G – INVESTMENT ACTIVITY ALLOCATION

PaintCare invests a portion of its accumulated surplus in a single financial portfolio. The objective of the portfolio is to earn a return equal to the rate of inflation to preserve the purchasing power of its capital. Interest, dividends, changes in market value, and other investment activities are allocated to each state program based on the relative net assets of each state program. Because PCVT's reserve is in a deficit, the allocation of investment earnings is allocated to PCVT as a loss, and allocations of investment loss is allocated to PCVT as investment earnings. The allocation to the Vermont division was (\$57,560) during the actual period of July 1, 2018 through July 31, 2022. PCVT elected to exclude investment income in the projected (August 1, 2022 through December 31, 2022) and forecasted periods (January 1, 2023 through December 31, 2025).

PAINTCARE VERMONT DIVISION

NOTES TO FORECASTED FINANCIAL INFORMATION

For the Actual Period from July 1, 2018 through July 31, 2022,
Projected Period from August 1, 2022 through December 31, 2022, and
Forecasted Periods Covering January 1, 2023 through December 31, 2025

NOTE H – OPERATING (FINANCIAL) RESERVE FUND

The PCVT financial policies require an operating (financial) reserve to sustain the program in times of either higher than expected paint collection volumes resulting in higher expenses, lower than expected paint sales resulting in less revenues, or a combination of the two. PCVT management and staff use prudent financial management in allocating net asset funds between unrestricted (necessary for working capital needs and current operations) versus board-designated financial reserves (necessary for the long-term viability of the recycling program). We also note that unlike a governmental entity, PCVT cannot bridge cash flow shortfalls by accessing additional working capital (cash) or other financing from other governmental sources. Therefore, PCVT has taken the position that having operating cash on hand, as well as a reserve, is fiscally responsible. PCVT's reserves policy establishes a target reserve as a percentage of annual expenses and sets a minimum and maximum threshold. PCVT currently has a target reserve of 100% of annual expenses twelve-months of operating expenses), with a minimum threshold of 75% (nine-months) and a maximum threshold of 125% (fifteen-months).

Management estimated that the forecasted paint stewardship (recycling) fee of \$0.00 for each half pint or smaller paint container unit sold, \$0.49 for each larger than half pint up to smaller than one gallon paint container unit sold, \$0.99 for each one gallon up to two gallons paint container unit sold, and \$1.99 for each larger than two gallons up to five gallons paint container unit sold, through December 31, 2023, then effective January 1, 2024 \$0.00 fee for each half pint or smaller paint container unit sold, \$0.65 fee for each larger than half pint up to smaller than one gallon paint container unit sold, \$1.35 fee for each one gallon up to two gallons paint container unit sold, and \$2.45 fee for each larger than two gallons up to five gallons paint container unit sold will allow the net reserve fund to achieve a surplus of \$105,268 by December 31, 2025. The forecasted reserve of \$105,268 is 11% of twelve-month's of 2025 operating expenses of \$926,944 by December 31, 2025 and is below PCVT's minimum threshold of 75% of twelve months of operating expenses.

Therefore, the forecasted net reserve of \$105,268 at December 31, 2025 will not be within the target reserve threshold of a minimum of 75% and maximum of 125% of operating expenses.

Appendix F

Year-Round Sites as of June 2023

VERMONT PAINTCARE SITES AS OF JUNE 2023

Sites with asterisk (*) are in municipalities with more than 10,000 residents.

[Site is in town
with 10k
population](#)

City/Town	Site Name	Address	Type	
Alburgh	Alburgh Transfer Station	15 Dump Rd	Transfer Station	
Arlington	Miles Lumber	178 Chittenden Dr	Retail	
Barre	Sherwin-Williams	131 S Main St	Retail	
Barre	Central Vermont Solid Waste Management District Additional	540 N Main St	Recycling Center	
Barre	Aubuchon Hardware	85 S Main St	Retail	
Bennington	Sherwin-Williams	214 Northside Dr	Retail	*
Bradford	Oakes Brothers	Route 5 Lower Plain	Retail	
Brandon	Brandon Lumber and Mill Work	11 Grove St	Retail	
Brattleboro	Sherwin-Williams	659 Putney Rd	Retail	*
Brattleboro	Brown and Roberts Ace Hardware	182 Main St	Retail	*
Brattleboro	Windham SWMD	327 Old Ferry Rd	Transfer Station	*
Bristol	Martins Aubuchon Hardware	68 West St	Retail	
Burlington	Bibens Ace Hardware	1127 North Ave	Retail	*
Colchester	Bibens Ace Hardware	713 W Lakeshore Dr	Retail	*
Derby	Poulin Lumber	3639 US Route 5	Retail	
Derby	Sticks & Stuff	400 Quarry Rd	Retail	
Enosburg Falls	Greens Ace Hardware	6 Railroad St	Retail	
Essex Junction	Bibens Ace Hardware	15 Essex Way	Retail	*
Essex Junction	Sherwin-Williams	83B Pearl St	Retail	*
Fair Haven	Aubuchon Hardware	654 Washington	Retail	
Fairfax	Northwest Vermont Solid Waste Management District HHWF	158 Morse Dr	HHW Facility	
Hardwick	Aubuchon Hardware	222 Junction Rd	Retail	
Hardwick	Poulin Lumber	439 Wolcott St	Retail	
Hinesburg	Aubuchon Hardware	22 Commerce St	Retail	
Island Pond	Gervais Ace Hardware	62 Cross St	Retail	
Jeffersonville	Aubuchon Hardware	4879 VT Route 15	Retail	
Johnson	Johnson Hardware and Rental	1442 VT Route 15 W	Retail	
Ludlow	Aubuchon Hardware	142 Main St	Retail	
Lyndonville	Lyndonville Hardware	583 Broad St	Retail	
Manchester	Aubuchon Hardware	1131 Depot St	Retail	
Manchester Center	Sherwin-Williams	263 Depot St	Retail	

VERMONT PAINTCARE SITES AS OF JUNE 2023

Sites with asterisk (*) are in municipalities with more than 10,000 residents.

[Site is in town
with 10k
population](#)

City/Town	Site Name	Address	Type	
Manchester Center	R K Miles Manchester Center	681 Depot St	Retail	
Middlebury	Countryside Carpet and Paint	16 Creek Rd	Retail	
Middlebury	r k Miles Middlebury	88 Exchange St	Retail	
Middlebury	Addison County Solid Waste Management District Depot HHWF	1223 Route 7 S	HHW Facility	
Middlebury	Aubuchon Hardware	859 Route 7 South	Retail	
Milton	Aubuchon Hardware	199 Route 7 S	Retail	*
Montpelier	Aubuchon Hardware	40 Main St	Retail	
Montpelier	Sherwin-Williams	62 River St	Retail	
Moretown	Aubuchon Hardware	16 Mason Dr	Retail	
Morrisville	Aubuchon Hardware	925 A Brooklyn St	Retail	
Morrisville	Country Home Center	85 Center Rd	Retail	
Morrisville	r k Miles Morrisville	207 Portland St	Retail	
Newfane	W W Building Supply	551 Route 30	Retail	
North Springfield	Bibens Ace Hardware	362 River St	Retail	
Northfield	Kenyons True Value	93 N Main St	Retail	
Norwich	Foggs Lumber and Hardware	301 Route 5 S	Retail	
Norwich	Norwich Transfer Station	24 New Boston Rd	Transfer Station	
Orleans	JB Colton	66 Main St	Retail	
Poultney	Williams Hardware	51 Main St	Retail	
Randolph	Central Supplies Bethel Mills	839 VT Route 12	Retail	
Rutland	Noble Ace Hardware	261 N Main St	Retail	*
Rutland	Sherwin-Williams	76 Woodstock Ave	Retail	*
Rutland	Yankee Paint	164 Route 4 E	Retail	*
Rutland	LaValley Building Supply	48 Windcrest Rd	Retail	*
Rutland	Rutland County Solid Waste District Transfer Station HHWF	14 Gleason Rd (City Dump Rd)	HHW Facility	*
Saint Albans	Sherwin-Williams	133 N Main St	Retail	
Saint Albans	Sticks & Stuff	44 Lower Newton St	Retail	
Saint Johnsbury	Aubuchon Hardware	222 Hastings Hill Rd	Retail	
Saint Johnsbury	Sherwin-Williams	422 Portland St	Retail	
Shelburne	Aubuchon Hardware	50 Shelburne Shopping Park	Retail	
South Burlington	PPG Paints	60 San Remo Dr	Retail	*

VERMONT PAINTCARE SITES AS OF JUNE 2023

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<u>City/Town</u>	<u>Site Name</u>	<u>Address</u>	<u>Type</u>	<u>Site is in town with 10k population</u>
South Burlington	Sherwin-Williams	1242 Shelburne Rd	Retail	*
South Burlington	Bibens Ace Hardware	1961 Williston Rd	Retail	*
South Burlington	CSWD Environmental Depot HHWF	1011 Airport Pkwy	HHW Facility	*
South Royalton	Aubuchon Hardware	3628 VT Route 14	Retail	
South Royalton	Bethel Road Transfer Station	122 Waterman Rd	Transfer Station	
Springfield	Sherwin-Williams	246 River St	Retail	
Stowe	R K Miles Stowe	785 Sylvan Park Rd	Retail	
Swanton	Aubuchon Hardware	145 1st St	Retail	
Taftsville	Brittons Lumber and Hardware	56 US Route 4	Retail	
Vergennes	Aubuchon Hardware	113 Monkton Rd	Retail	
Waitsfield	Bisbees Ace Hardware	109 Mad River Green Shop Ctr	Retail	
Waterbury	Waterbury True Value	838 Waterbury Stowe Rd	Retail	
White River Junction	Hartford Community Center For Recycling and Waste Management	2590 N Hartland Rd	Transfer Station	*
Whitingham	Whitingham Transfer Station	4185 VT Route 100	Transfer Station	
Williamstown	Poulin Lumber	258 Meadow St	Retail	
Williston	Vermont Paint Company	17 Adams Dr	Retail	*
Wilmington	W W Building Supply	434 VT Route 100 N	Retail	
Windsor	Aubuchon Hardware	2745 US Route 5 N	Retail	
Woodstock	Woodstock Ace Hardware	452 Woodstock Rd	Retail	

